



While we were preparing our 2022 Integrated Annual Report, our country was struck by two major earthquakes in Kahramanmaraş on 6 February 2023. With its 175 branches, 771 ATMs and 2,868 colleagues in the area affected by the earthquakes, Ziraat Bank responded immediately to these disasters, which shook us all. Working together with all of our units, and in an effort which went far beyond our Bank, we galvanized our efforts immediately in the hours after the tragedy struck, both for our members and their relatives and for all our citizens affected by the disaster.

While providing in-kind aid such as heating, shelter, fuel, medical supplies and food for earthquake victims, we provided tents and containers for our employees and their relatives in the region. By ensuring that our branches and ATMs remained in operation, we ensured the continuity of financial life.

Within the scope of the work which we carried out by mobilizing all our resources, we provided TL 20 billion in cash support to the Disaster and Emergency Management Directorate (AFAD) to provide support to the regions affected by the earthquake. In addition to this cash support, we rapidly implemented various measures including postponing loan repayments without interest to forgiving the debts of our citizens who lost their lives in the earthquake, and to providing financing with preferential terms to those in the region with various loan support packages.

The combination of the value generated by our work and our cash support reached approximately TL 35 billion.

Ziraat Bank will continue to work resolutely as "More Than a Bank" to ensure the most rapid redevelopment of the regions affected by the earthquake

On behalf of Ziraat Bank's Board of Directors, Senior Management and its employees, we wish God's mercy on the souls of our colleagues and citizens who lost their lives in the disaster, and a swift recovery to those whose lives were affected by the earthquake.

#### CONTENTS

#### INTRODUCTION

- 1 ABOUT THE INTEGRATED ANNUAL
- 4 MESSAGE FROM THE CHAIRMAN OF THE BOARD
- 8 MESSAGE FROM THE CEO
- 12 CORPORATE PROFILE
- 13 OUR VISION-OUR MISSION-OUR STRATEGIES
- 16 MILESTONES IN THE HISTORY OF ZIRAAT BANK
- 22 KEY INDICATORS (ECONOMIC, ENVIRONMENTAL, SOCIAL)
- 28 OUR AWARDS

#### VALUE GENERATION AND STRATEGY

- 30 THE SUSTAINABILITY APPROACH AT ZIRAAT BANK
- 32 ZIRAAT BANK'S VALUE GENERATION MODEL
- **34** STRATEGIES AND ACHIEVEMENTS IN 2022
- **36** THE SUSTAINABLE DEVELOPMENT GOALS (SDGs) AND ZIRAAT BANK
- 37 STAKEHOLDERS OF ZIRAAT BANK
- 38 IMPACT FRAMEWORK OF STRATEGIES

#### **IN 2022**

- 42 RISKS, OPPORTUNITIES AND DEVELOPMENTS IN THE MARKETS
- 48 IN OUR 159<sup>TH</sup> YEAR... MOVING FORWARD TO THE FUTURE
- 62 AN ASSESSMENT OF 2022: DEVELOPMENTS AND TARGETS FOR THE FUTURE
- 100 ZIRAAT BANK AND THE ENVIRONMENT
- 114 ZIRAAT BANK'S SUB<mark>SIDIARIES IN</mark>
- 116 INDEPENDENT AUDITOR'S REPORT ON THE BOARD OF DIRECTORS' ANNUAL REPORT

### MANAGEMENT AND CORPORATE GOVERNANCE PRACTICES

- 118 BOARD OF DIRECTORS
- 122 ZIRAAT BANK SENIOR MANAGEMENT
- 126 SUMMARY BOARD REPORT
- 128 INFORMATION ON THE ACTIVITIES OF THE COMMITTEES
- 131 ATTENDANCE BY THE MEMBERS OF THE BOARD OF DIRECTORS AND OF THE AUDIT COMMITTEE IN THE MEETINGS HELD DURING THE REPORTING PERIOD
- 132 SUPPORT SERVICES PROVIDERS

#### FINANCIAL INFORMATION AND RISK MANAGEMENT

- 133 AUDIT COMMITTEE'S ASSESSMENT
  OF THE OPERATION OF THE
  INTERNAL AUDIT, INTERNAL
  CONTROL, COMPLIANCE, AND RISK
  MANAGEMENT SYSTEMS IN 2022
- 139 ZIRAAT BANK'S FINANCIAL STANDING, PROFITABILITY AND SOLVENCY
- 140 RATIOS
- 141 INFORMATION ABOUT RISK MANAGEMENT POLICIES AND ACTIVITIES ACCORDING TO TYPE OF RISK
- 144 SUMMARY FINANCIAL INFORMATION FOR THE 5-YEAR PERIOD
- 145 CREDIT RATINGS ASSIGNED BY RATING AGENCIES
- 146 AMENDMENTS MADE TO THE ARTICLES OF ASSOCIATION IN 2022
- 147 UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2022 WITH INDEPENDENT AUDITORS' REPORT THEREON
- 297 CONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2022 WITH INDEPENDENT AUDITORS' REPORT THEREON

**450** GRI CONTENT INDEX

DIRECTORY

FOR GENERATIONS MORE THAN A BANK



#### INTRODUCTION

GRI 2-1, 2-2, 2-3, 2-5

#### ABOUT THE INTEGRATED ANNUAL REPORT

#### **SCOPE OF THE REPORT**

The integrated annual report addresses the economic, environmental and social performance of Ziraat Bank for the period between 1 January 2022 and 31 December 2022 under a holistic approach. The report includes information regarding the Bank's banking activities and its domestic and international subsidiaries.

The report sets out Ziraat Bank's corporate strategy, foresight and goals for the future, and its ability to create long-term value in a multifaceted and integrated perspective.

The report is in compliance with the minimum annual reporting requirements of Banking Regulation and Supervision Agency (BRSA) and Turkish Commercial Law legal frameworks.

The integrated annual report is prepared in compliance with the International Integrated Reporting Framework recommended by The Value Reporting Foundation (VRF) and "In accordance with" option of GRI Standards published by Global Reporting Initiative (GRI). Content of the report is compiled in accordance with the content determination methods described in GRI Standards, mainly with materiality analysis. Performance indicators are presented mainly in the context of "GRI Standards" disclosures.

The 2022 integrated annual report includes detailed information on Ziraat Bank's governance approach, sustainability approach, interaction with its stakeholders, priority issues and the economic, social and the environmental value which it generates. In the report, the Bank's activities are covered within the framework of six different capital items in parallel with the classification of capital items proposed by the VRF. Furthermore, within the scope of the United Nations Sustainable Development Goals (SDGs), elements directly or indirectly contributed by the Bank have been identified and reflected in the report.

The financial indicators in the report are derived from data disclosed in Ziraat Bank's independently audited financial statements.

#### PERIOD OF THE REPORT

This report, unless otherwise stated, covers the period between 1 January 2022 and 31 December 2022.

The data contained in this report constitutes benchmarking criteria for the integrated annual reports which Ziraat Bank will publish in the coming periods.

#### REPORTING CYCLE

Ziraat Bank publishes its integrated annual report on an annual basis. The Bank plans to report its activities annually in the following years.

#### **FEEDBACK**

We would like to continue disclosing transparent and reliable information for our stakeholders. Your views on how we can further improve our report in the future will guide us. Please share your ideas via sustainability@ziraatbank.com.tr

### SUSTAINABLE DEVELOPMENT GOALS (SDGs)

Ziraat Bank's activities, which are deemed to contribute to the SDGs within the cycle of service, are addressed in different sections of this report in detail. The SDGs which the Bank has prioritized are highlighted in color in the following notation.





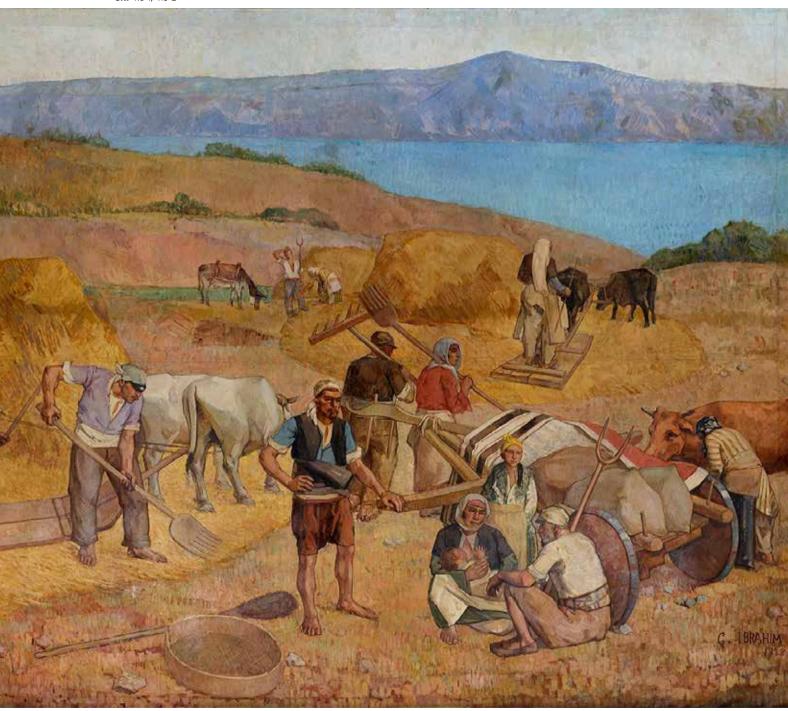
#### For more:



For more information, you can visit our website at: https://www.ziraatbank.com.tr/en

#### **OUR BANK COLLECTION**

**GRI** 413-1, 413-2



COLLECTING WORKS OF ART WITH THE AWARENESS OF COLLECTING SINCE 1926, ON ATATÜRK'S INSTRUCTIONS, ZIRAAT BANK HAS SUCCESSFULLY BROUGHT TOGETHER A COLLECTION OF ART WHICH INSTILS PRIDE IN OUR COUNTRY.

The Ziraat Bank Collection, which covers all branches of fine art and includes works of art created in line with developing trends since its establishment, is of tremendous importance in documenting the history of art in our country. Ziraat Bank has integrated the support it has extended to art and artists since 1926 under the banner of "For art, within art" in order to share its artistic

treasures with society by transferring them outside the institution and to make art livable, and for this purpose, works of art in the collection were exhibited at different times.

The Ziraat Bank Collection, which covers a wide range of depictions from romantic landscapes to impressionist and symbolist interpretations, covers the works of artists who follow the

**GRI** 413-1, 413-2



traces and slants of modernism, from expressionist approaches to pursuits in the path of cubism, from breakthroughs which the Paris School contributed to the abstract movement, including blotchy abstractions and geometric abstract expressions, to compositions based on traditional sources, social realities and contemporary breakthroughs. Ziraat Bank meticulously archives

the works of Turkish Painters of the Republican era and hundreds of artists after 1950 who have created works in abstract, figurative, social realist, surrealistic, naive, and stigmatizing forms, as well as having works in the new figuration tendency and pop genre, and producing products in their own original styles, carries out all kinds of activities that may be of use in the promotion of our culture and witnesses

the historical development of Turkish painting and sculptural art.

The Ziraat Bank Art Collection, which contains some of the rarest examples of Turkish art, is constantly expanding and now contains more than 2,500 works. It is exhibited in the Ziraat Bank Banking Museum located in the historical Ankara Head Office Building.

#### MESSAGE FROM THE CHAIRMAN OF THE BOARD

GRI 2-22, 3-1, 3-2, 3-3

DURING THE YEAR, THE
GLOBAL ECONOMIC
OUTLOOK CAME
UNDER STRAIN FROM
CHALLENGES SUCH
AS RISING INFLATION,
TIGHTENING FINANCIAL
CONDITIONS, THE
CONTINUING WAR
BETWEEN RUSSIA
AND UKRAINE AND A
RESURGENCE IN COVID-19
CASES IN CHINA.



Burhaneddin TANYERİ Chairman of the Board

#### Dear stakeholders,

While we were preparing our report for publication, tragedy struck in the form of the earthquakes which occurred in the Kahramanmaras region on 6 February 2023, deeply upsetting the agricultural community as well as our entire nation. I would like to take this opportunity to wish God's mercy on the souls of our colleagues and citizens who lost their lives in the disaster, and to extend my condolences to their relatives and our country, and wish a speedy recovery to those who were injured.

## Global economy struggles with headwinds on various fronts in 2022.

The challenges included rising inflation in many countries, tightening financial conditions, the ongoing war between Russia and Ukraine and the resurgence in Covid-19 cases in China, which continued to weigh on the global economic outlook throughout the year. As pandemic-related financial support was wound down, inflation reached its highest levels for decades, leading to a tightening in monetary policies at a global level and a decline in the households' purchasing power. As a result, global economic activity slowed at a much steeper pace than expected.

The IMF estimated a 3.4% rate of global growth for 2022, while projecting growth of 2.9% for 2023 and 3.1% for 2024 in its update of the Global Economic Outlook Report published in January 2023.

As the Russia-Ukraine war drags on, there have been disruptions to regional supply chains while rising energy prices have piled upward pressure on input costs. Although the negative effects of the pandemic have eased in most countries, economic activity has continued to deteriorate, especially in China.

Taking these developments into account, the IMF revised its forecasts for the global economy in its update of the Global Economic Outlook Report published in January 2023. The report estimated a 3.4% rate of global growth for 2022, while projecting growth of 2.9% for 2023 and 3.1% for 2024.

The US Federal Reserve (Fed) increased the policy rate by 50 basis points to a range of 4.25%-4.50% at its December 2022 meeting. Supported by the limited improvement in inflation, the Fed was able to slow down the pace of rate hikes. Nevertheless, the Fed is expected to maintain the process of rate hikes in 2023.

Central banks in the Euro Zone and the UK also raised their policy rates by 50 basis in December. The European Central Bank (ECB) increased the policy rate from 0% in June to 2.5% at the end of the year while the Bank of England (BoE) raised its policy rate from 0.25% at the beginning of 2022 to 3.5% by the end of the year.

A number of international organizations now expect the current environment of uncertainty to continue to affect the whole world in the coming periods. In addition, these multidimensional problems may inhibit opportunities for global cooperation on issues such as sustainability, environment and combating climate change and security of supply.

THE EUROPEAN CENTRAL BANK INCREASED THE POLICY RATE FROM 0% IN JUNE TO 2.5% AT THE END OF THE YEAR WHILE THE BANK OF ENGLAND (BOE) RAISED ITS POLICY RATE FROM 0.25% AT THE BEGINNING OF 2022 TO 3.5% BY THE END OF THE YEAR.

#### MESSAGE FROM THE CHAIRMAN OF THE BOARD

GRI 2-22, 3-1, 3-2, 3-3

The Turkish economy maintained its strong growth despite the global economic backdrop suffering from geopolitical risks and high inflation.

## Despite the global economic outlook, the Turkish economy managed to perform successfully.

Despite the global economic backdrop, which had demonstrated some recovery after the pandemic before suffering from geopolitical risks and high inflation, the Turkish economy maintained its strong growth.

The outbreak of the Russia-Ukraine war towards the end of February 2022 sparked disruptions in regional supply chains, endangering the supply of raw materials and food products, given the importance of both countries as suppliers at a global level. Although soaring global raw material and energy prices pose risks for production units in Turkey, the effects of these factors on the growth performance of the Turkish economy has proven limited, with Gross Domestic Product (GDP) having increased by 5.6% at the end of 2022.

The financing opportunities provided to exporters and the tourism sector through the Credit Guarantee Fund (KGF) packages within the scope of the Turkish Economy Model, whose main purpose is to strengthen macroeconomic and financial stability, have played a decisive role in this growth performance.

The rate of CPI inflation, which had followed a higher course throughout the year, eased back to 64.27% by the end of the year thanks to the anti-inflationary measures set out in the Turkish Economy Model.

## A successful year for the banking sector, despite a myriad of negativities

The year 2022 was marked by high profitability rates, a satisfactory Return on Equity and operational expenses being successfully kept under control in the banking sector.

The sector's total assets increased by 55.7% when compared to the end of 2021 to reach TL 14.3 trillion, while the net profit for the period surged nearly fivefold to TL 431.6 billion, while shareholders' equity increased by 96.9% to TL 1,406 billion.

The capital adequacy of the banking sector maintained its strong outlook in the face of risks, and the sector's capital adequacy ratio (CAR) stood at 19% at the end of the year.

## Ziraat Bank's solid financial structure played an important role in its performance in 2022.

Ziraat Bank possesses the competence and power to implement its long-term efficient growth strategy in all market conditions. Maintaining a stable stance in 2022, our Bank continued to take decisive steps with a visionary perspective and exhibited a successful financial and operational performance.

While continuing our efforts to strengthen our value proposition to our customers, we maintained our asset quality by exceeding sector averages on many indicators, and managed to grow by reinforcing our financial strength in conditions which could be described as difficult in global and national terms.

Performing our activities in line with our strategies and targets, we expanded our Bank's asset volume by 68.6% to TL 2,312 billion by the end of 2022. In the same period, our equity expanded by 108.5% to TL 202.5 billion while our net profit increased by 553.2% to TL 41 billion.

Ziraat Bank possesses the competence and power to implement its long-term efficient growth strategy in all market conditions.

Looking ahead, we will continue our work with a focus on evaluating business opportunities correctly and increasing our performance.

We remain determined at Ziraat Bank to continue to put our signature on the best practices of sound, reliable and transparent banking.

Despite global and regional geopolitical risks, we focus on making the most of the growth opportunities which will present themselves in the medium and long term within the scope of our strategy and business model.

The progress we are achieving to reach our goals will carry us to a much stronger and more competitive position and enable us to increase the total added value we generate. We possess the sufficient material and intellectual capital necessary to achieve this.

On behalf of myself and the Board of Directors, I would like to take this opportunity to extend my thanks and respects to all of our stakeholders who contributed to our performance in 2022.

**Burhaneddin TANYERİ** Chairman of the Board THE PROGRESS WE ARE ACHIEVING TO REACH OUR GOALS WILL CARRY US TO A MUCH STRONGER AND MORE COMPETITIVE POSITION AND ENABLE US TO INCREASE THE TOTAL ADDED VALUE WE GENERATE.

#### **MESSAGE FROM THE CEO**

GRI 2-22, 3-1, 3-2, 3-3

OUR COUNTRY, FULLY
INTEGRATED INTO THE
GLOBAL ECONOMY,
HAS SUCCESSFULLY
OVERCOME THIS
CHALLENGING
PERIOD THANKS
TO THE DECISIONS
AND SUPPORTING
MEASURES TAKEN BY THE
INSTITUTIONS MANAGING
THE ECONOMY.



#### Alpaslan ÇAKAR

Member of the Board of Directors and General Manager

#### Dear stakeholders.

Before moving on to my assessments, I would like to express the deep sadness we all felt by the earthquake which struck Kahramanmaras and its surrounding 10 provinces on 6 February 2023, causing devastating damage and loss of life. I wish God's mercy on the souls of our colleagues and citizens who lost their lives as well as extending my condolences to their relatives and our country as a result of this disaster, which Ziraat Bank responded to immediately with action to heal the wounds caused by the disaster.

## Geopolitical developments in 2022 usher in a new period of uncertainty and volatility all over the world.

The ongoing war in our surrounding region, the upward movement in global commodity and energy markets, the gathering inflationary

environment on a global scale and the tight monetary policies implemented by the central banks of developed countries led to a deterioration in global growth expectations. These developments around the world have forced all countries to develop and implement policies and strategies which will establish a balance between inflation and growth.

Fully integrated into the global economy, our country has succeeded in managing this challenging and uncertain process with accurate and timely foresight, in line with the decisions taken by the authorities managing our economy and the supportive measures taken. In this process, the Turkish banking sector has prioritized the effective use of resources and has more intensely supported areas of strategic importance for our country.

Ziraat Bank boasts a strong capital structure, competent management, dedicated employees and a loyal customer base.

## Ziraat Bank continues to increase its contribution to the country's economy with a sense of responsibility.

Ziraat Bank boasts a strong capital structure, competent management, dedicated employees and a loyal customer base. This strong structure has brought sustainable growth. During 2022, the Bank focused on correctly interpreting the dynamics of the international and national markets, designed and implemented its future steps and maintained its strong balance sheet growth in 2022.

In this context, the Bank's asset volume expanded by 68.6% to TL 2.3 trillion by the end of 2022, with the volume of cash loans increasing by 62.7% to TL 1.3 trillion in line with our selective loans-weighted growth policy. Our Bank generated a Return on Equity of 26.4% in 2022 with a Return on Assets of 2.3%.

We maintained our leadership in the sector in terms of total deposits in 2022, with a balance of TL 1.7 trillion in deposits, our main funding source. By increasing the share of TL deposits in total deposits with the Currency Protected Deposits and supporting TL-weighted financing of loans, we maintained the wide based structure of our deposits and contributed to our country's savings and investment balance in a correctly adjusted and effective manner.

# Commanding a prestigious position in the field of international banking thanks to the strong relations we have established with some of the world's leading institutions

Ziraat Bank commands a prestigious position in international banking with its wide correspondent network, strong correspondent relations and solid funding base. With our high credibility, reliable and stable stance, we attracted a high volume of financing from a wide array of global banks and financial institutions in 2022.

The syndication loan we obtained in 2022 was not only the largest single transaction provided by a bank in our country but also our Bank's first sustainability-themed syndication loan.

The USD 1.24 billion, 367-day maturity loan was our Bank's tenth borrowing transaction to be carried out through international markets by the syndication method.

In addition to the syndicated loan, we provided USD 8.9 billion in funds through alternative sources such as loans from International Financial Institutions, bilateral loan agreements, post-financing transactions, FX repo and Eurobond issues during 2022. We also updated the USD 7 billion GMTN (Global Medium-Term Notes) program as of 5 May 2022.

AS ZIRAAT BANK WE
UNCOMPROMISINGLY
IMPLEMENTED OUR
SELECTIVE CREDIT
POLICIES FOCUSED ON
SUPPORTING THE REAL
SECTOR AND INCREASING
EMPLOYMENT
THROUGHOUT 2022.

## We continued to support the real sector by adhering to our fundamental mission in all market conditions.

As Ziraat Bank, we uncompromisingly implemented our selective credit policies focused on supporting the real sector and increasing employment throughout 2022. In this context, we also contributed to the development of our country with the loans we extended to the agricultural, manufacturing, energy, investment and technology sectors as well as to our exporters.

We have based our strategy in the agricultural sector, which is one of our priority areas, on "Financing the Agricultural Ecosystem". In 2022, we extended TL 205.3 billion of loans to 770,000 customers to finance the agricultural sector through our Bank's resources. Investment loans accounted for 35% of our agricultural loan portfolio while business loans comprised a 65% share.

#### **MESSAGE FROM THE CEO**

GRI 2-22, 3-1, 3-2, 3-3

We are constantly working to offer all kinds of transactions in banking services in a planned, predictable and integrated manner.

The balance of these loans had reached TL 232 billion at the end of the year with approximately 1 million of our customers having loans.

In 2022, we expanded the "I Have Many Reasons to Live in My Village" project, which we had initiated to support sheep and goat farming, to include cattle farming in 2022. With this project, which will continue in 2023, we aim to increase the scale of the producers with qualified animal breeds, to diversify the financial solution alternatives of small businesses and to increase the efficiency, productivity and profitability in this area.

We also prioritize support for SMEs, one of the most important drivers of production and employment. We have increased our support by designing product packages with preferential conditions for SMEs. In 2022, we launched a range of credit support packages for SMEs within the scope of cooperation with bodies such as KOSGEB (Small and Medium Enterprises Development and Support Administration), the KGF (Credit Guarantee Fund) and İGE (İhracatı Geliştirme A.S.). In addition, we have obtained sustainability-themed resources from various international financial institutions under favorable conditions to be used in financing the working capital and investment loan needs of SMEs.

In line with our working strategy which revolves around profitability and efficiency, we deliver our widening and diversifying range of products and services to all segments of the society.

Having built its strategy on the foundations of multi-faceted efficiency and effectiveness, our Bank took significant steps in fundamental areas such as business conduct, product diversity and service approach during 2022.

Providing services to a large mass of individual customers through our extensive branch network in retail loans, our Bank extended TL 47 billion in housing loans, TL 43 billion in consumer loans and TL 8 billion in vehicle loans in 2022.

In addition, in order to protect customers sensitive to exchange rate volatility and shield their Turkish Lira based investments from exchange rate risk, we launched the TL Currency Protected Time Deposits, FX Converted Currency Protected TL Time Deposits, Quarter Gold Coin Time Deposits and Quarter Gold Coin Demand Deposits.

We are constantly working to offer all kinds of transactions in banking services in a planned, predictable and integrated manner.

In 2022, we continued our intensive work focused on meeting the needs of an increasingly digital business world. We are constantly renewing and improving our business model in order to proactively identify customer needs through the effective use of data analytics.

The Ziraat Super Branch, which we launched in 2022 in this vein, allows our retail customers to access banking services through digital channels without having to go to the branch.

By the end of 2022, the number of our active digital banking customers had reached 19.4 million, with 94.1% of the financial transactions being realized through digital channels. In the same period, the number of our internet and mobile banking customers had increased by 14.8% to reach 31.5 million.

In addition to contributing to the efforts to resolve the climate crisis with the financing we provide for renewable energy and energy efficiency projects, we met 50,000 MWh of our Bank's energy consumption from renewable resources in 2022.

#### Importance placed on Environmental, Social and Governance (ESG) activities in 2022

We intensively continued our efforts to leave behind a more livable world to future generations and carried out activities aimed at extending sustainability to all of our business processes.

In this respect, from March 2022, we started to evaluate loan requests for projects with investment budgets of over USD 50 million from an environmental and social point of view within the scope of the "Environmental and Social Impact Management Policy in Lending Activities".

We continued to offer our "Green Home Loan" and "Green Vehicle Loan" products, which we introduced with the aim of diversifying our sustainable quality loans, while adding the "Housing Heat Insulation Loan" and "SPP/Roof SES/Licensed SPP Investment and Operation Loans" to these products in 2022.

We implemented improvements to our business processes in order to reduce environmental pollution and to save paper, sending 73 tons of waste IT products and 945 tons of waste paper to recycling facilities. In line with our goal of reducing our carbon footprint from electricity consumption, we are rapidly undertaking the necessary arrangements to our activities.

In addition to contributing to the efforts to resolve the climate crisis with the financing we provide for renewable energy and energy efficiency projects, we met 50,000 MWh of our Bank's energy consumption from renewable resources in 2022. We have internationally documented this important step we took in the transition to the green transformation with the I-REC (The International REC Standard) certificate, which is the most widely used renewable energy certificate in the world.

## We will continue our work in the coming years by increasing our contribution to our country's economy.

Innovation, change, foresight and planning have an indisputable place in Ziraat Bank's corporate culture. Acting with this awareness, we move our Bank forward with each passing period and transform the strength we derive from development into a competitive advantage.

We support the competence of our country's economy to produce long-term sustainable value with our strong capital structure, qualified human resources and many years of experience, in addition to our range of products, services and solutions.

Our wide service network at home and abroad, our extensive product range and our customeroriented service approach provides all segments of society with the opportunity to access financial services rapidly, wherever they wish, at the most optimal conditions.

Ziraat Bank is committed to taking further firm steps forward and to contribute to our country and its citizens in the coming periods, in line with our growth roadmap which we have determined with an innovative and versatile approach which is fully compatible with the conditions of the sector.

On behalf of myself and our Board of Directors, I would like to thank our human resources, who have been the architects of our success with their outstanding work in 2022, and all our stakeholders, especially our customers, for the trust and loyalty they have placed in the Ziraat brand.

#### Alpaslan ÇAKAR

Member of the Board of Directors and General Manager

#### **CORPORATE PROFILE**

GRI 2-1, 2-6, 3-1, 3-2, 3-3

WITH ITS EXTENSIVE,
RELIABLE AND QUALITY
SERVICES PROVIDED IN
TURKEY AND IN VARIOUS
COUNTRIES OF THE WORLD,
ZIRAAT BANK CONTINUES
TO CONTRIBUTE TO THE
ECONOMY AND THE
DEVELOPMENT OF THE
BANKING SECTOR.

Since its establishment in 1863. Ziraat Bank has made significant strides in fundamental issues such as business style, product variety and service approach, in line with its strategy built on the principles of multifaceted efficiency and effectiveness. The Bank, which has always been the pioneer of economic development at different stages of Turkey's history, has uninterruptedly transferred resources to the agricultural sector, traders, industrialists. entrepreneurs, retirees and employees.

Having the capability to provide end-to-end financial services across the country, the Bank develops effective solutions for customers from all segments to meet all their financial needs. The companies which make up Ziraat Bank's wide portfolio of domestic and international affiliates operate in the fields of banking, investment services, portfolio management, venture

capital, real estate investment trusts and financial technologies. With the most extensive service network in the Turkish banking industry, Ziraat Bank provides services as the one and only bank in more than 373 districts and sub-districts throughout Turkey.

With the support provided by its strong technological and operational infrastructure, the Bank offers high quality banking products and services in the fields of corporate, commercial and retail banking.

Ziraat Bank offers its everincreasing variety of products and high-quality services to its customers with;

- · 1,758 branches in Turkey and abroad.
- · 24,484 employees,
- · 7,276 ATMs in Turkey and abroad
- Internet Banking services (Retail and Corporate Internet Banking),
- Mobile Banking services (Ziraat Mobile, Ziraat Tablet),
- · Telephone and SMS Banking.

Operating in 17 countries around the world, the Bank has a broad service network, consisting of 9 international and 6 domestic subsidiaries, administrative offices in 3 countries, and 25 foreign branches.

Ziraat Bank realized asset growth of 68.6% in 2022, as it does every year, despite the challenging economic conditions. The Bank succeeded in expanding its total asset base to TL 2,312 billion.

Ziraat Bank will unwaveringly press ahead towards its achieving corporate goals in the coming period. It will continue to be the locomotive of the Turkish banking sector by evaluating the risks and opportunities which the future will offer with a rightful and responsible approach.

#### **Ziraat Bank Website**

The corporate website at www.ziraatbank.com.tr plays an important role in informing the public with the most up-to-date information. Ziraat Bank presents the necessary information and documents on its website in Turkish and English to its stakeholders within the scope of compliance with the Corporate Governance Principles.

### Ziraat Bank's Shareholder Structure

The Turkey Wealth Fund is the Bank's sole shareholder. Neither the Chairman or the Members of the Board of Directors, nor the members of the Audit Committee or the CEO or Deputy Chief Executives have any shareholding in the Bank.

#### **OUR VISION-OUR MISSION-OUR STRATEGIES**

GRI 2-6, 2-23, 2-26

#### **OUR VISION**

## TO BE A LEADING BANK WHICH IS RESPECTED AND COMMANDS A HIGH MARKET VALUE

To be a bank that is universal, respected and has high market value; a bank that provides extensive, reliable service everywhere in Turkey and the world at the same quality, and meets the needs of every segment; a bank that sees its customers and human resources as its most valuable asset; a bank that continuously makes a difference and creates value in a way that befits its deep-rooted past; a bank that promises more from a bank at every stage and serves as a model for its competitors.

#### **OUR MISSION**

### TO BE A BANK THAT VALUES CUSTOMER SATISFACTION ABOVE ALL ELSE

To be a bank that understands customer needs and expectations, thereby offering them the best solutions and value recommendations from the most appropriate channel; a bank that brings to every segment of society a wide range of products and services in the fastest, most effective way through its extensive network of branches and alternative distribution channels; a bank that operates with sustainable profitability and productivity at global standards by recognizing its ethical values and social responsibility; a bank that holds customer satisfaction to be more important than anything else.

#### **OUR STRATEGIES**

- To continue to be a pioneer in the banking sector with its selective credit policy and effective use of resources.
- · To provide digital solutions to its customers
- · To continue to work with advanced technological infrastructures
- · To continuously enhance the employee experience and organizational efficiency by constantly improving business practices and investing in the professional development of employees.
- · Maximizing customer satisfaction by producing integrated financial solutions in all countries where it operates as Ziraat Finance Group,
- · To provide services to its customers, which will be available to the customers at any time and on every platform, within the framework of the service models of the future.
- · Integrating environmental and social risk governance principles into the business model.



## ZİRAAT TÜRKİYE KUPASI FİNAL 2022





THE PRIDE OF BEING THE OFFICIAL SPONSOR OF THE TURKISH CUP FOR THE 13<sup>TH</sup> YEAR

Many of large-scale banks in our country and in the world support different sporting events in order to establish an emotional bond with their customers and to facilitate product/service marketing.

To this end, our Bank has purchased the naming rights of the Turkish Cup since 2009, which has brought the Bank the ability to advertise and promote more effectively, while increasing effectiveness of football among the masses.



Ziraat Bank's sponsorship of the Turkish Cup in this period attracted wide attention in national and local media, with excitement continuing to mount right up until the final matches. This positive process reinforced the establishment of the Ziraat Bank brand in the public memory, especially among younger generations, while also positively supporting the morale and motivation of our employees.

#### MILESTONES IN THE HISTORY OF ZIRAAT BANK

As one of the most rooted and strongest institutions in Turkey, Ziraat Bank has always stood by its customers since its establishment, transferred resources, created value and pioneered the economic development of our country.

#### 1863-1888

- On 20 November 1863, Mithat Paşa spearheads the establishment of Memleket Sandıkları (Homeland Funds) in the town of Pirot, which later served as the core from which Ziraat Bank grew.
- Turkey's first statutorily regulated credit system is launched.
- Mithat Paşa's Homeland Funds are reconstituted as Menafi Sandıkları (Benefit Funds) to become stronger and more sustainable.
- Ziraat Bank's Headquarters are opened in İstanbul.

#### 1889-1913

- · Ziraat Bank extends credit to the Imperial Treasury for the first time.
- Ziraat Bank supplies credit to supply grain to needy refugees and others in drought-stricken İzmit.
- A project to fund purchases of European agricultural equipment using Ziraat Bank's capital is studied.
- Ziraat Bank offices are opened in Kerek, İpek, Prizren, Timişoara and Karacasu.
- Ziraat Bank provides droughtstricken Kosovo farmers with lowcost credit on convenient terms.
- · Ziraat Bank opens a branch in Medina.
- · Ziraat Bank branches open in Baghdad and Basra.
- Ziraat Bank branches provide earthquake-stricken farmers with loans.

#### 1914-1938

- Ziraat Bank begins lending to commercial enterprises.
- The Ziraat Bank Banking School begins instruction in order to keep the Bank supplied with the qualified human resources that it needs.
- The first seed-finance loans are provided.
- · First general deferment is granted on agricultural loans.
- With the opening of the Grand National Assembly in Ankara, the city's Ziraat Bank branch is made responsible for the administration and oversight of all Bank branches and offices in localities controlled by the Nationalists.
- Control of Ziraat Bank's İzmir and İstanbul operations are given to Ankara.

#### A LONG PAST, STRONG FOUNDATIONS

## THE FOUNDATION OF OUR BANK

Foreign banks had started to operate on our country's soil during the era of the Ottoman Empire in the first half of 19<sup>th</sup> century with the adoption of western models in commerce and finance. At that time, capital accumulation had not yet reached a level sufficient to establish a national banking system, and national banks had not yet reached the position of being an instrument to create resources.

## AN INCREASING NUMBER OF BRANCHES

Established with the "Homeland Funds" in a unique cooperation system established by Mithat Pasha during the Ottoman period, Ziraat Bank started to rapidly increase its number of branches throughout the country during the Republic period.

#### 1939-1963

- Work is completed on the set of operational regulations called for by Statute 3202. Consisting of 198 articles, the regulations governing the operations of Ziraat Bank go into effect.
- Ziraat Bank becomes a member of Confédération Internationale du Crédit Agricole (CICA), a non-profit worldwide association of banks and other entities interested and involved in rural financial processes.
- Under Statute 7052, Ziraat Bank is authorized to restructure agricultural loan repayments.

#### 1964-1988

- · Ziraat Bank's representative office opens in Hamburg.
- Ziraat Bank opens its Lefkoşa, Gazi Mağusa and Güzelyurt branches in the Turkish Republic of Northern Cyprus.
- Ziraat Bank's representative office in New York is transformed into a branch while new offices are opened in Duisburg, Berlin, Munich, Stuttgart and Rotterdam.
- Under the Ziraat Bank 86 project, the first steps to adapt improvements in technology to banking services so as to deliver them faster, more efficiently and at better quality are taken with the automation of a total of 7 branches located in Ankara and İstanbul.
- Ziraat Bank ranks 452<sup>nd</sup> among "The World's 500 Biggest Banks as Measured by Equity" according to Euromoney, a magazine.

#### A PIONEER IN AGRICULTURE

Developing rapidly in every field, Ziraat Bank retains its long-held position of being the biggest supporter of our farmers to this very day.

#### **DIGITALIZATION**

Spreading its services in order to be the bank of every segment of the society over time, Ziraat Bank leads the sector in terms of its number of digital banking customers, exceeding 16 million today.

#### **MILESTONES IN THE HISTORY OF ZIRAAT BANK**

GRI 413-1, 413-2

As Ziraat Bank, we continue to provide uninterrupted service with our synergetic structuring, unrivaled market knowledge and experience, human resources and strong financial structure.

#### 1989-2012

- The first investment fund (Fund I) was established.
- Gold sales were initiated under the name of Ziraat Gold. The first consumer loan was issued, along with the first credit card. The Bingöl-Muş Rural Development Project was initiated.
- As well as ATM machines, foreign currency exchange machines were brought into service for the first time in Turkey, along with self-service information terminals, voice messaging systems and the Bingöl-Muş Rural Development Project, which included a branch not requiring human staffing, aiming to provide uninterrupted 24-hour service.
- Ziraat Bank Moscow, Kazkommerts Ziraat International Bank (KZI Bank), Turkmen Turkish Commercial Bank (TTC Bank) and Uzbekistan Turkish Bank (UT Bank) were established and entered operation.
- · Ziraat Bank was ranked 202nd in Euromoney's "Top 500 Banks", 41st in terms of net profit, and the world's first in terms of its return on equity. Moreover, the Bank ranked 12th in the "World's 50 Most Rapidly Developing Banks" listing.
- The Sofia Branch entered operation.

- The Stuttgart, Hannover, Frankfurt and Duisburg representative offices began to operate as branches. Newlylaunched banking software makes it easier to create and offer new products and services.
- Turkish-Ziraat Bank Bosnia DD receives Visa and Europay International licenses and begins processing Visa acquiring and issuing transactions for the first time in Bosnia- Herzegovina in coordination with Ziraat Kart A.S.
- The Law numbered 4603 passed on 25 November 2000 paved the way for Ziraat Bank to be transformed into a jointstock company.
- The scope of the banking software centralization project (Fin@rt) is expanded.
- In Greece, the Athens and Komotini branches entered operation.
- The Bank announced TL 3,511 million net profit, the highest profit ever announced by a Turkish company until 2009.
- · Branches were opened in Baghdad, Erbil and Jeddah.
- · Ziraat Bank purchases the rights to the Turkish Cup name.
- Ziraat Bank launches its "Together, to a Better Future" Change & Transformation Project.

#### 2013-2016

- Ziraat Bank celebrates its first century and a half in business with its employees.
- On September 30, 2014, the Board of Directors approved and announced the Sustainability Policy which summarizes Ziraat Bank's sustainability vision, goals and approach and defines the Bank's stance on the pillars of the environment, society and products and services.
- Ziraat Bank published its first sustainability report, which was GRI rated at A+ standards.
- Ziraat Bank tops the 2014 corporate income tax league table.
- Ziraat Participation commences operations.
- The Bank's Pristina Branch opens in Kosovo.
- Ziraat Bank Azerbaijan ASC commences operations.
- Ziraat Bank is designated "Europe's 2<sup>nd</sup> Most Robust Bank".
- · Ziraat Bank Montenegro AD commences operations.
- In keeping with its principle of sustainable profitability, Ziraat Bank reports 2015 profits amounting to TL 5,162 million, the highest of Turkish banking sector.
- The Marneuli Branch in Georgia and the Bahrain Branch in Manama/Bahrain were opened.
- Ziraat REIT joined the Ziraat Finance Group and began operations.

 Ziraat Bank wrote a net profit of TL 6,576 million in 2016, while reporting TL 358 billion of assets at the end of 2016.

#### 2017

- In 2017, the Georgia branch was restructured into a new bank and JSC Ziraat Bank Georgia was established.
- The name of the subsidiary bank in Uzbekistan, in which Ziraat Bank's share in the capital increased to 100%, was changed to Ziraat Bank Uzbekistan JSC.
- Ziraat Bank was awarded in the "Best Use of Data Analytics" category in the "2017 Global Retail Banking Awards" organized with the participation of more than 200 banks worldwide.
- Ziraat Bank was again named the top brand in the banking category in 2017 in Turkey's Lovemarks 2017 survey.

- Ziraat Bank reached an asset size of TL 434 billion in 2017.
- Ziraat Bank achieved the biggest increase its brand value of any Turkish bank in the "World's Most Valuable 500 Bank Brands 2017" survey conducted by Brand Finance.
- Ziraat Bank received five awards at the Stevie Awards, the world's most prestigious business award program.

#### 2018

- The Bank's own brand Bankkart was launched in the first quarter of 2018.
- Ziraat Bank was selected the "Most Loved Bank of 2018" at Turkey's Lovemark Survey, receiving the same award for three consecutive years.
- Ziraat Bank has been the bank which increased its brand value most among Turkish banks for the second time.

- Young Farmers Academy project, which was developed by the Bank to bring a new perspective to agricultural production and agricultural banking, was launched with the objectives of increasing young population's interest in farming, teaching specific topics in agricultural production and investment, raising conscious young farmers and creating an awareness of agricultural entrepreneurship.
- · Ziraat Girişim Sermayesi Yatırım Ortaklığı Anonim Şirketi (Ziraat Venture Capital Investment Trust) has been established as a subsidiary of the Bank and transactions related to establishment were completed with its registration notice published in the Turkish Trade Registry Gazette on November 14, 2018.
- The asset size of Ziraat Bank reached TL 537 billion in 2018 exceeding the half trillion mark.

#### A WIDE PRODUCT AND SERVICE NETWORK

With our wide product range, we serve our customers in the fields of payment systems, loans, deposits and investments. We offer the most optimal products and services with the most appropriate maturity and price options. Periodically, we carry out promotions and campaigns to support to our customers with preferential conditions.

Backed by our comprehensive and diverse range of products and services, the synergy-based structure we have created with our subsidiaries, our unrivalled market knowledge and experience, our human resources and our strong financial structure, we unwaveringly provide the energy and motivation needed by our Bank in its continuous growth process. Just as it has in the past, Ziraat Bank will continue to shape Turkey's banking sector in the present.

With the new organizational structuring carried out at the Bank, work on the coordination and development of sustainability activities in the environmental, social and governance area were initiated under the Project Finance and Sustainability Department.

#### 2019

- Ziraat Bank's asset volume increased by 21% compared to 2018 to reach TL 650 billion.
- Ziraat Bank became the bank to have the highest brand value in Turkey.
- Ziraat Bank was named as the most loved bank brand in Turkey for the fourth time in a row.
- Ziraat Leasing was merged with Ziraat Participation Bank.
- Asset management companies owned by three state banks merged under the name Ziraat Portföy Yönetim A.Ş.

#### 2020

- Ziraat Bank's paid-in capital raised to TL 13.1 billion from TL 6.1 billion.
- Ziraat Bank's asset volume grew by 45% compared to its 2019 level to reach TL 943 billion.
- The number of locations providing services abroad reached 113.
- Within the scope of the project to bring insurance/life-pension companies owned by public banks under a single roof, Ziraat Sigorta A.Ş. (Insurance) and Ziraat Hayat ve Emeklilik A.Ş. (Life and Pension) were transferred to the Turkey Wealth Fund.
- The Bank continued to provide financing support for the agricultural sector under the project "Köyümde Yaşamak İçin Bir Sürü Nedenim Var (I Have Many Reasons To Live In My Village)", which it put into practice in September 2020.
- Ziraat Bank was selected as the Most Valuable Banking Brand and the second most valuable brand of Turkey in the study conducted by Brand Finance.
- Ziraat Bank was selected the "Most Loved Bank" in Turkey's Lovemark Survey, receiving the award for a fifth consecutive year.
- The Green, Social, Sustainable Finance Framework was prepared and published on the Bank's website.

#### 2021

- Ziraat Bank's asset volume reached TL 1,371 billion, an increase of 45% compared to 2020.
- Turkey's real estate giant,
   Ziraat GYO (Real Estate
   Investment Trust), was offered to the public.
- Ziraat Bank issued its first Sustainability Bond in international markets.
- Ziraat Bank's 5<sup>th</sup> branch in Bulgaria was opened in Burgas, while its subsidiary, Ziraat Bank Uzbekistan JSC, opened its 5<sup>th</sup> branch in Fergana. Ziraat Bank Azerbaijan ASC's 6<sup>th</sup> branch opened in Azadlık.
- Ziraat Bank was selected as Turkey's Most Loved Bank in 2021 in Turkey's Lovemarks Survey, the sixth year it was deemed worthy of the award.
- Ziraat Bank was selected as the most effective bank in social media for the 5<sup>th</sup> time, winning the Gold Award in the Banks category at the Social Media Awards Turkey.

Ziraat Bank secured the first sustainability themed syndicated loan, with the USD 1.3 billion loan being the largest sustainability themed syndicated loan provided by a bank in a single tranche.

#### 2022

- Ziraat Bank's asset volume increased by 68.6% compared to 2021 to reach TL 2,312 billion.
- The seventh branch of Ziraat Bank Azerbaijan ASC opened its doors in Baku and the sixth branch of Ziraat Bank Uzbekistan JSC entered service in Andijan.
- Ziraat Bank secured the first sustainability themed syndicated loan, with the USD 1.3 billion loan being the largest sustainability themed syndicated loan provided by a bank in a single tranche.
- Within the scope of "Financing the Agricultural Ecosystem", the Young Farmer's Loan, the Women Farmer's Loan, Gold Hive Loan, Loan for Solar Powered Agriculture, Producer Cooperative Loan and Agricultural Transfer Loan were offered to customers.
- With the new organizational structuring carried out at the Bank, work on the coordination and development of sustainability activities in the environmental, social and governance area were initiated under the Project Finance and Sustainability Department.
- Within the scope of Zero
  Waste Project, the Zero Waste
  Certificate was obtained
  for 1,365 facilities from the
  Ministry of Environment,
  Urbanization and Climate
  Change.

- Ziraat Bank obtained the international I-REC certificate by procuring 50,000 MWh of its 2022 electricity consumption from renewable energy sources.
- Ziraat Bank's success with its "Data-Driven Organizational Transformation" project was recognised with the "Banking Innovation" award, given by the EFMA, one of the leading institutions in the financial sector in Europe.
- In a special study carried out by the Fast Company Magazine, Ziraat Bank was ranked among Turkey's 50 Most Innovative Companies with its "Data-Oriented Organizational Structure" project.
- Ziraat Bank received the "Best Bank" award in Data Quality Management by the Global Banking & Finance Review Company.
- A financing transaction which Ziraat Bank participated in was awarded first prize in the "Infrastructure Finance of the Year" category at the "2022 Bonds, Loans & Sukuk Turkey Awards".

- Ziraat Bank received the Golden PSM award in the "Digital Security" category at the PSM Awards 2022, in recognition of its "IP Based Digital Security" project, the Golden PSM award in the "Best Promotion, Marketing Success" category with its "Artificial Intelligence Supported Ziraat Assistant" project, and the Golden PSM award in the "Corporate Customer Experience" category. The Bank received the Silver PSM award in the "Innovative Customer Interaction and Experience" category in recognition of its project.
- Ziraat Bank was also handed the Productive Project Award in the "Best Digital Customer Experience" category in recognition of its project "Improving the Remote Customer Acquisition Process" at the CX Awards Turkey.
- Ziraat Bank initiated its
   Open Banking activities,
   with the Ziraat Super Branch
   commissioned as Ziraat Bank's
   Digital Branch service model.

#### **KEY INDICATORS (ECONOMIC, ENVIRONMENTAL, SOCIAL)**

**GRI** 2-7, 201-1, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Registering a growth of 68.6%, Ziraat Bank's total assets reached TL 2,312 billion.

#### **ECONOMIC INDICATORS** (TL million)



| (TL million)         | 2021      | 2022      | Change (%) |
|----------------------|-----------|-----------|------------|
| Liquid Assets        | 222,061   | 391,244   | 76.2       |
| Securities Portfolio | 341,401   | 588,320   | 72.3       |
| Cash Loans*          | 778,404   | 1,266,351 | 62.7       |
| Deposits             | 948,687   | 1,739,269 | 83.3       |
| Non-deposit Sources  | 283,605   | 251,986   | -11.1      |
| Shareholders' Equity | 97,100    | 202,480   | 108.5      |
| Interest Income      | 101,998   | 220,630   | 116.3      |
| Interest Expense     | 62,230    | 99,147    | 59.3       |
| Net Profit           | 6,291     | 41,092    | 553.2      |
| Total Assets         | 1,370,890 | 2,311,665 | 68.6       |

<sup>\*</sup>Excludes anticipated loss provisions.

#### **ZIRAAT BANK'S MARKET SHARES**

**TOTAL ASSETS** 

**16.1%**Market Share



**DEPOSITS** 

**18.7%** Market Share



**SECURITIES PORTFOLIO** 

**21.1%**Market Share



**NON-DEPOSIT SOURCES** 

**10.0%** Market Share



**CASH LOANS** 

**15.9%** Market Share



**SHAREHOLDERS' EQUITY** 

**14.4%** Market Share

| Market Share (%)     | 2021 | 2022 |
|----------------------|------|------|
| Total Assets         | 14.9 | 16.1 |
| Securities Portfolio | 21.7 | 21.1 |
| Cash Loans           | 14.9 | 15.9 |
| Deposits             | 17.1 | 18.7 |
| Non-deposit Sources  | 12.1 | 10.0 |
| Shareholders' Equity | 13.6 | 14.4 |

#### **KEY INDICATORS (ECONOMIC, ENVIRONMENTAL, SOCIAL)**

GRI 2-7, 201-1

#### **ENVIRONMENTAL INDICATORS**

GHG EMISSIONS INTENSITY (tCO,e/ TL million Turnover)

0.038

GREENHOUSE GAS EMISSIONS

(tCO<sub>2</sub>e)

Scope 1

31,864.08

Scope 2

27,671.90

Scope 3

30,469.42

CHANGE IN TOTAL GREENHOUSE GAS EMISSIONS

SCOPE 1 AND 2

-18.19%

**TOTAL EMISSIONS** 

5.4%

#### SCOPE 3

Differently from previous years, Ziraat Bank calculated its Scope 3 emissions in 2022. See the Ziraat Bank and Environment section for details.

#### WASTE PAPER SENT FOR RECYCLING (tons)

945

WASTE IT PRODUCTS SENT FOR RECYCLING

(tons)

73

#### PROJECT FINANCE WHICH MEETS ENVIRONMENTAL AND SOCIAL CRITERIA

7iraat Bank takes account of environmental and social risks in its project finance evaluations. In this context. the Bank adds project specific IFC Performance Standards, **EBRD Performance Standards** and/or Equator Principles **Compliance Commitments** to its loan agreements. Loan requests for projects with an investment amount exceeding USD 50 million are evaluated in terms of their environmental and social aspects within the scope of the Bank's "Environmental and Social Impact Management Policy in Lending Activities", and all loan requests are tabled in accordance with the Unfinanced Activities List included in the specified policy.

#### **ZERO WASTE MANAGEMENT**

In accordance with the Zero Waste Regulation, all service buildings of Ziraat Bank throughout the country are defined as separate "Facility" in the Integrated Environmental Information System (ECIS) of the Ministry of Environment and Urbanization. As part of the Zero Waste Project, T.C. Zero Waste Certificate was obtained for 1,365 facilities from the Ministry of Environment, Urbanization and Climate Change.

#### **SOCIAL INDICATORS**

HUMAN RESOURCES AND TRAINING

**EMPLOYEES** 

24,484

**FINANCE GROUP EMPLOYEES** 

34,190

**NEW HIRES IN 2022** 

685

**UNIONIZATION RATE** 

90%

AVERAGE CLASSROOM TRAINING PER PERSON (Hour)

18.8

AVERAGE TRAINING PER PERSON (Hour)

30.1

**DIGITAL CATALOG CONTENTS** 

over **4,000** e-learning contents

#### **CORPORATE SOCIAL RESPONSIBILITY**

NUMBER OF ARTWORKS IN ZIRAAT BANK'S PAINTING COLLECTION

+2,500

ZIRAAT BANK BANKING MUSEUM

**ZIRAAT BANK ART MUSEUM** 

MEDENIYET UNIVERSITY ZIRAAT BANK LIBRARY

**ZIRAAT TURKISH CUP** 

ZIRAAT VOLLEYBALL TEAM

BRAND AND REPUTATION MANAGEMENT

Numerous Corporate and Thematic Advertising Films

**Customer Satisfaction Survey** 

ZIRAAT BANK ON SOCIAL NETWORKS

(as of 2022)

More than 2,300,000 likes and followers on Facebook

More than 455,000 followers on Twitter

More than 233,000 followers on Instagram

More than 84,000,000 views on YouTube

#### THE ZIRAAT BANK SPORTS CLUB



OUR SPORTS CLUB WAS ESTABLISHED IN 1981 TO PROVIDE FOOTBALL, BASKETBALL, WRESTLING, TABLE TENNIS AND VOLLEYBALL ACTIVITIES. After the General Directorate of Youth and Sports removed the obligation for participation in five different sport activities, our club chose to focus on volleyball. As befitting a bank of Ziraat Bank's size and vision, the club has become a principled, striking and successful club in Turkish Volleyball, in line with the aim

of training athletes for the top teams by placing importance on infrastructure and by prioritizing the principles of being serious, responsible and ethical in sports.

Proud of the young players it has brought to our national teams, our club continues its mission to achieve results befitting our







Bank in Turkish leagues and European cups and to contribute to Turkish volleyball. Since its establishment, our Sports Club has won one Balkan Cup, one Turkish Cup, two Super Cups and two Efeler League Championships. Our team has been taking part for the last two

seasons in the CEV Champions League, where Europe's biggest teams play. A total of 17 players trained by our club have had the opportunity to play in the Efeler League. In addition, in the last season, 21 players wore the National Team shirt in the National Team and other infrastructure categories.

In order to train the star players of the future, our club adds league experience to its 2<sup>nd</sup> league players with the team it has established under the name of Ziraat Bankkart. Our young and star team players are playing hard for their team.

#### **OUR AWARDS**

- PSM Awards, Gold Award in the "Digital Security" category with "IP Based Digital Security" project
- PSM Awards, Gold Award in the "Best Promotion, Marketing Success" category with "Artificial Intelligence Supported Agricultural Assistant" project
- PSM Awards, Silver Award in the "Innovative Customer Interaction and Experience" category with "Improving the Corporate Customer Experience" project
- PSM Awards, Gold Award in the "Digital Transformation" category with "Remote Customer Acquisition" project
- PSM Awards, Silver Award in the "Best Promotion Marketing Achievement" category with "Ziraat Mobile Story Implementation" project
- LACP Vision Awards, 2 Gold and 2 Platinum Awards in Banking and Financial Services Segments
- Bonds, Loans&Sukuk Turkey Awards, Winner Prize in the category of "Financial Institutions Deal of the Year"
- Bonds, Loans&Sukuk Turkey Awards, Runner-Up Prize in the category of "FI Funding Team of the Year"
- Alfa Awards, "Credit Card" category, Consumer Brand of the Year Award with "Bankkart"

- Global Banking & Finance Review, Bronze Award in the category of "Personal Information-Regulatory Compliance Solution"
- Global Banking & Finance Review, Gold Award, "Best Bank in Data Quality Management"
- Brandverse Awards, Golden Award in the "Banks" category for the 6<sup>th</sup> time in a row as "The Most Effective Bank in Social Media"
- Brandverse Awards, Bronze Award with "Bankkart" in the "Credit Cards" category
- Globee Business Awards, Award in the category of "Best Information Technology Projects and Initiatives of the Year" with "ZFG Mobile Application"
- Globee Business Awards, Silver Award in the category of "Human Resources Achievement/Project of the Year-AYNA"
- Turkey Youth Awards, "Best Bank" Award for the 5<sup>th</sup> time in a row, in the "Best Bank" category
- **EFMA,** "Banking Innovation of the Month" Award for April with "Data Driven Organizational Transformation" project
- Tech Brands Turkey, "The Most Technological Bank" Award in the "Bank" category
- TITAN Awards, Platinum Statue Award in "Best Business Technology, Governance, Risk and Compliance Solution" category with "Information Technologies Risk Management" methodology

#### **VALUE GENERATION AND STRATEGY**

GRI 2-6, 2-12, 2-14, 2-18, 2-22, 2-23, 2-25, 3-1, 3-2

#### THE SUSTAINABILITY APPROACH AT ZIRAAT BANK

#### **SUSTAINABILITY VISION**

To use the unrivaled experience and knowledge that we have built up over 159 years and to utilize our resources efficiently within the framework of responsible banking principles, for the benefit of the economy, the environment, and the community; to produce enduring value for our stakeholders; to be a bank which embraces all parts of the society by improving our customer-oriented business model.

ZIRAAT BANK HAS ESTABLISHED ITS SUSTAINABILITY STRATEGY ON THE PILLARS OF MULTIFACETED EFFICIENCY AND EFFECTIVENESS. IT HAS BEEN GRADUALLY BUILDING ON THE ADDED VALUE IT OFFERS TO THE TURKISH ECONOMY WITH ITS BUSINESS PRACTICES, THE SCALE OF ITS SERVICES AND THE DIVERSITY OF ITS PRODUCTS.

#### **SUSTAINABILITY GOALS**

To further develop the Bank's strong position in the national market and its global competitiveness with corporate, environmental and social sustainability practices to be implemented within the scope of this policy.

#### SUSTAINABILITY APPROACH

Ziraat Bank's sustainability approach is shaped in light of its responsibilities as a financial services provider, of its obligations to the environment and the community, and of its duties as an employer.

- Ziraat Bank is a strong, leading, and trusted bank.
   We desire to perpetuate our existing success in economic sustainability into the future by supporting it with longterm corporate, environmental and social sustainability perspectives.
- In our decision-making processes, we take a careful and thoughtful approach when dealing with environmental and social issues and the potential risks associated with them in the management of our resources and our service infrastructure.
- We regard environmental sustainability including climate change and the transition to a low-carbon economy as an important item on our agenda.
- As an employer, we believe in the importance of humane working conditions. In our business model, we attach importance to opportunity equality and to build up a

### ZIRAAT BANK'S CURRENT POLICIES

**Sustainability Policy** 



**Disclosure Policy** 



Anti-Money Laundering, Countering the Financing of Terrorism and the Proliferation of Weapons of Mass Destruction Policy



Ziraat Bank's sustainability approach is shaped in light of its responsibilities as a financial services provider, of its obligations to the environment and the community, and of its duties as an employer.

learning organization structure by providing chance of selfimproving among all of our employees: we target to increase employee motivation and corporate loyalty by continuously advancing human resources practices.

- As a service provider, we regard behaving customeroriented and ensuring customer satisfaction as fundamental to everything. By constantly improving our processes, our goal is to offer banking products and services to all of our customers in practical, intelligible and accessible ways and also to enrich the banking industry through innovative and exemplary practices.
- As a business partner, we are committed to develop our relationships with suppliers on the grounds of mutual respect, responsibility, and fairness. We support our suppliers' success through cooperative projects that we carry out together.
- We are committed to continuously develop and implement projects with the purpose of integrating universally-accepted sustainability principles into our business model.
- We attach importance to having a presence and playing an active role in multilateral sustainability initiatives and collaboration platforms both at national and international level.

Based on these fundamental points, Ziraat Bank is focused on promoting, developing and maintaining sustainability throughout its value chain.

ZIRAAT BANK'S SUSTAINABILITY PLAN, STRUCTURED UNDER THE AUSPICES OF THE ZIRAAT BANK BOARD OF DIRECTORS, HAS BEEN PUT INTO PRACTICE WITHIN THE SCOPE OF A LEAN AND EFFECTIVE ORGANIZATIONAL STRUCTURE.

#### SUSTAINABILITY STRUCTURE

Ziraat Bank's sustainability plan, structured under the auspices of the Ziraat Bank Board of Directors, has been put into practice within the scope of a lean and effective organizational structure.

Sustainability activities are coordinated by the Project Finance and Sustainability Department.

The sustainability activities at Ziraat Bank are executed under the leadership of the Bank's CEO.

### POLICIES APPLIED AT ZIRAAT BANK

#### **Disclosure Policy**

https://www.ziraatbank.com.tr/en/ Investor-Relations-ZB/Corporate-Governance/Documents/DisclosurePolicy. pdf

#### Anti-Money Laundering, Countering the Financing of Terrorism and the Proliferation of Weapons of Mass Destruction Policy

https://www.ziraatbank.com.tr/en/ Investor-Relations-ZB/Corporate-Governance/Documents/AMLPolicy.pdf

#### **Sustainability Policy**

https://www.ziraatbank.com.tr/en/ Investor-Relations-ZB/Corporate-Governance/Documents/Sustainability-Policy.pdf

#### Environmental and Social Impact Management Policy in Lending Activities

https://www.ziraatbank.com.tr/en/ Investor-Relations-ZB/Corporate-Governance/Documents/esimp.pdf

#### ZIRAAT BANK'S VALUE GENERATION MODEL

GRI 2-7 2-25

## A LONG PAST, STRONG FOUNDATIONS

#### **INPUTS**



#### **FINANCIAL CAPITAL**

Strong equity and financial structure, a wide customer and deposit base, effective use of capital markets, cooperation with international financial institutions



#### **MANUFACTURED CAPITAL**

Turkey's largest banking service network, infrastructure providing customer and data security



#### INTELLECTUAL CAPITAL

Ziraat - a brand synonymous with trust, corporate knowledge built up over 159 years, and products and services supported by digital projects and innovation



#### **HUMAN CAPITAL**

High-level human resources offering customers the right value from the right channel at the right time, with its superior market knowledge and experience



#### SOCIAL AND RELATIONSHIP CAPITAL

Effective communication with stakeholders, a comprehensive structure offering access to financial services throughout Turkey, a wide impact area generated with the Ziraat Finance Group through solutions provided with the principle of being "more than just a bank"



#### **NATURAL CAPITAL**

Studies carried out to keep direct and indirect environmental effects under control and to manage and continuously improve them with the right strategies and technologies

Ziraat Bank has a wide portfolio of domestic and international affiliates in the fields of banking, investment services, portfolio management, venture capital, real estate investment trusts and financial technologies. This strong structure reinforces the Bank's ability to provide integrated financial services.



Business processes targeting the sustainability of the extensive range of products, services and solutions, which are shaped by an approach which embraces digital change and innovation



Business processes delivering products, services and solutions to customers in the main corporate, commercial and retail banking segments which offer a strong value proposition and a secure financial future



### **FINANCIAL HIGHLIGHTS**

**SUPPORTING** 

**OPERATIONS** 

which make the

Creation Model

work, such as

Ziraat Bank Value

Human Resources.

Risk Management

**OPERATIONAL** 

**Business processes** 

that allow services

to be provided to

Turkey's most

extensive branch

and ATM network,

with 24/7 access

and digital channels

customers through

**ACTIVITIES** 

IT, Supply Chain and

Business processes

### TL 2,312 billion Total Assets

### TL 1,266 billion

Cash Loans

### TL 1,739 billion

Deposits

### TL 41 billion

Net Profit

### OUTPUTS

### FINANCIAL CAPITAL

- Strong support to the Turkish economy and real sector
- Loan packages for retail customers
- 5.9% market share in cash loans
- USD 9.3 billion FX non-deposit sources
- Foreign trade transactions reaching USD 101.9 billion
- An extensive correspondent bank network consisting of 1,760 banks in 140 countries



### MANUFACTURED CAPITAL

- A service network of 113 points in 17 countries
- 9 foreign subsidiaries, 25 branches abroad
- 6 domestic subsidiaries
- Internet Banking
- Mobile Banking
- Telephone and SMS Banking
- Ziraat Super Branch

#### INTELLECTUAL CAPITAL

- Number of customers in digital banking: 31.4 million
- Number of active digital banking customers: 19.4 million
- The ratio of financial transactions carried out through digital channels:
- Number of transactions performed through the Operation Center: 190+ million, overall centralization ratio:
- Remote customer acquisition over mobile application with national ID card
- Ziraat Bank Finance and Technology University



### **HUMAN CAPITAL**

- Ziraat Bank: 24,484 employees
- Ziraat Finance Group: 34.190 employees
- 685 new employment
- Average service duration: 13 years
- Average classroom training: 18.8 hours per person
- Average distance learning: 30.1 hours per person
- Unionization rate: 90%



#### SOCIAL AND RELATIONSHIP CAPITAL

- More than 46 million customers
- The one and only bank to operate in 373 districts throughout Turkey
- The Ziraat Bank painting collection with over 2,500 works
- The First Banking Museum
- İstanbul Medeniyet University Ziraat Bank Library, the largest university library in our country
- Contribution to regional development through the "Köyümde Yaşamak İçin Bir Sürü Nedenim Var (I Have Many Reasons to Live in My Village)" project
- Training for young farmers with the "Young Farmer Academy" social responsibility project
- Improvement of schools in priority regions for development through the "Children on Vacation, Schools on Renovation"
- Barrier-free Banking Investments
- The most effective bank in social media channels



#### NATURAL CAPITAL

- Greenhouse gas intensity (tCO<sub>2</sub>e / TL million turnover): 0.038
- Recycled IT products: 73 tons
- Recycled waste paper: 945 tons
- Saving 32,000 sheets of A4 paper by virtual archive application
- Disposed waste products: 10,620 kg
- Renovation of 100 service buildings carried out with the concept of sustainability



### STRATEGIES AND ACHIEVEMENTS IN 2022

GRI 3-1, 3-2, 3-3, 203-1, 203-2

## THE DRIVING FORCE

**AS TURKEY'S MOST DEEPLY ROOTED BANK. ZIRAAT BANK'S ROBUST** FINANCIAL STRUCTURE. VAST EXPERIENCE, **QUALIFIED HUMAN RESOURCES AND ITS ABILITY TO PROVIDE** INTEGRATED FINANCIAL **SERVICES ENSURE** THAT ITS STRATEGIES **ARE IMPLEMENTED** SEAMLESSLY AND **FLAWLESSLY ACROSS** THE ENTIRE VALUE CHAIN. AND THAT THE BUSINESS MODEL **DELIVERS SUCCESSFUL** RESULTS.

## ADDITIONAL VALUE

STRONG BRAND VALUE
A SOUND EQUITY
STRUCTURE
A WIDESPREAD LOCAL
AND GLOBAL SERVICE
NETWORK
A VAST PORTFOLIO
OF DOMESTIC AND
INTERNATIONAL
SUBSIDIARIES
MORE THAN 24,000
COMPETENT EMPLOYEES

SUPERIOR QUALITY

DIGITAL INFRASTRUCTURE

#### STABLE GROWTH

To remain a pioneer in the sector with a selective credit policy and effective use of resources

While Ziraat Bank makes its balance sheet increasingly customerfocused, it proactively manages loan quality through effective loan processes, prioritizes effective use of resources and cost control. Ziraat Bank continues to support the agricultural manufacturing, export, energy, technology investments with its selective credit policy and optimal resource cost.

- · TL 2,312 billion asset size
- · TL 1,266 billion cash
- · TL 1.739 billion deposits
- · 63% increase in cash
- USD 1.24 billion syndication loan
- Bilateral loans and post-financing with a total amount of USD 1.5 billion from correspondent banks
- Loans extended to Agriculture, Manufacturing, Export, Energy, Investment and Technology Sectors within the scope of selective loan policy

### THE BUSINESS MODEL OF FUTURE

Continuous improvement of our business model to offer our customers the most advanced technology-oriented solution proposals

Ziraat Bank constantly renews and develops its business model in line with the developments in the digital world. The Bank continues its efforts to provide the best digital experience and financial consultancy services to its customers. By using data analytics effectively in its work, it proactively determines the needs of its customers and develops its solutions according to customer segments. Ziraat Bank offers its customers a new digital banking experience with its digital branch

- 19 million active Digital Banking customers
- 31 million Internet and Mobile Banking customers
- TL 17 billion of Digital Consumer Loan disbursement
- Agricultural Assistant supported by Artificial Intelligence
- Financial Agenda added to Ziraat Mobile and Internet Banking
- Payment systems improvements
- Integrating data governance into the business model
- · Fide Fintek Acceleration Program

#### ADVANCED TECHNOLOGICAL INFRASTRUCTURE

To continue to work with an advanced technological infrastructure

Ziraat Bank continuously strengthens its technological infrastructure with flexible software development and high information security processes implemented at all stages of the banking lifecycle.

- · State-of-the-art Data Center enhancements
- Obtaining Uptime
  Tier 3 "Operational
  Sustainability"
  certificate for Data
  Center
- Endpoint Security Project
- Completion of Cyber Security Center works

### EFFICIENT AND LEAN PROCESSES

Continuous improvement of business processes by integrating with the latest technologies

Ziraat Bank continuously improves its business processes by integrating it with the latest technologies in order to provide an excellent customer experience.

- Number of processes being performed by robotic software: 124
- OPI (Innovation in Operations) application that enables customers to send transaction orders directly to the Operations Center via the Internet and Mobile

### **STRATEGIES**

- System integration with 1.900 institutions
- ZFG Mobile Application with more than 30 applications used by 24 thousand employees
- In-house virtual assistant application "BİLGE" integrated with the Human Resources System
- Mobile Approval Application
- Integration of card access device into banking processes

#### DEVELOPING ORGANIZATION AND SATISFIED EMPLOYEES

**Continuously increasing** 

our organizational efficiency with happy employees who have a strong corporate culture by constantly improving our employee experience by focusing on our **Development-Oriented Career and Talent** Management approach Ziraat Bank invests in the professional development of its employees with its Development-Oriented Career and Talent Management approach and constantly improves its employee experience through performance evaluation processes based on equal opportunity and practices that increase employee motivation. The aim of the Bank is to ensure corporate loyalty with happy employees who have internalized a strong corporate culture

for over a century.

- · E-education catalog with over 4.000 content
- Graduate training programs for Banking School Experts and Assistant Inspectors within the scope of the protocol signed with Ankara University
- Data Science and Artificial Intelligence Certification Program and FRM Certification Program carried out to deepen the competencies of employees to perform their jobs.
- The "Ziraatlicomment" application, implemented so employees could share their wealth of knowledge and experience with other employees.
- Digital education platform for university students doing internship at the Bank
- Executive School programs that train executive candidates from within the bank
- Executive Development Journeys specially prepared for executives

#### A GLOBAL BANK

**Maximizing customer** 

satisfaction by creating

integrated financial solutions in all countries where the Ziraat Finance Group operates
In order to offer a complete package meeting the financial requirements of Ziraat customers, the Group generates high-technology integrated solutions with its domestic and international banking subsidiaries, branches

and finance entities, offering these solutions to its customers in the most efficient way by taking advantage of the economies of scale provided by being a finance group.

- Overseas service network created with branches and subsidiaries abroad
- The Key Global Project, launched to align the main banking applications used by the units abroad with the Ziraat Finance Group standards
- Internet and Mobile Banking investments in branches abroad
- Infrastructure projects carried out to monitor the continuity of information systems in branches and subsidiaries abroad

### PLATFORM BANKING To offer customers

services which will be

available to them at every

moment and on every platform, within the framework of the service models of future
Ziraat Bank offers new products and services in cooperation with the entire ecosystem in order to provide its customers with better banking and financial opportunities whenever they need it.

- Access to many applications from a single point, such as Member Business Platform, e-Government gate, the Turkey Life Pension Platform
- Work on Open Banking activities
- Platform infrastructure works for Ziraat Super Branch

#### **RESPONSIBLE BANKING**

To integrate the principles of environmental and social risk governance into the business model
Ziraat Bank aims to generate added value with its banking principle which respects people and the environment in line with its

Sustainability Policy.

- As an integral part of the Sustainability Policy, environmental and social risk assessment is carried out in investment projects within the scope of the policy which determines environmental and social impact management principles.
- Sustainability themed syndicated loan
- · Sustainable credit products
- Zero Waste Management System
- Contribution to Responsible Banking through the development of business processes

### THE SUSTAINABLE DEVELOPMENT GOALS AND ZIRAAT BANK

GRI 3-1, 3-2, 3-3, 203-1, 203-2

































Adopted by 193 UN-member countries on 25 September 2015, the convention entitled "Transforming our World: The 2030 Agenda for Sustainable Development" covers 17 Sustainable Development Goals and 169 sub-headings.

Setting out a sustainability agenda which is far more

comprehensive, the 17 Sustainable Development Goals (SDGs) went beyond the UN Millennium Development Goals.

The SDGs are aimed at eradicating poverty and at realizing development for all as a universal necessity. The global consensus achieved around the SDGs marked a major turning

point for shifting the world onto a more inclusive and sustainable growth path.

The Bank's activities which are considered to contribute to the SDGs within the scope of its service cycle are addressed in detail in various sections of this report.

| SDGs          | Ziraat Bank's Operations Which Directly/Indirectly Contribute to the SDGs   |
|---------------|---|
| 1 2 5 8 10 12 | SME finance and collateral products, inclusive banking services, sustainable agriculture finance  |
| 3             | Measures to protect employee and customer health  |
| 4 8           | Training and development programs offered to Ziraat Bank's human resources, supporting training projects which raise enterprise awareness for customers, financial literacy training programs |
| 7 12          | Financing provided to renewable energy and energy efficiency projects, efficiency investments in the service building   |
| 8 9           | Financing to infrastructure, SME and industrial investments, digital banking products and solutions, consumer-friendly financing and savings products, barrier-free banking                   |
| 5 8 10 16     | Corporate governance practices, human resources management, remuneration policies, equality of opportunity implemented in Ziraat Bank   |
| 11 17         | Financing provided to development and investment projects of a national-scale and to the housing sector, support for the green economy, contribution to cultural heritage                     |
| 9 17          | Financing provided to different sectors from thematic sources, bilateral and multi-collaborations, operational activities, corporate governance practices and reporting studies               |
| 1 8           | Loan projects special to priority regions for development   |
| 12 13         | Carbon footprint measurement activities, waste management practices, environmental and social impact management system  |

### STAKEHOLDERS OF ZIRAAT BANK

**GRI** 2-12, 2-29, 3-1, 203-1, 203-2, 204-1, 308-1, 308-2, 413-1, 413-2, 414-1, 414-2

The Bank's shareholder, employees, customers and suppliers constitute Ziraat Bank's main stakeholder group. The Bank carries out its operations in constant communication and cooperation with its stakeholders in this group.

Stakeholder communication, most of which continues within the scope of the daily service cycle, provides an extremely valuable platform for Ziraat Bank to correctly understand and evaluate demands and expectations.

In addition to its main stakeholder group, Ziraat Bank is also in close contact with its other stakeholders including regulatory bodies, international banks, investors and credit rating agencies, the media, unions in various sectors, organizations and the broader society.

|                       | STAKEHOLDER<br>GROUP              | INTERACTION FREQUENCY   | INTERACTION CHANNELS   |  |
|-----------------------|-----------------------------------|---|--|--|
| Main<br>Stakeholders  | Employees                         | As part of the business cycle - daily                             | Employment process, training programs for employees, performance evaluation meetings, internal communication channels, executive interviews and informing/sharing meetings.  |  |
|                       | Customers                         | As part of the<br>service cycle - on a<br>24/7 basis              | Ziraat Bank branches, alternative distribution channels (ATM, internet banking, mobile banking, call center), customer relations representatives, customer visits.   |  |
|                       | Suppliers                         | As part of the business cycle - daily                             | The procurement process of all services outsourced by Ziraat Bank.   |  |
|                       | Shareholder                       | Annual General<br>Meeting and in<br>other necessary<br>situations | General Assembly Meeting (annual). Ziraat Bank also conducts studies to enlighten the public through the Financial Institutions and Investor Relations Unit. Annual reports and other presentations and statements posted on the Public Disclosure Platform come under this scope. |  |
| Other<br>Stakeholders | Regulatory<br>bodies              | As part of the<br>business cycle<br>- when deemed<br>necessary    | Reports, correspondence and related meetings made in accordance with the legislation   |  |
|                       | International banks and investors | As part of the business cycle - daily                             | Meetings and contacts held with World Bank, European Investment Bank etc. and other financial institutions which the Bank is in cooperation with.  |  |
|                       | Credit Rating<br>Agencies         | As part of the<br>business cycle<br>- when deemed<br>necessary    | Meetings, reporting, presentations, correspondence.  |  |
|                       | Sectoral unions and organizations | As part of the business cycle - daily                             | Meetings, presentations and daily communication actions.   |  |
|                       | Media                             | As part of the<br>business cycle<br>- when deemed<br>necessary    | Actions to enlighten the public with a transparent and quick approach (press meetings, press bulletins, interviews, responding to questions etc.).   |  |
|                       | Society                           | As part of the social responsibility projects                     | Corporate social responsibility projects and donation activities.  |  |

### **IMPACT FRAMEWORK OF STRATEGIES**

GRI 2-25, 2-29, 3-1, 3-3, 203-1, 203-2, 405-1

































Ziraat Bank boasts the largest and most extensive service network of any bank in Turkey. The Bank generates value by offering its financial products, services and solutions to a wide range of customers.

The Bank uses six capital items in the value generation process. Ziraat Bank needs different amounts of input from each capital item in order to implement its strategies and generate value for its stakeholders.

Strategies, the Bank's approach, and relations between the relevant stakeholders and items are taken into account in the use of capital items. On the other hand, increasing efficiency in operations and reductions in the direct and indirect negative impacts on the environment are considered cyclically.

| Strategies                                   | Ziraat Bank's Approach   | Associated<br>Stakeholder | SDGs Which Have<br>Been Contributed to |
|--|--|---------------------------|--|
| Stable Growth                                | While Ziraat Bank has makes its balance sheet increasingly customer-focused, it proactively manages loan quality through effective loan processes, prioritizes effective use of resources and cost control. Ziraat Bank continues to support the agricultural manufacturing, export, energy, technology investments with its selective credit policy and optimal resource cost.  | Customers                 | 1<br>2<br>7<br>8<br>9<br>11<br>12      |
| The Business<br>Model of the<br>Future       | Ziraat Bank constantly renews and develops its business model in line with the developments in the digital world. The Bank continues its efforts to provide the best digital experience and financial consultancy services to its customers. By using data analytics effectively in its work, it proactively determines the needs of its customers and develops its solutions according to customer segments. Ziraat Bank offers its customers a new digital banking experience with its digital branch. | Customers                 | 1<br>2<br>8<br>9                       |
| Advanced<br>Technological<br>Infrastructures | Ziraat Bank continuously improves its business processes by integrating it with the latest technologies in order to provide an excellent customer experience.  | Customers,<br>Employees   | 8<br>9<br>10<br>17                     |

| Strategies  | Ziraat Bank's Approach   | Associated<br>Stakeholder   | SDGs Which Have<br>Been Contributed to |
|---|--|---|--|
| Efficient and Lean<br>Processes                   | Ziraat Bank continuously improves its business processes by integrating it with the latest technologies in order to provide an excellent customer experience.  | Customers,<br>Employees   | 8<br>9<br>10<br>17                     |
| Developing<br>Organization and<br>Happy Employees | Ziraat Bank invests in the professional development of its employees with its Development-Oriented Career and Talent Management approach and constantly improves its employee experience through performance evaluation processes based on equal opportunity and practices that increase employee motivation. The aim of the Bank is to ensure corporate loyalty with happy employees who have internalized a strong corporate culture for over a century. | Employees   | 3<br>4<br>5<br>8<br>10<br>16           |
| A Global Bank                                     | In order to offer a complete package meeting the financial requirements of Ziraat customers, the Ziraat Finance Group generates integrated solutions with its domestic and overseas banking subsidiaries, branches and finance entities, offering these solutions to its customers in the most efficient way by taking advantage of the economies of scale provided by being a finance group.  | Employees,<br>Customers,<br>Suppliers,<br>Shareholder   | 8<br>9<br>10<br>11<br>12<br>16         |
| Platform Banking                                  | Ziraat Bank offers new products and services<br>in collaboration with the entire ecosystem to<br>provide its customers with better banking and<br>finance opportunities at any time they need.   | Customers   | 9                                      |
| Responsible<br>Banking                            | Ziraat Bank aims to generate added-value with its banking principle that respects people and the environment in line with its Sustainability Policy.   | Customers, Society, International banks and investors, Regulatory bodies, Sectoral unions and organizations | 10<br>11<br>12<br>13<br>16<br>17       |

### THE FIRST BANKING MUSEUM



WITNESS TO NEARLY EVERY ERA OF THE REPUBLIC, THE ZIRAAT BANK MUSEUM WAS TURKEY'S FIRST BANKING MUSEUM.

Ziraat Bank Museum was opened in 1981 in the Hall of Honor of Ziraat Bank Headquarters, located in Ankara's Ulus district. It is one of the structures of the First National Architecture Period, designed by Italian Architect Giulio Mongeri in 1929 in order to convey the Bank's knowledge and experience to

the future. Ziraat Bank Museum, which sets out the commercial, economic, political, cultural, artistic and educational change and development of the Turkish banking system from its inception to the present, exhibits a wide range of antique objects which were used in the banking system in a historical setting.



The museum, which was closed to visitors for a period of time due to the pandemic, was reopened on 18 May 2022 and welcomed approximately 2,500 visitors in the last three months of the year. In addition, with the Ziraat Bank Museum Virtual Tour, which was prepared by

transferring all sections and details to digital media with three-dimensional imaging technology and can be accessed via the Bank's website, also offers the chance to visit the Museum step by step in a virtual setting from a computer or mobile phone.

With the app prepared using special techniques, the virtual tour includes information and visuals of objects and historical documents exhibited in the museum, as well as works belonging to the Ziraat Bank Art Collection, including the option to zoom in to the smallest detail in ultra-high resolution.

### **IN 2022**

### RISKS, OPPORTUNITIES AND DEVELOPMENTS IN THE MARKETS

Ziraat Bank may be exposed to risks, market developments and uncertainties which may affect its short, medium and long-term performance, liquidity, brand value, growth potential, sustainability performance and corporate reputation. In this context, risk management goes far beyond being a legal obligation for the Bank; it is a fundamental function and one of the foundations of the decision-making process.

Ziraat Bank monitors megatrends and market developments in order to minimize their possible effects on its activities and stakeholders, and develops policy and action plans and implements them within the scope of its daily business cycle.

The rapidly developing energy crisis and the ongoing climate crisis were among the main issues closely followed by global and national markets during 2022. At the same time, the Bank closely followed developments in the global economy and the Turkish economy as external factors, and necessary measures were taken under a proactive approach.

Detailed information on risk management activities and processes at Ziraat Bank is presented in the FINANCIAL INFORMATION AND RISK MANAGEMENT section of the report.

ZIRAAT BANK MONITORS MEGATRENDS AND MARKET
DEVELOPMENTS TO MINIMIZE THEIR POSSIBLE IMPACTS ON
ITS OPERATIONS AND ITS STAKEHOLDERS, AND DEVELOPS
POLICY AND ACTION PLANS WITHIN THE SCOPE OF ITS DAILY
BUSINESS CYCLE.

Developing and underdeveloped economies, whose economic cycles depend on imported energy, were forced to compete with developed economies in the race for more expensive energy.

#### **ENERGY CRISIS**

The energy crisis has emerged as one of the most far-reaching economic consequences of the war between Russia and Ukraine, which has been continuing since last year. After Russia's attempt to invade Ukraine, the European Union (EU) and the United States (USA) started to impose harsh sanctions against Russia, a major producer and exporter of energy. This situation precipitated interruptions to the energy supply and paved the way for a rise in prices.

In 2021, Russia provided more than 40% of the EU's gas, 27% of its oil and 46% of its coal.

The International Energy Agency (IEA)'s World Energy Outlook 2022 report, published in October, alluded to the fragile state of global supply chains, pointing out that Europe, which increased its liquefied natural gas (LNG) imports in the face of the sharp decline in gas transferred from Russia through pipelines, lacked sufficient LNG storage capacity.

Developing and underdeveloped economies, whose economic cycles depend on imported energy, were forced to compete with developed economies to access high-priced energy. In this process, while US energy exporters recorded substantial profits, regions with vast natural gas reserves such as North Africa focused on increasing their exports. As a result of the energy

crisis, volatility in commodity and food prices has increased with many countries entering a cycle of high inflation.

# High energy prices to ratchet up inflationary pressure further in the coming period

In the absence of any change in geopolitical conditions or the global supply-demand balance, energy prices are predicted to remain high with energy supplies coming under strain in the short term. According to the Oil Market Report released by the IEA in December, there could be a crude oil shortage in the third quarter of 2023.

In its Commodity Market Outlook Report published in October, the World Bank predicted that energy prices would decline by 11% in 2023 and by 12% in 2024, but remaining 50% higher than their 5-year average throughout 2024. According to the report, the combination of high energy prices with increased transportation and electricity costs will affect businesses and production through secondary channels, sustaining inflationary pressures.

According to the S&P Global Commodity Insights 2023 Energy Outlook Report, although average natural gas, coal and crude oil prices are expected to edge lower in 2023, the European gas and electricity markets will remain dogged by difficult conditions unless structural reforms to reduce dependence on natural gas are taken.

Despite being affected by the global repercussions of the energy crisis, Turkey is presented with opportunities to draw on the advantages of its geopolitical position.

Beyond providing energy supply security with its international natural gas pipelines, four LNG power plants (of which two are floating) and two underground natural gas storage facilities, our country stands to be of key importance in overcoming the crisis for Europe, which has suffered from bottlenecks in gas supply due to the Russia-Ukraine war.

#### THE CLIMATE CRISIS

### Efforts to tackle climate crisis being closely followed, with new decisions taken accordingly

The climate crisis is closely monitored with the participation of governments at the annual COP (UN Conference of the Parties) meetings, and new decisions are taken in tackling the climate crisis. However, the COP27, held in Egypt in the autumn of 2022, took place in the shadow of a negative geopolitical and economic global backdrop, and its results were limited.

#### RISKS. OPPORTUNITIES AND DEVELOPMENTS IN THE MARKETS

**GRI** 201-2

### The EU, Turkey's largest export market, announces EU Green Deal in a bid to make Europe the world's first carbon neutral continent by 2050.

The most tangible result of COP27 was the agreement of the parties to establish a Loss and Damage Fund for countries most vulnerable to the climate crisis. The fund is intended to help developing countries, which are exposed to the adverse effects of climate change, to compensate their losses and damages.

At COP27, countries also initiated a process that includes 25 new actions of cooperation in the fields of energy, road transport, steel, hydrogen and agriculture.

In the UN Intergovernmental Panel on Climate Change held at the COP27, it was noted that greenhouse gas emissions would need to be reduced by 45% by 2030 in order to limit global warming to 1.5°C.

On the other hand, on the subject of transition financing, which is one of the most important issues in the transition to a low-carbon economy, it was emphasized that the global transformation would require between USD 4-6 trillion in annual investment. At this point, the joint action and synergetic cooperation between all national and international financial institutions will be of tremendous importance.

Turkey expected to be affected by the "green transformation" in the EU, which accounts for around half of Turkey's exports.

The EU Green Deal aims to put Europe, Turkey's largest export market, in the position of being the world's first carbon neutral continent by 2050. As the EU moves towards a zero-carbon economy, it plans to put the Border Carbon Regulation mechanism in place in order to eliminate the negative effects of the process on its economy.

Under this mechanism, duties will be levied on countries which do not have carbon pricing for exports to the EU. With the EU accounting for around half of Turkey's exports, Turkey stands to be affected by the EU's green transformation.

The Border Carbon Regulation will come with a burden on Turkey's GDP and increase costs in energy intensive and high carbon emission sectors. One implication is that unless Turkish companies establish permanent policies and practices to tackle the climate crisis, they may experience difficulties in accessing finance.

In order to mitigate the possible negative effects of the regulation, an Action Plan containing 32 objectives and 81 actions under nine basic criteria was announced under the leadership of the Ministry of Commerce with the coordination of both the public and private sector. The plan, which is a

roadmap, aims to strengthen Turkey's competitiveness in exports while attracting green investment into our country.

Although the Border Carbon Regulation will present a burden to Turkish exporters, it is important that our country sees this situation as an opportunity in the transition to a circular economy. This point will provide an important opening for the banking sector, both by increasing the share of green finance in loan portfolios and benefiting from know-how in the field of sustainability and ESG in the transformation of the real sector.

### THE GLOBAL ECONOMY

The year 2022 was a year in which the negative impacts of the Covid-19 pandemic were alleviated with the support of the vaccination rollout, but the ongoing war between Ukraine and Russia weighed down on global economic growth.

Although the global economy started 2022 with hopes that pandemic-related restrictions would be eased and the central banks of developed countries could gradually normalize their monetary policies, the black swan of geopolitical risks dramatically increased uncertainty.

Increasing commodity prices, mounting food security concerns and disruption to the supply chain, along with geopolitical

### Turkey aims to strengthen its competitiveness in exports and attract more green investment to our country.

risks, led to higher and persistent inflation, while also bringing the need to tighten financial conditions to tackle inflation.

The tightening in global financial conditions over the last year, combined with a sharp tightening in policy implementations among countries, the effects of the war on economies through a variety of different channels, strict pandemic measures in China and the problems facing the real estate sector all increased the risk of global recession.

In the light of these developments, the IMF revised its growth forecasts for the global economy downwards with its updated Global Economic Outlook Report published in January 2023. The IMF announced a global growth forecast of 3.4% for 2022, with growth projections of 2.9% for 2023 and 3.1% for 2024.

### European economies struggle with headwinds in 2022.

The Ukraine-Russia war increased risks regarding commodity prices, the supply chain and energy supply, depressing expectations, especially in the Euro Zone. The sanctions imposed against Russia set the stage for a surge in natural gas prices in Europe during the summer months, raising concerns over mounting problems in energy supply in 2023.

However, these concerns were somewhat alleviated by milder than expected weather later in the year, with leading data releases in the last months of the year suggesting that the European economy had bottomed out, helping calm fears of an impending deep recession in Europe.

# Tightening in financial markets and repercussions of the war usher in a slowdown in the US economy.

While impact of the interest rate hikes on the US economy was more evident, especially in the PMI data, confidence indices and the housing market, the slowdown in the employment market remained quite limited. Helped by tight monetary policies and, in particular, declining energy prices, inflation slowed in the second half of the year to end the year at 6.5%.

# Central Banks left with a dilemma in 2022 amid the worsening inflationary environment and risks to the growth.

The US Federal Reserve (Fed) followed an aggressive policy of increasing interest rates to tackle inflation. The European Central Bank (ECB), on the other hand, was somewhat late to the party, delaying its rate hikes due to the European economy's dependence on Russia for energy.

While the Fed raised interest rates by a total of 425 basis points in 2022, it sticks to its guidance that it will not lower interest rates in 2023, contrary to market expectations. The ECB also raised interest rates by a total of 250 basis points last year in a bid to bring down CPI inflation, which had reached double-digit levels in the Euro Zone. Standing apart from its peers and maintaining its expansionary stance in monetary policy, the Bank of Japan staged a surprise intervention in the Yen in the last month of the year, its first such intervention since 1998, widening the yield target band in the mechanism by which it controls long-term bond rates. Developments in the UK in 2022 also led to an intensification of the discourse regarding the country's financial stability.

Ultimately, although we may have seen the peak in global inflation in 2022, inflation is expected to remain above the tolerance ranges for central banks in 2023.

### The Turkish economy recorded a relatively buoyant 7.6% rate of growth in the first six months of 2022.

### China's economy still under the shadow of the Pandemic in 2022

A significant slowdown in growth was recorded last year due to China's insistence on maintaining its zero-Covid strategy in tackling the coronavirus pandemic as well as the problems in the housing sector. Although Chinese officials adopted an expansionary policy to alleviate the vulnerabilities in the economy, marking a decoupling from other countries, the 3% growth in the country's economy in 2022 was the slowest rate of growth since 1976, excluding the pandemic period.

# Global economy starts what is expected to be a difficult year with a better than feared outlook.

The IMF had been shaping its expectations for 2023 on the expectation that the slowdown in economic activity would continue, mainly with the effect of developed countries, both due to the repercussions of the tightening process and the ongoing conflict in Ukraine. The IMF predicts that the global growth will come in at 2.9% in 2023.

A slowdown of this extent would mark the weakest growth outlook for the world since 2001, excluding the years most impacted by the global financial crisis and the pandemic. However, it is considered that the world economy started the year 2023, which is expected to be a difficult year, with a better outlook than the projections.

With the fall in energy prices in Europe easing concerns of recession and the opening of the Chinese economy potentially being a factor which could support global growth, especially in the second half of the year, there is a sense of renewed optimism.

#### THE TURKISH ECONOMY

# Despite the challenging global conditions, the Turkish economy demonstrated a strong growth performance in 2022 with the contribution of domestic and foreign demand.

The Turkish economy posted a relatively strong growth rate of 7.6% in the first six months of 2022. This was followed by a slowdown in growth in the third quarter with the rate of growth for the first three quarters of the year slowing to 6.2%. Despite some softening in industrial production in the last quarter of the year, GDP ended 2022 with 5.6% growth on the back of increased private consumption expenditures.

In this period, financial and insurance activities posted a 21.8% contribution to added value, service activities with a 11.7% contribution, with professional, administrative and support service activities contributing 9.9%, information and communication activities 8.7%, other service activities 5.8% and public administration, education, human health and social service activities contributing 4.8%, followed by

real estate activities (4.3%), industry (3.3%) and the agricultural sector (0.6%).

It is thought that supportive fiscal policies, additional credit support in selective sectors and the increase in the minimum wage increase could support growth through the domestic demand channel, especially in the first half of 2023. Although the slowdown in global growth left exports at risk from volatility in foreign demand, a positive trend in tourism receipts may help limit the slowdown in growth. Ultimately, the positive performance in growth is expected to continue in 2023 as

# Tourism revenues exceed projections in 2022 despite repercussions of war in Ukraine.

With the support of longpostponed holidays and the diversification of tourism activity in many fields and on a country basis, tourism revenues demonstrated a strong performance in 2022, exceeding projections despite the repercussions of the war in Ukraine. Tourism receipts surged by 53.4% YoY in 2022 to reach USD 46.3 billion, exceeding the USD 39 billion recorded in 2019, which is often viewed as the golden year for tourism. The positive trend in early reservations indicates a positive start to 2023 for tourism, with tourism income of USD 56 billion targeted for 2023.

### The positive budget performance in 2022 is expected to offer additional room for manoeuvre for fiscal policies in 2023.

The widening in the current account deficit became more evident in 2022 due to energy and gold imports.

The record level rise in service revenues with the contribution of tourism and transportation revenues and the positive course of exports despite the challenging conditions were the main factors limiting the increase in the current account deficit. The 12-month cumulative current account surplus excluding gold and energy in 2022 remained significantly higher than in 2021 - an indicator of how energy prices could actually affect the current account balance.

The current account deficit ended the year 2022 at USD 48.8 billion. The main factors behind the increase in the current account deficit were the low level of energy prices and the increase in gold imports. The current account deficit is expected to approach its historical averages in 2023 on the expectation of an easing in energy imports and stronger support from tourism receipts to the current account balance than in previous periods, despite risks related to domestic demand.

### Continuing to diverge positively from peer countries in terms of employment

The strong course of economic activity in the past year led to an improvement in employment with a positive divergence from peer countries continuing with the developments recorded after the pandemic

period. Total employment recorded a significant increase with the support of the industrial and construction sectors, led by employment in services supported by a positive performance in the tourism sector. The rate of unemployment, which stood at 11.2% in the last quarter of 2021, declined to 10.2% in 2022.

In 2023, the expectation of a slowdown in foreign demand and hike in the minimum wage indicate that there may be a weakening in employment. However, both the preservation of the strength of service employment and the decrease in the labor force participation rate are considered to be factors that may limit the rise in unemployment.

# Higher than expected revenues on back of strong economic activity limit budget deficit.

Government spending increased in 2022 in a bid to alleviate the fallout of the geopolitical risks and inflation on the economy. However, a combination of buoyant economic activity and the positive course in revenues kept the budget deficit under control, with revenues exceeding the projections set out in the government's Medium Term Plan while spending remained below projections, and the budget deficit decreased by 31% compared to the previous year to be realized at TL 139.7 billion in 2022, significantly lower than the budget deficit forecasted in the Medium Term plan. As a result, the budget performance

maintained its robust performance in 2022 when compared to peer countries. The budget deficit/GDP ratio also fell within the Maastricht Criteria, which is taken as a basis for international comparisons.

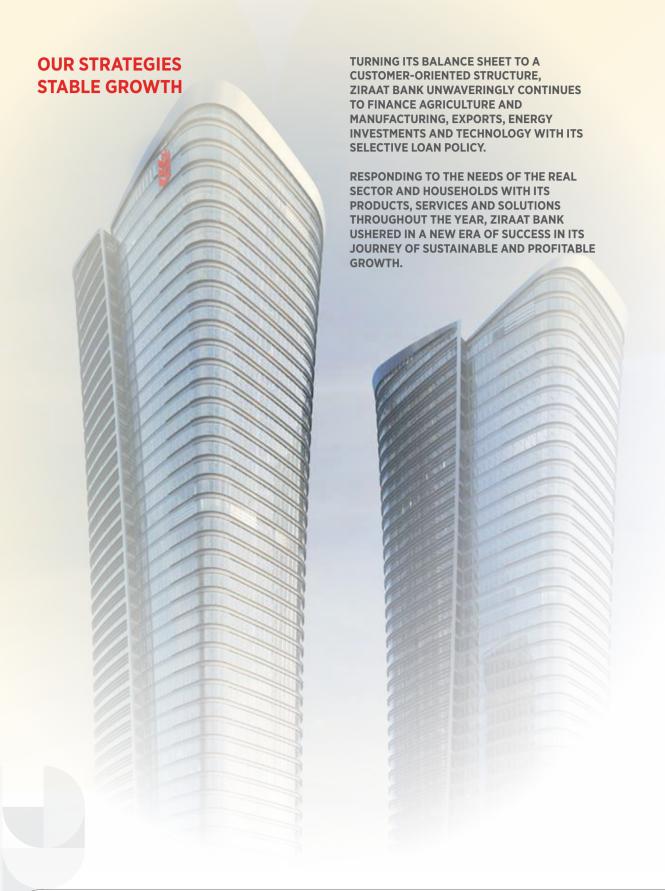
This positive budget balance performance in 2022 is expected to help provide additional room for manoeuvre when it comes to the 2023 fiscal policies.

## Inflation records sharp decline in the last month of 2022 on the back of the base effect.

Inflation dominated the agenda both in the world and in Turkey in 2022 with energy, food and agricultural commodity prices all surging on the back of geopolitical developments and supply constraints in various sectors. In the last month of the year, a sharp decline in inflation was observed with the base effect, while the annual rate of CPI inflation is set to decline, especially in the first half of 2023, on the back of the base effect

The Central Bank reduced interest rates by 500 basis points in total, citing that with uncertainty continuing to hang over global growth and heightened geopolitical risks, supportive financial conditions would be critical in ensuring the continuity of the structural gains in supply and investment capacity obtained after the surge in industrial production and the rising trend in employment.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE



Working in synergy with the Ziraat Finance Group, which it leads, the Bank has implemented a host of innovative applications and further strengthened the added value it produces.

#### STABLE GROWTH

### Continuing to be a pioneer in the sector with its selective credit policy and effective use of resources

Ziraat Bank, which has gradually transformed its balance sheet into a customer-oriented structure, proactively manages credit quality through effective loan processes and always prioritizes effective resource use and cost control. Within the framework of its selective credit policy, the Bank continues to finance the agricultural, manufacturing, export, energy investment and technology sectors while optimising resource costs.

Attaching importance to supporting growth with sustainable profitability, Ziraat Bank recorded a Return on Equity of 26.4% and Return on Assets of 2.3% in 2022.

The Bank's total deposits expanded to TL 1,739 billion in 2022, with deposits comprising a 75% share of liabilities. Ziraat Bank maintained its leadership in the sector in terms of total deposits in 2022 as well.

# Bolstering a strong funding structure with new collaborations in 2022

Ziraat Bank realized its first sustainable themed syndicated loan in 2022. The 367-day, USD 1.24 billion loan is the tenth borrowing transaction provided by the Bank from international markets through syndication.

Reinforcing its strong funding structure with new collaborations it entered into in 2022, Ziraat Bank continued to use alternative sources such as bilateral loans and post financing from correspondent banks, in addition to syndication loans. The total volume of funds provided by the Bank through these resources had reached USD 1.5 billion by the end of 2022.

Ziraat Bank maintains its efforts to diversify its resources and provide cost-effective, long-term resources. In this context, the USD 7 billion GMTN (Global Medium-Term Notes) program, which involves borrowing from international capital markets, was updated on 5 May 2022. In addition, the Bank continued to obtain foreign resources through private placement issuances.

Offering products and services which bring ease to peoples' lives with the right solutions
Continuing to meet the financial needs of its customers with the right solutions in 2022, Ziraat
Bank recorded a 63% expansion in its cash loans while the share of cash loans in the Bank's balance sheet stood at 55%.

In a bid to protect customers vulnerable to exchange rate volatility from exchange rate risk and encourage them to place their investments in Turkish lira terms, Ziraat Bank launched TL Currency Protected Time Deposits, FX Converted Currency Protected TL Time Deposits, YUVAM TL Time Deposits, Quarter Gold Coin Time Deposit Accounts and Quarter Gold Coin Demand Deposit Accounts.

With its selective loan policy aimed at increasing employment, achieving growth in the real economy and contributing to our country's development, Ziraat Bank continued to support the agricultural, manufacturing, export, energy, investment and technology sectors with the loans it provided in 2022, within the framework of this policy.

### Supporting the agricultural sector with Ziraat Bank's "Financing the Agricultural Ecosystem" strategy

Ziraat Bank's strategy in the agricultural sector, which it classes as a priority area, is "Financing the Agricultural Ecosystem". This strategy is built on four main headings; "solution orientation", "strong communication", "sustainable financing" and "accessible financing". In this vein, the Bank has determined value-added production, economies of scale, cooperative banking, technologyintensive agriculture, integration of industry in agriculture, environmentally friendly loans and areas specific to women and the young as its main targets.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE

GRI 3-1. 3-3

### Ziraat Bank plays an important role in bringing out our country's tremendous potential in agriculture.

Ziraat Bank plays an important role in releasing our country's tremendous potential in agriculture.

In 2022, the Bank aimed to finance the Agricultural Ecosystem through the following products;

- · Young Farmer Loan
- · Female Farmer Loan
- · Gold Hive Loan
- Solar Agricultural Irrigation Loan
- · Producer Cooperative Loan
- · Agriculture Transfer Loan
- · Grain Support Advance Loan
- · Fisherman Support Loan
- · I Have Many Reasons to Live in My Village-Cattle.

In addition, the Bank has introduced a wide array of products specific to financing modern pressurized irrigation and cooperatives, and aims to raise awareness in society with these products.

Ziraat Bank signed protocols with four more governorships in 2022 as part of the "I Have Many Reasons to Live in My Village" project. This took the number of governorships with which protocols had been signed to 40 by the end of 2022, the number of producers benefiting from the project to 7,314, the volume of loans extended within the scope of the project to TL 1.1 billion and the number of livestock received with these loans to 702,000.

On the other hand, the "I Have Many Reasons to Live in My Village - Cattle" project, which was aimed at expanding the scale of the enterprises operating in cattle dairy farming with qualified animal breeds, diversifying the range of financial solutions available for small enterprises, bringing idle operating capacity into production and increasing demand for domestically born female livestock while creating a market for excess capacity of female livestock in existing dairy farms, was implemented to support efforts to reduce imports of livestock, to attract new customers to the Bank's portfolio and to increase efficiency. productivity and profitability in this area by directing cash flows related to the work carried out within the scope of the project to the Bank. Work on the implementation of the project will continue in 2023.

The Bank's agricultural loans doubled in 2022 when compared to the previous year, with the number of farmers using loans within the framework of "Achievable Financing Strategies" reaching 1 million.

As of the end of 2022, the combined volume of loans extended from Ziraat Bank's own resources for the financing of the agricultural sector and the funds originating from its intermediation had reached TL 233.7 billion, with a total of 1.078.519 customers with loans.

# Ziraat Bank's support for SMEs has gained continuity with the collaborations it has developed.

Within the scope of the ongoing cooperation between Ziraat Bank and the KGF, the use of Investment Support, Export Support and Operational Expenditures Support Packages and Manufacturing Based Import Substitution Support Packages continued in 2022 as well. The Construction Services Financing Support Package was brought into use in order to meet the expenditures of SME and non-SME construction companies for the completion of ongoing housing projects.

Within the framework of Ziraat Bank's protocol with the KGF, the KGF Support Loan-2 (Second Period) was introduced to meet the needs of SMEs for guarantee limits and thus ensure the continuity of the support provided to SMEs.

The Central Bank Investment Committed Advance Loan (YTAK), which has been made available only to non-SME companies through the Development and Investment Bank of Turkey (TKYB) has also been made available to public banks, and became one of the important loans commissioned by Ziraat Bank in 2022.

With the protocol signed between KOSGEB and KGF, Ziraat Bank implemented the KOSGEB Employment Contracted SME Financing Support Package to finance the capital for Ziraat Super Branch customers are offered preferential interest rates, lower fees and limit advantages on a wide range of banking products such as deposits, loans, money transfers, investments and credit cards.

customers who are committed to creating and maintaining formal employment for citizens of the Republic of Turkey and Syrians under Temporary Protection (GKAS) or Persons Granted International Asylum (UKSK) in selected provinces affected by migration.

Within the scope of the loan guarantee protocol signed between the Export Development Inc. (İGE) and the Bank, the second HDI Equity Guarantee Support Package was offered to businesses which are exporters or have potential to be exporters and real or legal person businesses involved in services and activities which earn foreign currency.

### THE BUSINESS MODEL OF THE FUTURE

### Continuously improving of our business model to offer our customers the most advanced technology-oriented solution proposals

Ziraat Bank constantly renews and develops its business model in line with the needs of the digital world. Working tirelessly to provide its customers with the best digital experience, the Bank proactively identifies its customers' needs and differentiates its solutions according to customer segments, using data analytics effectively.

Ziraat Bank considers digitalization as a whole in order to carry out the entire banking process digitally with the ecosystem logic. In line with this, Ziraat Super Branch, which was commissioned in 2022 as the Bank's Digital Branch service model, aims to provide the best customer experience by allowing retail customers to benefit from banking services through digital channels without going to the branch.

The Bank offers Ziraat Super Branch customers a wide array of banking products including deposits, loans, money transfers, investments and credit cards with preferential interest rates, lower fees and increased limits.

# Al-supported Ziraat Virtual Assistant served 7.8 million customers in 2022.

Supported by Artificial Intelligence, the Ziraat Assistant works as a customer representative, not only improving the channel experience of customers by answering questions quickly but also directing customers to relevant screens in financial transactions such as bill and tax payments, foreign exchange purchase and sale, and money transfer, ensuring that transactions are carried out quickly and easily.

Ziraat Bank established the Financial Agenda, designed as part of its efforts to increase the variety of products and services offered through digital channels, where customers may easily and practically monitor all financial transactions, account movements and expenditures on their

accounts on a daily basis, on a consolidated or account basis, on a single screen.

With the developments it has achieved in card systems, customers may use the Bankkart Lira they earn through the Bank's digital channels, from the moment of shopping to the cut-off date, at any time through the applications launched by the Bank such as Agricultural Support Payments and KGF Secured Loans via cards, Mobile Contactless Payment with Debit Card and the Pay with Bankkart Lira feature.

Other developments in 2022:

- It became possible to carry out Foreign Currency Transfer Entry (SWIFT) and Import File Opening and Transfer transactions over the Ziraat Mobile app,
- Export Acceptance Certificate transactions (IBKB) could be carried out through Internet Banking,
- With the "Show All My Taxes" option added to the E-Government Transactions menu, all taxes can be brought and paid easily with a single click,
- Corporate Internet Banking, which can only be defined to legal customers, can also be defined to real customers with the definition of a sole proprietorship or farmer.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE

GRI 3-3, 405-1

Ziraat Bank has integrated data not only into its business processes but also into its organizational structure, in line with its strategy of "Being a Data-Driven Company".

# Integrating data governance and data analytics into the Bank's future business model strategy

Ziraat Bank established data governance processes to ensure end-to-end corporate management of data. In this vein, the Bank determined strategies aimed at being a data-oriented company, creating a corporate culture for data value, ensuring that data is managed with common terminology and developing a proactive approach to data security.

Ziraat Bank has integrated data not only into its business processes but also into its organizational structure, in line with its strategy of "Being a Data-Driven Company".

By ensuring the integration of data governance and data analytics into business processes with superior data quality, a relational structure has been defined between the Bank's strategy, business, application, data and technology layers.

Data governance and data analytics, which support the decision-making mechanism, have become the common language for the Bank, enabling branches to offer the right product recommendations to customers by directly benefiting from analytical data.

# Continued support for initiatives which develop innovative and innovative solutions

Ziraat Bank supported initiatives to develop innovative and innovative solutions in 2022 as part of its strategy of establishing cooperation with fintechs and start-ups and implementing new business models.

In 2022, the Bank implemented the FIDE Fintech Acceleration Program in conjunction with Yıldız Technical University.

The Program was created for entrepreneurs seeking to develop products or services in their fields as listed below:

- Innovative Digital Banking/ Mobile Banking Solutions,
- · Blockchain Based Financial Applications,
- · Online Payment Systems,
- Innovative Products and Services with Data Analytics Platforms and Artificial Intelligence Entry,
- Open Banking/Platform Banking,
- · Digital Solutions for SMEs,
- Solutions for Customer Experience,
- Financial Data Analytics Solutions with Machine Learning,
- Robotic Process Automation Tools.

More than 15 training programs on important topics and over 100 hours of one-to-one mentoring were provided to 11 entrepreneurs selected within the scope of the program. The program provided the entrepreneurs with the opportunity to promote their ventures at the Fide Demo Day event held on 28 September 2022.

# The Istanbul Finance Center - an integral part of Ziraat Bank's changing business model

The Istanbul Finance Center, a major national project, has reached the completion stages. Ziraat Bank continues its work to contribute to the future of our country by taking its place in the financial center, which is at the heart of the financial sector, as rapidly as possible.

### ADVANCED TECHNOLOGICAL INFRASTRUCTURE

# Continuing to work with comprehensive technological infrastructures integrated into all stages of the Banking Life Cycle

Ziraat Bank continuously strengthens its technological infrastructure with flexible software development and high information security processes implemented at all stages of the banking lifecycle.

By accessing Big Data sources with Artificial Intelligence, Machine Learning and Deep Learning methods and algorithms, Ziraat Bank has ensured the establishment of an end-to-end analytical software

Ziraat Bank continuously improves its business processes by integrating them with the latest technologies in order to provide excellence in the customer experience.

platform that can perform structured and unstructured data analysis quickly and effectively. The related platform targets the more effective use of the analytical models implemented at the Bank.

During 2022, the Bank, which ensures efficiency in its business processes through the effective use of technology, supported the Data Center with active backup devices and received the Uptime Tier 3 "Operational Sustainability" certificate for the Data Center and completed the Cyber Security Center studies. In addition, the Endpoint Security Project paved the way for an increase in the rate of predetection of advanced threats on client computers and servers at the Bank.

### Integrating Artificial Intelligence/Machine Learning based models into its internal audit activities

Within the scope of its internal audit activities, Ziraat Bank effectively uses Artificial Intelligence and Machine Learning-based models and business intelligence tools, the infrastructure of which has been prepared in the field of instant credit control and information systems controls.

The use of Artificial Intelligence and Machine Learning models is aimed at increasing the effectiveness and efficiency of monitoring activities as well as detecting new areas of risk in advance by performing anomaly analysis.

### EFFICIENT AND LEAN PROCESSES

# Continuous improvement of business processes through integration with the latest technologies

Ziraat Bank continuously improves its business processes by integrating them with the latest technologies in order to provide excellence in the customer experience.

# Continued efforts focused on the development and automation of operational processes

Ziraat Bank unwaveringly pressed ahead in its work to develop and automate the operational processes of the Head Office and branches in 2022.

More than 190 million transactions were carried out through the Operations Center in the 2022 operating period, with employee productivity increased by reducing the operational intensity in the branches.

With the development studies in robotic process automation applications, the total number of processes increased to 124.

Ziraat Bank continues its work to expand the new version of the OPI application, which allows customers to directly transmit their transaction instructions in Foreign Trade Transactions to the Operations Center through the Internet and Mobile channels, offering a more functional user experience with priority on security.

## Streamlining its business processes through systematic integrations with institutions

Ziraat Bank accelerates its business processes by increasing efficiency through system integrations with various institutions. By the end of 2022, the Bank had secured integration with a total of 1,900 institutions.

Through the integration with the Revenue Administration, it has become possible to automatically retrieve balance sheets, income statements and trial balances directly from the system.

Thanks to the integration between the Public Oversight and Accounting and Auditing Standards Authority and Ziraat Bank, it is possible to obtain customers' independently audited financial statements and audit reports in all branches of the Bank through the Bank's system.

The integration of the State Accounting Information System for the electronic transmission of the instructions sent by public institutions to the Bank was completed and brought into use.

The integration between Ziraat Bank and KOSGEB enables queries of the status of customers as SMEs and customer information is recorded in the database. In addition, the integration allows the Bank's branches to query customers' SME characteristics, their scale and the dates their statutes as an SME are valid.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE

GRI 3-3, 404-1, 404-2, 404-3

Ziraat Bank started work to establish the Ziraat Bank Finance and Technology University, backed by the technical knowledge and experience it has gained in the Banking School for more than 100 years.

With the power of attorney inquiry integration provided with the Notaries Union of Turkey (TNB), signature circulars issued on and after 1 March 2016 may be instantly queried, and the accuracy of the signature circular can be checked by comparing the information on the document with the information in the TNB system.

### Bringing ease to the lives of employees with Mobile Applications and "Bilge", the in-house Virtual Assistant

Ziraat Bank simplifies the daily banking transactions of its employees through its ZFG Mobile platform, providing instant access to Ziraat Finance Group corporate applications and information on a 24/7 basis. The platform includes more than 30 applications which continued to be developed in 2022, and new applications are constantly being added in accordance with employee feedback.

The In-house Virtual Assistant, "Bilge", can answer questions from the Bank's employees in 25 different subject areas such as Personnel Information, Branch and ATM Address, Directory Information, the Legislation Information Bank, Basic Banking Information and around 200 subtitles. Bilge, the Virtual Assistant which can be accessed via the portal and ZFG Mobile, is being developed with the addition of new areas with the support of the employees.

With the Mobile Approval app, which was developed to facilitate business processes with mobile solutions, both branch managers and employees authorized to issue approval may quickly terminate transactions from their mobile devices. This contributed to the prompt delivery of customer approvals and the continuity of business processes. Work continues on expanding the variety of transactions and including new screens in the application.

### Authentication and transaction approvals performed by customers through Card Access Devices (KEC)

As part of its efforts to Integrate the New Identity Card into the Banking System, Ziraat Bank enabled customers to perform identity verification and transaction confirmations when contacting branches through Card Access Devices (KEC) located in branches.

### DEVELOPING ORGANIZATION AND HAPPY EMPLOYEES

Ziraat Bank is continuously increasing its organizational efficiency with happy employees with a strong corporate culture by constantly improving the employee experience with the focus of our Development-Oriented Career and Talent Management approach.

Ziraat Bank invests in the professional development of its employees in line with its Development-Oriented Career and Talent Management approach and continuously improves its employee experience with performance evaluation processes based on equal opportunity and motivation-enhancing practices. With these efforts, the Bank aims to ensure corporate loyalty with happy employees who are integrated with the strong corporate culture that has left their mark for centuries.

# Work gets underway on the Ziraat Bank Finance and Technology University.

Ziraat Bank took measures to establish the Ziraat Bank Finance and Technology University with the support of the more than 100 years of technical knowledge and experience it has gained in the Banking School. Carrying its experience in banking education to its peak with this initiative, the Bank also aims to contribute to shaping the future of our country.

The university, designed as a Business School, will have many different features including three faculties, a Vocational School, a Technopark and a Financial Behavior Laboratory. The aim of the university is not only to train the bankers of tomorrow, but also to ensure the formation of new companies that will shape the future.

In line with its "Digital Solutions" strategy, Ziraat Bank also follows the latest technologies and applications in the field of education and quickly puts them into use.

Ziraat Bank attaches importance to training and development activities within the framework of its "Developing Organization and Happy Employees" strategy. Ziraat Bank tirelessly pushed ahead with its training and development activities in 2022 with the aim of improving the professional knowledge and skills of its employees as well as developing their personal abilities.

Providing continuous professional and personal development opportunities to its employees, the Bank provided an average of 18.8 hours of inclass training and 30.1 hours of e-training per person in 2022.

The "Branch Manager Development Journey" program for bank managers, Coaching and Mentoring training and practices, "On-the-Job Trainer Training" program and "Executive Manager Development Journey" program continued throughout the year.

Moreover, "First Step Training" is provided for new employees who have just joined Ziraat Bank, to help them get to know the Bank, adapt to the corporate culture and acquire the basic knowledge and skills necessary for their position, with the "Executive School Program" offered to employees who are candidates for management positions based on the information in the Individual Performance and Competency Evaluation System.

"Licensing/Certificate Training" were provided in order to prepare personalized training for national and international licenses and certification exams.

Graduate education programs were initiated with Ankara University, one of our country's well-established universities, in 2021 and continued with a new intake of participants in 2022, in order to improve the academic aspects of Banking School Specialists and Assistant Inspectors who had just joined Ziraat Bank, and to support them in their postgraduate education.

Certificate Programs for Artificial Intelligence and Data Science as well as FRM-Risk Management are provided to help employees advance the competencies they use in their current positions. A total of 127 employees completed their training on Artificial Intelligence and Data Science and received their certificates. The FRM-Risk Management Certificate Program, which started in December 2022, continues to be offered to employees.

### Introducing the latest technology and applications in the field of education

In line with its "Digital Solutions" strategy, Ziraat Bank also keeps its finger on the pulse of the latest technologies and applications in the field of education and quickly brings them into practice.

The Bank's e-training catalogue provides a wide array of absorbing distance learning, videos, audio files and documents for all employees who are seeking to develop themselves in a professional or personal capacity. In addition, the Digital Catalogue, which contains over 4,000 volumes, is available for all employees.

The "Ziraatli-comment" block, which increases in-bank sharing and allows their employees to share their knowledge and experience with each other, was used by 18,278 employees in 2022 with 663 articles added to the blog.

A new program has been put into practice in order to contribute to the development of young university students carrying out internships at the Bank and to help them make efficient use of the time they spend in the internship program. With the "Customer Experience" approach in the program, every day of the students' program is planned down to the smallest detail, from the welcome step on the first day to their farewell.

More than 100 videos, items of e-learning content and reading materials covering a wide array of different topics are available to students on the digital platform which has been opened specifically for students. Competitions are held to increase participation and encourage learning, and every step of the program can be followed on a daily basis from the mobile app.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE

GRI 2-26. 3-3

Ziraat Bank's corporate participation strategy is designed to generate integrated solutions to meet the financial needs of Ziraat Finance Group customers as a whole.

#### A GLOBAL BANK

Working to maximize customer satisfaction by producing integrated financial solutions in all countries where Ziraat Finance Group operates
Ziraat Bank's corporate participation strategy revolves around the Ziraat Finance Group producing integrated solutions in order to meet the financial needs of its customers as a whole.

In addition to its domestic subsidiaries, the Bank works in cooperation with foreign subsidiaries operating in Germany, Bosnia and Herzegovina, Montenegro, Russia, Azerbaijan, Georgia, Uzbekistan, Kazakhstan and Turkmenistan within the framework of its participation policy built on the basis of efficiency.

In this context, Ziraat Bank sets out to carry out the following;

- In line with the vision of the Ziraat Finance Group, to create a dynamic and effective synergy between its domestic subsidiaries, which is complementary to its financial activities, and its foreign subsidiaries spread over a wide region.
- To ensure the continuation of sustainable profitability with a healthy and efficient balance sheet structure,
- To contribute to the development of commercial and economic relations between Turkey and other countries of operation, playing a strong role in the financing

- of foreign trade and capturing a high market share in this area thanks to its wide foreign subsidiary network,
- To be the global financial contact point for customers by paving the way for foreign buyers and/or sellers of their customers in Turkey to also become customers in international service points, and to ultimately add value to the Ziraat Finance Group,
- To provide its customers with a variety of products and services, in addition to securing time and cost advantages at a global level thanks to effective communication and fast business processes by contributing financially to the transaction flows of its customers around the world,
- To continue activities focused on bringing new and pioneering financial technologies to the regions it is operating in.

### Wide range of activities carried out by Ziraat Finance Group in 2022, including the Technological Infrastructure Project

Ziraat Bank has gradually expanded its work on the Key Global Project, which it embarked upon with the aim of developing the main banking applications used by foreign units and harmonizing these applications with Ziraat Finance Group standards.

Work at the Bahrain Branch has been completed while work continues on the software at the London Branch. The renewal of the main banking applications used by Ziraat Bank Uzbekistan JSC, the Bank's Uzbekistan subsidiary, has got underway. Efforts are underway to expand the remittance infrastructure used jointly with foreign branches and subsidiaries, and the Finance Group Transfer System, which will enable safe and fast money transfers within the Ziraat Finance Group.

With the addition of Iraq in 2022, the system is now used in six countries (Azerbaijan, Bosnia, Kosovo, Georgia and Bulgaria, as well as Iraq). The Finance Group Transfer System is also scheduled to be implemented in Uzbekistan in the coming period.

The "Information Security Standardization Project", initiated to comply with the security standards set for Ziraat Finance Group, was completed in Turkmenistan and Greece.

The project to "Transfer E-Mail Infrastructure to the Ziraat Data Center" project, which aims to maximise performance of services in the Ziraat Data Center, provide continuous accessibility, security and offer advanced messaging features has been completed in Georgia, Montenegro, Uzbekistan, Bosnia, London and Azerbaijan. The same work is planned to be carried out in Greece, Bulgaria, Iraq and Bahrain.

Ziraat Bank aims to create added value with its banking principle that respects people and the environment, in line with its Sustainability Policy.

Integration work carried out in Uzbekistan to bring the Monitoring and Warning systems of International Units to Ziraat Finance Group standards and to manage them from Turkey has been completed.

Ziraat Bank provided its customers with online access to financial products through Internet and Mobile Banking channels in its international units operating in Bosnia, Azerbaijan, Georgia, Russia, Turkmenistan and Uzbekistan, and through the Internet Banking channel in its international units operating in Greece, Bulgaria, Kosovo, Kazakhstan, Germany and Montenegro. The Mobile Banking app was launched in Iraq in 2022.

#### **PLATFORM BANKING**

# To provide services to customers at any time and on every platform within the framework of the service models of the future

Ziraat Bank offers new products and services in cooperation with the entire ecosystem in order to provide its customers with better banking and financial opportunities to meet their needs.

In this context, the Bank has enabled access to a range of applications from a single point, in particular the Member Business Platform, where transactions and reports specific to member merchants are presented, the e-Government gateway and the Türkiye Hayat Emeklilik Platform.

### Work completed on Open Banking services

Within the scope of its Open Banking activities, Ziraat Bank allows individual and corporate customers to view the balances of all of their TL, foreign currency and gold demand accounts in different banks, as well as their account activities on the Ziraat Mobile and Internet Branch, with their consent, in addition to the money transfer and transfers through their accounts in different banks while enabling them to complete payments.

# Digital platform infrastructure work continuing at the Ziraat Super Branch

The Ziraat Super Branch aims to add value to the lives of its customers and create a positive customer experience by providing advantages to customers in non-banking product and service offerings through collaborations with companies from a range of different sectors over the platform infrastructure.

The Bank continues to expand and facilitate access to banking products and services by helping customers meet their needs instantly and through any channel with the new features and services which it has implemented.

#### **RESPONSIBLE BANKING**

## Integrating environmental and social risk governance principles into the business model

Ziraat Bank aims to create added value with the principle of respecting people and the environment, in line with its Sustainability Policy.

### Environmental and social risk assessment implemented in Ziraat Bank's investment projects in 2022

From March 2022, Ziraat
Bank started to consider loan
applications for projects with
an investment amount of more
than USD 50 million from an
environmental and social point
perspective within the scope of
its "Environmental and Social
Impact Management Policy in
Lending Activities".

The assessment is carried out using the Environmental and Social Risk Assessment Model (ESRD). This model observes the Performance Standards set out by the International Finance Corporation (IFC) as well as local legislation. Customer risk and project risk are considered as a whole in the Environmental and Social Risk assessment. A total of 21 projects were evaluated on the basis of environmental and social aspects in 2022.

### IN OUR 159TH YEAR... MOVING FORWARD TO THE FUTURE

**GRI** 201-2. 3-3

This sustainability-themed syndicated loan, in which 45 banks from 21 countries participated, was Ziraat Bank's first to be linked to Environmental, Social and Governance (ESG) activities.

All loan requests are reviewed according to the Unfunded Activities List, which is an element of the Environmental and Social Impact Management Policy. Activities in this list are not financed under any circumstances. No projects were rejected due to their inclusion in the Unfunded Activities (FEF) list in 2022.

### Ziraat Bank's syndicated loan in 2022 connected to Environmental, Social, Governance (ESG) criteria

This loan, which was carried out with the participation of 45 banks from 21 countries, was Ziraat Bank's first sustainability-themed syndicated loan.

The sustainability key performance indicators (ESG KPIs) of the loan provided within the framework of sustainable growth and the responsible banking approach included contributing to gender equality, equality of opportunity in production by offering favourable conditions for agricultural loans to be used by women and young farmers, offering employee training to increase sustainability awareness within the Bank and ensuring that branches and ATMs would provide greater ease for disabled citizens and help them access banking services.

In this context, Ziraat Bank prepared an "Sustainability E-Training" program and presented it to its employees in order to raise awareness of sustainability. Offering 270 ATMs specially designed for customers with orthopaedic disabilities and 5,352 ATMs for the visually impaired in its Accessible Banking business line, the Bank aims to increase the number of ATMs for the visually impaired with the purchase of new ATMs in the coming periods.

Ziraat Bank carried out a sustainability bond issuance of USD 600 million with a 5-year maturity in February 2021. It was Turkev's first such issuance from a 100% stateowned financial institution. The resources obtained from this borrowing transaction, which is a successful application of sustainable finance, have been directed to environmental and social themed loans specified in the "Green, Social, Sustainable Finance Framework" where the loan areas which can be issued are determined.

The Allocation Report setting out the use of the said resources and the Impact Report stating the impact measurement of the loans and projects financed by the resource were prepared within one year following the issuance, as specified in the framework document, and published on the Ziraat Bank website in January 2022.

### Continued diversification of sustainability loans

Ziraat Bank continued to provide "Green Home Loans" and "Green Vehicle Loans", which are loan products within the scope of the green transformation and sustainability. In 2022, "Housing Heat Insulation Credit" and "Solar Power/Roof Solar Power/ Licensed Solar Power Investment and Operational Credits" were added to this range of products.

### Continued work to establish a Zero Waste Management System

In accordance with the "Zero Waste Regulation" dated 12 July 2019, all service buildings at Ziraat Bank throughout the country are defined as separate "Facilities" in the Integrated Environmental Information System (ECIS) as set out by the Ministry of Environment, Urbanization and Climate Change.

In this context, the Bank applied for a "Zero Waste Certificate" for a total of 1,827 service buildings throughout the country defined in the system as facilities and received certificates for a total of 1,371 service buildings in 69 provinces. Document applications submitted for the 438 service buildings in the remaining 12 provinces are expected to be approved by the Provincial Environment Directorates in due course.

In order to reduce environmental pollution and save paper, 1.7 million customers were informed in 2022 with the option to decline paper receipts, thus saving paper printing costs.

# Contributions to responsible banking through improvements in business processes

In order to reduce environmental pollution and save paper, 1.7 million customers were informed of the option to decline paper receipts in 2022. Receipts can be accessed electronically by adding the option "send e-mail" to the ATM receipt preferences menu.

Enabling Export Acceptance Certificate transactions (IBKB) through Internet Banking did away with the need for using 26,227 sheets of paper over 6 months at the Bank's branches.

While the reply letters regarding the lien, precautionary and deposit research transactions physically sent to Ziraat Bank Headquarters and sent to the head office by the branches are sent to the relevant institutions physically by cargo, the aforementioned letters are automatically sent via KEP. 252,000 shipments were transferred to the electronic environment each year, thus contributing to sustainability by saving approximately 504,000 sheets of paper and 252,000 post bags annually.

