## Publicly Announced Consolidated Financial Statements together with Independent Auditor's Report at 31 December 2013

(Convenience Translation of Publicly Announced Unconsolidated Financial Statements and Independent Auditor's Report Originally Issued in Turkish, See in Note I. of Section Three)

#### Independent Auditor's Report

To the Board of Directors of Türkiye Cumhuriyeti Ziraat Bankası A.Ş.:

We have audited the accompanying consolidated balance sheet of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. ("the Bank") and its consolidated subsidiaries at 31 December 2013 and the related consolidated statements of income, cash flows and changes in shareholders' equity for the year then ended and a summary of significant accounting policies and other explanatory notes to the financial statements.

Disclosure for the responsibility of the Bank's Board of Directors:

The Bank's Board of Directors is responsible for establishing and maintaining effective internal control over financial reporting to prevent the misstatements caused by error or fraud, that are material to the consolidated financial statements; and for selecting and applying appropriate accounting policies in compliance with the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published on the Official Gazette No. 26333 dated 1 November 2006, Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and other regulations, interpretations and circulars published by the Banking Regulation and Supervision Agency ("the BRSA") on accounting and financial reporting principles.

Disclosure for the Responsibility of the Authorized Audit Firm:

Our responsibility, as independent auditors, is to express an opinion on these consolidated financial statements based on our audit. Our independent audit is conducted in accordance with "Regulation on Authorization and Activities of Institutions to Conduct Independent Audit in Banks" published on the Official Gazette No.26333 dated 1 November 2006. We planned and conducted our audit to obtain reasonable assurance as to whether the consolidated financial statements are free of material misstatement. Our audit includes using the audit techniques for the purpose of obtaining evidence supporting the amounts and disclosures in the consolidated financial statements; the selection of these audit techniques is made in accordance with our professional judgment by taking the effectiveness of the controls over financial reporting process into consideration and assessing the appropriateness of the applied accounting policies. We believe that our audit provides a reasonable basis for our opinion.

#### Basis for the qualified opinion:

As mentioned in 5<sup>th</sup> Section II. Note 7.d1 of Explanations and Notes to the Consolidated Financial Statements; as of the balance sheet date, the accompanying consolidated financial statements include a general reserve amounting to TL1,006,000 thousand (TL361,700 thousand of this reserve amount was charged to the income statement as an expense in the current period), provided by the Bank management in line with the conservatism principle considering the circumstances that may arise from any changes in the economy or market conditions.

#### Independent Auditor's Opinion:

In our opinion, except for the effects of matter described in the "Basis for the qualified opinion" paragraph above on the consolidated financial statements, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. and its consolidated subsidiaries as of 31 December 2013 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles and standards set out by regulations in conformity with articles 37 and 38 of the Banking Act No. 5411 and other regulations, communiqués, interpretations and circulars published by the BRSA on accounting and financial reporting principles.

#### Additional Paragraph for Convenience Translation:

As explained in Note I. of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with articles 37 and 38 of Banking Law No. 5411, accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Başaran Nas Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. a member of PricewaterhouseCoopers

Haluk Yalçın, SMMM

Partner

Istanbul, 11 March 2014



## The Consolidated Financial Report of Türkiye Cumhuriyeti Ziraat Bankası A.S. as of 31 December 2013

The Bank's Headquarter Address: Doğanbey Mahallesi Atatürk Bulvarı

No: 8 06107-Altındağ/ANKARA Phone: (312) 584 20 00 Facsimile: (312) 584 49 63 Website: www.ziraatbank.com.tr

The consolidated financial report includes the following sections in accordance with the "Communiqué on the Financial Statements and Related Explanation and Notes that will be Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency.

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE GROUP
- EXPLANATIONS ON ACCOUNTING POLICIES
- EXPLANATIONS ON THE FINANCIAL POSITION OF THE GROUP
- EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS AND NOTES
- EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

The accompanying consolidated financial statements and notes to these financial statements which are expressed, unless otherwise stated, in thousands of Turkish Lira have been prepared and presented based on the accounting books of the Bank in accordance with the Regulation on the Principles and Procedures Regarding Banks' Accounting and Keeping of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, and related appendices and interpretations of these, and have been independently audited.

Muharrem KARSLI

Chairman of the Board of Directors Member of the Audit Committee Hüseyin AYDIN

Member of the Board of Directors General Manager Feyzi ÇUTUR

Member of the Board of Directors Member of the Audit Committee

Cem İNAI

Financial Coordination Assistant General Manager Atakan BEKTA\$

Head of Reporting Management

For the questions regarding this financial report, contact details of the personnel in charge are presented below:

Name/Title : Kubilay SAHİN/External Reporting Manager

Telephone Number : 0312 584 59 33 Facsimile Number : 0312 584 59 38

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Türkiye Cumhuriyeti Ziraat Bankası A.Ş.

Notes to the Consolidated

Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

**SECTION ONE** 

#### **GENERAL INFORMATION ABOUT THE GROUP**

### I. HISTORY OF THE PARENT BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS TO LEGAL STATUS, IF ANY

The foundation of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. ("Ziraat Bankası" or "the Parent Bank") is based on Government Funds established in 1863. In 1883, Government Funds were replaced with Benefit Funds. The Bank was officially established by the reorganization of the Benefit Funds in 1888, to grant loans to farmers, to accept interest-bearing deposits and to act as a moneylender and an intermediary for agricultural operations. The Bank, which was given the authority to perform all the banking activities, has its head office located in Ankara and all shares of the Bank belong to the Treasury.

II. EXPLANATION ABOUT THE PARENT BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE BANK WHO ARE IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY) AND THE GROUP THE BANK BELONGS TO

The sole shareholder of the Bank is the Republic of Turkey Prime Ministry Undersecretariat of Treasury.



## Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### III. INFORMATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, GENERAL MANAGER AND ASSISTANT GENERAL MANAGERS, CHANGES IN THESE MATTERS (IF ANY) AND SHARES OF THE PARENT BANK THEY POSSESS

| Name                                | Administrative Function                  |
|-------------------------------------|--|
| Members of the Board of Directors   |  |
| Muharrem KARSLI                     | Chairman                                 |
| Hüseyin AYDIN                       | General Manager and Member               |
| Yusuf DAĞCAN                        | Vice Chairman and Member                 |
| Erdal ERDEM                         | Member                                   |
| Fahrettin ÖZDEMİRCİ                 | Member                                   |
| Feyzi ÇUTUR                         | Member                                   |
| Metin ÖZDEMİR                       | Member                                   |
| Mustafa ÇETİN                       | Member                                   |
| Salim ALKAN                         | Member                                   |
| Audit Committee Members             |  |
| Muharrem KARSLI                     | Member                                   |
| Feyzi ÇUTUR                         | Member                                   |
| Assistant General Managers          |  |
| Alpaslan ÇAKAR                      | Individual Banking                       |
| Bilgehan KURU                       | Treasury and Strategy Management         |
| Bülent SUER                         | Operational Transactions                 |
| Cem İNAL                            | Financial Coordination                   |
| Mehmet Cengiz GÖĞEBAKAN             | Credit Policies                          |
| Musa ARDA                           | Credit Allocation and Management         |
| Osman ARSLAN                        | International Banking and Joint Ventures |
| Ömer Muzaffer BAKTIR                | Marketing                                |
| Peyami Ömer ÖZDİLEK                 | Human Resources                          |
| Yunus Uygur KOCAOĞLU                | Information Technologies Management      |
| Chairman of the Board of Inspectors |  |
| Yüksel CESUR                        | Chairman of the Board of Inspectors      |
| Head of Group                       |  |
| Bülent YALIM                        | Internal Control and Risk Management     |

Ali Toker is continuing his mission as assistant general manager under the authority of General Management.

The directors above-mentioned do not retain any shares of the Bank's capital.

### Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO THE PARENT BANK

| Name/Trade Name | Amount of Share | Percentage of Share % | Paid-in Shares | Unpaid Shares |
|-----------------|-----------------|-----------------------|----------------|---------------|
| Treasury        | 2,500,000       | 100                   | 2,500,000      | -             |

The sole shareholder of the Bank is the Treasury.

#### V. SUMMARY INFORMATION ON THE PARENT BANK'S ACTIVITIES AND SERVICES

The purpose of activity of the Parent Bank is stated in articles of association as to perform all kinds of banking activities including acceptance of deposits. For this purpose, the Parent Bank can perform all sorts of operations, without prejudice to the provisions of the banking regulations and other legislations, such as launching all kinds of cash and non-cash loans in terms of Turkish Lira and foreign currencies, acting as an intermediary in trade and issue of the financial instruments that are used in local and international markets, performing investment banking transactions, forwards dealing in domestic and foreign futures markets, providing funds from interbank money market, domestic and foreign markets, making all kinds of capital market transactions, acting as an intermediary in export and import transactions, acting as an agency for insurance and other financial institutions, participating in all sort of partnership that is founded by domestic or foreign banks or participated by them within the terms of the related legislation or establishing new partnerships for this purpose, performing all kinds of conservative transactions, such as; acquiring limited real and personal claims like all kinds of movable and immovable goods, industrial and intellectual properties, right of usufruct, easement, superficies and disposing and transferring acquired properties and rights, placing pledge and mortgage on those properties and rights, releasing pledged and mortgaged items and declaring leasing agreements and sale commitments to the Registry Office.

As of 31 December 2013, the Parent Bank carries its activities with a grand total of 1,661 branches; 1,636 branches including 5 corporate branches, 27 commercial branches, 81 entrepreneurial branches, 1,521 domestic branches and 2 mobile branches (31 December 2012: 1,490 domestic branches including 1,316 branches, 5 corporate branches, 27 commercial branches, 77 entrepreneurial branches, 32 bureaus, 31 private operation centers, 2 mobile branches) and 25 branches abroad including 21 branches and 4 sub branches (New York branch in United States, London branch in England, Tbilisi branch, and Batumi sub branch in Georgia, Baghdad and Arbil branches in Iraq, Athens, Komotini, Xanthi and Rhodes branches in Greece, Sofia branch and Filibe/Plovdiv, Kardzhali and Varna sub branches in Bulgaria, Jeddah branch in Saudi Arabia, Lefkoşa, Girne, Güzelyurt, Gazimağusa, Gönyeli, Akdoğan, Near East University, Karaoğlanoğlu, Karakum and İskele branches in Turkish Republic of Northern Cyprus). The Bank also has 1 representative office in Tehran. Iran.

The Parent Bank signed a contract with T. İş Bankası A.Ş. on 22 January 2007 to provide longer installment plan and bonus points to their credit card users and benefit from all the advantages within Maximum credit card at merchants that are a part of Maximum plan. Also with this contract the Bank has the right to register members for Maximum. Transactions between the two banks are administered by Interbank Card Centre.

Başakkart is a bank card through which demand deposit accounts and agricultural loan accounts can be linked. Bank can associate Başakkart with enterprise loans below TRY50,000 and agricultural loan limits in line with the demands of the customers. All limits of loan accounts assigned to the Başakkart can be used via POS machines of the Bank in Başakkart Member Business points for the purchase of agricultural inputs (feed, grain, fuel, etc.). According to preferences of customers, maximum 75% of cash limits of loan accounts can be used through the branches/ATMs of the Bank. Repayments regarding the transactions with Başakkart can be made through the branches of the Bank. Agricultural products/services obtained by using Başakkart are repaid without any interest charge within the time periods defined by the Bank.

The Parent Bank and subsidiaries consolidated with the Parent Bank are together referred as the Group.

As of 31 December 2013, the number of the Group's employees is 25,920 (31 December 2012: 24,092).



## Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

VI. DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANKS AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS

According to Communiqué of the Preparation Consolidated Financial Statements and Turkish Accounting Standards, Arap Türk Bankası A.Ş, one of the associates of the Bank, and Turkmen Turkish Joint Stock Com. Bank, Uzbekistan Turkish Bank, Azer Turk Bank, entities under common control are consolidated through "Equity Method" in accompanying consolidated financial statements of the Bank.

Fintek Finansal Teknoloji Hizmetleri A.Ş., which is subsidiary of the Bank, is not consolidated into the Bank's consolidated financial statements in accordance with Communiqué of the Preparation Consolidated Financial Statements since this entity is not financial institution. Kredi Kayıt Bürosu and Bankalararası Kart Merkezi which are associates of the Bank are not consolidated but carried at cost since these entities are not controlled by the Bank and are not financial companies.

All other subsidiaries are fully consolidated.

VII. EXISTING OR POTENTIAL, ACTUAL OR LEGAL OBSTACLES TO IMMEDIATE TRANSFER OF SHAREHOLDER'S EQUITY, OR REPAYMENT OF DEBT BETWEEN THE PARENT BANK AND ITS SUBSIDIARIES

None.

#### **SECTION TWO**

#### THE BANK'S CONSOLIDATED FINANCIAL STATEMENTS

I. BALANCE SHEET

II. STATEMENT OF OFF-BALANCE SHEET COMMITMENTS

III. STATEMENT OF INCOME

IV. STATEMENT OF PROFIT AND LOSS ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY

V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

VI. STATEMENT OF CASH FLOW

VII. PROFIT APPROPRIATION STATEMENT

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. **Consolidated Balance Sheet** (Statement of Financial Position) as of 31 December 2013

|                                       |   | Note<br>(Section                       |  |                     |             |  |            |                     |  |
|---------------------------------------|---|--|--|---------------------|-------------|--|------------|---------------------|--|
|                                       | ASSETS  | Five I)                                | Current Period (31/12/2013)  TL FC Total |                     |             | Prior Period (31/12/2012)  TL FC Total |            |                     |  |
|                                       | ASSETS  | -                                      | IL:                                      | FC                  | Iotai       | IL:                                    | FC         | 1018                |  |
| · · · · · · · · · · · · · · · · · · · | CASH BALANCES WITH THE CENTRAL BANK OF TURKEY                           | (1)                                    | 3,664,513                                | 23,233,518          | 26,898,031  | 5,908,346                              | 15,373,382 | 21,281,728          |  |
| l.                                    | FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT or (LOSS) (Net)           | (2)                                    | 315.470                                  | 149,319             | 464,789     | 39,496                                 | 129,662    | 169,158             |  |
| 2.1                                   | Financial Assets Held for Trading                                       |  | 315,470                                  | 149,319             | 464,789     | 39,496                                 | 129,662    | 169,158             |  |
| 2.1.1                                 | Public Sector Debt Securities   | ······                                 | 21,652                                   | 4,432               | 26,084      | 30,789                                 | 4,582      | 35,37               |  |
| 2.1.2                                 | Securities Representing a Share in Capital                              | :                                      | 78                                       | - :                 | 78          | 819                                    | - :        | 819                 |  |
| 2.1.3                                 | Derivative Financial Assets Held for Trading                            |  | 293,740                                  | 144,887             | 438,627     | 7,888                                  | 125,080    | 132,968             |  |
| 2.1.4                                 | Other Marketable Securities   |  |  | -                   | -           |  |            | -                   |  |
| 2.2                                   | Financial Assets at Fair Value Through Profit or Loss                   |  | -  | -                   | -           |  | -          |                     |  |
| 2.2.1                                 | Public Sector Debt Securities   |  | <u>-</u>                                 |                     |             | <u></u>                                |            |                     |  |
| 2.2.2                                 | Securities Representing a Share in Capital                              | <u></u>                                | <del>-</del>                             |                     |             | <del>-</del> į                         |            |                     |  |
| 2.2.3                                 | Loans   |  |  | ·····               |             |  |            |                     |  |
| 2.2.4                                 | Other Marketable Securities BANKS                                       | (7)                                    | 1 606 002                                | 1 710 451           | 3,005,253   | 650.045                                | 971,787    | 1 622 772           |  |
| II.<br>V.                             | MONEY MARKET PLACEMENTS   | (3)                                    | 1,686,802<br>16,139                      | 1,318,451<br>37,133 | 53,272      | 650,945<br>2,049                       | 59,673     | 1,622,732<br>61,722 |  |
| V:<br>1.1                             | Interbank Money Market Placements                                       | ····· <del>}</del>                     | 10,139                                   | 37,133              | 37,133      | 2,049                                  | 13,087     | 13,087              |  |
| 1.2                                   | Istanbul Stock Exchange Money Market Placements                         | ·····                                  | ·····                                    | 37,133              | 37,133      | ·····                                  | 13,067     | 13,007              |  |
| 1.3                                   | Receivables from Reverse Repurchase Agreements                          |  | 16,139                                   | ·····               | 16,139      | 2,049                                  | 46,586     | 48,635              |  |
| l.                                    | FINANCIAL ASSETS AVAILABLE FOR SALE (Net)                               | (4)                                    | 40,386,943                               | 6,506,018           | 46,892,961  | 33,715,982                             | 4,646,421  | 38,362,403          |  |
| i<br>i.1                              | Securities Representing a Share in Capital                              |  | 130,910                                  | 232,287             | 363,197     | 141,674                                | 118,147    | 259,82              |  |
| 5.2                                   | Public Sector Debt Securities   |  | 40,097,467                               | 6,140,538           | 46,238,005  | 33,365,777                             | 4,391,810  | 37,757,587          |  |
| .3                                    | Other Marketable Securities   | ·····                                  | 158,566                                  | 133,193             | 291,759     | 208,531                                | 136,464    | 344,995             |  |
| /1.                                   | LOANS AND RECEIVABLES   | (5)                                    | 90,469,955                               | 22,898,704          | 113,368,659 | 63,978,529                             | 9,168,557  | 73,147,086          |  |
| 5.1                                   | Loans and Receivables   |  | 89,675,429                               | 22,881,971          | 112,557,400 | 63,183,707                             | 9,159,764  | 72,343,471          |  |
| 5.1.1                                 | Loans Granted to Risk Group of The Bank                                 |  | - :                                      | -                   | - :         | - !                                    | 61,333     | 61,333              |  |
| 5.1.2                                 | Public Sector Debt Securities   | · · · · · · · · · · · · · · · · · · ·  |  | - [                 | - [         | - [                                    | - :        | -                   |  |
| 5.1.3                                 | Other   |  | 89,675,429                               | 22,881,971          | 112,557,400 | 63,183,707                             | 9,098,431  | 72,282,138          |  |
| .2                                    | Loans under Follow-up   |  | 2,396,871                                | 73,342              | 2,470,213   | 2,040,802                              | 43,745     | 2,084,547           |  |
| .3                                    | Specific Provisions (-)   |  | 1,602,345                                | 56,609              | 1,658,954   | 1,245,980                              | 34,952     | 1,280,932           |  |
| /II.                                  | FACTORING RECEIVABLES   |  | - [                                      | -                   | - [         | - [                                    |            | -                   |  |
| /III.                                 | INVESTMENTS HELD TO MATURITY (Net)                                      | (6)                                    | 10,601,586                               | 5,197,752           | 15,799,338  | 23,030,009                             | 4,292,029  | 27,322,038          |  |
| 3.1                                   | Public Sector Debt Securities   |  | 10,520,533                               | 5,167,636           | 15,688,169  | 23,020,788                             | 4,267,973  | 27,288,761          |  |
| 3.2                                   | Other Marketable Securities   |  | 81,053                                   | 30,116              | 111,169     | 9,221                                  | 24,056     | 33,277              |  |
| Χ.                                    | INVESTMENTS IN ASSOCIATES (Net)   | (7)                                    | 77,349                                   | 762                 | 78,111      | 69,742                                 | 612        | 70,354              |  |
| 9.1                                   | Accounted with Equity Method  |  | 71,283                                   | -                   | 71,283      | 63,676                                 |            | 63,676              |  |
| 9.2                                   | Unconsolidated Associates   |  | 6,066                                    | 762                 | 6,828       | 6,066                                  | 612        | 6,678               |  |
| 9.2.1                                 | Financial Associates  | <del>]</del>                           |  | 762                 | 762         |  | 612        | 612                 |  |
| ).2.2                                 | Non-financial Associates  | (0)                                    | 6,066                                    | ·····               | 6,066       | 6,066                                  |            | 6,066               |  |
| 0.1                                   | INVESTMENTS IN SUBSIDIARIES (Net) Unconsolidated Financial Subsidiaries | (8)                                    | 6,237                                    |                     | 6,237       | 8,032                                  |            | 8,032               |  |
| 0.2                                   | Unconsolidated Non-Financial Subsidiaries                               |  | 6,237                                    |                     | 6,237       | 8,032                                  |            | 8,032               |  |
| (I.                                   | ENTITIES UNDER COMMON CONTROL (Net)                                     | (9)                                    | 0,237                                    | 62,167              | 62,167      | - 0,032                                | 46,704     | 46,704              |  |
| 1.1                                   | Accounted with Equity Method  | (3)                                    |  | 62,167              | 62,167      |  | 46,704     | 46,704              |  |
| !:!<br>1.2                            | Unconsolidated Entities Under Common Control                            | ····· <del>i</del>                     |  | 02,107              | - 02,107    |  | - :        | 40,704              |  |
| 1.2.1                                 | Financial Entities Under Common Control                                 |  |  | -                   |             |  |            |                     |  |
| 1.2.2                                 | Non Financial Entities Under Common Control                             |  | -:                                       |                     | - :         |  |            |                     |  |
| (11.                                  | RECEIVABLES FROM LEASING TRANSACTIONS                                   | (10)                                   | 376,798                                  | 1,100,751           | 1,477,549   | 152,321                                | 465,228    | 617.549             |  |
| 2.1                                   | Finance Lease Receivables   | ······································ | 480,051                                  | 1,249,100           | 1,729,151   | 193,108                                | 527,664    | 720,772             |  |
| 2.2                                   | Operating Lease Receivables   |  |  | -                   | - !         | -                                      | -          | -                   |  |
| 2.3                                   | Other   |  | -:                                       | -                   | - !         | - :                                    | -          | -                   |  |
| 2.4                                   | Unearned Income (-)   |  | 103,253                                  | 148,349             | 251,602     | 40,787                                 | 62,436     | 103,223             |  |
| (III.                                 | DERIVATIVE FINANCIAL ASSETS FOR HEDGING PURPOSES                        | (11)                                   |  | -                   | -           | -                                      |            | -                   |  |
| 3.1                                   | Fair Value Hedges   |  |  | - <u>i</u>          |             | <u>-</u> į                             | <u>-</u> į | -                   |  |
| 3.2                                   | Cash Flow Hedges  |  |  |                     |             | - <u>:</u>                             | <u>-</u>   |                     |  |
| 3.3                                   | Hedges for Investments Made in Foreign Countries                        |  |  | -                   | -           | _                                      | -          | -                   |  |
| (IV.                                  | TANGIBLE ASSETS (Net)   | (14)                                   | 1,045,686                                | 35,064              | 1,080,750   | 926,585                                | 27,323     | 953,908             |  |
| (V.                                   | INTANGIBLE ASSETS (Net)   | (15)                                   | 133,497                                  | 9,658               | 143,155     | 57,426                                 | 8,899      | 66,325              |  |
| 5.1                                   | Goodwill  |  |  |                     |             |  |            |                     |  |
| 5.2                                   | Other   |  | 133,497                                  | 9,658               | 143,155     | 57,426                                 | 8,899      | 66,325              |  |
| (VI.                                  | REAL ESTATES FOR INVESTMENT PURPOSE (Net)                               | (12)                                   | 341,745                                  |                     | 745.070     | 227,548                                | -          |                     |  |
| (VII.                                 | TAX ASSET   |  |  | 3,334               | 345,079     |  | 2,733      | 230,281             |  |
| 7.1                                   | Current Tax Asset   | (16)                                   | 3,498                                    | 3,334               | 6,832       | 340                                    | 2,733      | 3,073               |  |
| 7.2                                   | Deferred Tax Asset  ASSETS HELD FOR SALE AND ASSETS HELD FROM           | (16)                                   | 338,247                                  | -                   | 338,247     | 227,208                                |            | 227,208             |  |
| (VIII.                                | ASSETS HELD FOR SALE AND ASSETS HELD FROM DISCONTINUED OPERATIONS (Net) | (13)                                   | 105,904                                  | _                   | 105,904     | 66,066                                 | _          | 66,066              |  |
| 8.1                                   | Held for Sale   |  | 105,904                                  |                     | 105,904     | 66,066                                 |            | 66,066              |  |
| 8.2                                   | Held from Discontinued Operations                                       | ·····                                  | .00,00-                                  | - !                 | -:          | -:                                     |            | -                   |  |
| (IX.                                  | OTHER ASSETS  | (17)                                   | 1,052,354                                | 769,870             | 1,822,224   | 1,022,832                              | 51,977     | 1,074,809           |  |
|                                       | TOTAL ASSETS  |  | 150,280,978                              | 61,322,501          | 211,603,479 | 129,855,908                            | 35,244,987 | 165,100,895         |  |



### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. **Consolidated Balance Sheet** (Statement of Financial Position) as of 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|              | ANCE SHEET (STATEMENT OF FINANCIAL POSITION)  | Note                                  |              |                        | -           |             |                     |             |
|--------------|---|---------------------------------------|--------------|------------------------|-------------|-------------|---------------------|-------------|
|              |   | (Section                              | Curron       | t Period (31/12/2013)  |             | Drior       | Period (31/12/2012) |             |
|              | LIABILITIES AND EQUITY  | Five II)                              | TL           | FC Feriod (31/12/2013) | Total       | TL          | FC FC               | Tota        |
|              |   |                                       |              |                        |             |             |                     | 1010        |
| l.           | DEPOSITS  | (1)                                   | 100,541,591  | 42,969,671             | 143,511,262 | 92,079,627  | 27,599,627          | 119,679,254 |
| 1.1          | Deposits Held By the Risk Group of the Bank   |                                       | 76,546       | 91,503                 | 168,049     | 543,630     | 14,006              | 557,63      |
| 1.2          | Other   |                                       | 100,465,045  | 42,878,168             | 143,343,213 | 91,535,997  | 27,585,621          | 119,121,618 |
| II.          | DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING                                       | (2)                                   | 18,520       | 37,833                 | 56,353      | 38,987      | 16,604              | 55,59       |
| III.         | FUNDS BORROWED  | (3)                                   | 1,082,326    | 8,179,935              | 9,262,261   | 879,745     | 2,602,533           | 3,482,27    |
| IV.          | MONEY MARKET BALANCES   | ······                                | 12,509,222   | 12,061,628             | 24,570,850  | 5,577,693   | 5,584,781           | 11,162,47   |
| 4.1          | Interbank Money Market Borrowings   | ······ <del>į</del> ··                |              |                        | -           | -           |                     |             |
| 4.2<br>4.3   | Istanbul Stock Exchange Takasbank Borrowings Funds Provided under Repurchase Agreements | ····· <del></del>                     | 12,509,222   | 12,061,628             | 24,570,850  | 5,577,693   | 5,584,781           | 11,162,47   |
| +.3<br>V.    | MARKETABLE SECURITIES ISSUED (Net)  | ······                                | 2,656,460    | 12,001,026             | 2,656,460   | 1,854,137   | 3,364,761           | 1,854,13    |
| ::<br>5.1    | Bills   |                                       | 2,347,777    | _                      | 2,347,777   | 1,675,007   |                     | 1,675,00    |
| 5.2          | Asset-backed Securities   |                                       |              | -                      | -           | -           | -                   |             |
| 5.3          | Bonds   | ······                                | 308,683      | -                      | 308,683     | 179,130     | -                   | 179,13      |
| VI.          | FUNDS   |                                       | 4,036,491    | -                      | 4,036,491   | 4,292,229   | -                   | 4,292,22    |
| 6.1          | Borrower Funds  | :                                     | - [          | -                      | -           | -           | -                   |             |
| 6.2          | : Other   |                                       | 4,036,491    | -                      | 4,036,491   | 4,292,229   | -                   | 4,292,22    |
| VII.         | MISCELLANEOUS PAYABLES  |                                       | 1,064,330    | 315,873                | 1,380,203   | 844,063     | 313,051             | 1,157,11    |
| VIII.        | OTHER LIABILITIES   | (4)                                   | 1,423,725    | 490,082                | 1,913,807   | 1,182,682   | 368,050             | 1,550,73    |
| IX.          | FACTORING PAYABLES  |                                       |              |                        |             |             |                     |             |
| Χ.           | PAYABLES FROM LEASING TRANSACTIONS (Net)  | (5)                                   |              | 7                      | 7           | - ;         | 287                 | 28          |
| 10.1         | Finance Lease Payables  |                                       |              | 9                      | 9           | -           | 297                 | 29          |
| 10.2         | Operating Lease Payables  |                                       | = ;          |                        |             | -           |                     |             |
| 10.3<br>10.4 | Other  Deferred Finance Lease Expenses (-)  | ····· <del>i</del> ··                 |              | 2                      | -:          |             | 10                  | 10          |
| XI.          | DERIVATIVE FINANCIAL LIABILITIES FOR HEDGING  | (6)                                   |              | -                      | -           | _           | - 10                | '           |
| ^.!:<br>11.1 | Fair Value Hedges   | (0)                                   |              |                        |             | _           |                     |             |
| ::::<br>11.2 | Cash Flow Hedges  |                                       |              | - :                    |             |             |                     |             |
| 11.3         | Hedges for Investments Made in Foreign Countries  |                                       |              | -                      | -           | -           | -                   |             |
| XII.         | PROVISIONS  | (7)                                   | 5,101,401    | 43,195                 | 5,144,596   | 3,885,824   | 33,527              | 3,919,35    |
| 12.1         | General Provisions  |                                       | 1,977,215    | 26,278                 | 2,003,493   | 1,210,302   | 22,913              | 1,233,21    |
| 12.2         | Restructuring Provisions  | · · · · · · · · · · · · · · · · · · · | - :          | - :                    | - :         | - :         | - :                 |             |
| 12.3         | Employee Benefits Provisions  |                                       | 705,421      | 735                    | 706,156     | 777,731     | 520                 | 778,25      |
| 12.4         | Insurance Technical Reserves (Net)  |                                       | 1,139,179    |                        | 1,139,179   | 876,567     | -                   | 876,56      |
| 12.5         | Other Provisions  |                                       | 1,279,586    | 16,182                 | 1,295,768   | 1,021,224   | 10,094              | 1,031,31    |
| XIII.        | TAX LIABILITY   | (8)                                   | 400,716      | 3,134                  | 403,850     | 525,828     | 1,537               | 527,36      |
| 13.1         | Current Tax Liability   |                                       | 400,716      | 1,453                  | 402,169     | 525,828     | 1,169               | 526,99      |
| 13.2         | Deferred Tax Liability  |                                       |              | 1,681                  | 1,681       | -           | 368                 | 36          |
| XIV.         | LIABILITIES FOR ASSETS HELD FOR SALE AND HELD FROM DISCONTINUED OPERATIONS (Net)        |                                       | _            | _                      | _           | _           | _                   |             |
| 14.1         | Held for Sale   | ····· <del>i</del> ··                 | <del>-</del> | <del>-</del>           |             |             |                     |             |
| 14.2         | Held from Discontinued Operations   |                                       |              | -                      | -           | -           | -                   |             |
| XV.          | SUBORDINATED LOANS  |                                       |              | -                      | -           | -           | -                   |             |
| XVI.         | SHAREHOLDERS' EQUITY  | (9)                                   | 18,812,746   | (145,407)              | 18,667,339  | 16,969,799  | 450,284             | 17,420,08   |
| 16.1         | Paid-in Capital   | :                                     | 2,500,000    | - :                    | 2,500,000   | 2,500,000   | -                   | 2,500,00    |
| 16.2         | : Capital Reserves  |                                       | (113,564)    | (145,407)              | (258,971)   | 1,035,303   | 450,284             | 1,485,58    |
| 16.2.1       | : Share Premium   |                                       | -            | -                      | -           | -           | -                   |             |
| 16.2.2       | Share Cancellation Profits  |                                       | = {          |                        | -           | -           |                     |             |
| 16.2.3       | Marketable Securities Valuation Differences   |                                       | (658,133)    | (145,407)              | (803,540)   | 474,452     | 450,284             | 924,73      |
| 16.2.4       | Tangible Assets Revaluation Reserves  |                                       |              |                        | -           | -           |                     |             |
| 16.2.5       | Intangible Assets Revaluation Reserves  |                                       |              |                        |             | -           |                     |             |
| 16.2.6       | Revaluation Reserves of Real Estates for Investment Purpose                             |                                       |              |                        | -           | -           |                     |             |
| 16.2.7       | Bonus Shares of Subsidiaries, Associates and Entities Under Common :<br>Control         |                                       | 17,388       | _                      | 17,388      | 17,369      | _                   | 17,36       |
| 16.2.8       | Hedging Funds (Effective Portion)   |                                       | - 17,500     |                        | - :         |             |                     | 17,30       |
| 6.2.9        | Value Increase on Assets Held for Sale  |                                       |              | -                      | -           | -           | - :                 |             |
| 6.2.10       | Other Capital Reserves  |                                       | 527,181      | - :                    | 527,181     | 543,482     | - :                 | 543,48      |
| 6.3          | Profit Reserves   | ······                                | 12,578,459   | - :                    | 12,578,459  | 10,200,423  | - :                 | 10,200,42   |
| 16.3.1       | Legal Reserves  |                                       | 2,645,390    | -                      | 2,645,390   | 2,525,171   | -                   | 2,525,17    |
| 16.3.2       | Statutory Reserves  |                                       | -            | -                      | -           | -           | - :                 |             |
| 16.3.3       | Extraordinary Reserves  |                                       | 9,011,091    | -                      | 9,011,091   | 7,041,211   | -                   | 7,041,2     |
| 6.3.4        | Other Profit Reserves   |                                       | 921,978      |                        | 921,978     | 634,041     | = -                 | 634,04      |
| 6.4          | Profit or Loss  |                                       | 3,846,416    | = :                    | 3,846,416   | 3,197,558   | = :                 | 3,197,55    |
| 16.4.1       | Prior Years Profit/Loss   |                                       | 582,187      | -                      | 582,187     | 446,544     | - [                 | 446,54      |
| 16.4.2       | Net Period Profit/Loss  |                                       | 3,264,229    | -                      | 3,264,229   | 2,751,014   | -                   | 2,751,01    |
| 16.5         | Minority Interest   | <u>.</u>                              | 1,435        |                        | 1,435       | 36,515      | -                   | 36,51       |
|              | TOTAL LIABILITIES AND EQUITY  |                                       | 147,647,528  | 63,955,951             | 211,603,479 | 128,130,614 | 36,970,281          | 165,100,89  |

### (Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Off-Balance Sheet **Commitments as of 31 December 2013**

|        |   | Note                  | Current    | Period (31/12) | /2013)      | Prior I    | Period (31/12/2 | 012)         |
|--------|---|-----------------------|------------|----------------|-------------|------------|-----------------|--------------|
|        |   | (Section<br>Five III) | TL         | FC             | Total       | TL         | FC              | Total        |
| Δ OFF  | -BALANCE SHEET COMMITMENTS (I+II+III)                               |                       | 47,871,004 | 72.752.844     | 120,623,848 | 54,173,751 | 40,813,745      | 94,987,496   |
| I.     | GUARANTEES AND WARRANTIES   | (1),(3)               | 10,831,743 | 19,060,838     | 29,892,581  | 5,530,506  | 10,121,614      | 15,652,120   |
| 1.1    | Letters of Guarantee  | (1),(3)               | 10,739,853 | 12,776,246     | 23,516,099  | 5,465,461  | 6,787,048       | 12,252,509   |
| 1.1.1  | Guarantees Subject to State Tender Law                              |                       | 741,194    | 12,209,334     | 12,950,528  | 379,750    | 6,132,611       | 6,512,361    |
| 1.1.2  | Guarantees Given for Foreign Trade                                  |                       | 741,134    | 12,203,334     | 12,550,520  | 373,730    | 0,132,011       | 0,312,301    |
| 1.1.2  | Operations  |                       | 9,275,313  | _              | 9,275,313   | 4,281,844  | _               | 4,281,844    |
| 1.1.3  | Other Letters of Guarantee  |                       | 723.346    | 566,912        | 1,290,258   | 803,867    | 654.437         | 1,458,304    |
| 1.2    | Bank Acceptances  |                       | 68,438     | 2,049,565      | 2,118,003   | 5,363      | 955,606         | 960,969      |
| 1.2.1  | Import Letter of Acceptance   |                       | 68,438     | 2.037.730      | 2,106,168   | 5,363      | 941,199         | 946,562      |
| 1.2.2  | Other Bank Acceptances  |                       | -          | 11,835         | 11,835      | -          | 14,407          | 14,407       |
| 1.3    | Letters of Credit   |                       | 23,452     | 4,205,662      | 4,229,114   | 59,682     | 2,355,459       | 2,415,141    |
| 1.3.1  | Documentary Letters of Credit                                       |                       | 23,452     | 3,838,627      | 3,862,079   | 59,682     | 2,291,766       | 2,351,448    |
| 1.3.2  | Other Letters of Credit   |                       | 25,452     | 367,035        | 367,035     | 33,002     | 63,693          | 63,693       |
| 1.4    | Prefinancing Given as Guarantee                                     |                       |            | 507,055        | 307,033     |            | - 05,055        | - 05,055     |
| 1.5    | Endorsements  |                       |            |                |             |            | <u>-</u>        |              |
| 1.5.1  | Endorsements to the Central Bank of the                             |                       | -          |                | _           | -          |                 | <del>.</del> |
| 1 5 2  | Republic of Turkey Other Endorsements                               |                       |            |                |             |            |                 |              |
| 1.5.2  |   |                       | - :        |                | -           |            |                 |              |
| 1.6    | Purchase Guarantees on Marketable Security<br>Issuance              |                       | -          | -              | -           | -          | -               | -            |
| 1.7    | Factoring Guarantees  |                       | -          | -              | -           | -          | -               |              |
| 1.8    | Other Guarantees  |                       | -          | 29,365         | 29,365      | -          | 23,501          | 23,501       |
| 1.9    | Other Collaterals   |                       | - :        | -              | -           | -          |                 | -            |
| II.    | COMMITMENTS   | (1),(3)               | 34,702,138 | 32,669,994     | 67,372,132  | 47,204,131 | 20,743,710      | 67,947,841   |
| 2.1    | Irrevocable Commitments   |                       | 12,293,762 | 5,154,199      | 17,447,961  | 8,120,364  | 937,008         | 9,057,372    |
| 2.1.1  | Asset Purchase and Sale Commitments                                 |                       | 326,682    | 4,154,496      | 4,481,178   | 115,642    | 340,276         | 455,918      |
| 2.1.2  | Deposit Purchase and Sales Commitments                              |                       | -          | -              | -           | -          | -               | -            |
| 2.1.3  | Share Capital Commitments to Associates and Subsidiaries            |                       | -          | -              | -           | -          | -               | -            |
| 2.1.4  | Loan Granting Commitments   |                       | 1,020,202  | 193,393        | 1,213,595   | 11         | 198,997         | 199,008      |
| 2.1.5  | Securities Issue Brokerage Commitments                              |                       | -          | -              | -           | -          | -               | -            |
| 2.1.6  | Commitments for Reserve Deposit<br>Requirements                     |                       | -          | -              | -           | -          | -               | -            |
| 2.1.7  | Commitments for Cheques   |                       | 2,513,009  | 14             | 2,513,023   | 2,410,263  | 37              | 2,410,300    |
| 2.1.8  | Tax and Fund Liabilities from Export<br>Commitments                 |                       | -          | -              | -           | -          | -               | -            |
| 2.1.9  | Commitments for Credit Card Limits                                  |                       | 6,275,095  | 20,039         | 6,295,134   | 3,813,950  | 15,439          | 3,829,389    |
| 2.1.10 | Commitments for Credit Cards and Banking<br>Services Promotions     |                       | 13,049     | -              | 13,049      | 10,985     | -               | 10,985       |
| 2.1.11 | Receivables from Short Sale Commitments of<br>Marketable Securities |                       | -          | -              | -           | -          | -               | -            |
| 2.1.12 | Payables for Short Sale Commitments of<br>Marketable Securities     |                       | -          | -              | -           | -          | -               | _            |
| 2.1.13 | Other Irrevocable Commitments                                       |                       | 2,145,725  | 786,257        | 2,931,982   | 1,769,513  | 382,259         | 2,151,772    |
| 2.2    | Revocable Commitments   |                       | 22,408,376 | 27,515,795     | 49,924,171  | 39,083,767 | 19,806,702      | 58,890,469   |
| 2.2.1  | Revocable Loan Granting Commitments                                 |                       | 22,408,364 | 27,515,795     | 49,924,159  | 39,083,755 | 19,806,702      | 58,890,457   |
| 2.2.2  | Other Revocable Commitments   |                       | 12         |                | 12          | 12         | -               | 12           |
| III.   | DERIVATIVE FINANCIAL INSTRUMENTS                                    | (2)                   | 2,337,123  | 21,022,012     | 23,359,135  | 1,439,114  | 9,948,421       | 11,387,535   |
| 3.1    | Hedging Derivative Financial Instruments                            | \~/                   | 2,337,123  | -1,022,012     |             | ., .55,4   |                 |              |
| 3.1.1  | Transactions for Fair Value Hedge                                   |                       |            | _              | _           | _          |                 |              |
| 3.1.2  | Transactions for Cash Flow Hedge                                    |                       | _          | _              |             | _          | _               | -            |
| 3.1.3  | Transactions for Foreign Net Investment                             |                       |            |                |             | ·····      | <u>i</u>        |              |
| 50     | Hedge   |                       | -          | -              | -           | -          | -               | -            |



### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Off-Balance Sheet **Commitments as of 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|         |  | Note                  | Curren      | t Period (31/12 | /2013)      | Prior       | Period (31/12/2 | 2012)       |
|---------|--|-----------------------|-------------|-----------------|-------------|-------------|-----------------|-------------|
|         |  | (Section<br>Five III) | TL          | FC              | Total       | TL          | FC              | Total       |
| 7.0     | Trading Transportions                                  |                       | 0 777107    | 21 022 012      | 07 750 175  | 1 470 114   | 0.040.421       | 11 707 575  |
| 3.2     | Trading Transactions Forward Foreign Currency Buy/Sell | <u>i</u>              | 2,337,123   | 21,022,012      | 23,359,135  | 1,439,114   | 9,948,421       | 11,387,535  |
| 3.2.1   | Transactions   |                       | 357,260     | 363,104         | 720,364     | 7,225       | 105,117         | 112,342     |
| 3.2.1.1 | Forward Foreign Currency Transactions-Buy              |                       | 178,811     | 181,566         | 360,377     | 3,611       | 52,564          | 56,175      |
| 3.2.1.2 | Forward Foreign Currency Transactions-Sell             |                       | 178,449     | 181,538         | 359,987     | 3,614       | 52,553          | 56,167      |
| 3.2.2   | Swap Transactions Related to Foreign                   | <u>.</u>              | 170,443     | 101,550         | 333,307     | 3,014       | 32,333          | 30,107      |
| 5.2.2   | Currency and Interest Rates                            |                       | 1,979,863   | 20,658,908      | 22,638,771  | 1,431,889   | 9.843.304       | 11,275,193  |
| 3.2.2.1 | Foreign Currency Swap-Buy                              |                       | 179,214     | 11,329,933      | 11,509,147  | 664         | 5,695,231       | 5,695,895   |
| 3.2.2.2 | Foreign Currency Swap-Sell                             |                       | 1.800.649   | 9,328,975       | 11,129,624  | 1,431,225   | 4,148,073       | 5,579,298   |
| 3.2.2.3 | Interest Rate Swap-Buy                                 |                       | -           | -               | -           |             | -               | -           |
|         |  |                       | -           | -               | -           | -           | -               | -           |
| 3.2.3   | Foreign Currency, Interest rate and Securities         | <u>.</u>              | <u> </u>    |                 |             |             |                 |             |
| 0.2.0   | Options  |                       | -           | -               | -           | -           | -               | -           |
| 3.2.3.1 | Foreign Currency Options-Buy                           |                       | -           | -               | -           | -           | -               | -           |
|         | Foreign Currency Options-Sell                          |                       |             | -               | -           | -           | - :             | -           |
|         | Interest Rate Options-Buy                              |                       | - !         | -               | -           | -           | - :             | -           |
|         | Interest Rate Options-Sell                             | <del>.</del>          | - !         | -               | -           | -           | -               | -           |
| 3.2.3.5 | Securities Options-Buy                                 |                       | - !         | -               | -           | -           | - :             | -           |
| 3.2.3.6 | Securities Options-Sell                                |                       | - !         | -               | -           | -           | -               | -           |
| 3.2.4   | Foreign Currency Futures                               |                       | - !         | -               | -           | -           | -               | -           |
| 3.2.4.1 | Foreign Currency Futures-Buy                           |                       | - !         | -               | -           | -           | -               | -           |
| 3.2.4.2 | Foreign Currency Futures-Sell                          |                       | - !         | -               | -           | -           | -               | -           |
| 3.2.5   | Interest Rate Futures                                  | <del> </del>          | - 1         | -               | -           | -           | -               | -           |
| 3.2.5.1 | Interest Rate Futures-Buy                              |                       | -           | -               | -           | -           | -               | -           |
| 3.2.5.2 | Interest Rate Futures-Sell                             |                       |             | -               | -           | -           | -               | -           |
| 3.2.6   | Other  |                       | -           | -               | -           | -           | -               | -           |
| В.      | CUSTODY AND PLEDGES RECEIVED                           | <u>.</u>              | <u> </u>    |                 |             |             |                 |             |
|         | (IV+V+VI)  |                       | 320,577,537 | 34,167,121      | 354,744,658 | 231,307,867 | 15,817,059      | 247,124,926 |
| IV.     | ITEMS HELD IN CUSTODY                                  |                       | 46,911,455  | 6,071,450       | 52,982,905  | 30,258,214  | 2,479,818       | 32,738,032  |
| 4.1     | Customer Fund and Portfolio Balances                   |                       |             | -               | -           | -           | -               | -           |
| 4.2     | Investment Securities Held in Custody                  |                       | 20,973,487  | 2,922,058       | 23,895,545  | 10,785,482  | 1,298,862       | 12,084,344  |
| 4.3     | Checks Received for Collection                         |                       | 1,790,488   | 124,295         | 1,914,783   | 942,646     | 22,480          | 965,126     |
| 4.4     | Commercial Notes Received for Collection               |                       | 3,606,962   | 130,038         | 3,737,000   | 2,627,395   | 132,381         | 2,759,776   |
| 4.5     | Other Assets Received for Collection                   |                       | 8,445       | -               | 8,445       | 8,879       |                 | 8,879       |
| 4.6     | Assets Received for Public Offering                    |                       | 20,295,171  | 112             | 20,295,283  | 15,722,252  | 90              | 15,722,342  |
| 4.7     | Other Items Under Custody                              |                       | 235,253     | 2,894,947       | 3,130,200   | 169,911     | 1,026,005       | 1,195,916   |
| 4.8     | Custodians   |                       | 1,649       | =               | 1,649       | 1,649       | - :             | 1,649       |
| V.      | PLEDGES RECEIVED                                       |                       | 273,653,063 | 27.549.642      | 301,202,705 | 201,042,222 | 12,750,929      | 213,793,151 |
| 5.1     | Marketable Securities                                  | <del> </del>          | 940,376     | 18,700          | 959,076     | 595,136     | 37,418          | 632,554     |
| 5.2     | Guarantee Notes  |                       | 10,097,025  | 1,498,284       | 11,595,309  | 8,062,281   | 616,679         | 8,678,960   |
| 5.3     | Commodity  |                       | 1,263,180   | 18,155          | 1,281,335   | 1.249.249   | 13,603          | 1,262,852   |
| 5.4     | Warranty   |                       | - !         | -               | -           | -           | - :             | -           |
| 5.5     | Immovable  |                       | 242,419,327 | 22,144,209      | 264,563,536 | 177,847,875 | 9,733,171       | 187,581,046 |
| 5.6     | Other Pledged Items                                    |                       | 18,927,946  | 3,862,021       | 22,789,967  | 13,282,472  | 2,343,229       | 15,625,701  |
| 5.7     | Pledged Items-Depository                               | †                     | 5,209       | 8,273           | 13,482      | 5,209       | 6,829           | 12,038      |
| VI.     | ACCEPTED INDEPENDENT GUARANTEES                        | <u></u>               | 0,200       | -, 0            | .0, .02     | 0,200       | 0,020           | ,000        |
|         | AND WARRANTIES   |                       | 13,019      | 546,029         | 559,048     | 7,431       | 586,312         | 593,743     |
|         | TOTAL OFF-BALANCE SHEET COMMITMENTS                    | :                     |             |                 |             |             |                 |             |
|         | (A+B)  |                       | 368,448,541 | 106,919,965     | 475,368,506 | 285,481,618 | 56,630,804      | 342,112,422 |

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. **Consolidated Statement of Income** For the Year Ended at 31 December 2013

|       | INCOME AND EXPENSE ITEMS   | Note<br>(Section Five IV) | Current Period 01/01-31/12/2013 | Prior Period 01/01-31/12/201 |
|-------|--|---------------------------|---------------------------------|------------------------------|
|       | INTEREST INCOME  | (1)                       | 14,641,237                      | 15,004,18                    |
|       | Interest Income from Loans   |                           | 9,600,863                       | 8,729,42                     |
| .2    | Interest Income from Reserve Deposits  |                           | 1,223                           | 1,64                         |
| .3    | Interest Income from Banks   |                           | 107,224                         | 64,78                        |
| .4    | Interest Income from Money Market Placements   |                           | 1,758                           | 1,27                         |
| 5     | Interest Income from Marketable Securities   |                           | 4,834,460                       | 6,133,35                     |
| 5.1   | Financial Assets Held for Trading  |                           | 1,367                           | 2,88                         |
| 5.2   | Financial Assets at Fair Value through Profit and Loss                               |                           | 1,060                           | 96                           |
| 5.3   | Financial Assets Available-for-Sale  |                           | 3,016,436                       | 3,201,3                      |
| 5.4   | Investments Held-to-Maturity   |                           | 1,815,597                       | 2,928,19                     |
| 6     | Finance Lease Income   |                           | 81,618                          | 48,05                        |
| 7     | Other Interest Income  |                           | 14,091                          | 25,63                        |
| •     | INTEREST EXPENSES  | (2)                       | 6,677,766                       | 7,901,56                     |
| .1    | Interest Expense on Deposits   |                           | 5,605,766                       | 6,279,26                     |
| .2    | Interest on Borrowings   |                           | 165,813                         | 88,93                        |
| .3    | Interest on Money Market Borrowings  |                           | 693,866                         | 1,381,24                     |
| 4     | Interest on Marketable Securities Issued   |                           | 171,143                         | 133,40                       |
| .5    | Other Interest Expense   |                           | 41,178                          | 18,72                        |
| l     | NET INTEREST INCOME/EXPENSES (I - II)  |                           | 7,963,471                       | 7,102,62                     |
| /.    | NET FEES AND COMMISSIONS INCOME/EXPENSES   |                           | 871,950                         | 697,71                       |
| .1    | Fees and Commissions Received  |                           | 1,050,953                       | 883,66                       |
| 1.1   | Non-cash Loans   |                           | 103,348                         | 64,11                        |
| .1.2  | Other  |                           | 947,605                         | 819,54                       |
| .2    | Fees and Commissions Paid  |                           | 179,003                         | 185,94                       |
| .2.1  | Non-cash Loans   |                           | 2,307                           | 1                            |
| 2.2   | Other  |                           | 176,696                         | 185,92                       |
|       | DIVIDEND INCOME  | (3)                       | 14,327                          | 17,67                        |
| 1.    | TRADING PROFIT/LOSS (Net)  | (4)                       | (174,631)                       | (44,715                      |
| .1    | Profit/Loss from Capital Market Operations   |                           | 93,679                          | 66,79                        |
| .2    | Profit/losses on Derivative Financial Transactions                                   | (5)                       | 405,787                         | (45,184                      |
| .3    | Profit/Loss from Foreign Exchanges   |                           | (674,097)                       | (66,323                      |
| 11.   | OTHER OPERATING INCOME   | (6)                       | 2,105,121                       | 1,438,80                     |
| Ш.    | TOTAL OPERATING INCOMES/EXPENSES (III+IV+V+VI+VII)                                   |                           | 10,780,238                      | 9,212,10                     |
| ۲.    | PROVISION FOR LOSSES ON LOANS OR OTHER RECEIVABLES (-)                               | (7)                       | 1,879,370                       | 1,807,71                     |
|       | OTHER OPERATING EXPENSES (-)   | (8)                       | 4,546,250                       | 3,758,51                     |
| 1.    | NET OPERATING PROFIT/LOSS (VIII-IX-X)  |                           | 4,354,618                       | 3,645,88                     |
| П.    | GAINS RECORDED AFTER MERGER  |                           | - [                             |                              |
| III.  | PROFIT/LOSS ON EQUITY METHOD   |                           | 17,318                          | 11,28                        |
| (IV.  | GAIN/LOSS ON NET MONETARY POSITION   |                           | -                               |                              |
| V.    | INCOME BEFORE TAXES FROM CONTINUING OPERATIONS (XI++XIV)                             | (9)                       | 4,371,936                       | 3,657,17                     |
| VI.   | PROVISION FOR TAXES ON INCOME FROM CONTINUING OPERATIONS (±)                         | (10)                      | (1,107,604)                     | (901,643                     |
| 5.1   | Current Tax Provision  |                           | (730,902)                       | (1,187,066                   |
| 5.2   | Deferred Tax Provision   | <u> </u>                  | (376,702)                       | 285,42                       |
| VII.  | NET PROFIT/LOSSES FROM CONTINUING OPERATIONS (XV±XVI)                                | (11)                      | 3,264,332                       | 2,755,53                     |
| VIII. | INCOME FROM DISCONTINUED OPERATIONS  |                           | _                               |                              |
| 3.1   | Income from Non-current Assets Held for Sale   |                           | _                               |                              |
| .2    | Profit from Sales of Associates, Subsidiaries and Joint Ventures (Business Partners) |                           | -                               |                              |
| 3.3   | Other Income from Discontinued Operations  |                           | -                               |                              |
| IX.   | EXPENSES FROM DISCONTINUED OPERATIONS (-)  |                           | _                               |                              |
| 9.1   | Expenses for Non-current Assets Held for Sale  |                           |                                 |                              |
| 9.2   | Loss from Sales of Associates, Subsidiaries and Joint Ventures (Business Partners)   |                           | -                               |                              |
| 9.3   | Other Expenses from Discontinued Operations  |                           | -                               |                              |
| Χ.    | PROFIT/LOSSES BEFORE TAXES FROM DISCONTINUED OPERATIONS (XVIII-XIX)                  |                           | _                               |                              |
| XI.   | PROVISION FOR INCOME TAXES FROM DISCONTINUED OPERATIONS (±)                          |                           |                                 |                              |
| 1.1   | Current tax provision  |                           | -                               |                              |
| 1.2   | Deferred tax provision   |                           | -                               |                              |
| XII.  | NET PROFIT/LOSSES FROM DISCONTINUED OPERATIONS (XX±XXI)                              |                           | _                               |                              |
| XIII. | NET PROFIT/LOSSES (XVII+XXII)  | (12)                      | 3,264,332                       | 2,755,53                     |
| 3.1   | Group's Profit/Loss  |                           | 3,264,229                       | 2,751,01                     |
| 3.2   | Minority Shares Profit/Loss  |                           | 103                             | 4,51                         |
|       | Earnings/Loss per Share  |                           | 1,306                           | (1,10)                       |



# Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Profit and Loss Items Accounted Under Shareholders' Equity for the Years Ended at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|       |   | Current Period | Prior Period |
|-------|---|----------------|--------------|
| PRO   | FIT AND LOSS ITEMS ACCOUNTED UNDER SHAREHOLDERS` EQUITY   | (31/12/2013)   | (31/12/2012) |
|       |   |                |              |
| I.    | ADDITIONS TO THE MARKETABLE SECURITY VALUATION DIFFERENCES ON AVAILABLE FOR SALE FINANCIAL ASSETS                         | (2,931,510)    | 2,262,321    |
| II.   | PROPERTY AND EQUIPMENT REVALUATION DIFFERENCES  | -              | -            |
| III.  | INTANGIBLE ASSETS REVALUATION DIFFERENCES   | -              | -            |
| IV.   | CURRENCY TRANSLATION DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS  | (27,061)       | 18,450       |
| V.    | PROFIT OR LOSS ON CASH FLOW HEDGE DERIVATIVE FINANCIAL ASSETS (Effective Part of Fair Value Differences)                  | -              | -            |
| VI.   | PROFIT/LOSS FROM FOREIGN INVESTMENT HEDGE DERIVATIVE FINANCIAL ASSETS (Effective Part of Fair Value Changes)              | -              | -            |
| VII.  | EFFECTS OF CHANGES IN ACCOUNTING POLICY AND ADJUSTMENT OF ERRORS  | -              | _            |
| VIII. | OTHER INCOME AND EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY ACCORDING TO TAS                                      | (20,376)       | 93,907       |
| IX.   | DEFERRED TAXES RELATED TO VALUATION DIFFERENCES   | 484,923        | (351,322)    |
| Χ.    | NET PROFIT OR LOSS ACCOUNTED DIRECTLY UNDER SHAREHOLDERS' EQUITY (I+II++IX)   | (2,494,024)    | 2,023,356    |
| XI.   | CURRENT YEAR PROFIT/LOSS  | 765,767        | (655,605)    |
| 11.1  | Net change in fair value of marketable securities (transfer to profit-loss)   | 758,836        | (667,102)    |
| 11.2  | Reclassification of cash flow hedge transactions and presentation of the related under income statement                   | -              | -            |
| 11.3  | Reclassification of foreign net investment hedge transactions and presentation of the related part under income statement | -              | -            |
| 11.4  | Other   | 6,931          | 11,497       |
| XII.  | TOTAL PROFIT/LOSS FOR THE PERIOD (X±XI)   | (1,728,257)    | 1,367,751    |

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Changes In Shareholders' Equity at 31 December 2012

#### V STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

|        | 31 December 2012   | Note<br>(Section<br>Five V) | Paid-in Capital | Adjustment to<br>Paid-in Capital | Share<br>Premium | Share<br>Cancl. Profits | Legal<br>Reserves |  |
|--------|--|-----------------------------|-----------------|----------------------------------|------------------|-------------------------|-------------------|--|
| I.     | Balance at the Beginning of the Period   |                             | 2,500,000       | 543,482                          | -                | -                       | 2,400,181         |  |
| II.    | Corrections according to TAS 8   |                             | -,,             | -                                | -                | -                       | -,,               |  |
| 2.1.   | The Effect of Correction of Errors   |                             | -               | -                                | -                | -                       | -                 |  |
| 2.2.   | The Effect of Changes in Accounting Policy   |                             | -               | -                                | -                | -                       | -                 |  |
| III.   | New Balance (I+II)   |                             | 2,500,000       | 543,482                          | -                | -                       | 2,400,181         |  |
|        | Changes During the Period  |                             | -               | -                                | -                | -                       | -                 |  |
| IV.    | Increase/Decrease Related to Merger  |                             | -               | -                                | -                | -                       | -                 |  |
| V.     | Marketable Securities Valuation Differences  |                             | -               | -                                | -                | -                       | 11,528            |  |
| VI.    | Hedging Funds (Active Part)  |                             | -               | -                                | -                | -                       | -                 |  |
| 6.1    | Cash-Flow Hedge  |                             | -               | -                                | -                | -                       | -                 |  |
| 6.2    | Hedges for Investments Made in Foreign Countries   |                             | -               | -                                | -                | -                       | -                 |  |
| VII.   | Revaluation Differences of Tangible Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| VIII.  | Revaluation Differences of Intangible Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| IX.    | Bonus Shares of Associates, Subsidiaries and<br>Entities under Common Control (Business<br>Partners) |                             | -               | -                                | -                | -                       | -                 |  |
| Х.     | Foreign Exchange Differences   |                             | -               | -                                | -                | -                       | (4,272)           |  |
| XI.    | Changes Resulted from Disposal of Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| XII.   | Changes Resulted from Reclassification of Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| XIII.  | Effect of Changes in Shareholders' Equity of<br>Associates to the Bank's Shareholders Equity         |                             | -               | -                                | -                | -                       | -                 |  |
| XIV.   | Increase in Capital  |                             | -               | -                                | -                | -                       | -                 |  |
| 14.1   | Cash   |                             | -               | -                                | -                | -                       | -                 |  |
| 14.2   | From Internal Resources  |                             | -               | -                                | -                | -                       | -                 |  |
| XV.    | Issuance of Share Certificates   |                             | -               | -                                | -                | -                       | -                 |  |
| XVI.   | Share Cancellation Profits   |                             | -               | -                                | -                | -                       | -                 |  |
| XVII.  | Adjustment to Paid-in Capital  |                             | -               | -                                | -                | -                       | -                 |  |
| XVIII. | Other  |                             | -               | -                                | -                | -                       | -                 |  |
| XIX.   | Net Profit or Losses   |                             | -               | -                                | -                | -                       | -                 |  |
| XX.    | Profit Distribution  |                             | -               | -                                | -                | -                       | 117,734           |  |
| 20.1   | Dividend Distributed   |                             | -               | -                                | -                | -                       | -                 |  |
| 20.2   | Transfers to Legal Reserves  |                             | -               | -                                | -                | -                       | 117,734           |  |
| 20.3   | Other  |                             | -               | -                                | -                | -                       | -                 |  |
|        | Balance at the end of the period<br>(I+II+III++XVIII+XIX+XX)   |                             | 2,500,000       | 543,482                          | _                |                         | 2,525,171         |  |



(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| Statutory<br>Reserves | Extraordinary<br>Reserves | Other<br>Reserves | Current<br>Period<br>Net<br>Profit/(Loss) | Prior<br>Period<br>Net<br>Profit/<br>(Loss) | Marketable<br>Sec.<br>Valuation<br>Differences | Rev. Diff. in<br>Tangible and<br>Intang. Assets | Bonus<br>Shares from<br>Investments | Hedging<br>Funds | Rev. Diff.<br>in Tangible<br>Held for<br>Sale/Disc.<br>Operat. | Minority<br>Shares | Total<br>Equity |
|-----------------------|---------------------------|-------------------|---|---|--|---|-------------------------------------|------------------|--|--------------------|-----------------|
|                       |                           |                   |   |   |  |   |                                     |                  | -  |                    |                 |
| -                     | 5,305,510                 | 634.041           | 2,220,585                                 | 271,407                                     | (443,015)                                      | -   | 17,361                              | -                | -  | 90.583             | 13,540,135      |
| -                     | -                         | _                 |   | -   | _  | _   | _                                   | _                | -  | _                  | _               |
| -                     | -                         | _                 | -   |   | _  | _   | _                                   | _                | -  | _                  | _               |
| _                     | -                         | _                 | _   | -   | _  | _   | _                                   | _                | -  | _                  | _               |
| -                     | 5,305,510                 | 634,041           | 2,220,585                                 | 271,407                                     | (443,015)                                      | -   | 17,361                              | -                | -  | 90.583             | 13,540,135      |
|                       | 0,000,00                  |                   | _,,                                       |   | ( , ,  |   | .,,                                 |                  |  |                    | ,,              |
| -                     | -                         | _                 | -   | -   | _  | -   | -                                   | _                | -  | -                  | _               |
| _                     | _                         | _                 | _   |   | _  | _   | _                                   | -                | -  | -                  | _               |
| _                     | _                         | _                 | _   | -   | 1,349,301                                      | _   | _                                   | -                | -  | (206)              | 1,360,623       |
| _                     | _                         | _                 | _   |   | .,0 .0,001                                     | _   | _                                   | _                | _  | (200)              | .,,             |
| _                     | _                         | _                 | _   |   | _  | _   | _                                   | -                | _  | _                  | _               |
| _                     | _                         | _                 | _   | _   | _  | _   | _                                   | _                | _  | _                  | _               |
| _                     | -                         | _                 | _   | _   | _  | _   | _                                   | -                | -  | _                  | _               |
| _                     | _                         | _                 | _   | _   | _  | _   | _                                   | _                | _  | _                  | _               |
|                       |                           |                   |   |   |  |   |                                     |                  |  |                    |                 |
|                       |                           |                   |   |   |  |   |                                     |                  |  |                    |                 |
| -                     | -                         | -                 | -   | -   | -  | -   | 8                                   | -                | -  | -                  | 8               |
| -                     | -                         | -                 | -   | -   | 18,450   | -   | -                                   | -                | -  | -                  | 14,178          |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
|                       |                           |                   |   |   |  |   |                                     |                  |  |                    |                 |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | 55,226                                      | -  | -   | -                                   | -                | -  | (55,226)           | -               |
| -                     | -                         | -                 | 2,751,014                                 | -   | -  | -   | -                                   | -                | -  | 4,517              | 2,755,531       |
| -                     | 1,735,701                 | -                 | (2,220,585)                               | 119,911                                     | -  | _   | -                                   | -                | -  | (3,153)            | (250,392)       |
| -                     | -                         | -                 | -   | (247,239)                                   | -  | -   | =                                   | -                | -  | (3,153)            | (250,392)       |
| -                     | 1,735,701                 | -                 | (2,220,585)                               | 367,150                                     | -  | -   | -                                   | -                | -  | -                  | -               |
| -                     | -                         | -                 | -   | -   | -  | -   | -                                   | -                | -  | -                  | -               |
|                       |                           |                   |   |   |  |   |                                     |                  |  |                    |                 |
| -                     | 7,041,211                 | 634,041           | 2,751,014                                 | 446,544                                     | 924,736  | -   | 17,369                              | _                | -  | 36,515             | 17,420,083      |

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Changes In Shareholders' Equity at 31 December 2013

#### V. STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

|        | 31 December 2013   | Note<br>(Section<br>Five V) | Paid-in Capital | Adjustment to<br>Paid-in Capital | Share<br>Premium | Share<br>Cancl. Profits | Legal<br>Reserves |  |
|--------|--|-----------------------------|-----------------|----------------------------------|------------------|-------------------------|-------------------|--|
| l.     | Balance at the Beginning of the Period   |                             | 2,500,000       | 543,482                          | -                | -                       | 2,525,171         |  |
|        | Changes During the Period  |                             | -               | -                                | -                | -                       | -                 |  |
| II.    | Increase/Decrease Related to Merger  |                             | -               | -                                | -                | -                       | -                 |  |
| III.   | Marketable Securities Valuation Differences  |                             |                 |                                  |                  |                         | 20,400            |  |
| IV.    | Hedging Funds (Active Part)  |                             | -               | -                                | -                | -                       | -                 |  |
| 4.1    | Cash-Flow Hedge  |                             | -               | -                                | -                | -                       | -                 |  |
| 4.2    | Hedges for Investments Made in Foreign Countries   |                             | -               | -                                | -                | -                       | -                 |  |
| V.     | Revaluation Differences of Tangible Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| VI.    | Revaluation Differences of Intangible Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| VII.   | Bonus Shares of Associates, Subsidiaries and Entities under Common Control (Business Partners) |                             | -               | -                                | -                | -                       | -                 |  |
| VIII.  | Foreign Exchange Differences   |                             | -               | -                                | -                | -                       | (32,805)          |  |
| IX.    | Changes Resulted from Disposal of Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| Χ.     | Changes Resulted from Reclassification of Assets   |                             | -               | -                                | -                | -                       | -                 |  |
| XI.    | Effect of Changes in Shareholders' Equity of<br>Associates to the Bank's Shareholders Equity   |                             | -               | -                                | -                | -                       | -                 |  |
| XII.   | Increase in Capital  |                             | -               | -                                | -                | -                       | -                 |  |
| 12.1   | Cash   |                             | -               | -                                | -                | -                       | -                 |  |
| 12.2   | From Internal Resources  |                             | -               | -                                | -                | -                       | -                 |  |
| XIII.  | Issuance of Share Certificates   |                             | -               | -                                | -                | -                       | -                 |  |
| XIV.   | Share Cancellation Profits   |                             | -               | -                                | -                | -                       | -                 |  |
| XV.    | Adjustment to Paid-in Capital  |                             | -               | -                                | -                | -                       | -                 |  |
| XVI.   | Other <sup>(1)</sup>   |                             | -               | -                                | -                | -                       | -                 |  |
| XVII.  | Net Profit or Losses   |                             | -               | -                                | -                | -                       | -                 |  |
| XVIII. | Profit Distribution  |                             | -               | -                                | -                | -                       | 132,624           |  |
| 18.1   | Dividend Distributed   |                             | -               | -                                | -                | -                       | -                 |  |
| 18.2   | Transfers to Legal Reserves  |                             | -               | -                                | -                | -                       | 132,624           |  |
| 18.3   | Other  |                             | -               | -                                | -                | -                       | -                 |  |
|        | Balance at the End of the Period<br>( +  +   ++XVI +XVI +XVIII)                                |                             | 2,500,000       | 543,482                          | -                | -                       | 2,645,390         |  |



(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| Statutory<br>Reserves                      | Extraordinary<br>Reserves |          | Current<br>Period<br>Net<br>Profit/(Loss) | Prior<br>Period<br>Net<br>Profit/<br>(Loss) | Marketable<br>Sec.<br>Valuation<br>Differences |   | Shares from | Hedging<br>Funds | Rev. Diff.<br>in Tangible<br>Held for<br>Sale/Disc.<br>Operat. | Minority<br>Shares | Total<br>Equity |
|--|---------------------------|----------|---|---|--|---|-------------|------------------|--|--------------------|-----------------|
| <br>_                                      | 7 0 / 1 211               | 634,041  | 2,751,014                                 | 446,544                                     | 924,736  | _ | 17,369      | _                |  | <b>76 515</b>      | 17,420,083      |
|  | 7,041,211                 | 054,041  | 2,731,014                                 | 440,344                                     | 324,730  |   | 17,303      |                  |  | 30,313             | 17,420,003      |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
|  |                           |          |   |   | (1,701,215)                                    |   |             |                  |  | (142)              | (1,680,957)     |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   |  | - | -           | _                | -  | -                  | -               |
|  |                           |          |   |   |  |   |             |                  |  |                    |                 |
|  | _                         | _        | _   | _   |  | _ | 19          | _                | _  | _                  | 19              |
|  | _                         | _        | -   | _   | (27,061)                                       | _ | -           | _                | -  | <u> </u>           | (59,866)        |
| <br>_                                      | -                         | -        | -   | _   | (27,001)                                       | - | =           | -                | -  | <u> </u>           | (55,000)        |
| <br>-                                      | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| <br>······································ |                           |          |   |   |  |   |             |                  |  |                    |                 |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | _  | - | -           | _                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| <br>-                                      | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
| -  | -                         | (16,301) | -   | 35,057                                      | -  | - | -           | -                | -  | (35,057)           | (16,301)        |
| -  | -                         | -        | 3,264,229                                 | -   | -  | - | -           | -                | -  | 103                | 3,264,332       |
| -  | 1,969,880                 | 287,937  | (2,751,014)                               | 100,586                                     | -  | - | -           | -                | -  | 16                 | (259,971)       |
| -  | -                         | -        | -   | (200,007)                                   | -  | - | -           | -                | -  | 16                 | (259,971)       |
| -  | 1,969,880                 | 287,937  | (2,751,014)                               | 360,573                                     | -  | - | -           | -                | -  | -                  | -               |
| <br>-                                      | -                         | -        | -   | -   | -  | - | -           | -                | -  | -                  | -               |
|  |                           |          |   |   |  |   |             |                  |  |                    |                 |
| · ·  |                           |          |   |   |  | : |             |                  |  | :                  |                 |

### Türkiye Cumhuriyeti Ziraat Bankası A.Ş. Consolidated Statement of Cash Flows As of 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| 1.2   Changes in Operating Assets and Liabilities  |      | ATEMENT OF CASH FLOWS   | Note<br>(Section Five VI) | Current Period (31/12/2013)             | Prior Period (31/12/2012) |
|--|------|---|---------------------------|---|---------------------------|
| 11.1   Interest Received   15,922,425   13,788,06   17,741,90    | Α.   | CASH FLOWS FROM BANKING OPERATIONS  |                           |   |                           |
| 11.1   Interest Received   15,922,425   13,788,06   17,741,90    | 1.1  | Operating Profit Before Changes in Operating Assets and Liabilities                   |                           | 5,180,212                               | 3.502.274                 |
| 11.2   Interest Paul   |      |   |                           |   |                           |
| 13.1   Dividend Received   3.430   2037     13.2   Fore and Commissions Received   1052,316   883,75     13.5   Other Income   1,591,670   2,494,40     13.5   Collections from Previously Written-off Loans and Other Receivables   134,968   749,35     13.7   Payments to Presonnel and Service Suppliers   (1683,253)   (35,070     13.8   Tawas Pall   (1683,253)   (36,070     13.9   Other   (1683,253)   (36 |      |   |                           | ·                                       |                           |
| 1.14   Fees and Commissions Received   1.595,316   888,751   1.50   5.0 her (none  |      | •   |                           | · · · · · · · · · · · · · · · · · · ·   |                           |
| 1.55   Other Income   1.591670   2.491.40  |      | •   |                           | •                                       |                           |
| 1.61   |      |   |                           | •                                       |                           |
| 11.7   Payments to Personnel and Service Suppliers   |      |   |                           | ·                                       |                           |
| 1.18   Taxes Paid  |      | •   |                           |   |                           |
| 119  |      |   |                           |   |                           |
| 1.2.   Changes in Operating Assets and Liabilities   (5.399,592) (14,042,253   12 |      | •   |                           | *************************************** |                           |
| 1.2.1   Net fincrease/Obecrease in Trading Securities   8,173   26,122     1.2.2   Net fincrease/Obecrease in Fair Value Through Profit/Loss Financial Assets  |      |   |                           |   |                           |
| 1.22   Net Cincrease // Decrease in Fair Value Through Profit/Loss Financial Assets   (5,826,542)   (6,528,796   12.4   Net Cincrease/Opercase in Loans   (42,168,397)   (304,789   12.5   Net Cincrease/Opercase in Loans   (42,168,397)   (304,789   12.5   Net Cincrease/Opercase in Loans   (42,168,397)   (304,789   12.5   Net Cincrease/Opercase) in Bank Deposits   (10,897,438   13,317,669   (10,897,438   12.7   Net Increase/Opercase) in Other Assets   (23,327,000   2,194,40   23,327,40   23 | 1.2  | Changes in Operating Assets and Liabilities   |                           | (5,399,592)                             | (14,042,253)              |
| 1.2.3   Net Cincrease/Decrease in Loans (4.2168.397) (8.5.28.796   1.2.2   1 |      | •   |                           | 8,173                                   | 28,120                    |
| 1.2.4   Net Claricases / Decrease in Loans   |      |   |                           | -                                       | =                         |
| 12.5   Net (Increase)/Decrease in Other Assets   (I,OM,453)   (94,07)  |      |   |                           | *                                       |                           |
| 12.6   Net Increase/(Decrease) in Bank Deposits   13,31,669   (10,897,34)     22.7   Net Increase/(Decrease) in Other Deposits   23,927,001     22.8   Net Increase/(Decrease) in Funds Borrowed   5,752,842     2,777,45     2,777,45     3,777,45     4,777,45     5,777,45     5,777,45     8, Net Cash Provided from Banking Operations   (219,380)   (10,539,979)     8.   CASH FLOWS FROM INVESTMENT ACTIVITIES   (249,380)   (10,539,979)     9.   Net Cash Provided from Investing Activities   409,779   7,741,99     11.   Net Cash Provided from Investing Activities   409,779   7,741,99     12.   Cash Paid for Purchase of Associates, Subsidiaries and Entities under Common Control   (27,974)   (58,847     2.   Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control   (49,942)   (59,728     2.   Fixed Assets Purchases   (494,942)   (59,728     8, 124, 124, 124, 124, 124, 124, 124, 124  |      |   |                           | •                                       |                           |
| 12.7   Net Increase/(Decrease) in Other Deposits   23,927,001   2,194.40   5,752.842   2,777.45   12.9   Net Increase/(Decrease) in Payables   604,115   1,282.85   |      | •   |                           | *                                       |                           |
| 1.2.8   Net Increase/(Decrease) in Funds Borrowed   5.752,842   2.777,45     2.77,45   Net Increase/(Decrease) in Payables   |      | •   |                           |   |                           |
| 1.2.9   Net Increase/(Decrease) in Payables   1.2.10   Net Increase/(Decrease) in Other Liabilities   604,175   1.282,8 |      | •   |                           |   |                           |
| 1.2.10   Net Increase/(Decrease) in Other Liabilities   604.115   1.282,85     Net Cash Provided from Banking Operations   (219,380)   (10,539,979     B.   CASH FLOWS FROM INVESTMENT ACTIVITIES   (219,380)   (10,539,979     B.   CASH FLOWS FROM INVESTMENT ACTIVITIES   (229,340)   (38,847     II.   Net Cash Provided from Investing Activities   409,779   7,741,99     2.1   Cash Paid for Purchase of Associates, Subsidiaries and Entities under Common Control   (2,7974)   (58,847     2.2   Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control   (6,549     2.3   Fixed Assets Furchases   (494,942)   (59,728     2.4   Fixed Assets Sales   (20,275   37,46     2.5   Cash Obtained from Sale of Investment Securities   (70,55,354)   (10,942,498     2.5   Cash Obtained from Sale of Investment Securities   (339,130)   (418,658     2.6   Cash Obtained from Sale of Investment Securities   (339,130)   (418,658     2.6   Cash Obtained from Sale of Investment Securities   (1,786,889)   947,22     2.6   CASH FLOWS FROM FINANCING ACTIVITIES   (1,786,889)   947,22     3.1   Cash from Funds Borrowed and Securities Issued   (259,987)   (247,239     3.2   Cash Used for Repayment of Funds Borrowed and Securities Issued   (259,987)   (247,239     3.3   Marketable Securities Issued   (259,987)   (247,239     3.4   Dividends Paid   (259,987)   (247,239     3.5   Payments for Finance Leases   (259,987)   (247,239     3.6   Other   (259,987)   (247,239     3.7   Other   (259,987)   (247,239     3.8   Cash Other   (259,987)   (247,239     3.9   Cash All Cash Equivalents (I+IHII+IV)   (1,157,120   (1,214,511     3.1   Cash and Cash Equivalents at the Beginning of the Period   (1)   (2,24,511     3.1   Cash and Cash Equivalents (I+IHIIHIV)   (1,24,511     3.1   Cash and Cash E |      | •   |                           | 5,752,642                               | 2,777,459                 |
| B.         CASH FLOWS FROM INVESTMENT ACTIVITIES         409,779         7,741,99           II.         Net Cash Provided from Investing Activities         409,779         7,741,99           2.1         Cash Provided from Investing Activities and Entities under Common Control         6,549           2.2         Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control         6,549           2.3         Fixed Assets Durchase of Sastes Durchases         (494,942)         (59,728           2.4         Fixed Assets Suchases         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (17,055,354)         (10,942,498)           2.5         Cash Obtained from Sale of financial Assets Available for Sale         707,7560         12,983,20           2.7         Cash For Durchase of Investment Securities         (339,130)         (418,658)           2.6         Cash Obtained from Sale of Investment Securities         (1,786,888)         947,22           2.0         Other         (1,786,888)         947,22           2.0         Charly From Financing Activities         542,335         1,656,34           3.1         Cash from Funds Borrowed and Securities Issued         802,322           3.2         Cash Used for Repayment of Funds Borrowed and Securities Issu   |      |   |                           | 604,115                                 | 1,282,856                 |
| B.         CASH FLOWS FROM INVESTMENT ACTIVITIES         409,779         7,741,99           II.         Net Cash Provided from Investing Activities         409,779         7,741,99           2.1         Cash Provided from Investing Activities and Entities under Common Control         6,549           2.2         Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control         6,549           2.3         Fixed Assets Durchase of Sastes Durchases         (494,942)         (59,728           2.4         Fixed Assets Suchases         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (17,055,354)         (10,942,498)           2.5         Cash Obtained from Sale of financial Assets Available for Sale         707,7560         12,983,20           2.7         Cash For Durchase of Investment Securities         (339,130)         (418,658)           2.6         Cash Obtained from Sale of Investment Securities         (1,786,888)         947,22           2.0         Other         (1,786,888)         947,22           2.0         Charly From Financing Activities         542,335         1,656,34           3.1         Cash from Funds Borrowed and Securities Issued         802,322           3.2         Cash Used for Repayment of Funds Borrowed and Securities Issu   |      | Nat Cash Provided from Ranking Operations   |                           |   |                           |
| Net Cash Provided from Investing Activities  |      |   |                           | (213,360)                               | (10,339,979)              |
| 21         Cash Paid for Purchase of Associates, Subsidiaries and Entities under Common Control         (27974)         (58,847)           2.2         Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control         6,549           2.3         Fixed Assets Purchases         (494,942)         (59,728)           2.4         Fixed Assets Sales         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (17055,354)         (19,942,498)           2.6         Cash Obtained from Sale of financial Assets Available for Sale         7,077,560         12,983,20           2.6         Cash Obtained from Sale of Investment Securities         (333)30)         (418,682)           2.8         Cash Obtained from Sale of Investment Securities         12,737,665         5,253,62           2.9         Other         (1,786,888)         947,22           C.         CASH FLOWS FROM FINANCING ACTIVITIES         802,322           III.         Net Cash Provided from Financing Activities         542,335         1,656,34           3.1         Cash from Funds Borrowed and Securities Issued         902,322           3.2         Cash from Funds Borrowed and Securities Issued         902,322           3.3         Marketable Securities Issued         1,903,581      <   | В.   | CASH FLOWS FROM INVESTMENT ACTIVITIES   |                           |   |                           |
| 2.2         Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control         6,549           2.3         Fixed Assets Purchases         (494,942)         (59728           4.5         Fixed Assets Sales         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (70,7550         (12,983,20           2.6         Cash Obtained from Sale of financial Assets Available for Sale         7,077,560         12,983,20           2.6         Cash Obtained from Sale of Investment Securities         (393)30)         (418,658           2.8         Cash Obtained from Sale of Investment Securities         12,737,663         5,253,82           2.9         Other         (1,786,888)         947,22           C.         CASH FLOWS FROM FINANCING ACTIVITIES         (1,786,888)         947,22           III.         Net Cash Provided from Financing Activities         802,322         3.1           3.1         Cash Used for Repayment of Funds Borrowed and Securities Issued         802,322         3.2           3.2         Cash Used for Repayment of Funds Borrowed and Securities Issued         802,322         3.2           3.4         Dividends Paid         (259,987)         (247,239           3.5         Payments for Finance Leases         -  | II.  | Net Cash Provided from Investing Activities   |                           | 409,779                                 | 7,741,998                 |
| 2.2         Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control         6,549           2.3         Fixed Assets Purchases         (494,942)         (59,728           4.5         Fixed Assets Sales         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (70,7550         12,983,20           2.6         Cash Obtained from Sale of financial Assets Available for Sale         7,077,560         12,983,20           2.6         Cash Obtained from Sale of financial Assets Available for Sale         (339,130)         (418,658           2.8         Cash Obtained from Sale of Investment Securities         (339,130)         (418,658           2.8         Cash Obtained from Sale of Investment Securities         (1,786,888)         947,222           2.9         Other         (1,786,888)         947,222           C.         CASH FLOWS FROM FINANCING ACTIVITIES         802,322         1,656,34           III.         Net Cash Provided from Financing Activities Issued         802,322         1,656,34           3.1         Cash Used for Repayment of Funds Borrowed and Securities Issued         90,232         1,903,58           3.4         Dividends Paid         (259,987)         (247,239           3.5         Payments for Finance Leases <td>2.1</td> <td>Cash Paid for Purchase of Associates, Subsidiaries and Entities under Common Control</td> <td></td> <td>(27,974)</td> <td>(58,847)</td>   | 2.1  | Cash Paid for Purchase of Associates, Subsidiaries and Entities under Common Control  |                           | (27,974)                                | (58,847)                  |
| 2.4         Fixed Assets Sales         292,295         37,46           2.5         Cash for Purchase of Financial Assets Available for Sale         (70,055,354)         (10,942,498           2.6         Cash Obtained from Sale of Innancial Assets Available for Sale         (39,130)         (48,658           2.7         Cash Paid for Purchase of Investment Securities         (39,130)         (48,658           2.8         Cash Obtained from Sale of Investment Securities         12,737,663         5,253,82           2.9         Other         (1786,888)         947,22           C.         CASH FLOWS FROM FINANCING ACTIVITIES         Cash From Funds Borrowed and Securities Issued         802,322           3.1         Cash from Funds Borrowed and Securities Issued         802,322           3.2         Cash Used for Repayment of Funds Borrowed and Securities Issued         9           3.1         Dividends Paid         (259,987)         (247,239           3.4         Dividends Paid         (259,987)         (247,239           3.5         Payments for Finance Leases         -         -           4.0         -         -         -           4.0         -         -         -           5.0         Cher         -         -         -  | 2.2  | Cash Obtained from Sale of Associates, Subsidiaries and Entities under Common Control |                           | 6,549                                   | -                         |
| 2.5       Cash for Purchase of Financial Assets Available for Sale       (17,055,354)       (10,942,498         2.6       Cash Obtained from Sale of Investment Securities       7,077,560       12,983,20         2.7       Cash Paid for Purchase of Investment Securities       (339,130)       (418,658         2.8       Cash Obtained from Sale of Investment Securities       12,737,663       5,253,82         2.9       Other       (1,786,888)       947,22         C.       CASH FLOWS FROM FINANCING ACTIVITIES  | 2.3  | Fixed Assets Purchases  |                           | (494,942)                               | (59,728)                  |
| 2.6       Cash Obtained from Sale of financial Assets Available for Sale       7,077,560       12,983,20         2.7       Cash Paid for Purchase of Investment Securities       (339,130)       (418,658         2.8       Cash Obtained from Sale of Investment Securities       12,737,663       5,2534,22         2.9       Other       (1,786,888)       947,22         C.       CASH FLOWS FROM FINANCING ACTIVITIES   | 2.4  | Fixed Assets Sales  |                           | 292,295                                 | 37,469                    |
| 2.7       Cash Paid for Purchase of Investment Securities       (339,130)       (418,658         2.8       Cash Obtained from Sale of Investment Securities       12,737,663       5,253,82         2.9       Other       (1786,888)       947,22         C.       CASH FLOWS FROM FINANCING ACTIVITIES       542,335       1,656,34         III.       Net Cash Provided from Financing Activities       542,335       1,656,34         3.1       Cash from Funds Borrowed and Securities Issued       802,322         3.2       Cash Used for Repayment of Funds Borrowed and Securities Issued       -       1,903,581         3.4       Dividends Paid       (259,987)       (247,239         3.5       Payments for Finance Leases       -       -         3.6       Other       -       -         IV.       Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871         V.       Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511         VI.       Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13  | 2.5  | Cash for Purchase of Financial Assets Available for Sale                              |                           | (17,055,354)                            | (10,942,498)              |
| 2.8       Cash Obtained from Sale of Investment Securities       12,737,663       5,253,82         2.9       Other       (1,786,888)       947,22         C.       CASH FLOWS FROM FINANCING ACTIVITIES  | 2.6  | Cash Obtained from Sale of financial Assets Available for Sale                        |                           | 7,077,560                               | 12,983,207                |
| 2.9 Other       (1,786,888)       947,22         C. CASH FLOWS FROM FINANCING ACTIVITIES       (1,786,888)       947,22         III. Net Cash Provided from Financing Activities       542,335       1,656,34         3.1 Cash from Funds Borrowed and Securities Issued       802,322         3.2 Cash Used for Repayment of Funds Borrowed and Securities Issued       -       1,903,58         3.4 Dividends Paid       (259,987)       (247,239         3.5 Payments for Finance Leases       -       -         3.6 Other       -       -         IV. Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871         V. Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511         VI. Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13  |      | •   |                           | •                                       | (418,658)                 |
| C.       CASH FLOWS FROM FINANCING ACTIVITIES         III.       Net Cash Provided from Financing Activities       542,335       1,656,34         3.1       Cash from Funds Borrowed and Securities Issued       802,322         3.2       Cash Used for Repayment of Funds Borrowed and Securities Issued       -         3.3       Marketable Securities Issued       -         3.4       Dividends Paid       (259,987)         3.5       Payments for Finance Leases       -         3.6       Other       -         IV.       Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871         V.       Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511         VI.       Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13   |      | •   |                           |   |                           |
| Net Cash Provided from Financing Activities  | 2.9  | Other   |                           | (1,786,888)                             | 947,229                   |
| Sab   Cash from Funds Borrowed and Securities Issued   802,322   | C.   | CASH FLOWS FROM FINANCING ACTIVITIES  |                           |   |                           |
| 3.2         Cash Used for Repayment of Funds Borrowed and Securities Issued         -         1.903,580           3.3         Marketable Securities Issued         -         1.903,580           3.4         Dividends Paid         (259,987)         (247,239           3.5         Payments for Finance Leases         -         -           3.6         Other         -         -           IV.         Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents         424,386         (72,871           V.         Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)         1,157,120         (1,214,511           VI.         Cash and Cash Equivalents at the Beginning of the Period         (1)         7,066,624         8,281,13   | III. | Net Cash Provided from Financing Activities   |                           | 542,335                                 | 1,656,341                 |
| 3.2         Cash Used for Repayment of Funds Borrowed and Securities Issued         -         1.903,580           3.3         Marketable Securities Issued         -         1.903,580           3.4         Dividends Paid         (259,987)         (247,239           3.5         Payments for Finance Leases         -         -           3.6         Other         -         -           IV.         Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents         424,386         (72,871           V.         Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)         1,157,120         (1,214,511           VI.         Cash and Cash Equivalents at the Beginning of the Period         (1)         7,066,624         8,281,13   | 31   | Cash from Funds Borrowed and Securities Issued  |                           | 802 722                                 | -                         |
| 3.3       Marketable Securities Issued       -       1,903,58         3.4       Dividends Paid       (259,987)       (247,239         3.5       Payments for Finance Leases       -       -         3.6       Other       -       -         IV.       Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871         V.       Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511         VI.       Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13  |      | •   |                           | - 002,322                               | -                         |
| 3.4       Dividends Paid       (259,987)       (247,239         3.5       Payments for Finance Leases       -       -         3.6       Other       -       -         IV.       Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871         V.       Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511         VI.       Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13  |      | . *   |                           | _                                       | 1903 580                  |
| 3.5       Payments for Finance Leases       -         3.6       Other       -         IV.       Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents       424,386       (72,871)         V.       Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)       1,157,120       (1,214,511)         VI.       Cash and Cash Equivalents at the Beginning of the Period       (1)       7,066,624       8,281,13  |      | · <del> </del> ···································                                    |                           | (259.987)                               |                           |
| 3.6         Other         - </td <td></td> <td>•</td> <td></td> <td>-</td> <td></td>   |      | •   |                           | -                                       |                           |
| V.         Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)         1,157,120         (1,214,511           VI.         Cash and Cash Equivalents at the Beginning of the Period         (1)         7,066,624         8,281,13   |      | · <del> </del>  |                           | -                                       | -                         |
| VI. Cash and Cash Equivalents at the Beginning of the Period (1) 7,066,624 8,281,13  | IV.  | Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents                |                           | 424,386                                 | (72,871)                  |
|  | V.   | Net Decrease/Increase in Cash and Cash Equivalents (I+II+III+IV)                      |                           | 1,157,120                               | (1,214,511)               |
|  | VI.  | Cash and Cash Equivalents at the Beginning of the Period                              | (1)                       | 7,066,624                               | 8,281,135                 |
|  | VII. | Cash and Cash Equivalents at the End of the Period                                    | (1)                       | 8,223,744                               | 7,066,624                 |



### **Consolidated Statement of Profit Appropriation** As of 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|       | ATEMENT OF PROFIT APPROPRIATION (1)                      | Current Period (31/12/2013) | Prior Period (2) (31/12/2012) |
|-------|--|-----------------------------|-------------------------------|
| l.    | DISTRIBUTION OF CURRENT YEAR INCOME                      |                             |                               |
| 1.1   | Current Year Income                                      | 4,378,523                   | 3,504,725                     |
| 1.2   | Taxes And Duties Payable (-) <sup>(3)</sup>              | 1,048,449                   | 1,142,233                     |
| 1.2.1 | Corporate Tax (Income tax)                               | 670,519                     | 1,142,233                     |
| 1.2.2 | Income withholding tax                                   | -                           | -                             |
| 1.2.3 | Other taxes and duties                                   | 377,930                     | -                             |
| A.    | NET INCOME FOR THE YEAR (1.1-1.2)                        | 3,330,074                   | 2,362,492                     |
| 1.3   | Prior Year Losses (-)                                    | -                           | -                             |
| 1.4   | First Legal Reserves (-)                                 | 166,504                     | 118,125                       |
| 1.5   | Other Statutory Reserves (-)                             | - !                         | -                             |
| B.    | NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)] | 3,163,570                   | 2,244,367                     |
| 1.6   | First Dividend To Shareholders (-)                       | - !                         | 125,000                       |
| 1.6.1 | To Owners Of Ordinary Shares                             | -                           | 125,000                       |
| 1.6.2 | To Owners Of Privileged Shares                           | -                           | -                             |
| 1.6.3 | To Owners Of Preferred Shares                            | -                           | -                             |
| 1.6.4 | To Profit Sharing Bonds                                  | -                           | -                             |
| 1.6.5 | To Holders Of Profit And Loss Sharing Certificates       | -                           | -                             |
| 1.7   | Dividends To Personnel (-)                               | -                           | 134,987                       |
| 1.8   | Dividends To Board Of Directors (-)                      | -                           | -                             |
| 1.9   | Second Dividend To Shareholders (-)                      | -                           | -                             |
| 1.9.1 | To Owners Of Ordinary Shares                             | -                           | -                             |
| 1.9.2 | To Owners Of Privileged Shares                           | -                           | -                             |
| 1.9.3 | To Owners Of Preferred Shares                            | -                           | -                             |
| 1.9.4 | To Profit Sharing Bonds                                  | -                           | -                             |
| 1.9.5 | To Holders Of Profit And Loss Sharing Certificates       | -                           | -                             |
| 1.10  | Second Legal Reserves (-)                                | -                           | 14,500                        |
| 1.11  | Statutory Reserves (-)                                   | -                           | -                             |
| 1.12  | Extraordinary Reserves                                   | -                           | 1,969,880                     |
| 1.13  | Other Reserves   | -                           | -                             |
| 1.14  | Special Funds  | -                           | -                             |
| II.   | DISTRIBUTION OF RESERVES                                 |                             |                               |
| 2.1   | Appropriated Reserves                                    | -                           | -                             |
| 2.2   | Second Legal Reserves (-)                                | -                           | -                             |
| 2.3   | Dividends To Shareholders (-)                            | -                           | -                             |
| 2.3.1 | To Owners Of Ordinary Shares                             | -                           | -                             |
| 2.3.2 | To Owners Of Privileged Shares                           | -                           | -                             |
| 2.3.3 | To Owners Of Preferred Shares                            | -                           | -                             |
| 2.3.4 | To Profit Sharing Bonds                                  | -                           | -                             |
| 2.3.5 | To Holders Of Profit And Loss Sharing Certificates       | -                           | -                             |
| 2.4   | Dividends To Personnel (-)                               | -                           | -                             |
| 2.5   | Dividends To Board Of Directors (-)                      |                             |                               |
| III.  | EARNINGS PER SHARE                                       |                             |                               |
| 3.1   | To Owners Of Ordinary Shares                             | 1.3320                      | 0.9450                        |
| 3.2   | To Owners Of Ordinary Shares (%)                         | 133.20                      | 94.50                         |
| 3.3   | To Owners Of Privileged Shares                           | 133.20                      | 34.30                         |
| 3.4   | To Owners Of Privileged Shares (%)                       | _                           |                               |
| IV.   | DIVIDEND PER SHARE                                       |                             |                               |
| 4.1   | To Owners Of Ordinary Shares                             | _                           | 0.05                          |
| 4.2   | To Owners Of Ordinary Shares (%)                         |                             | 5.00                          |
| 4.3   | To Owners Of Privileged Shares                           |                             | 5.00                          |
| 4.4   | To Owners Of Privileged Shares (%)                       |                             |                               |

<sup>&</sup>lt;sup>(1)</sup> Profit distribution is approved by the General Assembly of the Parent Bank over the unconsolidated financial statements of the Parent Bank. As of the date of the preparation of financial statements, the meeting for General Assembly has not been held.