Documents and waste paper kept in the unit and branch archives and whose legal storage period has expired are forwarded to contracted authorized companies for recycling. Approximately 945 tons of waste paper was recycled in this context in 2022.

Ziraat Bank customers were able to obtain queue numbers by scanning QR codes with their mobile phones through the Queue Call System. When customers receive a queue number with a QR code, tickets are not physically printed, and the queue number is only displayed on the customer's mobile phone. In view of the daily volume of queue numbers issued at the branches, digitalizing queue tickets also contributed to the Bank's efforts within the scope of environmental awareness and sustainability, as well as the process of digitalization.

# With the I-REC certificate, Ziraat Bank has documented that it meets the energy it consumes from Turkey's renewable resources.

Renewable energy conversion is gaining ever greater importance for a sustainable future. The 24/7 digital services provided by the banking and finance sector to customers increase their electricity consumption.

The I-REC Standard, which documents the total amount of renewable energy produced and ensures that it is matched with consumers in order to expand energy investment and use, allows every MWh of electricity produced throughout the entire process starting from the source up to the final consumer. The I-REC Standard is a renewable energy registration system used in 44 countries in South America,

Asia and Africa and accepted by the European Union and the United States of America for carbon footprint measurement, serving as a source of proof in the international trade and finance sector.

Ziraat Bank attaches tremendous importance to Turkey's renewable energy transformation in order to protect nature and future generations. In addition to the financing support which it provides for renewable energy and energy efficiency projects, the Bank has taken an important step for the national and international market in its sustainability efforts and transition to green transformation by meeting the 50.000 MWh consumption of its Head Office, subsidiaries and branches in 2022 from renewable energy sources.

Aiming to reduce the carbon footprint of its electricity consumption, Ziraat Bank has documented its efforts in this vein with the I-REC (The International REC Standard), which is world's most widely used renewable energy certificate.

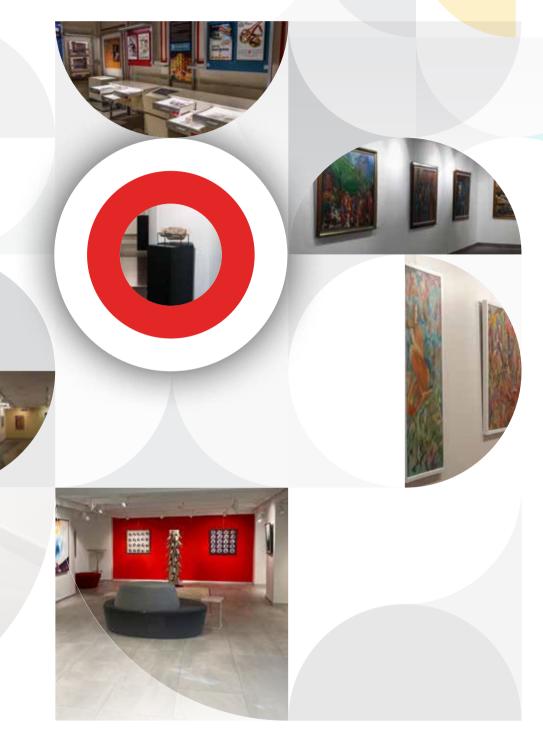
### **OUR BANK'S GALLERIES**

**GRI** 2-6



ZIRAAT BANK MAINTAINS ITS SUPPORT FOR THE ARTS WITH ITS KUĞULU, TÜNEL AND ÇUKURAMBAR ART GALLERIES. The Çukurambar Art Gallery and Ankara Kuğulu Art Gallery located in the Ankara Next Level AVM are open to art buffs. The Istanbul Tünel Art Gallery, on the other hand, is currently closed to visitors for renovations, but will open its doors again with its renewed interior the earliest possible date.

Located on Tunalı Hilmi Street in Ankara, the Kuğulu Art Gallery has been supporting art and artists for many years. With the exhibition calendar prepared every season, artists are given the opportunity to open exhibitions free of charge at certain times of the year. The works received from artists in exchange for opening an exhibition



are added to the Ziraat Bank Art Collection. With this systematic application, the content of the collection is enriched and growing and is set to become the most unique collection in Turkey.

The Tünel Art Gallery, located in Istanbul's Beyoğlu-Tünel district, has operated as a bi-floor gallery for many years. While it was closed to the public during the pandemic, renovation work got under way. The renovated art gallery will open again with new exhibition programs.

The Çukurambar Art Gallery, located in the Next Level AVM in Ankara Söğütözü, was opened in 2019 and quickly became a popular destination for art lovers with its unique exhibition portfolio. The exhibition program prepared in the gallery continues without interruption throughout the year.

# AN ASSESSMENT OF 2022: DEVELOPMENTS AND TARGETS FOR THE FUTURE

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2



ZIRAAT BANK MAINTAINED ITS POSITION AS TURKEY'S LEADING BANK AS WELL AS ITS MOST PROFITABLE BANK IN 2022.

THE BANK DEVELOPED ITS POSITION OF BEING THE STRONGEST NATIONAL BANK IN A YEAR WHICH WAS MARKED BY SWEEPING CHANGES AND THE GLOBAL ENERGY CRISIS, PROVIDED ITS RECOMMENDATIONS TO ITS STAKEHOLDERS AND EXPANDED ITS BUSINESS VOLUME.

AT THE END OF 2022, ZIRAAT BANK'S TOTAL ASSET VOLUME STOOD AT TL 2,312 BILLION AND ITS EQUITY AT TL 202.4 BILLION. FOCUSING ON SUPPORTING ITS EQUITY WITH SUSTAINABLE PROFITABILITY, THE BANK PROVIDED A RETURN ON EQUITY OF 26.4% IN 2022 AND RETURN ON ASSETS OF 2.3%.

THE SHARE OF ZIRAAT BANK'S CASH LOANS, WHICH STOOD AT TL 1,266 BILLION AT THE END OF 2022, IN ITS ASSETS STOOD AT 55%.

THE BANK'S TOTAL DEPOSITS EXPANDED TO TL 1,739 BILLION IN 2022, ACCOUNTING FOR A 73% SHARE OF LIABILITIES. ZIRAAT BANK MAINTAINED ITS SECTOR LEADERSHIP IN TOTAL DEPOSITS IN 2022.

### CORPORATE AND COMMERCIAL BANKING

Ziraat Bank's strength in providing low-cost funding and its liquidity advantages stand out as the most important factors behind the Bank's healthy growth in the Corporate/Commercial Banking business line.

With its wide variety of products and services and an extensive distribution network, the Bank meets all kinds of its customers' financing needs with the most effective solutions and operates at every stage of the economic cycle.

Ziraat Bank continued to serve its Corporate/Commercial Banking customers with a comprehensive range of products in 2022.

The "Investment Support",
"Export Support" and "Business
Expenditure Support" loan
packages continued to be
provided within the scope of
ongoing cooperation between
Ziraat Bank and the KGF. As
of the end of 2022, the Bank
had extended TL 3.5 billion
in loans from the Investment
Support Package, TL 4.2 billion
in loans from the Export Support
Package and TL 5 billion in
loans from the Operational
Expenditure Support Package.

The "Manufacturing-Based Import Substitution Support Package", which was introduced in the third quarter of 2021, continued to be offered with the aim of financing the investments of enterprises holding the

investment incentive certificate issued by the Ministry of Industry and Technology at affordable rates and with KGF guarantee support. The total volume of loans extended through this package had reached TL 4.2 billion by the end of 2022.

In recent years, in view of the widespread use of solar power generation, the installation of licensed/unlicensed solar power plants and the increase in demand from companies for roof-top solar power plant investments in their facilities and factories, the "Solar Power Plant/Roof-top Solar Power Plant /Licensed Solar Power Plant Investment and Operational Loans" were added to Ziraat Bank's range of environmental loan products within the scope of sustainability. A total of TL 8.5 billion had been disbursed through these loans as of the end of 2022.

"The CBRT Investment Committed Advance Loan (YTAK)" was introduced to increase exports by providing export support, to contribute to localization by reducing imports, to generate foreign exchangeearning service revenues and to support investments with high added value within the scope of sustainable development goals. This product, which had only been used by non-SME companies, was also been made available to public banks. As of the end of 2022, a total of TL 10 billion in loans had been disbursed through this package.

### **Support Packages for SMEs**

With the protocol signed between Ziraat Bank, KOSGEB and the KGF, the "KOSGEB **Employment Contracted SME** Financing Support Package" was put into use for financing investment and/or working capital for customers officially committed to creating and maintaining registered employment for Turkish citizens and Syrians under Temporary Protection, or Persons under International Protection (UKSK) in selected provinces affected by migration. A total of TL 660 million in loans was disbursed through the loan package.

With the protocol signed between Ziraat Bank and the KGF, the "Construction Services Financing Support Package" was introduced in order to meet the expenditures of SME and non-SME construction companies to assist in the completion of their ongoing housing projects, and TL 1 billion in loans were made available.

The "KGF Support Loan 2 (2nd period)" was introduced in the 4th quarter of 2022 in order to meet SME needs for guarantee limits and thus ensure the continuity of the support extended to SMEs. A total of TL 471 million in loans was extended within the scope of the loan package.

### AN ASSESSMENT OF 2022: DEVELOPMENTS AND TARGETS FOR THE FUTURE

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Ziraat Bank continuously contributes to the sector with the loans it has extended under favorable conditions and many new practices it has implemented.

Within the framework of the loan guarantee protocol signed between Ziraat Bank and the Export Promotion (HDI), the second "HDI Equity Guarantee Support Package" was offered to businesses which are exporters or have the potential to be exporters, and real/legal person businesses and sectors earning foreign exchange. A total of TL 823 million in loans had been extended in this context as of the end of 2022.

#### **Loans for SMEs from International Financial Institutions**

Since 2010, Ziraat Bank has been procuring sustainability-themed resources from various international financial institutions at preferential terms to be used in financing the working capital and investment loan needs of SMEs or larger companies.

With these funds, the Bank contributes to the protection and expansion of sustainable agriculture, energy efficiency, rural development and employment.

| International Financial<br>Institution      | Project Topic  | Amount          | Maturity |
|---|--|-----------------|----------|
| World Bank (IBRD)                           | Financing for SMEs (SME II)  | USD 200 million | 25 years |
| World Bank (IBRD)                           | Financing for SMEs through leasing companies as an APEX Ioan (SME III)                             | USD 300 million | 30 years |
| World Bank (IBRD)                           | Financing energy efficiency projects of SMEs   | USD 67 million  | 30 years |
| European Investment Bank<br>(EIB)           | SME financing  | EUR 100 million | 10 years |
| European Investment Bank<br>(EIB)           | SME and MIDCAP financing (5 projects)  | EUR 500 million | 8 years  |
| European Investment Bank<br>(EIB)           | Financing IPARD investments approved by the Agricultural and Rural Development Support Institution | EUR 100 million | 14 years |
| German Development Bank<br>(KfW)            | Financing SMEs operating in the agricultural sector or rural areas                                 | EUR 150 million | 10 years |
| Council of Europe<br>Development Bank (CEB) | Micro and SME business loan (to create employment or protect existing jobs)                        | EUR 100 million | 7 years  |
| French Development Agency (AFD)             | Financing for SMEs which process agricultural products and food of animal origin                   | EUR 100 million | 12 years |
|   |  |                 |          |

In 2022, Ziraat Bank provided 770 thousand customers with TL 205.3 billion in loans to finance the agricultural sector, adding 208 thousand new customers to the portfolio.



### FINANCING OF THE AGRICULTURAL SECTOR

Ziraat Bank continues to support the development of the agricultural sector in our country with its "Financing the Agricultural Ecosystem" strategy.

Ziraat Bank, which has been the leading supporter and largest source of finance for the Turkish agricultural sector since its establishment, has unwaveringly contributed to the sector with the loans it has extended at preferential terms and through the range of new practices which it has implemented.

In addition to its uninterrupted financing support for the agricultural sector, Ziraat Bank also develops various projects aimed at resolving the sector's structural problems and facilitating direct access to finance. These projects are implemented through joint work with the related ministries, institutions, establishments and agricultural organizations.

In this context, the Bank prioritizes diversification of credit products which will facilitate access to financing for small business owner farmers, who constitute the most critical link in the agricultural value chain. Investments and operations aimed at increasing agricultural businesses' storage, processing, packaging and marketing capacities for their own production are among the Ziraat Bank's focus areas, with a special emphasis on the following areas in operations carried out in line with this objective:

- · contracted production model,
- $\cdot$  controlled undercover farming,
- increasing the production of products which will reduce reliance on imports.
- building agricultural enterprises up to an economic scale,
- use of idle operating capacities,
- increasing the agricultural mechanization of businesses,
- projects to encourage the use of technology to increase productivity in agriculture,
- investment projects which will create added value in agricultural production and respond to our country's needs,
- licensed storage and cold storage depot investments.

### TL 232 billion in agricultural loans

The balance of agricultural loans provided from the Bank's resources had reached TL 86.6 billion by the end of 2022, and the number of customers with loans was nearly 770,000. The number of new customers added to the portfolio exceeded 208,000.

As of the end of 2022, the balance of agricultural loans disbursed from our bank's resources totalled TL 232 billion with more than 1 million loan customers

35% of Ziraat Bank's agricultural loan portfolio consists of investment loans while 65% of it consists of working capital loans.

On the other hand, the Bank also mediated in the payment of TL 434 million in loans from the funds provided by various institutions to a total of 2,402 individuals determined by the related institutions. As of the end of 2022, the balance of the fundbased loan payments included in this scope was TL 2.2 billion, and the number of customers was 77,000.

Overall, the total volume total of loans extended by Ziraat Bank from its own resources to finance the agricultural sector, together with the fund-based credits which it mediated in had amounted to TL 233.7 billion as of the end of 2022, and the number of loan customers reached 1 million 78 thousand people.

### AN ASSESSMENT OF 2022: DEVELOPMENTS AND TARGETS FOR THE FUTURE

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

In 2022, TL 172.2 billion of subsidized loans were extended to 679 thousand producers and companies operating in the agricultural sector.

### Low interest rates on agricultural loans

In line with the decree and communiqué on reduced interest rate loans, Ziraat Bank continued to extend loans to its customers operating in the sector at affordable interest rates within subsidized rates which are defined on the basis of production areas.

In 2022, TL 172.2 billion in subsidized loans, which carry preferential interest rates, were disbursed to around 679,000 producers and companies operating in the agricultural sector.

### Ziraat Bank's financial model contribution to agriculturalbased cooperation between industrialists and producers

#### **Contracted Production**

Within the framework of contracts entered into with 33 firms operating in a number of areas including vegetable farming, seed farming, broiler breeding, pepper and tomato cultivation and sugar beet production, Ziraat Bank's balance of contracted production loans extended to more than 22,000 contract producers stood at approximately TL 1.5 billion at the end of 2022.

#### **Producer Financing System**

The Producer Financing System was introduced in the second half of 2020 in line with Ziraat Bank's strategy of "Financing the Agricultural Ecosystem". This system was put in place to promote the development of direct product trade between

agricultural producers, notably producers of fresh vegetables, fruit and red meat, and buyers (such as chain markets, meat integrated facilities, canned food factories, ready-made food factories) without the use of intermediaries (such as brokers or merchants), while reducing the influence of intermediaries in the supply chain on the formation of the final product price and contributing to the formation of more reasonable product purchase prices and consumer prices by providing maturity advantages to buyers.

Within the scope of the system, approximately TL 1.5 billion of loans had been extended for the sale of agricultural products as of the end of 2022.

#### **Crop production loans**

In 2022, Ziraat Bank extended a total of TL 68.5 billion in loans to 496,000 customers for vegetative production. As a result of this lending under various areas, the balance of loans disbursed for crop production had reached TL 75 billion as of the year-end, with the number of customers receiving credit reaching 642,000.

### **Livestock loans**

In 2022, Ziraat Bank extended a total of TL 78 billion in livestock production loans under various names to 271,000 customers. As of the end of 2022, the balance of loans disbursed for livestock production had reached TL 90.9 billion with the number of customers receiving credit reaching 341,000.



#### **Aquaculture loans**

During the same period, Ziraat Bank extended TL 1.7 billion in loans to 1,771 customers under various titles in the field of aquaculture. As of the end of 2022, the balance of loans disbursed in this area reached TL 2.4 billion and the number of customers receiving such credit was 2,713.

### Support for modern pressurized irrigation systems

Ziraat Bank believes that the widespread use of modern pressurized irrigation systems in agricultural irrigation will reduce irrigation costs and increase productivity and profitability in agricultural production. In a bid to contribute to the effective and efficient use of our country's water resources, the Bank offered "Saving Irrigation Loans" to producers in order to expand the loan volume and customer portfolio in this area.

In 2022, Ziraat Bank extended a total of TL 3.7 billion of loans for modern pressurized irrigation systems to 13,000 individuals. The loans extended paved the way for the irrigation of

Ziraat Bank disburses the tractor and agricultural mechanization loans in order to increase the mechanization level of agricultural businesses and to ensure high efficiency and profitability in production.



approximately 1.4 million decares of land with modern pressurized irrigation systems. These loans, which reduced the use of water by 30-40% with drip and sprinkler systems enabled significant water savings.

### Agricultural mechanization loans

Ziraat Bank disburses the tractor and agricultural mechanization loans in order to increase the mechanization level of agricultural businesses and to ensure high efficiency and profitability in production. TL 26.2 billion in tractor loans were extended to nearly 70,000 customers, along with TL 32.9 billion in agricultural mechanization financing loans to 122,000 customers in 2022.

As of the end of 2022, the Bank had 186,000 customers using a total of TL 35.1 billion in tractor loans, and 271,000 customers using TL 43.7 billion in mechanization loans.

Limits for Small Equipment Loans, designed for the purchase of small agricultural tools and equipment needed by agricultural enterprises owned by real or legal persons to continue their activities in efficiency and profitability, were increased from TL 50,000 to TL 100,000 in this period. A total of 41,000 customers benefited from Small Equipment loans in 2022 with approximately TL 2.7 billion in loans extended in this context.

### I Have Many Reasons to Live in My Village-Small Cattle Project

Ziraat Bank launched the "I Have Many Reasons to Live in My Village" project in the last quarter of 2020 in order to increase the number of small cattle (sheep and goats) and develop small cattle breeding.

The "I Have Many Reasons To Live In My Village" project had the following aims;

- increasing the scale of enterprises operating in the field of small cattle.
- bringing idle operating capacity into production,
- providing regional development with local sheep breeding,

- increasing demand for domestic-born female livestock, creating a market as well as reducing livestock imports,
- diversification of financial solution alternatives for small businesses.

Under the "I Have Many Reasons to Live in My Village" project, the Bank signed a protocol with four governorships in 2022. In this period, the credit limits that can be used within the scope of the project were increased from TL 150,000 to TL 250,000, and the period of benefiting from the project was extended until 31 December 2023.

### At the end of 2022.

- The number of governorships with which the Bank signed a protocol increased to 40,
- The number of producers benefiting from the project increased to 7,314,
- The volume of loans disbursed within the scope of the project reached TL 1.1 billion,
- The number of animals purchased with these loans amounted to 702,000 livestock.

## The "I Have Many Reasons to Live in My Village-Cattle" Project

Ziraat Bank introduced its "I Have Many Reasons to Live in My Village - Cattle Breeding" Project for producers operating in cattle dairy farming at the end of October 2022.

### AN ASSESSMENT OF 2022: DEVELOPMENTS AND TARGETS FOR THE FUTURE

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Within the scope of the Women Farmer Loan, which was established to meet the financing needs of real and legal persons who will engage in agricultural production activities, TL 328.3 million in loans were extended to 1,169 producers in 2022.

The project set out with the following targets;

- to enlarge the scale of enterprises operating in cattle dairy farming with qualified animal breeds,
- diversification of financial solution alternatives for small businesses,
- bringing idle operating capacity into production,
- increasing demand for domestically-born female livestock, creating a market for the excess demand for female livestock on existing dairy farms, and supporting efforts to reduce imports of livestock.

The protocol signature processes continue between the central unions and head offices of agricultural producer organizations which will cooperate with Ziraat Bank in the project. The Bank plans to ensure producers benefit from the extensive use of the project in 2023.

### Financing the Agricultural Ecosystem

Ziraat Bank offered the Young Farmer Loan, Women Farmer Loan, Gold Hive Loan, Solar Powered Agricultural Irrigation Loan, Producer Cooperative Loan and Agricultural Transfer Loan products in April 2022 within the scope of its new strategy in agricultural banking, "Financing the Agricultural Ecosystem".

### Young Farmer Loan

The Young Farmer Loan was established with the aim of increasing agricultural production, ensuring sustainability in the agricultural sector, supporting and developing agricultural enterprise, creating alternative business lines for young people in our country and attracting young people to a career in agriculture.

Within the scope of the loan aimed at meeting the financing needs of real and legal persons who will engage in agricultural production activities, TL 1 billion in loans were extended to 3,433 producers in 2022.

#### Women Farmer Loan

The Woman Farmer Loan aims to support entrepreneurship among women farmers, increase levels of income, create alternative sources of income and contribute to the employment of the rural female population.

Within the scope of the Women Farmer Loan, which was established to meet the financing needs of real and legal persons who will engage in agricultural production activities, TL 328.3 million in loans were extended to 1,169 producers in 2022.



#### Gold Hive Loan

The Gold Hive Loan was established to increase production and quality by increasing the number of enterprises operating in this field in Turkey, which ranks first in the world in beekeeping, to develop employment in rural areas and to provide regional development by creating alternative sources of income.

Within the scope of the loan, Ziraat Bank extended TL 527.4 million of loans to 4,050 producers in 2022.

### Solar Agricultural Irrigation

With energy costs high on the agenda throughout the country, the Solar Agricultural Irrigation Loan was established in order to expand the use of solar energy systems, reduce energy costs in agricultural production, increase efficiency and profitability and thus contribute to the effective and efficient use of renewable energy resources in our country.

A total of TL 879.8 million in loans were extended to 1,490 producers within the scope of the loan in 2022.

A total of TL 879.8 million in loans were extended to 1,490 producers within the scope of the Solar Agricultural Irrigation Loan in 2022.

#### Producer Cooperative Loan

Producer Cooperative Loan supports the transition from agricultural products to valueadded products, encouraging clustering in accordance with the product pattern, developing a culture of doing business together, allocating long-term investment and business loans at preferential interest rates, supporting producers seeking to offer their products in the field or processed agricultural products directly to consumers - thus from the village to the city. The loan was established to contribute to agricultural employment in rural areas by reversing migration.

A total of TL 68.8 million in loans were extended to 28 producers in 2022 within the scope of the Producer Cooperative Loan.

#### Agricultural Transfer Loan

In order to enable agricultural enterprises to continue their activities and increase their repayment power, under the Agricultural Transfer Loan, all agricultural debts which producers has with other banks are closed and transferred to Ziraat Bank.

Within the scope of Agricultural Transfer Loan, TL 326.9 million in credit was extended to 1,773 producers in 2022.

### Ziraat Bank's other steps in Agricultural Banking in 2022

- Within the scope of the Agricultural Electricity Credit, which was established to contribute to agricultural production by providing irrigation unions, irrigation cooperatives and real or legal person agricultural producers with the opportunity to regularly pay their accumulated and/or current electricity bills, TL 611.9 million of loans were extended to 1,855 producers.
- The Cereal Support Advance was established in 2022 for producers of barley, wheat, rye, oats, triticale and paddy (cereals) to support them in their purchases of diesel and fertilizer. A total of TL 3 billion in loans were extended to more than 250,000 producers within the scope of this loan.
- A loan of TL 132.4 million was extended to 177 fishermen within the scope of the Fisherman Support Loan, which was established to support the financing of operating expenses in the 2022-2023 fishing season.

#### **Agricultural Ecosystem Meeting**

The "Ziraat Bank Agricultural Ecosystem Meeting", held to mark World Farmers Day, was attended by the Minister of Treasury and Finance, Dr. Nureddin Nebati, the Minister of Agriculture and Forestry, Prof. Dr. Vahit Kirişci, the General Manager of the Bank, Alpaslan Çakar, members of the Board of Directors and industrial stakeholders on 14 May 2022. The meeting, which hosted more than 750 participants, attracted significant media attention. The summit, which was covered by 16 television channels with live broadcasts and interviews, was also widely covered in the print and visual media.

A number of talks took place during the summit on subjects such as "The Future of Agriculture and Sustainability", "Experience Speaks", "Young Farmers" and "Women Farmers", and panellists shared the developments and their experience in agriculture with the participants. The broad range of participants, coming from different cities and regions, proved beneficial in terms of the exchange of information and connecting businesses.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Ziraat Bank's Retail Banking business line meets the banking needs of a large consumer group spread across the country.

#### **RETAIL BANKING**

Ziraat Bank's Retail Banking business line meets the banking needs of a large consumer group spread across the country. In 2022, the Bank continued to serve its customers, including students, pensioners, traders, entrepreneurs, housewives and farmers with a diverse range of products through electronic service channels as well as the branches.

Ziraat Bank provided TL 47 billion of housing loans in 2022 within the scope of housing finance, and the Bank's total housing loan portfolio reached TL 112 billion.

Ziraat Bank's consumer loan volume stood at TL 55 billion at the end of 2022 with TL 43 billion in loans being extended during the year, while vehicle loans totalled TL 7.8 billion with TL 8 billion in loans extended during the year.

Within the scope of its focus on supporting green transformation and sustainability, Ziraat Bank extended TL 353 million in Green Housing Loans and TL 36 million in Green Vehicle Loans in 2022. The Bank also extended TL 23 million in Housing Heat Insulation Loans, a product commissioned in 2022.

Within the scope of the revised protocol between the Social Security Institution and Ziraat Bank regarding the promotion payment to pensioners, 1.8 million people were paid TL 6 billion in promotions.

In 2022, Ziraat Bank continued to market the State Subsidized Dowry (Çeyiz) and the State Subsidized Housing Account products set out in legislation drawn up by the Ministry of Family, Labor and Social Services and the Ministry of Treasury and Finance to promote savings among the general public.

Accordingly, the Dowry Account had 3,778 customers with a balance of TL 57 million, while

the Housing Account had 694 customers and a balance of TL 34.6 million as of the end of

The Bank transmits state subsidy applications from customers who have carried out payments regularly for three years to the Ministries, and state subsidies are deposited in the accounts of qualifying customers.

In order to meet the needs of customers who are sensitive to exchange rate movements, to protect customers concerned that their investments in Turkish Lira denominations from being adversely affected by exchange rate risk and to protect them from exchange rates volatility, the Bank offered the following products;

- TL Currency Protected Time Deposits
- FX Converted Currency
  Protected TL Time Deposits
- YUVAM TL Time Deposits
- Quarter Gold Coin Time Deposit Accounts
- Quarter Gold Coin Demand Deposit Accounts

#### **TL Currency Protected Time Deposits Data for 2022**

| TL Currency Protected<br>Deposits |              | Accounts Converted from FX |              | YUVAM Account |              | General Total |              |  |
|-----------------------------------|--------------|----------------------------|--------------|---------------|--------------|---------------|--------------|--|
| Number of                         | Balance      | Number of                  | Balance      | Number of     | Balance      | Number of     | Balance      |  |
| Accounts                          | (TL billion) | Accounts                   | (TL billion) | Accounts      | (TL billion) | Accounts      | (TL billion) |  |
| 376,307                           | 83.3         | 150,320                    | 83.8         | 18,491        | 16.2         | 545,118       | 183.3        |  |

#### **Quarter Gold Coin Account Data for 2022**

|                              | Quarter Gold Coin Time Deposit<br>Account | Quarter Gold Coin Demand<br>Deposit Account |
|------------------------------|---|---|
| Number of Products           | 29  | 1,345                                       |
| Number of Customers          | 29  | 1,345                                       |
| Number of Quarter Gold Coins | 1,054                                     | 39,920                                      |

Ziraat Bank develops and rapidly takes measures which will bring ease to the lives of its customers in payment and collection solutions.

#### **Insurance Activities**

As of 31 December 2022, Ziraat Bank had obtained TL 1.8 billion in commission revenues from agency activities.

Preparations for the issue of policies in Ailem Ziraat Assurance (AZG) through Internet Banking have been completed. Thus, in addition to issuing the policy, the policy fee will be paid and any previously issued policies will be cancelled.

#### **Operational Activities**

Ziraat Bank also develops and rapidly takes measures which will bring ease to the lives of its customers in payment and collection solutions. In 2022, the Bank continued its efforts to simplify and centralize its operational processes, digitize its back-office operations and develop digital channels.

In the 2022 operating period, more than 190 million transactions were carried out through the Operations Center. Some of the activities carried out during the year and the results obtained are provided below:

· While reply letters regarding lien, precautionary and deposit research transactions physically sent to the Head Office and the head office by the branches which were sent to the relevant institutions physically by post are also automatically sent via KEP. A total of 252,000 mails were transferred to the electronic environment annually, contributing to sustainability

- by saving approximately 504,000 sheets of paper and 252,000 post bags per year.
- The integration of the State Accounting Information System for the electronic transmission of instructions sent by the public institutions (including the revolving fund enterprises and the youth and sports provincial directorates) to the Bank got underway.
- The new version of the OPI app, which allows customers to directly transmit their transaction instructions to the Operations Center via the Internet and Mobile channels was made available to customers. The new version of the app offers a more functional user experience and increased security. Efforts are underway to expand the app content with foreign trade transactions.
- The KMYTEFOL/E-Invoice
  Payment Transactions screen
  was opened for branches in
  order to pay PTT E-Invoices
  for mail, cargo and letter
  sending transactions which
  are automatically forwarded
  to branches and PGMs without
  creating a job request, thus
  simplifying the process.
- Within the scope of analytical modelling studies for OPI and customers that can be directed to collective transactions, customer variables and rule sets were created using Artificial Intelligence and machine learning, with statistical models running on analytical platforms determining the customer

- base that could be directed to OPI and bulk transactions, which are more cost-effective and efficient for the Bank, and work was initiated for this audience.
- The integration between Ziraat Bank and Yapı Kredi Bank that receipts could be provided and promissory notes processed in an electronic environment, eliminating the need to send Yapı Kredi Bank bills to OPİM from the Job Request Entry screen.
- With the integration between Ziraat Bank and KOSGEB, it has been possible to query the status of customers as SMEs. Inquiries into the customers of legal entities and private companies have been completed and information pertaining to these individuals has been recorded in the database. With the integration. the "KOSGEB SME Inquiry" (MVTTKSGB) screen was put into use so branches could conduct inquiries regarding the characteristics of the SMEs, their scale and the SME validity dates of the customers. The integration is expected to provide added value in segmentation, lending, reporting and required reserve practices of SME real and legal customers.
- Work on the centralization of authorization requests has been completed, and the correspondence structure between units has been eliminated. The "Defining My Screen as a Role" and "Screen Request for My Role" options were created on the Key/

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Ziraat Bank aims to ensure that its banking products and services are able to compete with the sector and meet customer needs in all aspects and create cost-free sourcing and cross-selling opportunities with its activities in this field.

- OPCTITLP-Job Demand Entry screen and made available to all Head Office units. Under the new structure, Head Office units will be able to define their screens without correspondence with their desired roles, and the units which have roles will be able to request screens that are not under their ownership over the system.
- After the integration between the power of attorney inquiry and the Notaries Union of Turkey (TNB), the integration was also completed for the "Signature Circular Inquiry" procedures. The name of the current "Power of Attorney Inquiry (MVTTVEKS)" screen was changed to "Notary Public Document Inquiry". With the integration, it was possible to instantly guery the signature circulars issued on or after 1 March 2016, and to check the accuracy of the signature circular by comparing information on the document with the information in the TNB system.
- · In line with the goals of digitalization transformation and continuity being pursued by Turkey and by the Bank, all applications for Scholarship and Loan processes with the KYK Yurt are carried out in a centralized structure, independent of location.

  Accordingly, students have been able to submit requests to the Bank without needing to go to the bank, and access financial services remotely and through digital channels.

 In line with a scenario of existing telephone operators being unavailable in the event of an emergency, satellite phones have been positioned in Ziraat Finance Group's premises in order to ensure continuity in communication, allowing action to be taken rapidly in emergency situations.

### Effectiveness and efficiency in cash management applications

Ziraat Bank aims to ensure that its banking products and services are able to compete with the sector and meet customer needs in all aspects and create cost-free sourcing and cross-selling opportunities with its activities in this field.

Successfully fulfilling its role as a market maker in the sector with its rational pricing strategy, the Bank maintained its effective and efficient cash management activities in 2022 without any loss of momentum.

The number of businesses covered under an agreement within Ziraat Bank's Direct Debit System (DDS) stood at 1,141 at the end of 2022. The total collection volume reached TL 83.5 billion.

In addition, the Micro DDS (MDDS) product was introduced in order to guarantee the receivables of small-scale parent companies with extensive

dealer and sales networks or to include dealers with relatively small volumes in the relevant sector into the system, allowing such companies to customarily take out instalment loans and offering them the opportunity to defer instalments. The number of companies, with which agreements were made within the scope of this product, increased to 746.

Ziraat Bank intermediates in invoice and other payments with hundreds of contracted organizations, and offers its customers the ability to carry out their payments through ATMs, Internet Banking, Mobile Banking and Automatic Payment channels in addition to the branches.

Within the scope of the Corporate Collection System, the Bank made 380 million collections making a total of TL 472.9 billion from contracted institutions in 2022. As of the end of 2022, the Bank had 14.4 million automatic payment orders for corporate payments. In addition to these, 57.7 million Tax and Customs collections amounting to TL 951.9 billion were performed.

In addition, in 2022 the Bank continued to offer customized payments, electronic cheques/notes, accounting integrations, pool accounts and cash collection services to meet the needs of its customers.

Ziraat Bank continues to invest in modern infrastructure systems in order to intensively use technology in its business processes and to integrate technology into its products and services.

#### **DIGITAL BANKING**

Ziraat Bank continues to invest in modern infrastructure systems in order to intensively use technology in its business processes and to integrate technology into its products and services.

Ziraat Bank maintained its efforts to improve the quality and efficiency of its IT infrastructure in 2022, with the aim of bringing ease to the experiences of its customers in the digital channel experiences and offering fast and new solutions in different transaction sets.

As a result of the efforts to increase the diversity of digital services offered to customers, the number of active digital banking customers had increased by 14.1% as of the end of 2022 compared to the same period of the previous year to reach 19.4 million. In the same period, the number of internet and mobile banking customers increased by 14.8% to reach 31.5 million.

The ratio of financial transactions carried out outside the branch in total transactions stood at 94.1% in 2022.

In the last year, the number of customers who only performed transactions on the internet and through Ziraat Mobile, and never carried out any transactions in the branch, stood at 11.8 million, while the number of customers who only carried out transactions on the internet and mobile

channels, and through ATMs, but who never carried out any transactions at the branch was 14.6 million.

### Internet Banking and Mobile Banking

Serving a wide individual audience spread throughout the country, Ziraat Bank effectively reaches its customers through electronic service channels as well as the branches. In 2022, the Bank maintained its innovative and pioneering practices aimed at increasing usage rates and raising the effectiveness of alternative channels.

Within the scope of its open banking activities. Ziraat Bank is preparing to offer its individual and corporate customers the opportunity to view their account movements and balances in other banks and institutions from Ziraat Mobile and the Internet Branch and to perform money transfers. With these services, the Bank aims to offer its customers preferential offers and campaigns which meet their needs. Customers will also be able benefit from banking services more quickly and efficiently.

#### Ziraat Assistant was

commissioned with the aim of increasing the variety of products and services offered through Ziraat Bank's digital channels. The application, which uses Artificial Intelligence, allows customers to meet their needs with instant solutions without needing to apply to the branch or the Customer Communication

Center. The virtual assistant, which is constantly trained in line with customer demands and questions, is able to offer more appropriate and accurate answers and direct customers to the right menus and screens. It is also possible to directly operate within the virtual assistant conversation window.

Another project being carried out by Ziraat Bank with the aim of diversifying and enriching its digital products and services is the **Financial Agenda**. Within the scope of this process, customers will be given the opportunity to follow all financial transactions, account movements and expenditures on their accounts easily and practically from a single screen every day on a consolidated or account basis. In addition, weekly and monthly money inflow, money outflow and net status information will be monitored.

Within the scope of other developments realized in 2022, the following steps were taken;

- Foreign Currency Transfer Entry (SWIFT) and Import File Opening and Transfer transactions could be performed from the Ziraat Mobile app,
- Within the scope of efforts to provide quick access to e-government transactions from a single point, all taxes can be viewed and easily paid with one click under the "Show All My Taxes" option added to the E-Government Transactions menu.

**GRI** 2-6, 2-16, 2-25, 2-26, 201-1, 3-2, 3-3, 203-1, 203-2

As of the end of 2022, there were a total of 11 million Ziraat Bank credit cards in circulation, with an 11.1% share in terms of the number of credit cards and a 9.9% market share in terms of monthly turnover.

- Customers may also pay bills which they do not owe over internet banking,
- A longer display of account transactions could be presented via digital channels,
- Closed time and demand deposit accounts were displayed through the internet and mobile banking channels.
- Address and identity information fields, where requested by the customer, could be shown in the account transactions menu of the Internet Branch and Ziraat Mobile applications or in the receipts shown in the transaction results.
- Corporate Internet Banking, which is available only for legal entity customers, may also be defined for real customers who meet the definition of a sole proprietor or farmer,
- Both main and sub-users of Corporate Internet Banking and Corporate Monitoring could renew their passwords through Ziraat Mobile with the new Turkish ID Cards, using biometric verification.

The introduction of remote customer acquisition processes saved paper and energy in the branch channel and reduced wastage. By carrying out this process through the Ziraat Mobile app, there was a reduction in environmental pollution and increase in customer satisfaction.

The introduction of Foreign Currency Transfer Login (SWIFT), Import File Opening and Transfer transactions on the mobile channel allowed customers to carry out related transactions through digital channels, supporting customer satisfaction. As these transactions, which had largely been carried out in the branch, can now be carried out through digital channels, the amount of paper used in the processes was decreased, reducing the amount of energy used on completing the processes.

#### **ATM**

Ziraat Bank has a 14% share of all ATMs in the banking sector with a total number of 7,276 ATMs and a single location at 172 points. Approximately 22% of all transactions in the sector are performed through Ziraat Bank ATMs.

Ziraat Bank offers 270 ATMs configured for orthopedically handicapped customers and 5,352 ATMs for visually impaired customers within the scope of barrier-free banking. With the purchases of the new ATMs, the Bank plans to increase the number of ATMs for the visually impaired in the coming periods.

In order to reduce environmental pollution and save paper, 1.7 million customers were informed in 2022 and were given the opportunity to decline receipts in their preferences. Receipts may be accessed electronically by choosing the "send e-mail" option in ATM receipt preferences menu, an option selected by approximately 85,000 customers. This aims to

increase customer satisfaction by seeking to change the receipt preferences through mobile and internet banking.

### Industry leadership in card systems

As of the end of 2022, there were a total of 11 million Ziraat Bank credit cards in circulation. with an 11.1% share in terms of the number of credit cards and a 9.9% market share in terms of monthly turnover. The Bank is expected to maintain its leadership in this area in the medium and long term. Having increased its number of debit cards to 45.3 million in the same period, the Bank also maintained its leadership in the sector in terms of its market share of monthly shopping turnover, with a 23.5% share.

As of the end of 2022, there were a total of 1.33 million Ziraat Bank member businesses and 699,000 physical terminals. With a total turnover of TL 197.7 billion in member businesses in the fourth quarter of 2022, the Bank commanded a 15.1% market share in turnover as of the end of 2022. In terms of member business, the Bank maintains its sector leadership in terms of the number of ÖKC (Payment Recorder Device).

In the field of card payment systems, Ziraat Bank introduced a number of products and services in 2022 which were tailored to market conditions and setting the Bank apart in the sector by offering a wide array of new features.

### Using Agricultural Support Payments with the Card

In line with its strategies for sustainability in agriculture and a cashless society, Ziraat Bank has ensured that Agricultural Support Payments can only be used from member businesses on spending suitable for their purpose, and funds withdrawn by debit card rather than cash.

### Using the KGF Secured Loans with the Card

By establishing an infrastructure so Credit Guarantee Fund-guaranteed loans could be used through Ziraat Bank cards and in certain sectors, the Bank supported the use of loans in accordance with their purpose, promoting cashless living and tackling the informal economy.



#### The TROY Credit Card

After its work on debit cards, Ziraat Bank completed preparations for the production of credit cards over the TROY scheme. In this way, the Bank aims to contribute to the sustainability of the Turkish payment ecosystem.

#### **Mobile Contactless Payments**

In line with its vision of digitalization and a cashless society, Ziraat Bank introduced contactless payments to its credit cards as well as debit cards through NFC technology via mobile devices, eliminating the need for card plastic.

#### Payments with Bankkart Lira

With the Pay with Bankkart Lira feature, Ziraat Bank customers may use Bankkart Liras they have earned through digital channels whenever they wish, from the moment they carry out their shopping right up the closing date. This feature is aimed at encouraging customers to use digital channels.

### The Business Model of the Future: Ziraat Super Branch

The Ziraat Super Branch service model has been designed in accordance with Ziraat Bank's vision of automation and digitalization in banking processes. With this model, the Bank aims to provide its retail customers with the best customer experience by providing banking services through digital channels without needing to go to the branch.

Ziraat Bank plans to position its customers in the Ziraat Super Branch, which in contrast to a traditional branch does not need the physical space of the traditional branch and will completely eliminate the use of paper, as part of the work it has started in the second quarter of 2022 in line with environmental and social sustainability criteria. At the same time, the Bank aims to provide simple, reliable, fast and easier access to all banking transactions with its "Bank within

a Bank" approach by expanding the range of advantageous services and offers presented through digital channels.

The Ziraat Super Branch offers customers advantages related to interest, fees and limits in many banking products such as deposits, loans, money transfers, investments and credit cards. In addition, the Bank aims to bring value to customers and create a positive customer experience with the advantages to be provided not only in banking products, but also in cooperation with companies from an array of different sectors through the platform infrastructure and in non-banking product/service offerings.

The development and improvement work carried out for Ziraat Super Branch customers aims to achieve the following:

- Expanding customer acquisition through digital channels.
- Increasing product ownership and efficiency by activating bank pool customers,
- By conducting analytical studies, determining Bank customers as potential digital customers according to their digital usage intensity, and inviting them to become Ziraat Super Branch customers,
- Offering additional transaction sets and banking/nonbanking products to increase transaction diversity in the digital channels.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2



#### **Accessible Banking**

Ziraat Bank supports the participation of those with disabilities in economic and social life through its systematic activities. Tactile surface materials can be found on the interior flooring and exterior surfaces of all branches of the Bank for the visually impaired, with a call button which disabled citizens may use for help when they come to the branch. Braille printed information boards are affixed to the outer doors with elevators offered for disabled customers in 51 branches and in the Head Office building.

Ziraat Bank aims to expand its efforts in this area to all branches, thus enabling disabled customers to access their products and services more easily and to use branch, ATM and internet banking services.

### Future Technology Face Recognition

By activating the face recognition system in access checks, Ziraat Bank aims to provide high-level security which does not require physical contact in accordance with the contactless communication cycle that became part of our lives with the pandemic.

Ziraat Bank aims to expand its efforts in this area to all branches, thus enabling disabled customers to access ATM and internet banking services more easily.

#### **Barcode Project**

The Barcode project, work on which is ongoing at Ziraat Bank, is aimed at increasing security in cash operations within the Bank, saving time and labor by creating real-time accounting records and increasing its reporting and analysis capabilities.

Under the project, which is planned to be expanded in 2023 and whose pilot studies continue in three PGMs, the manual process of group transfers will be terminated in both PGMs and the branches, and instant follow-up of the cash in the transfer phase will be possible.

#### **CRM Projects**

#### **Digital CRM**

Within the scope of the digital analytics project, work on Channel Value Segmentation, Demographic Segmentation, Channel Behavior Segmentation, Customer Channel Trending, Channel Migration Modelling and Customer Channel Abandonment (Churn) Tendency Modelling was completed in order to create the concept of Digital Customer in line with sector trends, taking the channel habits of customers into account.

#### Individual CRM

The following phases have been completed within the scope of the individual CRM project:

 Non-Bank Value Segmentation: Customers who do not appear to be of high value for the Bank but have a high working size in other banks were identified.

- Customer Behaviour
  Segmentation: Customers
  are segmented on the basis
  of all of their behaviors such
  as product preferences,
  communication preferences
  and campaign trends.
- Product Trend Modelling: Products which customers are most likely to use were identified.
- Customer Channel
  Abandonment (Churn)
  Tendency Modelling:
  Customers with a high
  tendency to move away from
  the Bank's products and the
  Bank were identified.

These completed phases of the individual CRM project are intended to pave the way for the "right" suggestions being presented to the "right" prospective customers through the "right" channel at the "right" time, to develop customeroriented campaigns and ensure that the Bank's customers with a high tendency to leave the Bank and its products are persuaded to stay through various actions.

#### Ongoing phases of the Individual CRM project

Modelling on the individual CRM project Customer Lifetime Value and Next Best Action phases is ongoing.

 Customer Lifetime Value Modelling allows the Bank to determine how useful customers will be during the process of becoming a customer of the Bank and the level of potential value they can bring to the Bank, With artificial intelligence and machine learning technologies, Ziraat Bank aims to get to know customers better, design customer-oriented campaign processes and reach the most appropriate customer group at the lowest cost.

 Next Best Action Modelling is aimed at determining the product usage policies of customers according to the model results by using all analytical model outputs, optimizing product offers and determining how the next products should be used.

### Setup of the Analytical Platform (DATA ROBOT)

The installation of the Data Robot, which will be able to perform structured and unstructured data analysis quickly and effectively by accessing internal and external Big Data sources using Artificial Intelligence, Machine Learning and Deep Learning methods and algorithms, was carried out in order to create an end-to-end analytical software platform.

With Artificial Intelligence and Machine Learning technologies, Ziraat Bank aims to get to know customers better, design customer-oriented campaign processes and reach the most appropriate customer group at the lowest cost. The relevant platform is expected to pave the way for the more effective use of analytical models implemented at the Bank.

#### Data Governance Project

Ziraat Bank has established data governance processes and determined the following strategies to ensure end-to-end corporate management of data:

 To be a data-driven company which gains value from data with data and analytics, which is able to make decisions based on data,

- To create a corporate culture which recognises the value of data and places data at the heart of change.
- To ensure that data is managed with a common terminology between the Bank and Ziraat Teknoloii.
- To develop proactive approaches to data security.

The Business Dictionary created within Ziraat Bank's data governance processes includes 3.500 business terms and 35 Data Clusters. In accordance with the Regulation on the Data Controllers Registry published within the scope of the Personal Data Protection Law No. 6698, the "Personal Data Processing Inventory" has been prepared and the entry of 900 processes containing personal data has been completed. In addition, in the field of data sharing, the Bank established an "Information Sharing Committee" in accordance with the BRSA's Regulation on Sharing Confidential Information and reached a total of 850 data sharing processes in the current Data Sharing Inventory.

#### Data Quality Project

The Data Quality Project, which Ziraat Bank carries out as a part of its data governance processes, aims to measure the quality of data in line with the quality dimensions determined in the Bank, to increase data quality and to correct data at the source in order to make decisions based on data.

With the work carried out within this scope, the occupational information of 650,000 customers was updated and the empty postal code information in 40 million address records was filled.

#### Recognition of work carried out in the field of digital banking Ziraat Bank won a number of awards in the PSM Awards 2022:

- Golden PSM award in the "Digital Security" category in recognition of its "IP Based Digital Security" project,
- Golden PSM award in the "Best Promotion, Marketing Success" category in recognition of the Bank's "Artificial Intelligence Supported Agricultural Assistant" project,
- Silver PSM award in the "Innovative Customer Interaction and Experience" category with the project "Improving Corporate Customer Experience"

The Bank received the "Productive Project" award in the "Best Digital Customer Experience" category in recognition of its "Improving the Remote Customer Acquisition Process" project at the CX Awards Turkey.

In addition, Ziraat Bank won the "Best Mobile Application" award with its Ziraat Mobile Banking app at the award ceremony organized by the Ege University Management Club.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Currently, information security management at Ziraat Bank is carried out by the Audit Committee, which is under the Board of Directors.

### INFORMATION SECURITY MANAGEMENT

Currently, information security management at Ziraat Bank is carried out by the Audit Committee, which is under the Board of Directors. In this context, the Board of Directors is ultimately responsible for ensuring information security at the Bank.

The Information Security
Committee (BGK) was
established to coordinate work
on information security within
the framework of the Banking
Law, the Articles of Association
and other relevant legislation
provisions and the policies and
strategies determined by the
Board of Directors.

The duties and authorities of the Information Security Committee are determined by the Board of Directors. The Committee is responsible for establishing. approving and periodically updating information security policies, as well as determining duties and responsibilities related to information security. The implementation of the strategic decisions taken by the Information Security Committee rests with all stakeholders in the organization within the scope of their duties.

An integrated IT Risk
Management structure has
been established in line with
the implemented information
security strategies and policies.
IT Risk is a key component of
Ziraat Bank's corporate risk and
an integral part of its banking

operations. Data obtained from the IT Risk Management process outputs is integrated into the Bank's holistic risk management framework.

Accordingly, Ziraat Bank attaches special importance to work related to operational risks that may occur in order to ensure business continuity and data integrity, and manages, defines and measures operational risks related to information technologies in an integrated structure with Ziraat Technology, while performing monitoring, control and reporting activities.

The Risk Management Committee convenes at least once a year with the participation of business units which bear risk and the senior management in order to create a framework for IT Risk Management in line with the Bank's strategies, to determine strategies and plans and to regularly review realizations. The Committee supports the necessary activities in order to provide effective IT Risk Management and to reduce or prevent risk and conducts high-level monitoring of the activities of the units in relation to IT Risk Management.

Within the scope of the determined policies and the established IT Risk Management framework, risks related to the safety of employees are preemptively determined before they occur and are approached with sensitivity. All employees within the Ziraat Finance Group have responsibilities related to information security which

are defined in all situations of starting, leaving, and changing duties. With the systems automated with the Identity Management Application, access authorizations are determined and an Identity Management policy is created by taking into account the principle of least authority and separation of duties.

A comprehensive information security awareness program is carried out for all employees in the Ziraat Finance Group. In this context, newsletters are prepared regularly every month and internal exercises are held throughout the year in order to raise awareness of phishing attacks and how to avoid them, using the social engineering method. Depending on the results of the exercise, employee awareness is further enhanced with necessary training assignments. Face-to-face in-class information security training is organized, which is included in the orientation training employees undergo when they start working, and all personnel receive updated information security training assignments throughout the year.

All assets that are of value to the Bank and used for the processing, storage, transmission, protection and continuity of the generated information are considered information assets. In line with the Regulation on Banks' Information Systems and Electronic Banking Services published in 2020, all Information Assets are classified and an Information Asset Inventory is

### IT Risk is a key component of Ziraat Bank's corporate risk and an integral part of its banking operations.

created, and the confidentiality, integrity and accessibility values of the assets are determined. The identifying characteristics of each information asset, such as its owner, custodian and location are recorded and appropriate protection methods are applied. Rule sets for the use of information assets are established and procedures are carried out for their physical transfer and destruction.

Anti-malware, blocking and detection to ensure operational security along with server installation, version migration and other important changes go through the approval process. The development, test and production environments are designed to be separate from each other.

A Cyber Security Center has been put in place at the Ziraat Finance Group. The Center examines the Bank's systems and alarm mechanisms, scans for deficiencies and vulnerabilities, gathers intelligence against cyber threats and can intervene seven days a week, without interruption.

Network and client security products and devices (DDOS, IPS, EDR/EPP systems, NAC and WAF systems, Firewall, E-mail Security Products), DLP systems and Web/DNS security systems to prevent data leaks, all security logs monitoring and alarming SIEM systems, software code review systems, penetration test systems and vulnerability management systems are

operating actively without interruption to ensure the security of the applications used. The traffic density of network devices is constantly monitored, and access rule sets are created according to user profiles by using Proxy for internet access.

Within the scope of compliance with national/international laws, regulations, regulatory board decisions and instructions affecting information security, a legal infrastructure has been established pertaining to each risk identified on information assets, in accordance with international standards. A procedure for intellectual property rights is currently being drawn up.

# Some of the nationally and globally accepted standards and models used in creating of Ziraat Bank's compliance library are listed below:

- · Banking Law No. 5411
- Regulation on Information Systems and Electronic Banking Services of Banks and various regulations published by the Banking Regulation and Supervision Agency.
- ISO 27001 Information Security Management Systems-Requirements Standard
- ISO 27005 Information Security Risk Management Standard
- Republic of Turkey Presidential Digital Transformation Office Information and Communication Security Guide
- COBIT (Control Objectives for Information and Related Technology) Standards
- NIST (US National Institute of Standards and Technology)
   Standards

Ziraat Bank takes all necessary technical and administrative measures to securely store personal data, prevent unlawful processing and to destroy such data in accordance with the law. In line with the obligation of disclosure, which is a mandatory provision in the Personal Data Protection Implementation Principles and Procedures legislation, the Bank places attention on obtaining the necessary explicit consents, while providing necessary information in all channels. In addition, both in-class and distance learning is provided in order to raise awareness of the protection of personal data, and all personnel are required to complete the training.

Within the scope of the BRSA's Circular on Penetration Tests Regarding Information Systems, independent companies which do not have executive duties are subjected to a penetration test at least once a year within the body of Ziraat Finance Group. These tests are aimed at detecting and correcting any security vulnerabilities in the Bank's information systems that may leave the Bank vulnerable to unauthorized access or access to sensitive information before such weaknesses are exploited. The findings of the penetration test are presented to the Board of Directors and necessary measures are taken.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2, 204-1, 308-1, 308-2, 414-1, 414-2

### Ziraat Bank implements policies which meet international standards for network access in the field of information security.

**Network Security Control Systems** are established throughout the Ziraat Finance Group to protect against threats which may arise from both its own corporate network and external networks. Within the framework of the policies regarding the use of network resources, rules are determined regarding the use of USBs, and the sharing of files outside the Bank, database and application access and for nonstandard application uploading, with rules also determined for employees of third-party companies who will work at the Bank locations, consultants, employees of independent auditors and external auditors. Standards for computers to be provided to individuals and their access are also determined. The use of network resources is monitored with Data Leakage Prevention (DLP) Systems, preventing data leaks and creating trace records of transactions.

Ziraat Bank implements policies which meet international standards for network access in the field of information security. Users are only given access to the network and network services for which they are authorized and are removed when the business need ends. Access authorizations are checked regularly. Private channels are used to share confidential or sensitive information by creating a password policy. Additional restrictions are applied in data processing by using techniques such as masking, blocking, tracking, encryption.



Outsourcing of services such as information systems, which have the potential to compromise the confidentiality, integrity and accessibility of banking data and the continuity of banking services and which have access to or share banking data are defined as external services. Ziraat Bank includes information security requirements in the specifications and contracts for service procurement in order to minimize supplier risks. Supplier companies are evaluated, confidentiality agreements are signed with companies and the obligations in the terms of the agreements are checked periodically.

Ziraat Bank has established a Cyber Incidents Response Team (SOME) in order to respond quickly, effectively and regularly to cyber incidents within the scope of information security breaches and management. Information security events and vulnerabilities related to information systems at the Bank are monitored and recorded through central monitoring mechanisms. Information security incidents action planning is managed in accordance

with the rules determined within the framework of the Information Security Incident Management Plan with the aim of reducing security risks. This process involves the assigning of responsibilities for security incidents, taking measures in the fastest way and informing the units related to the incident, depending on the criticality and type of incident.

The information security checks and practices at Ziraat Bank, as well as the external audit activities determined by legal regulations and separate directorates within the framework of internal control and inspection of information systems in the Internal Systems Group Directorate, which operates under the Board of Directors, continues to be reviewed periodically. In this context, information security checks are carried out on a regular basis with reported findings shared with the business units, actions are taken and are followed up until their resolution.

Ziraat Bank's share in the country's foreign trade volume increased to 16.5% in 2022 as a result of the work carried out within the scope of its "Customer-Focused Foreign Trade Operation" strategy.

#### INTERNATIONAL BANKING

trade volume in the last 10 years Ziraat Bank's correspondent banking network, which has been operating successfully for many years in order to meet the needs of its customers for foreign trade transactions and international

A ten-fold expansion in foreign

of its customers for foreign trad transactions and international payments, covers more than 1,700 correspondent banks in more than 140 countries.

With its specialized staff. Ziraat Bank strives to achieve sustainable customer satisfaction in the field of foreign trade and carries out activities aimed at facilitating access to a wide variety of financial products such as suitable foreign financing and discounted letters of credit, bills of sale/policy discounts in line with the needs of customers. Working in close cooperation with correspondent banks and export credit institutions such as Hermes, Serv, and Sace in order to meet its customers' needs for foreign trade financing, the Bank provides its customers with sustainable medium and longterm country loans.

Ziraat Bank, which is one of the leading banks in the field of foreign trade, became one of the most popular banks among customers in foreign trade and foreign exchange transfer transactions in 2022. The Bank, which has achieved a ten-fold expansion in its foreign trade volume over the last ten years on the back of its successful activities, reached a foreign trade volume of USD 101.9 billion by the end of 2022.

Ziraat Bank's share in the country's foreign trade volume increased from 14.1% in 2021 to 16.5% in 2022 as a result of the work carried out within the scope of its "Customer-Focused Foreign Trade Operation" strategy.

In 2022, the Bank provided support focused on contracting firms and exporters, issuing 983 letters of guarantee, equivalent to approximately USD 2.8 billion, and 244 letters of guarantee pertaining to the counterguarantees of other banks, corresponding to approximately USD 244 million.

Ziraat Bank supported the exports of 1,669 companies by extending 2,702 Central Bank rediscount credits in 2022, equivalent to approximately USD 1.2 billion, within the framework of special limits defined by the Central Bank of the Republic of Turkey. As of the end of 2022, the Bank's Central Bank Rediscount Credit balance stood at approximately USD 782 million.

## Increase in use of non-branch channels for foreign trade transactions

Ziraat Bank is able to offer its customers fast and more economical alternative solutions by drawing on the benefit of its extensive correspondent network in domestic and international foreign currency (FX) transfers, increasing the number and volume of FX transfers it mediates in every year.

As a result of Ziraat Bank's efforts in line with its digitalization vision, 20% of FX transfers in 2022 were carried out through the internet and mobile banking channels.

With the aim of reducing the transaction density in its branches, the Bank also brought the foreign currency transfer transactions, cash and cash import transfers, and tracking of transfers with SWIFT GPI, which had been served through the internet channel, to the mobile banking channel.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

### Ziraat Bank obtained the largest sustainability-themed syndicated loan ever provided by a bank in Turkey in 2022.

Customers are now able to select the expense (OUR, SHA, BEN) for foreign currency transfers carried out through corporate internet banking and mobile banking.

In 2022, the "Foreign Trade Transactions" menu in internet banking was offered to customers, and customers started to be served in this channel, which offered foreign trade files querying and monitoring functions.

The new Foreign Trade
Transactions Regulation, under
which all kinds of information
can be accessed on foreign trade
transactions, has been published
on the website.

Ziraat Bank was one of the first banks in the sector to offer the process of creating and monitoring Export Value Acceptance Certificates (IBKB) in its internet branch. Within the scope of the application which started to be offered in the last six months of 2022, the number of IBKBs organized through the internet branch constituted 13% of the total IBKBs.

The completion time of each IBKB transaction, which is arranged through the Internet branch, was measured as 91 minutes. This therefore achieved 51 person/year in labor savings and TL 19.3 million/year in cost savings. In addition, approximately 26,000 sheets of paper were saved in the 6 months between the implementation of the application and the end of the year.

Ziraat Bank's operational success in FX transfers in 2021 through its correspondent bank, Citibank N.A., and its error-free rate of 99.8% were deemed worthy of the Straight Through Processing Excellence Award in 2022.

#### The largest sustainability themed syndication loan provided by a bank in a single tranche

Undertaking an important mission in terms of Turkey's sustainable development within the framework of its responsible banking approach, Ziraat Bank obtained the largest sustainability-themed syndicated loan ever provided by a bank in Turkey in 2022.

With a total of USD 1.24 billion, consisting of USD 352.5 million and EUR 814 million, with a maturity of 367 days, the loan was the tenth borrowing transaction that the Bank has obtained from international markets through syndication. This loan, which had the participation of 45 banks from 21 countries, was Ziraat Bank's first sustainability-themed syndicated loan.

The key performance indicators of sustainability (ESG KPIs) for this resource, which reflects Ziraat Bank's sustainable growth and responsible banking principles, included contributing to gender equality and equality of opportunity in production through agricultural loans to be provided to women and young farmers at favourable conditions, employee training to increase

in-bank sustainability awareness, and ensuring that the branches and ATMs would provide greater ease of access banking services for disabled citizens.

The syndication loan gained recognition as Ziraat Bank was ranked first in the "Financial Institutions Deal of the Year" category and second in the "FI Funding Team of the Year" category at the "Bonds, Loans & Sukuk Turkey Awards", where it was received two major awards.

Reinforcing its strong funding structure with new collaborations in 2022, Ziraat Bank continued to provide alternative sources such as bilateral loans and post-financing from correspondent banks, in addition to syndication loans. As of the end of 2022, the Bank was managing a balance of USD 1.5 billion provided through these resources.

### Increasing synergies with Ziraat Finance Group

Ziraat Bank maintains its work in line with its international banking strategy and vision with the aim of increasing the effectiveness of its foreign partnerships and branches in the countries where they operate, and contributing to the development of commercial and economic relations between Turkey and these countries.

The Ziraat Finance Group's share in global foreign trade volume has grown as a result of these activities. The development of foreign trade between countries where the Ziraat Finance Group has a presence is a key priority for the Bank at all times.

Ziraat Bank completed the first sustainability bond issuance from Turkey 2021, with 100% of the capital provided by a publicly owned financial institution.

### Continuous improvement in correspondent bank relations

Ziraat Bank's wide correspondent bank network, which commands a very high level of recognition and prestige in the international financial markets, is constantly changing and developing in line with global trends, customer demands and the conjuncture in the world economy.

The creditworthiness of domestic and foreign correspondent banks is updated periodically with analysis carried out, with limits allocated in favor of these institutions using the internal rating model.

### Strategies focused on the development of capital markets

Ziraat Bank aims to diversify its sources of funding and provide cost-effective, long-term funding. In line with this goal, the Bank's USD 7 billion GMTN (Global Medium-Term Notes) program was updated on 5 May 2021 for the purpose of borrowing from international capital markets. In addition, the Bank continued to obtain foreign resources through private placement issuances.



Ziraat Bank completed the first sustainability bond issuance from Turkey in February 2021, with 100% of the capital provided by a publicly owned financial institution amounting to USD 600 million with a maturity of 5 years. The resource obtained from this borrowing, which was a successful application of sustainable finance, was directed to environmental and social themed loans specified in the "Green, Social, Sustainable Finance Framework" where the loan areas which can be issued are determined.

The Allocation Report, which sets out how this resource has been used, and the Impact Report, which sets out the impact measurement of the loans and projects financed by the resource, were prepared within one year of the issuance as specified in the framework document. The reports were posted on the Bank's website.

## Ongoing success as a market maker in government debt securities

In the government debt securities market determined by the Ministry of Treasury and Finance, Ziraat Bank successfully maintained its position as a market maker in 2022 as well, and played an active role in the secondary markets.

**GRI** 2-6, 2-16, 2-25, 201-1, 3-2, 3-3, 203-1, 203-2

Ziraat Bank meticulously evaluates potential business opportunities with the aim of being the strongest and most effective bank in all regions in which it operates.

### INTERNATIONAL BRANCH BANKING

Ziraat Bank carries out detailed analyzes and studies to evaluate the environment and opportunities that will arise as a result of global changes and developments.

Ziraat Bank has developed its operations in the field of International Branch Banking in line with its international banking strategy and vision. The Bank undertakes successful International Branch Banking operations with the following main objectives;

- To provide fast, modern and high-tech and high-quality services to all stakeholders in all regions where the Bank operates, as well as Turkish entrepreneurs and companies,
- To secure a higher share in the financing of foreign trade between Turkey and other countries where it operates and to play a strong role in financing international trade,
- To ensure the sustainable profitability of international branches with a healthy and efficient balance sheet structure,
- To be the global financial contact point for customers by enabling foreign buyers and sellers for customers in Turkey to become customers at the service points abroad,
- To create effective synergies within the framework of the "Ziraat Finance Group" approach.

### "Ziraat Is Always with You Wherever You Are in the World"

Ziraat Bank meticulously evaluates potential business opportunities with the aim of being the strongest and most effective bank in all regions in which it operates under the banner of "Ziraat Stands with You Wherever You Are in the World". Some of the developments during 2022 in the international banking business line, which the Bank has structured with an integrated perspective in the regions it serves, are summarized below.

In its **London Branch**. in order to adapt to the dynamics of the London financial center, the Bank reshaped its products and services span in a way which would increase its effectiveness, particularly in the fields of structured finance and foreign trade finance. Serving as an important touch point in accessing international financial markets, the London Branch maintained its pioneering and advantageous position in terms of money market and treasury transactions in 2022.

In **Greece,** providing services through three branches in Athens, Komotini (Gümülcine) and Xhanti (İskeçe), Ziraat Bank plays an active role in developing trade between the two countries.

In 2022 the Bank carried out highly successful works with a focus on services such as corporate banking and foreign trade financing.

Ziraat Bank continues to provide services in the corporate and retail segments in **Bulgaria** as well as financial services and solutions to customers through non-branch channels such as ATM and internet banking.

The Bank operates in Bulgaria with five branches under the Bulgarian Directorate: Sofia, Plovdiv, Kardzhali, Varna, and Burgas opened in 2021.

In **Kosovo**, a wide range of products are provided in the corporate and retail segments with 4 branches operating in Pristina, Prizren, Peja and Ferizaj under the Bank's Kosovo Directorate.

In the **TRNC** (Turkish Republic of Northern Cyprus), the Bank continues its activities with a focus on customers and the market, operating from eight branches. The Bank has diversified its product range and is continuously increasing its service quality. The TRNC branches offer their customers corporate and retail banking products to Turkish standards. The Bank has provided significant contributions to the economic development of the TRNC.

With the Internet Banking and Mobile Banking channels, customers were provided with online access to the Bank's financial products globally.

In Iraq, the Bank supports the development of economic and trading activities between Iraq and Turkey with its two branches in Baghdad and Erbil. The branches play an important role in fulfilling the contracting firms' requirements for letters of guarantee, in addition to serving as the financial solution point for international companies, organizations and institutions and, in particular, for Turkish and Iraqi corporate customers operating in the country.

In Saudi Arabia, the Jeddah Branch opened its doors in 2011. The Bank continues to expand the branch's product and service range with the aim of meeting the banking needs of Turkish and Saudi corporate customers operating in the country, and in particular the letter of guarantee needs of Turkish contracting companies. The Bank also aims to act as a broker in foreign trade between Turkey and Saudi Arabia and developing the trade between the two countries.

Ziraat Bank's second address in the Gulf region, the **Bahrain Branch**, plays an active role in accessing international financial markets.

### Sustainability and Responsible Banking

The Bank continued to increase the financial support for direct investments conducted by Turkish entrepreneurs operating in **Bulgaria**.

Playing an important role in financing **Kosovo's** infrastructure investments, primarily transportation infrastructure and renewable energy resources, Ziraat Bank continued to support the development of Kosovo's economy.

**The TRNC** Directorate offers corporate and retail banking products at Turkish standards to its customers with 8 branches spread across the country, and continues to contribute significantly to the economic development of the TRNC.

With the mission of being an important financial solution and contact point of the Ziraat Finance Group in **Iraq**, the **Baghdad Branch** has played an active role in ensuring our

country's access to international energy resources, with a high level of efficiency and speed manner under favorable conditions.

In Saudi Arabia, the foreign trade taking place between the two countries continued to be supported by non-cash loans in addition to cash loans. The Jeddah Branch is actively involved in the financing of foreign trade between our country's importers and Saudi Arabia's leading petrochemical companies.

#### **Digital Channels**

With the increasing importance of digital channels, Ziraat Bank focused on internet and mobile banking investments in its international branches. With the Internet Banking and Mobile Banking channels, customers were provided with online access to the Bank's financial products globally.



GRI 2-6, 2-26

Ziraat Bank's distinguished team with superior competencies forms the basis of customer satisfaction.

#### **HUMAN RESOURCES PRACTICES**

With an awareness that people are the main factor which make a difference in the competition, Ziraat Bank implements a modern human resources management system in line with the principles of transparency, participation, efficiency and compliance with banking ethics.

Ziraat Bank's distinguished team with superior competencies forms the basis of customer satisfaction, an area which the Bank attaches great importance to.

Ziraat Bank aims to create a happy, productive, committed, successful and healthy workforce. Developing fair, transparent and integrated practices in line with global human resources trends in order to attract, train and retain the most valuable talent in line with this goal, the Bank acts with a management approach which constantly analyses employee needs, creates value and enables rapid adaptation to changing conditions.



### Career management applications

Ziraat Bank is aware that its high-level human resources play a large part in its special and distinguished position in the banking sector, where international competition is intensive. With this awareness, the Bank implements a number of employee-oriented projects which aim to further develop the modern human resources management system it has adopted.

During 2022, Ziraat Bank continued its efforts to meet the needs of and motivate its human resources which, with their unique market knowledge and experience, offer the right value propositions to the Bank's customers at the right time and through the right channel.

#### **Employee profile**

Serving its customers with a total of 24,484 employees as of the end of 2022, the Bank provided jobs for 685 people in 2022. The average age of employees in the Bank stood at 38. Among the Bank's employees, 85% had an associate, undergraduate, graduate or doctorate education. The average year of service is 13 years.

Serving its customers with a total of 24,484 employees as of the end of 2022, the Bank provided jobs for 685 people in 2022.

### BREAKDOWN OF ZIRAAT BANK'S HUMAN RESOURCES BY LOCATION, AGE GROUP AND EDUCATIONAL BACKGROUND

#### **Breakdown by Head Office, Regions and Branches**

| Unit          | Number of People | %     |
|---------------|------------------|-------|
| Head Office   | 5,424            | 22.2  |
| Regions       | 267              | 1.1   |
| Branches      | 18,697           | 76.3  |
| International | 96               | 0.4   |
| Total         | 24,484           | 100.0 |

#### **Breakdown by Age**

| Age   | Number of People | %     |
|-------|------------------|-------|
| 30    | 1,401            | 5.7   |
| 30-50 | 21,746           | 88.8  |
| 51 +  | 1,337            | 5.5   |
| Total | 24,484           | 100.0 |

#### **Breakdown by Educational Background**

| Educational Background | Number of People | %     |
|------------------------|------------------|-------|
| Post-Graduate          | 47               | 0.2   |
| Graduate               | 2,267            | 9.3   |
| Undergraduate          | 16,328           | 66.7  |
| Associate              | 2,346            | 9.5   |
| High School            | 3,443            | 14.1  |
| Secondary School       | 53               | 0.2   |
| Total                  | 24,484           | 100.0 |

#### Recruitment

In 2022, Ziraat Finance Group opened its doors to young people seeking to progress in a career in banking. In order to meet Ziraat Bank's need for Assistant Inspectors and Assistant Specialists, Unit Officers and the needs at its subsidiary, Ziraat Participation Bank for Assistant Specialists and Unit Officers, applicants

were invited to attend an exam. Within the scope of "Candidate Satisfaction" pre-interview preparatory training including various training and tasks was provided in order to relieve the anxieties surrounding examinations among new graduates, with the selection and evaluation carried out afterwards for Unit Officers through a structured interview process.

#### **Career management**

Ziraat Bank, which has a transparent career management approach in the field of human resources, trains its own management candidates among its staff. Accordingly, 1,710 existing employees who were succeeded in the written promotion exams conducted in 2022 were promoted to a higher position.

**GRI** 2-6, 2-7, 2-17, 401-1, 401-3, 402-1, 404-1, 404-2, 404-3

### There are a total of 34,190 employees within the Ziraat Finance Group, including domestic and foreign subsidiaries.

In addition, more than 100 employees who successfully completed the Management School were appointed to management positions in the branches and units.

There are a total of 34,190 employees within the Ziraat Finance Group, including domestic and foreign subsidiaries.

Ziraat Bank has taken firm steps towards becoming a global brand in the banking sector in all countries where it operates, offering attractive career progression, pay, training and development opportunities to all employees working under the Ziraat roof.

In addition to the companies operating in Turkey, efforts continue to expand Ziraat HR practices among the subsidiaries located abroad.

The Ziraat Finance Group pays attention to the satisfaction and happiness of its employees, its most precious resource, and the effective management of their experiences in this context. The Group strengthens its communication channels in order to support its employees not only in managing their career, financial situation or working environment, but also their expectations and concerns regarding life.

Ziraat Bank carried out presentations to introduce the Bank and the School of Banking to foreign students at Middle East Technical University, Hacettepe University, Ankara University, Gazi University and the Turkish-German University for the open recruitment of Assistant Specialists for international units. In this context, for the first time, the Assistant Specialist recruitment examination was held with the participation of foreign candidates during 2022.

Ziraat Bank participated in career fairs in the UK, Germany and Uzbekistan as part of the TalentforBIZ-2022 event organized by the Presidential Career Office, and promoted the Bank and the Banking School.

Written exams and interviews for promotions were completed under the coordination of the parent bank for employees of foreign subsidiaries and branches, and employees found eligible for promotion were assigned a higher title.

Certification programs were organized for foreign branch and subsidiary managers in coordination with the Talent Management Department, thus strengthening cooperation between the main bank and the foreign units.

Ziraat Bank continued its efforts to expand the "Satisfaction Barometer" survey, which it

started in 2020, to foreign subsidiaries in 2022 as well. The survey offers the Bank a chance to gain feedback from employees on a daily basis, as well as to learn about any general causes of complaint, with the causes of employee-specific complaints determined through one-to-one interviews with the employees participating in the survey, and plans created to resolve any problems. In 2022, the option pool of the application was expanded and made available to foreign branches and subsidiaries.

#### Performance management

The personal achievements of employees are evaluated in the Individual Performance Management System and their rankings determined on the basis of objective and measurable criteria. The system, which mediates in the transfer of the Bank's strategies to the field, has been designed in two basic dimensions: numerical-based and competence-based.

Indicators related to customer orientation, profitability, efficiency and risk management significantly affect the numerical performance score. The individual rankings, which are compiled by combining the numerical performance scores calculated with the measurements taken on the dimensions of targets, development and size, as well as the competency scores, form the basis of the performance bonus payments.

Aiming to reward individual achievements aligned with the Bank's corporate strategies, Ziraat Bank motivates employees towards increasing their corporate engagement.

The individual performance bonuses, which are determined and paid on the basis of periodically conducted individual performance reviews, are intended to strengthen the Bank's customer-focused business model, to promote an approach to work which is focused on marketing and effectiveness, to increase company loyalty by motivating personnel and to provide tangible benefits to those whose individual achievements are compatible with the Bank's corporate objectives.

The current bonus budget determined by the Bank's Board of Directors is paid out to recipients as an individual performance bonus at threemonth intervals together with their monthly salaries in the months of February, May, August, and November and is based on objectively defined and numerically expressible specific criteria.

In this system, which has been set up to focus mainly on marketing in line with the Bank's strategies and targets, bonuses are paid to reward those who contribute more to the realization of the Bank's strategies and targets.

While calculating bonuses, different coefficients are used according to branch segment and scale, individual performance ranking and job position criteria. Sales group personnel bonuses are calculated in direct proportion to the individual performance points in each section.

Aiming to motivate employees towards increasing their corporate engagement and to reward individual achievements aligned with the Bank's corporate strategies, Ziraat Bank included all other Head Office units within its performance management system in the second quarter of 2018, as well as the units subject to numeric performance measurement, taking into account the competence-based evaluation system.

On the other hand, within the framework of the fundamental Ziraat Finance Group concept, individual performance evaluation, competence evaluation and bonus system practices were carried on throughout the domestic subsidiaries.

Meanwhile, premium payments started to be offered to employees of subsidiaries operating in Azerbaijan, Georgia, Bosnia, Kazakhstan and Uzbekistan in 2022, as part of work to put performance management systems into operation in foreign subsidiaries.

Premium payments started to be offered to employees of foreign branches from the third quarter of 2022. The results in all subsidiaries and branches abroad will be followed closely in the coming period, and systematic improvements will be made.

#### **Remuneration practices**

The Remuneration Committee is responsible for overseeing and supervising Ziraat Bank's remuneration practices on behalf of the Board of Directors. The Committee assesses the remuneration policy and practices within the framework of risk management to ensure that remuneration policies are aligned with the Bank's ethical values and strategic goals, and shares its suggestions with the Board of Directors.

Within the context of the third term collective bargaining agreement signed between Ziraat Bank and Öz Finans-İs Trade Union to be effective from 1 January 2021 through 31 December 2023, union members were granted certain personnel rights including leave in addition to receiving additional monthly payments. In the Bank, which has a unionization rate of around 90%, adjustments to pay for 2022 were carried out in accordance with the Collective Labor Agreement.

Focusing on reducing overtime and taking care to maintain the balance between work and family life for employees, in 2022 Ziraat Bank continued to ensure the effective use of the system which was put into use to monitor overtime hours.

**GRI** 2-6, 2-7, 2-17, 401-1, 401-3, 402-1, 404-1, 404-2, 404-3

Ziraat Bank ensures that its employees who have served the Bank for a long time leave more satisfied when they retire.

#### **Health benefits and practices**

In addition to the health services provided by the Social Security Institution, Ziraat Bank provides benefits regarding health insurance to its employees and family members subject to the provisions of private law:

- Within the framework of the authorizations received from the Bank's Board of Directors, it provides treatment assistance for the members of the Health Aid Fund (Fund) within the framework of the authorization received from the Board of Directors of the Fund.
- The Bank also executes special agreements with healthcare service providers, under which its employees can obtain healthcare services, and announces these agreements to all employees.
- The Bank provided a gross amount of 3,750 TL for education to 267 children every month in order to increase its contribution to the education, care and development of the personnel's children which are recorded as having special needs as set out by the Report for children (SNRC) and the Report by the Guidance and Research Center, which operates under the Ministry of Education.
- Within the scope of Preventive Health Services, Mobile Health Screenings were carried out with a radiology doctor, ophthalmologist and health team for personnel

working in provinces which lack Private Health Providers. The examinations performed within the scope of the screening were examined by the company doctors and the Bank's workplace doctor, with the results of the examinations sent to personnel by post. Personnel with abnormal results were given necessary recommendations, and training programs were organized.

#### Social security applications

In 2022, Ziraat Bank continued to implement the measures it had in place to protect the health of its employees during the pandemic. The Bank provided employees in risk groups due to chronic diseases and eligible pregnant employees with the opportunity to work from home.

Ziraat Bank launched a new retirement project in 2022 in order to ensure that its employees who had served in the Bank for a long period would leave with a higher level of satisfaction when they retired, and to support them as they started their retirement.

#### **Projections for 2023**

The advance in technological developments, digitalization of work processes and the new generation's changing expectations of working life require new designs for the employee experience, especially in the recruitment, career management and talent management processes.

In this context, Ziraat Bank continues its activities to transform processes into an agile structure which is able to respond to changing needs more quickly, to create high employee satisfaction, to design processes to enhance the employee experience, to expand digitalization and to use data analytics. The Bank's priority projects in 2023 will be aimed at integrating employee experience and smart technologies into HR processes and implementing flexible working models.

#### **Talent management practices**

Ziraat Bank aims to maximize the motivation, knowledge and skill level of its employees. To this end, within the framework of its strategy of "Investing in Human Resources and being a Learning Organization", the Bank offers all its employees systematic training opportunities focused on career and development.

The Bank's training and development activities have been shaped on the basis of implementing programs that address different individual needs, guide career development and complement each other with educational activities and competencies over the years.

#### **Training activities in 2022**

Professional and personal development trainings offered by Ziraat Bank are diversified by considering different user needs and are conveyed through many channels. Ziraat Bank provided

### Ziraat Bank follow the latest technological trends in the world in the field of education, and rapidly puts them into use.

an average of 18.8 hours of classroom training and 30.1 hours of online training per person in 2022.

The training activities which Ziraat Bank offered its employees in 2022 is provided below:

- The "Branch Manager Development Journey" program organized for Bank's managers, coaching and mentoring training and practices, the "On-the-Job Trainer Training" program, the "Development Journey of the Manager who switched to the Field" program,
- The "Educator Training" program in order to expand the Bank's internal trainer pool,
- "First Step Training" to help new personnel joining Ziraat Bank get to know the Bank, help them adapt to the corporate culture and acquire the necessary basic knowledge and skills,
- "Executive Candidate Program Training" for the preparation of supervisors working in authorized positions for management roles,
- "Career Training" is provided in accordance with the position of employees and aims to provide the basic knowledge and skills necessary for employees to fulfil their duties and responsibilities,
- "Competence Training" tailored to the individual, based on the data in the Individual Performance and Competence Evaluation System.

- "Development Training", to meet training needs in line with the Bank's goals and strategies or to transfer new products, services or information on legislation,
- · "Legal Obligation Training" connected to legislation,
- "Licensing and Certificate Training" to prepare participants for national and international licenses and certification exams.

Within the scope of Ziraat
Bank's "Data Science with
Artificial Intelligence Certification
Program", a total of 127 people
completed their training and
were awarded certificates.
In addition, the FRM-Risk
Management Certificate
Program, which started in
December 2022, continues with
12 participants.

A total of 13 "Certificate Programs" were introduced and made available to employees to help them determine their own career paths within the Bank and to prepare them for the units they will serve in the future.

Graduate programs have been offered in cooperation with Ankara University, one of our country's well-established and prestigious organizations, in order to improve the academic aspect of the educational programs and initiate the cooperation that will enable employees to obtain a graduate diploma at the same time.

### State-of-the-art applications in education

Ziraat Bank follow the latest technological trends in the world in the field of education, and rapidly puts them into use.

The online training programs, which gained even greater importance during the three-year pandemic period, provided the opportunity to train more personnel in a short time at a lower cost continued throughout 2022, being accessible to employees whenever and wherever they wish,

The E-learning Catalogue, which contains a wide range of content including e-learning material, videos, audio files and documents, has been expanded with new content focused on professional development, with all units contributing to the catalogue. In addition, the Digital Catalogue, which contains over 4,000 items of content, was made available to employees.

The "Ziraatli-comment" forum, which enables employees to share their knowledge and experience with other employees, was used by 18,278 employees and 663 articles were added to the forum in 2022.

Through the mobile application, Ziraat Bank prepared journeys which are tailored to the position of each employee. This application allows information to be collected instantly from the field, in addition to ensuring

GRI 2-6, 401-1, 401-3, 402-1, 403-1, 403-2, 403-3, 403-4, 403-5, 403-6, 403-7, 403-8, 403-9, 403-10, 404-1, 404-2, 404-3, 410-1

Ziraat Bank carries out effective activities in order to provide a healthy and safe working environment within the scope of the Occupational Health and Safety Management System, which is based on continuous improvement.

permanence through microlearning and reinforcement. The application, which is designed to offer the practicality of mobile learning by accompanying employees in the fast flow of life, elements such as questionnaire and exam questions, reminders, greetings and congratulatory messages can be performed daily within the framework of a planned calendar, in addition to micro-learning elements.

### Educational activities which consider sustainability

Ziraat Bank carried out "Sustainability E-Training" in order to create and instil sustainability awareness among its employees, with 83.9% of the Bank's employees completing the training program.

In 2022, 75% of Ziraat Bank employees participated in training on the "Prevention of Laundering Proceeds of Crime and Financing of Terrorism", which is one of the training programs legally required in accordance with legislation.

There are training programs designed specifically for the customers and children on Ziraat Bank's website. The training program, which is offered under the name of "Our E-Training Programs Specific to the Little Ones", aims to raise awareness of the importance of saving among children and to introduce them to basic financial concepts. In this fun-packed program, children

learn about the relationship between money and the bank, the functioning of banks, internet and telephone banking, loans and credit cards, the efficient use of all resources from money to electricity and water with the themes of "Money-Bank Island, Savings Island, Loan and Credit Card Island, Budget Island".

Within the scope of customer trainings on the website, there are trainings on secure credit card use and agricultural insurance.

A new program has been put into practice in order to contribute to the development of university students who carry out internships at Ziraat Bank and to help them use the time they spend in their internship efficiently. With its "Customer Experience" approach, the Bank has planned every day down to the smallest detail, from the welcoming step on the first day to the farewell. More than 100 videos, items of e-learning and reading materials on many different topics are available on the First Step Banking School platform, which was opened exclusively for intern students.

The training programs offered over the mobile application included topics such as basic banking, loan information from A to Z, digital literacy, correspondence techniques, corporate professionalism, resilience, information security and zero waste. The Bank also

organized small competitions to increase participation and encourage learning. The Bank monitored every step of the program on a daily basis through the mobile application.

#### Safe workplaces and a sustainable occupational health and safety culture

Ziraat Bank complies with the Occupational Health and Safety Law, which regulates the duties, authorities, responsibilities, rights and obligations of employers and employees in order to improve the existing health and safety conditions in the workplaces and to ensure occupational health and safety.

Ziraat Bank carries out effective activities in order to provide a healthy and safe working environment within the scope of the Occupational Health and Safety Management System, which is based on continuous improvement.

In this vein, the Bank organizes training activities to analyse and minimize health and safety risks that exist in or outside the working environment, and to create and develop Occupational Health and Safety awareness.

Within the scope of measures to prevent occupational accidents and occupational illness, services are received from the Joint Health and Safety units, which are established to provide occupational health and safety services and have the necessary equipment and personnel.

Ziraat Bank, which has integrated the importance it attaches to art and artists with the motto "For Art in Art" since its establishment, fulfils its responsibilities to society through the projects it supports.



Maria Kılıçlıoğlu Baraz Sculpture Exhibition 5 August 2022 - 31 October 2022



Mevlüt Akyıldız "40 AMBAR" Painting and Sculpture Exhibition 11 May - 1 August 2022



Teoman Südor "EGE'NİN DÜŞLERİ" Painting Exhibition 4 February - 30 April 2022

### SOCIAL RESPONSIBILITY AND PROMOTIONAL WORKS

Ziraat Bank focused its social responsibility activities in the fields of culture, the arts, education and sports, with the spirit of social sharing forming the basis of its activities. Implementing many long-term projects with the aim of developing individuals and society and creating social benefit in these areas, the Bank takes its social responsibility mission one step further every year.

Ziraat Bank strives to complete the transfer of our national values to future generations, especially with its work that contributes to the cultural accumulation of the society.

### Activities in the area of Culture and the Arts

Ziraat Bank, which has integrated the importance it attaches to art and artists with the motto "For Art in Art" since its establishment, fulfils its responsibilities to society through the projects it supports, as well as its museums, cinemas and art galleries.

The Bank's Ankara Kuğulu and Çukurambar Art Galleries and Istanbul Tünel Art Gallery have been serving art lovers for many years.

The Ankara Kuğulu Art Gallery opened its doors for the new season on 10 October 2022 and hosted three exhibitions in 2022. In the Ankara Çukurambar Art Gallery, the four exhibitions in 2022 attracted more than 4,000 visitors.

The Istanbul Tünel Art Gallery, which is still under renovation, is planned to open its doors to visitors following its revamp in the 2023 season.

The State Theatres Ziraat Stage, which was brought to life with the cooperation of Ziraat Bank and the General Directorate of State Theatres, continued to serve lovers of the theatre in 2022.

The Ziraat Bank Head Quarters Building, located in Ankara's Ulus district, was built in 1929 with the design of Italian Architect Giulio Mongeri. The Ziraat Bank Museum is located in the Hall of Honor on the ground floor of the building, which is one of the structures of the First National Architecture Period of the Republic of Turkey. The museum was opened in 1981 with the aim of taking Ziraat Bank's long-standing knowledge and experience to the future.

The Ziraat Bank Museum exhibits the commercial, economic, political, cultural, artistic and educational change which has taken place in the Turkish banking system since its beginnings to the present, and its development from past to present. The museum showcases many antique objects, which

**GRI** 2-6, 404-1, 404-2, 404-3, 413-1, 413-2

The Museum, opened its doors again on 18 May 2022 and had hosted 7,500 visitors as of the end of the year. It will be possible to visit the museum and experience the museum step by step from computers and mobile phones.



contain these features, used in the banking system in a historical atmosphere.

The Ziraat Bank Museum was expanded with the inclusion of a basement level in addition to the ground floor, following restoration work that started in the historical building in 2017. The Museum, which was temporarily closed to visitors due to the pandemic in March 2020, opened its doors again on 18 May 2022 and had hosted 7,500 visitors as of the end of the year.

In addition to physical visits, Ziraat Bank Museum also offers a virtual tour, which is prepared by transferring all sections and details to digital media with three-dimensional imaging technology and accessed via the Bank's website. It will be possible to visit the museum and experience the museum step by step from computers and mobile phones.

The virtual tour includes information and visuals regarding the objects and ephemera (historical documents/documents) exhibited in the museum. In addition, thanks to the application prepared using special techniques, works belonging to the Ziraat Bank Art Collection can also be examined in ultra-high resolution, zoomed down to the finest detail, on a virtual tour.

Ziraat Bank boasts one of Turkey's leading collections of sculptures and paintings. The Bank brings works of art in its collection to the public with its collection and comprehensive exhibitions which it organizes. With more than 2,500 works, the Ziraat Bank Painting Collection continues to expand with the works of art purchased from artists exhibited in the Ziraat Bank galleries.

Ziraat Bank will maintain its support for art and artists with the "Ziraat Bank Art Museum" to be opened in its historical building in Alsancak, İzmir. Ziraat Bank started extensive restoration and restitution works to transform the historical İzmir Branch building into a museum in 2018. The Art Museum is planned to be opened to art lovers in April 2023.

Within the scope of the social responsibility project "Children on Vacation, Schools in Renovation", efforts to improve schools in priority areas for development continued in 2022.

#### Social responsibility projects

Ziraat Bank, which has been providing uninterrupted support in the cultural and artistic fields for 159 years, contributed to the health, education, service and sports activities in 2022 in line with the requirements of its understanding of social responsibility.

The Ziraat Bank Library at Istanbul Medeniyet University, which is the largest university library in our country, was completed with the support of Ziraat Bank and opened in a special event on 12 August 2022 with the participation of our President, Mr. Recep Tayyip Erdoğan.

Within the scope of the social responsibility project "Children on Vacation. Schools in Renovation", efforts to improve schools in priority areas for development continued in 2022. In line with the requirements of the governorships, provincial and district national education directorates and NGOs, tools and equipment, education sets, classrooms, school renovation (such as sheathing, roof maintenance and repair, and paint) were provided for schools in different regions of our country, especially in the Eastern Anatolia, Southeastern Anatolia and Black Sea regions. Ziraat Bank carries out the project "Children on Vacation, Schools in Renovation" to meet their needs.

TalentforBIZ events are held by the Human Resources Directorate to raise awareness by bringing institutions and organizations together with the aim of offering career opportunities to young people. Ziraat Bank participated in these events held in London, Cologne in 2022 and in Tashkent on 17 September 2022.

In addition, the Bank supported State Incentives Promotion Days activities held in Gaziantep, Konya, Antalya, Adana, Kayseri, Malatya, Samsun, Diyarbakır, Van, İzmir, İstanbul, Eskişehir and Ankara in 2022.

#### Advertising and Communication Activities

The main advertising and communication activities carried out by Ziraat Bank in 2022 are listed below:

- The visual on the "Deed Trusted Account" application, which enables the transfer of property rights and cash as set out in the transfer price to change hands simultaneously during real estate purchase and sale transactions, was shared on social media accounts.
- The commercials and visual adaptations promoting the "Foreign Currency-Protected TL Time Deposit Account" product were announced to the public on national television channels and through social media accounts.

- Advertisements and visual adaptations of the "YUVAM Account" product, where our citizens living abroad may safely place their savings in Turkish Lira, were published on their social media accounts.
- Images depicting the "Quarter Gold Coin Deposit Account" product, which aims to bring the physical gold held by customers into the economy, were shared on social media accounts.
- The visual regarding the "KGF Covered Support Packages", which aims to provide support with investment, exports and operating expenses, was published on social media accounts.
- The commercial, "Modern Pressure Irrigation Systems Loan", specially prepared to mark World Water Day, was shared on social media accounts.
- Commercials prepared specifically to mark International Women's Day on 8 March and the Çanakkale Victory on 18 March were shared on social media accounts.
- Images prepared for Medicine Day on 14 March and World Down's Syndrome Awareness Day on 21 March were shared on social media accounts.

**GRI** 2-6, 404-1, 404-2, 404-3

### Ziraat Bank continued to carry out advertising and communication activities during 2022.

- A commercial promoting Bankkart's Ramadan special campaign was shot and broadcast on national TV channels and social media accounts. A radio spot was also prepared for the same campaign and shared on national radio stations.
- · In order to emphasize Ziraat Bank's unwavering support for our country's farmers to celebrate World Farmers Day on 14 May, while shooting for the "Yasa Ciftçi" commercial has been completed. The commercial was shown at the Ziraat Bank Agricultural Ecosystem Meeting, held on 13 May with the participation of the Minister of Treasury and Finance, Nureddin Nebati. After the launch, the commercial was broadcast on national TV channels and social media accounts, attracting wide acclaim from the public.
- Online commercials prepared specifically to mark National Sovereignty and Children's Day on 23 April and the day to mark the commemoration of Atatürk, Youth and Sports Day on 19 May were shared with the public through social media accounts.
- The process of shooting three commercials for the promotions of the new agricultural loan products. "Young Farmer Loan", "Woman Farmer Loan" and "Solar Irrigation Loan" was completed in May 2022. Advertisements and radio spots depicting these loan products in an entertaining way were broadcast on national TV channels, radio stations and social media accounts. In addition, the Minister of Treasury and Finance. Nureddin Nebati, shared the commercials on his Twitter account. The commercials all gained a high level of appreciation from the public.
- Online commercials specially prepared for Mother's Day and Father's Day, the "Bankkart Mother's Day Campaign" and the "Bankkart Father's Day Campaign" for the Bankkart product, online commercials and radio spots were shared on social media accounts and national radio stations.
- An announcement of the "Bankkart Eid Al-Adha Campaign" was added to the advert, "Important Thinkers", which entertainingly describes Bankkart's card features, and the advert was broadcast on national TV channels and social media accounts. In addition, the radio spot prepared for the "Feast of Sacrifice Campaign" was broadcast on national radio stations.

- The promotional video for announcing the book-building process for the Income-Indexed Note (GES) issued by the Ministry of Treasury and Finance was shown on the Bank's social media accounts and on national TV channels through sub-band screening.
- Online commercials prepared specifically for Democracy and National Unity Day on 15 July and Victory Day on 30 August were shared with the public on social media accounts.
- The internet commercial celebrating the new academic year for students was shown on social media accounts.
- Images prepared for the promotion of "Individual Energy Efficiency Loan", "Green House Housing Loan". "Green Vehicle Loan", "GES/ ROF SPP/LICENSED SPP Loans" and "Housing Heat Insulation Loan", which support energy saving, were shared with the public on social media accounts. In addition, the online advertisement film promoting "GES/ROF SPP/LICENSED SPP Loans" was also shared on social media accounts.
- Promotional images of the "Subsidized Cold Storage Loan" product were shown on social media accounts.

- Images were prepared for the promotion of the "Fisherman Support Loan" product, which aims to finance operating expenses for fishermen, and shared with the public through social media accounts.
- Visual and radio spots for fuel and back-to-school campaigns were prepared and aired on national radio stations.
- The fourth of the commercials in the "Z-Mobile Generation" campaign, which started to be shown in 2021, reached their audience through national television channels and social media accounts.
- The "Bankkart Pay Later Campaign with Lira", "Bankkart E-Trade Campaign", "Bankkart Fuel Campaign" and "Bankkart New Year Campaign" radio spots were prepared and aired on national radio stations to promote the Ziraat Bank and Bankkart brands.
- The commercial titled "159th
   Year A Museum", under
   the banner of "Turkey's past,
   present and future is here"
   was broadcast on national
   television channels and social
   media accounts, attracting
   wide acclaim from the public.

#### Other work

- Ziraatbank.com.tr is the Bank's corporate website and was designed to be responsive and developed on the MS SharePoint 2016 infrastructure. The website provides easy access to Ziraat Bank's services and functions. In 2022, new technological advances were integrated into the website and its functionality was improved.
- In accordance with the corporate identity principles of the Ziraat Finance Group, the websites of domestic and overseas subsidiaries were renewed in order to provide a common experience for the customers.
- Within the framework of Intellectual and Industrial Property Rights, all kinds of application, objection and registration transactions carried out by Ziraat Bank and the entire Ziraat Finance Group both domestically and abroad regarding trademarks, patents and registrations, as well as renewal procedures for registered trademarks, patents and design certificates were carried out.
- The html-based interactive magazine, 1iz (We Are One), was published on the Bank's portal and the Ziraat Finance Group mobile application on a bimonthly basis, pursuing the goals of fostering a sense of belonging among Ziraat Finance Group

- employees, informing them of developments in the Finance Group and the Bank, ensuring the continuity of corporate culture, creating an institutional memory and for creating a communication platform between Ziraat Family members.
- In order to meet the demands and expectations of customers in the most appropriate way, to provide information about the Bank's products and services, and to ensure the highest level of customer satisfaction. the Bank maintained its position as the most effective bank in the sector in social media channels. The Bank's effectiveness in social media is growing day by day with 2.3 million likes and followers on its Facebook page, over 455,000 followers on Twitter, over 233,000 followers on Instagram and more than 84 million YouTube views. along with shares on other platforms.
- The Visual Identity Inspection work carried out in order to use the corporate identity in accordance with Ziraat Bank standards, to correctly perceive the Bank's brand image in the eyes of customers, to integrate corporate identity standards into all relevant environments and to prevent erroneous applications was completed.

**GRI** 2-6, 201-2

#### **Sponsorships**

- · With the sponsorship of Ziraat Bank and the vigorous support of the Bank's employees, the Volleyball Team, which maintained its success as the champion in the Efeler League for the last two seasons. won the Champions Cup and started the 2022-2023 season with a trophy. The Bank continues its sponsorship support for Ziraat Bank Sports Club, which represents our country in the CEV Champions League in the 2022/2023 season as well.
- In order to contribute to Turkish football, Ziraat Bank continues to support the Ziraat Turkey Cup in the 2022-2023 season, which it has supported for 13 years.
- Ziraat Bank attended the Economy and Climate Change Summit held at the Ankara Chamber of Commerce Congresium between 30-31 March 2022 in order to contribute to the country's economy in the course of tackling climate change.
- With the contributions of Ankara Bilim University, the 4<sup>th</sup> Efficiency and Technology Fair was held at the Ankara ATO Congress between 18-21 May 2022. Many domestic and foreign companies took part in the fair with Ziraat Bank's support.
- Ziraat Bank provided support to the Agricultural Insurance Association Congress held in Istanbul between

- 13-15 June 2022 with the participation of over 100 member insurance companies from 30 different countries over five continents.
- The 4th World Nomad Games Event, which aims to keep traditional sports alive and is followed with great interest and admiration both in our country and in the international arena. was held in İznik, Bursa between 29 September and 2 October 2022, hosted by the Turkish Traditional Sports Federation Directorate. Visitors showed great interest in the Ziraat Bank event tent, where the art of marbling is explained practically.
- Many public institutions and organizations participated in the Barrier-Free Life Fair and Awareness Summit held in the Istanbul Expo Center between 1-4 December 2022. The Bank's stand attracted a great deal of acclaim in the event, which was also sponsored by Ziraat Bank.
- The 9th Türkiye Innovation Week was held at the Haliç Congress Center with the coordination of the Ministry of Commerce and the organization of the Turkish Exporters Assembly (TIM). Participating in the event that brought together the world of finance and focused on the themes of value-added production and technology enterprise, Ziraat Bank's stand attracted considerable interest from visitors.

## In addition, Ziraat Bank participated in the following events in 2022:

- The 14<sup>th</sup> International Citrus Congress, which was held at the Mersin Atatürk Congress and Culture Center between 6-11 November 2022, with the participation of a number of academics and NGO representatives under the coordination of the Ministry of Agriculture and Forestry, the Mediterranean Exporters' Unions and Çukurova University,
- The Symposium on Drought and the Effective Use of Water Resources organized under the leadership of the Central Union of Turkish Irrigation Cooperatives.
- The Produce for Your Country Panel, where all stakeholders in the sector come together to seek ways of producing more in the field of agriculture.
- The Seed Workshop of Our Future, organized by the Sub-Association of Seed Industrialists and Producers (TSÜAB).

### SOME INITIATIVES THAT ZIRAAT BANK IS A MEMBER OR SUPPORTS

#### THE BANKS ASSOCIATION OF TÜRKİYE (TBB)

www.tbb.org.tr/en/home

#### FOREIGN ECONOMIC RELATIONS BOARD (DEİK)

www.deik.org.tr

#### INTERNATIONAL CHAMBER OF COMMERCE TÜRKİYE NATIONAL COMMITTEE (ICC)

http://icc.tobb.org.tr/Index.php

#### KREDİ KAYIT BÜROSU (KKB)

www.kkb.com.tr/en

#### **TBB RISK CENTER**

www.riskmerkezi.org/en/home

#### **ECONOMIC RESEARCH FOUNDATION**

www.iav.org.tr

#### BANKALARARASI KART MERKEZİ (BKM)

https://bkm.com.tr/en/

#### YATIRIMCI TAZMİN MERKEZİ

http://www.ytm.gov.tr/

#### **TURKISH CAPITAL MARKETS ASSOCIATION**

https://tspb.org.tr/en/

#### **CALL CENTER ASSOCIATION**

www.cagrimerkezleridernegi.org

#### **BORSA İSTANBULTÜRKİYE**

https://borsaistanbul.com/tr/

#### ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

EVERY YEAR, ZIRAAT BANK INCREASES ITS CONTRIBUTION TO FIGHTING THE CLIMATE CRISIS AND GLOBAL WARMING. THE BANK WORKS WITH AN INSTITUTIONAL APPROACH BASED ON PROVIDING OPTIMAL EFFICIENCY IN THE USE OF RESOURCES AND REDUCING WASTE.

Ziraat Bank continues to support investment projects that will protect the environment and reduce the negative effects of climate change. Accordingly, the Bank has established an Environmental and Social Impact Management Policy with the aim of integrating the universally accepted principles of sustainability into its business model. With this policy, which determines the environmental and social impact management principles, Ziraat Bank prioritizes that the projects it finances include a high environmental and social contribution.

#### **GREENHOUSE GAS EMISSIONS**

Ziraat Bank completed its greenhouse gas inventory studies by collecting energy consumption data/statements of domestic branches, Head Office and money group centers for 2022.

In the Bank's sustainability reporting, electricity consumption in the years before 2017 was calculated by considering the average prices over the invoices, while calculations were made by considering the actual consumption in 2017 and the average prices after 2018. The theoretical payment amounts and the unit electricity price of the relevant year are taken into account in the calculation of emissions from electricity consumption in 2022.

For the scope of greenhouse gas emissions, the considerations described in Scope 1 and Scope 2 of the GHG Protocol were used. In 2022, IPCC and Defra references and TIER-1 Methodology were applied for greenhouse gas calculations within the determined limits, and TIER-2 Methodology was applied for activity data with national data (electricity). The IPCC AR5 evaluation report was used for the KIP (Global Warming Potential) coefficients used in the calculations.

The graph on the next page shows the distribution of Scope 1 and Scope 2 greenhouse gas emissions by source. Emissions from electricity rank first with 47% (53.0% in 2021), while emissions from company vehicles rank second with 26% (19.5% in 2021), and emissions from natural gas consumption by 12% (6.9% in 2021). 9 - fuels used in buildings) is in the third place.

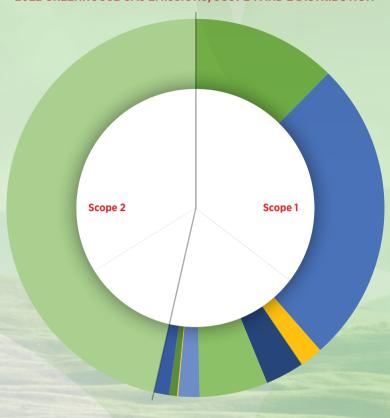
The theoretical payment amounts and the unit electricity price of the relevant year are taken into account in the calculation of emissions from electricity consumption in 2022.

Ziraat Bank 2022 Greenhouse Gas Emissions, Scope 1-2 Ziraat Bank also included business travels, personnel services, wastes, well-to-tank emissions and electricity transmission distribution categories, which are evaluated in Scope 3, in the 2022 carbon footprint calculations.

www.ghgprotocol.org

**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

#### 2022 GREENHOUSE GAS EMISSIONS, SCOPE 1 AND 2 DISTRIBUTION



| Scope   | <b>Emission Source</b>        | Emission<br>Result | In-scope<br>Distribution |
|---------|-------------------------------|--------------------|--------------------------|
|         | <ul><li>Natural Gas</li></ul> | 7,383.82           | 12.40%                   |
|         | <ul><li>Diesel</li></ul>      | 15,555.26          | 26.13%                   |
|         | Gasoline                      | 1,164.81           | 1.96%                    |
|         | ■ LPG                         | 23.26              | 0.04%                    |
|         | ■ Coal                        | 1,950.40           | 3.28%                    |
| Coope 1 | Biomass                       | 9.65               | 0.02%                    |
| Scope 1 | ■ Diesel (Heating)            | 3,474.99           | 5.84%                    |
|         | ■ Diesel (Generator)          | 1,078.64           | 1.81%                    |
|         | Gasoline (Generator)          | 55.03              | 0.09%                    |
|         | ■ Fuel Oil                    | 406.16             | 0.68%                    |
|         | ■ Refrigerant Gas Leaks       | 760.02             | 1.28%                    |
|         | Fire Extinguisher             | 2.04               | 0.00%                    |
|         |                               |                    |                          |
| Scope 2 | Electricity                   | 27,671.90          | 46.48%                   |
|         |                               |                    |                          |

#### ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Ziraat Bank met the 50,000 MWh consumption of its Head Office, subsidiaries and branches in 2022 from renewable energy sources.

#### Ziraat Bank Distribution of Greenhouse Gas Emissions in 2022, Including Scope 3 Ziraat Bank met the 50,000

Ziraat Bank met the 50,000 MWh consumption of its Head Office, subsidiaries and branches in 2022 from renewable energy sources, and took an important step towards reducing the carbon footprint caused by electricity consumption.

Ziraat Bank has documented its efforts in the field of sustainability and the transition to green transformation with the I-REC (The International REC Standard), the most widely used renewable energy certificate in the world. Thus, the Bank achieved a 19.6% reduction in its 2022 emissions (according to the 2022 I-REC-free result).

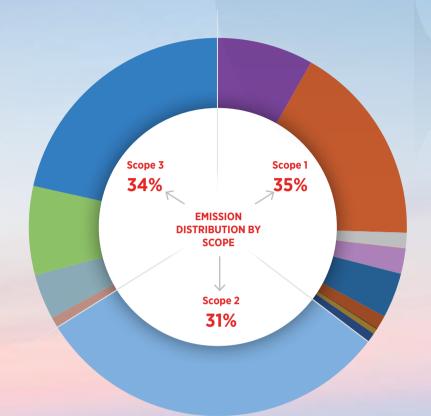
In 2022, Ziraat Bank's emissions increased by 5.4% compared to 2021. Among the reasons for this increase are the decrease in the effects of the pandemic and the expansion of the calculation scope by detailing the emission sources in the emission calculations for 2022.

Ziraat Bank has documented its efforts in the field of sustainability and the transition to green transformation with the I-REC (The International REC Standard), the most widely used renewable energy certificate in the world.

#### **Change in Direct Greenhouse Gas Emissions**

|                                   | 20                                  | 21  | 2022   | %   |                   |
|-----------------------------------|-------------------------------------|---|--|---|-------------------|
| Direct GHG Emissions<br>(Scope 1) | Direct Energy<br>Consumption<br>MWh | Direct GHG<br>Emissions<br>(tCO <sub>2</sub> e) | Direct Energy<br>Consumption<br>(m³, KWh, liter, kg) | Direct GHG<br>Emissions<br>(tCO <sub>2</sub> e) | Scope 1<br>Change |
| Natural Gas                       | 47,698                              | 9,662   | 3,424,249.04   | 7,383.82  | -24               |
| Fuel Oil                          | 339                                 | 92  | 151,618.54   | 406.14  | 341               |
| Diesel (for heating in buildings) | 1,710                               | 381   | 1,272,924.53   | 3,474.99  | 812               |
| Coal                              | 6,936                               | 2,175   | 1,611,947,482  | 1,950.4   | -10               |
| Pellet                            | 301                                 | 4   | 87,901.31  | 9.65  | 141               |
| Diesel                            | 52,072                              | 14,105  | 5,629,916.07   | 15,555.26                                       | 10                |
| Gasoline                          | 222                                 | 58  | 496,031.68   | 1,164.81  | 1,908             |
| Leak Emissions                    | 0                                   | 7,771   | 395.37   | 762.06  | -90               |
| LPG                               | -                                   | -   | 7,785.04   | 23.26   | -                 |
| Generator Diesel                  | -                                   | -   | 395,117.00   | 1,078.64  | -                 |
| Generator Gasoline                | -                                   | -   | 24,302.00  | 55.03   | -                 |

**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5



| Scope   | Emission Source |                 | Emission<br>Result | In-scope<br>Distribution |
|---------|-----------------|-----------------|--------------------|--------------------------|
|         | Natura          | l Gas           | 7,383.82           | 23.2%                    |
|         | Diesel          |                 | 15,555.26          | 48.8%                    |
|         | Gasoli          | ne              | 1,164.81           | 3.7%                     |
|         | LPG             |                 | 23.26              | 0.1%                     |
|         | Coal            |                 | 1,950.40           | 6.1%                     |
| Coope 1 | Bioma           | SS              | 9.65               | 0.0%                     |
| Scope 1 | Diesel          | (Heating)       | 3,474.99           | 10.9%                    |
|         | Diesel          | (Generator)     | 1,078.64           | 3.4%                     |
|         | ■ Gasolii       | ne (Generator)  | 55.03              | 0.2%                     |
|         | ■ Fuel O        | il              | 406.16             | 1.3%                     |
|         | ■ Refrige       | erant Gas Leaks | 760.02             | 2.4%                     |
|         | ■ Fire Ex       | tinguisher      | 2.04               | 0.0%                     |
| Scope 2 | ■ Electric      | itv             | 27.671.90          | 100.0%                   |
| 500pc 2 | - Licetile      | icy             | 27,071.30          | 100.070                  |
|         | Busines         | ss Travels      | 790.55             | 2.6%                     |
|         | ■ Staff Se      | ervice          | 3,482.95           | 11.4%                    |
|         | Waste           |                 | 0.63               | 0.0%                     |
| Scope 3 | ■ Waste         | Transport       | 0.81               | 0.0%                     |
|         | ■ WTT           |                 | 6,834.40           | 22.4%                    |
|         | ■ Electric      | ity T&D         | 19,360.09          | 63.5%                    |

#### ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Ziraat Bank's energy indirect greenhouse gas emissions decreased by 28.24% compared to 2021. Although electricity consumption has increased by approximately 34%, one of the reasons for the decrease in emissions is the decrease in the electricity emission factor of the country in 2022, with the decrease in fossil fuel use in electricity generation in Turkey compared to the previous year.

As seen in the table below, Ziraat Bank's energy indirect greenhouse gas emissions decreased by 28.24% compared to 2021. Although electricity consumption has increased by approximately 34%, one of the reasons for the decrease in emissions is the decrease in the electricity emission factor of the country in 2022, with the decrease in fossil fuel use in electricity generation in Turkey compared to the previous year.

For the emission factor used in the calculation of the current year's emissions from electricity consumption, the previous year is taken into account when the data on the energy resources used in Turkey's electricity production are available. The second reason is that 50,000 MWh of the electricity consumed in the Bank comes from renewable energy with I-REC. The emission factor of electricity from renewable energy is zero.

#### **Change in Indirect Greenhouse Gas Emissions**

|  | 2021                              |   | 2022                           |   | %                 |
|--|-----------------------------------|---|--------------------------------|---|-------------------|
| Indirect Greenhouse Gas<br>Emissions (Scope 2) | Indirect<br>Energy<br>Consumption | Indirect GHG<br>Emissions<br>(tCO <sub>2</sub> e) | Indirect Energy<br>Consumption | Indirect GHG<br>Emissions<br>(tCO <sub>2</sub> e) | Scope 2<br>Change |
| Electricity Purchased (kWh)                    | 84,403.363                        | 38,564  | 112,890,687.28                 | 27,671.90   | -28.24            |

In the calculation of greenhouse gas emissions for the year 2022, Business Travels, Personnel Services, Wastes, Emissions from Well to Tank and Electricity Transmission Distribution emissions are taken into account within the Other Indirect Greenhouse Gas Emissions called Scope 3.



**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

## Other Indirect Greenhouse Gas Emissions (Scope 3)

| Indirect Greenhouse Gas Sources | (tCO <sub>2</sub> e) |
|---------------------------------|----------------------|
| Business Travels                | 790.55               |
| Staff Service                   | 3,482.95             |
| Waste                           | 0.63                 |
| Waste Transport                 | 0.81                 |
| WTT                             | 6,834.40             |
| Electricity T&D                 | 19,360.09            |

The greenhouse gas inventory for 2022 was realized as 90,005.4 tCO,e.

In order to determine the difference compared to previous years, only Scope 1 and Scope 2 emissions have been included in the table below and a comparison has been made. In 2022, emissions increased by 5.4% compared to the previous year. In 2022, the intensity of greenhouse gas emissions according to Ziraat Bank's net interest income is 0.000000741.

## **Ziraat Bank Greenhouse Gas Changes by Years**

| Greenhouse Gas<br>Emissions<br>(tCO <sub>2</sub> e) | Scope 1 (tCO <sub>2</sub> e) | Scope 2<br>(tCO <sub>2</sub> e) | Total tCO <sub>2</sub> e<br>(Scope<br>1 and 2) | Change in total tCO <sub>2</sub> e % | Greenhouse Gas<br>Density (tCO₂e/TL<br>million revenue) |
|---|------------------------------|---------------------------------|--|--------------------------------------|---|
| 2022  | 31,864.08                    | 27,671.9                        | 59,535.9                                       | -18.19                               | 0,038   |
| 2021  | 34,335.9                     | 38,564.1                        | 72,900.0                                       | 1.35                                 | 0,053   |
| 2020  | 32,728.7                     | 39,110.4                        | 71,437.2                                       | -11.89                               | 0,076   |
| 2019  | 33,779.8                     | 47,754.3                        | 81,534.1                                       | 7.48                                 | 0,125   |
| 2018  | 29,015.4                     | 46,841.5                        | 75,856.9                                       | -13.34                               | 0,141   |
| 2017  | 33,428.6                     | 54,234.3                        | 87,662.9                                       | 3.14                                 | 0,202   |
| 2016  | 36,478.0                     | 48,394.7                        | 84,872.7                                       | -5.27                                | 0,237   |
| 2015  | 40,441.0                     | 49,151.6                        | 89,592.6                                       | 17.31                                | 0,296   |
| 2014  | 36,060.5                     | 40,311.2                        | 76,371.6                                       | -                                    | 0,308   |

Ziraat Bank's greenhouse gas inventory uncertainty for 2022 is calculated as 3.74% for Scope 1 and 2. Scope 3 uncertainty calculation is 5.74%. In the uncertainty calculations, the uncertainty rates of fuels are taken as high due to the payment amounts of the data and the consumption statements of the branches. For Scope 1-2, this value is considered "reasonable" below the 5% value specified in the GHG Protocol Standard. Scope 3 uncertainty, on the other hand, is at the "limited" level with a value of 5.74%. In the coming years, significant improvements are expected in the uncertainty ratio and analysis with data collection on consumption data.

## ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

## **SCOPE 1-2 ACCOUNT OF UNCERTAINTY**

| Greenhouse Gas Source             |                      | Activity Data  | Unit  | Activity<br>Data<br>Uncertainty<br>(%) | EF    | Unit                             |
|-----------------------------------|----------------------|----------------|-------|--|-------|----------------------------------|
| Steady Burning                    | Natural Gas          | 2,739.40       | tons  | 3.00                                   | 2.695 | tons CO <sub>2</sub> eq/<br>tons |
| Steady Burning                    | Biomass              | 87.90          | tons  | 7.00                                   | 0.110 | tons CO <sub>2</sub> eq/<br>tons |
| Constant Combustion<br>Generator  | Diesel               | 395,117.00     | liter | 7.00                                   | 0.003 | tons CO <sub>2</sub> eq/L        |
| Constant Combustion<br>Generator  | Gasoline             | 24,302.00      | liter | 7.00                                   | 0.002 | tons CO <sub>2</sub> eq/L        |
| Constant Combustion Coal          | Coal                 | 1,611.95       | tons  | 7.00                                   | 1.210 | tons CO <sub>2</sub> eq/<br>tons |
| Steady Combustion Kitchen<br>Tube | LPG                  | 7.79           | tons  | 7.00                                   | 2.987 | tons CO <sub>2</sub> eq/<br>tons |
| Fixed Combustion Heating Diesel   | Diesel               | 1,272,924.53   | liter | 7.00                                   | 0.003 | tons CO <sub>2</sub> eq/L        |
| Constant Combustion Fuel<br>Oil   | Fuel Oil             | 151,618.54     | liter | 7.00                                   | 0.003 | tons CO <sub>2</sub> eq/L        |
| Moving Combustion On Road         | Diesel               | 5,629,916.07   | liter | 7.00                                   | 0.003 | tons CO <sub>2</sub> eq/L        |
| Moving Combustion On Road         | Gasoline             | 496,031.68     | liter | 7.00                                   | 0.002 | tons CO <sub>2</sub> eq/L        |
| Leak Emissions                    | Gas Leaks            | 395.37         | kg    | 7.00                                   | 1.922 | tons CO <sub>2</sub> eq/kg       |
| Leak Emissions                    | Fire<br>Extinguisher | 2,044.4        | kg    | 7.00                                   | 0.001 | 5,00                             |
| Purchased Electricity             |                      | 112,890,687.28 | kWh   | 3.50                                   | 0.000 | tons CO <sub>2</sub> eq/<br>kWh  |

**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

| External Variable 2 | External Variable 1 | Calculated<br>Emissions<br>Uncertainty<br>(%) | tons,<br>CO <sub>2</sub> e | Emission<br>Factor<br>Uncertainty<br>(%) |
|---------------------|---------------------|---|----------------------------|--|
| 185,370.7385        | 430.5470224         | 5.83  | 7,383.82                   | 5.00                                     |
| 0.688526509         | 0.829774975         | 8.60  | 9.65                       | 5.00                                     |
| 8,609.64918         | 92.78819526         | 8.60  | 1,078.64                   | 5.00                                     |
| 22.40808415         | 4.733717794         | 8.60  | 55.03                      | 5.00                                     |
| 28,149.91824        | 167.7793737         | 8.60  | 1,950.40                   | 5.00                                     |
| 4.002066494         | 2.000516557         | 8.60  | 23.26                      | 5.00                                     |
| 89,359.21304        | 298.930114          | 8.60  | 3,474.99                   | 5.00                                     |
| 1,220.729464        | 34.93893908         | 8.60  | 406.16                     | 5.00                                     |
| 1,790,549.959       | 1.338.114329        | 8.60  | 15,555.26                  | 5.00                                     |
| 10,040.24049        | 100.2010004         | 8.60  | 1,164.81                   | 5.00                                     |
| 4,274.471313        | 65.37944106         | 8.60  | 760.02                     | 5.00                                     |
| 0.030928828         | 0.175865938         | 8.60  | 2.04                       | 5.00                                     |
| 2,852,359.83        | 1,688.893078        | 6.10  | 27, 671.90                 | 5.00                                     |
|                     |                     |   |                            |  |

| Total Emissions, tons CO <sub>2</sub> eq | 59,535.98 |
|--|-----------|
|  |           |
| Total Uncertainty                        | 3.74%     |

## **ZIRAAT BANK AND THE ENVIRONMENT**

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

## **SCOPE 3 ACCOUNT OF UNCERTAINTY**

| Greenhouse Gas Source | Activity Data  | Unit  | Activity Data<br>Uncertainty (%) | EF Uni   | it                         |
|-----------------------|----------------|-------|----------------------------------|----------|----------------------------|
| Electric T&D          | 112,890,687.28 | kWh   | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/kWh  |
| Natural Gas           | 2,739.40       | tons  | 7.00                             | 0.43 ton | ns CO <sub>2</sub> eq/tons |
| Heating Diesel        | 1,272,924.53   | liter | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/L    |
| Fuel Oil              | 151,618.54     | liter | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/L    |
| Generator Diesel      | 395,117.00     | liter | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/L    |
| Generator Gasoline    | 24,302.00      | tons  | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/tons |
| LPG                   | 7.79           | tons  | 7.00                             | 0.35     |                            |
| Coal                  | 1,611.95       | tons  | 7.00                             | 0.39     |                            |
| On Road Diesel        | 5,629,916.07   | liter | 7.00                             | 0.00     |                            |
| On Road Gasoline      | 496,031.68     | liter | 7.00                             | 0.00     |                            |
| Staff Service         | 34,056,375.59  | km    | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/km   |
| Business Travels      | 4,844.769.25   | km    | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/km   |
| Waste                 | 29,400.00      | kg    | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/kg   |
| Waste Transport       | 1,539.00       | km    | 7.00                             | 0.00 ton | ns CO <sub>2</sub> eq/km   |

**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

|                                 |                         | Calculated                      |                     |                     |
|---------------------------------|-------------------------|---------------------------------|---------------------|---------------------|
| Emission Factor Uncertainty (%) | tons, CO <sub>2</sub> e | Emissions<br>Uncertainty<br>(%) | External Variable 1 | External Variable 2 |
| 5.00                            | 19,360.09               | 8.60                            | 1,665.417686        | 2,773,616.07        |
| 5.00                            | 1,190.07                | 8.60                            | 102.3740579         | 10,480.44772        |
| 5.00                            | 800.34                  | 8.60                            | 68.84772694         | 4,740.009505        |
| 5.00                            | 105.71                  | 8.60                            | 9.093775649         | 82.69675555         |
| 5.00                            | 248.43                  | 8.60                            | 21.37040075         | 456.6940281         |
| 5.00                            | 14.65                   | 8.60                            | 1.260238472         | 1.588201006         |
| 5.00                            | 2.70                    | 8.60                            | 0.232390207         | 0.054005208         |
| 5.00                            | 633.72                  | 8.60                            | 54.51478476         | 2,971.861758        |
| 5.00                            | 3,539.75                | 8.60                            | 304.5011037         | 92,720.92215        |
| 5.00                            | 299.02                  | 8.60                            | 25.72291196         | 661.6681995         |
| 5.00                            | 3,482.95                | 8.60                            | 299.6143035         | 89,768.73084        |
| 5.00                            | 790.55                  | 8.60                            | 68.00525534         | 4,624.714754        |
| 5.00                            | 0.63                    | 8.60                            | 0.053853209         | 0.002900168         |
| 5.00                            | 0.81                    | 8.60                            | 0.069776214         | 0.00486872          |
| <br>                            |                         |                                 |                     |                     |

| Total Emissions, tons CO <sub>2</sub> eq | 30,469.42 |
|--|-----------|
|  |           |
| Total Uncertainty                        | 5.67%     |

## ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

## **Emission Factors**

|                              | Unit  | CO <sub>2</sub> | CH <sub>4</sub> | N <sub>2</sub> O | kg CO <sub>2</sub> e/unit |
|------------------------------|-------|-----------------|-----------------|------------------|---------------------------|
| Diesel (mobile combustion)   | liter | 74.1            | 0.0039          | 0.0039           | -                         |
| Gasoline (mobile combustion) | liter | 69.3            | 0.025           | 0.008            | -                         |
| Natural Gas                  | m³    | 56.1            | 0.001           | 0.0001           |                           |
| Fuel Oil                     | kg    | 77.4            | 0.003           | 0.0006           |                           |
| Diesel                       | liter | 74.1            | 0.003           | 0.0006           |                           |
| Coal (Lignite)               | kg    | 101             | 0.01            | 0.0015           |                           |
| Pellet (Biomass)             | kg    | 100             | 0.3             | 0.004            |                           |
| LPG                          | kg    | 63.1            | 0.001           | 0.0001           | -                         |
| Diesel - Generator           | liter | 74.1            | 0.003           | 0.0006           |                           |
| Gasoline - Generator         | liter | 69.3            | 0.003           | 0.0006           |                           |
| Refrigerants - R134A         | kg    | 0.000           | 0.000           | 0.000            | 1.300                     |
| Refrigerants - R600          | kg    | 0.000           | 0.000           | 0.000            | 3                         |
| Refrigerants - R410A         | kg    | 0.000           | 0.000           | 0.000            | 1.924                     |
| Fire Extinguishers - CO₂     | kg    | 1               | 0.000           | 0.000            | -                         |
| Electricity (2014 grid)      | kWh   | 0.49306         | 0.00019         | 0.00121          | 0.494                     |
| Electricity (2015 grid)      | kWh   | 0.55036         | 0.00021         | 0.00139          | 0.552                     |
| Electricity (2016 grid)      | kWh   | 0.48985         | 0.00018         | 0.00131          | 0.491                     |
| Electricity (2017 grid)      | kWh   | 0.51047         | 0.00018         | 0.00147          | 0.512                     |
| Electricity (2018 grid)      | kWh   | 0.50501         | 0.00018         | 0.00142          | 0.507                     |
| Electricity (2019 grid)      | kWh   | 0.51200         | 0.00018         | 0.00156          | 0.514                     |
| Electricity (2020 grid)      | kWh   | 0.47523         | 0.00016         | 0.00157          | 0.477                     |
| Electricity (2021 grid)      | kWh   | 0.45531         | 0.00015         | 0.00143          | 0.457                     |
| Electricity (2022 grid)      | kWh   | 0.44            | 0.000           | 0.000            |                           |

# Surveillance of environmental and social impacts in project financing

With the financing it provides, Ziraat Bank extends support to large infrastructure projects such as airports, highways, bridges and renewable energy projects, which generate added value for the country's economy and play an important role in job creation. In line with its Responsible Banking approach, the Bank also considers possible environmental and social impacts in the transactions it evaluates within the scope of project finance, and requests information and documents from investors that the projects meet environmental and social standards.

In loan agreements related to multilateral project finance transactions involving Ziraat Bank, the Bank aims to eliminate environmental and social risks and/or minimize their effects by evaluating each project on an individual basis. In this framework, the Bank ensures compliance with the environmental and social standards accepted by international financial institutions and recommended by project consultants.

In project finance contracts prepared by Ziraat Bank, the Bank receives statements and commitments from customers regarding environmental and social issues in accordance with the laws and regulations to which the customers are bound, as well as issuing notes of default in instances of failure to comply with the declarations and commitments. In this context, customer commitments are regularly monitored through periodic reports prepared by environmental consultants or investors.

**GRI** 2-3, 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Ziraat Bank controls its direct and indirect environmental and social impacts through its Environmental and Social Impact Management Policy, which was formed with the aim of integrating the universally accepted principles of sustainability into its business model.

## **Environmental and Social Risk Assessment Model**

Ziraat Bank controls its direct and indirect environmental and social impacts through its Environmental and Social Impact Management Policy. which was formed with the aim of integrating the universally accepted principles of sustainability into its business model. With this policy, which determines the environmental and social impact management principles within the scope of its lending activities, the Bank prioritizes that the projects it finances include a high environmental and social contribution.

Ziraat Bank rejects financing the activities which are included in the "List of Unfunded Activities" annexed to its Environmental and Social Impact Management Policy and which are prohibited/restricted by national legislation and international agreements to which our country is a party, regardless of amount and without subjecting them any financial, technical, environmental and social impact evaluation.

The Bank subjects new/capacity-increasing investment projects and customers requesting loans, which are not in this list, to the Environmental and Social Risk Assessment Model established within the scope of the Environmental and Social Impact Management System.

Projects within the scope of Environmental and Social Risk Assessment Model are classified classified in 3 categories as high (A), medium (B) and low (C) risk. Category A projects are potentially irreversible or have not been encountered before, with serious adverse social and environmental impacts. Category B projects are potentially few, only localized, largely irreversible projects with limited adverse environmental and social impacts for which measures have already been taken to mitigate their impact. Category C are projects with minimal or no social or environmental impact.

## Actions and monitoring studies taken by Ziraat Bank for projects in high and medium risk categories:

- The investor must complete the project's documentation (EIA Report, Project Description File, opinion letters, decisions, etc.) within the scope of the Environmental Impact Assessment Regulation (EIA) and must have obtained all environmental and social temporary permits.
- During the investment, the investor will ensure that environmental and social measures are successfully implemented, as specified and approved in the EIA Report or Project Introduction File, and will demonstrate with supporting documents that these practices are carried out regularly.
- An Environmental and Social Due Diligence/ Action and Monitoring Plan will be prepared by an independent Environmental and Social Consultant/ Expert in accordance with the Performance Standards

- of the International Finance Corporation (IFC) in order to monitor and regularly report all environmental and social aspects of the investment.
- The investment will be monitored by an independent Environmental and Social Consultant/Expert at least once a year with a site visit. After the investment is completed, the site will be visited once during the operation period and the investment will be monitored. A contract clause requiring the investor to comply with the Action and Monitoring Plans will be included in the loan agreement.
- Since there is no additional action to be taken to eliminate potential environmental-social risks in low-risk projects, monitoring is carried out within the framework of the Bank's procedures and principles for monitoring investment loans.
- The annual application results and annual monitoring results of the environmental and social risk assessment are presented to the Corporate Governance Committee at the annual environmental and social management system evaluation meeting, within the scope of the Bank's Sustainability Policy.

There were no projects rejected due to the Unfunded Activities (FEF) list in 2022, in which 21 projects were evaluated in terms of environmental and social aspects within the scope of Environmental and Social Impact Management Policy.

## ZIRAAT BANK AND THE ENVIRONMENT

**GRI** 2-3, 3-3, 201-2, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Ziraat Bank continuously improves its environmental performance in order to inherit a cleaner and more livable world for future generations.

The distribution of the projects evaluated in 2022 within the scope of the Environmental and Social Impact Management Policyaccording to their categories is as follows:

## Risk Category-# of projects

High risk (A) 7 Moderate Risk (B) 6 Low Risk (C) 8

# Sectoral distribution of the evaluated projects (#)

Manufacturing 16 Energy 2 Tourism 3

For Environmental and Social Impact Management Policy and List of Unfunded Activities: https://www.ziraatbank.com.tr/en/our-bank/sustainability/our-policies/environmental-and-social-impact-management-policy-in-lending-activities

## Efficient use of energy resources

Ziraat Bank continuously improves its environmental performance in order to leave a cleaner and more livable world to future generations. In this context, the Bank has implemented many innovative practices regarding energy saving and the efficient use of energy resources.

Ziraat Bank realized the installation of 352 air conditioning systems equipped with high-efficiency inverter technology using ozone-friendly R410A coolant gas in 2022. A total of 62 of these air conditioning systems that were installed in order to reduce the cost of heating and increase energy efficiency were procured

in accordance with the next generation VRF system standard which maximizes both energy savings and comfort. A total of 2.34 tons of R410A coolant gas was used in the installed systems.

# Effective waste management activities

Empty toner and drum units which are not used in Ziraat Bank branches are disposed of under the supervision of the manufacturer. In 2022, a total of 10.620 kg of waste products were accredited and disposed of by the responsible recycling company.

Within the scope of the practices undertaken to reduce the use of toner in the Bank, the number of dots used for each character and the optimal number of points are adjusted and dots which cannot be discerned by the user are not printed, thus resulting in a 20% saving in toner use. The savings achieved prevented carbon dioxide emissions totaling 545.650 kg in 2022.

In addition, the Bank's printer inventory is being replaced with new generation inkjet products which consume considerably less energy and minimize the harm to the environment in terms of waste.

Defective IT equipment in the Ziraat Bank units and branches is collected in Bank service centers and returned to use by carrying out repairs and renewals.

Waste IT materials, sheet metal materials such as system cabinets and air conditioning units, battery and scrap ATM devices are sold on to companies which hold transportation and processing licenses issued by the Ministry of Environment and Urbanization. Thus, waste is treated as a raw material through recycling, preventing such waste from harming the environment. In this framework, approximately 73 tons of waste material was sent to recycling in 2022.

# Creating added value by saving paper

Ziraat Bank creates added value with its activities carried out within the framework of the banking principle that respects people and the environment, in line with its Sustainability Policy.

Sustainable Banking Process Audit was included in the audit plan in 2022 in order to evaluate Ziraat Bank's efforts within the framework of the concept of sustainability, which is one of the main agenda items of both governments and institutions in recent years.

In this context; In line with syndicated loan requirements, sustainability performance criteria (Key Performance Indicator (KPI)), environmental loan products included in the concept of sustainability, the Bank's general compliance level with the strategies and policies of national and international authorities in the field of sustainable banking were examined.

**GRI** 3-3, 302-1, 302-2, 302-3, 302-4, 302-5, 303-1, 303-2, 303-3, 303-4, 303-5, 304-1, 304-2, 304-3, 304-4, 305-1, 305-2, 305-3, 305-4, 305-5, 305-6, 305-7, 306-1, 306-2, 306-3, 306-4, 306-5

Ziraat Bank creates added value with its activities carried out within the framework of the banking principle that respects people and the environment, in line with its Sustainability Policy.

Within the scope of the audit model that Ziraat Bank implements, the practice of submitting physical documents and reports was discontinued, with branch reports instead being generated through the system. In addition to branch audits, audit reports for all head office units have been prepared and monitored through the system.

In addition, with the e-signature and virtual archive application in use throughout the Bank, all audit and review/investigation reports are archived digitally on the main banking software without the need for a physical document archive.

The transfer of audit and inspection and investigation reports to the system and the virtual archive application saved the need for 32,000 sheets of A4 paper. A4 paper consumption throughout the Bank stood at 248,000 packages in 2022.

## Other environmental practices

Ziraat Bank aims to obtain LEED Certification by designing the Ziraat Towers to be built at the Istanbul International Finance Center campus, which is based in Ataşehir, İstanbul, in accordance with international environmental standards

In the course of the continuous improvement work undertaken in physical service points, the materials used in construction projects such as installations. electrical components. equipment, furniture and furnishings are examined by Ziraat Bank within the scope of R&D work, and the functionality and recycling properties of the materials are taken into consideration with concepts which will minimize damage during the selection, with consideration given to the environmental impact. In line with the sustainability concept, 100 service buildings were renovated at the Bank in 2022.

The transfer of audit and inspection and investigation reports to the system and the virtual archive application saved the need for 32,000 sheets of A4 paper.



## **ZIRAAT BANK'S SUBSIDIARIES IN 2022**

Ziraat Bank has an effective subsidiary strategy to meet the financial needs of Ziraat Finance Group customers with its integrated solutions.

In this context, the Bank aims:

- To create a dynamic and effective synergy between its domestic subsidiaries, which are complementary to its financial activities, and its increasingly expanding foreign subsidiaries, within the framework of Ziraat Finance Group's vision.
- To contribute to the development of commercial and economic relations between Turkey and the other countries in which it operates, to play a strong role in the financing of foreign trade and to capture a high share in this area thanks to its wide foreign subsidiary network.
- To ensure that foreign buyers and/or sellers of its customers in Turkey are also customers of international service points, to be the global financial contact point of all customers, ultimately adding value to the Ziraat Finance Group,
- To provide a variety of products and services at a global level, as well as time and cost advantages, thanks to effective communication and fast business processes by contributing financially to the transaction flows of its customers around the world,
- To bring new/pioneering financial technologies in its geographies.

Ziraat Bank maintains its activities with foreign subsidiaries operating in Germany, Bosnia and Herzegovina, Montenegro, Russia, Azerbaijan, Georgia, Uzbekistan, Kazakhstan and Turkmenistan, in addition to its domestic subsidiaries within the

framework of its participation policy built on the basis of efficiency.

## INTERNATIONAL SUBSIDIARIES

## Germany

Ziraat Bank International AG started its activities as a representative office in 1964 and turned into a branch in 1988. It has been operating as a bank since 2001. The Bank can offer all kinds of banking services to its customers.

Ziraat Bank International AG has branches in Berlin, Duisburg, Frankfurt, Hamburg, Hannover, Cologne and Munich.

## **Bosnia and Herzegovina**

ZiraatBank BH d.d., which began its activities in 1997, was Bosnia and Herzegovina's first bank to be owned by foreign capital.

ZiraatBank BH d.d. provides services through 32 service units made up of 18 branches and 14 offices throughout the country as of the end of 2022.

## Montenegro

Ziraat Bank Montenegro AD started its operations in July 2015. The Bank continues its services with its Head Office in Podgorica and branches in Podgorica, Bar and Budva.

### Azerbaijan

Ziraat Bank Azerbaijan ASC started its activities in 2015. The Bank continues to serve with its Head Office in Baku, Headquarters, Icherisehir, Gence, Sumgayit, Ahmed Recepli, Azadlik branches, and Samed Vurgun branch opened in 2022. In addition to its wide

product range for corporate and individual segments, the Bank continues to play an active role in the development of trade between the two countries.

#### Russia

Ziraat Bank (Moscow) JSC was established in 1993. The head office and only branch of the bank is in Moscow.

### Kazakhistan

Kazakhstan Ziraat International Bank (KZI Bank), established in 1993 and headquartered in Almaty; It continues to serve its customers with a total of 8 branches, two in Almaty and one in Astana, Shymkent, Aktau, Atirau, Karaganda and Turkistan.

## Uzbekistan

UTBANK JSC, Uzbekistan's first bank with foreign capital, was established in 1993 in Tashkent, with the equal participation of Ziraat Bank and Agrobank (Uzbekistan). In 2017, all of Agrobank's shares in the Bank were transferred to Ziraat Bank, and 100% of UTBANK JSC's shares were registered in the name of Ziraat. The Bank continues its activities under the name of "Ziraat Bank Uzbekistan JSC" and with 6 branches: Corporate Branch/ Tashkent, Operu, Yunusabad, Samarkand, Fergana and Andican.

### Georgia

In Georgia, where Ziraat Bank started to provide services in 1998, the banking activities carried out with branches in Tbilisi, Batumi and Marneuli were combined under the umbrella of the bank as of 2 May 2017, and JSC Ziraat Bank Georgia was established. Tsereteli Branch in Tbilisi in 2018, Kutaisi Branch in 2019, Gldani and Varketili branches in 2020 started to operate, and the Bank continues to serve with 7 branches in total.

### Turkmenistan

Turkmen Turkish JSC Bank was established as a Turkish and Turkmen partnership. The head office of the bank is in Ashgabat and has offices in Bereketli, Dashoguz, Kerki, Mary, Toptancı Pazarı and Turkmenabad.

## **DOMESTIC SUBSIDIARIES**

# Ziraat Katılım Bankası A.Ş. (Ziraat Participation Bank)

Ziraat Participation Bank was established in 2015 as the first participation bank with public capital. As of the end of 2022, the Bank has 155 branches across the country. Ziraat Participation Bank, which opened its first overseas branch in Sudan in September 2020, carries out its activities in line with the principles of participation banking.

# Ziraat Portföy Yönetimi A.Ş. (Ziraat Asset Management)

Ziraat Portfolio Management was established in 2002 and received the authority to establish funds in 2015 with the amendment made in the Capital Market Law.

As of 31 December 2022, Ziraat Portfolio Management manages a portfolio of 70 Mutual Funds, 11 Exchange Traded Funds, 3 Real Estate Investment Funds, 1 Venture Capital Investment Fund and 49 Pension Investment Funds belonging to pension companies. The Company also provides portfolio management services to individual/corporate investors.

As of 31 December 2022, Ziraat Portfolio Management's total portfolio was recorded as TL 353.4 billion, consisting of TL 188.6 billion in mutual funds and TL 164.8 billion in individual/corporate investors portfolios. The Company maintains its leadership in the sector with its 16.6% market share as of December 2022.

# Ziraat Yatırım Menkul Değerler A.Ş. (Ziraat Investment)

Ziraat Investment, which was established in 1997 to act as an intermediary in capital market transactions, has the status of "Broadly Authorized Intermediary Institution".

In addition to the public offering of Obase Bilgisayar ve Danışmanlık Hizmetleri Ticaret A.Ş., where it served as the leading brokerage house in 2022, the Company became a consortium member in the public offering of 22 more companies.

## Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş. (Ziraat REIT)

Ziraat REIT was established on 1 November 2016 in order to increase the product and service diversity of Ziraat Finance Group, to use its resources effectively by investing in projects which will accelerate the development of our country's real estate sector and create added value, and to perpetuate the value it creates for its shareholders with the principle of stable growth and high profitability.

The Company became publicly traded on 6 May 2021.

## Ziraat Girişim Sermayesi Yatırım Ortaklığı A.Ş. (Ziraat Venture Capital)

Ziraat Venture Capital was established on 8 November 2018. The Company acquires equity stakes in ventures which offer growth potential, provides the leverage and growth which they need, and works to help them achieve sector-based strengthening within the framework of a corporate and strategic plan.

# Ziraat Teknoloji A.Ş. (Ziraat Technology)

Ziraat Technology was established in 2001. Since inception, Ziraat Technology has been providing services to Ziraat Bank and its domestic/foreign partnerships in the fields of application development, systems management, project management and technology consultancy.

Ziraat Technology continues its activities in the Technology Development Zones (Teknoparks) located in the Yıldız Technical University and İstanbul University campuses. It plays an important role in the projects carried out by the Ziraat Finance Group with the software and applications which it has developed in line with the requirements of ISO 9001, 22301 and 27001 standards, and has become a global solution partner.

NOTE: Annual reports of affiliates can be obtained from their own websites.

# INDEPENDENT AUDITOR'S REPORT ON THE BOARD OF DIRECTORS' ANNUAL REPORT

**GRI** 2-5

## CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH ON THE BOARD OF DIRECTORS' ANNUAL REPORT

To the General Assembly of Türkiye Cumhuriyeti Ziraat Bankası A.S.

### 1. Qualified Opinion

We have audited the annual report of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. (the "Bank"), and its consolidated subsidiaries (collectively referred as the "Group") of for the accounting period of 1 January 2022 - 31 December 2022.

In our opinion, except for the matter described in the Basis for Qualified Opinion section below, the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements regarding the Bank's and Group's position in the Board of Directors' Annual Report are consistent and presented fairly, in all material respects, with the audited full set unconsolidated and consolidated financial statements and with the information obtained in the course of independent audit.

## 2. Basis for Qualified Opinion

As expressed in Basis for Qualified Opinion section of our auditor's report dated 17 February 2023 on the full set unconsolidated financial statements of the Bank for the period between 1 January 2022 - 31 December 2022; unconsolidated financial statements include of a free provision amounting to TL 28.300.000 thousand which consist of TL 3.710.000 thousand provided in prior periods and TL 24.590.000 thousand recognized in the current year by the Bank management which is not within the requirements of BRSA Accounting and Financial Reporting Legislation.

As expressed in Basis for Qualified Opinion section of our auditor's report dated 17 February 2023 on the full set consolidated financial statements of the Group for the period between 1 January 2022 -31 December 2022; consolidated financial statements include of a free provision amounting to TL 29.304.000 thousand which consist of TL 3.730.000 thousand provided in prior periods, TL 25.574.000 thousand recognized in the current year by the Group management which is not within the requirements of BRSA Accounting and Financial Reporting Legislation.

Our audit was conducted in accordance with the "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We hereby declare that we are independent of the Group in accordance with the Ethical Rules for Independent Auditors (including International Independence Standards) (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our qualified opinion.

## 3. Our Audit Opinion on the Full Set Unconsolidated and Consolidated Financial Statements

We expressed a qualified opinion in the auditor's reports dated 17 February 2023, on the full set unconsolidated financial statements of the Bank for the 1 January 2022 - 31 December 2022 period and the full set consolidated financial statements of the Group for the 1 January 2022 - 31 December 2022 period.

## 4. Board of Director's Responsibility for the Annual Report

The Bank management's responsibilities related to the annual report according to Articles 514 and 516 of Turkish Commercial Code ("TCC") No. 6102, Capital Markets Board's ("CMB") Communiqué Serial II, No: 14.1, "Principles of Financial Reporting in Capital Markets" (the "Communiqué") and "Regulation on Principles and Procedures Regarding Preparation and Promulgation of Annual Reports by Banks" published in Official Gazette No.26333 dated 1 November 2006 are as follows:

- a) to prepare the annual report within the first three months following the balance sheet date and present it to the general assembly:
- b) to prepare the annual report to reflect the Bank's operations in that year and the financial position in a true, complete, straightforward, fair and proper manner in all respects. In this report, financial position is assessed in accordance with the financial statements. Also in the report, developments and possible risks which the Bank may encounter are clearly indicated. The assessments of the Board of Directors in regards to these matters are also included in the report.
- c) to include the matters below in the annual report:
  - events of particular importance that occurred in the Bank after the operating year,
  - the Bank's research and development activities,
- financial benefits such as salaries, bonuses, premiums and allowances, travel, accommodation and representation expenses, benefits in cash and in kind, insurance and similar guarantees paid to members of the Board of Directors and senior management.

When preparing the annual report, the Board of Directors considers secondary legislation arrangements enacted by the Banking Regulation and Supervision Agency, Ministry of Trade and other relevant institutions.

## 5. Independent Auditor's Responsibility in the Audit of the Annual Report

Our aim is to express an opinion and issue a report comprising our opinion within the framework of the TCC, Communique and "Regulation on Independent Audit of Banks" published on the Official Gazette No.29314 dated 2 April 2015 provisions regarding whether or not the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements in the annual report are consistent and presented fairly with the audited unconsolidated and consolidated financial statements of the Bank and with the information we obtained in the course of independent audit.

Our audit was conducted in accordance with the SIAs. These standards require that ethical requirements are complied with and that the independent audit is planned and performed in a way to obtain reasonable assurance of whether or not the financial information and the analysis made by the Board of Directors by using the information included in the audited financial statements in the annual report are consistent and presented fairly with the audited unconsolidated and consolidated financial statements and with the information obtained in the course of audit.

PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

Didem Demer Kaya, SMMM Partner

Istanbul. 30 March 2023





## **BOARD OF DIRECTORS**

GRI 2-9, 2-12, 2-13, 2-18, 2-19, 2-24

### Burhaneddin TANYERİ Chairman of the Board

He was born in Erzurum Aşkale in 1953. He was graduated from Erzurum "İmam Hatip" (religious vocational) High school in 1972 and then graduated from the Faculty of Business Administration of Atatürk University in 1978. He worked in Regional Presidency of Agricultural Equipment Institution between the years of 1978-1980. He served as a Reserve Officer between 1980-1981 as the Head of Erzurum Narman Military Branch. He worked as Assistant Inspector, Chief Inspector, Branch Manager and Regional Director-in-chief, respectively, in T.C. Ziraat Bankası A.Ş. between the years of 1982-2005. He served as Member of the Board of Directors in Halkbank A.S. between the vears of 2005 - 2010. Further served as Member of the Board of Directors in Halk Finansal Kiralama A.Ş., Halk Sigorta A.Ş., Ziraat Portföy Yönetimi A.Ş., Ziraat Bank Azerbaycan ASC, Ziraat Bank Montenegro AD and Vakıf Leasing A.Ş. respectively, between the years of 2005 - 2021. He has been carrying out the duty as Chairman of the Board of Directors and Member of Credit Committee of our bank since 26 March 2021.

### Veysi KAYNAK Vice Chairman of the Board

He was born on 1 January 1962 in Kahramanmaras. He was graduated from Kahramanmaraş "İmam Hatip" (religious vocational) High school in 1981 and then graduated from the Faculty of Law of İstanbul University in 1985. He began his career of freelance lawyer as a member of the Kahramanmaras Bar Association and at the same time he worked as academician at the Middle East Technical University (METU) Kahramanmaraş MYO (Vocational School of Higher Education). He served as the Vice Mayor of Kahramanmaras and the deputy Mayor of Kahramanmaraş within the period between the years of 1989 and 1999 covering the two local election period. He was elected as the Mayor of Kahramanmaraş by the Municipal Council of Kahramanmaraş between January 1999 and April 1999. He served as the General Coordinator at an International Group of

Companies between the years of 1999 and 2001. Immediately after his task of Kahramanmaraş Provincial Vice President and President of Political Legal Affairs of Justice and Development Party in 2001, he served as AK Party Kahramanmaraş Provincial Presidency between the years of 2002 and 2007. Mr. Kaynak who served as the 23<sup>rd</sup> Period AK Party Kahramanmaraş MP at the Grand National Assembly of Turkey (TBMM) in 2007 worked as the Member of TBMM Justice Commission, Member of AK Party Group Board of Directors and Inter-Parliaments of Turkey-Bahrain Group Chairmanship. With the decree of appointment dated 7 November 2011 he was appointed to the

Deputy Justice Minister and served as the Deputy Justice Minister in the 61st and 62nd Governments of the Republic of Turkey He worked as the Vice President of the United Nations IACA (International Anti-Corruption Academy) between the years of 2012 and 2015. In the Parliamentary General Elections held on 7 June 2015 and on 1 November 2015 he was elected as the 25th and 26th period AK Party MP of Kahramanmaraş. He served as the Deputy Chairman of the Security and Intelligence Commission of the Turkish Grand National Assembly as the 26th Period AK Party Kahramanmaras MP. He was elected as a member of the AK Party Headquarters Disciplinary Board with the AK Party Ordinary Congress held on 12 September 2015. He was elected as the membership of AK Party MKYK by the Extraordinary Congress held on 22 May 2016. He served as the Deputy Prime Minister in the 65th Government of the Republic of Turkey formed on 24 May 2016. Mr. Kaynak is married with five children and speaks Arabic. He has been carrying out the duty of the Vice Chairman of the Board of Ziraat Bank since June 2020. He has been working as member of the Remuneration Committee.

## Alpaslan ÇAKAR CEO and Member of the Board

Graduated from Ankara University, Faculty of Political Sciences, and Department of Public Administration. In 1996, Çakar started to work as an Assistant Inspector in Ziraat Bank, served as Inspector and Department Manager and was appointed as Regional Director-in-chief in 2005. Çakar, became the Head of Department in September 2007, served as Executive Vice President for Retail Banking, Executive Vice President for Operations, Executive Vice President for Consumer Banking and Executive Vice President for Retail Banking, he served as Executive Vice President for Distribution Channels Management between January 2016-July 2017, Executive Vice President for Payment Systems between July 2017-June 2018, Executive Vice President for Retail Banking-2 between June 2018-March 2021. He served as member of the Board of Directors/ member of the Audit Board of Ziraat Finansal Kiralama (Ziraat Leasing), Bileşim Alternatif Dağıtım Kanalları Ödeme Sistemi A.Ş., Ziraat Hayat ve Emeklilik A.Ş. (Ziraat Life & Pension), Ziraat Sigorta A.Ş. (Ziraat Insurance), Kredi Kayıt Bürosu A.Ş., Ziraat Bank (Moscow) JSC, Turkmen Turkish Joint Stock Commercial Bank, Ziraat Teknoloji A.Ş., Bankalararası Kart Merkezi A.Ş., Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş., Ziraat Bank (Moscow) JSC, respectively, between the years of 2003-2019. He served as the Chairman of the Board of Ziraat Bank (Moscow) JSC between 2019-2022. Çakar has been serving as the CEO and member of Board of Ziraat Bank since March 2021. He is the Chairman of the Credit Committee since 26.03.2021. He has been

the Chairman of The Banks Association of Türkiye since 22.04.2021. He is member to the Board of Türkiye Wealth Fund since May, 2021. He has been carrying out the duty as Chairman of the Board of Directors of Ziraat Participation Bank since 01.02.2022.

### Faruk ÇELİK Member of the Board

Faruk Çelik, born in 1956 in Yusufeli District/Artvin. graduated from Bursa Higher Islamic Institute and thereafter attended at the Department of Management in Kocaeli Management Institute. He was 21st, 22nd and 23rd Bursa MP and 24th and 26th Şanlıurfa MP in the Grand National Assembly of Turkey. He served as the Minister of Labor and Social Security and the State Minister at the 60th, 61st and 62nd Governments; served as the Minister of Food, Agriculture and Livestock at the 64th and 65th Governments. He has been working as a member to the Board of Ziraat Bank as of 27 May 2019, and besides he has been working as the alternate member of the Credit Committee and the member of the Remuneration Committee.

## Feyzi ÇUTUR Member of the Board

He was graduated in 1983 from the Faculty of Economics and Administrative Sciences. Department of Banking of the University of Gazi. He got his Master's Degree at the Department of the Social Sciences Business Management of Beykent He has got Certificates of TÜRMOB (Union of chambers of Certified Public Accountants and Sworn-in Certified Public Accountants of Türkiye) Independent Accountant and Financial Advisor and KGK (Public Oversight Authority) Independent rs. Mr. Çutur, who worked in 1977 to 1990 at various private sector companies as the Accountant and Finance Manager, later on served in the years from 1990 to 1998 at "Bayındır Menkul Kıymetler A.Ş." as the General Accounting Manager, and worked at Eti Yatırım A.Ş. in the years from 1998 to 2010 respectively as the Manager of Financial Affairs and Operations, Assistant General Manager and General Manager. He held office at various Investment Funds owned by Eti Yatırım and Etibank as member of the Fund Board and Chairman of the Fund Board, and worked in 2006 at İktisat Yatırım A.Ş. as member of the Board of Directors. He performed his duty as the representative of TMSF (Saving Deposits Insurance Fund) in the period from July 2011 to March 2012, as membership of the Board of Directors of Arap Türk Bankası A.Ş. and A&T Finansal Kiralama A.Ş., to which the said Bank is affiliated. Mr. Çutur, who has begun to work as member of the Board in our Bank since April 2012. is the member of Credit Committee of our Bank. He worked as the member of Board/Supervisory Board of ZiraatBank International AG, member of the Board of ZiraatBank BH d.d., the memberships

of the Board, Credit Committee, Audit Committee of Ziraat Participation Bank and membership of the Board of Ziraat Bank (Moscow) JSC.

#### Dr. Ahmet GENÇ Member of the Board

He was born in 1960 in Ankara. He was graduated in 1984 from the Department of Public Management, Faculty of the Political Sciences in Ankara University. He served as an assistant specialist and a specialist in the years from 1985 to 1990 at the Banking Department in the Under- secretariat of Treasury, the General Directorate of the Banking and Foreign Exchange. He took education on the insurance and reassurance in the UK in 1990 for a period of one year. He completed his master's degree in the years of 1993 and 1995 in the USA-Boston-Northeastern University, Department of Economics. He transferred in 1997 from the Undersecretariat of Treasury, the Directorate of Banking and Foreign Exchange to the General Directorate of Insurance as the Branch Manager. He was promoted to the position of the Head of Department in the year of 1998. He completed his doctorate degree (Ph.D.) in 2002 with his thesis on "Financial Competence in Insurance" at Ankara University-Institute of Social Sciences-Department of Business Administration. Mr. Genç, who served as the Deputy General Director at the General Directorate of Insurance in the years of 2002 and 2004, as the Vice General Director in the years of 2004 and 2007, as the General Director in the years of 2007 and 2015, was appointed to the position of the Assistant Undersecretary of Treasury as of the date of 22.02.2015. Doctor (Ph.D.) Ahmet Genc. who served as the member or as the chairman of founding board/ committee of directors at the institutions and establishments such as the Insurance Information Center Insurance Business Training Center (SEGEM), Agriculture Insurances Pool (TARSIM) created in recent years in relation with the insurance business, and who at the same time gave lessons at various universities as academician, served as the Chairman of the Board of our Bank between August 2018-March 2021. He has been serving as member of Board of our Bank since March 2021. He is the Chairman of the Corporate Governance Committee.

#### Mahmut KAÇAR Member of the Board

He was graduated 1999 from Harran University, Faculty of Engineering, Department of Environmental Engineering in 1999. Mr. Kaçar, who served as deputy Chairman of "Sağlık-Sen" affiliated to "Memur-Sen" Confederation from 2002 to 2008, Chairman of "Sağlık-Sen" and General Secretary of "Memur-Sen" from 2008 to 2011, 24th and 26th term Şanlıurfa Member of Parliament, has been working as member of the Board of our Bank since

August 2018. Mr. Kaçar served as member of the Board of Ziraat Life and Pension, Ziraat Insurance and Ziraat Participation Bank. Furthermore, he is a Member of the Audit Committee.

### Serruh KALELİ Member of the Board

Having graduated from the primary and secondary schools of TED Ankara College, he attended Ankara Law Faculty and graduated from this faculty in 1977. He completed his military service at the Air Force Command as the reserve officer Military Prosecutor. He was a member to the Board of Directors of Ankara Bar Association respectively from 1996 to 1998; he was an accountant member and member to the Board of Directors of the two-period Turkish Law Institute between 2000-2002 and 2002-2004, Member of the Board of Union of the Turkish Association in 2001 for a period of four years. He took part in the preparation of Regulations under the Amended Lawyer's Act in the commissions included in the structure of the Union of Turkish Bar Associations. He served at the season of 2004-2005 as Deputy Chairmanship of the Turkish Basketball Federation Disciplinary Board; he exercised his independent occupation as a lawyer registered at Ankara Bar Association for the period elapsing from 1978-1980-1981 until 19 July of 2005 on which he was elected for the membership of the Constitutional Court. He was employed as the Deputy Chairman of the Constitutional Court from 14 April 2011 to 14 April 2015, besides by the Constitutional Amendment of 12 September 2010 he was assigned with the task of carrying out auditing the fundamental rights and freedoms which may be allegedly violated through the right to individual application which is falling within its duty and jurisdiction, he performed the Chairmanship for the first of the two sections for the period elapsing from 14 April 2011 to 14 April 2015. He has been working as the member to the Board of Directors of our Bank as of May 2019. He is a Member of the Corporate Governance Committee

### Fazlı KILIÇ Member of the Board

He completed his high school education in Beyoğlu Commercial High School in 1976 and was graduated from İstanbul Academy of Economics and Commercial Sciences, Faculty of Commercial Sciences, Department of Management and Accounting in 1980. He completed Master of Arts programme in Accounting Audit in İstanbul University Faculty of Business Administration in 1982. After has worked as an Certified Public Accountant for 26 years and took the role of founding partner in the company Yön Muhasebecilik Mali Müşavirlik Limited Şirketi, Group Chairman and member of İstanbul Provincial General Assembly between the

years of 1994-1999 and Mayor of Kağıthane for 3 terms between the years of 2004 and 2019. He has been serving as a Member of the Board of Ziraat Bank since 26.03.2021. Kılıç is also a member of Ziraat Bank's Audit Committee, reserve member of Credit Committee and the Chairman of the Information Systems Strategy Committee and Information Security Committee

#### Ibrahim ARSLAN

Member of the Supervisory Board Born in Istanbul in 1965. Ibrahim Arslan graduated from the Department of Public Administration, Faculty of Political Sciences at Istanbul University in 1987. He started his career at Ziraat Bank in 1988 as an Assistant Financial Analysis Specialist before going on to work a Specialist, Department Manager and then as a Branch Manager. Between 2005 and 2012, he served as the Samsun Regional Manager, Istanbul Third Region Manager and Erzurum Regional Manager. Working as the Head of the Branch Operations Department between 2012-2014, Mr. Arslan served as the Second Regional Manager of Istanbul between August 2014-July 2017, the Head of the Internal Audit and Compliance Department between July 2017 and October 2018 and as the Sakarya Regional Manager between October 2018 and June 2021. He worked as a Regional Manager in Maslak, Istanbul between June 2021 and March 2022. He has been serving as a Member of the Audit Board of Ziraat

### Haşim TAŞKIRAN Member of the Supervisory Board

Bank since 25 March 2022.

Born in Kurtalan, Siirt in 1964, Haşim Taşkıran completed his primary education in the Gözpınar Village in Kurtalan and his secondary and high school education in Batman. He graduated from the Department of Communication Design, Faculty of Art and Design at Nişantaşı University, Istanbul. He went on to complete his master's degree in the Faculty of Economics. Administrative and Social Sciences at the same university. He then graduated from the Department of Behavioural Sciences, Faculty of Communication at Newport University. He is a member of ISO, ITO, ITKIB, MUSIAD and the City Council. He served as the Southeast Coordinator of the Turkish White Moon Association and as a member of the board at Ziraat Technology Inc. and Central Oto Kiralama A.Ş. He has been serving as a Member of the Supervisory Board at Ziraat Bank since 7 October 2022.





## ZIRAAT BANK SENIOR MANAGEMENT

**GRI** 2-9, 2-13, 2-19, 2-24

# Emrah GÜNDÜZ Executive Vice President for Banking Operations and Corporate Communication

He graduated from Hacettepe University, Department of Public Finance. He completed his master's degree at Maltepe University. He worked as Assistant Revenue Specialist at the Ministry of Finance between 2004-2005. He started to work in our Bank in 2005 as Assistant Auditor, Thereafter, he worked as Auditor, Department Manager, Branch Manager at Ziraat Bank, Head of Department of Operations Center at Ziraat Katılım. Gündüz, who started to work as Head of Department of Operations Center in September 2016, worked as Head of Department of Operations Center-1 between December 2019 and October 2020, and as Head of Department of Central Operations between October 2020-April 2021. He has been working as Executive Vice President for Banking Operations and Corporate Communication since April 2021.

# Recep TÜRK Executive Vice President for Credit Risk Monitoring and Liquidation

Graduated from Ankara University, Faculty of Political Sciences, Department of Public Administration. He started his career at T. Halk Bankası A.S. in 2000 as Auditor and then worked as Commercial - SME Marketing Department Manager, Commercial Branch Manager and Gaziantep Regional Coordinator. Türk, who started working at our Bank in January 2015, served as Regional Manager and Head of Department, and as Head of Credit Risk Monitoring. Liquidation and Legal Consultancy Group between November 2020-April 2021, He has been serving as Executive Vice President for Credit Risk Monitoring and Liquidation since April 2021.

## Mehmet Şükrü TAŞCI Executive Vice President for Credit Allocation and Management

He graduated from Gazi University Faculty of Economics and Administrative Sciences Department of Business, In 9 December 1993, he started to work as Assistant Auditor at our bank. Thereafter. Tasci served as Auditor, Chief Auditor, Deputy Head of Board of Auditors and Branch Manager. He worked as Head of Department of Financial Reporting and Accounting between September 2008-June 2012, İzmir 3<sup>rd</sup> Regional Manager between July 2012-September 2018, Head of Board of Auditors between October 2018-March 2021. Tasci has been working as Executive Vice President for Loan Allocation and Management since April 2021.

## Ferhat PİŞMAF Executive Vice President for Corporate Banking

He graduated from Ankara University, Faculty of Political Sciences, Department of Public Finance. In 1996, he started to work as Assistant Auditor at the Board of Auditors of our Bank. Pişmaf, who served as Auditor, Department Manager of Agricultural Marketing, Head of Department of Agricultural Loans, Deputy Head of Agricultural Loans Group, Head of Department of Entrepreneurial Loans 1. Entrepreneurial Loans Allocation and Management 1, Agricultural Policies and Head of the Agricultural Marketing Group, has been serving as Executive Vice President for Corporate Banking since April 2021.

## Cüneyt SAĞLIK Executive Vice President for Digital Banking and Payment Systems

He graduated from Gazi University, Faculty of Economics and Administrative Sciences, Department of International Relations in 1998. He completed his master's degree in Ankara University Institute of Social Sciences Human Resources Management and Career Counseling Program in 2004. Sağlık, who joined our Bank in 1998 within the 10<sup>th</sup> Term Banking School, worked as Specialist, Director and Manager at the Departments of Fund Management, Commercial Loans, Retail Marketing, Retail Loans Allocation and Retail Mass Marketing, Sağlık, was appointed as Deputy Head of Department of Retail Product Management in October 2015 and thereafter served as Head of Department of Product Management and Customer Analytics, Card Systems and Internal Control and Compliance, Sağlık, who served as Executive Vice President for Payment Systems and Loan Processes between April 2014 and July 2022, has been working as Executive Vice President for Executive Vice President for Digital Banking and Payment Systems since July 2022.

## Yüksel CESUR Executive Vice President for Retail Banking

Graduated from Boğazici University Faculty of Economics and Administrative Sciences. He started working in our bank in 1996 as Assistant Auditor and then Auditor, and was later appointed as Head of Department of Education between 2005 and 2007. In 2007, he was appointed as Head of Department of Treasury Operations and then he worked as Head of Agricultural Marketing Group and Head of Board of Auditors. Cesur, who served as Executive Vice President for Internal Systems between April 2014 and April 2021, has been working as Executive Vice President for Retail Banking since April 2021.

## **SUMMARY BOARD REPORT**

**GRI** 2-24

Ziraat Bank, which offers a wide range of reliable, high-quality banking products and services in Turkey and in the world, continues to contribute to the national economy and the development of the banking sector by maintaining its uninterrupted process towards the achieving the corporate goals which it has set out in its strategic roadmap.

Operating under the umbrella of the Ziraat Finance Group, the Bank has a wide portfolio of subsidiaries offering services in the fields of banking, capital market intermediation, portfolio management, venture capital, real estate investment partnership and financial technologies in Turkey. In addition to its subsidiary banks serving in 17 different countries and its branches abroad, the Bank also has a wide service network in the international arena with approximately 1,800 correspondent banks. This strong group structure is the most important source of support for Ziraat Bank, increasing its ability to provide integrated financial services.

Ziraat Bank recorded another set of successful financial and operational results in 2022 and, backed by a business model which is oriented around high efficiency, continued to meet the needs of its customers all over our country for banking services and products at the right service points, on time, and under appropriate conditions.

Ziraat Bank's asset size expanded by 68.6% by the end of 2022 when compared to the previous year, to reach TL 2,312 billion, with its shareholders' equity increasing by 108.5% to TL 202.5 billion. Prioritizing sustainable profitability, the Bank generated a Return on Equity of 26.4% in 2022 and a Return on Assets of 2.3%.

Ziraat Bank proactively manages credit quality with its efficient credit processes, and supported investment in the agriculture, manufacturing, exports, energy and technology sectors with the financing opportunities which it provided in 2022. The Bank recorded a 62.7% increase in its cash loans to TL 1.3 billion in 2022, with cash loans accounting for a 55% share in the Bank's balance sheet.

The Bank's total deposits increased by 83.3% in 2022 to reach TL 1.7 billion, with the Bank maintaining its long run of leadership in the sector in terms of total deposits in 2022.

Ziraat Bank works in cooperation with the entire ecosystem in order to provide the products and services its customers need as accurately and quickly as possible.

Within the scope of the ongoing agreement with KGF, the Bank continued to extend the "Investment Support", "Export Support" and "Business Expenditure Support" loan packages in 2022. As of the end of the year, TL 3.5 billion in loans had been provided through the Investment Support Package, TL 4.2 billion in loans through the Export Support Package and TL 5 billion through the Operating Expenditures Support Package.

With the protocol signed between Ziraat Bank and KGF, the "Construction Services Financing Support Package" was brought into use in order to meet the expenditures of SME and non-SME construction companies for the completion of their ongoing housing projects, and TL 1 billion in loans were made available.

The "Solar Power, Roof-top Solar Power, Licensed Solar Power Investment and Operational Loans" were added to the environmental loan products within the scope of sustainability previously created by Ziraat Bank, with TL 8.5 billion being extended through these loans by the end of the year.

Ziraat Bank provided TL 205.3 billion in loans to its 770,000 customers operating in the agricultural sector within the scope of the "Financing of the Agricultural Ecosystem" strategy, and the number of new customers added to the portfolio reached 208,000.

Ziraat Bank expanded the "I Have Many Reasons to Live in My Village" project, which it started in the last quarter of 2020 with the aim of developing small cattle breeding, by commissioning the Bovine Livestock Project in 2022.

Ziraat Bank continues to offer retail banking products and services to a wide customer base consisting of students, pensioners, traders, entrepreneurs, housewives and farmers through its branches and electronic service channels.

The Bank extended TL 47 billion of housing loans in 2022, bringing its total housing loan portfolio to TL 112 billion.

Ziraat Bank's consumer loans reached a total of TL 56 billion in 2022 with TL 43 billion being disbursed, while the end-year balance of vehicle loans standing at TL 7.8 billion.

Ziraat Bank realized its first sustainable themed syndicated loan in 2022. The USD 1.24 billion loan, with a maturity of 367 days, was the Bank's 10<sup>th</sup> borrowing transaction from international markets through syndication.

in addition to the syndication loan, in 2022 Ziraat Bank continued to use alternative resources through loans obtained from International Financial Institutions, bilateral loan agreements, post-financing transactions, FX repo and Eurobond issuances in line with its target of diversifying its sources of funding. A total of USD 8.9 billion of funds were provided by the Bank through these resources by the end of 2022.

Ziraat Bank maintains its activities to integrate sustainability into all business processes within the framework of its responsible banking approach. In this context, the Bank obtained an international I-REC certificate by procuring 50,000 MWh of its 2022 electricity consumption from renewable energy sources.

Ziraat Bank will continue to stand by all segments of society with its products, services and projects that contribute to the national economy, reduce foreign dependency, offer high added value and focus on the development of social welfare.

## INFORMATION ON THE ACTIVITIES OF THE COMMITTEES

GRI 2-6, 2-9, 2-13, 2-18, 2-19, 2-20, 2-24

# INFORMATION ON THE ACTIVITIES OF THE CREDIT COMMITTEE

### **CHAIRMAN**

Alpaslan ÇAKAR Member of the Board and CEO

### **MEMBERS**

Burhaneddin TANYERİ Chairman of the Board

Feyzi ÇUTUR Member of the Board

## **ALTERNATE MEMBERS**

Faruk ÇELİK Member of the Board

Fazlı KILIÇ Member of the Board

Credit Committee fulfills the duties and powers specified in the Banking Law, the Bank's articles of association, and other legislation issued by BRSA. Within the framework of the authority delegated by the Board of Directors, the Committee extends loans and makes decisions. Credit Committee performs other duties related to lending assigned to it by the Board of Directors.

The Credit Committee met 26 times during 2022 and passed 1.064 decisions.

# INFORMATION ON THE ACTIVITIES OF THE AUDIT COMMITTEE

### **MEMBERS**

Mahmut KAÇAR Member of the Board

Fazlı KILIÇ Member of the Board

The Committee assists with the auditing and supervision activities for which the Bank is responsible, and fulfills the duties, powers and responsibilities designated by the legislation issued by the BRSA, as well as those related to the execution of the Compliance program and those defined by applicable legislation.

The Audit Committee met 25 times during 2022 and passed 65 decisions.

# INFORMATION ON THE ACTIVITIES OF THE CORPORATE GOVERNANCE COMMITTEE

### **CHAIRMAN**

Dr. Ahmet GENÇ Member of the Board

### **MEMBER**

Serruh KALELİ Member of the Board

Corporate Governance
Committee monitors and
audits the Bank's compliance
with corporate governance
principles. The Committee
suggests proposals to the Board
of Directors and works to ensure
improvements. The Committee
keeps reports of its activities in
written form.

# INFORMATION ON THE ACTIVITIES OF THE REMUNERATION COMMITTEE

## **MEMBERS**

Faruk ÇELİK Member of the Board

Veysi KAYNAK Vice Chairman of the Board

The Remuneration Committee is responsible for overseeing and supervising the remuneration practices on behalf of the Board of Directors. The Committee assesses the remuneration policy and practices within the framework of risk management to ensure that remuneration policies are aligned with the Bank's ethical values and strategic goals, and submits its recommendations to the Board of Directors.

On behalf of the Board of Directors, the Information Systems Strategy Committee monitors the suitability of IT investments, checks that they are in line with the IT strategy plan and that the IT objectives are compatible of the Bank's business objectives.

## **CHAIRMAN**

Fazlı KILIÇ Member of the Board

## **MEMBERS**

Emrah GÜNDÜZ Executive Vice President

Dr. İlker MET Group Head

Ahmet ACAR Group Head

Bayram TUZCU Ziraat Teknoloji A.Ş. CEO

Dr. Ertuğrul Umut UYSAL Department Head

Mehmet TARCAN Department Head

Sedat YILMAZ Department Head

## INFORMATION ON THE ACTIVITIES OF THE INFORMATION SECURITY COMMITTEE

## CHAIRMAN

Fazlı KILIÇ Member of the Board

### **MEMBERS**

Emrah GÜNDÜZ Executive Vice President

Dr. İlker MET Group Head

Bayram TUZCU Ziraat Teknoloji A.Ş. CEO

Dr. Ertuğrul Umut UYSAL Department Head

Himmet AKSOY Department Head

İbrahim KONAK Department Head

Ahmet Burak ERKOL Department Head

Özcan ASANOĞLU Department Head

Uğur Can AYGIN Department Head

Aysun OKYAY Department Head

The duties and activities of the Committee include fulfiling the duties and authorities determined in the legislation regulated by the BRSA, coordinating information security activities and establishing and implementing information security policy.

## INFORMATION ON ACTIVITIES OF THE CREDIT MONITORING AND RISK MANAGEMENT COMMITTEE

## **CHAIRMAN**

Recep TÜRK Executive Vice President

### **MEMBERS**

Mehmet Şükrü TAŞCI Executive Vice President

S. Şamil YILDIZ Department Head

Ahmet FAKI Department Head

Hasan ÖZTAŞ Department Head

Uğur Can AYGIN Department Head

Rehber BİRKAN Department Head

The duties and activities of the Committee include evaluating the loan portfolio periodically, determining the actions to be taken and creating strategies for the following periods, monitoring and evaluating financial risks and determining the actions to be taken, and coordinating these to develop a risk culture throughout the Bank.

## INFORMATION ON THE ACTIVITIES OF THE COMMITTEES

GRI 2-6, 2-13, 2-18, 2-24

## INFORMATION ON THE ACTIVITIES OF THE EXPENSE MANAGEMENT AND EFFICIENCY COMMITTEE

## **CHAIRMAN**

Emrah GÜNDÜZ Executive Vice President

### **MEMBERS**

Yasin ÖZTÜRK Group Head

Ahmet ACAR Group Head

Hüseyin ÖZUYSAL Group Head

The duties and activities of the Committee are as follows:

- to ensure that the development of the Bank's asset-liability, incomeexpenditure items is in harmony with the determined budget.
- to make projections according to changes in market, conditions and parameters,
- to reveal areas of improvement by identifying areas of productivity.
- to keep operational and purchasing costs at the optimum level by evaluating them together with real income performance.
- to provide banking services to customers at lower cost and higher customer satisfaction.

# INFORMATION ON THE ACTIVITIES OF THE DATA GOVERNANCE COMMITTEE

The Head of Data Analytics
Department, related Business
Units and Ziraat Teknoloji IT
Architectural Group Manager
are natural members of the
committee and depending on
the agenda, may also be joined
by the relevant Data Sponsor
(Assistant General Managers),
Ziraat Teknoloji General Manager,
Group Managers/Service
Managers, Board of Inspectors,
Internal Control Department
Head, Compliance Department
Head and Legal Counsel.

The duties and activities of the Committee include ensuring the resolution of possible disputes within the scope of data ownership and responsibilities, to ensure the follow-up of activities and steps to improve quality in order to increase data quality, and to support actions to be taken regarding compliance with legal regulations (such as the regulations stipulated by the Personal Data Protection Authority and the BRSA).

# INFORMATION ON THE ACTIVITIES OF THE DATA SHARING COMMITTEE

The Committee consists of representatives from the Internal Audit Department, the Compliance Department, the Legal Counselling and Data Analytics Department and the Related Business Unit Responsible for Sharing, as well as the Asset Owning Business Unit. The Committee is chaired by the Data Analytics Department.

In line with the BRSA's Regulation on the Sharing of Confidential Information, the duties and activities of the Committee include the coordination of the sharing of Bank secrets and customer secret information and to record such evaluations by determining if the requests for sharing are appropriate.

# ATTENDANCE BY THE MEMBERS OF THE BOARD OF DIRECTORS AND OF THE AUDIT COMMITTEE IN THE MEETINGS HELD DURING THE REPORTING PERIOD

**GRI** 2-6, 2-13, 2-24

The Board of Directors meets as and when there is a need upon summons by the Chairman, Vice Chairman or any member of the Board. The Board met 35 times during 2022 and passed 586 resolutions.

The Audit Committee meets regularly at least once a month with the attendance of all members. The committee met 25 times during 2022 and passed 65 resolutions.

## **RELATED PARTY TRANSACTIONS**

In accordance with article 49 of the Banking Law no 5411 and because the Bank's capital belongs entirely to the Turkey Wealth Fund, the risk group of which Ziraat Bank is a member consists of itself and the companies over which it exercises control over, either directly or indirectly.

Relations between the Bank and the members of the risk group in which it controls a stake consist of banking transactions conducted in compliance with the Banking Law within the framework of normal bank-customer relationships carried out at arm's length, and consist primarily of borrowing and lending and of accepting and extending deposits.

Details of the amounts of the transactions that Ziraat Bank engaged in with members of its own risk group in 2022 and their reasons are presented in Footnote VII of section five of the year-end financial report that is included in this integrated annual report.

## **SUPPORT SERVICES PROVIDERS**

## **GRI** 2-24

The services outsourced by Ziraat Bank in 2022 and the providers of these services within the scope of the BRSA's Regulation on Banks' Procurement of Support Services are listed below:

| Service Provider   | Service Detail   |
|--|--|
| Somera Sosyal Medya Araştırma Ölçümleme ve Analiz A.Ş.   | Rental of Social Media Replying Software Licence   |
| Banksoft Bilişim Bilgisayar Hizmetleri Ltd. Şti.   | Card payment and ATM systems infrastructure software   |
| Ziraat Teknoloji A.Ş.  | Information systems management and information systems infrastructure support $% \left( 1\right) =\left( 1\right) \left( $ |
| AGT Hızlı Kurye Hizmetleri A.Ş.  | Courier services   |
| Kurye Net Motorlu Kuryecilik ve Dağıtım Hizm. A.Ş.   | Courier services   |
| Assistt Rehberlik ve Müşteri Hizmetleri A.Ş.   | Outgoing call services   |
| Assistt Rehberlik ve Müşteri Hizmetleri A.Ş.   | Incoming call services   |
| Avi Gayrimenkul Yatırım Değerleme ve Danışmanlık A.Ş.  | Procurement of lien creation service from authorized companies   |
| BBS Danışmanlık Gayrimenkul ve Eğitim A.Ş.   | Procurement of lien creation service from authorized companies   |
| Pusula Girişim Yatırım ve Danışmanlık Hizmetleri A.Ş.  | Procurement of lien creation service from authorized companies   |
| Fu Gayrimenkul Yatırım Danışmanlık A.Ş.  | Procurement of lien creation service from authorized companies   |
| Başkent Güvenlik Hizmetleri Ltd. Şti.  | Security services  |
| Tepe Savunma ve Güvenlik Sis. San. A.Ş.  | Security services  |
| Ekol Grup Koruma ve Eğ. Hizm. Ltd. Şti.  | Security services  |
| DHL Worlwide Express Taşımacılık ve Ticaret A.Ş.   | International cargo services   |
| Global Bilgi Pazarlama Danışma ve Çağrı Servisi Hizmetleri<br>A.Ş.                             | Outgoing call services   |
| Global Bilgi Pazarlama Danışma ve Çağrı Servisi Hizmetleri<br>A.Ş.                             | Outsourced survey services   |
| Global Bilgi Pazarlama Danışma ve Çağrı Servisi Hizmetleri<br>A.Ş.                             | Rental of Social Media Replying Software Licence   |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | Credit card and member merchant account statement printing and mailing   |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | Customer letters (information, reply, warning, notification, etc.) printing and mailing  |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | $\label{eq:continuous} \mbox{Aerogramme (information, reply, warning, notification, etc.)} \\ \mbox{printing and mailing}$   |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | Account statement printing and mailing   |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | Credit card and debit card embossing   |
| Bileşim Alternatif Dağıtım Kanalları ve Ödeme Sistemleri A.Ş.                                  | Credit card and debit card sending   |
| Ahlatcı Metal Rafineri A.Ş.  | Appraisal and refining services for Altın Vakti (gold deposit) operations.   |
| Gram Altın Pazarlama Sanayi ve Ticaret A.Ş.  | Appraisal and refining services for Altın Vakti (gold deposit) operations.   |
| İsgold Altın Rafinerisi A.Ş.   | Appraisal and refining services for Altın Vakti (gold deposit) operations.   |
| Brinks Güvenlik Hizmetleri A.Ş.  | Cash transportation services   |
| Loomis Güvenlik Hizmetleri A.Ş.  | Cash transportation services   |
| Güzel Sanatlar Çek Basım Ltd. Şti.   | Printing of cheques  |
| Plastikkart Akıllı Kart İletişim Sis. San. ve Tic. A.Ş.  | Credit card and debit card embossing   |
| Plaza Peyzaj Temizlik İnsan Kaynakları Eğitim Turizm Otel<br>Gıda Tesis Yön. San. ve Tic. A.Ş. | Outsourced personnel for IT operations and Customer<br>Satisfaction Management Unit  |

## FINANCIAL INFORMATION AND RISK MANAGEMENT

GRI 2-15, 2-24, 410-1

# AUDIT COMMITTEE'S ASSESSMENT OF THE OPERATION OF THE INTERNAL AUDIT, INTERNAL CONTROL, COMPLIANCE, AND RISK MANAGEMENT SYSTEMS IN 2022

Internal systems activities at Ziraat Bank are performed by the Board of Inspectors, the Internal Control Department, the Risk Management Department, and the Compliance Department. These units' duties and responsibilities, which are strictly segregated from one another, are coordinated by the Group Head for Internal Systems.

This organization is structured so as to embrace all Bank units and branches as well as Bank-owned subsidiaries subject to the Bank's oversight. Its purpose is to minimize any risks that might adversely affect the thoroughgoing and secure conduct of banking operations, the fulfillment of long-term profit targets, the reliability of financial and administrative reporting, and/or the Bank's reputation and financial stability.

## **INTERNAL AUDIT SYSTEM**

The Board of Inspectors takes a risk-focused approach in the fulfillment of its responsibilities to ensure that the activities and operations of the Bank's headquarters units, domestic and international branches, and subsidiaries comply with the requirements of laws and regulations and are compatible with the Bank's own strategies, policies, principles, and objectives. The board conducts its activities in such a way as both to keep the Bank's senior management informed and to contribute to their decision-making processes.

The board conducts its activities in line with internationally-accepted internal auditing standards. Besides checking the Bank's operations for their compliance with statutorily mandated procedures, in 2021 the board also reviewed and assessed the effectiveness and efficiency of the transaction procedures involved in both primary and secondary processes. In addition, processes governed by Banking Regulation and Supervision Agency (BRSA) regulations pertaining to information systems and banking processes were also audited in line with the Bank's own practices.

The activities of the Board of Inspectors in 2022 are as follows:

- The Central Audit Team continued its intensive operations in 2022 by performing scenario analyses which are influential in preventing irregularities from being committed.
- Reviewing the effectiveness of existing scenarios against possible abuses and developing new scenarios
  for transactions carried out through alternative distribution channels, the team continued its systemic
  developments to minimize the manual processes used during the audit. Work to integrate Artificial
  Intelligence (AI) technology into the Central Audit processes continues. Accordingly, the transaction types
  sent to the branches will be included in machine learning, and the probability of fraud will be calculated
  with more cases that may be subject to abuse being detected more quickly and more effectively.
- The R&D Team, which monitors international standards and practices in auditing, has started to work on updating the audit model with a dynamic audit approach. At the same time, the team closely followed the laws, BRSA decisions, the changes envisaged by the Bank's senior management and Head Office units and performed the necessary changes in response to the issues raised in the audit.
- · In addition, the current branch risk study was updated, new criteria were added and risk analysis was carried out at a higher frequency. Accordingly, more precise measurements were carried out in determining which branches would be included in the audit plan.
- The recommendations that inspectors in the field included in their reports or made with respect to a
  particular transaction or practice were also circulated among the business units concerned and the
  outcomes of such recommendations were observed.
- · As a result of efforts for the Global Auditing Module that is aimed to be implemented at all Ziraat Finance Group members, the processing system to be used in this module and its application to various banking systems, the module was implemented at Ziraat Bank BH d.d. in 2018, and ad Ziraat Participation Bank in 2020. Studies are ongoing for the use of the module in other subsidiaries of the Bank.

# AUDIT COMMITTEE'S ASSESSMENT OF THE OPERATION OF THE INTERNAL AUDIT, INTERNAL CONTROL, COMPLIANCE, AND RISK MANAGEMENT SYSTEMS IN 2022

GRI 2-15. 2-24

- Systematic developments on the Web Audit Module enabling generation of web-based reports issued following Information Systems and Banking Processes audits continued in 2022, and revisions were made on the module in order to meet the needs of the Board of Inspectors and comply with legal regulations.
- The Inspection Scenario Team that was set up and charged with formulating scenarios both to identify and measure the general spread of shortcomings in Bank processes and to develop and improve the effectiveness of such processes and with submitting these scenarios to the appropriate business unit so as to ensure that speedy and effective solutions for dealing with them are devised throughout the Bank continued to operate in 2022. System improvements were made to increase efficiency in sharing the scenario results with business units and following up on the actions taken.
- The Data Security Team, which is tasked with protecting the confidential information of customers and the Bank, continued its activities in 2022.
- The Data Science Team was established in parallel the technological transformation brought about by digitalization, with the goal of increasing the efficiency of the audit. Necessary training was provided for the team to specialize in machine learning and artificial intelligence.
- The inspectors appointed to carry out audits on the effectiveness of all models used in the Bank, especially models used in the Risk Management unit, were given training and their assignments were initiated.
- · 32 Assistant Inspectors, who were successful in the "Assistant Inspector Entrance Exam" organized by the Bank, started to work in August 2022. In 2022, the function of providing qualified human resources to the Bank was maintained by ensuring the transition of 30 inspectors to administrative duties.

In keeping with its strong sense of responsibility and awareness of its duties, the Board of Inspectors will continue to execute the internal auditing plan in line with goals and policies set forth by Ziraat Bank's senior management and within the framework of current auditing approaches, to report its findings to the Board of Directors through the Audit Committee, and to observe what action is taken on the basis of its reports.

### **INTERNAL CONTROL SYSTEM**

Internal control activities at Ziraat Bank are designed so as to embrace the operations of all headquarters units, all domestic and international branches and subsidiaries subject to consolidation as required by Article 9 Paragraph 3 of "Regulation on bank internal system and intrinsic capital adequacy assessment processes" which states "Internal control system is structured to include the bank's domestic and foreign branches, headquarters units, subsidiaries subject to consolidation and all of their operations."

Such activities are conducted so as to be compatible with the Bank's primary objectives and strategies from the standpoint of their scope and methodology.

This more proactive structure helps ensure that Ziraat Bank's operations exceed sectoral norms and that they are conducted in a manner that is compatible with both internal and external regulations as well as with the demands of competition.

Domestic branch checks are performed both on location and centrally within the framework of a program that is prepared taking into account branches' current levels of risk exposure. Control functions, which for the most part are structured so as to be technology-intensive and centralized, are intended to ensure that commonly-occurring mistakes are quickly corrected at the appropriate business-unit level.

With the Instant Control system operational transactions, accounting records and lending operations in real time are checked. Transactions are evaluated in light of specific scenarios and if a transaction is deemed to be in error, it can be corrected the same day. Real-time transaction checking allows increased efficiency through preventive checks and embeds the internal control system within the Bank's day-to-day operations instead of retrospective transaction controls. To this end, instant incident and action management tools such as EVAM scenarios that are developed by the internal controllers themselves are also employed effectively. Accordingly, it is adopted as a basic principle to avoid possible errors and omissions in recording assets and liabilities and capturing them in financial reports.

Artificial intelligence/machine learning models, the foundations of which were laid in 2019 by the internal control unit, which reflects its focus on technology to all of its processes, started to be used effectively in credit and accounting controls. Providing orientation to transactions with high probability of finding, machine learning algorithms support the risk-oriented control model, and thus mediate more effective controls with

less resources. In addition, it is aimed to detect new risk areas early by performing anomaly analyzes with artificial intelligence/machine learning algorithms. "Anomaly Detection with Machine Learning Algorithms" studies were awarded the "Bronze Stevie" award in the Business Technology-Personal Information (PI) Regulatory Compliance Solution category by the Stevie International Business Awards organization.

Headquarters unit control programs are prepared taking into account the units' functions, potential risks, terms of reference, and impact on the Bank's balance sheet. These programs are revised as needs may require. Business units are controlled by a sufficient number of Internal Controllers in line with these programs.

Internal control operations at Ziraat Bank branches located outside Turkey are carried out in line with control programs that are prepared for each year.

The findings ascertained as a result of all of these activities are periodically circulated among appropriate business units and the members of senior management.

Besides performing their internal control functions, internal control personnel also share their suggestions of ways to improve existing processes at the Bank and to mitigate the risks inherent in them. The aim of this practice is to preclude risks by spotting them in advance, to make the Bank more competitive by improving its business processes, and to increase customer satisfaction while also taking measures to cut costs.

Employment of internal controllers and continuity of employment have been ensured by the method of utilizing the Bank's own human resources. With the participation of the human resources who worked in the Bank for a certain period of time to the Internal Control team, the adaptation of the team to the internal control processes has accelerated, the training period has been shortened and the team has started to get efficiency in a short time. On another front, banking and field experiences of the team contributed remarkably to internal control processes.

The practice of recruiting qualified human resources for the Bank's administrative staff by allowing internal control personnel to transfer to such positions continued in 2022.

In addition to such matters, compliance reviews were also carried out by internal control personnel as required by article 18 of BRSA Regulation on bank internal system and intrinsic capital adequacy assessment processes. In the course of these reviews, all operations conducted or planned by the Bank as well as new transactions and products are checked to be sure that they comply with laws and regulations, with the Bank's own policies and rules, and with generally-accepted banking practices. During such compliance reviews, existing Bank-internal rules and proposed changes in them are also examined and views concerning them are circulated among appropriate units.

## **COMPLIANCE SYSTEM**

Activities in the Bank to prevent money laundering, financing of terrorism and proliferation of weapons of mass destruction are carried out in accordance with national and international regulations.

In accordance with the "Regulation on the Compliance Program on the Prevention of Laundering Proceeds of Crime" updated in line with the changes to Law No. 5549 on the Prevention of Laundering Proceeds of Crime, the Ziraat Finance Group - as the main financial institution - formed the financial group together with the financial institutions operating in the country, and accordingly, a group-based compliance program and Ziraat Finance Group Compliance Policy was prepared, the Bank Compliance Policy was updated and the organizational structure was strengthened. Sufficient personnel and resources have been allocated to ensure that the responsibilities imposed by the relevant laws and regulations can be fulfilled effectively, taking into account the structural characteristics of the group.

With the rapid digitalization brought about by technological developments in banking processes, criminal organizations have also increased the use of technology and started to turn to more complex tools in order to use banks to finance their illegal activities. Along with its investments in innovations and new products in financial services, the Bank has developed preventive control mechanisms to ensure that the products and services it offers are not used as an instrument for illegal activities, and are structured in such a way that situations which cannot be prevented through preventive controls are detected in a timely manner, with the Bank able to take quick action in the fight against the proceeds from crime with proactive measures.

# AUDIT COMMITTEE'S ASSESSMENT OF THE OPERATION OF THE INTERNAL AUDIT, INTERNAL CONTROL, COMPLIANCE, AND RISK MANAGEMENT SYSTEMS IN 2022

GRI 2-15. 2-24

In addition to the knowledge and analytical skills of the specialized personnel in the Bank, regarding the better definition of potential risks in the field of money laundering, financing of terrorism and proliferation of weapons of mass destruction, and effective management and control of risks, projects are put in place which are focused on creating a system which focuses on the use of digital solutions based on artificial intelligence and machine learning, effectively responding to the needs of combating money laundering and the financing of terrorism. In this context, the Bank will continue to focus on developing technology-based and innovative processes in the upcoming period, as well as investing in this area in order to ensure that the measures and obligations in place to combat money laundering and the financing of terrorism are more effective and faster.

Work carried out to adapt the Bank's customer acquisition process to the current conjuncture and keep the risks presented by this process to a minimum, along process developments to protect the Bank from possible compliance and risks of money laundering and terrorist financing in remote identification of real persons, which is the crucial part of the process, were completed successfully.

In order to effectively combat money laundering, financing of terrorism and proliferation of weapons of mass destruction by all domestic and international financial institutions operating within the Ziraat Finance Group, an effective risk-based approach is followed, the risks subject to combat are identified, classified, and effective and proportional controls are established based on the identified risks. New typologies developed by crime and terror groups in all countries and areas of operation are closely monitored, trend analyzes are made, and resource planning is made in accordance with the risk-based approach model. In this context, projects aimed at the more efficient use of technological opportunities are rapidly implemented besides the increase in human resources. In this field, studies are carried out to provide efficiency and speed with machine learning structures.

In this context, necessary measures in the form of written policies and procedures, which are created by the Group and updated with the changes in the regulations and in these matters, are taken in order to prevent the use of the products and services provided by the Bank and the Ziraat Finance Group with the purpose of money laundering, terrorism and the proliferation of weapons of mass destruction, and controls are carried out in a way that the Bank does not expose to any operational, reputational risks and sanctions in these matters.

Checks have been put in place to eliminate the risk of sanctions by preventing the bank from entering into business relations with individuals and organizations which are included in the programs of sanctions followed by the Bank, while also ensuring that the bank does not provide any services for sanctioned activities and halting any banking service which violates the sanctions.

The regulation drafted in the compliance program regulation has enabled the sharing of information within the financial group with rules introduced on how this sharing can be carried out. In this context, a system supported by the Bank's technological infrastructure was developed in order to ensure information sharing within the Ziraat Finance Group, with the group's information sharing policy established and necessary measures taken regarding the secure sharing of information within the group.

In addition to the domestic subsidiaries within the financial group, the Bank is in regular contact with foreign branches and subsidiaries within the framework of the coordinated strategy regarding compliance activities. Remote or on-site support is provided to the relevant Branches or Affiliates, and the Bank will maintain and expand its support in the coming period.

Internal training programs, which are designed to exchange information regarding the development of joint standards, creation of joint processes, and acting in line with the shared policy target related to "Prevention of Laundering Proceeds of Crime and Financing of Terrorism", are carried on.

In addition, training programs continue to be provided to increase the level of awareness of all personnel on the prevention of money laundering and financing of terrorism.

With their expert staff and analytical infrastructure, Ziraat Bank's compliance units, both as the main financial institution and the financial institutions operating within the Ziraat Finance Group continued to closely follow new trends and best practices in the field of SGA/TFP, as in past years. They will continue their activities with

a risk-based approach aimed at maximizing efficiency and effectiveness by achieving the maximum use of technological opportunities.

### **RISK MANAGEMENT SYSTEM**

Ziraat Bank risk management activities are conducted subject to the requirements of BRSA's Regulation on bank internal system and intrinsic capital adequacy assessment processes and other pertinent regulations as well as of BRSA Best Practices Guidelines. They are carried out with the aim of aligning the Bank's risk management functions with best practices by fostering a risk culture throughout the entire and constantly improving system and human resources. The principal risk categories are defined as "Credit Risk", "Market Risk", "Operational Risk", "Model and Process Validation", and "Balance Sheet Risks", the last including the interest rate risks and liquidity risks to which the Bank is exposed on account of its banking business accounts.

In addition, monitoring the compliance of foreign branches and subsidiaries with local regulations regarding risk management and monitoring their risk management ratios are also carried out.

Care is given to ensure that all activities related to risk management system are coordinated through the involved participation of the operational units with which each type of risk is associated.

Under the heading of credit risk management, Basel III-compatible methods are used to define, measure, monitor, and report credit risk. The Bank has been calculating its core credit risk exposure and reporting it monthly on the basis of its solo and consolidated accounts to BRSA ever since this practice was mandated by law as of 1 July 2012. The credit limits approved by the Board of Directors are monitored and scenario analysis and stress tests are carried out by applying various shocks to credit risk factors. Counterparty Credits are measured for counterparty risk.

In addition, with the participation of different units within the scope of Credit Risk Management Project with Advanced Methods, studies are being carried out to calculate credit risk based on internal rating and to use its outputs in different areas. Within the scope of this project, model validations evaluating the compatibility, accuracy and durability of IRB model studies carried out within the framework of internal rating-based approach, creating macroeconomic models, making IRB models compatible with TFRS-9 and implementation of the results are carried out.

Within the scope of the related project, the initial validation of IRB models, the creation of macroeconomic models to be used in TFRS-9 provision calculations and their integration with TFRS-9 have been completed and the monitoring phase has been started.

All activities managed based on Internal Rating within the Risk Management Department are within the scope of the Credit Risk Control Unit.

Once the model development activities were completed and the models were passed through the validation processes, studies were initiated to calculate the amount subject to credit risk and expected credit loss with the newly created model parameters.

After the completion of all model outputs and IRB model validation tests, the amount based on credit risk calculated with the Basic and Advanced IRB methods can be retrieved from the system together with the results of the standard approach.

At the same time, the accuracy, consistency and adequacy of the internally used rating models and other measurement methodologies, carried out in order to accurately measure and manage the risks the Bank is exposed to, as well as to evaluate the stability of risk models and output (risk estimates, rating grades) performances is reported to the senior management at regular intervals. Activities under the responsibility of the validation unit are also carried out for this purpose. Accordingly, the unit aims to perform the validation studies of the internal models used in the decision-making processes and to take the necessary actions as a result of the findings determined and to ensure full compliance with the legal requirements.

# AUDIT COMMITTEE'S ASSESSMENT OF THE OPERATION OF THE INTERNAL AUDIT, INTERNAL CONTROL, COMPLIANCE, AND RISK MANAGEMENT SYSTEMS IN 2022

**GRI** 2-24

Under the heading of market risk management, such risk is defined, measured, analyzed, monitored, and reported. Analyses are supported by conducting stress tests.

Risk measurements are carried out through internally reported value-at-risk measurement methods, as well as legal calculations carried out with the standard method within the framework of Basel regulations and included in the capital adequacy ratio. The accuracy and consistency of the value-at-risk results are regularly tested with the help of monthly backtesting analysis. Value at Risk results are monitored periodically through the limits approved by the Board of Directors, and the internal limits monitored are shared with the Bank's senior management.

Under the heading of operational risk management, the operational risks to which the Bank is exposed are defined, classified, quantified, and analyzed. Operational risk signal and limit values approved by the Board of Directors are also monitored at regular intervals. Amount subject to Operational Risk is calculated using the Basic Indicator Approach pursuant to the Regulation on the Measurement and Assessment of Capital Adequacy of Banks.

The Bank's operational risk loss database, which is integrated with the Bank and is compatible with the accounting system, was established in line with a classification covering the loss event type and activity lines of the Basel Banking Supervision and Audit Committee, and includes data obtained from foreign and domestic branches and subsidiaries. Effective methods are applied to monitor the company's operational risk outlook.

In addition, a self-evaluation study covering the Bank's organization is carried out. Information technology risks and associated actions are followed up in coordination with the related units. Activities for business continuity plans and portfolio custodian services along with risk assessments for companies providing outsourced support services are being carried out.

In addition, reputation risk management activities are also carried out within the scope of operational risk. Within the scope of reputation risk analysis, various factors are monitored in respect to the Bank's reputation, and the results of the reputation risk analysis are reported regularly.

Under the heading of balance sheet risk management, liquidity and interest rate risks arising from banking business accounts are identified, measured, analyzed, monitored, and reported. Analyses are also supported by means of stress tests and scenario analyses. Consolidated and unconsolidated Liquidity Coverage Ratio and the Interest Rate Risk Ratio Arising from the unconsolidated Banking Accounts are periodically reported to the BRSA. Liquidity risk as approved by the Board of Directors and signals and limits of the interest rate risk resulting from banking accounts are also monitored at regular intervals.

Besides the stress test analysis subjected to in-bank periodic reports, Internal Capital Adequacy Assessment Process (ICAAP) reports are also prepared and sent to BRSA at year-end. In the latter reports, the Bank's capital and liquidity adequacy is analyzed over the following three-year period on the basis of a set of Base/Negative/Overly Negative scenarios not supplied by BRSA.

The results of the risk management analyses and the associated risk indicators are reported to the Board of Directors and to the Audit Committee at six-month intervals and to the Senior Management on a daily, weekly, and monthly basis.

Ziraat Bank will continue to make use of internationally-recognized advanced risk management techniques in order to carry out its risk management activities for all risk categories and to make such risk management an integral part of its strategic decision-making processes in the future as well.

# ZIRAAT BANK'S FINANCIAL STANDING, PROFITABILITY AND SOLVENCY

**GRI** 2-24

Ziraat Bank defines its targets as consistent growth, credit-weighted balance sheet structure, sustainable profitability, and productivity. In 2022 the Bank continued to sustain the strength of its equity-compatible balance sheet structure through the asset & liability management strategies that it adhered to. The Bank's capital adequacy ratio was 16.5%.

Within the framework of the strategy of having a customer-weighted balance sheet, total cash loans increased by 63% to TL 1.266 trillion at the end of 2022, and its share in assets was 55%. The share of securities portfolio in assets is approximately 25%. While Ziraat Bank makes its balance sheet increasingly customer-oriented, it proactively manages credit quality through effective credit processes, prioritizes effective use of resources and expense management through its selective credit policy.

The Bank's non-performing loans ratio stood at 1.1% in 2022. The Bank's consistent ability to maintain an NPL ratio below the sectoral average without selling off any of its assets is an indication of the high quality of its asset structure. Despite the low follow-up ratio compared to the sector, the ank's asset quality was strengthened during the year, with a high reserve ratio of 85%.

Ziraat Bank plans its interaction with its customers in line with customer expectations and habits, and constantly develops its customer-oriented business model. Ziraat Bank continued to contribute to the real sector and the country's savings balance with the resources it provided, while continuing to develop the right solutions by correctly understanding the financial needs of its customers, and continued to offer products and services which bring ease to the lives of its customers with its investments in digital banking and increased productivity.

In line with Ziraat Bank's approach of contributing to the country's overall level of saving and of having recourse to broadly-based sources, total deposits reached TL 1.739 trillion. Ziraat Bank maintained its sector leadership in deposits in 2022 as well as in loans. Deposits and non-deposit sources account for 75% and 11% shares respectively of total liabilities. In keeping with the Bank's ongoing efforts to diversify and deepen its sources of funding, in 2022 Ziraat Bank continued to seek out and tap alternatives such as international agency and financial institution lines of credit, post-financing, syndicated loan, TL - FC repo, Eurobond issuance, funds obtained from domestic and foreign banks.

Attaching importance to having a financially strong equity structure, Ziraat Bank's shareholders' equity increased by 109% in 2022, reaching TL 202 billion.

One of the Bank's most important income items in 2022 was interest income, which amounted to TL 220.6 billion. The share of interest received from loans in total interest income was 55% as a result of the credit activities carried out during the year. Net fee commission income-another important income item-was increased significantly in 2022 and the incomes were diversified.

## **RATIOS**

## (%)

| Capital   | 2021  | 2022  |
|---|-------|-------|
| Capital Adequacy Ratio                              | 16.5  | 16.5  |
| Shareholders' Equity/Total Assets                   | 7.1   | 8.8   |
| Shareholders' Equity/(Total Assets+Non-cash Loans)  | 5.9   | 7.4   |
| Shareholders' Equity/(Deposits+Non-Deposit Sources) | 7.9   | 10.2  |
| Asset Quality                                       | 2021  | 2022  |
| Cash Loans/Total Assets                             | 56.8  | 54.8  |
| NPL (Gross)/Cash Loans                              | 1.9   | 1.1   |
| NPL (Gross)/(Non-Cash Loans+Cash Loans)             | 1.5   | 0.8   |
| Loans/Deposits                                      | 82.1  | 72.8  |
| FC Assets/FC Liabilities                            | 92.6  | 97.0  |
| Liquidity   | 2021  | 2022  |
| Liquid Assets/Total Assets                          | 16.2  | 16.9  |
| Liquid Assets/(Deposits+Non-Deposit Sources)        | 18.0  | 19.6  |
| Profitability                                       | 2021  | 2022  |
| Net Profit/Average Total Assets                     | 0.6   | 2.3   |
| Net Profit/Average Shareholders' Equity             | 6.9   | 26.4  |
| Interest Income/Interest Expenses                   | 163.9 | 222.5 |

### INFORMATION ABOUT RISK MANAGEMENT POLICIES AND ACTIVITIES ACCORDING TO TYPE OF RISK

**GRI** 2-23

Risk management activities are carried out with the underlying approach of aligning the Bank's risk management functions with best practices by fostering a risk culture throughout the entire Bank and constantly improving system and human resources.

Risk management activities are conducted under the separate headings of "Credit Risk", "Market Risk", "Operational Risk", "Balance Sheet Risks" and "Validation". Policies, practices, and procedures concerning the management of these risks are governed by regulations and resolutions approved by the Board of Directors for dealing with each category of risk. All risk management system activities are carried out through the involved participation of all the units with which each type of risk is associated. In addition, compliance with local regulations regarding risk management and risk management ratios of foreign branches and subsidiaries are monitored.

Ziraat Bank has formulated an "Intrinsic capital adequacy assessment process" as required by BRSA Regulation on banks' internal system and intrinsic capital adequacy assessment processes. The purpose of this process is to set up and maintain a system that will both determine the amounts of capital that are needed to cover the risks to which the Bank is or might be exposed and will ensure capital requirements and levels are used compatibly with the Bank's strategic objectives. Analyses are performed in line with BRSA principles and are further supported by means of risk-specific stress tests and scenario analyses. Year-end Stress Test and Internal Capital Adequacy Assessment Process (ICAAP) reports are prepared with the involvement of other appropriate units and are sent to BRSA with the approval of the Board of Directors.

#### Credit Risk

Credit risk is an expression of the likelihood of the Bank's suffering a loss because a debtor fails to fulfill, in a timely manner, some or all of his obligations under an agreement that he has entered into.

Credit risk management consists of discovering the credit risks to which the Bank is exposed and defining, measuring, monitoring, controlling, and reporting such risks.

According to BRSA Regulation on measurement and assessment of capital adequacy of banks, credit risk is to be measured using the Basel III Standardized Approach and the results of such measurements are to be included in one's mandatory reporting. In compliance with this requirement, Ziraat Bank's credit risk exposure on both a solo and a consolidated basis is reported monthly to BRSA. The measurement of the counterparty credit risk, which is considered in the framework of credit risk, is carried out by using the Standard Approach (SA-CCR Method.

Internal Rating Notifications are reported to Risk Center of Banks Association of Turkey on monthly basis, in accordance with Internal Rating Notification Circular which went into effect as of January 2014. Scenario analyses and stress tests are performed with the application of internal and external shocks to credit risk factors. The Credit Risk Management with Advanced Methods Project that permits the use of advanced methods in the calculation of the Bank's core credit risk exposure has been completed.

Within the scope of Credit Risk Management with Advanced Methods, model validations that evaluate the compatibility, accuracy and robustness of the IRB model studies performed within the framework of the internal rating-based approach are carried out, macroeconomic models are created and the adaptation of IRB models to the TFRS-9 standard and the implementation of the results are carried out. Within the scope of this project, the initial validation of IRB models, the creation of macroeconomic models to be used in TFRS-9 provision calculations and their integration with TFRS-9 have been completed and the monitoring phase has been started.

All activities managed based on Internal Rating within the Risk Management Department are within the scope of the Credit Risk Control Unit. After the model development activities were completed and the models were validated, studies were initiated to calculate the amount subject to credit risk and expected credit loss with the newly created model parameters.

After the completion of all model outputs and IRB model validation tests, the amount based on credit risk calculated with the Basic and Advanced IRB methods could be retrieved from the system together with the results of the standard approach.

Both the Board of Directors approved customer-segment-based credit risk limits and trigger values and portfolio-based counterparty credit risk limits and trigger values arising respectively from banking accounts and from trading accounts have been calculated and monitored on a monthly basis. The risk-weighted assets which the Bank may hold on a segment and portfolio basis are subject to these limits.

### INFORMATION ABOUT RISK MANAGEMENT POLICIES AND ACTIVITIES ACCORDING TO TYPE OF RISK

**GRI** 2-23

#### **Market Risk**

Market risk is an expression of the possibility of loss that the Bank may be exposed to on account of its on- or off-balance sheet exchange rate, commodity, interest rate and stock position risk, which are subject to the Bank's trading activities and followed up under the Bank's accounts and positions valued at fair value, and which arise from the movements in market prices.

Risk measurement and monitoring is carried out in order to reveal the market risks to which the Bank may be exposed. The results of these activities are taken into account in the Bank's strategic decision-making processes.

In order to manage market risk, market movements that affect the present value of the portfolios which expose the Bank to market risk in line with its trading strategies are kept track of on a daily basis and the impact that both upward/downward and ordinary/extraordinary movements may have on these portfolios is analyzed.

In the conduct of its day-to-day operations, trigger values are monitored as part of the early-warning process that is carried out to protect the Bank's financial strength from being seriously affected by increases in market volatility. Risk exposure levels are kept within prescribed limits.

The Standardized Approach methodology is used to calculate the Bank's exposure to market risk, the amount of which is included in its mandatory capital adequacy ratio. Market risk is also calculated on a daily basis using a VaR-based internal model. The effectiveness of the models being used is also analyzed regularly by means of backtesting.

#### **Operational Risk**

Operational risk" is an expression of the likelihood of the Bank's suffering a loss because of changes in value caused by the fact that the actual losses which are incurred on account of inadequate or failed internal processes, people, or systems or on account of external events (including legal risk) differ from expected losses. The operational risk exposure is calculated using the Basic Indicator Approach methodology.

The Bank's operational risk loss database, which is integrated with the Bank and compatible with the accounting system, was established in line with a classification covering the loss event type and activity lines of the Basel Banking Supervision and Audit Committee, and includes data obtained from foreign and domestic branches and subsidiaries. The operational risk outlook of the company is monitored with effective methods.

A self-evaluation study covering the Bank's organization is carried out.

Ziraat Bank employees perform their duties taking into account the operational risk-related principles and procedures set forth in the Bank's internal regulations and in a manner that is both sensitive to the operational risks that may be incurred and mindful of Bank policies intended to create an operational environment that will reduce the likelihood of losses.

Signals and limits approved by the Board of Directors related to operational risks have been established within the scope of internal regulations and are monitored periodically.

Risks and actions taken within the scope of IT are monitored and reported to the senior management regarding operational risk.

In order to ensure the continuity of outsourced support services, the risks that might arise from their procurement are assessed in light of BRSA Regulation on the outsourcing of support services by banks.

As part of the Business Continuity Plan, "business impact analyses" are carried out in order both to identify the risks that might arise if the Bank's operations are interrupted and to determine their potential consequences. Analyses are also conducted into the portfolio custody service database.

Reputation risk management activities are included in operational risk activities. Within the scope of reputation risk studies, various factors are monitored in terms of the Bank's reputation and reputation risk analyzes are reported regularly.

#### **Balance Sheet Risks**

"Balance sheet risks", which are risks that arise from the Bank's on- and off-balance sheet asset and liability accounts, are controlled so as to manage them in the most effective way possible. Risk measurement and monitoring is carried out in order to reveal the balance sheet risks to which the Bank may be exposed on account both of its liquidity risks and of its interest rate risks arising from its banking business accounts. The results of these activities are taken into account in the Bank's strategic decision-making processes.

There are two components of liquidity risk: funding liquidity risk and market liquidity risk. The first is an expression of the likelihood of the Bank's suffering a loss because it is unable to satisfy all of its foreseeable/unforeseeable cash flow requirements without otherwise impairing its day-to-day operations and/or financial structure; the second is an expression of the likelihood of the Bank's suffering a loss because the Bank is unable to close or cover a particular position at the market price owing to insufficient market depth or to excessive market volatility. Interest rate risk consists of the possibility of sustaining losses on risk-sensitive assets, liabilities, and off-balance sheet items owing to changes taking place in interest rates.

Compliance with mandatory ratios pertaining to liquidity and interest rate risks arising from banking business accounts is also monitored. In addition to the foregoing, matters with the potential to affect liquidity risk management are monitored funding and lending maturity mismatches, assets' and liabilities' behavioral as well as contractual maturities, the level of primary (cash and cash-equivalent) liquidity reserves needed to conduct the Bank's normal day-to-day operations, Central Bank liquidity facilities to which recourse may be had in order to cope with unexpected liquidity requirements, secondary reserves whose potential to be converted to cash is exposed to the risk of their being underpriced, and the ability to borrow from conventional markets are monitored. Additionally, within the content of scenario and sensitivity analyses stress test is conducted to assess the Bank's liquidity needs in the worst case scenario.

For the management of the interest rate risk arising on banking business accounts, attention is given to monitoring and analyzing such issues as rate and maturity mismatches between fixed- and variable-interest fundings and lendings, assets' and liabilities' behavioral as well as contractual maturities, both upward/downward and ordinary/extraordinary movements in interest rates, and the impact of interest rate income on the current value of assets and liabilities.

Additionally, trigger values are monitored as part of the early-warning process and associated risk exposure levels are defined within limits in light of such considerations as liquidity, income level targets, and appetite for risk, and come into force upon the approval of the Board of Directors.

#### Validation

The validation unit is responsible for evaluating the accuracy, consistency and adequacy of the internally used rating models and other measurement methodologies in order to accurately measure and manage the risks the Bank is exposed to, as well as evaluating the stability of risk models and output (risk estimates, rating grades) performances, and the reporting of the results of the activities under its responsibility to the senior management at regular intervals.

In this context, the unit aimed to carry out validation studies of IRB models, especially the integration between IRB models and TFRS-9 standards, administrative models, internal models used in the Bank's decision-making processes such as İSEDES, operational risk and market risk models and to take necessary actions in view of the findings.

Validation activities are carried out under two main headings; initial and periodic validation. Models and methodologies are evaluated qualitatively and quantitatively in both validation types. Models and methodologies, especially data quality controls, performance analyses, evaluation of basic working logic, compliance with legal and internal regulations, documentation and implementation are comprehensively addressed in the validation process. In addition, the preparation of the final validation reports, the evaluation and follow-up of the findings and actions are also included in the validation processes.

The process has been initiated for the initial validation of the developed IRB compliant TFRS 9 models. The validation unit will complete the initial validation, taking into account the quantitative and qualitative control points. The unit will also carry out periodic validation studies of the models where initial validations have been completed.

### **SUMMARY FINANCIAL INFORMATION FOR THE 5-YEAR PERIOD**

**GRI** 201-1

#### (TL million)

| Assets                                     | 2018    | 2019         | 2020    | 2021           | 2022      |
|--|---------|--------------|---------|----------------|-----------|
| Cash and Cash Equivalents                  | 46,237  | 57,389       | 91,038  | 222,061        | 391,244   |
| Securities Portfolio                       | 88,681  | 130,335      | 225,621 | 341,401        | 588,320   |
| Loans*                                     | 379,331 | 447,983      | 600,660 | 778,404        | 1,266,351 |
| Associates, Subsidiaries,                  |         |              |         |                |           |
| Jointly Controlled                         | 7,603   | 7,602        | 14,326  | 20,988         | 43,205    |
| Partnerships Fixed Assets                  | 5,045   | E 470        | 6,748   | 6 GEE          | 16,223    |
| Other Assets                               | 10,259  | 5,479<br>968 | 4,208   | 6,655<br>1,381 | 6,322     |
| Total                                      |         | 649,756      |         | 1,370,890      |           |
| Total                                      | 537,156 | 649,/36      | 942,601 | 1,370,890      | 2,311,665 |
| Liabilities                                | 2018    | 2019         | 2020    | 2021           | 2022      |
| Deposits                                   | 331,066 | 447,251      | 629,874 | 948,687        | 1,739,269 |
| Money Markets                              | 68,351  | 49,275       | 116,401 | 176,699        | 85,063    |
| Loans Borrowed                             | 34,172  | 34,528       | 36,950  | 59,317         | 110,206   |
| Marketable Securities                      | 15,430  | 13,106       | 14,355  | 26,162         | 27,768    |
| Issued                                     |         |              |         |                |           |
| Provisions                                 | 2,832   | 3,819        | 7,059   | 9,060          | 48,739    |
| Subordinated Debt                          | -       | 9,566        | 13,048  | 21,428         | 28,949    |
| Other Liabilities                          | 21,830  | 16,080       | 25,583  | 32,405         | 69,191    |
| Shareholders' Equity                       | 57,401  | 70,065       | 93,278  | 97,100         | 202,480   |
| Total                                      | 537,156 | 649,756      | 942,601 | 1,370,890      | 2,311,665 |
| Statement of Profit or Loss                | 2018    | 2019         | 2020    | 2021           | 2022      |
| Interest Income                            | 53,054  | 65,602       | 69,476  | 101,998        | 220,630   |
| Interest Expense                           | 31,138  | 40,290       | 34,862  | 62,230         | 99,147    |
| Net Interest Income                        | 21,916  | 25,312       | 34,615  | 39,768         | 121,483   |
| Fees and Commissions<br>Income (Net)       | 2,638   | 3,590        | 3,093   | 5,451          | 13,124    |
| Dividend Income                            | 291     | 1,060        | 1,119   | 138            | 268       |
| Trading Profit/Loss (Net)                  | -3,834  | -7,817       | -7,743  | -11,044        | 1,915     |
| Other Operating Income                     | 1,434   | 1,614        | 5,182   | 4,444          | 7,736     |
| Expected Loss and Other Provision Expenses | 4,719   | 6,425        | 13,339  | 15,330         | 58,340    |
| Other Operating Expenses                   | 7,692   | 9,685        | 12,092  | 14,513         | 24,936    |
| Pretax Profit                              | 10,034  | 7,648        | 10,834  | 8,913          | 61,251    |
| Tax Provision                              | 2,073   | 1,461        | 3,009   | 2,622          | 20,158    |
| Net Profit for the Period                  | 7,961   | 6,187        | 7,825   | 6,291          | 41,092    |

<sup>\*</sup> Excluding expected losses

#### CREDIT RATINGS ASSIGNED BY RATING AGENCIES

The international credit rating agency Fitch Ratings downgraded Turkey's long-term credit rating to "B" on 8 July, 2022 and announced a negative outlook. Subsequently, on 26 July 2022, the institution, which took negative action for 25 Turkish banks, downgraded Ziraat Bank's long-term foreign currency rating to "B-", its long-term local currency rating to "B" and its financial capacity rating to "b-" while announcing its support rating as "no support" - "ns".

The international credit rating agency Moody's downgraded Turkey's long-term credit rating to "B3" on 12 August 2022. Later, on 16 August 2022, the institution, which carried out downward revisions to the ratings of 17 Turkish banks, downgraded Ziraat Bank's long-term local and foreign currency bond and deposit ratings to "B3" and changed its negative rating outlook to stable.

On 13 January 2023, Ziraat Bank's Long Term International Local and Foreign Currency credit ratings were affirmed by JCR Eurasia with the outlook for the ratings revised as "Negative". In addition, JCR Eurasia updated the Bank's Short-Term National credit rating from "A-1+(Trk)" to "J1+(tr)" within the scope of the change in the grading methodology.

The current credit rating scores of Ziraat Bank are listed in the table below.

| Rating Agency | Category                                  | Rating    | <b>Revision Date</b> |
|---------------|---|-----------|----------------------|
|               | Foreign Currency Long Term IDR            | B-        |                      |
|               | Outlook                                   | Negative  |                      |
|               | Foreign Currency Short Term IDR           | В         |                      |
|               | Local Currency Long Term IDR              | В         |                      |
| Fitch Detings | Outlook                                   | Negative  | Index 2022           |
| Fitch Ratings | Local Currency Short Term IDR             | В         | —— July 2022         |
|               | National Long-Term Rating                 | AA (tur)  |                      |
|               | Outlook                                   | Stable    |                      |
|               | Government Support Rating                 | ns        |                      |
|               | Viability Rating                          | b-        |                      |
|               |   |           |                      |
|               | Outlook                                   | Stable    |                      |
|               | Long-Term Bank Deposit Foreign Currency   | B3        |                      |
|               | Short-Term Bank Deposit Foreign Currency  | Not-Prime |                      |
| Maadula       | Long-Term Bank Deposit Domestic Currency  | B3        | August 2022          |
| Moody's       | Short-Term Bank Deposit Domestic Currency | Not-Prime | —— August 2022       |
|               | Long-Term Bonds Foreign Currency          | B3        |                      |
|               | Baseline Credit Assessment                | caa1      |                      |
|               | Adjusted Baseline Credit Assessment       | caa1      |                      |
|               |   |           |                      |
|               | Long-Term International Foreign Currency  | BB        |                      |
|               | Outlook                                   | Negative  |                      |
|               | Long-Term International Local Currency    | BB        |                      |
| JCR Eurasia   | Outlook                                   | Negative  | —— January 2023      |
| JCK Eurasia   | Long-Term National Local Rating           | AAA (tr)  |                      |
|               | Outlook                                   | Stable    |                      |
|               | Short-Term International Foreign Currency | J1+(tr)   |                      |
|               | Outlook                                   | Stable    |                      |

### AMENDMENTS MADE TO THE ARTICLES OF ASSOCIATION IN 2022

The decision to increase the bank's paid in capital to TL 34,900,000 was approved in the Extraordinary General Meeting held on 9 March, 2022, and the capital increase and the related amendment made in the relevant article of the Articles of Association was registered on 14 March, 2022 and announced in the Trade Registry Gazette numbered 10536 dated 14 March. The accounting for the capital increase was carried out on 14 March 2022, based on the permission obtained from the BRSA. The relevant article of the Articles of Association has been updated accordingly, as indicated below.

#### Former Version of Article 6:

#### **New Version of Article 6:**

#### Capital:

Article 6- The Bank's capital is 13,100,000,000.-Turkish Lira, all of which belong to the Turkey Wealth Fund. The capital is divided into 13,100,000,000 registered shares, each with a nominal value of 1 Turkish Lira. The old capital of 6.100.000.000.-Turkish Lira has been fully paid. This time, the capital increased by 7.000.0000.- Turkish Lira has been committed in cash and free from collusion and has been fully paid before the registration date.

#### Capital:

Article 6- The Bank's capital is 34,900,000,000.- Turkish Lira, with the entire capital belonging to the Turkey Wealth Fund. The capital is divided into 34,900,000,000 registered shares, each with a nominal value of 1 Turkish Lira. The former capital of 13,100,000,000.- Turkish Lira has been fully paid. The capital increase of 21,800,000,000.- Turkish Liras has been committed in cash and free from collusion and has been fully paid ahead of the registration date

# UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2022 WITH INDEPENDENT AUDITORS' REPORT THEREON

#### INDEPENDENT AUDITOR'S REPORT

To the General Assembly of Türkiye Cumhuriyeti Ziraat Bankası Anonim Şirketi

#### A. Audit of the Unconsolidated Financial Statements

#### 1. Qualifed Opinion

We have audited the accompanying unconsolidated financial statements of Türkiye Cumhuriyeti Ziraat Bankası Anonim Şirketi (the "Bank"), which comprise the statement of unconsolidated balance sheet as at 31 December 2022, unconsolidated statement of profit or loss, unconsolidated statement of profit or loss and other comprehensive income, unconsolidated statement of changes in shareholders' equity, unconsolidated statement of cash flows for the year then ended and the notes to the unconsolidated financial statements and a summary of significant accounting policies and unconsolidated financial statement notes.

In our opinion, except for the effect of the matter on the unconsolidated financial statements described in the basis for the qualified opinion section of our report, the unconsolidated financial statements present fairly, in all material respects, the unconsolidated financial position of the Bank as at 31 December 2022, and its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with the Banking Regulation and Supervision Agency ("BRSA") Accounting and Financial Reporting Legislation which includes "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by BRSA and Turkish Financial Reporting Standards ("TFRS") for those matters not regulated by the aforementioned regulations.

#### 2. Basis for Qualified Opinion

As explained in Section Five Part II. 9.3 of Explanations and Notes to the Unconsolidated Financial Statements; the accompanying unconsolidated financial statements as at 31 December 2022 include a free provision amounting to TL 28.300.000 thousand which consist of TL 3.710.000 thousand provided in prior periods and TL 24.590.000 thousand recognized in the current year by the Bank management which is not within the requirements of BRSA Accounting and Financial Reporting Legislation.

Our audit was conducted in accordance with the "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements" section of our report. We hereby declare that we are independent of the Bank in accordance with the Ethical Rules for Independent Auditors (including Independence Standards) (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our qualified opinion.

#### 3. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Basis for Qualified Opinion Section we have determined the matters described below to be the key audit matters to be communicated in our report.

#### **Kev Audit Matters**

#### Expected credit losses for loans

The Bank has total expected credit losses for loans amounting to TL 1.266.350.850 thousand in respect to total loans amounting to TL 47.955.637 thousand which represent a significant portion of the Bank's total assets in its unconsolidated financial statements as at 31 December 2022. Explanations and notes related to expected credit losses provisions for loans are presented Section Three VII, Section Three VIII, Section Four II, Section Four VIII-3, Section Five I.7 and Section Five II-9 in the accompanying unconsolidated financial statements as at 31 December 2022.

The Bank recognizes provision for impairment in accordance with "TFRS 9 Financial Instruments" ("TFRS 9") requirements effective in line with the "Regulation on the Procedures and Principles for Classification of Loans and Provisions to be Provided" as published in the Official Gazette dated 22 June 2016 numbered 29750. The Bank exercises significant decisions using subjective judgement, interpretation and assumptions over when and how much to record as loan impairment.

To determine expected credit losses the Bank determines stage classification of loans by identifying significant increase in credit risk with quantitative and qualitative assessments and identification of default events. The Bank uses complex models derived from more than one system to determine significant increase in credit risk and calculate the expected loan loss provision. These models contain judgement and estimations in regard to forward looking estimations, scenarios of macroeconomic conditions and weighing of scenarios based on expert opinion. Information used in the individually or collectively assessment of expected credit loss such as historical loss experiences, current conditions and macroeconomic expectations should be supportable and appropriate.

Our audit was focused on this area due to existence of complex estimates and information used in the impairment assessment such as macro-economic expectations, current conditions, historical loss experiences; the significance of the loan balances; the classification of loans as per their credit risk (staging) and the importance of determination of the associated expected credit loss. Timely and correct identification of default event and significant increase in credit risk and level of judgements and estimations made by the management have significant impacts on the amount of impairment provisions for loans. Therefore, this area is considered as key audit matter.

#### How the key audit matter was addressed in the audit

With respect to stage classification of loans and calculation of expected credit losses, we have assessed policy, procedure and management principles of the Bank within the scope of our audit. We tested the design and the operating effectiveness of relevant systems and processes implemented in accordance with these principles.

For important loan portfolios, we checked appropriateness of matters considered in methodology applied by the Bank with TFRS 9 for calculation of the provision amount through stage classification of loans. For forward looking assumptions made by the Bank's management in its expected credit losses calculations, we held discussions with management and evaluated the assumptions using publicly available information. Regarding expected credit losses methodology; we have assessed and tested appropriateness of model segmentation, lifetime probability of default model, exposure at default model, loss given default model and the approaches to reflecting reasonable and supportable forward looking expectations with our financial risk experts.

We have assessed expert judgment utilized in interpretation of supportable forward looking expectations (including macroeconomic factors).

Together with our financial risk experts, we evaluated and tested reasonableness of the changes in the expected credit loss allowance methodology made within the year and the performance of the impairment models used.

We have checked models used in determination of provisions for various credit portfolios with our financial risk experts by reperforming on a sample selection basis.

For a selected sample, we checked expected credit losses determined based on individual assessment per Bank's policy by means of supporting data, and evaluated appropriateness via communications with management.

We checked key data sources for data used in expected credit losses calculations. We tested reliability and completeness of the data used in expected credit losses calculations with our information systems specialists.

We checked accuracy of resultant expected credit losses calculations.

To assess appropriateness of the Bank's determination of staging for credit risk, identification of impairment and timely and appropriate provisioning for impairment we have performed loan review procedures based on a selected sample.

We evaluated the adequacy of the disclosures made in the unconsolidated financial statements regarding the provision for impairment of loans.

#### INDEPENDENT AUDITOR'S REPORT

#### **Kev Audit Matters**

#### Pension funds

Explanations on Valuation of T.C. Ziraat Bankası and T. Halk Bankası Members Pension and Relief Fund ("TZHEMSAN") Foundation are presented in the Section Three XVI in the accompanying unconsolidated financial statements as at 31 December 2022.

TZHEMSAN foundation ("Fund") is established in accordance with the Social Security Law numbered 506 Article No 20 and is within the scope of Funds to be transferred to the Social Security Institution (SSI). The President of the Republic is authorized to determine the transfer date. The total obligation of the fund is estimated using separate methods and assumptions for benefits to be transferred and for non-transferrable benefits. The valuations of the pension obligations require significant judgement and technical expertise in choosing appropriate assumptions. Calculation of Fund liabilities include estimates and uncertain assumptions such as transferrable social benefits, discount rates, salary increases, economic and demographic assumptions. The Bank's management uses external actuaries for the purpose of valuations of Fund obligations.

During our audit, above mentioned fundamental assumption and estimates used in calculations of Fund obligations, uncertainty of the transfer date, technical interest rate determined by the law and significant impact from differentiation of these assumptions were taken into consideration, and this area is considered as key audit matter.

#### How the key audit matter was addressed in the audit

Within our audit we tested on a sample basis the accuracy of the employee data supplied by the Bank management to the external actuary firm for the purpose of evaluation of Fund obligations. In addition, we verified the existence and values of the Fund assets.

We examined whether significant changes in actuarial assumptions used in calculation, employee benefits in the period, plan assets and liabilities, and regulations related to valuations exist, and tested significant changes.

Through use of our actuarial specialist, we assessed the reasonableness of assumptions and evaluation made by the external actuaries in the calculation of the liability.

In addition to the above procedures, we have checked the disclosures made with respect to Fund obligations in the unconsolidated financial statements.

#### 4. Responsibilities of Management and Those Charged with Governance for the Unconsolidated Financial Statements

The Bank management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the BRSA Accounting and Financial Reporting Legislation, and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### 5. Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the unconsolidated financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis
  for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Assess the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

#### INDEPENDENT AUDITOR'S REPORT

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **B.** Other Responsibilities Arising From Regulatory Requirements

- 1. No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Bank's bookkeeping activities concerning the period from 1 January to 31 December 2022 period are not in compliance with the TCC and provisions of the Bank's Articles of association related to financial reporting.
- 2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.

#### **Additional Paragraph for Convenience Translation**

BRSA Accounting and Financial Reporting Legislation explained in detail in Section Three differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board including the application of IAS 29-Financial Reporting in Hyperinflationary Economies as of

31 December 2022. Accordingly, the accompanying unconsolidated financial statements are not intended to present fairly the unconsolidated financial position, results of operations, changes in equity and cash flows of the Bank in accordance with IFRS.

PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

Didem Demer Kaya, SMMM Partner İstanbul, 17 February 2023

# THE UNCONSOLIDATED FINANCIAL REPORT OF TÜRKİYE CUMHURİYETİ ZİRAAT BANKASI A.Ş. AS OF 31 DECEMBER 2022

(Convenience Translation of Publicly Announced Unconsolidated Financial Statements and Related Disclosures With Auditor's Report Originally Issued in Turkish. See Note I. of Section Three)

The Bank's Headquarter Address: Hacıbayram Mahallesi Atatürk Bulvarı

No: 8 06050-Altındağ/ANKARA

Phone : (312) 584 20 00
Facsimile : (312) 584 49 63
Website : www.ziraatbank.com.tr

The unconsolidated financial report for the year ended prepared in accordance with the "Communiqué on the Financial Statements and Related Policies and Disclosures to be Publicly Announced" as regulated by the Banking Regulation and Supervision Agency, is consist of the section listed below:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON THE ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON THE FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE BANK
- EXPLANATIONS AND DISCLOSURES RELATED TO THE UNCONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDITOR'S REPORT

The accompanying unconsolidated financial statements and notes to these financial statements for year ended which are expressed, unless otherwise stated, in thousands of Turkish Lira have been prepared and presented based on the accounting books of the Bank in accordance with the Regulation on the Principles and Procedures Regarding Banks' Accounting and Keeping of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, and related appendices and interpretations of these, and have been independently audited.

Burhaneddin TANYERİ Alpaslan ÇAKAR Fazlı KILIÇ Chairman of the Board Member of the Board, CEO Member of the Board, Member of the Audit Committee Mahmut KACAR Emrah GÜNDÜZ Rehber BİRKAN Member of the Board, Assistant General Manager Banking Senior Vice President of Financial Member of the Audit Committee **Operations and Corporate Communications** Coordination and Reporting

For the questions regarding this financial report, contact details of the personnel in charge are presented below:

Name/Title : Menşure BEŞKAYA/Financial Statements Manager

Telephone Number : 0312 584 59 24 Fax Number : 0312 584 59 38

### **CONTENTS**

|             | Page  | Number |
|-------------|---|--------|
| SECT        | TION ONE  |        |
| Gene        | eral Information about the Bank   |        |
| l.          | HISTORY OF THE BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS TO                        |        |
|             | LEGAL STATUS  | 156    |
| II.         | EXPLANATION ABOUT THE BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE BANK WHO ARE IN CHARGE OF                       |        |
|             | THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY)                | )      |
|             | AND THE GROUP THE BANK BELONGS TO   | 156    |
| III.        | INFORMATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, CEO AND EXECUTIVE                            |        |
|             | VICE PRESIDENTS, CHANGES IN THESE MATTERS (IF ANY) AND SHARES OF THE BANK THEY POSSESS                              | 157    |
| IV.         | INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO THE BANK                  | 157    |
| V.          | SUMMARY INFORMATION ON THE BANK'S ACTIVITIES AND SERVICES   | 158    |
| VI.         | DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANKS                     |        |
|             | AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO                                |        |
|             | FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY                        |        |
|             | OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS   | 158    |
| VII.        | CURRENT OR LIKELY, ACTUAL OR LEGAL BARRIERS TO IMMEDIATE TRANSFER OF EQUITY OR REPAYMENT OF                         |        |
|             | DEBTS BETWEEN BANK AND ITS SUBSIDIARIES   | 158    |
| SECT        | TION TWO  |        |
|             | onsolidated Financial Statements  |        |
| l.          | BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)-ASSETS  | 160    |
| ı.<br>II.   | BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)-ASSETS  BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)-LIABILITIES | 161    |
| <br>   .    | STATEMENT OF OFF-BALANCE SHEET COMMITMENTS  | 162    |
| IV.         | STATEMENT OF PROFIT OR LOSS   | 164    |
| V.          | STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  | 165    |
| VI.         | STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  | 166    |
| VII.        | STATEMENT OF CASH FLOWS   | 170    |
|             | STATEMENT OF PROFIT DISTRIBUTION  | 171    |
| SECT        | TION THREE  |        |
|             | anations on Accounting Policies   |        |
| <b>-</b> .  | BASIS OF PRESENTATION   | 172    |
| ı.<br>II.   | EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND FOREIGN CURRENCY TRANSACTIONS                           | 172    |
| II.<br>   . | EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES  | 173    |
| IV.         | EXPLANATIONS ON FORWARD TRANSACTIONS. OPTIONS AND DERIVATIVE INSTRUMENTS  | 174    |
| V.          | EXPLANATIONS ON INTEREST INCOME AND EXPENSE   | 174    |
| VI.         | EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSE   | 174    |
|             | EXPLANATIONS ON FINANCIAL ASSETS  | 174    |
|             | EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS  | 176    |
| IX.         | EXPLANATIONS ON OFFSETTING FINANCIAL INSTRUMENTS  | 178    |
| X.          | EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS                                 | 178    |
| XI.         | INFORMATION ON NON-CURRENT ASSETS OR DISPOSAL GROUPS "HELD FOR SALE" AND RELATED TO DISCOUNTINUED                   |        |
|             | OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS  | 179    |
| XII.        | EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS  | 179    |
| XIII.       | EXPLANATIONS ON PROPERTY AND EQUIPMENT  | 180    |
| XIV.        | EXPLANATIONS ON LEASING TRANSACTIONS  | 180    |
| XV.         | EXPLANATIONS ON PROVISIONS, CONTINGENT ASSET AND LIABILITIES  | 181    |
| XVI.        | EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS  | 181    |
| XVII.       | EXPLANATIONS ON TAXATION  | 183    |
| XVIII.      | . EXPLANATIONS ON BORROWING   | 185    |

|           | P  | age Number |
|-----------|--|------------|
| XIX.      | EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES   | 185        |
| XX.       | EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES  | 185        |
| XXI.      | EXPLANATIONS ON GOVERNMENT GRANTS  | 185        |
| XXII.     | . CASH AND CASH EQUIVALENTS  | 186        |
|           | I. EXPLANATIONS ON SEGMENT REPORTING   | 186        |
| XXI\      | V. EXPLANATIONS ON OTHER MATTERS   | 186        |
| SEC       | TION FOUR  |            |
| Expl      | lanations Related to the Financial Position and Risk Management of the Bank  |            |
| l.        | EXPLANATIONS ON THE COMPONENTS OF SHAREHOLDERS' EQUITY   | 186        |
| II.       | EXPLANATIONS ON CREDIT RISK  | 192        |
| III.      | EXPLANATIONS ON THE CURRENCY RISK  | 205        |
| IV.       | EXPLANATIONS ON THE INTEREST RATE RISK   | 209        |
| V.        | EXPLANATIONS ON THE POSITION RISK OF EQUITY INSTRUMENTS  | 212        |
|           | EXPLANATIONS ON THE LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO   | 213        |
|           | EXPLANATIONS ON LEVERAGE RATIO   | 219        |
|           | EXPLANATIONS ON RISK MANAGEMENT  | 220        |
| IX.       | EXPLANATIONS ON HEDGE ACCOUNTING   | 249        |
| X.        | EXPLANATIONS ON OPERATING SEGMENTS  EXPLANATIONS ON THE FAIR VALUE REALIZATION OF FINANCIAL ASSETS AND LIABILITIES   | 250<br>253 |
|           | EXPLANATIONS ON THE FAIR VALUE REALIZATION OF FINANCIAL ASSETS AND LIABILITIES  EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ON ACCOUNT OF OTHER PARTIES | 255<br>255 |
|           |  | 255        |
|           | TION FIVE  |            |
|           | lanations and Notes Related to Unconsolidated Financial Statements   |            |
| I.        | EXPLANATIONS AND NOTES RELATED TO ASSETS   | 255        |
| II.       | EXPLANATIONS AND NOTES RELATED TO LIABILITIES  | 274        |
| III.      | EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS   | 282        |
| IV.<br>V. | EXPLANATIONS AND NOTES RELATED TO STATEMENT OF PROFIT OR LOSS  | 286<br>292 |
|           | EXPLANATIONS AND NOTES RELATED TO THE CHANGES IN SHAREHOLDERS' EQUITY  EXPLANATIONS AND NOTES RELATED TO THE CASH FLOW STATEMENT                                     | 292        |
|           | EXPLANATIONS AND NOTES RELATED TO THE CASH PLOW STATEMENT  EXPLANATIONS AND NOTES RELATED TO RISK GROUP THAT THE BANK BELONGS TO                                     | 292        |
|           | EXPLANATIONS AND NOTES RELATED TO SUBSEQUENT EVENTS  | 294        |
| IX.       | EXPLANATIONS AND NOTES RELATED TO DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN  |            |
| ., .,     | REPRESENTATIVES OF THE BANK  | 295        |
| SEC       | TION SIX   |            |
| Othe      | er Explanations  |            |
| I.        | INFORMATION ON THE BANK'S RATING THAT HAS BEEN DETERMINED BY INTERNATIONAL RATING AGENCIES   | 295        |
| 11.       | OTHER EXPLANATIONS ON THE BANK'S OPERATIONS  | 296        |
| SEC       | TION SEVEN   |            |
| Expl      | lanations on Independent Audit Report  |            |
| I.        | EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT   | 296        |
|           | EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITOR   | 296        |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### **SECTION ONE**

#### **GENERAL INFORMATION ABOUT THE BANK**

#### I. HISTORY OF THE BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS TO LEGAL STATUS

The foundation of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. ("Ziraat Bankası" or "the Bank") is based on Government Funds established in 1863. In 1883, Government Funds were replaced with Benefit Funds. The Bank was officially established by the re-organization of the Benefit Funds in 1888, to grant loans to farmers, to accept interest-bearing deposits and to act as a moneylender and an intermediary for agricultural operations. All shares of the Bank, which was given the authority to perform all the banking activities, belonged to the Republic of Türkiye Prime Ministry Undersecretariat of Treasury ("Treasury") transferred to the Turkish Wealth Fund with the decision of the Council of Ministers numbered 2017/9756 dated 24 January 2017. The Bank's head office is located in Ankara.

II. EXPLANATION ABOUT THE BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE BANK WHO ARE IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY) AND THE GROUP THE BANK BELONGS TO

The total share capital of the Bank is TL 34.900.000 This capital is divided into 34.900.000 registered share with a nominal value of TL each and is fully paid. The Bank's sole and controlling shareholder is the Türkiye Wealth Fund.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### III. INFORMATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, CEO AND EXECUTIVE VICE PRESIDENTS, CHANGES IN THESE MATTERS (IF ANY) AND SHARES OF THE BANK THEY POSSESS

| Name                              | Administrative Function                         |
|-----------------------------------|---|
| Members of the Board of Directors |   |
| Burhaneddin TANYERİ               | Chairman  |
| Alpaslan ÇAKAR                    | CEO and Member                                  |
| Veysi KAYNAK                      | Vice Chairman and Member                        |
| Dr. Ahmet GENÇ                    | Member  |
| Faruk ÇELİK                       | Member  |
| Fazlı KILIÇ                       | Member  |
| Feyzi ÇUTUR                       | Member  |
| Mahmut KAÇAR                      | Member  |
| Serruh KALELİ                     | Member  |
| Audit Committee Members           |   |
| Fazlı KILIÇ                       | Member  |
| Mahmut KAÇAR                      | Member  |
| <b>Executive Vice Presidents</b>  |   |
| Cüneyt SAĞLIK                     | Digital Banking and Payment Systems             |
| Emrah GÜNDÜZ                      | Banking Operations and Corporate Communications |
| Ferhat PİŞMAF                     | Corporate Banking                               |
| Mehmet Şükrü TAŞCI                | Credit Allocation and Management                |
| Recep TÜRK                        | Credit Risk Monitoring and Liquidation          |
| Yüksel CESUR                      | Retail Banking                                  |

The Bank's Chairman and Members of the Board of Directors, Members of the Audit Committee, General Manager and Deputy General Managers do not own any shares of the Bank.

#### IV. INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO THE BANK

| Name/Trade Name Amount of Share |            | Percentage | Name/Trade Name | Amount of Share |
|---------------------------------|------------|------------|-----------------|-----------------|
| Türkiye Wealth Fund             | 34.900.000 | 100        | 34.900.000      | -               |

The Bank's sole shareholder is the Türkiye Wealth Fund.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### V. SUMMARY INFORMATION ON THE BANK'S ACTIVITIES AND SERVICES

The purpose of activity of the Bank is stated in articles of association as to perform all kinds of banking activities including acceptance of deposits. For this purpose, the Bank can perform all sorts of operations, without prejudice to the provisions of the banking regulations and other legislations, such as launching all kinds of cash and non-cash loans in terms of Turkish Lira and foreign currencies, acting as an intermediary in trade and issue of the financial instruments that are used in local and international markets, performing investment banking transactions, forwards dealing in domestic and foreign futures markets, providing funds from interbank money market, domestic and foreign markets, making all kinds of capital market transactions, acting as an intermediary in export and import transactions, acting as an agency for insurance and other financial institutions, participating in all sort of partnership that is founded by domestic or foreign banks or participated by them within the terms of the related legislation or establishing new partnerships for this purpose, performing all kinds of transactions, such as; acquiring limited real and personal claims like all kinds of movable and immovable goods, industrial and intellectual properties, right of usufruct, easement, superficies and disposing and transferring acquired properties and rights, placing pledge and mortgage on those properties and rights, releasing pledged and mortgaged items and declaring leasing agreements and sale commitments to the registry office.

As of 31 December 2022, the Bank has 1,733 domestic branches (31 December 2021: 1,727 domestic branches), London branch abroad in England, Baghdad and Erbil branches in Iraq, Athens, Komotini and Xanthi branches in Greece, Sofia, Ploydiv, Kardzhali, Varna and Burgas branches in Bulgaria, Jeddah branch in Saudi Arabia, Pristina, Prizren, Peja and Ferizaj branches in Kosovo, Bahrain branch in Bahrain, Nicosia, Kyrenia, Guzelyurt, Famagusta, Gonyeli, Taşkınköy, Karaoğlanoğlu and İskele branches in TRNC, with a total of 25 branches and a general total of 1.758 branches. As of 31 December 2022, the Bank's number employee is 24.484 (31 December 2021: 24.607).

VI. DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANKS AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS

According to Communiqué regarding the Preparation of the Consolidated Financial Statements and Turkish Accounting Standards, Arap Türk Bankası A.Ş., one of the associates of the Bank, and Turkmen Turkish Joint Stock Commercial Bank, jointly controlled partnership of the Bank, are accounted by using equity method in the consolidated financial statements of the Bank.

As Ziraat Teknoloji A.Ş. and Ziraat Finansal Teknolojiler Elektronik Para ve Ödeme Hizmetleri A.Ş. are non-financial subsidiaries of the Bank, is not consolidated in the consolidated financial statements of the Bank in accordance with Communiqué of the Preparation Consolidated Financial Statements. Bileşim Finansal Teknolojiler ve Ödeme Sistemleri A.Ş. is non-financial associates of the Bank is not consolidated in the consolidated financial statements. Central Oto Kiralama A.Ş., ZG Tarım Piyasaları A.Ş., which are subsidiaries of Ziraat Girişim Sermayesi Yatırım Ortaklığı A.Ş. and its subsidiaries, ZY Elektrikli Traktör San. ve Tic. A.Ş. and MESA İmalat Sanayi ve Ticaret A.Ş. as they are not financial institutions, they are not consolidated. All other associates and subsidiaries are fully consolidated.

With the Bank's Extraordinary General Assembly Resolution dated 13 December 2022, it was decided to establish Ziraat Bank Education Foundation (Foundation). The Foundation was established on 30 December 2022 to carry the Bank's deep-rooted education experience, which has been going on for nearly 100 years, to a different point. The Bank will continue to contribute to the Türkiye Banking Sector with the Education Foundation, which will become operational after the legal processes are completed.