<sup>(2)</sup> The profit distribution table belongs to prior period becomes definite with the decision of General Assembly after the publishing of 31 December 2012 audited financial statements. It is rearranged in this direction.

<sup>(3)</sup> The deferred tax asset of prior period amounting to TL287,936 is not subject to profit distribution.

Türkiye Cumhuriyeti Ziraat Bankası A.Ş.

Notes to the Consolidated

Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **SECTION THREE**

#### **EXPLANATIONS ON ACCOUNTING POLICIES**

#### I. BASIS OF PRESENTATION

The Parent Bank maintains its books of accounts in Turkish Lira in accordance with the Banking Act No. 5411 ("Banking Act"), which are effective from 1 November 2005, the Turkish Commercial Code ("TCC") and Turkish tax legislation.

The consolidated financial statements are prepared in accordance with the "Regulation on the Principles and Procedures Regarding Banks' Accounting Application and Keeping Documents" published in the Official Gazette No. 26333 dated 1 November 2006 by the BRSA ("Banking Regulation and Supervision Agency") which refers to "Turkish Accounting Standards" ("TAS") and "Turkish Financial Reporting Standards" ("TFRS") issued by the Public Oversight Accounting and Auditing Standards Authority, and other decrees, notes and explanations related to the accounting and financial reporting principles published by the BRSA (all defined as "BRSA Principles"). The format and the details of the publicly announced consolidated financial statements and related disclosures to these statements have been prepared in accordance with the "Communiqués Related to Publicly Announced Financial Statements of Banks and Explanations and Notes Related to these Financial Statements" published in the Official Gazette No. 28337 dated 28 June 2012.

The financial statements of subsidiaries operating abroad have been prepared in accordance with the law and regulations of the country they operate. However, in order to provide fair presentation according to TAS, necessary adjustments and reclassifications are reflected to these consolidated financial statements.

The consolidated financial statements have been prepared in TL, under the historical cost convention as modified in accordance with inflation adjustments applied until 31 December 2004, except for the financial assets and liabilities carried at fair value.

As of 31 December 2013, financial statements are presented comparatively with independently audited financial statements as of 31 December 2012.

Unless otherwise specified, all balances in the financial statements and footnotes are expressed in Thousand Turkish Lira ("TL").

The preparation of financial statements requires the use of certain critical estimates on assets and liabilities reported as of balance sheet date or amount of contingent assets and liabilities explained and amount of income and expenses occurred in related period. Although these estimates rely on the management's best judgment, actual results can vary from these estimates. Judgements and estimates are explained in related notes.

The accounting policies and valuation principles applied in the preparation of these financial statements are defined and applied in accordance with TAS. Those accounting policies and valuation principles are explained in Notes II. to XXV. below.

#### Additional paragraph for convenience translation into English:

The differences between accounting principles, as described in the preceding paragraphs, and accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.



#### **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND FOREIGN CURRENCY TRANSACTIONS

Main activity of the Parent Bank comprises banking services, such as; launching all kinds of cash and non-cash loans in terms of Turkish Lira and foreign currencies, performing transactions in local, international money and capital markets, supporting agricultural sector financially and collecting deposits in Turkish Lira and foreign currencies. The Parent Bank's main funding source is Turkish Lira deposits, repurchase agreements, shareholders' equity and government funds transferred from the budget, ministerial offices and other public resources to the Bank by means of legislative and administrative decisions. The Parent Bank directs these funds to assets with high return and low risk. These assets include predominantly domestic government bonds and loans. The Parent Bank's liquidity structure covers the financing of all liabilities at due date. Although most of the sources in the Parent Bank's balance sheet are with fixed interest rate, some of the securities in assets have floating interest rate. Since the remaining time to re-pricing date of sources is short, cost of sources is repriced in short periods based on the market conditions. Moreover, the Parent Bank adopts high return principle for its long-term placements.

Loans and securities are instruments from which the Parent Bank gets returns above the average returns within its lines of activity. Letter of guarantees, bank loans, and commercial letter of credits, repayment commitments for cheques and expense limit commitments for credit cards are the most important risk areas within the off-balance sheet accounts.

Since the Parent Bank's total debt to the market is low among its total liabilities, the Parent Bank can borrow easily from short-term markets, such as; Borsa Istanbul ("BIST"), Central Bank of the Republic of Turkey, Money Market or Interbank Money Market in case of need. In case of a liquidity crisis, the deposit base of the Bank is not presumed to be significantly affected from such a case since the Parent Bank is a public bank with an extensive branch network.

Cost and return of foreign currency assets are subject to a close follow up. Positive margin of profit is sustained by adjusting deposit interest rates in line with the market interest rates.

Foreign currency operations are recognized at transaction date and valued by Parent Bank's prevailing counter currency buying rate. At period ends, foreign currency asset and liability balances are valued at the Parent Bank's period end counter currency buying rates and translated to Turkish currency and the resulting exchange differences are recognized as a "Foreign exchange gain or loss".

Foreign currency capital amounts transferred to the equity participations operating abroad are evaluated and presented on the financial statements with the exchange rate on the date of the transfer.

Assets and liabilities and income statement items of the abroad branches of the Parent Bank are translated into Turkish Lira with the Bank's prevailing counter currency buying rates at the balance sheet date.

#### III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES

#### a. Consolidation principles applied:

The consolidated financial statements have been prepared in accordance with the procedures listed in the "Communiqués related to the Regulation on the Preparation of the Consolidated Financial Statements of Banks" and the "Turkish Accounting Standard for Consolidated and Separate Financial Statements" ("TAS 27") published in the Official Gazette No. 26340 dated 8 November 2006.

#### 1. Consolidation principles for subsidiaries:

Subsidiaries (including special purpose entity) are all entities, in which the Group has power to control the financial and operating policies for the benefit of the Parent Bank, either (a) through the power to exercise more than 50% of the voting rights relating to shares in the companies owned directly and indirectly by itself; or (b) although not having the power to exercise more than 50% of the using rights, otherwise having the power to exercise control over the financial and operating policies.

Control is evident when the Parent Bank owns, either directly or indirectly, the majority of the share capital of the company or owns the privileged shares or owns the right of controlling the operations of the company in accordance with the agreements made with other shareholders or owns the right of appointment or the designation of the majority of the board of directors of the company.

### Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Subsidiaries are consolidated with full consolidation method by considering the outcomes of their activities and the size of their assets and shareholders' equity in scope of the materiality principle. Financial statements of the related subsidiaries are included in the consolidated financial statements beginning from their acquisition date. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

In accordance with the full consolidation method, balance sheet, income statement and off balance sheet items of the subsidiaries have been consolidated line by line with the balance sheet, income statement and off balance sheet of the Parent Bank. The book value of the investments of the Group in each subsidiary has been netted off with the portion of each subsidiary's capital that belongs to the Group. Unrealized gains and losses and balances resulting from the transactions among the subsidiaries included in consolidation have been eliminated. In order to determine the net income of the Group, minority interest in the net income of the consolidated subsidiaries have been identified and deducted from the net income of the subsidiary. In the consolidated balance sheet, minority interest has been presented separately from the liabilities and the shares of the Group shareholders. Also, in the income statement, minority interest has been presented separately.

The subsidiaries included in consolidation, their title, their place of incorporation, their main activities and their effective shareholding rates are as follows:

|  |                                |                          | 20                                       | )13  | 2012                                     |  |  |
|--|--------------------------------|--------------------------|--|--|--|--|--|
| Title                                  | Address<br>(City/Country)      | Main<br>Activities       | Parent<br>Bank's Share<br>Percentage (%) | Parent<br>Bank's Risk<br>Group Share<br>Percentage (%) | Parent<br>Bank's Share<br>Percentage (%) | Parent<br>Bank's Risk<br>Group Share<br>Percentage (%) |  |
| Ziraat Hayat ve<br>Emeklilik A.Ş.      | İstanbul/Turkey                | Insurance                | 100.00                                   | 99.99  | 99.99                                    | 99.98  |  |
| Ziraat Sigorta A.Ş.                    | İstanbul/Turkey                | Insurance                | 100.00                                   | 99.99  | 99.99                                    | 99.98  |  |
| Ziraat Finansal<br>Kiralama A.Ş.       | İstanbul/Turkey                | Leasing                  | 100.00                                   | 100.00   | 90.00                                    | 90.00  |  |
| Ziraat Yatırım Menkul<br>Değerler A.Ş. | İstanbul/Turkey                | Investment<br>Management | 99.60                                    | 99.60  | 72.60                                    | 75.00  |  |
| Ziraat Portföy<br>Yönetimi A.Ş.        | İstanbul/Turkey                | Portfolio<br>Management  | 99.70                                    | 99.80  | 68.08                                    | 74.90  |  |
| Ziraat Bank<br>International A.G.      | Frankfurt/Germany              | Banking                  | 100.00                                   | 100.00   | 100.00                                   | 100.00   |  |
| Ziraat Bank BH d.d.                    | Sarajevo/Bosnia<br>Herzegovina | Banking                  | 100.00                                   | 100.00   | 100.00                                   | 100.00   |  |
| Ziraat Bank (Moscow)<br>CJSC           | Moscow/Russia                  | Banking                  | 99.91                                    | 99.91  | 99.91                                    | 99.91  |  |
| Kazakhstan Ziraat Int.<br>Bank         | Almaty/Kazakhstan              | Banking                  | 99.58                                    | 99.58  | 99.58                                    | 99.58  |  |

#### 2. Consolidation principles of associates and joint ventures:

An Associate is a partnership with which the Parent Bank participates in its capital and has significant effect on it although it has no capital or management control, whose main operation is banking and which operates according to special legislation with permission and license and is established abroad. The related associate is consolidated with equity method in accordance with materiality principle.

Significant effect refers to the participation power on the constitution of the financial and management policies of the participated associate. If the Parent Bank has 10% or more voting right on the associate, as long as it is not proved otherwise, it will be accepted that the Parent Bank has significant effect on that associate.



### Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Equity method is an accounting method which foresees the increase or decrease of the book value of capital share in an associate from the changed amount in the associate participating shareholder's equity during the period by the portion of the participant and the deduction of the dividend from the associate from the changed value of the associate amount.

The associates included in consolidation, their title, their place of incorporation, their main activities and their effective shareholding rates are as follows:

|  |                           |                    | 31 Decem                                 | ber 2013    | 31 Decem     | nber 2012   |
|--|---------------------------|--------------------|--|-------------|--------------|-------------|
| Title  | Address<br>(City/Country) | Main<br>Activities | Parent<br>Bank's Share<br>Percentage (%) | Group Share | Bank's Share | Group Share |
| Azer Türk Bank ASC                             | Baku/Azerbaijan           | Banking            | 50.00                                    | 50.00       | 50.00        | 50.00       |
| Turkmen Turkish Joint<br>Stock Commercial Bank | Ashgabat/<br>Turkmenistan | Banking            | 50.00                                    | 50.00       | 50.00        | 50.00       |
| Uzbekistan- Turkish Bank                       | Tashkent/Uzbekistan       | Banking            | 50.00                                    | 50.00       | 50.00        | 50.00       |
| Arap Türk Bankası A.Ş.                         | İstanbul/Turkey           | Banking            | 15.43                                    | 15.43       | 15.43        | 15.43       |

#### **3. Principles applied during share transfer, merger and acquisition:** None.

#### 4. Transactions with minority shareholders:

The Group considers transactions with minority shareholders as transactions within the Group. For acquisitions from minority shareholders, the difference between the acquisition cost and related portion of net assets' booked value is deducted from equity. Profit or loss resulting from sales to minority shareholders is booked under equity.

#### b. Presentation of unconsolidated subsidiaries and associates in consolidated financial statements:

Turkish lira denominated unconsolidated associates and subsidiaries are booked at cost value, less any impairment if any, in accordance with "Turkish Accounting Standards for Consolidated and Separate Financial Statements" ("TAS 27") are recognized in the consolidated financial statements.

When the cost of investments, associates and share certificates which are classified under available for sale portfolio is higher than the net realizable value, the carrying amount is reduced to the net realizable or fair value if any, considering whether the value decrease is temporary or permanent and the ratio of the value decrease.

#### IV. EXPLANATIONS ON FORWARD TRANSACTIONS, OPTIONS AND DERIVATIVE INSTRUMENTS

The Parent Bank's derivative transactions mostly include currency and precious metal swaps and foreign exchange purchase and sale transactions. The Parent Bank has no embedded derivative instruments separated from the host contract.

The derivative instruments of the Parent Bank are classified as trading or hedging instruments in accordance with Turkish Accounting Standard on TAS 39 "Financial Instruments: Recognition and Measurement". The Parent Bank has no derivative instruments for hedging purposes as of the balance sheet date. Accordingly, the Parent Bank is not subject to conditions whether derivative instruments do not meet the determination criteria for being classified as hedging instruments or whether such derivative transactions are finalized through sale, term expiry or fulfillment of obligations under the contract.

Derivative instruments are recognized at fair value on contractual date and subsequently re-valued at their fair values and associated with the income statement. If the fair value of derivative financial instruments is positive, it is disclosed under the main account "financial assets at fair value through profit or loss" in "trading derivative financial assets" and if the fair value difference is negative, it is disclosed under "financial liabilities at fair value through profit or loss" in "trading derivative financial liabilities". Fair value changes are recorded under "Derivative Financial Transactions Gains/Losses" in income statement.

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The fair values of the derivative financial instruments are calculated using quoted market prices or by using discounted cash flow models.

Liabilities and receivables arising from the derivative instruments are followed in the off-balance sheet accounts from their contractual values.

#### V. EXPLANATIONS ON INTEREST INCOME AND EXPENSE

Interest income and expenses are recognized on an accrual basis using the internal rate of return method in conformity with TAS 39 "Financial Instruments: Recognition and Measurement". In accordance with the Communiqué on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions" came into force after being published in the Official Gazette numbered 26333 dated 1 November 2006, no interest accrual is calculated for non-performing loans. Realized interest accruals calculated for non-performing loans and recognized as income although not collected are reversed and interest income related to these loans is recognized as interest income only when they are collected.

#### VI. EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSE

Commission income from banking, agency, intermediary services is recognized as income on the date they are collected. Whereas, commission income from individual, corporate, commercial and entrepreneurial cash loans are recognized on an accrual basis by using internal rate of return method and transferred to the income statement in accordance with the matching principle. Other fees and commission expenses are recorded as expense on the date they are paid.

#### VII. EXPLANATIONS ON FINANCIAL ASSETS

Financial instruments comprise financial assets and liabilities and derivative instruments. They are included in the balance sheet of the Group, if the Group is a legal party to these instruments.

Financial assets mainly constitute the Group's commercial activities and operations. These instruments have the ability to expose, affect and diminish the liquidity, credit and interest rate risks in the financial statements.

Financial assets are classified as investments held-to-maturity, bank loans and receivables, financial assets available for sale or held-for-trading at initial recognition.

Sale and purchase transactions of financial assets are accounted for using the settlement date basis.

#### a. Financial assets at fair value through profit or loss:

In Group, financial assets, which are classified as "financial assets at fair value through profit or loss", are trading financial assets and are either acquired for generating profit from short-term fluctuations in the price or dealer's margin, or are the financial assets included in a portfolio in which a pattern of short-term profit making exists independent from the acquisition purpose.

Trading securities are initially recognized at cost. The cost of the securities is recognized as fair value. Subsequently, trading securities are carried at fair value in the financial statements.

Government bonds and treasury bills included in held for trading and available for sale portfolios traded in BIST are carried at weighted average exchange prices of BIST as of the balance sheet date and those securities that are not traded in BIST are carried at prices of the Central Bank of the Republic of Turkey. Eurobonds are carried at prices in the over the counter markets. The positive difference between the cost and fair value of held for trading securities is accounted under "Other Interest and Income Accrual" and the negative difference is accounted under "Impairment Loss for Marketable Securities" account. The positive difference between the cost and amortized cost is accounted under "Interest income" account; the negative difference is accounted as impairment loss. The positive difference between the fair value and amortized cost is accounted under "Profit from capital market operations" account and the negative difference is accounted under "Loss from capital market operations" account.



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#### b. Held-to-maturity financial assets:

Investments held to maturity include financial assets other than bank loans and receivables and those where there is an intention of holding until maturity and the relevant conditions for fulfillment of such intention, including the funding ability, and where there are fixed or determinable payments with fixed maturity. Marketable securities classified as Financial Assets Held to Maturity may subject to exchange-repurchase bids or refundment transactions within the scope of early redemption.

Investments held to maturity are subsequently measured at amortized cost with internal rate of return, and they are accounted by setting forth provision for impairment loss (impairment loss expense) or by posting interest income accrual.

The Parent Bank does not have any financial assets that are previously classified as investments held-to-maturity but prohibited to be classified in this portfolio for two years because of incompliance with the principles of financial assets classification.

Interests received from investments held to maturity are recognized as an interest income.

Held to maturity assets are initially recognized at cost. The cost of the securities is regarded as fair value.

#### c. Loans and receivables:

The Parent Bank loans and receivables represent financial assets other than those held for trading or held for sale in a short period generated through providing cash, assets or rendering services to the debtor.

The loans and receivables originated by the Parent Bank are initially carried at cost. Bank loans are measured at amortized cost with internal rate of return. Short-term and long-term loans are grouped as open or guaranteed; FC loans are recognized with fixed price and at period-ends revalued by the counter foreign exchange buying rate of the Bank. Foreign exchange indexed loans are used as TL by the valid counter foreign exchange buying rate of the Bank at usage date. Repayments of these loans are collected as calculated TL value by the valid counter foreign exchange selling rate of Bank at installment date.

The Parent Bank sets specific and general provisions for loans and other receivables in accordance with the regulations stated by the Communiqué published on the Official Gazette numbered 26333 and dated 1 November 2006 on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions". In the previous periods, the Bank allocated special provisions considering the minimum rates and prudence principle stated in "Regulation on the Procedures and Principles on Determining the Characteristics of the Loans and other Receivables by the Banks and the provisions that would be Set Aside for them" regardless of such loan collaterals; however, in line with the provision of the General Directorate Authority Approval dated 29 June 2012 and of the clause (8) of Article 10 of the regulation stating that "based on the reliability and prudence assumptions defined in the Communiqué on Conceptual Framework regarding Preparation and Presentation of Financial Statements promulgated in the Official Gazette No. 25702 dated 16 January 2005, special provision may be allocated to the extent of the amount of the said non-performing receivable on condition not to be less than the special provision amounts applicable for the group in which the non-performing receivable is included regardless of the amount of collateral", the Bank started to set aside special provisions corresponding to 50% of the non-performing receivable amount as of the date of including the non-performing receivables in the Third Group and special provisions corresponding to 100% of the non-performing receivable amount as of the date of including the non-performing receivables in the Fourth and Fifth Group. Allocated provisions are deducted from the income for the period. If the receivables for which provisions were set in the previous years are collected, provision for allowances are released and recognized as income under "Other Operating Income" account. Releases of current period provisions are made by the reversal of the amount from the "Provision for Impairment of Loans and Other Receivables" account.

#### d. Available-for-sale financial assets:

Available-for-sale financial assets are defined as financial assets other than the ones classified as "Loans and receivables", "Held-to-maturity assets" or "Financial asset at fair value through profit or loss".

Available for sale assets are initially recognized at cost. The cost of the securities is recognized as fair value.

Available-for-sale financial assets are subsequently re-measured at fair value in financial statements.

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The difference between fair value and cost of available for sale financial assets is booked as interest income accruals or impairment provision. Furthermore, amortized cost using the effective interest method and cost is compared and the difference is booked as interest income or impairment expense. Fair value and amortized cost of these securities are compared and the difference is recognized in shareholders' equity as "Marketable Securities Value Increase Fund". When these financial assets are disposed of or impaired the related fair value differences accumulated in the shareholders' equity are transferred to the income statement.

When fair value calculations, based on market prices, cannot be obtained reliably, the available-for-sale financial assets are carried at amortized cost using the effective interest method or appropriate valuation methods.

#### VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS

A financial asset or a group of financial assets is subject to impairment loss only if there is an objective indication that the occurrence of one or more than one event ("loss event") subsequent to the initial recognition of that asset has an effect on the reliable estimate of the expected future cash flows of the related financial asset and asset group.

If revalued amounts of financial assets at fair value through profit/loss is less than the prior revalued amounts, initially, value of prior records regarding the value increase are adjusted according to the recent value and if the impairment loss is more than the prior value increase, difference is reflected to "Impairment Expense for Marketable Securities". If there is an increase in value, initially recognized impairment loss is reversed.

If financial assets available for sale are subject to permanent impairment, the amount is charged to "Impairment Expense for Marketable Securities" account in accordance with the related Turkish Accounting Standards.

If subsidiaries, associates, entities under common control and assets held to maturity are subject to permanent impairment, the amount is charged to "Impairment Expenses for Subsidiaries, Associates, and Assets Held to Maturity".

The principles for the accounting of provisions for loans are explained in detail in Note VII. of this section.

Loans and other receivables are classified by the Parent Bank in accordance with the Communiqué on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions" published in the Official Gazette numbered 26333 and dated 1 November 2006.

#### IX. EXPLANATIONS ON OFFSETTING FINANCIAL ASSETS AND LIABILITIES

Financial assets and liabilities shall be offset and the net amount presented in the balance sheet when, and only when the Parent Bank currently has a legally enforceable right to set off the recognized amounts or intends either to collect/settle on a net basis or to realize the asset and settle the liability simultaneously.

#### X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS

Securities subject to repurchase agreements are classified under "held for trading", "available for sale" and/or "held-to-maturity" portfolios and they are valued based on the revaluation principles of the related portfolios. Funds obtained by these agreements are followed under the "Funds from Repurchase Agreements" account in the balance sheet and interest expense accrual is calculated using the internal rate of return method.

Funds given against securities purchased under agreements ("Reverse Repo") to resell are accounted under "receivables from reverse repurchase agreements" on the balance sheet and interest income accrual is calculated using internal rate of return method.

As of the balance sheet date, there are no securities lending transactions.

### XI. INFORMATION ON ASSETS HELD FOR SALE AND RELATED TO DISCONTINUED OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS

Parent Bank's tangible assets acquired in consideration of receivables are accounted for in accordance with the requirements of the Communiqué on "Methods, Principles for Purchase and Sale of Precious Metal and Sale of Goods and Immovables Obtained in Return of Receivables" published in the Official Gazette numbered 26333 and dated 1 November 2006 and these assets are subject to revaluation by no means.



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A discontinued operation is a part of the Parent Bank's business classified as sold or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement.

The Parent Bank has no discontinued operations.

### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS

As at the balance sheet date, the Group has no goodwill.

Other intangible assets are measured at cost on initial recognition and any directly attributable costs of setting the asset to work for its intended use are included in the initial measurement. Subsequently, intangible assets are carried at historical costs after the deduction of accumulated depreciation and the provision for value decreases.

Other intangible assets are amortized by using the straight line method based on their useful lives. Useful lives of other intangible assets are determined by the consideration of items as; useful life of asset, maintenance costs incurred to obtain expected economical benefit from assets and technical, technological or any other type of obsolescence. Amortization method used in the current period is not subject to any change. Depreciation period is 5 years (20% annual depreciation rate) for establishment/ formation expenses for other intangible assets with uncertain leasing period or leasing period over 5 years and depreciation rate is proportional with period for those with certain leasing period.

The Group recognizes its software costs incurred under the intangible assets-intangible rights account and the expenses that do qualify as development are added to software's initial costs and amortized over 3 years considering the useful lives.

#### XIII. EXPLANATIONS ON PROPERTY AND EQUIPMENT

Property and equipment is measured at its cost when initially recognized and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement. The Parent Bank's tangible fixed assets purchased before 1 January 2005 are carried at inflation adjusted cost in the balance sheet before 31 December 2004 and its tangible fixed assets that are purchased subsequent to 1 January 2005 are valued at historical cost. Subsequent to recognition, tangible fixed assets are presented in financial statements at cost less any accumulated depreciation and impairment loss, if any. Tangible fixed assets are amortized by using the straight-line method over their estimated useful lives. No changes made in the current period regarding depreciation method.

Estimated depreciation rates of tangible fixed assets are as follows;

Buildings : 2% Vehicles, Furniture and Fixtures : 2 - 20%

Where the carrying amount of an asset is greater than its estimated "Net Recoverable Amount", it is written down to its "Net Recoverable Amount" and the provision for the diminution in value is charged to the income statement.

Property and equipment has not been re-valued in order to be presented at fair value in the financial statements.

Gain or loss arising from the disposal or retirement of an item of tangible fixed assets is determined as the difference between the sales proceeds and the carrying amount of that asset and is recognized in profit or loss.

Ordinary maintenance and repair expenses of tangible fixed assets items are recognized as expenses. Investment expenditures that increase the future benefit by enhancing the capacity of tangible assets are capitalized. The investment expenditures include the cost components which are used either to increase the useful life or the capacity of the asset or the quality of the product or to decrease the costs.

There are no mortgages, pledges or similar precautionary measures on tangible fixed assets or commitments given for the purchase or any restrictions designated for the use of those tangible fixed assets.

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#### XIV. EXPLANATIONS ON LEASING TRANSACTIONS

The Group performs financial operations as "Lessor" and "Lessee".

#### a. Accounting of leasing transactions for the lessee:

#### Financial Lease

The Group, as the lessee, recognizes its leasing operations in accordance with the requirements of TAS 17 "Leases". Fixed assets that are acquired under financial leasing are amortized with respect to the rates used for directly acquired assets that have similar nature. Assets held under financial leases are recognized under the tangible fixed assets account and are depreciated on annual and monthly basis with respect to their useful lives. Principal and installment paid for tangible fixed assets that are acquired under financial leasing are charged to liability account "Finance Lease Payable", whereas interests are recognized in "Deferred Financial Leasing Expenses" account. At installment payments, principal and interest amount of installment amount are debited to "Financial Lease Payable" account, whereas interest is credited in "Deferred Financial Leasing Expenses" account and recorded to the "Other Interest Expenses".

The Parent Bank does not perform financial operations as "Lessor".

#### **Operational Lease**

Leases, in which the majority of risk and return of property belongs to lessor, are classified as operating lease. Payments that are made as operating leases are accounted in income statements with linear method during the lease period.

#### b. Accounting of leasing transactions for lessor:

Subject to financial leasing in the consolidated balance sheet of the entity is shown as a receivable equal to net leasing. The interest income is determined so as to form a fixed revenue return ratio using net investment method related to lease asset of the lessor, and the portion of interest income which does not take part in the related term is followed under the unearned interest income account.

#### XV. EXPLANATIONS ON PROVISIONS, CONTINGENT ASSET AND LIABILITIES

Provisions other than the specific and general provisions set for loans and other receivables and provisory liabilities are accounted in accordance with TAS 37 "Turkish Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets Corresponding".

The Group provides provision in case of an existing liability (legal or implicit) as a result of an incident that took place in the past, there is possibility of disposal of assets that bring economic benefit and the liability is measurable. When a reliable estimate of the amount of obligation from The Parent Bank cannot be made, it is considered that a "contingent" liability exists and it is disclosed in the related notes to the financial statements.

For transactions that can affect financial structure, provisions are provided by using the existing data if they are accurate, otherwise by using the estimates.

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements in which the change occurs.



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#### XVI. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS

#### a. Employment Termination and Vacation Benefits

Employee benefits liabilities are recognized in accordance with TAS 19 "Employee Benefits" and the Parent Bank provides provision for retirement and termination liabilities by estimating the net present value of future payments arising from the retirement of employees and reflects this provision amount in the financial statements.

Under the Turkish legislation as supplemented by union agreements, Employment Termination Benefit payments are made in case of retirement or employment termination According to the related legislation, depending on the status and position of the employee in the Bank and social security institution, Employment Termination Benefit Provision is calculated in two ways; if the employee is a state employee, the calculation is based on retirement pension for the working period of the state employee, and if the employee is a blue-collar worker the calculation is based on the final salary at the date of retirement or leave (to the extent that the payments and/or salary amount does not exceed the Employment Termination Benefit Provision ceiling).

The Parent Bank uses independent actuaries in determining liability, and also makes assumptions relating to the discount rate, future salary increases, and the employee turnover. These assumptions are reviewed on an annual basis. Retirement benefit obligation is TL570,074 as of 31 December 2013. (31 December 2012: TL642,480)

|                             | Current Period | Prior Period |
|-----------------------------|----------------|--------------|
| Discount rate (%)           | 9.60           | 9.80         |
| Expected inflation rate (%) | 6.00           | 5.21         |

Communiqué on "Turkish Accounting Standard (TAS19) about Benefits for Employee (No: 9)" published in Official Gazette by Public Oversight Accounting and Auditing Standards Authority (POA) on 12 March 2013 numbered 28585, was entered into force for the account periods starting after 31 December 2012 on accounting treatment of actuarial profit and loss resulting from changes in actuarial assumptions or differences between actual and actuarial assumptions. Actuarial loss after tax effect, which is amounted 16,301 TL, regarding the accounting period of 1 January - 31 December 2013 has been classified as 'Other Comprehensive Expenses' in financials.

Unused vacation liability is calculated based on number of unused vacation days which is calculated by subtracting used vacation days of all personnel from legally deserved vacation days.

The Parent Bank is not employing its personnel by means of limited-period contracts.

#### b. Pension Rights

Some of the Parent Bank's personnel are the members of T.C. Ziraat Bankası and T. Halk Bankası A.Ş. Employees Pension Fund ("Fund") which was established by 20<sup>th</sup> provisional article of Social Security Law Act numbered 506. As of 31 December 2012 the number of personnel who benefit from the Fund, excluding dependents is 18,066 (31 December 2012: 14,060). 14,443 of these members are active while 3,623 are passive members. (31 December 2012: 10,537 active members, 3,523 passive members).

In accordance with 23<sup>rd</sup> provisional clause of the Banking Act numbered 5411, the pension fund established within Social Security Law is expected to be transferred to the Social Security Institution by three years following the declaration of the Banking Act numbered 5411. Procedures and principles of the transfer are determined by the decision of Council of Ministers numbered 2006/11345 dated 30 November 2006. However, the 1<sup>st</sup> paragraph of the 1<sup>st</sup> article of the 23<sup>rd</sup> provisional clause of Banking Act numbered 5411 allowing pension funds to be transferred to Social Security Institution ("SSI") is annulled following the resolution of Constitutional Court declared in the Official Gazette dated 31 March 2007 numbered 26479 E.2005/139, K.2007/13 and K.2007/33.

With the publication of the reasoning of the decision, the Grand National Assembly of Turkey ("GNAT") started to work on new legal arrangements regarding the transfer of the fund members to SSI and the related articles of the "Law Regarding the Changes in Social Insurance and General Health Insurance Law and Other Related Laws and Regulations" No 5754 ("the New Law") regulating the transfer of the funds were approved by the GNAT on 17 April 2008. The New Law was published in the Official Gazette dated 8 May 2008, numbered 26870 and came into force.

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In an application to the Constitutional Court on 19 June 2008, the cancellation of some articles of the new law regarding the transfer of pension funds to the Social Security Institution has been requested. In its meeting dated 30 March 2011, the Constitutional Court examined the cancellation application and rejected the request to suspend the articles.

According to the new law bank pension funds participants and salaried members or the rightful owners would be transferred to Social Security Institution and would be subject to its legislation within three years beginning from the date of publication without any required transaction. Three years transfer period would be extended by two years at most with the decision of Council of Ministers. In accordance with the related legislation, as of the transfer date, the cash value of the liabilities will be calculated by considering the income and expenses of the transferred funds by the insurance branches and by using the actuarial interest rate of 9.80%. Moreover, the unfulfilled other social rights and payments existed in the settlement deeds of the subjected pension funds of the transferred participants, members or the rightful owners will be continued to be fulfilled by the employer entities of the funds and its participants.

In accordance with 58<sup>th</sup> article and 7<sup>th</sup> provisional article of the Banking Act, restricting banks from transferring any funds to the pension funds in order to compensate the actuarial deficits effective from 1 January 2008, has been delayed up to 5 years.

Based on the Council of Ministers' decree numbered 2011/1559 and issued in the Official Gazette numbered 27900, dated 9 April 2011, and 20<sup>th</sup> provisional article of law numbered 506, the deadline for transferring banks, insurance and reinsurance companies, chambers of commerce, chambers of industry, exchange markets and the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for two years.

On the other hand, according to amendment on the social security and general health insurance law published in the Official Gazette dated 8 March 2012 numbered 6283, mentioned 2-year transfer period has been increased to 4 years.

The technical balance sheet report as of 31 December 2013 which is prepared in accordance with the new law and the rate determined as 9.80%, concluded no technical deficit arises in the above mentioned fund. Since the Parent Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Bank's financial statements.

#### **XVII. EXPLANATIONS ON TAXATION**

#### a. Current Tax

Turkish Tax Legislation does not permit the Parent Bank to file tax return over consolidated subsidiaries financial statements. Therefore, tax provisions which reflected to consolidated financial statements have been calculated per company.

Corporate Tax Law No. 5520 was taken into effect after being published in the Official Gazette dated 21 June 2006 No.26205. Many clauses of the "New Tax Law" are effective from 1 January 2006. According to the New Tax Law, the corporate tax rate in Turkey is payable at the rate of 20% as of 1 January 2006. The corporate tax rate is calculated on the total income of the Bank after adjusting for certain disallowable expenses, exempt income (like affiliate gains) and other allowances. No further tax is payable unless the profit is distributed.

Dividends paid to non-resident corporations, which have a place of business or permanent attorney in Turkey or to resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as profit distribution and no withholding tax incurs in such a case.

Corporations are required to pay advance corporate tax quarterly at a rate of 20% on their corporate income. Advance tax is declared by the 14<sup>th</sup> and paid by the 17<sup>th</sup> day of the second month following each calendar quarter end. Advance tax paid by corporations for the current period is credited against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be refunded or used to offset any other financial liabilities to the government.

A 75% portion of the capital gains derived from the sale of equity investments and immovable properties held for at least two years is tax exempt, if such gains are added to paid-in capital in accordance with Corporate Tax Law or held in a special account under shareholder's equity for five years.



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Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments with tax authorities. Tax returns are required to be filled and delivered to the related tax office until the evening of the 25th of the fourth month following the balance sheet date and the accrued tax is paid until the end of the same month. Tax returns are open for 5 years from the beginning of the year following the balance sheet date and during this period the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Tax rates used in tax calculation considering the related countries' tax legislation as of 31 December 2013 are presented below:

| Russia             | 20.00% |
|--------------------|--------|
| Kazakhstan         | 20.00% |
| Germany            | 15.00% |
| Bosnia Herzegovina | 10.00% |

#### b. Deferred tax

In accordance with TAS 12 "Turkish Accounting Standards Relating to Income Tax", the Parent Bank calculates and recognizes deferred tax for temporary differences between the bases calculated based on the accounting policies used and valuation principles and that calculated under the tax legislation.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences. However, deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such assets and liabilities are not recognized as deferred tax liability or asset if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. Carrying amount of a deferred tax asset can be reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled or the asset realized and reflected in the statement of income as expense or income. Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is associated directly with equity.

The calculated deferred tax asset and deferred tax liability are presented as net in these financial statements.

The deferred tax benefit is not taken into account in profit distribution in accordance with the relevant circular of BRSA.

#### XVIII. EXPLANATIONS ON INSURANCE TECHNICAL RESERVES

#### **Technical Reserves**

Within the framework of Regulation on Technical Reserves, insurance companies are required to account for an unexpired risk reserve against the probability that, future losses incurred from in force policies may exceed the unearned premium reserve accounted for the related policies considering expected ratios. Expected loss ratio is calculated by dividing the current year incurred losses to current year earned premiums. In accordance with "the circular about the Change of Unexpired Risks Reserve Calculation" numbered 2012/15 published by Treasury, if the loss ratio for a branch is higher than 95%, net unexpired risk reserve for that branch is calculated by multiplying the ratio in excess of 95% with net unearned premium reserve for the related branch; and gross unexpired risk reserve for that branch is calculated by multiplying the ratio in excess of 95% with gross unearned premium reserve for the related branch. The difference between gross and net amounts is considered as the reinsurance share.

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Reserve for unearned premiums:

Reserve for unearned premiums represents the proportions of the premiums written in a period that relate to the period of risk subsequent to the balance sheet date, without deductions of commission or any other expense.

#### Unexpired risk provision:

Within the framework of Regulation on Technical Reserves, insurance companies are required to account for an unexpired risk reserve against the probability that, future losses incurred from in force policies may exceed the unearned premium reserve accounted for the related policies considering expected ratios. Expected loss ratio is calculated by dividing the current year incurred losses to current year earned premiums. In accordance with "the circular about the Change of Unexpired Risks Reserve Calculation" numbered 2012/15 published by Treasury, if the loss ratio for a branch is higher than 95%, net unexpired risk reserve for that branch is calculated by multiplying the ratio in excess of 95% with net unearned premium reserve for the related branch; and gross unexpired risk reserve for that branch is calculated by multiplying the ratio in excess of 95% with gross unearned premium reserve for the related branch. The difference between gross and net amounts is considered as the reinsurance share.

#### Reserve for outstanding claims:

Insurance companies provide reserve for outstanding claims, incurred and reported but not yet settled in the current or previous years based on reported balances or estimates when actual balances are not exactly known and incurred but not yet reported claims. Within the calculation of reserve for outstanding claims, incurred and reported but not yet settled, entire shares of expense required for maturation of compensation reports including calculated or estimated expert, referee, consultant, court and communication expenses are taken into account and subrogation, salvage and similar revenue items are not discounted. Incurred subrogation, salvage and similar revenue items whose codes of practice will be determined by the undersecretariat are shown under the related credit account of the asset side of the balance sheet and interrelated with period income in condition that subrogation of rights has been gained.

#### Offset provision:

In Article 9 of "Communiqué Regarding the Technical Reserves of Insurance and Reinsurance Companies and the Assets that these Reserves Recorded" numbered 27655 dated 28 July 2010, it is stated that insurance companies provide offset provision for loan and earthquake assurances in order to compensate the possible fluctuations in the assurance rates and catastrophic risks in the succeeding accounting periods.

#### Mathematical provisions:

Mathematical provisions indicate sum of bonus provisions and actuarial mathematical provisions calculated separately according to technical principles in tariff for each agreement in force. Life branch mathematical provision of the company consists of actuarial mathematical provisions calculated for long-term life insurances on credit. Actuarial mathematical provisions are the differences between risk premiums taken for risks undertaken by the Company and cash values of the liabilities to beneficiaries and insurants.

#### XIX. EXPLANATIONS ON BORROWINGS

The Group accounts its debt instruments in accordance with TAS 39 "Financial Instruments: Recognition and Measurement". In the following periods, all financial liabilities are carried at amortized cost by using the internal rate of return method. The Bank has no borrowings that require hedging techniques for accounting and revaluation of debt instruments and liabilities representing the borrowings.

If required, the Parent Bank borrows from domestic real people and entities with debt instruments such as bill/bond issuance. These transactions are recognized at fair value including acquisition costs at the transaction date while accounted with effective interest rate method over their discounted costs in the following periods.

The Group has issued no convertible bonds.



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#### XX. EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES

Since the Group does not have issued shares, there are no transaction costs related to share issue in the current period.

#### XXI. EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES

Commitments regarding bill guarantees and acceptances of the Group are presented in the "Off-Balance Sheet" commitments.

#### XXII. EXPLANATIONS ON GOVERNMENT GRANTS

There are no government incentives utilized by the Group as of the balance sheet date.

#### XXIII. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are cash on hand, demand deposits and other highly liquid short-term investments with maturities of 3 months or less following the date of acquisition, which is readily convertible to a known amount of cash, and does not bear the risk of significant amount of value change. The book values of these assets represent their fair values. Cash equivalents and balances regarding banks are valued by the period end counter foreign currency buying rate of the Bank.

For the purposes of the cash flow statement, "Cash" includes cash, effectives, cash in transit, purchased cheques and demand deposits including balances with the Central Bank; and "Cash equivalents" include interbank money market placements and time deposits at banks with original maturity periods of less than three months.

#### XXIV. EXPLANATIONS ON SEGMENT REPORTING

Information about operating segments which are determined in line with TFRS 8 "Turkish Accounting Standard about Operating Segments" together with organizational and internal reporting structure of the Group, are disclosed in Note IX. of Section Four.

#### XXV. EXPLANATIONS ON OTHER MATTERS

In accordance with the decision taken in the General Assembly of the Parent Bank of the year 2012 which was carried out on 29 March 2013, on the basis of distribution amounting to TL2,362,492 of the profit for the year 2012 amounting to TL2,650,428, TL118,125 is transferred to first legal reserve and TL14,500 is transferred to second legal reserve, TL145,000 is distributed as dividend to employees provided that dividend amount does not exceed two month gross wage for each employee and TL106,250 is distributed to Treasury after deducting withholding tax of 15% (TL18,750) in cash. In this context, TL1,959,867 of the profit is preserved, dividend payment made to Treasury on 15 April 2013, and within the framework of the dividend to be distributed to the employees, TL134,987 is paid. The remaining TL10,013 from the dividends distributed to the personnel as of 31 December 2013 was transferred to the extraordinary reserves.

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#### **SECTION FOUR**

#### **EXPLANATIONS RELATED TO THE FINANCIAL POSITION OF THE BANK**

#### I. EXPLANATIONS ON THE CONSOLIDATED CAPITAL ADEQUACY STANDARD RATIO

1. The Group's consolidated capital adequacy ratio, reasons and anticipated solutions in case the ratio is lower than the amount pre-determined by the Communiqué:

The Group's consolidated capital adequacy ratio calculated in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" is 12.88%. (31 December 2012: 18.69%)

#### 2. The risk measurement methods used for calculation of consolidated capital adequacy ratio:

Consolidated Capital Adequacy Standard Ratio is calculated in accordance with "Communiqué on Measurement and Assessment of Capital Adequacy of Banks" and "Communiqué on Credit Risk Mitigation Techniques" published in the Official Gazette dated 28 June 2012 numbered 28337.

Counterparties/operations related to the credit risk were separated on the basis of risk classes mentioned in "Communiqué on Measurement and Assessment of Capital Adequacy of Banks" and each of them are assigned by the weight of risk. After, they are subject to risk reduction in accordance with the principles of "Communiqué on Credit Risk Mitigation Techniques", their risk-weighted amount is calculated by multiplying risk weights.