VII. CURRENT OR LIKELY, ACTUAL OR LEGAL BARRIERS TO IMMEDIATE TRANSFER OF EQUITY OR REPAYMENT OF DEBTS BETWEEN **BANK AND ITS SUBSIDIARIES** 

None

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### **SECTION TWO**

#### **Unconsolidated Financial Statements**

- I. Balance Sheet (Statement of Financial Position)-Assets
- II. Balance Sheet (Statement of Financial Position)-Liabilities
- III. Statement of Off-Balance Sheet Commitments
- IV. Statement of Profit or Loss
- V. Statement of Profit or Loss and Other Comprehensive Income
- VI. Statement of Changes in Shareholders' Equity
- VII. Statement of Cash Flows
- VIII. Statement of Profit Distribution

# UNCONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

| J- RΔI | LANCE SHEET (STATEMENT OF                         | Note<br>(Section | 3             | Current Period<br>1 December 20 |               | 3           | Prior Period<br>1 December 20 | 21            |
|--------|---|------------------|---------------|---------------------------------|---------------|-------------|-------------------------------|---------------|
|        | NCIAL POSITION) ASSETS                            | Five I)          | TL            | FC                              | Total         | TL          | FC                            | Total         |
| I.     | FINANCIAL ASSETS (Net)                            | ,                | 236.867.343   |                                 | 829.089.047   | 156.891.377 |                               | 530.926.855   |
| 1.1    | Cash and Cash Equivalents                         |                  | 34.126.115    | 357.118.201                     | 391.244.316   | 24.359.462  | 197.701.960                   | 222.061.422   |
| 1.1.1  | Cash and Balances with Central Bank               | (1)              | 28.245.022    | 346.153.321                     | 374.398.343   | 23.319.411  | 185.466.575                   | 208.785.986   |
| 1.1.2  | Banks   | (4)              | 505.686       | 10.965.746                      | 11.471.432    | 761.150     | 12.236.212                    | 12.997.362    |
| 1.1.3  | Money Markets Receivables                         |                  | 5.380.282     | -                               | 5.380.282     | 281.931     | -                             | 281.931       |
| 1.1.4  | Expected Loss Provision (-)                       |                  | 4.875         | 866                             | 5.741         | 3.030       | 827                           | 3.857         |
| 1.2    | Financial Assets at Fair Value Through Profit or  |                  |               |                                 |               |             |                               |               |
|        | Loss  | (2)              | 4.302.137     | 28.992.742                      | 33.294.879    | 1.936.236   | 24.723.476                    | 26.659.712    |
| 1.2.1  | Government Debt Securities                        |                  | 198.276       | 27.692.529                      | 27.890.805    | 131.441     | 23.766.048                    | 23.897.489    |
| 1.2.2  | Equity Instruments                                |                  | -             |                                 |               | -           |                               | -             |
| 1.2.3  | Other Financial Assets                            |                  | 4.103.861     | 1.300.213                       | 5.404.074     | 1.804.795   | 957.428                       | 2.762.223     |
| 1.3    | Financial Assets at Fair Value Through Other      |                  |               |                                 |               |             |                               |               |
|        | Comprehensive Income                              | (5),(6)          | 195.185.687   | 200.487.478                     | 395.673.165   | 120.157.761 | 149.999.396                   | 270.157.157   |
| 1.3.1  | Government Debt Securities                        |                  | 193.770.230   | 199.565.626                     | 393.335.856   | 119.331.986 | 149.301.458                   | 268.633.444   |
| 1.3.2  | Equity Instruments                                |                  | 885.974       | 41.654                          | 927.628       | 301.892     | 46.511                        | 348.403       |
| 1.3.3  | Other Financial Assets                            |                  | 529.483       | 880.198                         | 1.409.681     | 523.883     | 651.427                       | 1.175.310     |
| 1.4    | Derivative Financial Assets                       | (3)              | 3.253.404     | 5.623.283                       | 8.876.687     | 10.437.918  | 1.610.646                     | 12.048.564    |
| 1.4.1  | Derivative Financial Assets at Fair Value Through |                  |               |                                 |               |             |                               |               |
|        | Profit or Loss                                    |                  | 3.253.404     | 5.623.283                       | 8.876.687     | 10.437.918  | 1.610.646                     | 12.048.564    |
| 1.4.2  | Derivative Financial Assets at Fair Value Through |                  |               |                                 |               |             |                               |               |
|        | Other Comprehensive Income                        |                  |               |                                 |               |             |                               |               |
| II.    | FINANCIAL ASSETS MEASURED AT AMORTISED            |                  | 983.847.530   | 393.877.661                     | 1.377.725.191 | 522.895.453 | 271.013.864                   | 793.909.317   |
| 2.1    | COST (Net)  | (7)              |               | 349.603.094                     |               |             |                               |               |
| 2.1    | Loans Descivebles                                 | (7)              | 910.747.750   | 349.003.094                     | 1.266.350.850 | 557.517.622 | 240.886.067                   | 778.403.889   |
| 2.3    | Lease Receivables Factoring Receivables           | (12)             |               |                                 |               |             |                               |               |
| 2.4    | Other Financial Assets Measured at Amortized      |                  |               |                                 |               |             |                               |               |
| 2.4    | Cost  | (8)              | 114.911.984   | 44.439.493                      | 159.351.477   | 14.359.307  | 30.224.509                    | 44.583.816    |
| 2.4.1  | Government Debt Securities                        | (0)              | 111.764.300   | 43.408.245                      | 155.172.545   | 14.243.051  | 29.999.817                    | 44.242.868    |
| 2.4.2  | Other Financial Assets                            |                  | 3.147.684     | 1.031.248                       | 4.178.932     | 116.256     | 224.692                       | 340.948       |
| 2.5    | Expected Credit Loss (-)                          |                  | 47.812.210    | 164.926                         | 47.977.136    | 28.981.676  | 96.712                        | 29.078.388    |
| III.   | NON-CURRENT ASSETS OR DISPOSAL                    |                  | 47.012.210    | 104.520                         | 47.377.130    | 20.301.070  | 30.712                        | 23.070.300    |
| 111.   | GROUPS "HELD FOR SALE" AND "HELD FROM             |                  |               |                                 |               |             |                               |               |
|        | DISCOUNTINUED OPERATIONS" (Net)                   | (15)             | 6.853.866     | -                               | 6.853.866     | 5.118.932   | -                             | 5.118.932     |
| 3.1    | Held for Sale Purpose                             |                  | 6.853.866     | -                               | 6.853.866     | 5.118.932   | -                             | 5.118.932     |
| 3.2    | Held from Discontinued Operations                 |                  | -             | -                               | -             | -           | -                             | -             |
| IV.    | EQUITY INVESTMENTS                                |                  | 35.291.161    | 7.913.605                       | 43.204.766    | 14.964.022  | 6.023.868                     | 20.987.890    |
| 4.1    | Investments in Associates (Net)                   | (9)              | 216.867       | -                               | 216.867       | 152.904     | -                             | 152.904       |
| 4.1.1  | Associates Valued Based on Equity Method          | (-)              |               | _                               |               | -           | _                             |               |
| 4.1.2  | Unconsolidated Associates                         |                  | 216.867       | _                               | 216.867       | 152.904     | _                             | 152.904       |
| 4.2    | Subsidiaries (Net)                                | (10)             | 35.074.294    | 7.006.700                       | 42.080.994    | 14.811.118  | 5.799.195                     | 20.610.313    |
| 4.2.1  | Unconsolidated Financial Subsidiaries             | (.0)             | 34.939.335    | 7.006.700                       | 41.946.035    | 14.759.292  | 5.799.195                     | 20.558.487    |
| 4.2.2  | Unconsolidated Non-Financial Subsidiaries         |                  | 134.959       | -                               | 134.959       | 51.826      | -                             | 51.826        |
| 4.3    | Entities under Common Control (Joint Ventures)    |                  | 154.555       |                                 | 154.555       | 31.020      |                               | 51.020        |
|        | (Net)   | (11)             | -             | 906.905                         | 906.905       |             | 224.673                       | 224.673       |
| 4.3.1  | Joint Ventures Valued Based on Equity Method      |                  | -             | -                               | -             | -           | _                             | -             |
| 4.3.2  | Unconsolidated Joint Ventures                     |                  | -             | 906.905                         | 906.905       | -           | 224.673                       | 224.673       |
| V.     | PROPERTY AND EQUIPMENT (Net)                      | (16)             | 16.137.593    | 85.466                          | 16.223.059    | 6.593.997   | 60.795                        | 6.654.792     |
| VI.    | INTANGIBLE ASSETS (Net)                           | (19)             | 2.229.670     | 42.931                          | 2.272.601     | 1.328.388   | 36.707                        | 1.365.095     |
| 6.1    | Goodwill  |                  | -             |                                 | -             | -           |                               | -             |
| 6.2    | Other   |                  | 2.229.670     | 42.931                          | 2.272.601     | 1.328.388   | 36.707                        | 1.365.095     |
| VII.   | INVESTMENT PROPERTY (Net)                         | (14)             | -             | -                               | -             | -           |                               | -             |
| VIII.  | CURRENT TAX ASSET                                 | 41.17            | -             | -                               | -             |             | -                             |               |
| IX.    | DEFERRED TAX ASSET                                | (20)             | _             |                                 |               | 1.519.079   |                               | 1.519.079     |
| χ.     | OTHER ASSETS (Net)                                | (22)             | 31.548.535    | 4.747.959                       | 36.296.494    | 8.116.674   | 2.291.634                     | 10.408.308    |
|        |   | \/               | 22            |                                 |               |             |                               |               |
|        | TOTAL ASSETS                                      |                  | 1.312.775.698 | 998.889.326                     | 2.311.665.024 | 717,427.922 | 653,462.346                   | 1.370.890.268 |
|        |   |                  |               |                                 |               |             |                               |               |

# UNCONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|        |   | Note                 |             | Current Period        | 2             | 7           | Prior Period         | 1           |
|--------|---|----------------------|-------------|-----------------------|---------------|-------------|----------------------|-------------|
|        | ANCE SHEET (STATEMENT OF  | (Section<br>Five II) |             | 31 December 202<br>FC | Z<br>Total    | 3<br>TL     | 1 December 202<br>FC | Total       |
| I.     | DEPOSITS  | (1)                  | 917.910.341 | 821.358.519           | 1.739.268.860 | 380.837.924 | 567.848.691          | 948.686.615 |
| II.    | FUNDS BORROWED  | (3)                  | 10.407.287  | 99.798.785            | 110.206.072   | 394,280     | 58.922.381           | 59.316.661  |
| III.   | MONEY MARKETS BORROWINGS  | (4)                  | 21.024.860  | 64.037.829            | 85.062.689    | 139.646.059 | 37.053.037           | 176.699.096 |
| IV.    | SECURITIES ISSUED (Net)   | (5)                  | 1.010.690   | 26.757.289            | 27.767.979    | 1.010.690   | 25.151.351           | 26.162.041  |
| 4.1    | Bills   | (3)                  | -           | 644.547               | 644.547       | -           | 97.988               | 97.988      |
| 4.2    | Asset Backed Securities   |                      |             | -                     | -             |             |                      | 37.300      |
| 4.3    | Bonds   |                      | 1.010.690   | 26.112.742            | 27.123.432    | 1.010.690   | 25.053.363           | 26.064.053  |
| V.     | FUNDS   |                      | 34.703      | 20.112.742            | 34.703        | 31.956      | 23.033.303           | 31.956      |
| 5.1    | Borrower Funds  |                      | 34.703      |                       | 34.703        | 31.330      |                      | 31.330      |
| 5.2    | Other   |                      | 34.703      |                       | 34.703        | 31.956      |                      | 31.956      |
| VI.    | FINANCIAL LIABILITIES AT FAIR VALUE   |                      | ,           |                       |               |             |                      | 31.930      |
|        | THROUGH PROFIT OR LOSS  |                      | -           |                       | -             | -           | -                    |             |
| VII.   | DERIVATIVE FINANCIAL LIABILITIES  | (2)                  | 230.714     | 2.925.405             | 3.156.119     | 1.202.899   | 2.388.020            | 3.590.919   |
| 7.1    | Derivative Financial Liabilities at Fair Value<br>Through Profit or Loss                                |                      | 230.714     | 2.925.405             | 3.156.119     | 1.202.899   | 2.388.020            | 3.590.919   |
| 7.2    | Derivative Financial Liabilities at Fair Value<br>Through Other Comprehensive Income                    |                      |             |                       |               | _           | -                    | -           |
| VIII.  | FACTORING LIABILITIES   |                      | -           | -                     | -             | -           | -                    | -           |
| IX.    | LEASE LIABILITIES (Net)   | (7)                  | 1.367.826   | 40.791                | 1.408.617     | 747.354     | 42.129               | 789.483     |
| х.     | PROVISIONS  | (9)                  | 48.706.257  | 32.511                | 48.738.768    | 9.042.970   | 17.042               | 9.060.012   |
| 10.1   | Restructuring Provisions  |                      | _           | _                     | -             | -           | -                    | _           |
| 10.2   | Reserve for Employee Benefits   |                      | 6.744.741   | -                     | 6.744.741     | 1.723.250   | -                    | 1.723.250   |
| 10.3   | Insurance Technical Provisions (Net)  |                      | -           | -                     | -             | -           | -                    | -           |
| 10.4   | Other Provisions  |                      | 41.961.516  | 32.511                | 41.994.027    | 7.319.720   | 17.042               | 7.336.762   |
| XI.    | CURRENT TAX LIABILITY   | (10)                 | 7.769.264   | 29.300                | 7.798.564     | 1.259.239   | 13.192               | 1.272.431   |
| XII.   | DEFERRED TAX LIABILITY  | (10)                 | 279.092     | -                     | 279.092       | -           | -                    | -           |
| XIII.  | LIABILITIES RELATED TO NON-CURRENT ASSETS "HELD FOR SALE" AND "HELD FROM DISCONTINUED OPERATIONS" (Net) | (11)                 | _           | _                     | _             | _           | _                    | -           |
| 13.1   | Held for Sale Purpose   |                      | -           |                       | -             | -           | -                    | -           |
| 13.2   | Held from Discontinued Operations   |                      | -           | -                     | -             | -           | -                    | -           |
| XIV.   | SUBORDINATED DEBT INSTRUMENTS   | (12)                 | -           | 28.949.062            | 28.949.062    | -           | 21.427.601           | 21.427.601  |
| 14.1   | Loans   |                      | -           | _                     | -             | -           | -                    | -           |
| 14.2   | Other Debt Instruments  |                      | -           | 28.949.062            | 28.949.062    | -           | 21.427.601           | 21.427.601  |
| XV.    | OTHER LIABILITIES   | (6)                  | 45.004.077  | 11.510.559            | 56.514.636    | 22.674.910  | 4.078.784            | 26.753.694  |
| XVI.   | SHAREHOLDERS' EQUITY  | (13)                 | 227.943.969 | (25.464.106)          | 202.479.863   | 108.064.597 | (10.964.838)         | 97.099.759  |
| 16.1   | Paid-in capital   |                      | 34.900.000  | -                     | 34.900.000    | 13.100.000  | -                    | 13.100.000  |
| 16.2   | Capital Reserves  |                      | -           | -                     | -             | -           | -                    | -           |
| 16.2.1 | Share Premium   |                      | -           | -                     | -             | -           | -                    | -           |
| 16.2.2 | Share Cancellation Profits  |                      | _           |                       | -             | -           | -                    | -           |
| 16.2.3 | Other Capital Reserves  |                      | -           | -                     | -             | -           | -                    | -           |
| 16.3   | Accumulated Other Comprehensive Income or<br>Expense Not Reclassified Through Profit or Loss            |                      | 40.631.246  | (5.661.848)           | 34.969.398    | 17.819.572  | (1.966.165)          | 15.853.407  |
| 16.4   | Accumulated Other Comprehensive Income or   |                      |             |                       |               |             |                      |             |
| 16 F   | Expense Reclassified Through Profit or Loss   |                      | 37.318.737  | (19.802.258)          | 17.516.479    | 3.162.858   | (8.998.673)          | (5.835.815) |
| 16.5   | Profit Reserves   |                      | 73.956.519  | -                     | 73.956.519    | 67.627.159  |                      |             |
| 16.5.1 | Legal Reserves  |                      | 5.779.782   |                       | 5.779.782     | 5.463.080   | -                    | 5.463.080   |
| 16.5.2 | Status Reserves   |                      |             |                       | 60 176 777    |             |                      | 62164070    |
| 16.5.3 | Extraordinary Reserves  |                      | 68.176.737  | -                     | 68.176.737    | 62.164.079  | -                    | 62.164.079  |
| 16.5.4 | Other Profit Reserves   |                      | 41 177 467  |                       | 41 177 467    | 6 755 000   |                      | 6 755 000   |
| 16.6   | Prior Pariods' Profit or (Loss)   |                      | 41.137.467  | -                     | 41.137.467    | 6.355.008   | -                    | 6.355.008   |
| 16.6.1 | Prior Periods' Profit or (Loss)   |                      | 45.090      |                       | 45.090        | 63.699      | -                    | 63.699      |
| 16.6.2 | Current Period Profit or (Loss)   |                      | 41.092.377  |                       | 41.092.377    | 6.291.309   | -                    | 6.291.309   |
|        | TOTAL LIABILITIES AND   |                      |             |                       |               |             |                      |             |

### **UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2022**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

| III. STA       | ATEMENT OF OFF-BALANCE SHEET   | Note<br>(Section |             | Current Period<br>December 202 | 2                     | 3           | Prior Period<br>1 December 202 | 1            |
|----------------|--|------------------|-------------|--------------------------------|-----------------------|-------------|--------------------------------|--------------|
|                | ITMENTS  | Five III)        | TL          | FC                             | Total                 | TL          | FC                             | Total        |
| A.             | BALANCE SHEET COMMITMENTS (I+II+III)                                   |                  | 443.044.881 | 926.343.332                    | 1.369.388.213         | 237.933.561 | 657.847.925                    | 895.781.486  |
| I.             | GUARANTEES AND WARRANTIES  | (1), (3)         | 139.416.948 | 275.237.703                    | 414.654.651           | 56.163.538  | 206.409.718                    | 262.573.256  |
| 1.1            | Letters of Guarantee   |                  | 123.250.008 | 197.439.272                    | 320.689.280           | 53.164.164  | 131.292.450                    | 184.456.614  |
| 1.1.1          | Guarantees Subject to State Tender<br>Law                              |                  | 3.652.771   | 28.243.145                     | 31.895.916            | 1.725.374   | 24.260.049                     | 25.985.423   |
| 1.1.2          | Guarantees Given for Foreign Trade<br>Operations                       |                  | 97.271.017  | 133.916.200                    | 231.187.217           | 44.923.837  | 76.456.270                     | 121.380.107  |
| 1.1.3          | Other Letters of Guarantee   |                  | 22.326.220  | 35.279.927                     | 57.606.147            | 6.514.953   | 30.576.131                     | 37.091.084   |
| 1.2            | Bank Acceptances   |                  | 1.808.014   | 10.394.731                     | 12.202.745            | 211.032     | 11.723.519                     | 11.934.551   |
| 1.2.1          | Import Letter of Acceptance  |                  | 1.808.014   | 10.376.020                     | 12.184.034            | 211.032     | 11.720.128                     | 11.931.160   |
| 1.2.2          | Other Bank Acceptances   |                  | -           | 18.711                         | 18.711                | -           | 3.391                          | 3.391        |
| 1.3            | Letters of Credit  |                  | 1.446.907   | 65.974.036                     | 67.420.943            | 845.948     | 59.326.676                     | 60.172.624   |
| 1.3.1          | Documentary Letters of Credit  |                  | 1.446.907   | 65.931.029                     | 67.377.936            | 845.948     | 59.296.678                     | 60.142.626   |
| 1.3.2          | Other Letters of Credit  |                  | -           | 43.007                         | 43.007                | -           | 29.998                         | 29.998       |
| 1.4            | Prefinancing Given as Guarantee  |                  | _           | -                              | -                     | _           | -                              | -            |
| 1.5            | Endorsements   |                  | 12.912.019  | 1.429.664                      | 14.341.683            | 1.942.394   | 4.067.073                      | 6.009.467    |
| 1.5.1          | Endorsements to the Central Bank of Türkiye                            |                  | 12.912.019  | 1.429.664                      | 14.341.683            | 1.942.394   | 4.067.073                      | 6.009.467    |
| 1.5.2          | Other Endorsements   |                  | 12.512.015  | 1.423.004                      | 14.541.005            | 1.542.554   | 4.007.073                      | 0.003.407    |
| 1.6            | Purchase Guarantees for Securities                                     |                  |             |                                |                       |             |                                | <del>-</del> |
| 1 7            | Issued   |                  |             |                                |                       |             | -                              |              |
| 1.7            | Factoring Guarantees   |                  | -           | -                              | -                     | -           |                                |              |
| 1.8            | Other Guarantees   |                  | <u> </u>    | -                              | -                     |             |                                |              |
| 1.9            | Other Collaterals  COMMITMENTS   |                  |             |                                |                       |             |                                | -            |
| II.            |  | (4) (7)          | 198.675.812 | 27.851.451                     | 226.527.263           | 112.493.520 | 25.614.771                     | 138.108.291  |
| 2.1            | Irrevocable Commitments  | (1), (3)         | 198.675.812 | 27.851.451                     | 226.527.263           | 112.493.520 | 25.614.771                     | 138.108.291  |
| 2.1.1<br>2.1.2 | Asset Purchase Commitments  Deposit Purchase and Sales                 |                  | 16.255.671  | 22.607.820                     | 38.863.491            | 5.931.540   | 18.329.423                     | 24.260.963   |
| 2.1.3          | Commitments Share Capital Commitments to                               |                  | 150,000     |                                | 150,000               | 3.150       |                                | 7150         |
| 214            | Associates and Subsidiaries  |                  | 150.000     | 3.956                          | 150.000<br>51.525.638 | 22.868.861  | 19.212                         | 3.150        |
| 2.1.4          | Loan Granting Commitments Securities Issue Brokerage                   |                  | 51.521.682  | 3.956                          | 51.525.038            | 22.808.801  | -                              | 22.888.073   |
| 2.1.6          | Commitments Commitments for Reserve                                    |                  | -           | -                              | -                     | -           | -                              |              |
|                | Requirements   |                  | -           | -                              | -                     |             | -                              | -            |
| 2.1.7          | Commitments for Cheque Payments  |                  | 10.117.968  | -                              | 10.117.968            | 6.609.633   | -                              | 6.609.633    |
| 2.1.8          | Tax and Fund Liabilities from Export Commitments                       |                  | -           | -                              | -                     | -           | -                              | -            |
| 2.1.9          | Commitments for Credit Card Limits                                     |                  | 100.861.357 | -                              | 100.861.357           | 61.707.772  | -                              | 61.707.772   |
| 2.1,10         | Commitments for Credit Cards and Banking Services Promotions           |                  | 162.372     | -                              | 162.372               | 101.762     | -                              | 101.762      |
| 2.1,11         | Receivables from Short Sale<br>Commitments of Marketable<br>Securities |                  | _           | _                              | _                     | _           | -                              | _            |
| 2.1,12         | Payables for Short Sale<br>Commitments of Marketable<br>Securities     |                  | _           | _                              | _                     | _           | _                              | _            |
| 2.1,13         | Other Irrevocable Commitments  |                  | 19.606.762  | 5.239.675                      | 24.846.437            | 15.270.802  | 7.266.136                      | 22.536.938   |
| 2.2            | Revocable Commitments  |                  | -           | -                              | -                     | -           | -                              | -            |
| 2.2.1          | Revocable Loan Granting<br>Commitments                                 |                  | _           | _                              | _                     | _           | _                              |              |
| 2.2.2          | Other Revocable Commitments  |                  | _           | _                              |                       |             |                                |              |
| III.           | DERIVATIVE FINANCIAL   |                  |             |                                |                       |             |                                |              |
|                | INSTRUMENTS  | (2)              | 104.952.121 | 623.254.178                    | 728.206.299           | 69.276.503  | 425.823.436                    | 495.099.939  |
| 3.1            | Hedging Derivative Financial<br>Instruments                            |                  |             |                                | -                     |             | -                              | -            |
| 3.1.1          | Transactions for Fair Value Hedge                                      |                  | -           | -                              | -                     | -           | -                              | -            |
| 3.1.2          | Transactions for Cash Flow Hedge                                       |                  | -           | -                              | -                     | -           | -                              |              |

# UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

| III. STA | TEMENT OF OFF-BALANCE SHEET   | Note<br>(Section |               | Current Period<br>I December 202 | 2             |               | 21            |               |
|----------|---|------------------|---------------|----------------------------------|---------------|---------------|---------------|---------------|
|          | TMENTS  | Five III)        | TL            | FC                               | Total         | TL            | FC            | Tota          |
|          |   |                  |               |                                  |               |               |               |               |
| 3.1.3    | Transactions for Foreign Net<br>Investment Hedge                    |                  |               | -                                | _             | _             |               |               |
| 3.2      | Trading Derivative Financial<br>Instruments                         |                  | 104.952.121   | 623.254.178                      | 728.206.299   | 69.276.503    | 425.823.436   | 495.099.939   |
| 3.2.1    | Forward Foreign Currency Buy/Sell<br>Transactions                   |                  | 1.079.526     | 1.022.713                        | 2.102.239     | 4.835.428     | 7.257.118     | 12.092.546    |
| 3.2.1.1  | Forward Foreign Currency<br>Transactions-Buy                        |                  | 898.509       | 229.297                          | 1.127.806     | 2.421.698     | 3.628.653     | 6.050.35      |
| 3.2.1.2  | Forward Foreign Currency<br>Transactions-Sell                       |                  | 181.017       | 793.416                          | 974.433       | 2.413.730     | 3.628.465     | 6.042.19      |
| 3.2.2    | Swap Transactions Related to<br>Foreign Currency and Interest Rates |                  | 100.584.309   | 610.138.769                      | 710.723.078   | 64.441.075    | 408.569.888   | 473.010.96    |
| 3.2.2.1  | Foreign Currency Swap-Buy   |                  | 22.688.302    | 282.745.839                      | 305.434.141   | 4.980.360     | 193.274.290   | 198.254.650   |
| 3.2.2.2  |   |                  | 77.616.007    | 222.289.742                      | 299.905.749   | 59.090.715    | 131.020.654   | 190.111.369   |
|          | Interest Rate Swap-Buy  |                  | 140.000       | 52.551.594                       | 52.691.594    | 185.000       | 42.137.472    | 42.322.472    |
|          | Interest Rate Swap-Sell   |                  | 140.000       | 52.551.594                       | 52.691.594    | 185.000       | 42.137.472    | 42.322.47     |
| 3.2.3    | Foreign Currency, Interest rate and Securities Options              |                  | 2.588.463     | 11.531.741                       | 14.120.204    | -             | 9.996.430     | 9.996.430     |
| 3.2.3.1  | · · · · · · · · · · · · · · · · · · ·                               |                  | 1.205.579     | 5.851.074                        | 7.056.653     |               | 4.998.463     | 4.998.46      |
|          | Foreign Currency Options-Sell                                       |                  | 1.382.884     | 5.680.667                        | 7.063.551     |               | 4.997.967     | 4.997.96      |
|          | Interest Rate Options-Buy   |                  | 1.302.004     | 3.080.007                        | 7.003.331     |               | 4.337.307     | 4.337.30      |
| 3.2.3.4  |   |                  |               |                                  |               |               |               |               |
| 3.2.3.4  |   |                  |               |                                  |               |               |               |               |
|          | Securities Options-Buy Securities Options-Sell                      |                  |               |                                  |               |               |               |               |
|          |   |                  |               |                                  | 1 200 770     |               |               |               |
| 3.2.4    | Foreign Currency Futures  |                  | 699.823       | 560.955                          | 1.260.778     | -             | -             |               |
| 3.2.4.1  | Foreign Currency Futures-Buy  |                  | -             | 560.955                          | 560.955       |               |               |               |
| 3.2.4.2  | Foreign Currency Futures-Sell                                       |                  | 699.823       | -                                |               |               |               |               |
| 3.2.5    | Interest Rate Futures   |                  |               | -                                |               |               |               |               |
| 3.2.5.1  | Interest Rate Futures-Buy   |                  |               | _                                |               |               |               |               |
| 3.2.5.2  | Interest Rate Futures-Sell  |                  |               | -                                |               |               |               |               |
| 3.2.6    | Other   |                  |               | -                                |               |               |               |               |
| В.       | CUSTODY AND PLEDGES RECEIVED  |                  | 7 770 520 046 | 0.47.760.601                     | 4 227 200 647 | 1 052 717 000 | E04 710 F17   | 2 577 071 51  |
| 11/      | (IV+V+VI)   |                  | 3.379.520.046 |                                  | 4.227.280.647 |               | 584.318.513   | 2.537.031.513 |
| IV.      | ITEMS HELD IN CUSTODY   |                  | 585.210.290   | 198.435.705                      | 783.645.995   | 263.653.975   | 121.563.137   | 385.217.112   |
| 4.1      | Customer Fund and Portfolio<br>Balances                             |                  | -             | -                                | -             | -             | -             |               |
| 4.2      | Investment Securities Held in Custody                               |                  | 23.400.765    | 84.080.210                       | 107.480.975   | 14.933.991    | 53.322.559    | 68.256.550    |
| 4.3      | Cheques Received for Collection                                     |                  | 54.866.609    | 2.720.301                        | 57.586.910    | 23.819.347    | 5.134.211     | 28.953.558    |
| 4.4      | Commercial Notes Received for Collection                            |                  | 37.245.905    | 2.216.300                        | 39.462.205    | 21.450.680    | 1.632.830     | 23.083.510    |
| 4.5      | Other Assets Received for Collection                                |                  | 8.816         | -                                | 8.816         | 8.816         | -             | 8.816         |
| 1.6      | Assets Received for Public Offering                                 |                  | 370.354.780   | 4.478.652                        | 374.833.432   | 178.476.218   | 811.746       | 179.287.96    |
| 4.7      | Other Items Under Custody   |                  | 99.331.766    | 104.940.242                      | 204.272.008   | 24.963.274    | 60.661.791    | 85.625.06     |
| 4.8      | Custodians  |                  | 1.649         | -                                | 1.649         | 1.649         | -             | 1.649         |
| ٧.       | PLEDGES RECEIVED  |                  | 2.792.249.655 | 638.206.635                      | 3.430.456.290 | 1.687.499.546 | 454.506.906   | 2.142.006.45  |
| 5.1      | Marketable Securities   |                  | 3.633.077     | 3.962.984                        | 7.596.061     | 2.699.422     | 2.790.764     | 5.490.186     |
| 5.2      | Guarantee Notes   |                  | 37.835.013    | 4.706.254                        | 42.541.267    | 23.434.768    | 5.116.179     | 28.550.94     |
| 5.3      | Commodity   |                  | 919.630       | 283.969                          | 1.203.599     | 919.910       | 205.378       | 1.125.288     |
| 5.4      | Warranty  |                  | -             | -                                | -             | -             | -             |               |
| 5.5      | Immovable   |                  | 2.292.712.885 | 394.481.029                      | 2.687.193.914 | 1.362.885.844 | 281.957.707   | 1.644.843.55  |
| 5.6      | Other Pledged Items   |                  | 457.143.841   | 234.704.393                      | 691.848.234   | 297.554.393   | 164.388.763   | 461.943.150   |
| 5.7      | Pledged Items-Depository  |                  | 5.209         | 68.006                           | 73.215        | 5.209         | 48.115        | 53.32         |
| VI.      | ACCEPTED BILL, GUARANTEES AND WARRANTEES                            |                  | 2.060.101     | 11.118.261                       | 13.178.362    |               | 8.248.470     | 9.807.94      |
|          | TOTAL OFF-BALANCE SHEET<br>COMMITMENTS (A+B)                        |                  | 3.822.564.927 | 1.774.103.933                    | 5.596.668.860 | 2.190.646.561 | 1.242.166.438 | 3.432.812.999 |
|          |   |                  |               |                                  |               |               |               |               |

# **UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AS OF 31 DECEMBER 2022**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|            |  | Note     | Current Period               | Prior Period                    |
|------------|--|----------|------------------------------|---------------------------------|
|            |  | (Section | 1 January-                   | 1 January-                      |
|            | IV. STATEMENT OF PROFIT OR LOSS INCOME AND EXPENSE ITEMS                               | Five IV) | 31 December 2022             |                                 |
| <u>I.</u>  | INTEREST INCOME  | (1)      | 220.630.224                  | 101.997.560                     |
| 1.1        | Interest on Loans  |          | 121.726.287                  | 72.794.604                      |
| 1.2        | Interest on Reserve Requirements   |          | 470.343                      | 1.380.521                       |
| 1.3        | Interest on Banks  |          | 2.404.006                    | 136.647                         |
| 1.4        | Interest on Money Market Transactions  |          | 89.958                       | 1.785                           |
| 1.5        | Interest on Marketable Securities Portfolio  |          | 95.410.008                   | 27.440.109                      |
| 1.5.1      | Fair Value Through Profit or Loss  |          | 655.595                      | 341.089                         |
| 1.5.2      | Fair Value Through Other Comprehensive Income  |          | 66.921.876                   | 23.592.214                      |
| 1.5.3      | Measured at Amortised Cost   |          | 27.832.537                   | 3.506.806                       |
| 1.6        | Financial Lease Interest Income  |          | -<br>F20 C22                 | 247.004                         |
| 1.7<br>II. | Other Interest Income  | (2)      | 529.622                      | 243.894                         |
|            | INTEREST EXPENSE (-) Interest on Deposits  | (2)      | <b>99.147.327</b> 73.694.340 | <b>62.229.826</b><br>41.199.247 |
| 2.1        |  |          |                              |                                 |
| 2.2        | Interest on Funds Borrowed   |          | 3.172.250                    | 1.169.834                       |
| 2.3        | Interest Expense on Money Market Transactions  |          | 11.753.912<br>2.858.366      | 17.261.237<br>2.118.052         |
| 2.4        | Interest on Securities Issued  |          |                              |                                 |
| 2.5        | Interest on Leases   |          | 211.378                      | 113.971                         |
| 2.6        | Other Interest Expenses  |          | 7.457.081                    | 367.485                         |
| III.       | NET INTEREST INCOME (I-II)   |          | 121.482.897                  | 39.767.734                      |
| IV.        | NET FEES AND COMMISSIONS INCOME Fees and Commissions Received                          |          | 13.124.251                   | 5.450.874                       |
| 4.1        |  |          | 17.769.588                   | 7.697.860                       |
| 4.1.1      | Non-cash Loans   |          | 2.651.271                    | 1.267.429                       |
| 4.1.2      | Other  |          | 15.118.317                   | 6.430.431                       |
| 4.2        | Fees and Commissions Paid (-)  |          | 4.645.337                    | 2.246.986                       |
| 4.2.1      | Non-cash Loans   |          | 985                          | 731                             |
| 4.2.2      | Other  | /=>      | 4.644.352                    | 2.246.255                       |
| V.         | DIVIDEND INCOME  | (3)      | 268.092                      | 137.900                         |
| VI.        | TRADING PROFIT/(LOSS) (Net)  | (4)      | 1.915.334                    | (11.043.777)                    |
| 6.1        | Trading Gains/(Losses) on Securities   |          | 2.371.746                    | 649.507                         |
| 6.2        | Gains/(Losses) on Derivative Financial Transactions                                    |          | (8.401.013)                  | (11.746.582)                    |
| 6.3        | Foreign Exchange Gains/(Losses)  | (F)      | 7.944.601                    | 53.298                          |
| VII.       | OTHER OPERATING INCOME   | (5)      | 7.735.953                    | 4.444.305                       |
| VIII.      | GROSS OPERATING INCOME (III+IV+V+VI+VII)   | (6)      | 144.526.527                  | 38.757.036                      |
| IX.        | EXPECTED CREDIT LOSS (-)   | (6)      | 29.545.406                   | 14.956.143                      |
| XI.        | OTHER PROVISION EXPENSES (-)   | (6)      | 28.794.112                   | 374.148<br>5.195.130            |
| XII.       | PERSONNEL EXPENSE (-) OTHER OPERATING EXPENSES (-)                                     | (7)      | 9.210.322<br>15.726.148      |                                 |
| XIII.      | NET OPERATING PROFIT/(LOSS) (VIII-IX-X-XI-XII)   | (7)      | 61.250.539                   | 9.318.173<br>8.913.442          |
| XIV.       | EXCESS AMOUNT RECORDED AS INCOME AFTER MERGER  |          | 01.230.339                   | 0.913.442                       |
| XV.        | PROFIT/LOSS FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED                              |          | -                            |                                 |
| ۸۷.        | BASED ON EQUITY METHOD   |          | _                            | _                               |
| XVI.       | PROFIT/(LOSS) ON NET MONETARY POSITION   |          |                              |                                 |
| XVII.      | PROFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XII++XV)                             | (9)      | 61.250.539                   | 8.913.442                       |
| XVIII.     |  | (10)     | (20.158.162)                 | (2.622.133)                     |
| 18.1       | Current Tax Provision  | (10)     | (30.324.299)                 | (2.793.348)                     |
| 18.2       | Deferred Tax Expense Effect (+)  |          | (4.697.178)                  | (3.449.154)                     |
| 18.3       | Deferred Tax Income Effect (-)   |          | 14.863.315                   | 3.620.369                       |
| XIX.       | CURRENT PERIOD PROFIT/LOSS FROM CONTINUED OPERATIONS (XVI±XVII)                        | (11)     | 41.092.377                   | 6.291.309                       |
| XX.        | INCOME FROM DISCONTINUED OPERATIONS  | (,       | - 4110021077                 |                                 |
| 20.1       | Income from Non-current Assets Held for Sale   |          |                              |                                 |
| 20.2       | Profit from Sales of Associates, Subsidiaries and Entities under Common Control (Joint |          |                              |                                 |
| 20.2       | Ventures)  |          | _                            | _                               |
| 20.3       | Income from Other Discontinued Operations  |          | _                            |                                 |
| XXI.       | EXPENSES FOR DISCONTINUED OPERATIONS (-)   |          | -                            | _                               |
| 21.1       | Expenses for Non-current Assets Held for Sale  |          | _                            | _                               |
| 21.2       | Loss from Sales of Associates, Subsidiaries and Joint Ventures                         |          | -                            | -                               |
| 21.3       | Expenses from Other Discontinued Operations  |          | _                            | -                               |
| XXII.      | PROFIT/LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS (XIX-XX)                           |          | -                            | -                               |
| XXIII.     | TAX PROVISION FOR DISCONTINUED OPERATIONS (±)  |          | -                            | -                               |
| 23.1       | Current Tax Provision  |          | -                            | -                               |
| 23.2       | Deferred Tax Expense Effect (+)  |          | -                            | -                               |
| 23.3       | Deferred Tax Income Effect (-)   |          |                              |                                 |
| XXIV.      |  |          | -                            | -                               |
| XXV.       | NET PROFIT/(LOSS) (XVIII+XXIII)  | (12)     | 41.092.377                   | 6.291.309                       |
|            | Earnings/(Loss) per share (in TL full)   | \/       | 1,343                        | 0,480                           |
|            |  |          | .,5 10                       | -,.00                           |

## UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|        |  | <b>Current Period</b> | Prior Period     |
|--------|--|-----------------------|------------------|
|        | _  | 1 January-            | 1 January-       |
| V. STA | TEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME                        | 31 December 2022      | 31 December 2021 |
|        | PROFIT (LOSS)  | 41.092.377            | 6.291.309        |
|        | OTHER COMPREHENSIVE INCOME   | 42.442.637            | (2.551.255)      |
| 2.1    | Other Comprehensive Income That will Not Be Reclassified To Profit or Loss     | 19.090.343            | 4.132.870        |
| 2.1.1  | Gains (Losses) on Revaluation of Property, Plant and Equipment                 | 9.832.704             | (98.994)         |
| 2.1.2  | Gains (losses) on revaluation of Intangible Assets                             | -                     | -                |
| 2.1.3  | Gains (losses) on remeasurements of defined benefit plans                      | (3.961.564)           | 270.098          |
| 2.1.4  | Other Components of Other Comprehensive Income That Will Not Be                |                       |                  |
|        | Reclassified to Profit Or Loss   | 17.869.882            | 4.525.995        |
| 2.1.5  | Taxes Relating To Components Of Other Comprehensive Income That Will           |                       |                  |
|        | Not Be Reclassified To Profit Or Loss  | (4.650.679)           | (564.229)        |
| 2.2    | Other Comprehensive Income That Will Be Reclassified to Profit or Loss         | 23.352.294            | (6.684.125)      |
| 2.2.1  | Exchange Differences on Translation  | -                     | -                |
| 2.2.2  | Valuation and/or Reclassification Profit or Loss from financial assets at fair |                       |                  |
|        | value through other comprehensive income                                       | 30.665.923            | (8.348.810)      |
| 2.2.3  | Income (Loss) Related with Cash Flow Hedges                                    | -                     | -                |
| 2.2.4  | Income (Loss) Related with Hedges of Net Investments in Foreign                |                       |                  |
|        | Operations   | -                     | -                |
| 2.2.5  | Other Components of Other Comprehensive Income that will be                    |                       |                  |
|        | Reclassified to Other Profit or Loss   | -                     | -                |
| 2.2.6  | Taxes on Other Comprehensive Income to be Reclassified to Profit or Loss       | (7.313.629)           | 1.664.685        |
| III.   | TOTAL COMPREHENSIVE INCOME (I+II)  | 83.535.014            | 3.740.054        |

### UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|        |   |            |          |              |          |   | ed Other Com |            |  |
|--------|---|------------|----------|--------------|----------|---|--------------|------------|--|
|        |   |            |          | Share        | Other    | Income or Expense Not Reclassified through Profit or Loss |              |            |  |
|        | VI. STATEMENT OF CHANGES IN                                       | Paid-in    |          | Cancellation | Capital  |   |              |            |  |
|        | SHAREHOLDERS' EQUITY  | Capital    | Premiums | Profit       | Reserves | 1   | 2            | 3          |  |
|        | CURRENT PERIOD  |            |          |              |          |   |              |            |  |
|        | 31 December 2022  |            |          |              |          |   |              |            |  |
| _      | Prior Period End Balance  | 13.100.000 |          |              |          | 4.760.771   | 207.462      | 10 000 174 |  |
| l.<br> |   | 13.100.000 |          |              |          | 4./60.//1   | 203.462      | 10.889.174 |  |
| II.    | Corrections and Accounting Policy Changes Made According to TAS 8 |            |          | _            | _        | _   |              | _          |  |
| 2.1    | Effects of Adjustment   |            |          |              |          | _   |              |            |  |
| 2.2    | Effects of the Changes in Accounting Policies                     |            |          | _            |          |   |              |            |  |
| III.   | New Balance (I+II)  | 13.100.000 |          | _            |          | 4.760.771   | 203.462      | 10.889.174 |  |
| IV.    | Total Comprehensive Income  |            |          |              |          |   |              |            |  |
|        | (Loss)  | -          | _        | -            | _        | 8.478.234   | (2.983.889)  | 13.595.998 |  |
| V.     | Capital Increase in Cash  | 21.800.000 | -        | -            | -        | -   | -            | -          |  |
| VI.    | Capital Increase Through Internal<br>Reserves                     | -          | _        | -            | _        | _   | -            | -          |  |
| VII.   | Paid-in capital inflation adjustment difference                   | _          | -        | _            | -        | -   | -            | -          |  |
| VIII   | Convertible Bonds   | -          | -        | -            | _        | -   | -            | -          |  |
| IX.    | Subordinated debt instruments                                     | -          | -        | -            | -        | -   | -            | -          |  |
| Х.     | Increase/(Decrease) Through<br>Other Changes                      | -          | _        | -            | _        | _   | -            | -          |  |
| XI.    | Profit distribution   | -          | -        | -            | -        | -   | -            | 25.648     |  |
| 11.1   | Dividends paid  | -          | -        | _            | -        | -   | -            | -          |  |
| 11.2   | Transfers to reserves   | -          | -        | _            | -        | -   | -            | -          |  |
| 11.3   | Other   | -          | -        | -            | -        | -   | -            | 25.648     |  |
|        | Balance at the end of the period (III+IV++X+XI)                   | 34.900.000 | -        | -            | -        | 13.239.005  | (2.780.427)  | 24.510.820 |  |

<sup>1.</sup> Increases and decreases in Tangible and Intangible Assets Revaluation Reserve

İlişikteki açıklama ve dipnotlar bu finansal tabloların tamamlayıcı bir parçasıdır.

<sup>2.</sup> Accumulated Gains/Losses on Remeasurements of Defined Benefit Plans

<sup>3.</sup> Other (Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss and Other Accumulated Amounts of Not Reclassified Through Profit or Loss))

<sup>4.</sup> Exchange Differences on Translation

<sup>5.</sup> Accumulated gains (losses) due to revaluation and/or reclassification of financial assets at fair value through other comprehensive income

<sup>6.</sup> Other (Accumulated Gains or Losses on Cash Flow Hedges, Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will be Reclassified to Profit or Loss and Other Accumulated Amounts of Reclassified Through Profit or Loss).

|              | <b>Current Period</b> | Prior Period      | Profit     | Profit or Loss | Reclassified through Pr | Income or Expense F |
|--------------|-----------------------|-------------------|------------|----------------|-------------------------|---------------------|
| Total Equity | Net Profit/(loss)     | Net Profit/(Loss) |            | 6              | 5                       | 4                   |
|              |                       |                   |            |                |                         |                     |
|              |                       |                   |            |                |                         |                     |
|              |                       |                   |            |                |                         |                     |
| 97.099.759   | -                     | 6.355.008         | 67.627.159 | -              | (5.835.815)             | -                   |
|              |                       |                   |            |                |                         |                     |
|              |                       | _                 | _          | _              | -                       | -                   |
|              |                       |                   |            |                |                         | _                   |
|              |                       |                   |            |                |                         |                     |
| -            | -                     | -                 | -          | -              | -                       | -                   |
| 97.099.759   | -                     | 6.355.008         | 67.627.159 | -              | (5.835.815)             | -                   |
|              |                       |                   |            |                |                         |                     |
| 83.535.014   | 41.092.377            | -                 | -          | -              | 23.352.294              | -                   |
| 21.800.000   | -                     | -                 | -          | -              | -                       | -                   |
|              |                       |                   |            |                |                         |                     |
|              |                       |                   |            |                |                         |                     |
| -            | _                     | -                 | _          | -              | -                       | -                   |
| -            | -                     | -                 | -          | -              | -                       | -                   |
| -            | -                     | -                 | -          | -              | -                       | -                   |
|              |                       |                   |            |                |                         |                     |
| 45.090       | -                     | 45.090            |            | -              | -                       | -                   |
| -            | -                     | (6.355.008)       | 6.329.360  | -              | -                       | -                   |
| -            | -                     | -                 | -          | -              | -                       | -                   |
| -            | -                     | (6.291.309)       | 6.291.309  | -              | -                       | -                   |
| -            | -                     | (63.699)          | 38.051     | -              | -                       | <u> </u>            |
|              |                       |                   |            |                |                         |                     |
|              |                       |                   |            |                |                         |                     |

### UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AS OF 31 DECEMBER 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|      |                                   |            |          |              |          | Accumulated                       |          |            |  |
|------|-----------------------------------|------------|----------|--------------|----------|-----------------------------------|----------|------------|--|
|      |                                   |            |          | Share        | Other    | Income or Expense Not Reclassifie |          |            |  |
|      | VI. STATEMENT OF CHANGES IN       | Paid-in    | Share    | Cancellation | Capital  | through Profit or L               |          | Loss       |  |
|      | SHAREHOLDERS' EQUITY              | Capital    | Premiums | Profit       | Reserves | 1                                 | 2        | 3          |  |
|      |                                   |            |          |              |          |                                   |          |            |  |
|      | PRIOR PERIOD                      |            |          |              |          |                                   |          |            |  |
|      | 31 December 2021                  |            |          |              |          |                                   |          |            |  |
| I.   | Prior Period End Balance          | 13.100.000 | -        | -            | (17.745) | 4.849.771                         | (12.616) | 4.769.008  |  |
| II.  | Corrections and Accounting        |            |          |              |          |                                   |          |            |  |
|      | Policy Changes Made According     |            |          |              |          |                                   |          |            |  |
|      | to TAS 8                          | -          | -        | -            | -        | -                                 | -        | -          |  |
| 2.1  | Effects of Corrections            | -          | -        | -            | -        | -                                 | -        | -          |  |
| 2.2  | Effects of the Changes in         |            |          |              |          |                                   |          |            |  |
|      | Accounting Policies               | -          | -        | -            | -        | -                                 | -        | -          |  |
| III. | New Balance (I+II)                | 13.100.000 | -        | -            | (17.745) | 4.849.771                         | (12.616) | 4.769.008  |  |
| IV.  | <b>Total Comprehensive Income</b> |            |          |              |          |                                   |          |            |  |
|      | (Loss)                            | -          | -        | -            | -        | (89.000)                          | 216.078  | 4.005.792  |  |
| V.   | Capital Increase in Cash          | -          | -        | -            | -        | -                                 | -        | -          |  |
| VI.  | Capital Increase Through Internal |            |          |              |          |                                   |          |            |  |
|      | Reserves                          | -          | -        | -            | -        | -                                 | -        | -          |  |
| VII. | Paid-in capital inflation         |            |          |              |          |                                   |          |            |  |
|      | adjustment difference             | -          | -        | -            | -        | -                                 | -        | -          |  |
| VIII | Convertible Bonds                 | -          | -        | -            | -        |                                   | -        | -          |  |
| IX.  | Subordinated debt instruments     | -          | -        | -            | -        | -                                 | -        | -          |  |
| Χ.   | Increase/(Decrease) Through       |            |          |              |          |                                   |          |            |  |
|      | Other Changes                     | -          | -        | -            | 17.745   |                                   | -        | -          |  |
| XI.  | Profit distribution               | -          | -        | -            | -        | -                                 | -        | 2.114.374  |  |
| 11.1 | Dividends paid                    | -          | -        | -            | -        | -                                 | -        | -          |  |
| 11.2 | Transfers to reserves             | -          | -        | -            | -        | -                                 | -        | -          |  |
| 11.3 | Other                             | -          | -        | -            | -        | -                                 | -        | 2.114.374  |  |
|      |                                   |            |          |              |          |                                   |          |            |  |
|      | Balance at the end of the period  |            |          |              |          |                                   |          |            |  |
|      | (III+IV++X+XI)                    | 13.100.000 | -        | -            | -        | 4.760.771                         | 203.462  | 10.889.174 |  |
|      |                                   |            |          |              |          |                                   |          |            |  |

<sup>1.</sup> Increases and decreases in Tangible and Intangible Assets Revaluation Reserve

İlişikteki açıklama ve dipnotlar bu finansal tabloların tamamlayıcı bir parçasıdır.

<sup>2.</sup> Accumulated Gains/Losses on Remeasurements of Defined Benefit Plans

<sup>3.</sup> Other (Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss and Other Accumulated Amounts of Not Reclassified Through Profit or Loss)

<sup>4.</sup> Exchange Differences on Translation

<sup>5.</sup> Accumulated gains (losses) due to revaluation and/or reclassification of financial assets at fair value through other comprehensive income

<sup>6.</sup> Other (Accumulated Gains or Losses on Cash Flow Hedges, Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will be Reclassified to Profit or Loss and Other Accumulated Amounts of Reclassified Through Profit or Loss).

|                   |  |                               | ensive   | ed Other Comprehe   | Accumulat  |
|-------------------|--|-------------------------------|--|---|--|
| Comment Books !   | Poten Pool 1   | Dur fit                       | h Drofit or Loss   | Pactaccified through  | Income of Evnesses   |
|                   |  |                               |  |   |  |
| Net Profit/(loss) | Net Profit/(Loss)                                      | Reserves                      | 6  | 5   | 4  |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
| -                 | 11.342.988   | 58.398.544                    | -  | 848.310   | -  |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
| -                 | -  | -                             | -  | -   | -  |
| -                 | -  | -                             | -  | -   | -  |
|                   |  |                               |  |   |  |
| -                 | -  | -                             | -  | -   | -  |
| -                 | 11.342.988   | 58.398.544                    | -  | 848.310   | -  |
|                   |  |                               |  |   |  |
| 6.291.309         | -  | -                             | -  | (6.684.125)   | -  |
| -                 | -  | -                             | -  | -   | -  |
|                   |  |                               |  |   |  |
| -                 | -  | -                             |  | _   | -  |
|                   |  |                               |  |   |  |
| -                 | -  | -                             |  | _   | -  |
| -                 | -  | _                             | -  | -   | -  |
| _                 |  |                               | _  |   |  |
|                   |  |                               |  |   |  |
| _                 | 63,700   | _                             | _  | _   | _  |
|                   |  | 9 228 615                     | _  |   |  |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
| -                 | (2./65.535)  | 651.161                       | -  | -   | <u>-</u>   |
|                   |  |                               |  |   |  |
|                   |  |                               |  |   |  |
| 6.291.309         | 63.699   | 67.627.159                    | _  | (5.835.815)   | -  |
|                   | -<br>-<br>-<br>-<br>6.291.309<br>-<br>-<br>-<br>-<br>- | Net Profit/(Loss)  11.342.988 | Reserves Net Profit/(Loss) Net Profit/(loss)  58.398.544 11.342.988 -   58.398.544 11.342.988 -  58.398.544 11.342.988 -     9.228.615 (11.342.989) -  8.577.454 (8.577.454) - | Profit or Loss   Profit   Prior Period   Current Period   Net Profit/(Loss) | 5       6       Reserves       Net Profit/(Loss)       Net Profit/(loss)         848.310       -       58.398.544       11.342.988       -         -       -       -       -       -         -       -       -       -       -         848.310       -       58.398.544       11.342.988       -         (6.684.125)       -       -       -       6.291.309         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       - |

### **UNCONSOLIDATED STATEMENT OF CASH FLOWS AS OF 31 DECEMBER 2022**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

| VII. S | TATEMENT OF CASH FLOWS  | Note<br>(Section<br>Five) | Current Period<br>1 January-<br>31 December 2022 | Prior Period<br>1 January-<br>31 December 2021 |
|--------|---|---------------------------|--|--|
| Α.     | CASH FLOWS FROM BANKING OPERATIONS  |                           |  |  |
|        |   |                           |  |  |
| 1.1    | Operating Profit Before Changes in Operating Assets and Liabilities   |                           | 67.733.997                                       | 8.923.763                                      |
| 1.1.1  | Interest Received   |                           | 179.020.646                                      | 87.832.669                                     |
| 1.1.2  | Interest Paid   |                           | (91.764.043)                                     | (60.537.999)                                   |
| 1.1.3  | Dividend Received   |                           | 268.092  | 137.900  |
| 1.1.4  | Fees and Commissions Received   |                           | 24.888.411                                       | 7.969.148                                      |
| 1.1.5  | Other Income  |                           | 5.535.844  | 1.886.653                                      |
| 1.1.6  | Collections from Previously Written-off Loans and Other Receivables   |                           | 5.006.546  | 3.872.985                                      |
| 1.1.7  | Cash Payments to Personnel and Service Suppliers  |                           | (10.414.153)                                     | (5.847.526)                                    |
| 1.1.8  | Taxes Paid  |                           | (24.426.232)                                     | (3.577.299)                                    |
| 1.1.9  | Other   |                           | (20.381.114)                                     | (22.812.768)                                   |
| 1.2    | Changes in Operating Assets and Liabilities   |                           | 116.833.398                                      | 78.572.840                                     |
| 1.2.1  | Net (Increase)/Decrease in Financial Assets at Fair Value Through Profit Or Loss  |                           | (6.292.383)                                      | (3.457.057)                                    |
| 1.2.2  | Net (Increase)/Decrease in Due from Banks and Other Financial Institutions  |                           | (64.563.387)                                     | (67.748.522)                                   |
| 1.2.3  | Net (Increase)/Decrease in Loans  |                           | (469.282.613)                                    | (96.586.900)                                   |
| 1.2.4  | Net (Increase)/Decrease in Other Assets   |                           | (24.540.989)                                     | 22.801   |
| 1.2.5  | Net Increase/(Decrease) in Bank Deposits  |                           | 19.870.382                                       | 15.745.502                                     |
| 1.2.6  | Net Increase/(Decrease) in Other Deposits   |                           | 708.251.687                                      | 168.851.070                                    |
| 1.2.7  | Net Increase/(Decrease) in Financial Liabilities at Fair Value Through Profit Or Loss                                     |                           | -  | -  |
| 1.2.8  | Net Increase/(Decrease) in Funds Borrowed   |                           | 24.779.504                                       | (3.970.974)                                    |
| 1.2.9  | Net Increase/(Decrease) in Payables   |                           | -  | -  |
| 1.2,10 | Net Increase/(Decrease) in Other Liabilities  |                           | (71.388.803)                                     | 65.716.920                                     |
| I.     | Net Cash Provided from Banking Operations   |                           | 184.567.395                                      | 87.496.603                                     |
| B.     | CASH FLOWS FROM INVESTING ACTIVITIES  |                           |  |  |
| II.    | Net Cash Provided from Investing Activities   |                           | (102.630.939)                                    | (27.431.826)                                   |
| 2.1    | Cash Paid for Acquisition of Investments, Associates, Subsidiaries and Entities under Common Control (Joint Venture)      |                           | (3.365.014)                                      | (910.404)                                      |
| 2.2    | Cash Obtained from Disposal of Investments, Associates, Subsidiaries and Entities under Common<br>Control (Joint Venture) |                           | 1.750  | (0.0.10.1)                                     |
| 2.3    | Purchases of Property and Equipment   |                           | (2.023.106)                                      | (806.841)                                      |
| 2.4    | Disposals of Property and Equipment   |                           | 103.766  | 1.320.001                                      |
| 2.5    | Purchase of Financial Assets at Fair Value Through Other Comprehensive Income   |                           | (89.075.961)                                     | (64.365.341)                                   |
| 2.6    | Sale of Financial Assets at Fair Value Through Other Comprehensive Income   |                           | 70.973.847                                       | 38.092.046                                     |
| 2.7    | Purchase of Financial Assets Measured at Amortized Cost   |                           | (81.022.121)                                     | (3.551.118)                                    |
| 2.8    | Sale of Financial Assets Measured at Amortized Cost   |                           | 1.775.900  | 2.789.831                                      |
| 2.9    | Other   |                           | -<br>-   | -  |
| C.     | CASH FLOWS FROM FINANCING ACTIVITIES  |                           |  |  |
| III.   | Net Cash Provided from Financing Activities   |                           | 14.287.974                                       | (476.871)                                      |
| 3.1    | Cash Obtained from Funds Borrowed and Securities Issued   |                           | 2.678.838  | 5.634.457                                      |
| 3.2    | Cash Used for Repayment of Funds Borrowed and Securities Issued   |                           | (9.705.529)                                      | (5.818.042)                                    |
| 3.3    | Issued Equity Instruments   |                           | 21.800.000                                       | -  |
| 3.4    | Dividends Paid  |                           | -  | -  |
| 3.5    | Payments for Finance Leases   |                           | (485.335)  | (293.286)                                      |
| 3.6    | Other   |                           |  |  |
| IV.    | Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents  | (1)                       | 4.383.503  | 1.232.458                                      |
| V.     | Net Increase in Cash and Cash Equivalents (I+II+III+IV)   |                           | 100.607.933                                      | 60.820.364                                     |
| VI.    | Cash and Cash Equivalents at Beginning of the Period  | (1)                       | 95.667.786                                       | 34.847.422                                     |
| VII.   | Cash and Cash Equivalents at End of the Period  | (1)                       | 196.275.719                                      | 95.667.786                                     |
|        |   |                           |  |  |

# STATEMENT OF PROFIT DISTRIBUTION AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of unconsolidated financial statements originally issued in Turkish)

|         |  | Current Period   | Prior Period     |
|---------|--|------------------|------------------|
| VIII. S | TATEMENT OF PROFIT DISTRIBUTION <sup>(*)</sup>           | 31 December 2022 | 31 December 2021 |
|         | DISTRIBUTION OF SUPPENT VEAR INCOME                      |                  |                  |
| l.      | DISTRIBUTION OF CURRENT YEAR INCOME                      |                  |                  |
| 1.1     | Current Year Income                                      | 61.250.539       | 8.913.442        |
| 1.2     | Taxes and Duties Payable (-)                             | (20.158.162)     | (2.622.133)      |
| 1.2.1   | Corporate Tax (Income tax)                               | (30.324.299)     | (2.793.348)      |
| 1.2.2   | Income withholding tax                                   | -                | -                |
| 1.2.3   | Other taxes and duties                                   | 10.166.137       | 171.215          |
| A.      | NET INCOME FOR THE YEAR (1.1-1.2)                        | 41.092.377       | 6.291.309        |
| 1.3     | Prior Year Losses (-)                                    | -                | -                |
| 1.4     | First Legal Reserves (-)                                 | -                | 314.565          |
| 1.5     | Other Statutory Reserves (-)                             |                  |                  |
| B.      | NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)] |                  | 5.976.744        |
| 1.6     | First Dividend to Shareholders (-)                       |                  |                  |
| 1.6.1   | To Owners of Ordinary Shares                             |                  | -                |
| 1.6.2   | To Owners of Privileged Shares                           | -                | -                |
| 1.6.3   | To Owners of Preferred Shares                            | -                | -                |
| 1.6.4   | To Profit Sharing Bonds                                  | -                | -                |
| 1.6.5   | To Holders of Profit and Loss Sharing Certificates       | -                | -                |
| 1.7     | Dividends to Personnel (-)                               | -                | -                |
| 1.8     | Dividends to Board of Directors (-)                      | -                | -                |
| 1.9     | Second Dividend to Shareholders (-)                      | -                | -                |
| 1.9.1   | To Owners of Ordinary Shares                             | -                | -                |
| 1.9.2   | To Owners of Privileged Shares                           | <u> </u>         | -                |
| 1.9.3   | To Owners of Preferred Shares                            | <u>-</u>         | -                |
| 1.9.4   | To Profit Sharing Bonds                                  | <u> </u>         | -                |
| 1.9.5   | To Holders of Profit and Loss Sharing Certificates       |                  | -                |
| 1,10    | Statutory Reserves (-)                                   | -                | -                |
| 1,11    | Extraordinary Reserves                                   | -                | 5.976.744        |
| 1,12    | Other Reserves   | <u> </u>         | -                |
| 1,13    | Special Funds  | <del>-</del>     | -                |
| II.     | DISTRIBUTION OF RESERVES                                 |                  |                  |
| 2.1     | Appropriated Reserves                                    | -                |                  |
| 2.2     | Dividends to Shareholders (-)                            | -                | -                |
| 2.3.1   | To Owners of Ordinary Shares                             | -                | -                |
| 2.3.2   | To Owners of Privileged Shares                           | -                | -                |
| 2.3.3   | To Owners of Preferred Shares                            | -                | -                |
| 2.3.4   | To Profit Sharing Bonds                                  | -                | -                |
| 2.3.5   | To Holders of Profit and Loss Sharing Certificates       | -                | -                |
| 2.3.    | Dividends to Personnel (-)                               | -                | -                |
| 2.4     | Dividends to Board of Directors (-)                      | -                | -                |
| III.    | EARNINGS PER SHARE                                       |                  |                  |
| 3.1     | To Owners of Ordinary Shares                             | -                | 0,4803           |
| 3.2     | To Owners of Ordinary Shares (%)                         | -                | 48,03            |
| 3.3     | To Owners of Privileged Shares                           | -                | -                |
| 3.4     | To Owners of Privileged Shares (%)                       | -                | -                |
| IV.     | DIVIDEND PER SHARE                                       |                  |                  |
| 4.1     | To Owners of Ordinary Shares                             | -                |                  |
| 4.2     | To Owners of Ordinary Shares (%)                         | -                | -                |
| 4.3     | To Owners of Privileged Shares                           | -                | -                |
| 4.4     | To Owners of Privileged Shares (%)                       | -                | -                |

<sup>(1)</sup>Profit distribution is decided by the Ordinary General Assembly of the Bank. As of the date the financial statements were prepared, the General Assembly meeting for 2022 has not been held yet.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### **SECTION THREE**

#### **EXPLANATIONS ON ACCOUNTING POLICIES**

#### I. BASIS OF PRESENTATION

The unconsolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" ("Regulation") related with Banking Law numbered 5411 published in the Official Gazette no. 26333 dated 1 November 2006 and other regulations related to reporting principles on accounting records of Banks published by Banking Regulation and Supervision Agency ("BRSA") and circulars and interpretations published by BRSA (together referred as BRSA Accounting and Reporting Legislation) and in case where a specific regulation is not made by BRSA, Turkish Financial Reporting Standards ("TFRS") and (referred as "Turkish Accounting and Financial Reporting Regulations" or "Reporting Standards") put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA").

The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" published in the Official Gazette No. 28337, dated 28 June 2012 and "Communiqué on Public Disclosures on Risk Management", published in the Official Gazette No. 29511, dated 23 October 2015 and amendments to these Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Law, Turkish Commercial Code and Turkish Tax Legislation.

The unconsolidated financial statements have been prepared under the historical cost convention, except for the financial assets and liabilities carried at fair value.

The preparation of financial statements requires the use of certain critical estimates on assets and liabilities reported as of balance sheet date or amount of contingent assets and liabilities explained and amount of income and expenses occurred in related period. Although these estimates rely on the management's best judgment, actual results can vary from these estimates. Judgements and estimates are explained in related notes.

Unless otherwise specified, all balances in the financial statements and related disclosures are expressed in Thousand Turkish Lira ("TL")

The Bank reflected the estimates and judgments into the calculation of expected credit losses with the maximum effort and the best estimation method. The Bank has revised its macroeconomic expectations and has reflected to the financial statement as of 31 December 2022, by taking into account the change in probability of default and loss given default.

In this context, the Bank has measured the impact of its macroeconomic expectations on NPL receivables in different scenarios. In the NPL conversion rate, it has taken into consideration in the calculation by reflecting the coefficient, which is considered to reflect the current situation, to the loan parameters. The Bank increased the weight of the adverse scenario in the expected credit loss calculation.

On 20 January 2022, the Public Oversight Authority made a statement on whether the Financial Reporting Standard ("TAS 29") in Hyperinflationary Economies shall be applied within the scope of Türkiye Financial Reporting Standards. Accordingly, it has been stated that businesses applying TFRS do not need to make any adjustments in their financial statements for 2021 within the scope of TAS 29 Financial Reporting in High Inflation Economies. As of the preparation date of these financial statements, no new announcement has been made by the Public Oversight Authority in this context, and no inflation adjustment has been made in the financial statements dated 31 December 2022 within the scope of TAS 29 Financial Reporting Standard in Hyperinflationary Economies.

The Bank has a subsidiary operating in Russia with the title of "Ziraat Bank (Moscow) JSC". The tension between Russia and Ukraine for a long time turned into a hot conflict in the first quarter of 2022. In the process that started with Russia's intervention in Ukraine, the international sanctions against the Russian Federation and the countermeasures implemented by Russia against them had significant effects on the financial markets. Entering this process with a strong equity structure and high liquidity, Ziraat Bank (Moscow) JSC, the subsidiary of the Bank, did not encounter any difficulties.

The new measures and practices brought by the Central Bank of Russia were aimed at reducing foreign exchange outflow from the country and keeping the credit channels provided to the real sector open. All financial services previously provided by Ziraat Bank (Moscow) JSC are maintained in accordance with the rules of the local regulatory authority.

The crisis is not expected to have a negative impact on the Bank's operations. Developments that may occur on a global scale, their possible reflections on the global and regional economy and their effects on the Bank's operations are closely monitored and considered with the best estimation approach in the preparation of financial statements.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### **Benchmark Interest Rate Reform**

The Benchmark Interest Rate Reform, which brings amendments to TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16, effective from 1 January 2021, has been implemented. With the amendments made, certain exceptions are provided for the basis used in determining contractual cash flows and hedge accounting provisions. The Bank has participated in international protocols within the scope of IBOR transformation. Indicator Interest Rates have started to be used in new transactions with variable interest rates, and contract amendment processes regarding existing transactions are continuing. In addition, real and legal person customers who use Reference Interest Rates such as USD LIBOR, EUR LIBOR, GBP LIBOR, JPY LIBOR, EURIBOR, or TRLIBOR in the calculation of interest rates in loan, derivative products and securities transactions regarding the changes in Reference Interest Rates are informed on the website. The date on which the publication of LIBOR benchmark interest rates in US Dollars (USD) for overnight, 1-month, 3-month, 6-month and 12-month maturities will cease or will cease to be representative is 30 June 2023.

#### II. EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND FOREIGN CURRENCY TRANSACTIONS

Main activity of the Bank comprises of banking services, such as launching all kinds of cash and non-cash loans denominated in Turkish Lira and foreign currencies, performing transactions in local, international money and capital markets, supporting agricultural sector financially and collecting deposits denominated in Turkish Lira and foreign currencies. The Bank's main funding sources are deposits denominated in Turkish Lira, repurchase agreements, issued securities and shareholders' equity. The Bank directs these funds to assets with high return and low risk that include predominantly domestic government bonds and loans. The Bank's liquidity structure is considered the financing of all liabilities at due date. Although most of the sources in the Bank's balance sheet are with fixed interest rate, some of the securities in assets return have floating interest rate. Since the remaining time to re-pricing date of sources is short, cost of sources is repriced in short periods based on the market conditions. Moreover, the Bank adopts higher return principle for its long-term placements.

Loans and securities are instruments from which the Bank gets returns above the average returns within its activity. Letter of guarantees, bank loans, commercial letter of credits, commitments for cheque payments and commitments for credit card limits are the most important risk areas within the off-balance sheet accounts.

Since the Bank's total debt to the market is low among its total liabilities, the Bank can borrow easily from short-term markets, such as Borsa Istanbul ("BIST"), Central Bank of the Republic of Türkiye, Money Market or Interbank Money Market in case of need. In case of a liquidity crisis, the deposit base of the Bank is not presumed to be significantly affected from liquidity risk since the Bank is a public bank with an extensive branch network.

Cost and return of foreign currency assets are subject to a close follow up. Positive margin of profit is sustained by adjusting deposit interest rates in line with the market interest rates.

Foreign currency operations are valued by Bank's prevailing counter currency buying rate at transaction date and reflected to records. At period ends, foreign currency asset and liability balances are valued at the Bank's period end counter currency buying rates and converted to Turkish currency and the resulting exchange differences are recognized as a "foreign exchange profit or loss".

USD-denominated capital amounts and valuation differences sent to partnerships operating abroad are converted into Turkish currency at the exchange rate valid as of the valuation date and presented in the financial statements. For the exchange risk arising from foreign currency conversion of Ziraat Bank International AG, Ziraat Bank BH dd and Ziraat Bank Montenegro AD, the Bank's subsidiaries to which capital was paid in Euro amounts, Euro deposits are used for hedging purposes. Information on fair value hedge accounting applied in order to hedge the said total capital amount of EUR 336.627 thousand (31 December 2021: EUR 288.527 thousand), which is associated with this purpose, from exchange rate risk effects arising from changes in foreign exchange rates, is presented in Section Four, article no IX. Assets and liabilities of the overseas branches of the Bank are converted into Turkish Lira with the Bank's prevailing counter currency buying rates at the balance sheet date.

#### III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES

Investments related to joint ventures and financial subsidiaries are monitored with their fair values in the unconsolidated financial statements according to "Separate Financial Statements Türkiye Accounting Standard 27 (TAS 27)" and the scope of TFRS 9 Financial Instruments Standard. The fair values were determined with the valuation reports prepared for the mentioned partnerships and the changes in the fair values were accounted under equity as of the valuation date.

Subsidiaries are accounted for at their cost value within the scope of TAS 27 and are reflected in the unconsolidated financial statements after the provision for depreciation is deducted, if any.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### IV. EXPLANATIONS ON FORWARD TRANSACTIONS, OPTIONS AND DERIVATIVE INSTRUMENTS

The Bank's derivative transactions include cross currency swaps, interest rate swaps, currency and precious metal swaps, long-term financing transactions, fully or partially covered options and forward foreign currency buy/sell transactions. The Bank has no embedded derivative instruments separated from the articles of association.

Derivative financial instruments of the Bank are classified under "TFRS 9 Financial Instruments Standard" ("TFRS 9"), "Derivative Financial Assets Measured at Fair Value Through Profit or Loss".

Derivative financial instruments are initially recognized at fair value. Derivative transactions, depending on the fair value being positive or negative is shown as derivative financial assets at fair value through profit or loss or derivative financial liabilities measured at fair value through profit or loss in the following periods of the recording. Differences in fair value as a result of the valuation are accounted for under profit/loss from derivative financial transactions and profit/loss from foreign exchange transactions in the commercial profit/loss item in the profit or loss statement.

The fair value of derivative instruments is calculated by taking into account the market values or by applying the cash flow model discounted with market rates.

Liabilities and receivables arising from the derivative instruments are followed in the off-balance sheet accounts with their contractual values

#### V. EXPLANATIONS ON INTEREST INCOME AND EXPENSE

Interest income and expenses are recognized according to the effective interest method (rate equal to the rate in calculation of present value of future cash flows of financial assets or liabilities).

Interest income from financial assets is recognized as gross carrying amount according to the effective interest rate method except for interest income from purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. The Bank has started to calculate rediscount as of 1 January 2018 for its non-performing loans. Rediscount is calculated over the net book value (Gross Book Value-Expected Credit Losses Provision) of the non-performing loans.

If the expectations for the cash flows in the financial asset are revised for reasons other than the credit risk, the amendment is reflected in the carrying amount of the asset and in the related profit or loss statement line and is amortized over the estimated life of the financial asset.

#### VI. EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSE

Income and expenses from banking, agency and intermediary services are recognized as income/expense and conformant with TFRS 15 Revenue from Contracts with Customers on the date they are collected.

Prepaid expense amounts are recognized as expense on an accrual basis during the service period.

Commission income from consumer, corporate and commercial loans are transferred to income accounts according to periodicity principle using effective interest rate method on an accrual basis.

#### **VII. EXPLANATIONS ON FINANCIAL ASSETS**

Financial assets are recognized or derecognized according to TFRS 9 Financial Instruments Part 3 "Recognition and Derecognition". Financial assets are measured at fair value at initial recognition in the financial statements. They are included in the balance sheet of the Bank if the Bank is a legal party to these instruments.

The Bank classifies and recognizes its financial assets as "Financial Assets Measured at Fair Value Through Profit/Loss", "Financial Assets Measured at Fair Value Through Other Comprehensive Income" or "Financial Assets Measured at Amortized Cost". This classification is based on the contractual cash flow characteristics of the related business model used for management of the financial assets at initial recognition.

Financial assets mainly constitute the Bank's commercial activities and operations. These instruments have the ability to expose, affect and diminish the liquidity, credit and interest rate risks in the financial statements.

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#### Classification and Measurement Within the Scope of TFRS 9

In accordance with TFRS 9 Financial Instruments Standard, financial assets are measured at amortized cost, fair value through other comprehensive income and fair value through profit or loss.

"Business Model Assessment" and "Contractual Cash Properties Test" are performed to determine the classification of financial assets.

#### Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss are the assets that are managed by business model other than the business model that aims to "hold to collect" and "hold & sell" the contractual cash flows; acquired for the purpose of generating profit from short-term fluctuations in price, or regardless of this purpose, the financial assets that are a part of a portfolio with evidence of short-time profit-taking; and the financial assets, whose terms do not give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at the fair value through profit or loss are initially recognized at fair value. All gains and losses arising from these valuations are reflected in the profit or loss statement. Earned interests are included in interest income and dividends received are included in dividend income.

Among the financial assets at fair value through profit or loss, Government Bonds and Treasury Bills traded in the BIST, the weighted average clearing prices formed in the BIST on the balance sheet date, and the financial assets not traded in the BIST, with the prices of the Central Bank of the Republic of Türkiye, Eurobonds Bench The transaction prices in the Upmarket and the funds in the Bank's portfolio are valued according to the fund price announced for the relevant day. Gains and losses resulting from the valuation are included in the profit/loss accounts.

#### Financial Assets at Fair Value Through Other Comprehensive Income

Financial assets are classified as fair value through other comprehensive income where the business models aim to hold financial assets in order to collect the contractual cash flows and selling assets and the terms of financial asset give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at fair value through other comprehensive income are subsequently measured at their fair value. The interest income of financial assets at fair value through other comprehensive income that are calculated by effective interest rate method and dividend income from equity instruments are reflected in the statement of profit or loss. "Unrealized profits and losses", the difference between the fair value of debt instruments at fair value through other comprehensive income and their amortized cost, are not reflected in the statement of profit or loss for the period until the corresponding financial asset is collected, sold, disposed of or weakened and is followed in the "Other Comprehensive Income or Expenses to be Reclassified in Profit or Loss" account under equity. Accumulated fair value differences under equity are reflected to the income statement when such securities are collected or disposed.

Securities representing a share in the capital are recognized at fair value if they are traded in organized markets and/or their fair value can be determined reliably, and if they are not traded in organized markets, they are reflected in the financial statements with their values found using other valuation models. The valuation differences of the said securities are followed in the "Other Accumulated Comprehensive Income or Expenses Not to be Reclassified in Profit or Loss" account under equity.

#### Financial Assets at Measured at Amortized Cost

A financial asset is classified as a financial asset measured at amortized cost when the Bank's policy within a business model is to hold the asset to collect contractual cash flows and the terms give rise to cash flows that are solely payments of principal of interest at certain dates.

Measured at amortized cost is recognized at cost which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at amortized cost by using the effective interest rate method. Interest income related to the financial asset measured at amortized cost is recognized in the statement of profit or loss.

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Financial assets measured at fair value through other comprehensive income" and "measured at amortized cost" portfolios of the Bank include Consumer Price Index (CPI) indexed bonds. Mentioned securities are valued and accounted according to the effective interest rate method which is calculated according to the real coupon rate and the reference inflation index on the issue date. The actual coupon payment amounts of these securities, purchase and sale transactions and year-end valuations are calculated by using the index announced by the treasury. Index calculations related to CPI indexed bonds are made by the method specified in Ministry of Treasury and Finance's CPI Indexed Bonds Investor Guide. The Bank also updates the estimated inflation rate used throughout the year in case of necessity.

#### Loans

Loans consist of financial assets which are created by providing money, goods or services to the debtor. Loans are initially recognized at acquisition cost presenting their fair value and thereafter measured at amortized cost using the "Effective Interest Rate Method".

Cash loans are accounted with their original balances in the accounts specified in Uniform Chart of Accounts and Prospectus according to their type, maturity, and collateral structures. Foreign exchange loans are recognized with fixed price and revalued by the counter foreign exchange buying rate of the Bank. Foreign exchange indexed loans are used as TL by the valid counter foreign exchange buying rate of the Bank at usage date. The repayments of foreign exchange indexed loans, which were extended in TL at the Bank's counter foreign exchange buying rate valid on the date of use, are collected in TL equivalents calculated over the Bank's counter foreign exchange selling rate valid on the installment collection date.

#### **VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS**

#### **Explanations on Expected Loss Provisions**

The Bank sets aside the expected loss provision for its loans and receivables by taking into consideration the "Regulation on the Classification of Loans and the Procedures and Principles Regarding the Provisions to be Set Aside" published in the Official Gazette dated 22 June 2016 and numbered 29750. In this context, the Bank takes into consideration the general structure of the loan portfolio, the financial structure of the customers, the non-financial data, and the economic conjuncture in line with the credit risk policies and prudence principle when determining its estimates.

The main principle of the expected credit loss model is to reflect the general outlook of deterioration or improvement in the credit quality of financial instruments. The amount of expected credit losses known as loss provision or provision varies according to the degree of increase in credit risk. There are two measurements according to the general approach:

- 12-Month Expected Loss Provision (Stage 1) applies to all assets unless there is a significant deterioration in credit quality.
- Lifetime Expected Loss Provision (Stage 2 and Stage 3) is applied when there is a significant increase in credit risk.

In addition, the Bank made provision on the model outputs for customer groups, which it believed that the model did not statistically respond to credit risk factors, using expert opinion. The reserve will be reviewed in the following reporting periods, taking into account the loan portfolio and changes in future expectations.

#### Impairment

The expected credit loss model includes instruments that are recorded at amortized cost or at fair value in other comprehensive income tables (such as bank deposits, loans, and securities) and, in addition, financial lease receivables that are not measured at fair value through profit or loss, credit commitments and financial guarantee contracts.

The guiding principle of the expected credit loss model is to reflect the increase in credit risk of financial instruments or the general view of the recovery. The amount of allowance for the loss depends on the extent of the increase in credit risk since the initial issuance of the loan.

Expected credit loss is an estimate of the expected credit losses over the life of a financial instrument and the following aspects are important for the measurement:

- Probability-weighted and neutral amount determined by taking into account possible outcomes,
- Time value of the money,
- Reasonable and supportable information on past events, current conditions and forecast of future economic conditions at the time of reporting.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

These financial assets are divided into three categories depending on the gradual increase in credit risk observed since their initial recognition:

### 12 Month Expected Credit Losses (Stage 1)

These are the financial assets that do not have a significant increase in credit risk at the time of recognition or since initial recognition. For such assets, impairment for credit risk is recorded in the amount of 12-month expected credit losses. It is valid for all assets unless there is a significant deterioration in the credit quality.

The expected 12-month loss values (within 12 months after the reporting date or within a shorter period if the life of a financial instrument is shorter than 12 months) are part of the estimation of lifetime loss expectancy.

### Significant Increase in Credit Risk (Stage 2)

Financial assets are transferred to stage 2 if there is a significant increase in credit risk. While 1-year expected credit, loss is calculated for at stage 1, all remain maturity expected credit loss is calculated for loans at stage 2.

The main criteria taken into consideration in determining the credit risk of the financial asset to be significantly increased and transferred to the stage 2 are, having day-past-due more than and equal to 30 days, and the Bank's internal early warning system note.

#### Credit-Impaired Losses (Stage 3)

Includes financial assets that have objective evidence of impairment at the reporting date. For these assets, lifetime expected credit losses are recognized.

The Bank considers the debt to be in default in the following two cases:

- Objective Default Definition: It means debt having past due more than 90 days. This assumption can be proved otherwise in the light of supportable information.
- Subjective Default Definition: It means it is considered as unlikeliness to pay. Whenever it is considered that an obligor is unlikely to pay
  its credit obligations, it should be considered as defaulted regardless of the existence of any past-due amount or of the number of days
  past due.

Collective assessment of financial instruments is based on homogeneous group assets referring to portfolio segmentation including similar credit risk and product characteristics. This section provides an overview of the risk parameter estimation methods for the expected loss calculation approach on a common basis for each stage.

Credits that differ in cash flows or have different characteristics with other credits may be subject to individual valuation instead of aggregate valuation. A credit loss can be defined as the difference between all contractual cash flows that are outstanding under the contract and the original expected Effective Interest Rate value and discounted cash flows.

When cash flows are estimated, the following situations are considered:

- All contractual terms of the financial instrument during the expected life,
- Cash flows expected to be obtained from collateral sales.

In the calculation of the expected credit loss, the basic parameters which are expressed as probability of default, loss in default and default amount are used.

### Probability of Default (PD)

Probability of default refers to the likelihood that a loan will default at a certain time.

In default probability models, sectorial information for the corporate portfolio and product information for the individual portfolio are taken as the basis.

### **Exposure at Default (EAD)**

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument.

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#### Loss Given Default (LGD)

Loss given default refers to the ratio of the economic net loss resulting from the default of a loan to the default amount. In other words, it refers to the ratio of net loss due to a defaulted loan to the balance at the time of default.

### **Future Expectations**

The effect of future expectations is included in the credit risk parameters used in the calculation of expected credit losses by using scenarios related to macroeconomic factors. The Bank uses the macroeconomic forecasting model developed during the creation of multiple scenarios to be used in expected credit loss calculations. The macroeconomic variables that stand out during this estimation are the Gross Domestic Product (GDP) and the consumer price index (CPI), and risk parameters are updated if deemed necessary, taking into account their compatibility with the portfolio. In addition to macroeconomic indicators, the Bank preferred the precautionary approach by adding expert opinion while creating macroeconomic models, taking into account the economic conditions, and the numerical effects of these risks were also included in the models.

### The Methodology of Behavioral Maturity Calculation

The loans in Stage 1, expected loss provision is calculated until their maturity for the ones which have less than one year to due date and for 1 year which have more than one year to due date. The loans in Stage 2, expected loss provision is calculated for lifetime (until maturity date) of the loan. In this calculation, the remaining maturity information of the loan is taken as basis for each loan. While this information is used for products with real maturity information, behavioral maturity is calculated by analyzing historical data for products with no maturity information. Expected loss provisions are calculated based on these maturities depending on the type of loan.

### Write-off Policy

The amendment with respect to the regulation "Regulation on the Amendment of the Regulation on the Classification of Loans and the Procedures and Principles Regarding the Classification of Loans and Provisions for These" entered into force with its publication in the Official Gazette No.31533 on 6 July 2021. Pursuant to the regulation, the banks are enabled to write down and move off the balance sheet the portion of a loan which is classified as "Group V Loan" (Loans Classified as Loss) within the period deemed appropriate by the bank specific to the situation of the debtor, if it cannot reasonably be expected to be recovered. Since the reporting period, it can be writtenoff from the records under TFRS 9. The write-off is an accounting policy and does not result in the waiver of the right to receivable.

### IX. EXPLANATIONS ON OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset, and the net amount is reported in the balance sheet when the Bank has legally enforceable rights to offset the recognized amounts and there is an intention to collect/pay the related financial assets and liabilities on a net basis, or to realize the asset and settle the liability simultaneously.

### X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS

Securities sold under agreements for repurchase agreements ("Repos") are classified as "Fair Value Through Profit or Loss", "Fair Value Through Other Comprehensive Income" and "Financial Asset Measured at Amortized Cost" in the portfolio of the bank, according to the purposes of the Bank, and they are subject to valuation according to the portfolio which are belong. Funds obtained in return for repo agreements are accounted in "Money Markets Receivables" account and interest expense accruals for the period are calculated with the effective interest rate method.

Securities purchased with Resale commitment ("Reverse Repo") are accounted in "Money Markets Receivables" on the balance sheet and interest income accruals for the period are calculated with the effective interest rate method.

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### XI. INFORMATION ON NON-CURRENT ASSETS OR DISPOSAL GROUPS "HELD FOR SALE" AND RELATED TO DISCOUNTINUED OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS

The assets acquired by the Bank due to its receivables are accounted for in accordance with "TFRS 5 Turkish Financial Reporting Standard for Non-current Assets Held for Sale and Discontinued Operations" in financial statement of the Bank.

The assets that meet the criteria of being classified under assets held for sale are measured at the lower of their book values or fair value less costs to be incurred for sale, and depreciation for these assets is ceased and these assets are presented separately in the balance sheet. In order for an asset to be classified as an asset held for sale, the related asset (or the asset group to be disposed) shall be ready to be sold immediately under usual conditions and should have a high possibility to be sold. In order to have a high probability of sales, a plan for the sale of the asset (or group of assets to be disposed of) must have been prepared by an appropriate management team and an active program has been initiated to identify buyers and complete the plan. Various events or circumstances may extend the completion time of the sale transaction beyond one year. Assets are continued to be classified as held for sale if there is sufficient evidence that the delay is due to events or conditions beyond the Bank's control and that the Bank's plan to sell the related asset (or disposal group) is in progress.

The properties acquired by the Bank due to receivables are shown in the line of held for sale purpose in the financial statements depending on the termination of the term sales contract.

A discontinued operation is a division of a business that is classified as disposed or held for sale. The results related to discontinuing operations are presented separately in the profit or loss statement. The Bank does not have any discontinued operations.

### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS

As of the balance sheet date, there is no goodwill in the financial statements of the Bank.

Other intangible assets are based on their initial acquisition amounts and other direct costs required to make the asset available. Other intangible assets were revalued over their remaining amounts after deducting the accumulated depreciation and, if any, the accumulated depreciation from the cost value in the period following their recording.

Other intangible assets are amortized using the straight-line method based on their useful lives. Useful lives of other intangible assets are determined with assessments such as the expected life of the asset, technical, technological, or other types of aging and the maintenance costs required to obtain the economic benefit expected from the asset. There is no change in the depreciation method applied in the current period. Expenditures for other intangible assets are amortized with equal amounts within the lease period, and if the lease period is not certain or is more than five years, the redemption period is accepted as five years (depreciation rate 20%).

The Bank recognizes its software costs incurred under the intangible assets-intangible rights account and the expenses that do qualify as development are added to software's initial costs and amortized over 3 years considering the useful lives. The Bank has determined estimated useful lives of the intangible assets between 3 and 15 years and it applies depreciation rates between 33,3% to 6,7%.

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#### XIII. EXPLANATIONS ON PROPERTY AND EQUIPMENT

Property and equipment are measured at its cost when initially recognized and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement. As of 31 January 2014, the Bank has changed its accounting policies and has decided to pursue the real estates registered in its portfolio at fair values. The valuation differences resulting from the valuations of real estates made by independent appraisal firms are accounted for in the revaluation differences account of tangible fixed assets under shareholders' equity.

Property and equipment (except for immovables) are presented in the financial statements over their remaining cost after deducting accumulated depreciation from cost amounts, if any, and after deducting accumulated depreciation from their fair values. Property and equipment are depreciated over their estimated useful lives using the straight-line method. The amortization method applied in the current period has not been changed.

Estimated useful lives and amortization rates of property and equipment are below:

|                          | Estimated Useful Lives (Year) | Amortization Rate |
|--------------------------|-------------------------------|-------------------|
| Buildings                | 50                            | 2%                |
| Safe-deposit boxes       | 50                            | 2%                |
| Other movable properties | 3-15                          | 4-33,33%          |
| Assets held under leases | 4-5                           | 20-25%            |

Gains or losses arising from the disposal of property and equipment are reflected in the profit or loss accounts as the difference between the net disposal revenue of the tangible asset and the net book value.

Ordinary maintenance and repair expenses incurred for tangible assets items are recognized as expenses. Investment expenditures that increase the future benefit by enhancing the capacity of property and equipment are capitalized. The investment expenditures include the cost components which are used either to increase the useful life or the capacity of the asset or the quality of the product or to decrease the costs.

There are no mortgages, pledges or similar precautionary measures on tangible assets or commitments given for the purchase or any restrictions designated for the use of those tangible assets.

### XIV. EXPLANATIONS ON LEASING TRANSACTIONS

### Leases in TFRS 16

The Bank measures the operational lease liabilities based on the present value of the lease payments that have not been paid at the date of lease is actually started, in accordance with TFRS 16. Lease payments are discounted by using the Bank's incremental borrowing rate. 2-year government bond indicator interest rates are used for Turkish Lira rentals, and Eurobond indicator interest rates are used for foreign currency leasing transactions for ongoing contracts.

After the lease actually started, the Bank; Increases the carrying amount to reflect the interest in the lease obligation, reduce the carrying value to reflect the lease payments made, and re-measure the carrying value to reflect reassessments and changes to the lease, or to reflect fixed lease payments in revised core.

The interest on the lease liability for each period of the lease term, is the amount calculated by charging a fixed periodic interest rate on remaining balance of lease liability.

After the date of lease actually started, the Bank remeasures the lease liability to reflect the changes in lease payments. The Bank reflects the remeasurement amount of the lease liability, in financial statements as adjustments in right to use assets.

The Bank uses a revised discount rate that reflects changes in the interest rate if there is a change in the initial lease period or the use of the purchase option.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

The Bank remeasures the lease liability by discounting the revised lease payments using a revised discount rate for a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification. The revised discount rate is determined as the alternative borrowing interest rate at the effective date of the modification. The Bank decreases carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. Any gain or loss relating to the partial or full termination of the lease is recognized in profit or loss. A corresponding adjustment to the right-of-use asset is made for all other lease modifications.

The Bank does not apply the standard provisions for leases shorter than 1 year in line with the exception provisions of the relevant standard. The Bank reflects the lease payments associated with these leases linearly throughout the lease period and reflects them in the financial statements.

Tangible assets that are acquired under leasing are amortized with respect to the rates used for directly acquired assets that have similar nature. Assets held under leases are recognized under the tangible assets account and are depreciated on annual and monthly basis with respect to their useful lives. Principal and installment paid for tangible fixed assets that are acquired under leasing are charged to liability account "Lease Liabilities", whereas interests are recognized in "Deferred Leasing Expenses" account. At installment payments, principal and interest amount of installment amount is debited to "Lease Liabilities" account, whereas interest is credited in "Deferred Leasing Expenses" account and recorded to the "Other Interest Expenses".

The Bank does not perform financial operations as "Lessor".

### XV. EXPLANATIONS ON PROVISIONS, CONTINGENT ASSET AND LIABILITIES

Provisions other than provisions for impairment set for loans and other receivables and provisory liabilities are accounted in accordance with TAS 37 "Turkish Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets Corresponding".

The Bank provides provision in case of an existing liability (legal or implicit) as a result of an incident that took place in the past, there is possibility of disposal of assets that bring economic benefit, and the liability is measurable. When a reliable estimate of the amount of obligation from the Bank cannot be made, it is considered that a "contingent" liability exists, and it is disclosed in the related notes to the financial statements

For transactions that can affect financial structure, provisions are provided by using the existing data if they are accurate, otherwise by using the estimates.

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements in which the change occurs.

### XVI. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS

### **Employment Termination and Vacation Benefits**

The Bank recognizes its liabilities of employment terminations and vacation benefits in accordance with TAS 19 "Turkish Accounting Standard about Benefits for Employee" and estimates the net present value of future liabilities arising from employment terminations and vacation benefits and reflects this provision amount in the financial statements.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

Under the Turkish legislation as supplemented by union agreements, Employment Termination Benefit payments are made in case of retirement or employment termination or resignation depending on the arise of the legal conditions. According to the related legislation, depending on the status and position of the employee in the Bank and social security institution, retirement bonus pension/ severance payments are calculated for the time that the personnel has worked. Employment termination is calculated based on actuarial assumptions. These assumptions based on the calculation are below:

The Bank uses independent actuaries in determining liability, and also makes assumptions about issues such as discount rate and inflation. As of 31 December 2022, retirement benefit obligation is TL 5.997.944 (31 December 2021: TL 1.355.145).

|               | <b>Current Period</b> | <b>Prior Period</b> |
|---------------|-----------------------|---------------------|
| Discount Rate | 10,60%                | 19,20%              |
| Inflation     | 10,08%                | 14,30%              |

The Bank accounts for actuarial losses and gains under shareholders' equity in accordance with the revised TAS 19 Turkish Accounting Standard for Employee Benefits, which came into force as of 1 January 2013. The Bank reclassified actuarial loss of TL 2.780.427 after deferred tax effect under shareholders' equity (31 December 2021: TL 203.462 gain).

Unused vacation liability is calculated based on number of unused vacation days which is calculated by subtracting used vacation days of all personnel from legally deserved vacation days.

The Bank is not employing its personnel by means of limited-period contracts.

### Liability of T.C. Ziraat Bankası and T. Halk Bankası Members Pension and Relief Fund (TZHEMSAN)

Some of the Bank's personnel are the members of T.C. Ziraat Bankası and T. Halk Bankası A.Ş. Employees' Pension Fund ("Fund") which was established by 20<sup>th</sup> provisional article of Social Security Law Act numbered 506. In accordance with 23<sup>rd</sup> provisional clause of the Banking Law numbered 5411, the pension fund established within Social Security Law is expected to be transferred to the Social Security Institution by three years following the declaration of the Banking Law numbered 5411. Procedures and principles of the transfer are determined by the decision of Council of Ministers numbered 2006/11345 dated 30 November 2006. However, the 1st paragraph of the 1st article of the 23<sup>rd</sup> provisional clause of Banking Law numbered 5411 allowing pension funds to be transferred to Social Security Institution ("SSI") is annulled following the resolution of Constitutional Court declared in the Official Gazette dated 31 March 2007 numbered 26479 E.2005/139, K.2007/13 and K.2007/33.

With the publication of the reasoning of the decision, the Grand National Assembly of Türkiye ("GNAT") started to work on new legal arrangements regarding the transfer of the fund members to SSI and the related articles of the "Law Regarding the Changes in Social Insurance and General Health Insurance Law and Other Related Laws and Regulations" No 5754 ("the New Law") regulating the transfer of the funds were approved by the GNAT on 17 April 2008. The New Law was published in the Official Gazette dated 8 May 2008, numbered 26870 and came into force.

According to the new law bank pension funds participants and salaried members or the rightful owners would be transferred to Social Security Institution and would be subject to its legislation within three years beginning from the date of publication without any required transaction. Three years transfer period would be extended by two years at most with the decision of Council of Ministers. In accordance with the related legislation, as of the transfer date, the cash value of the liabilities will be calculated by considering the income and expenses of the transferred funds by the insurance branches and by using the actuarial interest rate of 9,80%. Moreover, the unfulfilled other social rights and payments existed in the settlement deeds of the subjected pension funds of the transferred participants, members or the rightful owners will be continued to be fulfilled by the employer entities of the funds and its participants.

In accordance with 58<sup>th</sup> article and 7<sup>th</sup> provisional article of the Banking Law, restricting banks from transferring any funds to the pension funds in order to compensate the actuarial deficits effective from 1 January 2008, has been delayed up to 5 years.

Based on the Council of Ministers' decree numbered 2011/1559 and issued in the Official Gazette numbered 27900, dated 9 April 2011, and 20<sup>th</sup> provisional article of law numbered 506, the deadline for transferring banks, insurance and reinsurance companies, chambers of commerce, chambers of industry, exchange markets and the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for two years.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

Besides, the phrase of "two years" in Clause (2), Article 1 of the temporary 20<sup>th</sup> provision of the law numbered 5510 is revised as "four years" with the law numbered 6283 amending on the Social Insurance and General Health Insurance Law, published in the Official Gazette numbered 28227, dated 8 March 2012.

Based on the Council of Ministers' decree numbered 2014/6042 and issued in the Official Gazette numbered 28987 dated 30 April 2014, the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for one year.

Lastly, 51st article of Law No.6645 dated 23 April 2015, published on Official Gazette and the first paragraph of the transient 20th article of Law No.5510 related to the transfer of Bank and Insurance Funds to Social Security Institution; "Council of Ministers is the authority to determine the date of transfer of banks, insurance and reassurance companies, boards of trade, chambers of industry and stock markets or the participants of funds established for their constitute union personnel and the ones that were endowed salary or income and their beneficiaries within the scope of transient 20th article of Law No.506. As from the transfer date, the participants are considered as insured within the scope of clause (a), first paragraph and 4th article of this Law. Based on the decision of the Council of Ministers dated 24 February 2014; May 2015 was determined as the transfer period. As a result of the last amendment made in the first paragraph of the provisional article 20 of the Law No. 5510 and the Occupational Health and Safety Law No. 6645 published in the Official Gazette dated 23 April 2015 and numbered 29335; The Council of Ministers has been authorized to determine the transfer date and the President has been authorized to determine the transfer date in the repeated Official Gazette numbered 30473 on 9 July 2018.

The technical balance sheet report as of 31 December 2022 which is prepared in accordance with the new law and the rate determined as 9,80%, concluded no technical deficit arises in the above-mentioned fund. Since the Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Bank's financial statements.

### **XVII. EXPLANATIONS ON TAXATION**

### Current Tax

The corporate tax rate of 20% was designated in Corporate Tax Law No. 5520 which was taken into effect on 1 January 2006 after being published in the Official Gazette dated 21 June 2006 numbered 26205 for corporate earnings.

### However;

Pursuant to Article 25 of Law No. 7394 published in the Official Gazette dated 15 April 2022 and numbered 31810; Corporate tax rate has been determined as 25% for banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies. This provision entered into force on 15 April 2022 to be applied to corporate earnings for the 2022 taxation period, and as of 31 December 2022, the corporate tax rate was applied as 25% in the financial statements.

The corporate tax rate is applied to the tax base to be found as a result of the addition of the non-deductible expenses in accordance with the tax laws to the commercial income of the corporations, and deducting the exceptions (such as the participation earnings exemption) and deductions in the tax laws. No further tax is paid if the profit is not distributed.

Dividends paid to non-resident corporations, which have a place of business or permanent attorney in Türkiye or to resident corporations are not subject to withholding tax. While dividends paid to individuals and corporations were subject to withholding tax at the rate of 15%, this rate has been changed to 10% with the Presidential Decision published in the Official Gazette dated 22 December 2021 and No. 31697. Addition of profit to capital is not considered as profit distribution and withholding tax is not applied.

Corporations calculate advance tax quarterly on their financial profits at the corporate tax rate valid for that year and declare and pay until the 17<sup>th</sup> day of the second month following that period. Advance tax paid by corporations for the current period is offset against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be used to offset any other financial liabilities to the government.

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According to 5.1.e. article of Corporation Tax Law which is important tax exemption that is applied by banks, corporations' 50% of revenues that occur from selling of their real estates, are in assets, that belong to the corporations at least two years (730 days), 75% of revenues that occur from selling their founding bonds that are belong to the corporations as long as time of participation stocks, redeemed shares and option to call are exempted from corporation tax (It was changed with 89th article of code 7061 that entries into force in 5 December 2017).

This exemption applies to the period the sale is made and the part of return on sales that benefits from the exemption is held in a special fund in the liabilities account until the end of the fifth year started from the following year sale is made. However, the sales payment must be collected until the end of the second calendar year following the year in which the sale is made. Taxes which are not realized in time due to the exemption that hits uncollected sales payment are considered tax loss.

Taxes which do not accrue on time because the applying exemption for the transfer of the exempted part of revenue to the other accounts with other ways out of capitalizing in five years or withdrawn from company or transferring from limited taxpayer corporations to the headquarters, are considered as tax loss. This is also be applicable in the condition of liquidation of business (Except transfers and divisions that make according to this code).

Moreover, according to 5.1.f. article of Corporation Tax Law; corporations which have been fallen to legal proceedings because of owe to the bank or Savings Deposit Insurance Funds, and their warranters' real estates, participation stocks, founding bonds, redeemed shares, options to call of mortgagors' revenues that used for against debts or transferring to SDIF, 50% of the profits arising from the sale of the said assets obtained by the banks in this way, and 75% of the profits arising from the sale of others are exempted from corporation tax.

Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Losses cannot be carried back to offset profits from previous periods.

Tax returns are required to be filled and delivered to the related tax office until the end of the fourth month following the balance sheet date and the accrued tax is paid until the end of the same month. Tax returns are open for 5 years from the beginning of the year following the balance sheet date and during this period the tax authorities have the right to audit tax returns, and the related accounting records on which they are based and may issue re-assessments based on their findings. As of the end of the 2021 calendar year, the conditions sought for inflation adjustment in the calculation of corporate tax have been fulfilled, within the framework of the repeated provision of Article 298/A of the Tax Procedure Law. However, with the Law No. 7352 on the Amendment of the Tax Procedure Law and the Corporate Tax Law, published in the Official Gazette dated 29 January 2022 and numbered 31734, the temporary article 33 was added to the Tax Procedure Law No. 213, including the provisional tax periods. Financial statements will not be subject to inflation adjustment for the 2021 and 2022 accounting periods (for those designated as a special accounting period, as of the accounting periods ending in 2022 and 2023) and the provisional tax periods for the 2023 accounting period, regardless of whether the conditions for the repetitive inflation adjustment within the scope of Article 298 are met, It has been enacted that the 2023 financial statements will be subject to inflation adjustment regardless of whether the conditions for the inflation adjustment are met, and the profit/loss differences arising from the inflation adjustment to be made will be shown in the previous years' profit/loss account.

### **Deferred Tax**

In accordance with TAS 12 "Turkish Accounting Standards Relating to Income Tax" and taking into account the additional regulation introduced by the Law No. 7316 of 22 April 2021, the Bank calculates and recognizes deferred tax for temporary differences between the bases calculated based on the accounting policies used and valuation principles and that calculated under the tax legislation.

In accordance with the Law No. 7316 published in the Official Gazette dated 22 April 2021, the corporate tax rate has been increased to 25% for the taxation period of 2021, starting from the declarations that must be submitted as of 1 July 2021 and being valid for the taxation period starting from 1 January 2021. It was announced that this rate will be applied as 23% for the taxation period of 2022 and 20% for the taxation periods of 2023 and beyond.

However, with the Law No. 7394 on the Evaluation of Immovable Property Owned by the Treasury and Amending the Value Added Tax Law, which was published in the Official Gazette dated 15 April 2022 and numbered 31810, and the Law on Amendments to Some Laws and Decree-Laws, Article 26 With the paragraph added to the temporary article 13 of the Corporate Tax Law No. 5520, it is stated that the Corporate Tax rate will be rearranged for the corporate earnings of the 2022 taxation period and the tax rate will be applied as 25% for the banks.

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Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and are accounted for using the balance sheet liability method. In the deferred tax calculation, the Bank estimates the time when temporary differences will be taxable/deductible and uses the legal tax rates valid as of the balance sheet date in accordance with the current tax legislation. As deferred tax assets or liabilities within the scope of TAS 12 are calculated based on the tax rates (and tax laws) effective or almost certain to come into effect as of the end of the reporting period (balance sheet date), using the tax rates expected to be applied in the periods when the assets are converted into income or the liabilities are paid, the Bank has as of 31 December 2022, deferred tax calculations were made based on rates varying 25% on assets and liabilities. While deferred tax liabilities are calculated for all taxable temporary differences, deferred tax assets consisting of deductible temporary differences are calculated provided that it is highly probable to benefit from these differences by generating taxable profit in the future. Except for goodwill or business combinations, deferred tax liability or asset is not calculated for temporary timing differences arising from the initial recognition of assets or liabilities and which do not affect both commercial and financial profit or loss.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. Carrying amount of a deferred tax asset can be reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled, or the asset realized and reflected in the statement of income as expense or income. Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is associated directly with equity.

Deferred tax asset and deferred tax liability are presented as net in these unconsolidated financial statements.

According to 8 December 2004 BRSA.DZM.2/13/1-a-3 notice, there is no deferred tax assets on general provision and free provision. In addition to this, deferred tax asset calculation has started to be measured over temporary expected provision losses differences according to TFRS 9 articles, beginning from 1 January 2018. Deferred rate calculation for free provisions is not calculated.

### **XVIII. EXPLANATIONS ON BORROWING**

The Bank recognizes its debt instruments in accordance with TFRS 9 "Financial Instruments" and all financial liabilities are carried at amortized cost by using effective interest rate method. The Bank has no borrowings that require hedging techniques for accounting and revaluation of debt instruments and liabilities representing the borrowings.

If required, the Bank borrows from domestic and foreign real people and entities with debt instruments such as bill/bond issuance. These transactions are recognized at fair value including acquisition costs at the transaction date while accounted with effective interest rate method over their discounted costs in the following periods. The Bank has issued no convertible bonds to shares and has no instruments representing its own borrowings.

### XIX. EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES

There are no issued shares by The Bank.

### XX. EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES

Commitments regarding bill guarantees and acceptances of the Bank are presented in the "Off-Balance Sheet" commitments.

### XXI. EXPLANATIONS ON GOVERNMENT GRANTS

There are no government incentives utilized by the Bank as of the balance sheet date.

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#### XXII. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are cash on hand, demand deposits and other highly liquid short-term investments with maturities of 3 months or less following the date of acquisition, which is readily convertible to a known amount of cash and does not bear the risk of significant amount of value change. The book values of these assets represent their fair values. FC cash equivalents and balances regarding banks are valued by the period end counter foreign currency buying rate of the Bank.

For the purposes of the cash flow statement, "Cash" includes cash, effectives, cash in transit, purchased cheques and demand deposits including balances with the Central Bank; and "Cash equivalents" include interbank money market placements and time deposits at banks with original maturity periods of less than three months.

### XXIII. EXPLANATIONS ON SEGMENT REPORTING

Information about operating segments which are determined in line with TFRS 8 "Turkish Accounting Standard Operating Segments" together with organizational and internal reporting structure of the Bank, are disclosed in Note X of Section Four.

#### XXIV. EXPLANATIONS ON OTHER MATTERS

None.

### **SECTION FOUR**

#### EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK

### I. EXPLANATIONS ON THE COMPONENTS OF SHAREHOLDERS' EQUITY

Shareholders' equity and capital adequacy ratio were calculated within the framework of "Regulation on Banks' Equity" and "Regulation on Measurement and Evaluation of Capital Adequacy of Banks" and in addition to these, the following regulations of the BRSA.

- In accordance with the Decision of the Banking Regulation and Supervision Agency dated 28 April 2022 and numbered 10188, the Central Bank's foreign exchange buying rate of 31 December 2021 was used while calculating the valued amounts in foreign currency in calculating the amount subject to credit risk.
- Within the framework of the regulation dated 21 December 2021 No. 9996, if the net valuation differences of the securities held by banks in the portfolio of "Financial Assets at Fair Value through Other Comprehensive Income" are negative, these differences may not be taken into consideration in the calculation of equity amount. The said exception was not used in the calculation of equity as of 31 December 2022.

As of 31 December 2022, Bank's total regulatory capital has been calculated as TL 244.685.816 (31 December 2021: TL 131.051.873), capital adequacy ratio is 16,53% (31 December 2021: 16,52%). This ratio is well above the minimum ratio required by the legislation.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 1. Information Related to The Components of Shareholders' Equity

|   | Current Period<br>31 December 2022 | Prior Period<br>31 December 2021 |
|---|------------------------------------|----------------------------------|
| COMMON EQUITY TIER 1 CAPITAL  |                                    |                                  |
| Paid-in capital following all debts in terms of claim in liquidation of the Bank  | 34.900.000                         | 13.100.000                       |
| Share issue premiums  | -                                  | -                                |
| Reserves  | 73.956.519                         | 67.627.159                       |
| Gains recognized in equity as per TAS   | 81.600.342                         | 21.005.831                       |
| Profit  | 41.137.467                         | 6.355.008                        |
| Current Period Profit   | 41.092.377                         | 6.291.309                        |
| Prior Period Profit   | 45.090                             | 63.699                           |
| Shares acquired free of charge from subsidiaries, affiliates and entities under common control  |                                    |                                  |
| and cannot be recognized within profit for the period   | 279.341                            | 138.703                          |
| Common Equity Tier 1 Capital Before Deductions  | 231.873.669                        | 108.226.701                      |
| Deductions from Common Equity Tier 1 Capital  |                                    |                                  |
| Common Equity as per the 1 <sup>st</sup> clause of Provisional Article 9 of the Regulation on the Equity of Banks   | -                                  | -                                |
| Portion of the current and prior periods' losses which cannot be covered through reserves and   |                                    |                                  |
| losses reflected in equity in accordance with TAS   | 29.393.805                         | 5.329.097                        |
| Improvement costs for operating leasing   | 10.269                             | 10.219                           |
| Goodwill (net of related tax liability)   | -                                  | -                                |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)   | 2.272.601                          | 1.365.095                        |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | -                                  | -                                |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk   | -                                  | -                                |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss amount exceeds the total provision  | -                                  | -                                |
| Gains arising from securitization transactions  | -                                  | -                                |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities  | _                                  | -                                |
| Defined-benefit pension fund net assets   | -                                  | -                                |
| Direct and indirect investments of the Bank in its own Common Equity  | -                                  | -                                |
| Shares obtained contrary to the 4 <sup>th</sup> clause of the 56 <sup>th</sup> Article of the Law   | -                                  | -                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank | -                                  | -                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank |                                    |                                  |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity   | -                                  | -                                |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity  | -                                  | -                                |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|   | Current Period   | Prior Period     |
|---|------------------|------------------|
|   | 31 December 2022 | 31 December 2021 |
| Amount exceeding 15% of the common equity as per the 2 <sup>nd</sup> clause of the Provisional Article 2 of the   |                  |                  |
| Regulation on the Equity of Banks   | -                | -                |
| Excess amount arising from the net long positions of investments in common equity items of banks and  |                  |                  |
| financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued   |                  |                  |
| common share capital  | -                | -                |
| Excess amount arising from mortgage servicing rights  | -                | -                |
| Excess amount arising from deferred tax assets based on temporary differences   | -                | -                |
| Other items to be Defined by the BRSA (-)   | -                | -                |
| Deductions to be made from common equity due to insufficient Additional Tier   Capital or Tier    Capital   | 71.676.675       |                  |
| Total Deductions from Common Equity Tier I Capital  | 31.676.675       | 6.704.411        |
| Total Common Equity Tier I Capital  ADDITIONAL TIER I CAPITAL   | 200.196.994      | 101.522.290      |
|   |                  |                  |
| Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums  Debt instruments and premiums approved by BRSA   | 27.979.840       | 20.710.200       |
| Debt instruments and premiums approved by BRSA (Temporary Article 4)  | 27.979.040       | 20.710.200       |
| Additional Tier I Capital before Deductions   | 27.979.840       | 20.710.200       |
| Deductions from Additional Tier I Capital   | 27.373.040       | 20.710.200       |
| Direct and Indirect Investments of the Bank on its own Additional Tier I Capital (-)  |                  | _                |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by   |                  |                  |
| financial institutions with compatible with Article 7.  | -                | -                |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  |                  |                  |
| Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of   |                  |                  |
| above Tier I Capital  | -                | -                |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of  |                  |                  |
| Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share   |                  |                  |
| Capital   | -                | -                |
| Other Items to be defined by the BRSA (-)   | -                | -                |
| Transition from the Core Capital to Continue to deduce Components   |                  |                  |
| Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from  |                  |                  |
| Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the  |                  |                  |
| Regulation on Banks' Own Funds (-)  |                  |                  |
| Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) | _                | _                |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II   |                  |                  |
| Capital is not available (-)  | _                | _                |
| Total Deductions from Additional Tier I Capital   | -                | -                |
| Total Additional Tier I Capital   | 27.979.840       | 20.710.200       |
| Total Tier   Capital (Tier   Capital= Common Equity Tier   Capital + Additional Tier   Capital)   | 228.176.834      | 122.232.490      |
| TIER II CAPITAL   |                  |                  |
| Debt instruments and share issue premiums deemed suitable by the BRSA   | -                | -                |
| Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)   | -                | -                |
| Provisions (Article 8 of the Regulation on the Equity of Banks)   | 16.524.427       | 8.833.639        |
| Tier II Capital Before Deductions   | 16.524.427       | 8.833.639        |
| Deductions from Tier II Capital   |                  |                  |
| Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  | -                | -                |
| Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial  |                  |                  |
| institutions with the conditions declared in Article 8.   | -                | -                |
| Portion of the total of net long positions of investments made in equity items of banks and financial   |                  |                  |
| institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share  |                  |                  |
| capital exceeding 10% of Common Equity of the Bank (-)  Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and                                 | -                | -                |
| financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued   |                  |                  |
| common share capital exceeding 10% of Common Equity of the Bank   | _                | _                |
| Other items to be defined by the BRSA (-)   | -                | -                |
| Total Deductions from Tier II Capital   | -                | -                |
| Total Tier II Capital   | 16.524.427       | 8.833.639        |
| Total Capital (The sum of Tier I Capital and Tier II Capital)   | 244.701.261      | 131.066.129      |
|   |                  |                  |

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| Deductions from Capital Loans granted contrary to the 50° and 51° Antide of the Law  Net Book Velose of Movables and immovables Exceeding the Limit Defined in the Article 57, Clause I of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  Other items to be defined by the BRSA  In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download  Components  The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital or the entity which will not educted from Common Equity Tier 1 capital. Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance common share capital of the entity, which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, and the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital in the 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds.  The Sum of net long positions of investments in the common state capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary offerences which will not deducted from Common Sequence and the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds.  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  Tail Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  Use Tapital and Tier 1 Capital and Tier 1 Capital or Banks' Ratio (%)  Tail Capital Ratio (%)  Tail Capital                    |   | Current Period<br>31 December 2022 | Prior Period<br>31 December 2021 |
|--|---|------------------------------------|----------------------------------|
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article S7, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Flev Years  Other items to be defined by the BRSA In transition from Total Core Capital and Supplementary Capital (the capital to Continue to Download Components)  The Sum of net long positions of investments (the portion which exceeds the IONs of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity in Capital, Additional Ter La capital, Ter 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (c)  The Sum of net long positions of investments in the Additional Ter La capital and Tier 2 capital of the analysis of the State of the State                    | Total Capital (The sum of Tier I Capital and Tier II Capital)   | 244.701.261                        | 131.066.129                      |
| Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Prive Years Other Items to be defined by the BRSA Intransition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragration of the Provisional Article 2 of the Regulation on Banks (Own Funds C.) The Sum of net long positions of investments in the Additional Tier 1 capital, and Tier 1 capital and the results of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks (Own Funds C.) The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks (Own Funds C.) The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the accept of regulatory consolidation, where the bank does not own more than 10% of the support of the Provisional Article 2 of the Regulation on Banks (Own Funds C.) The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the accept of regulatory consolidation, where the bank does not own more than 10% of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks (Own Funds C.)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entitles that are outside the accept and paragraph of the Provisional Article 2 of the Regulation on Banks (Own Funds C.)  The S                   |   | -                                  | -                                |
| Five Years Other items to be defined by the BRSA In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital of the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (*) The Sum of net long positions of investments in the Additional Tier 1 capital and fire 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, which will not deducted from Common Equity Tier 1 capital. Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (*)  To Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortages servicing rights, deferred tax assess arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (*)  CAPITAL DEOUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEOUACY RATIOS  EET 1 Capital Ratio (%)  15,52  2,53  2,53  2,54  3,5                   |   |                                    |                                  |
| Subtraction from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components   | Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than            |                                    |                                  |
| In transition from Total Core Capital and Supplementary Capital (the capital by Continue to Download Components)  The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Squity Tier Lapital, Additional Tier Lapital. The 2 pantla for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (>)  The Sum of net long positions of investments in the Additional Tier Lapital and Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (>)  The Sum of net long positions of investments in the doditional Tier I capital and Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (>)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortage servicing rights, Seferred to axassets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (>)  CAPITAL  Total Capital (Total of Tier I Capital and Tier I Capital on Banks Own Funds (>)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL DEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL REGULATION REGULATION REGULATION REGULATION REGULATION REGULATION REGULATION R                   |   | -                                  | -                                |
| The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of the hardy which will not deducted from Common Figurity Tier 1 capital, Additional Tier 1 capital and the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside common share capital of the entity, which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier 1 Capital and Tier II Capital)  EQUITAL ADEQUACY RATIOS  EL 1 Capital Ratio (%)  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  EL 1 Capital Ratio (%)  Total additional core capital requirement ratio (a+b+c)  2 250  2 250  3 Capital conservation buffer requirement ratio (3+b-c)  3 Capital                   | Other items to be defined by the BRSA   | 15.445                             | 14.256                           |
| The Sum of net long positions of investments (the portion which exceeds the Noys of Panks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing inshits, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier 1 Capital and Tier II Capital on the Bunks' Own Funds (-)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL LORGINAL Counters (-) Lorginal Capital Ca                   |   |                                    |                                  |
| the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (-)  The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  Total Capital (Total of Tier 1 Capital and Tier II Capital on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier 1 Capital and Tier II Capital on Banks' Own Funds (-)  EQUITARIANCE Capital Reduction on Banks' Own Funds (-)  Total Capital Ratio (%)  135.22  128.45  Capital Adequacy Ratio (%)  148.0273,848  Total Equital Adequacy Ratio (%)  15.42  15.45  Capital Adequacy Ratio (%)  15.42  15.45  Capital Adequacy Ratio (%)  15.42  15.45  25.50  25.51  25.51  25.53  26.51  26.53  26.54  27.55  27.55  28.54  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55  28.55                   |   |                                    |                                  |
| where the Bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Pier Lapital, Additional Tier Lapital, In Fez Capital and Tier 2 capital of banking, financial and fissurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier Lapital, Additional Tier Lapital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (·)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the Regulation on Banks' Own Funds (·)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier Lapital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (·)  **CAPITAL**  Total Capital (Total of Tier 1 Capital and Tier 11 Capital)  **CAPITAL**  **CAPITAL**  Total Risk Weighted Assets  **CAPITAL ADEQUACY RATIOS**  **CAPITAL ADEQUACY RATIOS**  **CAPITAL ADEQUACY RATIOS**  **CAPITAL ADEQUACY RATIOS**  **CAPITAL ADEQUACY RATIOS**  **CAPITAL ADEQUACY RATIOS**  **CAPITAL Capital Ratio (%)  **CAPITAL Capital Ratio (%)  **CAPITAL Capital Regulation on Capital requirement ratio (*b*)  **DAJA Additional Core capital requirement ratio (*cb*)  **DAJA ADAGRAPH RATION                   |   |                                    |                                  |
| deducted from Common Equity Tier I capital, Additional Tier I capital, Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (5)  The Sum of net long positions of investments in the Additional Tier I capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (5)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (5)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET I Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  ET I Capital Ratio (%)  15,22  15,23  16,25  16,25  16,25  16,25  16,25  17,25  18,26  18,26  18,26  18,27  18,28  18,28  18,29  18                   | the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation,    |                                    |                                  |
| sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) The Sum of net long positions of investments in the Additional Tier I capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, and the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital) Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET I Capital Ratio (%) CAPITAL ADEQUACY RATIOS  CET I Capital Ratio (%) 15.52 12.86 16.51 26.12 26                   | where the Bank does not own more than 10% of the issued common share capital of the entity which will not           |                                    |                                  |
| The Sum of net long positions of investments in the Additional Tier I capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank idoes not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks (Own Funds (-)).  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  115,42  15,43  15,43  16,53  16,53  16,53  16,53  2,5                   | deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first |                                    |                                  |
| financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks Own Funds (-)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the insurance entities that are outside the scope of regulatory consolidation of the entitle of the                   | sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)                                |                                    | -                                |
| own more than 10% of the issued common share capital for the entity which will not deducted from Common Equity Ter 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (c)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (·)  **CAPITAL**  Total Capital (Total of Tier I Capital and Tier II Lapital)  **CAPITAL**  Total Risk Weighted Assets  **CAPITAL ADEQUACY RATIOS**  **CET I Capital Ratio (%)  **CET I Capital Ratio (%)  **Ere I Capital Ratio (%)  **Ere I Capital Ratio (%)  **Ere I Capital Ratio (%)  **Ere I Capital Ratio (%)  **Ere I Capital Ratio (%)  **Ere I Capital Ratio (%)  **DUFFERS**  **DUFFERS**  **DUFFERS**  **DUFFERS**  **DUFFERS**  **DUFFERS**  **Additional core capital requirement ratio (a+b+c)  **DuFFERS**  **Additional core capital requirement (%)  **DuFFERS**  **Additional CET I Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Capital Duffer requirement (%)  **Duffers bank buffer requirement ratio (%)**  **Additional CET I Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Capital Buffers Regulation Rules  **Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  **Institutions where the Bank Owns 10% or less of the Issued Share Capital  **Institutions where the Bank Owns 10% or less of the Issued Share Capital  **Instit                   | The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking,        |                                    |                                  |
| Equity Tier Lacipital, Additional Tier Lacipital, Tier Z capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (~)  The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortagea servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier Lacipital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (~)  CAPITAL  Total Capital (Total of Tier Lapital and Tier II Capital)  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CET 1 Capital Ratio (%)  CET 1 Capital Ratio (%)  Suppression of the Capital Ratio (%)  Equity Capital Ratio (%)  Equity Capital Ratio (%)  Suppression of the Capital Ratio (%)  Total additional core capital requirement ratio (a+b+c)  BUFFERS  Total additional core capital requirement (%)  O Agait (Additional CET Lapital Percuirement (%)  O Bank specific countercyclical buffer requirement (%)  O Bank specific countercyclical buffer requirement (%)  O Bank specific countercyclical buffer requirement (%)  O Higher bank buffer requirement ratio (%)  O Higher bank buffer requirement ratio (%)  O Higher bank buffer requirement ratio (%)  Conservation and Counter-Cyclical Capital Buffers Regulation  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns for Exposures in Standard Approach Limited by 1,25%                    | financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not    |                                    |                                  |
| Provisional Article 2 of the Regulation on Banks' Own Funds (-) The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Item 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CI-2 Lapital Ratio (%)  CAPITAL ADEQUACY RATIOS  CI-2 Lapital Ratio (%)  CAPITAL ADEQUACY RATIOS  CI-2 Lapital Ratio (%)  SUFFERS  Total additional core capital requirement ratio (a+b+c)  3 Capital Adequacy Ratio (%)  SUFFERS  Total additional core capital requirement ratio (a+b+c)  3 Capital conservation buffer requirement (%)  4 Danks specific counter-cyclical buffer requirement (%)  5 Danks specific counter-cyclical buffer requirement (%)  6 Danks specific counter-cyclical buffer requirement (%)  6 Danks specific counter-cyclical Capital Buffers Regulation  7 Additional Core capital requirement ratio (8)\(^{10}\)  8 Arounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions where the Bank Owns 10% or less of the Issued Share Capital  1 Institutions w                   | own more than 10% of the issued common share capital of the entity which will not deducted from Common              |                                    |                                  |
| The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the sissued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first subparagraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  CAPITAL  CAPITAL  CAPITAL  CAPITAL Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CIT 1 Capital Ratio (%)  13.52 12.86  Tier 1 Capital Ratio (%) 15.42 15.43  Capital Adequacy Ratio (%)  BUFFERS  Total additional core capital requirement ratio (a+b+c) 2.531 2.533 2.631 2.                   | Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the |                                    |                                  |
| that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub- paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  Acapital Assets  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  13,52 12,86 15,42 15,42 15,42 15,42 15,42 15,43 16,53 16                   | Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | -                                  | -                                |
| Sesued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   CAPITAL   CAPITAL   CAPITAL   CAPITAL   CAPITAL   CAPITAL   CAPITAL   CAPITAL   CAPITAL ADEQUACY RATIOS   1.480.273.848   793.370.100  | The Sum of net long positions of investments in the common stock of banking, financial and insurance entities       |                                    |                                  |
| differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub- paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  SUPPERS  Total additional core capital requirement ratio (a+b+c)  BUFFERS  Total additional core capital requirement ratio (a+b+c)  Death Sarkie Counterve(cited buffer requirement (%)  Death Sarkie Counterve(cited buffer requirement)  Additional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation of Counterve(cited Duffer requirement)  Additional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Total of                    | that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the            |                                    |                                  |
| Paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET I Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CIEr I Capital Ratio (%)  Capital Ratio (%)  Supress  BUFFERS  Total additional core capital requirement ratio (a+b+c)  BUFFERS  Total additional core capital requirement ratio (a+b+c)  Bank specific countercyclical buffer requirement (%)  Daniel To I Capital Buffer requirement (%)  Daniel To I Capital Ratio (%)  Bush specific countercyclical buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation and Counter-Cyclical Duffer requirement (%)  Daniel Capital Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 1                   | issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from temporary    |                                    |                                  |
| Paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  CAPITAL  Total Capital (Total of Tier I Capital and Tier II Capital)  CAPITAL  Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET I Capital Ratio (%)  CAPITAL ADEQUACY RATIOS  CIEr I Capital Ratio (%)  Capital Ratio (%)  Supress  BUFFERS  Total additional core capital requirement ratio (a+b+c)  BUFFERS  Total additional core capital requirement ratio (a+b+c)  Bank specific countercyclical buffer requirement (%)  Daniel To I Capital Buffer requirement (%)  Daniel To I Capital Ratio (%)  Bush specific countercyclical buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation buffer requirement (%)  Daniel Capital Conservation and Counter-Cyclical Duffer requirement (%)  Daniel Capital Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 1                   | differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-            |                                    |                                  |
| CAPITAL Total Capital (Total of Tier I Capital and Tier II Capital) Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CAPITAL ADEQUACY RATIOS  CIT I Capital Ratio (%) Tier I Capital Ratio (%) T                   |   | -                                  | -                                |
| Total Capital (Total of Tier I Capital and Tier II Capital)  |   |                                    |                                  |
| Total Risk Weighted Assets  CAPITAL ADEQUACY RATIOS  CET 1 Capital Ratio (%)  Iier I Capital Ratio (%)  Iier I Capital Ratio (%)  BUFFERS  Total additional core capital requirement ratio (a+b+c)  BUFFERS  Total additional core capital requirement (%)  Buffer requirement (%)  Bank specific countercyclical buffer requirement (%)  Conservation buffer requirement ratio (%)."  Additional CET I Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital  Conservation and Counter-Cyclical Duffer requirement (%)  Ogo 30,033  C) Higher bank buffer requirement ratio (%)."  Additional CET I Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital  Conservation and Counter-Cyclical Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank Owns 10% or less of the Issued Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital  Institutions where the Bank One Share Capital Share Capital Share Capital Share Capital Share Capital Share Capital Share Capital Share Capital Share Capital Share Capita                   | Total Capital (Total of Tier   Capital and Tier   Capital)  | 244.685.816                        | 131.051.873                      |
| CET1 Capital Ratio (%) 13,52 12,80 Tier I Capital Ratio (%) 15,42 15,4 Capital Adequacy Ratio (%) 16,53 16,52  BUFFERS  Total additional core capital requirement ratio (a+b+c) 2,531 2,531 2,532 a) Capital Conservation buffer requirement (%) 2,50 2,50 2,55 b) Bank specific countercyclical buffer requirement (%) 2,50 2,50 2,50 b) Bank specific countercyclical buffer requirement (%) 0,031 0,036 c) Higher bank buffer requirement ratio (%)   |   |                                    |                                  |
| Tier I Capital Ratio (%) 15,42 15,4 Capital Adequacy Ratio (%) 16,53 16,53 16,53  BUFFERS  Total additional core capital requirement ratio (a+b+c) 2,531 2,536 2,531 2,5                   |   |                                    |                                  |
| Tier I Capital Ratio (%) 15,42 15,4 Capital Adequacy Ratio (%) 16,53 16,53 16,53  BUFFERS  Total additional core capital requirement ratio (a+b+c) 2,531 2,536 2,531 2,5                   | CET 1 Capital Ratio (%)   | 13,52                              | 12,80                            |
| BUFFERS  Total additional core capital requirement ratio (4+b+c) 2,531 2,536 a) Capital conservation buffer requirement (%) 2,50 2,50 b) Bank specific countercyclical buffer requirement (%) 2,50 2,50 b) Bank specific countercyclical buffer requirement (%) 0,031 0,036 0,036 0,031 0,036 0,036 0,031 0,036 0,                   |   |                                    | 15,41                            |
| Total additional core capital requirement ratio (a+b+c) 2,531 2,536 a) Capital conservation buffer requirement (%) 2,50 2,56 b) Bank specific countercyclical buffer requirement (%) 0,031 0,036                   |   | 16,53                              | 16,52                            |
| a) Capital conservation buffer requirement (%)  b) Bank specific countercyclical buffer requirement (%)  c) Higher bank buffer requirement ratio (%) <sup>(*)</sup> c) Higher bank buffer requirement ratio (%) <sup>(*)</sup> dditional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital  Conservation and Counter-Cyclical Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns Institutions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns Institutions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions of Institutions where the Bank Owns Institutions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns Institutions of the Investments in Tier I Capital I Institutions of the Investments in Tier I I Capital Institutions of Institutions o | BUFFERS   |                                    |                                  |
| b) Bank specific countercyclical buffer requirement (%) 0,031 0,036 c) Higher bank buffer requirement ratio (%) 0 c) Higher bank buffer requirement ratio (%) 0 c) Higher bank buffer requirement ratio (%) 0 c) Higher bank buffer requirement ratio (%) 0 conservation and Counter-Cyclical Capital Buffers Regulation 9,02 8,30 Amounts Lower than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Institutions where the Bank Owns 10% or less of the Issued Share Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions the Institution that Institution Institution Institution of Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets  Debt Instrumental Ratings Based Approach Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Debt Instruments Covered by Temporary Article 4 (effective between 11.12018-11.12022) Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit                     | Total additional core capital requirement ratio (a+b+c)   | 2,531                              | 2,538                            |
| c) Higher bank buffer requirement ratio (%)C) - Additional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation 9,02 8,30 Amounts Lower than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital 311.791 255.802 Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital 135.876 95.383 Remaining Mortgage Servicing Rights - 1.519.075 Institutions where the Bank Owns more than 10% or less of the Issued Share Capital 135.876 95.383 Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital 135.876 95.383 Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institutions Where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights - 1.519.075 Institution Mortgage Servicing Rights - 1.519.075 Institution Remaining Mortgage Servicing Right                   | a) Capital conservation buffer requirement (%)  | 2,50                               | 2,50                             |
| Additional CET I Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital  Conservation and Counter-Cyclical Capital Buffers Regulation  Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand  General Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of  Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of  Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4   | b) Bank specific countercyclical buffer requirement (%)   | 0,031                              | 0,038                            |
| Conservation and Counter-Cyclical Capital Buffers Regulation 9,02 8,30 Amounts Lower than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights Remaining Mortgage Servicing Rig                   | c) Higher bank buffer requirement ratio (%)(°)  | -                                  | -                                |
| Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns More Street Institutions of Items Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Items subject to Temporary Article 4  Institutions where the Bank Owns More Street Institutions of Items Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision that Exceeds a per Deduction Remaining Institution Item Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision Street Institution Item Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution St                   | Additional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital     |                                    |                                  |
| Amounts Lower than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Institutions where the Bank Owns More Street Institutions of Items Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Items subject to Temporary Article 4  Institutions where the Bank Owns More Street Institutions of Items Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision that Exceeds a per Deduction Remaining Institution Item Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision Street Institution Item Items Subject to Temporary Article 4  Institutions where the Bank Owns Provision Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution Street Institution St                   |   | 9,02                               | 8,30                             |
| Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  Net Deferred Tax Assets arising from Temporary Differences  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  Jupper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Hongroup Article 4  - Ho                   |   |                                    | · ·                              |
| Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  Net Deferred Tax Assets arising from Temporary Differences  - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand  44.106.096  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4   | Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial      |                                    |                                  |
| Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand 44.106.096 18.998.905  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.635  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 11.2018-11.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4  - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4   | Institutions where the Bank Owns 10% or less of the Issued Share Capital  | 311.791                            | 255.802                          |
| Remaining Mortgage Servicing Rights - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand 44.106.096 18.998.905  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.635  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets - Debt Instruments Covered by Temporary Article 4 (effective between 11.2018-11.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit - Upper Limit for Additional Tier II Capital Items Subject to Temporary Article 4   | Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial    |                                    |                                  |
| Net Deferred Tax Assets arising from Temporary Differences - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand 44.106.096 18.998.905  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.635  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Pebt Instruments Covered by Temporary Article 4 (effective between 11.2018-11.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - 1.519.075  - 1.519.075  44.106.096  18.998.905  18.998.9                   | Institutions where the Bank Owns more than 10% or less of the Issued Share Capital                                  | 135.876                            | 95.387                           |
| Net Deferred Tax Assets arising from Temporary Differences - 1.519.075  Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand 44.106.096 18.998.905  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.635  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Pebt Instruments Covered by Temporary Article 4 (effective between 11.2018-11.2022)  Upper Limit for Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - 1.519.075  - 1.519.075  44.106.096  18.998.905  18.998.9                   |   | _                                  | -                                |
| Limits for Provisions Used in Tier II Capital Calculation  General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per the thousand 44.106.096 18.998.905  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.635  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Pebt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4   | Net Deferred Tax Assets arising from Temporary Differences  | -                                  | 1.519.079                        |
| the thousand  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items Subject to Temporary Article 4   |   |                                    |                                  |
| the thousand  General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items subject to Temporary Article 4  - House Limit for Additional Tier II Capital Items Subject to Temporary Article 4   | General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per         |                                    |                                  |
| General Loan Provisions for Exposures in Standard Approach Limited by 1,25% of Risk Weighted Assets 16.524.427 8.833.639  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of  Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of  Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  |   | 44.106.096                         | 18.998.909                       |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  - Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022) Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4 - Capital Items Subject to Temporary Article 4 - Capital Items Subject to Temporary Article 4 - Capital Items Subject to Temporary Article 4 - Capital Items Subject to Temporary Article 4   |   |                                    |                                  |
| Credit Risk by Internal Ratings Based Approach  Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of  Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets   |   |                                    |                                  |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Comminique on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 that Exceeds Upper Limit Amount of Additional Tier I Capital Items subject to Temporary Article 4 Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4   |   | -                                  | -                                |
| Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets  Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  |   |                                    |                                  |
| Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  -   |   | _                                  | -                                |
| Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  -  |   |                                    |                                  |
| Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4 -  |   |                                    | -                                |
| Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  |   |                                    | -                                |
|  |   |                                    | -                                |
| AUDOUDL OF AUDUDUAL HER II CADITALITEMS SUDJECT TO TEMPORARY AFTICLE 4 THAT EXCEEDS UPDER LIMIT  | Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit                  |                                    | _                                |

<sup>&</sup>lt;sup>(2)</sup>The systemic significant bank buffer ratio has been shown as "-" in the unconsolidated financial report since it is necessary to fill in the systematic significant banks that are not required to prepare financial statements in the context of the 4<sup>th</sup> paragraph of Article 4 of the "Regulation on Systemic Significant Banks".

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### 2. Items Included in Capital Calculation

|  | in total capital calculation-Current Period  |
|--|--|
| Issuer   | T.C. Ziraat Bankası A.Ş.   |
| Identifier (CUSIP, ISIN etc.)  | XS1984644739   |
| Governing law (s) of the instrument  | Subject to English Law and in terms of certain articles to Turkish Regulations. It is issued within the scope of the Communiqué VII- |
|  | 128.8 on Debt Instruments of the Capital Markets Board and the   |
|  | Regulation on Bank Capital of the BRSA.  |
| Regulator  | y treatment  |
| Subject to 10% deduction as of 1/1/2015  | No   |
| Eligible on unconsolidated and/or consolidated basis                               | Eligible on unconsolidated and consolidated  |
| Instrument type  | Additional Capital Bond Issuance (Tier 1 Capital)  |
| Amount recognized in regulatory capital (Currency in TL million, as                |  |
| of most recent reporting date)   | 2  |
| Nominal value of instrument (TL million)   | 27.980   |
| Accounting classification of the instrument  | 347001-Subordinated Debts  |
| Original date of issuance  | 24.04.2019   |
| Maturity structure of the instrument (perpetual/dated)                             | Perpetual  |
| Issue date of the instrument   | 24.04.2019   |
| Issuer call subject to prior supervisory (BRSA) approval                           | Yes  |
| Call option dates, conditioned call dates and call amount                          | Subject to the approval of the BRSA, a repayment option is   |
|  | available at the end of each 5-year period from the date of issue.   |
| Subsequent call dates, if applicable   | 24.04.2024   |
| Interest/divid   | dend payment   |
| Fixed or floating coupon/dividend payments   | Fixed  |
| Coupon rate and any related index  | First 5 years fixed 5,076%, next 5 years MS + 5,031% fixed   |
| Existence of any dividend payment restriction                                      | None   |
| Fully discretionary, partially discretionary or mandatory                          | Fully discretionary  |
| Existence of step up or other incentive to redeem                                  | None   |
| Noncumulative or cumulative  | Noncumulative  |
| Convertible in   | to equity shares   |
| If convertible, conversion trigger (s)   | None   |
| If convertible, fully or partially   | None   |
| If convertible, conversion rate  | None   |
| If convertible, mandatory or optional conversion                                   | None   |
| If convertible, type of instrument convertible into                                | None   |
| If convertible, issuer of instrument to be converted into                          | None   |
| Write-do   | wn feature   |
| If bonds can be written-down, write-down trigger (s)                               | Yes. Article 7 of the Regulation on Bank Capital   |
| If bond can be written-down, full or partial                                       | Has full or partial write down feature   |
| If bond can be written-down, permanent or temporary                                | Has permanent or temporary write down feature  |
| If temporary write-down, description of write-up mechanism.                        | Has-write up mechanism   |
| Position in subordination hierarchy in case of liquidation                         | After the debt instruments to be included in secondary capital   |
| (instrument type immediately senior to the instrument)                             | calculation, the depositors and all other creditors  |
| In compliance with article number 7 and 8 of Regulation on Bank<br>Capital         | Instrument is in compliant with Article 7 of the Regulation on Bank Capital.   |
| Details of incompliances with article number 7 and 8 of Regulation on Bank Capital | Instrument is in compliant with Article 7 of the Regulation on Bank<br>Capital.  |

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### 3. Necessary Explanations in order to Reach an Agreement Between the Statement of Shareholders' Equity and Balance-Sheet Amounts

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Balance Sheet-Equity  | 202.479.863           | 97.099.759          |
| Operational Leasing Development Costs   | (10.269)              | (10.219)            |
| Goodwill and Other Intangible Assets and Related Deferred Taxes Liabilities   | (2.272.601)           | (1.365.095)         |
| TIER 2 Capital (Provisions)   | 16.524.427            | 8.833.639           |
| Debt Instruments and the Related Issuance Premiums Defined by the BRSA TIER 2 |                       |                     |
| Capital (Provisions)  | 27.979.840            | 20.710.200          |
| Other deductions from common equity   | (15.445)              | (14.256)            |
| Other regulations   | -                     | 5.797.845           |
| Amount recognized in regulatory capital                                       | 244.685.816           | 131.051.873         |

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### II. EXPLANATIONS ON CREDIT RISK

#### 1. Information on Credit Risk

Credit risk is the possibility of loss that the bank may be exposed due to the partial or complete default of the debtor by not complying to the obligations of the agreement made, or due to the decrease in credit worthiness.

The limits of the credit customers are identified, after combined assessment of various factors like the financial and non-financial information of the credit customers, credit requirements, sectoral and geographical features and, in conformity with the legal legislation, in line with the credit authorization limits of the branches, Group Presidencies, Department Presidencies, Assistant General Management, General Manager, Credit Committee and Board of Directors.

In order to prevent the risk intensity on the Corporate/Commercial loan portfolio, limits are determined and followed on the basis of group companies, private and public firms, and different debtor groups. Similarly, in determining the limits of the agricultural loan portfolio the structures of the regions are considered. The bank's credit authority limits on given consumer loans are defined with the separation of type and guarantee and these limits are updated according to economic conjuncture and demands of Regional Directorates/Branches.

The limits, subjects, collateral structure, maturities, accounts booked, outstanding balances of the loans allocated by the branches are periodically analyzed depending on the number of customers and monitored on customer and regional basis.

In corporate/commercial loans, companies continue to be monitored after the allocation of the loan, and changes in the financial structures and market relations of loan companies are followed. Credit limits are determined and approved to be valid for one year, and renewals are made provided that there is no negative change in the customer's situation (financial structure, market, collateral, etc.).

The Bank is assessing credibility of the customer as the essential factor in issuing credits and creditors' credit worthiness are ascertained during credit application and limit allocation/renewal. Documents to be obtained during the application are evidently mentioned in regulations and appropriateness of the documents obtained during application is controlled by internal audit departments. The Bank considers guarantees as important in minimization and elimination of the risk. As a result of policies and process based on obtaining reliable and robust guarantees, the Bank's credit risk significantly declines.

On August 2012 the Bank started applying internal ratings processes as a decision support system for analyzing credit worthiness and determining credit allocation for Corporate/Commercial consumer loans.

The Bank makes provision in conformity with the "Communiqué on Methods and Principles for Determining the Nature of Loans and Other Receivables and Allocation of Provisions".

Identification of limits for domestic and foreign banks are done by rating which is determined by considering the needs of clients and departments together with financial and economic conditions of the banks and their countries. When banks and/or countries are financially or economically risky, identified limits can be restricted with maturity, amount or type of transaction or use of credit is called off.

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Since the Bank's abroad lending operations have no significant effect on the financial statements, and operations and transactions are diversified via the use of different financial institutions in various countries, the Bank is not believed to be exposed to a significant credit risk as a result of these operations.

Foreign financial institution and country risks of the Bank are generally taken on financial institutions and countries which are rated by international rating institutions. Treasury operations are executed in the frame of pre-determined authorization and limits, these authorization and limits are monitored. Client transactions within the context of Fund Management are done in the frame of general loan limits determined for the client.

The Bank engages in foreign currency swaps and forward transactions considering its asset-liability balance and legal limits within the framework of the authorities and limits determined by the Board of Directors. These are not considered to generate material risk given the amount of these transactions in the balance sheet.

Non-cash risks of customers classified as non-performing loans in accordance with the Communiqué on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions" are subjected to expected loss provision (Stage 3) under the same regulation, when the related risks are reimbursed and transformed into cash receivables, they are followed up in the same risk group as the cash loan which was previously classified as non-performing loans and the expected losses provision (Stage 3) continues to be provided.

Restructured and rescheduled loans are also booked in line with procedures and under accounts defined by the related regulation. Furthermore, they are monitored by the bank in line with credit risk policies. In this context, financial situation and commercial operations of related customers are analyzed and in terms of restructured plan, whether principal and interest payments have been paid is being checked and necessary measures are taken.

The percentage of top 100 and top 200 cash loans in the total cash loan portfolio is 31% and 36% respectively (31 December 2021: 32% and 37%).

The percentage of top 100 and top 200 non-cash loans in the total non-cash loan portfolio is 50% and 62% respectively (31 December 2021; 56% and 68%).

The percentage of top 100 and top 200 cash and non-cash loans in the total cash and non-cash loan portfolio is 31% and 39% respectively (31 December 2021: 33% and 41%).

TFRS 9 expected loss provisions for the loans for the Stage 1 and Stage 2 are amounted TL 44.002.849 (31 December 2021: TL 18.949.601).

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### 2. The Profile of Important Risks of Important Regions

|                            |               |               | Conditional    |               |               |               |               |               |  |
|----------------------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|--|
|                            | Conditional   |               | and            | Conditional   |               |               |               |               |  |
|                            | and           | Conditional   | unconditional  | and           | Conditional   | Conditional   |               |               |  |
|                            | unconditional | and           | receivables    | unconditional | and           | and           |               |               |  |
|                            | receivables   | unconditional | from           | receivables   | unconditional | unconditional | Condi-        | Conditional   |  |
|                            | from central  | receivables   | administrative | from          | receivables   | receivables   | tional and    | and           |  |
|                            | governments   | from regional | units and non- | multilateral  | from          | from banks    | unconditional | unconditional |  |
|                            | or central    | or local      | commercial     | development   | international | and brokerage | corporate     | retail        |  |
|                            | banks         | governments   | enterprises    | banks         | organisations | houses        | receivables   | receivables   |  |
| Current Period             |               |               |                |               |               |               |               |               |  |
| Domestic                   | 707.229.093   | 727.678       | 12.669.548     |               | -             | 17.796.817    | 673.531.394   | 345.579.907   |  |
| European Union             |               |               |                |               |               |               |               |               |  |
| Countries                  | 808.846       |               |                |               | -             | 21.936.594    | 3.399.482     | 339.801       |  |
| OECD Countries(1)          |               |               |                |               | -             | 55.527.541    | 639.944       | 38.663        |  |
| Off-shore Banking          |               |               |                |               |               |               |               |               |  |
| Regions                    | 41            |               |                |               | -             | 1.728.423     |               | 1.935         |  |
| USA, Canada                |               |               |                |               | -             | 1.834.745     | 1.005.136     | 24.857        |  |
| Other Countries            | 2.974.267     | 5.193         | 27             |               | -             | 6.287.110     | 6.369.277     | 885.628       |  |
| Subsidiaries,              |               |               |                |               |               |               |               |               |  |
| Associates and             |               |               |                |               |               |               |               |               |  |
| Joint Ventures             |               |               |                |               | -             |               |               |               |  |
| Unallocated Assets/        |               |               |                |               |               |               |               |               |  |
| Liabilities <sup>(2)</sup> |               |               |                |               | _             |               | _             |               |  |
| Total                      | 711.012.247   | 732.871       | 12.669.575     | -             | -             | 105.111.230   | 684.945.233   | 346.870.791   |  |
|                            |               |               |                |               |               |               |               |               |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction

<sup>(2)</sup> Assets and liabilities that could not be distributed on a consistent basis.

|                            |               |               | Conditional    |               |               |               |               |               |  |
|----------------------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|--|
|                            | Conditional   |               | and            | Conditional   |               |               |               |               |  |
|                            | and           | Conditional   | unconditional  | and           | Conditional   | Conditional   |               |               |  |
|                            | unconditional | and           | receivables    | unconditional | and           | and           |               |               |  |
|                            | receivables   | unconditional | from           | receivables   | unconditional | unconditional | Conditional   | Conditional   |  |
|                            | from central  | receivables   | administrative | from          | receivables   | receivables   | and           | and           |  |
|                            | governments   | from regional | units and non- | multilateral  | from          | from banks    | unconditional | unconditional |  |
|                            | or central    | or local      | commercial     | development   | international | and brokerage | corporate     | retail        |  |
|                            | banks         | governments   | enterprises    | banks         | organisations | houses        | receivables   | receivables   |  |
| Prior Period               |               |               |                |               |               |               |               |               |  |
| Domestic                   | 445.768.541   | 463.257       | 5.739.677      | -             | -             | 21.632.241    | 398.190.634   | 274.052.661   |  |
| European Union             |               |               |                |               |               |               |               |               |  |
| Countries                  | 403.034       |               | -              | -             |               | 52.338.879    | 2.414.749     | 289.379       |  |
| OECD Countries(1)          | -             |               | -              | -             |               | 1.058.287     | 90.061        | 37.947        |  |
| Off-shore Banking          |               |               |                |               |               |               |               |               |  |
| Regions                    | 37            | -             | -              | -             | -             | 1.202.275     | -             | 850           |  |
| USA, Canada                | -             | -             | -              | -             | -             | 1.420.052     | 434.135       | 24.952        |  |
| Other Countries            | 2.078.183     | 17.051        | 24             | -             | -             | 5.043.391     | 4.461.284     | 828.170       |  |
| Subsidiaries,              |               |               |                |               |               |               |               |               |  |
| Associates and             |               |               |                |               |               |               |               |               |  |
| Joint Ventures             | -             | -             | -              | -             | -             | -             | -             | -             |  |
| Unallocated Assets/        |               |               |                |               |               |               |               |               |  |
| Liabilities <sup>(2)</sup> | -             | -             | -              | -             | -             | -             | -             | -             |  |
| Total                      | 448.249.795   | 480.308       | 5.739.701      | -             | -             | 82.695.125    | 405.590.863   | 275.233.959   |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction

<sup>(1)</sup>OECD Countries other than EU countries, USA and Canada.

 $<sup>\</sup>ensuremath{^{\text{(1)}}\text{OECD}}$  Countries other than EU countries, USA and Canada.

<sup>(2)</sup> Assets and liabilities that could not be distributed on a consistent basis.

| Conditional   |             |             |                |                | Short-term  |             |             |             |               |
|---------------|-------------|-------------|----------------|----------------|-------------|-------------|-------------|-------------|---------------|
| and           |             | Receivables |                |                | receivables | Investments |             |             |               |
| unconditional |             | defined in  |                |                | from banks, | similar to  |             |             |               |
| receivables   |             | high risk   | Securities     |                | brokerage   | collective  | Investments |             |               |
| secured by    | Past due    | category by | collateralised | Securitisation | houses and  | investment  | in Equity   | Other       |               |
| mortgages     | receivables | BRSA        | by mortgages   | positions      | corporates  | funds       | Instruments | receivables | Total         |
|               |             |             |                |                |             |             |             |             |               |
| 228.218.605   | 2.036.524   | 92.863.777  | -              | -              | -           | 2.197.033   | 835.974     | 70.409.894  | 2.154.096.244 |
|               |             |             |                |                |             |             |             |             |               |
| 314.382       | 4.091       | 58.227      | -              | -              | -           | -           | 22          | -           | 26.861.445    |
| 46.822        | 484         | 3.669       | -              | -              | -           | -           | -           | -           | 56.257.123    |
|               |             |             |                |                |             |             |             |             |               |
| 1.803         | 5           | 249         | -              | -              | -           | -           | -           | -           | 1.732.456     |
| 37.669        | 749         | 3.069       | -              | -              | -           | -           | -           | -           | 2.906.225     |
| 434.984       | 3.994       | 3.213.474   | -              | -              | -           | -           | 29.734      | 7.244       | 20.210.932    |
|               |             |             |                |                |             |             |             |             |               |
|               |             |             |                |                |             |             |             |             |               |
| -             | -           | -           | -              | -              | -           | 24.824.308  | 19.339.316  | -           | 44.163.624    |
|               |             |             |                |                |             |             |             |             |               |
| -             | -           | -           | -              | -              | -           | -           | -           | -           |               |
| 229.054.265   | 2.045.847   | 96.142.465  | -              | -              | -           | 27.021.341  | 20.205.046  | 70.417.138  | 2.306.228.049 |
|               |             |             |                |                |             |             |             |             |               |

| Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Past due<br>receivables | Receivables<br>defined in<br>high risk<br>category by<br>BRSA | Securities<br>collateralised<br>by mortgages | Securitisation<br>positions | Short-term<br>receivables<br>from banks,<br>brokerage<br>houses and<br>corporates | Investments<br>similar to<br>collective<br>investment<br>funds | Investments<br>in Equity<br>Instruments | Other receivables | Total         |
|---|-------------------------|---|--|-----------------------------|---|--|---|-------------------|---------------|
| 99.577.244  | 2.889.710               | 12.533.001  |  |                             |   | 1.073.762  | 300.920                                 | 28.146.108        | 1.290.367.756 |
| 99.577.244  | 2.009./10               | 12.555.001  |  |                             |   | 1.073.702  | 300.920                                 | 20.140.100        | 1.290.307.730 |
| 145.032   | 6.269                   | 33.953  | -  | -                           | _   | _  | 15                                      | _                 | 55.631.310    |
| 17.369  | 477                     | 4.295   | -  | -                           | -   | -  | -                                       | -                 | 1.208.436     |
|   |                         |   |  |                             |   |  |   |                   |               |
| 2.557   | 4                       | 134   | -  | -                           | -   | -  | -                                       | -                 | 1.205.857     |
| 17.271  | 487                     | 1.356   | -  | -                           | -   | -  | -                                       | -                 | 1.898.253     |
| 204.785   | 3.795                   | 2.394.577   | -  | -                           | -   | -  | 32.322                                  | 16.630            | 15.080.212    |
| -   | -                       | -   | -  | -                           | -   | 10.346.317   | 9.593.380                               | -                 | 19.939.697    |
| -   | -                       | -   | -  | -                           | -   | -  | -                                       | -                 | -             |
| 99.964.258  | 2.900.742               | 14.967.316  | -  | -                           | -   | 11.420.079   | 9.926.637                               | 28.162.738        | 1.385.331.521 |

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### 3. Risk Profile by Sectors or Counterparties

| <u> </u>                   |               |               |                   |               | Risk Classes  |               |             |             |             |  |
|----------------------------|---------------|---------------|-------------------|---------------|---------------|---------------|-------------|-------------|-------------|--|
|                            | Conditional   |               |                   | Conditional   |               | Conditional   |             |             |             |  |
|                            | and           | Conditional   | Conditional       | and           | Conditional   | and           |             |             |             |  |
|                            | unconditional | and           | and unconditional | unconditional | and           | unconditional |             |             | Conditional |  |
|                            | receivables   | unconditional | receivables from  | receivables   | unconditional | receivables   | Conditional | Conditional | and         |  |
|                            | from central  | receivables   | administrative    | from          | receivables   | from banks    | and         | and         |             |  |
|                            | governments   | from regional | units and         | multilateral  | from          | and           |             |             | receivables |  |
|                            | or central    | or local      | non-commercial    | development   | international | brokerage     | corporate   | retail      | secured by  |  |
| Current Period             | banks         | governments   | enterprises       | banks         | organisations | houses        | receivables | receivables | mortgages   |  |
| Sectors/Counter Parties    |               |               |                   |               |               |               |             |             |             |  |
| Agriculture                | 82            | 59.512        | 35.150            | -             | -             | -             | 32.067.410  | 151.232.587 | 17.529.251  |  |
| Farming and                |               |               |                   |               |               |               |             |             |             |  |
| Stockbreeding              | 5             | 59.512        | 35.150            | -             | -             |               | 30.887.803  | 150.608.304 | 17.442.092  |  |
| Forestry                   | 77            | -             | -                 | -             | -             | -             | 162.855     | 511.958     | 52.862      |  |
| Fishing                    | -             | _             | -                 | -             | -             | -             | 1.016.752   | 112.325     | 34.297      |  |
| Manufacturing              | 129.541       | 1.104         | 8.273             | -             | -             | -             | 296.842.879 | 28.496.203  | 2.724.212   |  |
| Mining and Quarrying       | -             | -             | -                 | -             | -             | -             | 13.781.811  | 374.356     | 49.616      |  |
| Production                 | 129.530       | 9             | 1.384             | -             | -             | -             | 214.055.227 | 27.876.706  | 2.632.079   |  |
| Electric, Gas and Water    | 11            | 1.095         | 6.889             | -             | -             | -             | 69.005.841  | 245.141     | 42.517      |  |
| Construction               | -             | -             | -                 | -             | -             | -             | 76.703.593  | 8.698.490   | 2.662.512   |  |
| Services                   | 291.479.555   | 19.759        | 978.124           | -             | -             | 105.110.837   | 257.946.455 | 52.881.868  | 7.620.920   |  |
| Wholesale and Retail       |               |               |                   |               |               |               |             |             |             |  |
| Trade                      | -             | 26            | 4.431             | -             | -             | -             | 61.619.047  | 38.762.183  | 5.458.386   |  |
| Hotel Food and Beverage    |               |               |                   |               |               |               |             |             |             |  |
| Services                   | 13.886        | 35            | 2.452             | -             | -             | -             | 17.088.891  | 3.302.831   | 584.852     |  |
| Transportation and         |               |               |                   |               |               |               |             |             |             |  |
| Telecommunication          | -             | 25            | 932.590           | -             | -             | -             | 104.325.980 | 4.791.721   | 658.358     |  |
| Financial Institutions     | 289.043.698   | -             | 8.941             | -             | -             | 103.385.043   | 7.321.761   | 22.815      | -           |  |
| Real Estate and Leasing    |               |               |                   |               |               |               |             |             |             |  |
| Services                   | 2.300.128     | 19.672        | 3.788             | -             | -             | 1.725.794     | 63.975.732  | 4.504.162   | 764.569     |  |
| Self Employment Services   | -             | -             | -                 | -             | -             | -             | -           | -           | -           |  |
| Education Services         | 120.403       | -             | 17.670            | -             | -             | -             | 1.309.211   | 552.806     | 43.978      |  |
| Health and Social Services | 1.440         | 1             | 8.252             | _             | -             | -             | 2.305.833   | 945.350     | 110.777     |  |
| Other                      | 419.403.069   | 652.496       | 11.648.028        | -             | -             | 393           | 21.384.896  | 105.561.643 | 198.517.370 |  |
| Total                      | 711.012.247   | 732.871       | 12.669.575        |               |               | 105.111.230   | 684.945.233 | 346.870.791 | 229.054.265 |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction

### Risk Classes

| Past due<br>receivables | Receivables<br>defined<br>in high risk<br>category by<br>BRSA | Securities<br>collateralised<br>by mort<br>gages | Securitisation positions | Short-term<br>from banks,<br>brokerage<br>houses<br>and<br>corporatse | Investments<br>similar to<br>collective<br>investment<br>funds | Investments<br>in Equity<br>Instruments | Other<br>receivables | ΤL            | FC          | Total         |
|-------------------------|---|--|--------------------------|---|--|---|----------------------|---------------|-------------|---------------|
|                         |   |  |                          |   |  |   |                      |               |             |               |
| 171.057                 | 4.339.066   | -  | -                        | -   | -  | -                                       | -                    | 203.956.016   | 1.478.099   | 205.434.115   |
|                         |   |  |                          |   |  |   |                      |               |             |               |
| 169.715                 | 4.298.892   | -  | -                        | -   | -  | -                                       | -                    | 202.620.874   | 880.599     | 203.501.473   |
| 708                     | 4.271   | -  | -                        | -   | -  | -                                       | -                    | 710.808       | 21.923      | 732.731       |
| 634                     | 35.903  | -  | -                        | -   | -  | -                                       | -                    | 624.334       | 575.577     | 1.199.911     |
| 301.369                 | 25.935.368  | -  | -                        | -   | -  | -                                       | -                    | 209.998.041   | 144.440.908 | 354.438.949   |
| 1.923                   | 1.939.423   | -  | -                        | -   | -  | -                                       | -                    | 5.319.289     | 10.827.840  | 16.147.129    |
| 287.254                 | 21.290.909  | -  | -                        | -   | -  | -                                       | -                    | 173.847.724   | 92.425.374  | 266.273.098   |
| 12.192                  | 2.705.036   | -  | -                        | -   | -  | -                                       | -                    | 30.831.028    | 41.187.694  | 72.018.722    |
| 114.591                 | 6.086.853   | -  | -                        | -   | 303.180  | -                                       | -                    | 45.004.621    | 49.564.598  | 94.569.219    |
| 313.110                 | 21.766.559  | -  | -                        | -   | 26.717.979   | 19.569.454                              | 70.417.138           | 320.072.564   | 534.749.194 | 854.821.758   |
| 237.660                 | 12.766.641  | -  | -                        | -   | -  | -                                       | -                    | 101.218.758   | 17.629.616  | 118.848.374   |
| 27.472                  | 940.636   | -  | -                        | -   | -  | -                                       | -                    | 8.608.780     | 13.352.275  | 21.961.055    |
| 16.596                  | 1.684.942   | -  | -                        | -   | -  | -                                       | -                    | 13.548.159    | 98.862.053  | 112.410.212   |
| 1                       | 4.543.161   | -  | -                        | -   | 25.725.418   | 17.333.231                              | 70.417.138           | 160.545.307   | 357.255.900 | 517.801.207   |
| 25.172                  | 1.393.628   | -  | -                        | -   | 992.561  | 2.236.223                               | -                    | 31.674.515    | 46.266.914  | 77.941.429    |
| -                       | -   | -  | -                        | -   | -  | -                                       | -                    | -             | -           | -             |
| 2.983                   | 151.875   | -  | -                        | -   | -  | -                                       | -                    | 1.512.910     | 686.016     | 2.198.926     |
| 3.226                   | 285.676   | -  | -                        | -   | -  | -                                       | -                    | 2.964.135     | 696.420     | 3.660.555     |
| 1.145.720               | 38.014.619  | -  | -                        | -   | 182  | 635.592                                 | -                    | 545.374.933   | 251.589.075 | 796.964.008   |
| 2.045.847               | 96.142.465  | -  | -                        | -   | 27.021.341   | 20.205.046                              | 70.417.138           | 1.324.406.175 | 981.821.874 | 2.306.228.049 |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|                            |               |               |                  |               | Risk Classes  |               |               |               |               |
|----------------------------|---------------|---------------|------------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                            | Conditional   |               | Conditional      | Conditional   |               | Conditional   |               |               |               |
|                            | and           | Conditional   | and              | and           | Conditional   | and           |               |               |               |
|                            | unconditional | and           | unconditional    | unconditional | and           | unconditional |               |               | Conditional   |
|                            | receivables   | unconditional | receivables from | receivables   | unconditional | receivables   | Conditional   | Conditional   | and           |
|                            | from central  | receivables   | administrative   | from          | receivables   | from banks    | and           | and           | unconditional |
|                            | governments   | from regional | units and        | multilateral  | from          | and           | unconditional | unconditional | receivables   |
|                            | or central    | or local      | non-commercial   | development   | international | brokerage     | corporate     | retail        | secured by    |
| Prior Period               | banks         | governments   | enterprises      | banks         | organisations | houses        | receivables   | receivables   | mortgages     |
| ectors/Counter Parties     |               |               |                  |               |               |               |               |               |               |
| griculture                 | 82            | 1.078         | 10.880           | -             | -             | -             | 14.349.978    | 88.015.250    | 5.241.046     |
| Farming and                |               |               |                  |               |               |               |               |               |               |
| Stockbreeding              | 5             | 1.078         | 10.880           | -             | -             | -             | 13.735.564    | 87.639.819    | 5.216.572     |
| Forestry                   | 77            | -             | -                | -             | -             | -             | 47.659        | 295.242       | 14.275        |
| Fishing                    | -             | -             | -                | -             | -             | -             | 566.755       | 80.189        | 10.199        |
| 1anufacturing              | 1.608.905     | 585           | 7.707            | -             | -             | -             | 163.405.542   | 21.735.411    | 934.618       |
| Mining and Quarrying       | -             | -             | -                | -             | -             | -             | 8.581.238     | 322.201       | 17.617        |
| Production                 | 1.608.897     | 7             | 5                | -             | -             | -             | 116.651.262   | 21.214.076    | 903.418       |
| Electric, Gas and Water    | 8             | 578           | 7.702            | -             | -             | -             | 38.173.042    | 199.134       | 13.583        |
| onstruction                | -             | -             | -                | _             | -             | -             | 52.386.108    | 7.647.554     | 988.322       |
| ervices                    | 243.991.187   | 18.767        | 388.257          | -             | -             | 82.602.802    | 159.913.080   | 50.241.106    | 3.197.297     |
| Wholesale and Retail       |               |               |                  |               |               |               |               |               |               |
| Trade                      | -             | 20            | 7.423            | -             | -             |               | 38.755.050    | 36.482.739    | 2.176.737     |
| Hotel Food and Beverage    |               |               |                  |               |               |               |               |               |               |
| Services                   | 6.711         | 35            | 1.256            | -             | -             |               | 11.800.613    | 3.382.396     | 285.618       |
| Transportation and         |               |               |                  |               |               |               |               |               |               |
| Telecommunication          | -             | 25            | 328.705          | -             | -             | -             | 56.318.074    | 4.668.385     | 304.968       |
| Financial Institutions     | 243.669.268   | -             | 9.769            | -             | -             | 78.410.985    | 2.993.501     | 24.526        | -             |
| Real Estate and Leasing    |               |               | ·                |               |               |               |               |               |               |
| Services                   | 236.571       | 18.686        | 2.647            |               |               | 4.191.817     | 47.218.371    | 4.204.670     | 375.587       |
| Self Employment Services   | -             | -             | -                | -             | -             | -             | -             | -             | -             |
| Education Services         | 77.122        | -             | 28.461           | -             | -             | -             | 1.250.693     | 587.496       | 19.607        |
| Health and Social Services | 1.515         | 1             | 9.996            | -             | -             | -             | 1.576.778     | 890.894       | 34.780        |
| Other                      | 202.649.621   | 459.878       | 5.332.857        | -             | -             | 92.323        | 15.536.155    | 107.594.638   | 89.602.975    |
| Total                      | 448.249.795   | 480.308       | 5.739.701        | -             | -             | 82.695.125    | 405.590.863   | 275.233.959   | 99.964.258    |
|                            |               |               |                  |               |               |               |               |               |               |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

### Risk Classes

| Past due    | Receivables<br>defined<br>in high risk<br>category by |       | Securitisation | Short-term<br>from banks,<br>brokerage<br>houses<br>and | Investments<br>similar to<br>collective<br>investment | Investments<br>in Equity | Other       |             |             |               |
|-------------|---|-------|----------------|---|---|--------------------------|-------------|-------------|-------------|---------------|
| receivables | BRSA  | gages | positions      | corporatse  | funds   | Instruments              | receivables | TL          | FC          | Total         |
|             |   |       |                |   |   |                          |             |             |             |               |
| 262.916     | 1.938   | -     | -              | -   | -   | -                        | -           | 107.270.485 | 612.683     | 107.883.168   |
| 261.428     | 1.846   | -     | -              | -   | -   | -                        | -           | 106.644.189 | 223.003     | 106.867.192   |
| 407         | 2   | -     | -              | -   | -   | -                        | -           | 344.130     | 13.532      | 357.662       |
| 1.081       | 90  | -     | -              | -   | -   | -                        | -           | 282.166     | 376.148     | 658.314       |
| 311.435     | 11.431  | -     | -              | -   | -   | -                        | -           | 89.033.741  | 98.981.893  | 188.015.634   |
| 3.724       | 28  | -     | -              | -   | -   | -                        | -           | 1.832.799   | 7.092.009   | 8.924.808     |
| 304.222     | 11.383  | -     | -              | -   | -   | -                        | -           | 79.028.012  | 61.665.258  | 140.693.270   |
| 3.489       | 20  | -     | -              | -   | -   | -                        | -           | 8.172.930   | 30.224.626  | 38.397.556    |
| 166.047     | 36.906  | -     | -              | -   | 216.669   | -                        | -           | 29.505.648  | 31.935.958  | 61.441.606    |
| 488.726     | 1.580.794   | -     | -              | -   | 11.203.369  | 9.757.512                | 28.162.738  | 241.769.617 | 349.776.018 | 591.545.635   |
| 363.652     | 6.700   | -     | -              | -   | -   | -                        | -           | 65.791.808  | 12.000.513  | 77.792.321    |
| 40.292      | 3.301   | _     | _              | _   | _   | -                        | _           | 5.602.371   | 9.917.851   | 15.520.222    |
| 31.124      | 1.683   | -     | -              | -   | -   | -                        | _           | 9.333.122   | 52.319.842  | 61.652.964    |
| 3           | 1.567.413   | -     | -              | -   | 10.862.532  | 8.221.808                | 28.162.738  | 130.497.340 | 243.425.203 | 373.922.543   |
| 37.368      | 1.664   | -     | -              | -   | 340.837   | 1.535.704                | -           | 26.824.918  | 31.339.004  | 58.163.922    |
| -           | -   | -     | -              | -   | -   | -                        | -           | -           | -           |               |
| 9.555       | 26  | -     | _              | -   | -   | -                        | -           | 1.457.759   | 515.201     | 1.972.960     |
| 6.732       | 7   | -     | _              | -   | -   | -                        | -           | 2.262.299   | 258.404     | 2.520.703     |
| 1.671.618   | 13.336.247  | -     | _              | -   | 41  | 169.125                  | -           | 301.208.455 | 135.237.023 | 436.445.478   |
| 2.900.742   | 14.967.316  | -     | -              | -   | 11.420.079  | 9.926.637                | 28.162.738  | 768.787.946 | 616.543.575 | 1.385.331.521 |
|             |   |       |                |   |   |                          |             |             |             |               |

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### 4. Analysis of maturity-bearing exposures according to remaining maturities

|   |             | T          | erm to Maturity |             |               |
|---|-------------|------------|-----------------|-------------|---------------|
| Current Period                                      | 1 Month     | 1-3 Months | 3-6 Months      | 6-12 Months | Over 1 Year   |
| Exposure Classifications:                           |             |            |                 |             |               |
| Conditional and unconditional exposures to central  |             |            |                 |             |               |
| governments or central banks                        | 96.939.345  | 2.691.628  | 11.584.202      | 57.232.466  | 542.564.606   |
| Conditional and unconditional exposures to regional |             |            |                 |             |               |
| governments or local authorities                    | 6.482       | 7.227      | 16.959          | 57.798      | 644.405       |
| Conditional and unconditional receivables from      |             |            |                 |             |               |
| administrative units and non-commercial enterprises | 10.023      | 1.829      | 11.808          | 1.660.385   | 10.985.530    |
| Conditional and unconditional exposures to          |             |            |                 |             |               |
| multilateral development banks                      | -           | -          | -               | -           | -             |
| Conditional and unconditional exposures to          |             |            |                 |             |               |
| international organisations                         | -           | -          | -               | -           | -             |
| Conditional and unconditional exposures to banks    |             |            |                 |             |               |
| and brokerage houses                                | 30.951.009  | 13.005.293 | 10.989.235      | 4.152.065   | 46.013.628    |
| Conditional and unconditional exposures to          |             |            |                 |             |               |
| corporates  | 26.583.421  | 47.319.620 | 58.342.380      | 172.037.104 | 380.662.708   |
| Conditional and unconditional retail exposures      | 3.526.625   | 14.845.252 | 21.705.995      | 156.359.193 | 150.433.726   |
| Conditional and unconditional exposures secured by  |             |            |                 |             |               |
| real estate property                                | 380.058     | 1.557.721  | 2.049.708       | 15.976.422  | 209.090.356   |
| Past due receivables                                | 509.351     | 127.365    | 531.432         | 239.937     | 637.762       |
| Receivables defined in high risk category by BRSA   | 2.264.503   | 3.025.290  | 8.545.722       | 41.549.914  | 40.757.036    |
| Exposures in the form of bonds secured by           |             |            |                 |             |               |
| mortgages   | -           | -          | -               | -           | -             |
| Securitization Positions                            | -           | -          | -               | -           | -             |
| Short term exposures to banks, brokerage houses     |             |            |                 |             |               |
| and corporates                                      | -           | -          | -               | -           | -             |
| Exposures in the form of collective investment      |             |            |                 |             |               |
| undertakings  | -           | 51.094     | 107.646         | 1.079.210   | 25.783.391    |
| Investments in Equity Instruments                   | -           | -          | -               | -           | 20.205.046    |
| Grand Total   | 161.170.817 | 82.632.319 | 113.885.087     | 450.344.494 | 1.427.778.194 |

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Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

|   |             | To         | erm to Maturity |             |             |
|---|-------------|------------|-----------------|-------------|-------------|
| Prior Period  | 1 Month     | 1-3 Months | 3-6 Months      | 6-12 Months | Over 1 Year |
| Exposure Classifications:                           |             |            |                 |             |             |
| Conditional and unconditional exposures to central  |             |            |                 |             |             |
| governments or central banks                        | 107.918.975 | 7.932.960  | 3.126.402       | 17.839.512  | 311.431.946 |
| Conditional and unconditional exposures to regional |             |            |                 |             |             |
| governments or local authorities                    | 7.863       | 1.839      | 9.991           | 91.227      | 369.388     |
| Conditional and unconditional receivables from      |             |            |                 |             |             |
| administrative units and non-commercial enterprises | 6.957       | 3.194      | 506.657         | 39.393      | 5.183.500   |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| multilateral development banks                      | -           | -          | -               | -           | -           |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| international organisations                         | -           | -          | -               |             |             |
| Conditional and unconditional exposures to banks    |             |            |                 |             |             |
| and brokerage houses                                | 32.168.691  | 14.850.932 | 3.821.060       | 2.632.186   | 29.222.256  |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| corporates  | 9.553.107   | 25.673.411 | 25.447.574      | 94.313.464  | 250.603.307 |
| Conditional and unconditional retail exposures      | 2.990.690   | 9.500.834  | 10.322.280      | 84.069.990  | 168.350.165 |
| Conditional and unconditional exposures secured by  |             |            |                 |             |             |
| real estate property                                | 143.280     | 546.484    | 700.697         | 5.039.352   | 93.534.445  |
| Past due receivables                                | 566.757     | 100.478    | 94.399          | 166.813     | 1.972.295   |
| Receivables defined in high risk category by BRSA   | 735.540     | 97.660     | 1.060.931       | 1.372.828   | 11.700.357  |
| Exposures in the form of bonds secured by           |             |            |                 |             |             |
| mortgages   | -           | -          | -               | -           | -           |
| Securitization Positions                            | -           | -          | -               | -           | -           |
| Short term exposures to banks, brokerage houses     |             |            |                 |             |             |
| and corporates                                      | -           | -          | -               | -           | -           |
| Exposures in the form of collective investment      |             |            |                 |             |             |
| undertakings  | -           | 68.611     | _               | 89.640      | 11.261.828  |
| Investments in Equity Instruments                   | -           | -          | -               | -           | 9.926.637   |
| Grand Total   | 154.091.860 | 58.776.403 | 45.089.991      | 205.654.405 | 893.556.124 |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

For the foreign banks, the ratings of the Fitch Ratings International Rating Agency is used for determining the risk weights for the risk classes by using a rating grade from the risk classes specified in Article 6 of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks. While the international rating score is taken into consideration for the entire risk class receivables from central governments or central banks, the ratings of the Islamic International Rating Agency (IIRA) are used. The country risk classification published by the Organization for Economic Cooperation and Development (OECD) is taken as basis for unclassified central government and central banks. The counterparties residing domestically are accepted as "Gradeless" and take the risk weight which is appropriate for the "Gradeless" category in the related risk class.

In order to determine the risk weight of regarding items that export, or issuer rating not included to purchase/sale accounts is firstly considered to export rating, and also issuer's credit rating is considered in the absence of export rating.

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Fitch Rating's and the Islamic International Rating Agency's (IIRA) risk ratings as per the credit quality grades and the risk weights according to exposure categories are presented below:

|                      |                                       | Exposure to Banks an  | d Brokerage Houses  |
|----------------------|---------------------------------------|---|---|
| Credit Quality Grade | Fitch Ratings Long Term Credit Rating | Exposures with<br>Original Maturities<br>Less Than 3 Months | Exposures with<br>Original Maturities<br>More Than 3 Months |
| 1                    | AAA to AA-                            | 20%   | 20%   |
| 2                    | A+ to A-                              | 20%   | 50%   |
| 3                    | BBB+ to BBB-                          | 20%   | 50%   |
| 4                    | BB+ to BB-                            | 50%   | 100%  |
| 5                    | B+ to B-                              | 50%   | 100%  |
| 6                    | CCC+ and below                        | 150%  | 150%  |

|                      |                              | Receivables from the Central Governments |
|----------------------|------------------------------|--|
| Credit Quality Grade | IIRA Long Term Credit Rating | and the Central Banks                    |
| 1                    | AAA to AA-                   | 0%                                       |
| 2                    | A+ to A-                     | 20%                                      |
| 3                    | BBB+ to BBB-                 | 50%                                      |
| 4                    | BB+ to BB-                   | 100%                                     |
| 5                    | B+ to B-                     | 100%                                     |
| 6                    | CCC+ and below               | 150%                                     |

### 5. Exposures by risk weights

### **Current Period**

|   | Risk Weights                       | 0%          | 10% | 20%        | 25% | 35%         | 50%         | 75%         | 100%        | 150%       | 250% | Other      | Deductions from Equity |
|---|------------------------------------|-------------|-----|------------|-----|-------------|-------------|-------------|-------------|------------|------|------------|------------------------|
| 1 | Exposures<br>before<br>Credit Risk |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Mitigation                         | 731.969.000 | -   | 34.209.475 | -   | -           | 156.248.969 | 464.225.195 | 823.408.000 | 39.630.078 | -    | 56.537.332 | 2.298.315              |
| 2 | Exposures<br>after                 |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Credit Risk<br>Mitigation          | 806.107.297 | -   | 31.896.117 | -   | 131.098.235 | 140.892.998 | 313.252.546 | 786.941.888 | 39.501.636 | -    | 56.537.332 | 2.298.315              |

Prepared with the numbers after conversion rate to credit

### **Prior Period**

|   | Risk Weights | 0%          | 10% | 20%        | 25% | 35%        | 50%        | 75%         | 100%        | 150%       | 250% | Other      | Deductions<br>from Equity |
|---|--------------|-------------|-----|------------|-----|------------|------------|-------------|-------------|------------|------|------------|---------------------------|
| 1 | Exposures    |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | before       |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | Credit Risk  |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | Mitigation   | 457.650.614 | -   | 26.461.893 | -   | -          | 66.549.351 | 338.419.070 | 466.670.826 | 14.958.246 | -    | 14.621.521 | 1.389.570                 |
| 2 | Exposures    |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | after        |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | Credit Risk  |             |     |            |     |            |            |             |             |            |      |            |                           |
|   | Mitigation   | 542,451,633 | -   | 10.925.059 | -   | 67.433.214 | 67.098.685 | 243,695,409 | 437,738,924 | 14.861.274 | -    | 1.127.323  | 1.389.570                 |

Prepared with the numbers after conversion rate to credit.

<sup>&</sup>lt;sup>(2)</sup>In accordance with the Regulation on Measurement and Evaluation of Banks' Capital Adequacy risk weights of 2% and 4% have been added to the Calculation of the Capital Liability for Risks Arising from Central Counterparties as of the current period.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 6. Information in terms of major sectors and type of counterparties

| Current Period                  | Lo                      | ans                  | Provisions                  |
|---------------------------------|-------------------------|----------------------|-----------------------------|
|                                 | Impaired                | (TFRS 9)             | Provisions for              |
|                                 | Significant Increase in | Non-performing loans | <b>Expected Credit Loss</b> |
|                                 | Credit Risk (Stage 2)   | (Stage 3)            | (TFRS)                      |
| Agriculture                     | 3.740.940               | 910.556              | 973.450                     |
| Farming and Stockbreeding       | 3.730.026               | 900.086              | 964.040                     |
| Forestry                        | 6.166                   | 5.067                | 4.560                       |
| Fishery                         | 4.748                   | 5.403                | 4.850                       |
| Manufacturing                   | 35.387.983              | 2.103.218            | 16.421.902                  |
| Mining and Quarrying            | 10.548                  | 24.153               | 22.645                      |
| Production                      | 28.851.310              | 1.837.499            | 14.876.961                  |
| Electricity, Gas and Water      | 6.526.125               | 241.566              | 1.522.296                   |
| Construction                    | 8.542.835               | 3.005.429            | 5.884.659                   |
| Services                        | 30.425.055              | 3.943.231            | 12.759.166                  |
| Wholesale and Retail Trade      | 5.391.489               | 2.525.448            | 3.141.195                   |
| Accommodation and Dining        | 6.264.528               | 325.349              | 2.048.132                   |
| Transportation and Telecom.     | 268.430                 | 155.323              | 146.852                     |
| Financial Institutions          | 5.966                   | 7.141                | 5.877                       |
| Real Estate and Rental Services | 16.729.335              | 887.488              | 6.818.840                   |
| Professional Services           | -                       | -                    | -                           |
| Educational Services            | 858.314                 | 17.864               | 183.326                     |
| Health and Social Services      | 906.993                 | 24.618               | 414.944                     |
| Other                           | 8.535.351               | 3.738.457            | 4.205.533                   |
| Total                           | 86.632.164              | 13.700.891           | 40.244.710                  |

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| Prior Period                    | Lo                      | ans                  | Provisions                  |
|---------------------------------|-------------------------|----------------------|-----------------------------|
|                                 | Impaired                | (TFRS 9)             | Provisions for              |
|                                 | Significant Increase in | Non-performing loans | <b>Expected Credit Loss</b> |
|                                 | Credit Risk (Stage 2)   | (Stage 3)            | (TFRS)                      |
| Agriculture                     | 6.074.157               | 1.215.883            | 1.121.100                   |
| Farming and Stockbreeding       | 6.048.428               | 1.203.780            | 1.110.151                   |
| Forestry                        | 15.727                  | 5.715                | 5.541                       |
| Fishery                         | 10.002                  | 6.388                | 5.408                       |
| Manufacturing                   | 27.854.774              | 2.257.735            | 10.986.178                  |
| Mining and Quarrying            | 37.009                  | 24.633               | 21.572                      |
| Production                      | 23.028.819              | 2.006.337            | 9.641.240                   |
| Electricity, Gas and Water      | 4.788.946               | 226.765              | 1.323.366                   |
| Construction                    | 8.567.566               | 2.831.458            | 4.531.229                   |
| Services                        | 24.007.396              | 4.884.961            | 7.510.888                   |
| Wholesale and Retail Trade      | 6.891.231               | 2.937.089            | 2.662.642                   |
| Accommodation and Dining        | 5.394.559               | 349.715              | 1.003.543                   |
| Transportation and Telecom.     | 950.901                 | 172.218              | 150.279                     |
| Financial Institutions          | 21.548                  | 6.518                | 5.229                       |
| Real Estate and Rental Services | 9.215.940               | 1.301.381            | 3.337.717                   |
| Professional Services           | -                       | -                    | -                           |
| Educational Services            | 556.663                 | 81.944               | 74.958                      |
| Health and Social Services      | 976.554                 | 36.096               | 276.520                     |
| Other                           | 13.438.558              | 3.950.594            | 2.763.874                   |
| Total                           | 79.942.451              | 15.140.631           | 26.913.269                  |

### 7. Information about Value Adjustment and Change in Provisions

|   |                        | Opening    | Provision for | Provision   | Other       | Closing    |
|---|------------------------|------------|---------------|-------------|-------------|------------|
|   | <b>Current Period</b>  | Balance    | Period        | Reversals   | Adjustments | Balance    |
| 1 | Stage 3 Expected Loss  |            |               |             |             |            |
|   | Provisions             | 12.148.761 | 4.122.512     | (4.651.576) | -           | 11.619.697 |
| 2 | Stage 1 and 2 Expected |            |               |             |             |            |
|   | Loss Provisions        | 16.923.608 | 19.412.385    | (53)        | -           | 36.335.940 |
| _ |                        | Opening    | Provision for | Provision   | Other       | Closing    |
|   | Prior Period           | Balance    | Period        | Reversals   | Adjustments | Balance    |
| 1 | Stage 3 Expected Loss  |            |               |             |             |            |
|   | Provisions             | 10.264.236 | 4.305.116     | (2.420.591) | -           | 12.148.761 |
| 2 | Stage 1 and 2 Expected |            |               |             |             |            |
|   | Loss Provisions        | 8.488.482  | 9.178.605     | (743.479)   | _           | 16.923.608 |

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### 8. Risks Included Capital Capacity Buffer Calculations

#### **Current Period**

| RWA      | Total     |
|----------|-----------|
| _        |           |
| -        | 3.375.288 |
| -        | 2.798.736 |
| -        | 2.232.284 |
| 590.783  | 2.099.492 |
| -        | 1.854.641 |
| -        | 1.668.243 |
| -        | 1.618.160 |
| 136.256  | 1.660.508 |
| -        | 1.388.487 |
| -        | 1.225.215 |
| .300.213 | 7.154.385 |
|          | -         |

### **Prior Period**

| <b>Banking Accounts</b> | Trading Accounts  |   |
|-------------------------|---|---|
| RWA                     | RWA   | Total   |
| 2.358.063               | -   | 2.358.063   |
| 2.307.722               | -   | 2.307.722   |
| 2.242.136               | -   | 2.242.136   |
| 1.436.524               | -   | 1.436.524   |
| 1.230.351               | -   | 1.230.351   |
| 1.130.892               | 422.709   | 1.553.601   |
| 853.583                 | -   | 853.583   |
| 828.168                 | -   | 828.168   |
| 723.870                 | 155.577   | 879.447   |
| 640.660                 | -   | 640.660   |
| 2.924.331               | 957.428   | 3.881.759   |
|                         | RWA 2.358.063 2.307.722 2.242.136 1.436.524 1.230.351 1.130.892 853.583 828.168 723.870 640.660 | RWA         RWA           2.358.063         -           2.307.722         -           2.242.136         -           1.436.524         -           1.230.351         -           1.130.892         422.709           853.583         -           828.168         -           723.870         155.577           640.660         - |

### III. EXPLANATIONS ON THE CURRENCY RISK

1. Whether the Bank is Exposed to Foreign Currency Risk, Whether The Effects of This Matter are Estimated, Whether Limits for The Daily Followed Positions are Determined by The Board of Director

The Bank's policy is to avoid carrying significant position by means of foreign currency management. Risks are monitored by the currency risk tables prepared based on the standard method. Besides, Value at Risk (VAR) is calculated for daily foreign exchange position and reported to the related departments. VAR based currency risk limit approved by the Board of Directors is also monitored on daily basis. Additionally, dealer's position and operational limits for foreign exchange transactions are under the authorization of the Board of Directors.

2. Hedge Against Foreign Exchange Debt Instruments and Net Foreign Exchange Investments by Hedging Derivative Instruments, if Material

None.

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### 3. Management Policy for Foreign Currency Risk

Periodic "Liquidity Gap Analysis" and "Repricing Gap Analysis" to determine the liquidity and structural interest rate risks in the US Dollar and Euro, which are the most important foreign currencies in which the Bank operates, and the historical renewal rates of foreign exchange deposit accounts. "Structural Liquidity Gap Analysis" is performed. In addition, daily VAR analysis for the follow-up of the currency risk and within the scope of legal reporting, Foreign Currency Net General Position/Equity Standard Ratio and Foreign Currency Liquidity Position are regularly monitored. The Bank manages the Turkish Lira or foreign currency risks that may occur in domestic and international markets and follow the transactions that create these risks and manages these risks at the optimum level within the framework of market expectations and within the scope of its strategies by considering the balance with other financial risks. Sensitivity analysis regarding the currency risk that the Group is exposed to is explained in Note 6.

### 4. Current Foreign Exchange Bid Rates of The Bank for The Last 5 Business Days Prior to The Financial Statement Date

|            | USD     | EUR     | AUD     | DKK    | SEK    | CHF     | CAD     | NOK    | GBP     | SAR    | 100 JPY |
|------------|---------|---------|---------|--------|--------|---------|---------|--------|---------|--------|---------|
| 23.12.2022 | 18,6053 | 19,7285 | 12,4319 | 2,6535 | 1,7683 | 19,9471 | 13,6383 | 1,8781 | 22,3922 | 4,9489 | 13,9831 |
| 26.12.2022 | 18,5906 | 19,7544 | 12,4971 | 2,6572 | 1,7710 | 19,9593 | 13,6769 | 1,8876 | 22,4422 | 4,9430 | 13,9859 |
| 27.12.2022 | 18,6369 | 19,8035 | 12,5566 | 2,6636 | 1,7811 | 20,0461 | 13,8033 | 1,8944 | 22,4049 | 4,9599 | 13,9692 |
| 28.12.2022 | 18,6347 | 19,8576 | 12,6591 | 2,6708 | 1,7912 | 20,1285 | 13,7821 | 1,8997 | 22,5563 | 4,9587 | 13,9258 |
| 29.12.2022 | 18,6818 | 19,9134 | 12,6235 | 2,6783 | 1,7891 | 20,2656 | 13,7840 | 1,8931 | 22,5292 | 4,9706 | 14,0489 |
| 30.12.2022 | 18,6985 | 19,9856 | 12,6977 | 2,6883 | 1,7996 | 20,2820 | 13,8076 | 1,9009 | 22,5837 | 4,9770 | 14,1884 |

### 5. Simple Arithmetic Average of The Bank's Current Foreign Exchange Bid Rates for The Last 30 Days Prior to The Balance Sheet Date

| _ | USD     | EUR     | AUD     | DKK    | SEK    | CHF     | CAD     | NOK    | GBP     | SAR    | 100 JPY |
|---|---------|---------|---------|--------|--------|---------|---------|--------|---------|--------|---------|
|   | 18.5879 | 19.6845 | 12.5441 | 2.6473 | 1.7907 | 19.9534 | 13.6803 | 1.8832 | 22.6354 | 4.9445 | 13.7854 |

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### 6. Information on The Foreign Currency Risk of The Bank

|   | EUR           | USD           | Other FC     | Total         |
|---|---------------|---------------|--------------|---------------|
| Current Period  |               |               |              |               |
| Assets  |               |               |              |               |
| Cash (Cash in vault, effectives, money in transit, cheques purchased) and |               |               |              |               |
| Balances with Central Bank of the Republic of Türkiye                     | 93.068.502    | 213.171.308   | 39.913.510   | 346.153.320   |
| Banks <sup>(6)</sup>  | 3.115.032     | 5.191.640     | 2.658.209    | 10.964.881    |
| Financial Assets at Fair Value Through Profit and Loss                    | -             | 1.319.684     | 27.673.058   | 28.992.742    |
| Money Markets Receivables   | -             | -             | -            |               |
| Financial Assets at Fair Value Through Other Comprehensive Income         | 14.232.158    | 185.969.736   | 285.584      | 200.487.478   |
| Loans <sup>(1)</sup>  | 152.200.568   | 197.027.968   | 242.518      | 349.471.054   |
| Subsidiaries, Associates, Entities Under Common Control (Joint Ventures)  | 3.338.282     | 4.575.323     | -            | 7.913.605     |
| Financial Assets Measured at Amortised Cost                               | 33.639.174    | 10.664.162    | 136.157      | 44.439.493    |
| Derivative Financial Assets for Hedging Purposes                          | -             | -             | -            | -             |
| Tangible Fixed Assets   | 31.056        | 6.860         | 47.550       | 85.466        |
| Intangible Assets   | 10.683        | 9.548         | 22.700       | 42.931        |
| Other Assets <sup>(3)</sup>   | 2.718.742     | 7.394.247     | 239.298      | 10.352.287    |
| Total Assets <sup>(4)</sup>   | 302.354.197   | 625.330.476   | 71.218.584   | 998.903.257   |
|   |               |               |              |               |
| Liabilities   |               |               |              |               |
| Interbank Deposits  | 30.898.446    | 6.436.847     | 736.869      | 38.072.162    |
| Foreign Currency Deposits   | 311.285.172   | 360.811.207   | 111.189.978  | 783.286.357   |
| Money Market Borrowings   | 20.054.581    | 43.983.248    | -            | 64.037.829    |
| Funds Provided from Other Financial Institutions                          | 36.837.914    | 61.608.371    | 1.352.500    | 99.798.785    |
| Issued Marketable Securities <sup>(5)</sup>                               | 28.949.062    | 25.269.861    | 1.487.428    | 55.706.351    |
| Miscellaneous Payables  | 4.875.715     | 2.430.628     | 85.027       | 7.391.370     |
| Derivative Financial Liabilities for Hedging Purposes                     | -             | -             | -            | -             |
| Other Liabilities   | 2.511.875     | 4.175.304     | 460.017      | 7.147.196     |
| Total Liabilities   | 435.412.765   | 504.715.466   | 115.311.819  | 1.055.440.050 |
|   |               |               |              |               |
| Net Balance Sheet Position  | (133.058.568) | 120.615.010   | (44.093.235) | (56.536.793)  |
| Net Off-Balance Sheet Position <sup>(2)</sup>                             | 130.762.635   | (114.769.780) | 44.630.485   | 60.623.340    |
| Financial Derivative Assets   | 160.463.664   | 131.768.443   | 49.706.652   | 341.938.759   |
| Financial Derivative Liabilities  | 29.701.029    | 246.538.223   | 5.076.167    | 281.315.419   |
| Non-Cash Loans  | 96.706.419    | 155.445.406   | 23.085.878   | 275.237.703   |
|   |               |               |              |               |
| Prior Period  |               |               |              |               |
| Total Assets  | 216.317.019   | 384.673.468   | 52.500.557   | 653.491.044   |
| Total Liabilities   | 314.860.776   | 319.056.472   | 83.024.980   | 716.942.228   |
| Net Balance Sheet Position  | (98.543.757)  | 65.616.996    | (30.524.423) | (63.451.184)  |
| Net Off-Balance Sheet Position <sup>(2)</sup>                             | 100.143.416   | (69.826.336)  | 31.937.240   | 62.254.320    |
| Financial Derivative Assets   | 113.697.053   | 92.098.223    | 38.243.602   | 244.038.878   |
| Financial Derivative Liabilities  | 13.553.637    | 161.924.559   | 6.306.362    | 181.784.558   |
| Non-Cash Loans  | 71.771.602    | 118.836.410   | 15.801.706   | 206.409.718   |

<sup>&</sup>lt;sup>(i)</sup>TL 26.837 (December 31, 2021: TL 13.291) equivalent of the loans given in USD and TL 6.049 (December 31, 2021: TL 13.291) equivalent in Euro are originated from foreign currency indexed loans.

<sup>&</sup>lt;sup>(2)</sup>Indicates the net balance of receivables and payables on derivative financial instruments.

<sup>&</sup>lt;sup>(3)</sup>Prepared expenses in other assets amounting to TL 18.955 are not included in the table.

<sup>(4)</sup> Expected loss provisions for financial assets and other assets are reflected in related items.

<sup>&</sup>lt;sup>(5)</sup>Includes subordinated debt instruments.

 $<sup>^{(6)}</sup>$ Includes the guarantees given for derivative and repo transactions with foreign banks.

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### Analysis of Sensitivity to Currency Risk

The effect of 10% depreciation of TL against the USD, Euro and other currencies on the equity and profit or loss statement (excluding tax effects) for the year ending on 31 December 2022 and 31 December 2021 is shown in the table below.

This analysis has been prepared with the assumption that all other variables, especially interest rates, remain constant.

|                  | Current Period-31 Dece | ember 2022  | Prior Period-31 Decen | nber 2021 |
|------------------|------------------------|-------------|-----------------------|-----------|
|                  | Profit/Loss Statement  | Equity(*)   | Profit/Loss Statement | Equity(') |
| USD              | 60.803                 | (396.729)   | (284.757)             | (533.933) |
| EUR              | (284.588)              | (618.416)   | (61.023)              | (414.234) |
| Other currencies | 12.062                 | 12.062      | 32.427                | 32.427    |
| Total (Net)(**)  | (211.723)              | (1.003.083) | (313.353)             | (915.740) |

<sup>&</sup>quot;Equity effect also includes the effect of the profit or loss to occur due to the 10% depreciation of the TL against the relevant foreign currencies.

The effect of 10% appreciation of TL against the USD, Euro and other currencies on the equity and profit or loss statement (excluding tax effects) for the year ending on 31 December 2022 and 31 December 2021 is shown in the table below:

|                  | Current Period-31 Dece | mber 2022 | Prior Period-31 Decem | ber 2021  |
|------------------|------------------------|-----------|-----------------------|-----------|
|                  | Profit/Loss Statement  | Equity(*) | Profit/Loss Statement | Equity(*) |
| USD              | (60.803)               | 396.729   | 284.757               | 533.933   |
| EUR              | 284.588                | 618.416   | 61.023                | 414.234   |
| Other currencies | (12.062)               | (12.062)  | (32.427)              | (32.427)  |
| Total (Net)(**)  | 211.723                | 1.003.083 | 313.353               | 915.740   |

<sup>&</sup>quot;Equity effect also includes the effect of the profit or loss to occur due to the 10% appreciation of the TL against the relevant foreign currencies.

<sup>(\*\*)</sup> Associates, subsidiaries, and entities under common control are included in the profit or loss statement impact calculation, but not in equity impact calculation. Tangible and intangible assets are not included in the equity and profit or loss statement impact calculation.

<sup>(\*\*)</sup> Associates, subsidiaries, and entities under common control are included in the profit or loss statement impact calculation, but not in equity impact calculation. Tangible and intangible assets are not included in the equity and profit or loss statement impact calculation.

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### IV. EXPLANATIONS ON THE INTEREST RATE RISK

### 1. Information Related to Interest Rate Sensitivity of Assets, Liabilities and Off-Balance Sheet Items

(Based on days to repricing dates)

| Current Period  | Up to 1 Month | 1-3 Months    | 3-12 Months    | 1-5 Years   | 5 Years and<br>Over | Non-Interest<br>Bearing | Total         |
|---|---------------|---------------|----------------|-------------|---------------------|-------------------------|---------------|
| Assets  | ор то т топы  | . 5 . 1011113 | 3 12 110111113 | 1 3 10013   |                     | Dearing                 | 10141         |
| Cash (Cash in Vault, Effectives,<br>Money in Transit, Cheques<br>Purchased) and Balances with<br>Central Bank of the Republic of<br>Türkiye | 23.833.556    | -             | -              | -           | -                   | 350.560.829             | 374.394.385   |
| Banks <sup>(7)</sup>  | 2.183.979     | 137.416       | -              | -           | -                   | 9.148.254               | 11.469.649    |
| Financial Assets at Fair Value<br>Through Profit and Loss   | 85.080        | 73.869        | 39.864         | 27.673.058  | 18.934              | 5.404.074               | 33.294.879    |
| Money Markets Receivables   | 5.380.282     | -             | -              | -           | -                   | -                       | 5.380.282     |
| Financial Assets at Fair Value<br>Through Other Comprehensive<br>Income   | 96.599.354    | 21.764.806    | 124,793,492    | 76.978.487  | 73.459.368          | 2.077.658               | 395.673.165   |
| Loans Given <sup>(3)</sup>  | 449.812.713   | 135.106.786   | 266.775.244    | 275.177.974 | 89.441.302          | 2.081.194               | 1.218.395.213 |
| Financial Assets Measured at<br>Amortised Cost  | 2.731.393     | 50.061.035    | 22.778.137     | 60.817.641  | 22.941.772          | -                       | 159.329.978   |
| Other Assets <sup>(2)</sup>   | 4.570.330     | 2.350.830     | 2.072.668      | 386.820     | 71.640              | 104.275.185             | 113.727.473   |
| Total Assets(1) (5)   | 585.196.687   | 209.494.742   | 416.459.405    | 441.033.980 | 185.933.016         | 473.547.194             | 2.311.665.024 |
| Linkston.   |               |               |                |             |                     |                         |               |
| Liabilities   | 50.842.278    | 10.190.916    | 9.120.029      |             |                     | 8.296.037               | 78.449.260    |
| Other Deposits  | 748.232.969   | 239.271.172   | 102.969.345    | 3.829.858   | 29.287              | 566.486.969             | 1.660.819.600 |
| Money Market Borrowings   | 50.167.586    | 20.373.383    | 6.970.742      | 7.550.978   | 29.207              | 300.480.909             | 85.062.689    |
| Miscellaneous Payables  | 30.107.300    | 20.373.303    | 0.370.742      | 7.550.570   |                     | 35.403.969              | 35.403.969    |
| Issued Marketable Securities <sup>(6)</sup>   |               | 1.435.966     | 12.381.209     | 42.899.866  |                     | -                       | 56.717.041    |
| Funds Provided from Other<br>Financial Institutions   | 25.344.316    | 47.016.823    | 24.468.356     | 9.814.082   | 3.562.495           | -                       | 110.206.072   |
| Other Liabilities <sup>(4)</sup>  | 580.697       | 716.088       | 1.868.940      | 871.365     | 562.349             | 280.406.954             | 285.006.393   |
| Total Liabilities <sup>(1)</sup>  | 875.167.846   | 319.004.348   | 157.778.621    | 64.966.149  | 4.154.131           | 890.593.929             | 2.311.665.024 |
|   |               |               |                |             |                     |                         |               |
| Balance Sheet Long Position   | -             | -             | 258.680.784    | 376.067.831 | 181.778.885         | -                       | 816.527.500   |
| Balance Sheet Short Position  |               | (109.509.606) | -              | -           | -                   | (417.046.735)           | (816.527.500) |
| Off-Balance Sheet Long Position   | 3.604.188     | 2.684.526     | 262.625        | -           | -                   | -                       | 6.551.339     |
| Off-Balance Sheet Short Position  | <u> </u>      | <u> </u>      | <u> </u>       | <u> </u>    | (1.015.345)         | -                       | (1.015.345)   |
| Total Position  | (286.366.971) | (106.825.080) | 258.943.409    | 376.067.831 | 180.763.540         | (417.046.735)           | 5.535.994     |

 $<sup>{}^{\</sup>scriptsize{(1)}}\mbox{Balances}$  without fixed maturity are shown in the "Non-Interest Bearing" columns.

 $<sup>\</sup>ensuremath{^{(2)}}\mbox{Deferred}$  tax asset is shown under the "Non-Interest Bearing " column.

 $<sup>^{(3)}</sup>$ Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in loans given.

 $<sup>\</sup>ensuremath{^{(4)}}\textsc{Total}$  shareholders' equity is shown under the "Non-Interest Bearing" column.

 $<sup>^{(5)}</sup>$ Allowance for expected losses for financial assets and other assets are reflected in the related items.

<sup>&</sup>lt;sup>(6)</sup>Includes subordinated debt instruments.

 $<sup>^{(7)}</sup>$ Includes the guarantees given for derivative and repo transactions with foreign banks.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

(Based on days to repricing dates)

| Prior Period   | Up to 1 Month | 1-3 Months   | 3-12 Months | 1-5 Years   | 5 Years and<br>Over | Non-Interest<br>Bearing | Total         |
|--|---------------|--------------|-------------|-------------|---------------------|-------------------------|---------------|
| Assets   |               |              |             |             |                     |                         |               |
| Cash (Cash in Vault, Effectives,<br>Money in Transit, Cheques<br>Purchased) and Balances with<br>Central Bank of the Republic of |               |              |             |             |                     |                         |               |
| Türkiye  | 20.747.759    | -            | -           | -           | -                   | 188.035.974             | 208.783.733   |
| Banks  | 3.304.258     | 66.892       | 197.651     | 26.674      | -                   | 9.400.283               | 12.995.758    |
| Financial Assets at Fair Value<br>Through Profit and Loss  | 52.804        | 6.091.471    | 3.044.935   | 14.694.397  | 13.883              | 2.762.222               | 26.659.712    |
| Money Markets Receivables  | 281.931       | -            | -           | -           | -                   | -                       | 281.931       |
| Financial Assets at Fair Value<br>Through Other Comprehensive<br>Income  | 42.215.186    | 18.916.429   | 58.076.657  | 89.769.490  | 60.482.373          | 697.022                 | 270.157.157   |
| Loans Given <sup>(3)</sup>   | 250.585.887   | 76.865.425   | 146.926.458 | 213.152.913 | 58.808.968          | 2.991.869               | 749.331.520   |
| Financial Assets Measured at<br>Amortised Cost   | 813.083       | 1.110.034    | 10.183.161  | 26.068.356  | 6.403.163           | -                       | 44.577.797    |
| Other Assets <sup>(2)</sup>  | 4.467.502     | 4.321.012    | 2.853.665   | 563.769     | 357.272             | 45.539.440              | 58.102.660    |
| Total Assets (1)(5)  | 322.468.410   | 107.371.263  | 221.282.527 | 344.275.599 | 126.065.659         | 249.426.810             | 1.370.890.268 |
|  |               |              |             |             |                     |                         |               |
| Liabilities  |               |              |             |             |                     |                         |               |
| Interbank Deposits   | 30.528.589    | 5.066.998    | 16.050.940  | -           | -                   | 3.708.562               | 55.355.089    |
| Other Deposits   | 367.327.135   | 116.204.261  | 70.541.419  | 2.277.210   | 1.804               | 336.979.697             | 893.331.526   |
| Money Market Borrowings  | 149.756.072   | 21.374.101   | 2.553.454   | 3.015.469   | -                   | -                       | 176.699.096   |
| Miscellaneous Payables   | -             | -            | -           | -           | -                   | 17.351.965              | 17.351.965    |
| Issued Marketable Securities <sup>(6)</sup>  | 97.988        | 231.881      | 8.629.634   | 38.630.139  | -                   | -                       | 47.589.642    |
| Funds Provided from Other<br>Financial Institutions  | 2.548.228     | 21.139.126   | 24.584.477  | 10.468.740  | 576.090             | -                       | 59.316.661    |
| Other Liabilities(4)   | 338.368       | 804.943      | 1.964.271   | 668.174     | 636.602             | 116.833.931             | 121.246.289   |
| Total Liabilities <sup>(1)</sup>   | 550.596.380   | 164.821.310  | 124.324.195 | 55.059.732  | 1.214.496           | 474.874.155             | 1.370.890.268 |
|  |               |              |             |             |                     |                         |               |
| Balance Sheet Long Position  |               | -            | 96.958.332  | 289.215.867 | 124.851.163         | -                       | 511.025.362   |
| Balance Sheet Short Position   | (228.127.970) | (57.450.047) | -           | -           | -                   | (225.447.345)           | (511.025.362) |
| Off-Balance Sheet Long Position  | 7.299.963     | 2.263.522    | -           | 10          | -                   |                         | 9.563.495     |
| Off-Balance Sheet Short Position   |               | -            | (408.869)   |             | (1.015.345)         |                         | (1.424.214)   |
| Total Position   | (220.828.007) | (55.186.525) | 96.549.463  | 289.215.877 | 123.835.818         | (225.447.345)           | 8.139.281     |

 $<sup>^{(1)}</sup>$ Balances without fixed maturity are shown in the "Non-Interest Bearing" columns.

<sup>&</sup>lt;sup>(2)</sup>Deferred tax asset is shown under the "Non-Interest Bearing" column.

<sup>(3)</sup>Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in loans given.

 $<sup>\</sup>ensuremath{^{\text{(4)}}}\textsc{Total}$  shareholders' equity is shown under the "Non-Interest Bearing" column.

<sup>(5)</sup> Allowance for expected losses for financial assets and other assets are reflected in the related items.

<sup>&</sup>lt;sup>(6)</sup>Includes subordinated debt instruments.

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### 2. Average Interest Rate Applied to the Monetary Financial Instruments (%)

|   | EUR  | USD  | JPY | TL    |
|---|------|------|-----|-------|
| Current Period <sup>(3)</sup>   |      |      |     |       |
| Assets  |      |      |     |       |
| Cash (Cash in Vault, Effectives, Money in Transit, Cheques Purchased) and Balances with the Central Bank of the Republic of Türkiye | -    | -    | _   | _     |
| Banks   | 4,30 | -    | -   | -     |
| Financial Assets at Fair Value Through Profit or Loss   | -    | 5,36 | -   | -     |
| Money Market Receivables  | -    | 5,41 | -   | 26,23 |
| Financial Assets at Fair Value Through Other Comprehensive Income   | 3,70 | 5,16 | -   | 26,73 |
| Loans Given <sup>(1)</sup>  | 5,83 | 7,71 | -   | 13,59 |
| Financial Assets Measured at Amortised Cost   | 4,66 | 7,58 | -   | 15,90 |
| Liabilities   |      |      |     |       |
| Interbank Deposits  | 1,40 | 4,17 | -   | 10,43 |
| Other Deposits  | 1,03 | 3,44 | -   | 15,67 |
| Money Market Borrowings   | 3,52 | 5,58 | -   | 9,17  |
| Miscellaneous Payables  | -    | -    | -   | -     |
| Issued Marketable Securities <sup>(2)</sup>   | 5,08 | 5,05 | -   | 16,99 |
| Funds Provided from Other Financial Institutions  | 2,84 | 4,85 | -   | 8,83  |

<sup>(1)</sup>Credit card loan balances are not included.

<sup>(3)</sup>Foreign branches are excluded

|  | EUR  | USD  | JPY  | TL    |
|--|------|------|------|-------|
| Prior Period <sup>(4)</sup>  |      |      |      |       |
| Assets   |      |      |      |       |
| Cash (Cash in Vault, Effectives, Money in Transit, Cheques Purchased) and Balances |      |      |      |       |
| with the Central Bank of the Republic of Türkiye <sup>(1)</sup>                    | -    | -    | -    | 8,50  |
| Banks  | 4,30 | -    | -    | 17,63 |
| Financial Assets at Fair Value Through Profit or Loss                              | -    | 5,36 | -    | -     |
| Money Market Receivables   | -    | -    | -    | 17,31 |
| Financial Assets at Fair Value Through Other Comprehensive Income                  | 3,72 | 4,83 | -    | 14,70 |
| Loans Given <sup>(2)</sup>   | 4,74 | 5,68 | 6,00 | 13,42 |
| Financial Assets Measured at Amortised Cost  | 4,76 | 7,47 | -    | 14,33 |
| Liabilities  |      |      |      |       |
| Interbank Deposits   | 0,22 | 0,25 | -    | 14,14 |
| Other Deposits   | 0,27 | 0,93 | -    | 14,15 |
| Money Market Borrowings  | -    | 1,78 | -    | 14,22 |
| Miscellaneous Payables   | -    | -    | -    | -     |
| Issued Marketable Securities <sup>(3)</sup>  | 5,08 | 5,05 | -    | 16,99 |
| Funds Provided from Other Financial Institutions                                   | 1,69 | 2,38 | -    | 15,67 |

<sup>(1)</sup> The rate on TL column denotes the interest rates applied for required reserve at CBRT.

<sup>&</sup>lt;sup>(2)</sup>Subordinated debt instruments are included.

<sup>&</sup>lt;sup>(2)</sup>Credit card loan balances are not included.

<sup>&</sup>lt;sup>(3)</sup>Subordinated debt instruments are included.

<sup>(4)</sup>Foreign branches are excluded

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### V. EXPLANATIONS ON THE POSITION RISK OF EQUITY INSTRUMENTS

### 1. Equity Instruments Position Risk Derived from Banking Books

Comparison with the market value if the market value is significantly different from the fair value for balance sheet, fair and market values of equity share

|  | Comparison          |            |              |  |  |  |
|--|---------------------|------------|--------------|--|--|--|
| Investments in Equity Instruments-Current Period | Balance Sheet Value | Fair Value | Market Value |  |  |  |
| 1. Investment in Equity Instruments Group A      | 4.033.616           | 4.033.616  | 4.033.616    |  |  |  |
| Traded on Stock Exchange                         | -                   | -          | -            |  |  |  |
| 2. Investment in Equity Instruments Group B      | 17.453.146          | 17.453.146 | 17.453.146   |  |  |  |
| Traded on Stock Exchange                         | 17.453.146          | 17.453.146 | 17.453.146   |  |  |  |
| 3. Investment in Equity Instruments Group C      | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                         | -                   | -          | -            |  |  |  |
| 4. Investment in Equity Instruments Group Other  | -                   | -          | -            |  |  |  |
| Other <sup>(1)</sup>                             | 927.626             | 927.626    | -            |  |  |  |

<sup>&</sup>lt;sup>(1)</sup>The said stock investments are not traded on the stock exchange and there is no stock market price since they are not publicly traded.

| Investments in Equity Instruments-Prior Period  | Comparison                 |            |              |
|---|----------------------------|------------|--------------|
|   | <b>Balance Sheet Value</b> | Fair Value | Market Value |
| 1. Investment in Equity Instruments Group A     | 1.742.260                  | 1.742.260  | 1.742.260    |
| Traded on Stock Exchange                        | -                          | -          | -            |
| 2. Investment in Equity Instruments Group B     | 7.538.625                  | 7.538.625  | 7.538.625    |
| Traded on Stock Exchange                        | 7.538.625                  | 7.538.625  | 7.538.625    |
| 3. Investment in Equity Instruments Group C     | -                          | -          | -            |
| Traded on Stock Exchange                        | -                          | -          | -            |
| 4. Investment in Equity Instruments Group Other | -                          | -          | -            |
| Other <sup>(1)</sup>                            | 347.431                    | 347.431    | -            |

<sup>&</sup>lt;sup>(1)</sup>The said stock investments are not traded on the stock exchange and there is no stock market price since they are not publicly traded.

The breakdown of capital requirements on the basis of related investments in equity instruments depending on the method of the calculation of capital requirement which is chosen by Bank among approaches that are allowed to be used within the Communiqué regarding Credit Risk Standard Method or the Calculation of Counterparty Credit Risk based upon Internal Rating Approaches

The investments in equity instruments, partaking in banking accounts according to the credit risk standard method, are amounted TL 927.626 and all of them are 100% risk weighted (31 December 2021: are amounted TL 347.431 and all of them are 100% risk weighted)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
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Total unrealized gains or losses, total revaluation value increases and their amounts included in principal and contribution capital

|                                | Realized                                      | Realized Revaluation Surplus |                              | Unrealized Gain and Loss |         |         |  |
|--------------------------------|---|------------------------------|------------------------------|--------------------------|---------|---------|--|
|                                | Gain/Loss Included in in Current Contribution |                              | Included ir<br>Supplementary |                          |         |         |  |
| Portfolio                      | Period  | Total                        | Capital                      | Total                    | Capital | Capital |  |
| 1. Private Capital Investments | -   | -                            | -                            | -                        | -       | -       |  |
| 2. Publicly Traded Stocks      | -   | 17.223.272                   | 17.223.272                   | -                        | -       | -       |  |
| 3. Other Stocks                | -   | 513.015                      | 513.015                      | -                        | -       | -       |  |
| Total                          | -   | 17.736.286                   | 17.736.286                   | -                        | -       | -       |  |

#### VI. EXPLANATIONS ON THE LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO

Matters related to liquidity and financial emergency management are determined in the Liquidity and Financial Emergency Management-Liquidity Funding Plan Approved by the Board of Directors.

The Bank conducts the remaining maturity analysis in order to observe the maturity structure of its balance sheet, liquidity gap and structural liquidity gap analysis to monitor the liquidity need by periods, and Liquidity Stress Test in order to evaluate the liquidity need of the Bank in the worst possible situation. Core deposit analysis is carried out to determine the stable part of the deposit, which is the most important fund resource of the Bank. In addition, the Bank-sector maturity structures and legal liquidity ratios are monitored in order to compare the Bank's liquidity risk level with the sector.

### 1. Liquidity Risk

Explanations related to the liquidity risk management including the Bank's risk capacity, responsibilities and structure of liquidity risk management, reporting of liquidity risk in internal banking, the strategy of liquidity risk and how to provide the communication of policies and implementations with board of directors and business lines

The Bank's risk capacity, risk appetite, responsibilities and tasks of liquidity risk management and sharing of issues related to liquidity risk management with the bank network are explained in Bank's "Regulations of Risk Management, Stress Test Program and ICAAP Regulations" of the Bank. In this context, liquidity risk strategies, policies and implementations are shared within the Bank on a weekly, monthly, quarterly and annual basis with all relevant departments and the Bank's senior management. The analysis and reports made within this scope are handled at the Asset-Liability Committee meetings and the Board of Directors is informed through the Audit Committee.

Liquidity management and the degree of centralization of fund strategies, the information about the procedure between Bank and the subsidiaries of Bank

Continuously the information exchange is actualized about the liquidity need and surpluses between the Bank and its subsidiaries, the necessary guidance and procedures are moderated by Treasury Management and International Banking Group Presidency in order to manage liquidity need and surplus in effective way.

### Information on the Bank's funding strategy, including policies on diversity of funding sources and duration

The Bank's main funding resource is deposit and the strategy of preserving the granular deposit structure is sustained. Moreover, within the diversification of funding strategy, long-term and cost-effective non-deposit funding is also targeted. In the non-deposit funding; repurchase agreements, post finance, syndication loan facility, loans from international financial institutions, marketable securities issuances, subordinated debt instruments and bilateral loan agreements are at the forefront.

### Explanation related to liquidity management as currencies forming at least 5 percentage of aggregate liabilities of the Bank

The Bank's total liabilities are consisted of mostly TL, USD and EUR currencies. Besides these currencies, for other currencies, daily and long-term cash flows are monitored, and future projections are made for effective liquidity management purposes.

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#### Information related to the techniques about the reduction of current liquidity risk

The Bank's source of funds is mainly formed of deposits. The Bank's deposits do not fluctuate considerably in line with the broadly dispersed customer network and the granular structure of the deposits. Besides, in order to increase the diversification of funds and decrease the maturity gap between assets and liabilities, non-deposit funds such as bond/bill issuances, repo transactions and funds borrowed are executed.

#### Explanation regarding the usage of the stress test

In the presence of unexpected negative circumstances, periodical stress tests being done in order to test the endurance of the bank. These actions have been shared with key management of the Bank and all related units for the purpose of taking necessary precautions. Additionally, stress tests also taken into consideration on subjects like the Bank's estimated financial position for the next period, the progress of legal ratios and the liquidity need in short and long term as part of budget practices.

### General information on liquidity urgent and unexpected situation plan

The internal and external sources which can be used in an emergency case to satisfy the liquidity need are periodically monitored and the borrowing limits of the Bank from organized market and other banks are on the level where they meet the structural liquidity deficits on different maturity segments. The Bank lines off its exposition to liquidity risk by limits that are approved by Board of Directors and within the frame of "Regulation on Risk Management, Stress Test Program and ICAAP Regulations". In addition, matters related to liquidity and financial emergency management have been identified.

### 2. Liquidity Coverage Ratio

Within the framework of "Regulation on Calculation of Liquidity Covered Rate of Banks" published in the Official Gazette dated 21 March 2014 and numbered 28948 by the BRSA, the Bank calculates the liquidity coverage ratio and transmits unconsolidated on weekly and consolidated on monthly basis to the BRSA. The lowest and highest unconsolidated rates in the last three months are shown in the table below.

### **Current Period - 31 December 2022**

|                          | FC               |        | TL+FC            |        |  |
|--------------------------|------------------|--------|------------------|--------|--|
| Liquidity Coverage Ratio | Date             | Ratio  | Date             | Ratio  |  |
| The Lowest               | 7 October 2022   | 336,22 | 7 October 2022   | 177,16 |  |
| The Highest              | 23 December 2022 | 451,68 | 30 December 2022 | 203,51 |  |

#### **Prior Period-31 December 2021**

|                          | FC               |        | TL+FC            |        |  |
|--------------------------|------------------|--------|------------------|--------|--|
| Liquidity Coverage Ratio | Date             | Ratio  | Date             | Ratio  |  |
| The Lowest               | 19 November 2021 | 360,79 | 5 November 2021  | 164,49 |  |
| The Highest              | 15 October 2021  | 590,73 | 17 December 2021 | 211,97 |  |

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|   | Total Unweig<br>(Avera | •           | Total Weighted Value<br>(Average) <sup>(*)</sup> |               |  |
|---|------------------------|-------------|--|---------------|--|
| Current Period  | TL+FC                  | FC          | TL+FC  | FC            |  |
| HIGH QUALITY LIQUID ASSETS  |                        |             |  |               |  |
| High Quality Liquid Assets  |                        |             | 667.210.887                                      | 425.824.875   |  |
| CASH OUTFLOWS   |                        |             |  |               |  |
| Retail and Small Business Customers, of which;  | 938.174.603            | 503.453.039 | 83.648.337                                       | 50.345.304    |  |
| Stable deposits   | 203.382.476            | -           | 10.169.124                                       | -             |  |
| Less stable deposits  | 734.792.127            | 503.453.039 | 73.479.213                                       | 50.345.304    |  |
| Unsecured wholesale funding, of which;  | 683.071.175            | 326.241.383 | 315.380.061                                      | 158.917.974   |  |
| Operational deposit   | 29.898.821             | 1.696.100   | 7.474.705  | 424.025       |  |
| Non-operational deposits  | 568.987.053            | 284.775.401 | 242.743.155                                      | 119.347.850   |  |
| Other unsecured funding   | 84.185.301             | 39.769.882  | 65.162.201                                       | 39.146.099    |  |
| Secured funding   |                        |             | -  | -             |  |
| Other cash outflows, of which;  | 222.857.471            | 33.502.393  | 28.510.672                                       | 21.272.889    |  |
| Derivatives cash outflow and liquidity needs related to market valuation changes on derivatives or other transactions | 14.041.376             | 18.607.584  | 14.041.376                                       | 18.607.584    |  |
| Obligations related to structured financial products  | -                      | -           | _  | -             |  |
| Commitments related to debts to financial markets and other off-<br>balance sheet obligations                         | 208.816.095            | 14.894.809  | 14.469.296                                       | 2.665.305     |  |
| Other revocable off-balance sheet commitments and contractual obligations   | -                      | -           | -  | -             |  |
| Other irrevocable or conditionally revocable off-balance sheet  |                        |             |  |               |  |
| obligations   | 120.470.284            | 83.658.058  | 7.183.869  | 4.182.903     |  |
| TOTAL CASH OUTFLOWS   |                        |             | 434.722.939                                      | 234.719.070   |  |
| CASH INFLOWS  |                        |             |  |               |  |
| Secured lending   |                        |             | -  |               |  |
| Unsecured lending   | 124.404.168            | 51.608.797  | 84.123.630                                       | 36.510.970    |  |
| Other cash inflows  | 1.061.122              | 91.291.081  | 1.061.122  | 91.291.081    |  |
| Total Cash Inflows  | 125.465.290            | 142.899.878 | 85.184.752                                       | 127.802.051   |  |
|   |                        |             | Upper Limit App                                  | olied Amounts |  |
| TOTAL HQLA STOCK  |                        |             | 667.210.887                                      | 425.824.875   |  |
| TOTAL NET CASH OUTFLOWS   |                        |             | 349.538.187                                      | 106.917.019   |  |
| LIQUIDITY COVERAGE RATIO (%)  |                        |             | 190,88   | 398,28        |  |

<sup>(\*)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages.

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|   | Total Unweig<br>(Avera |             | Total Weighted Value<br>(Average) <sup>(*)</sup> |               |  |
|---|------------------------|-------------|--|---------------|--|
| Prior Period  | TL+FC                  | FC          | TL+FC  | FC            |  |
| HIGH QUALITY LIQUID ASSETS  |                        |             |  |               |  |
| High Quality Liquid Assets  |                        |             | 300.736.856                                      | 200.714.763   |  |
| CASH OUTFLOWS   |                        |             |  |               |  |
| Retail and Small Business Customers, of which;  | 581.812.451            | 332.382.725 | 51.406.715                                       | 33.238.272    |  |
| Stable deposits   | 135.490.601            | -           | 6.774.530  | -             |  |
| Less stable deposits  | 446.321.850            | 332.382.725 | 44.632.185                                       | 33.238.272    |  |
| Unsecured wholesale funding, of which;  | 282.060.859            | 128.934.723 | 131.806.306                                      | 63.046.713    |  |
| Operational deposit   | 21.302.776             | 1.054.124   | 5.325.694  | 263.531       |  |
| Non-operational deposits  | 211.440.349            | 115.759.087 | 96.058.640                                       | 50.798.731    |  |
| Other unsecured funding   | 49.317.734             | 12.121.512  | 30.421.972                                       | 11.984.451    |  |
| Secured funding   |                        |             | -  | -             |  |
| Other cash outflows, of which;  | 122.992.761            | 21.838.758  | 12.973.546                                       | 12.897.830    |  |
| Derivatives cash outflow and liquidity needs related to market valuation changes on derivatives or other transactions | 3.394.483              | 9.552.971   | 3.394.483  | 9.552.971     |  |
| Obligations related to structured financial products  | -                      | -           | -  | -             |  |
| Commitments related to debts to financial markets and other off-<br>balance sheet obligations                         | 119.598.278            | 12.285.787  | 9.579.063  | 3.344.859     |  |
| Other revocable off-balance sheet commitments and contractual obligations   | -                      | -           | -  | -             |  |
| Other irrevocable or conditionally revocable off-balance sheet  |                        |             |  |               |  |
| obligations   | 72.709.422             | 52.737.203  | 4.156.946  | 2.636.860     |  |
| TOTAL CASH OUTFLOWS   |                        |             | 200.343.513                                      | 111.819.675   |  |
| CASH INFLOWS  |                        |             |  |               |  |
| Secured lending   | -                      | -           | -  | -             |  |
| Unsecured lending   | 53.225.618             | 24.182.269  | 32.425.321                                       | 15.797.790    |  |
| Other cash inflows  | 3.807.508              | 50.122.404  | 3.807.508  | 50.122.404    |  |
| Total Cash Inflows  | 57.033.126             | 74.304.673  | 36.232.829                                       | 65.920.194    |  |
|   |                        |             | Upper Limit App                                  | olied Amounts |  |
| TOTAL HQLA STOCK  |                        |             | 300.736.856                                      | 200.714.763   |  |
| TOTAL NET CASH OUTFLOWS   |                        |             | 164.110.684                                      | 45.960.150    |  |
| LIQUIDITY COVERAGE RATIO (%)  |                        |             | 183,25   | 436,71        |  |

<sup>(°)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages.

### 3. Explanations on Liquidity Coverage Ratio

Important points affecting the results of liquidity coverage ratio and the changes of the considered items in the course of time to calculate this ratio

Bank deposits, which constitute a significant part of its resources and cash outflows in the liquidity coverage ratio, have a non-fluctuating structure, but may cause periodic changes in total deposits compared to public deposits and other deposits. While considering the previous periods, the amount of the total deposits has an increasing trend.

Although they have low conversion into cash rate, non-cash loans also have a remarkable extent in proportion to financial statement, they have an impact on the calculation of liquidity coverage ratio. Comparing to previous periods, non-cash loans are in increasing trend.

Bonds and bills in the securities portfolio are being used in repo transactions as collateral. Since the securities used in repo transactions lose the characteristic of being free, in accordance with that securities can be used as collateral, liquidity coverage ratio is affected.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### The content of high-quality liquid assets

All of the high-quality liquid assets in the calculation of liquidity coverage ratio are first quality liquid assets. These are cash, the accounts in Central Bank, reserve requirements and securities portfolio (the important part of bonds and T-bills issued by Republic of Türkiye Ministry of Treasury and Finance and other bonds).

#### The content of funds and their share in the total liabilities and funding

A major part of the resources of funds in Bank is comprised of deposits, the remaining is divided according to their share in the balance sheet as repo, funds borrowed, and issued securities.

#### Information about cash out-flows arising from derivative operations and margin operations likely to processing

Derivative operations in Bank are carried out on the purpose of protection from the risks that may exist or occur in the balance sheet, liquidity management, or meeting customer demand. Customer operations are carried out under the "Framework Agreement on Purchase and Sale of Derivative Instruments" or ISDA (International Swaps and Derivatives Association) and CSA (Credit Support Annex), as well as transactions with banks are performed again under ISDA and CSA agreements signed. Operations performed under the said contracts in the determined periods are subject to daily market valuation and additional cash margining. Operations could create additional collateral inflow or outflow depending on market valuation.

### The concentration limits regarding collateral and counterparty and product-based fund resources

For the counterparty and product-based concentration limits are determined under Regulation on Risk Management, Stress Test Program, and the Bank's Internal Capital Adequacy Assessment Process ("ICAAP") with the approval of Senior Management. These limits are followed in particular frequency. Besides, it is being reported to the relevant units and senior management. There is no excess regarding the limits during operating period.

Liquidity risk and needed funding on the basis of the bank itself, the branches in foreign countries and the partnerships consolidated by considering operational and legal factors preventing liquidity transfer

The needed and surplus of liquidity of the branches in foreign countries of the bank and partnerships consolidated are followed and managed regularly. There is no constraint of operational and legal factors preventing liquidity transfer. In the analysis made, it is observed that the impact of the foreign branches and subsidiaries on the Bank's liquidity structure remain limited comparing to the size of the balance sheet. The need and surplus of the liquidity is encountered properly between partnerships, as well as the branches abroad.

Explanations of cash in-flow and cash out-flow items that are considered to be related to liquidity profile of the Bank and to be placed on the calculation of liquidity coverage ratio but not on the second paragraph of the disclosure template

All items on the calculation of liquidity coverage ratio are included in calculation in aggregated form on the table. In this context, there is no point included in the calculation of liquidity coverage ratio and not included in the disclosure template.

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### 4. Presentation of Assets and Liabilities According to Their Remaining Maturities

|                             |               | I In to              |                         |                         |                       | E Venue              | I I m ali a tui                   |                            |
|-----------------------------|---------------|----------------------|-------------------------|-------------------------|-----------------------|----------------------|-----------------------------------|----------------------------|
|                             | Demand        | Up to<br>1 Month     | 1-3 Months              | 3-12 Months             | 1-5 Years             | 5 Years<br>and Over  | Undistri-<br>buted <sup>(1)</sup> | Total                      |
| Current Period              |               |                      |                         |                         |                       |                      |                                   |                            |
| Assets                      |               |                      |                         |                         |                       |                      |                                   |                            |
| Cash (Cash in Vault,        |               |                      |                         |                         |                       |                      |                                   |                            |
| Effectives, Money           |               |                      |                         |                         |                       |                      |                                   |                            |
| in Transit, Cheques         |               |                      |                         |                         |                       |                      |                                   |                            |
| Purchased) and Balances     |               |                      |                         |                         |                       |                      |                                   |                            |
| with the Central Bank of    |               |                      |                         |                         |                       |                      |                                   |                            |
| the Republic of Türkiye     | 183.739.938   | 190.654.447          | -                       |                         |                       | -                    | -                                 | 374.394.385                |
| Banks (4)                   | 9.148.254     | 2.183.979            | 137.416                 | -                       | -                     | -                    | -                                 | 11.469.649                 |
| Financial Assets at Fair    |               |                      |                         |                         |                       |                      |                                   |                            |
| Value Through Profit and    |               |                      |                         |                         |                       |                      |                                   |                            |
| Loss                        |               | 85.080               | 73.869                  | 39.864                  | 27.673.058            | 18.934               | 5.404.074                         | 33.294.879                 |
| Money Market Receivables    |               | 5.380.282            |                         | -                       | -                     | -                    | -                                 | 5.380.282                  |
| Financial Assets at Fair    |               |                      |                         |                         |                       |                      |                                   |                            |
| Value Through Other         |               | 40400 004            | 40 770 070              | 107.07.1.070            | 470 405 075           | 07.054.707           | 007.000                           | 705 077 405                |
| Comprehensive Income        |               | 40.120.601           | 10.332.936              | 107.634.278             | 139.405.935           | 97.251.787           | 927.628                           | 395.673.165                |
| Loans Given                 |               | 47.936.156           | 125.361.490             | 487.637.431             | 387.340.407           | 168.038.535          | 2.081.194                         | 1.218.395.213              |
| Investments Held-to-        |               | CO1 2C7              | 15 070 755              | 17 171 101              | CO FO2 O01            | CO 00F 700           |                                   | 150 700 070                |
| Maturity Other Assets       | 12.442.200    | 691.263<br>4.570.330 | 15.078.755<br>2.350.830 | 13.171.181<br>2.072.668 | 69.502.981<br>386.820 | 60.885.798<br>71.640 | 01.073.005                        | 159.329.978<br>113.727.473 |
| Total Assets <sup>(2)</sup> | 205.330.392   | 291.622.138          | 153.335.296             | 610.555.422             | 624.309.201           | 326.266.694          | 91.832.985<br><b>100.245.881</b>  | 2.311.665.024              |
| Total Assets                | 205.550.592   | 291.022.130          | 155.555.290             | 010.555.422             | 024.309.201           | 320.200.094          | 100.245.001                       | 2.311.003.024              |
| Liabilities                 |               |                      |                         |                         |                       |                      |                                   |                            |
| Interbank Deposits          | 8.296.037     | 50.842.278           | 10.190.916              | 9.120.029               |                       | _                    | _                                 | 78.449.260                 |
| Other Deposits              | 566.486.969   | 748.225.897          | 239.250.050             | 102.872.275             | 3.950.840             | 33.569               | _                                 | 1.660.819.600              |
| Funds Provided              |               |                      |                         |                         |                       |                      |                                   |                            |
| from Other Financial        |               |                      |                         |                         |                       |                      |                                   |                            |
| Institutions                | -             | 830.507              | 9.315.356               | 49.237.348              | 40.176.692            | 10.646.169           | -                                 | 110.206.072                |
| Money Market Borrowings     | -             | 50.167.586           | 20.373.383              | 6.970.742               | 7.550.978             | -                    | _                                 | 85.062.689                 |
| Issued Marketable           |               |                      |                         |                         |                       |                      |                                   |                            |
| Securities (3)              | _             | -                    | 1.435.966               | 12.381.209              | 42.899.866            | -                    | -                                 | 56.717.041                 |
| Miscellaneous Payables      | 10.461.785    | 24.942.184           | -                       | -                       | -                     | -                    | -                                 | 35.403.969                 |
| Other Liabilities           | 15.583.918    | 2.429.041            | 6.666.308               | 1.868.940               | 871.365               | 7.307.090            | 250.279.731                       | 285.006.393                |
| Total Liabilities           | 600.828.709   | 877.437.493          | 287.231.979             | 182.450.543             | 95.449.741            | 17.986.828           | 250.279.731                       | 2.311.665.024              |
|                             |               |                      |                         |                         |                       |                      |                                   |                            |
| Liquidity Gap               | (395.498.317) | (585.815.355)        | (133.896.683)           | 428.104.879             | 528.859.460           | 308.279.866          | (150.033.850)                     |                            |
| Net Off-Balance Sheet       |               |                      |                         |                         |                       |                      |                                   |                            |
| Position                    | -             | 3.136.730            | (120.249)               | 262.625                 | -                     | 2.256.893            | -                                 | 5.535.999                  |
| Financial Derivative Assets | -             | 219.758.868          | 74.538.453              | 14.240.461              | 2.369.535             | 3.272.238            | -                                 | 314.179.555                |
| Financial Derivative        |               |                      |                         |                         |                       |                      |                                   |                            |
| Liabilities                 | -             | 216.622.138          | 74.658.702              | 13.977.836              | 2.369.535             | 1.015.345            | -                                 | 308.643.556                |
| Non-cash Loans              | 121.162.934   | 13.767.347           | 43.662.871              | 137.071.719             | 84.474.216            | 14.515.564           | -                                 | 414.654.651                |
| Prior Period                |               |                      |                         |                         |                       |                      |                                   |                            |
| Total Assets                | 104.286.501   | 170.059.967          | 90.191.450              | 339.918.709             | 441.096.517           | 180.142.146          | 45.194.978                        | 1.370.890.268              |
| Total Liabilities           | 353.078.824   | 563.576.406          | 144.996.297             | 123.985.350             | 72.064.557            | 8.260.880            | 104.927.954                       | 1.370.890.268              |
| Liquidity Gap               | (248.792.323) | (393.516.439)        | (54.804.847)            | 215.933.359             | 369.031.960           | 171.881.266          | (59.732.976)                      | -                          |
| Net Off-Balance Sheet       |               |                      |                         |                         |                       |                      |                                   |                            |
| Position                    | -             | 6.986.546            | 307.117                 | (408.868)               | 10                    | 1.267.128            | -                                 | 8.151.933                  |
| Financial Derivative Assets | -             | 148.284.721          | 33.587.880              | 23.589.508              | 1.558.882             | 2.282.473            | -                                 | 209.303.464                |
| Financial Derivative        |               |                      |                         |                         |                       |                      |                                   |                            |
| Liabilities                 | -             | 141.298.175          | 33.280.763              | 23.998.376              | 1.558.872             | 1.015.345            |                                   | 201.151.531                |
| Non-cash Loans              | 80.872.752    | 10.955.329           | 32.527.108              | 83.606.042              | 46.844.385            | 7.767.640            | -                                 | 262.573.256                |
|                             |               |                      |                         |                         |                       |                      |                                   |                            |

<sup>(1)</sup> Assets which are required for banking operations and could not be converted into cash in short-term, such as; property and equipment, associates, subsidiaries and entities under common control, office supply inventory, prepaid expenses and net under follow-up loans as well as securities representing a share in capital; and other liabilities such as provisions which are not considered as payables and equity are classified as undistributed.

<sup>&</sup>lt;sup>(2)</sup>Expected Loss Provision for financial assets and other assets are recognized in the related account.

<sup>&</sup>lt;sup>(3)</sup>Includes subordinated debt instruments.

<sup>(4)</sup>Includes the guarantees given for derivative and repo transactions with foreign banks.

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### 5. Representation of Financial Liabilities by Remaining Contractual Maturities

|                                   |               |             |             |            | More than 5 |               |
|-----------------------------------|---------------|-------------|-------------|------------|-------------|---------------|
| <b>Current Period</b>             | Up to 1 Month | 1-3 Months  | 3-12 Months | 1-5 Years  | Years       | Total         |
| Banks Deposit                     | 59.075.245    | 10.275.348  | 9.742.189   | 6.858.732  | 3.064.964   | 89.016.478    |
| Other Deposits                    | 1.317.026.000 | 243.457.792 | 105.578.414 | 4.279.483  | 37.108      | 1.670.378.797 |
| Funds Provided to Other Financial |               |             |             |            |             |               |
| Institutions                      | 792.807       | 9.541.657   | 50.915.555  | 35.740.057 | 8.276.490   | 105.266.566   |
| Payables to Money Markets         | 50.242.180    | 20.501.945  | 7.034.894   | 8.237.972  | -           | 86.016.991    |
| Total                             | 1.427.136.233 | 283.776.742 | 173.271.051 | 55.116.244 | 11.378.562  | 1.950.678.832 |
|                                   |               |             |             |            |             |               |
| Prior Period                      |               |             |             |            |             |               |
| Banks Deposit                     | 34.264.005    | 5.154.651   | 16.198.252  | -          | -           | 55.616.908    |
| Other Deposits                    | 705.211.430   | 117.597.035 | 71.683.234  | 2.434.178  | 9.938       | 896.935.815   |
| Funds Provided to Other Financial |               |             |             |            |             |               |
| Institutions                      | 545.387       | 1.343.834   | 25.016.138  | 28.677.604 | 6.425.511   | 62.008.474    |
| Payables to Money Markets         | 149.998.075   | 21.574.464  | 2.564.750   | 3.024.105  | -           | 177.161.394   |
| Total                             | 890.018.897   | 145.669.984 | 115.462.374 | 34.135.887 | 6.435.449   | 1.191.722.591 |

### **VII. EXPLANATIONS ON LEVERAGE RATIO**

### 1. Explanations on Issues that Cause Differences Between Leverage Ratios

The Bank's leverage calculated by force of the regulation "Regulation on Measurement and Assessment of Leverage Ratios of Banks" is 7,58% (31 December 2021: 6,70%). The increase in leverage results occurs from the increase in Tier 1 capital amount. The regulation sentenced the minimum leverage as 3%.

| Balance sheet assets  | Current Period(*) | Prior Period <sup>(*)</sup> |
|---|-------------------|-----------------------------|
| On-balance sheet items (excluding derivative financial instruments and credit derivatives but |                   |                             |
| including collateral)   | 2.216.761.493     | 1.270.737.165               |
| (Assets deducted in determining Tier 1 capital)   | (28.827.832)      | (10.259.737)                |
| Total on-balance sheet risks (sum of lines 1 and 2)   | 2.187.933.661     | 1.260.477.428               |
| Derivative financial instruments and credit derivatives                                       |                   |                             |
| Replacement cost associated with all derivative financial instruments and credit derivatives  | 8.549.253         | 10.774.720                  |
| Add-on amounts for PFE associated with all derivative financial instruments and credit        |                   |                             |
| derivatives   | 7.697.119         | 2.681.655                   |
| Total risks of derivative financial instruments and credit derivatives                        | 16.246.372        | 13.456.375                  |
| Securities or commodity financing transactions (SCFT)   |                   |                             |
| Risks from SCFT assets  | 40.472.923        | 18.956.230                  |
| Risks from brokerage activities related exposures   | -                 | -                           |
| Total risks related with securities or commodity financing transactions                       | 40.472.923        | 18.956.230                  |
| Other off-balance sheet transactions  |                   |                             |
| Gross notional amounts of off-balance sheet transactions                                      | 623.647.421       | 364.362.353                 |
| (Adjustments for conversion to credit equivalent amounts)                                     | -                 | -                           |
| Total risks of off-balance sheet items  | 623.647.421       | 364.362.353                 |
| Capital and total risks   |                   |                             |
| Tier 1 capital  | 217.487.486       | 110.958.241                 |
| Total risks   | 2.868.300.377     | 1.657.252.386               |
| Leverage ratio  |                   | ·                           |
| Leverage ratio %  | 7,58              | 6,70                        |

<sup>(\*)</sup>Three-month average of the amounts in the table are taken into account.

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#### VIII. EXPLANATIONS ON RISK MANAGEMENT

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section.

#### 1. Explanations on Risk Management and Risk Weighted Amount

#### 1.1. Bank's Risk Management Approach

How the business model determines the Bank's risk profile; how it interacts with it (e.g., key risks related to the business model and how each of these risks is reflected on explanations); and how the Bank's risk profile interacts with the risk appetite approved by the board of director

While risk appetite determines the Bank's risk level, risk capacity determines its risk appetite and, therefore, risk profile. Local and international conjuncture is also considered to determine the risk level. Establishment of forward-looking strategies and policies is also considered in this regard. The Bank's risk level is restricted to the limits consistent with its risk appetite.

Risk limits are determined in accordance with the level of risks that may be assumed by the Bank, its activities, size and complexity of its products and services. The limits are revised and, if needed, updated regularly in line with the developments in market conditions, the Bank's strategy, and risk appetite.

Critical thresholds (signal and limit values) indicating that limits are approached due to internal or external developments have been identified. In the event that these values are approached or exceeded, relevant units take required actions.

Parameters regarding signal and limit structure as well as limit values of parameters are determined in coordination with the relevant units and implemented upon approval of the Audit Commission and Board of Directors.

Risk weighted asset-based signal and limit values are regularly monitored by the Bank Risk Management Department, and actual values are periodically reported to the Bank's Senior Management.

Risk management structure: Responsibilities distributed at the Bank (e.g., supervision and delegation of authority); segregation of duties by risk type, business unit, etc.; relations between structures included in risk management processes (e.g., board of directors, top management, separate risk committee, risk management unit, compliance and internal audit function)

The Bank's Top Management and relevant units perform their risk management duties, authorities and responsibilities in line with the relevant legal legislation and internal Bank regulations.

Structure of the Bank's risk management is compliance with the Regulation on Internal Systems and Internal Capital Adequacy
Assessment Processes of Banks. Accordingly, internal system units consisting of the Inspection Board, the Internal Audit Department, the
Compliance Department, and the Risk Management Department, report to the Audit Committee and the Board of Directors through the
Head of Group responsible for internal systems, which operates separately from the executive units.

Risk measurement and monitoring activities are conducted as part of risk management and the results are considered in strategic decision-making process by relevant units and bodies. Risk management operations are conducted in accordance with the Regulation on the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks, issued by the BRSA, within the scope of Regulation on Risk Management, Stress Test Program and the Bank's Internal Capital Adequacy Assessment Process ("ICAAP") approved by the Bank's Board of Directors.

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Organizational structure of the Bank's Risk Management Department consists of credit risk management, market risk management, operational risk management, balance sheet risks management and Credit Risk Control Unit (KRKB) and validation unit services. Duties of risk management:

- Ensuring identification, measurement, reporting, monitoring, and control of risks exposed through policies, practices and limits
  established to monitor, control and revise, when necessary, the risk-return structure of the Bank's cash flows in the future, quality, and
  level of its associated activities
- Preparing ICAAP reports periodically.
- Conducting stress tests and scenario analyses
- Establishing and maintaining a system that will ensure determination of capital required to cover significant risks that are or may be exposed and the evaluation of the level of capital adequacy/requirement in line with strategic objectives
- Developing internal models of our Bank's Probability of Default (PD), Loss at Default (THK) Default Amount (TT) within the scope of TFRS 9 expected credit risk loss calculation, monitoring their performance, developing scenario-based macroeconomic models of parameters regarding future expectations
- Ensuring the accuracy, consistency and adequacy of the analytical models and processes used in decision-making processes and to evaluate their performance and to report the results at regular intervals

The analyzes and studies carried out at ICAAP, including the validation studies, are examined by the Inspection Board and an Analysis Report is prepared regarding the results.

Channels used for disseminating and implementing risk culture within the Bank (e.g., codes of conduct, manuals including operational limits or procedures to be performed when risk thresholds are exceeded, procedures for identifying and sharing risk issues between business units and risk units

The Bank exercises maximum efforts to perceive both risks and returns accurately during its activities and maintain its perspective for disseminating risk culture across the Bank. Accordingly, goals, vision and strategic approaches are shared in large group meetings held by the Bank's Top Management with employees.

Signal and limit structure established based on risk weighted assets is one of the channels used to disseminate risk culture within the Bank. Parameters for signal and limit structure and limit values of parameters are determined by risk management by consulting the relevant units and approved by the Board of Directors.

It is ensured that risk signal and limit structure is forwarded to relevant units in the Bank and the structure is understood by the staff. Utilization levels for signal and risk parameters are reported submitted to the Top Management

If limits are exceeded, the Bank's Top Management is notified. In such a case, matters such as risk mitigation, risk transfer or risk-averse, increasing collaterals and similar issues can be considered as part of required actions. If limits are exceeded, forward-looking strategies and policies of the Bank including budget figures-can be reviewed or, where necessary, revised.

Another channel used to disseminate the risk culture is in the scope of ICAAP activities. It is essential to include assessment results for capital adequacy in the ICAAP Report covering all significant risks of the Bank. The report is prepared in coordination with risk management and with participation from other relevant units. Similarly, the Bank's budget goals for the upcoming years are also established with the participation of relevant units. The Bank's Top Management and relevant units conduct their ICAAP duties, authorities, and responsibilities in line with the Bank regulations and relevant legal legislation.

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#### Principal elements and scope of risk measurement system

The Bank's risk measurement system functions in line with the best practices, legal regulations, fields of activity and product ranges in a consistent, reliable and integrated way. Regarding the inclusion of risk measurement results in decision-making processes, reports are elaborated with extensive explanations and assumptions to avoid any misinterpretation that may arise from errors and deficiencies.

Required activities are performed to engage in design, selection, implementation and pre-approval processes for risk measurement models; review accuracy, reliability and performance of models regularly through various methodologies and make required revisions; accordingly, and report results of analyses conducted with such models.

The Bank's capital adequacy ratio is calculated in accordance with the Communiqué on Measurement and Assessment of Capital Adequacy of Banks, Communiqué on Credit Risk Mitigation Techniques, and other relevant legal regulations.

Counter parties/operations related to the credit risk are separated on the basis of risk classes mentioned in Appendix-1 of the Communiqué on Measurement and Assessment of Capital Adequacy of Banks, and each of them is assigned by the weight of risk in line with the matters specified for relevant risk class. Then, they are subject to risk mitigation in accordance with the principles of Communiqué on Credit Risk Mitigation Techniques and weighted based on the risk weights.

After deduction of expected loss provisions for the loans for the stage 3 in accordance with Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves, non-cash loans and commitments are included in the calculation of credit-risk-weighted amount with loan conversion rates presented in article 5 of Communiqué on Measurement and Assessment of Capital Adequacy of Banks.

Trading accounts and the values deducted from the capital base in the shareholders' equity computation are excluded from calculation of credit risk-weighted assets.

Calculations regarding to the counter party credit risk are made for repurchase agreement and derivative transactions. These transactions are added to the calculations after applying the rates presented in the amendments of the Communiqué on Measurement and Assessment of Capital Adequacy of Banks and Communiqué on Credit Risk Mitigation Techniques.

Calculations regarding counter parties credit risks are made with the basic financial collateral method and extensive collateral method for banking accounts and trading accounts respectively.

The amount subject to the total market risk is calculated through the standard method. Furthermore, value at risk forecasts is made on a daily basis and backward testing is performed so as to measure performance of the model.

Liquidity Coverage Ratio and Liquidity Risk Analysis reports for the liquidity risk are prepared in accordance with the relevant regulations. Furthermore, stress test is performed to assess maturity mismatch between sources and uses, contractual maturities as well as behavioral maturities of assets and liabilities, the Bank's liquidity requirement in a worst-case scenario and relevant damages that may be incurred based on scenario and sensitivity analysis activities.

Control of interest rate risk on banking accounts entails monitoring rate and maturity mismatch between sources and uses of fixed and variable interest rates, contractual maturities as well as behavioral maturities assets and liabilities and the effects of the usual and unusual changes in interest rates which is possibly uptrend and downtrend.

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# Explanations provided to the Board of Directors and Top Management on risk reporting processes, particularly scope and main contents of reporting

It is essential to inform the Top Management about developments and results of the analysis and activities conducted in order to achieve efficiency in risk management. Accordingly, a reporting system for informing Top Management is established and required measures are taken for healthy functioning of the system.

Informing process as part of reporting should be based on the most current data available on a periodical basis. Reports issued contain, at minimum, information on risk amount and development, legal capital requirement, legal ratios for liquidity and interest rate risks, stress test analysis results, effect of such results on capital adequacy level and ratios, realization level of risk limits and limitations, and assumptions of risk measurement method used.

As part of the reporting system, an information systems infrastructure is established for external reporting and required actions are taken to fulfill legal obligations fully in a timely manner in this regard.

# Explanations on stress test (e.g., assets subject to stress test, scenarios applied, methodologies used and the use of stress test in risk management)

Stress test is intended to pre-assess the effect of negative developments in specified risk factors on amounts subject to risk and capital adequacy/requirement level.

Conducting the stress test periodically is essential, and test result must be included in internal reporting and considered in strategic decision-making process or capital management. Results of stress test analysis are considered while establishing risk management policies.

In stress test activities, shock is applied to risk factors determined (factors specific to debtor or transaction or macroeconomic variables such as exchange rate, price, interest and so on), and the effects of results on risk-weighted asset amount and capital adequacy ratio are identified. Accordingly, risk factors are identified first and then assumptions to be implemented are determined and possible losses in the future are estimated. Stress test activities include creating scenarios, which are unlikely, if not impossible, and which may affect the Bank's risk level significantly.

The results of stress test are subject to internal Bank reporting and ICAAP Report. The results of stress test may be used in processes to determine the Bank's risk appetite or risk limits and identify new and current business strategies as a planning instrument and their effect on capital utilization.

Analyses of credit risk based on internal and external risk factors, counter party credit risk, liquidity risk, interest rate risk, operational risk and market risk are conducted in the case of stress tests which are subject to internal reporting.

The Board of Directors is responsible for assessing the results of the Stress Test Program and taking actions based on the results. Accordingly, actions such as revision of risk appetite, strategy and risk limits or restriction of activities to specific sectors or portfolios can be taken.

# The Bank's risk management, aversion and mitigation strategies and processes based on business model and monitoring processes for continuous efficiency of safeguards and mitigants

Amounts subject to credit risk can be mitigated by using one or more risk mitigation techniques in line with the legal regulations.

Funded or unfunded credit safeguard instruments are considered while using the risk mitigation technique. Whether credit safeguard instruments meet minimum compulsory conditions specified in legal regulations is checked via the system.

The Bank performs risk mitigation through simple financial method. Credibility of guarantors are monitored and assessed in the scope of credit revision maturity.

All Bank employees are responsible for control and mitigation of operational risks based on their job definitions and business processes. All Bank units are obliged to take risk mitigation measures for mitigation of operational risks that may occur in their respective fields of activity through insurance and other risk transfer mechanisms.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

The Bank's market risk is mitigated through derivatives or other financial products by considering current conjuncture and risk appetite, risk capacity and risk level. Long term liabilities are obtained and the interest rate risk arising from liquidity and banking accounts is limited through the transactions performed.

Diversification of fund is deemed important for managing the liquidity risk that may occur. While the Bank's main funding sources are deposits, the strategy of preserving the granular structure of deposits is sustained. Besides, in order to increase the diversification of funds and decrease the maturity gap between assets and liabilities, non-deposit funds such as bond/bill issuances, repo transactions and funds borrowed are executed as for the asset side of the Bank, policies are pursued as part of measures to improve short term cash cycle and minimize maturity mismatch between assets and liabilities. As part of management of interest rate risk, measures are taken to reduce repricing maturity mismatch of interest sensitive assets and liabilities.

#### **Overview of Risk Weighted Amounts**

|    |   | Risk Weighte   | d Amount     | Minimum capital<br>Requirement |
|----|---|----------------|--------------|--------------------------------|
|    | -   | Current Period | Prior Period | Current Period                 |
| 1  | Credit Risk (excluding counterparty credit risk)                                      | 1.267.703.360  | 684.077.782  | 101.416.269                    |
| 2  | Standardized approach   | 1.267.703.360  | 684.077.782  | 101.416.269                    |
| 3  | Internal rating-based approach  | -              | -            | -                              |
| 4  | Counterparty credit risk  | 27.821.921     | 11.260.224   | 2.225.754                      |
| 5  | Standardized approach for counterparty credit risk                                    | 27.821.921     | 11.260.224   | 2.225.754                      |
| 6  | Internal model method   | -              | -            | -                              |
| 7  | Basic risk weight approach to internal model's equity position in the banking account | -              | -            | -                              |
| 8  | Investments made in collective investment companies-look through approach             | -              | -            | -                              |
| 9  | Investments made in collective investment companies-mandate-based approach            | 26.428.914     | 11.353.137   | 2.114.313                      |
| 10 | Investments made in collective investment companies-1250% weighted risk approach      | -              | -            | -                              |
| 11 | Settlement risk   | -              | -            | -                              |
| 12 | Securitization positions in banking accounts  | -              | -            | -                              |
| 13 | IRB ratings-based approach  | -              | -            | -                              |
| 14 | IRB Supervisory Formula approach  | -              | -            | -                              |
| 15 | SA/simplified supervisory formula approach  | -              | -            | -                              |
| 16 | Market risk   | 102.338.444    | 39.765.354   | 8.187.076                      |
| 17 | Standardized approach   | 102.338.444    | 39.765.354   | 8.187.076                      |
| 18 | Internal model approaches   | -              | -            | -                              |
| 19 | Operational risk  | 55.981.209     | 46.913.603   | 4.478.497                      |
| 20 | Basic Indicator approach  | 55.981.209     | 46.913.603   | 4.478.497                      |
| 21 | Standard approach   | -              | -            | -                              |
| 22 | Advanced measurement approach   | -              | -            | -                              |
| 23 | The amount of the discount threshold under the equity (subject to a 250% risk weight) | -              | -            | -                              |
| 24 | Floor adjustment  | -              | -            | -                              |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)  | 1.480.273.848  | 793.370.100  | 118.421.909                    |

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### 2. Connections Between Financial Statements and the Risk Amounts

Differences Between Accounting Consolidation and Legal Consolidation and Matching of the Subject

|   |   | Carrying values of items |  |   |  |   |  |
|---|---|--------------------------|--|---|--|---|--|
| Current Period  | Valued amount<br>according to<br>TAS within legal<br>consolidation <sup>(*)</sup> | Subject to credit        | Subject to<br>counterparty<br>credit risk<br>framework | Subject to the securitization framework | Subject to the<br>market risk<br>framework | Not subject<br>to capital<br>requirements<br>or subject to<br>deduction from<br>capital |  |
|   | Consolidation   | 115K Halliework          | Halliework   | Halliework                              | Halliework                                 | Capitai   |  |
| Assets  | 774 704 705   | 774 70 4 705             |  |   |  |   |  |
| Cash and Balances at Central Bank   | 374.394.385   | 374.394.385              | -  |   | -  | -   |  |
| Banks   | 11.469.649  | 11.469.649               | -  | -                                       |  | -   |  |
| Receivables from Money Markets  | 5.380.282   | 5.380.282                | -  | -                                       |  | -   |  |
| Financial Assets Measured at Fair Value to<br>Profit or Loss                          | 33.294.879  | -                        | -  | -                                       | 33.294.879                                 | -   |  |
| Financial Assets Measured at Fair Value to  |   |                          |  |   |  |   |  |
| Other Comprehensive Income  | 395.673.165   | 310.511.955              | 83.133.879   | -                                       | 85.160.754                                 | -   |  |
| Financial Assets Measured at Amortized  |   |                          |  |   |  |   |  |
| Cost  | 159.329.978   | 159.329.978              | 22.603.804   | -                                       |  |   |  |
| Derivative Financial Assets   | 8.876.687   | -                        | 8.876.687  | -                                       | -  | -   |  |
| Loans (Net)   | 1.218.395.213   | 1.254.715.708            | -  | -                                       | -  | 15.445  |  |
| Investments in Associates (Net)   | 216.867   | 216.867                  | -  | -                                       | -  | -   |  |
| Investments in Subsidiaries (Net)   | 42.080.994  | 42.080.994               | -  | -                                       | -  | -   |  |
| Jointly Controlled Partnerships   |   |                          |  |   |  |   |  |
| (Joint Ventures) (Net)  | 906.905   | 906.905                  | -  | -                                       | -  | -   |  |
| Receivables Form Leasing Transactions   | -   | -                        | -  | -                                       | -  | -   |  |
| Tangible Assets (Net)   | 16.223.059  | 16.212.790               | -  | -                                       | -  | 10.269  |  |
| Intangible Assets (Net)   | 2.272.601   | -                        | -  | -                                       | -  | 2.272.601   |  |
| Investment Properties (Net)   | -   | -                        | -  | -                                       | -  | -   |  |
| Tax Asset   | -   | -                        | -  | -                                       | -  | -   |  |
| Non-Currents Assets or Disposal Groups<br>"Held for Sale" and "From Discontinued      |   |                          |  |   |  |   |  |
| Operations (Net)  | 6.853.866   | 6.853.866                | -  | -                                       |  | -   |  |
| Other Assets  | 36.296.494  | 36.296.494               | -  | -                                       |  | -   |  |
| Total Assets  | 2.311.665.024   | 2.218.369.873            | 114.614.370  | -                                       | 118.455.633                                | 2.298.315   |  |
| Liabilities   |   |                          |  |   |  |   |  |
| Deposits  | 1.739.268.860   | -                        | -  | -                                       | -  | -   |  |
| Funds Borrowed  | 110.206.072   | -                        | 1.111.812  | -                                       | -  | -   |  |
| Money Markets   | 85.062.689  | -                        | 85.062.688   | -                                       | -  | -   |  |
| Securities Issued (Net)   | 27.767.979  | -                        | _  | -                                       | -  | -   |  |
| Funds   | 34.703  | -                        | -  | -                                       | -  | -   |  |
| Derivative Financial Liabilities  | 3.156.119   | -                        | -  | -                                       | -  | -   |  |
| Factoring Liabilities   | -   | -                        | -  | -                                       | -  | -   |  |
| Other Liabilities   | 56.514.636  | -                        | -  | -                                       | -  | -   |  |
| Factoring Liabilities   | 1.408.617   | -                        | -  | -                                       | -  | -   |  |
| Provisions  | 48.738.768  | _                        | -  | -                                       | -  | -   |  |
| Tax Liability   | 8.077.656   | -                        | -  | -                                       | -  | -   |  |
| Non-Currents Liabilities or Disposal Groups<br>"Held For Sale" and "From Discontinued |   |                          |  |   |  |   |  |
| Operations (Net)  | 20.040.000  |                          | -  |   | <u>-</u>                                   |   |  |
| Subordinated Debt Instruments   | 28.949.062  | -                        | -  | -                                       |  | -   |  |
| Equity  | 202.479.863   | -                        | -  | -                                       | -  | -   |  |
| Total Liabilities   | 2.311.665.024   | -                        | 86.174.500   | -                                       | -  | -   |  |

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|  |                  | Carrying values of items |              |                   |                |   |
|--|------------------|--------------------------|--------------|-------------------|----------------|---|
|  | Valued amount    |                          | Subject to   |                   |                | Not subject<br>to capital<br>requirements |
|  | according to     |                          | counterparty | Subject to the    | Subject to the | or subject to                             |
|  |                  | Subject to credit        |              | securitization on | market risk    | deduction from                            |
| Prior Period   | consolidation(*) | risk framework           | framework    | framework         | framework      | capital                                   |
| Assets   |                  |                          |              |                   |                |   |
| Cash and balances at central bank  | 208.783.733      | 208.783.733              | -            |                   | -              | -   |
| Banks  | 12.995.758       | 12.995.758               | -            |                   | -              | -   |
| Receivables from Money Markets   | 281.931          | 281.931                  | -            | -                 | -              | -   |
| Financial assets measured at fair value to profit or loss                        | 26.659.712       | -                        | -            |                   | 26.659.712     | -   |
| Financial assets measured at fair value to                                       |                  |                          |              |                   |                |   |
| other comprehensive income   | 270.157.157      | 200.944.032              | 170.822.248  | -                 | 69.213.060     | -   |
| Financial assets measured at amortized   |                  |                          |              |                   |                |   |
| cost   | 44.577.797       | 44.577.797               | 4.600.734    | -                 | -              | -   |
| Derivative financial assets  | 12.048.564       | -                        | 12.048.564   | -                 | -              | -   |
| Loans (Net)  | 749.331.520      | 766.240.872              | -            | -                 | -              | 14.256                                    |
| Investments in associates (Net)  | 152.904          | 152.904                  | -            | -                 | -              | -   |
| Investments in subsidiaries (Net)  | 20.610.313       | 20.610.313               | -            |                   | -              | -   |
| Jointly Controlled Partnerships (Joint   |                  |                          |              |                   |                |   |
| Ventures) (Net)  | 224.673          | 224.673                  | -            | -                 | -              | -   |
| Receivables Form Leasing Transactions  | -                | -                        | -            | -                 | -              | -   |
| Tangible Assets (Net)  | 6.654.792        | 6.644.573                | -            | -                 | -              | 10.219                                    |
| Intangible Assets (Net)  | 1.365.095        | -                        | -            | -                 | -              | 1.365.095                                 |
| Investment Properties (Net)  | -                | -                        | -            | -                 | -              | -   |
| Tax Asset  | 1.519.079        | 1.519.079                | -            | -                 | -              | -   |
| Non-Currents Assets or Disposal Groups<br>"Held for Sale" and "From Discontinued |                  |                          |              |                   |                |   |
| Operations (Net)   | 5.118.932        | 5.118.932                | -            | -                 | -              | -   |
| Other Assets   | 10.408.308       | 10.408.308               | -            | -                 | -              | -   |
| Total Assets   | 1.370.890.268    | 1.278.502.905            | 187.471.546  | -                 | 95.872.772     | 1.389.570                                 |
| Liabilities  |                  |                          |              |                   |                |   |
| Deposits   | 948.686.615      | -                        | -            | -                 | -              | -   |
| Funds Borrowed   | 59.316.661       | -                        | 11.795.858   | -                 | -              | -   |
| Money Markets  | 176.699.096      | -                        | 157.258.969  | -                 | -              | -   |
| Securities Issued (Net)  | 26.162.041       | -                        | -            | -                 | -              | -   |
| Funds  | 31.956           | -                        | -            | -                 | -              | -   |
| Derivative Financial Liabilities   | 3.590.919        | -                        | -            | -                 | -              | -   |
| Factoring Liabilities  | -                | -                        | -            |                   | -              | -   |
| Other Liabilities  | 26.753.694       | -                        | -            | -                 | -              | -   |
| Factoring Liabilities  | 789.483          | -                        | -            | -                 | -              | -   |
| Provisions   | 9.060.012        | -                        | -            | -                 | -              | -   |
| Tax Liability  | 1.272.431        | -                        | -            | -                 | -              | -   |
| Non-Currents Liabilities or Disposal Groups                                      |                  |                          |              |                   |                |   |
| "Held for Sale" and "From Discontinued   |                  |                          |              |                   |                |   |
| Operations (Net)   | -                | -                        | -            |                   | -              | -   |
| Subordinated Debt Instruments  | 21.427.601       | -                        | _            |                   | -              | -   |
| Equity   | 97.099.759       | -                        | -            |                   | -              | -   |
| Total Liabilities  | 1.370.890.268    | -                        | 169.054.827  | -                 | -              | -   |

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The main sources of the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements

| Current Period   | Total         | Subject to credit risk framework | Subject to counterparty credit risk framework | Subject to the<br>market risk<br>framework |
|--|---------------|----------------------------------|---|--|
| Asset carrying value amount under scope of regulatory                                  |               |                                  |   |  |
| consolidation  | 2.311.665.024 | 2.218.369.873                    | 114.614.370                                   | 118.455.633                                |
| Liabilities carrying value amount under regulatory scope of consolidation              | _             | _                                | 86.174.500                                    | _  |
| Total net amount under regulatory scope of   |               |                                  |   |  |
| consolidation  | 2.311.665.024 | 2.218.369.873                    | 28.439.870                                    | 118.455.633                                |
| Off-balance sheet amounts  | 988.608.242   | 258.988.398                      | 386.119.407                                   | -  |
| Valuation Differences  | -             | -                                | -   | -  |
| Differences due to different netting rules, other than those already included in row 2 | _             | -                                | _   | _  |
| Differences due to consideration of provisions   | -             | -                                | -   | -  |
| Differences due to prudential filters  | -             | -                                | -   | -  |
| Amount of Risk   | 3.300.273.266 | 2.477.358.271                    | 414.559.277                                   | 118.455.633                                |
|  |               |                                  | Subject to                                    | Subject to the                             |
|  |               | Subject to credit                | counterparty credit                           | market risk                                |
| Prior Period   | Total         | risk framework                   | risk framework                                | framework                                  |
| Asset carrying value amount under scope of regulatory consolidation                    | 1.370.890.268 | 1.278.512.781                    | 187.471.546                                   | 95.872.772                                 |
| Liabilities carrying value amount under regulatory scope                               |               |                                  |   |  |
| of consolidation   | -             | -                                | 169.054.827                                   | -  |
| Total net amount under regulatory scope of   |               |                                  |   |  |
| consolidation  | 1.370.890.268 | 1.278.512.781                    | 18.416.719                                    | 95.872.772                                 |
| Off-balance sheet amounts  | 640.240.343   | 165.871.734                      | 263.807.849                                   | _  |
| Valuation Differences  | -             | -                                | -   |  |
| Differences due to different netting rules, other than                                 |               |                                  |   |  |
| those already included in row 2  | -             | -                                | -   |  |
| Differences due to consideration of provisions   | -             |                                  | -   |  |
| Differences due to prudential filters  | -             | -                                | -   |  |
| Amount of Risk   | 2.011.130.611 | 1.444.384.515                    | 282.224.568                                   | 95.872.772                                 |

### Explanations on differences between risk amounts and valued amounts in accordance with the Turkish Accounting Standards

There is no significant difference between financial statement values of assets and liabilities and values included in capital adequacy calculation.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 3. Credit Risk Explanations

### 3.1. Transformation of bank's business model into components in credit risk profile

The banks must allocate risk limits approved by board of directors of the banks and monitor limit utilization pursuant to Article 38 of the Regulation on the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks issued by the BRSA and published in the Official Gazette no. 29057 dated 11 July 2014. Furthermore, pursuant to paragraph 5 of the same article, it is expected to establish a signal structure that will serve as an early warning mechanism in addition to the limit structure.