Non-cash loans and commitments, after deduction of specific provisions from them in accordance with "Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" are included to the calculation of credit risk weighted amount with loan conversion rates presented in article 5 of "Communiqué on Measurement and Assessment of Capital Adequacy of Banks" Assets subject to depreciation and impairment are calculated over their net book values after deducting the relative depreciations and provisions.

Trading accounts and the values deducted from the capital base in the shareholders' equity computation are excluded in calculation of risk-weighted assets.

Calculations regarding to the counter party credit risk, are made for repurchase agreement and derivative transactions. These transactions are added to the accounts with rates as applied that presented in the amendments of the "Communique on Measurement and Assessment of Capital Adequacy of Banks" and "Communique on Credit Risk Mitigation Techniques". Repurchase agreements and derivative transactions that are presented in the banking accounts are added to calculation of the basis of the value at credit risk.

Calculations regarding counter parties credit risks are made with method of basic financial collateral for banking accounts, and for purchase-sale accounts are made with method of extensive collateral. Counter party credit risk amount calculated for purchase-sale accounts is included in the calculations of the amount subject to total market risk.



### **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Information related to capital adequacy ratio:

|   |            |     |            |                                 | R          | isk Weights |            |           |            |       |       |
|---|------------|-----|------------|---------------------------------|------------|-------------|------------|-----------|------------|-------|-------|
|   |            |     |            |                                 | The        | Parent Bank |            |           |            |       |       |
| Current Period  | 0%         | 10% | 20%        | 50%<br>Real Est.<br>Mort. Coll. | 50%        | 75%         | 100%       | 150%      | 200%       | 250%  | 1250% |
| Value at Credit Risk  |            |     |            |                                 |            |             |            |           |            |       |       |
| Exposure Categories   | 72,326,224 | -   | 25,979,031 | _                               | 20.540.912 | 45,308,880  | 58.020.949 | 3.269.187 | 17.464.372 | 9.215 |       |
| Risk Classes  |            |     |            |                                 |            |             |            |           |            |       |       |
| Conditional and<br>unconditional receivables<br>from central governments<br>or central banks    | 66,553,362 | -   | -          | -                               | 10,882,453 | -           | 244,666    | -         | -          | -     |       |
| Conditional and unconditional receivables from regional or local                                |            |     |            |                                 |            |             |            |           |            |       |       |
| governments   | -          | -   | 138,899    | -                               | 132        | -           | -          | -         | _          | _     | -     |
| Conditional and<br>unconditional receivables<br>from administrative units<br>and non-commercial |            |     |            |                                 |            |             |            |           |            |       |       |
| enterprises   | _          | _   | _          | _                               | _          | _           | 383,439    | _         | _          | _     |       |
| Conditional and   |            |     |            |                                 |            |             | 303,433    |           |            |       |       |
| unconditional receivables<br>from multilateral<br>development banks                             | 6          | _   | _          | _                               | _          | _           | _          | _         | _          | _     |       |
| Conditional and   |            |     |            |                                 |            |             |            |           |            |       |       |
| unconditional receivables<br>from international<br>organisations                                | -          | _   | -          | _                               | _          | _           | _          | -         | _          | _     | -     |
| Conditional and<br>unconditional receivables<br>from banks and brokerage                        |            |     | 25.254.005 |                                 | 7524260    |             | 704 401    |           |            |       |       |
| houses  | -          | -   | 25,254,905 | ·····                           | 7,524,260  | -           | 394,401    | -         | -          | -     |       |
| Conditional and unconditional corporate receivables   | -          | -   | 585,222    | -                               | 2,134,065  | -           | 52,532,583 | -         | -          | -     | -     |
| Conditional and unconditional retail receivables  | -          | -   | -          | -                               | 2          | 37,720,339  | 651,189    | -         | -          | -     |       |
| Conditional and unconditional receivables secured by mortgages                                  | -          | -   | -          | -                               | -          | 7,588,541   | 236,898    | -         | -          | -     | -     |
| Past due receivables  | -          | -   | -          | -                               | -          | -           | 545,855    | -         | -          | -     | -     |
| Receivables defined in high   |            |     |            |                                 |            |             |            |           |            |       | :     |
| risk category by BRSA   | -          | -   | _          | -                               | -          | _           | -          | 3,269,187 | 17,464,372 | 9,215 |       |
| Securities collateralised by mortgages  | -          | -   | -          | -                               | -          | -           | -          | -,,       |            | -,    | -     |
| Securitisation positions  | -          | -   | -          | -                               | -          | -           | -          | _         | _          | _     |       |
| Short-term receivables from banks,  |            |     |            |                                 |            |             |            |           |            |       |       |
| brokerage houses and corporates   | -          | -   | -          | -                               | -          | -           | -          | -         | -          | -     | -     |
| Investments similar to collective investment funds  | -          | -   | -          | -                               | -          | -           |            | •         | -          | -     | -     |
| Other receivables   | 5,772,856  | -   | 5          | -                               | -          | -           | 2,978,931  | -         | -          | -     |       |

Prepared with the numbers after the conversion rate to credit and before Credit Risk Reduction.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|  |            |     |            |                                 |            | isk Weights |            |           |            |       |          |
|--|------------|-----|------------|---------------------------------|------------|-------------|------------|-----------|------------|-------|----------|
|  |            |     |            |                                 | C          | onsolidated |            |           |            |       | :        |
| Current Period   | 0%         | 10% | 20%        | 50%<br>Real Est.<br>Mort. Coll. | 50%        | 75%         | 100%       | 150%      | 200%       | 250%  | 1250%    |
| Value at Credit Risk   |            |     |            |                                 |            |             |            |           |            |       |          |
| Exposure Categories Risk Classes   | 72,627,435 | -   | 26,933,485 | -                               | 19,343,392 | 45,884,424  | 60,840,258 | 3,279,767 | 17,464,372 | 9,215 | _        |
| Conditional and<br>unconditional receivables<br>from central governments<br>or central banks                   | 66,599,345 | -   | 29,454     | -                               | 10,945,625 | -           | 277,481    | -         | -          | -     | -        |
| Conditional and<br>unconditional receivables<br>from regional or local<br>governments                          | -          | -   | 139,209    | -                               | 284        | -           | -          | -         | -          | -     | -        |
| Conditional and<br>unconditional receivables<br>from administrative units<br>and non-commercial<br>enterprises | -          | -   | -          | -                               | -          | -           | 383,918    | -         | -          | -     | -        |
| Conditional and<br>unconditional receivables<br>from multilateral<br>development banks                         | 6          | -   | -          |                                 | _          | -           | -          | _         | _          | -     | -        |
| Conditional and<br>unconditional receivables<br>from international<br>organisations                            | -          | _   | -          | -                               | -          | -           | -          | -         | -          | -     | -        |
| Conditional and<br>unconditional receivables<br>from banks and brokerage<br>houses                             | _          | _   | 26,011,818 | _                               | 6,517,927  | _           | 24,339     | _         | _          | _     | _        |
| Conditional and<br>unconditional corporate<br>receivables  | -          | _   | 752,999    | -                               | 1,879,554  | -           | 55,511,987 | -         | -          | -     | -        |
| Conditional and unconditional retail receivables   | -          | -   | -          | -                               | 2          | 38,295,883  | 651,190    | -         | -          | -     | -        |
| Conditional and<br>unconditional receivables<br>secured by mortgages   | -          | -   | -          | -                               | -          | 7,588,541   | 236,898    | -         | -          | -     | -        |
| Past due receivables   | -          | -   | -          | =                               | -          | -           | 551,996    | -         | -          | -     | -        |
| Receivables defined in high risk category by BRSA  | -          | -   | -          | -                               | -          | -           | -          | 3,279,767 | 17,464,372 | 9,215 | -        |
| Securities collateralised by mortgages   | -          | -   | -          | _                               | -          | -           | -          | -         | -          | -     | -        |
| Securitisation positions   | _          | -   | _          | -                               | -          | -           | _          | -         | -          | -     | <u> </u> |
| Short-term receivables<br>from banks, brokerage<br>houses and corporates                                       | -          | _   | -          | _                               | _          | -           | -          | -         | -          | -     | -        |
| Investments similar to collective investment funds   | -          | -   | -          | -                               | _          | -           | 52,987     | -         | -          | -     | -        |
| Other receivables  | 6,028,084  |     | 5          | -                               | -          | -           | 3,149,462  | -         | -          | -     | -        |

Prepared with the numbers after the conversion rate to credit and before Credit Risk Reduction.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### Summary information about the capital adequacy standard ratio:

|  | Consolidated   | The Parent Bank       |
|--|----------------|-----------------------|
|  | Current Period | <b>Current Period</b> |
| Capital Requirement for Credit Risk (Value at Credit Risk*0.08) (CRCR) | 11,450,786     | 11,222,068            |
| Capital Requirement for Market Risk (CRMR)                             | 728,104        | 657,522               |
| Capital Requirement for Operational Risk (CROR)                        | 1,120,110      | 960,999               |
| Shareholders' Equity   | 21,410,537     | 21,197,616            |
| Shareholders' Equity/((CRCR+CRMR+CROR)*12.5*100)                       | 12.88          | 13.21                 |

### Information related to the components of consolidated shareholders' equity:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| CORE CAPITAL  |                |              |
| Paid-in Capital   | 2,500,000      | 2,500,000    |
| Nominal Capital   | 2,500,000      | 2,500,000    |
| Capital Commitments (-)   | -              | -            |
| Inflation Adjustment to Paid-in Capital   | 543,482        | 543,482      |
| Share Premium   | -              | -            |
| Share Cancellation Profits  | -              | -            |
| Reserves  | 12,562,158     | 10,200,423   |
| Inflation Adjustments to Reserves   | -              | -            |
| Profit  | 3,846,416      | 3,197,558    |
| Current Period's Profit   | 3,264,229      | 2,751,014    |
| Prior Period's Profit   | 582,187        | 446,544      |
| Provision for Possible Losses (up to 25% of Core Capital)                                       | 1,017,586      | 654,776      |
| Income on Sale of Equity Shares and Real Estates  | -              | -            |
| Primary Subordinated Debts (up to 15% of Core Capital) (1)                                      | -              | -            |
| Minority Shareholders   | 1,435          | 36,515       |
| Loss (in excess of Reserves) (-)  | -              | -            |
| Current Period's Losses   | -              | -            |
| Prior Period's Losses   | -              | -            |
| Leasehold Improvements on Operational Leases (-)  | 59,550         | 32,458       |
| Intangible Assets (-)   | 83,605         | 33,867       |
| Deferred Tax Asset in Excess of 10% of the Core Capital (-)                                     | -              | -            |
| Excess Amount defined in 3 <sup>rd</sup> Clause 56 <sup>th</sup> Article of the Banking Act (-) | -              | -            |
| Total Core Capital  | 20,327,922     | 17,066,429   |

<sup>10</sup> In accordance with the "Regulation Related to the Change in the Regulation for Shareholders' Equities of Banks" issued on Official Gazette dated 10 March 2011 and numbered 27870, the related row's name is changed as "Primary Subordinated Loans Not Exceeding the Limits Mentioned in Paragraph 8".

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(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|   | Current Period | Prior Period |
|---|----------------|--------------|
| SUPPLEMENTARY CAPITAL   |                |              |
| General Provisions  | 2,003,493      | 1,233,215    |
| 45% of Movable Assets Revaluation Fund  | -              | -            |
| 45% of Immovables Revaluation Fund  | -              | -            |
| Bonus Shares of Subsidiaries, Associates and Entities Under Common Control (Joint Ventures)   | 17,388         | 17,369       |
| Primary Subordinated Loans Excluding the Portion included in the Core Capital   | -              | -            |
| Secondary Subordinated Loan   | -              | -            |
| 45% of Value Increase Amount of Available for Sale Securities and Subsidiaries and Associates   | (803,540)      | 416,131      |
| Inflation Adjustments for Capital Reserves, Profit Reserves and Retained Earnings/<br>Accumulated Losses (Except Inflation Adjustments for Legal Reserves, Statutory<br>Reserves and Extraordinary Reserves)  | -              | -            |
| Total Supplementary Capital   | 1,217,341      | 1,666,715    |
| CAPITAL   | 21,545,263     | 18,733,144   |
| DEDUCTIONS FROM CAPITAL   | 134,726        | 112,043      |
| Shares in Unconsolidated Banks and Financial Institutions   | 762            | 612          |
| Loans to Banks, Financial Institutions (Domestic/Foreign), Holders of Qualified Shares in the form of Secondary Subordinated Loan and Loan Instruments Purchased from those Parties Qualified as Primary or Secondary Subordinated Loan   | -              | -            |
| Shares of Banks and Financial Institutions Equity Pick-up Method Applied but Assets and Liabilities are not Consolidated  | 133,450        | 110,380      |
| Equity Shares in Banks and Financial Institutions (Domestic and Foreign), 10% or<br>More of Whose Capital is Owned by the Bank and Which are Excluded from the<br>Consolidation   | -              | -            |
| Total Equity Shares in Banks and Financial Institutions (Domestic and Foreign), less than 10% of whose Capital is Owned by the Bank and that Exceeds 10% of the Total Core Capital and Supplementary Capital  | -              | -            |
| Loans Granted not in Compliance with the Provisions Stated in Articles 50 and 51 of the Act   | -              | -            |
| Total Net Book Value of the Bank's Real Estates in Excess of 50% of the Equity and in Accordance with Article 57 of the Act, Net Book Value of Real Estates and Commodities Acquired in Exchange of Loans and Receivables That Should be Disposed of however; Have not Been Disposed for the Last 5 Years Since the Beginning of the Acquisition Date | 409            | 386          |
| Other   | 105            | 665          |
| TOTAL SHAREHOLDERS' EQUITY  | 21,410,537     | 18,621,101   |



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3. Applied approaches in order to evaluate internal capital adequacy within the scope of internal capital adequacy evaluation of internal capital requirement in terms of future and current activities:

The Parent Bank determined the capital adequacy policy within the scope of internal capital adequacy evaluation process, fixed the minimum factors to be considered in the capital adequacy determination.

Therefore, in the Parent Bank,

- Being evaluated within the scope of capital adequacy of financial situation of the Parent Bank in prior period, legal ratios and economic capital analysis.
- · Being analyzed within the scope of the accord to legal ratios and legal capital adequacy of budget considering imposed risks.
- Analyzing operations with stress tests are carried out the preservation potential against financial fluctuations of budget and convenience to capital adequacy policy in the process of these fluctuations

#### II. EXPLANATIONS ON THE CREDIT RISK

Credit risk is the possibility of loss that the Parent Bank may be exposed due to the partial or complete default of the debtor by not complying to the obligations of the agreement made, or due to the decrease in credit worthiness.

The limits of the credit customers are identified, after combined assessment of various factors like the financial and non-financial information of the credit customers, credit requirements, sectoral and geographical features and, in conformity with the legal legislation, in line with the credit authorization limits of the branches, Regional Managements, Group Presidencies, Department Presidencies, Assistant General Management, General Manager, Credit Committee and Board of Directors.

The average limits identified related the credit portfolio are approved by the Board of Directors and revised when required. The identified limits are allocated by related departments on Regional Managements basis by considering the factors like portfolio structure, potentials of the customers and credit, regional and sectoral characteristics, competencies of the personnel.

In order to prevent the risk intensity on the commercial loan portfolio, limits are determined and followed on the basis of group companies, private and public firms, and different debtor groups. The Parent Bank's credit authority limits on given consumer loans are defined with the separation of type and guarantee and these limits are updated according to economic conjuncture and demands of Regional Managements/Branches.

In line with the budgeted targets, TL/FC Cash/Non-Cash Corporate/Commercial/Entrepreneurial loan placements are issued and followed on sectoral and regional basis.

The loans issued by the branches are periodically analyzed on the basis of the limits, subjects, guarantees, maturities, accounts followed, outstanding balances, numbers of the customers, and followed on customer and regional basis.

After the opening of the lines of the commercial loans, the firms are continued to be monitored and the changes at the financial structures and market relations of the credit firms are followed. The credit limits are identified and approved for one year and renewed in case of no negative change in the situation of the customer (financial structure, market, guarantee, etc.).

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Loans to finance agricultural production are the specialized loans of the Parent Bank and issued by all of the Parent Bank's branches. The credit limit is determined by considering factors like activities related to agricultural production capacity, unit cost of the product subject to loan, operating capital requirement, investment amount, market value of the product, supporting payments, documentable receivables, income-loss, cash flow projection of the firm and payment ability and the financial information of the customer. The transactions of the loan customers are followed through the periodic visits made and in this way the changes at the credit worthiness are identified. The new limit issuances and changes at the existing limits are made after the on-site detections.

The Parent Bank is assessing credibility of the customer as the essential factor in issuing credits and creditors' credit worthiness are ascertained during credit application and limit allocation/renewal. Documents to be obtained during the application are evidently mentioned in regulations and appropriateness of the documents obtained during application is controlled by internal audit departments. The Parent Bank considers guarantees as important in minimization and elimination of the risk. As a result of policies and process based on obtaining reliable and robust guarantees, the Parent Bank's credit risk significantly declines.

On January 2011 the Parent Bank started applying internal ratings processes as a decision support system for analyzing credit worthiness and determining credit allocation for Corporate/Commercial/Entrepreneurial consumer loans.

The Parent Bank is not engaging in credit transactions that are not defined at the legislation and not put into the practice.

The Parent Bank makes provision in conformity with the "Communiqué on Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions".

Identification of limits for domestic and foreign banks are done by rating which is determined by considering the needs of clients and departments together with financial and economic conditions of the banks and their countries. When banks and/or countries are financially or economically risky, identified limits can be restricted with maturity, amount or type of transaction or use of credit is called off.

Since the Parent Bank's abroad lending operations have no significant effect on the financial statements, and operations and transactions are diversified via the use of different financial institutions in various countries, the Parent Bank is not believed to be exposed to a significant credit risk as a result of these operations.

Foreign financial institution and country risks of the Parent Bank are generally taken on financial institutions and countries which are rated by international rating institutions. Treasury operations are executed in the frame of pre-determined authorization and limits, these authorization and limits are monitored. Client transactions within the context of Fund Management are done in the frame of general loan limits determined for the clients.



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The Parent Bank engages in foreign currency swaps and forward transactions considering its asset-liability balance and legal limits. These are not considered to generate material risk given the amount of these transactions in the balance sheet.

In line with the regulation on provisions, if the cash risk of a customer classified as nonperforming, the non-cash is classified as nonperforming under the same group where the cash risks were already followed and specific provision is reserved.

Restructured and rescheduled loans are also booked in line with procedures and under accounts defined by the related regulation. Furthermore, they are monitored by the Parent Bank in line with credit risk policies. In this context, financial situation and commercial operations of related customers are analyzed and in terms of restructured plan, whether principal and interest payments have been paid is being checked and necessary measures are taken.

The percentage of top 100 and top 200 cash loans of the Parent Bank in the total cash loan portfolio is 19% and 23% respectively. (31 December 2012: 10%).

The percentage of top 100 and top 200 non-cash loans of the Parent Bank in the total non-cash loan portfolio is 63% and 73% respectively. (31 December 2012: 56%).

The percentage of top 100 and top 200 cash and non-cash loans of the Parent Bank in the total cash and non-cash loan portfolio is 24% and 29% respectively. (31 December 2012: 18%).

General provision made by the Group for the credit risk is TL2,003,493.(31 December 2012: TL1,233,215).

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|   | Conditional<br>and<br>unconditional<br>receivables<br>from central<br>governments<br>or central<br>banks | Conditional<br>and<br>unconditional<br>receivables<br>from regional<br>or local<br>governments | receivables<br>from | Conditional<br>and<br>unconditional<br>receivables<br>from<br>multilateral<br>development<br>banks | Conditional<br>and<br>unconditional<br>receivables<br>from<br>international<br>organisations | Conditional<br>and<br>unconditional<br>receivables<br>from banks<br>and brokerage<br>houses | Conditional<br>and<br>unconditional<br>corporate<br>receivables |  |
|---|--|--|---------------------|--|--|---|---|--|
| Current Period                                    |  |  |                     |  |  |   |   |  |
| Domestic  | 77,495,327   | 139,032  | 383,434             | 6  | -  | 14,610,375  | 55,850,288  |  |
| European Union Countries                          | 8,720  | -  | -                   | -  | -  | 14,649,403  | 143,280   |  |
| OECD Countries (1)                                | -  | -  | -                   | -  | -  | 466,618   | -   |  |
| Off-shore Banking Regions                         | -  | -  | -                   | -  | -  | -   | -   |  |
| USA, Canada                                       | 1,809  | -  | -                   | -  | -  | 2,359,414   | 117,435   |  |
| Other Countries                                   | 346,049  | 461  | 484                 | -  | -  | 468,274   | 2,002,647   |  |
| Subsidiaries, Associates and Joint Ventures       | -  | -  | -                   | -  | -  | -   | 30,890  |  |
| Unallocated Assets/<br>Liabilities <sup>(2)</sup> |  | -  | -                   | -  | -  | -   | -   |  |
| Total   | 77,851,905   | 139,493  | 383,918             | 6  | -  | 32,554,084  | 58,144,540  |  |
|   | Conditional and unconditional receivables from central governments or central banks                      |  | receivables         | Conditional<br>and<br>unconditional<br>receivables<br>from<br>multilateral<br>development<br>banks | Conditional<br>and<br>unconditional<br>receivables<br>from<br>international<br>organisations | Conditional<br>and<br>unconditional<br>receivables<br>from banks<br>and brokerage<br>houses | Conditional<br>and<br>unconditional<br>corporate<br>receivables |  |
| Prior Period                                      |  |  |                     |  |  |   |   |  |
| Domestic  | 82,057,885   | 99,272   | 333,015             | -  | -  | 2,392,333   | 20,634,581  |  |
| European Union Countries                          | 4,860  | -  | -                   | -  | -  | 8,072,801   | 88,326  |  |
| OECD Countries (1)                                | -  | -  | -                   | -  | -  | 81,116  | -   |  |
| Off-shore Banking Regions                         | -  | -  | -                   | -  | -  | -   | -   |  |
| USA, Canada                                       | 175,065  | -  | -                   | -  | -  | 37,737  | 151,880   |  |
| Other Countries                                   | 331,390  | -  | -                   | -  | -  | 332,221   | 430,736   |  |
| Subsidiaries, Associates and Joint Ventures       | _  | -  | -                   | -  | -  | 14,098  | -   |  |
| Unallocated Assets/<br>Liabilities (2)            | _  | -  | -                   | -  | -  | -   | -   |  |
| Total   | 82,569,200   | 99,272   | 333,015             | -  | -  | 10,930,306  | 21,305,523  |  |

Prepared with the numbers after conversion rate to credit and before credit risk reduction.

<sup>(1)</sup> OECD Countries other than EU countries, USA and Canada

<sup>(2)</sup> Assets and liabilities that could not be distributed on a consistent basis.



(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| Total       | Other<br>receivables | similar to<br>collective<br>investment | Short-term<br>Receivables<br>from banks,<br>brokerage<br>houses and<br>corporate | Securitisation<br>positions | Securities<br>collateralised<br>by mortgages |   | Past due<br>receivables | Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Conditional<br>and<br>unconditional<br>retail<br>receivables |  |
|-------------|----------------------|--|--|-----------------------------|--|---|-------------------------|---|--|--|
|             |                      |  |  |                             |  |   |                         |   |  |  |
| 224,902,597 | 8,922,339            | 52,987                                 | -  | -                           | -  | 20,743,276  | 546,355                 | 7,823,179   | 38,335,999   |  |
| 15,136,980  | 226,349              | -                                      | -  | -                           | -  | 9   | 68                      | -   | 109,151  |  |
| 466,618     | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| -           | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| 2,479,744   | -                    | -                                      | -  | -                           | -  | -   | -                       | _   | 1,086  |  |
| 3,365,519   | 28,863               | -                                      | -  | -                           | -  | 10,069  | 5,573                   | 2,260   | 500,839  |  |
| 30,890      | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| 246,382,348 | -<br>9,177,551       | -<br>52,987                            | -  | -<br>-                      | -<br>-                                       | 20,753,354  | -<br>551,996            | 7,825,439   | -<br>38,947,075  |  |
| Tota        | Other<br>receivables | similar to<br>collective<br>investment | Short-term<br>Receivables<br>from banks,<br>brokerage<br>houses and<br>corporate | Securitisation positions    | Securities<br>collateralised<br>by mortgages | Receivables<br>defined in<br>high risk<br>category<br>by BRSA | Past due<br>receivables | Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Conditional<br>and<br>unconditional<br>retail<br>receivables |  |
|             |                      |  |  |                             |  |   |                         |   |  |  |
| 168,979,587 | 8,139,446            | -                                      | -  | -                           | -  | 11,649,643  | 586,351                 | 7,867,954   | 35,219,107   |  |
| 8,742,032   | 506,746              | -                                      | -  | -                           | -  | 11,682  | 1,363                   | -   | 56,254   |  |
| 81,116      | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| -           | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| 366,585     | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | 1,903  |  |
| 1,344,120   | 57,903               | -                                      | -  | -                           | -  | 2,240   | 1,333                   | 5,820   | 182,477  |  |
| 14,098      | -                    | -                                      | -  | -                           | -  | -   | -                       | -   | -  |  |
| 170 527 576 | - 0.704.005          | -                                      | -  | -                           | -  | - 11 667 565  | -                       |   | -  |  |
| 179,527,538 | 8,704,095            | -                                      | -  | -                           | -  | 11,663,565  | 589,047                 | 7,873,774   | 35,459,741   |  |

# Türkiye Cumhuriyeti Ziraat Bankası A.Ş. **Notes to the Consolidated**

# Financial Statements at 31 December 2013

|   |   |  |   | Risk C  | lasses   |   |   |  |  |
|---|---|--|---|---|--|---|---|--|--|
| Current Period                          | Conditional and unconditional receivables from central governments or central banks | Conditional<br>and<br>unconditional<br>receivables<br>from regional<br>or local<br>governments | Conditional and unconditional receivables from administrative units and noncommercial enterprises | Conditional and unconditional receivables from multilateral development banks | Conditional<br>and<br>unconditional<br>receivables<br>from<br>international<br>organisations | and<br>unconditional<br>receivables<br>from banks | Conditional<br>and<br>unconditional<br>corporate<br>receivables | Conditional<br>and<br>unconditional<br>retail<br>receivables |  |
| Sectors/Counter<br>Parties              |   |  |   |   |  |   |   |  |  |
| Agriculture                             | -   | -  | -   | -   | -  | -   | 3,555,661   | 16,320,687   |  |
| Farming and<br>Stockbreeding            | -   | -  | -   | -   | -  | -   | 3,393,649   | 16,133,423   |  |
| Forestry                                | -   | -  | -   | -   | -  | -   | 90,767  | 80,743   |  |
| Fishing                                 | -   | -  | -   | -   | -  | -   | 71,245  | 106,521  |  |
| Manufacturing                           | -   | 1,679  | 61,196  | -   | -  | -   | 25,772,785  | 2,114,750  |  |
| Mining and<br>Quarrying                 | -   | 39   | 15  | -   | -  | -   | 350,277   | 49,183   |  |
| Production                              | -   | 1,152  | 61,176  | -   | -  | -   | 20,355,050  | 2,052,844  |  |
| Electric, Gas and<br>Water              | -   | 488  | 5   | -   | -  | -   | 5,067,458   | 12,723   |  |
| Construction                            | -   | 69   | 12,831  | -   | -  | -   | 6,471,344   | 948,725  |  |
| Services                                | 25,847,279  | 6,229  | 224,641   | 6   | -  | 27,409,493  | 17,539,944  | 6,493,657  |  |
| Wholesale and Retail<br>Trade           | -   | 39   | 2,444   | -   | -  | -   | 8,290,284   | 4,584,466  |  |
| Hotel Food and<br>Beverage Services     | -   | 168  | 82  | -   | -  | -   | 1,889,021   | 461,011  |  |
| Transportation and<br>Telecommunication | -   | 272  | 38,543  | -   | -  | -   | 705,425   | 741,003  |  |
| Financial Institutions                  | 25,847,279  | 587  | 483   | 6   |  | 25,767,778  | 3,271,522   | 7,825  |  |
| Real Estate and<br>Leasing Services     | -   | 654  | 78,203  | -   | -  | 1,641,715   | 3,091,015   | 447,121  |  |
| Self Employment<br>Services             | -   | -  | -   | -   | -  | -   | 12  | 125  |  |
| Education Services                      | -   | 16   | 94,404  | -   | -  | -   | 126,204   | 65,171   |  |
| Health and Social<br>Services           | -   | 4,493  | 10,482  | -   | -  | -   | 166,461   | 186,935  |  |
| Other                                   | 52,004,626  | 131,516  | 85,250  | -   | -  | 5,144,591   | 4,804,806   | 13,069,256   |  |
| Total                                   | 77,851,905  | 139,493  | 383,918   | 6   | -  | 32,554,084  | 58,144,540  | 38,947,075   |  |

Prepared with the numbers after conversion rate to credit and before credit risk reduction.



(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|   | :                       | :   | :   | R | isk Classes   | :  |                      |             | :          |             |
|---|-------------------------|---|---|---|---|--|----------------------|-------------|------------|-------------|
| Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Past due<br>receivables | Receivables<br>defined<br>in high risk<br>category by<br>BRSA | Securities<br>collateralised<br>by<br>mortgages |   | Short-<br>term from<br>banks,<br>brokerage<br>houses<br>and<br>corporates | Investments<br>similar to<br>collective<br>investment<br>funds | Other<br>receivables | TL          | FC         | Total       |
|   |                         |   |   |   |   |  |                      |             |            |             |
| 348,896   | 6,539                   | 22,749  | -   | - | -   | -  | 2,487,247            | 22,589,023  | 152,756    | 22,741,779  |
| 324,553   | 6,409                   | 18,580  | -   | - | -   | -  | 2,487,247            | 22,317,897  | 45,964     | 22,363,861  |
| 1,623   | 128                     | 2,780   | -   | - | -   | -  | -                    | 94,674      | 81,367     | 176,041     |
| <br>22,720  | 2                       | 1,389   | -   | - | -   | -  | -                    | 176,452     | 25,425     | 201,877     |
| <br>55,213  | 12,135                  | 29,418  | -   | - | -   | -  | -                    | 11,106,139  | 16,941,037 | 28,047,176  |
| 4,364   | 91                      | 1.434   | _   | - | -   | -  | -                    | 305,781     | 99,622     | 405,403     |
| 50,148  | 9,787                   | 25,367  | -   | - | -   | -  | -                    | 9,394,281   | 13,161,243 | 22,555,524  |
| 701   | 2,257                   | 2,617   | -   | - | -   | -  | -                    | 1,406,077   | 3,680,172  | 5,086,249   |
| 21,360  | 3,080                   | 15,657  | -   | - | -   | -  | -                    | 3,126,996   | 4,346,070  | 7,473,066   |
| 253,698   | 23,935                  | 216,984   | -   | - | -   | 49,674   | -                    | 34,213,785  | 43,851,755 | 78,065,540  |
| <br>161,291   | 15,255                  | 91,327  | -   | - | -   | -  | -                    | 10,601,052  |            | 13,145,106  |
| 23,417  | 1,333                   | 23,794  | -   | - | -   | -  | -                    | 765,113     | 1,633,713  | 2,398,826   |
| 18,433  | 2,423                   | 28,653  | -   | - | -   | -  | -                    | 1,202,379   | 332,373    | 1,534,752   |
| <br>701   | 31                      | 42,978  | -   | - | -   | -  | -                    | 18,327,272  | 36,611,918 | 54,939,190  |
| 35,743  | 4,352                   | 18,298  | -   | - | -   | 49,674   | -                    | 2,720,483   | 2,646,292  | 5,366,775   |
| _   | _                       | _   | _   | _ | _   | _  | _                    | _           | 137        | 137         |
| 2,883   | 333                     | 2,709   | -   | - | -   | -  | -                    | 215,573     | 76,147     | 291,720     |
|   |                         |   |   |   |   |  |                      |             |            |             |
| 11,230  | 208                     | 9,225   | -   | - | -   | -  | -                    | 381,913     | 7,121      | 389,034     |
| 7,146,272   | 506,307                 | 20,468,546  | -   | - | -   | 3,313  | 6,690,304            | •           | 20,460,186 | 110,054,787 |
| 7,825,439   | 551,996                 | 20,753,354  | -   | - | -   | 52,987   | 9,177,551            | 160,630,544 | 85,751,804 | 246,382,348 |

# Türkiye Cumhuriyeti Ziraat Bankası A.Ş. **Notes to the Consolidated Financial Statements at 31 December 2013**

|   |   |  |   | Risk C  | lasses   |   |   |  |  |
|---|---|--|---|---|--|---|---|--|--|
| Prior Period                            | Conditional and unconditional receivables from central governments or central banks | Conditional<br>and<br>unconditional<br>receivables<br>from regional<br>or local<br>governments | Conditional and unconditional receivables from administrative units and noncommercial enterprises | Conditional and unconditional receivables from multilateral development banks | Conditional<br>and<br>unconditional<br>receivables<br>from<br>international<br>organisations | and<br>unconditional<br>receivables<br>from banks | Conditional<br>and<br>unconditional<br>corporate<br>receivables | Conditional<br>and<br>unconditional<br>retail<br>receivables |  |
| Sectors/Counter<br>Parties              |   |  |   |   |  |   |   |  |  |
| Agriculture                             | 398   | 1,411  | 27,744  | -   | -  | 4   | 2,339,649   | 13,412,627   |  |
| Farming and<br>Stockbreeding            | 80  | 506  | 14,001  | -   | -  | -   | 2,182,256   | 9,746,138  |  |
| Forestry                                | 4   | 10   | 495   | -   | -  | -   | 104,486   | 85,593   |  |
| Fishing                                 | 314   | 895  | 13,248  | -   | -  | 4   | 52,907  | 3,580,896  |  |
| Manufacturing                           | 44,067  | 1,727  | 11,351  | -   | -  | -   | 10,063,049  | 1,579,958  |  |
| Mining and<br>Quarrying                 | 4   | 139  | 14  |   | -  | -   | 219,899   | 51,089   |  |
| Production                              | 44,063  | 868  | 11,331  | -   | -  | -   | 8,506,551   | 1,503,084  |  |
| Electric, Gas and<br>Water              | -   | 720  | 6   | -   | -  | -   | 1,336,599   | 25,785   |  |
| Construction                            | -   | 69   | 11,957  | -   | -  | 9,168   | 1,823,214   | 751,826  |  |
| Services                                | 24,112,398  | 5,477  | 228,285   | -   | -  | 7,927,754   | 4,262,261   | 4,480,745  |  |
| Wholesale and Retail<br>Trade           | 22  | 171  | 742   | -   | -  | -   | 2,165,033   | 2,906,220  |  |
| Hotel Food and<br>Beverage Services     | 56  | 193  | 38  | -   | -  | -   | 354,134   | 321,133  |  |
| Transportation and<br>Telecommunication | 8   | 324  | 89,507  | -   | -  | -   | 183,104   | 663,993  |  |
| Financial Institutions                  | 24,108,610  | 1,304  | 502   | -   | -  | 7,391,830   | 150,721   | 21,456   |  |
| Real Estate and<br>Leasing Services     | 130   | 741  | 101,938   | -   | -  | 535,924   | 1,278,777   | 245,176  |  |
| Self Employment<br>Services             | -   | -  | -   | -   | -  | -   | -   | -  |  |
| Education Services                      | 1,277   | 27   | 30,103  | -   | -  | -   | 39,277  | 56,595   |  |
| Health and Social<br>Services           | 2,295   | 2,717  | 5,455   | -   | -  | -   | 91,215  | 266,172  |  |
| Other                                   | 58,412,337  | 90,588   | 53,678  | -   | -  | 2,993,380   | 2,817,350   | 15,234,585   |  |
| Total                                   | 82,569,200  | 99,272   | 333,015   | -   | -  | 10,930,306  | 21,305,523  | 35,459,741   |  |

Prepared with the numbers after conversion rate to credit and before credit risk reduction.



(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|   | :                       | :   |   | R                           | isk Classes   |  |                      |            |            |             |
|---|-------------------------|---|---|-----------------------------|---|--|----------------------|------------|------------|-------------|
| Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Past due<br>receivables | Receivables<br>defined<br>in high risk<br>category by<br>BRSA | Securities<br>collateralised<br>by<br>mortgages | Securitisation<br>positions | Short-<br>term from<br>banks,<br>brokerage<br>houses<br>and<br>corporates | Investments<br>similar to<br>collective<br>investment<br>funds | Other<br>receivables | TL         | FC         | Total       |
|   |                         |   |   |                             |   |  |                      |            |            |             |
| <br>293,313   | 8,475                   | 9,884   | -   | -                           | -   | -  | 3,005,128            | 18,861,554 | 237,079    | 19,098,633  |
| 270,771   | 8,028                   | 4,810   | _   | _                           | _   | _  | 3,005,128            | 15,108,742 | 122,976    | 15,231,718  |
| <br>2,884   | 192                     | 2,172   | _   | _                           | _   | _  | 3,003,120            | 96,835     | 99,001     | 195,836     |
| <br>19,658  | 255                     | 2,902   |   |                             | -   | -  | _                    | 3,655,977  | 15,102     | 3,671,079   |
| <br>90,622  | 18,484                  | 18,766  | -   | -                           | -   | -  | -                    | 5,027,601  | 6,800,423  | 11,828,024  |
| 1,555   | 1,479                   | 1.093   | _   | _                           | _   | _  | _                    | 103,106    | 172,166    | 275,272     |
| <br>86,915  | 15,514                  | 15,155  | -   | -                           | -   | -  | -                    | 4,617,511  | 5,565,970  | 10,183,481  |
| <br>  |                         | <u></u>   |   |                             | <u>.</u>  | <u>.</u>   |                      |            |            |             |
| <br>2,152   | ····                    | 2,518   | -   | -                           | -   | -  | -                    | 306,984    | 1,062,287  | 1,369,271   |
| <br>46,427  | 12,660                  | 8,542   | -   | -                           | -   | -  | -                    | 1,769,319  | 894,544    | 2,663,863   |
| <br>305,287   | 494,410                 | 97,539  | -   | -                           | -   | -  | -                    | 18,709,700 | 23,204,456 | 41,914,156  |
| 174,387   | 22,318                  | 49,256  | -   | -                           | -   | -  | -                    | 4,506,638  | 811,511    | 5,318,149   |
| 35,149  | 1,870                   | 10,921  | -   | -                           | -   | -  | -                    | 420,729    | 302,765    | 723,494     |
| 36,556  | 2.948                   | 16.997  | _   | -                           | _   | _  | _                    | 903,571    | 89,866     | 993,437     |
| <br>3,241   | 64                      | 824   | -   | -                           | -   | -  | -                    | 10,996,301 | 20,682,251 | 31,678,552  |
|   | <u>.</u>                | <u> </u>  |   |                             |   | <u> </u>   |                      |            |            |             |
| <br>22,794  | 465,559                 | 9,090   | -   | -                           | -   | -  | -                    | 1,361,789  | 1,298,340  | 2,660,129   |
| -   | -                       | -   | -   | -                           | -   | -  | -                    | _          | -          | -           |
| <br>4,074   | 383                     | 2,043   | -   | -                           | -   | -  | -                    | 117,981    | 15,798     | 133,779     |
| 29,086  | 1,268                   | 8,408   | _   | _                           | _   | _  | _                    | 402,691    | 3,925      | 406,616     |
| <br>7,138,125   | 55,018                  | 11,528,834  | -   | -                           | -   | -  | 5,698,967            | 90,750,042 | 13,272,820 | 104,022,862 |
| <br>7,873,774   | 589,047                 | 11,663,565  |   | _                           | <del>-</del>  |  | 8,704,095            |            | 44,409,322 | 179,527,538 |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Analysis of maturity-bearing exposures according to remaining maturities:

|  |            | Te         | erm to Maturi | ty          |             |
|--|------------|------------|---------------|-------------|-------------|
|  | 1 Month    | 1-3 Months |               | 6-12 Months | Over 1 Year |
| Exposure Classifications   |            |            |               |             |             |
| Conditional and unconditional exposures to central   |            |            |               |             |             |
| governments or central banks   | 1,116,652  | 1,937,869  | 6,608,525     | 5,520,972   | 62,667,887  |
| Conditional and unconditional exposures to regional governments or local authorities               | 23,029     | 280        | 5,562         | 18,617      | 92,005      |
| Conditional and unconditional receivables from administrative units and non-commercial enterprises | 91,241     | 5,432      | 9,764         | 42,094      | 235,387     |
| Conditional and unconditional exposures to multilateral development banks                          | -          | -          | -             | -           | 6           |
| Conditional and unconditional exposures to international organisations                             | -          | -          | -             | -           | -           |
| Conditional and unconditional exposures to banks and brokerage houses                              | 21,403,689 | 3,969,326  | 1,404,630     | 1,697,322   | 4,079,117   |
| Conditional and unconditional exposures to corporates  | 3,314,218  | 1,598,410  | 2,597,424     | 16,470,525  | 34,163,963  |
| Conditional and unconditional retail exposures   | 2,177,343  | 1,856,455  | 2,960,720     | 10,046,421  | 21,906,136  |
| Conditional and unconditional exposures secured by real estate property                            | 68,375     | 91,266     | 250,690       | 923,827     | 6,491,281   |
| Past due receivables   | -          | -          | -             | -           | -           |
| Receivables defined in high risk category by BRSA  | 44,103     | -          | -             | 199,494     | 20,488,575  |
| Exposures in the form of bonds secured by mortgages  | -          | -          | -             | -           | -           |
| Securitization Positions   | -          | -          | -             | -           | -           |
| Short term exposures to banks, brokerage houses and corporates                                     | -          | -          | -             | -           | -           |
| Exposures in the form of collective investment undertakings  | 3,313      | -          | -             | -           | 49,674      |
| Grand Total  | 28,241,963 | 9,459,038  | 13,837,315    | 34,919,272  | 150,174,031 |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.



### **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Grades of Fitch Ratings International Rating Agency are used in determining risk weights for risk classes being used rating grade of risk classes indicated in article 6 of Communiqué on "Measurement and Assessment of Capital Adequacy of Banks". Additionally, grades of Fitch Ratings International Rating Agency were used for receivables from central government and central bank of our country and counter parties abroad. Counter parties resident are accepted as "gradeless" and take risk weight suited for "gradeless" category in relevant risk class.

Rating Scores are used in the following risk classes:

- 1. Receivables from Central Governments or Central Banks
- 2. Receivables from Regional Governments or Local Authorities
- 3. Receivables from Administrative Units and Non-commercial Enterprises
- 4. Receivables from Banks and Brokerage Houses

While credit quality level grade given by Fitch Ratings International Rating Agency to a large extent decreases to 3, grades using in risk class of receivables from banks and intermediary institutions matched with all credit quality levels from 1 to 6 in risk classes of receivables from central governments or central banks, receivables from regional governments or local authorities and receivables from administrative units and non-commercial enterprises.

For determination of risk weight regarding items that export or issuer rating not included to purchase/sale accounts is firstly considered to export rating, and also issuer's credit rating is considered in the absence of export rating.

#### **Exposures by Risk Weights:**

|   | Risk Weights | 0%         | 10% | 20%        | 50%        | 75%        | 100%       | 150%      | 200%       | 250%  | 1250% | Deductions from Equity |
|---|--------------|------------|-----|------------|------------|------------|------------|-----------|------------|-------|-------|------------------------|
| 1 | Exposures    |            |     |            |            |            |            |           |            |       |       |                        |
|   | before       |            |     |            |            |            |            |           |            |       |       |                        |
|   | Credit Risk  |            |     |            |            |            |            |           |            |       |       |                        |
|   | Mitigation   | 72,627,435 | -   | 26,933,485 | 19,343,392 | 45,884,424 | 60,840,258 | 3,279,767 | 17,464,372 | 9,215 | -     | 134,726                |
| 2 | Exposures    |            |     |            |            |            |            |           |            |       |       |                        |
|   | after        |            |     |            |            |            |            |           |            |       |       |                        |
|   | Credit Risk  |            |     |            |            |            |            |           |            |       |       |                        |
|   | Mitigation   | 89,424,716 | -   | 14,037,192 | 24,483,299 | 37,877,946 | 59,805,840 | 3,279,767 | 17,464,372 | 9,215 | -     | 134,726                |

Prepared with the numbers after conversion rate to credit.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### Information in Terms of Major Sectors and Type of Counterparties:

**Impaired Credits;** are the credits that were deemed to be impaired because of the credibility or delaying more than 90 days as of the end of the reporting period. For these credits "Special Provision" calculation is made within the scope of Regulation on Provisions.