Additionally, principle 5 of the Guideline for Counter Party Credit Risk Management announced to the public by the BRSA with the Agency Decision no. 6827 dated 31 March 2016 States that banks must allocate a limit for counter party credit risk (CCR).

Pursuant to aforementioned regulations, to what extent the Bank gets closer to allocated limits approved by the board of directors or to what extent these levels were exceeded must be monitored by the risk management unit which was structured independent from executive units. This practice that was included in monitoring function of the risk management unit is significant as it presents a legal obligation, and it helps optimization of resource utilization.

In accordance with the changing organizational structure of the Bank, the signal and limit with risk of change in customer segmentation are on corporate, commercial and individual segment basis in accordance with the customer segment structure and are updated according to the changes in the segmentation structure. Signal and limit values for counter party credit risk transactions were determined separately for banking accounts and trading accounts based on portfolio type. Calculations were made based on ratio of risk weighted asset amounts calculated for relevant parameters to total credit and market risk weighted asset amounts and they are reported to the Bank's Top Management periodically through relevant units.

In an attempt to prevent significant effects of unfavorable developments in the portfolio subject to market risk, it is essential to restrict risk level to the limits in line with the Bank's risk appetite. Market risk limits were determined as interest rate risk and currency risk limits. Current values for such limits are calculated daily with market data and reported to the Bank's Top Management through relevant units. Market risk signal and limit values are monitored dynamically in the light of market developments and, if necessary, updated based on the developments in the Bank's strategy and risk appetite.

### 3.2. Criteria and approach adopted for determining credit risk policy and credit risk limits

As part of credit risk management, the Bank's risk management team conducts the functions of identification, measurement, monitoring and controlling of credit risk in line with the structure, size, complexity and growth rate of products and activities and reports the analysis, including stress test, and its results to the Bank's Top Management.

In an attempt to prevent significant effects of unfavorable developments in the portfolio subject to credit risk, credit risk level was restricted to the limits in line with the Bank's risk appetite. The limits are revised and, if needed, updated regularly in line with the developments in market conditions, the Bank's strategy, and risk appetite.

There is a signal and limit structure showing that credit risk limits are approached as a result of developments within or outside the Bank. The parameters related to this signal and limit structure and the limit values of the parameters are determined by the risk management by taking the opinions of the relevant units. The approval of the Audit Committee and the Board of Directors is obtained in order for the parameters and signal/limit threshold values to be implemented in the Bank. It is ensured that the risk signal and limit structure in the Bank is communicated to the relevant units and that the relevant personnel there understand the structure, and the realized values are closely monitored by the risk management periodically. Actual values of signal and limit parameters are subject to reports made to the Bank's Senior Management.

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#### 3.3. Structure and organization of credit risk management and control function

The Bank's internal system units consist of the Inspection Board, Internal Audit Department, Compliance Department and Risk Management Department. Credit risk management is one of the six services under the Risk Management Department.

Activities conducted at the credit risk management unit, which is subject to inspection and controlling activities periodically, aim to establish and maintain a credit risk management infrastructure that is structured enough to meet legal obligations and flexible enough to accommodate the best practices. Accordingly, capital amount that should be reserved for credit risk is calculated; risk mitigation techniques are implemented; stress tests are conducted; credit risk signal and limit structures are monitored; activities are conducted to calculate credit risk with advanced methods and developments that may affect the Bank's credit risk are monitored. Analyses conducted are reported to the Top Management and relevant units periodically.

#### 3.4. Relationship between credit risk management, risk control, legal compliance, and internal audit functions

Risk Management Department goes through inspection and control activities periodically. In case of any findings, they are reported and required activities are performed.

In addition, audit and control units are also involved in the ICAAP studies, which constitute an important part of risk management activities. Accordingly, the analyzes and studies carried out at ICAAP, including the validation studies, are examined by the Inspection Board and an Investigation Report is prepared regarding the results.

The controls on Risk Management Disclosures are carried out within the scope of Risk Management Department activities. Two separate control processes are carried out periodically in the related unit, Capital Adequacy Calculation process and other Risk Management processes control and are carried out within the scope of capital adequacy check points and guide and control points and guidance related to other risk management activities.

All activities, new transactions and products planned by the Bank; compliance with relevant laws, regulations, internal policies, and banking practices are controlled. In this context, the compliance of the legislative regulations regarding the Risk Management Disclosures with the intra-bank practices is also checked.

The control activities carried out in the Head Office Units are carried out in accordance with the control periods determined by taking into account the functions and the risks of the units, the duties of the units and their effects on the Bank's balance sheet. The control processes of the Head Office Units are carried out through the control points determined according to the processes, duties and powers of the unit and the control techniques are detailed in the General Directorate Control Manual.

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# 3.5. Scope and Main Content for Reporting to Top Management and Board Members on Credit Risk Management Function and Credit Risk Exposed

It is essential to inform the Bank's Top Management about developments in credit risk management and results of the analysis and activities conducted in order to achieve efficiency in risk management. Accordingly, a reporting system for informing the Bank's Top Management on credit risk management is established and required measures are taken for healthy functioning of the system.

Informing process as part of reporting should be based on the most current data available on a periodical basis.

Reports issued contain, at a minimum, information on risk amount and development, legal capital requirement, stress test analysis results, effect of such results on capital adequacy level, actualization level of risk limits and limitations and assumptions of risk measurement method used.

### 3.6. Credit Quality of Assets

|                              | Allowances/Amortization |               |                 |               |  |  |  |  |  |
|------------------------------|-------------------------|---------------|-----------------|---------------|--|--|--|--|--|
| <b>Current Period</b>        | Defaulted               | Non-defaulted | and impairments | Net values    |  |  |  |  |  |
| Loans                        | 13.700.891              | 1.252.649.959 | 47.955.637      | 1.218.395.213 |  |  |  |  |  |
| Debt Securities              | -                       | 476.439.573   | 14.651.369      | 461.788.204   |  |  |  |  |  |
| Off-balance sheet explosures | 1.400.028               | 639.781.886   | 9.108.014       | 632.073.900   |  |  |  |  |  |
| Total                        | 15.100.919              | 2.368.871.418 | 71.715.020      | 2.312.257.317 |  |  |  |  |  |

|                              | Allowances/Amortization |               |                 |               |  |  |  |  |
|------------------------------|-------------------------|---------------|-----------------|---------------|--|--|--|--|
| Prior Period                 | Defaulted               | Non-defaulted | and impairments | Net values    |  |  |  |  |
| Loans                        | 15.140.631              | 763.263.258   | 29.072.369      | 749.331.520   |  |  |  |  |
| Debt Securities              | -                       | 255.715.754   | 8.388.604       | 247.327.150   |  |  |  |  |
| Off-balance sheet explosures | 1.222.526               | 399.459.021   | 3.285.225       | 397.396.322   |  |  |  |  |
| Total                        | 16.363.157              | 1.418.438.033 | 40.746.198      | 1.394.054.992 |  |  |  |  |

## 3.7. Changes on Defaulted Loans and Debt Securities

#### **Current Period**

| 1 | Defaulted loans and debt securities at end of the previous reporting period                   | 15.140.631  |
|---|---|-------------|
| 2 | Loans and debt securities that have defaulted since the last reporting period                 | 4.603.925   |
| 3 | Returned to non-defaulted status  | 1.037.119   |
| 4 | Amounts written off   | -           |
| 5 | Other changes   | (5.006.546) |
| 6 | Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)(1) definitions | 13.700.891  |

<sup>(\*)</sup>Provisions for non-cash loans are not included in the table.

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#### **Prior Period**

| 1 | Defaulted loans and debt securities at end of the previous reporting period                      | 13.895.119  |
|---|--|-------------|
| 2 | Loans and debt securities that have defaulted since the last reporting period                    | 6.433.514   |
| 3 | Returned to non-defaulted status   | 1.053.332   |
| 4 | Amounts written off  | -           |
| 5 | Other changes  | (4.134.670) |
| 6 | Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)(') definitions(') | 15.140.631  |

<sup>(\*)</sup>Provisions for non-cash loans are not included in the table.

#### 3.8. Additional Explanations on Credit Quality of Assets

Differences between definitions and explanations of "deferred" receivables and receivables for which "provision was allocated", and definitions of "deferred" and "provision of allocation", if any

The Bank classifies its credits and other receivables and allocates expected loss provisions pursuant to the "Communiqué on Methods and Principles for Determining the Nature of Loans and Other Receivables and Allocation of Provisions" published in the Official Gazette no. 29750 dated 22 June 2016. The term "Deferred Receivables" is used for credits named "Loans under Close Monitoring" whose maturity is deferred for up to 90 days as of the end of period without any impairments as well as for credits named "Non-Performing Loans" whose maturity is deferred for more than 90 days or subject to impairment. In practice, the Bank sets expected credit loss provisions for the stage 1 and stage 2 for credits classified as "Standard Credits" and "Under Close Monitoring" and expected loss provisions for the loans for the stage 3 for credits classified as "Non-Performing Loans".

#### The portion of the overdue receivables (over 90 days) that are not considered as "provisioned" and the reasons for this practice

The Bank automatically transfers the loans over 90 days past due to the follow-up accounts in accordance with the provisions of the Regulation on Provisions and allocates the provision for the relevant class.

### Definitions of methods used for determining provision amount

The Bank sets expected loss provisions for loans and other receivables in accordance with the regulations stated by the Communiqué published on the Official Gazette numbered 29750 and dated 22 June 2016 on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions".

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### Definitions of restructured receivable

Real/legal persons using credit may, from time to time, face usual risks of business life such as failure to include the excessive cost increases in sales prices, loss of market share and turnover, unexpected expenses, problems in collection of receivables due to some factors that are beyond reasonable control of its own businesses or other businesses worked with. They may therefore have temporary liquidity difficulties. It involves setting new loan repayment maturities in line with cash flows for businesses which have no significant problem in credit worthiness and sustain their income-generating activities but fail, or priorly imply failure, to make their loan repayment in a timely manner due to temporary liquidity problems.

Breakdown of receivables by geographic regions, sectors, and remaining maturity; receivable amounts subject to allocation of provision by geographic regions and sectors and their respective provisions; amounts removed from the assets

|                               | Loans and<br>Receivables | Non-Preforming<br>Loans | Expected Loss<br>Provisions | Total         |
|-------------------------------|--------------------------|-------------------------|-----------------------------|---------------|
| Domestic                      | 1.241.715.763            | 13.596.197              | 47.760.212                  | 1.207.551.748 |
| European Union Countries      | 2.283.563                | 58.451                  | 78.764                      | 2.263.250     |
| USA, Canada                   | 31.058                   | 4.249                   | 4.364                       | 30.943        |
| OECD Countries <sup>(1)</sup> | 1.632.289                | -                       | 4.694                       | 1.627.595     |
| Off-Shore Banking Regions     | -                        | -                       | -                           | -             |
| Other                         | 6.987.286                | 41.994                  | 107.603                     | 6.921.677     |
| Total                         | 1.252.649.959            | 13.700.891              | 47.955.637                  | 1.218.395.213 |

<sup>(1)</sup>OECD countries other than EU countries, USA, and Canada.

|                                      | Loans and     | Non-Preforming | Expected Loss     |               |
|--------------------------------------|---------------|----------------|-------------------|---------------|
|                                      | Receivables   | Loans          | <b>Provisions</b> | Total         |
| Agriculture                          | 261.617.031   | 910.556        | 2.112.829         | 260.414.758   |
| Farming and Stockbreeding            | 259.933.223   | 900.086        | 2.097.355         | 258.735.954   |
| Forestry                             | 561.488       | 5.067          | 7.834             | 558.721       |
| Fishing                              | 1.122.320     | 5.403          | 7.640             | 1.120.083     |
| Manufacturing                        | 313.509.241   | 2.103.218      | 18.111.840        | 297.500.619   |
| Mining and Quarrying                 | 18.410.128    | 24.153         | 164.929           | 18.269.352    |
| Production                           | 220.591.766   | 1.837.499      | 15.899.836        | 206.529.429   |
| Electric, Gas and Water              | 74.507.347    | 241.566        | 2.047.075         | 72.701.838    |
| Construction                         | 121.009.420   | 3.005.429      | 6.858.997         | 117.155.852   |
| Services                             | 273.989.434   | 3.943.231      | 15.834.238        | 262.098.427   |
| Wholesale and Retail Trade           | 99.495.752    | 2.525.448      | 3.558.421         | 98.462.779    |
| Hotel Food and Beverage Services     | 26.990.999    | 325.349        | 3.115.872         | 24.200.476    |
| Transportation and Telecommunication | 40.871.856    | 155.323        | 253.856           | 40.773.323    |
| Financial Institutions               | 15.468.401    | 7.141          | 51.628            | 15.423.914    |
| Real Estate and Leasing Services     | 85.407.400    | 887.488        | 8.229.515         | 78.065.373    |
| Self-Employment Services             | -             | -              | -                 | -             |
| Education Services                   | 2.224.385     | 17.864         | 191.669           | 2.050.580     |
| Health and Social Services           | 3.530.641     | 24.618         | 433.277           | 3.121.982     |
| Other                                | 282.524.833   | 3.738.457      | 5.037.733         | 281.225.557   |
| Total                                | 1.252.649.959 | 13.700.891     | 47.955.637        | 1.218.395.213 |

Information regarding breakdown of receivables according to remaining maturities is given in Note II-4.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### Aging Analysis for Overdue Receivables

| Day Past Due | Current Period | Prior Period |
|--------------|----------------|--------------|
| 1-30 Days    | 3.118.259      | 3.410.714    |
| 31-60 Days   | 1.367.635      | 2.227.979    |
| 61-90 Days   | 822.700        | 1.054.843    |
| 90 +         | 69.803         | 165.405      |
| Total        | 5.378.397      | 6.858.941    |

Loans under close monitoring amounting to TL 81.253.767 (31 December 2021: TL 73.083.510) are not overdue.

### Breakdown of restructured receivables by allocation of provision

Out of the Bank's total restructured loans amounting to TL 77.037.963, TL 75.581.370 consists of live loans and TL 1.456.593 consists of non-performing loans. The total first and second stage expected loss provision for those restructured from non-performing loans is TL 27.016.905, and the third stage expected loss provision for nonperforming loans is TL 1.132.408. (December 31, 2021: Of the Bank's total restructured loans amounting to TL 56.682.835, TL 54.595.239 consists of non-performing loans, while TL 2.087.596 is composed of non-performing loans. Total first and second stage expected loss provision for non-performing loans. TL 13.532.973 and the third stage expected loss provision for those restructured from non-performing loans is TL 1.580.914. Expected loss provision for non-performing loans amounting to TL 65.200 has not been allocated).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 3.9. Credit risk mitigation

### 3.9.1. Qualitative requirements to be disclosed to public regarding credit risk mitigation techniques

#### Basic characteristics of policies and processes on the extent of utilization of on-balance sheet and off-balance sheet netting

The practice of on-balance sheet and off-balance sheet netting is not used while mitigating credit risk within the Bank.

#### 3.10. Credit risk mitigation techniques-Overview

| Current Period     | Unsecured<br>receivables:<br>Amount<br>assessed<br>pursuant to<br>TAS | Receivables<br>secured by<br>guarantee | Collateralized portions of collateralized receivables | Receivables<br>protected<br>by financial<br>guarantees | Collateralized portions of receivables protected by financial guarantees | Receivables<br>protected<br>by credit<br>derivatives | Collateralized portions of receivables protected by credit derivatives |
|--------------------|---|--|---|--|--|--|--|
| Loans              | 910.085.153   | 250.693.973                            | 35.601.084  | 240.095.265  | 31.671.295   | -  | -  |
| Debt Securities    | 411.251.347   | -                                      | -   | -  | -  | -  | -  |
| Total              | 1.321.336.500   | 250.693.973                            | 35.601.084  | 240.095.265  | 31.671.295   | -  | -  |
| Of which defaulted | 12.752.275  | 926.013                                | 217.871   | 912.025  | 217.568  | -  | -  |
|                    | Unsecured receivables:  |  |   |  | Collateralized portions of   |  | Collateralized portions of   |
|                    | Amount assessed pursuant to   | Receivables secured by                 | Collateralized portions of collateralized             | Receivables<br>protected<br>by financial               | receivables<br>protected<br>by financial                                 | Receivables<br>protected<br>by credit                | receivables<br>protected<br>by credit                                  |
| Prior Period       | TAS   | guarantee                              | receivables   | guarantees   | guarantees   | derivatives  | derivatives  |
| Loans              | 538.224.704   | 153.309.865                            | 52.175.656  | 145.862.713  | 49.627.733   | -  | -  |
| Debt Securities    | 200.984.844   | -                                      | -   | -  | -  | -  | -  |
| Total              | 739.209.548   | 153.309.865                            | 52.175.656  | 145.862.713  | 49.627.733   | -  | -  |
|                    |   |  |   |  |  |  |  |

## 3.11. Credit risk if standard approach is used

## 3.11.1. Qualitative explanations on ratings used by banks while calculating credit risk with standard approach

Names of Credit Rating Agencies (CRA) and Export Rating Agencies (ERA) used by the Bank and the reasons in case of any change during the reporting period

The Bank uses ratings of Fitch Ratings International Rating Agency and Islamic International Rating Agency (IIRA) while calculating the amount subject to credit risk through standard approach. The country risk classification published by the Economic Cooperation and Development Organization (OECD) is taken as basis for the unrated central government and central banks.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### Risk classes using CRA and ERA ratings

For the risk class received from banks and intermediary institutions, the ratings of the Fitch Ratings International Rating Agency are used for determining the risk weights for the risk classes using a rating grade from the risk classes specified in Article 6 of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks. While the international rating score is taken into consideration for the entire risk class receivables from central governments or central banks, the ratings of the Islamic International Rating Agency (IIRA) are used. The country risk classification published by the Organization for Economic Cooperation and Development (OECD) is taken as basis for unclassified central government and central banks. The counterparties residing domestically are accepted as "unrated" and take the risk weight which is appropriate for the "unrated" category in the related risk class.

### Explanation on how credit rating of debtor is used for other assets of debtor in banking accounts

In order to determine the risk weight of the items subject to issuance or issuer rating among the items included in the banking accounts, the issue rating is first examined, and in the absence of an issue rating, the credit rating of the issuer is taken into account.

### Matching rating grades on the basis of risk

Rating assigned by a credit rating agency that is not listed in the BRSA's matching table is not used in calculations.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 3.12. Standard Approach-Loan risk Exposure and the Effects of Loan Risk Reduction Technique

| Current Period                      | Exposures I   |              | Exposures post-CCF and CRM |              | RWA and RWA density |                |  |  |
|-------------------------------------|---------------|--------------|----------------------------|--------------|---------------------|----------------|--|--|
|                                     | On-balance    | Off-balance  | On-balance                 | Off-balance  | Risk Weighted       | Risk Weighted  |  |  |
| Risk Classes                        | sheet amount  | sheet amount | sheet amount               | sheet amount | Amount              | Amount Density |  |  |
| Exposures to sovereigns and their   |               |              |                            |              |                     |                |  |  |
| central banks                       | 710.282.705   | 1.786.581    | 741.270.918                | 839.830      | 3.260.536           | 0,4%           |  |  |
| Exposures to regional and local     |               |              |                            |              |                     |                |  |  |
| governments                         | 632.524       | 208.595      | 594.032                    | 134.406      | 324.987             | 44,6%          |  |  |
| Exposures to administrative bodies  |               |              |                            |              |                     |                |  |  |
| and non-commercial entities         | 11.478.284    | 2.541.026    | 11.473.249                 | 1.191.066    | 12.632.228          | 99,7%          |  |  |
| Exposures to multilateral           |               |              |                            |              |                     |                |  |  |
| development banks                   |               | -            |                            | -            | _                   | -              |  |  |
| Exposures to international          |               |              |                            |              |                     |                |  |  |
| organizations                       | -             | -            | -                          | -            | -                   | -              |  |  |
| Exposures to banks and brokerage    |               |              |                            |              |                     |                |  |  |
| houses                              | 93.280.224    | 21.400.805   | 93.920.617                 | 12.105.809   | 31.788.249          | 30,0%          |  |  |
| Exposures to corporates             | 511.794.257   | 309.790.124  | 499.889.648                | 172.837.429  | 653.580.152         | 97,2%          |  |  |
| Retail exposures                    | 327.632.871   | 174.352.531  | 308.787.287                | 19.154.731   | 246.481.248         | 75,2%          |  |  |
| Exposures secured by residential    |               |              |                            |              |                     |                |  |  |
| property                            | 130.144.913   | 3.501.063    | 129.528.720                | 1.584.055    | 45.885.053          | 35,0%          |  |  |
| Exposures secured by commercial     |               |              |                            |              |                     |                |  |  |
| property                            | 90.655.252    | 10.967.716   | 90.655.252                 | 6.670.045    | 55.653.436          | 57,2%          |  |  |
| Past-due items                      | 2.045.847     | -            | 1.828.284                  | -            | 1.142.264           | 62,5%          |  |  |
| Exposures in high-risk categories   | 95.893.291    | 294.326      | 95.893.287                 | 226.984      | 172.440.743         | 179,4%         |  |  |
| Exposures in the form of bonds      |               |              |                            |              |                     |                |  |  |
| secured by mortgages                | -             | -            | -                          | -            | -                   | -              |  |  |
| Short term exposures to banks,      |               |              |                            |              |                     |                |  |  |
| brokerage houses and corporates     | -             | -            | -                          | -            | -                   | -              |  |  |
| Exposures in the form of collective |               |              |                            |              |                     |                |  |  |
| investment undertakings             | 26.948.269    | 146.234      | 26.947.143                 | 73.072       | 26.428.914          | 97,8%          |  |  |
| Other exposures                     | 70.417.137    | -            | 70.417.137                 | -            | 58.041.041          | 82,4%          |  |  |
| Equity share investments            | 20.205.048    | -            | 20.205.048                 | -            | 9.365.711           | 46,4%          |  |  |
| Total                               | 2.091.410.622 | 524.989.001  | 2.091.410.622              | 214.817.427  | 1.317.024.562       | 57,1%          |  |  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|                                     |               | Exposures before CCF Exposures p |               |              |                     |                |  |
|-------------------------------------|---------------|----------------------------------|---------------|--------------|---------------------|----------------|--|
| Prior Period                        |               | and CRM                          |               | CRM          | RWA and RWA density |                |  |
|                                     | On-balance    | Off-balance                      | On-balance    | Off-balance  | Risk Wighted        | Risk Weighted  |  |
| Risk Classes                        | sheet amount  | sheet amount                     | sheet amount  | sheet amount | Amount              | Amount Density |  |
| Exposures to sovereigns and their   |               |                                  |               |              |                     |                |  |
| central banks                       | 448.448.814   | 513.114                          | 496.650.060   | 665.485      | 9.543.672           | 1,9%           |  |
| Exposures to regional and local     |               |                                  |               |              |                     |                |  |
| governments                         | 485.866       | 74.499                           | 421.360       | 104.362      | 234.769             | 44,7%          |  |
| Exposures to administrative bodies  |               |                                  |               |              |                     |                |  |
| and non-commercial entities         | 5.817.265     | 566.846                          | 5.159.064     | 566.846      | 5.704.900           | 99,6%          |  |
| Exposures to multilateral           |               |                                  |               |              |                     |                |  |
| development banks                   | -             | -                                | -             | -            | -                   | _              |  |
| Exposures to international          |               |                                  |               |              |                     |                |  |
| organizations                       | -             | -                                | -             | -            | -                   | -              |  |
| Exposures to banks and brokerage    |               |                                  |               |              |                     |                |  |
| houses                              | 82.505.805    | 9.057.008                        | 74.259.520    | 10.138.734   | 16.432.472          | 19,5%          |  |
| Exposures to corporates             | 379.851.827   | 100.591.550                      | 281.490.310   | 99.441.099   | 378.199.467         | 99,3%          |  |
| Retail exposures                    | 360.370.732   | 11.630.728                       | 238.056.751   | 11.517.405   | 186.524.904         | 74,7%          |  |
| Exposures secured by residential    |               |                                  |               |              |                     |                |  |
| property                            | 67.845.397    | 477.136                          | 66.963.648    | 477.136      | 23.602.123          | 35,0%          |  |
| Exposures secured by commercial     |               |                                  |               |              |                     |                |  |
| property                            | 31.527.592    | 1.922.107                        | 30.405.544    | 1.922.107    | 18.867.278          | 58,4%          |  |
| Past-due items                      | 2.900.742     | -                                | 2.619.845     | -            | 2.191.142           | 83,6%          |  |
| Exposures in high-risk categories   | 14.975.081    | 32.426                           | 14.934.885    | 32.238       | 22.304.678          | 149,0%         |  |
| Exposures in the form of bonds      |               |                                  |               |              |                     |                |  |
| secured by mortgages                | -             | -                                | -             | -            | -                   | -              |  |
| Short term exposures to banks,      |               |                                  |               |              |                     |                |  |
| brokerage houses and corporates     | -             | -                                | -             | -            | -                   | -              |  |
| Exposures in the form of collective |               |                                  |               |              |                     |                |  |
| investment undertakings             | 11.420.172    | 75.916                           | 11.339.832    | 75.916       | 11.353.137          | 99,5%          |  |
| Other exposures                     | 28.162.738    | -                                | 28.162.737    | -            | 21.459.602          | 76,2%          |  |
| Equity share investments            | 9.926.637     | -                                | 9.926.637     | -            | 5.742.774           | 57,9%          |  |
| Total                               | 1.444.238.668 | 124.941.330                      | 1.260.390.193 | 124.941.328  | 702.160.918         | 50,7%          |  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 3.13. Standard Approach: Receivables related with Risk Classes and Risk Weights

| Current Period   |             |     |            |             | 35% secured by    |  |
|--|-------------|-----|------------|-------------|-------------------|--|
| Risk Classes/Risk Weight                                       | 0%          | 10% | 20%        | <b>25</b> % | property mortgage |  |
| Exposures to sovereigns and their central banks                | 738.333.787 | -   | 143.674    | -           | -                 |  |
| Exposures to regional and local government                     | 69.172      | -   | 24.081     | -           | -                 |  |
| Exposures to administrative bodies and non-commercial entities | 31.958      | -   | 161        | -           | -                 |  |
| Exposures to multilateral development banks                    | -           | -   | -          | -           | -                 |  |
| Exposures to international organizations                       | -           | -   | -          | -           | -                 |  |
| Exposures to banks and brokerage houses                        | 34.983.602  | -   | 16.557.433 | -           | -                 |  |
| Exposures to corporates  | 6.025.124   | -   | 14.700.628 | -           | -                 |  |
| Retail exposures   | 2.777.602   | -   | 462.538    | -           | -                 |  |
| Exposures secured by residential property                      | 11.188      | -   | 3.352      | -           | 131.098.235       |  |
| Exposures secured by commercial property                       | -           | -   | -          | -           | -                 |  |
| Past-due items   | 224         | -   | 8          | -           | -                 |  |
| Exposures in high-risk categories                              | 69.384      | -   | 2.394      | -           | -                 |  |
| Exposures in the form of bonds secured by mortgages            | -           | -   | -          | -           | -                 |  |
| Short term exposures to banks, brokerage houses and corporates | -           | -   | -          | -           | -                 |  |
| Exposures in the form of collective investment undertakings    | 591.301     | -   | -          | -           | -                 |  |
| Equity share investments                                       | 10.839.337  | -   | -          | -           | -                 |  |
| Other exposures  | 12.374.618  | -   | 1.848      | -           | -                 |  |
| Total  | 806.107.297 | -   | 31.896.117 | -           | 131.098.235       |  |

<sup>&</sup>quot;Demonstrates all receivables that are consisting of 50% risk weighted and out of the line "Exposures secured by commercial property"

| Prior Period   |             |     |            |     | 35% secured by    |
|--|-------------|-----|------------|-----|-------------------|
| Risk Classes/Risk Weight                                       | 0%          | 10% | 20%        | 25% | property mortgage |
| Exposures to sovereigns and their central banks                | 479.872.931 | -   | 270.902    | -   | -                 |
| Exposures to regional and local government                     | 58.780      | -   | 24.081     | -   | -                 |
| Exposures to administrative bodies and non-commercial entities | 20.841      | -   | 212        | -   | -                 |
| Exposures to multilateral development banks                    | -           | -   | -          | -   | -                 |
| Exposures to international organizations                       | -           | -   | -          | -   | -                 |
| Exposures to banks and brokerage houses                        | 48.262.942  | -   | 9.185.815  | -   | -                 |
| Exposures to corporates  | 1.602.202   | -   | 783.308    | -   | -                 |
| Retail exposures   | 1.599.739   | -   | 654.718    | -   | -                 |
| Exposures secured by residential property                      | 5.075       | -   | 2.495      | -   | 67.433.214        |
| Exposures secured by commercial property                       | -           | -   | -          | -   | -                 |
| Past-due items   | 797         | -   | 21         | -   | -                 |
| Exposures in high-risk categories                              | 78.736      | -   | 3.482      | -   | -                 |
| Exposures in the form of bonds secured by mortgages            | -           | -   | -          | -   | -                 |
| Short term exposures to banks, brokerage houses and corporates | -           | -   | -          | -   | -                 |
| Exposures in the form of collective investment undertakings    | 62.611      | -   | -          | -   | -                 |
| Equity share investments                                       | 4.183.863   | -   | -          | -   | -                 |
| Other exposures  | 6.703.116   | -   | 25         | -   | -                 |
| Total  | 542.451.633 | -   | 10.925.059 | -   | 67.433.214        |

<sup>(°)</sup>Demonstrates all receivables that are consisting of 50% risk weighted and out of the line "Exposures secured by commercial property.

| 50% secured by property mortgage | 50% <sup>(*)</sup> | 75%         | 100%                                  | 150%       | 250%                                   | Other      | Total risk amount<br>(post-CCF and CRM) |
|----------------------------------|--------------------|-------------|---------------------------------------|------------|--|------------|---|
| -                                | 802.971            | -           | 2.830.316                             | -          | -                                      | -          | 742.110.748                             |
| -                                | 630.029            | -           | 5.156                                 | -          | -                                      | -          | 728.438                                 |
| -                                | -                  | -           | 12.632.196                            | -          | -                                      | -          | 12.664.315                              |
| -                                | -                  | -           | -                                     | -          | -                                      | -          | -                                       |
| -                                | -                  | -           | -                                     | -          | -                                      | -          | -                                       |
| -                                | 52.008.683         | -           | 2.472.333                             | -          | -                                      | 4.375      | 106.026.426                             |
| -                                | 2.722.598          | -           | 649.278.727                           | -          | -                                      | -          | 672.727.077                             |
| -                                | -                  | 313.252.546 | 11.449.332                            | -          | -                                      | -          | 327.942.018                             |
| -                                | -                  | -           | -                                     | -          | -                                      | -          | 131.112.775                             |
| 83.343.721                       | -                  | -           | 13.981.576                            | -          | -                                      | -          | 97.325.297                              |
| -                                | 1.371.579          | -           | 456.473                               | -          | -                                      | -          | 1.828.284                               |
| -                                | 13.417             | -           | 483                                   | 39.501.636 | -                                      | 56.532.957 | 96.120.271                              |
| -                                | -                  | -           | -                                     | -          | -                                      | -          | -                                       |
| -                                | -                  | -           | -                                     | -          | -                                      | -          | -                                       |
| -                                | -                  | -           | 26.428.914                            | -          | -                                      | -          | 27.020.215                              |
| -                                | -                  | -           | 9.365.711                             | -          | -                                      | -          | 20.205.048                              |
| -                                | -                  | -           | 58.040.671                            | -          | -                                      | -          | 70.417.137                              |
| 83.343.721                       | 57.549.277         | 313.252.546 | 786.941.888                           | 39.501.636 | -                                      | 56.537.332 | 2.306.228.049                           |
|                                  |                    |             |                                       |            |  |            |   |
| F00/                             |                    |             |                                       |            |  |            | Takal olda assassak                     |
| 50% secured by property mortgage | 50% <sup>(*)</sup> | 75%         | 100%                                  | 150%       | 250%                                   | Other      | Total risk amount<br>(post-CCF and CRM) |
| property mortgage                | 15.364.442         | 73/0        | 1.807.270                             | 130 /6     | 230%                                   | Other      | 497.315.545                             |
| -                                | 425.818            |             | 17.043                                |            | ······································ |            | 525.722                                 |
| -                                | 423.010            |             | 5.704.857                             |            |  | -          | 5.725.910                               |
| -                                |                    |             | 5.704.657                             |            |  | -          | 5.725.910                               |
| -                                | -                  | -           | -                                     | -          |  | -          | -                                       |
|                                  | 22.501.096         |             | 3.322.238                             |            |  | 1.126.163  | 84.398.254                              |
|                                  | 1.003.914          |             | 377.540.825                           |            |  | 1.120.103  | 380.931.409                             |
| -                                | 3.772              | 243.695.409 | 3.620.518                             |            | ······································ | 1.100      | 249.574.156                             |
| -                                | 3.772              | 243.095.409 | 3.020.310                             |            |  | -          | 67.440.784                              |
| 26.920.745                       |                    |             |                                       | -          |  | -          | 32.327.651                              |
| 20.920.745                       | 855.778            |             | 5.406.906                             | -          |  | -          | ·······                                 |
| -                                | ······             |             | 1.763.249<br>511                      | 14 061 274 |  | - <u>-</u> | 2.619.845                               |
| -                                | 23.120             |             | 511                                   | 14.861.274 | ·····                                  |            | 14.967.123                              |
| -                                | <del>-</del>       |             |                                       | -          | ······                                 |            | -                                       |
| -                                | -                  | -           | 11.353.137                            | -          |  | -          | 11.415.748                              |
| -                                | -                  | -           | 5.742.774                             | -          |  | -          | 9.926.637                               |
| -                                |                    |             | 21.459.596                            |            |  | -          | ······································  |
| 20,000,745                       | 40 177 040         | 247.605.400 | · · · · · · · · · · · · · · · · · · · | 14 061 274 |  | 1 107 707  | 28.162.737                              |
| 26.920.745                       | 40.1/7.940         | 243.695.409 | 437.738.924                           | 14.861.274 | -                                      | 1.127.323  | 1.385.331.521                           |

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 3.14. Credit risk under Internal Ratings-Based (IRB) Approach

Standard approach is used in the Bank's credit risk calculations.

#### 3.15. Counter Party Credit Risk Explanations

#### Risk management goals and policies for CCR

As part of the Bank's counter party credit risk management, the functions of identification, measurement, monitoring and controlling of counter party credit risk are conducted in line with the structure, size, complexity and growth rate of products and activities, and the analysis, including stress test, and its results are reported to the Top Management.

As part of capital adequacy ratio calculations, activities for counter party credit risk are an integral part of planning, monitoring, and controlling of total risk profile, and counter party credit risk management is integrated to periodic risk management process.

In the scope of counter party risk management, it is aimed to meet legal obligations and to establish and maintain counter party credit risk management infrastructure that is flexible and structured enough to accommodate the best practices. Accordingly, it is planned to conduct stress test activities, improve counter party credit risk signal, and limit structure and conduct relevant monitoring function.

#### Operational limit allocation method specified in the scope of internal capital calculated for CCR and CCP risk

Critical thresholds (signal and limit values) indicating that limits are approached due to internal or external developments have been identified. In the event that these values are approached or exceeded, relevant units take required actions.

Parameters for signal and limit structure and limit values of parameters are determined by consulting the relevant units and implemented at the Bank upon approval of the Audit Committee and Board of Directors.

Internal limits are determined by considering the Bank's budget, strategy and expectations for upcoming years, developments in Türkiye and abroad and historical realization of risks.

### Policies for establishing guarantee and other risk mitigation and CCR, including CCP risk

In an attempt to identify the counter party credit risk that the Bank may face, risk measurement and monitoring activities are performed, and their results are considered in strategic decision-making process.

Our risk management structure involves activities to ensure that counter party credit risk measurement system functions and is maintained in line with the best practices, legal regulations, fields of activity and product ranges in a consistent, reliable, and integrated

As part of counter party credit risk management, stress test scenarios were created by anticipating any unfavorable developments in macroeconomic conditions and the Bank's balance sheet. Results of stress test analysis are considered while establishing risk management policies.

The amount subject to the counterparty credit risk is determined by the "Valuation Method According to Fair Value" as of 1 July 2022 within the scope of Article 2 of the "Regulation on the Amendment to the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks" published in the Official Gazette No. 31740 dated 4 February 2022." is calculated with the "Standard Approach" and reported every month. In addition, the capital requirement is calculated for the credit valuation adjustment risk for all derivative transactions.

Additionally, compliance of transactions posing counter party credit risk with thresholds within signal and limit structure is monitored and research is conducted for counter party credit risk calculations with advanced methods.

#### Rules for countertrend risk

Boasting a strong lending and collateralization structure, the Bank avoids collateralization in positive correlation with the debtor's credibility and activities in connection with risk mitigation techniques are performed by considering qualitative criteria specified in legal legislation for calculation of amount subject to credit risk.

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### Amount of additional collateral that the Bank must submit in case of a decline in credit rating

As the Bank has no transactions in connection with credit rating, there is not any additional collateral amount it must pay.

### 3.16. Evaluation of Counterparty Credit Risk in Accordance with the Measurement Methods

| fair value-CCR (for derivatives)  1 Standardized approach-CCR (for derivatives)  2 Internal Model Method (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with credit security are settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions, transactions with a long settlement time, Marketable Security transactions, transactions, transactions, transactions, transactions, transactions, transactions, transactions, transactions, with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with credit |   | Current Period   | Replacement<br>cost | Potential<br>future<br>exposure | EEPE<br>(Effective<br>Expected<br>Positive<br>Exposure)(1) | Alpha used<br>for computing<br>regulatory<br>EAD | Exposure<br>at default<br>post CRM | RWA        |
|--|---|--|---------------------|---------------------------------|--|--|------------------------------------|------------|
| derivatives) 5,741.834 4.444.698 1,4 14.261.144 4.749.680  Internal Model Method (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions, Marketable Security transactions, Marketable Security transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Securities or Commodity lending or borrowing transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Securities or Commodity lending or borrowing transactions, transactions with credit setup of the marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with credit   |   | Valuation Method according to fair value-CCR (for derivatives)   | -                   | -                               |  |  | -                                  | _          |
| derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  3 Simple Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  4 Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  5 Commodity lending or borrowing transactions with credit)  4 A,768.057 1.575.711  5 Commodity lending or borrowing transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with a long   | 1 |  | 5.741.834           | 4.444.698                       |  | 1,4  | 14.261.144                         | 4.749.680  |
| risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  4 Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  5 Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions, transactions with a long settlement time, Marketable Security transactions with credit  | 2 | derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with  |                     |                                 | -  | -  | -                                  | -          |
| 4 Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)  5 Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with a long settlement time, Marketable Security transactions with credit  | 3 | risk mitigation (for derivatives,<br>Repo Transactions, Marketable<br>Securities or Commodity lending<br>or borrowing transactions,<br>transactions with a long<br>settlement time, Marketable<br>Security transactions with                 |                     |                                 |  |  |                                    |            |
| 5 Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit  | 4 | Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with |                     |                                 |  |  |                                    | 1.575.711  |
|  | 5 | Commodity lending or<br>borrowing transactions,<br>transactions with a long<br>settlement time, Marketable   |                     |                                 |  |  | 30.007                             |            |
| 0 101.61 22.892.200  | 6 | Total  |                     |                                 |  |  |                                    | 22.892.200 |

<sup>(\*)</sup>Effective Expected Positive Exposure

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|   | Prior Period   | Replacement<br>cost | Potential<br>future<br>exposure | (Effective<br>Expected<br>Positive<br>Exposure)(*) | Alpha used<br>for computing<br>regulatory<br>EAD | Exposure<br>at default<br>post CRM | RWA       |
|---|--|---------------------|---------------------------------|--|--|------------------------------------|-----------|
|   | Valuation Method according to fair value-CCR (for derivatives)   | 7.543.403           | 1.966.845                       |  |  | 9.510.248                          | 2.292.993 |
| 1 | Standardised approach-CCR (for derivatives)  | -                   | -                               |  | 1,4  | -                                  | -         |
| 2 | Internal Model Method (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)                             |                     |                                 | -  | -  | -                                  | -         |
| 3 | Simple Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)        |                     |                                 |  |  | 121.364.657                        | 3.246.183 |
| 4 | Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit) |                     |                                 |  |  | 20.922.022                         | 1.168.277 |
| 5 | Commodity lending or<br>borrowing transactions,<br>transactions with a long<br>settlement time, Marketable   |                     |                                 |  |  |                                    |           |
| 6 | Security transactions with credit  Total   |                     |                                 |  |  | -                                  | 6.707.453 |

<sup>(\*)</sup>Effective Expected Positive Exposure

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### 3.17. Capital Requirement for Loan Valuation Adjustment

|   |  | Exposure at      |           |
|---|--|------------------|-----------|
|   | Current Period   | default post-CRM | RWA       |
|   | Total portfolios subject to the Advanced CVA capital charge    | -                | -         |
| 1 | (i) Value at Risk (VaR) component (including the 3×multiplier) |                  | -         |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)       |                  | -         |
| 3 | All portfolios subject to the Standardized CVA capital charge  | 14.261.144       | 4.918.117 |
| 4 | Total subject to the CVA capital charge                        | 14.261.144       | 4.918.117 |
| _ |  | Exposure at      |           |
|   | Prior Period   | default post-CRM | RWA       |
|   |  |                  |           |

|   |  | Exposure at      |           |
|---|--|------------------|-----------|
|   | Prior Period   | default post-CRM | RWA       |
|   | Total portfolios subject to the Advanced CVA capital charge    | -                | -         |
| 1 | (i) Value at Risk (VaR) component (including the 3×multiplier) |                  | -         |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)       |                  | -         |
| 3 | All portfolios subject to the Standardized CVA capital charge  | 9.510.248        | 4.510.541 |
| 4 | Total subject to the CVA capital charge                        | 9.510.248        | 4.510.541 |
|   |  |                  |           |

## 3.18. Standardized approach-CCR exposures by regulatory portfolio and risk weights

| Current Period Risk Weight/Regulatory portfolio | 0%         | 10%  | 20%        | 50%        | 75%   | 100%      | 150%  | Other | Total credit exposure(1) |
|---|------------|------|------------|------------|-------|-----------|-------|-------|--------------------------|
| Claims from central governments and             |            | 1070 | 2070       | 3070       | 7070  | 10070     | 10070 |       | СХРООШТС                 |
| central banks                                   | 22.201.004 | -    | -          | -          | -     | -         | -     | -     | 22.201.004               |
| Claims from regional and local                  |            |      |            |            |       |           |       |       |                          |
| governments                                     | 1.460      | -    | -          | 2          | -     | -         | -     | -     | 1.462                    |
| Claims from administration and non-             |            |      |            |            |       |           |       |       |                          |
| commercial entity                               | 7.902      | -    | -          | -          | -     | 12        | -     | -     | 7.914                    |
| Claims from multilateral development            |            |      |            |            |       |           |       |       |                          |
| banks   | -          | -    | -          | -          | -     | -         | -     | -     | -                        |
| Claims from international                       |            |      |            |            |       |           |       |       |                          |
| organizations                                   | -          | -    | -          | -          | -     | -         | -     | -     | -                        |
| Claims from institutions                        | 26.670.860 | -    | 15.477.561 | 30.516.317 | -     | 146.864   | -     | 4.375 | 72.815.977               |
| Corporates                                      | 3.281.395  | -    | 13.954.511 | -          | -     | 1.596.981 | -     | -     | 18.832.887               |
| Retail portfolios                               | 53.349     | -    | -          | -          | 5.026 | -         | -     | -     | 58.375                   |
| Other claims <sup>(2)</sup>                     | -          | -    | -          | -          | -     | -         | -     | -     | -                        |
| Total   | 52.215.970 | -    | 29.432.072 | 30.516.319 | 5.026 | 1.743.857 | -     | 4.375 | 113.917.619              |

 $<sup>^{\</sup>scriptsize (0)}$ Total credit exposure: the amount relevant for the capital requirements calculation, having applied CRM techniques.

<sup>(2)</sup>Other assets: the amount excludes exposures to "Central counterparty" which are reported in Counterparty credit.

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| Prior Period Risk Weight/Regulatory portfolio | 0%          | 10% | 20%       | 50%       | 75%    | 100%      | 150% | Other     | Total credit<br>exposure (1) |
|---|-------------|-----|-----------|-----------|--------|-----------|------|-----------|------------------------------|
| Claims from central governments               |             |     |           |           |        |           |      |           |                              |
| and central banks                             | 98.780.005  | -   | -         | -         | -      | -         | -    | -         | 98.780.005                   |
| Claims from regional and local                |             |     |           |           |        |           |      |           |                              |
| governments                                   | 3.736       | -   | -         | 215       | -      | -         | -    | -         | 3.951                        |
| Claims from administration and                |             |     |           |           |        |           |      |           |                              |
| non-commercial entity                         | 6.272       | -   | -         | -         | -      | 393       | -    | -         | 6.665                        |
| Claims from multilateral                      |             |     |           |           |        |           |      |           |                              |
| development banks                             | -           | -   | -         | -         | -      | -         | -    | -         | -                            |
| Claims from international                     |             |     |           |           |        |           |      |           |                              |
| organizations                                 | -           | -   | -         | -         | -      | -         | -    | -         | -                            |
| Claims from institutions                      | 35.725.103  | -   | 8.256.265 | 6.343.737 | -      | 222.724   | -    | 1.126.163 | 51.673.992                   |
| Corporates                                    | 778.467     | -   | -         | -         | -      | 1.651.846 | -    | 1.160     | 2.431.473                    |
| Retail portfolios                             | 15.817      | -   | -         | -         | 12.347 | -         | -    | -         | 28.164                       |
| Other claims <sup>(2)</sup>                   | -           | -   | -         | -         | -      | -         | -    | -         | -                            |
| Total   | 135.309.400 | -   | 8.256.265 | 6.343.952 | 12.347 | 1.874.963 | -    | 1.127.323 | 152.924.250                  |

<sup>(1)</sup> Total credit exposure: the amount relevant for the capital requirements calculation, having applied CRM technique

### 3.19. Risk classes and counterparty credit risk explanation

None.

<sup>(2)</sup>Other assets: the amount excludes exposures to "Central counterparty" which are reported in Counterparty credit risk.

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### Collaterals for CCR

|                          | Co         | Collateral for derivative transactions |            |              |            |            |  |
|--------------------------|------------|--|------------|--------------|------------|------------|--|
|                          | Collatera  | l received                             | Collater   | al given     | Collateral | Collateral |  |
| <b>Current Period</b>    | Segregated | Unsegregated                           | Segregated | Unsegregated | received   | given      |  |
| Cash-domestic currency   | -          | -                                      | -          | -            | 594.600    | -          |  |
| Cash-foreign currency    | -          | -                                      | -          | -            | 45.646.010 | -          |  |
| Domestic sovereign debts | -          | -                                      | -          | -            | 5.002.809  | -          |  |
| Other sovereign debts    | -          | -                                      | -          | -            | -          | -          |  |
| Government agency debts  | -          | -                                      | -          | -            | -          | -          |  |
| Corporate Debts          | -          | -                                      | -          | -            | -          | -          |  |
| Equity Securities        | -          | -                                      | -          | -            | -          | -          |  |
| Other collateral         | -          | -                                      | -          | -            | -          | -          |  |
| Total                    | -          | -                                      | -          | -            | 51.243.419 | -          |  |

|                          | Co         | ollateral for deriva | ative transactio | ns           | Collateral for other transactions |            |
|--------------------------|------------|----------------------|------------------|--------------|-----------------------------------|------------|
|                          | Collatera  | l received           | Collater         | al given     | Collateral                        | Collateral |
| Prior Period             | Segregated | Unsegregated         | Segregated       | Unsegregated | received                          | given      |
| Cash-domestic currency   | -          | -                    | -                | -            | 14.321.418                        | -          |
| Cash-foreign currency    | -          | -                    | -                | -            | 34.393.015                        | -          |
| Domestic sovereign debts | -          | -                    | -                | -            | -                                 | -          |
| Other sovereign debts    | -          | -                    | -                | -            | -                                 | -          |
| Government agency debts  | -          | -                    | -                | -            | -                                 | -          |
| Corporate debts          | -          | -                    | -                | -            | -                                 | -          |
| Equity securities        | -          | -                    | -                | -            | -                                 | -          |
| Other collateral         | -          | -                    | -                | -            | -                                 | -          |
| Total                    | -          | -                    | -                | -            | 48.714.433                        | -          |

#### **Credit Derivatives**

None.

Risk Weight changes under CCR on the Internal Modeling Management Methods.

None.

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#### Risks Related with Central Counterparties

|    |  | Exposure at default (post-CRM) | RWA    |
|----|--|--------------------------------|--------|
| 1  | Exposure to Qualified Central Counterparties (QCCPs) (total)                             | 580.186                        | 11.604 |
| 2  | Exposures for trades at QCCPs (excluding initial margin and default fund contributions); | 3001100                        |        |
| _  | of which   | -                              | -      |
| 3  | (i) OTC Derivatives  | 4.375                          | 88     |
| 4  | (ii) Exchange-traded Derivatives   | -                              | -      |
| 5  | (iii) Securities financing transactions  | -                              | -      |
| 6  | (iv) Netting sets where cross-product netting has been approved                          | -                              | -      |
| 7  | Segregated initial margin  | -                              | -      |
| 8  | Non-segregated initial margin  | -                              | -      |
| 9  | Pre-funded default fund contributions  | 575.811                        | 11.516 |
| 10 | Unfunded default fund contributions  | -                              | -      |
| 11 | Exposures to non-QCCPs (total)   | -                              | -      |
| 12 | Exposures for trades at non-QCCPs (excluding initial margin and default fund             |                                |        |
|    | contributions); of which)  | -                              | -      |
| 13 | (i) OTC Derivatives  | -                              | -      |
| 14 | (ii) Exchange-traded Derivatives   | -                              | -      |
| 15 | (iii) Securities financing transactions  | -                              | -      |
| 16 | (iv) Netting sets where cross-product netting has been approved                          | -                              | -      |
| 17 | Segregated initial margin  | -                              | -      |
| 18 | Non-segregated initial margin  | -                              | -      |
| 19 | Pre-funded default fund contributions  | -                              | -      |
| 20 | Unfunded default fund contributions  | -                              | -      |

### **Explanations on Securitization Disclosure**

None.

### 4. Explanations on Market Risk

4.1. The Bank's process and strategies: A disclosure on the Bank's strategic goals for trading activities is made in a manner that includes processes for identification, measurement, monitoring and controlling of the Bank's market risks, hedging processes and strategies/processes for monitoring continuity of hedging efficiency

In order to hedge market risk within the framework of financial risk management purposes, the Bank has determined market risk management activities and taken the necessary measures within the scope of the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks and the Regulation on the Internal Systems of Banks and Internal Capital Adequacy Assessment Process.

The Bank's market risk management policy and implementation procedures are determined within the scope of Risk Management, Stress Test Program and İSEDES Regulation approved by the Board of Directors.

The Bank ensures that measurement, monitoring, limiting, stress test and scenario analysis activities are conducted in line with the structure and complexity of its positions for market risk management and their results are reported periodically. Activities sustained are conducted over a trading portfolio specified by the Bank's Treasury Management and other activities subject to market risk.

The amount subject to market risk is calculated and monitored with standard method and advanced measurement method at the Bank. Furthermore, scenario analysis and stress tests are also conducted periodically

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4.2. Organization and structure of market risk management function: Definition of market risk management structure established for implementation of the Bank's strategies and processes as mentioned in line and definition of communication mechanism and relationship between different parties involved in market risk management

Market risk management is a subunit of Risk Management Department, one of internal systems units established independently from executive units of the Bank.

Market risk management activities are conducted in line with the Regulation on Risk Management, Stress Test Program and ICAAP approved with the Board Decision no. 15/18 dated 28 April 2015 and performed by aiming the best practices in this structure.

The Bank's trading activities and transactions subject to market risk are monitored and measured regularly and required practices are performed for risk management. Required reports on market risk are submitted to relevant units and the Bank's Top Management regularly.

### 4.3. Structure and scope of risk reporting and/or measurement systems

The amount subject to the Bank's market risk is calculated on a monthly basis with the standard method and included in the Bank's capital adequacy ratio.

Apart from the standard method, Value at Risk (VaR) estimations are made for trading accounts on a daily basis and reported to relevant units. VaR calculated with Historical Simulation Method is used in daily reporting and limit measurement with a confidence level of 99%. VaR can be calculated with Parametric and Monte Carlo Methods in addition to Historical Simulation Method. Backward testing is performed so as to measure performance of used model and monitor market realization. Also, the Bank performs stress tests and scenario analyses on a daily and monthly basis to observe the effect of excessive market fluctuations that are not covered in the models on the Bank's financial position. Scenario analysis and stress test activities are reviewed and improved regularly in line with the market Dynamics.

The market risk exposure is restricted with VaR-based limits (interest rate and currency risk limit) within the context of the Regulation on Risk Management, Stress Test Program and ICAAP. Market risk limits are determined by the Bank's Board of Directors.

| RWA            |   |
|----------------|---|
| Current Period | Prior Period                                      |
|                |   |
| 87.407.220     | 30.809.989  |
| 10.808.152     | 4.312.614   |
| 4.123.072      | 4.642.751   |
| -              | -   |
|                |   |
| -              | -   |
| -              | -   |
| -              | -   |
| -              | -   |
| 102.338.444    | 39.765.354  |
|                | Current Period  87.407.220  10.808.152  4.123.072 |

Standard method is being used by the Bank to calculate the risk of the sector.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 5. Explanations on the Operational Risk

In the Bank, Amount subject to Operational Risk is calculated with Basic Indicator Approach based on yearly. The parameter which determines the amount subject to operational risk in Basic Indicator Approach is gross revenue. Yearly gross revenue is calculated by adding net interest incomes to net fees and commission income, dividend income, trading profit/loss (net) and other operating incomes and by deducting profit/loss gained from sale of securities monitored out of purchase-sale account, extraordinary incomes, operating expense made against support service and amounts compensated from insurance.

Within the scope of the performances for modeling with the Advanced Measurement Approach of operational risk, based on the data in Operational Risk Loss database, Operational Value at Risk (OpVAR) measurements are calculated using Monte Carlo Simulation within the scope of Loss Distribution Method.

|                                    |            |            |            | Total/Number of   |           |            |
|------------------------------------|------------|------------|------------|-------------------|-----------|------------|
| <b>Current Period</b>              | 31.12.2019 | 31.12.2020 | 31.12.2021 | Positive GI years | Ratio (%) | Total      |
| Gross Income                       | 22.554.539 | 31.064.310 | 35.951.084 | 29.856.645        | 15        | 4.478.497  |
| Amount Subject to Operational Risk |            |            |            |                   |           |            |
| (Total*12,5)                       | -          | -          | -          | -                 | -         | 55.981.209 |
|                                    |            |            |            | Total/Number of   |           |            |
| Prior Period                       | 31.12.2018 | 31.12.2019 | 31.12.2020 | Positive GI years | Ratio (%) | Total      |
| Gross Income                       | 21.442.915 | 22.554.539 | 31.064.310 | 25.020.588        | 15        | 3.753.088  |
| Amount Subject to Operational Risk |            |            |            |                   |           |            |
| (Total*12,5)                       | -          | -          | -          | -                 | -         | 46.913.603 |

#### 6. Explanations on the Interest Rate Risk for Banking Book

Banking accounts interest rate risk management strategy policy and implementation procedures are determined within the context of "Regulation on Risk Management, Stress Test Program and the Bank's Internal Capital Adequacy Assessment Process ("ICAAP")".

Bank performs scenario analysis with measurements that are suitable for structure and complexness of positions related to the market risk management, limiting, scenario analysis and stress test and reports the findings cyclically. Bank's perform analysis related to interest rate risks for the entire balance sheet. New products and services are also evaluated from the point of interest rate risk that is originated from banking accounts.

In the risk management, the following methods are followed at minimum level: The follow-up of rate and maturity mismatch between sources and uses of fixed and variable interest rates, the analysis and follow-up of the effects of the usual and unusual changes in interest rates which is possibly uptrend and downtrend on the interest margin and on the current value of assets and liabilities, the analysis and follow-up of contractual maturities as well as behavioral maturities assets and liabilities, monitoring closely of interest margins for provided Turkish Liras and foreign currency, the follow-up of the effects of interest rate changes on Bank's economic value and capital requirement, the follow-up of potential impacts of valuation methods, the calculation and the determination of the size of interest rate shock in Bank's internal applications, the follow-up of yield curve risk. Also, in order to limit the impact of interest rate changes on Bank's financial structure, the interest rate risk limit arising from banking accounts which is approved by the Board of Directors is followed monthly.

| Type of Currency-Current Period | Shock Applied (+/- x basis point) | Gains/(Losses) | Gains/Equity-<br>(Losses)/Equity |
|---------------------------------|-----------------------------------|----------------|----------------------------------|
| 1. TL                           | 500                               | (30.350.499)   | (12,40%)                         |
| 2. TL                           | (400)                             | 32.119.002     | 13,13%                           |
| 3. EUR                          | 200                               | 4.919.788      | 2,01%                            |
| 4. EUR                          | (200)                             | (5.162.601)    | (2,11%)                          |
| 5. USD                          | 200                               | (9.685.343)    | (3,96%)                          |
| 6. USD                          | (200)                             | 12.484.036     | 5,10%                            |
| Total (for negative shocks)     | -                                 | 39.440.437     | 16,12%                           |
| Total (for positive shocks)     | -                                 | (35.116.054)   | (14,35%)                         |

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

| Type of Currency-Prior Period | Shock Applied (+/- x basis point) | Gains/(Losses) | Gains/Equity-<br>(Losses)/Equity |
|-------------------------------|-----------------------------------|----------------|----------------------------------|
| 1. TL                         | 500                               | (11.867.872)   | (9,48%)                          |
| 2. TL                         | (400)                             | 11.154.863     | 8,91%                            |
| 3. EUR                        | 200                               | 3.274.065      | 2,61%                            |
| 4. EUR                        | (200)                             | (3.384.407)    | (2,70%)                          |
| 5. USD                        | 200                               | (6.087.622)    | (4,86%)                          |
| 6. USD                        | (200)                             | 7.760.534      | 6,20%                            |
| Total (for negative shocks)   | -                                 | 15.530.990     | 12,40%                           |
| Total (for positive shocks)   | -                                 | (14.681.429)   | (11,72%)                         |

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section. As of 31 December 2022, the following notes to be presented on a quarterly and semi-annually basis according to Communiqué have not been presented due to usage of standard approach for the calculation of capital adequacy by the Bank.

RWA flow statements of market risk exposures under an Internal Model Approach (IMA)

RWA flow statements of Counterparty Credit Risk (CCR) exposures under the Internal Model Method (IMM)

RWA (Risk Weighted Amounts) flow statements of credit risk exposures under IRB

#### IX. EXPLANATIONS ON HEDGE ACCOUNTING

Along with the hedge accounting, it is aimed to hedge the capital amounts allocated to foreign partnerships in the unconsolidated financial statements of the Bank from the currency risk effect due to changes in foreign exchange rates. Within the scope of fair value hedge accounting, the fair value changes of the hedging instrument are recognized in the income statement together with the fair value changes of the hedged item.

The efficiency test is performed using the "Amount balancing method" ("Dollar off-set method") to compare the changes in fair value of the hedging instrument and the item subject to financial risk hedging. Efficiency tests are carried out at the beginning of hedge accounting and as of reporting periods. According to this method, the change in the value of the hedged item between the date when the hedging relationship started and the end of each reporting period is compared with the change in the value of the hedging instrument and the effectiveness ratio of the hedging relationship is calculated.

Hedge accounting is terminated when the hedging instrument expires, realizes, is sold or the effectiveness test is ineffective. If efficiency is restored, hedge accounting can be resumed.

| Hedging instrument | Hedged Item                                 | Risk Exposure         | Fair Value<br>Difference of<br>Hedging Instrument | Fair Value<br>Difference of<br>Hedged Items | Ineffective<br>Portion |
|--------------------|---|-----------------------|---|---|------------------------|
| FC Deposit (EUR)   | EUR Capital Amounts<br>Allocated to Foreign | Foreign exchange rate |   |   |                        |
|                    | Partnerships                                | risk                  | (3.792.404)                                       | 3.792.404                                   |                        |

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#### X. EXPLANATIONS ON OPERATING SEGMENTS

Organizational and internal reporting structure of the Bank is determined in line with TFRS 8 "Operating Segments".

The Bank has operations in retail banking, corporate and commercial banking, specialized banking, investment banking and international banking areas.

Known as having the most extensive branch network in retail banking sector, the Bank renders services, such as deposits, consumer loans, pension payments, credit cards, automatic and regular payment, cheques and notes, money transfer order, foreign exchange transactions, ATM, internet banking, mobile banking, safe-deposit box and insurance brokerage services. Moreover, existing banking products are improved, and new banking products are launched in order to increase profitability and benefit from the services undertaken as being a state bank. By "Anahtar" IT system, which is working in a centralized manner, the Bank has the technical infrastructure required by modern banking to meet its clients' needs.

In the context of corporate and commercial banking, the Bank allocates working capital loans, mid-term and long-term investment loans, foreign trade financing loans, letter of credits and guarantees in Turkish Lira and foreign currencies; renders project financing, other corporate finance related services, foreign exchange transactions and banking services to large-scale corporate clients and middle-small scale enterprises.

As the main financial institution meeting the financing needs of the agricultural sector in Türkiye, the Bank; In addition to the agricultural business and investment loans that it provides directly to producers from its own resources in the fields of plant and animal production, aquaculture and agricultural mechanization, the loans it extends to the Central Union of Agricultural Credit Cooperatives provide financial support to individuals and institutions operating in the agricultural sector.

Treasury transactions and international banking activities are conducted by the Treasury Management Group and, spot and forward TL, foreign currency, precious metal, securities, derivative transactions are executed in local and international organized and over the counter money and capital markets. Also, the Bank's liquidity and securities portfolio management, deposit and non-deposit funding management activities are being executed. Additionally, the distribution of treasury products to branches and other channels for marketing purposes and the intermediation to the customers' trade finance are other responsibilities. The Bank acts as an intermediary for sale and purchase of securities, for public offerings as an agency of Ziraat Yatırım Menkul Değerler A.Ş. and for transaction of mutual funds founded by Ziraat Portföy Yönetimi A.Ş. and another portfolio management companies. It also provides custody service for these financial instruments and besides, long term financing from banks and international financial institutions, issuing bonds in local and international markets, managing relationship with correspondent banks so as to diversify its funding base are among the responsibilities of the department.

Besides, the Bank has commission revenue from life, non-life and private pension insurance and other finance institutions by rendering agency services through its branches.

As of 31 December 2022, explanations on segment reporting as shown on the following page are in line with Communiqué on "Financial Statements to be Publicly Announced and the Accompanying Policies and Disclosures".

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 1. Table for Segment Reporting

|   |               | Corporate/  |             | Treasury/     |              |               |
|---|---------------|-------------|-------------|---------------|--------------|---------------|
|   | Retail        | Commercial  | Specialized | Investment    |              |               |
| <b>Current Period</b>   | Banking       | Banking     | Banking     | Banking       | Other        | Total         |
| OPERATING INCOME/EXPENSE  |               |             |             |               |              |               |
| Interest Income   | 26.524.054    | 57.870.912  | 23.490.683  | 112.214.953   | 529.622      | 220.630.224   |
| Interest Expense  | 40.995.616    | 27.992.523  | -           | 22.490.729    | 7.668.459    | 99.147.327    |
| Net Interest Income/Expense   | (14.471.562)  | 29.878.389  | 23.490.683  | 89.724.224    | (7.138.837)  | 121.482.897   |
| Net Fees and Commission Income/   |               |             |             |               |              |               |
| Expense   | 8.606.737     | 6.448.289   | 548.543     | (4.271.599)   | 1.792.281    | 13.124.251    |
| Dividend Income   | -             | -           | -           | 268.092       | -            | 268.092       |
| Trading Profit/Loss (Net)   | -             | -           | -           | 1.915.334     | -            | 1.915.334     |
| Other Operating Income  | 62.844        | 1.512.670   | 119.277     | 14.290        | 6.026.872    | 7.735.953     |
| Provision for Expected Loss (-)   | 5.071.530     | 18.750.695  | 5.723.181   | 4             | 28.794.108   | 58.339.518    |
| Other Expenses  | 5.829.694     | 212.271     | 339.504     | -             | 18.555.001   | 24.936.470    |
| Net Operating Profit/Loss   | (16.703.205)  | 18.876.382  | 18.095.818  | 87.650.337    | (46.668.793) | 61.250.539    |
| Profit/Loss on Equity Method Applied                                    |               |             |             |               |              |               |
| Subsidiaries  | -             | -           | -           | -             | -            | -             |
| Tax Provision   | -             | -           | -           | -             | (20.158.162) | (20.158.162)  |
| Net Profit/Loss   | (16.703.205)  | 18.876.382  | 18.095.818  | 87.650.337    | (66.826.955) | 41.092.377    |
| CECNENT ACCETS  |               |             |             |               |              |               |
| SEGMENT ASSETS  |               |             |             |               |              |               |
| Financial Assets at Fair Value Through                                  |               |             | _           | 77 20 4 070   |              | 77 20 4 070   |
| Profit or Loss (Net)  |               |             |             | 33.294.879    |              | 33.294.879    |
| Banks and Money Markets   |               |             |             | 16.849.931    |              | 16.849.931    |
| Financial Assets at Fair Value Through Other Comprehensive Income (Net) | _             | _           | _           | 395.673.165   | _            | 395.673.165   |
| Loans   | 214.070.201   | 677.988.885 | 243.390.998 | 82.945.129    |              | 1.218.395.213 |
| Financial Assets Measured at Amortised                                  | 214.070.201   | 077.300.003 | 2-3.330.330 | 02.545.125    |              | 1.210.333.213 |
| Cost (Net)  | -             | -           | -           | 159.329.978   | -            | 159.329.978   |
| Derivative Financial Assets   | -             | -           | -           | 8.876.687     | -            | 8.876.687     |
| Associates, Subsidiaries and Entities                                   |               |             |             |               |              |               |
| under Common Control  | -             | -           | -           | 43.204.766    | -            | 43.204.766    |
| Other Assets  | 12.446        | 4.980.515   | 98.632      | 361.012.143   | 69.936.669   | 436.040.405   |
| Total Segment Assets  | 214.082.647   | 682.969.400 | 243.489.630 | 1.101.186.678 | 69.936.669   | 2.311.665.024 |
|   |               |             |             |               |              |               |
| SEGMENT LIABILITIES   |               |             |             |               |              |               |
| Deposits  | 1.106.633.965 | 461.324.145 | -           | 78.449.260    | 92.861.490   | 1.739.268.860 |
| Derivative Financial Liabilities Held for                               |               |             |             |               |              |               |
| Trading   | -             |             | -           | 3.156.119     |              | 3.156.119     |
| Funds Borrowed  | -             | -           | -           | 110.206.072   | -            | 110.206.072   |
| Money Markets Borrowing   | 38.795        | 20.986.065  | -           | 64.037.829    | -            | 85.062.689    |
| Securities Issued (Net)   | -             | -           | -           | 27.767.979    | -            | 27.767.979    |
| Provisions  | -             | 9.108.014   | -           | -             | 39.630.754   | 48.738.768    |
| Other Liabilities   | -             |             | -           |               | 94.984.674   | 94.984.674    |
| Shareholders' Equity  | -             |             | -           | -             | 202.479.863  | 202.479.863   |
| Total Segment Liabilities   | 1.106.672.760 | 491.418.224 | -           | 283.617.259   | 429.956.781  | 2.311.665.024 |

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|  |             | Corporate/  |             | Treasury/    |             |               |
|--|-------------|-------------|-------------|--------------|-------------|---------------|
|  | Retail      | Commercial  | Specialized | Investment   |             |               |
| Prior Period                                 | Banking     | Banking     | Banking     | Banking      | Other       | Total         |
| OPERATING INCOME/EXPENSE                     |             |             |             |              |             |               |
| Interest Income                              | 19.848.170  | 32.488.730  | 13.153.152  | 36.263.614   | 243.894     | 101.997.560   |
| Interest Expense                             | 25.228.448  | 11.695.628  | -           | 24.824.294   | 481.456     | 62.229.826    |
| Net Interest Income/Expense                  | (5.380.278) | 20.793.102  | 13.153.152  | 11.439.320   | (237.562)   | 39.767.734    |
| Net Fees and Commission Income/              |             |             |             |              |             |               |
| Expense                                      | 3.720.547   | 3.156.865   | 190.337     | (2.007.086)  | 390.211     | 5.450.874     |
| Dividend Income                              | -           | -           | -           | 137.900      | -           | 137.900       |
| Trading Profit/Loss (Net)                    | -           | -           | -           | (11.043.777) | -           | (11.043.777)  |
| Other Operating Income                       | 32.858      | 250.915     | 49.585      | 6.735        | 4.104.212   | 4.444.305     |
| Provision for Expected Loss (-)              | 3.224.479   | 9.474.116   | 2.257.548   | 2            | 374.146     | 15.330.291    |
| Other Expenses                               | 4.079.235   | 94.600      | 114.590     | -            | 10.224.878  | 14.513.303    |
| Net Operating Profit/Loss                    | (8.930.587) | 14.632.166  | 11.020.936  | (1.466.910)  | (6.342.163) | 8.913.442     |
| Profit/Loss on Equity Method Applied         |             |             |             |              |             |               |
| Subsidiaries                                 | -           | -           |             | -            | -           |               |
| Tax Provision                                |             | -           |             | -            | (2.622.133) | (2.622.133)   |
| Net Profit/Loss                              | (8.930.587) | 14.632.166  | 11.020.936  | (1.466.910)  | (8.964.296) | 6.291.309     |
|  |             |             |             |              |             |               |
| SEGMENT ASSETS                               |             |             |             |              |             |               |
| Financial Assets at Fair Value Through       |             |             |             | 00 050 710   |             | 06.650.710    |
| Profit or Loss (Net)                         | -           | -           |             | 26.659.712   | -           | 26.659.712    |
| Banks and Money Markets                      | -           | -           | -           | 13.277.689   | -           | 13.277.689    |
| Financial Assets at Fair Value Through       |             |             |             | 270 157157   |             | 270 157157    |
| Other Comprehensive Income (Net)             | 165.351.499 | 452.349.808 | 116.303.978 | 270.157.157  |             | 270.157.157   |
| Loans Financial Assets Measured at Amortised | 105.351.499 | 452.549.808 | 110.303.978 | 15.326.235   |             | 749.331.520   |
| Cost (Net)                                   | _           | _           | _           | 44.577.797   | _           | 44.577.797    |
| Derivative Financial Assets                  |             |             |             | 12.048.564   |             | 12.048.564    |
| Associates, Subsidiaries and Entities        |             |             |             | 12.040.304   |             | 12.040.304    |
| under Common Control                         | -           | -           | -           | 20.987.890   | -           | 20.987.890    |
| Other Assets                                 | 7.334       | 4.806.870   | 121.636     | 200.444.597  | 28.469.502  | 233.849.939   |
| Total Segment Assets                         | 165.358.833 | 457.156.678 | 116.425.614 | 603.479.641  | 28.469.502  | 1.370.890.268 |
|  |             |             |             |              |             |               |
| SEGMENT LIABILITIES                          |             |             |             |              |             |               |
| Deposits                                     | 697.033.528 | 129.831.454 | -           | 55.355.089   | 66.466.544  | 948.686.615   |
| Derivative Financial Liabilities Held for    |             |             |             |              |             |               |
| Trading                                      | -           | -           | -           | 3.590.919    | -           | 3.590.919     |
| Funds Borrowed                               | -           | -           | -           | 59.316.661   | -           | 59.316.661    |
| Money Markets Borrowing                      | 13.812      | 120.192.120 | -           | 56.493.164   | -           | 176.699.096   |
| Securities Issued (Net)                      | -           | -           | -           | 26.162.041   | -           | 26.162.041    |
| Provisions                                   | -           | 3.285.225   | -           | -            | 5.774.787   | 9.060.012     |
| Other Liabilities                            | -           | -           | -           | -            | 50.275.165  | 50.275.165    |
| Shareholders' Equity                         | -           | -           | -           | -            | 97.099.759  | 97.099.759    |
| Total Segment Liabilities                    | 697.047.340 | 253.308.799 | -           | 200.917.874  | 219.616.255 | 1.370.890.268 |

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#### XI. EXPLANATIONS ON THE FAIR VALUE REALIZATION OF FINANCIAL ASSETS AND LIABILITIES

#### 1. Information Regarding the Fair Value of Financial Assets and Liabilities

| Current Period   | Book Value    | Fair Value    |
|--|---------------|---------------|
| Financial Assets   | 1.838.227.206 | 1.796.546.481 |
| Due from Interbank Money Market  | 5.380.282     | 5.359.627     |
| Banks  | 11.471.432    | 11.457.816    |
| Financial Assets Measured at Fair Value Through Other Comprehensive Income | 395.673.165   | 395.673.165   |
| Financial Assets Measured at Amortised Cost                                | 159.351.477   | 184.503.529   |
| Loans  | 1.266.350.850 | 1.199.552.344 |
| Financial Liabilities  | 1.941.595.942 | 1.807.531.726 |
| Bank Deposits  | 78.449.260    | 75.566.145    |
| Other Deposits   | 1.660.819.600 | 1.539.509.763 |
| Funds Borrowed from Other Financial Institutions                           | 110.206.072   | 99.953.061    |
| Issued Marketable Securities   | 56.717.041    | 57.098.788    |
| Miscellaneous Payables   | 35.403.969    | 35.403.969    |
| Prior Period   | Book Value    | Fair Value    |
| Financial Assets   | 1.106.424.155 | 1.069.235.349 |
| Due from Interbank Money Market  | 281.931       | 280.148       |
| Banks  | 12.997.362    | 12.993.914    |
| Financial Assets Measured at Fair Value Through Other Comprehensive Income | 270.157.157   | 270.157.157   |
| Financial Assets Measured at Amortised Cost                                | 44.583.816    | 51.723.967    |
| Loans  | 778.403.889   | 734.080.163   |
| Financial Liabilities  | 1.072.944.882 | 1.064.412.013 |
| Bank Deposits  | 55.355.089    | 55.094.669    |
| Other Deposits   | 893.331.526   | 882.364.672   |
| Funds Borrowed from Other Financial Institutions                           | 59.316.661    | 59.871.440    |
| Issued Marketable Securities   | 47.589.642    | 49.729.268    |
| Miscellaneous Payables   | 17.351.964    | 17.351.964    |

In determination of book and fair value of available-for-sale securities, market prices are taken into consideration. If these securities are not traded in an active market, the indicator prices calculated by CBRT are taken into account.

The fair value of held to maturity financial assets is calculated by considering market prices. In cases where these prices cannot be determined, the fair value is assessed on the basis of market prices quoted for securities that have the same attributes in terms of interest, maturity and other terms.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 2. Information on Fair Value Measurements Recognized in the Financial Statement

According to TFRS 7 "Financial Instruments: Explanations" Standard, the accounts recognized with the fair value in the balance sheet should be presented and classified sequentially in the related notes. Respectively, such financial instruments are classified in three levels representing the importance of the data used during for the measurement of fair values. At level one, the financial instruments whose fair values are determined with the recorded prices in the active markets for the assets and liabilities with identical fair values; at level two, the financial instruments whose fair value is based on the directly or indirectly observable market indicators and at level three; the financial instruments whose fair value is not based on the directly or indirectly observable market indicators are considered. The financial instruments which are recognized with their fair values at the Bank's balance sheet, are presented with respect to such basis of classification in the table below.

| Current Period   | Level 1                                     | Level 2                                   | Level 3   | Total  |
|--|---|---|---|--|
| Financial Assets at Fair Value Through Profit or (Loss)  | 356.934                                     | 32.937.945                                | -   | 33.294.879   |
| Government Debt Securities   | 19.472                                      | 27.871.333                                | -   | 27.890.805   |
| Marketable Securities  | -   | -   | -   | -  |
| Other Marketable Securities  | 337.462                                     | 5.066.612                                 | -   | 5.404.074  |
| Financial Assets at Fair Value Through Other Comphrehensive  |   |   |   |  |
| Income   | 393.338.985                                 | 1.409.681                                 | 766.555   | 395.515.221  |
| Government Debt Securities   | 393.335.856                                 | -   | -   | 393.335.856  |
| Marketable Securities  | 3.129                                       | -   | 766.555   | 769.684  |
| Other Marketable Securities  | -   | 1.409.681                                 | -   | 1.409.681  |
| Derivative Financial Assets  | -   | 8.876.687                                 | -   | 8.876.687  |
| Subsidiaries and Joint Ventures  | -   | -   | 42.987.899                                      | 42.987.899   |
| Total Assets   | 393.695.919                                 | 43.224.313                                | 43.754.454                                      | 480.674.686  |
| Derivative Financial Liabilities   | -   | 3.156.119                                 | -   | 3.156.119  |
| Total Liabilities  | -   | 3.156.119                                 | -   | 3.156.119  |
| Prior Period   | Level 1                                     | Level 2                                   | Level 3   | Total  |
| Financial Assets at Fair Value Through Profit or (Loss)  | 183.412                                     | 26.476.300                                | -   | 26.659.712   |
| Government Debt Securities   | 14.268                                      | 23.883.221                                | -   | 23.897.489   |
| Marketable Securities  |   |   |   |  |
|  |   |   | -   | -  |
| Other Marketable Securities  | 169.144                                     | 2.593.079                                 | -   | 2.762.223  |
| Other Marketable Securities Financial Assets at Fair Value Through Other Comphrehensive  | 169.144                                     | 2.593.079                                 | -   | 2.762.223  |
|  | 169.144<br><b>268.634.416</b>               | 2.593.079<br><b>1.175.310</b>             | 303.025   | 2.762.223<br><b>270.112.751</b>  |
| Financial Assets at Fair Value Through Other Comphrehensive  |   |   |   |  |
| Financial Assets at Fair Value Through Other Comphrehensive Income   | 268.634.416                                 |   | 303.025   | 270.112.751  |
| Financial Assets at Fair Value Through Other Comphrehensive Income Government Debt Securities  | <b>268.634.416</b> 268.633.444              |   | 303.025   | <b>270.112.751</b> 268.633.444   |
| Financial Assets at Fair Value Through Other Comphrehensive Income Government Debt Securities Marketable Securities  | <b>268.634.416</b> 268.633.444              | 1.175.310                                 | 303.025   | <b>270.112.751</b> 268.633.444 303.997   |
| Financial Assets at Fair Value Through Other Comphrehensive Income  Government Debt Securities  Marketable Securities  Other Marketable Securities   | <b>268.634.416</b> 268.633.444              | <b>1.175.310</b><br>-<br>1.175.310        | 303.025   | <b>270.112.751</b> 268.633.444 303.997 1.175.310                               |
| Financial Assets at Fair Value Through Other Comphrehensive Income  Government Debt Securities  Marketable Securities  Other Marketable Securities  Derivative Financial Assets                                  | <b>268.634.416</b> 268.633.444              | <b>1.175.310</b><br>-<br>1.175.310        | <b>303.025</b> - 303.025 -                      | <b>270.112.751</b> 268.633.444 303.997 1.175.310 <b>12.048.564</b>             |
| Financial Assets at Fair Value Through Other Comphrehensive Income  Government Debt Securities  Marketable Securities  Other Marketable Securities  Derivative Financial Assets  Subsidiaries and Joint Ventures | 268.634.416<br>268.633.444<br>972<br>-<br>- | 1.175.310<br>-<br>1.175.310<br>12.048.564 | 303.025<br>-<br>303.025<br>-<br>-<br>20.834.986 | 270.112.751<br>268.633.444<br>303.997<br>1.175.310<br>12.048.564<br>20.834.986 |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

The movement of financial assets in Level 3 is presented below:

|                                    | Current Period | Prior Period |
|------------------------------------|----------------|--------------|
| Balances at Beginning of Period    | 21.138.011     | 14.399.382   |
| Purchases                          | 3.241.966      | 867.862      |
| Disposals Through Sale/Redemptions | -              | (69.981)     |
| Valuation Effect                   | 19.374.477     | 5.979.696    |
| Transfers                          | -              | (38.948)     |
| Balances at the End of Period      | 43.754.454     | 21.138.011   |

#### XII. EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ON ACCOUNT OF OTHER PARTIES

#### 1. Transaction, Custody, Management and Consultancy Services of the Bank on behalf of Third Parties

The Bank acts as an intermediary for purchases and sales of government securities on behalf of real persons and corporate, conducts repo transactions, and provides custody services. The bank does not provide consultancy and management services.

2. Transactions with Other Financial Institutions Under Fiduciary Transaction Agreements and Financial Services Rendered to Other Financial Institutions Under the Scope Of Fiduciary Transactions and the Effects of Such Services to the Financial Position of the Bank or The Group

The Bank has no fiduciary transactions.

#### **SECTION FIVE**

#### **EXPLANATIONS AND NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS**

#### I. EXPLANATIONS AND NOTES RELATED TO ASSETS

#### 1. Information related to cash equivalents and the account of the Central Bank of the Republic of Türkiye (the "CBRT")

| _                               | Current Peri | od          | Prior Perio | d           |
|---------------------------------|--------------|-------------|-------------|-------------|
|                                 | TL           | FC          | TL          | FC          |
| Cash in TL/Foreign Currency     | 4.720.221    | 10.141.295  | 2.631.639   | 5.664.428   |
| Central Bank of the Republic of |              |             |             |             |
| Türkiye                         | 23.524.801   | 335.746.356 | 20.687.772  | 179.575.342 |
| Other                           | -            | 265.670     | -           | 226.805     |
| Total                           | 28.245.022   | 346.153.321 | 23.319.411  | 185.466.575 |

#### Explanation on reserve requirements

Banks that are established in Türkiye or performing their operations by opening branches in Türkiye are subject to Communiqué on Required Reserves of Central Bank of the Republic of Türkiye's numbered 2013/15. Based on accounting standards and registration layout for banks, the items specified within the Communiqué, except from liabilities to Central Bank, Treasury, Domestic banks, and head offices and branches in Türkiye of the banks established by international agreements, constitute required reserves liabilities.

Banks establish required reserves at the Central Bank of the Republic of Türkiye for their Turkish Lira and foreign currency liabilities specified in the aforementioned communiqué. Establishment of required reserves begins on Friday, two weeks after the liability calculation date, and lasts for 14 days. Required reserves can be kept in Turkish Lira, USD, EUR and standard gold in accordance with the "Communiqué on Required Reserves" at the Central Bank of the Republic of Türkiye. Required reserve ratios vary according to the maturity structure of the liabilities and are applied between 3% and 8% for Turkish Lira deposits and other liabilities, and between 5% and 26% for foreign currency deposits and other liabilities.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

Within the scope of "Communiqué on Supporting the Conversion of Turkish Lira Deposit and Participation Accounts" numbered 2021/14, the conversion rate from foreign currency deposit accounts in US dollars, Euros and British Pounds and participation fund accounts in foreign currency to time deposits and participation accounts in Turkish lira. As of 2 September 2022, it has been decided to apply an annual commission of 5%, up to the amount required to be kept for their liabilities, until the end of 2022, to banks that cannot reach the level of 20% for real person and legal accounts separately. As of the obligation date of 2 September 2022, besides the 5% commission rate applied to foreign currency deposits, a commission application based on the Turkish lira share of the deposit has been introduced. It has been decided to charge a commission of 3% over the required reserve amount (excluding foreign banks) for foreign currency deposit liabilities, excluding banks whose Turkish Lira share is above 50% separately for real and legal persons.

#### Information on the account of the Central Bank of the Republic of Türkiye

|                             | <b>Current Period</b> |             | Prior Per  | iod         |
|-----------------------------|-----------------------|-------------|------------|-------------|
|                             | TL                    | FC          | TL         | FC          |
| Unrestricted Demand Deposit | 23.328.884            | 42.424.961  | 20.125.127 | 41.371.285  |
| Unrestricted Time Deposit   | -                     | 102.841.750 | -          | 18.403.250  |
| Restricted Time Deposit     | -                     | -           | -          | 682         |
| Other <sup>(1)</sup>        | 195.917               | 190.479.645 | 562.645    | 119.800.125 |
| Total                       | 23.524.801            | 335.746.356 | 20.687.772 | 179.575.342 |

<sup>&</sup>lt;sup>(1)</sup>Includes, required reserves and CBRT blocked electronic money funds amounting TL 17.157 is located. Required reserves amounting to TL 656.479 belonging to foreign branches are also included. TL 7.425.368 is the portion of required reserves held in foreign currency (31 December 2021: Required reserves and blocked electronic money funds of the Central Bank of the Republic of Türkiye amounting to TL 16.046. Required reserves amounting to TL 399.329 for foreign branches are also included. TL 3.731.084 is the portion of required reserves held in foreign currency, which is included in foreign currency required reserves).

### 2. Information on Financial Assets at Fair Value Through Profit and Loss Given or Blocked as Collateral or Subject to Repurchase Agreements

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Assets Subject to Repurchase Agreements | -                     | -            |
| Assets Blocked/Given as Collateral      | 27.890.664            | 23.897.387   |
| Total                                   | 27.890.664            | 23.897.387   |

#### 3. Positive Differences Statement Regarding Trading Derivative Financial Asset

|                      | <b>Current Period</b> |           | Prior Perio | od        |
|----------------------|-----------------------|-----------|-------------|-----------|
|                      | TL                    | FC        | TL          | FC        |
| Forward Transactions | 155.217               | 1.318     | 805.568     | 6.458     |
| Swap Transactions    | 3.089.376             | 5.539.380 | 9.632.350   | 1.531.626 |
| Futures Transactions | 276                   | -         | -           | -         |
| Options              | 8.535                 | 82.585    | -           | 72.562    |
| Other                | -                     | -         | -           | -         |
| Total                | 3.253.404             | 5.623.283 | 10.437.918  | 1.610.646 |

#### 4. Information on Bank Account and Foreign Banks

#### 4.1. Information on Bank Balances

|                                  | Current Pe | <b>Current Period</b> |         | od         |
|----------------------------------|------------|-----------------------|---------|------------|
|                                  | TL         | FC                    | TL      | FC         |
| Banks                            |            |                       |         |            |
| Domestic Banks                   | -          | 140.059               | -       | 156.451    |
| Foreign Banks                    | 505.686    | 10.825.687            | 761.150 | 12.079.761 |
| Foreign Head Office and Branches | -          | -                     | -       | -          |
| Total                            | 505.686    | 10.965.746            | 761.150 | 12.236.212 |

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 4.2. Information on Foreign Bank Accounts

|                           | Unrestricted          | Unrestricted Amount |                       | nount <sup>(2)</sup> |
|---------------------------|-----------------------|---------------------|-----------------------|----------------------|
|                           | <b>Current Period</b> | Prior Period        | <b>Current Period</b> | Prior Period         |
| European Union Countries  | 3.101.496             | 1.491.062           | 1.559.475             | 4.953.475            |
| USA, Canada               | 887.567               | 685.659             | 1.473.749             | 715.740              |
| OECD Countries (1)        | 263.045               | 181.959             | -                     | -                    |
| Off-shore Banking Regions | -                     | -                   | -                     | -                    |
| Other                     | 4.025.789             | 4.681.998           | 20.252                | 131.018              |
| Total                     | 8.277.897             | 7.040.678           | 3.053.476             | 5.800.233            |

<sup>(1)</sup>OECD countries other than EU countries, USA, and Canada.

### 5. Explanation Regarding to the Comparison of Net Values of Financial Assets at Fair Value Through Other Comprehensive Income or Blocked as Collateral and Subject to Repurchase Agreements

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | 83.133.879     | 170.822.248  |
| Assets Blocked/Given as Collateral      | 101.454.331    | 52.938.310   |
| Total                                   | 184.588.210    | 223.760.558  |

#### 6. Information on Financial Assets at Fair Value Through Other Comprehensive Income

|                              | <b>Current Period</b> | <b>Prior Period</b> |
|------------------------------|-----------------------|---------------------|
| Debt Securities              | 413.036.166           | 283.683.100         |
| Quoted in Stock Exchange     | 412.230.503           | 283.103.217         |
| Not Quoted in Stock Exchange | 805.663               | 579.883             |
| Share Certificates           | 1.030.428             | 403.034             |
| Quoted in Stock Exchange     | 3.127                 | 1.130               |
| Not Quoted in Stock Exchange | 1.027.301             | 401.904             |
| Provision for Impairment (-) | 18.393.429            | 13.928.977          |
| Total                        | 395.673.165           | 270.157.157         |

#### 7. Information Related to Loans

#### 7.1. Information on All Types of Loans and Advances Given to Shareholders and Employees of The Bank

|  | <b>Current Period</b> |          | Prior Period |          |
|--|-----------------------|----------|--------------|----------|
|  | Cash                  | Non-Cash | Cash         | Non-Cash |
| Direct Loans Granted to Shareholders   | -                     | -        | -            | -        |
| Granted loans to Legal Entity partners | -                     | -        | -            | -        |
| Granted loans to Individual partners   | -                     | -        | -            | -        |
| Indirect Loans Granted to Shareholders | -                     | -        | -            | -        |
| Loans Granted to Employees(1) (2)      | 1.476.723             | -        | 680.721      | -        |
| Total                                  | 1.476.723             | -        | 680.721      | -        |

<sup>&</sup>lt;sup>(1)</sup>Interest rediscount and interest accrual amounting TL 12.850 are not included (31 December 2021: Interest rediscount and interest accrual amounting TL 6.094 are not included).

<sup>(2)</sup> It mainly consists of collateral held in various banks for borrowings.

<sup>&</sup>lt;sup>(2)</sup>Since the balance of overdraft accounts related to employees amounting TL 44.832, is showed under Table 7.3. as overdraft accounts (real person), it is not included to the table above (31 December 2021: Since the balance of overdraft accounts related to employees amounting TL 32.334, is showed under Table 7.3. as overdraft accounts (real person), it is not included to the table above).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 7.2. Information About Standard Loans and Loans Under Close Monitoring (First and Second Group Loans) and Loans Under Restructuring

| Current Period                  |                | Loans Under Close Monitoring |                  |              |  |  |
|---------------------------------|----------------|------------------------------|------------------|--------------|--|--|
|                                 |                |                              | Loans under re   | estructuring |  |  |
|                                 |                | Not Under                    | Loans with       |              |  |  |
|                                 |                | the Scope of                 | revised contract |              |  |  |
| Cash Loans                      | Standard Loans | Restructuring                | terms            | Refinancing  |  |  |
| Non-Specialized Loans           | 913.250.392    | 11.492.774                   | 2.975.409        | 66.134.223   |  |  |
| Commercial Loans                | 581.587.522    | 7.459.699                    | 2.829.454        | 66.057.451   |  |  |
| Export Loans                    | 66.637.634     | 551.710                      | -                | -            |  |  |
| Import Loans                    | -              | -                            | -                | -            |  |  |
| Loans Given to Financial Sector | 15.755.785     | -                            | -                | -            |  |  |
| Consumer Loans                  | 177.044.650    | 2.395.648                    | 145.955          | 75.924       |  |  |
| Credit Cards                    | 71.697.802     | 1.082.951                    | -                | 848          |  |  |
| Other                           | 526.999        | 2.766                        | -                | -            |  |  |
| Specialized Lending (1)         | 228.426.244    | 2.147.318                    | 36.231           | 873.521      |  |  |
| Other Receivables               | -              | -                            | -                | -            |  |  |
| Interest Income Accruals        | 24.341.159     | 357.784                      | 65.246           | 2.549.658    |  |  |
| Total                           | 1.166.017.795  | 13.997.876                   | 3.076.886        | 69.557.402   |  |  |

<sup>(1)</sup> Agricultural loans to support farmers are shown in specialized loans.

| Prior Period                    |                | Loans                                      | Under Close Monitorii             | ng          |
|---------------------------------|----------------|--|-----------------------------------|-------------|
|                                 |                |  | Loans Under Res                   | structuring |
| Cash Loans                      | Standard Loans | Not Under<br>the Scope of<br>Restructuring | Loans with revised contract terms | Refinancing |
| Non-Specialized Loans           | 566.176.396    | 21.827.316                                 | 1.060.894                         | 46.423.145  |
| Commercial Loans                | 377.447.969    | 13.878.516                                 | 843.686                           | 46.271.295  |
| Export Loans                    | 8.496.269      | 181.335                                    | -                                 | -           |
| Import Loans                    | -              | -  | -                                 | -           |
| Loans Given to Financial Sector | 6.648.631      | -  | -                                 | -           |
| Consumer Loans                  | 139.705.521    | 5.242.855                                  | 217.208                           | 150.676     |
| Credit Cards                    | 31.310.393     | 2.369.584                                  | -                                 | 1.174       |
| Other                           | 2.567.613      | 155.026                                    | -                                 | -           |
| Specialized Lending (1)         | 104.062.560    | 3.789.550                                  | 38.766                            | 1.269.130   |
| Other Receivables               | -              | -  | -                                 | -           |
| Interest Income Accruals        | 13.081.851     | 816.949                                    | 38.443                            | 4.678.258   |
| Total                           | 683.320.807    | 26.433.815                                 | 1.138.103                         | 52.370.533  |

 $<sup>\</sup>ensuremath{^{\text{(1)}}}\mbox{Agricultural loans to support farmers are shown in specialized loans.}$ 

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|   | Current           | Period                          | Prior P           | Period                          |
|---|-------------------|---------------------------------|-------------------|---------------------------------|
| Expected Credit Loss of Stage 1 and Stage 2 | Standard<br>Loans | Loans Under<br>Close Monitoring | Standard<br>Loans | Loans Under<br>Close Monitoring |
| 12 Month Expected Credit Losses             | 7.710.927         | -                               | 2.159.100         | -                               |
| Significant Increase in Credit Risk         | -                 | 28.625.013                      | -                 | 14.764.508                      |

#### 7.3. Loans According to Maturity Structure

|                            |                | Loans under Close Monitoring  Loans Not Subject to Loans Und |               |
|----------------------------|----------------|--|---------------|
|                            |                |  |               |
| <b>Current Period</b>      | Standard Loans | Restructuring  | Restructuring |
| Short-term Loans           | 396.543.741    | 5.047.733  | 6.985.431     |
| Medium and Long-term Loans | 745.132.895    | 8.592.359  | 63.33.953     |

<sup>(°)</sup>Accruals are not included in the table.

|                            |                | Loans under Close Monitoring  Loans Not Subject to Loans Und |               |
|----------------------------|----------------|--|---------------|
|                            |                |  |               |
| Prior Period               | Standard Loans | Restructuring  | Restructuring |
| Short-term Loans           | 162.117.087    | 8.598.550  | 4.178.214     |
| Medium and Long-term Loans | 508.121.869    | 17.018.316   | 44.613.721    |

<sup>(\*)</sup>Accruals are not included in the table.

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#### 7.4. Information on Consumer Loans, Individual Credit Cards, Personnel Loans and Personnel Credit Cards

| Current Period                      | Short-Term | Medium and Long-Term | Total       |
|-------------------------------------|------------|----------------------|-------------|
| Consumer Loans-TL                   | 3.292.146  | 172.758.145          | 176.050.291 |
| Mortgage Loans                      | 18.499     | 112.301.081          | 112.319.580 |
| Automotive Loans                    | 96.909     | 7.747.143            | 7.844.052   |
| Consumer Loans                      | 3.176.738  | 52.709.921           | 55.886.659  |
| Other                               | -          | -                    | -           |
| Consumer Loans-Indexed to FC        | -          | -                    | -           |
| Mortgage Loans                      | -          | -                    | -           |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | -          | -                    | -           |
| Other                               | -          | -                    | -           |
| Consumer Loans-FC                   | 3.184      | 162.020              | 165.204     |
| Mortgage Loans                      | -          | 14.485               | 14.485      |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | 3.184      | 147.535              | 150.719     |
| Other                               | -          | -                    | -           |
| Retail Credit Cards-TL              | 31.231.156 | 442.363              | 31.673.519  |
| With Installment                    | 11.907.800 | 390.426              | 12.298.226  |
| Without Installment                 | 19.323.356 | 51.937               | 19.375.293  |
| Retail Credit Cards-FC              | 4.285      | -                    | 4.285       |
| With Installment                    | -          | -                    | -           |
| Without Installment                 | 4.285      | -                    | 4.285       |
| Personnel Loans-TL                  | 54.329     | 850.107              | 904.436     |
| Mortgage Loans                      | -          | 242                  | 242         |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | 54.329     | 849.865              | 904.194     |
| Other                               | -          | -                    | -           |
| Personnel Loans-Indexed to FC       | -          | -                    | -           |
| Mortgage Loans                      | -          | -                    | -           |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | -          | -                    | -           |
| Other                               | -          | -                    | -           |
| Personnel Loans-FC                  | -          | -                    | _           |
| Mortgage Loans                      | -          | -                    | -           |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | -          | -                    | -           |
| Other                               | -          | -                    | -           |
| Personnel Credit Cards-TL           | 562.180    | 9.753                | 571.933     |
| With Installment                    | 228.405    | 9.753                | 238.158     |
| Without Installment                 | 333.775    | -                    | 333.775     |
| Personnel Credit Cards-FC           | 354        | -                    | 354         |
| With Installment                    | -          | _                    | -           |
| Without Installment                 | 354        | -                    | 354         |
| Overdraft Accounts-TL (Real Person) | 2.542.246  | _                    | 2.542.246   |
| Overdraft Accounts-FC (Real Person) | -          | -                    |             |
|                                     |            |                      |             |

<sup>(1)</sup>TL 1.852.609 amounting of interest income rediscount and accrual is not included.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

| Prior Period                        | Short-Term   | Medium and Long-Term | Total       |
|-------------------------------------|--------------|----------------------|-------------|
| Consumer Loans-TL                   | 1.160.323    | 141.206.544          | 142.366.867 |
| Mortgage Loans (2)                  | 11.624       | 85.779.706           | 85.791.330  |
| Automotive Loans                    | 7.212        | 666.168              | 673.380     |
| Consumer Loans (2)                  | 1.141.487    | 54.760.670           | 55.902.157  |
| Other                               | -            | -                    | -           |
| Consumer Loans-Indexed to FC        | -            | -                    | -           |
| Mortgage Loans                      | -            | -                    | -           |
| Automotive Loans                    | -            | -                    | -           |
| Consumer Loans                      | -            | -                    | -           |
| Other                               | -            | -                    | -           |
| Consumer Loans-FC                   | 2.044        | 113.465              | 115.509     |
| Mortgage Loans                      | -            | 11.511               | 11.511      |
| Automotive Loans                    | -            | -                    | -           |
| Consumer Loans                      | 2.044        | 101.954              | 103.998     |
| Other                               | -            | -                    | -           |
| Retail Credit Cards-TL              | 17.032.219   | 219.848              | 17.252.067  |
| With Installment                    | 4.840.781    | 196.427              | 5.037.208   |
| Without Installment                 | 12.191.438   | 23.421               | 12.214.859  |
| Retail Credit Cards-FC              | 1.415        |                      | 1.415       |
| With Installment                    | -            | _                    |             |
| Without Installment                 | 1.415        |                      | 1.415       |
| Personnel Loans-TL                  | 20.826       | 425.907              | 446.733     |
| Mortgage Loans                      | -            | 74                   | 74          |
| Automotive Loans                    |              | -                    | -           |
| Consumer Loans                      | 20.826       | 425.833              | 446.659     |
| Other                               | -            | -                    | -           |
| Personnel Loans-Indexed to FC       |              |                      |             |
| Mortgage Loans                      |              |                      |             |
| Automotive Loans                    |              |                      |             |
| Consumer Loans                      |              |                      |             |
| Other                               |              |                      |             |
| Personnel Loans-FC                  |              |                      |             |
|                                     |              | -                    |             |
| Mortgage Loans                      |              |                      |             |
| Automotive Loans                    |              | -                    |             |
| Consumer Loans                      | <del>-</del> | -                    |             |
| Other                               |              | 7.016                | - 277.040   |
| Personnel Credit Cards-TL           | 226.732      | 7.216                | 233.948     |
| With Installment                    | 61.138       | 6.537                | 67.675      |
| Without Installment                 | 165.594      | 679                  | 166.273     |
| Personnel Credit Cards-FC           | 40           | -                    | 40          |
| With Installment                    | -            | -                    |             |
| Without Installment                 | 40           | -                    | 40          |
| Overdraft Accounts-TL (Real Person) | 2.387.151    | -                    | 2.387.151   |
| Overdraft Accounts-FC (Real Person) | -            | -                    |             |
| Total <sup>(1)</sup>                | 20.830.750   | 141.972.980          | 162.803.730 |
|                                     |              |                      |             |

<sup>&</sup>lt;sup>(1)</sup>TL 1.202.131 amounting of interest income rediscount and accrual is not included.

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#### 7.5. Information on Commercial Installment Loans and Corporate Credit Cards

| Current Period                                   | Short-Term | Medium and Long-Term | Total       |
|--|------------|----------------------|-------------|
| Installment Based Commercial Loans-TL            | 4.083.052  | 67.901.923           | 71.984.975  |
| Mortgage Loans                                   | 9.650      | 1.122.055            | 1.131.705   |
| Automotive Loans                                 | 143.109    | 3.135.466            | 3.278.575   |
| Consumer Loans                                   | 3.930.293  | 63.644.402           | 67.574.695  |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-Indexed to FC | -          | -                    | -           |
| Mortgage Loans                                   | -          | -                    | -           |
| Automotive Loans                                 | -          | -                    | -           |
| Consumer Loans                                   | -          | -                    | -           |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-FC            | 77.099     | 88.332.897           | 88.409.996  |
| Mortgage Loans                                   | -          | 5.108                | 5.108       |
| Automotive Loans                                 | -          | 2.842                | 2.842       |
| Consumer Loans                                   | 77.099     | 88.324.947           | 88.402.046  |
| Other  | -          | -                    | -           |
| Corporate Credit Cards-TL                        | 38.094.333 | 2.434.194            | 40.528.527  |
| With Installment                                 | 18.027.575 | 2.431.070            | 20.458.645  |
| Without Installment                              | 20.066.758 | 3.124                | 20.069.882  |
| Corporate Credit Cards-FC                        | 2.983      | -                    | 2.983       |
| With Installment                                 | -          | -                    | -           |
| Without Installment                              | 2.983      | -                    | 2.983       |
| Overdraft Account-TL (Legal Entity)              | 3.939.794  | -                    | 3.939.794   |
| Overdraft Account-FC (Legal Entity)              | -          | -                    | -           |
| Total <sup>(1)</sup>                             | 46.197.261 | 158.669.014          | 204.866.275 |

<sup>(1)</sup>Accrual and rediscount amounts related to loans are not included in the table.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

| Prior Period                                     | Short-Term | Medium and Long-Term | Total       |
|--|------------|----------------------|-------------|
| Installment Based Commercial Loans-TL            | 3.636.789  | 88.457.130           | 92.093.919  |
| Mortgage Loans                                   | 3.577      | 812.938              | 816.515     |
| Automotive Loans                                 | 128.475    | 2.621.274            | 2.749.749   |
| Consumer Loans                                   | 3.504.737  | 85.022.918           | 88.527.655  |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-Indexed to FC | -          | -                    | -           |
| Mortgage Loans                                   | -          | -                    | -           |
| Automotive Loans                                 | -          | -                    | -           |
| Consumer Loans                                   | -          | -                    | -           |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-FC            | 126.647    | 70.121.314           | 70.247.961  |
| Mortgage Loans                                   | -          | 6.864                | 6.864       |
| Automotive Loans                                 | -          | 1.582                | 1.582       |
| Consumer Loans                                   | 126.647    | 70.112.868           | 70.239.515  |
| Other  | -          | -                    | -           |
| Corporate Credit Cards-TL                        | 15.944.209 | 247.639              | 16.191.848  |
| With Installment                                 | 7.042.609  | 247.539              | 7.290.148   |
| Without Installment                              | 8.901.600  | 100                  | 8.901.700   |
| Corporate Credit Cards-FC                        | 1.833      | -                    | 1.833       |
| With Installment                                 | -          | -                    | -           |
| Without Installment                              | 1.833      | -                    | 1.833       |
| Overdraft Account-TL (Legal Entity)              | 1.463.188  | -                    | 1.463.188   |
| Overdraft Account-FC (Legal Entity)              | -          | -                    | -           |
| Total <sup>(1)</sup>                             | 21.172.666 | 158.826.083          | 179.998.749 |

<sup>(1)</sup> Accrual and rediscount amounts related to loans are not included in the table.

#### 7.6. Loans According to Types of Borrowers

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Public                            | 58.095.201     | 7.936.283    |
| Private                           | 1.167.240.911  | 736.711.474  |
| Interest Income Accruals of Loans | 27.313.847     | 18.615.501   |
| Total                             | 1.252.649.959  | 763.263.258  |

#### 7.7. Distribution of Domestic and Foreign Loans

|                                   | <b>Current Period</b> | <b>Prior Period</b> |
|-----------------------------------|-----------------------|---------------------|
| Domestic Loans                    | 1.214.493.519         | 736.873.161         |
| Foreign Loans                     | 10.842.593            | 7.774.596           |
| Interest Income Accruals of Loans | 27.313.847            | 18.615.501          |
| Total                             | 1.252.649.959         | 763.263.258         |

#### 7.8. Loans Granted to Investments in Associates and Subsidiaries

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Direct loans granted to subsidiaries and associates   | 5.664.719      | 4.147.452    |
| Indirect loans granted to subsidiaries and associates | -              | -            |
| Total   | 5.664.719      | 4.147.452    |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 7.9. Credit-Impaired Losses (Stage III)

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Loans and other receivables with limited collectability  | 748.202               | 352.969      |
| Loans and other receivables with doubtful collectability | 525.534               | 758.849      |
| Uncollectible loans and other receivables                | 10.345.961            | 11.036.943   |
| Total  | 11.619.697            | 12.148.761   |

#### 7.10. Information on Non-performing Loans (Net)

#### 7.10.1. Information on Non-performing Loans Restructured or Rescheduled and other Receivables

|                                     | Group III                         | Group IV                           | Group V             |
|-------------------------------------|-----------------------------------|------------------------------------|---------------------|
|                                     | Loans with limited collectibility | Loans with doubtful collectibility | Uncollectible loans |
| Current Period                      |                                   |                                    |                     |
| Gross amounts before the provisions | 39.880                            | 150.689                            | 1.266.024           |
| Restructured loans                  | 39.880                            | 150.689                            | 1.266.024           |
| Prior Period                        |                                   |                                    |                     |
| Gross amounts before the provisions | 176.132                           | 282.169                            | 1.629.295           |
| Restructured loans                  | 176.132                           | 282.169                            | 1.629.295           |

#### 7.10.2. Information on the Movement of Total Non-performing Loans

|                                    | Group III          | Group IV            | Group V       |
|------------------------------------|--------------------|---------------------|---------------|
|                                    | Loans with limited | Loans with doubtful | Uncollectible |
|                                    | collectibility     | collectibility      | loans         |
| Prior Period Ending Balance        | 997.656            | 1.688.208           | 12.454.767    |
| Additions (+)                      | 3.788.740          | 258.443             | 556.742       |
| Transfers from Other Categories of |                    |                     |               |
| Loans under Follow-Up (+)          | -                  | 2.592.786           | 2.667.228     |
| Transfers to Other Categories of   |                    |                     |               |
| Loans under Follow-Up (-)          | 2.592.786          | 2.667.228           | -             |
| Collections (-) <sup>(1)</sup>     | 1.151.212          | 842.822             | 4.049.631     |
| Write-offs (-)                     | -                  | -                   | -             |
| Sold                               | -                  | -                   | -             |
| Corporate and Commercial Loans     | -                  | -                   | -             |
| Consumer Loans                     | -                  | -                   | -             |
| Credit Cards                       | -                  | -                   | -             |
| Other                              | -                  | -                   | -             |
| Current Period End Balance         | 1.042.398          | 1.029.387           | 11.629.106    |
| Provision (-)                      | 748.202            | 525.534             | 10.345.961    |
| Net Balance on Balance Sheet       | 294.196            | 503.853             | 1.283.145     |

 $<sup>^{\</sup>mbox{\tiny (I)}}\mbox{It}$  includes transfers to first and second group loans amounting to TL 1.037.119

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 7.10.3. Information on Non-performing Loans Granted as Foreign Currency Loans

|                              | Group III                         | Group III Group IV                 | Group V                |
|------------------------------|-----------------------------------|------------------------------------|------------------------|
|                              | Loans with limited collectibility | Loans with doubtful collectibility | Uncollectible<br>loans |
| Current Period:              |                                   |                                    |                        |
| Period Ending Balance        | 92.929                            | 147.575                            | 2.566.709              |
| Provision (-)                | 92.721                            | 80.440                             | 2.536.973              |
| Net Balance on Balance Sheet | 208                               | 67.135                             | 29.736                 |
| Prior Period:                |                                   |                                    |                        |
| Period Ending Balance        | 11.725                            | 17.074                             | 3.105.191              |
| Provision (-)                | 4.494                             | 10.376                             | 3.027.593              |
| Net Balance on Balance Sheet | 7.231                             | 6.698                              | 77.598                 |

#### 7.10.4. Information on Gross and Net Loans Under Follow-up According to Borrowers

|  | Group III          | Group IV            | Group V       |
|--|--------------------|---------------------|---------------|
|  | Loans with limited | Loans with doubtful | Uncollectible |
|  | collectibility     | collectibility      | loans         |
| Current Period (Net)                             | 294.196            | 503.853             | 1.283.145     |
| Loans to Real Persons and Legal Entities (Gross) | 1.042.398          | 1.029.387           | 11.468.806    |
| Provisions (-)                                   | 748.202            | 525.534             | 10.185.661    |
| Loans to Real Persons and Legal Entities (Net)   | 294.196            | 503.853             | 1.283.145     |
| Banks (Gross)                                    | -                  | -                   | -             |
| Provisions (-)                                   | -                  | -                   | -             |
| Banks (Net)                                      | -                  | -                   | -             |
| Other Loans and Receivables (Gross)              | -                  | -                   | 160.300       |
| Provisions (-)                                   | -                  | -                   | 160.300       |
| Other Loans and Receivables (Net)                | -                  | -                   | -             |
| Prior Period (Net)                               | 644.687            | 929.359             | 1.417.824     |
| Loans to Real Persons and Legal Entities (Gross) | 997.656            | 1.688.208           | 12.298.052    |
| Provisions (-)                                   | 352.969            | 758.849             | 10.880.228    |
| Loans to Real Persons and Legal Entities (Net)   | 644.687            | 929.359             | 1.417.824     |
| Banks (Gross)                                    | -                  | -                   | -             |
| Provisions (-)                                   | -                  | -                   | -             |
| Banks (Net)                                      | -                  | -                   | -             |
| Other Loans and Receivables (Gross)              | -                  | -                   | 156.715       |
| Provisions (-)                                   | -                  | -                   | 156.715       |
| Other Loans and Receivables (Net)                | -                  | -                   | -             |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### 7.10.5. Information on Interest Accruals, Rediscount and Valuation Effect and Their Provisions Calculated for Non-Performing Loans Banks which Provide Expected Credit Loss According to TFRS 9

|   | Group III          | Group IV            | Group V       |
|---|--------------------|---------------------|---------------|
|   | Loans with limited | Loans with doubtful | Uncollectible |
|   | collectibility     | collectibility      | loans         |
| Current Period (Net)                        | 12.600             | 16.719              | 51.738        |
| Interest Accruals and Valuation Differences | 63.027             | 41.547              | 610.448       |
| Provisions (-)                              | 50.427             | 24.828              | 558.710       |
| Prior Period (Net)                          | 24.345             | 41.925              | 71.583        |
| Interest Accruals and Valuation Differences | 41.171             | 81.810              | 660.824       |
| Provisions (-)                              | 16.826             | 39.885              | 589.241       |

#### 7.11. Information on Expected Credit Loss

| Current Period                         | Stage 1   | Stage 2    | Stage 3     | Total       |
|--|-----------|------------|-------------|-------------|
| Balance at the Beginning of the Period | 2.159.100 | 14.764.508 | 12.148.761  | 29.072.369  |
| Additions during the Period            | 5.493.430 | 13.881.495 | 1.661.104   | 21.036.029  |
| Disposals (-)                          | (68.563)  | (667.060)  | (1.417.138) | (2.152.761) |
| Sales (-)                              | -         | -          | -           | -           |
| Write-offs (-)                         | -         | -          | -           | -           |
| Transfer to Stage 1                    | 380.410   | (156.483)  | (223.927)   | -           |
| Transfer to Stage 2                    | (224.958) | 853.302    | (628.344)   | -           |
| Transfer to Stage 3                    | (28.492)  | (50.749)   | 79.241      | -           |
| Balances at End of Period              | 7.710.927 | 28.625.013 | 11.619.697  | 47.955.637  |
| Prior Period                           | Stage 1   | Stage 2    | Stage 3     | Total       |
| Balance at the Beginning of the Period | 2.526.931 | 5.961.551  | 10.264.236  | 18.752.718  |
| Additions during the Period            | 112.369   | 8.716.458  | 2.792.329   | 11.621.156  |
| Disposals (-) <sup>(*)</sup>           | (349.530) | (208.420)  | (743.555)   | (1.301.505) |
| Sales (-)                              | -         | -          | -           | -           |
| Write-offs (-)                         | -         | -          | -           | -           |
| Transfer to Stage 1                    | 281.528   | (55.399)   | (226.129)   | -           |
| Transfer to Stage 2                    | (338.364) | 504.103    | (165.739)   | -           |
| Transfer to Stage 3                    | (73.834)  | (153.785)  | 227.619     | -           |

<sup>(1)</sup> It includes the provision cancellation of the loan amounting to USD 1.155 million collected during monitoring in the second stage. The amount related to the portion of the provision set aside in previous years has been accounted for in the "Other Operating Income" item, and the amount related to the portion set aside in the current year has been accounted for under the "Expected Loss Provisions Expenses" item.

2.159.100

14.764.508

12.148.761

29.072.369

#### 7.12. Information on Liquidating Policy of Uncollectible Loans and Other Receivables

Execution proceedings are carried out for the collection of receivables from loan services of the Bank's. During this process, tangible guarantees constituting guarantees of receivables of the Bank and assets of the debtor (s) are realized while receivables of the Bank are also tried to be collected and liquidated by means of administrative procedures. Transactions are performed within the context of legislation agreement, which ensures the collection of receivables through administrative channels. When the debtor offers exceed authorizations transferred to the Branch/Regional Management or includes matters outside the scope of current legislation agreements and the Branch/Regional Management submit favorable opinion to the Head Office regarding this issue, receivables should be restructured on a company/debtor basis in accordance with the decisions made by the related authorities.

**Balances at End of Period** 

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#### 7.13. Explanations on Write-Off Policy

The Bank writes off the receivables from its records with the actualized circumstances of deaths of the debtor and/or the related people, refusals of the heritage by the heritors within the legal time limits, becoming legally and effectively impossible of the collection of the receivable, and the given financial accountability decision on the related personnel of the considered receivable.

#### 8. Other Financial Assets Measured at Amortized Cost

#### 8.1. Information on Financial Assets Subject to Repurchase Agreements and those Given as Collateral/Blocked

#### Financial Assets Measured at Amortized Cost subject to repo transactions

|                                      | <b>Current Period</b> |           | Prior Period |           |
|--------------------------------------|-----------------------|-----------|--------------|-----------|
|                                      | TL                    | FC        | TL           | FC        |
| Government Bonds                     | 16.898.737            | 5.705.067 | 1.390.806    | 3.209.928 |
| Treasury Bills                       | -                     | -         | -            | -         |
| Other Government Debts               | -                     | -         | -            | -         |
| Bank Bonds and Bank Guaranteed Bonds | -                     | -         | -            | -         |
| Asset Backed Securities              | -                     | -         | -            | -         |
| Other                                | -                     | -         | -            | -         |
| Total                                | 16.898.737            | 5.705.067 | 1.390.806    | 3.209.928 |

#### Financial Assets Measured at Amortized Cost given as collateral or blocked

|   | Current P  | <b>Current Period</b> |         | eriod      |
|---|------------|-----------------------|---------|------------|
|   | TL         | FC                    | TL      | FC         |
| Bills                                   | 1.107.792  | -                     | -       | -          |
| Bonds and Similar Investment Securities | 57.126.063 | 36.259.758            | 607.105 | 25.626.356 |
| Other                                   | -          | -                     | -       | -          |
| Total                                   | 58.233.855 | 36.259.758            | 607.105 | 25.626.356 |

#### 8.2. Information on Government Debt Securities at Amortized Cost

|                                     | Current Period | <b>Prior Period</b> |
|-------------------------------------|----------------|---------------------|
| Government Bonds                    | 152.996.336    | 43.952.455          |
| Treasury Bills                      | 1.107.792      | -                   |
| Other Public Sector Debt Securities | 1.068.417      | 290.413             |
| Total                               | 155.172.545    | 44.242.868          |

#### 8.3. Information on Financial Assets Measured at Amortized Cost

|                              | Current Period | <b>Prior Period</b> |
|------------------------------|----------------|---------------------|
| Debt securities              | 159.351.477    | 44.583.816          |
| Quoted at Stock Exchange     | 155.172.545    | 44.242.868          |
| Unquoted at Stock Exchange   | 4.178.932      | 340.948             |
| Provision for Impairment (-) | -              | -                   |
| Total                        | 159.351.477    | 44.583.816          |

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 8.4. The Movements of Financial Assets Measured at Amortized Cost

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Beginning Balance                               | 44.583.816            | 29.686.696   |
| Foreign Currency Differences on Monetary Assets | 10.860.407            | 10.816.560   |
| Purchases During the Year <sup>(1)</sup>        | 105.683.154           | 6.870.391    |
| Disposals through Sales and Redemptions         | (1.775.900)           | (2.789.831)  |
| Provision for Impairment (-)                    | -                     | -            |
| Period End Balance                              | 159.351.477           | 44.583.816   |

<sup>(1)</sup> Accruals are shown in "Purchases During the Year".

#### 9. Information on Investments in Associates (Net)

#### 9.1. Information about Investment in Associates

|   |  |                  | The Bank's Share          |                       |
|---|--|------------------|---------------------------|-----------------------|
|   |  | Address          | Percentage, if Different, | The Bank's Risk Group |
|   | Description  | (City/Country)   | Voting Percentage (%)     | Share Percentage (%)  |
| 1 | Arap Türk Bankası A.Ş.                                 | İstanbul/Türkiye | 15,43                     | 15,43                 |
| 2 | Bileşim Finansal Teknolojiler ve Ödeme Sistemleri A.Ş. | İstanbul/Türkiye | 33,34                     | 33,34                 |

|   | Total<br>Assets <sup>(1)</sup> | Shareholders' | Total Non-<br>Current<br>Assets <sup>(1) (2)</sup> | Interest<br>Income <sup>(1)</sup> | Income from<br>Marketable<br>Securities <sup>(1)</sup> | Current Period<br>Profit/Loss <sup>(1)</sup> | Prior Period<br>Profit/Loss <sup>(1)</sup> | Fair<br>Value |
|---|--------------------------------|---------------|--|-----------------------------------|--|--|--|---------------|
| 1 | 11.442.014                     | 1.832.553     | 555.819  | 418.239                           | 223.101  | 213.492                                      | 160.336                                    | -             |
| 2 | 427.052                        | 333.016       | 107.306  | 37.667                            | -  | (18.467)                                     | (3.291)                                    | -             |

<sup>&</sup>lt;sup>(1)</sup>Current period financial information has been provided from unaudited financial statements as of 31 December 2022. Prior period profit/loss information has been provided from audited financial statements as of 31 December 2021.

#### 9.2. Information on Financial Associates

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Balance at the Beginning of the Period        | 88.846                | 88.846       |
| Movement During the Period                    | -                     | -            |
| Additions                                     | -                     | -            |
| Bonus Share Certificates                      | -                     | -            |
| Shares of Current Year Profits                | -                     | -            |
| Transfer (-)                                  | -                     | -            |
| Sales   | -                     | -            |
| Revaluation Increase                          | -                     | -            |
| Revaluation/Impairment                        | -                     | -            |
| Balance at the End of the Period              | 88.846                | 88.846       |
| Capital Commitments                           | -                     | -            |
| Share Percentage at the End of the Period (%) | -                     | -            |

<sup>(\*)</sup>The total of our non-financial associates is 128.021 TL. (31.12.2021: 64.058)

<sup>&</sup>lt;sup>(2)</sup>Total fixed assets include tangible and intangible assets.

<sup>(3)</sup> The share transfer agreement for the sale of the Bank's shares in Platform Ortak Kartlı Sistemler A.Ş., which was previously a subsidiary, to Türkiye Halk Bankası A.Ş. was signed on 21.06.2022 and all of the participation shares were transferred to Türkiye Halk Bankası A.Ş. has taken over.

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#### 9.3. Sectoral Information on Financial Associates and the Related Carrying Amounts

|                            | <b>Current Period</b> | Prior Period |
|----------------------------|-----------------------|--------------|
| Banks                      | 88.846                | 88.846       |
| Insurance Companies        | -                     | -            |
| Factoring Companies        | -                     | -            |
| Leasing Companies          | -                     | -            |
| Finance Companies          | -                     | -            |
| Other Financial Associates | -                     | -            |

#### 9.4. Subsidiaries Quoted to the Stock Exchange

None (31 December 2021: None).

#### 10. Information on Subsidiaries (Net)

#### 10.1. Information on Subsidiaries

Financial subsidiaries are followed in the unconsolidated financial statements at fair value within the scope of "Separate Financial Statements Türkiye Accounting Standard 27 (TAS 27)" in accordance with IFRS 9 Financial Instruments. Fair values were determined with the valuation reports prepared for these partnerships and were accounted under equity as of the valuation date.

|    | Description   | Address<br>(City/Country)   | The Bank's Share<br>Percentage-if<br>different Voting<br>Percentage (%) | The Bank's Risk Group<br>Share Percentage (%) |
|----|---|-----------------------------|---|---|
| 1  | Ziraat Yatırım Menkul Değerler A.Ş.   | İstanbul/Türkiye            | 99,60   | 99,60   |
| 2  | Ziraat Portföy Yönetimi A.Ş.  | İstanbul/Türkiye            | 74,90   | 99,80   |
| 3  | Ziraat Katılım Bankası A.Ş.   | İstanbul/Türkiye            | 100,00  | 100,00  |
| 4  | Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş.   | İstanbul/Türkiye            | 81,06   | 81,06   |
| 5  | Ziraat Girişim Sermayesi Yatırım Ortaklığı A.Ş.   | İstanbul/Türkiye            | 100,00  | 100,00  |
| 6  | Ziraat Teknoloji A.Ş.   | İstanbul/Türkiye            | 100,00  | 100,00  |
| 7  | Ziraat Finansal Teknolojiler Elektronik Para ve<br>Ödeme Hizmetleri A.Ş. <sup>(1)</sup> | İstanbul/Türkiye            | 100,00  | 100,00  |
| 8  | Ziraat Bank International A.G.  | Frankfurt/Germany           | 100,00  | 100,00  |
| 9  | Ziraat Bank BH d.d.   | Sarajevo/Bosnia Herzegovina | 100,00  | 100,00  |
| 10 | Ziraat Bank (Moscow) JSC  | Moscow/Russia               | 99,91   | 100,00  |
| 11 | Kazakhstan Ziraat Int. Bank   | Almaty/Kazakhstan           | 99,92   | 99,92   |
| 12 | Ziraat Bank Azerbaycan ASC  | Baku/Azerbaijan             | 99,98   | 100,00  |
| 13 | Ziraat Bank Montenegro AD   | Podgorica/Montenegro        | 100,00  | 100,00  |
| 14 | JSC Ziraat Bank Georgia   | Tiflis/Georgia              | 100,00  | 100,00  |
| 15 | Ziraat Bank Uzbekistan JSC  | Tashkent/Uzbekistan         | 100,00  | 100,00  |

<sup>&</sup>lt;sup>(1)</sup>The current paid-in capital of the Company, which was established with a capital of TL 200.000 in accordance with the decision of the Bank's Board of Directors dated 12.05.2022 and numbered 13/21, to operate in the field of Electronic Money and Payment Services is TL 50.000. The company, which was registered and announced on 23.08.2022, will start operating after the permission of the TCMB.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|    |                     | Shareholders' | Total Non-<br>Current | Interest   | Income<br>from<br>Marketable | Current<br>Period | Prior Period |            | Shareholder's equity amount |
|----|---------------------|---------------|-----------------------|------------|------------------------------|-------------------|--------------|------------|-----------------------------|
|    | <b>Total Assets</b> | Equity        | Assets                | Income     | Securities                   | Profit/Loss       | Profit/Loss  | Fair Value | needed                      |
| 1  | 2.199.603           | 1.239.093     | 5.270                 | 342.577    | -                            | 737.773           | 368.107      | 2.019.128  |                             |
| 2  | 433.740             | 368.028       | 8.769                 | 35.427     | -                            | 185.324           | 76.170       | 392.794    | _                           |
| 3  | 212.356.923         | 11.378.445    | 937.396               | 20.231.260 | 4.848.469                    | 3.840.272         | 558.689      | 8.820.209  | -                           |
| 4  | 20.662.426          | 19.399.779    | 19.811.521            | 27.611     | -                            | 10.945.313        | 1.320.242    | 21.486.762 | -                           |
| 5  | 2.226.444           | 2.224.779     | 667                   | 61.747     | -                            | 1.147.021         | 94.360       | 2.220.443  | -                           |
| 6  | 227.126             | 61.733        | 26.560                | 2.458      | 45                           | 42.177            | 1.704        | 84.959     | -                           |
| 7  | 50.000              | 50.000        | -                     | -          | -                            | -                 | -            | -          | -                           |
| 8  | 18.461.518          | 6.059.454     | 71.888                | 502.785    | 7.241                        | 534               | 122.424      | 2.464.601  | -                           |
| 9  | 13.020.442          | 1.653.056     | 106.106               | 241.108    | -                            | 31.973            | 10.962       | 529.278    | -                           |
| 10 | 3.097.061           | 1.121.145     | 45.097                | 204.377    | 1.168                        | 133.455           | 53.365       | 785.393    | -                           |
| 11 | 6.725.546           | 2.350.069     | 495.018               | 323.693    | -                            | (387.925)         | 56.483       | 1.847.545  | -                           |
| 12 | 5.732.518           | 1.094.215     | 257.781               | 226.946    | 15.253                       | 55.395            | 37.582       | 412.793    | -                           |
| 13 | 1.602.266           | 331.801       | 15.049                | 39.307     | 9.154                        | 155               | (30.082)     | 238.006    |                             |
| 14 | 1.394.888           | 460.923       | 45.849                | 63.398     | 627                          | 36.931            | 7.311        | 282.825    | -                           |
| 15 | 3.431.045           | 690.943       | 80.512                | 161.362    | 6.772                        | 108.789           | 38.731       | 446.260    | -                           |

<sup>(1)</sup>The amounts shown in the interest income column of Ziraat Katılım Bankası A.Ş. include profit share income.

<sup>&</sup>lt;sup>(2)</sup>The current period financial statement information of the subsidiaries is taken from the unaudited financial statements dated 31 December 2022 and the profit/loss figures for the previous period are taken from the unaudited financial statements dated 31 December 2021.

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Balance at the Beginning of the Period          | 20.558.487            | 13.901.878          |
| Movements During the Period                     | 21.387.548            | 6.656.609           |
| Additions to Scope of Consolidation             | -                     | -                   |
| Purchases                                       | 3.249.300             | 767.894             |
| Bonus Shares Obtained                           | 86.121                | 99.967              |
| Dividends from current year income              | -                     | -                   |
| Sales   | -                     | -                   |
| Revaluation Increase <sup>(1)</sup>             | 22.601.876            | 7.476.690           |
| Impairment Provision (-)                        | 4.549.749             | 1.687.942           |
| Transfer (-)                                    | -                     | -                   |
| Balance at the End of the Period <sup>(2)</sup> | 41.946.035            | 20.558.487          |
| Capital Commitments                             | -                     | -                   |
| Share percentage at the end of the period (%)   | -                     | -                   |

<sup>(</sup>Plncludes changes arising from conversion of subsidiaries, whose capitals are paid in Euro amounts, into TL at period end currency rate

<sup>(2)</sup>Non-financial subsidiaries amounting to TL 134.959 are not included in the table. (31.12.2021: Non-financial subsidiaries amounting to TL 51.826 are not included in the table.)