Past Due Credits; are the credits whose maturity delayed up to 90 days as of the end of the reporting period but not incurred to impairment. For these credits "General Provision" calculation is made within the scope of Regulation for Provisions.

|                                 |                     | Credi               | ts                   |            |
|---------------------------------|---------------------|---------------------|----------------------|------------|
|                                 | Impaired<br>Credits | Past Due<br>Credits | Value<br>Adjustments | Provisions |
| Agriculture                     | 608,954             | 884,011             | 21,838               | 345,444    |
| Farming and Stockbreeding       | 595,216             | 875,842             | 21,632               | 331,911    |
| Forestry                        | 2,763               | 2,545               | 93                   | 2,763      |
| Fishery                         | 10,975              | 5,624               | 113                  | 10,770     |
| Manufacturing                   | 179,368             | 93,754              | 2,652                | 168,212    |
| Mining and Quarrying            | 9,713               | 3,151               | 135                  | 9,634      |
| Production                      | 164,479             | 89,794              | 2,483                | 155,636    |
| Electricity, Gas and Water      | 5,176               | 809                 | 34                   | 2,942      |
| Construction                    | 742,420             | 106,992             | 3,320                | 265,365    |
| Services                        | 348,163             | 356,017             | 10,111               | 323,190    |
| Wholesale and Retail Trade      | 188,387             | 173,898             | 5,411                | 175,878    |
| Accommodation and Dining        | 12,156              | 23,335              | 686                  | 11,130     |
| Transportation and Telecom.     | 33,182              | 57,876              | 1,461                | 31,213     |
| Financial Institutions          | 2,320               | 4,797               | 150                  | 2,218      |
| Real Estate and Rental Services | 98,290              | 73,494              | 1,694                | 89,449     |
| Professional Services           | 89                  | 244                 | 11                   | 89         |
| Educational Services            | 2,775               | 5,029               | 145                  | 2,465      |
| Health and Social Services      | 10,964              | 17,344              | 553                  | 10,748     |
| Other                           | 591,308             | 1,916,522           | 97,646               | 556,743    |
| Total                           | 2,470,213           | 3,357,296           | 135,567              | 1,658,954  |

### Information about Value Adjustment and Change in Provisions:

|   |                     | Opening   | Provision for | Provision |             |                 |
|---|---------------------|-----------|---------------|-----------|-------------|-----------------|
|   |                     | Balance   | Period        | Reversals | Adjustments | Closing Balance |
| 1 | Specific Provisions | 1,263,361 | 705,702       | 310,109   | -           | 1,658,954       |
| 2 | General Provisions  | 1,217,404 | 791,633       | 5,544     | -           | 2,003,493       |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

The table below shows the maximum exposure to credit risk for the components of the financial statements:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Financial Assets at Fair Value Through Profit/Loss    | 464,789        | 169,158      |
| Banks   | 3,005,253      | 1,622,732    |
| Interbank Money Market Placements                     | 53,272         | 61,722       |
| Available-for-Sale Financial Assets                   | 46,892,961     | 38,362,403   |
| Held-to-Maturity Investments                          | 15,799,338     | 27,322,038   |
| Loans   | 113,368,659    | 73,147,086   |
| Other Assets  | 1,639,055      | 901,599      |
| Total Credit Risk Exposure of Balance Sheet Items     | 181,223,327    | 141,586,738  |
| Financial Guarantees                                  | 29,892,581     | 15,652,120   |
| Commitments   | 67,372,132     | 67,947,841   |
| Total Credit Risk Exposure of Off-Balance Sheet Items | 97,264,713     | 83,599,961   |
| Total Credit Risk Exposure                            | 278,488,040    | 225,186,699  |

### Information about Credit Quality per Class of Financial Assets

|  | Cu                            | rrent Period |             | Prior Period                  |           |            |  |  |
|--|-------------------------------|--------------|-------------|-------------------------------|-----------|------------|--|--|
| Financial Assets   | Neither past due nor impaired |              | Total       | Neither past due nor impaired |           |            |  |  |
| Banks  | 3,005,253                     | -            | 3,005,253   | 1,622,732                     | -         | 1,622,732  |  |  |
| Financial Assets at Fair Value<br>Through Profit or Loss | 464,789                       | -            | 464,789     | 169,158                       | -         | 169,158    |  |  |
| Loans Given:   | 109,200,104                   | 3,357,296    | 112,557,400 | 67,842,058                    | 4,501,413 | 72,343,471 |  |  |
| Commercial Loans   | 49,852,726                    | 690,996      | 50,543,722  | 18,849,892                    | 1,008,778 | 19,858,670 |  |  |
| Consumer Loans   | 37,725,793                    | 1,786,696    | 39,512,489  | 27,901,936                    | 2,678,930 | 30,580,866 |  |  |
| Specialized Loans  | 21,621,585                    | 879,604      | 22,501,189  | 21,090,230                    | 813,705   | 21,903,935 |  |  |
| Available-for-Sale Financial Assets                      | 46,892,961                    | -            | 46,892,961  | 38,362,403                    | -         | 38,362,403 |  |  |
| Held-to-Maturity Investments                             | 15,799,338                    | -            | 15,799,338  | 27,322,038                    | -         | 27,322,038 |  |  |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Carrying amount per class of financial assets whose terms have been renegotiated:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Banks   | -              | -            |
| Financial Assets at Fair Value Through Profit or Loss | -              | -            |
| Loans Given:  | 2,261,263      | 665,905      |
| Commercial Loans                                      | 943,893        | 288,605      |
| Consumer Loans  | 57,973         | 31,515       |
| Specialized Loans                                     | 1,259,397      | 345,785      |
| Other   | -              | -            |
| Available-for-Sale Financial Assets                   | -              | -            |
| Held-to-Maturity Investments                          | -              | -            |

#### III. EXPLANATIONS ON THE MARKET RISK

a) Whether measures are taken to hedge against market risk under the framework of the Parent Bank's risk management policies, measures taken for the risk management by the Board of Directors when the Parent Bank is exposed to market risks, methods used to measure market risk and timing of market risk measurement:

The Parent Bank has determined market risk management operations and taken the necessary measures in order to hedge market risk within its financial risk management purposes, in accordance with "Measurement and Assessment of the Capital Adequacy of Banks" and 'Regulation on Internal Systems of Banks'.

Market risk management strategy policy and implementation procedures of the Parent Bank are determined within the context of "Regulation for Market Risk Management" which was approved by the Board of Directors.

The Parent Bank performs scenario analysis with measurements that are suitable for structure and complexness of positions related to the market risk management, limiting, scenario analysis and stress test and bank also reports the findings cyclically. Continuing operations are carried out on a trading portfolio determined by Parent Bank's Treasury Management. New products and services are evaluated from the point of market risk.

The amount subject to the total market risk in the Parent Bank is calculated by using Standard Method as per monthly periods within the context of legal reporting. This amount is included in the calculation of Parent Bank's Standard Capital Adequacy Ratio.

Excluding Standard Method, Daily Value at Risk ("VAR") forecasts are made as per daily period for Held-for-Trading accounts and are reported to the related units. Historical Simulation Method is used in daily reporting and limit allocation. VAR results, calculated with Parametric and Monte Carlo Methods, are used for monitoring. Backward testing is performed so as to measure performance of used model. Also, Parent Bank performs as per daily and monthly periods stress tests and scenario analysis so as to observe the effect of excessive market fluctuations that are not covered by models over the Parent Bank's financial position.

The market risk exposure by VAR based limits (interest rate and currency risk limit) within the context of "Regulation for Market Risk Management".



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Information Related to Group's Market Risk:

|  | Current Period |
|--|----------------|
| (I) Capital Requirement to be Employed for General Market Risk - Standard Method                       | 312,688        |
| (II) Capital Requirement to be Employed for Specific Risk - Standard Method                            | 51,174         |
| Capital Requirement for Specific Risk of Securitization Positions                                      | -              |
| (III) Capital Requirement to be Employed for Currency Risk - Standard Method                           | 351,485        |
| (IV) Capital Requirement to be Employed for Commodity Risk - Standard Method                           | -              |
| (V) Capital Requirement to be Employed for Settlement Risk - Standard Method                           | -              |
| (VI) Total Capital Requirement to be Employed for Market Risk Resulting from Options - Standard Method | -              |
| (VII) Capital Requirement to be Employed for Counter Party Credit Risk - Standard Method               | 12,757         |
| (VIII) Total Capital Requirement to be Employed for Market Risk in Banks Using Risk Measurement Model  | -              |
| (IX) Total Capital Requirement to be Employed for Market Risk (I+II+III+IV+V+VI+VII)                   | 728,104        |
| (X) Amount Subject to Market Risk (12.5 x VIII) or (12.5 x IX)   | 9,101,300      |

#### b) Average market risk table calculated at the end of each month during the period:

|                                 | С         | urrent Period |           | Prior Period |           |           |  |
|---------------------------------|-----------|---------------|-----------|--------------|-----------|-----------|--|
|                                 | Average   | Maximum       | Minimum   | Average      | Maximum   | Minimum   |  |
| Interest Rate Risk              | 201,841   | 326,410       | 188,510   | 329,633      | 357,613   | 245,055   |  |
| Equity Share Risk               | 27,990    | 37,452        | 21,038    | 27,640       | 17,716    | 19,310    |  |
| Currency Risk                   | 263,282   | 351,485       | 155,976   | 96,287       | 101,457   | 118,764   |  |
| Commodity Risk                  | -         | -             | -         | -            | -         | -         |  |
| Settlement Risk                 | -         | -             | -         | -            | -         | -         |  |
| Option Risk                     | -         | -             | -         | -            | -         | -         |  |
| Counter Party Credit<br>Risk    | 12,461    | 12,757        | 11,818    | 19,374       | 17,009    | 21,738    |  |
| Amount Subject to Total<br>Risk | 6,319,672 | 9,101,300     | 4,716,775 | 5,790,578    | 6,172,438 | 5,060,838 |  |

Counter party credit risk is calculated for repurchase agreements and derivative transactions. According to the fair value of valuation method is based on the calculations. Costs of reconditioning of agreements that have positive value are obtained with valuation according to fair value of derivative transactions. Potential credit risk amount is obtained by multiplying agreement amounts with the ratios indicated in Regulation attachment. In repo transactions, risk reduction is applied by using extensive financial collateral method.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Quantitative Information on Counterparty Risk:

|   | Amount  |
|---|---------|
| Agreements Based on Interest Rate             | -       |
| Agreements Based on Foreign Exchange Currency | 252,400 |
| Agreements Based on Commodity                 | -       |
| Agreements Based on Shares                    | -       |
| Other   | -       |
| Gross Positive Fair Values                    | 145,602 |
| Benefits of Netting                           | -       |
| Current Net Risk Amount                       | -       |
| Reserved Guarantee                            | 204,710 |
| Net Position of Derivatives                   | 143,979 |

#### IV. EXPLANATIONS ON THE OPERATIONAL RISK

#### a) The method used in calculating the operational risk and the interval in which the market risk measurement is done:

In the Parent Bank, Amount subject to Operational Risk is calculated with Basic Indicator Approach based on yearly. The parameter which determines the amount subject to operational risk in Basic Indicator Approach is gross revenue. Yearly gross revenue is calculated by adding net interest incomes to net fees and commission income, dividend income obtained from shares excluding shares of subsidiaries and associates, trading profit/loss (net) and other operating incomes and also by deducting profit/loss gained from sale of assets monitored out of purchase-sale account, extraordinary incomes, operating expense made against support service and amounts compensated from insurance.

Within the scope of the performances for modeling with the Advanced Measurement Approach of operational risk, based on the data in Operational Risk Loss database, Operational Value at Risk (OpVAR) measurements are calculated using Monte Carlo Simulation within the scope of Loss Distribution Method.

|                   | 31.12.2010 | 31.12.2011 | 31.12.2012 | Total/Positive Year | Rate (%) | Total      |
|-------------------|------------|------------|------------|---------------------|----------|------------|
| Gross Income      | 6,702,784  | 6,962,068  | 8,737,357  | 7,467,403           | 15       | 1,120,110  |
| Amount Subject to |            |            |            |                     |          |            |
| Operational Risk  |            |            |            |                     |          | 14,001,381 |

b) The Parent Bank does not apply standard method.



# **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### V. EXPLANATIONS ON THE CURRENCY RISK

a) Whether the Parent Bank is exposed to foreign currency risk, whether the effects of this matter are estimated, whether limits for the daily followed positions are determined by the Board of Directors:

The Parent Bank's policy is to avoid carrying significant position by means of foreign currency management. Therefore, the Parent Bank is not exposed to significant currency risks. Risks are monitored by the currency risk tables prepared based on the standard method. Besides, VAR is calculated for daily foreign exchange position and reported to the related departments, VAR based currency risk limit is also daily followed which was approved by Board of Directors.

Moreover, dealer's positions and limits for foreign exchange transactions are under the authorization of the Board of Directors.

b) Hedge against foreign exchange debt instruments and net foreign exchange investments by hedging derivative instruments, if material:

None.

#### c) Management policy for foreign currency risk:

"Liquidity Gap Analysis", "Reprising Gap Analysis" and "Structural Liquidity Gap Analysis" which takes into account historical reprising rates of foreign currency accounts, are prepared periodically in order to define liquidity and interest rate risks at US Dollar and Euro, which are mainly used by the Parent Bank in its operations. Also, daily VAR analysis for following the currency risk and within the context of legal reporting, Foreign Currency Net General Position/Shareholders' Equity Ratio and Foreign Currency Liquidity Position are also monitored regularly.

#### d) Current foreign exchange bid rates of the Parent Bank for the last 5 business days prior to the financial statement date:

|            | USD    | EUR    | AUD    | DKK    | SEK    | CHF    | CAD    | NOK    | GBP    | SAR    | 100 JPY |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 24.12.2013 | 2,0629 | 2,8161 | 1,8431 | 0,3788 | 0,3143 | 2,3058 | 1,9490 | 0,3350 | 3,3830 | 0,5514 | 1,9820  |
| 25.12.2013 | 2,0724 | 2,8336 | 1,8532 | 0,3816 | 0,3162 | 2,3250 | 1,9565 | 0,3374 | 3,3862 | 0,5539 | 1,9906  |
| 26.12.2013 | 2,1129 | 2,8917 | 1,8810 | 0,3888 | 0,3235 | 2,3662 | 1,9943 | 0,3439 | 3,4816 | 0,5650 | 2,0230  |
| 27.12.2013 | 2,1383 | 2,9481 | 1,9087 | 0,3966 | 0,3304 | 2,4180 | 2,0076 | 0,3499 | 3,5386 | 0,5717 | 2,0441  |
| 30.12.2013 | 2,1101 | 2,9097 | 1,8830 | 0,3915 | 0,3284 | 2,3810 | 1,9812 | 0,3470 | 3,4920 | 0,5642 | 2,0137  |
| 31.12.2013 | 2,1300 | 2,9365 | 1,9132 | 0,3955 | 0,3323 | 2,4053 | 2,0144 | 0,3515 | 3,5408 | 0,5707 | 2,0385  |

### e) Simple arithmetic average of the Parent Bank's current foreign exchange bid rates for the last 30 days prior to the balance sheet date:

| USD    | EUR    | AUD    | DKK    | SEK    | CHF    | CAD    | NOK    | GBP    | SAR    | 100 JPY |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2,0528 | 2,8120 | 1,8468 | 0,3782 | 0,3149 | 2,3046 | 1,9335 | 0,3347 | 3,3709 | 0,5487 | 1,9880  |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Information on the foreign currency risk of the Group:

|   | EUR         | USD         | Other FC (1) | Total       |
|---|-------------|-------------|--------------|-------------|
| Current Period  |             |             |              |             |
| Assets  |             |             |              |             |
| Cash (Cash in vault. effectives. money in transit. cheques purchased) and<br>Balances with Central Bank of the Republic of Turkey | 8,935,187   | 8,334,911   | 5,963,420    | 23,233,518  |
| Banks   | 161,872     | 949,039     | 207.540      | 1,318,451   |
| Financial Assets at Fair Value Through Profit and Loss  |             | 4,432       | - !          | 4,432       |
| Money Market Placements   | -           | 6,307       | 30,826       | 37,133      |
| Financial Assets Available-for-Sale   | 3,602,980   | 2,902,941   | 97           | 6,506,018   |
| Loans <sup>(2)</sup>  | 7,486,336   | 14,761,006  | 740,126      | 22,987,468  |
| Subsidiaries. Associates. Entities Under Common Control (Joint Ventures) <sup>(4)</sup>   | 12,516      | 44,827      | 5,586        | 62,929      |
| Investments Held-to-Maturity  | 1.744.360   | 3.423.532   | 29.860       | 5,197,752   |
| Derivative Financial Assets for Hedging Purposes  | -           | -           | -            | -           |
| Tangible Fixed Assets   | 7,097       | 1,317       | 26,650       | 35,064      |
| Intangible Assets   | 2,302       | 2,173       | 5,183        | 9,658       |
| Other Assets  | 1,292,438   | 555,839     | 19,272       | 1,867,549   |
| Total Assets  | 23,245,088  | 30,986,324  | 7,028,560    | 61,259,972  |
| 12.1.932  |             |             |              |             |
| Liabilities   | 1 40 4 550  | 7.007.702   | 04.240       | F 700 F00   |
| Interbank Deposits  | 1,404,558   | 3,897,792   | 84,248       | 5,386,598   |
| Foreign Currency Deposits   | 23,489,825  | 11,032,724  | 3,060,524    | 37,583,073  |
| Money Market Borrowings   | 2,853,819   | 9,207,809   | - 440        | 12,061,628  |
| Funds Provided from Other Financial Institutions  | 2,233,565   | 5,945,928   | 442          | 8,179,935   |
| Issued Marketable Securities  | 207.006     | 17.450      | 4.501        | 715.077     |
| Sundry Creditors  | 297,896     | 13,456      | 4,521        | 315,873     |
| Derivative Financial Liabilities for Hedging Purposes   | 750,000     | - 117.700   | -            |             |
| Other Liabilities   | 358,082     | 117,392     | 60,944       | 536,418     |
| Total Liabilities   | 30,637,745  | 30,215,101  | 3,210,679    | 64,063,525  |
| Net Balance Sheet Position  | (7,392,657) | 771,223     | 3,817,881    | (2,803,553) |
| Net Off-Balance Sheet Position (3)  | 7,916,641   | (1,054,754) | (4,860,901)  | 2,000,986   |
| Financial Derivative Assets   | 8,374,906   | 2,347,877   | 788,716      | 11,511,499  |
| Financial Derivative Liabilities  | 458,265     | 3,402,631   | 5,649,617    | 9,510,513   |
| Non-Cash Loans  | 5,058,346   | 12,699,489  | 1,303,003    | 19,060,838  |
| Prior Period  |             |             |              |             |
| Total Assets  | 14,087,344  | 16,106,298  | 5,046,909    | 35,240,551  |
| Total Liabilities   | 17,936,117  | 16,775,578  | 1,791,698    | 36,503,393  |
| Net Balance Sheet Position  | (3,848,773) | (669,280)   | 3,255,211    | (1,262,842) |
| Not Off Polario Chart Parities (3)  | 7 677 75 4  | 777.00.4    | (2.020.570)  | 1 = 47100   |
| Net Off-Balance Sheet Position (3)  | 3,633,754   | 733,994     | (2,820,579)  | 1,547,169   |
| Financial Derivative Assets   | 3,673,362   | 1,530,053   | 544,380      | 5,747,795   |
| Financial Derivative Liabilities  | 39,608      | 796,059     | 3,364,959    | 4,200,626   |
| Non-Cash Loans  | 2,772,831   | 6,905,465   | 443,318      | 10,121,614  |

<sup>&</sup>lt;sup>(1)</sup> Of the foreign currencies presented in the other FC column of assets 83.39% is Gold, 0.76% is IQD, 0.93% is GBP, and the remaining 14.92% is other foreign currencies. Of the foreign currencies presented in the other FC column of liabilities, 62.50% is Gold, 12.97% is GBP, 7.47% is CHF, 2.78% is DKK and the remaining 14.28% is other foreign currencies. (31 December 2012: Of the foreign currencies presented in the other FC column of assets 83.44% is Gold, 2.23% is GEL, 1.27% is IQD, and the remaining 13.07% is other foreign currencies. Of the foreign currencies presented in the other FC column of liabilities, 51.88% is Gold, 17.70% is GBP, 9.73% is CHF, 2.60% is IQD and the remaining 18.09% is other foreign currencies.)

<sup>(2)</sup> TL14 equivalent of EUR and TL88,750 equivalent of USD loans are originated as foreign currency indexed loans (31 December 2012: TL14equivalent of USD and TL264 equivalent of EUR).

<sup>(3)</sup> Indicates the net balance of receivables and payables on derivative financial instruments.

<sup>(4)</sup> The foreign currency capital investments to Subsidiaries, Associates and Joint Ventures are evaluated with historical rates on the date of the fair value determination and capital investments made in the subsequent periods are evaluated with the rates on the date of the capital investment and followed with their domestic currency equivalents. No exchange rate difference arises from such investments.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VI. EXPLANATIONS ON THE INTEREST RATE RISK

Information related to interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on days to repricing dates):

|  | Up to        | 1-3         | 3-12       | 1-5        | 5 Years and | Non-Interest |              |
|--|--------------|-------------|------------|------------|-------------|--------------|--------------|
| Current Period                         | 1 Month      | Months      | Months     | Years      | Over        | Bearing      | Total        |
| Assets                                 |              |             |            |            |             |              |              |
| Cash (Cash in Vault. Effectives. Money |              |             |            |            |             |              |              |
| in Transit. Cheques Purchased) and     |              |             |            |            |             |              |              |
| Balances with Central Bank of the      | 75 100       |             |            |            |             | 00 000 075   | 00 000 071   |
| Republic of Turkey                     | 35,196       | -           | -          | -          | -           | 26,862,835   | 26,898,031   |
| Banks                                  | 936,516      | 934,454     | 98,443     | -          | -           | 1,035,840    | 3,005,253    |
| Financial Assets at Fair Value Through | 1.507        | 0.07        | 4 701      | 14.676     | 4.057       | 470.640      | 464700       |
| Profit and Loss                        | 1,523        | 267         | 4,721      | 14,676     | 4,953       | 438,649      | 464,789      |
| Money Market Placements                | 53,272       | -           | -          | -          | -           | -            | 53,272       |
| Financial Assets Available-for-Sale    | 10,381,970   | 4,560,863   | 11,287,373 | 9,678,474  | 10,590,810  | 393,471      | 46,892,961   |
| Loans Given                            | 37,273,709   | 13,078,393  | 24,739,445 | 32,716,457 | 4,662,317   | 898,338      | 113,368,659  |
| Investments Held-to-Maturity           | 8,754,222    | 882,504     | 1,356,263  | 2,810,478  | 1,995,871   | -            | 15,799,338   |
| Other Assets                           | 84,397       | 86,624      | 905,905    | 252,815    | 66,080      | 3,725,355    | 5,121,176    |
| Total Assets                           | 57,520,805   | 19,543,105  | 38,392,150 | 45,472,900 | 17,320,031  | 33,354,488   | 211,603,479  |
| Liabilities                            |              |             |            |            |             |              |              |
| Interbank Deposits                     | 6,518,441    | 1,301,672   | 136,587    | 14,724     | -           | 220,773      | 8,192,197    |
| Other Deposits                         | 73,411,527   | 19,626,599  | 12,085,334 | 696,872    | 1,455       | 29,497,278   | 135,319,065  |
| Money Market Borrowings                | 19,861,007   | 2,579,722   | 2,130,121  | -          | _           | -            | 24,570,850   |
| Sundry Creditors                       | 1,183        | -           | -          | -          | -           | 1,379,020    | 1,380,203    |
| Issued Marketable Securities           | 1,127,313    | 578,764     | 886,976    | 63,407     | -           | -            | 2,656,460    |
| Funds Provided from Other Financial    |              |             |            |            |             |              |              |
| Institutions                           | 925,519      | 1,263,629   | 5,355,845  | 1,179,795  | 537,473     | -            | 9,262,261    |
| Other Liabilities                      | 3,880        | 24,308      | 15,653     | 4,743,304  | 70,094      | 25,365,204   | 30,222,443   |
| Total Liabilities                      | 101,848,870  | 25,374,694  | 20,610,516 | 6,698,102  | 609,022     | 56,462,275   | 211,603,479  |
| Balance Sheet Long Position            | -            | -           | 17,781,634 | 38,774,798 | 16,711,009  | -            | 73,267,441   |
| Balance Sheet Short Position           | (44,328,065) | (5,831,589) | -          | -          | -           | (23,107,787) | (73,267,441) |
| Off-Balance Sheet Long Position        | 367,119      | 1,172,400   | -          | 35         | -           | -            | 1,539,554    |
| Off-Balance Sheet Short Position       | -            | -           | (711,776)  | (447,865)  | -           | -            | (1,159,641)  |
| Total Position                         | (43,960,946) | (4 659 189) | 17,069,858 | 38,326,968 | 16,711,009  | (23,107,787) | 379,913      |

 $<sup>^{(1)}</sup>$  Balances without fixed maturity are shown in the "Up to 1 Month" and "Non-Interest Bearing" columns.

<sup>(5)</sup> Derivative financial assets held for trading and liabilities are not included in the table.

<sup>(2)</sup> TL3,997,095 of fund balance, whose risk does not belong to the Parent Bank, in other liabilities is shown under the "1 - 5 Years" column TL39,396 of fund balance is not granted as loan and is shown under the "Non-Interest Bearing" column.

 $<sup>^{(3)}</sup>$  Deferred tax asset is shown under the non-interest bearing column.

<sup>(4)</sup> Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in loans given.

<sup>(5)</sup> Total shareholders' equity is shown under the non-interest bearing column.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| Prior Period  | Up to<br>1 Month | 1-3<br>Months | 3-12<br>Months | 1-5<br>Years | 5 Years and<br>Over | Non-<br>Interest<br>Bearing | Total        |
|---|------------------|---------------|----------------|--------------|---------------------|-----------------------------|--------------|
| Assets  |                  |               |                |              |                     |                             |              |
| Cash (Cash in Vault. Effectives. Money<br>in Transit. Cheques Purchased) and<br>Balances with the Central Bank of the<br>Republic of Turkey | 27,731           | -             | -              | -            | -                   | 21,253,997                  | 21,281,728   |
| Banks   | 621,037          | 340,250       | 161,918        | 9,470        | -                   | 490,057                     | 1,622,732    |
| Financial Assets at Fair Value<br>Through Profit and Loss   | 1,907            | 817           | 2,880          | 14,345       | 16,241              | 132,968                     | 169,158      |
| Money Market Placements   | 58,162           | 3,560         | -              | -            | -                   | -                           | 61,722       |
| Financial Assets Available-for-Sale   | 11,707,771       | 4,854,830     | 10,489,599     | 5,802,620    | 5,056,280           | 451,303                     | 38,362,403   |
| Loans Given   | 19,526,037       | 6,891,959     | 18,393,808     | 24,285,842   | 3,184,094           | 865,346                     | 73,147,086   |
| Investments Held-to-Maturity  | 8,726,370        | 10,962,981    | 3,529,569      | 1,880,786    | 2,222,332           | -                           | 27,322,038   |
| Other Assets  | 51,576           | 54,815        | 141,513        | 278,543      | 91,910              | 2,515,671                   | 3,134,028    |
| Total Assets  | 40,720,591       | 23,109,212    | 32,719,287     | 32,271,606   | 10,570,857          | 25,709,342                  | 165,100,895  |
| Liabilities   |                  |               |                |              |                     |                             |              |
| Interbank Deposits  | 4,851,442        | 1,108,979     | 392,655        | 229,827      | 450,939             | 84,134                      | 7,117,976    |
| Other Deposits  | 67,883,171       | 14,004,597    | 7,961,408      | 334,251      | 3,209               | 22,374,642                  | 112,561,278  |
| Money Market Borrowings   | 8,334,493        | 2,023,843     | 804,138        | -            | -                   | -                           | 11,162,474   |
| Sundry Creditors  | 382              | -             | -              | -            | -                   | 1,156,732                   | 1,157,114    |
| Issued Marketable Securities  | 132,765          | 1,019,768     | 701,604        | -            | -                   | -                           | 1,854,137    |
| Funds Provided from Other Financial<br>Institutions   | 683,669          | 815,686       | 1,380,677      | 93,974       | 508,272             | -                           | 3,482,278    |
| Other Liabilities   | 1,775            | 6,143         | 1,015          | 4,970,070    | 2,683               | 22,783,952                  | 27,765,638   |
| Total Liabilities   | 81,887,697       | 18,979,016    | 11,241,497     | 5,628,122    | 965,103             | 46,399,460                  | 165,100,895  |
| Balance Sheet Long Position   | -                | 4,130,196     | 21,477,790     | 26,643,484   | 9,605,754           | -                           | 61,857,224   |
| Balance Sheet Short Position  | (41,167,106)     | =             | =              | =            | =                   | (20,690,118)                | (61,857,224) |
| Off Balance Sheet Long Position   | 300,498          | 978,666       | 191            | 51           | -                   | -                           | 1,279,406    |
| Off Balance Sheet Short Position  | -                | -             | -              | (1,162,801)  | -                   | -                           | (1,162,801)  |
| Total Position  | (40,866,608)     | 5,108,862     | 21,477,981     | 25,480,734   | 9,605,754           | (20,690,118)                | 116,605      |

<sup>(1)</sup> Balances without fixed maturity are shown in the "Up to 1 Month" and "Non-Interest Bearing" columns.

<sup>(2)</sup> TL4,277,386 of fund balance, whose risk does not belong to the Parent Bank, in other liabilities is shown under the "1 - 5 Years" column. TL14,843 of fund balance is not granted as loan and is shown under the "Non-Interest Bearing" column.

 $<sup>^{\</sup>mbox{\tiny (3)}}\mbox{ Deferred tax}$  asset is shown under the non-interest bearing column.

<sup>(4)</sup> Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in other assets.

 $<sup>^{(5)}</sup>$  Total shareholders' equity is shown under the non-interest bearing column.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### Average interest rate applied to the monetary financial instruments (Represents the values belong to the Parent Bank):

|  | EUR  | USD  | Yen | TL    |
|--|------|------|-----|-------|
| Current Period   |      |      |     |       |
| Assets   |      |      |     |       |
| Cash (Cash in Vault. Effectives. Money in Transit. Cheques Purchased) and Balances with the Central Bank of the Republic of Turkey (1) | -    | -    | -   | 4.00  |
| Banks  | 2.08 | 2.08 | -   | 8.13  |
| Financial Assets at Fair Value Through Profit and Loss   | -    | 5.58 | -   | 6.53  |
| Money Market Placements  | - [  | -    | -   | -     |
| Financial Assets Available-for-Sale  | 4.70 | 5.67 | -   | 8.09  |
| Loans Given <sup>(2)</sup>   | 4.65 | 4.71 | -   | 12.54 |
| Investments Held-to-Maturity   | 6.36 | 7.01 | -   | 8.49  |
| Liabilities  |      |      |     |       |
| Interbank Deposits <sup>(3)</sup>  | 1.06 | 1.09 | -   | 7.74  |
| Other Deposits (4)   | 1.96 | 1.64 | -   | 5.80  |
| Money Market Borrowings  | 0.80 | 1.00 | -   | 7.71  |
| Sundry Creditors   | -    | -    | -   | -     |
| Issued Marketable Securities   | -    | -    | -   | 7.82  |
| Funds Provided from Other Financial Institutions   | 1.35 | 1.71 | -   | 7.20  |

<sup>&</sup>lt;sup>(1)</sup> The ratio in TL column shows interest rate applied to reserve requirement for Central Bank of Turkish Republic Northern Cyprus

### Average interest rate applied to the monetary financial instruments:

|  | EUR  | USD  | Yen | TL    |
|--|------|------|-----|-------|
| Prior Period   |      |      |     |       |
| Assets   |      |      |     |       |
| Cash (Cash in Vault. Effectives. Money in Transit. Cheques Purchased) and Balances with the Central Bank of the Republic of Turkey (1) | -    | -    | -   | 5.00  |
| Banks  | 1.44 | 2.09 | -   | 6.69  |
| Financial Assets at Fair Value Through Profit and Loss   | -    | 5.58 | -   | 9.06  |
| Money Market Placements  | -    | -    | -   | -     |
| Financial Assets Available-for-Sale  | 4.67 | 6.03 | -   | 8.37  |
| Loans Given (2)  | 4.73 | 5.06 | -   | 14.77 |
| Investments Held-to-Maturity   | 6.36 | 7.00 | -   | 8.37  |
| Liabilities  |      |      |     |       |
| Interbank Deposits <sup>(3)</sup>  | 1.08 | 1.47 | -   | 6.02  |
| Other Deposits (4)   | 2.09 | 1.68 | -   | 6.04  |
| Money Market Borrowings  | 0.63 | 1.11 | -   | 5.67  |
| Sundry Creditors   | -    | -    | -   | -     |
| Issued Marketable Securities   | -    | -    | -   | 7.48  |
| Funds Provided from Other Financial Institutions   | 1.81 | 2.16 | -   | 6.37  |

<sup>(1)</sup> The ratio in TL column shows interest rate applied to reserve requirement for Central Bank of Turkish Republic Northern Cyprus

<sup>(2)</sup> Credit card loan balances are not included.

<sup>(3)</sup> Rates shown in the table are calculated by using the annual domestic simple interest rates, except for foreign currency interbank deposits.

<sup>(4)</sup> Rates include also demand deposit data.

<sup>(2)</sup> Credit card loan balances are not included.

<sup>(5)</sup> Rates shown in the table are calculated by using the annual domestic simple interest rates, except for foreign currency interbank deposits.

<sup>(4)</sup> Rates include also demand deposit data.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Interest rate risk on banking accounts:

Banking accounts interest rate risk management strategy policy and implementation procedures are determined within the context of "Regulation for Interest Rate Risk on Banking Accounts".

The Parent Bank performs scenario analysis with measurements that are suitable for structure and complexness of positions related to the market risk management, limiting, scenario analysis and stress test and also provide to reports the findings cyclically. Banks perform analysis related to interest rate risks for the entire balance sheet. New products and services are also evaluated from the point of interest rate risk that is originated from banking accounts.

In the risk management, the following methods are followed at minimum level: The follow-up of rate and maturity mismatch between sources and uses of fixed and variable interest rates, the analysis and follow-up of the effects of the usual and unusual changes in interest rates which is possibly uptrend and downtrend on the interest margin and on the current value of assets and liabilities, the analysis and follow-up of contractual maturities as well as behavioral maturities assets and liabilities, monitoring closely of interest margins for provided Turkish Liras and foreign currency, the follow-up of the effects of interest rate changes on Parent Bank's economic value and capital requirement, the follow-up of potential impacts of valuation methods, the calculation and the determination of the size of interest rate shock in Parent Bank 's internal applications, the follow-up of yield curve, basis risk and option risk. Also, in order to limit the impact of interest rate changes on Parent Bank's financial structure, the interest rate risk limit arising from banking accounts which is approved by the Board of Directors is followed monthly.

#### Interest rate risk on banking accounts

| Type of Currency           | Shock Applied (+/- x basis point) | Gains/(Losses) | Gains/Equity-<br>(Losses)/Equity |
|----------------------------|-----------------------------------|----------------|----------------------------------|
| 1. TRY                     | (+) 300bp                         | (1,897,186)    | (8.95%)                          |
| 2. TRY                     | (-) 300bp                         | 2,189,561      | 10.33%                           |
| 3. EUR                     | (+) 100bp                         | (144,380)      | (0.68%)                          |
| 4. EUR                     | (-) 100bp                         | 155,627        | 0.73%                            |
| 5. USD                     | (+) 100bp                         | (294,338)      | (1.39%)                          |
| 6. USD                     | (-) 100bp                         | 339,015        | 1.60%                            |
| Total (of negative shocks) |                                   | 2,684,203      | 12.66%                           |
| Total (of positive shocks) |                                   | (2,335,904)    | (11.02%)                         |

|                                 | Comparison    |         |              |  |  |  |  |
|---------------------------------|---------------|---------|--------------|--|--|--|--|
|                                 | Balance Sheet | Fair    |              |  |  |  |  |
| Equity Share Investments        | Value         | Value   | Market Value |  |  |  |  |
| 1. Stock Investment Group A     | -             | -       | -            |  |  |  |  |
| Stock Exchange Securities       | -             | -       | -            |  |  |  |  |
| 2. Stock Investment Group B     | -             | -       | -            |  |  |  |  |
| Stock Exchange Securities       | -             | -       | -            |  |  |  |  |
| 3. Stock Investment Group C     | -             | -       | -            |  |  |  |  |
| Stock Exchange Securities       | -             | -       | -            |  |  |  |  |
| 4. Stock Investment Other Group | -             | -       | -            |  |  |  |  |
| Other                           | 129,427       | 129,427 | -            |  |  |  |  |



# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VII. EXPLANATIONS ON THE LIQUIDITY RISK

General principles of liquidity and financial emergency state management and the related application procedures are considered in the scope of "Regulation for Liquidity Risk and Liquidity and Financial Emergency State Management".

The Parent Bank performs "Remaining Maturity Analysis" for the observation of the maturity structure of the balance sheet, "Liquidity Gap" and "Structural Liquidity Gap Analysis" for the monitoring of the liquidity and between periods and Liquidity Stress Test for the evaluation of the Parent Bank's liquidity and in the worst case scenario and the loss associated with it. The renewal of deposits which constitutes the Parent Bank's most crucial funding resource is monitored on a daily basis. Besides, in order to compare the Bank's level of liquidity risk with the sector, average remaining maturity balances of Bank-Sector and legal liquidity rates are monitored.

The Parent Bank calculates liquidity adequacy ratio and reports to BRSA on a weekly basis in accordance with the "Measurement and Assessment of Liquidity Adequacy of Banks" issued in the Official Gazette numbered 26333 and dated 1 November 2006. The liquidity adequacy of the Parent Bank is over the limit values specified in the mentioned regulation. Liquidity ratios in 2013 and 2012 are as follows:

|                | First Maturity Se | gment (Weekly) | Second Maturity Segment (Monthly) |         |  |
|----------------|-------------------|----------------|-----------------------------------|---------|--|
| Current Period | FC                | FC + TL        | FC                                | FC + TL |  |
| Average (%)    | 226.85            | 224.07         | 139.01                            | 132.62  |  |
| Maximum (%)    | 330.78            | 319.36         | 163.97                            | 160.26  |  |
| Minimum (%)    | 118.48            | 156.09         | 121.13                            | 114.51  |  |

|              | First Maturity Seg | ment (Weekly) | Second Maturity Segment (Monthly) |         |  |
|--------------|--------------------|---------------|-----------------------------------|---------|--|
| Prior Period | FC                 | FC + TL       | FC                                | FC + TL |  |
| Average (%)  | 318.14             | 218.56        | 170.13                            | 133.86  |  |
| Maximum (%)  | 405.61             | 346.97        | 183.5                             | 159.56  |  |
| Minimum (%)  | 250.5              | 169.37        | 155.17                            | 114.29  |  |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

a) Basis for the current liquidity risk of the Parent Bank and whether the necessary measures taken, limitations imposed by the Parent Bank's Board of Directors on fund sources that can be used in payment of matured debts and can meet the immediate liquidity need:

The Parent Bank's source of funds is mainly formed of deposits. The Parent Bank's deposits do not fluctuate considerably in line with the broadly dispersed customer network. Besides, internal and external sources that can be used to meet the immediate liquidity need are monitored periodically. Borrowing limits of the Parent Bank from organized markets and other financial institutions can cover the corresponding liquidity gaps with different periods. Parent Bank limits its liquidity risk exposure by the approval of Board of Directors in context with "Regulation for Market and Financial Statement Risks and Liquidity and Financial Emergency State Management".

b) Consistency of payments with the assets and liabilities and the interest rates, measurement of the probable effects of the actual inconsistency on profitability:

The consistency of payments with the assets and liabilities and the interest rates is followed regularly by the management and no inconsistency exists.

c) Internal and external sources for short and long-term liquidity needs of the Parent Bank, unused significant liquidity sources:

Although the average maturity of the Parent Bank's assets is long when compared with the deposits, securities with coupon payments constituting majority of the securities portfolio and monthly installments of loans supply regular cash inflow for the Parent Bank. Besides, volume of deposits constituting the majority of the liabilities is not subject to significant changes. The Parent Bank also provides funds from long term financial transactions.

d) Evaluation of amount and sources of the Bank's cash flows:

The Parent Bank's major source of funds is deposits, and these funds are invested in securities portfolio, other banks and loan placements. Since most significant cash inflows are originated from securities portfolio and cash inflows from these assets are regular, the liquidity risk of the Parent Bank is suggested to be reduced. Furthermore, periodical collections on loans have the role of covering the Parent Bank's need for funds.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Presentation of liabilities according to their remaining maturities:

|   |             | Up to        | 1-3          | 3-12       |            |            | Undistributed |             |
|---|-------------|--------------|--------------|------------|------------|------------|---------------|-------------|
| Commant David   | Demand      | 1 Month      | Months       | Months     | Years      | Over       | (1) (2)       | Total       |
| Current Period  |             |              |              |            |            |            |               |             |
| Assets  |             |              |              |            |            |            |               |             |
| Cash (Cash in Vault.<br>Effectives. Money in Transit. |             |              |              |            |            |            |               |             |
| Cheques Purchased) and                                |             |              |              |            |            |            |               |             |
| Balances with the Central                             |             |              |              |            |            |            |               |             |
| Bank of the Republic of                               |             |              |              |            |            |            |               |             |
| Turkey  | 26,898,031  | -            | -            | -          | -          | -          | -             | 26,898,031  |
| Banks   | 1,035,840   | 936,516      | 934,454      | 98,443     | -          | -          | -             | 3,005,253   |
| Financial Assets at Fair Value                        |             |              |              |            |            |            |               |             |
| Through Profit and Loss                               | 23          | 139,934      | 3,662        | 150,940    | 165,277    | 4,953      | -             | 464,789     |
| Money Market Placements                               | -           | 53,272       | -            | -          | -          | -          | -             | 53,272      |
| Financial Assets Available-                           |             |              |              |            |            |            |               |             |
| for-Sale  | 815         | 339,903      | 2,276,398    | 7,637,240  | 20,376,871 | 15,898,962 | 362,772       | 46,892,961  |
| Loans Given   | 87,079      | 4,839,564    | 7,938,313    | 42,606,520 | 48,664,477 | 8,421,447  | 811,259       | 113,368,659 |
| Investments Held-to-                                  |             |              |              |            |            |            |               |             |
| Maturity  | -           | 253,607      | 455,011      | 5,668,781  | 6,208,184  | 3,213,755  | -             | 15,799,338  |
| Other Assets  | 1,559,278   | 74,658       | 73,779       | 913,361    | 253,558    | 66,079     | 2,180,463     | 5,121,176   |
| Total Assets  | 29,581,066  | 6,637,454    | 11,681,617   | 57,075,285 | 75,668,367 | 27,605,196 | 3,354,494     | 211,603,479 |
| Liabilities   |             |              |              |            |            |            |               |             |
| Interbank Deposits                                    | 220,773     | 6,518,441    | 1,301,672    | 136,587    | 14,724     | -          | -             | 8,192,197   |
| Other Deposits  | 29,497,278  | 73,411,527   | 19,626,599   | 12,085,334 | 696,872    | 1,455      | -             | 135,319,065 |
| Funds Provided from Other                             | -           |              |              |            |            |            |               |             |
| Financial Instruments                                 | -           | 111,814      | 748,535      | 5,721,886  | 1,366,104  | 1,313,922  | -             | 9,262,261   |
| Money Market Borrowings                               | -           | 19,861,007   | 2,579,722    | 2,130,121  | -          | -          | -             | 24,570,850  |
| Issued Marketable Securities                          | -           | 955,660      | 578,764      | 1,058,629  | 63,407     | -          | -             | 2,656,460   |
| Sundry Creditors                                      | 741,221     | 577,915      | 19,025       | 4,468      | 5,141      | -          | 32,433        | 1,380,203   |
| Other Liabilities <sup>(3)</sup>                      | 1,965,400   | 292,425      | 245,368      | 203,595    | 4,758,762  | 779,534    | 21,977,359    | 30,222,443  |
| Total Liabilities                                     | 32,424,672  | 101,728,789  | 25,099,685   | 21,340,620 | 6,905,010  | 2,094,911  | 22,009,792    | 211,603,479 |
| Liquidity Gap   | (2,843,606) | (95,091,335) | (13,418,068) | 35,734,665 | 68,763,357 | 25,510,285 | (18,655,298)  | -           |
| Prior Period  |             |              |              |            |            |            |               |             |
| Total Assets  | 22,676,205  | 5,469,104    | 7,255,886    | 46,763,055 | 65,848,247 | 14,393,435 | 2,694,963     | 165,100,895 |
| Total Liabilities                                     | 24,725,693  | 82,391,575   | 18,865,243   | 11,324,967 | 5,656,378  | 2,442,896  | 19,694,143    | 165,100,895 |
| Liquidity Gap   | (2,049,488) | (76,922,471) | (11,609,357) | 35,438,088 | 60,191,869 | 11,950,539 | (16,999,180)  | -           |

<sup>(1)</sup> Assets which are required for banking operations and could not be converted into cash in short-term, such as; tangible assets, associates, subsidiaries and entities under common control, office supply inventory, prepaid expenses and net non-performing loans as well as securities representing a share in capital; and other liabilities such as provisions which are not considered as payables and equity are classified as undistributed.

 $<sup>^{\</sup>mbox{\tiny (2)}}$  Deferred tax asset is included under the "Undistributed" column.

<sup>(3)</sup> TL3,997,095 of the funds balance, whose risk is not born by the Parent Bank, is included in other liabilities and shown under the "1-5 years" column, fund balance amounted to TL39,396 is not granted as loan and is included under "Up to One Month" column.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Presentation of liabilities according to their remaining maturities:

|  | Up to       |            |             | 1-5       | Over 5    |             |
|--|-------------|------------|-------------|-----------|-----------|-------------|
| Current Period (1)                               | 1 Month     | 1-3 Months | 3-12 Months | Years     | Years     | Total       |
| Bank Deposits                                    | 6,742,086   | 1,310,203  | 139,158     | 14,724    | - [       | 8,206,171   |
| Other Deposits                                   | 103,473,261 | 19,756,529 | 12,344,579  | 711,728   | 1,535     | 136,287,632 |
| Funds Borrowed from Other Financial Institutions | 115,860     | 757,597    | 5,836,345   | 1,687,470 | 1,429,993 | 9,827,265   |
| Funds Borrowed from Interbank<br>Money Market    | 19,866,120  | 2,583,260  | 2,141,615   | -         | -         | 24,590,995  |
| Total  | 130,197,327 | 24,407,589 | 20,461,697  | 2,413,922 | 1,431,528 | 178,912,063 |
| Prior Period (1)                                 |             |            |             |           |           |             |
| Bank Deposits                                    | 5,640,492   | 1,113,927  | 398,054     | 260,410   | 541,010   | 7,953,893   |
| Other Deposits                                   | 90,823,656  | 14,108,830 | 8,123,466   | 358,607   | 9,972     | 113,424,531 |
| Funds Borrowed from Other Financial Institutions | 499,504     | 336,523    | 1,380,770   | 241,310   | 1,408,756 | 3,866,863   |
| Funds Borrowed from Interbank<br>Money Market    | 8,345,215   | 2,026,567  | 809,913     | -         | -         | 11,181,695  |
| Total  | 105,308,867 | 17,585,847 | 10,712,203  | 860,327   | 1,959,738 | 136,426,982 |

<sup>&</sup>lt;sup>®</sup> Amounts related with the fund balances are not included in the table since decomposition on the basis of their remaining maturities could not be performed.

#### Separation of Securitization of Non-Performing Loans as Types and Losses in Current Year

There is no securitization of non-performing loans.

#### e) Credit Risk Mitigation Techniques:

The Parent Bank makes a credit risk reduction with regard to simple financial collateral in accordance with Article 33 of Communiqué on Credit Risk Reduction Methods.

The Parent Bank does not perform net-off of balance sheet and off-balance sheet items in credit risk mitigation.

Financial collaterals considering as funded credit safe guards in the parent bank are; treasury bills, government bonds, cash, mortgage on deposit and gold. Financial collaterals considering as unfunded credit safe guards in bank are; guarantees and counter quarantees.

Financial collaterals are valuated daily in the parent bank. Credibility of guarantors are monitored and evaluated in the scope of revision maturity.

The Parent Bank has no position about credit derivatives.



### **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Collaterals in terms of Risk Categories: (1)

| Exposure classifications   | Amount      | Financial<br>Collaterals | Other/Physical<br>Collaterals | Guarantees and<br>Credit Derivatives |
|--|-------------|--------------------------|-------------------------------|--------------------------------------|
| Conditional and unconditional receivables from central governments or central banks                | 77,851,905  | 988,663                  | -                             | -                                    |
| Conditional and unconditional receivables from regional or local governments                       | 139,493     | 63,500                   | -                             | 224                                  |
| Conditional and unconditional receivables from administrative units and non-commercial enterprises | 383,918     | 131,105                  | -                             | -                                    |
| Conditional and unconditional receivables from multilateral development banks                      | 6           | -                        | -                             | -                                    |
| Conditional and unconditional receivables from international organizations                         | -           | -                        | -                             | -                                    |
| Conditional and unconditional receivables from banks and brokerage houses                          | 32,554,084  | 21,878,153               | -                             | -                                    |
| Conditional and unconditional corporate receivables  | 58,144,540  | 313,938                  | -                             | 401,605                              |
| Conditional and unconditional retail receivables   | 38,947,075  | 374,571                  | -                             | 43,365                               |
| Conditional and unconditional secured mortgage receivables   | 7,825,439   | 3,308                    | -                             | 706                                  |
| Past due receivables   | 551,996     | -                        | -                             | -                                    |
| Receivables in high risk category defined by BRSA  | 20,753,354  | -                        | -                             | -                                    |
| Securities collateralized by mortgages   | -           | -                        | -                             | -                                    |
| Securitization positions   | -           | -                        | -                             | -                                    |
| Short-term receivables from banks. stockbrokers and corporates                                     | -           | -                        | -                             | -                                    |
| Investments of natured collective investment enterprise  | 52,987      | 3,313                    | -                             | -                                    |
| Other receivables  | 9,177,551   | -                        | -                             | -                                    |
| Total  | 246,382,348 | 23,756,551               | -                             | 445,900                              |

<sup>(1)</sup> Prepared based on KR510 AS Form/4th line distribution of numbers after conversion rate to credit of every risk classes.

### **VIII. RISK MANAGEMENT OBJECTIVES AND POLICIES**

#### a) Strategies and Practices on Risk Management:

The Parent Bank, within the scope of regulations of BRSA, by also observing the best applications, provides management credit risk, interest rate on banking accounts, liquidity, operational and market risks that Bank faces with accordingly volume of its operations, quality and complexness.

#### b) Structure and Organization of Risk Management

Risk Management Operations are conducted in accordance with the Regulation for Banks' Internal Systems issued in the Official Gazette numbered 28337 and dated 28 June 2012 by Banking Regulation and Supervising Agency and within the scope of "Regulation for Risk Management" approved by the Bank's Board of Directors' Decision No. 7/101, dated 21 March 2012.

As of 31 December 2013, Risk Management organization consists of operation and market risk management, credit risk management and statement risks management units.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### c) Risk Reporting and Measurement Systems' Scope and Qualification

It is essential to consider practicing the risk assessment and monitoring operations and results in process of Parent Banks' strategic decisions so as to be revealed the Parent Bank faced with risks. It is made analysis indicated below regarding measurement and monitoring operations for portfolio that is determined by the Parent Bank and whole balance sheet with scope of these essentials, within the scope of buying-selling strategy.

#### Liquidity Risk

It is conducted to perform measurements, limiting, scenario analysis and stress tests that are suitable for structure and complexness of positions so as to be revealed interest rate on banking accounts that Parent Bank can face with liquidity risk and report the findings cyclically.

For the purpose of measuring and monitoring activities of liquidity risk, Parent Bank realizes "Liquidity Gap Analysis", "Behavioral Liquidity Gap Analysis", "Average Maturity Analysis" and "Deposit Analysis". Liquidity Gap Analysis is done based on time to maturity of assets and liabilities. Deposit Analysis is applied separately for time deposits and demand deposits. Also, for the purpose of the evaluation of the discount rates of Parent Bank's expected cash flows based on each position and each product, and after adjustment its potential liquidity needs on the basis of the maturity groups in line with Parent Bank's liquidity creation capacity, liquidity risk stress test is done. For liquidity risk, legal reporting is also done weekly.

#### Interest Rate Risk on Banking Accounts:

It is conducted to perform measurements, limiting, scenario analysis and stress tests that are suitable for structure and complexness of positions so as to be revealed interest rate on banking accounts that Parent Bank can face with and report the findings cyclically.

It is made periodically Repricing Gap Analysis, Net Interest Margin/Revenue Analysis and Duration Analysis based on whole balance sheet intended for measurement and monitoring operations of interest rate on banking accounts and Parent Bank's economic capital adequacy is observed. Repricing Gap Analysis is applied based on assets and liabilities' time to repricing and Net Interest Margin/Revenue Analysis is applied based on balance sheet items' time to repricing. Duration Analysis is made through being weighted with quantities of periods that are calculated with effective duration method of assets and liabilities. It is revealed effect of important fluctuations, exchange rates, prices and interest rates in stress tests for interest rate on banking accounts. Also, it is made monthly legal reportings intended for interest rate on banking accounts.

### Market Risk

Parent Bank performs scenario analysis with measurements that are suitable for structure and complexness of positions related to the market risk management, limiting, scenario analysis and stress test and banks also provides to report the findings cyclically.

In the Parent Bank, the amount subject to the total market risk is calculated monthly by using Standard Method as per monthly periods within the context of legal reporting. This amount is included in Bank's Standard Capital Adequacy Ratio.

Excluding Standard Method, Daily Value at Risk ("VAR") forecasts are made as per daily period for Held-for-Trading accounts and are reported to the related units. Backward testing is performed so as to measure performance of used model. Also, Parent Bank performs as per daily and monthly periods stress tests and scenario analysis so as to observe the effect of excessive market fluctuations that are not covered by models over the Parent Bank's financial position.

Market risk exposure is limited with VAR based limit (interest rate and currency risk limit) within the context of "Regulation for Market Risk Management". These limits are daily monitored.



### **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **Operational Risks**

Operational risk represents the possibility of damage from inadequate or failed internal processes, people and systems or from external events and including legal risks. The Operational Risk Management Services in the Bank in order to ensure compliance with Basel II are carried out with the regulations issued on 28 June 2012 by the BRSA, revised in accordance with the Parent Bank's "Operational, Reputational and Strategic Risk Management Regulations".

- The amount subject to operational risk is calculated by Basic Indicator Approach within the scope of "Communiqué on Measurement and Assessment of Capital Adequacy of Banks" in order for keeping adequate shareholder's equity against losses that could arise due to operational risks in the Parent Bank, and is reported to BRSA based on yearly.
- · Operational risk profile in the Parent Bank is monitored with several effective methods. Actualized operational risks are followed by "Operational Risk Loss Database" which is compatible with accounting system, Advanced Measurement Approach is performed in scope of calculation of economic capital and development of approach is performed.
- So as to be determined the operational risk levels of branches, studying of "Operational Risk Map" are carried out for use in Internal Control Audit Program.
- An integrated risk mainframe is instituted within the scope of risks management arising from information technologies. In this context, a database regarding Information Technologies risks is constituted and actualized risks and actions taken are monitored via the database.
- By being revised of the Parent Bank Business Continuity Plan, that possible risks that may occur in activities due to corruption and its potential effects evaluated are documented as "Business Impact Analysis".
- Risk arising from purchase of services provided from support service organizations for continuity has been evaluated with the "Regulation on Procurement of Support Services of Banks" published by the BRSA. In this context, Risk Management Program was revised and Risk Analysis Reports regarding support services are being prepared.

#### Credit Risk

As of 1 July 2012, BASEL II legal reporting process based on Standard Method is started in calculation of Credit Risk legal capital need.

In the Parent Bank, it was constituted scoring models for individual customers, rating for Corporate, Commercial and Entrepreneurial customers with the object of customer evaluation within the scope of centralization of credit risk. The studies regarding these models' validation are conducted by Internal Control and Risk Management Group Presidency as independently from Units that have executive actions. It is also made analysis for performance measurement and accuracy with statistical methods.

In the Parent Bank, in base of segments, risk limits are framed at credit risk weighted assets and are monitored monthly based.

In the Parent Bank, based on general and sub accounts, credit portfolios' improvement, tracking portfolio's improvement and loans under close monitoring are analyzed periodically. Also, it is made vintage analysis for real estate, vehicle, consumer, commercial, corporate and entrepreneurial loans so as to credit monitoring and comparing past performances.

#### d) Procedures on Risk Management and Risk Mitigation Policies with Regular Control of Their Effectiveness

It is essential to be bordered with limits compatible with risk profile of risk levels and risk toleration so as to prevent to considerably affect from the negativeness that can occur while Parent Bank conducts its operations.

Risk limits are determined and approved by the Board of Directors by taking General Manager, Audit Committee and Executives' offers.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Risk limits are determined compatible with risk levels, operations, size of products and services and complexness of the Parent Bank. Limits are reviewed regularly, adapted according to changes in market conditions, Bank strategy and risk appetite and monitored cyclically.

Additionally, derivative transactions are occurred in Parent Bank and thanks to operated transactions, long term funding is provided, liquidity and interest rate risk on banking accounts are limited.

According to financial method, risk reduction is made in Parent Bank and financial commitments are daily assessed. Credibilities of guarantors are monitored and assessed as part of credit revision maturities.

#### IX. EXPLANATIONS ON OPERATING SEGMENTS

Organizational and internal reporting structure of the Group is determined in line with TFRS 8 "Turkish Accounting Standard about Operating Segments".

The Group is operating in consumer, corporate, commercial, entrepreneurial banking, investment banking, project financing and international banking areas.

Known as having the most extensive branch network in retail (consumer) banking sector, the Parent Bank renders services, such as; deposits, consumer loans, loans originated from funds whose risk does not belong to the Bank, credit cards, automatic payment, cheques and notes, money transfer order, foreign exchange transactions, internet banking, mobile banking, safe-deposit box and insurance brokerage services. Moreover, existing instruments are improved and new banking instruments are created in order to benefit from services undertaken as being a state bank in increasing the profitability of the Parent Bank. By "Finart" system, which is working in a centralized manner, the Parent Bank has the technical infrastructure required by modern banking sector to meet its clients' needs.

In the context of corporate-commercial- entrepreneurial banking, the Group gives loans for operations, mid-term and long-term investment loans, foreign trade financing loans, letter of credits and guarantees in Turkish Lira and foreign currencies; renders project financing, other corporate finance related services, foreign exchange transactions and banking services to large-scale corporate clients and middle-small scale enterprises. Besides, as the Parent Bank is the main financial institution that meets the financing needs of agricultural sector in Turkey, it extends agricultural operations and investment loans from its own sources for vegetable and animal production, fishery products and agricultural mechanization directly to producers and agricultural credit corporations.

Investment banking operations are conducted by the Financial Market and Asset-Liability Management and Economic Researches Departments. By foregoing departments, the Parent Bank's liquidity is used for Turkish Lira, foreign exchange and securities transactions in local and international organized and over-the-counter markets, and enables sources of funds in Turkish Lira and foreign currencies according to the needs of the Parent Bank. The Parent Bank acts as an intermediary for transaction of securities and Eurobonds by the related departments, for transaction of shares and public offerings as an agency of Ziraat Yatırım Menkul Değerler A.Ş. and for transaction of investment funds founded by the Bank and Ziraat Yatırım Menkul Değerler A.Ş. and keeps records of these financial instruments and the Parent Bank performs repo/reverse repo transactions. Besides the Parent Bank performs derivative transactions which are accounted as held for trading. As financial derivative transactions, the Parent Bank performs foreign currency forward agreements and currency swap transactions.

Besides, the Parent Bank has commission revenue from insurance and other finance institutions by rendering agency services through its branches.

The Parent Bank performs its international banking operations via foreign branches, sub branches, representative offices and equity investments abroad.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

As of 31 December 2013, explanations on segment reporting as shown below are in line with Communiqué on "Financial Statements to be Publicly Announced and the Accompanying Policies and Disclosures".

#### **Table for Segment Reporting:**

|   | Consumer<br>Banking | Corporate.<br>Commercial.<br>Entrepreneurial<br>Banking | Specialized<br>Banking | Investment<br>Banking | International<br>Banking | Consolidation<br>Adjustments | Total<br>Operations of<br>the Group |
|---|---------------------|---|------------------------|-----------------------|--------------------------|------------------------------|-------------------------------------|
| Current Period  |                     |   |                        |                       |                          |                              |                                     |
| Total Operating Income/<br>Expense (1)                                      | 4,370,957           | 1,903,175   | 1,064,448              | 3,571,192             | 200,282                  | (329,816)                    | 10,780,238                          |
| Net Operating Profit  | 1,647,994           | 787,794   | 448,451                | 1,499,633             | 66,396                   | 9,256                        | 4,459,524                           |
| Income from<br>Subsidiaries <sup>(2)</sup>                                  | -                   | -   | -                      | -                     | -                        | (308,565)                    | 14,327                              |
| Income Before Taxes   | -                   | -   | -                      | -                     | -                        | -                            | 4,371,936                           |
| Tax Provision   | -                   | -   | -                      | -                     | -                        | -                            | (1,107,604)                         |
| Net Profit for the Period   | -                   | -   | -                      | -                     | -                        | -                            | 3,264,332                           |
| Segment Assets-Net (1)  | 40,934,078          | 47,628,208  | 22,903,484             | 88,820,281            | 7,933,573                | (1,737,323)                  | 206,482,301                         |
| Subsidiaries. Associates and Entities under Common Control (Joint Ventures) | _                   | _   | _                      | _                     | _                        | _                            | 146.515                             |
| Undistributed Assets (3)  | _                   |   | _                      | -                     | -                        | -                            | 4,974,663                           |
| Total Assets  |                     |   |                        |                       |                          |                              | 211,603,479                         |
| Segment Liabilities-Net (1)   | 27,950,762          | 33,726,239  | 20,258,724             | 87,033,332            | 6,892,760                | (976,663)                    | 174,885,154                         |
| Undistributed<br>Liabilities <sup>(3)</sup>                                 | -                   | -   | -                      | -                     | -                        | -                            | 18,050,986                          |
| Shareholders' Equity  | -                   | -   | -                      | -                     | -                        | -                            | 18,667,339                          |
| Total Liabilities   | -                   | -   | -                      | -                     | -                        | -                            | 211,603,479                         |
| Other Segment Items   |                     |   |                        |                       |                          |                              |                                     |
| Capital Investment  | -                   | -   | -                      | -                     | -                        | -                            | -                                   |
| Depreciation  | -                   | -   | -                      | -                     | -                        | -                            | 130,439                             |
| Restructuring Costs   | -                   | -   | -                      | -                     | -                        | -                            | -                                   |

<sup>(1)</sup> For the presentation of operating income, intradepartmental interest charged between branches and Treasury is considered in order to present operations of related departments accurately. However, debtor-creditor relations arising from funds transferred between branches are not included in table since they could not be reported

<sup>(2) &</sup>quot;Dividend income", a part of operating income of the Parent Bank, is included in the "Income from Subsidiaries" row since it could not be decomposed to segments.

<sup>(3)</sup> The total of tangible and intangible assets, tax asset, other assets and assets held for sale is shown in "Undistributed Assets" row, whereas the total of borrowings, miscellaneous payables, other liabilities, finance lease payables, provisions and tax liability is shown in "Undistributed Liabilities" row.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|  | Consumer<br>Banking | Corporate.<br>Commercial.<br>Entrepreneurial<br>Banking | Specialized<br>Banking | Investment<br>Banking | International<br>Banking | Consolidation<br>Adjustments | Total<br>Operations of<br>the Group |
|--|---------------------|---|------------------------|-----------------------|--------------------------|------------------------------|-------------------------------------|
| Prior Period   |                     |   |                        |                       |                          |                              |                                     |
| Total Operating Income/<br>Expense (1)   | 3,668,002           | 958,710   | 1,008,284              | 3,580,709             | 143,198                  | (146,795)                    | 9,212,108                           |
| Net Operating Profit   | 1,261,654           | 411,958   | 422,584                | 1,498,262             | 42,773                   | 5,036                        | 3,642,267                           |
| Income from<br>Subsidiaries <sup>(2)</sup>   | -                   | -   | -                      | -                     | -                        | (83,167)                     | 17,679                              |
| Income Before Taxes  | -                   | -   | -                      | -                     | -                        | -                            | 3,657,171                           |
| Tax Provision  | -                   | -   | -                      | -                     | -                        | -                            | (897,023)                           |
| Net Profit for the Period  | -                   | -   | -                      | -                     | -                        | -                            | 2,755,528                           |
| Segment Assets-Net (1)   | 31,803,132          | 17,806,580  | 22,315,990             | 86,057,445            | 5,612,860                | (1,679,288)                  | 161,916,719                         |
| Subsidiaries. Associates<br>and Entities under<br>Common Control (Joint<br>Ventures) | _                   | _   | _                      | _                     | -                        | _                            | 125,090                             |
| Undistributed Assets (3)   | -                   | -   | -                      | -                     | -                        | -                            | 3,059,086                           |
| Total Assets   | -                   | -   | -                      | -                     | -                        | -                            | 165,100,895                         |
| Segment Liabilities - Net (1)  | 23,110,631          | 13,395,952  | 21,097,674             | 76,098,984            | 4,861,036                | (1,430,740)                  | 137,133,537                         |
| Undistributed Liabilities (3)  | -                   | -   | -                      | -                     | -                        | -                            | 10,547,275                          |
| Shareholders' Equity   | -                   | -   | -                      | -                     | -                        | -                            | 17,420,083                          |
| Total Liabilities  | -                   | -   | -                      | -                     | -                        | -                            | 165,100,895                         |
| Other Segment Items  |                     |   |                        |                       |                          |                              |                                     |
| Capital Investment   | -                   | -   | -                      | -                     | -                        | -                            | -                                   |
| Depreciation   | -                   | -   | -                      | -                     | -                        | -                            | 82,174                              |
| Restructuring Costs  | -                   | -   | -                      | -                     | -                        | -                            | -                                   |

<sup>&</sup>lt;sup>(1)</sup> For the presentation of operating income, intradepartmental interest charged between branches and Treasury is considered in order to present operations of related departments accurately. However, debtor-creditor relations arising from funds transferred between branches are not included in table since they could not be reported separately.

<sup>(2) &</sup>quot;Dividend income", a part of operating income of the Parent Bank, is included in the "Income from Subsidiaries" row since it could not be decomposed to segments.

<sup>(3)</sup> The total of tangible and intangible assets, tax asset, other assets and assets held for sale is shown in "Undistributed Assets" row, whereas the total of borrowings, miscellaneous payables, other liabilities, finance lease payables, provisions and tax liability is shown in "Undistributed Liabilities" row.



### **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### X. EXPLANATIONS RELATED TO PRESENTATION OF FINANCIAL ASSETS AND LIABILITIES AT THEIR FAIR VALUES

a) Information regarding the fair value of financial assets and liabilities:

|  | Book Va               | alue         | Fair Value     |              |  |
|--|-----------------------|--------------|----------------|--------------|--|
|  | <b>Current Period</b> | Prior Period | Current Period | Prior Period |  |
| Financial Assets                                 | 179,119,483           | 140,515,981  | 178,607,953    | 141,853,909  |  |
| Due from Interbank Money Market                  | 53,272                | 61,722       | 53,272         | 61,722       |  |
| Banks  | 3,005,253             | 1,622,732    | 3,005,253      | 1,622,732    |  |
| Available-for-Sale Financial Assets              | 46,892,961            | 38,362,403   | 46,892,961     | 38,362,403   |  |
| Held-to-Maturity Investments                     | 15,799,338            | 27,322,038   | 15,287,808     | 28,659,966   |  |
| Loans  | 113,368,659           | 73,147,086   | 113,368,659    | 73,147,086   |  |
| Financial Liabilities                            | 156,810,186           | 126,172,783  | 156,850,771    | 126,172,783  |  |
| Bank Deposits                                    | 8,192,197             | 7,117,976    | 8,192,197      | 7,117,976    |  |
| Other Deposits                                   | 135,319,065           | 112,561,278  | 135,319,065    | 112,561,278  |  |
| Funds Borrowed from Other Financial Institutions | 9,262,261             | 3,482,278    | 9,301,533      | 3,482,278    |  |
| Issued Marketable Securities                     | 2,656,460             | 1,854,137    | 2,657,773      | 1,854,137    |  |
| Miscellaneous Payables                           | 1,380,203             | 1,157,114    | 1,380,203      | 1,157,114    |  |

Receivables from money markets, receivables from banks and bank deposits are of short term nature, therefore carrying values are considered as fair value.

In determination of book and fair value of available-for-sale securities, market prices are taken into consideration. If these securities are not traded in an active market, the indicator prices calculated by CBRT are taken into account.

The fair value of held to maturity financial assets is calculated by considering market prices. In cases where these prices cannot be determined, the fair value is assessed on the basis of market prices quoted for securities that have the same attributes in terms of interest, maturity and other terms.

The fair value of loans and other deposits represent the sum of the cost and the accrued interest.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### b) Information on fair value measurements recognized in the financial statements:

According to TFRS 7 "Financial Instruments: Explanations" Standard, the accounts recognized with the fair value in the balance sheet should be presented and classified sequentially in the related footnotes. Respectively, such financial instruments are classified in three levels representing the importance of the data used during for the measurement of fair values. At level one, the financial instruments whose fair values are determined with the recorded prices in the active markets for the assets and liabilities with identical fair values; at level two, the financial instruments whose fair value is based on the directly or indirectly observable market indicators and at level three; the financial instruments whose fair value is not based on the directly or indirectly observable market indicators are considered. The financial instruments which are recognized with their fair values at the Parent Bank's balance sheet, are presented with respect to such basis of classification in the table below:

| Current Period  | Level 1    | Level 2 | Level 3 | Total      |
|---|------------|---------|---------|------------|
| Financial Assets at Fair Value Through Profit or (Loss) (Net) | 26,162     | 438,627 | -       | 464,789    |
| Government Debt Securities                                    | 26,084     | -       | -       | 26,084     |
| Share Certificates  | 78         | -       | -       | 78         |
| Trading Derivative Financial Assets                           | -          | 438,627 | -       | 438,627    |
| Hedging Derivative Financial Assets                           | -          | -       | -       | -          |
| Other Marketable Securities                                   | -          | -       | -       | -          |
| Available-for-Sale Financial Assets (Net)                     | 46,631,658 | 254,976 | 97      | 46,886,731 |
| Equity Securities (1)   | 233,771    | 123,196 | -       | 356,967    |
| Government Debt Securities                                    | 46,237,735 | 173     | 97      | 46,238,005 |
| Other Marketable Securities                                   | 160,152    | 131,607 | -       | 291,759    |
| Total Assets  | 46,657,820 | 693,603 | 97      | 47,351,520 |
| Trading Derivative Financial Liabilities                      | 1,689      | 54,664  | -       | 56,353     |
| Hedging Derivative Financial Liabilities                      | -          | -       | -       | -          |
| Total Liabilities   | 1,689      | 54,664  | -       | 56,353     |

<sup>(1)</sup> Since equity securities under the heading of financial assets available for sale amounting to TL6,230 are not quoted in an active market, they are presented with their acquisition costs in the financial statements and are not included in the table above.

| Prior Period  | Level 1    | Level 2 | Level 3 | Total      |
|---|------------|---------|---------|------------|
| Financial Assets at Fair Value Through Profit or (Loss) (Net) | 35,371     | 132,968 | 819     | 169,158    |
| Government Debt Securities                                    | 35,371     | -       | -       | 35,371     |
| Share Certificates  | -          | -       | 819     | 819        |
| Trading Derivative Financial Assets                           | -          | 132,968 | -       | 132,968    |
| Hedging Derivative Financial Assets                           | -          | -       | -       | -          |
| Other Marketable Securities                                   | -          | -       | -       | -          |
| Available-for-Sale Financial Assets (Net)                     | 38,108,799 | 234,927 | 83      | 38,343,809 |
| Equity Securities (1)   | 118,246    | 122,898 | 83      | 241,227    |
| Government Debt Securities                                    | 37,757,587 | -       | -       | 37,757,587 |
| Other Marketable Securities                                   | 232,966    | 112,029 | -       | 344,995    |
| Total Assets  | 38,144,170 | 367,895 | 902     | 38,512,967 |
| Trading Derivative Financial Liabilities                      | -          | 55,591  | -       | 55,591     |
| Hedging Derivative Financial Liabilities                      | -          | -       | -       | -          |
| Total Liabilities   | -          | 55,591  | -       | 55,591     |

<sup>(1)</sup> Since equity securities under the heading of financial assets available for sale amounting to TL18,594 are not quoted in an active market, they are presented with their acquisition costs in the financial statements and are not included in the table above.



# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ON ACCOUNT OF OTHER PARTIES

1. Transaction, Custody, Management and Consultancy Services of the Parent Bank on behalf of Third Parties:

The Parent Bank acts as an intermediary for purchases and sales of government securities on behalf of real persons and corporate, conducts repo transactions, and provides custody services. The Parent Bank does not provide consultancy and management services.

2. Transactions with other financial institutions under fiduciary transaction agreements and financial services rendered to other financial institutions under the scope of fiduciary transactions and the effects of such services to the financial position of the Parent Bank or the Group:

The Parent Bank has no fiduciary transactions.

#### **SECTION FIVE**

#### EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS

#### I. EXPLANATIONS AND NOTES RELATED TO ASSETS

1. a) Information on Cash and Balances with Central Bank of the Republic of Turkey:

|  | Current   | Current Period |           | eriod      |
|--|-----------|----------------|-----------|------------|
|  | TL        | FC             | TL        | FC         |
| Cash in TL/Foreign Currency            | 1,227,457 | 594,206        | 1,105,775 | 359,246    |
| Central Bank of the Republic of Turkey | 2,437,056 | 22,390,350     | 4,802,571 | 14,473,438 |
| Other                                  | -         | 248,962        | -         | 540,698    |
| Total                                  | 3,664,513 | 23,233,518     | 5,908,346 | 15,373,382 |

#### 1.a.1) Information on Required Reserves:

Banks that are established in Turkey or performing their operations by opening new branches in Turkey are subject to the Central Bank of the Republic of Turkey's Communiqué numbered 2005/1 "Required Reserves". The Bank's total domestic liabilities excluding the items stated in the Communiqué as deductibles, the deposits accepted on behalf of foreign branches from Turkey and loans obtained by the banks but followed under foreign branches constitute the required reserves liabilities.

As of the balance sheet date, according to CBRT's Communiqué about Required Reserves No. 2005/1, the required reserves ratios for commercial banks operating in Turkey are as follows: for demand deposits, notice deposits and for deposits up to 1-month maturity, and for deposits up to 3-months maturity 11.5%; for deposits up to 6-months maturity 8.5%; for deposits up to 1-year maturity 6.5%; for deposits 1-year and longer maturity 5%; for TL liabilities other than deposits more than 3-years maturity 5%; for FC deposit accounts, demand deposits, up to 1-month, up to 3-months, up to 6-months and up to 1-year maturities 13%; for FC deposit accounts with 1-year and longer maturity 9%, for FC liabilities other than deposits up to 1-year maturity 13%; for FC liabilities other than deposits more than 3-years maturity 6%.

No interest is charged by CBRT for Turkish Lira and foreign currency denominated reserve requirements.

As of 31 December 2013, total reserve requirement of the Group is TL25,056,007 including Central Banks abroad. (31 December 2012: TL19,774,030)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## b) Information on the account of the Central Bank of the Republic of Turkey:

|                             | Current   | Current Period |           | riod       |
|-----------------------------|-----------|----------------|-----------|------------|
|                             | TL        | FC             | TL        | FC         |
| Unrestricted Demand Deposit | 2,401,860 | 941,696        | 4,773,232 | -          |
| Unrestricted Time Deposit   | -         | -              | -         | -          |
| Restricted Time Deposit     | -         | -              | -         | -          |
| Required Reserves (1)(2)    | 35,196    | 21,448,654     | 29,339    | 14,473,438 |
| Total                       | 2,437,056 | 22,390,350     | 4,802,571 | 14,473,438 |

<sup>(1)</sup> Required reserve of branches abroad amounting to TL50,888 is presented in this line (31 December 2012: TL36,777).

# 2. a) Information on financial assets at fair value through profit and loss given or blocked as collateral or subject to repurchase agreements:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | -              | -            |
| Assets Blocked/Given as Collateral      | 17,925         | 4,513        |
| Total                                   | 17,925         | 4,513        |

## a.1) Information on financial assets at fair value through profit and loss given or blocked as collateral:

|                              | Current Period |    | Prior I | Prior Period |  |
|------------------------------|----------------|----|---------|--------------|--|
|                              | TL             | FC | TL      | FC           |  |
| Stocks                       | -              | -  | -       | -            |  |
| Bonds and Similar Securities | 17,925         | -  | 4,513   | -            |  |
| Other                        | -              | -  | -       | -            |  |
| Total                        | 17,925         | -  | 4,513   | -            |  |

### b) Positive differences related to the derivative financial assets held-for-trading:

| Derivative Financial Assets Held-for-Trading | Current | Period  | d Prior Per |         |
|--|---------|---------|-------------|---------|
|  | TL      | FC      | TL          | FC      |
| Forward Transactions                         | 11,680  | 25      | 27          | 324     |
| Swap Transactions                            | 282,060 | 144,862 | 7,861       | 124,756 |
| Futures Transactions                         | -       | -       | -           | -       |
| Options                                      | -       | -       | -           | -       |
| Other  | -       | -       | -           | -       |
| Total  | 293,740 | 144,887 | 7,888       | 125,080 |

<sup>(2)</sup> TL15,735,041 of the current period's FC required reserve is the part of the TL required reserves that are held in FC.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 3. a) Information on banks and other financial institutions:

|                                  | Current Period |           | Prior Period |         |
|----------------------------------|----------------|-----------|--------------|---------|
|                                  | TL             | FC        | TL           | FC      |
| Banks                            |                |           |              |         |
| Domestic Banks                   | 1,616,867      | 121,440   | 638,377      | 212,856 |
| Foreign Banks                    | 69,935         | 1,197,011 | 12,568       | 758,931 |
| Foreign Head Office and Branches | -              | -         | -            | -       |
| Total                            | 1,686,802      | 1,318,451 | 650,945      | 971,787 |

## b) Information on foreign banks accounts:

|                           | Unrestricted   | Unrestricted Amount |                | Amount       |
|---------------------------|----------------|---------------------|----------------|--------------|
|                           | Current Period | Prior Period        | Current Period | Prior Period |
| European Union Countries  | 66,651         | 248,833             | 1              | 255          |
| USA. Canada               | 745,856        | 227,698             | -              | 3,821        |
| OECD Countries (1)        | 25,214         | 2,989               | -              | -            |
| Off-Shore Banking Regions | -              | -                   | -              | -            |
| Other                     | 408,652        | 287,673             | 20,572         | 230          |
| Total                     | 1,246,373      | 767,193             | 20,573         | 4,306        |

<sup>(1)</sup> OECD countries except EU countries, USA and Canada.

## 4. a) Explanation regarding to the comparison of net values of financial assets available-for-sale given or blocked as collateral and subject to repurchase agreements:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | 23,412,254     | 4,303,003    |
| Assets Blocked/Given as Collateral      | 1,529,788      | 289,274      |
| Total                                   | 24,942,042     | 4,592,277    |

#### b) Information on financial assets available for sale:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Debt Securities              | 47,688,027     | 38,155,195   |
| Quoted in Stock Exchange     | 47,688,027     | 38,155,195   |
| Not Quoted in Stock Exchange | -              | -            |
| Share Certificates           | 363,606        | 261,753      |
| Quoted in Stock Exchange     | 233,318        | 119,261      |
| Not Quoted in Stock Exchange | 130,288        | 142,492      |
| Provision for Impairment (-) | 1,158,672      | 54,545       |
| Total                        | 46,892,961     | 38,362,403   |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### 5. Information related to loans:

a) Information on all types of loans and advances given to shareholders and employees of the Group:

|  | Current P | Current Period |         | riod     |
|--|-----------|----------------|---------|----------|
|  | Cash      | Non-Cash       | Cash    | Non-Cash |
| Direct Loans Granted to Shareholders   | -         | -              | -       | -        |
| Legal Entities                         | -         | -              | -       | -        |
| Individuals                            | -         | -              | -       | -        |
| Indirect Loans Granted to Shareholders | -         | -              | -       | 4,664    |
| Loans Granted to Employees             | 256,142   | 124            | 239,746 | 86       |
| Total                                  | 256,142   | 124            | 239,746 | 4,750    |

b) Information on the first and second group loans and other receivables including restructured or rescheduled loans:

|                                    | Standard Loans<br>and Other Receivables |   |       | Loans and Other Receivables Under<br>Close Monitoring |   |       |
|------------------------------------|---|---|-------|---|---|-------|
|                                    | Loans and<br>Other<br>Receivables       | Restructured or<br>Rescheduled                              |       | Loans<br>and Other<br>Receivables                     | Restructured or<br>Rescheduled                          |       |
| Cash Loans                         |   | Loans and other receivables with revised contract terms (1) | Other |   | Loans and other receivables with revised contract terms | Other |
| Non-Specialized Loans              | 86,807,864                              | 721,866   | -     | 2,197,695   | 280,000   | -     |
| Commercial loans                   | 24,053,384                              | 23,699  | -     | 214,440   | 50,192  | -     |
| Export Loans                       | 2,535,603                               | -   | -     | 12,960  | -   | -     |
| Import Loans                       | 61,037                                  | -   | -     | -   | -   | -     |
| Loans Given to<br>Financial Sector | 2,471,239                               | -   | -     | -   | -   | -     |
| Consumer Loans                     | 33,340,374                              | 34,407  | -     | 1,709,912   | 22,733  | -     |
| Credit Cards                       | 2,465,724                               | 28  | -     | 53,245  | 805   | -     |
| Other (2)                          | 21,880,503                              | 663,732   | -     | 207,138   | 206,270   | -     |
| Specialized Lending (3)(4)         | 18,983,562                              | 1,086,106   | -     | 706,314   | 173,291   | -     |
| Other Receivables                  | -                                       | -   | -     | -   | -   | -     |
| Interest Income Accruals           | 1,600,702                               | -   | -     | -   | -   | -     |
| Total                              | 107,392,128                             | 1,807,972   | -     | 2,904,009   | 453,291   | _     |

<sup>(1)</sup> Since Restructured or rescheduled loans cannot be decomposed systematically, they have been shown in the "Loans and Other Receivables with Revised Contract Terms" section.

<sup>(2)</sup> Restructured or rescheduled loans and the loans under close monitoring and the distinction of the accrual amounts of other receivables cannot be obtained by the available information operating system.

<sup>(3)</sup> Fund sourced agricultural loans are shown under Specialized Lending

<sup>(4)</sup> Agriculturally qualified farmer standby loans have been displayed under Specialized Lending.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| No. of extensions                    | Standard Loans and<br>Other Receivables | Loans and Other Receivables Under Close Monitoring |
|--------------------------------------|---|--|
| NO. OI EXTERISIONS                   | Other Receivables                       | Officer Close Mofficorning                         |
| 1 or 2 Times Extended <sup>(*)</sup> | 1,807,972                               | 453,291  |
| 3 - 4 or 5 Times Extended            | -                                       | -  |
| Over 5 Times Extended                | -                                       | -  |

O Number of modification made according to extent of payment plan cannot be decomposed systematically therefore it is shown in this line.

| Extension Periods    | Standard Loans and<br>Other Receivables | Loans and Other Receivables<br>Under Close Monitoring |
|----------------------|---|---|
| 0 - 6 Months         | 222,749                                 | 59,711  |
| 6 Months - 12 Months | 1,208,926                               | 201,555   |
| 1 - 2 Years          | 209,208                                 | 60,265  |
| 2 - 5 Years          | 161,100                                 | 127,918   |
| 5 Years and Over     | 5,989                                   | 3,842   |
| Total                | 1,807,972                               | 453,291   |

### c) Loans according to maturity structure:

|  | Standard Loans and<br>Other Receivables |                                    | Loans and Other Receivables<br>under Close Monitoring |                                    |
|--|---|------------------------------------|---|------------------------------------|
|  |   | Restructured or<br>Rescheduled (1) | Loan and Other<br>Receivables (1)                     | Restructured or<br>Rescheduled (1) |
| Short-Term Loans and Other Receivables           | 32,790,039                              | 1,350,979                          | 482,793   | 161,820                            |
| Non-Specialized Loans                            | 23,170,962                              | 536,173                            | 117,456   | 19,145                             |
| Specialized Loans                                | 9,619,077                               | 814,806                            | 365,337   | 142,675                            |
| Other Receivables                                | -                                       | -                                  | -   | -                                  |
| Medium and Long-Term Loans and Other Receivables | 73,001,387                              | 456,993                            | 2,421,216   | 291,471                            |
| Non-Specialized Loans (2)                        | 63,636,902                              | 185,693                            | 2,080,239   | 260,855                            |
| Specialized Loans                                | 9,364,485                               | 271,300                            | 340,977   | 30,616                             |
| Other Receivables                                | -                                       | -                                  | -   | -                                  |

<sup>(1)</sup> Rediscounts are not included.

<sup>(2)</sup> Agricultural loans originated from funds are shown under Specialized Lending.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## d) Information on consumer loans, individual credit cards and personnel loans and personnel credit cards:

|                                     | Short-Term | Medium and Long-Term | Total      |
|-------------------------------------|------------|----------------------|------------|
| Consumer Loans-TL                   | 299,281    | 34,340,961           | 34,640,242 |
| Real Estate Loans                   | 1,299      | 10,246,193           | 10,247,492 |
| Vehicle Loans                       | 2,396      | 234,055              | 236,451    |
| Consumer Loans                      | 291,918    | 23,502,315           | 23,794,233 |
| Abroad <sup>(2)</sup>               | 3,668      | 358,398              | 362,066    |
| Other                               | -          | -                    | -          |
| Consumer Loans- Indexed to FC       | 538        | 74,216               | 74,754     |
| Real Estate Loans                   | -          | 11,808               | 11,808     |
| Vehicle Loans                       | -          | 262                  | 262        |
| Consumer Loans                      | 538        | 62,146               | 62,684     |
| Other                               | -          | -                    | -          |
| Consumer Loans-FC                   | 29,694     | 58,188               | 87,882     |
| Real Estate Loans                   | 48         | 6,945                | 6,993      |
| Vehicle Loans                       | -          | -                    | -          |
| Consumer Loans                      | 29,646     | 51,243               | 80,889     |
| Other                               | -          | -                    | -          |
| Individual Credit Cards-TL          | 2,271,375  | 14,558               | 2,285,933  |
| With Installment                    | 992,786    | 13,826               | 1,006,612  |
| Without Installment                 | 1,278,589  | 732                  | 1,279,321  |
| Individual Credit Cards-FC          | 24,055     | -                    | 24,055     |
| With Installment                    | 19,755     | -                    | 19,755     |
| Without Installment                 | 4,300      | -                    | 4,300      |
| Personnel Loans-TL                  | 15,940     | 153,218              | 169,158    |
| Real Estate Loans                   | -          | 434                  | 434        |
| Vehicle Loans                       | -          | -                    | -          |
| Consumer Loans                      | 5,532      | 151,775              | 157,307    |
| Abroad <sup>(2)</sup>               | 78         | 1,009                | 1,087      |
| Other                               | 10,330     | -                    | 10,330     |
| Personnel Loans-Indexed to FC       | 57         | 6,811                | 6,868      |
| Real Estate Loans                   | -          | 1,442                | 1,442      |
| Vehicle Loans                       | -          | -                    | -          |
| Consumer Loans                      | 57         | 5,369                | 5,426      |
| Other                               | -          | -                    | -          |
| Personnel Loans-FC                  | 555        | 624                  | 1,179      |
| Real Estate Loans                   | -          | -                    | -          |
| Vehicle Loans                       | -          | -                    | -          |
| Consumer Loans                      | 555        | 364                  | 919        |
| Other                               | -          | 260                  | 260        |
| Personnel Credit Cards-TL           | 75,668     | 361                  | 76,029     |
| With Installment                    | 37,592     | 342                  | 37,934     |
| Without Installment                 | 38,076     | 19                   | 38,095     |
| Personnel Credit Cards-FC           | 135        | _                    | 135        |
| With Installment                    | _          | -                    | -          |
| Without Installment                 | 135        | -                    | 135        |
| Overdraft Accounts-TL (Real Person) | 490,496    | -                    | 490,496    |
| Overdraft Accounts-FC (Real Person) | -          | -                    | -          |
| Total (1)                           | 3,207,794  | 34,648,937           | 37,856,731 |

<sup>(1)</sup> TL261,236 of interest income accrual could not be decomposed therefore accruals are not included in the table above.

<sup>(2)</sup> TL1,087 of consumer loans used by the personnel abroad and TL362,066 of consumer loans have been shown under "Other" of 5-b Table.



# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## e) Information on commercial installment loans and corporate credit cards:

|   | Short-Term | Medium and Long-Term | Total      |
|---|------------|----------------------|------------|
| Commercial Installment Loans-TL             | 1,045,882  | 7,973,626            | 9,019,508  |
| Business Loans                              | 2,227      | 142,151              | 144,378    |
| Vehicle Loans                               | 8,807      | 278,243              | 287,050    |
| Consumer Loans                              | 1,032,868  | 1,395,590            | 2,428,458  |
| Other                                       | 1,980      | 6,157,642            | 6,159,622  |
| Commercial Installment Loans- Indexed to FC | -          | -                    | -          |
| Business Loans                              | -          | -                    | -          |
| Vehicle Loans                               | -          | -                    | -          |
| Consumer Loans                              | -          | -                    | -          |
| Other                                       | -          | -                    | -          |
| Commercial Installment Loans - FC           | 222,731    | 8,943,937            | 9,166,668  |
| Business Loans                              | -          | 8,672                | 8,672      |
| Vehicle Loans                               | -          | 675                  | 675        |
| Consumer Loans                              | 147,432    | 8,538,853            | 8,686,285  |
| Other                                       | 75,299     | 395,737              | 471,036    |
| Corporate Credit Cards-TL                   | 132,351    | 207                  | 132,558    |
| With Installment                            | 32,829     | 180                  | 33,009     |
| Without Installment                         | 99,522     | 27                   | 99,549     |
| Corporate Credit Cards-FC                   | 1,092      | -                    | 1,092      |
| With Installment                            | 547        | -                    | 547        |
| Without Installment                         | 545        | -                    | 545        |
| Overdraft Account-TL (Legal Entity)         | 35,471     | -                    | 35,471     |
| Overdraft Account-FC (Legal Entity)         | -          | -                    | -          |
| Total <sup>(1)</sup>                        | 1,437,527  | 16,917,770           | 18,355,297 |

<sup>&</sup>lt;sup>(1)</sup> Since interest income accruals could not be decomposed by type accruals are not included in the table above.

## f) Loans according to types of borrowers:

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Public                            | 2,194,137      | 1,374,756    |
| Private                           | 108,762,274    | 69,304,156   |
| Interest Income Accruals of Loans | 1,600,989      | 1,664,559    |
| Total                             | 112,557,400    | 72,343,471   |

# g) Breakdown of domestic and international loans:

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Domestic Loans                    | 110,069,565    | 69,374,300   |
| Foreign Loans                     | 887,133        | 1,304,612    |
| Interest Income Accruals of Loans | 1,600,702      | 1,664,559    |
| Total                             | 112,557,400    | 72,343,471   |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## h) Loans granted to subsidiaries and associates:

None (31 December 2012: None).

## i) Specific provisions provided against loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Loans and other receivables with limited collectability  | 84,107         | 127,788      |
| Loans and other receivables with doubtful collectability | 396,536        | 561,030      |
| Uncollectible loans and other receivables                | 1,178,311      | 592,114      |
| Total  | 1,658,954      | 1,280,932    |

## j) Information on non-performing receivables (net):

# j.1) Information on loans and other receivables included in non-performing receivables which are restructured or rescheduled:

|  | Group III:  | Group IV: | Group V:                               |
|--|---|-----------|--|
|  | Loans and<br>Receivables with<br>Limited Collectability |           | Uncollectible<br>Loans and Receivables |
| Current Period                                     | 15,304  | 56,855    | 110,445                                |
| (Gross amounts before the specific provisions)     |   |           |  |
| Loans and other receivables which are restructured | 15,304  | 56,855    | 110,445                                |
| Rescheduled loans and other receivables            | -   | -         | -                                      |
| Prior Period                                       | 13,471  | 47,107    | 66,765                                 |
| (Gross amounts before the specific provisions)     |   |           |  |
| Loans and other receivables which are restructured | 13,471  | 47,107    | 66,765                                 |
| Rescheduled loans and other receivables            | -   | -         | -                                      |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## j.2) Information on the movement of non-performing receivables:

|  | Group III:  | Group IV:  | Group V:                               |
|--|---|--|--|
|  | Loans and Receivables<br>with Limited<br>Collectability | Loans and Receivables<br>with Doubtful<br>Collectability | Uncollectible Loans<br>and Receivables |
| Prior Period Ending Balance                                  | 263,000   | 1,049,253  | 772,294                                |
| Additions (+)  | 1,275,234   | 213,245  | 245,079                                |
| Transfers from Other Categories of Loans under Follow-up (+) | 9,032   | 1,121,848  | 1,783,954                              |
| Transfers to Other Categories of Loans under Follow-up (-)   | 1,121,848   | 1,783,954  | 1,963                                  |
| Collections (-) (1)  | 238,414   | 193,408  | 923,139                                |
| Write-offs (-)   | -   | -  | -                                      |
| Corporate and Commercial Loans                               | -   | -  | -                                      |
| Consumer Loans   | -   | -  | -                                      |
| Credit Cards   | -   | -  | -                                      |
| Other  | -   | -  | -                                      |
| Current Period End Balance (2)                               | 187,004   | 406,984  | 1,876,225                              |
| Specific Provision (-) (3)                                   | 84,107  | 396,536  | 1,178,311                              |
| Net Balance on Balance Sheet                                 | 102,897   | 10,448   | 697,914                                |

<sup>(1)</sup> The restructured and rescheduled loans, are included on the stated sum.

## j.3) Information on foreign currency non-performing loans:

|                              | Group III:             | Group IV:               | Group V:                   |  |
|------------------------------|------------------------|-------------------------|----------------------------|--|
|                              | Loans and Other        | Loans and Other         |                            |  |
|                              | Receivables with       | Receivables with        | <b>Uncollectible Loans</b> |  |
|                              | Limited Collectability | Doubtful Collectability | and Other Receivables      |  |
| Current Period:              |                        |                         |                            |  |
| Period Ending Balance        | 17,715                 | 14,516                  | 41,111                     |  |
| Specific Provision (-)       | 4,798                  | 14,379                  | 37,432                     |  |
| Net Balance on Balance Sheet | 12,917                 | 137                     | 3,679                      |  |
| Prior Period:                |                        |                         |                            |  |
| Period Ending Balance        | 9,175                  | 10,489                  | 24,081                     |  |
| Specific Provision (-)       | 4,036                  | 9,096                   | 21,820                     |  |
| Net Balance on Balance Sheet | 5,139                  | 1,393                   | 2,261                      |  |

<sup>(2)</sup> Includes the loans originated from funds amounting to TL247,734 whose risk does not belong to the Parent Bank.

<sup>(3)</sup> As of 31 December 2013, Parent Bank made 100% provision for the portion of TL155,927 of the loans under follow-up which is TL623,703 after taking guarantees into consideration.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### j.4) Gross and net amounts of non-performing receivables according to user groups:

|  | Group III:  | Group IV:  | Group V:                                  |
|--|---|--|---|
|  | Loans and Other<br>Receivables with<br>Limited Collectability | Loans and Other<br>Receivables with<br>Doubtful Collectability | Uncollectible Loans and Other Receivables |
| Current Period (Net)                             | 102,897   | 10,448   | 697,914                                   |
| Loans to Real Persons and Legal Entities (Gross) | 187,004   | 351,130  | 1,876,225                                 |
| Specific Provisions (-)                          | 84,107  | 340,682  | 1,178,311                                 |
| Loans to Real Persons and Legal Entities (Net)   | 102,897   | 10,448   | 697,914                                   |
| Banks (Gross)                                    | -   | -  | -   |
| Specific Provisions (-)                          | -   | -  | -   |
| Banks (Net)                                      | -   | -  | -   |
| Other Loans and Receivables (Gross)              | -   | 55,854   | -   |
| Specific Provisions (-)                          | -   | 55,854   | -   |
| Other Loans and Receivables (Net)                | -   | -  | -   |
| Prior Period (Net)                               | 135,212   | 488,223  | 180,180                                   |
| Loans to Real Persons and Legal Entities (Gross) | 263,000   | 996,394  | 772,294                                   |
| Specific Provisions (-)                          | 127,788   | 508,171  | 592,114                                   |
| Loans to Real Persons and Legal Entities (Net)   | 135,212   | 488,223  | 180,180                                   |
| Banks (Gross)                                    | -   | -  | -   |
| Specific Provisions (-)                          | -   | -  | -   |
| Banks (Net)                                      | -   | -  | -   |
| Other Loans and Receivables (Gross)              | -   | 52,859   | -   |
| Specific Provisions (-)                          | -   | 52,859   | -   |
| Other Loans and Receivables (Net)                | -   | -  | -   |

#### k) Information on liquidating policy of uncollectible loans and other receivables:

Execution proceedings are carried out for the collection of receivables from loan services of the Parent Bank's. During this process, tangible guarantees constituting guarantees of receivables of the Parent Bank and assets of the debtor(s) are realized while receivables of the Parent Bank are also tried to be collected and liquidated by means of administrative procedures. Transactions are performed within the context of legislation agreement, which ensures the collection of receivables through administrative channels, and authorizations transferred to the Branch/Regional Management. When the debtor offers exceed authorizations transferred to the Branch/Regional Management or includes matters outside the scope of current legislation agreements and the Branch/Regional Management submit favorable opinion to the Head Office regarding this issue, receivables should be restructured on a company/ debtor basis in accordance with the decisions made by the related authorities.

#### I) Explanations on write-off policy:

The Parent Bank writes off the receivables from its records with the actualized circumstances of deaths of the debtor and/or the related people, refusals of the heritage by the heritors within the legal time limits, becoming legally and effectively impossible of the collection of the receivable, and the given financial accountability decision on the related personnel of the considered receivable.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### m) Other explanations and disclosures:

| Current Period                            | Commercial (1) | Consumer (1) | Agricultural (1) | Total       |
|---|----------------|--------------|------------------|-------------|
| Neither Past Due nor Impaired Loans       | 49,852,726     | 37,725,793   | 21,621,585       | 109,200,104 |
| Past Due but not Impaired Loans           | 690,996        | 1,786,696    | 879,604          | 3,357,296   |
| Impaired Loans                            | 1,333,228      | 530,242      | 606,743          | 2,470,213   |
| Total                                     | 51,876,950     | 40,042,731   | 23,107,932       | 115,027,613 |
| Specific Provisions of Impaired Loans (-) | 815,910        | 499,816      | 343,228          | 1,658,954   |
| Net Loan Amount                           | 51,061,040     | 39,542,915   | 22,764,704       | 113,368,659 |

<sup>(1)</sup> TL1,503,449 consumer, TL2,246,648 agricultural, and TL18 commercial loans originated from funds whose risk does not belong to the Parent Bank, are shown under Neither Past Due nor Impaired Loans.

| Prior Period                              | Commercial (1) | Consumer (1) | Agricultural (1) | Total      |
|---|----------------|--------------|------------------|------------|
| Neither Past Due nor Impaired Loans       | 18,849,892     | 27,901,936   | 21,090,230       | 67,842,058 |
| Past Due but not Impaired Loans           | 1,008,778      | 2,678,930    | 813,705          | 4,501,413  |
| Impaired Loans                            | 1,164,364      | 408,309      | 511,874          | 2,084,547  |
| Total                                     | 21,023,034     | 30,989,175   | 22,415,809       | 74,428,018 |
| Specific Provisions of Impaired Loans (-) | 633,902        | 371,298      | 275,732          | 1,280,932  |
| Net Loan Amount                           | 20,389,132     | 30,617,877   | 22,140,077       | 73,147,086 |

<sup>(1)</sup> TL1,265,064 consumer, TL2,805,292 agricultural, and TL48 commercial loans originated from funds whose risk does not belong to the Parent Bank, are shown under Neither Past Due nor Impaired Loans.

With respect to the classes of loans, the aging analysis of the loans that are past due but not impaired are as follows:

| Current Period            | Up to 1 month | 1-2 months | 2-3 months | Over 3 months | Total     |
|---------------------------|---------------|------------|------------|---------------|-----------|
| Loans and Receivables (1) |               |            |            |               |           |
| Commercial Loans          | 218,885       | 239,915    | 48,407     | -             | 507,207   |
| Consumer Loans            | 87,597        | 61,590     | 11,467     | -             | 160,654   |
| Agricultural Loans        | 402,836       | 227,563    | 19,096     | -             | 649,495   |
| Total                     | 709,318       | 529,068    | 78,970     | -             | 1,317,356 |

<sup>(1)</sup> The amounts at the table are the total of the overdue installments for the loans with installments and overdue principals for other loans; the remaining principal amount of loans with installments equals to TL2,446,782.

| Prior Period              | Up to 1 month | 1-2 months | 2-3 months | Over 3 months | Total   |
|---------------------------|---------------|------------|------------|---------------|---------|
| Loans and Receivables (1) |               |            |            |               |         |
| Commercial Loans          | 153,179       | 49,079     | 26,544     | -             | 228,802 |
| Consumer Loans            | 52,131        | 20,954     | 9,302      | -             | 82,387  |
| Agricultural Loans        | 320,853       | 103,323    | 12,579     | -             | 436,755 |
| Total                     | 526,163       | 173,356    | 48,425     | -             | 747,944 |

<sup>&</sup>lt;sup>(1)</sup> The amounts at the table are the total of the overdue installments for the loans with installments and overdue principals for other loans; the remaining principal amount of loans with installments equals to TL3,072,006.

- 6. Information on held-to-maturity investments:
- a) Information on comparative net values of held-to-maturity investments subject to repo transactions and given as a collateral/blocked:
- a.1) Held-to-maturity investments subject to repo transactions:

|                                      | Current | Current Period |           | Prior Period |  |
|--------------------------------------|---------|----------------|-----------|--------------|--|
|                                      | TL      | FC             | TL        | FC           |  |
| Government Bonds                     | 586,720 | 4,028,780      | 4,617,294 | 3,182,681    |  |
| Treasury Bills                       | -       | -              | -         | -            |  |
| Other Public Sector Debt Securities  | -       | -              | -         | -            |  |
| Bank Bonds and Bank Guaranteed Bonds | -       | -              | -         | -            |  |
| Asset Backed Securities              | -       | -              | -         | -            |  |
| Other                                | -       | -              | -         | -            |  |
| Total                                | 586,720 | 4,028,780      | 4,617,294 | 3,182,681    |  |

### a.2) Held-to-maturity investments given as collateral or blocked:

|   | Current   | Current Period |           | Prior Period |  |  |
|---|-----------|----------------|-----------|--------------|--|--|
|   | TL        | FC             | TL        | FC           |  |  |
| Bills                                   | -         | -              | -         | -            |  |  |
| Bonds and Similar Investment Securities | 5,959,248 | 893,747        | 6,456,814 | 594,419      |  |  |
| Other                                   | -         | -              | -         | -            |  |  |
| Total                                   | 5,959,248 | 893,747        | 6,456,814 | 594,419      |  |  |

## b) Information on held-to-maturity government bonds and treasury bills:

|                                     | Current Period | Prior Period |
|-------------------------------------|----------------|--------------|
| Government Bonds                    | 15,688,169     | 27,251,620   |
| Treasury Bills                      | -              | 37,141       |
| Other Public Sector Debt Securities | -              | -            |
| Total                               | 15,688,169     | 27,288,761   |

### c) Information on held-to-maturity investments:

|                                | Current Period | Prior Period |
|--------------------------------|----------------|--------------|
| Debt securities                | 15,799,338     | 27,322,038   |
| Quoted in a Stock Exchange     | 15,688,169     | 27,305,785   |
| Not Quoted in a Stock Exchange | 111,169        | 16,253       |
| Provision for Impairment (-)   | -              | -            |
| Total                          | 15,799,338     | 27,322,038   |



## **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### d) Movements of held-to-maturity investments:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Beginning Balance                               | 27,322,038     | 32,632,337   |
| Addition to Scope of Consolidation              | -              | -            |
| Foreign Currency Differences on Monetary Assets | 875,833        | (277,048)    |
| Purchases During the Year                       | 339,130        | 220,573      |
| Disposals through Sales and Redemptions         | (12,737,663)   | (5,253,824)  |
| Provision for Impairment (-)                    | -              | -            |
| Period End Balance                              | 15,799,338     | 27,322,038   |

Within the year 2008, the Parent Bank has reclassified securities previously classified in available for sale portfolio with nominal values of TL23,630,115, EUR717,616 thousand and USD1,483,317 thousand to held-to-maturity portfolio with fair values of TL22,971,669, EUR702,950 thousand and USD1,562,742 thousand respectively which have been taken into consideration as book values after reclassification. The Bank has also reclassified securities previously classified in financial assets at fair value through profit and loss portfolio with nominal values of EUR37,951 thousand and USD45,501 thousand to held-to-maturity portfolio with fair values of EUR37,178 thousand and USD62,311 thousand respectively which have been taken into consideration as book values after reclassification in accordance with TAS 39 "Turkish Accounting Standard for Financial Instruments: Recognition and Measurement" published in the Official Gazette No. 27040 dated 31 October 2008 by Public Oversight Accounting and Auditing Standards Authority.

Revaluation differences of reclassified available for sale securities before deferred tax are TL68,984, EUR(23,067) thousand and USD(15,207) thousand respectively and are recorded under shareholders' equity. These balances will be amortized until the redemption date of related securities using straight-line method and recorded as interest income or expense. At the end of balance sheet date, negative revaluation differences under shareholders' equity are amounted as USD13,296 thousand and EUR6,590 thousand respectively.

As of balance sheet date, the total fair values of reclassified held for trading securities to held to maturity securities are EUR34,627 thousand and USD64,226 thousand respectively.

If the reclassification from the held for trading securities portfolio to the held-to-maturity portfolio had not been performed, income accrual amounting to TL6,114 would have been recorded. As of 31 December 2013, the reclassification from held for trading securities to held-to-maturity investments has an income impact of TL(7,859).

### 7. Information about associates (net):

#### a) 1) Information about unconsolidated associates:

|   | Description                     | Address         | The Parent Bank's Share<br>Percentage. if Different. Voting<br>Percentage (%) | The Bank's Risk Group Share<br>Percentage (%) |
|---|---------------------------------|-----------------|---|---|
| 1 | Bankalararası Kart Merkezi A.Ş. | İstanbul/TURKEY | 12.50   | 17.98   |
| 2 | Kredi Kayıt Bürosu A.Ş.         | İstanbul/TURKEY | 10.00   | 9.09  |

|   | Total      | Shareholders' | Total Non-Current | Interest   | Income from               | <b>Current Period</b> | Prior Period    | Fair      |
|---|------------|---------------|-------------------|------------|---------------------------|-----------------------|-----------------|-----------|
|   | Assets (2) | Equity (2)    | Assets (2)(3)     | Income (2) | Marketable Securities (2) | Profit/Loss (2)       | Profit/Loss (2) | Value (1) |
| 1 | 33,001     | 23,773        | 19,650            | 365        | -                         | 4,171                 | 1,144           | -         |
| 2 | 91,353     | 78,926        | 48,848            | 1,784      | -                         | 28,150                | 33,184          | -         |

<sup>(1)</sup> Since shares of associates are not traded in the stock market, fair values cannot be identified.

<sup>(2)</sup> Current period information of associates has been provided from reviewed financial statements as of 30 September 2013. Prior period profit/loss information of associates has been provided from audited financial statements as of 31 December 2012.

<sup>(3)</sup> Total non-current assets include property and equipment.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### b) 1) Explanation regarding consolidated associates:

|   |                        |                             | Address<br>(City/Cou             | ıntry)  | The Parent Bank's Share<br>Percentage. if Different. Voting<br>Percentage (%) |    | The Parent Bank's Risk Group<br>Share Percentage (%) |                                 |                   |
|---|------------------------|-----------------------------|----------------------------------|---------|---|----|--|---------------------------------|-------------------|
| 1 | Arap Türk Bankası A.Ş. |                             | İstanbul/                        | TURKEY  | 22.22   |    | 15.43  |                                 |                   |
|   | Total<br>Assets (2)    | Shareholders'<br>Equity (2) | Total Non-<br>Current Assets (2) |         | Income from Marketable<br>Securities (2)                                      |    |  | Prior Period<br>Profit/Loss (2) | Fair<br>Value (1) |
| 1 | ₹ 175 ∩08              | 115 168                     | 23 757                           | 62 5/19 | 10.890  | 77 | 222  | 58 700                          | _                 |

 $<sup>^{\</sup>scriptsize{(1)}}$  Since shares of Arap Türk Bankası A.Ş. are not traded in the stock market, fair values cannot be identified.

### 2) Information about consolidated associates:

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Beginning Balance                            | 63,676         | 54,619              |
| Movement During the Period                   | 7,607          | 9,057               |
| Additions                                    | -              | -                   |
| Bonus Share Certificates                     | -              | -                   |
| Shares of Current Year Profits               | -              | -                   |
| Addition to Scope of Consolidation           | -              | -                   |
| Transfer                                     | -              | -                   |
| Sales  | -              | -                   |
| Revaluation                                  | 7,607          | 9,057               |
| Impairment Provision                         | -              | -                   |
| Ending Balance                               | 71,283         | 63,676              |
| Capital Commitments                          | -              | -                   |
| Period Ending Share of Capital Participation | -              | -                   |

### 3) Sector information about consolidated associates:

|                            | Current Period | Prior Period |
|----------------------------|----------------|--------------|
| Banks                      | 71,283         | 63,676       |
| Insurance Companies        | -              | -            |
| Factoring Companies        | -              | -            |
| Leasing Companies          | -              | -            |
| Finance Companies          | -              | -            |
| Other Financial Associates | -              | -            |

### 4) Consolidated associates quoted to a stock exchange:

None (31 December 2012: None).

<sup>(2)</sup> Current period information of Arap Türk Bankası A.Ş. has been provided from reviewed financial statements as of 30 September 2013. Prior period profit/loss information of Arap Türk Bankası A.Ş. has been provided from audited financial statements as of 31 December 2012.



## Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### 8. Information on subsidiaries (net):

#### a) 1) Information about unconsolidated subsidiaries:

|   | Description                               | Address<br>(City/Country) | The Parent Bank's Share<br>Percentage-if different Voting<br>Percentage (%) | The Parent Bank's Group<br>Share Percentage (%) |  |
|---|---|---------------------------|---|---|--|
| 1 | Fintek Finansal Teknoloji Hizmetleri A.Ş. | Ankara/TURKEY             | 100.00  | 100.00  |  |
| _ | Total Shareholders' Total Non-            | Interest Income           | from Marketable Current Period  | d Prior Period Fair                             |  |

Total Assets (2) Equity (2) Current Assets (2) Income (2) Income (2) Securities (2) Current Period Profit/Loss (2) Profit/Loss (2) Profit/Loss (2) Value (1) (364) 689 -

#### b) 1) Information about consolidated subsidiaries:

In consolidated financial statements of Parent Bank's, investments related to subsidiaries and joint ventures operating abroad in foreign currency are followed by their fair values. For these subsidiaries, fair value is determined by valuation reports, TL equivalents of investments related to subsidiaries are fixed as of revaluation date and revaluation differences added to subsidiaries' values are recognized in "Marketable Securities Value Increase Fund" under shareholder's equity.

|   | Description                         | Address<br>(City/Country)      | The Parent Bank's Share<br>Percentage-if different Voting<br>Percentage (%) | The Parent Bank's Risk<br>Group Share Percentage (%) |
|---|-------------------------------------|--------------------------------|---|--|
| 1 | Ziraat Hayat ve Emeklilik A.Ş.      | İstanbul/TURKEY                | 100.00  | 100.00   |
| 2 | Ziraat Sigorta A.Ş.                 | İstanbul/TURKEY                | 100.00  | 100.00   |
| 3 | Ziraat Finansal Kiralama A.Ş.       | İstanbul/TURKEY                | 100.00  | 100.00   |
| 4 | Ziraat Yatırım Menkul Değerler A.Ş. | İstanbul/TURKEY                | 100.00  | 99.60  |
| 5 | Ziraat Portföy Yönetimi A.Ş.        | İstanbul/TURKEY                | 100.00  | 99.70  |
| 6 | Ziraat Bank International A.G.      | Frankfurt/GERMANY              | 100.00  | 100.00   |
| 7 | Turkish Ziraat BH d.d.              | Sarajevo/BOSNIA<br>HERZEGOVINA | 100.00  | 100.00   |
| 8 | Ziraat Bank (Moscow) CJSC           | Moscow/RUSSIA                  | 100.00  | 100.00   |
| 9 | Kazakhstan Ziraat Int. Bank         | Almaty/<br>KAZAKHSTAN          | 100.00  | 99.58  |

<sup>(1)</sup> Since shares of subsidiaries are not traded in the stock market, fair values cannot be identified.

<sup>(2)</sup> Current period information of subsidiaries has been provided from unaudited financial statements as of 31 December 2013. Prior period profit/loss information has been provided from audited financial statements as of 31 December 2012.

<sup>(3)</sup> With the board of director decision in 15 May 2013, Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.'s nominal share of TL610,000 was vested in T. Halk Bankası A.Ş. and partnership relation with this subsidiary was actually ended in 23 July 2013.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|   | Total<br>Assets (3) | Shareholders'<br>Equity (3) | Total Non-<br>Current Assets (3) | Interest<br>Income (3) | Income from Marketable Securities (2) | Current Period<br>Profit/Loss (3) |         |         |
|---|---------------------|-----------------------------|----------------------------------|------------------------|---------------------------------------|-----------------------------------|---------|---------|
| 1 | 1,217,706           | 213,177                     | 2,381                            | 56,276                 | 8,616                                 | 98,963                            | 70,081  | -       |
| 2 | 333,954             | 109,980                     | 1,601                            | 9,456                  | 462                                   | 37,436                            | 45,352  | -       |
| 3 | 1,300,039           | 170,487                     | 432                              | 53,660                 | 3                                     | 15,008                            | 19,304  | -       |
| 4 | 90,375              | 75,815                      | 1,441                            | 21,344                 | 662                                   | 4,733                             | 8,952   | -       |
| 5 | 9,546               | 9,139                       | 107                              | 462                    | 443                                   | (6)                               | 644     | -       |
| 6 | 2,403,126           | 433,426                     | 3,833                            | 46,250                 | 2,946                                 | 1,915                             | 6,217   | 455,807 |
| 7 | 502,395             | 104,235                     | 13,638                           | 15,331                 | 397                                   | 5,461                             | (2,556) | 58,047  |
| 8 | 143,207             | 61,037                      | 4,308                            | 7,445                  | 97                                    | 2,836                             | 3,611   | 57,240  |
| 9 | 354,149             | 229,298                     | 9,485                            | 14,176                 | 814                                   | 13,828                            | 6,209   | 197,734 |

<sup>&</sup>lt;sup>(1)</sup> The subsidiaries other than the ones presented with fair value are not traded in stock exchange and accordingly fair values cannot be determined and they are carried at cost less impairment, if any. For the subsidiaries having fair value, fair value shows the portion belonging to Ziraat Bank.

#### 2) Information about consolidated subsidiaries:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balance at the Beginning of the Period        | 886,501        | 694,228      |
| Movements During the Period                   | 258,568        | 192,273      |
| Additions to Scope of Consolidation           | -              | -            |
| Purchases <sup>(1)</sup>                      | 36,764         | 58,848       |
| Bonus Shares Obtained                         | 221,804        | 59,676       |
| Dividends from Current Year Income            | -              | -            |
| Transfers to Available for Sale Assets        | -              | -            |
| Sales   | -              | 37,469       |
| Revaluation Increase                          | -              | 111,218      |
| Impairment Provision                          | -              | -            |
| Balance at the End of the Period              | 1,145,069      | 886,501      |
| Capital Commitments                           | -              | -            |
| Share Percentage at the End of the Period (%) | -              | -            |

<sup>&</sup>lt;sup>(1)</sup> Paid Capital Increases made during the period are classified under "Purchases" account.

<sup>(2)</sup> The income from marketable securities portfolio of Ziraat Yatırım Menkul Değerler A.Ş. and Ziraat Portföy Yönetimi A.Ş. are representing the net sales.

<sup>(3)</sup> Information on subsidiaries shown in the above table has been provided from the reviewed financial statements as of 30 September 2013, the prior period profit/loss balances have been provided from audited financial statements as of 31 December 2012.



# **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 3) Sectoral information on subsidiaries and the related carrying amounts:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Banks                        | 768,828        | 710,374      |
| Insurance Companies          | 129,972        | 39,984       |
| Factoring Companies          | -              | -            |
| Leasing Companies            | 182,839        | 116,291      |
| Financing Companies          | -              | -            |
| Other Financial Subsidiaries | 63,430         | 19,852       |

### c) Subsidiaries which are quoted on a stock exchange:

None (31 December 2012: None)

### 9. a) Information on entities under common control (joint ventures):

| Entities under Common Control (Joint Ventures) (1) | Parent<br>Bank's<br>Share <sup>(2)</sup> | Group's<br>Share | Current<br>Assets | Non-<br>Current<br>Assets | Long Term<br>Liabilities | Income | Expense |
|--|--|------------------|-------------------|---------------------------|--------------------------|--------|---------|
| Turkmen Turkish Joint Stock                        | 17.070                                   | 17.070           | 157 4 47          | 10 441                    | 10.070                   | 24.077 | 17 107  |
| Commercial Bank                                    | 17,930                                   | 17,930           | 157,443           | 10,441                    | 18,839                   | 24,937 | 13,193  |
| Uzbekistan- Turkish Bank                           | 27,904                                   | 27,915           | 130,590           | 2,063                     | 2,134                    | 10,303 | 6,290   |
| Azer Türk Bank ASC                                 | 18,842                                   | 20,480           | 254,868           | 1,656                     | 870                      | 35,300 | 30,851  |
| Total  | 64,676                                   | 66,325           | 542,901           | 14,160                    | 21,843                   | 70,540 | 50,334  |

<sup>(1)</sup> Information on entities under joint control is provided from the unaudited financial statements as of 31 December 2013

Entities under common control domiciled and operating abroad are followed by their fair values. For these entities under common control, fair value is determined by independent valuation firm's report and revaluation differences are accounted as the value of entities under common control and in "Marketable Securities Value Increase Fund" under shareholders' equity.

### 10. Information on finance lease receivables (net):

|                   | Current Period |           | Prior Period |         |
|-------------------|----------------|-----------|--------------|---------|
|                   | Gross          | Net       | Gross        | Net     |
| Less than 1 Year  | 1,303,580      | 1,129,960 | 101,537      | 93,575  |
| 1-5 Years         | 345,998        | 275,485   | 510,719      | 436,059 |
| More than 5 Years | 79,573         | 72,104    | 108,516      | 87,915  |
| Total             | 1,729,151      | 1,477,549 | 720,772      | 617,549 |

## 11. Information on derivative financial assets for hedging purposes:

The Group has no derivative financial assets for hedging purposes.

## 12. Information on investment property:

None (31 December 2012: None).

<sup>(2)</sup> Represents the Bank's share in the shareholders equity of these entities under common control based on the shareholding rate of the Bank.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 13. Information on assets held for sale and tangibles corresponding discontinuing operations:

The group does not have any discontinuing operations. The assets held for sale are composed of immovables acquired due to consumer, commercial and agricultural loans and immovables for which has no necessity of usage exists by the Parent Bank. Those immovables considered for sales are announced at the web site of the Parent Bank.

The Group's immovables acquired amount to TL106,547 consisting of TL11,209 due to consumer loans, TL77,641 on its commercial loans and TL17,697 on its agricultural loans. Also, the sum of movables acquired from consumer loan amounts to TL303. Total depreciation expense is TL946 for these held for sale assets. (31 December 2012: The Bank's immovables acquired amount to TL66,621 consisting of TL4,049 due to consumer loans, TL54,628 on its commercial loans and TL7,944 on its agricultural loans. Also, the sum of movables acquired from consumer loan amounts to TL82. Total depreciation expense is TL637 for these held for sale assets.)

### 14. Explanations on property and equipment:

|  | Immovables    | Tangibles-<br>Financial Leasing | Vehicles  | Other<br>Tangibles | Total     |
|--|---------------|---------------------------------|-----------|--------------------|-----------|
| Prior Period End:                                      | IIIIIIOVADIES | i indiicidi Ledsiiig            | vernicles | laligibles         | Total     |
| Cost   | 1,431,009     | 557                             | 41,708    | 396,464            | 1,869,738 |
| Accumulated Depreciation (-)                           | 639,461       | 66                              | 26,272    | 250,031            | 915,830   |
| Net Book Value   | 791,548       | 491                             | 15,436    | 146,433            | 953,908   |
| Current Period End:                                    |               |                                 |           |                    |           |
| Net Book Value at the Beginning of the Period          | 791,548       | 491                             | 15,436    | 146,433            | 953,908   |
| Change During the Period (Net)                         | 27,948        | 3,150                           | 4,492     | 135,842            | 171,432   |
| Depreciation - Net (-)                                 | (3,057)       | 374                             | 4,762     | 37,813             | 39,892    |
| Impairment (-)   | -             | -                               | -         | 3,867              | 3,867     |
| Net Currency Translation from Foreign Subsidiaries (-) | -             | -                               | -         | -                  | -         |
| Cost at Period End                                     | 1,458,462     | 3,691                           | 46,072    | 532,114            | 2,040,339 |
| Accumulated Depreciation at Period End (-)             | 636,404       | 440                             | 31,034    | 291,711            | 959,589   |
| Closing Net Book Value                                 | 822,058       | 3,251                           | 15,038    | 240,403            | 1,080,750 |

a) The impairment provision set or cancelled in the current period according to the asset groups not individually significant but materially affecting the overall financial statements, and the reason and conditions for this: None.

b) Pledges, mortgages and other restrictions on the tangible fixed assets, expenses arising from the construction for tangible fixed assets, commitments given for the purchases of tangible fixed assets. None.



## **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### 15. Explanations on intangible assets:

|                        |            | Current Period           |           |            | Prior Period             |           |  |  |
|------------------------|------------|--------------------------|-----------|------------|--------------------------|-----------|--|--|
|                        | Book Value | Accumulated Depreciation | Net Value | Book Value | Accumulated Depreciation | Net Value |  |  |
| Leasehold Improvements | 107,073    | 47,523                   | 59,550    | 58,585     | 26,127                   | 32,458    |  |  |
| Establishment Costs    | 5,463      | 3,031                    | 2,432     | 6,345      | 4,213                    | 2,132     |  |  |
| Goodwill               | -          | -                        | -         | -          | -                        | -         |  |  |
| Intangible Rights      | 125,179    | 44,006                   | 81,173    | 53,248     | 21,513                   | 31,735    |  |  |
| Total                  | 237,715    | 94,560                   | 143,155   | 118,178    | 51,853                   | 66,325    |  |  |

- a) Disclosures for book value, description and remaining useful life for a specific intangible fixed asset that is material to the financial statements: None.
- b) Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition: None.
- c) The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition: None.
- d) The book value of intangible fixed assets that are pledged or restricted for use: None.
- e) Amount of purchase commitments for intangible fixed assets: None
- f) Information on revalued intangible assets according to their types: None.
- g) Amount of total research and development expenses recorded in income statement within the period if any: None.
- h) Positive or negative consolidation goodwill on the Group basis: Not applicable for the consolidated financial statements
- i) Information on Goodwill: None.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### 16. Information on deferred tax asset:

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit in accordance with the Turkish Accounting Standards (TAS 12) "Income Taxes". In the computation of deferred tax, effective tax rates as of the balance sheet date are used in accordance with the current tax legislation.

Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Calculated deferred tax assets and deferred tax liabilities are net off in the financial statements.

Information on calculated deferred tax including deductible temporary differences, financial losses, tax deductibles and tax exemptions is shown below:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Deferred Tax Assets                                | 338,247        | 227,208      |
| Deferred Tax Liabilities                           | 1,681          | 368          |
| Net Deferred Tax Assets                            | 336,566        | 226,840      |
| Net Deferred Tax Income/(Expense)                  | (376,702)      | 285,423      |
|  | Current Period | Prior Period |
| Reserve for Employment Termination Benefits        | 114,015        | 127,960      |
| Short Term Employee Benefits                       | 27,216         | 26,880       |
| Other Provisions                                   | 45,600         | 44,845       |
| Valuation of Financial Assets                      | 124,368        | 14,793       |
| Other  | 25,367         | 12,362       |
| Net Deferred Tax Assets                            | 336,566        | 226,840      |
|  | Current Period | Prior Period |
| As of 1 January                                    | 226,840        | 287,553      |
| Addition to Scope of Consolidation                 | -              | -            |
| Effect of Change in the Effective Tax Rate         | -              | -            |
| Deferred Tax (Expense)/Income                      | (376,702)      | 285,423      |
| Deferred Tax Expenses (Net)                        | (376,702)      | 285,423      |
| Deferred Tax Recognized Under Shareholders' Equity | 486,428        | 351,322      |
| Deferred Tax Assets                                | 336,566        | 226,840      |

### 17. Information on other assets:

As of 31 December 2013 and 2012, other assets do not exceed 10% of the total assets excluding off-balance sheet commitments.



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## **II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES**

## 1. a) Information on maturity structure of deposits collected:

## 1) For deposit banks:

|                              |            | 7 Day Call | Up to 1    | 1-3        | 3-6       | 6 Months- | 1 Year     | Cumulative |             |
|------------------------------|------------|------------|------------|------------|-----------|-----------|------------|------------|-------------|
| Current Period               | Demand     | Accounts   | Month      | Months     | Months    | 1 Year    | and Over   | Deposits   | Total       |
| Saving Deposits              | 9,472,016  | -          | 2,306,619  | 44,980,013 | 3,911,099 | 668,484   | 855,321    | 5,011      | 62,198,563  |
| Foreign Currency<br>Deposits | 6,015,294  | -          | 4,898,797  | 10,869,094 | 2,664,377 | 1,741,542 | 8,671,190  | 298        | 34,860,592  |
| Residents in Turkey          | 5,104,057  | -          | 4,579,296  | 9,696,394  | 2,392,136 | 1,444,909 | 7,282,356  | 294        | 30,499,442  |
| Residents Abroad             | 911,237    | -          | 319,501    | 1,172,700  | 272,241   | 296,633   | 1,388,834  | 4          | 4,361,150   |
| Public Sector Deposits       | 7,227,377  | -          | 1,602,155  | 6,612,879  | 333,679   | 481,242   | 350,236    | -          | 16,607,568  |
| Commercial Inst.<br>Deposits | 3,813,654  | -          | 3,923,580  | 4,703,020  | 580,976   | 109,404   | 129,477    | -          | 13,260,111  |
| Other Inst. Deposits         | 1,268,523  | -          | 922,784    | 3,624,714  | 151,800   | 412,311   | 5,208      | -          | 6,385,340   |
| Precious Metals              | 1,700,414  | -          | -          | 306,477    | - :       | -         | -          | -          | 2,006,891   |
| Interbank Deposits           | 220,773    | -          | 5,843,930  | 675,214    | 1,092,015 | 268,250   | 92,015     | -          | 8,192,197   |
| CBRT                         | 7,386      | -          | 2,769      | -          | -         | -         | -          | -          | 10,155      |
| Domestic Banks               | 89,366     | -          | 3,938,310  | 248,985    | 229,863   | 2,000     | 2,051      | -          | 4,510,575   |
| Foreign Banks                | 96,181     | -          | 1,902,851  | 426,229    | 862,152   | 266,250   | 89,964     | -          | 3,643,627   |
| Participation Banks          | 27,840     | -          | -          | -          | -         | -         | -          | -          | 27,840      |
| Other                        | -          | -          | -          | -          | -         | -         | -          | -          | -           |
| Total                        | 29,718,051 | -          | 19,497,865 | 71,771,411 | 8,733,946 | 3,681,233 | 10,103,447 | 5,309      | 143,511,262 |

|                              |            | 7 Day Call | Up to 1    | 1-3        | 3-6       | 6 Months- | 1 Year    | Cumulative |             |
|------------------------------|------------|------------|------------|------------|-----------|-----------|-----------|------------|-------------|
| Prior Period                 | Demand     | Accounts   | Month      | Months     | Months    | 1 Year    | and Over  | Deposits   | Total       |
| Saving Deposits              | 6,841,656  | -          | 2,177,611  | 43,630,169 | 3,366,354 | 481,282   | 839,417   | 5,010      | 57,341,499  |
| Foreign Currency<br>Deposits | 4,419,545  | -          | 3,344,408  | 6,213,862  | 2,605,138 | 929,004   | 5,692,499 | 272        | 23,204,728  |
| Residents in Turkey          | 3,592,096  | -          | 3,237,316  | 5,837,263  | 2,398,288 | 742,057   | 4,776,439 | 270        | 20,583,729  |
| Residents Abroad             | 827,449    | -          | 107,092    | 376,599    | 206,850   | 186,947   | 916,060   | 2          | 2,620,999   |
| Public Sector Deposits       | 6,417,045  | -          | 1,572,256  | 5,756,571  | 336,474   | 366,977   | 3,577     | -          | 14,452,900  |
| Commercial Inst.<br>Deposits | 2,395,630  | -          | 2,488,634  | 4,793,646  | 880,897   | 6,475     | 46,241    | -          | 10,611,523  |
| Other Inst. Deposits         | 1,451,961  | -          | 401,365    | 3,640,179  | 171,128   | 348,875   | 6,788     | -          | 6,020,296   |
| Precious Metals              | 848,805    | -          | -          | 81,527     | -         | -         | -         | -          | 930,332     |
| Interbank Deposits           | 84,134     | -          | 4,107,739  | 923,044    | 1,995,059 | 2,000     | 6,000     | -          | 7,117,976   |
| CBRT                         | 6,118      | -          | 1,777      | -          | -         | -         | -         | -          | 7,895       |
| Domestic Banks               | 36,307     | -          | 4,078,998  | 211,324    | 279,529   | 2,000     | 6,000     | -          | 4,614,158   |
| Foreign Banks                | 31,460     | -          | 26,964     | 711,720    | 1,715,530 | -         | -         | -          | 2,485,674   |
| Participation Banks          | 10,249     | -          | -          | -          | -         | -         | -         | -          | 10,249      |
| Other                        | -          | -          | -          | -          | -         | -         | -         | -          | -           |
| Total                        | 22,458,776 | -          | 14,092,013 | 65,038,998 | 9,355,050 | 2,134,613 | 6,594,522 | 5,282      | 119,679,254 |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

- b) Information on saving deposits:
- 1) Amounts exceeding the deposit insurance limit:
- a) Saving deposits under the guarantee of deposit insurance and exceeding the deposit insurance limit:

|  | Under the Gu<br>Deposit Ins |              | Exceeding Deposit Insurance Limit |              |
|--|-----------------------------|--------------|-----------------------------------|--------------|
| Saving Deposits  | Current Period              | Prior Period | Current Period                    | Prior Period |
| Saving Deposits (2)  | 41,444,188                  | 30,505,073   | 20,481,299                        | 26,579,587   |
| Foreign Currency Saving Deposits (2)   | 13,960,516                  | 8,336,033    | 12,461,340                        | 10,600,342   |
| Other Deposits in the form of Saving Deposits  | -                           | -            | -                                 | -            |
| Deposits at Foreign Branches and under the Guarantees of Foreign Authority Insurance (1) | 467,408                     | 423,579      | 54,646                            | 28,553       |
| Deposits at Off-Shore Banking Regions' and under Foreign Authorities' Insurance          | -                           | -            | -                                 | -            |

<sup>(1)</sup> In Bulgaria and Greece, since both real person and legal entity's saving deposits are under the guarantee of insurance and since such balances included in insurance limit are calculated by the system, the legal entity saving deposits amounting to TL24,133 and TL12,491 respectively, cannot be decomposed by type and are therefore included in the table above (31 December 2012: Bulgaria and Greece, TL10,668 and TL9,642, respectively).

Based on the Council of Minister's decree dated 29 December 2003 and numbered 2003/6668, TL2,654 of demand deposits is not included in the above calculation, since the Bank paid the saving deposits amount attributable to T. İmar Bank T.A.Ş.

Savings Deposit Insurance Fund premiums are calculated based on deposit amount attributable to real persons in domestic branches of banks. As total of capital amount and interest expense accruals of saving deposits up to TL100 attributable to a real person is covered by the insurance, TL369,958 of interest expense accrual is included in the above-mentioned figures in accordance with the Communiqué on Insurance Deposits and Participation Funds and Premiums Collected by the Savings Deposit Insurance Fund published in the Official Gazette dated 15 February 2013 and numbered 28560.

1) Information on saving deposits/real persons' private current and accession accounts not related to commercial transactions in a Turkish branch of the Parent Bank whose head office is abroad, and reasons if it is covered in where the head office is located (Information belongs to the Parent Bank):

The Parent Bank's head office is located in Turkey.

- 3) Amounts which are not covered by deposit insurance:
- a) Saving deposits not covered by the deposit insurance fund (Values belong to the Parent Bank):

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Deposits and Other Accounts in Branches Abroad   | 56,859         | 64,624       |
| Deposits of Ultimate Shareholders and Their Close Families   | -              | -            |
| Deposits of Chairman and Members of the Board of Directors, General Manager, Assistant<br>General Managers and Their Close Family Members          | 2,010          | 1,691        |
| Deposits Obtained through Illegal Acts Defined in the 282 <sup>nd</sup> Article of the 5237 Numbered Turkish Criminal Code Dated 26 September 2004 | -              | -            |
| Saving Deposits in Banks Established in Turkey Exclusively for Off-Shore Banking Activities  | -              | -            |

<sup>(2)</sup> Related deposit balances do not include foreign branches



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

- 2. Information on derivative financial liabilities held for trading:
- a) Negative differences related to the derivative financial liabilities held for trading:

|                      | Current | Current Period |        | Period |
|----------------------|---------|----------------|--------|--------|
|                      | TL      | FC             | TL     | FC     |
| Forward Transactions | 11,332  | -              | 25     | 319    |
| Swap Transactions    | 7,188   | 37,833         | 38,962 | 16,285 |
| Futures Transactions | -       | -              | -      | -      |
| Options              | -       | -              | -      | -      |
| Other                | -       | -              | -      | -      |
| Total                | 18,520  | 37,833         | 38,987 | 16,604 |

#### 3. a) Information on banks and other financial institutions:

|                                       | Current Period |           | Prior Period |           |
|---------------------------------------|----------------|-----------|--------------|-----------|
|                                       | TL             | FC        | TL           | FC        |
| Borrowings from CBRT                  | -              | -         | -            | -         |
| Domestic Banks and Institutions       | 148,940        | 225,414   | 82,261       | 159,675   |
| Foreign Banks, Institutions and Funds | 933,386        | 7,954,521 | 797,484      | 2,442,858 |
| Total                                 | 1,082,326      | 8,179,935 | 879,745      | 2,602,533 |

# b) Maturity structure of funds borrowed:

|                      | Current Period |           | Prior Period |           |
|----------------------|----------------|-----------|--------------|-----------|
|                      | TL             | FC        | TL           | FC        |
| Short-Term           | 119,473        | 6,129,742 | 70,574       | 1,573,650 |
| Medium and Long-Term | 962,853        | 2,050,193 | 809,171      | 1,028,883 |
| Total                | 1,082,326      | 8,179,935 | 879,745      | 2,602,533 |

c) Further information is disclosed for the areas of the Group's liability concentrations. Main liability concentration areas are fund suppliers, sector groups or other risk concentration criteria:

67.82% of the Group's liabilities consist of deposits. Deposits have a diversified base and have steady structures. The Group's liabilities are not subject to a significant concentration risk.

## d) Information on funds supplied from repurchase agreements:

|  | Current P  | eriod      | Prior Period |           |
|--|------------|------------|--------------|-----------|
|  | TL         | FC         | TL           | FC        |
| From Domestic Transactions               |            |            |              |           |
| Financial Institutions and Organizations | 11,040,945 | 12,061,628 | 4,599,126    | 5,584,781 |
| Other Institutions and Organizations     | 1,456,454  | -          | 971,889      | -         |
| Real Person                              | 11,823     | -          | 6,678        | -         |
| From Overseas Operations                 | -          | -          | -            | -         |
| Financial Institutions and Organizations | -          | -          | -            | -         |
| Other Institutions and Organizations     | -          | -          | -            | -         |
| Real Person                              | -          | -          | -            | -         |
| Total                                    | 12,509,222 | 12,061,628 | 5,577,693    | 5,584,781 |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### e) Information on securities issued:

|                | Current   | Current Period |           | Period |
|----------------|-----------|----------------|-----------|--------|
|                | TL        | FC             | TL        | FC     |
| Bank Bonds     | 2,347,777 | -              | 1,675,007 | -      |
| Treasury Bills | 308,683   | -              | 179,130   | -      |
| Total          | 2,656,460 | -              | 1,854,137 | -      |

# 4. If other liabilities exceed 10% of the balance sheet total, name and amount of sub-accounts constituting at least 20% of these liabilities:

Other liabilities do not exceed 10% of the balance sheet total.

#### 5. Information on finance lease payables (net):

In financial leases, rental installments are determined by the cost of the leasehold good, interest rate for commercial loans and maturity of the agreement. Installment amounts stated in agreements are equally distributed. The Group has no significant liabilities under the scope of these agreements.

Information on finance lease payables:

|                   | Current | Period | Prior I | Prior Period |  |
|-------------------|---------|--------|---------|--------------|--|
|                   | Gross   | Net    | Gross   | Net          |  |
| Less than 1 Year  | 9       | 7      | 27      | 25           |  |
| Between 1-4 Years | -       | -      | 270     | 262          |  |
| More than 4 Years | -       | -      | -       | -            |  |
| Total             | 9       | 7      | 297     | 287          |  |

### 6. Information on derivative financial liabilities for hedging purposes:

There are no derivative financial liabilities for hedging purposes (31 December 2012: None).

### 7. Explanations on provisions:

### a) Information on general provisions:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| General Provisions  | 2,003,493      | 1,233,215    |
| Allocated for Group-I Loans and Receivables                             | 1,726,438      | 1,001,019    |
| Additional Provision for Loans and Receivables with Extended Maturities | 79,184         | 20,214       |
| Allocated for Group-II Loans and Receivables                            | 136,142        | 150,136      |
| Additional Provision for Loans and Receivables with Extended Maturities | 18,994         | 13,702       |
| Allocated for Non-Cash Loans  | 87,822         | 47,638       |
| Other   | 53,091         | 34,422       |

### b) Foreign exchange loss provisions on the foreign currency indexed loans and finance lease receivables:

There are no foreign exchange loss provisions on foreign currency indexed loans and finance lease receivables.

#### c) Specific provisions for unindemnified non-cash loans:

Specific provisions for unindemnified non-cash loans amount to TL29,876.



## **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### d) Information on other provisions:

#### 1) Information on general provisions for possible risks:

The accompanying financial statements include a general reserve amounting to TL1,006,000 thousand (TL361,700 thousand of this reserve amount was charged to the income statement as an expense in the current period), provided by the Parent Bank management in line with the conservatism principle considering the circumstances that may arise from any changes in the economy or market conditions. Moreover, the provision of TL11,550 and other provision of TL36 exist for cash transfers made by Parent Bank officials.

|                                       | Current Period | Prior Period |
|---------------------------------------|----------------|--------------|
| General Provisions for Possible Risks | 1,017,586      | 654,776      |

#### 2) The names and amounts of sub-accounts of other provisions exceeding 10% of the total provision amount:

Since the Parent Bank has no centralized database for the outstanding lawsuits, summary of the number and amount of those lawsuits cannot be obtained from the data processing system. However, based on the information provided by the legal department, lawsuits against the Parent Bank over TL100 amounts to TL80,385. Full provision has been provided in the accompanying financial statements for law suits ended against the Parent Bank but not finalized yet, amounting to TL33,859. In addition to these, for the interest expenses calculated for the lawsuits against the Parent Bank concerning the remuneration liabilities related to KOSGEB and National Productivity Center, general provision equal to TL62,932 has been provided.

With the final decision of the Competition Board in 8 March 2013, the Parent Bank was imposed an administrative penalty amounting to TL148,231 and the reasoned decision of penalty above-mentioned has been communicated to the Bank that is 1% of its annual gross revenue formed at the end of 2011 and determined by the Board, because of the violation of the fourth article of "Act on the Protection of Competition" numbered 4054. In accordance with 17th article of Misdemeanor Law, TL111,174 was paid in 16 August 2013 and TL111,200 which was booked as other provision in early period was cancelled by reversal.

Furthermore, based on the decision of the Parent Bank management, provision amounting to TL108,000, without taking into consideration the guarantees of the loans and in line with the conservatism principle, is provided for the consumer loans followed under standard loan portfolio that also have amounts in the non-performing loan portfolio in compliance with the Act on Preservation of Consumers numbered 4077. The provision is made in accordance with the "Communiqué on the Methods and Principles for Determining the Nature of Loans and Other Receivables and Allocation of Provisions", published in Official Gazette numbered 26333, dated 1 November 2006 and considering the conservatism principle without taking into consideration the guarantees of these loans.

The Parent Bank also provided provisions amounting to TL29,876 for unindemnified non-cash loans, TL22,300 for commission payments of Maximum Card, and TL21,215 for other provisions. As a result of the provisions mentioned above, the other provision balance on the Bank's balance sheet amounts to TL1,295,768. (31 December 2012: TL1,031,318)

### e) Liabilities on reserve for employee termination benefits:

#### 1) Employment termination benefits and unused vacation rights

The Group accounts for its vacation and retirement pay obligations in accordance with the TAS 19 "Employee Benefits". The vacation and retirement pay obligations recognized in the balance sheet represent the present value of the defined benefit obligation. As of 31 December 2013, unpaid vacation liability amounted to TL136,082 (31 December 2012: TL134,400), and employment termination amounted to TL570,074 (31 December 2012: TL642,480) are presented under the "Employee Benefits Provision" in the financial statements.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Movement of employment termination benefits liability in the balance sheet:

|                        | Current Period | Prior Period |
|------------------------|----------------|--------------|
| As of 1 January        | 642,480        | 533,222      |
| Payments in the Period | (144,225)      | (49,590)     |
| Charge for the Period  | 71,819         | 158,848      |
| Total                  | 570,074        | 642,480      |

### 2) Pension Rights

The technical balance sheet reports which are prepared in accordance with the principles Act numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, by using a technical interest rate of 9.80%, concluded that no technical deficit arises in the mentioned fund as of 31 December 2013 and 2012.

The liability related to Parent Bank's benefits to be transferred to SSI as of the balance sheet date is expected payment to be made to SSI during the transfer. Actuarial parameters and results used in calculation of this amount reflects the Act's, numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, principles related to pension and health benefits to be transferred to SSI (9.80% real discount rate, etc.).

According to related Actuary Report, the Fund's surplus is TL1,371,944 as of 31 December 2013. (31 December 2012: TL813,030)

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Present value of funded obligations                    | 382,944               | (64,970)     |
| - Pension benefits transferable to SSI                 | (42,132)              | (330,877)    |
| - Post employment medical benefits transferable to SSI | 425,076               | 265,907      |
| Fair value of plan assets                              | 989,000               | 878,000      |
| Actuarial Surplus                                      | 1,371,944             | 813,030      |

The principal actuarial assumptions used are as follows:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Discount rate  |                |              |
| - Pension benefits transferable to SSI                 | 9.80%          | 9.80%        |
| - Post employment medical benefits transferable to SSI | 9.80%          | 9.80%        |

To represent mortality rates both before and after retirement, CSO 1980 Female/Male mortality table is used.

Plan assets are comprised as follows:

|                        | Current Period | Prior Period |
|------------------------|----------------|--------------|
| Bank Placements        | 681,445        | 694,729      |
| Property and Equipment | 185,987        | 160,982      |
| Marketable Securities  | 114,084        | 13,889       |
| Other                  | 7,484          | 8,400        |
| Total                  | 989,000        | 878,000      |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 8. Information on tax liability:

#### a) Information on current tax liability:

## 1) Information on tax provisions:

As of 31 December 2013, the remaining corporate tax liability after deducting temporary taxes paid for the period is TL175,514 (31 December 2012: TL348,154).

### 2) Information on current taxes payable:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Corporate Tax Payable                     | 175,514        | 348,154      |
| Taxation on Income from Securities        | 103,901        | 86,583       |
| Property Tax                              | 1,482          | 1,023        |
| Banking Insurance Transactions Tax (BITT) | 69,055         | 52,227       |
| Foreign Exchange Transactions Tax         | 22             | 5            |
| Value Added Tax Payable                   | 2,850          | 3,483        |
| Other                                     | 46,783         | 34,231       |
| Total                                     | 399,607        | 525,706      |

### 3) Information on premiums:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Social Security Premiums - Employee                    | 480            | 98           |
| Social Security Premiums - Employer                    | 469            | 134          |
| Bank Social Aid Pension Fund Premium - Employee        | 135            | 101          |
| Bank Social Aid Pension Fund Premium - Employer        | 251            | 187          |
| Pension Fund Membership Fees and Provisions - Employee | 6              | 5            |
| Pension Fund Membership Fees and Provisions - Employer | 21             | 14           |
| Unemployment Insurance - Employee                      | 408            | 247          |
| Unemployment Insurance - Employer                      | 792            | 496          |
| Other  | -              | 9            |
| Total  | 2,562          | 1,291        |

## b) Information on deferred tax liabilities, if any:

The Group's deferred tax liability amounts to TL1,681 (31 December 2012: TL368). However, this amount is netted off against the deferred tax asset and accordingly deferred tax asset amounting to TL336,566 (31 December 2012: TL226,840) is presented in the financial statements.

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### 9. Information on shareholders' equity:

#### a) Presentation on paid-in capital:

|                 | Current Period | Prior Period |
|-----------------|----------------|--------------|
| Common Stock    | 2,500,000      | 2,500,000    |
| Preferred Stock | -              | -            |

# b) Paid-in capital amount, explanation whether the registered capital system is applicable by the Bank, if so the registered capital ceiling amount:

The Parent Bank does not have a registered capital system.

c) Information on share capital increases and their sources; other information on increased capital shares in the current period:

There is no share capital increase and increased capital shares.

d) Information on additions from capital reserves to capital in the current period:

There is no increase from capital reserves.

e) Capital commitments in the last fiscal year and continue until the end of the following interim period, general purpose of these commitments and estimated resources required for these commitments:

The Parent Bank has no capital commitments.

f) Indicators of the Parent Bank 's income, profitability and liquidity for the previous periods and possible effects of future assumptions based on the uncertainty of these indicators on the Bank's equity:

In the current period, the Parent Bank follows its operations in line with the previous periods. The Parent Bank's balance sheet has been managed with precaution by being affected by the interest, rate of exchange and credit risks at the minimum level. This helps to reduce the effects of fluctuations in the market to the Parent Bank's performance and contributes to the profitability structure to be sustainable.

#### g) Information on preferred shares:

The Parent Bank has no preferred shares.

### h) Information on marketable securities value increase fund:

|  | Current Period |           | Prior Period |         |
|--|----------------|-----------|--------------|---------|
|  | TL             | FC        | TL           | FC      |
| From Subsidiaries, Associates and Entities under |                |           |              |         |
| Common Control                                   | 34,084         | 175,386   | -            | -       |
| Revaluation Difference                           | 34,084         | 175,386   | -            | -       |
| Foreign Exchange Difference                      | -              | -         | -            | -       |
| From Available for Sale Marketable Securities    | (692,217)      | (320,793) | 474,452      | 450,284 |
| Revaluation Difference                           | (1,133,746)    | (320,793) | 695,188      | 450,284 |
| Deferred Tax Effect                              | 272,063        | -         | (212,771)    | -       |
| Foreign Exchange Difference                      | 169,466        | -         | (7,965)      | -       |
| Total  | (658,133)      | (145,407) | 474,452      | 450,284 |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. EXPLANATIONS AND NOTES TO THE OFF-BALANCE SHEET ACCOUNTS

#### 1. Information on off-balance sheet liabilities:

### a) Nature and amount of irrevocable loan commitments:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Payment Commitments for Cheques   | 2,513,023      | 2,410,300    |
| Asset Purchase Commitments  | 4,481,178      | 455,918      |
| Commitments for Credit Card Expenditure Limits                            | 6,295,134      | 3,829,389    |
| Loan Granting Commitments   | 1,213,595      | 199,008      |
| Other Irrevocable Commitments   | 2,931,982      | 2,151,772    |
| Subsidiaries and Associates Capital Contribution Commitments              | -              | -            |
| Promotion Campaigns Commitments Relating to Credit Card and Bank Services | 13,049         | 10,985       |
| Total   | 17,447,961     | 9,057,372    |

#### b) Nature and amount of possible losses and commitments arising from the off-balance sheet items including the below mentioned:

The Parent Bank has no possible losses arising from the off-balance sheet items.

### 1) Non-cash loans including guarantees, acceptances, financial guarantees and other letter of credits:

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| Guarantee Letters | 23,545,464     | 12,276,010   |
| Bank Acceptances  | 2,118,003      | 960,969      |
| Letter of Credits | 4,229,114      | 2,415,141    |
| Total             | 29,892,581     | 15,652,120   |

### 2) Certain guarantees, temporary guarantees, surety ships and similar transactions:

|  | Current Period | <b>Prior Period</b> |
|--|----------------|---------------------|
| Letter of Temporary Guarantees                 | 1,489,824      | 473,559             |
| Letter of Certain Guarantees                   | 15,023,192     | 6,832,794           |
| Letters of Advance Guarantees                  | 5,712,825      | 3,533,511           |
| Letters of Guarantees Given to Customs Offices | 94,900         | 122,121             |
| Other Letters of Guarantees                    | 1,195,358      | 1,290,524           |
| Total  | 23,516,099     | 12,252,509          |

#### c) 1) Total non-cash loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans for Providing Cash Loans      | 1,107,629      | 1,168,472    |
| With Original Maturity of One Year or Less   | 120,548        | 244,978      |
| With Original Maturity of More than One Year | 987,081        | 923,494      |
| Other Non-Cash Loans                         | 28,784,952     | 14,483,648   |
| Total  | 29,892,581     | 15,652,120   |

## c) 2) Information on sectoral risk concentrations of non-cash loans:

|                                      |            | Current | Period     |        |           | Prior P | eriod      |        |
|--------------------------------------|------------|---------|------------|--------|-----------|---------|------------|--------|
|                                      | TL         | (%)     | TL         | (%)    | TL        | (%)     | TL         | (%)    |
| Agricultural                         | 20,404     | 0.19    | 91         | 0.00   | 10,429    | 0.19    | 1,507      | 0.01   |
| Farming and Raising Livestock        | 297        | 0.00    | -          | 0.00   | 352       | 0.01    | -          | 0.00   |
| Forestry                             | 20,107     | 0.19    | 16         | 0.00   | 10,077    | 0.18    | 1,507      | 0.01   |
| Fishing                              | -          | 0.00    | 75         | 0.00   | -         | 0.00    | -          | 0.00   |
| Manufacturing                        | 2,891,237  | 26.69   | 10,470,434 | 54.93  | 1,334,176 | 24.12   | 5,910,412  | 58.39  |
| Mining and Quarrying                 | 57,269     | 0.53    | 172,735    | 0.91   | 34,068    | 0.62    | 156,134    | 1.54   |
| Production                           | 1,707,501  | 15.76   | 8,287,700  | 43.48  | 960,724   | 17.37   | 5,087,746  | 50.27  |
| Electric. Gas and Water              | 1,126,467  | 10.40   | 2,009,999  | 10.55  | 339,384   | 6.14    | 666,532    | 6.59   |
| Construction                         | 2,163,664  | 19.98   | 3,315,383  | 17.39  | 915,437   | 16.55   | 1,299,436  | 12.84  |
| Services                             | 5,138,943  | 47.44   | 4,472,635  | 23.47  | 2,783,659 | 50.33   | 1,392,348  | 13.76  |
| Wholesale and Retail Trade           | 2,329,398  | 21.51   | 1,235,909  | 6.48   | 960,831   | 17.37   | 822,514    | 8.13   |
| Hotel. Food and Beverage Services    | 38,498     | 0.36    | 45,265     | 0.24   | 14,639    | 0.26    | 14,119     | 0.14   |
| Transportation and Telecommunication | 432,696    | 3.99    | 246,946    | 1.30   | 227,530   | 4.11    | 73,617     | 0.73   |
| Financial Institutions               | 1,817,651  | 16.78   | 393,100    | 2.06   | 1,343,999 | 24.30   | 349,503    | 3.45   |
| Real Estate and Leasing Services     | 283,671    | 2.62    | 594,851    | 3.12   | 185,374   | 3.35    | 131,890    | 1.30   |
| Self-Employment Services             | -          | 0.00    | -          | 0.00   | -         | 0.00    | -          | 0.00   |
| Education Services                   | 22,183     | 0.20    | 9,756      | 0.05   | 14,425    | 0.26    | 289        | 0.00   |
| Health and Social Services           | 214,846    | 1.98    | 1,946,808  | 10.21  | 36,861    | 0.67    | 416        | 0.00   |
| Other                                | 617,495    | 5.70    | 802,295    | 4.21   | 486,805   | 8.80    | 1,517,911  | 15.00  |
| Total                                | 10,831,743 | 100.00  | 19,060,838 | 100.00 | 5,530,506 | 100.00  | 10,121,614 | 100.00 |

# c) 3) Information on the non-cash loans classified under Group I and Group II:

|                                     | Group I:   |            | Group II: |         |
|-------------------------------------|------------|------------|-----------|---------|
|                                     | TL         | FC         | TL        | FC      |
| Non-Cash Loans                      | 10,742,779 | 18,953,280 | 88,964    | 107,558 |
| Letters of Guarantee                | 10,650,889 | 12,672,706 | 88,964    | 103,540 |
| Bank Acceptances                    | 68,438     | 2,049,339  | -         | 226     |
| Letters of Credit                   | 23,452     | 4,201,870  | -         | 3,792   |
| Endorsements                        | -          | -          | -         | -       |
| Underwriting Commitments            | -          | -          | -         | -       |
| Factoring Guarantees                | -          | -          | -         | -       |
| Other Commitments and Contingencies | -          | 29,365     | -         | -       |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 2. Explanations on derivative transactions:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Types of Trading Transactions                         |                |              |
| Foreign Currency Related Derivative Transactions: (I) | 23,359,135     | 11,387,535   |
| Forward Transactions                                  | 720,364        | 112,342      |
| Swap Transactions                                     | 22,638,771     | 11,275,193   |
| Futures Transactions                                  | -              | -            |
| Option Transactions                                   | -              | -            |
| Interest Related Derivative Transactions (II)         | -              | -            |
| Forward Interest Rate Agreements                      | -              | -            |
| Interest Rate Swaps                                   | -              | -            |
| Interest Rate Options                                 | -              | -            |
| Interest Rate Futures                                 | -              | -            |
| Other Trading Derivative Transactions: (III)          | -              | -            |
| A. Total Trading Derivative Transactions (I+II+III)   | 23,359,135     | 11,387,535   |
| Types of Hedging Derivative Transactions              |                |              |
| Fair Value Hedges                                     | -              | -            |
| Cash Flow Hedges                                      | -              | -            |
| Foreign Currency Investment Hedges                    | -              | -            |
| B. Total Hedging Derivative Transactions              | -              | -            |
| Total Derivative Transactions (A+B)                   | 23,359,135     | 11,387,535   |

The Parent Bank has no derivative instruments for hedging purposes. There are no unrealized transactions (those are estimated in the prior period and recognized based on this assumption however; it is clear that those transactions would not be realized) or expense and income from agreements in the income statement in the current period.

|                              | Up to       | 1-3         | 3-12        | 1-5       | Over 5 |              |
|------------------------------|-------------|-------------|-------------|-----------|--------|--------------|
| Current Period               | 1 Month     | Months      | Months      | Years     | Years  | Total        |
| Derivatives held for trading |             |             |             |           |        |              |
| Foreign exchange derivatives | 140,065     | 14,957      | 140,221     | 17,074    | -      | 312,317      |
| - Inflow                     | (7,792,576) | (2,168,538) | (1,031,101) | (531,194) | -      | (11,523,409) |
| - Outflow                    | 7,932,641   | 2,183,495   | 1,171,322   | 548,268   | -      | 11,835,726   |
| Interest rate derivatives    | -           | -           | -           | -         | -      | -            |
| - Inflow                     | -           | -           | -           | -         | -      | -            |
| - Outflow                    | -           | -           | -           | -         | -      | -            |
| Derivatives held for hedging | -           | -           | -           | -         | -      | -            |
| Foreign exchange derivatives | -           | -           | -           | -         | -      | -            |
| - Inflow                     | -           | -           | -           | -         | -      | -            |
| - Outflow                    | -           | -           | -           | -         | -      | -            |
| Interest rate derivatives    | -           | -           | -           | -         | -      | -            |
| - Inflow                     | -           | -           | -           | -         | -      | -            |
| - Outflow                    | -           | -           | -           | -         | -      | -            |
| Total inflow                 | (7,792,576) | (2,168,538) | (1,031,101) | (531,194) | -      | (11,523,409) |
| Total outflow                | 7,932,641   | 2,183,495   | 1,171,322   | 548,268   | =      | 11,835,726   |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|                              | Up to       | 1-3      | 3-12     | 1-5         | Over 5 |             |
|------------------------------|-------------|----------|----------|-------------|--------|-------------|
| Prior Period                 | 1 Month     | Months   | Months   | Years       | Years  | Total       |
| Derivatives held for trading |             |          |          |             |        |             |
| Foreign exchange derivatives | 122,611     | 87       | 162      | (6,255)     | -      | 116,605     |
| - Inflow                     | (4,429,946) | (17,032) | (25,687) | (1,162,800) | -      | (5,635,465) |
| - Outflow                    | 4,552,557   | 17,119   | 25,849   | 1,156,545   | -      | 5,752,070   |
| Interest rate derivatives    | -           | -        | -        | -           | -      | -           |
| - Inflow                     | -           | -        | -        | -           | -      | -           |
| - Outflow                    | -           | -        | -        | -           | -      | -           |
| Derivatives held for hedging | -           | -        | -        | -           | -      | -           |
| Foreign exchange derivatives | -           | -        | -        | -           | -      | -           |
| - Inflow                     | -           | -        | -        | -           | -      | -           |
| - Outflow                    | -           | -        | -        | -           | -      | -           |
| Interest rate derivatives    | -           | -        | -        | -           | -      | -           |
| - Inflow                     | -           | -        | -        | -           | -      | -           |
| - Outflow                    | -           | -        | -        | -           | -      | -           |
| Total inflow                 | (4,429,946) | (17,032) | (25,687) | (1,162,800) | -      | (5,635,465) |
| Total outflow                | 4,552,557   | 17,119   | 25,849   | 1,156,545   | -      | 5,752,070   |

### 3. Explanations on contingent assets and liabilities:

Provision is allocated for transactions with complete and accurate data that may have an effect on the financial structure of the Bank and otherwise, provision is provided based on the estimations.

Group's liability resulting from the cheques given to its customers amounts to TL2,513,023 (31 December 2012: TL2,410,300)

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

#### 4. Explanations on services in the name of others:

The Parent Bank acts as an intermediary for purchases and sales of government securities on behalf of individuals and entities, conducts repo transactions, and provides custody services. The Parent Bank does not provide consultancy and management services.



# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 5. Information on the Bank's rating that has been determined by international rating agencies

Information on the assessment done by the international rating agencies Moody's Investor Services and Fitch Ratings are as follows:

## Moody's Investor Services: May 2013

Outlook Stable Bank Financial Strength D+

# Fitch Ratings: November 2013

**Foreign Currency Commitments** 

Long Term BBBShort Term F3
Outlook Stable

Local Currency CommitmentsLong TermBBBShort TermF3OutlookStableNationalAAA (tur)OutlookStableViability Ratingbbb-Support Rating2

### IV. EXPLANATIONS AND NOTES RELATED TO THE INCOME STATEMENT

# 1. a) Information on interest income from loans:

|   | Current Per | riod    | Prior Period |         |  |
|---|-------------|---------|--------------|---------|--|
|   | TL          | FC      | TL           | FC      |  |
| Interest on Loans (1)                           | 8,805,150   | 795,713 | 8,333,265    | 396,163 |  |
| Short Term Loans                                | 2,617,514   | 98,129  | 2,483,854    | 66,886  |  |
| Medium and Long Term Loans                      | 6,049,093   | 696,998 | 5,746,064    | 328,762 |  |
| Interest on Non-Performing Loans                | 138,543     | 586     | 103,347      | 515     |  |
| Premiums from Resource Utilization Support Fund | -           | -       | -            | -       |  |

<sup>(1)</sup> Includes fees and commissions income on cash loans.

#### b) Information on interest received from the banks:

|  | Current Period |        | Prior F | eriod |  |
|--|----------------|--------|---------|-------|--|
|  | TL             | FC     | TL      | FC    |  |
| Central Bank of the Republic of Turkey | -              | -      | -       | -     |  |
| Domestic Banks                         | 94,562         | 4,718  | 56,607  | 858   |  |
| Foreign Banks                          | 939            | 6,900  | 863     | 6,345 |  |
| Head Office and Branches               | -              | 105    | -       | 114   |  |
| Total                                  | 95,501         | 11,723 | 57,470  | 7,317 |  |

#### c) Information on interest income on marketable securities:

|   | Current Period |         | Prior F   | Period  |  |
|---|----------------|---------|-----------|---------|--|
|   | TL             | FC      | TL        | FC      |  |
| From Trading Financial Assets                         | 946            | 421     | 2,404     | 483     |  |
| From Financial Assets at Fair Value through Profit or |                |         |           |         |  |
| Loss  | 1,060          | -       | 963       | -       |  |
| From Available-for-Sale Financial Assets              | 2,755,407      | 261,029 | 3,007,160 | 194,151 |  |
| From Held-to-Maturity Investments                     | 1,499,694      | 315,903 | 2,640,001 | 288,196 |  |
| Total   | 4,257,107      | 577,353 | 5,650,528 | 482,830 |  |

# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### d) Information on interest income from subsidiaries and associates:

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Interest Income from Subsidiaries and Associates | 521                   | 3,770        |

# 2. a) Information on interest expense on borrowings:

|  | Current P | eriod  | Prior Period |        |  |
|--|-----------|--------|--------------|--------|--|
|  | TL        | FC     | TL           | FC     |  |
| Banks (1)                              | 69,335    | 96,478 | 43,134       | 45,796 |  |
| Central Bank of the Republic of Turkey | -         | -      | -            | -      |  |
| Domestic Banks                         | 8,239     | 5,029  | 842          | 16,632 |  |
| Foreign Banks                          | 61,096    | 91,449 | 42,292       | 29,164 |  |
| Head Office and Branches               | -         | -      | -            | -      |  |
| Other Institutions                     | -         | -      | -            | -      |  |
| Total                                  | 69,335    | 96,478 | 43,134       | 45,796 |  |

<sup>(1)</sup> Includes fees and commissions expenses on cash loans.

### b) Information on interest expenses given to subsidiaries and associates:

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Interest Expenses Given to Subsidiaries and Associates | 3,653                 | 25,786       |

## c) Information on interest given on securities issued:

|                                     | Current | Period | Prior F | Period |
|-------------------------------------|---------|--------|---------|--------|
|                                     | TL      | FC     | TL      | FC     |
| Interest Given on Securities Issued | 171,143 | -      | 133,407 | -      |

## d) 1) Maturity structure of the interest expense on deposits:

|                                     |                   |                  |           | Time De           | posit           |                        |                       |           |
|-------------------------------------|-------------------|------------------|-----------|-------------------|-----------------|------------------------|-----------------------|-----------|
| Account Name                        | Demand<br>Deposit | Up to 1<br>Month |           | Up to 6<br>Months | Up to 1<br>Year | More<br>Than<br>1 year | Cumulative<br>Deposit | Total     |
| TL                                  |                   |                  |           |                   |                 |                        |                       |           |
| Bank Deposit                        | -                 | 155,177          | -         | -                 | -               | -                      | -                     | 155,177   |
| Saving Deposit                      | 9                 | 120,599          | 3,020,608 | 283,134           | 51,861          | 62,189                 | 755                   | 3,539,155 |
| Public Sector Deposit               | 196               | 133,714          | 417,906   | 22,756            | 30,205          | 958                    | -                     | 605,735   |
| Commercial Deposit                  | 151               | 139,984          | 289,713   | 42,051            | 21,048          | 678                    | -                     | 493,625   |
| Other Deposit                       | 32                | 16,672           | 190,378   | 22,971            | 28,875          | 343                    | -                     | 259,271   |
| Deposit with 7 Days<br>Notification | -                 | -                | -         | -                 | -               | -                      | -                     | -         |
| Total                               | 388               | 566,146          | 3,918,605 | 370,912           | 131,989         | 64,168                 | 755                   | 5,052,963 |
| FC                                  |                   |                  |           |                   |                 |                        |                       |           |
| Foreign Currency Deposit            | 8,612             | 53,974           | 149,721   | 56,646            | 29,997          | 169,698                | 6                     | 468,654   |
| Bank Deposit                        | 58,950            | -                | -         | 4                 | 9,336           | 14,376                 | -                     | 82,666    |
| Deposit with 7 Days<br>Notification | -                 | -                | -         | -                 | -               | -                      | -                     | -         |
| Gold Vault                          | -                 | 152              | 1,153     | 81                | 51              | 46                     | -                     | 1,483     |
| Total                               | 67,562            | 54,126           | 150,874   | 56,731            | 39,384          | 184,120                | 6                     | 552,803   |
| Grand Total                         | 67,950            | 620,272          | 4,069,479 | 427,643           | 171,373         | 248,288                | 761                   | 5,605,766 |



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 3. Explanations on dividend income:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Trading Financial Assets                              | -              | -            |
| Financial Assets at Fair Value Through Profit or Loss | 21             | -            |
| Available-for-Sale Financial Assets                   | 9,035          | 14,998       |
| Other (1)   | 5,271          | 2,681        |
| Total   | 14,327         | 17,679       |

<sup>(1)</sup> Shows the Group's dividend income from equity investments, subsidiaries, associates and entities under common control.

#### 4. Information on trading profit/loss (net):

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Profit                                      | 10,954,989     | 5,250,568    |
| Profit from the Capital Market Transactions | 95,642         | 86,786       |
| Profit on Derivative Financial Instruments  | 1,958,796      | 1,331,691    |
| Foreign Exchange Gains                      | 8,900,551      | 3,832,091    |
| Loss (-)                                    | 11,129,620     | 5,295,283    |
| Loss from the Capital Market Transactions   | 1,963          | 19,994       |
| Loss on Derivative Financial Instruments    | 1,553,009      | 1,376,875    |
| Foreign Exchange Loss                       | 9,574,648      | 3,898,414    |

### 5. Information on profit/loss on derivative financial operations:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Effect of the change in exchange rates on profit/loss | 243,834        | (654,435)    |
| Effect of the change in interest rates on profit/loss | 161,953        | 609,251      |
| Total   | 405,787        | (45,184)     |

#### 6. Information on other operating income:

Information on factors covering the recent developments which has significant effect on the Parent Bank's income and the extent of effect on income:

There are no significant matters covering the recent developments which have significant effect on the Parent Bank's income. Main component of the Parent Bank's other operating income consists of reversals from prior period provisions amounting to TL(630,015).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 7. a) Provision expenses for impairment on loans and other receivables:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Specific Provisions for Loans and Other Receivables (1)   | 713,652        | 815,403      |
| Group III Loans and Receivables   | 98,161         | 131,824      |
| Group IV Loans and Receivables  | 332,752        | 510,664      |
| Group V Loans and Receivables   | 282,739        | 172,915      |
| General Provision Expenses (2)  | 771,022        | 229,131      |
| Provision Expenses for the Possible Losses  | 387,388        | 630,853      |
| Marketable Securities Impairment Expense  | 1,068          | 106          |
| Financial Assets at Fair Value through Profit and Loss  | -              | -            |
| Financial Assets Available for Sale   | 1,068          | 106          |
| Impairment Losses from Associates, Subsidiaries, Joint Ventures and Marketable Securities<br>Held to Maturity | -              | -            |
| Associates  | -              | -            |
| Subsidiaries  | -              | -            |
| Entities under Common Control   | -              | -            |
| Investment Securities Held to Maturity  | -              | -            |
| Other   | 6,240          | 132,217      |
| Total   | 1,879,370      | 1,807,710    |

<sup>(1)</sup> The relevant balance includes the expenses related to the current period. The provision reversals within the period amounting to TL310,711 are presented in other operating income (31 December 2012: 132,966 TL).

## 8. a) Information on other operating expenses:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Personnel Expenses   | 1,858,253      | 1,430,198    |
| Reserve for Employee Termination Benefits  | 52,345         | 159,120      |
| Bank Social Aid Provision Fund Deficit Provision                                     | -              | -            |
| Tangible Fixed Assets Impairment Expense   | 898            | 878          |
| Depreciation Expenses of Tangible Fixed Assets                                       | 87,364         | 63,114       |
| Intangible Assets Impairment Expense   | -              | -            |
| Goodwill Impairment Expense  | -              | -            |
| Amortization Expenses of Intangible Assets   | 43,298         | 19,060       |
| Impairment Expense for Equity Shares Subject to the Equity Method                    | -              | -            |
| Impairment Expense for Investment Securities that will be Disposed                   | -              | -            |
| Amortization Expenses of Investment Securities that will be Disposed                 | 553            | 350          |
| Impairment Expense for Property, Plant and Equipment Held for Sale and Discontinuing |                |              |
| Operations   | -              | _            |
| Other Operating Expenses   | 1,586,105      | 1,121,949    |
| Operational Leasing Expenses   | 115,331        | 90,404       |
| Maintenance Expenses   | 72,032         | 38,709       |
| Advertisement Expenses   | 81,711         | 45,554       |
| Other Expenses   | 1,317,031      | 947,282      |
| Loss on Sales of Assets  | 946            | 216          |
| Other (1)  | 916,488        | 963,625      |
| Total  | 4,546,250      | 3,758,510    |

<sup>(1)</sup> TL301,092 (31 December 2012: TL199,939) of other item consists of Saving Deposit Insurance Fund accrual expense while TL304,600 (31 December 2012: TL224,139) consists of taxes, duties and charges expense.

<sup>(2)</sup> The relevant balances include the expenses related to the current period. The provision reversals within the period amounting to TL185are presented in other operating income



# Notes to the Consolidated Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### 9. Information on tax provision for continuing and discontinued operations:

The Group does not have any discontinuing operations. The compositions of the profit/loss before tax from the continuing operations are following:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Net Interest Income   | 7,963,471      | 7,102,623    |
| Net Fees and Commissions Income                                 | 871,950        | 697,715      |
| Dividend Income   | 14,327         | 17,679       |
| Trading Income/Expense (Net)                                    | (174,631)      | (44,715)     |
| Other Operating Income  | 2,105,121      | 1,438,807    |
| Provision for Loan or Other Receivables Losses (-)              | 1,879,370      | 1,807,710    |
| Other Operating Expenses (-)                                    | 4,546,250      | 3,758,513    |
| Earning/Loss from Subsidiaries Consolidated with Equity Pick-up | 17,318         | 11,285       |
| Income/(Loss) from Continuing Operations                        | 4,371,936      | 3,657,171    |

#### 10. Information on tax provision for continued and discontinued operations

As of 31 December 2013, TL(1,107,604) (31 December2012 TL(901,643)) of the Group's total tax provision expense amounting to TL(730,902) (31 December 2012: TL(1,187,066)), consists of current tax expense while the rest amounting to TL(376,702) (31 December 2012: TL285,423) consists of deferred tax income.

## 11. Explanation on net income/loss for the period for continued and discontinued operations:

The Group's net operating income after tax amounts to TL3,264,332 (31 December 2012: TL2,755,531).

#### 12. Information on net profit/loss:

a) Nature, amount and frequency of income and expenses arising from ordinary banking activities, if required for the understanding the performance of the Parent Bank in the current period:

The Parent Bank, mainly utilizes its resources from domestic deposits on loans, securities and interbank operations. Besides, it obtains income via commissions taken from non-cash loans, other banking operations and insurance agencies.

b) The effect of the change in accounting estimates to the net profit/loss; including the effects to the future period, if any:

As of the balance sheet date, there is no change in accounting estimates that may require further explanations in the current period (31 December 2012: None).

13. If other items in the income statement exceed 10% of the income statement total, sub-accounts constituting at least 20% of these items are shown below:

As of 31 December 2013, the Group's other fee and commission income amounting to TL947,605 (31 December 2012: TL819,542) consists of TL263,257 (31 December 2012: TL268,971) of credit card fees and commission income, TL231,068 (31 December 2012: TL145,288) of insurance commission and the remaining TL453,280 (31 December 2012: TL405,283) of money order, account management fee and other commission income.

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#### V. EXPLANATIONS AND NOTES RELATED TO CHANGES IN SHAREHOLDERS' EQUITY

1. In accordance with the Turkish Accounting Standards, the disclosures on shareholders' equity are made accordingly in the order of financial statement items in this section:

#### a) Explanations on inflation adjustment differences for equity items:

As per the BRSA's Circular numbered 5 announced on 28 April 2005 it is stated that the indicators of hyperinflationary period are eliminated to a large extent, inflation accounting applied in the banking system has been ceased as of 1 January 2005 in accordance with the BRSA decree numbered 1623 on 21 April 2005.

#### b) Explanations on profit distribution:

The General Assembly of the Parent Bank for the year 2012 was carried out on 29 March 2013. In accordance with the decision taken, the amount of TL2,362,492 on the basis of distribution of the profit for the year 2012 amounting to TL2,650,428, TL118,125 is decided to transfer to primary legal reserves and TL14,500 is decided to transfer to secondary legal reserves, TL145,000 is decided to distribute as dividend to employees provided that dividend amount does not exceed two month gross wage for each employee and TL106,250 is decided to distribute to the Treasury after deducting withholding tax of 15% (TL18,750) in cash. Besides, TL1,959,867 of the profit has been preserved and TL134,987 is paid within the framework of dividend decided to transfer to employees. According to the decision of the General Assembly's the remaining part of dividend reserved to be distributed to personnel TL10,013 is transferred to the account of the "Profit Reserves".

The Parent Bank is planning to distribute its 2013 profit in accordance with its articles of association. However, as of the report date, there is no decision taken regarding the profit distribution.

1. In accordance with the Turkish Accounting Standards, the disclosures on shareholders' equity are made accordingly in the order of financial statement items in this section:

#### c) Explanations on Available For Sale Financial Assets:

Available for sale financial assets are not included in the current income statement, until their collections, disposals, sales or losses are realized and those assets are recognized under the "Marketable Securities Revaluation Fund" under equity. In accordance with TAS 39 and due to the change in the Parent Bank's intention to hold the previously classified as available for sale securities to maturity the Parent Bank has reclassified the securities under available for sale portfolio to held to maturity portfolio. The valuation differences of these securities is presented under shareholders' equity as a "Marketable Securities Valuation Differences" and transferred to profit/loss with subject to redemption with proportional to the maturity of security.

Subsidiaries and jointly controlled entities domiciled and operating abroad are followed by their fair values. For such subsidiaries and entities under common control, the fair value is determined with revaluation report prepared by independent valuation firm and revaluation differences are recognized under "Marketable Securities Revaluation Fund" under equity.

#### d) Profit Reserves:

As of the balance sheet date, profit reserves amount to TL12,578,459, legal reserves amount to TL2,645,390, extraordinary reserves amount to TL9,011,091 and other profit reserves amount to TL921,978.

### VI. EXPLANATIONS AND NOTES RELATED TO THE STATEMENT OF CASH FLOWS

1. Explanations about other cash flows items and the effect of changes in foreign exchange rates on cash and cash equivalents:

"Operating Profit before Changes in Operating Assets and Liabilities" amounting to TL5,191,109 is composed mainly from interest received from loans and securities amounting to TL15,922,425 and interest paid to deposit and money market operations which is amounting to TL6,654,910. Other earnings consists primarily net fee, commission income and other operation losses.

The effect of change in foreign exchange rate on cash and cash equivalents is determined, approximately, as TL424,386 as of 31 December 2013 (31 December 2012: TL (72,871)).



# **Notes to the Consolidated Financial Statements at 31 December 2013**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

Cash in TL, cash in foreign currency, Central Bank of the Republic of Turkey, money in transit, bank cheques purchased and cash on money market operations are defined as "cash"; interbank money transactions placements having maturities less than three months, and time deposits in banks are defined as "cash equivalents".

### Period opening and end cash and cash equivalents balance:

| Period Opening   | Current Period | Prior Period |
|--|----------------|--------------|
| Cash in TL and in Foreign Currency                     | 1,465,021      | 1,355,201    |
| Central Bank of the Republic of Turkey and Other Banks | 5,539,881      | 6,913,722    |
| Money Market Operations                                | 61,722         | 12,212       |
| Total Cash and Cash Equivalents                        | 7,066,624      | 8,281,135    |
| Period End   | Current Period | Prior Period |
| Cash in TL and in Foreign Currency                     | 1,821,663      | 1,465,021    |
| Central Bank of the Republic of Turkey and Other Banks | 6,348,809      | 5,539,881    |
| Money Market Operations                                | 53,272         | 61,722       |
| Total Cash and Cash Equivalents                        | 8,223,744      | 7,066,624    |

#### VII. EXPLANATIONS AND NOTES TO THE RISK GROUP OF THE PARENT BANK

1) Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances:

### a) Current Period:

|                                    | Subsidiaries, Associates<br>and Entities Under Common<br>Control (Joint Ventures) |          | Sharehold | Direct or Indirect<br>Shareholders of the<br>Parent Bank |      | Other Real and<br>Legal Persons in the<br>Risk Group |  |
|------------------------------------|---|----------|-----------|--|------|--|--|
| Risk Group of the Parent Bank      | Cash  | Non-cash | Cash      | Non-cash   | Cash | Non-cash   |  |
| Loans and Other Receivables (1)    |   |          |           |  |      |  |  |
| Opening Balance                    | 61,333  | -        | -         | -  | -    | -  |  |
| Closing Balance                    | -   | -        | -         | -  | -    | -  |  |
| Interest and Commissions<br>Income | 521   | -        | -         | -  | -    | -  |  |

<sup>(1)</sup> The cash loans balance includes the investments to associates, subsidiaries and entities under common control.

### b) Prior Period:

|                                    | Subsidiaries, Associates<br>and Entities Under Common<br>Control (Joint Venture) |          | Sharehold | Direct or Indirect<br>Shareholders of the<br>Parent Bank |      | Other Real and<br>Legal Persons in the<br>Risk Group |  |
|------------------------------------|--|----------|-----------|--|------|--|--|
| Risk Group of the Parent Bank      | Cash   | Non-cash | Cash      | Non-cash   | Cash | Non-cash   |  |
| Loans and Other Receivables (1)    |  |          |           |  |      |  |  |
| Opening Balance                    | 18,419   | -        | -         | -  | -    | -  |  |
| Closing Balance                    | 61,333   | -        | -         | -  | -    | -  |  |
| Interest and Commissions<br>Income | 3,770  | -        | -         | -  | -    | -  |  |

<sup>(1)</sup> The cash loans balance includes the investments to associates, subsidiaries and entities under common control.

# (Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# Notes to the Consolidated Financial Statements at 31 December 2013

### c) 1) Deposits held by the Parent Bank's risk group:

| Risk Group of the Bank       | Subsidiaries, Associates and<br>Entities Under Common<br>Control (Joint Venture) |                 | Entities Under Common Shareholders of the |                 | Other Real and<br>Legal Persons in the<br>Risk Group |   |
|------------------------------|--|-----------------|---|-----------------|--|---|
| Deposits                     | Current<br>Period  | Prior<br>Period | Current<br>Period                         | Prior<br>Period | Current<br>Period                                    |   |
| Opening Balance              | 557,636  | 580,370         | -   | -               | -  | - |
| Closing Balance              | 168,049  | 557,636         | -   | -               | -  | - |
| Interest Expense on Deposits | 3,653  | 25,786          | -   | -               | -  | - |

#### 2) Information on forward transactions, option agreements and similar transactions between the Parent Bank's risk group;

| Risk Group of the Bank                             | and Entities Und  | Subsidiaries, Associates<br>and Entities Under Common<br>Control (Joint Ventures) |                   | Direct or Indirect<br>Shareholders of<br>the Bank |   | Other Real and Legal Persons in the Risk Group |  |
|--|-------------------|---|-------------------|---|---|--|--|
|  | Current<br>Period | Prior<br>Period   | Current<br>Period | Prior<br>Period                                   |   |  |  |
| The Fair Value Differences Through Profit and Loss |                   |   |                   |   |   |  |  |
| Opening Balance                                    | -                 | 7,402   | -                 | -   | - | -  |  |
| Closing Balance                                    | -                 | -   | -                 | -   | - | -  |  |
| Total Profit/Loss                                  | -                 | (297)   | -                 | -   | - | -  |  |
| Risk Protection Oriented<br>Processes              |                   |   |                   |   |   |  |  |
| Opening Balance                                    | -                 | -   | -                 | -   | - | -  |  |
| Closing Balance                                    | -                 | -   | -                 | -   | - | -  |  |
| Total Profit/Loss                                  | -                 | -   | -                 | -   | - | -  |  |

#### 3) Information about fees paid to the Group's key management:

Fees paid to the Group's key management amount to TL28,108 (31 December 2012: TL18,628).

#### VIII. EXPLANATIONS AND NOTES RELATED TO SUBSEQUENT EVENTS

- 1. The Board of Directors of the Parent Bank has decided to take all necessary actions regarding the issue of bills, bonds and similar kinds of debt instruments which will be issued abroad through one or more issuance, in total up to 3 billion USA dollars or equivalent foreign exchange or TL, and establishing bond issuance program which would allow issuances with different foreign currencies, and maturities (Medium Term Note Program/Global Medium Term Note Program) at the amount of the equivalent of 3 billion USA dollars. Related to that, Board of Director has decided the authorization for the applications to Capital Market Board and other in charge parties regarding necessary permits. In this regard, the required application has been made to Capital Market Board and it has been announced that the application has been approved by Capital Market Board on January 14, 2014. In addition, Banking Regulation and Supervision Agency has declared that it is not considered risky to issue debt instruments as part of bond issuance program to abroad at the amount of the equivalent of 3 billion USA dollars.
- 2. The issue and the public offerings of the Parent Bank's bonds with a nominal value of TRY450 million with 126-day maturity and having a fixed term on 30 May 2014 and of the bonds with a nominal value of TRY300 million with 175-day maturity and having a fixed term on 18 July 2014 have been performed via book-building method on 20, 21, 22 January 2014. The compound interest rates were respectively 9.39% and 9.81%.



# **Notes to the Consolidated** Financial Statements at 31 December 2013

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IX. EXPLANATIONS AND NOTES RELATED TO THE DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN REPRESENTATIVES OF THE PARENT BANK

Information on the Parent Bank's domestic and foreign branches and foreign representatives of the Bank:

|                                      | Number | Number of<br>Employees |                            |              |                         |
|--------------------------------------|--------|------------------------|----------------------------|--------------|-------------------------|
| Domestic Branch                      | 1,636  | 24,639                 |                            |              |                         |
|                                      |        |                        | Country of Incorporation   |              |                         |
| Foreign Representative Office        | 1      | 1                      | 1- Iran                    |              |                         |
|                                      |        |                        |                            | Total Assets | Statutory Share Capital |
| Foreign Branch <sup>(1)</sup>        | 1      | 2                      | 1- USA                     | 1,639,080    | 250,200                 |
|                                      | 1      | 3                      | 2- England                 | 1,080,279    | 113,562                 |
|                                      | 4      | 6                      | 3- Bulgaria                | 95,934       | 41,676                  |
|                                      | 2      | 4                      | 4- Georgia                 | 52,937       | 18,648                  |
|                                      | 2      | 6                      | 5- Iraq                    | 197,850      | 29,820                  |
|                                      | 4      | 5                      | 6- Greece                  | 350,702      | 96,905                  |
|                                      | 1      | 1                      | 7- Saudi Arabia            | 57,619       | 31,950                  |
|                                      | 10     | 37                     | 8- T.R. of Northern Cyprus | 874,096      | 57,539                  |
| Off-Shore Banking Region<br>Branches | -      | -                      | -                          | -            | -                       |

<sup>(1)</sup> Excluding the local employees of the foreign branches.

#### **SECTION SIX**

#### OTHER EXPLANATIONS AND NOTES

#### I. OTHER EXPLANATIONS ON THE GROUP'S OPERATIONS

None.

#### **SECTION SEVEN**

## **EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT**

# I. EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

As of 31 December 2013, consolidated financial statements and explanatory notes of the Bank disclosed herein were audited by Başaran Nas Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a member of PricewaterhouseCoopers) and Independent Auditor's Report dated 11 March 2014 is presented preceding the financial statements.

#### II. EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITORS

None.