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 10.2. Sectoral Information on Financial Subsidiaries and the Related Carrying Amounts

|                              | Current Period | <b>Prior Period</b> |
|------------------------------|----------------|---------------------|
| Banks                        | 15.826.908     | 8.567.353           |
| Insurance Companies          | -              | -                   |
| Factoring Companies          | -              | -                   |
| Leasing Companies            | -              | -                   |
| Financing Companies          | -              | -                   |
| Other Financial Subsidiaries | 26.119.127     | 11.991.134          |

#### 10.3. Subsidiaries Quoted to the Stock Exchange

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Quoted at domestic stock exchanges      | 21.486.762            | 9.280.885    |
| Quoted at international stock exchanges | -                     | -            |

#### 11. Information on Entities Under Common Control (Joint Ventures)

Investments on entities under common control are monitored at fair value in the unconsolidated financial statements within the scope of "Separate Financial Statements Türkiye Accounting Standard 27 (TAS 27)" according to TFRS 9 Financial Instruments Standard. The fair values were determined with the valuation reports prepared for these joint ventures and were accounted under equity as of the valuation date.

| Entities under Common Control (Joint Ventures)(1) | Bank's<br>Share (%) | Bank's<br>Risk Group<br>Share (%) | Current<br>Assets | Non-<br>Current<br>Assets | Long Term<br>Liabilities | Income  | Expense |
|---|---------------------|-----------------------------------|-------------------|---------------------------|--------------------------|---------|---------|
| Turkmen Turkish Joint Stock Commercial            |                     |                                   |                   |                           |                          |         |         |
| Bank  | 50,00               | 50,00                             | 13.083.701        | 67.409                    | 15.326                   | 622.741 | 269.012 |

OInformation on entity under joint control is provided from the unaudited financial statements as of 31 December 2022.

#### 12. Information on Lease Receivables

The Bank has no financial lease receivables.

#### 13. Information on Derivative Financial Assets for Hedging Purposes

The Bank has no hedging derivative financial assets.

#### 14. Information on the Investment Property

None.

#### 15. Information on non-currents assets or disposal groups "held for sale" and "from discontinued operations

Bank does not have any discontinuing operations. The assets held for sale are composed of immovables acquired due to consumer, commercial and agricultural loans and immovables for which has no necessity of usage exists by the Bank. Those immovables considered for sales are announced at the web site of the Bank.

The total of the partnership shares acquired by the Bank due to its receivables is TL 415.578 (31 December 2021: TL 181.483). To be TL 12.446 (31 December 2021: TL 7.334) due to the personal receivables of the Bank, TL 4.980.515 (31 December 2021: TL 4.806.870) due to the trade receivables and TL 98.632 (31 December 2021: TL 121.636) due to the agricultural receivables. The total of the real estates acquired for the purpose of receivables is TL 5.091.593 and the total of other real estates held for sale is TL 1.325.408 (31 December 2021: TL 4.935.840), and the total of the movables acquired due to receivables is TL 21.287. (31 December 2021: TL 1.609). The net book value of the Bank's fixed assets held for sale acquired through fiduciary rights is TL 2.310.546 (31 December 2021: TL 1.551.212).

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#### 16. Explanations on Tangible Assets

|                           |            | Immovables           |           | Movables             | Leasing              | 041                |            |
|---------------------------|------------|----------------------|-----------|----------------------|----------------------|--------------------|------------|
|                           | Immovables | with Right<br>of Use | Movables  | with Right<br>of Use | Development<br>Costs | Other<br>Tangibles | Total      |
| Prior Period End          | ovabics    | 0.000                | 110141103 | 0.000                |                      | 1011910100         | 10141      |
| Cost                      | 6.250.005  | 834.218              | 1.828.003 | 218.638              | 275.752              | -                  | 9.406.616  |
| Accumulated Depreciation  |            |                      |           |                      |                      |                    |            |
| (-)                       | 931.843    | 170.075              | 1.238.517 | 143.533              | 265.533              | -                  | 2.749.501  |
| Impairment (-)            | 2.323      | -                    | -         | -                    | -                    | -                  | 2.323      |
| Net Book Value            | 5.315.839  | 664.143              | 589.486   | 75.105               | 10.219               | -                  | 6.654.792  |
| <b>Current Period End</b> |            |                      |           |                      |                      |                    |            |
| Net Book Value at the     |            |                      |           |                      |                      |                    |            |
| Beginning of the Period   | 5.315.839  | 664.143              | 589.486   | 75.105               | 10.219               | -                  | 6.654.792  |
| Change During the Period  |            |                      |           |                      |                      |                    |            |
| (Net)                     | 8.494.357  | 462.641              | 478.724   | 132.495              | 50                   | -                  | 9.568.267  |
| -Cost                     | (104.009)  | 434.794              | 895.214   | 168.161              | 2.272                | -                  | 1.396.432  |
| -Revaluation Differences  | 9.882.637  | -                    | -         | -                    | -                    | -                  | 9.882.637  |
| -Transfers (-)            | 1.325.408  | -                    | -         | -                    | -                    | -                  | 1.325.408  |
| -Depreciation (Net) (-)   | (38.892)   | (27.847)             | 416.490   | 35.666               | 2.222                | -                  | 387.639    |
| -Impairment (-)           | (2.245)    | -                    | -         | -                    | -                    | -                  | (2.245)    |
| Net Currency Translation  |            |                      |           |                      |                      |                    |            |
| from Foreign Subsidiaries | -          | -                    | -         | -                    | -                    | -                  | _          |
| Cost at Period End        | 14.703.225 | 1.269.012            | 2.723.217 | 386.799              | 278.024              | -                  | 19.360.277 |
| Accumulated Depreciation  |            |                      |           |                      |                      |                    |            |
| at Period End (-)         | 892.951    | 142.228              | 1.655.007 | 179.199              | 267.755              | -                  | 3.137.140  |
| Impairment (-)            | 78         | -                    | -         | -                    | -                    | -                  | 78         |
| Closing Net Book Value    | 13.810.196 | 1.126.784            | 1.068.210 | 207.600              | 10.269               | -                  | 16.223.059 |

17. The Impairment Provision Set or Cancelled in The Current Period According to The Asset Groups Not Individually Significant but Materially Affecting the Overall Financial Statements, and The Reason and Conditions for This

None.

18. Pledges, mortgages and other restrictions on the tangible assets, expenses arising from the construction for tangible assets, commitments given for the purchases of tangible assets

None.

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#### 19. Explanations on Intangible Assets

|                     |            | <b>Current Period</b> |           |                   | Prior Period |           |  |  |
|---------------------|------------|-----------------------|-----------|-------------------|--------------|-----------|--|--|
|                     |            | Accumulated           |           |                   | Accumulated  |           |  |  |
|                     | Book Value | Depreciation          | Net Value | <b>Book Value</b> | Depreciation | Net Value |  |  |
| Establishment Costs | 6.874      | 6.874                 | -         | 5.088             | 5.088        | -         |  |  |
| Goodwill            | -          | -                     | -         | -                 | -            | -         |  |  |
| Intangible Rights   | 3.208.972  | 936.371               | 2.272.601 | 2.045.998         | 680.903      | 1.365.095 |  |  |
| Total               | 3.215.846  | 943.245               | 2.272.601 | 2.051.086         | 685.991      | 1.365.095 |  |  |

Disclosures for book value, description and remaining useful life for a specific intangible fixed asset that is material to the financial statements:

None.

Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition:

None.

The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition:

None.

The book value of intangible fixed assets that are pledged or restricted for use:

None.

Amount of purchase commitments for intangible fixed assets:

None.

Information on revalued intangible assets according to their types:

None.

Amount of total research and development expenses recorded in income statement within the period if any:

None.

Positive or negative consolidation goodwill on entity basis:

Not applicable for the unconsolidated financial statements.

Information on Goodwill:

None.

20. Information on Deferred Tax Asset

None (31 December 2021: TL 1.519.079).

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 21. Information on Expected Credit Loss for Financial Assets

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Cash and Balances at Central Bank           | 3.958                 | 2.253        |
| Banks and Receivables from Money Markets    | 1.783                 | 1.604        |
| Financial Assets Measured at Amortized Cost | 21.499                | 6.019        |
| Other assets                                | 76.006                | 39.431       |
| Total                                       | 103.246               | 49.307       |

#### 22. Information on Other Assets

As of 31 December 2022 and 31 December 2021, other assets do not exceed 10% of the total assets excluding off-balance sheet commitments.

#### **II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES**

#### 1. Information on Deposits/Funds Collected

#### 1.1. Information on Maturity Structure of Deposits

| Current Period                 | Demand      | 7 Day Call<br>Accounts | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6 Months-<br>1 Year | 1 Year<br>and Over | Cumulative<br>Deposits | Total         |
|--------------------------------|-------------|------------------------|------------------|---------------|---------------|---------------------|--------------------|------------------------|---------------|
| Saving Deposits <sup>(*)</sup> | 128.264.260 | -                      | 17.521.519       | 222.771.598   | 19.102.610    | 8.532.376           | 19.995.801         | 148.528                | 416.336.692   |
| Foreign Currency               |             |                        |                  |               |               |                     |                    |                        |               |
| Deposits                       | 258.588.422 | -                      | 141.626.859      | 175.601.183   | 28.186.122    | 22.282.870          | 63.997.018         | 14.799                 | 690.297.273   |
| Residents in Türkiye           | 204.853.054 | -                      | 137.470.201      | 150.336.995   | 18.784.624    | 11.236.616          | 28.241.731         | 12.343                 | 550.935.564   |
| Residents on Abroad            | 53.735.368  | -                      | 4.156.658        | 25.264.188    | 9.401.498     | 11.046.254          | 35.755.287         | 2.456                  | 139.361.709   |
| Public Sector Deposits         | 19.931.009  | -                      | 101.367.318      | 10.148.460    | 797.037       | 727.651             | 7.615              | -                      | 132.979.090   |
| Commercial Inst.               |             |                        |                  |               |               |                     |                    |                        |               |
| Deposits                       | 76.001.456  | -                      | 101.681.473      | 92.964.817    | 4.251.238     | 18.892.065          | 2.110.247          | -                      | 295.901.296   |
| Other Inst. Deposits           | 5.337.693   | -                      | 5.502.521        | 17.896.309    | 3.320.224     | 67.784              | 319.228            | -                      | 32.443.759    |
| Precious Metals Deposit        | 78.364.129  | -                      | 1.890.618        | 10.529.097    | 983.185       | 523.067             | 571.394            | -                      | 92.861.490    |
| Interbank Deposits             | 8.296.037   | -                      | 42.960.484       | 8.245.071     | -             | 18.488.125          | 459.543            | -                      | 78.449.260    |
| The CBRT                       | 2.711.406   | -                      | -                | -             | -             | -                   | -                  | -                      | 2.711.406     |
| Domestic Banks                 | 375.551     | -                      | 39.786.877       | -             | -             | -                   | 402.578            | -                      | 40.565.006    |
| Foreign Banks                  | 2.394.674   | -                      | 312.061          | 8.245.071     | -             | 18.488.125          | 56.965             | -                      | 29.496.896    |
| Participation Banks            | 2.814.406   | -                      | 2.861.546        | -             | -             | -                   | -                  | -                      | 5.675.952     |
| Other                          | -           | -                      | -                | -             | -             | -                   | -                  | -                      | -             |
| Total                          | 574.783.006 | -                      | 412.550.792      | 538.156.535   | 56.640.416    | 69.513.938          | 87.460.846         | 163.327                | 1.739.268.860 |

<sup>(°)</sup>As of 31 December 2022, the balance of the deposit includes the amount of TL 83.323.364 Treasury Currency Protected Deposit, TL 83.778.421 CBRT Currency Protected Deposit and TL 16.200.004 YUVAM Account Deposit.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

|                         |             | 7 Day Call | Up to 1     | 1-3         | 3-6        | 6 Months-  | 1 Year     | Cumulative |             |
|-------------------------|-------------|------------|-------------|-------------|------------|------------|------------|------------|-------------|
| Prior Period            | Demand      | Accounts   | Month       | Months      | Months     | 1 Year     | and Over   | Deposits   | Total       |
| Saving Deposits         | 69.081.481  | -          | 12.341.347  | 106.372.892 | 23.985.121 | 2.673.848  | 7.565.839  | 181.935    | 222.202.463 |
| Foreign Currency        |             |            |             |             |            |            |            |            |             |
| Deposits                | 173.028.421 | -          | 49.157.167  | 160.231.048 | 25.048.802 | 15.563.665 | 51.786.493 | 15.469     | 474.831.065 |
| Residents in Türkiye    | 145.652.163 | -          | 47.805.777  | 140.021.008 | 17.513.749 | 7.925.055  | 23.353.389 | 13.806     | 382.284.947 |
| Residents on Abroad     | 27.376.258  | -          | 1.351.390   | 20.210.040  | 7.535.053  | 7.638.610  | 28.433.104 | 1.663      | 92.546.118  |
| Public Sector Deposits  | 13.981.623  | -          | 8.730.365   | 7.609.837   | 788.442    | 381.429    | 12.929     | -          | 31.504.625  |
| Commercial Inst.        |             |            |             |             |            |            |            |            |             |
| Deposits                | 23.812.359  | -          | 31.349.097  | 15.987.692  | 625.219    | 2.164.146  | 956.357    | _          | 74.894.870  |
| Other Inst. Deposits    | 2.774.107   | -          | 7.880.478   | 10.860.196  | 1.161.427  | 442.151    | 313.600    | _          | 23.431.959  |
| Precious Metals Deposit | 54.301.706  | -          | 1.279.645   | 9.197.319   | 770.292    | 469.926    | 447.656    | -          | 66.466.544  |
| Interbank Deposits      | 3.708.562   | -          | 29.940.583  | 5.466.808   | 26.430     | 9.629.879  | 6.582.827  | -          | 55.355.089  |
| The CBRT                | 349.015     | -          | -           | -           | -          | -          | -          | -          | 349.015     |
| Domestic Banks          | 289.262     | -          | 28.744.372  | 310.661     | -          | -          | 2.662.812  | -          | 32.007.107  |
| Foreign Banks           | 2.285.699   | -          | 113.667     | 5.156.147   | 26.430     | 9.629.879  | 3.920.015  | -          | 21.131.837  |
| Participation Banks     | 784.586     | -          | 1.082.544   | -           | -          | -          | -          | -          | 1.867.130   |
| Other                   | -           | -          | -           | -           | -          | -          | -          | -          | -           |
| Total                   | 340.688.259 | -          | 140.678.682 | 315.725.792 | 52.405.733 | 31.325.044 | 67.665.701 | 197.404    | 948.686.615 |

<sup>(\*)</sup>As of 31 December 2021, the balance of the deposit includes the amount of TL 13.001.011 Treasury Currency Protected Deposit and TL 2.696.662 CBRT Currency Protected Deposit products.

### 1.2. Information on Saving Deposits Under the Guarantee of the Saving Deposit Insurance Fund and Amounts Exceeding the Limit of the Deposit Insurance Fund

|  | Under the Gua<br>Deposit Insu |                     | Exceeding Deposit Insurance Limit |              |  |
|--|-------------------------------|---------------------|-----------------------------------|--------------|--|
| Saving Deposits                                    | <b>Current Period</b>         | <b>Prior Period</b> | <b>Current Period</b>             | Prior Period |  |
| Saving Deposits <sup>(1)</sup>                     | 217.359.340                   | 136.169.941         | 197.898.374                       | 85.235.756   |  |
| Foreign Currency Saving Deposits <sup>(1)</sup>    | 158.452.416                   | 119.403.684         | 344.415.016                       | 258.417.350  |  |
| Other Deposits in the form of Saving Deposits      | -                             | -                   | -                                 | -            |  |
| Foreign Branche's Deposits under the Guarantees of |                               |                     |                                   |              |  |
| Foreign Authority Insurance <sup>(2)</sup>         | 5.057.008                     | 3.353.517           | 2.838.629                         | 1.629.055    |  |
| Off-Shore Banking Regions' and under Foreign       |                               |                     |                                   |              |  |
| Authorities' Insurance                             | -                             | -                   | -                                 | -            |  |

<sup>(1)</sup>Related deposit balances do not include foreign branches.

(2) In Bulgaria and Greece, since both real person and legal entity's saving deposits are under the guarantee of insurance and since such balances included in insurance limit are calculated by the system, the legal entity saving deposits amounting to TL 2.643.374 and TL 35.817 respectively, cannot be decomposed by type and are therefore included in the table above (31 December 2021: TL 1.208.852 and TL 34.311).

In accordance with the Regulation on the Amendment of the Regulation on Deposits and Participation Funds Subject to Insurance and Premiums to be Collected by the Savings Deposit Insurance Fund, published in the Official Gazette dated 27 August 2022 and numbered 31936, all official institutions in the presence of credit institutions, except those belonging to credit institutions and financial institutions. deposits and participation funds are included in the scope of insurance. In line with this change, commercial deposits amounting to TL 26.393.503 covered by insurance are not included in the table. The portion of the said deposits exceeding the insurance limit is TL 699.147.186.

Based on the Council of Minister's decree dated 29 December 2003 and numbered 2003/6668, TL 434 (31 December 2021: TL 479) of demand deposits is not included in the above calculation, since the Bank paid the saving deposits amount attributable to T. İmar Bank T.A.S.

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1.3. Information on Saving Deposits/Real Persons' Private Current and Accession Accounts Not Related to Commercial Transactions in a Turkish Branch of The Bank Whose Head Office is Abroad, and Reasons if it is Covered in Where The Head Office is Located

The Bank's head office is located in Türkiye.

#### 1.4. Saving Deposits of Real Persons which are Not Under the Guarantee of Saving Deposit Insurance Fund

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Deposits and other Accounts in Branches Abroad                          | 12.805                | 12.236              |
| Deposits of Ultimate Shareholders and Their                             |                       |                     |
| Close Family Members  | -                     | -                   |
| Deposits of Chairman and Members of the Board of Directors,             |                       |                     |
| CEO, Executive Vice Presidents and Their Close Family Members           | 51.853                | 30.545              |
| Deposits Obtained through Illegal Acts Defined in the 282 <sup>nd</sup> |                       |                     |
| Article of the 5237 numbered Turkish Criminal Code dated                |                       |                     |
| September 26, 2004  | -                     | -                   |
| Saving Deposits in Banks Established in Türkiye Exclusively for         |                       |                     |
| Off-Shore Banking Activities  | -                     | -                   |

#### 2. Negative Differences Statement Regarding Trading Derivative Financial Assets

|                      | Current Per | riod      | <b>Prior Period</b> |           |  |
|----------------------|-------------|-----------|---------------------|-----------|--|
|                      | TL          | FC        | TL                  | FC        |  |
| Forward Transactions | 12.129      | 1.290     | 798.079             | 6.271     |  |
| Swap Transactions    | 218.585     | 2.834.279 | 404.820             | 2.309.871 |  |
| Futures Transactions | -           | -         | -                   | -         |  |
| Options              | -           | 89.836    | -                   | 71.878    |  |
| Other                | -           | -         | -                   | -         |  |
| Total                | 230.714     | 2.925.405 | 1.202.899           | 2.388.020 |  |

#### 3. Information on Banks and Other Financial Institutions

#### 3.1. General Information on Banks and Other Financial Institutions

|                                       | Current Pe | Prior Period |         |            |
|---------------------------------------|------------|--------------|---------|------------|
|                                       | TL         | FC           | TL      | FC         |
| Borrowings from CBRT                  | 10.208.007 | -            | -       | -          |
| Domestic Banks and Institutions       | 199.280    | 13.050.361   | 383.712 | 8.878.194  |
| Foreign Banks, Institutions and Funds | -          | 86.748.424   | 10.568  | 50.044.187 |
| Total                                 | 10.407.287 | 99.798.785   | 394.280 | 58.922.381 |

#### 3.2. Information on Maturity Structure of Borrowings

|                      | Current F  | Period     | Prior P | Prior Period |  |  |
|----------------------|------------|------------|---------|--------------|--|--|
|                      | TL         | FC         | TL      | FC           |  |  |
| Short-Term           | 10.406.512 | 6.285.936  | 382.907 | 3.654.798    |  |  |
| Medium and Long-Term | 775        | 93.512.849 | 11.373  | 55.267.583   |  |  |
| Total                | 10.407.287 | 99.798.785 | 394.280 | 58.922.381   |  |  |

### 3.3. Further Information is Disclosed for the Areas of Liability Concentrations. Main Liability Concentration Areas are Fund Suppliers, Sector Groups, or other Risk Concentration Criteria

75,24% of the Bank's total liabilities consist of deposits. Deposits have a diversified base and have steady structures. The Bank's liabilities are not subject to a significant concentration risk

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 4. Information on Money Market Borrowings

|  | <b>Current Period</b> |            | Prior Period |            |
|--|-----------------------|------------|--------------|------------|
|  | TL                    | FC         | TL           | FC         |
| From Domestic Transactions               | 21.024.860            | -          | 139.646.059  | -          |
| Financial Institutions and Organizations | 20.860.674            | -          | 139.473.430  | -          |
| Other Institutions and Organizations     | 125.400               | -          | 158.819      | -          |
| Real Person                              | 38.786                | -          | 13.810       | -          |
| From Overseas Operations                 | -                     | 64.037.829 | -            | 37.053.037 |
| Financial Institutions and Organizations | -                     | 40.090.932 | -            | 37.053.037 |
| Other Institutions and Organizations     | -                     | 23.946.897 | -            | -          |
| Real Person                              | -                     | -          | -            | -          |
| Total                                    | 21.024.860            | 64.037.829 | 139.646.059  | 37.053.037 |

#### 5. Information on Securities Issued

|                         | Current   | Current Period |           | Prior Period |  |
|-------------------------|-----------|----------------|-----------|--------------|--|
|                         | TL        | FC             | TL        | FC           |  |
| Bank Bills              | -         | 644.547        | -         | 97.988       |  |
| Asset-Backed Securities | -         | -              | -         | -            |  |
| Treasury Bonds          | 1.010.690 | 26.112.742     | 1.010.690 | 25.053.363   |  |
| Total                   | 1.010.690 | 26.757.289     | 1.010.690 | 25.151.351   |  |

### 6. If Other Foreign Liabilities exceed 10% of The Total Balance Sheet, Names and Amounts of Sub Accounts That Make Up At Least 20% of These

Other foreign liabilities do not exceed 10% of the total balance sheet.

#### 7. Information on Lease Liabilities (Net)

Information on lease liabilities represented in the table below.

|                   | Current Pe | Current Period |           | Prior Period |  |
|-------------------|------------|----------------|-----------|--------------|--|
|                   | Gross      | Net            | Gross     | Net          |  |
| Less than 1 Year  | 47.708     | 24.603         | 23.256    | 11.893       |  |
| Between 1-4 Years | 924.110    | 786.166        | 360.218   | 329.674      |  |
| More than 4 Years | 1.135.590  | 597.848        | 812.434   | 447.916      |  |
| Total             | 2.107.408  | 1.408.617      | 1.195.908 | 789.483      |  |

#### 8. Information on the Hedging Derivative Financial Liabilities

There are no hedging derivative financial liabilities.

#### 9. Information on Provisions

#### 9.1. Provisions Related with Principal Foreign Currency Decrease of Foreign Indexed Loans and Finance Leasing Receivables

There are no foreign exchange loss provisions on foreign curren cy indexed loans and financial lease receivables (31 December 2021: None).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 9.2. Liabilities on Employee Benefits Provision

#### 9.2.1. Termination benefit and Unused Vacation Rights

The Bank accounts for its vacation and retirement pay obligations in accordance with the TAS 19 "Employee Benefits". The vacation and retirement pay obligations recognized in the balance sheet represent the present value of the defined benefit obligation. As of 31 December 2022, unpaid vacation liability amounted to TL 746.797 and employment termination amounted to TL 5.997.944 represented under the "Employee Benefits Provision" in the financial statements (31 December 2021: unpaid vacation liability amounted to TL 368.105, and employment termination amounted to TL 1.355.145 are presented under the "Employee Benefits Provision" in the financial statements)

#### 9.2.2. Pension Rights

The technical balance sheet reports which are prepared in accordance with the principles Act numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, by using a technical interest rate of 9,80%, concluded that no technical deficit arises in the mentioned fund as of 31 December 2022 and 31 December 2021.

The liability related to Bank's benefits to be transferred to SSI as of the balance sheet date is expected payment to be made to SSI during the transfer. Actuarial parameters and results used in calculation of this amount reflects the Act's, numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, principles related to pension and health benefits to be transferred to SSI (9,80% real discount rate, etc.).

According to related Actuary Report, the Fund's surplus is TL 17.709.984 as of 31 December 2022 (31 December 2021: TL 10.235.620).

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Non Medical Assets           | 9.609.837      | 6.297.140    |
| Actual and Technical Overrun | 17.709.984     | 10.235.620   |

The principal actuarial assumptions used are as follows:

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Discount rate   |                       |                     |
| -Pension benefits transferable to SSI                 | 9,80%                 | 9,80%               |
| -Post employment medical benefits transferable to SSI | 9,80%                 | 9,80%               |

The CSO 1980 Female/Male mortality table is used to represent the expected mortality rates before and after retirement.

The distribution of fund assets is as follows:

|                        | Current Period | <b>Prior Period</b> |
|------------------------|----------------|---------------------|
| Bank placements        | 1.204.050      | 358.942             |
| Property and equipment | 940.000        | 495.566             |
| Marketable securities  | 7.272.413      | 5.417.571           |
| Other                  | 193.374        | 25.061              |
| Total                  | 9.609.837      | 6.297.140           |

#### 9.3. Information on Other Provision

Except for the requirements of the BRSA Accounting and Financial Reporting Legislation, the Bank's management has free provisions amounting to TL 3.710.000 of which TL 24.590.000 has been reserved in previous periods and TL 28.300.000 has been set aside in the current period. (31 December 2021: Except for the requirements of the BRSA Accounting and Financial Reporting Legislation, the Bank's management has free provisions amounting to TL 3.460.000 of which TL 250.000 has been reserved in previous periods and TL 3.710.000 has been set aside in the current period.)

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

Expected loss provisions for non-cash loans are TL 9.108.014. (31 December 2021: Expected loss provisions for non-cash loans are TL 3.285.225. The Bank has set aside a provision amounting to TL 110.500 for cases that have not been finalized yet. (31 December 2022: The Bank has set aside a provision amounting to TL 92.600 for cases that are not yet finalized). In addition, there are other provisions amounting to TL 4.475.512. (31 December 2021: Other provisions amounting to TL 248.937.)

#### 10. Explanations on Tax Liability

#### 10.1. Explanations on Current Tax Liability

#### 10.1.1. Information on Taxes Payable

As of 31 December 2022, the remaining corporate tax liability after deducting temporary taxes paid for the period is TL 5.909.763 (As of 31 December 2021, the remaining corporate tax liability after deducting temporary taxes paid for the period is TL 107.752).

#### 10.1.2. Information on Current Taxes Payable

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Corporate Tax Payable                     | 5.909.763      | 107.752      |
| Taxation on Income From Securities        | 527.578        | 407.297      |
| Property Tax                              | 5.640          | 3.716        |
| Banking Insurance Transactions Tax (BITT) | 785.989        | 444.573      |
| Foreign Exchange Transactions Tax         | 39.653         | 114.244      |
| Value Added Tax Payable                   | 125.560        | 41.867       |
| Other                                     | 272.208        | 91.426       |
| Total                                     | 7.666.391      | 1.210.875    |

#### 10.1.3. Information on Premium Payables

|  | <b>Current Period</b> | <b>Prior Period</b> |
|--|-----------------------|---------------------|
| Social Security Premiums Employee                    | 120                   | 62                  |
| Social Security Premiums-Employer                    | 153                   | 83                  |
| Bank Social Aid Pension Fund Premium-Employee        | 45.528                | 22.904              |
| Bank Social Aid Pension Fund Premium-Employer        | 66.725                | 33.563              |
| Pension Fund Membership Fees and Provisions-Employee | -                     | 4                   |
| Pension Fund Membership Fees and Provisions-Employer | 36                    | 15                  |
| Unemployment Insurance-Employee                      | 6.536                 | 1.641               |
| Unemployment Insurance-Employer                      | 13.075                | 3.284               |
| Other  | -                     | -                   |
| Total  | 132.173               | 61.556              |

#### 10.2. Information on Deferred Tax Liability

The Bank calculates and reflects deferred tax in accordance with the provisions of "Turkish Accounting Standard for Income Taxes" ("TAS 12") for taxable temporary differences that arise between the book value of an asset or liability and its tax basis determined in accordance with the tax legislation. In the calculation of deferred tax, enacted tax rates valid as of the balance sheet date are used in accordance with the current tax legislation.

Deferred tax assets consisting of deductible temporary differences are calculated on the condition that it is highly probable to benefit from these differences by earning taxable profit in the future. Calculated deferred tax receivables and deferred tax liabilities are shown in the financial statements by netting.

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Information on deferred taxes calculated in terms of deductible temporary differences, tax losses and tax deductions and exemptions are shown below.

|                                    | Current Period | Prior Period |
|------------------------------------|----------------|--------------|
| Deferred Tax Asset                 | 20.431.364     | 7.554.531    |
| Deferred Tax Liability             | 20.710.456     | 6.035.452    |
| Net Deferred Tax Asset/(Liability) | (279.092)      | 1.519.079    |
| Net Deferred Tax Income/(Expense)  | 10.166.137     | 171.215      |
|                                    | Current Period | Prior Period |
| Deferred Tax Asset                 | 20.431.364     | 7.554.531    |
| Expected Loss Provisions           | 11 070 0/1     | 7 207 261    |

| Deferred Tax Asset                     | 20.431.364 | 7.554.531 |
|--|------------|-----------|
| Expected Loss Provisions               | 11.039.041 | 3.807.261 |
| Expected Loss Provisions               | 1.686.185  | 355.693   |
| Securities Portfolio                   | 5.107.439  | 2.673.355 |
| Other                                  | 2.598.699  | 718.222   |
| Securities Portfolio                   | 20.710.456 | 6.035.452 |
| Financial Assets Valuation Differences | 18.706.247 | 5.502.708 |
| Real Estate Valuation Differences      | 1.853.995  | 499.970   |
| Other                                  | 150.214    | 32.774    |
| Net Deferred Tax Asset/(Liability)     | (279.092)  | 1.519.079 |

As of 31 December 2022, deferred tax income amounting to TL 10.166.137 (31 December 2021: TL 171.215) is in the profit/loss statement, deferred tax expense amounting to TL 11.964.308 (31 December 2021: TL 1.100.456 deferred tax income) is classified under equity.

#### 11. Information on liabilities related to non-current assets "held for sale" and "held from discontinued operations"

The Bank does not have any liabilities related to non-current assets "held for sale" and "held from discontinued operations".

#### 12. Information on Subordinated Loans

|   | Current P | Period     | Prior Pe | riod       |
|---|-----------|------------|----------|------------|
|   | TL        | FC         | TL       | FC         |
| Debt instruments to be included in additional capital calculation   | -         | 28.949.062 | -        | 21.427.601 |
| Subordinated loans  | -         |            | -        | -          |
| Subordinated debt instruments                                       | -         | 28.949.062 | -        | 21.427.601 |
| Debt instruments to be included in contribution capital calculation | -         | -          | -        | -          |
| Subordinated loans  | -         | -          | -        | -          |
| Subordinated debt instruments                                       | -         | -          | -        | -          |
| Total   | -         | 28.949.062 | -        | 21.427.601 |

<sup>&</sup>quot;Subordinated loans are explained in detail in the Note "Information on debt instruments included in the calculation of equity" in Section Four.

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 13. Information on Shareholders' Equity

#### 13.1. Presentation of Paid-In Capital

|                 | Current Period | Prior Period |
|-----------------|----------------|--------------|
| Common stock    | 34.900.000     | 13.100.000   |
| Preferred stock | -              | -            |

### 13.2. Amount of Paid-In Capital, Explanation as to Whether the Registered Share Capital System is Applied, if so the Amount of Registered Share Capital Ceiling

The Bank does not have a registered capital system.

#### 13.3. Capital Increases and Sources in the Current Period and Other Information Based on Increased Capital Share

The decision to increase the capital to TL 34.900.000 was approved at the Bank's Extraordinary General Assembly meeting held on 9 March 2022. It was announced in the Trade Registry Gazette numbered 10536. The accounting for the said capital increase was carried out on 14 March 2022, based on the permission obtained from the BRSA.

|               |                 |            | <b>Profit Reserves</b> | <b>Capital Reserves</b> |
|---------------|-----------------|------------|------------------------|-------------------------|
| Increase Date | Increase Amount | Cash       | Subject to Increase    | Subject to Increase     |
| 14 March 2022 | 21.800.000      | 21.800.000 | -                      | -                       |

#### 13.4. Other Information on Capital Increases and Increased Share Capital with Reserves within the Current Period

There is no share capital amount included in capital.

### 13.5. Information on Capital Commitments, the Purpose and the Sources Until the End of the Fiscal Year and the Subsequent Interim Period

The Bank has no capital commitments.

### 13.6. The effects of anticipations based on the financial figures for prior periods regarding the Bank's income, profitability and liquidity, and possible effects of these future assumptions on the Bank's equity due to uncertainties at these indicators

In the current period, the Bank follows its operations in line with the previous periods. The Bank's balance sheet has been managed with precaution by being affected by the interest, rate of exchange and credit risks at the minimum level. This helps to reduce the effects of fluctuations in the market to the Bank's performance and contributes to the profitability structure to be sustainable.

#### 13.7. Summary Information on Privileges Given to Shares Representing the Capital

The Bank has no preferred shares.

#### 13.8. Information on Marketable Securities Value Increase Fund

|   | <b>Current Period</b> |              | <b>Prior Period</b> |              |
|---|-----------------------|--------------|---------------------|--------------|
|   | TL                    | FC           | TL                  | FC           |
| From Associates, Subsidiaries, and Entities under |                       |              |                     |              |
| Common Control (Joint Ventures)                   | 21.648.593            | (5.781.840)  | 6.526.598           | (2.023.299)  |
| Financial Assets at Fair Value Through Other      |                       |              |                     |              |
| Comprehensive Income                              | 37.318.737            | (19.802.258) | 3.162.858           | (8.998.673)  |
| Foreign Exchange Difference                       | 5.838.443             | -            | 4.060.946           | -            |
| Total   | 64.805.773            | (25.584.098) | 13.750.402          | (11.021.972) |

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#### III. EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS

#### 1. Explanations on Off-Balance Sheet Commitments

#### 1.1. Nature and Amount of Irrevocable Loan Commitments

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Asset Purchase Commitments  | 38.863.491            | 24.260.963   |
| Subsidiaries and Associates Capital Contribution Commitments              | 150.000               | 3.150        |
| Loan Granting Commitments   | 51.525.638            | 22.888.073   |
| Commitments for Cheque Payments   | 10.117.968            | 6.609.633    |
| Commitments for Credit Card Expenditure Limits                            | 100.861.357           | 61.707.772   |
| Promotion Campaigns Commitments Relating to Credit Card and Bank Services | 162.372               | 101.762      |
| Other Irrevocable Commitments   | 24.846.437            | 22.536.938   |
| Total   | 226.527.263           | 138.108.291  |

### 1.2. A Nature and Amount of Possible Losses and Commitments Arising from the Off-Balance Sheet Items Including the Below Mentioned

The Bank has provided provision amounting to TL 9.108.014 for expected credit losses arising from the off-balance sheet items in the current period (31 December 2021: TL 3.285.225).

#### 1.2.1. Non-Cash Loans Including Guarantees, Acceptances, Financial Guarantees and Other Letter of Credits

|                      | Current Period | Prior Period |
|----------------------|----------------|--------------|
| Letters of Guarantee | 320.689.280    | 184.456.614  |
| Letters of Credit    | 67.420.943     | 60.172.624   |
| Bank Acceptances     | 12.202.745     | 11.934.551   |
| Endorsements         | 14.341.683     | 6.009.467    |
| Total                | 414.654.651    | 262.573.256  |

#### 1.2.2. Certain Guarantees, Temporary Guarantees, Surety Ships and Similar Transactions

|  | <b>Current Period</b> | <b>Prior Period</b> |
|--|-----------------------|---------------------|
| Letters of Certain Guarantees                  | 197.592.777           | 113.961.477         |
| Letters of Advance Guarantees                  | 55.127.711            | 29.420.428          |
| Letters of Temporary Guarantees                | 10.362.644            | 3.983.624           |
| Letters of Guarantees Given to Customs Offices | 4.308.628             | 1.830.957           |
| Other Letters of Guarantees                    | 53.297.520            | 35.260.128          |
| Total  | 320.689.280           | 184.456.614         |

#### 1.3. Explanations on Non-Cash Loans

#### 1.3.1. Total Non-Cash Loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans for Providing Cash Loans      | 42.693.247     | 30.904.082   |
| With Original Maturity of One Year or Less   | 24.259.594     | 18.644.642   |
| With Original Maturity of More than One Year | 18.433.653     | 12.259.440   |
| Other Non-Cash Loans                         | 371.961.404    | 231.669.174  |
| Total  | 414.654.651    | 262.573.256  |

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#### 1.3.2. Information on Sectoral Risk Concentrations of Non-Cash Loans

|                                      |             | Current Period |             |        |  |
|--------------------------------------|-------------|----------------|-------------|--------|--|
|                                      | TL          | (%)            | FC          | (%)    |  |
| Agricultural                         | 2.410.729   | 1,73           | 225.098     | 0,08   |  |
| Farming and Raising Livestock        | 1.532.709   | 1,10           | 129.936     | 0,05   |  |
| Forestry                             | 625.115     | 0,45           | -           | -      |  |
| Fishing                              | 252.905     | 0,18           | 95.162      | 0,03   |  |
| Manufacturing                        | 49.226.559  | 35,31          | 112.498.704 | 40,87  |  |
| Mining and Quarrying                 | 1.268.770   | 0,91           | 2.130.773   | 0,77   |  |
| Production                           | 40.265.033  | 28,88          | 99.049.334  | 35,99  |  |
| Electric, Gas and Water              | 7.692.756   | 5,52           | 11.318.597  | 4,11   |  |
| Construction                         | 30.122.481  | 21,61          | 88.782.279  | 32,26  |  |
| Services                             | 56.025.268  | 40,19          | 71.339.461  | 25,92  |  |
| Wholesale and Retail Trade           | 27.764.098  | 19,91          | 18.836.667  | 6,84   |  |
| Hotel, Food and Beverage Services    | 2.440.549   | 1,75           | 1.546.168   | 0,56   |  |
| Transportation and Telecommunication | 7.818.581   | 5,61           | 24.833.143  | 9,02   |  |
| Financial Institutions               | 13.083.440  | 9,38           | 18.862.179  | 6,85   |  |
| Real Estate and Leasing Services     | 4.245.129   | 3,04           | 6.542.868   | 2,38   |  |
| Self-employment Services             | -           | -              | -           | -      |  |
| Education Services                   | 279.145     | 0,20           | 308.563     | 0,11   |  |
| Health and Social Services           | 394.326     | 0,28           | 409.873     | 0,15   |  |
| Other                                | 1.631.911   | 1,17           | 2.392.161   | 0,87   |  |
| Total                                | 139.416.948 | 100,00         | 275.237.703 | 100,00 |  |

|                                      | Prior Period |        |             |        |
|--------------------------------------|--------------|--------|-------------|--------|
|                                      | TL           | (%)    | FC          | (%)    |
| Agricultural                         | 945.334      | 1,68   | 511.960     | 0,25   |
| Farming and Raising Livestock        | 665.531      | 1,18   | 163.941     | 0,08   |
| Forestry                             | 243.665      | 0,43   | 4.396       | -      |
| Fishing                              | 36.138       | 0,06   | 343.623     | 0,17   |
| Manufacturing                        | 13.548.809   | 24,12  | 95.828.615  | 46,43  |
| Mining and Quarrying                 | 499.113      | 0,89   | 1.393.083   | 0,67   |
| Production                           | 9.953.480    | 17,72  | 85.653.364  | 41,50  |
| Electric, Gas and Water              | 3.096.216    | 5,51   | 8.782.168   | 4,25   |
| Construction                         | 15.303.936   | 27,25  | 57.566.330  | 27,89  |
| Services                             | 25.271.295   | 45,00  | 52.003.602  | 25,19  |
| Wholesale and Retail Trade           | 11.663.940   | 20,77  | 15.662.640  | 7,59   |
| Hotel, Food and Beverage Services    | 466.041      | 0,83   | 1.787.542   | 0,87   |
| Transportation and Telecommunication | 3.935.910    | 7,01   | 19.032.839  | 9,22   |
| Financial Institutions               | 6.897.133    | 12,28  | 12.271.774  | 5,95   |
| Real Estate and Leasing Services     | 1.966.708    | 3,50   | 2.511.259   | 1,22   |
| Self-employment Services             | -            | -      | -           | -      |
| Education Services                   | 184.010      | 0,33   | 321.700     | 0,16   |
| Health and Social Services           | 157.553      | 0,28   | 415.848     | 0,20   |
| Other                                | 1.094.164    | 1,95   | 499.211     | 0,24   |
| Total                                | 56.163.538   | 100,00 | 206.409.718 | 100,00 |

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#### Information on the Non-Cash Loans Classified Under Group I and Group II

| <b>Current Period</b>    | Group       | l:          | Group II: |           |
|--------------------------|-------------|-------------|-----------|-----------|
|                          | TL          | FC          | TL        | FC        |
| Non-Cash Loans           | 137.497.166 | 266.108.903 | 1.790.419 | 7.858.132 |
| Letters of Guarantee     | 121.382.551 | 188.660.394 | 1.738.094 | 7.592.198 |
| Bank Acceptances         | 1.808.014   | 10.394.731  | -         | -         |
| Letters of Credit        | 1.445.582   | 65.653.093  | 1.325     | 255.941   |
| Endorsements             | 12.861.019  | 1.400.685   | 51.000    | 9.993     |
| Underwriting Commitments | -           | -           | -         | -         |
| Factoring Guarantees     | -           | -           | -         | -         |
| Other Commitments        |             |             |           |           |
| and Contingencies        | -           | -           | -         | _         |

| Prior Period                        | Group      | Group II:   |           |           |
|-------------------------------------|------------|-------------|-----------|-----------|
|                                     | TL         | FC          | TL        | FC        |
| Non-Cash Loans                      | 54.430.210 | 199.723.746 | 1.584.065 | 5.612.710 |
| Letters of Guarantee                | 51.471.598 | 124.803.193 | 1.553.430 | 5.418.818 |
| Bank Acceptances                    | 211.032    | 11.723.519  | -         | -         |
| Letters of Credit                   | 835.596    | 59.167.003  | 1.325     | 156.850   |
| Endorsements                        | 1.911.984  | 4.030.031   | 29.310    | 37.042    |
| Underwriting Commitments            | -          | -           | -         | -         |
| Factoring Guarantees                | -          | -           | -         | -         |
| Other Commitments and Contingencies | -          | -           | -         | -         |

#### 2. Explanations on Derivative Transactions

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Types of Trading Transactions                         |                |              |
| Foreign Currency Related Derivative Transactions: (I) | 622.823.111    | 410.454.995  |
| Forward Transactions                                  | 2.102.239      | 12.092.546   |
| Swap Transactions                                     | 605.339.890    | 388.366.019  |
| Futures Transactions                                  | 1.260.778      | -            |
| Option Transactions                                   | 14.120.204     | 9.996.430    |
| Interest Related Derivative Transactions (II)         | 105.383.188    | 84.644.944   |
| Forward Interest Rate Agreements                      | -              | -            |
| Interest Rate Swaps                                   | 105.383.188    | 84.644.944   |
| Interest Rate Options                                 | -              | -            |
| Interest Rate Futures                                 | -              | -            |
| Other Trading Derivative Transactions: (III)          | -              | -            |
| A. Total Trading Derivative Transactions (I+II+III)   | 728.206.299    | 495.099.939  |
| Types of Hedging Derivative Transactions              |                |              |
| Fair Value Hedges                                     | -              | -            |
| Cash Flow Hedges                                      | -              | -            |
| Foreign Currency Investment Hedges                    | -              | -            |
| B. Total Hedging Derivative Transactions              | -              | -            |
| Total Derivative Transactions (A+B)                   | 728.206.299    | 495.099.939  |

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(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

The Bank has no derivative instruments for hedging purposes. There are no unrealized transactions (those are estimated in the prior period and recognized based on this assumption; however, it is clear that those transactions would not be realized) or expense and income from agreements in the income statement in the current period.

| <b>Current Period</b>        | Up to 1 Month | 1-3 Months   | 3-12 Months  | 1-5 Years                               | Over 5 Years | Total                                   |
|------------------------------|---------------|--------------|--------------|---|--------------|---|
| Derivatives held for trading |               |              |              |   |              |   |
| Foreign exchange derivatives | 3.136.725     | (120.249)    | 262.625      |   | 2.256.898    | 5.535.999                               |
| -Inflow                      | 219.758.867   | 74.538.453   | 14.240.461   | 2.369.540                               | 3.272.234    | 314.179.555                             |
| -Outflow                     | (216.622.142) | (74.658.702) | (13.977.836) | (2.369.540)                             | (1.015.336)  | (308.643.556)                           |
| Interest rate derivatives    | -             | -            | -            | -                                       | -            | -                                       |
| -Inflow                      | _             | 65.000       | _            | 32.286.942                              | 20.339.652   | 52.691.594                              |
| -Outflow                     | _             | (65.000)     | -            | (32.286.942)                            | (20.339.652) | (52.691.594)                            |
| Derivatives held for hedging |               | (=====,      |              | (====================================== | (=======)    | (====================================== |
| Foreign exchange derivatives | -             | _            | -            | _                                       | -            | _                                       |
| -Inflow                      | -             | -            | -            | -                                       | -            | -                                       |
| -Outflow                     | -             | -            | -            | -                                       | -            | -                                       |
| Interest rate derivatives    | -             | _            | -            | _                                       | -            | _                                       |
| -Inflow                      | -             | -            | -            | -                                       | -            | _                                       |
| -Outflow                     | -             | -            | -            | -                                       | -            | _                                       |
| Total Inflow                 | 219.758.867   | 74.603.453   | 14.240.461   | 34.656.482                              | 23.611.886   | 366.871.149                             |
| Total Outflow                | (216.622.142) | (74.723.702) | (13.977.836) | (34.656.482)                            | (21.354.988) | (361.335.150)                           |
| Prior Period                 | Up to 1 Month | 1-3 Months   | 3-12 Months  | 1-5 Years                               | Over 5 Years | Total                                   |
| Derivatives held for trading |               |              |              |   |              |   |
| Foreign exchange derivatives | 6.650.672     | 670.981      | (436.849)    | -                                       | 1.267.129    | 8.151.933                               |
| -Inflow                      | 143.150.310   | 38.587.482   | 23.724.330   | 1.558.870                               | 2.282.472    | 209.303.464                             |
| -Outflow                     | (136.499.638) | (37.916.501) | (24.161.179) | (1.558.870)                             | (1.015.343)  | (201.151.531)                           |
| Interest rate derivatives    | -             | -            | -            | -                                       | -            | -                                       |
| -Inflow                      | 5.000         | 40.000       | 173.902      | 11.923.284                              | 30.180.286   | 42.322.472                              |
| -Outflow                     | (5.000)       | (40.000)     | (173.902)    | (11.923.284)                            | (30.180.286) | (42.322.472)                            |
| Derivatives held for hedging |               |              |              |   |              |   |
| Foreign exchange derivatives | -             | -            | -            | -                                       | -            | -                                       |
| -Inflow                      | -             | -            | -            | -                                       | -            | -                                       |
| -Outflow                     | -             | -            | -            | -                                       | -            | -                                       |
| Interest rate derivatives    | -             | -            | -            | -                                       | -            | -                                       |
| -Inflow                      | -             | -            | -            | -                                       | -            | -                                       |
| -Outflow                     | -             | -            | -            | -                                       | -            | -                                       |
| Total Inflow                 | 143.155.310   | 38.627.482   | 23.898.232   | 13.482.154                              | 32.462.758   | 251.625.936                             |
| Total Outflow                | (136.504.638) | (37.956.501) | (24.335.081) | (13.482.154)                            | (31.195.629) | (243.474.003)                           |

#### 3. Explanations on Contingent Assets and Liabilities

Provision is allocated for transactions with complete and accurate data that may influence the financial structure of the Bank and otherwise, provision is provided based on the estimations.

The Bank's liability resulting from the cheques given to its customers amount TL 10.117.968 (31 December 2021: TL 6.609.633).

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 4. Explanations on Services in the Name of Others

The Bank acts as an intermediary for purchases and sales of government securities on behalf of individuals and entities, conducts repo transactions, and provides custody services. The Bank does not provide consultancy and management services.

#### IV. EXPLANATIONS AND NOTES RELATED TO STATEMENT OF PROFIT OR LOSS

#### 1. Interest Income

#### 1.1. Information on Interest Income from Loans

|   | Current Pe  | riod       | Prior Period |            |  |
|---|-------------|------------|--------------|------------|--|
|   | TL          | FC         | TL           | FC         |  |
| Interest on Loans (1)                           | 101.259.337 | 20.466.950 | 61.660.537   | 11.134.067 |  |
| Short Term Loans                                | 38.181.202  | 2.361.313  | 17.028.291   | 922.407    |  |
| Medium and Long Term Loans                      | 61.426.667  | 18.105.635 | 43.666.580   | 10.211.660 |  |
| Interest on Loans Under Follow-up               | 1.651.468   | 2          | 965.666      | -          |  |
| Premiums from Resource Utilization Support Fund | -           | -          | -            | -          |  |

<sup>(1)</sup>Includes fees and commissions income on cash loans.

#### 1.2. Information on Interest Income on Banks

|   | <b>Current Period</b> |           | Prior Period |        |
|---|-----------------------|-----------|--------------|--------|
|   | TL                    | FC        | TL           | FC     |
| Central Bank of the Republic of Türkiye | 12.367                | -         | -            | -      |
| Domestic Banks                          | 95.642                | 2.072.525 | 5.782        | 12     |
| Foreign Banks                           | 118.505               | 104.967   | 108.515      | 22.338 |
| Headquarters and Branches Abroad        | -                     | -         | -            | -      |
| Total                                   | 226.514               | 2.177.492 | 114.297      | 22.350 |

#### 1.3. Information on Interest Income on Marketable Securities

|   | <b>Current Period</b> |            | Prior Perio | od        |
|---|-----------------------|------------|-------------|-----------|
| _   | TL                    | FC         | TL          | FC        |
| Financial Assets at Fair Value Through Profit or Loss | 651.669               | 3.926      | 338.221     | 2.868     |
| Financial Assets at Fair Value Through Other          |                       |            |             |           |
| Comprehensive Income                                  | 56.704.857            | 10.217.019 | 17.818.808  | 5.773.406 |
| Financial Assets Measured at Amortized Cost           | 25.659.928            | 2.172.609  | 2.118.949   | 1.387.857 |
| Total   | 83.016.454            | 12.393.554 | 20.275.978  | 7.164.131 |

#### 1.4. Information on Interest Income Received from Associates and Subsidiaries

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Interest Income from Associates and Subsidiaries | 280.558               | 225.624      |

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#### 2. Interest Expense

#### 2.1. Information of Interest Expense on Borrowings

|  | <b>Current Period</b> |           | <b>Prior Period</b> |           |
|--|-----------------------|-----------|---------------------|-----------|
| _  | TL                    | FC        | TL                  | FC        |
| Banks <sup>(1)</sup>                     | 327.245               | 2.845.005 | 127.159             | 1.042.675 |
| Central Bank of the Republic of Türkiye  | 121.783               | -         | -                   | -         |
| Domestic Banks                           | 124.284               | 450.868   | 65.283              | 184.958   |
| Foreign Banks                            | 81.178                | 2.394.137 | 61.876              | 857.717   |
| Foreign Headquarters and Branches Abroad | -                     | -         | -                   | -         |
| Other Institutions                       | -                     | -         | -                   | -         |
| Total                                    | 327.245               | 2.845.005 | 127.159             | 1.042.675 |

<sup>(1)</sup>Includes fees and commissions expenses on cash loans.

#### 2.2. Information on Interest Expense Given to Associates and Subsidiaries

|  | <b>Current Period</b> | <b>Prior Period</b> |
|--|-----------------------|---------------------|
| Interest Expenses Given to Subsidiaries and Associates | 141.312               | 255.217             |

#### 2.3. Information on Interest Expense Given on Securities Issued

|  | <b>Current Period</b> |           | Prior Period |           |
|--|-----------------------|-----------|--------------|-----------|
|  | TL                    | FC        | TL           | FC        |
| Interest Expenses on Securities Issued | 169.899               | 2.688.467 | 169.899      | 1.948.153 |

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#### 2.4. Maturity Structure of the Interest Expense on Deposits

| Current Period                      |         |            |            | Time D    | eposit       |             |            |            |
|-------------------------------------|---------|------------|------------|-----------|--------------|-------------|------------|------------|
|                                     | Demand  | Up to 1    | Up to 3    | Up to 6   |              | More Than 1 | Cumulative |            |
| Account Name                        | Deposit | Month      | Months     | Months    | Up to 1 Year | year        | Deposit    | Total      |
| TL                                  |         |            |            |           |              |             |            |            |
| Bank Deposit                        | -       | 4.418.268  | -          | -         | -            | _           | -          | 4.418.268  |
| Saving Deposit                      | -       | 1.632.419  | 24.971.205 | 3.599.179 | 852.769      | 3.433.057   | 16.027     | 34.504.656 |
| Public Sector Deposit               | 90      | 6.996.508  | 1.238.957  | 118.940   | 75.013       | 1.333       | -          | 8.430.841  |
| Commercial Deposit                  | 126     | 5.860.158  | 4.814.541  | 1.730.559 | 4.223.916    | 133.980     | -          | 16.763.280 |
| Other Deposit                       | -       | 537.182    | 1.885.048  | 275.010   | 52.737       | 48.422      | -          | 2.798.399  |
| Deposit with 7 Days<br>Notification | _       | -          | -          | -         | -            | -           | -          | -          |
| Total                               | 216     | 19.444.535 | 32.909.751 | 5.723.688 | 5.204.435    | 3.616.792   | 16.027     | 66.915.444 |
| FC                                  |         |            |            |           |              |             |            |            |
| Foreign Currency<br>Deposit         | 2.052   | 2.962.136  | 2.651.260  | 270.728   | 165.716      | 377.387     | 2          | 6.429.281  |
| Bank Deposit                        | 24      | 73.414     | 66.446     | -         | 89.852       | 58.197      |            | 287.933    |
| Deposit with 7 Days<br>Notification |         | 73.111     | -          | _         | -            | - 30.137    |            | -          |
| Precious Metal Deposits             |         | 7.320      | 45.467     | 4.156     | 2.287        | 2.452       | _          | 61.682     |
| Total                               | 2.076   | 3.042.870  | 2.763.173  | 274.884   | 257.855      | 438.036     | 2          | 6.778.896  |
| Grand Total                         | 2.292   | 22.487.405 | 35.672.924 | 5.998.572 | 5.462.290    | 4.054.828   | 16.029     | 73.694.340 |
|                                     |         |            |            |           |              |             |            |            |
| Prior Period                        |         |            |            | Time D    | eposit       |             |            |            |
|                                     | Demand  | Up to 1    | Up to 3    | Up to 6   |              | More Than 1 | Cumulative |            |
| Account Name                        | Deposit | Month      | Months     | Months    | Up to 1 Year | year        | Deposit    | Total      |
| TL                                  |         |            |            |           |              |             |            |            |
| Bank Deposit                        | -       | 4.142.850  | 1.653      | -         | -            |             | -          | 4.144.503  |
| Saving Deposit                      | -       | 1.662.616  | 16.516.063 | 3.706.752 | 406.207      | 1.109.198   | 13.679     | 23.414.515 |
| Public Sector Deposit               | 617     | 1.107.852  | 1.081.794  | 75.394    | 32.970       | 9.291       | -          | 2.307.918  |
| Commercial Deposit                  | 162     | 3.325.457  | 2.927.698  | 92.494    | 688.764      | 52.638      | -          | 7.087.213  |
| Other Deposit                       | 1       | 382.165    | 1.617.560  | 150.565   | 101.214      | 48.993      | -          | 2.300.498  |
| Deposit with 7 Days<br>Notification | -       | -          | -          | -         | -            | -           | -          | -          |
| Total                               | 780     | 10.620.940 | 22.144.768 | 4.025.205 | 1.229.155    | 1.220.120   | 13.679     | 39.254.647 |
| FC                                  |         |            |            |           |              |             |            | -          |
| Foreign Currency                    |         |            |            |           |              |             |            |            |
| Deposit                             | 3.515   | 210.719    | 1.056.927  | 124.748   | 97.033       | 277.680     | 3          | 1.770.625  |
| Bank Deposit                        | 56      | 2.548      | 43.297     | 1.338     | 21.751       | 61.678      | -          | 130.668    |
| Deposit with 7 Days<br>Notification | -       | -          | -          | -         | -            | -           | -          | -          |
| Precious Metal Deposits             | -       | 4.285      | 32.541     | 2.765     | 2.011        | 1.705       | -          | 43.307     |
| Total                               | 3.571   | 217.552    | 1.132.765  | 128.851   | 120.795      | 341.063     | 3          | 1.944.600  |
|                                     |         |            |            |           |              |             |            |            |

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#### 3. Explanations on Dividend Income

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Financial Assets at Fair Value Through Profit or Loss             | 805            | -            |
| Financial Assets at Fair Value Through Other Comprehansive Income | 41.040         | 29.810       |
| Other <sup>(1)</sup>  | 226.247        | 108.090      |
| Total   | 268.092        | 137.900      |

<sup>&</sup>lt;sup>(1)</sup>Shows the Bank's dividend income from subsidiaries, associates and entities under common control.

#### 4. Information on Trading Profit/Loss (Net)

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Profit                                      | 406.833.503    | 598.329.934  |
| Trading Gains on Securities                 | 2.497.241      | 667.393      |
| Profits on Derivative Financial Instruments | 9.852.505      | 8.676.925    |
| Foreign Exchange Profits                    | 394.483.757    | 588.985.616  |
| Loss (-)                                    | 404.918.169    | 609.373.711  |
| Trading Losses on Securities                | 125.495        | 17.886       |
| Losses on Derivative Financial Instruments  | 18.253.518     | 20.423.507   |
| Foreign Exchange Loss                       | 386.539.156    | 588.932.318  |

#### 5. Information on Other Operating Income

Significant proportion of other operating income consists of reversals from prior period provisions amounting to TL 4.669.931 and income from sales of assets amounting to TL 596.163 (31 December 2021: Significant proportion of other operating income consists of reversals from prior period provisions amounting to TL 3.209.919 and income from sales of assets amounting to TL 339.640).

#### 6. Expected Credit Loss and Other Provision Expense

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Expected Credit Loss Provisions                            | 29.545.406            | 14.956.143   |
| 12 Month Expected Credit Loss (Stage 1)                    | 9.797.720             | 199.488      |
| Significant Increase in Credit Risk (Stage 2)              | 15.326.057            | 9.860.998    |
| Non-Performing Loans (Stage 3)                             | 4.421.629             | 4.895.657    |
| Marketable Securities Impairment Expense                   | 4                     | 2            |
| Financial Assets at Fair Value through Profit or Loss      | -                     | -            |
| Financial Assets at Fair Value Through                     |                       |              |
| Other Comprehensive Income                                 | 4                     | 2            |
| Subsidiaries, Associates and Entities Under Common Control |                       |              |
| Impairment Provision                                       | -                     | -            |
| Associates   | -                     | -            |
| Subsidiaries   | -                     | -            |
| Entities Under Common Control                              | -                     | -            |
| Other <sup>(*)</sup>                                       | 28.794.108            | 374.146      |
| Total  | 58.339.518            | 15.330.291   |

 $<sup>\</sup>ensuremath{^{(^{\circ})}}TL$  24.590.000 free provision expense (31 December 2021: TL 250.000)

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#### 7. Information Related to Other Operating Expenses

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Reserve for Employee Termination Benefits  | 681.384        | 395.069      |
| Bank Social Aid Fund Deficit Provision   | -              | -            |
| Impairment Expenses of Tangible Assets   | 100            | 250          |
| Depreciation Expenses of Tangible Assets   | 772.189        | 520.530      |
| Impairment Expenses of Intangible Assets   | -              | -            |
| Goodwill Impairment Expense  | -              | -            |
| Amortization Expenses of Intangible Assets   | 226.378        | 144.050      |
| Impairment Expense of Equity Participations for which<br>Equity Method is Applied    | -              | -            |
| Impairment Expenses of Assets Held for Sale  | -              | -            |
| Depreciation Expenses of Assets Held for Sale  | -              | -            |
| Impairment Expenses for Non-Current Assets Held for Sale and Discontinued Operations | -              | -            |
| Other Operating Expenses   | 7.777.251      | 4.683.283    |
| Leasing Expenses Related to TFRS 16 Exceptions                                       | 104.297        | 87.052       |
| Maintenance Expenses   | 478.546        | 222.138      |
| Advertisement Expenses   | 467.555        | 281.527      |
| Other Expenses   | 6.726.853      | 4.092.566    |
| Loss on Sales of Assets  | 1.997          | 3.740        |
| Other <sup>(1)</sup>   | 6.266.849      | 3.571.251    |
| Total  | 15.726.148     | 9.318.173    |

<sup>(1)</sup> TL 2.689.851 of other items consists of Saving Deposit Insurance Fund accrual expense while TL 2.480.727 consists of taxes, duties and charges expense (31 December 2021: TL 1.792.478 of other items consists of Saving Deposit Insurance Fund accrual expense while, TL 1.251.672 consists of taxes, duties and charges expense.).

#### 8. Fees for Services Received from Independent Auditor/Independent Audit Firm

The fee information for the reporting period regarding the services received from the independent auditor or independent audit firm in accordance with the decision of the POA dated 26 March 2021 is given in the table below:

| Current Period | Prior Period |
|----------------|--------------|
| 24.073         | 13.039       |
| 1.310          | 272          |
| 1.402          | 877          |
| 1.517          | 596          |
| 28.302         | 14.784       |
|                | 28.302       |

<sup>(\*)</sup>The fee information is given over the amounts excluding VAT in the table.

<sup>(\*\*)</sup>Amounts are presented on a consolidated basis, including domestic and foreign subsidiaries of the Bank.

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#### 9. Information on Profit/Loss Before Tax from Continuing and Discontinuing Operations

The Bank does not have any discontinuing operations. The compositions of the profit/loss before tax from the continuing operations are following:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Net Interest Income                      | 121.482.897    | 39.767.734   |
| Net Fees and Commissions Income          | 13.124.251     | 5.450.874    |
| Other Operating Income                   | 7.735.953      | 4.444.305    |
| Dividend Income                          | 268.092        | 137.900      |
| Trading Profit/Loss (Net)                | 1.915.334      | (11.043.777) |
| Personnel Expenses (-)                   | 9.210.322      | 5.195.130    |
| Expected Credit Loss (-)                 | 29.545.406     | 14.956.143   |
| Other Provision Expenses (-)             | 28.794.112     | 374.148      |
| Other Operating Expenses (-)             | 15.726.148     | 9.318.173    |
| Profit/(Loss) From Continuing Operations | 61.250.539     | 8.913.442    |

#### 10. Information on Tax Provision for Continued and Discontinued Operations

As of 31 December 2022 TL 20.158.162 of the Bank's total tax provision expense amounting to TL 30.324.299 consists of current tax expense while remaining balances amounting to, TL 10.166.137 consists of deferred tax income. (As of 31 December 2021 TL 2.622.133 of the Bank's total tax provision expense amounting to TL 2.793.348 consists of current tax expense while remaining balances amounting to, TL 171.215 consists of deferred tax income.

#### 11. Explanation on Current Period Net Profit and Loss of Continued and Discontinued Operations

The Bank's net operating income after tax amounts to TL 41.092.377 (31 December 2021: TL 6.291.309).

#### 12. Information on Net Profit/Loss

### 12.1. Nature, Amount and Frequency of Income and Expenses Arising from Ordinary Banking Activities, if Required for the Understanding the Performance of the Bank in The Current Period

The Bank mainly utilizes its resources from domestic deposits on loans, securities and interbank operations. Besides, it obtains income via commissions taken from non-cash loans, other banking operations and insurance agencies.

#### 12.2. The Effect of the Change in Accounting Estimates to the Net Profit/Loss; Including the Effects to the Future Period, if any

As of the balance sheet date, there is no change in accounting estimates that may require further explanations in the current period

### 13. If Other Items in the Profit or Loss Statement Exceed 10% of the Profit or Loss Statement Total, Sub-Accounts Constituting At Least 20% of These Items are Shown Below

The "Other" statement under the "Fees and Commission Income" in the Profit or Loss Statement mainly consists of commissions received from credit card and fees and commissions received from banking transactions.

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#### V. EXPLANATIONS AND NOTES RELATED TO THE CHANGES IN SHAREHOLDERS' EQUITY

#### 1. Explanations on the Issuance of Shares:

The paid in capital of T.C. Ziraat Bank is TL 34.900.000. (31 December 2021: TL 13.100.000)

#### 2. Explanations on Profit Distribution:

With the decision taken at the Bank's Ordinary General Assembly Meeting dated 25 March 2022;

Pursuant to paragraph 1 of Article 33 of the Bank's Articles of Association regarding the determination, allocation and distribution of the net profit for the period; Allocating 5% (TL 314.565) of legal reserves from the net period profit of TL 6.291.309,

Within the scope of Article 5/1-e of the Corporate Tax Law No. 5520, TL 4.685, which is the portion associated with the period profit within 50% of the real estate sales income exemption base calculated according to the TPL, is to be followed until the end of the 5<sup>th</sup> year following the year of the sale. in accordance with the relevant law article, to be taken into a special fund account under shareholders' equity, and the remaining TL 5.972.059 to be transferred to extraordinary reserves,

From TL 63.699 resulting from real estate valuation differences and monitored in previous years' profit within the framework of the relevant TAS, 50% of the real estate sales income exemption base calculated according to the Tax Law within the scope of Article 5/1-e of the Corporate Tax Law No. 5520, with equity accounts. TL 20.963, which is the associated portion, is taken into the special fund account opened under the shareholders' equity in accordance with the relevant law to be followed up until the end of the 5<sup>th</sup> year following the year of the sale, 5% (TL 2.137) of legal reserves is set aside over the remaining TL 42.736, the remaining TL 40.599. It has been decided to transfer to extraordinary reserves.

The Bank plans to distribute the profit it earned in 2022 in line with its articles of association. However, as of the preparation date of the financial reports, no decision has been taken regarding profit distribution.

#### 3. Profit Reserves:

As of the balance sheet date, profit reserves are TL 73.956.519, legal reserves are TL 5.779.782 and extraordinary reserves are TL 68.176.737 (As of 31 December 2021, profit reserves are TL 67.627.159, legal reserves are TL 5.463.080 and extraordinary reserves are TL 62.164.079).

#### VI. EXPLANATIONS AND NOTES RELATED TO THE CASH FLOW STATEMENT

### 1. Explanations on the "Other" items and "The Effect of The Change in Foreign Currency on Cash and Cash Equivalent" item in the Cash Flow Statement:

Regarding operating profit before the change in banking activity assets and liabilities, TL 67.733.997 of the income amount, TL 179.020.646 mainly consists of the interests received from loans and securities, and TL 91.764.043 mostly consists of the interests given to deposits and money market transactions. (31 December 2021: Regarding operating profit before the change in banking activity assets and liabilities, TL 8.923.763 of the income amount, TL 87.832.699 mainly consists of the interests received from loans and securities, and TL 60.537.999 mostly consists of the interests given to deposits and money market transactions.) Other earnings mainly include net fee and commission income and other operating profits.

The effect of change in foreign exchange rates on cash and cash equivalents includes the foreign exchange differences resulted from the translations of cash and cash equivalents in foreign currencies into TL at the exchange rates prevailing at the beginning and end of the year and amounts to TL 4.383.503 income as of 31 December 2022 (31 December 2021: TL 1.232.458 expense).

Cash in TL, cash in foreign currency, Central Bank of the Republic of Türkiye, money in transit, bank cheques purchased and cash on money market operations are defined as "cash"; interbank money transactions placements having maturities less than three months, and time deposits in banks are defined as "cash equivalents".

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#### Period opening and end cash and cash equivalents balance

| Period Opening  | Current Period | Prior Period |
|---|----------------|--------------|
| Cash in TL and in Foreign Currency                      | 8.522.872      | 4.967.159    |
| Central Bank of the Republic of Türkiye and Other Banks | 86.862.983     | 29.673.828   |
| Money Market Operations                                 | 281.931        | 206.435      |
| Total Cash and Cash Equivalents                         | 95.667.786     | 34.847.422   |
| Period End  | Current Period | Prior Period |
| Cash in TL and in Foreign Currency                      | 15.127.187     | 8.522.872    |
| Central Bank of the Republic of Türkiye and Other Banks | 175.771.059    | 86.862.983   |
| Money Market Operations                                 | 5.377.473      | 281.931      |
| Total Cash and Cash Equivalents                         | 196.275.719    | 95.667.786   |

#### VII. EXPLANATIONS AND NOTES RELATED TO RISK GROUP THAT THE BANK BELONGS TO

1. Information on the Volume of Transactions Relating to the Bank's Risk Group, Outstanding Loan and Deposit Transactions and Profit and Loss of the Period

#### 1.1 Information on Loans of the Bank's Risk Group

| Subsidiaries, Associates and Entities Under Common Risk Group of the Bank Control (Joint Ventures) |           | Direct or In<br>Shareholders o |      | Other Real and Lo | _    |          |
|--|-----------|--------------------------------|------|-------------------|------|----------|
| <b>Current Period</b>  | Cash      | Non-cash                       | Cash | Non-cash          | Cash | Non-cash |
| Loans  |           |                                |      |                   |      |          |
| Beginning Balance  | 4.147.452 | 8.985.638                      | -    | -                 | -    | -        |
| Ending Balance   | 5.664.719 | 6.688.146                      | -    | -                 | -    | -        |
| Interest and Commissions Income  | 280.558   | 912                            | -    | -                 | -    | -        |

| Risk Group of the Bank          | Subsidiaries, A<br>and Entities Und<br>Control (Joint | ler Common | Direct or Ir<br>Shareholders o |          | Other Real and L | _        |
|---------------------------------|---|------------|--------------------------------|----------|------------------|----------|
| Prior Period                    | Cash  | Non-cash   | Cash                           | Non-cash | Cash             | Non-cash |
| Loans                           |   |            |                                |          |                  |          |
| Beginning Balance               | 2.513.483   | 7.410.848  | -                              | -        | -                | -        |
| Ending Balance                  | 4.147.452   | 8.985.638  | -                              | -        | -                | -        |
| Interest and Commissions Income | 225.624   | 541        | -                              | -        | -                | -        |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### 1.2. Information on Deposits of the Bank's Risk Group

| Risk Group of the Bank       | Subsidiaries, A<br>and Entities Und<br>Control (Joint | ler Common | Direct or Ind |        | Other Real and Leg |        |
|------------------------------|---|------------|---------------|--------|--------------------|--------|
|                              | Current   | Prior      | Current       | Prior  | Current            | Prior  |
| Deposits                     | Period  | Period     | Period        | Period | Period             | Period |
| Beginning Balance            | 3.495.970   | 1.674.595  | -             | -      | -                  | -      |
| Ending Balance               | 7.116.434   | 3.495.970  | -             | -      | -                  | -      |
| Interest Expense on Deposits | 141.312   | 255.217    | -             | -      | -                  | -      |

#### 1.3. Information on Forward and Option Agreements and Other Similar Agreements made with the Bank's Risk Group

|   | Subsidiaries, Associates<br>and Entities Under Common<br>Control (Joint Ventures) |                 | Direct or Indirect<br>Shareholders of the Bank |                 | Other Real and Legal Persons in the Risk Group |                 |
|---|---|-----------------|--|-----------------|--|-----------------|
|   | Current<br>Period   | Prior<br>Period | Current<br>Period                              | Prior<br>Period | Current<br>Period                              | Prior<br>Period |
| Transactions at fair value through Profit or Loss |   |                 |  |                 |  |                 |
| Beginning Balance                                 | 489.081   | 1.126.974       | -  | -               | -  | -               |
| Ending Balance                                    | 217.368   | 489.081         | -  | -               | -  | -               |
| Total Profit/Loss                                 | 45.529  | (33.187)        | -  | -               | -  | -               |
| <b>Risk Protection Oriented Processes</b>         |   |                 |  |                 |  |                 |
| Beginning Balance                                 | -   | -               | -  | -               | -  | -               |
| Ending Balance                                    | -   | -               | -  | -               | -  | -               |
| Total Profit/Loss                                 | -   | -               | -  | -               | -  | -               |

#### 1.4. Information Regarding Benefits Provided to the Bank's Key Management

Fees paid to the Bank's senior management amount to TL 24.604 (31 December 2021: TL 17.199).

#### VIII. EXPLANATIONS AND NOTES RELATED TO SUBSEQUENT EVENTS

With the Repeated paragraph 298 (Ç) added to the Tax Procedure Law No. 213 and the Provisional Article 32, it is possible for the taxpayers included in the scope to revalue their depreciable economic assets during periods when the conditions for making inflation adjustments are not met. In order to explain the revaluation transactions, the General Communiqué of the Tax Procedure Law no. 537 has been published, and for the enterprises that prepare their financial statements in accordance with the Türkiye Accounting Standards, the General Communiqué on the Tax Procedure Law with the line number 547 published in the Official Gazette dated 14 January 2023 and numbered 32073 (order no. 537). With the Communiqué Amending the According to the Communiqué, the Bank will be able to revaluate the immovables registered in its assets and other economic assets subject to depreciation, provided that the conditions in the Provisional Article 32 and Reiterated Article 298 (Ç) are met, and it will be able to pay the corporate tax on the base calculated according to the new values of these economic assets.

The consequences of earthquakes in Kahramanmaraş, which affected many cities, in the disaster area and throughout the country are closely followed. Efforts to be carried out by the Bank in order for social and economic life to return to normal are being concluded immediately.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

### IX. EXPLANATIONS AND NOTES RELATED TO DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN REPRESENTATIVES OF THE BANK

#### 1. Information on the Bank's Domestic and Foreign Branches and Foreign Representatives of The Bank

|  |        | Number of |                            |                     |                 |
|--|--------|-----------|----------------------------|---------------------|-----------------|
|  | Number | Employees | _                          |                     |                 |
| Domestic Branch <sup>(1)</sup>               | 1.733  | 24.388    |                            |                     |                 |
|  |        |           | Country of Incorporation   |                     |                 |
| Foreign Representative Office <sup>(2)</sup> | -      | -         | -                          |                     |                 |
|  |        |           |                            |                     | Statutory Share |
|  |        |           |                            | <b>Total Assets</b> | Capital         |
| Foreign Branch <sup>(2)</sup>                | 1      | 5         | 1- England                 | 22.518.932          | 1.262.174       |
|  | 5      | 5         | 2- Bulgaria                | 5.203.806           | 282.828         |
|  | 2      | 4         | 3- Iraq                    | 2.483.514           | 888.298         |
|  | 3      | 3         | 4- Greece                  | 2.354.822           | 659.525         |
|  | 1      | 2         | 5- Saudi Arabia            | 1.042.806           | 280.478         |
|  | 4      | 1         | 6- Kosovo                  | 2.896.667           | 399.712         |
|  | 8      | 36        | 7- T.R. of Northern Cyprus | 10.155.101          | 454.180         |
|  | 1      | 3         | 8- Bahrain                 | 75.499.372          | 93.493          |
| Off-Shore Banking Region Branches            | _      | -         | -                          | -                   | -               |

<sup>&</sup>lt;sup>(1)</sup>Includes the employees of the domestic branches, including the employees of head office and regional management.

### 2. Information on The Bank About Opening, Closing, Changing its Organization Considerably for Domestic and Foreign Branches and Foreign Representatives of The Bank:

In 2022, 8 new branches were opened in Türkiye and 2 branches were closed.

#### **SECTION SIX**

#### OTHER EXPLANATIONS

#### I. INFORMATION ON THE BANK'S RATING THAT HAS BEEN DETERMINED BY INTERNATIONAL RATING AGENCIES

Information on the assessment done by the international rating agencies Moody's Investors Service, Fitch Ratings and JCR Eurasia are as follows:

#### Moody's Investors Service: August 2022

| Outlook                                   | Stable    |
|---|-----------|
| Long term Foreign Currency Deposit        | B3        |
| Short term Foreign Currency Deposit       | Not-Prime |
| Long term Domestic Currency Deposit       | B3        |
| Short term Domestic Currency Deposit      | Not-Prime |
| Long term Issuer Rating Domestic Currency | B3        |
| Baseline Credit Assessment                | caa1      |
| Adjusted Baseline Credit Assessment       | caa1      |
|   |           |

<sup>&</sup>lt;sup>(2)</sup>Excluding the local employees of the foreign branches.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced unconsolidated financial statements originally issued in Turkish)

#### Fitch Ratings: July 2022

| Foreign Currency Long Term IDR  | B-       |
|---------------------------------|----------|
| Outlook                         | Negative |
| Foreign Currency Short Term IDR | В        |
| Local Currency Long Term IDR    | В        |
| Outlook                         | Negative |
| Local Currency Short Term IDR   | В        |
| National Long-Term Rating       | AA (tur) |
| Outlook                         | Stable   |
| Government Support Rating       | Ns       |
| Viability Rating                | b-       |
|                                 |          |

#### JCR Eurasia: January 2023

| Long Term International FC | BB        |
|----------------------------|-----------|
| Outlook                    | Negative  |
| Long Term International LC | BB        |
| Outlook                    | Negative  |
| Long Term National LC      | AAA (Trk) |
| Outlook                    | Stable    |
| Short Term National LC     | J1+ (Trk) |
| Outlook                    | Stable    |
|                            |           |

#### II. OTHER EXPLANATIONS ON THE BANK'S OPERATIONS

None.

#### **SECTION SEVEN**

#### **EXPLANATIONS ON INDEPENDENT AUDIT REPORT**

#### I. EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

The unconsolidated financial statements prepared as of 31 December 2022 and for the fiscal period ending on the same date have been prepared by PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. is subject to audit by the independent auditors' report dated 17 February 2023 is presented preceding the unconsolidated financial statements.

#### II. EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITOR

None.

# CONSOLIDATED FINANCIAL STATEMENTS, RELATED EXPLANATIONS AND NOTES AS OF 31 DECEMBER 2022 WITH AUDITOR'S REPORT

(Convenience translation of consolidated financial statements and related disclosures originally issued in Turkish, see note I. of section three)

#### INDEPENDENT AUDITOR'S REPORT

To the General Assembly of Türkiye Cumhuriyeti Ziraat Bankası Anonim Şirketi

#### A. Audit of the consolidated Financial Statements

#### 1. Qualified Opinion

We have audited the accompanying consolidated financial statements of Türkiye Cumhuriyeti Ziraat Bankası Anonim Şirketi (the "Bank"), and its subsidiaries (collectively referred to as the "Group"), which comprise the statement of consolidated balance sheet as at 31 December 2022, consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in shareholders' equity, consolidated statement of cash flows for the year then ended and the notes to the consolidated financial statements and a summary of significant accounting policies and consolidated financial statement notes.

In our opinion, except for the effect of the matter on the consolidated financial statements described in the basis for the qualified opinion section of our report, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the Banking Regulation and Supervision Agency ("BRSA") Accounting and Financial Reporting Legislation which includes "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by BRSA and Turkish Financial Reporting Standards ("TFRS") for those matters not regulated by the aforementioned regulations.

#### 2. Basis for Qualified Opinion

As explained in Section Five Part II. 9.3 of Explanations and Notes to the Consolidated Financial Statements; the accompanying consolidated financial statements as at 31 December 2022 include a free provision amounting to TL 29.304.000 thousand which consist of TL 3.730.000 thousand provided in prior periods, TL 25.574.000 thousand recognized in the current year by the Group management which is not within the requirements of BRSA Accounting and Financial Reporting Legislation.

Our audit was conducted in accordance with the "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We hereby declare that we are independent of the Group in accordance with the Ethical Rules for Independent Auditors (including Independence Standards) (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our qualified opinion.

#### 3. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Basis for Qualified Opinion Section we have determined the matters described below to be the key audit matters to be communicated in our report.

#### Kev Audit Matters

#### Expected credit losses for loans and receivables

The Group has total expected credit losses for loans and receivables amounting to TL 1.446.999.818 thousand in respect to total loans and receivables amounting to TL 54.354.709 thousand which represent a significant portion of the Group's total assets in its consolidated financial statements as at 31 December 2022. Explanations and notes related to expected credit losses provisions for loans and receivables are presented Section Three VII, Section Three VIII, Section Four III, Section Four VIII-3, Section Five I.7 and Section Five II-9 in the accompanying consolidated financial statements as at 31 December 2022.

The Group recognizes provision for impairment in accordance with "TFRS 9 Financial Instruments" ("TFRS 9") requirements effective in line with the "Regulation on the Procedures and Principles for Classification of Loans and Provisions to be Provided" as published in the Official Gazette dated 22 June 2016 numbered 29750. The Group exercises significant decisions using subjective judgement, interpretation and assumptions over when and how much to record as loan impairment.

To determine expected credit losses the Group determines stage classification of loans by identifying significant increase in credit risk with quantitative and qualitative assessments and identification of default events. The Group uses complex models derived from more than one system to determine significant increase in credit risk and calculate the expected loan loss provision. These models contain judgement and estimations in regard to forward looking estimations, scenarios of macroeconomic conditions and weighing of scenarios based on expert opinion. Information used in the individually or collectively assessment of expected credit loss such as historical loss experiences, current conditions and macroeconomic expectations should be supportable and appropriate.

Our audit was focused on this area due to existence of complex estimates and information used in the impairment assessment such as macro-economic expectations, current conditions, historical loss experiences; the significance of the loan balances; the classification of loans as per their credit risk (staging) and the importance of determination of the associated expected credit loss. Timely and correct identification of default event and significant increase in credit risk and level of judgements and estimations made by the management have significant impacts on the amount of impairment provisions for loans. Therefore, this area is considered as key audit matter.

#### How the key audit matter was addressed in the audit

With respect to stage classification of loans and receivables and calculation of expected credit losses, we have assessed policy, procedure and management principles of the Group within the scope of our audit. We tested the design and the operating effectiveness of relevant systems and processes implemented in accordance with these principles.

For important loan portfolios, we checked appropriateness of matters considered in methodology applied by the Group with TFRS 9 for calculation of the provision amount through stage classification of loans and receivables. For forward looking assumptions made by the Group's management in its expected credit losses calculations, we held discussions with management and evaluated the assumptions using publicly available information. Regarding expected credit losses methodology; we have assessed and tested appropriateness of model segmentation, lifetime probability of default model, exposure at default model, loss given default model and the approaches to reflecting reasonable and supportable forward looking expectations with our financial risk experts.

We have assessed expert judgment utilized in interpretation of supportable forward looking expectations (including macroeconomic factors).

Together with our financial risk experts, we evaluated and tested reasonableness of the changes in the expected credit loss allowance methodology made within the year and the performance of the impairment models used.

We have checked models used in determination of provisions for various loans and receivables portfolios with our financial risk experts by reperforming on a sample selection basis.

For a selected sample of loans and receivables, we checked expected credit losses determined based on individual assessment per Group's policy by means of supporting data, and evaluated appropriateness via communications with management.

We checked key data sources for data used in expected credit losses calculations. We tested reliability and completeness of the data used in expected credit losses calculations with our information systems specialists.

We checked accuracy of resultant expected credit losses calculations.

To assess appropriateness of the Group's determination of staging for credit risk for loans and receivables, identification of impairment and timely and appropriate provisioning for impairment we have performed loan review procedures based on a selected sample.

We evaluated the adequacy of the disclosures made in the consolidated financial statements regarding the provision for impairment of loans and receivables.

#### INDEPENDENT AUDITOR'S REPORT

#### **Kev Audit Matters**

#### Pension funds

Explanations on Valuation of T.C. Ziraat Bankası and T. Halk Bankası Members Pension and Relief Fund ("TZHEMSAN") Foundation are presented in the Section Three XVI in the accompanying consolidated financial statements as at 31 December 2022.

TZHEMSAN foundation ("Fund") is established in accordance with the Social Security Law numbered 506 article No 20 and is within the scope of Funds to be transferred to the Social Security Institution (SSI). The President of the Republic is authorized to determine the transfer date. The total obligation of the fund is estimated using separate methods and assumptions for benefits to be transferred and for non-transferrable benefits. The valuations of the pension obligations require significant judgement and technical expertise in choosing appropriate assumptions. Calculation of Fund liabilities include estimates and uncertain assumptions such as transferrable social benefits, discount rates, salary increases, economic and demographic assumptions. The Bank's management uses external actuaries for the purpose of valuations of Fund obligations.

During our audit, above mentioned fundamental assumption and estimates used in calculations of Fund obligations, uncertainty of the transfer date, technical interest rate determined by the law and significant impact from differentiation of these assumptions were taken into consideration, and this area is considered as key audit matter.

#### How the key audit matter was addressed in the audit

Within our audit we tested on a sample basis the accuracy of the employee data supplied by the Bank management to the external actuary firm for the purpose of evaluation of Fund obligations. In addition, we verified the existence and values of the Fund assets.

We examined whether significant changes in actuarial assumptions used in calculation, employee benefits in the period, plan assets and liabilities, and regulations related to valuations exist, and tested significant changes.

Through use of our actuarial specialist, we assessed the reasonableness of assumptions and evaluation made by the external actuaries in the calculation of the liability.

In addition to the above procedures, we have checked the disclosures made with respect to Fund obligations in the consolidated financial statements.

#### 4. Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the BRSA Accounting and Financial Reporting Legislation, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### 5. Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Assess the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

#### INDEPENDENT AUDITOR'S REPORT

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **B.** Other Responsibilities Arising From Regulatory Requirements

- 1. No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Bank's bookkeeping activities concerning the period from 1 January to 31 December 2022 period are not in compliance with the TCC and provisions of the Bank's articles of association related to financial reporting.
- 2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.

#### **Additional Paragraph for Convenience Translation**

BRSA Accounting and Financial Reporting Legislation explained in detail in Section Three differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board including the application of IAS 29-Financial Reporting in Hyperinflationary Economies as of 31 December 2022. Accordingly, the accompanying consolidated financial statements are not intended to present fairly the consolidated financial position, results of operations, changes in equity and cash flows of the Bank in accordance with IFRS.

PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müsavirlik A.S.

Didem Demer Kaya, SMMM Partner İstanbul, 17 February 2023

# THE CONSOLIDATED FINANCIAL REPORT OF TÜRKİYE CUMHURİYETİ ZİRAAT BANKASI A.Ş. AS OF 31 DECEMBER 2022

(Convenience Translation of Publicly Announced Consolidated Financial Statements and Related Disclosures With Auditor's Report Originally Issued in Turkish. See Note I. of Section Three)

The Bank's Headquarter Address: Hacıbayram Mahallesi Atatürk Bulvarı

No: 8 06050-Altındağ/ANKARA

Phone : (312) 584 20 00
Facsimile : (312) 584 49 63
Website : www.ziraatbank.com.tr

The consolidated financial report for the year ended prepared in accordance with the "Communiqué on the Financial Statements and Related Policies and Disclosures to be Publicly Announced" as regulated by the Banking Regulation and Supervision Agency, is consist of the section listed below:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON THE ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATIONS ON THE FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE GROUP
- EXPLANATIONS AND DISCLOSURES RELATED TO THE CONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDITOR'S REPORT

Within the framework of this financial report, our consolidated financial statements of subsidiaries, associates and entities under common control are as follows:

#### **DOMESTIC SUBSIDIARIES**

Ziraat Yatırım Menkul Değerler A.Ş. Ziraat Portföy Yönetimi A.Ş. Ziraat Katılım Bankası A.S.

Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş.

Ziraat Girişim Sermayesi Yatırım Ortaklığı A.Ş.

#### **FOREIGN SUBSIDIARIES**

Ziraat Bank International AG

Ziraat Bank BH d.d.

Ziraat Bank (Moscow) JSC

Kazakhstan Ziraat International Bank

Ziraat Bank Azerbaycan ASC Ziraat Bank Montenegro AD JSC Ziraat Bank Georgia Ziraat Bank Uzbekistan JSC

#### **ASSOCIATES**

Arap Türk Bankası A.Ş.

#### **ENTITIES UNDER COMMON CONTROL**

Turkmen Turkish Joint Stock Commercial Bank

The accompanying consolidated financial statements and notes to these financial statements for the year ended which are expressed, unless otherwise stated, in thousands of Turkish Lira have been prepared and presented based on the accounting books of the Bank in accordance with the Regulation on the Principles and Procedures Regarding Banks' Accounting and Keeping of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, and related appendices and interpretations of these, and have been independently audited.

Burhaneddin TANYERİ Alpaslan ÇAKAR Fazlı KILIÇ Chairman of the Board Member of the Board, CEO Member of the Board, Member of the Audit Committee Mahmut KAÇAR Emrah GÜNDÜZ Rehber BİRKAN Member of the Board, Assistant General Manager Banking Senior Vice President of Financial Member of the Audit Committee Operations and Corporate Communications Coordination and Reporting

For the questions regarding this financial report, contact details of the personnel in charge are presented below:

Name/Title : Menşure BEŞKAYA/Financial Statements Manager

Telephone Number : 0312 584 59 24 Fax Number : 0312 584 59 38

### **CONTENTS**

|             | Page   | e Number |
|-------------|--|----------|
| SECT        | TION ONE   |          |
| Gene        | eral Information about the Bank  |          |
|             | HISTORY OF THE PARENT BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS |          |
|             | TO LEGAL STATUS  | 306      |
| l.          | EXPLANATION ABOUT THE PARENT BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE PARENT BANK WHO ARE   |          |
|             | IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE |          |
|             | MATTERS (IF ANY) AND THE GROUP THE PARENT BANK BELONGS TO  | 306      |
| II.         | INFORMATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, CEO AND EXECUTIVE         |          |
|             | VICE PRESIDENTS, CHANGES IN THESE MATTERS (IF ANY) AND SHARES OF THE PARENT BANK THEY POSSESS    | 307      |
| V.          | INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO        |          |
|             | THE PARENT BANK  | 307      |
| V.          | SUMMARY INFORMATION ON THE PARENT BANK'S ACTIVITIES AND SERVICES                                 | 308      |
| VI.         | DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANK   | S        |
|             | AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO             |          |
|             | FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY     |          |
|             | OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS  | 308      |
| VII.        | CURRENT OR LIKELY, ACTUAL OR LEGAL BARRIERS TO IMMEDIATE TRANSFER OF EQUITY OR REPAYMENT OF      |          |
|             | DEBTS BETWEEN THE PARENT BANK AND ITS SUBSIDIARIES   | 308      |
| SECT        | TION TWO   |          |
| Cons        | solidated Financial Statements   |          |
|             | CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)-ASSETS                              | 160      |
| I.          | CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)-LIABILITIES                         | 161      |
| <br>II.     | CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS  | 162      |
| V.          | CONSOLIDATED STATEMENT OF PROFIT OR LOSS   | 164      |
| V.          | CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME                          | 165      |
| ۷I.         | CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  | 166      |
| VII.        | CONSOLIDATED STATEMENT OF CASH FLOWS   | 170      |
| VIII.       | CONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION  | 171      |
| SECT        | TION THREE   |          |
| Expla       | anations on Accounting Policies  |          |
|             | BASIS OF PRESENTATION  | 322      |
| l.          | EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND FOREIGN CURRENCY TRANSACTIONS        | 323      |
| II.         | INFORMATION ON CONSOLIDATED SUBSIDIARIES   | 324      |
| V.          | EXPLANATIONS ON FORWARD TRANSACTIONS, OPTIONS AND DERIVATIVE INSTRUMENTS                         | 325      |
| V.          | EXPLANATIONS ON INTEREST INCOME AND EXPENSE  | 326      |
| <b>/</b>  . | EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSE  | 326      |
| VII.        | EXPLANATIONS ON FINANCIAL ASSETS   | 326      |
| VIII.       | EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS   | 328      |
| Χ.          | EXPLANATIONS ON OFFSETTING FINANCIAL INSTRUMENTS   | 330      |
| Χ.          | EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS              | 330      |
| XI.         | INFORMATION ON NON-CURRENTS ASSETS OR DISPOSAL GROUPS "HELD FOR SALE" AND RELATED TO DISCONTINUE | D        |
|             | OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS                             | 331      |
|             | EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS   | 331      |
|             | EXPLANATIONS ON PROPERTY AND EQUIPMENT   | 332      |
|             | EXPLANATIONS ON INVESTMENT PROPERTIES  | 332      |
|             | EXPLANATIONS ON LEASING TRANSACTIONS  EVALUATIONS ON PROVISIONS CONTINCENT ASSET AND LIABILITIES | 332      |
|             | EXPLANATIONS ON PROVISIONS, CONTINGENT ASSET AND LIABILITIES                                     | 333      |
| ₹VII.       | EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS   | 334      |

|           | P  | age Number |
|-----------|--|------------|
| XVII      | I. EXPLANATIONS ON TAXATION  | 335        |
| XIX.      | EXPLANATIONS ON BORROWINGS   | 337        |
| XX.       | EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES   | 338        |
|           | EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES  | 338        |
|           | . EXPLANATIONS ON GOVERNMENT GRANTS  | 338        |
|           | I. CASH AND CASH EQUIVALENTS   | 338        |
|           | /. EXPLANATIONS ON SEGMENT REPORTING   | 338        |
| XXV.      | EXPLANATIONS ON OTHER MATTERS  | 338        |
| SEC       | TION FOUR  |            |
| Expl      | lanations Related to the Financial Position and Risk Management of the Bank  |            |
| I.        | EXPLANATIONS ON THE COMPONENTS OF CONSOLIDATED SHAREHOLDERS' EQUITY  | 338        |
| II.       | EXPLANATIONS ON THE CONSOLIDATED CREDIT RISK   | 346        |
| III.      | EXPLANATIONS ON THE CONSOLIDATED CURRENCY RISK   | 359        |
| IV.       | EXPLANATIONS ON THE CONSOLIDATED INTEREST RATE RISK  | 363        |
| V.        | EXPLANATIONS ON THE POSITION RISK OF CONSOLIDATED EQUITY INSTRUMENTS   | 366        |
|           | EXPLANATIONS ON CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO  | 367        |
|           | EXPLANATIONS ON CONSOLIDATED LEVERAGE RATIO  | 373        |
|           | EXPLANATIONS ON CONSOLIDATED RISK MANAGEMENT   | 374        |
| IX.       | EXPLANATIONS ON HEDGING PROCEDURES   | 401        |
| X.        | EXPLANATIONS ON CONSOLIDATED OPERATING SEGMENTS  EXPLANATIONS ON THE FAIR VALUE REALIZATION OF FINANCIAL ASSETS AND LIABILITIES                | 402<br>405 |
|           | EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ON ACCOUNT OF OTHER PARTIES   | 403        |
|           |  | 407        |
|           | TION FIVE  |            |
|           | lanations and Notes Related to Consolidated Financial Statements   |            |
| l.        | EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS  | 407        |
| II.       | EXPLANATIONS AND NOTES TO CONSOLIDATED LIABILITIES   | 428        |
| .<br> \ / | EXPLANATIONS AND NOTES TO CONSOLIDATED OFF-BALANCE SHEET ACCOUNTS  | 435        |
| IV.       | EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED PROFIT OR LOSS STATEMENT  EXPLANATIONS AND NOTES RELATED TO THE CHANGES IN SHAREHOLDERS' EQUITY | 439<br>445 |
| V.        | EXPLANATIONS ON CASH FLOW STATEMENTS   | 445        |
|           | EXPLANATIONS AND NOTES RELATED TO RISK GROUP THAT THE PARENT BANK BELONGS TO   | 446        |
|           | EXPLANATIONS AND NOTES RELATED TO POST-BALANCE SHEET MATTERS   | 447        |
| IX.       |  |            |
|           | REPRESENTATIVES OF THE PARENT BANK   | 447        |
| SEC       | TION SIX   |            |
| Othe      | er Explanations  |            |
| l.        | INFORMATION ON THE PARENT BANK'S RATING THAT HAS BEEN DETERMINED BY INTERNATIONAL RATING AGENCI  | IES 448    |
| II.       | OTHER EXPLANATIONS ON THE GROUP'S OPERATIONS   | 448        |
| SEC       | TION SEVEN   |            |
| Expl      | lanations on Independent Audit Report  |            |
| l         | EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT   | 449        |
|           | EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITOR   | 449        |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### **SECTION ONE**

#### **GENERAL INFORMATION ABOUT THE PARENT BANK**

### I. HISTORY OF THE PARENT BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS TO LEGAL STATUS

The foundation of Türkiye Cumhuriyeti Ziraat Bankası A.Ş. ("Ziraat Bankası" or "The Parent Bank") is based on Government Funds established in 1863. In 1883, Government Funds were replaced with Benefit Funds. The Parent Bank was officially established by the reorganization of the Benefit Funds in 1888, to grant loans to farmers, to accept interest-bearing deposits and to act as a moneylender and an intermediary for agricultural operations. All shares of the Parent Bank, which was given the authority to perform all banking activities, belonged to the Republic of Türkiye Prime Ministry Undersecretariat of Treasury ("Treasury") transferred to the Türkiye Wealth Fund with the decision of the Council of Ministers numbered 2017/9756 dated 24 January 2017. The Parent Bank's head office is located in Ankara.

II. EXPLANATION ABOUT THE PARENT BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE PARENT BANK WHO ARE IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY) AND THE GROUP THE PARENT BANK BELONGS TO

The total share capital of the Parent Bank is TL 34.900.000. This capital is divided into 34.900.000.000 registered share with a nominal value of TL 1 each and is fully paid. The Parent Bank's sole and controlling shareholder is the Turkish Wealth Fund.

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### III. INFORMATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, CEO AND EXECUTIVE VICE PRESIDENTS, CHANGES IN THESE MATTERS (IF ANY) AND SHARES OF THE PARENT BANK THEY POSSESS

| Name                              | Administrative Function                         |
|-----------------------------------|---|
| Members of the Board of Directors |   |
| Burhaneddin TANYERİ               | Chairman  |
| Alpaslan ÇAKAR                    | CEO and Member                                  |
| Veysi KAYNAK                      | Vice Chairman and Member                        |
| Dr. Ahmet GENÇ                    | Member  |
| Faruk ÇELİK                       | Member  |
| Fazlı KILIÇ                       | Member  |
| Feyzi ÇUTUR                       | Member  |
| Mahmut KAÇAR                      | Member  |
| Serruh KALELİ                     | Member  |
| Audit Committee Members           |   |
| Fazlı KILIÇ                       | Member  |
| Mahmut KAÇAR                      | Member  |
| <b>Executive Vice Presidents</b>  |   |
| Cüneyt SAĞLIK                     | Digital Banking and Payment Systems             |
| Emrah GÜNDÜZ                      | Banking Operations and Corporate Communications |
| Ferhat PİŞMAF                     | Corporate Banking                               |
| Mehmet Şükrü TAŞCI                | Credit Allocation and Management                |
| Recep TÜRK                        | Credit Risk Monitoring and Liquidation          |
| Yüksel CESUR                      | Retail Banking                                  |

The Parent Bank's Chairman and Members of the Board of Directors, Members of the Audit Committee, General Manager and Deputy General Managers do not own any shares of the Parent Bank.

#### IV. INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO THE PARENT BANK

|                     |                 | Percentage   |                |                      |  |  |  |  |
|---------------------|-----------------|--------------|----------------|----------------------|--|--|--|--|
| Name/Trade Name     | Amount of Share | of Share (%) | Paid-in Shares | <b>Unpaid Shares</b> |  |  |  |  |
| Türkiye Wealth Fund | 34.900.000      | 100          | 34.900.000     | -                    |  |  |  |  |

The Parent Bank's sole shareholder is the Türkiye Wealth Fund.

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#### V. SUMMARY INFORMATION ON THE PARENT BANK'S ACTIVITIES AND SERVICES

The purpose of activity of the Parent Bank is stated in articles of association as to perform all kinds of banking activities including acceptance of deposits. For this purpose, the Parent Bank can perform all sorts of operations, without prejudice to the provisions of banking regulations and other legislations, such as launching all kinds of cash and non-cash loans in terms of Turkish Lira and foreign currencies, acting as an intermediary in trade and issue of the financial instruments that are used in local and international markets, performing investment banking transactions, forwards dealing in domestic and foreign futures markets, providing funds from interbank money market, domestic and foreign markets, making all kinds of capital market transactions, acting as an intermediary in export and import transactions, acting as an agency for insurance and other financial institutions, participating in all sort of partnership that is founded by domestic or foreign banks or participated by them within the terms of the related legislation or establishing new partnerships for this purpose, performing all kinds of transactions, such as; acquiring limited real and personal claims like all kinds of movable and immovable goods, industrial and intellectual properties, right of usufruct, easement, superficies and disposing and transferring acquired properties and rights, placing pledge and mortgage on those properties and rights, releasing pledged and mortgaged items and declaring leasing agreements and sale commitments to the registry office.

As of 31 December 2022, the Parent Bank carries its activities with a grand total of 1.733 branches; (31 December 2021: 1.727 domestic branches) and branches abroad which are London branch in England, Baghdad and Arbil branches in Iraq, Athens, Komotini, and Xanthi branches in Greece, Sofia, Plovdiv, Kardzhali, Varna and Burgas branches in Bulgaria, Jeddah branch in Saudi Arabia, Prishtina, Prizren, Peja and Ferizaj branches in Kosovo, Bahrain branch in Bahrain, Lefkoşa, Girne, Güzelyurt, Gazimağusa, Gönyeli, Taşkınköy, Karaoğlanoğlu and İskele branches in Turkish Republic of Northern Cyprus, It operates with a total of 25 branches and a total of 1.758 branches.

The Parent Bank and the consolidated subsidiaries in Note III of Section Three are referred to "Group".

As of 31 December 2022, the Group has 27.794 employees (31 December 2021: 27.447).

VI. DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANKS AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS

According to Communiqué regarding the Preparation of the Consolidated Financial Statements and Turkish Accounting Standards, Arap Türk Bankası A.Ş., one of the associates of the Parent Bank, and Turkmen Turkish Joint Stock Commercial Bank, jointly controlled partnership of the Parent Bank, are accounted by using equity method in the consolidated financial statements of the Parent Bank.

As Ziraat Teknoloji A.Ş. and Ziraat Finansal Teknolojiler Elektronik Para ve Ödeme Hizmetleri A.Ş. are non-financial subsidiaries of the Bank, is not consolidated in the consolidated financial statements of the Bank in accordance with Communiqué of the Preparation Consolidated Financial Statements. Moreover, Bileşim Finansal Teknolojiler ve Ödeme Sistemleri A.Ş. are non-financial associates of the Bank which are kept at cost value are not consolidated in the consolidated financial statements. Central Oto Kiralama A.Ş., ZG Tarım Piyasaları A.Ş., which are subsidiaries of Ziraat Girişim Sermayesi Yatırım Ortaklığı A.Ş. and its subsidiaries, ZY Elektrikli Traktör San. ve Tic. A.Ş. and MESA İmalat Sanayi ve Ticaret A.Ş. as they are not financial institutions, they are not consolidated. All other associates and subsidiaries are fully consolidated.

With the Parent Bank's Extraordinary General Assembly Resolution dated 13 December 2022, it was decided to establish Ziraat Bank Education Foundation (Foundation). The Foundation was established on 30 December 2022 to carry the Bank's deep-rooted education experience, which has been going on for nearly 100 years, to a different point. The Parent Bank will continue to contribute to the Türkiye Banking Sector with the Education Foundation, which will become operational after the legal processes are completed.

VII. CURRENT OR LIKELY, ACTUAL OR LEGAL BARRIERS TO IMMEDIATE TRANSFER OF EQUITY OR REPAYMENT OF DEBTS BETWEEN THE PARENT BANK AND ITS SUBSIDIARIES

None.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### **SECTION TWO**

#### **Consolidated Financial Statements**

- I. Consolidated Balance Sheet (Statement of Financial Position)-Assets
- II. Consolidated Balance Sheet (Statement of Financial Position)-Liabilities
- III. Consolidated Statement of Off-Balance Sheet Commitments
- IV. Consolidated Statement of Profit or Loss
- V. Consolidated Statement of Profit or Loss and Other Comprehensive Income
- VI. Consolidated Statement of Changes in Shareholders' Equity
- VII. Consolidated Statement of Cash Flows
- VIII. Statement of Profit Distribution

# CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

| I- CON              | SOLIDATED BALANCE SHEET (STATEMENT OF   | Note<br>(Section | 71                 | Current Period<br>December 2022 | 2                           | 3                         | Prior Period<br>1 December 202 | 1                                    |
|---------------------|---|------------------|--------------------|---------------------------------|-----------------------------|---------------------------|--------------------------------|--------------------------------------|
|                     | CIAL POSITION)  | Five I)          | TL                 | FC                              | Total                       | TL                        | FC                             | Total                                |
|                     | ASSETS  |                  |                    |                                 |                             |                           |                                |                                      |
| I.                  | FINANCIAL ASSETS (NET)  |                  | 259.914.301        | 639.391.596                     | 899.305.897                 | 165.396.524               | 401.313.694                    | 566.710.218                          |
| 1.1                 | Cash and Cash Equivalents   |                  | 41.328.380         | 397.543.289                     | 438.871.669                 | 27.946.723                | 218.366.784                    | 246.313.507                          |
| 1.1.1               | Cash and Balances with Central Bank   | (1)              | 34.559.591         | 369.418.501                     | 403.978.092                 | 26.386.921                | 201.162.438                    | 227.549.359                          |
| 1.1.2               | Banks   | (4)              | 511.944            | 28.145.159                      | 28.657.103                  | 765.446                   | 16.770.195                     | 17.535.641                           |
| 1.1.3               | Money Market Receivables  |                  | 6.283.112          | -                               | 6.283.112                   | 799.134                   | 450.634                        | 1.249.768                            |
| 1.1.4               | Expected Loss Provision (-)   |                  | 26.267             | 20.371                          | 46.638                      | 4.778                     | 16.483                         | 21.261                               |
| 1.2                 | Financial Assets at Fair Value Through Profit<br>or Loss  | (2)              | 4.933.872          | 31.141.244                      | 36.075.116                  | 2.020.029                 | 26.531.093                     | 28.551.122                           |
| 1.2.1               | Government Debt Securities  |                  | 218.920            | 29.826.133                      | 30.045.053                  | 154.528                   | 25.561.364                     | 25.715.892                           |
| 1.2.2               | Equity Investments  |                  | 98.791             |                                 | 98.791                      | 25.041                    |                                | 25.041                               |
| 1.2.3               | Other Financial Assets  |                  | 4.616.161          | 1.315.111                       | 5.931.272                   | 1.840.460                 | 969.729                        | 2.810.189                            |
| 1.3                 | Financial Assets at Fair Value Through Other<br>Comprehensive Income                            | (5),(6)          | 210.384.316        | 205.114.691                     | 415.499.007                 | 124.979.090               | 154.798.964                    | 279.778.054                          |
| 1.3.1               | Government Debt Securities  |                  | 208.910.220        | 203.834.751                     | 412.744.971                 | 123.483.145               | 153.859.483                    | 277.342.628                          |
| 1.3.2               | Equity Investments  |                  | 939.832            | 47.378                          | 987.210                     | 313.821                   | 51.962                         | 365.783                              |
| 1.3.3               | Other Financial Assets  |                  | 534.264            | 1.232.562                       | 1.766.826                   | 1.182.124                 | 887.519                        | 2.069.643                            |
| 1.4                 | Derivative Financial Assets   | (3)              | 3.267.733          | 5.592.372                       | 8.860.105                   | 10.450.682                | 1.616.853                      | 12.067.535                           |
| 1.4.1               | Derivative Financial Assets at Fair Value Through<br>Profit or Loss                             |                  | 3.267.733          | 5.592.372                       | 8.860.105                   | 10.450.682                | 1.616.853                      | 12.067.535                           |
| 1.4.2               | Derivative Financial Assets at Fair Value Through<br>Other Comprehensive Income                 |                  | -                  | -                               | -                           | -                         | -                              | -                                    |
| II.                 | FINANCIAL ASSETS MEASURED AT AMORTIZED COST (Net)   |                  | 1.080.608.782      | 477.418.820                     | 1.558.027.602               | 558.002.814               | 329.838.000                    | 887.840.814                          |
| 2.1                 | Loans   | (7)              | 998.852.227        | 426.895.470                     | 1.425.747.697               | 569.903.237               | 294.948.693                    | 864.851.930                          |
| 2.2                 | Lease Receivables   | (12)             | 14.356.192         | 6.895.929                       | 21.252.121                  | 4.090.120                 | 5.476.486                      | 9.566.606                            |
| 2.3                 | Factoring Receivables   |                  | -                  | -                               | -                           | -                         | 18.204                         | 18.204                               |
| 2.4                 | Other Financial Assets Measured at Amortized Cost   | (8)              | 117.627.313        | 47.795.772                      | 165.423.085                 | 14.359.307                | 31.979.718                     | 46.339.025                           |
| 2.4.1               | Government Debt Securities  |                  | 114.479.629        | 46.764.524                      | 161.244.153                 | 14.243.051                | 31.755.026                     | 45.998.077                           |
| 2.4.2               | Other Financial Assets  |                  | 3.147.684          | 1.031.248                       | 4.178.932                   | 116.256                   | 224.692                        | 340.948                              |
| 2.5                 | Expected Credit Loss (-)  |                  | 50.226.950         | 4.168.351                       | 54.395.301                  | 30.349.850                | 2.585.101                      | 32.934.951                           |
| III.                | NON-CURRENT ASSETS OR DISPOSAL GROUPS "HELD FOR SALE" AND "HELD FROM                            |                  |                    |                                 |                             |                           |                                |                                      |
|                     | DISCOUNTINUED OPERATIONS" (Net)   | (15)             | 7.128.510          | 53.971                          | 7.182.481                   | 5.426.813                 | 23.474                         | 5.450.287                            |
| 3.1                 | Held for Sale Purpose   |                  | 7.128.510          | 53.971                          | 7.182.481                   | 5.426.813                 | 23.474                         | 5.450.287                            |
| 3.2                 | Held from Discontinued Operations   |                  |                    | -                               | -                           | -                         | -                              | -                                    |
| IV.                 | EQUITY INVESTMENTS  | 401              | 2.420.808          | 899.078                         | 3.319.886                   | 1.226.842                 | 513.257                        | 1.740.099                            |
| 4.1                 | Investments in Associates (Net)   | (9)              | 690.784            | 2.971                           | 693.755                     | 466.171                   | 10.087                         | 476.258                              |
| 4.1.1               | Associates Valued Based on Equity Method  |                  | 282.763<br>408.021 | 2.071                           | 282.763                     | 205.959                   | 10.007                         | 205.959                              |
| 4.1.2<br><b>4.2</b> | Unconsolidated Associates  Subsidiaries (Net)   | (10)             | 1.503.959          | 2.971<br><b>21.933</b>          | 410.992<br><b>1.525.892</b> | 260.212<br><b>641.049</b> | 10.087<br><b>16.416</b>        | 270.299<br><b>657.465</b>            |
| 4.2.1               | Unconsolidated Financial Subsidiaries   | (10)             | 1.505.959          | 21.933                          | 1.323.632                   | 041.049                   | 10.410                         | 037.403                              |
| 4.2.1               |   |                  | 1.503.959          | 21.933                          | 1.525.892                   | 641.049                   | 16.416                         | 657.465                              |
| 4.3                 | Unconsolidated Non-Financial Subsidiaries  Entities under Common Control (Joint Ventures) (Net) | (11)             | 226.065            | 874.174                         | 1.100.239                   | 119.622                   | 486.754                        | 606.376                              |
| 4.3.1               | Joint Ventures Valued Based on Equity Method  | (11)             | 226.065            | 874.174                         | 1.100.239                   | 119.622                   | 486.754                        | 606.376                              |
| 4.3.2               | Unconsolidated Joint Ventures   |                  | - 220.003          | - 0/4.1/4                       |                             | 119.022                   | 400.734                        | 000.570                              |
| V.                  | PROPERTY AND EQUIPMENT (Net)  | (16)             | 35.134.714         | 1.700.414                       | 36.835.128                  | 12.308.429                | 1.191.686                      | 13.500.115                           |
| VI.                 | INTANGIBLE ASSETS (Net)   | (19)             | 2.576.920          | 189.462                         | 2.766.382                   | 1.555.241                 | 121.892                        | 1.677.133                            |
| 6.1                 | Goodwill  | 1.07             | 2.370.320          | 103.402                         | -                           |                           | -                              | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 6.2                 | Other   |                  | 2.576.920          | 189.462                         | 2.766.382                   | 1.555.241                 | 121.892                        | 1.677.133                            |
| VII.                | INVESTMENT PROPERTY (Net)   | (14)             | 775.075            | -                               | 775.075                     | 1.268.500                 | 252                            | 1.268.500                            |
| VIII.               | CURRENT TAX ASSET   |                  | 2.637              | -                               | 2.637                       | 24.273                    | 56.563                         | 80.836                               |
| IX.                 | DEFERRED TAX ASSET  | (20)             | 5.925.700          | 2.387                           | 5.928.087                   | 2.943.674                 | 47.845                         | 2.991.519                            |
| Х.                  | OTHER ASSETS (Net)  | (22)             | 33.544.569         | 5.434.369                       | 38.978.938                  | 9.463.237                 | 2.811.122                      | 12.274.359                           |
|                     |   |                  |                    | 1.125.090.097                   |                             | 757.616.347               | 735.917.533                    | 1.493.533.880                        |

# CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

| II- CON | NSOLIDATED BALANCE SHEET  | Note<br>(Section |               | Current Period<br>December 202 | 2             | 1                    |             |                    |
|---------|---|------------------|---------------|--------------------------------|---------------|----------------------|-------------|--------------------|
| (STATE  | EMENT OF FINANCIAL POSITION)  | Five II)         | TL            | FC                             | Total         | TL                   | FC          | Tota               |
|         | LIABILITIES   |                  |               |                                |               |                      |             |                    |
| I.      | DEPOSITS  | (1)              | 1.022.611.831 |                                | 1.940.309.072 | 409.476.012          | 642.384.689 | 1.051.860.70       |
| II.     | FUNDS BORROWED  | (3)              | 10.585.299    | 104.826.734                    | 115.412.033   | 500.906              | 60.439.925  | 60.940.83          |
| III.    | MONEY MARKETS BORROWINGS  | (4)              | 21.081.863    | 71.536.825                     | 92.618.688    | 143.430.704          | 37.053.037  | 180.483.74         |
| IV.     | SECURITIES ISSUED (Net)   | (5)              | 5.043.347     | 26.762.609                     | 31.805.956    | 5.157.858            | 25.151.722  | 30.309.580         |
| 4.1     | Bills   |                  |               | 644.547                        | 644.547       |                      | 97.988      | 97.988             |
| 4.2     | Asset Backed Securities   |                  | 4.394.241     | -                              | 4.394.241     | 4.156.876            | -           | 4.156.876          |
| 4.3     | Bonds   |                  | 649.106       | 26.118.062                     | 26.767.168    | 1.000.982            | 25.053.734  | 26.054.716         |
| V.      | FUNDS   |                  | 34.703        | -                              | 34.703        | 31.956               | -           | 31.956             |
| 5.1     | Borrower Funds  |                  |               | -                              | -             | -                    | -           |                    |
| 5.2     | Other   |                  | 34.703        | -                              | 34.703        | 31.956               | -           | 31.956             |
| VI.     | FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS  |                  | -             | -                              | -             | -                    | -           |                    |
| VII.    | DERIVATIVE FINANCIAL LIABILITIES  | (2)              | 230.714       | 2.928.846                      | 3.159.560     | 1.273.552            | 2.428.525   | 3.702.07           |
| 7.1     | Derivative Financial Liabilities at Fair Value<br>Through Profit or Loss                                |                  | 230.714       | 2.928.846                      | 3.159.560     | 1.273.552            | 2.428.525   | 3.702.07           |
| 7.2     | Derivative Financial Liabilities at Fair Value  |                  |               |                                |               |                      |             |                    |
|         | Through Other Comprehensive Income  |                  | -             | -                              | -             | -                    | -           |                    |
| VIII.   | FACTORING LIABILITIES   |                  | -             | -                              | -             | -                    | -           |                    |
| IX.     | LEASE LIABILITIES (Net)   | (7)              | 1.708.872     | 141.207                        | 1.850.079     | 948.398              | 114.129     | 1.062.52           |
| Х.      | PROVISIONS  | (9)              | 50.350.077    | 789.053                        | 51.139.130    | 9.278.734            | 512.274     | 9.791.008          |
| 10.1    | Restructuring Provisions  |                  | -             | -                              | -             | -                    | -           |                    |
| 10.2    | Reserve for Employee Benefits   |                  | 6.913.761     | 19.662                         | 6.933.423     | 1.766.511            | 11.961      | 1.778.472          |
| 10.3    | Insurance Technical Provisions (Net)  |                  | -             | -                              | -             | -                    | -           |                    |
| 10.4    | Other Provisions  |                  | 43.436.316    | 769.391                        | 44.205.707    | 7.512.223            | 500.313     | 8.012.536          |
| XI.     | CURRENT TAX LIABILITY   | (10)             | 9.488.172     | 68.321                         | 9.556.493     | 1.661.061            | 19.120      | 1.680.18           |
| XII.    | DEFERRED TAX LIABILITY  | (10)             | 279.620       | 22.178                         | 301.798       | -                    | 21.837      | 21.83              |
| XIII.   | LIABILITIES RELATED TO NON-CURRENT ASSETS "HELD FOR SALE" AND "HELD FROM DISCONTINUED OPERATIONS" (Net) | (11)             |               |                                |               | -                    | -           |                    |
| 13.1    | Held for Sale Purpose   |                  | -             | -                              | -             | -                    | -           |                    |
| 13.2    | Held from Discontinued Operations   |                  | -             | -                              | -             | -                    | -           |                    |
| XIV.    | SUBORDINATED DEBT INSTRUMENTS   | (12)             | -             | 31.546.716                     | 31.546.716    | -                    | 22.741.964  | 22.741.96          |
| 14.1    | Loans   |                  | -             | 2.597.654                      | 2.597.654     | _                    | 1.314.363   | 1.314.36           |
| 14.2    | Other Debt Instruments  |                  | -             | 28.949.062                     | 28.949.062    | _                    | 21.427.601  | 21.427.60          |
| XV.     | OTHER LIABILITIES   | (6)              | 47.989.401    | 13.316.734                     | 61.306.135    | 24.089.118           | 5.675.240   | 29.764.358         |
| XVI.    | SHAREHOLDERS' EQUITY  | (13)             | 230.967.047   | (16.885.297)                   | 214.081.750   | 107.946.273          | (6.803.154) | 101.143.119        |
| 16.1    | Paid-in capital   |                  | 34.900.000    | -                              | 34.900.000    | 13.100.000           | _           | 13.100.000         |
| 16.2    | Capital Reserves  |                  | -             | -                              | -             | -                    | -           |                    |
| 16.2.1  | Share Premium   |                  | -             | -                              | -             | -                    | -           |                    |
| 16.2.2  | Share Cancellation Profits  |                  | -             | -                              | -             | -                    | -           |                    |
| 16.2.3  | Other Capital Reserves  |                  | -             | -                              | -             | -                    | -           |                    |
| 16.3    | Accumulated Other Comprehensive Income or<br>Expense Not Reclassified Through Profit or Loss            |                  | 23.287.460    | 710.470                        | 23.997.930    | 8.693.884            | 60.178      | 8.754.06           |
| 16.4    | Accumulated Other Comprehensive Income or<br>Expense Reclassified Through Profit or Loss                |                  | 49.275.364    | (19.920.751)                   | 29.354.613    | 9.797.763            | (9.020.047) | 777.710            |
| 16.5    | Profit Reserves   |                  | 72.407.679    | 2.324.984                      | 74.732.663    | 66.408.996           | 2.156.715   | 68.565.7           |
| 16.5.1  | Legal Reserves  |                  | 5.980.365     | 101.455                        | 6.081.820     | 5.611.495            | 65.239      | 5.676.73           |
| 16.5.2  | Status Reserves   |                  | 3.960.303     | 101.433                        | - 0.081.820   | 3.011.493            | - 03.239    | 3.070.73           |
| 16.5.3  | Extraordinary Reserves  |                  | 66.219.530    | 91.651                         | 66.311.181    | 60.658.319           | 63.332      | 60.721.65          |
| 16.5.4  | Other Profit Reserves   |                  | 207.784       | 2.131.878                      | 2.339.662     | 139.182              | 2.028.144   | 2.167.32           |
| 16.5.4  |   |                  | 47.416.520    | 2.131.070                      | 47.416.520    |                      | 2.020.144   |                    |
| 16.6.1  | Profit or (Loss) Prior Periods' Profit or (Loss)  |                  | 954.399       |                                | 954.399       | 8.355.475<br>436.497 |             | 8.355.47<br>436.49 |
| 16.6.2  |   |                  | 46.462.121    |                                | 46.462.121    | 7.918.978            |             | 7.918.978          |
| 16.7    | Minority Interest   |                  | 3.680.024     | -                              | 3.680.024     | 1.590.155            |             | 1.590.15           |
| 10./    | TOTAL LIABILITIES AND   |                  |               | 1 152 751 167                  |               |                      | 700 770 700 |                    |
|         | SHAREHOLDERS' EQUITY  |                  | 1.400.370.946 | 1.152.751.167                  | 2.553.122.113 | 703.794.572          | 789.739.308 | 1.493.555.88       |

# CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

|        |   | Note                  |             | Current Period       | _             |             | Prior Period        |             |
|--------|---|-----------------------|-------------|----------------------|---------------|-------------|---------------------|-------------|
|        | NSOLIDATED OFF-BALANCE SHEET ITMENTS                            | (Section<br>Five III) | 3<br>TL     | 1 December 202<br>FC | 22 Total      | 31<br>TL    | December 2021<br>FC | l<br>Total  |
| COMM   | ITHENIS   | rive III)             | 112         | - FC                 | Iotai         | 16          | FC.                 | IOtal       |
| A.     | OFF-BALANCE SHEET COMMITMENTS (I+II+III)                        |                       | 471.798.516 | 986.564.940          | 1.458.363.456 | 248.130.209 | 701.019.633         | 949.149.842 |
| l.     | GUARANTEES AND WARRANTIES                                       | (1,3)                 | 160.834.936 | 300.894.991          | 461.729.927   | 64.309.001  | 227.996.203         | 292.305.204 |
| 1.1    | Letters of Guarantee  |                       | 144.309.592 | 216.165.034          | 360.474.626   | 61.275.279  | 145.438.377         | 206.713.656 |
| 1.1.1  | Guarantees Subject to State Tender<br>Law                       |                       | 4.023.376   | 39.196.533           | 43.219.909    | 2.086.436   | 30.435.739          | 32.522.175  |
| 1.1.2  | Guarantees Given for Foreign Trade<br>Operations                |                       | 112.910.266 | 134.083.385          | 246.993.651   | 52.152.951  | 76.521.243          | 128.674.194 |
| 1.1.3  | Other Letters of Guarantee                                      |                       | 27.375.950  | 42.885.116           | 70.261.066    | 7.035.892   | 38.481.395          | 45.517.287  |
| 1.2    | Bank Acceptances  |                       | 1.808.014   | 10.470.395           | 12.278.409    | 211.032     | 11.757.674          | 11.968.706  |
| 1.2.1  | Import Letter of Acceptance                                     |                       | 1.808.014   | 10.451.684           | 12.259.698    | 211.032     | 11.754.283          | 11.965.315  |
| 1.2.2  | Other Bank Acceptances  |                       | -           | 18.711               | 18.711        | -           | 3.391               | 3.391       |
| 1.3    | Letters of Credit   |                       | 1.447.753   | 71.665.733           | 73.113.486    | 866.296     | 64.310.028          | 65.176.324  |
| 1.3.1  | Documentary Letters of Credit                                   |                       | 1.447.753   | 71.174.892           | 72.622.645    | 866.296     | 64.179.015          | 65.045.311  |
| 1.3.2  | Other Letters of Credit   |                       | -           | 490.841              | 490.841       | -           | 131.013             | 131.013     |
| 1.4    | Prefinancing Given as Guarantee                                 |                       | -           | -                    | -             | -           | -                   | -           |
| 1.5    | Endorsements  |                       | 12.912.019  | 1.429.664            | 14.341.683    | 1.942.394   | 4.067.073           | 6.009.467   |
| 1.5.1  | Endorsements to the Central Bank of Türkiye                     |                       | 12.912.019  | 1.429.664            | 14.341.683    | 1.942.394   | 4.067.073           | 6.009.467   |
| 1.5.2  | Other Endorsements  |                       | -           | -                    | -             | -           | -                   | -           |
| 1.6    | Purchase Guarantees for Securities<br>Issued                    |                       | _           | _                    | _             | _           | _                   | _           |
| 1.7    | Factoring Guarantees  |                       | -           | -                    | -             | -           | -                   | -           |
| 1.8    | Other Guarantees  |                       | 340.558     | 1.164.165            | 1.504.723     | 14.000      | 2.419.706           | 2.433.706   |
| 1.9    | Other Collaterals   |                       | 17.000      | -                    | 17.000        | -           | 3.345               | 3.345       |
| II.    | COMMITMENTS   |                       | 201.093.905 | 61.500.957           | 262.594.862   | 113.896.111 | 44.445.609          | 158.341.720 |
| 2.1    | Irrevocable Commitments   | (1,3)                 | 201.093.905 | 28.961.039           | 230.054.944   | 113.896.111 | 26.387.386          | 140.283.497 |
| 2.1.1  | Asset Purchase Commitments                                      |                       | 16.547.842  | 23.293.657           | 39.841.499    | 6.171.884   | 18.645.704          | 24.817.588  |
| 2.1.2  | Deposit Purchase and Sales<br>Commitments                       |                       | -           | _                    | _             | _           | _                   | -           |
| 2.1.3  | Share Capital Commitments to<br>Associates and Subsidiaries     |                       | 150.000     | _                    | 150.000       | 3.150       | _                   | 3.150       |
| 2.1.4  | Loan Granting Commitments                                       |                       | 51.521.682  | 75.904               | 51.597.586    | 22.868.861  | 60.618              | 22.929.479  |
| 2.1.5  | Securities Issue Brokerage<br>Commitments                       |                       | _           | _                    | _             | _           | _                   | _           |
| 2.1.6  | Commitments for Reserve<br>Requirements                         |                       | _           | _                    | _             | _           | _                   | _           |
| 2.1.7  | Commitments for Cheques Payments                                |                       | 10.866.061  | 71                   | 10.866.132    | 7.058.090   | 76                  | 7.058.166   |
| 2.1.8  | Tax and Fund Liabilities from Export<br>Commitments             |                       | 95.161      |                      | 95.161        | 22.637      |                     | 22.637      |
| 2.1.9  | Commitments for Credit Card Limits                              |                       | 101.406.012 | 97.165               | 101.503.177   | 61.848.867  | 65.822              | 61.914.689  |
| 2.1.10 | Commitments for Credit Cards and<br>Banking Services Promotions |                       | 162.830     | 37.103               | 162.830       | 102.027     | -                   | 102.027     |
| 2.1.11 | Receivables from Short Sale<br>Commitments of Marketable        |                       | 102.030     |                      | 102.030       | 102.027     |                     | 102.027     |
| 2.1.12 | Securities Payables for Short Sale                              |                       | -           | -                    | -             |             | -                   |             |
|        | Commitments of Marketable<br>Securities                         |                       | -           | _                    | -             | _           | _                   | -           |
| 2.1.13 | Other Irrevocable Commitments                                   |                       | 20.344.317  | 5.494.242            | 25.838.559    | 15.820.595  | 7.615.166           | 23.435.761  |
| 2.2    | Revocable Commitments   |                       | -           | 32.539.918           | 32.539.918    | -           | 18.058.223          | 18.058.223  |
| 2.2.1  | Revocable Loan Granting<br>Commitments                          |                       | -           | 882.400              | 882.400       | -           | 501.351             | 501.351     |
| 2.2.2  | Other Revocable Commitments                                     |                       | -           | 31.657.518           | 31.657.518    | -           | 17.556.872          | 17.556.872  |
| III.   | DERIVATIVE FINANCIAL INSTRUMENTS                                | (2)                   | 109.869.675 | 624.168.992          | 734.038.667   | 69.925.097  | 428.577.821         | 498.502.918 |
| 3.1    | Hedging Derivative Financial<br>Instruments                     |                       | _           | -                    |               | -           | -                   | -           |
| 3.1.1  | Transactions for Fair Value Hedge                               |                       | -           | -                    | -             | -           | -                   | -           |
| 3.1.2  | Transactions for Cash Flow Hedge                                |                       | -           | -                    | -             | -           | -                   | -           |

# CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

| III. CON | ISOLIDATED OFF-BALANCE SHEET  | Note Current Period Prior Period  FF-BALANCE SHEET (Section 31 December 2022 31 December 2021 |               |               | 21            |               |               |               |
|----------|---|---|---------------|---------------|---------------|---------------|---------------|---------------|
|          | TMENTS  | Five III)   | TL            | FC            | Total         | TL            | FC            | Total         |
| 3.1.3    | Transactions for Foreign Net  |   |               |               |               |               |               |               |
| 5.1.5    | Investment Hedge  |   | -             | -             | -             | -             | -             | -             |
| 3.2      | Trading Derivative Financial<br>Instruments                         |   | 109.869.675   | 624.168.992   | 734.038.667   | 69.925.097    | 428.577.821   | 498.502.918   |
| 3.2.1    | Forward Foreign Currency Buy/Sell<br>Transactions                   |   | 1.079.526     | 1.245.729     | 2.325.255     | 5.484.022     | 8.215.000     | 13.699.022    |
| 3.2.1.1  | Forward Foreign Currency<br>Transactions-Buy                        |   | 898.509       | 340.805       | 1.239.314     | 2.461.616     | 4.354.090     | 6.815.706     |
| 3.2.1.2  | Forward Foreign Currency<br>Transactions-Sell                       |   | 181.017       | 904.924       | 1.085.941     | 3.022.406     | 3.860.910     | 6.883.316     |
| 3.2.2    | Swap Transactions Related to<br>Foreign Currency and Interest Rates |   | 105.501.863   | 610.830.567   | 716.332.430   | 64.441.075    | 410.366.391   | 474.807.466   |
| 3.2.2.1  | Foreign Currency Swap-Buy   |   | 27.605.856    | 280.625.767   | 308.231.623   | 4.980.360     | 194.149.164   | 199.129.524   |
| 3.2.2.2  | Foreign Currency Swap-Sell  |   | 77.616.007    | 225.101.612   | 302.717.619   | 59.090.715    | 131.942.283   | 191.032.998   |
| 3.2.2.3  | Interest Rate Swap-Buy  |   | 140.000       | 52.551.594    | 52.691.594    | 185.000       | 42.137.472    | 42.322.472    |
| 3.2.2.4  | Interest Rate Swap-Sell   |   | 140.000       | 52.551.594    | 52.691.594    | 185.000       | 42.137.472    | 42.322.472    |
| 3.2.3    | Foreign Currency, Interest rate and                                 |   |               |               |               |               |               |               |
|          | Securities Options  |   | 2.588.463     | 11.531.741    | 14.120.204    | -             | 9.996.430     | 9.996.430     |
| 3.2.3.1  | Foreign Currency Options-Buy  |   | 1.205.579     | 5.851.074     | 7.056.653     | -             | 4.998.463     | 4.998.463     |
| 3.2.3.2  | Foreign Currency Options-Sell                                       |   | 1.382.884     | 5.680.667     | 7.063.551     | -             | 4.997.967     | 4.997.967     |
| 3.2.3.3  | Interest Rate Options-Buy   |   | -             | -             | -             | -             | -             | -             |
| 3.2.3.4  | Interest Rate Options-Sell  |   | -             | -             | -             | -             | -             | -             |
| 3.2.3.5  | Securities Options-Buy  |   | -             | -             | -             | -             | -             | -             |
| 3.2.3.6  | Securities Options-Sell   |   | -             | -             | -             | -             | -             | -             |
| 3.2.4    | Foreign Currency Futures  |   | 699.823       | 560.955       | 1.260.778     | -             | -             | -             |
| 3.2.4.1  | Foreign Currency Futures-Buy  |   | -             | 560.955       | 560.955       | -             | -             | -             |
| 3.2.4.2  | Foreign Currency Futures-Sell                                       |   | 699.823       | -             | 699.823       | -             | -             | -             |
| 3.2.5    | Interest Rate Futures   |   | -             | -             | -             | -             | -             | -             |
| 3.2.5.1  | Interest Rate Futures-Buy   |   | -             | -             | -             | -             | -             | -             |
| 3.2.5.2  | Interest Rate Futures-Sell  |   | -             | -             | -             | -             | -             | -             |
| 3.2.6    | Other   |   | -             | -             | -             | -             | -             | -             |
| B.       | CUSTODY AND PLEDGES RECEIVED (IV+V+VI)                              |   | 3.513.442.747 | 907.777.186   | 4.421.219.933 | 2.023.689.677 | 621.895.957   | 2.645.585.634 |
| IV.      | ITEMS HELD IN CUSTODY   |   | 594.754.521   | 212.675.066   | 807.429.587   | 268.786.682   | 128.563.910   | 397.350.592   |
| 4.1      | Customer Fund and Portfolio<br>Balances                             |   | -             | -             | _             | -             | -             | -             |
| 4.2      | Investment Securities Held in Custody                               |   | 28.657.879    | 88.904.097    | 117.561.976   | 18.330.909    | 54.004.146    | 72.335.055    |
| 4.3      | Checks Received for Collection                                      |   | 58.723.615    | 2.968.243     | 61.691.858    | 25.347.206    | 5.545.781     | 30.892.987    |
| 4.4      | Commercial Notes Received for Collection                            |   | 37.674.944    | 2.242.823     | 39.917.767    | 21.658.335    | 2.033.670     | 23.692.005    |
| 4.5      | Other Assets Received for Collection                                |   | 8.816         | -             | 8.816         | 8.816         | -             | 8.816         |
| 4.6      | Assets Received for Public Offering                                 |   | 370.354.780   | 4.478.652     | 374.833.432   | 178.476.218   | 811.746       | 179.287.964   |
| 4.7      | Other Items Under Custody   |   | 99.332.838    | 107.880.546   | 207.213.384   | 24.963.549    | 62.095.577    | 87.059.126    |
| 4.8      | Custodians  |   | 1.649         | 6.200.705     | 6.202.354     | 1.649         | 4.072.990     | 4.074.639     |
| V.       | PLEDGES RECEIVED  |   | 2.915.537.538 | 683.998.138   | 3.599.535.676 | 1.752.586.741 | 485.083.577   | 2.237.670.318 |
| 5.1      | Marketable Securities   |   | 5.557.821     | 4.013.053     | 9.570.874     | 5.674.092     | 2.855.088     | 8.529.180     |
| 5.2      | Guarantee Notes   |   | 46.004.677    | 21.653.334    | 67.658.011    | 26.821.920    | 15.320.366    | 42.142.286    |
| 5.3      | Commodity   |   | 9.320.955     | 4.143.695     | 13.464.650    | 3.823.143     | 2.359.395     | 6.182.538     |
| 5.4      | Warranty  |   | -             | -             | -             | -             | -             | -             |
| 5.5      | Immovable   |   | 2.379.209.478 | 407.462.562   | 2.786.672.040 | 1.407.801.570 | 291.014.842   | 1.698.816.412 |
| 5.6      | Other Pledged Items   |   | 475.439.398   | 246.657.488   | 722.096.886   | 308.460.807   | 173.485.771   | 481.946.578   |
| 5.7      | Pledged Items-Depository  |   | 5.209         | 68.006        | 73.215        | 5.209         | 48.115        | 53.324        |
| VI.      | ACCEPTED BILL, GUARANTEES AND WARRANTIES                            |   | 3.150.688     | 11.103.982    | 14.254.670    | 2.316.254     | 8.248.470     | 10.564.724    |
|          | TOTAL OFF-BALANCE SHEET<br>COMMITMENTS (A+B)                        |   | 3.985.241.263 | 1.894.342.126 | 5.879.583.389 | 2.271.819.886 | 1.322.915.590 | 3.594.735.476 |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

|                |  | Note     | Current Period            | Prior Period                |
|----------------|--|----------|---------------------------|-----------------------------|
|                |  | (Section | 1 January-                | 1 January-                  |
| IV. COI        | NSOLIDATED STATEMENT OF PROFIT OR LOSS   | Five IV) | 31 December 2022          | 31 December 2021            |
| I.             | INTEREST INCOME  | (1)      | 243.398.423               | 109.453.321                 |
| 1.1            | Interest on Loans  |          | 137.383.422               | 78.419.381                  |
| 1.2            | Interest on Reserve Requirements   |          | 528.766                   | 1.541.102                   |
| 1.3            | Interest on Banks  |          | 2.908.984                 | 214.351                     |
| 1.4            | Interest on Money Market Transactions  |          | 92.310                    | 8.658                       |
| 1.5            | Interest on Marketable Securities Portfolio  |          | 100.298.692               | 28.275.160                  |
| 1.5.1          | Fair Value Through Profit or Loss  |          | 698.951                   | 362.717                     |
| 1.5.2<br>1.5.3 | Fair Value through Other Comprehensive Income  Measured at Amortized Cost                |          | 71.516.519                | 24.309.155                  |
|                | Financial Lease Interest Income  |          | 28.083.222<br>1.257.347   | <u>3.603.288</u><br>553.946 |
| 1.6<br>1.7     | Other Interest Income  |          | 928.902                   | 440.723                     |
| II.            | INTEREST EXPENSE (-)   | (2)      | 111.944.304               | 66.917.573                  |
| 2.1            | Interest on Deposits   | (2)      | 84.583.177                | 44.412.446                  |
| 2.2            | Interest on Funds Borrowed   |          | 3.734.831                 | 1.432.793                   |
| 2.3            | Interest Expense on Money Market Transactions  |          | 12.185.119                | 17.831.743                  |
| 2.4            | Interest on Securities Issued  |          | 3.709.498                 | 2.727.815                   |
| 2.5            | Interest on Leases   |          | 266.699                   | 147.723                     |
| 2.6            | Other Interest Expenses  |          | 7.464.980                 | 365.053                     |
| III.           | NET INTEREST INCOME (I-II)   |          | 131.454.119               | 42.535.748                  |
| IV.            | NET FEES AND COMMISSIONS INCOME  |          | 14.673.232                | 6.269.616                   |
| 4.1            | Fees and Commissions Received  |          | 19.738.133                | 8.655.312                   |
| 4.1.1          | Non-cash Loans   |          | 2.984.717                 | 1.449.438                   |
| 4.1.2          | Other  |          | 16.753.416                | 7.205.874                   |
| 4.2            | Fees and Commissions Paid (-)  |          | 5.064.901                 | 2.385.696                   |
| 4.2.1          | Non-cash Loans   |          | 1.024                     | 315                         |
| 4.2.2          | Other  |          | 5.063.877                 | 2.385.381                   |
| V.             | DIVIDEND INCOME  | (3)      | 50.126                    | 34.726                      |
| VI.            | TRADING PROFIT/(LOSS) (Net)  | (4)      | 3.509.147                 | (10.772.786)                |
| 6.1            | Trading Gains/(Losses) on Securities Gains/(Losses) on Derivative Financial Transactions |          | 3.320.733                 | 661.263                     |
| 6.2            | Foreign Exchange Gains/(Losses)  |          | (8.380.696)<br>8.569.110  | (11.934.566) 500.517        |
| VII.           | OTHER OPERATING INCOME   | (5)      | 10.213.682                | 5.594.561                   |
| VIII.          | GROSS OPERATING INCOME (III+IV+V+VI+VII)   | (3)      | 159.900.306               | 43.661.865                  |
| IX.            | EXPECTED CREDIT LOSS (-)   | (6)      | 33.000.917                | 16.285.959                  |
| Χ.             | OTHER PROVISION EXPENSES (-)   | (6)      | 29.968.573                | 507.892                     |
| XI.            | PERSONNEL EXPENSE (-)  | (-)      | 10.617.697                | 5.803.803                   |
| XII.           | OTHER OPERATING EXPENSES (-)   | (7)      | 17.876.020                | 10.193.937                  |
| XIII.          | NET OPERATING PROFIT/(LOSS) (VIII-IX-X-XI-XII)   |          | 68.437.099                | 10.870.274                  |
| XIV.           | EXCESS AMOUNT RECORDED AS INCOME AFTER MERGER  |          |                           | -                           |
| XV.            | PROFIT/LOSS FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED                                |          |                           |                             |
|                | BASED ON EQUITY METHOD   |          | 315.745                   | 137.196                     |
| XVI.           | PROFIT/(LOSS) ON NET MONETARY POSITION   |          | •                         | -                           |
| XVII.          | PROFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XII++XV)                               | (10)     | 68.752.844                | 11.007.470                  |
| XVIII.         | TAX PROVISION FOR CONTINUED OPERATIONS (±)   | (11)     | (22.139.383)              | (3.018.958)                 |
| 18.1           | Current Tax Provision  |          | (33.599.073)              | (3.422.904)                 |
| 18.2<br>18.3   | Deferred Tax Expense Effect (+) Deferred Tax Income Effect (-)                           |          | (4.707.072)<br>16.166.762 | (3.497.365) 3.901.311       |
| XIX.           | CURRENT PERIOD PROFIT/LOSS FROM CONTINUED OPERATIONS (XVI±XVII)                          | (12)     | 46.613.461                | 7.988.512                   |
| XX.            | INCOME FROM DISCONTINUED OPERATIONS  | (12)     | 40.013.401                | 7.300.312                   |
| 20.1           | Income from Non-Current Assets Held for Sale   |          |                           |                             |
| 20.2           | Profit from Sales of Associates, Subsidiaries and Entities under Common                  |          |                           |                             |
| 20.3           | Income from Other Discontinued Operations  |          | -                         | _                           |
| XXI.           | EXPENSES FOR DISCONTINUED OPERATIONS (-)   |          | -                         | -                           |
| 21.1           | Expenses on Non-Current Assets Held for Sale   |          | -                         | -                           |
| 21.2           | Loss from Sales of Associates, Subsidiaries and Joint Ventures                           |          | -                         | -                           |
| 21.3           | Expenses for Other Discontinued Operations   |          | -                         | -                           |
| XXII.          | PROFIT/LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS (XIX-XX)                             | (10)     | -                         | -                           |
| XXII.          | TAX PROVISION FOR DISCONTINUED OPERATIONS (±)  | (11)     | -                         | -                           |
| 23.1           | Current Tax Provision  |          | -                         | _                           |
| 23.2           | Deferred Tax Expense Effect (+)  |          | -                         |                             |
| 23.3           | Deferred Tax Income Effect (-)   |          | -                         | <u> </u>                    |
| XXIV.          | CURRENT PERIOD PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XXII±XXIII)                     | (11)     | -                         | -                           |
| XXV.           | NET PROFIT/(LOSS) (XVIII+XXIII)  | (12)     | 46.613.461                | 7.988.512                   |
| 25.1           | Profit/(Loss) from the Group   |          | 46.462.121                | 7.918.978                   |
| 25.2           | Profit/(Loss) from Minority Interest   | (8)      | 151.340                   | 69.534                      |
|                | Earnings/(Loss) per share (in TL full)   |          | 1,523                     | 0,610                       |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

|        |  | <b>Current Period</b> | Prior Period     |
|--------|--|-----------------------|------------------|
| V. COI | NSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE                 | 1 January-            | 1 January-       |
| INCO   | 1E   | 31 December 2022      | 31 December 2021 |
|        |  |                       |                  |
| l.     | PROFIT (LOSS)  | 46.613.461            | 7.988.512        |
| II.    | OTHER COMPREHENSIVE INCOME   | 43.806.604            | (2.686.982)      |
| 2.1    | Other Comprehensive Income That Will Not Be Reclassified to Profit or Loss     | 15.227.178            | 1.054.978        |
| 2.1.1  | Gains (Losses) on Revaluation of Property, Plant and Equipment                 | 19.101.116            | 836.615          |
| 2.1.2  | Gains (losses) on revaluation of Intangible Assets                             | -                     | -                |
| 2.1.3  | Gains (losses) on remeasurements of defined benefit plans                      | (4.095.923)           | 270.280          |
| 2.1.4  | Other Components of Other Comprehensive Income That Will Not Be                |                       |                  |
|        | Reclassified to Profit or Loss   | 690.593               | (9.426)          |
| 2.1.5  | Taxes Relating to Components of Other Comprehensive Income That Will Not       |                       |                  |
|        | Be Reclassified to Profit or Loss  | (468.608)             | (42.491)         |
| 2.2    | Other Comprehensive Income That Will Be Reclassified to Profit or Loss         | 28.579.426            | (3.741.960)      |
| 2.2.1  | Exchange Differences on Translation  | 1.226.805             | 1.360.552        |
| 2.2.2  | Valuation and/or Reclassification Profit or Loss from Financial Assets at Fair |                       |                  |
|        | Value Through Other Comprehensive Income                                       | 33.892.131            | (8.311.262)      |
| 2.2.3  | Income (Loss) Related with Cash Flow Hedges                                    | -                     | -                |
| 2.2.4  | Income (Loss) Related with Hedges of Net Investments in Foreign Operations     | 1.597.336             | 1.550.776        |
| 2.2.5  | Other Components of Other Comprehensive Income that will be Reclassified to    |                       |                  |
|        | Other Profit or Loss   | -                     | -                |
| 2.2.6  | Taxes Relating to Components of Other Comprehensive Income That Will Be        |                       |                  |
|        | Reclassified to Profit or Loss   | (8.136.846)           | 1.657.974        |
| III.   | TOTAL COMPREHENSIVE INCOME (I+II)  | 90.420.065            | 5.301.530        |

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

|      |   |                    |                   |                                  | -                            | Ac<br>Comprehens<br>Reclassifie |             |           |  |
|------|---|--------------------|-------------------|----------------------------------|------------------------------|---------------------------------|-------------|-----------|--|
|      | VI. CONSOLIDATED<br>STATEMENT OF CHANGES IN<br>SHAREHOLDERS' EQUITY     | Paid-in<br>Capital | Share<br>Premiums | Share<br>Cancellation<br>profits | Other<br>Capital<br>Reserves | 1                               | 2           | 3         |  |
|      | Current Period  |                    |                   |                                  |                              |                                 |             |           |  |
|      | 31 December 2022  |                    |                   |                                  |                              |                                 |             |           |  |
| l.   | Prior Period End Balance  | 13.100.000         | -                 | -                                | -                            | 6.983.490                       | 219.940     | 1.550.632 |  |
| II.  | Corrections and Accounting<br>Policy Changes Made According<br>to TAS 8 | -                  | _                 | -                                | _                            | -                               | -           | _         |  |
| 2.1  | Effects of Adjustment   | -                  | -                 | -                                | -                            | -                               | -           | -         |  |
| 2.2  | Effects of the Changes in Accounting Policies                           | -                  | _                 | -                                | _                            | -                               | -           | -         |  |
| III. | New Balance (I+II)  | 13.100.000         | -                 | -                                | -                            | 6.983.490                       | 219.940     | 1.550.632 |  |
| IV.  | Total Comprehensive Income (Loss)                                       | -                  | -                 | -                                | -                            | 17.746.646                      | (3.071.942) | 552.474   |  |
| V.   | Capital Increase in Cash  | 21.800.000         | -                 | -                                | -                            | -                               | -           | -         |  |
| VI.  | Capital Increase Through<br>Internal Reserves                           | -                  | -                 | -                                | -                            | -                               | -           | -         |  |
| VII. | Paid-in capital inflation adjustment difference                         | -                  |                   | -                                | -                            | -                               |             | -         |  |
| VIII | Convertible Bonds   | -                  | -                 | -                                | -                            | _                               | -           | -         |  |
| IX.  | Subordinated debt instruments   | -                  | -                 | -                                | -                            | -                               | -           | -         |  |
| Χ.   | Increase/(Decrease) Through<br>Other Changes                            | -                  | -                 | -                                | -                            | -                               | -           | (8.958)   |  |
| XI.  | Profit distribution   | -                  | -                 | -                                | -                            | -                               | -           | 25.648    |  |
| 11.1 | Dividends paid  | -                  | -                 | -                                | -                            | -                               | -           | -         |  |
| 11.2 | Transfers to reserves   | -                  | -                 | -                                | -                            | -                               | -           | -         |  |
| 11.3 | Other   | _                  | _                 | _                                |                              | _                               | _           | 25.648    |  |

<sup>1.</sup> Increases and decreases in Tangible and Intangible Assets Revaluation Reserve

34.900.000

(III+IV+.....+X+XI)

The accompanying explanations and notes form an integral part of these financial statements.

24.730.136 (2.852.002)

2.119.796

<sup>2.</sup> Accumulated Gains/Losses on Remeasurements of Defined Benefit Plans

<sup>3.</sup> Other (Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss and Other Accumulated Amounts of Not Reclassified Through Profit or Loss Differences on Translation

<sup>4.</sup> Exchange Differences on Translation

<sup>5.</sup> Accumulated gains (losses) due to revaluation and/or reclassification of financial assets at fair value through other comprehensive income

<sup>6.</sup> Other (Accumulated Gains or Losses on Cash Flow Hedges, Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will be Reclassified to Profit or Loss and Other Accumulated Amounts of Reclassified Through Profit or Loss.

| <b>Accumulated Other Comprehensive</b> |
|--|
| Income or Expense Reclassified         |
| through Profit or Loss                 |

|              |                      |  |  |                                       |                    |           | ugh Profit or Lo |           |
|--------------|----------------------|--|--|---------------------------------------|--------------------|-----------|------------------|-----------|
| Total Equity | Minority<br>Interest | Shareholders'<br>Equity Before<br>Minority<br>Interest | Current<br>Period<br>Net Profit/<br>(Loss) | Prior Period<br>Net Profit/<br>(Loss) | Profit<br>Reserves | 6         | 5                | 4         |
|              |                      |  |  |                                       |                    |           |                  |           |
|              |                      |  |  |                                       |                    |           |                  |           |
| 101.143.119  | 1.590.155            | 99.552.964   | -  | 8.355.475                             | 68.565.711         | 2.195.068 | (5.813.923)      | 4.396.571 |
|              |                      |  |  |                                       |                    |           |                  |           |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
| _            | _                    | _  | _  | _                                     | _                  | _         | _                | _         |
| 101.143.119  | 1.590.155            | 99.552.964   | -  | 8.355.475                             | 68.565.711         | 2.195.068 | (5.813.923)      | 4.396.571 |
|              |                      |  |  |                                       |                    |           | (010101010       |           |
| 90.420.065   | 151.340              | 90.268.725   | 46.462.121                                 | -                                     | -                  | 1.597.336 | 25.755.285       | 1.226.805 |
| 21.800.000   | -                    | 21.800.000   | -  | -                                     | -                  | -         | -                | -         |
|              |                      |  |  |                                       |                    |           |                  |           |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
| -            | -                    | -  | -  | -                                     | -                  | -         | -                | -         |
|              |                      |  |  |                                       |                    |           |                  |           |
| 721.386      | 1.938.529            | (1.217.143)  | -  | 255.739                               | (1.461.395)        | -         | (2.529)          | -         |
| (2.820)      | -                    | (2.820)  | -  | (7.656.815)                           | 7.628.347          | -         | -                | -         |
| (2.820)      | -                    | (2.820)  | -  | (2.820)                               | 7500 200           | -         | -                | -         |
| -            | -                    | -  | -  | (7.590.296)                           | 7.590.296          | -         | -                | -         |
|              | -                    |  | -  | (63.699)                              | 38.051             | -         |                  | -         |
|              |                      |  |  |                                       |                    |           |                  |           |

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY AS OF 31 DECEMBER 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

|      |   |                    |                   |                                  |                        | Comprehensive | mulated Othorse Income or E<br>through Prof | xpense Not |  |
|------|---|--------------------|-------------------|----------------------------------|------------------------|---------------|---|------------|--|
|      | VI. CONSOLIDATED<br>STATEMENT OF CHANGES IN<br>SHAREHOLDERS' EQUITY     | Paid-in<br>Capital | Share<br>Premiums | Share<br>Cancellation<br>profits | Other capital reserves | 1             | 2   | 3          |  |
|      | Prior Period  |                    |                   |                                  |                        |               |   |            |  |
|      | 31 December 2021  |                    |                   |                                  |                        |               |   |            |  |
| l.   | Prior Period End Balance  | 13.100.000         | -                 | -                                | (17.745)               | 6.136.881     | 3.716                                       | (553.770)  |  |
| II.  | Corrections and Accounting<br>Policy Changes Made According<br>to TAS 8 | -                  | -                 | -                                | -                      | _             | -   | -          |  |
| 2.1  | Effects of Corrections  | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| 2.2  | Effects of the Changes in Accounting Policies                           | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| III. | New Balance (I+II)  | 13.100.000         | -                 | -                                | (17.745)               | 6.136.881     | 3.716                                       | (553.770)  |  |
| V.   | Total Comprehensive Income (Loss)                                       | -                  | -                 | -                                | -                      | 846.609       | 216.224                                     | (7.855)    |  |
| V.   | Capital Increase in Cash  | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| VI.  | Capital Increase Through<br>Internal Reserves                           | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| VII. | Paid-in capital inflation adjustment difference                         | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| VIII | Convertible Bonds   | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| Χ.   | Subordinated debt instruments   | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| Χ.   | Increase/(Decrease) Through<br>Other Changes                            | -                  | -                 | -                                | 17.745                 | -             | -   | (2.117)    |  |
| XI.  | Profit distribution   | -                  | -                 | -                                | -                      | -             | -   | 2.114.374  |  |
| 1.1  | Dividends paid  | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| 1.2  | Transfers to reserves   | -                  | -                 | -                                | -                      | -             | -   | -          |  |
| 11.3 | Other   | -                  | -                 | -                                | -                      | -             | _   | 2.114.374  |  |

<sup>1.</sup> Increases and decreases in Tangible and Intangible Assets Revaluation Reserve

13.100.000

(III+IV+.....+X+XI)

The accompanying explanations and notes form an integral part of these financial statements.

6.983.490

219.940

1.550.632

<sup>2.</sup> Accumulated Gains/Losses on Remeasurements of Defined Benefit Plans

<sup>3.</sup> Other (Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will not be Reclassified to Profit or Loss and Other Accumulated Amounts of Not Reclassified Through Profit or Loss Differences on Translation

<sup>4.</sup> Exchange Differences on Translation

<sup>5.</sup> Accumulated gains (losses) due to revaluation and/or reclassification of financial assets at fair value through other comprehensive income

<sup>6.</sup> Other (Accumulated Gains or Losses on Cash Flow Hedges, Other Comprehensive Income of Associates and Joint Ventures Accounted for Using Equity Method that will be Reclassified to Profit or Loss and Other Accumulated Amounts of Reclassified Through Profit or Loss.

| <b>Accumulated Other Comprehensive</b> |
|--|
| Income or Expense Reclassified         |
| through Profit or Loss                 |

| Current Shareholders' Prior Period Period Equity Before Profit Net Profit/ Net Profit/ Minority 6 Reserves (Loss) (Loss) Interest Interest Total Eq | Equi | Period<br>Net Profit/ | Net Profit/  |            |         | ugh Profit or Los | 4         |
|---|------|-----------------------|--------------|------------|---------|-------------------|-----------|
|   |      |                       |              |            |         |                   |           |
|   |      |                       |              |            |         |                   |           |
| 644.292 58.720.828 13.159.432 - 95.069.018 4.535 95.073   | 95   | -                     | 13.159.432   | 58.720.828 | 644.292 | 839.365           | 3.036.019 |
|   |      |                       |              |            |         |                   |           |
|   |      |                       |              |            |         | _                 | -         |
|   |      |                       |              |            |         |                   | <u> </u>  |
|   |      |                       |              |            |         |                   |           |
|   |      | -                     | -            | -          | -       | -                 | -         |
| 644.292 58.720.828 13.159.432 - 95.069.018 4.535 95.073   | 95   | -                     | 13.159.432   | 58.720.828 | 644.292 | 839.365           | 3.036.019 |
|   |      |                       |              |            |         |                   |           |
| 1.550.776 7.918.978 5.231.996 69.534 5.301.   | -    |                       |              | -          |         | (6.653.288)       | 1.360.552 |
| <u> </u>  |      |                       | <u> </u>     |            |         | -                 | -         |
|   |      | _                     | _            | -          | _       | _                 | -         |
|   |      |                       |              |            |         |                   |           |
|   |      | -                     | -            | -          | -       | -                 | -         |
|   |      | -                     | -            | -          | -       | -                 | -         |
| · · · · · · · · · · · · · · · · · · ·   |      | -                     | -            | -          | -       | -                 | -         |
| - (824.515) 60.837 - (748.050) 1.516.086 768.   |      | _                     | 60 937       | (924 515)  | _       | _                 | _         |
| - 10.669.398 (12.783.772)   |      |                       |              |            |         |                   | -         |
|   |      | -                     |              |            | _       | _                 | -         |
| - 10.018.237 (10.018.237)   |      | -                     | (10.018.237) | 10.018.237 | -       | -                 | -         |
| - 651.161 (2.765.535)   |      | -                     |              | 651.161    | -       | -                 | -         |
|   |      |                       |              |            |         |                   |           |
|   | 99   | 7.918.978             | 436.497      | 68.565.711 |         |                   |           |

### **CONSOLIDATED STATEMENT OF CASH FLOWS AS OF 31 DECEMBER 2022**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

| VII. C | DNSOLIDATED STATEMENT OF CASH FLOWS  | Note<br>(Section<br>Five) | Current Period<br>1 January-<br>31 December 2022 | Prior Period<br>1 January-<br>31 December 2021 |
|--------|--|---------------------------|--|--|
|        |  | 11467                     | 31 December 2022                                 | 31 December 2021                               |
| Α.     | CASH FLOWS FROM BANKING OPERATIONS   |                           |  |  |
| 1.1    | Operating Profit Before Changes in Operating Assets and Liabilities  |                           | 76.085.746                                       | 10.843.434                                     |
| 1.1.1  | Interest Received  |                           | 198.653.832                                      | 94.115.132                                     |
| 1.1.2  | Interest Paid  |                           | (101.490.515)                                    | (64.892.427)                                   |
| 1.1.3  | Dividend Received  |                           | 50.126   | 34.726   |
| 1.1.4  | Fees and Commissions Received  |                           | 26.938.883                                       | 8.916.382                                      |
| 1.1.5  | Other Income   |                           | 7.779.508  | 2.361.370                                      |
| 1.1.6  | Collections from Previously Written-off Loans and Other Receivables  |                           | 5.918.343  | 4.304.146                                      |
| 1.1.7  | Cash Payments to Personnel and Service Suppliers   |                           | (11.102.158)                                     | (6.456.199)                                    |
| 1.1.8  | Taxes Paid Other   |                           | (26.272.628) (24.389.645)                        | (3.967.727)                                    |
| 1.1.3  | Ottle  |                           | (24.303.043)                                     | (23.371.303)                                   |
| 1.2    | Changes in Operating Assets and Liabilities  |                           | 137.552.640                                      | 86.411.824                                     |
| 1.2.1  | Net Increase/Decrease in Financial Assets at Fair Value Through Profit or Loss   |                           | (7.726.578)                                      | (4.464.178)                                    |
| 1.2.2  | Net (Increase)/Decrease in due from banks and other financial institutions   |                           | (69.431.199)                                     | (71.745.309)                                   |
| 1.2.3  | Net (Increase)/Decrease in loans   |                           | (533.065.970)                                    | (120.024.538)                                  |
| 1.2.4  | Net (Increase)/Decrease in other assets  |                           | (36.614.028)                                     | (4.962.795)                                    |
| 1.2.5  | Net Increase/(Decrease) in bank deposits   |                           | 16.267.070                                       | 14.345.169                                     |
| 1.2.6  | Net Increase/(Decrease) in other deposits  |                           | 802.670.078                                      | 203.578.494                                    |
| 1.2.7  | Net Increase/Decrease in Financial Liabilities at Fair Value Through Profit or Loss  Net Increase/(Decrease) in funds borrowed |                           | 28.351.629                                       | (2.610.288)                                    |
| 1.2.9  | Net Increase/(Decrease) in runas borrowed  Net Increase/(Decrease) in payables   |                           | 20.331.029                                       | (2.010.200)                                    |
|        | Net Increase/(Decrease) in other liabilities   |                           | (62.898.362)                                     | 72.295.269                                     |
| I.     | Net Cash Provided from Banking Operations  |                           | 213.638.386                                      | 97.255.258                                     |
|        |  |                           | 213.030.300                                      | 37.233.230                                     |
| B.     | CASH FLOWS FROM INVESTING ACTIVITIES   |                           |  |  |
| II.    | Net Cash Provided from Investing Activities  |                           | (113.078.290)                                    | (31.137.042)                                   |
| 2.1    | Cash Paid for Acquisition of Associates, Subsidiaries and Entities   |                           |  |  |
|        | under Common Control (Joint Ventures)  |                           | (109.579)  | (147.737)                                      |
| 2.2    | Cash Obtained from Disposal of Associates, Subsidiaries and Entities under Common Control (Joint Ventures)                     |                           | 1.750  |  |
| 2.3    | Purchases of Property and Equipment  |                           | (4.567.101)                                      | (2.052.540)                                    |
| 2.4    | Disposals of Property and Equipment  |                           | 286.760  | 1.328.311                                      |
| 2.5    | Purchase of Financial Assets at Fair Value Through Other Comprehensive Income  |                           | (102.493.761)                                    | (70.946.216)                                   |
| 2.6    | Sale of Financial Assets at Fair Value Through Other Comprehensive Income  |                           | 76.625.461                                       | 41.672.891                                     |
| 2.7    | Purchase of Financial Assets at Measured at Amortized Cost   |                           | (84.597.720)                                     | (3.781.582)                                    |
| 2.8    | Sale of Financial Assets at Measured at Amortized Cost   |                           | 1.775.900  | 2.789.831                                      |
| 2.9    | Other  |                           | -  | -  |
| C.     | CASH FLOWS FROM FINANCING ACTIVITIES   |                           |  |  |
| III.   | Net Cash Provided from Financing Activities  |                           | 13.872.885                                       | (438.619)                                      |
| 3.1    | Cash Obtained from Funds Borrowed and Securities Issued  |                           | 18.931.781                                       | 17.907.409                                     |
| 3.2    | Cash Used for Repayment of Funds Borrowed and Securities Issued  |                           | (26.307.725)                                     | (17.962.537)                                   |
| 3.3    | Issued Equity Instruments  |                           | 21.800.000                                       | (17.302.337)                                   |
| 3.4    | Dividends Paid   |                           | -  | -  |
| 3.5    | Payments for Finance Leases  |                           | (551.171)  | (383.491)                                      |
| 3.6    | Other  |                           | -  | -  |
| IV.    | Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents   | (1)                       | 4.750.901  | 1.439.724                                      |
| V.     | Net Increase in Cash and Cash Equivalents (I+II+III+IV)  |                           | 119.183.882                                      | 67.119.321                                     |
| VI.    | Cash and Cash Equivalents at the Beginning of the Period   | (1)                       | 110.121.555                                      | 43.002.234                                     |
|        |  |                           |  |  |
| VII.   | Cash and Cash Equivalents at the End of the Period   | (1)                       | 229.305.437                                      | 110.121.555                                    |
|        |  |                           |  |  |

# STATEMENT OF PROFIT DISTRIBUTION AS OF 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of consolidated financial statements originally issued in Turkish)

| VIII. S           | STATEMENT OF PROFIT DISTRIBUTION <sup>(2)</sup>  | Current Period<br>31 December 2022 | Prior Period<br>31 December 2021 |
|-------------------|--|------------------------------------|----------------------------------|
| l.                | DISTRIBUTION OF CURRENT YEAR INCOME  |                                    |                                  |
| 1.1               | Current Year Income  | 61.250.539                         | 8.913.442                        |
| 1.2               | Taxes and Duties Payable (-)   | (20.158.162)                       | (2.622.133)                      |
| 1.2.1             | Corporate Tax (Income tax)   | (30.324.299)                       | (2.793.348)                      |
| 1.2.2             | Income withholding tax   | (30.324.233)                       | (2.733.340)                      |
| 1.2.3             | Other taxes and duties   | 10.166.137                         | 171.215                          |
| A.                | NET INCOME FOR THE YEAR (1.1-1.2)  | 41.092.377                         | 6.291.309                        |
| 1.3               | Prior Year Losses (-)  | -                                  |                                  |
| 1.4               | First Legal Reserves (-)   | -                                  | 314.565                          |
| 1.5               | Other Statutory Reserves (-)   | -                                  |                                  |
| B.                | NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]                                     | -                                  | 5.976.744                        |
| 1.6               | First Dividend to Shareholders (-)   | -                                  |                                  |
| 1.6.1             | To Owners of Ordinary Shares   | -                                  |                                  |
| 1.6.2             | To Owners of Privileged Shares   |                                    |                                  |
| 1.6.3             | To Owners of Preferred Shares  | -                                  |                                  |
| 1.6.4             | To Profit Sharing Bonds  | -                                  |                                  |
| 1.6.5             | To Holders of Profit and Loss Sharing Certificates   | -                                  |                                  |
| 1.7               | Dividends to Personnel (-)   | -                                  |                                  |
| 1.8               | Dividends to Board of Directors (-)  | -                                  |                                  |
| 1.9               | Second Dividend to Shareholders (-)  | -                                  |                                  |
| 1.9.1             | To Owners of Ordinary Shares   | -                                  |                                  |
| 1.9.2             | To Owners of Privileged Shares   | -                                  |                                  |
| 1.9.3             | To Owners of Preferred Shares  | -                                  |                                  |
| 1.9.4             | To Profit Sharing Bonds  | -                                  |                                  |
| 1.9.5             | To Holders of Profit and Loss Sharing Certificates   | -                                  |                                  |
| 1.10              | Statutory Reserves (-)   | -                                  |                                  |
| 1.11              | Extraordinary Reserves   | -                                  | 5.976.744                        |
| 1.12              | Other Reserves   | -                                  |                                  |
| 1.13              | Special Funds  | -                                  |                                  |
| II.               | DISTRIBUTION OF RESERVES   |                                    |                                  |
| 2.1               | Appropriated Reserves  | -                                  | -                                |
| 2.2               | Dividends to Shareholders (-)  | -                                  |                                  |
| 2.3.1             | To Owners of Ordinary Shares   | -                                  |                                  |
| 2.3.2             | To Owners of Privileged Shares   | -                                  | ,                                |
| 2.3.3             | To Owners of Preferred Shares  | -                                  |                                  |
| 2.3.4             | To Profit Sharing Bonds  | -                                  |                                  |
| 2.3.5             | To Holders of Profit and Loss Sharing Certificates   | -                                  |                                  |
| 2.3.              | Dividends to Personnel (-)   | -                                  |                                  |
| 2.4               | Dividends to Board of Directors (-)  | -                                  |                                  |
| III.              | EARNINGS PER SHARE   |                                    |                                  |
| 3.1               | To Owners of Ordinary Shares   | -                                  | 0,4803                           |
| 3.2               | To Owners of Ordinary Shares (%)   | -                                  | 48,03                            |
| 3.3               | To Owners of Privileged Shares   | -                                  |                                  |
| 3.4               | To Owners of Privileged Shares (%)   | -                                  |                                  |
| IV.               | DIVIDEND PER SHARE   |                                    |                                  |
|                   |  |                                    |                                  |
| 4.1               | To Owners of Ordinary Shares   |                                    |                                  |
|                   | To Owners of Ordinary Shares To Owners of Ordinary Shares (%)                                |                                    |                                  |
| 4.1<br>4.2<br>4.3 | To Owners of Ordinary Shares To Owners of Ordinary Shares (%) To Owners of Privileged Shares |                                    |                                  |

<sup>(\*)</sup>Profit distribution is decided by the Ordinary General Assembly of the Parent Bank. As of the date of the preparation of financial statements, the meeting for Ordinary General Assembly meeting for 2022 has not been held.

The accompanying explanations and notes form an integral part of these financial statements.

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#### **SECTION THREE**

#### **EXPLANATIONS ON ACCOUNTING POLICIES**

#### I. BASIS OF PRESENTATION

The consolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" ("Regulation") related with Banking Law numbered 5411 published in the Official Gazette no. 26333 dated 1 November 2006 and other regulations related to reporting principles on accounting records of Banks published by Banking Regulation and Supervision Agency ("BRSA") and circulars and interpretations published by BRSA (together referred as BRSA Accounting and Reporting Legislation) and in case where a specific regulation is not made by BRSA, Turkish Financial Reporting Standards ("TFRS") and (referred as "Turkish Accounting and Financial Reporting Regulations" or "Reporting Standards") put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA").

The format and content of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements", published in the Official Gazette No. 28337, dated 28 June 2012 and the "Communiqué on Public Disclosures on Risk Management by Banks", published in the Official Gazette No. 29511, dated 23 October 2015 and amendments to these Communiqué. The Parent Bank maintains its books in Turkish Lira in accordance with the Banking Law, Turkish Commercial Code and Turkish Tax Legislation.

Financial statements of subsidiaries in abroad are prepared in accordance with prevalent law and legislation in their country, adjustments and reclassifications are reflected on the purpose of fair presentation pursuant to Reporting Standards.

The consolidated financial statements have been prepared under the historical cost convention, except for the financial assets and liabilities carried at fair value.

The preparation of financial statements requires the use of certain critical estimates on assets and liabilities reported as of balance sheet date or amount of contingent assets and liabilities explained and amount of income and expenses occurred in related period. Although these estimates rely on the management's best judgment, actual results can vary from these estimates. Judgements and estimates are explained in related notes.

Unless otherwise specified, all balances in the financial statements and related disclosures are expressed in Thousand Turkish Lira ("TL").

The Parent Bank reflected the estimates and judgments into the calculation of expected credit losses with the maximum effort and the best estimation method. The Parent Bank has revised its macroeconomic expectations and has reflected to the financial statement as of 31 December 2022, by taking into account the change in probability of default and loss given default.

In this context, the Parent Bank has measured the impact of its macroeconomic expectations on NPL receivables in different scenarios. In the NPL conversion rate, it has taken into consideration in the calculation by reflecting the coefficient, which is considered to reflect the current situation, to the loan parameters. The Parent Bank increased the weight of the adverse scenario in the expected credit loss calculation.

On 20 January 2022, the Public Oversight Authority made a statement on whether the Financial Reporting Standard ("TAS 29") in Hyperinflationary Economies shall be applied within the scope of Turkish Financial Reporting Standards. Accordingly, it has been stated that companies applying TFRS do not need to make any adjustments in their financial statements for 2021 within the scope of TAS 29 Financial Reporting in High Inflation Economies. As of the preparation date of these financial statements, no new announcement has been made by the Public Oversight Authority in this context, and no inflation adjustment has been made in the financial statements dated 31 December 2022 within the scope of TAS 29 Financial Reporting Standard in Hyperinflationary Economies.

The Parent Bank has a subsidiary operating in Russia with the title of "Ziraat Bank (Moscow) JSC". The tension between Russia and Ukraine for a long time turned into a hot conflict in the first quarter of 2022. In the process that started with Russia's intervention in Ukraine, international sanctions against the Russian Federation and countermeasures implemented by Russia against them had significant effects on financial markets. Entering this process with a strong equity structure and high liquidity, Ziraat Bank (Moscow) JSC, the subsidiary of the Bank, did not encounter any difficulties.

The new measures and practices introduced by the Central Bank of Russia were especially aimed at reducing the foreign exchange outflow from the country and keeping the credit channels provided to the real sector open. All financial services previously provided by Ziraat Bank (Moscow) JSC are maintained in line with the rules of the local regulatory authority.

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The crisis is not expected to have a negative impact on the Group's activities. Developments that may occur on a global scale, their possible repercussions on the global and regional economy, and their effects on the Parent Bank's operations are closely monitored and considered with the best estimation approach in the preparation of the financial statements.

#### **Benchmark Rate Reform**

The Benchmark Interest Rate Reform, which brings amendments to TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16, effective from 1 January 2022, has been implemented. With the amendments made, certain exceptions are provided in the basis for determining contractual cash flows and hedge accounting provisions. The Parent Bank has participated in international protocols within the scope of IBOR transformation. Indicative Interest Rates have started to be used in new transactions with variable interest rates, and contract amendment processes regarding existing transactions are continuing. In addition, real and legal person customers who use Reference Interest Rates such as USD LIBOR, EUR LIBOR, GBP LIBOR, JPY LIBOR, EURIBOR, or TRLIBOR in the calculation of interest rates in loan, derivative products and securities transactions regarding the changes in Reference Interest Rates are informed on the website. The date on which the publication of LIBOR benchmark interest rates in US Dollars (USD) for overnight, 1-month, 3-month, 6-month and 12-month maturities will cease or will cease to be representative is 30 June 2023.

#### II. EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND FOREIGN CURRENCY TRANSACTIONS

Main activity of the Parent Bank comprises of banking services, such as launching all kinds of cash and non-cash loans denominated in Turkish Lira and foreign currencies, performing transactions in local, international money and capital markets, supporting agricultural sector financially and collecting deposits denominated in Turkish Lira and foreign currencies. The Parent Bank's main funding sources are deposits denominated in Turkish Lira, repurchase agreements, issued securities and shareholders' equity. The Parent Bank directs these funds to assets with high return and low risk that include predominantly domestic government bonds and loans. The Parent Bank's liquidity structure is considered the financing of all liabilities at due date. Although most of the sources in the Parent Bank's balance sheet are with fixed interest rate, some of the securities in assets' return have floating interest rate. Since the remaining time to re-pricing date of sources is short, cost of sources is repriced in short periods based on the market conditions. Moreover, the Parent Bank adopts higher return principle for its long-term placements.

Loans and securities are instruments from which the Parent Bank gets returns above the average returns within its activity. Letter of guarantees, bank loans, commercial letter of credits, commitments for cheques payments and commitments for credit card limit are the most important risk areas within the off-balance sheet accounts.

Since the Parent Bank's total debt to the market is low among its total liabilities, the Parent Bank can borrow easily from short-term markets, such as Borsa Istanbul ("BIST"), Central Bank of the Republic of Türkiye, Money Market or Interbank Money Market in case of need. In case of a liquidity crisis, the deposit base of The Parent Bank is not presumed to be significantly affected from liquidity risk since the Parent Bank is a public bank with an extensive branch network.

Cost and return of foreign currency assets are subject to a close follow up. Positive margin of profit is sustained by adjusting deposit interest rates in line with the market interest rates.

Foreign currency operations are valued by the Bank's prevailing counter currency buying rate at transaction date and reflected to records. At period ends, foreign currency asset and liability balances are valued at the Bank's period end counter currency buying rates and converted to Turkish currency and the resulting exchange differences are recognized as a "foreign exchange profit or loss".

For the exchange risk arising from foreign currency conversion of Ziraat Bank International AG, Ziraat Bank BH dd and Ziraat Bank Montenegro AD, the Parent Bank's subsidiaries to which capital was paid in Euro amounts, Euro deposits are used for hedging purposes. Information on fair value hedge accounting applied in order to hedge the said total capital amount of EUR 336.627 thousand (31 December 2021: EUR 288.527 thousand), which is associated with this purpose, from exchange rate risk effects arising from changes in foreign exchange rates, is presented in Section Four, article no IX.

Assets and liabilities of the overseas branches of the Parent Bank are converted into Turkish Lira with the Parent Bank's prevailing counter currency buying rates at the balance sheet date.

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#### III. INFORMATION ON CONSOLIDATED SUBSIDIARIES

#### 1. Consolidation Principles Applied

The consolidated financial statements have been prepared in accordance with the procedures listed in the "Communiqués related to the Regulation on the Preparation of the Consolidated Financial Statements of Banks" published in the Official Gazette No. 26340 dated 8 November 2006 and the "Consolidated Financial Statements" ("TFRS 10").

#### 1.1. Consolidation Principles for Subsidiaries

Subsidiaries are all entities in which the Group has the power to control financial and operational policies for the benefit of the Parent Bank (a) directly and indirectly, with the authority to exercise more than 50% of the voting rights pertaining to shares in the owned companies; or (b) not having the power to exercise more than 50% of the rights of use, otherwise having control over financial and business policies.

Control is evident when the Parent Bank owns, either directly or indirectly, the majority of the share capital of the company or owns the privileged shares or owns the right of controlling the operations of the company in accordance with the agreements made with other shareholders or owns the right of appointment or the designation of the majority of the board of directors of the company.

Subsidiaries are consolidated with full consolidation method, taking into account the size of their assets and equity within the scope of their activities and the materiality principle. Subsidiaries are included in the scope of consolidation since the control of their activities is transferred to the group and are excluded from the scope of consolidation from the date the control disappears. Where necessary, the accounting policies of the subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

According to the full consolidation method, 100% of the balance sheet, profit or loss statement and off-balance sheet items of the subsidiaries are consolidated with the balance sheet, profit or loss statement and off-balance sheet items of the Parent Bank. The carrying amount of the Group's investments in each subsidiary is netted off with the portion of the capital of each subsidiary that belongs to the Group. Unrealized gains and losses and balances arising from transactions between subsidiaries included in consolidation are eliminated. In order to determine the net income of the Group, minority interest in the net income of the consolidated subsidiaries have been determined and deducted from the net income of the subsidiary. Minority interest in the consolidated balance sheet are presented separately from the liabilities and shares of the Group shareholders. In addition, minority interest are presented separately in the profit or loss statement interest.

The subsidiaries included in consolidation, their title, their place of incorporation, their main activities and their effective shareholding rates are as follows:

| Title                                     | Address (City/Country)             | Main Activities      | Parent Bank'<br>Share<br>Percentage (%) | Parent Bank's<br>Risk Group Share<br>Percentage (%) |
|---|------------------------------------|----------------------|---|---|
| Ziraat Yatırım Menkul Değerler A.Ş.       | İstanbul/Türkiye                   | Brokerage Houses     | 99,60                                   | 99,60   |
| Ziraat Portföy Yönetimi A.Ş.              | İstanbul/Türkiye                   | Portfolio Management | 74,90                                   | 99,80   |
| Ziraat Katılım Bankası A.Ş.               | İstanbul/Türkiye                   | Banking              | 100,00                                  | 100,00  |
| Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş. | İstanbul/Türkiye                   | Real Estate          | 81,06                                   | 81,06   |
| Ziraat Girişim Sermayesi Ortaklığı A.Ş.   | İstanbul/Türkiye                   | Venture Capital      | 100,00                                  | 100,00  |
| Ziraat Bank International AG              | Frankfurt/Germany                  | Banking              | 100,00                                  | 100,00  |
| Ziraat Bank BH d.d.                       | Sarajevo/Bosnia and<br>Herzegovina | Banking              | 100,00                                  | 100,00  |
| Ziraat Bank (Moscow) JSC                  | Moscow/Russia                      | Banking              | 99,91                                   | 100,00  |
| Kazakhstan Ziraat Int. Bank               | Almaty/Kazakhstan                  | Banking              | 99,92                                   | 99,92   |
| Ziraat Bank Azerbaycan ASC                | Baku/Azerbaijan                    | Banking              | 99,98                                   | 100,00  |
| Ziraat Bank Montenegro AD                 | Podgorica/Montenegro               | Banking              | 100,00                                  | 100,00  |
| JSC Ziraat Bank Georgia                   | Tbilisi/Georgia                    | Banking              | 100,00                                  | 100,00  |
| Ziraat Bank Uzbekistan JSC                | Tashkent/Uzbekistan                | Banking              | 100,00                                  | 100,00  |

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#### 1.2. Consolidation Principles of Associates and Entities under common control

An associate is a partnership with which the Parent Bank participates in its capital and has significant effect on it although it has no capital or management control, whose main operation is banking, and which operates according to special legislation with permission and license and is established abroad. The related associate is consolidated with equity method in accordance with materiality principle. Significant effect refers to the participation power on the constitution of the financial and management policies of the participated associate. If the Parent Bank has 10% or more voting right on the associate, as long as it is not proved otherwise, it will be accepted that the Parent Bank has significant effect on that associate. Equity method is an accounting method which foresees the increase or decrease of the book value of capital share in an associate from the changed amount in the associate participating shareholder's equity during the period by the portion of the participant and the deduction of the dividend from the associate from the changed value of the associate amount. The associates and entities under common control consolidated with the equity method, their title, place of incorporation, main activities, effective shareholding rates and direct and indirect shareholding rates are as follows:

| Tialo                                  | Address (City/Country) | Main Askinikia  | Parent Bank's<br>Share | Parent Bank's<br>Risk Group Share |
|--|------------------------|-----------------|------------------------|-----------------------------------|
| Title                                  | Address (City/Country) | Main Activities | Percentage (%)         | Percentage (%)                    |
| Turkmen Turkish Joint Stock Commercial | Ashkhabad/             |                 |                        |                                   |
| Bank                                   | Turkmenistan           | Banking         | 50,00                  | 50,00                             |
| Arap Türk Bankası A.Ş.                 | İstanbul/Türkiye       | Banking         | 15,43                  | 15,43                             |

#### 1.3. Principles Applied During Share Transfer, Merger and Acquisition

Acquisition of entities are accounted by the purchase method on the date of purchase when the control is being transferred to the Group. Control explains managing power of Group on entity's financial and operational policies for the purpose of providing benefit from operations of entity. While evaluating control, executable potential voting rights are taken consideration by Group.

#### 1.4. Transactions with Minority Shareholders

The Group considers transactions with minority shareholders as transactions within the Parent Bank. For acquisitions from minority shareholders, the difference between the acquisition cost and related portion of net assets' booked value is deducted from equity. Profit or loss resulting from sales to minority shareholders is booked under equity.

#### 1.5. Presentation of Unconsolidated Subsidiaries and Associates in Consolidated Financial Statements

Subsidiaries, which are not included in the scope of consolidation, are accounted for their fair values, while associates are accounted for at their cost values after netting impairment if any, and are reflected in the consolidated financial statements.

#### IV. EXPLANATIONS ON FORWARD TRANSACTIONS, OPTIONS AND DERIVATIVE INSTRUMENTS

The Group's derivative transactions include cross currency swaps, interest rate swaps, currency and precious metal swaps, long-term financing transactions, fully or partially covered options and forward foreign currency buy/sell transactions. The Parent Bank has no embedded derivative instruments separated from the articles of association.

Derivative financial instruments of the Group are classified under "TFRS 9 Financial Instruments Standard" ("TFRS 9"), "Derivative Financial Assets Measured at Fair Value through Profit or loss".

Derivative financial instruments are initially recognized at fair value. Derivative transactions, depending on the fair value being positive or negative is shown as derivative financial assets at fair value through profit or loss or derivative financial liabilities measured at fair value through profit or loss in the following periods of the recording. Differences in fair value as a result of the valuation are accounted for under profit/loss from derivative financial transactions and profit/loss from foreign exchange transactions in the commercial profit/loss item in the profit or loss statement.

The fair value of derivative instruments is calculated by taking into account the market values or by applying the cash flow model discounted with market rates.

Liabilities and receivables arising from the derivative instruments are followed in the off-balance sheet accounts with their contractual values.

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#### V. EXPLANATIONS ON INTEREST INCOME AND EXPENSE

Interest income and expenses of the group are recognized according to the effective interest method (rate equal to the rate in calculation of present value of future cash flows of financial assets or liabilities).

Interest income from financial assets is recognized as gross carrying amount according to the effective interest rate method except for interest income from purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. The Parent Bank has started to calculate rediscount as of 1 January 2018 for its non-performing loans. Rediscount is calculated over the net book value (Gross Book Value-Expected Credit Losses Reserve) of the non-performing loans.

If the expectations for the cash flows in the financial asset are revised for reasons other than the credit risk, the amendment is reflected in the carrying amount of the asset and in the related profit or loss statement line and is amortized over the estimated life of the financial asset.

Total of minimum rental payments including interests and principals are recorded under "financial lease receivables" as gross. The interest which is the difference between the total of rental payments and the cost of the related tangible asset is recorded under "unearned income". When the rent payment incurs, the rent amount is deducted from "financial lease receivables"; and the interest portion is recorded as interest income in the profit or loss statement.

Profit share income is accounted for by applying the internal rate of return method. Group calculates expense accrual according to the unit value calculation method over the participation accounts.

#### VI. EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSE

Income and expense from banking, agency and intermediary services are recognized as income/expense and conformant with TFRS 15 Revenue from Contracts with Customers on the date they are collected.

Prepaid expense amounts are recognized as expense on an accrual basis during the service period.

Commission income from consumer, corporate and commercial loans are transferred to income accounts according to periodicity principle using effective interest rate method on an accrual basis.

#### **VII. EXPLANATIONS ON FINANCIAL ASSETS**

Financial assets are recognized or derecognized according to TFRS 9 Financial Instruments Part 3 Recognition and Derecognition. Financial assets are measured at fair value at initial recognition in the financial statements. They are included in the balance sheet of the Group, if the Group is a legal party to these instruments.

The Group classifies and recognizes its financial assets as "Financial assets measured at fair value through profit/loss", "Financial assets measured at fair value through other comprehensive income" or "Financial assets measured at amortized cost". This classification is based on the contractual cash flow characteristics of the related business model used for management of the financial assets at initial recognition.

Financial assets mainly constitute the Group's commercial activities and operations. These instruments have the ability to expose, affect, and diminish the liquidity, credit and interest rate risks in the financial statements.

#### Classification and Measurement within the Scope of TFRS 9

In accordance with TFRS 9 Financial Instruments Standard, financial assets are measured at amortized cost, fair value through other comprehensive income and fair value through profit or loss by;

"Business Model Assessment" and "Contractual Cash Properties Test" are performed to determine the classification of financial assets.

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#### Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss are the assets that are managed by business model other than the business model that aims to "hold to collect" and "hold & sell" the contractual cash flows; acquired for the purpose of generating profit from short-term fluctuations in price, or regardless of this purpose, the financial assets that are a part of a portfolio with evidence of short-time profit-taking; and the financial assets, whose terms do not give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at the fair value through profit or loss are initially recognized at fair value. All gains and losses arising from these valuations are reflected in the profit or loss statement. Earned interests are included in interest income and dividends received are included in dividend income.

Among the financial assets at fair value through profit or loss, Government Bonds and Treasury Bills traded in the BIST, the weighted average clearing prices formed in the BIST on the balance sheet date, and the financial assets not traded in the BIST, with the prices of the Central Bank of the Republic of Türkiye, Eurobonds Bench The transaction prices in the Upmarket and the funds in the Parent Bank's portfolio are valued according to the fund price announced for the relevant day. Gains and losses resulting from the valuation are included in the profit/loss accounts.

#### Financial Assets at Fair Value Through Other Comprehensive Income

Financial assets are classified as fair value through other comprehensive income where the business models aim to hold financial assets in order to collect the contractual cash flows and selling assets and the terms of financial asset give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at fair value through other comprehensive income are subsequently measured at their fair value. The interest income of financial assets at fair value through other comprehensive income that are calculated by effective interest rate method and dividend income from equity instruments are reflected in the statement of profit or loss. "Unrealized profits and losses", the difference between the fair value of debt instruments at fair value through other comprehensive income and their amortized cost, are not reflected in the statement of profit or loss for the period until the corresponding financial asset is collected, sold, disposed of or weakened and is followed in the "Other Comprehensive Income or Expenses to be Reclassified in Profit or Loss" account under equity. Accumulated fair value differences under equity are reflected to the income statement when such securities are collected or disposed.

Securities representing the share in the capital are accounted with their fair values if they are traded in organized markets and/or their fair value can be determined reliably, and if they are not traded in organized markets, they are reflected in the financial statements with their values found by using other valuation models. The valuation differences of the said securities are followed in the "Other Accumulated Comprehensive Income or Expenses That Will Not Be Reclassified in Profit or Loss" account under equity.

#### **Financial Assets at Measured at Amortized Cost**

A financial asset is classified as a financial asset measured at amortized cost when the Parent Bank's policy within a business model is to hold the asset to collect contractual cash flows and the terms give rise to cash flows that are solely payments of principal of interest at certain dates.

Measured at amortized cost are recognized at which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at amortized cost by using the effective interest rate method. Interest income related to the financial asset measured at amortized cost is recognized in the statement of profit or loss.

Financial assets measured at fair value through other comprehensive income" and "financial assets measured at amortized cost" portfolios of the Parent Bank include Consumer Price Index (CPI) indexed bonds and lease certificates. Mentioned securities are valued and accounted according to the effective interest rate method which is calculated according to the real coupon and dividend rate and the reference inflation index on the issue date. The actual coupon and dividend payment amounts of these securities, purchase and sale transactions and year-end valuations are calculated by using the index announced by the treasury. Index calculations related to CPI indexed bonds are made by the method specified in Ministry of Treasury and Finance's CPI Indexed Bonds Investor Guide. The Parent Bank also updates the estimated inflation rate used throughout the year in case of necessity.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### Loans

Loans consist of financial assets which are created by providing money, goods or services to the debtor. Loans are initially recognized at acquisition cost presenting their fair value and thereafter measured at amortized cost using the "Effective Interest Rate Method".

Cash loans are accounted with their original balances in the accounts specified in Uniform Chart of Accounts and Prospectus according to their type, maturity, and collateral structures. Foreign exchange loans are recognized with fixed price and revalued by the counter foreign exchange buying rate of the Parent Bank. Foreign exchange indexed loans are used as TL by the valid counter foreign exchange buying rate of the Parent Bank at usage date. The repayments of foreign exchange indexed loans, which were extended in TL at the Parent Bank's counter foreign exchange buying rate valid on the date of use, are collected in TL equivalents calculated over the Parent Bank's counter foreign exchange selling rate valid on the installment collection date.

#### **VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS**

#### **Explanations on Expected Loss Provisions**

The Group sets aside the expected loss provision for its loans and receivables by taking into consideration the "Regulation on the Classification of Loans and the Procedures and Principles Regarding the Provisions to be Set Aside" published in the Official Gazette dated 22 June 2016 and numbered 29750. In this context, the Parent Bank takes into consideration the general structure of the loan portfolio, the financial structure of the customers, the non-financial data, and the economic conjuncture in line with the credit risk policies and prudence principle when determining its estimates.

The main principle of the expected credit loss model is to reflect the general outlook of deterioration or improvement in the credit quality of financial instruments. The amount of expected credit losses known as loss provision or provision varies according to the degree of increase in credit risk. There are two measurements according to the general approach:

- 12-Month Expected Loss Provision (Stage 1) applies to all assets unless there is a significant deterioration in credit quality.
- Lifetime Expected Loss Provision (Stage 2 and Stage 3) is applied when there is a significant increase in credit risk.

In addition, the Bank made provision on the model outputs for customer groups, which it believed that the model did not statistically respond to credit risk factors, using expert opinion. The reserve will be reviewed in the following reporting periods, taking into account, the loan portfolio and changes in future expectations.

#### Impairment

The expected credit loss model includes instruments that are recorded at amortized cost or at fair value in other comprehensive income tables (such as bank deposits, loans and securities) and, in addition, financial lease receivables that are not measured at fair value through profit or loss, credit commitments and financial guarantee contracts.

The guiding principle of the expected credit loss model is to reflect the increase in credit risk of financial instruments or the general view of the recovery. The amount of allowance for the loss depends on the extent of the increase in credit risk since the initial issuance of the loan.

Expected credit loss is an estimate of the expected credit losses over the life of a financial instrument and the following aspects are important for the measurement:

- Probability-weighted and neutral amount determined by taking into account possible outcomes,
- Time value of the money,
- Reasonable and supportable information on past events, current conditions and forecast of future economic conditions, at the time of reporting.

These financial assets are divided into three categories depending on the gradual increase in credit risk observed since their initial recognition:

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 12 Month Expected Credit Losses (Stage 1)

These are the financial assets that do not have a significant increase in credit risk at the time of recognition or since initial recognition. For such assets, impairment for credit risk is recorded in the amount of 12-month expected credit losses. It is valid for all assets unless there is a significant deterioration in the credit quality.

The expected 12-month loss values (within 12 months after the reporting date or within a shorter period if the life of a financial instrument is shorter than 12 months) are part of the estimation of lifetime loss expectancy.

#### Significant Increase in Credit Risk (Stage 2)

Financial assets are transferred to stage 2 if there is a significant increase in credit risk. While 1-year expected credit loss is calculated for the at stage 1, all remaining maturity expected credit loss is calculated for loans at stage 2.

The main criteria taken into consideration in determining the credit risk of the financial asset to be significantly increased and transferred to the stage 2 are, having day-past-due more than and equal to 30 days, and the Parent Bank's internal early warning system note.

#### Credit-Impaired Losses (Stage 3)

Includes financial assets with unbiased evidence that they are impaired as of the reporting date. For these assets, lifetime expected credit losses are recognized.

The Group considers the debt to be in default in the following two cases:

- Objective Default Definition: It means debt having past due more than 90 days. This assumption can be proved otherwise in the light of supportable information.
- Subjective Default Definition: It means it is considered as unlikeliness to pay. Whenever it is considered that an obligor is unlikely to pay
  its credit obligations, it should be considered as defaulted regardless of the existence of any past-due amount or of the number of days
  past due.

Collective assessment of financial instruments is based on homogeneous group assets referring to portfolio segmentation including similar credit risk and product characteristics. This section provides an overview of the risk parameter estimation methods for the expected loss calculation approach on a common basis for each stage.

Credits that differ in cash flows or have different characteristics with other credits may be subject to individual valuation instead of aggregate valuation. A credit loss can be defined as the difference between all contractual cash flows that are outstanding under the contract and the original expected Effective Interest Rate value and discounted cash flows.

When cash flows are estimated, the following situations are considered:

- All contractual terms of the financial instrument during the expected life,
- Cash flows expected to be obtained from collateral sales.

In the calculation of the expected credit loss, the basic parameters which are expressed as probability of default, loss in default and default amount are used.

#### Probability of Default (PD)

Probability of default refers to the likelihood that a loan will default at a certain time.

In default probability models, sectorial information for the corporate portfolio and product information for the individual portfolio are taken as the basis.

#### **Exposure at Default (EAD)**

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument.

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#### Loss Given Default (LGD)

Loss given default refers to the ratio of the economic net loss resulting from the default of a loan to the default amount. In other words, it refers to the ratio of net loss due to a defaulted loan to the balance at the time of default.

#### **Future Expectations**

The effect of future expectations is included in the credit risk parameters used in the calculation of expected credit losses by using scenarios related to macroeconomic factors. The Parent Bank uses the macroeconomic estimation model it developed during the creation of multiple scenarios to be used in expected credit loss calculations. The macroeconomic variables that stand out during the estimation are the Gross Domestic Product (GDP) and the Consumer Price Index (CPI), and the risk parameters are updated if deemed necessary, taking into account the compatibility with the portfolio. In addition to macroeconomic indicators, the Parent Bank preferred the precautionary approach by adding expert opinion while creating macroeconomic models, taking into account the economic conditions, and the numerical effects of these risks were also included in the models.

#### The Methodology of Behavioral Maturity Calculation

The loans in Stage 1, expected loss provision is calculated until their maturity for the ones which have less than one year to due date and for 1 year which have more than one year to due date. The loans in Stage 2, expected loss provision is calculated for lifetime (until maturity date) of the loan. In this calculation, the remaining maturity information of the loan is taken as basis for each loan. While this information is used for products with real maturity information, behavioral maturity is calculated by analyzing historical data for products with no maturity information. Expected loss provisions are calculated based on these maturities depending on the type of loan.

#### Write-off Policy

The amendment with respect to the regulation "Regulation on the Amendment of the Regulation on the Classification of Loans and the Procedures and Principles Regarding the Classification of Loans and Provisions for These" entered into force with its publication in the Official Gazette No.31533 on 6 July 2021. Pursuant to the regulation, the banks are enabled to write down and move off the balance sheet the portion of a loan which is classified as "Group V Loan" (Loans Classified as Loss) within the period deemed appropriate by the bank specific to the situation of the debtor, if it cannot reasonably be expected to be recovered. Since the reporting period, it can be written-off from the records under TFRS 9. The write-off is an accounting policy and does not result in the waiver of the right to receivable.

#### IX. EXPLANATIONS ON OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset, and the net amount is reported in the balance sheet when the Group has a legally enforceable right to offset the recognized amounts and there is an intention to collect/pay the related financial assets and liabilities on a net basis, or to realize the asset and settle the liability simultaneously.

#### X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES LENDING TRANSACTIONS

Securities sold under agreements for repurchase agreements ("Repos") are classified as "Fair Value Through Profit or Loss", "Fair Value Through Other Comprehensive Income" and "Financial Asset Measured at Amortized Cost" in the portfolio of the bank, according to the purposes of the Group is subject to valuation according to the portfolio which are belong. Funds obtained in return for repo agreements are accounted in "Money Markets Receivables" account and interest expense accruals for the period are calculated with the effective interest rate method.

Securities purchased with Resale commitment ("Reverse Repo") are accounted in "Money Markets Receivables" on the balance sheet and interest income accruals for the period are calculated with the effective interest rate method.

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### XI. INFORMATION ON NON-CURRENTS ASSETS OR DISPOSAL GROUPS "HELD FOR SALE" AND RELATED TO DISCONTINUED OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS

The assets acquired by the Group due to its receivables are accounted for in accordance with "TFRS 5 Turkish Financial Reporting Standard for Non-current Assets Held for Sale and Discontinued Operations" in financial statement of the Group.

The assets that meet the criteria of being classified under assets held for sale are measured at the lower of their book values or fair value less costs to be incurred for sale, and depreciation for these assets is ceased and these assets are presented separately in the balance sheet. In order to an asset to be classified as an asset held for sale, the related asset (or the asset group to be disposed) shall be ready to be sold immediately under usual conditions and should have a high possibility to be sold. In order to have a high probability of sales, a plan for the sale of the asset (or group of assets to be disposed of) must have been prepared by an appropriate management team and an active program has been initiated to identify buyers and complete the plan. Various events or circumstances may extend the completion time of the sale transaction beyond one year. Assets are continued to be classified as held for sale if there is sufficient evidence that the delay is due to events or conditions beyond the Parent Bank's control and that the Parent Bank's plan to sell the related asset (or disposal group) is in progress.

The properties acquired by the Group due to receivables are shown in the line of held for sale purpose in the financial statements depending on the termination of the term sales contract.

A discontinued operation is a part of an entity which is classified as to be disposed or held for sale. The results related to discontinuing operations are presented separately in the profit or loss statement. The Group does not have any discontinued operations.

#### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS

As of the date of balance sheet, the Group has no goodwill in its financial statements. (31 December 2021: None.)

Other intangible assets are based on their initial acquisition amounts and other direct costs required to make the asset available. Other intangible assets were revalued over their remaining amounts after deducting the accumulated depreciation and, if any, the accumulated depreciation from the cost value in the period following their recording.

Other intangible assets are amortized using the straight-line method based on their useful lives. Useful lives of other intangible assets are determined with assessments such as the expected life of the asset, technical, technological, or other types of aging and the maintenance costs required to obtain the economic benefit expected from the asset. There is no change in the depreciation method applied in the current period. Expenditures for other intangible assets are amortized with equal amounts within the lease period, and if the lease period is not certain or is more than five years, the redemption period is accepted as five years (depreciation rate 20%).

The Group recognizes its software costs incurred under the intangible assets-intangible rights account and the expenses that qualify as development are added to software's initial costs and amortized over 3 years considering the useful lives. The Parent Bank has determined estimated useful lives of the intangible assets between 3 and 15 years and it applies depreciation rates between 33,3% to 6,7%.

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#### XIII. EXPLANATIONS ON PROPERTY AND EQUIPMENT

Property and equipment are measured at its cost when initially recognized and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement. As of 31 January 2014, the Parent Bank has changed its accounting policies and has decided to pursue the real estates registered in its portfolio at fair values. Valuation differences arising as a result of the valuation made by independent expertise firms for real estates are accounted under the tangible asset revaluation differences account under equity.

Property and equipment (except for immovables) are presented in the financial statements over their remaining cost after deducting accumulated depreciation from cost amounts, if any, and after deducting accumulated depreciation from their fair values. Property and equipment are depreciated over their estimated useful lives using the straight-line method. The amortization method applied in the current period has not been changed.

Estimated useful lives and amortization rates of property and equipment are below:

|                          | Estimated Useful Lives (Year) | Amortization Rate |
|--------------------------|-------------------------------|-------------------|
| Buildings                | 50                            | 2%                |
| Safe-deposit boxes       | 50                            | 2%                |
| Other movable properties | 3-15                          | 4-33,33%          |
| Assets held under leases | 4-5                           | 20-25%            |

Gains or losses arising from the disposal of property and equipment are reflected in the profit or loss accounts as the difference between the net disposal revenue of the tangible asset and the net book value.

Ordinary maintenance and repair expenses incurred for tangible assets items are recognized as expenses. Investment expenditures that increase the future benefit by enhancing the capacity of property and equipment are capitalized. The investment expenditures include the cost components which are used either to increase the useful life or the capacity of the asset or the quality of the product or to decrease the costs.

There are no mortgages, pledges or similar precautionary measures on tangible assets or commitments given for the purchase or any restrictions designated for the use of those tangible assets.

#### **XIV. EXPLANATIONS ON INVESTMENT PROPERTIES**

Investment properties consist of assets held to earn rent and/or value increase. The mentioned real estates owned by the Group are shown in the consolidated financial statements using the fair value method within the framework of TAS 40 "Investment Properties". Gains and losses arising from a change in the fair value of investment properties are reflected in the profit/loss accounts in the period they occur.

#### XV. EXPLANATIONS ON LEASING TRANSACTIONS

#### Leases in TFRS 16

The Group measures the operational lease liabilities based on the present value of the lease payments that have not been paid at the date of lease is actually started, in accordance with TFRS 16. Lease payments are discounted by using the Group's incremental borrowing rate. 2-year government bond indicator interest rates are used for Turkish Lira rentals, and Eurobond indicator interest rates are used for foreign currency leasing transactions for ongoing contracts.

After the lease actually started, the Group; Increases the carrying amount to reflect the interest in the lease obligation, reduce the carrying value to reflect the lease payments made, and re-measure the carrying value to reflect reassessments and changes to the lease, or to reflect fixed lease payments in revised core.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

The interest on the lease liability for each period of the lease term, is the amount calculated by charging a fixed periodic interest rate on remaining balance of lease liability.

After the date of lease actually started, the Group remeasures the lease liability to reflect the changes in lease payments. The Group reflects the remeasurement amount of the lease liability, in financial statements as adjustments in right to use assets.

The Group uses a revised discount rate that reflects changes in the interest rate if there is a change in the initial lease period or the use of the purchase option.

The Group remeasures the lease liability by discounting the revised lease payments using a revised discount rate for a lease modification that is not accounted for as a separate lease, at the effective date of the lease modification. The revised discount rate is determined as the alternative borrowing interest rate at the effective date of the modification. The Parent Bank decreases carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. Any gain or loss relating to the partial or full termination of the lease is recognized in profit or loss. A corresponding adjustment to the right-of-use asset is made for all other lease modifications.

The Group does not apply the standard provisions for leases shorter than 1 year in line with the exception provisions of the relevant standard. The Bank reflects the lease payments associated with these leases linearly throughout the lease period and reflects them in the financial statements.

Subject to financial leasing in the consolidated balance sheet of the entity is shown as a receivable equal to net leasing. The interest income is determined so as to form a fixed revenue return ratio using net investment method related to lease asset of the lessor, and the portion of interest income which does not take part in the related term is followed under the unearned interest income account.

Tangible assets that are acquired under leasing are amortized with respect to the rates used for directly acquired assets that have similar nature. Assets held under leases are recognized under the tangible assets account and are depreciated on annual and monthly basis with respect to their useful lives. Principal and installment paid for tangible assets that are acquired under leasing are charged to liability account "Lease Liabilities", whereas interests are recognized in "Deferred Leasing Expenses" account. At installment payments, principal and interest amount of installment amount is debited to "Lease Liabilities" account, whereas interest is credited in "Deferred Leasing Expenses" account and recorded to the "Other Interest Expenses".

#### XVI. EXPLANATIONS ON PROVISIONS, CONTINGENT ASSET AND LIABILITIES

Provisions other than provisions for impairment set for loans and other receivables and provisory liabilities are accounted in accordance with TAS 37 "Turkish Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets Corresponding".

The Group provides provision in case of an existing liability (legal or implicit) as a result of an incident that took place in the past, there is possibility of disposal of assets that bring economic benefit, and the liability is measurable. When a reliable estimate of the amount of obligation from the Parent Bank cannot be made, it is considered that a "contingent" liability exists, and it is disclosed in the related notes to the financial statements.

For transactions that can affect financial structure, provisions are provided by using the existing data if they are accurate, otherwise by using the estimates.

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements in which the change occurs.

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### XVII. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS

#### **Employment Termination and Vacation Benefits**

The Group recognizes its liabilities of employment terminations and vacation benefits in accordance with TAS 19 "Turkish Accounting Standard about Benefits for Employee" and estimates the net present value of future liabilities arising from employment terminations and vacation benefits and reflects this provision amount in the financial statements.

Under the Turkish legislation as supplemented by union agreements, Employment Termination Benefit payments are made in case of retirement or employment termination or resignation depending on the arise of the legal conditions. According to the related legislation, depending on the status and position of the employee in the Group and social security institution, retirement bonus pension/ severance payments are calculated for the time that the personnel has worked. Employment termination is calculated based on actuarial assumptions. These assumptions based on the calculation are below:

The Parent Bank uses independent actuaries in determining liability and makes assumptions about issues such as discount rate and inflation. As of 31 December 2022, retirement benefit obligation is TL 6.140.669 (31 December 2021: TL 1.393.410).

|               | <b>Current Period</b> | <b>Prior Period</b> |
|---------------|-----------------------|---------------------|
| Discount Rate | 10,60%                | 19,20%              |
| Inflation     | 10,08%                | 14,30%              |

The Group accounts for actuarial losses and gains under shareholders' equity in accordance with the revised TAS 19 Turkish Accounting Standard for Employee Benefits, which came into force as of 1 January 2013. The Group reclassified actuarial loss of TL 2.852.002 after deferred tax effect under shareholders' equity. (31 December 2021: TL 219.940 loss).

Unused vacation liability is calculated based on number of unused vacation days which is calculated by subtracting used vacation days of all personnel from legally deserved vacation days.

The Parent Bank is not employing its personnel by means of limited-period contracts.

#### Liability of T.C. Ziraat Bankası and T. Halk Bankası Members Pension and Relief Fund (TZHEMSAN)

Some of the Parent Bank and Ziraat Katılım Bankası A.Ş. personnel are the members of T.C. Ziraat Bankası and T. Halk Bankası A.Ş. Employees' Pension Fund ("Fund") which was established by 20<sup>th</sup> provisional article of Social Security Law Act numbered 506. In accordance with 23<sup>rd</sup> provisional clause of the Banking Law numbered 5411; the pension fund established within Social Security Law is expected to be transferred to the Social Security Institution by three years following the declaration of the banking Law numbered 5411. Procedures and principles of the transfer are determined by the decision of Council of Ministers numbered 2006/11345 dated 30 November 2006. However, the 1<sup>st</sup> paragraph of the 1<sup>st</sup> article of the 23<sup>rd</sup> provisional clause of Banking Law numbered 5411 allowing pension funds to be transferred to Social Security Institution ("SSI") is annulled following the resolution of Constitutional Court declared in the Official Gazette dated 31 March 2007 numbered 26479 E.2005/139, K.2007/13 and K.2007/33.

With the publication of the reasoning of the decision, the Grand National Assembly of Türkiye ("GNAT") started to work on new legal arrangements regarding the transfer of the fund members to SSI and the related articles of the "Law Regarding the Changes in Social Insurance and General Health Insurance Law and Other Related Laws and Regulations" No 5754 ("the New Law") regulating the transfer of the funds were approved by the GNAT on 17 April 2008. The New Law was published in the Official Gazette dated 8 May 2008, numbered 26870, and came into force.

According to the new law bank pension funds participants and salaried members or the rightful owners would be transferred to Social Security Institution and would be subject to its legislation within three years beginning from the date of publication without any required transaction. Three years transfer period would be extended by two years at most with the decision of Council of Ministers. In accordance with the related legislation, as of the transfer date, the cash value of the liabilities will be calculated by considering the income and expenses of the transferred funds by the insurance branches and by using the actuarial interest rate of 9,80%. Moreover, the unfulfilled other social rights and payments existed in the settlement deeds of the subjected pension funds of the transferred participants, members or the rightful owners will be continued to be fulfilled by the employer entities of the funds and its participants.

In accordance with 58<sup>th</sup> article and 7<sup>th</sup> provisional article of the Banking Law, restricting banks from transferring any funds to the pension funds in order to compensate the actuarial deficits effective from 1 January 2008, has been delayed up to 5 years.

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Based on the Council of Ministers' decree numbered 2011/1559 and issued in the Official Gazette numbered 27900, dated 9 April 2011, and 20<sup>th</sup> provisional article of law numbered 506, the deadline for transferring banks, insurance and reinsurance companies, chambers of commerce, chambers of industry, exchange markets and the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for two years.

Besides, the phrase of "two years" in Clause (2), Article 1 of the temporary 20<sup>th</sup> provision of the law numbered 5510 is revised as "four years" with the law numbered 6283 amending on the Social Insurance and General Health Insurance Law, published in the Official Gazette numbered 28227, dated 8 March 2012.

Based on the Council of Ministers' decree numbered 2014/6042 and issued in the Official Gazette numbered 28987 dated 30 April 2014, the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for one year.

Lastly, 51st article of Law No.6645 dated 23 April 2015, published on Official Gazette and the first paragraph of the transient 20th article of Law No.5510 related to the transfer of Bank and Insurance Funds to Social Security Institution; "Council of Ministers is the authority to determine the date of transfer of banks, insurance and reassurance companies, boards of trade, chambers of industry and stock markets or the participants of funds established for their constitute union personnel and the ones that were endowed salary or income and their beneficiaries within the scope of transient 20th article of Law No.506. As from the transfer date, the participants are considered as insured within the scope of clause (a), first paragraph and 4th article of this Law. Based on the decision of the Council of Ministers dated 24 February 2014; May 2015 was determined as the transfer period. As a result of the last amendment made in the first paragraph of the provisional article 20 of the Law No. 5510 and the Occupational Health and Safety Law No. 6645 published in the Official Gazette dated 23 April 2015 and numbered 29335; The Council of Ministers has been authorized to determine the transfer date and the President has been authorized to determine the transfer date in the repeated Official Gazette numbered 30473 on 9 July 2018.

The technical balance sheet report as of 31 December 2022 which is prepared in accordance with the new law and the rate determined as 9,80%, concluded no technical deficit arises in the above-mentioned fund. Since the Parent Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Parent Bank's financial statements.

#### **XVIII. EXPLANATIONS ON TAXATION**

#### **Current Tax**

The corporate tax rate of 20% was designated in Corporate Tax Law No. 5520 which was taken into effect on 1 January 2006 after being published in the Official Gazette dated 21 June 2006 numbered 26205 for corporate earnings.

#### However:

Pursuant to Article 25 of Law No. 7394 published in the Official Gazette dated 15 April 2022 and numbered 31810; Corporate tax rate has been determined as 25% for banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorized foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies. This provision entered into force on 15 April 2022 to be applied to corporate earnings for the 2022 taxation period, and as of December 31, 2022, the corporate tax rate was applied as 25% in the financial statements.

The corporate tax rate is applied to the tax base to be found as a result of the addition of the non-deductible expenses in accordance with the tax laws to the commercial income of the corporations and deducting the exceptions (such as the participation earnings exemption) and deductions in the tax laws. No further tax is paid if the profit is not distributed.

Dividends paid to non-resident corporations, which have a place of business or permanent attorney in Türkiye or to resident corporations are not subject to withholding tax. While dividends paid to individuals and corporations were subject to withholding tax at the rate of 15%, this rate has been changed to 10% with the Presidential Decision published in the Official Gazette dated 22 December 2021 and No. 31697. Addition of profit to capital is not considered as profit distribution and withholding tax is not applied.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

Corporations calculate advance tax quarterly on their financial profits at the corporate tax rate valid for that year and declare and pay until the 17<sup>th</sup> day of the second month following that period. Advance tax paid by corporations for the current period is offset against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be used to offset any other financial liabilities to the government.

According to 5.1.e. article of Corporation Tax Law which is important tax exemption that is applied by banks, corporations' 50% of revenues that occur from selling of their real estates, are in assets, that belong to the corporations at least two years (730 days), 75% of revenues that occur from selling their founding bonds that are belong to the corporations as long as time of participation stocks, redeemed shares and option to call are exempted from corporation tax (It was changed with 89th article of code 7061 that entries into force in 5 December 2017).

This exemption applies to the period the sale is made and the part of return on sales that benefits from the exemption is held in a special fund in the liabilities account until the end of the fifth year started from the following year sale is made. However, the sales payment must be collected until the end of the second calendar year following the year in which the sale is made. Taxes which are not realized in time due to the exemption that hits uncollected sales payment are considered tax loss.

Taxes which do not accrue on time because the applying exemption for the transfer of the exempted part of revenue to the other accounts with other ways out of capitalizing in five years or withdrawn from company or transferring from limited taxpayer corporations to the headquarters, are considered as tax loss. This is also be applicable in the condition of liquidation of business (Except transfers and divisions that make according to this code).

Moreover, according to 5.1.f. article of Corporation Tax Law; corporations which have been fallen to legal proceedings because of owe to the bank or Savings Deposit Insurance Funds, and their warranters' real estates, participation stocks, founding bonds, redeemed shares, options to call of mortgagors' revenues that used for against debts or transferring to SDIF, 50% of the profits arising from the sale of the said assets obtained by the banks in this way, and 75% of the profits arising from the sale of others are exempted from corporation tax.

Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Losses cannot be carried back to offset profits from previous periods.

Tax returns are required to be filled and delivered to the related tax office until the end of the fourth month following the balance sheet date and the accrued tax is paid until the end of the same month. Tax returns are open for 5 years from the beginning of the year following the balance sheet date and during this period the tax authorities have the right to audit tax returns, and the related accounting records on which they are based and may issue re-assessments based on their findings. As of the end of the 2021 calendar year, the conditions sought for inflation adjustment in the calculation of corporate tax have been fulfilled, within the framework of the repeated provision of Article 298/A of the Tax Procedure Law. However, with the Law No. 7352 on the Amendment of the Tax Procedure Law and the Corporate Tax Law, published in the Official Gazette dated 29 January 2022 and numbered 31734, the temporary article 33 was added to the Tax Procedure Law No. 213, including the provisional tax periods. Financial statements will not be subject to inflation adjustment for the 2022 and 2023 accounting periods (for those designated as a special accounting period, as of the accounting periods ending in 2022 and 2023) and the provisional tax periods for the 2023 accounting period, regardless of whether the conditions for the repetitive inflation adjustment within the scope of Article 298 are met, It has been enacted that the 2023 financial statements will be subject to inflation adjustment regardless of whether the conditions for the inflation adjustment are met, and the profit/loss differences arising from the inflation adjustment to be made will be shown in the previous years' profit/loss account.

Tax rates used in tax calculation considering the related countries' tax legislation as of 31 December 2022 are presented below:

| Russia             | 20% |
|--------------------|-----|
| Kazakhstan         | 20% |
| Germany            | 15% |
| Bosnia Herzegovina | 10% |
| Azerbaijan         | 20% |
| Montenegro         | 15% |
| Georgia            | 15% |
| Uzbekistan         | 20% |
|                    |     |

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#### **Deferred Tax**

In accordance with TAS 12 "Turkish Accounting Standards Relating to Income Tax" and taking into account the additional regulation introduced by the Law No. 7316 of 22 April 2021, the Parent Bank calculates and recognizes deferred tax for temporary differences between the bases calculated based on the accounting policies used and valuation principles and that calculated under the tax legislation.

In accordance with the Law No. 7316 published in the Official Gazette dated 22 April 2021, the corporate tax rate has been increased to 25% for the taxation period of 2021, starting from the declarations that must be submitted as of 1 July 2021 and being valid for the taxation period starting from 1 January 2021. It was announced that this rate would be applied as 23% for the taxation period of 2022 and 20% for the taxation periods of 2023 and beyond. However, with the Law No. 7394 on the Evaluation of Immovable Property Owned by the Treasury and Amending the Value Added Tax Law, which was published in the Official Gazette dated 15 April 2022 and numbered 31810, and the Law on Amendments to Some Laws and Decree-Laws, Article 26 With the paragraph added to the temporary article 13 of the Corporate Tax Law No. 5520, it is stated that the Corporate Tax rate will be rearranged for the corporate earnings of the 2022 taxation period and the tax rate will be applied as 25% for the banks.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and are accounted for using the balance sheet liability method. In the deferred tax calculation, the Parent Bank estimates the time when temporary differences will be taxable/deductible and uses the legal tax rates valid as of the balance sheet date in accordance with the current tax legislation. As deferred tax assets or liabilities within the scope of TAS 12 are calculated based on the tax rates (and tax laws) effective or almost certain to come into effect as of the end of the reporting period (balance sheet date), using the tax rates expected to be applied in the periods when the assets are converted into income or the liabilities are paid, the Parent Bank has as of 31 December 2022, deferred tax calculations were made based on rates varying 25% on assets and liabilities. While deferred tax liabilities are calculated for all taxable temporary differences, deferred tax assets consisting of deductible temporary differences are calculated provided that it is highly probable to benefit from these differences by generating taxable profit in the future. Except for goodwill or business combinations, deferred tax liability or asset is not calculated for temporary timing differences arising from the initial recognition of assets or liabilities and which do not affect both commercial and financial profit or loss.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. Carrying amount of a deferred tax asset can be reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled, or the asset realized and reflected in the statement of income as expense or income. Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is associated directly with equity.

Deferred tax assets and liabilities are reflected in the consolidated financial statements by offsetting in the separate financial statements of the consolidated subsidiaries.

According to December 8, 2004 BRSA.DZM.2/13/1-a-3 notice, there is no deferred tax assets on general provision and free provision. In addition to this, deferred tax asset calculation has started to be measured over temporary expected provision losses differences according to TFRS 9 articles, beginning from 1 January 2018. Deferred rate calculation for free provisions are not calculated.

#### XIX. EXPLANATIONS ON BORROWINGS

The Group recognizes its debt instruments in accordance with TFRS 9 "Financial Instruments" and all financial liabilities are carried at amortized cost by using effective interest rate method. The Group has no borrowings that require hedging techniques for accounting and revaluation of debt instruments and liabilities representing the borrowings.

If required, the Group borrows from domestic and foreign real people and entities with debt instruments such as bill/bond issuance. These transactions are recognized at fair value including acquisition costs at the transaction date while accounted with effective interest rate method over their discounted costs in the following periods.

The Group has issued no convertible bonds to shares and has no instruments representing its own borrowings.

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#### XX. EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES

There are no issued shares by the Group.

#### XXI. EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES

Commitments regarding bill guarantees and acceptances of the Group are presented in the "Off-Balance Sheet" commitments.

#### XXII. EXPLANATIONS ON GOVERNMENT GRANTS

There are no government incentives utilized by the Group as of the balance sheet date.

#### XXIII. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are cash on hand, demand deposits and other highly liquid short-term investments with maturities of 3 months or less following the date of acquisition, which is readily convertible to a known amount of cash and does not bear the risk of significant amount of value change. The book values of these assets represent their fair values. FC cash equivalents and balances regarding banks are valued by the period end counter foreign currency buying rate of the Bank.

For the purposes of the cash flow statement, "Cash" includes cash, effectives, cash in transit, purchased cheques and demand deposits including balances with the Central Bank; and "Cash equivalents" include interbank money markets receivables and time deposits at banks with original maturity periods of less than three months.

#### XXIV. EXPLANATIONS ON SEGMENT REPORTING

Information about operating segments which are determined in line with TFRS 8 "Turkish Accounting Standard Operating Segments" together with organizational and internal reporting structure of the Group, are disclosed in Note X of Section Four.

#### XXV. EXPLANATIONS ON OTHER MATTERS

None.

#### SECTION FOUR

#### **EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT**

#### I. EXPLANATIONS ON THE COMPONENTS OF CONSOLIDATED SHAREHOLDERS' EQUITY

Shareholders' equity and capital adequacy ratio were calculated within the framework of "Regulation on Banks' Equity" and "Regulation on Measurement and Evaluation of Capital Adequacy of Banks" and in addition to these, the following regulations of the BRSA.

- In accordance with the Decision of the Banking Regulation and Supervision Agency dated 28 April 2022 and numbered 10188, the Central Bank's foreign exchange buying rate of 31 December 2021 was used while calculating the valued amounts in foreign currency in calculating the amount subject to credit risk.
- Within the framework of the regulation dated 21 December 2021 No. 9996, if the net valuation differences of the securities held by banks in the portfolio of "Financial Assets at Fair Value through Other Comprehensive Income" are negative, these differences may not be taken into consideration in the calculation of equity amount. The said exception was not used in the calculation of equity as of 31 December 2022.

As of 31 December 2022, the Group's total capital has been calculated as TL 255.818.605 (31 December 2021: TL 135.084.119), capital adequacy ratio is 15,78% (31 December 2021: 15,66%). This ratio is well above the minimum ratio required by the legislation.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 1. Information Related to the Components of Shareholders' Equity

|  | Current Period<br>31 December 2022 | Prior Period<br>31 December 202 |
|--|------------------------------------|---------------------------------|
| COMMON EQUITY TIER 1 CAPITAL   |                                    |                                 |
| Paid-in capital following all debts in terms of claim in liquidation of the Bank   | 34.900.000                         | 13.100.000                      |
| Share issue premiums   | -                                  |                                 |
| Reserves   | 74.732.663                         | 68.565.71                       |
| Gains recognized in equity as per TAS  | 72.993.953                         | 18.413.122                      |
| Profit   | 47.416.520                         | 8.355.475                       |
| Current Period Profit  | 46.462.121                         | 7.918.978                       |
| Prior Period Profit  | 954.399                            | 436.49                          |
| Shares acquired free of charge from associates, subsidiaries and entities under  |                                    |                                 |
| common control and cannot be recognized within profit for the period   | 279.341                            | 138.703                         |
| Minority Interest  | 1.986                              | 923                             |
| Common Equity Tier 1 Capital Before Deductions   | 230.324.463                        | 108.573.934                     |
| Deductions from Common Equity Tier 1 Capital   |                                    |                                 |
| Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks  | -                                  |                                 |
| Portion of the current and prior periods' losses which cannot be covered through   |                                    |                                 |
| reserves and losses reflected in equity in accordance with TAS   | 19.920.751                         | 3.209.640                       |
| Improvement costs for operating leasing  | 154.357                            | 76.178                          |
| Goodwill (net of related tax liability)  | -                                  |                                 |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)  | 2.766.382                          | 1.677.13                        |
| Deferred tax assets that rely on future profitability excluding those arising from   |                                    |                                 |
| temporary differences (net of related tax liability)   | -                                  |                                 |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk  | -                                  |                                 |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss amount exceeds the total   |                                    |                                 |
| provision  | -                                  |                                 |
| Gains arising from securitization transactions   | -                                  |                                 |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities   | -                                  |                                 |
| Defined-benefit pension fund net assets  | -                                  |                                 |
| Direct and indirect investments of the Bank in its own Common Equity   | -                                  |                                 |
| Shares obtained contrary to the 4 <sup>th</sup> clause of the 56 <sup>th</sup> Article of the Law  | -                                  |                                 |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the |                                    |                                 |
| Bank   | -                                  |                                 |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the |                                    |                                 |
| Bank   | -                                  |                                 |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity  | -                                  |                                 |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity   | -                                  |                                 |
| Amount exceeding 15% of the common equity as per the 2 <sup>nd</sup> clause of the Provisional Article 2 of the Regulation on the Equity of Banks  | -                                  |                                 |

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|   | Current Period<br>31 December 2022 | Prior Period<br>31 December 2021 |
|---|------------------------------------|----------------------------------|
| Excess amount arising from the net long positions of investments in common equity items of banks and  |                                    |                                  |
| financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital  | _                                  | _                                |
| Excess amount arising from mortgage servicing rights  |                                    | _                                |
| Excess amount arising from deferred tax assets based on temporary differences   | _                                  | _                                |
| Other items to be Defined by the BRSA (-)   |                                    |                                  |
| Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital   |                                    |                                  |
| Total Deductions from Common Equity Tier I Capital  | 22.841.490                         | 4.962.951                        |
| Total Common Equity Tier I Capital  | 207.482.973                        | 103.610.983                      |
| ADDITIONAL TIER I CAPITAL   | 207.402.373                        | 103.010.303                      |
| Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums   |                                    |                                  |
| Debt instruments and premiums approved by BRSA  | 30.236.921                         | 21.860.635                       |
| Debt instruments and premiums approved by BRSA (Temporary Article 4)  | 30.230.321                         | 21.000.033                       |
| Third parties' share in the Additional Tier I capital   |                                    |                                  |
| Third parties' share in the Additional Tier I capital (Covered by Temporary Article 3)  |                                    |                                  |
|   | 30.236.921                         | 21 060 675                       |
| Additional Tier I Capital before Deductions  Deductions from Additional Tier I Capital  | 30.230.321                         | 21.860.635                       |
| Deductions from Additional Tier I Capital  Direct and Indirect Investments of the Deals on its own Additional Tier I Capital ( )  |                                    | <u>-</u>                         |
| Direct and Indirect Investments of the Bank on its own Additional Tier I Capital (-)  | -                                  |                                  |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by   | _                                  |                                  |
| financial institutions with compatible with Article 7.  | -                                  |                                  |
| Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial  |                                    |                                  |
| Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of   |                                    |                                  |
| above Tier   Capital  The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier   Capital of  | -                                  | -                                |
| Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share   |                                    |                                  |
| Capital   | _                                  | _                                |
|   |                                    |                                  |
| Other Items to be defined by the BRSA (-)  Transition from the Core Capital to Continue to deduce Components  |                                    |                                  |
|   |                                    |                                  |
| Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of |                                    |                                  |
| the Regulation on Banks' Own Funds (-)  | _                                  | _                                |
| Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes   |                                    |                                  |
| of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | _                                  | _                                |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II   |                                    |                                  |
| Capital is not available (-)  |                                    |                                  |
| Total Deductions from Additional Tier I Capital   |                                    |                                  |
| Total Additional Tier I Capital   | 30.236.921                         | 21.860.635                       |
| Total Tier I Capital (Tier I Capital = Common Equity Tier I Capital + Additional Tier I Capital)  | 237.719.894                        | 125.471.618                      |
| TIER II CAPITAL   | 237.713.034                        | 123.471.010                      |
| Debt instruments and share issue premiums deemed suitable by the BRSA   |                                    |                                  |
| Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)   |                                    |                                  |
| Third parties' share in the secondary capital   |                                    |                                  |
|   |                                    |                                  |
| Third parties' share in the secondary capital (Covered by Temporary Article 3)  Provisions (Article 8 of the Regulation on the Equity of Banks)   | 18.123.366                         | 9.628.527                        |
|   | 18.123.366                         |                                  |
| Tier II Capital Before Deductions   | 18.123.300                         | 9.628.527                        |
| Deductions from Tier II Capital   | -                                  |                                  |
| Direct and Indirect Investments of the Bank on its own Tier II Capital (-)  | -                                  |                                  |
| Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial  |                                    |                                  |
| institutions with the conditions declared in Article 8.   | -                                  | -                                |
| Portion of the total of net long positions of investments made in equity items of banks and financial   |                                    |                                  |
| institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)   |                                    | _                                |
| share capital exceeding 10% of Common Equity of the Bank (-)  Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks   | -                                  | -                                |
| and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the  |                                    |                                  |
| issued common share capital exceeding 10% of Common Equity of the Bank  | _                                  | _                                |
| Other items to be defined by the BRSA (-)   | <u> </u>                           |                                  |
| Total Deductions from Tier II Capital   |                                    |                                  |
| Total Tier II Capital   | 18.123.366                         | 9.628.527                        |
| ·   |                                    |                                  |
| Total Capital (The sum of Tier I Capital and Tier II Capital)   | 255.843.260                        | 135.100.145                      |

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| Total Tier I Capital and Tier II Capital (Total Equity)   |               | 31 December 2021 |
|---|---------------|------------------|
|   | 255.843.260   | 135.100.145      |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law                              | -             |                  |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the           |               |                  |
| Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale Purpose but Retained              |               |                  |
| more than Five Years  | -             |                  |
| Other items to be defined by the BRSA   | 24.655        | 16.026           |
| In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download<br>Components |               |                  |
| The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in          |               |                  |
| the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation,    |               |                  |
| where the Bank does not own more than 10% of the issued common share capital of the entity which will not           |               |                  |
| deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first |               |                  |
| sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)                                | -             |                  |
| The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking,        |               |                  |
| financial and insurance entities that are outside the scope of regulatory consolidation, where the Bank does not    |               |                  |
| own more than 10% of the issued common share capital of the entity which will not deducted from Common              |               |                  |
| Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the |               |                  |
| Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | -             |                  |
| The Sum of net long positions of investments in the common stock of banking, financial and insurance                |               |                  |
| entities that are outside the scope of regulatory consolidation, where the Bank does not own more than 10%          |               |                  |
| of the issued common share capital of the entity, mortgage servicing rights, deferred tax assets arising from       |               |                  |
| temporary differences which will not deducted from Common Equity Tier 1 capital for the purposes of the first       |               |                  |
| sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)                                | -             | -                |
| CAPITAL   |               |                  |
| Total Capital (Total of Tier I Capital and Tier II Capital)   | 255.818.605   | 135.084.119      |
| Total Risk Weighted Assets  | 1.621.034.385 | 862.578.752      |
| CAPITAL ADEQUACY RATIOS   |               |                  |
| Consolidated CET 1 Capital Ratio (%)  | 12,80         | 12,01            |
| Consolidated Tier I Capital Ratio (%)   | 14,67         | 14,55            |
| Consolidated Capital Adequacy Ratio (%)   | 15,78         | 15,66            |
| BUFFERS   |               |                  |
| Total additional core capital requirement ratio (a+b+c)   | 4,56          | 4,56             |
| a) Capital conservation buffer requirement (%)  | 2,50          | 2,50             |
| b) Bank specific countercyclical buffer requirement (%)   | 0,06          | 0,06             |
| c) Higher bank buffer requirement ratio (%)   | 2             | 2                |
| Additional CET 1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital     |               |                  |
| Conservation and Counter-Cyclical Capital Buffers Regulation  | 8,30          | 7,51             |
| Amounts Lower than Excesses as per Deduction Rules  |               |                  |
| Remaining Total of Net Long Positions of the Investments in Equity Items of Consolidated Banks and Financial        |               |                  |
| Institutions where the Bank Owns 10% or less of the Issued Share Capital  | 307.624       | 251.635          |
| Remaining Total of Net Long Positions of the Investments in Tier I Capital of Consolidated Banks and Financial      |               |                  |
| Institutions where the Bank Owns more than 10% or less of the Issued Share Capital                                  | 135.876       | 95.387           |
| Remaining Mortgage Servicing Rights   | -             |                  |
| Net Deferred Tax Assets arising from Temporary Differences  | 5.928.087     | 2.991.519        |
| Limits for Provisions Used in Tier II Capital Calculation   |               |                  |
| General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per         |               |                  |
| the thousand  | 46.570.632    | 19.856.675       |
| General Loan Provisions for Exposures in Standard Approach Limited by 1.25% of Risk Weighted Assets                 | 18.123.366    | 9.628.527        |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communique on Calculation of          | 10.120.000    | 3.020.327        |
| Credit Risk by Internal Ratings Based Approach  | _             |                  |
| Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communique on Calculation of          | <del>.</del>  |                  |
| Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets                                | _             | _                |
| Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)                               |               |                  |
|   |               |                  |
| Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4                                      |               |                  |
| Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit                   | -             |                  |
| Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4                                     | -             |                  |
| Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit                  | -             |                  |

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#### 2. Information on the Items Included in the Equity Calculation

| Information about instruments included  | in total capital calculation-Current Period  |
|---|--|
| Issuer  | T.C. Ziraat Bankası A.Ş.   |
| Identifier (CUSIP, ISIN vb.)  | XS1984644739   |
| Governing law (s) of the instrument   | Subject to English Law and in terms of certain articles to Turkish Regulations. It is issued within the scope of the Communiqué VII-128.8 on Debt Instruments of the Capital Markets Board and the Regulation on Bank Capital and Communique on Principles Regarding Debt Securities to be Included in the Calculation of Banks' Equity of the BRSA. |
| Regulator   | y treatment  |
| Subject to 10% deduction as of 1/1/2015   | None.  |
| Eligible on consolidated and/or unconsolidated basis  | Eligible on consolidated and unconsolidated  |
| Instrument type   | Additional Capital Bond Issuance (Tier 1 Capital)  |
| Amount recognized in regulatory capital (Currency in TL million, as of most recent reporting date)                | 27.980   |
| Nominal value of instrument (TL million)  | 27.980   |
| Accounting classification of the instrument   | 347001-Subordinated Debts Instruments  |
| Original date of issuance   | 24.04.2019   |
| Maturity structure of the instrument (perpetual/dated)  | Perpetual  |
| Issue date of the instrument  | 24.04.2019   |
| Issuer call subject to prior supervisory (BRSA) approval  | Yes  |
| Call option dates, conditioned call dates and call amount   | Subject to the approval of the BRSA, a repayment option is available at the end of each 5-year period from the date of issue.  |
| Subsequent call dates, if applicable  | 24.04.2024   |
| Interest/divi   | dend payment   |
| Fixed or floating coupon/dividend payments  | Fixed  |
| Coupon rate and any related index   | First 5 years fixed 5,076%, next 5 years MS + 5,031% fixed   |
| Existence of any dividend payment restriction   | None   |
| Fully discretionary, partially discretionary or mandatory   | Fully discretionary  |
| Existence of step up or other incentive to redeem   | None   |
| Noncumulative or cumulative   | Noncumulative  |
|   | to equity shares   |
| If convertible, conversion trigger (s)  | None   |
| If convertible, fully or partially  If convertible, conversion rate   | None<br>None   |
| If convertible, mandatory or optional conversion  | None   |
| If convertible, type of instrument convertible into   | None   |
| If convertible, issuer of instrument to be converted into   | None   |
|   | wn feature   |
| If bonds can be written-down, write-down  | Yes. Article 7 of the Regulation on Bank Capital   |
| trigger (s)   |  |
| If bond can be written-down, full or partial  | Has full or partial write down feature   |
| If bond can be written-down, permanent or temporary   | Has permanent or temporary write down feature  |
| If temporary write-down, description of write-up mechanism.   | Has-write up mechanism   |
| Position in subordination hierarchy in case of liquidation (instrument type immediately senior to the instrument) | After the debt instruments to be included in secondary capital calculation, the depositors and all other creditors   |
| In compliance with article number 7 and 8 of Regulation on Bank Capital   | Instrument is in compliant with Article 7 of the Regulation on Bank<br>Capital.  |
| Details of incompliances with article number 7 and 8 of Regulation on Bank Capital                                | Instrument is in compliant with Article 7 of the Regulation on Bank Capital.   |

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| Issuer  | in total capital calculation-Current Period  Türkiye Varlık Fonu Yönetimi A.Ş.   |
|---|--|
|   | Turkiye Varlik Fonu Yonetimi A.Ş.  |
| Identifier (CUSIP, ISIN vb.)  | The Description on Deals Constal and Consequence on Drive inte   |
| Governing law (s) of the instrument   | The Regulation on Bank Capital and Communique on Principles Regarding Debt Securities to be Included in the Calculation of   |
| D. mileten  | Banks' Equity of the BRSA. 5 October 2013  |
|   | y treatment  |
| Subject to 10% deduction as of 1/1/2015   | None   |
| Eligible on consolidated and/or unconsolidated basis  | Eligible on consolidated and unconsolidated  |
| Instrument type   | Additional Capital Credit (Tier 1 Capital)   |
| Amount recognized in regulatory capital (Currency in TL million, as of most recent reporting date)                | 1.55/  |
| Nominal value of instrument (TL million)  | 1.995  |
| Accounting classification of the instrument   | 347000-Subordinated Loans  |
| Original date of issuance   | 24.04.2019   |
| Maturity structure of the instrument (perpetual/dated)  | Perpetual  |
| Issue date of the instrument  | 24.04.2019   |
| Issuer call subject to prior supervisory (BRSA) approval  | Yes  |
| Call option dates, conditioned call dates and call amount   | Option date is 5 years, (subject to BRSA permission)   |
| Subsequent call dates, if applicable  | -  |
| Interest/divid  | dend payment   |
| Fixed or floating coupon/dividend payments  | None   |
| Coupon rate and any related index   | None   |
| Existence of any dividend payment restriction   | None   |
| Fully discretionary, partially discretionary or mandatory   | None   |
| Existence of step up or other incentive to redeem   | None   |
| Noncumulative or cumulative   | None   |
| Convertible in  | to equity shares   |
| If convertible, conversion trigger (s)  | None   |
| If convertible, fully or partially  | None   |
| If convertible, conversion rate   | None   |
| If convertible, mandatory or optional conversion  | None   |
| If convertible, type of instrument convertible into   | None   |
| If convertible, issuer of instrument to be converted into   | None   |
| Write-do  | wn feature   |
| If bonds can be written-down, write-down<br>trigger (s)   | If the Core Capital adequacy ratio or the consolidated Core Capital adequacy ratio falls below 5,125 percent   |
| If bond can be written-down, full or partial  | Yes  |
| If bond can be written-down, permanent or temporary   | Temporary  |
| If temporary write-down, description of write-up mechanism.   | It is possible to write up after temporary write down.   |
| Position in subordination hierarchy in case of liquidation (instrument type immediately senior to the instrument) | i. After payments within the scope of Priority Liabilities,     ii. Equal (pari passu) among themselves and with all other Co-<br>Liabilities without order of preference, and     iii. Prior to all payments under Low-Degree Liabilities |
| In compliance with article number 7 and 8 of Regulation on Bank<br>Capital  | Instrument is in compliant with Article 7 of the Regulation on Ban Capital.  |
| Details of incompliances with article number 7 and 8 of Regulation on Bank Capital                                | Instrument is in compliant with Article 7 of the Regulation on Ban<br>Capital  |
|   |  |

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| Issuer  | l in total capital calculation-Current Period  Türkiye Varlık Fonu Yönetimi A.Ş.  |
|---|---|
| Identifier (CUSIP, ISIN vb.)  | -   |
| Governing law (s) of the instrument   | The Regulation on Bank Capital and Communique on Principles<br>Regarding Debt Securities to be Included in the Calculation of<br>Banks' Equity of the BRSA. 5 October 2013  |
| Regulato  | ry treatment  |
| Subject to 10% deduction as of 1/1/2015   | None  |
| Eligible on consolidated and/or unconsolidated basis  | Eligible on consolidated and unconsolidated   |
| Instrument type   | Additional Capital Credit (Tier 1 Capital)  |
| Amount recognized in regulatory capital (Currency in TL million, as of most recent reporting date)                | 700   |
| Nominal value of instrument (TL million)  | 1.138   |
| Accounting classification of the instrument   | 347000-Subordinated Loans   |
| Original date of issuance   | 09.03.2022  |
| Maturity structure of the instrument (perpetual/dated)  | Perpetual   |
| Issue date of the instrument  | 09.03.2022  |
| Issuer call subject to prior supervisory (BRSA) approval  | Yes   |
| Call option dates, conditioned call dates and call amount   | Option date is 5 years, (subject to BRSA permission)  |
| Subsequent call dates, if applicable  | -   |
| Interest/div  | idend payment   |
| Fixed or floating coupon/dividend payments  | None  |
| Coupon rate and any related index   | None  |
| Existence of any dividend payment restriction   | None  |
| Fully discretionary, partially discretionary or mandatory   | None  |
| Existence of step up or other incentive to redeem   | None  |
| Noncumulative or cumulative   | None  |
| Convertible in  | nto equity shares   |
| If convertible, conversion trigger (s)  | None  |
| If convertible, fully or partially  | None  |
| If convertible, conversion rate   | None  |
| If convertible, mandatory or optional conversion  | None  |
| If convertible, type of instrument convertible into   | None  |
| If convertible, issuer of instrument to be converted into   | None  |
| Write-do  | own feature   |
| If bonds can be written-down, write-down trigger (s)  | If the Core Capital adequacy ratio or the consolidated Core Capital adequacy ratio falls below 5,125 percent  |
| If bond can be written-down, full or partial  | Yes   |
| If bond can be written-down, permanent or temporary   | Temporary   |
| If temporary write-down, description of write-up mechanism.   | It is possible to write up after temporary write down.  |
| Position in subordination hierarchy in case of liquidation (instrument type immediately senior to the instrument) | After payments within the scope of Priority Liabilities,     Equal (pari passu) among themselves and with all other Co-<br>Liabilities without order of preference, and     iii. Prior to all payments under Low-Degree Liabilities |
| In compliance with article number 7 and 8 of Regulation on Bank<br>Capital  | Instrument is in compliant with Article 7 of the Regulation on Bank<br>Capital.   |
| Details of incompliances with article number 7 and 8 of Regulation on Bank Capital                                | Instrument is in compliant with Article 7 of the Regulation on Bank<br>Capital  |

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### 3. Necessary Explanations in order to Reach an Agreement Between the Statement of Shareholder's Equity and Balance-Sheet Amounts

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Balance Sheet-Equity                               | 214.081.750    | 101.143.119  |
| Operational Leasing Development Costs              | (154.357)      | (76.178)     |
| Goodwill and Other Intangible Assets and           |                |              |
| Related Deferred Taxes Liabilities                 | (2.766.382)    | (1.677.133)  |
| TIER 2 Capital (Provisions)                        | 18.123.366     | 9.628.527    |
| Debt Instruments and the Related Issuance Premiums |                |              |
| Defined by the BRSA TIER 2 Capital (Provisions)    | 30.236.921     | 21.860.635   |
| Other deductions from common equity                | (24.655)       | (16.026)     |
| Minority interest                                  | (3.678.038)    | (1.589.232)  |
| Other regulations                                  | -              | 5.810.407    |
| Amount recognized in regulatory capital            | 255.818.605    | 135.084.119  |

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#### II. EXPLANATIONS ON THE CONSOLIDATED CREDIT RISK

#### 1. Information on Credit Risk

Credit risk is the possibility of loss that the Group may be exposed due to the partial or complete default of the debtor by not complying to the obligations of the agreement made, or due to the decrease in credit worthiness.

The limits of the credit customers are identified, after combined assessment of various factors like the financial and nonfinancial information of the credit customers, credit requirements, sectoral and geographical features and, in conformity with the legal legislation, in line with the credit authorization limits of the branches, Group Presidencies, Department Presidencies, Assistant General Management, General Manager, Credit Committee and Board of Directors.

In order to prevent the risk intensity on the Corporate/Commercial loan portfolio, limits are determined and followed on the basis of group companies, private and public firms, and different debtor groups. Similarly, in determining the limits of the agricultural loan portfolio the structures of the regions are considered. The Group's credit authority limits on given consumer loans are defined with the separation of type and guarantee and these limits are updated according to economic conjuncture and demands of Regional Directorates/Branches.

The limits, subjects, collateral structure, maturities, accounts booked, outstanding balances of the loans allocated by the branches are periodically analyzed depending on the number of customers and monitored on customer and regional basis.

In corporate/commercial loans, companies continue to be monitored after the allocation of the loan, and changes in the financial structures and market relations of loan companies are followed. Credit limits are determined and approved to be valid for one year, and renewals are made provided that there is no negative change in the customer's situation (financial structure, market, collateral, etc.).

The Parent Bank is assessing credibility of the customer as the essential factor in issuing credits and creditors' credit worthiness are ascertained during credit application and limit allocation/renewal. Documents to be obtained during the application are evidently mentioned in regulations and appropriateness of the documents obtained during application is controlled by internal audit departments. The Parent Bank considers guarantees as important in minimization and elimination of the risk. As a result of policies and process based on obtaining reliable and robust guarantees, the Parent Bank's credit risk significantly declines.

On August 2012 the Parent Bank started applying internal ratings processes as a decision support system for analyzing credit worthiness and determining credit allocation for Corporate/Commercial consumer loans.

The Parent Bank makes provision in conformity with the "Communiqué on Methods and Principles for Determining the Nature of Loans and Other Receivables and Allocation of Provisions".

Identification of limits for domestic and foreign banks are done by rating which is determined by considering the needs of clients and departments together with financial and economic conditions of the banks and their countries. When banks and/or countries are financially or economically risky, identified limits can be restricted with maturity, amount or type of transaction or use of credit is called off.

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Since the Parent Bank's abroad lending operations have no significant effect on the financial statements, and operations and transactions are diversified via the use of different financial institutions in various countries, The Parent Bank is not believed to be exposed to a significant credit risk as a result of these operations.

Foreign financial institution and country risks of the Parent Bank are generally taken on financial institutions and countries which are rated by international rating institutions. Treasury operations are executed in the frame of pre-determined authorization and limits, these authorization and limits are monitored. Client transactions within the context of Fund Management are done in the frame of general loan limits determined for the client.

The Parent Bank engages in foreign currency swaps and forward transactions considering its asset-liability balance and legal limits within the framework of the authorities and limits determined by the Board of Directors. These are not considered to generate material risk given the amount of these transactions in the balance sheet.

Non-cash risks of customers classified as non-performing loans in accordance with the Communiqué on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions" are subjected to expected loss provision (Stage 3) under the same regulation, when the related risks are reimbursed and transformed into cash receivables, they are followed up in the same risk group as the cash loan which was previously classified as non-performing loans and the expected losses provision (Stage 3) continues to be provided.

Restructured and rescheduled loans are also booked in line with procedures and under accounts defined by the related regulation. Furthermore, they are monitored by the Parent Bank in line with credit risk policies. In this context, financial situation and commercial operations of related customers are analyzed and in terms of restructured plan, whether principal and interest payments have been paid is being checked and necessary measures are taken.

The percentage of top 100 and top 200 cash loans in the total cash loan portfolio is 28% and 34% respectively (31 December 2021: 29% and 34%).

The percentage of top 100 and top 200 non-cash loans in the total non-cash loan portfolio is 46% and 56% respectively (31 December 2021; 51% and 62%).

The percentage of top 100 and top 200 cash and non-cash loans in the total cash and non-cash loan portfolio is 28% and 35% respectively (31 December 2021: 30% and 37%).

The total amount of the first and second phase provisions set aside for the credit risk undertaken by the Group is TL 46.368.264. (31 December 2021: TL 19.764.706)

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#### 2. The Profile of Important Risks of Important Regions

|                            |               |               | Conditional    |               |               |               |               |               |  |
|----------------------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|--|
|                            | Conditional   |               | and            | Conditional   |               |               |               |               |  |
|                            | and           | Conditional   | unconditional  | and           | Conditional   | Conditional   |               |               |  |
|                            | unconditional | and           | receivables    | unconditional | and           | and           |               |               |  |
|                            | receivables   | unconditional | from           | receivables   | unconditional | unconditional | Conditional   | Conditional   |  |
|                            | from central  | receivables   | administrative | from          | receivables   | receivables   | and           | and           |  |
|                            | governments   | from regional | units and non- | multilateral  | from          | from banks    | unconditional | unconditional |  |
|                            | or central    | or local      | commercial     | development   | international | and brokerage | corporate     | retail        |  |
|                            | banks         | governments   | enterprises    | bank          | organizations | houses        | receivables   | receivables   |  |
| Current Period             |               |               |                |               |               |               |               |               |  |
| Domestic                   | 767.061.180   | 727.678       | 13.023.438     | -             | -             | 27.763.097    | 748.829.337   | 359.264.273   |  |
| European Union             |               |               |                |               |               |               |               |               |  |
| Countries                  | 808.846       | -             | -              | -             | -             | 26.248.385    | 11.845.538    | 416.238       |  |
| OECD Countries(1)          | -             | -             | -              | -             | -             | 55.740.210    | 639.944       | 38.663        |  |
| Off-shore banking          | 41            | -             | -              | -             | -             | 1.728.423     | -             | 1.935         |  |
| USA, Canada                | -             | -             | -              | -             | -             | 2.687.129     | 1.005.136     | 24.951        |  |
| Other Countries            | 3.616.421     | 5.193         | 27             | -             | -             | 6.990.082     | 18.653.623    | 3.484.358     |  |
| Subsidiaries,              |               |               |                |               |               |               |               |               |  |
| Associates                 |               |               |                |               |               |               |               |               |  |
| and Joint Ventures         | -             | -             | -              | -             | -             | -             | -             | -             |  |
| Unallocated Assets/        |               |               |                |               |               |               |               |               |  |
| Liabilities <sup>(2)</sup> | -             | -             | -              | -             | -             | -             | -             | -             |  |
| Total                      | 771.486.488   | 732.871       | 13.023.465     | -             | -             | 121.157.326   | 780.973.578   | 363.230.418   |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

<sup>(2)</sup> Assets and liabilities that could not be distributed on a consistent basis.

|                            | Conditional<br>and<br>unconditional<br>receivables<br>from central<br>governments | Conditional<br>and<br>unconditional<br>receivables<br>from regional | Conditional and unconditional receivables from administrative units and non- | Conditional<br>and<br>unconditional<br>receivables<br>from<br>multilateral | Conditional<br>and<br>unconditional<br>receivables<br>from | Conditional<br>and<br>unconditional<br>receivables<br>from banks | Conditional<br>and<br>unconditional | Conditional<br>and<br>unconditional |  |
|----------------------------|---|---|--|--|--|--|-------------------------------------|-------------------------------------|--|
|                            | or central  | or local  | commercial   | development  | international  | and brokerage  | corporate                           | retail                              |  |
|                            | banks   | governments   | enterprises  | bank   | organizations  | houses   | receivables                         | receivables                         |  |
| Prior Period               |   |   |  |  |  |  |                                     |                                     |  |
| Domestic                   | 466.229.438   | 463.257   | 6.043.516  | -  | -  | 21.634.146   | 439.273.197                         | 283.055.124                         |  |
| European Union             |   |   |  |  |  |  |                                     |                                     |  |
| Countries                  | 403.034   | -   | -  | -  | -  | 53.719.505   | 8.317.504                           | 356.679                             |  |
| OECD Countries(1)          | -   | -   | -  | -  | -  | 1.795.066  | 465.167                             | 37.947                              |  |
| Off-shore banking          | 37  | -   | -  | -  | -  | 1.202.275  | 198.913                             | 1.496                               |  |
| USA, Canada                | -   | -   | -  | -  | -  | 1.818.472  | 434.135                             | 24.952                              |  |
| Other Countries            | 3.332.116   | 17.051  | 24   | -  | -  | 6.769.972  | 9.138.580                           | 2.221.951                           |  |
| Subsidiaries,              |   |   |  |  |  |  |                                     |                                     |  |
| Associates and Joint       |   |   |  |  |  |  |                                     |                                     |  |
| Ventures                   | -   | -   | -  |  | -  |  | -                                   | -                                   |  |
| Unallocated Assets/        |   |   |  |  |  |  |                                     |                                     |  |
| Liabilities <sup>(2)</sup> | -   | -   | -  | -  | -  | _  | -                                   | -                                   |  |
| Total                      | 469.964.625   | 480.308   | 6.043.540  | -  | -  | 86.939.436   | 457.827.496                         | 285.698.149                         |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

<sup>(1)</sup>OECD Countries other than EU countries, USA and Canada.

 $<sup>\</sup>ensuremath{^{\text{(1)}}\text{OECD}}$  Countries other than EU countries, USA and Canada.

<sup>&</sup>lt;sup>(2)</sup>Assets and liabilities that could not be distributed on a consistent basis.

| Conditional<br>and<br>unconditional<br>receivables<br>secured by | Past<br>due | Receivables<br>defined in<br>high risk<br>category by | Securities<br>collateralized<br>by | Securitization | Short-term<br>receivables<br>from banks,<br>brokerage<br>houses and | Investments<br>similar to<br>collective<br>investment | Investments<br>in Equity | Other       |               |
|--|-------------|---|------------------------------------|----------------|---|---|--------------------------|-------------|---------------|
| mortgages  | receivables | BRSA  | mortgages                          | positions      | corporates  | funds   | Instruments              | receivables | Total         |
|  |             |   |                                    |                |   |   |                          |             |               |
| 238.788.891  | 3.008.502   | 98.510.074  | -                                  | -              | -   | 1.776.330   | 837.504                  | 94.342.338  | 2.353.932.642 |
|  |             |   |                                    |                |   |   |                          |             |               |
| 328.654  | 4.092       | 58.241  | -                                  | -              |   | -   | 4.035                    | 167.915     | 39.881.944    |
| 46.822   | 484         | 3.669   | -                                  |                |   |   |                          |             | 56.469.792    |
| 1.803  | 5           | 249   | -                                  | -              |   |   | -                        | -           | 1.732.456     |
| 37.669   | 749         | 3.069   | -                                  | -              | -   | -   | -                        | -           | 3.758.703     |
| 441.501  | 3.994       | 10.661.108  | -                                  | -              | -   | -   | 30.043                   | 3.402.784   | 47.289.134    |
| -  | -           | -   | -                                  | -              | -   | 1.117.093   | 1.892.678                |             | 3.009.771     |
| -  | -           | -   | -                                  | -              | -   | -   | -                        | -           |               |
| 239.645.340  | 3.017.826   | 109.236.410   | -                                  | -              | -   | 2.893.423   | 2.764.260                | 97.913.037  | 2.506.074.442 |
|  |             |   |                                    |                |   |   |                          |             |               |

| Conditional<br>and<br>unconditional<br>receivables<br>secured by<br>mortgages | Past<br>due<br>receivables |            | Securities<br>collateralized<br>by mortgages | Securitization<br>positions | Short-term<br>receivables<br>from banks,<br>brokerage<br>houses and<br>corporates | Investments<br>similar to<br>collective<br>investment<br>funds | Investments<br>in Equity<br>Instruments | Other<br>receivables | Total         |
|---|----------------------------|------------|--|-----------------------------|---|--|---|----------------------|---------------|
| 100,000,014   | 4.050.140                  | 11 050 070 |  |                             |   | 1 0 6 5 711  | 1740 500                                | 77 410 007           | 1770 440 000  |
| 106.002.214   | 4.252.148                  | 11.652.938 |  |                             |   | 1.065.711  | 1.349.590                               | 37.418.927           | 1.378.440.206 |
| 145.032   | 6.269                      | 33.984     | -  | -                           | -   | -  | 3.645                                   | 173.956              | 63.159.608    |
| 17.369  | 477                        | 4.295      | -  | -                           | -   | -  | -                                       | -                    | 2.320.321     |
| 2.557   | 4                          | 134        | -  | -                           | -   | -  | -                                       | -                    | 1.405.416     |
| 17.271  | 487                        | 1.356      | -  | -                           | -   | -  | -                                       | -                    | 2.296.673     |
| 204.785   | 3.795                      | 6.630.047  | -  | -                           | -   | -  | 312.987                                 | 2.385.573            | 31.016.881    |
| -   | -                          | -          | -  | -                           | -   | 10.923   | 388.743                                 | 100                  | 399.766       |
| -   | 4 007 100                  |            |  |                             |   | -  | -                                       | -                    |               |
| 106.389.228   | 4.263.180                  | 18.322.754 | -  | -                           | -   | 1.076.634  | 2.054.965                               | 39.978.556           | 1.479.038.871 |

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#### 3. Risk Profile by Sectors or Counterparties

|                            |                           |                           |                              |                      | Risk Classes        |                   |             |                      |                              |  |
|----------------------------|---------------------------|---------------------------|------------------------------|----------------------|---------------------|-------------------|-------------|----------------------|------------------------------|--|
|                            |                           |                           | Conditional                  |                      |                     |                   |             |                      |                              |  |
|                            | Conditional               |                           | and                          | Conditional          |                     | Conditional       |             |                      |                              |  |
|                            | and                       | Conditional               | unconditional                | and                  | Conditional         | and               |             |                      |                              |  |
|                            | unconditional             | and                       | receivables                  |                      |                     | unconditional     |             |                      | Conditional                  |  |
|                            |                           | unconditional             | from                         |                      | unconditional       | receivables       | Conditional | Conditional          | and                          |  |
|                            | from central              | receivables               | administrative               | from<br>multilateral | receivables<br>from | from<br>banks and | and         | and<br>unconditional | unconditional<br>receivables |  |
|                            | governments<br>or central | from regional<br>or local | units and non-<br>commercial | development          | international       | brokerage         | corporate   | retail               | secured by                   |  |
| Current Period             | banks                     | governments               | enterprises                  |                      | organizations       | houses            | receivables | receivables          | mortgages                    |  |
| Sectors/Counter Parties    |                           |                           |                              |                      |                     |                   |             |                      |                              |  |
| Agriculture                | 82                        | 59.512                    | 35.150                       | -                    | -                   | -                 | 32.551.185  | 151.503.183          | 17.610.511                   |  |
| Farming and Stockbreeding  | 5                         | 59.512                    | 35.150                       | -                    | -                   | -                 | 31.266.208  | 150.806.203          | 17.517.337                   |  |
| Forestry                   | 77                        | -                         | -                            | -                    | -                   | -                 | 196.687     | 578.986              | 56.669                       |  |
| Fishing                    | -                         | -                         | -                            | -                    | -                   | -                 | 1.088.290   | 117.994              | 36.505                       |  |
| Manufacturing              | 129.541                   | 1.104                     | 280.106                      | -                    | -                   | -                 | 342.046.768 | 32.641.565           | 4.883.286                    |  |
| Mining and Quarrying       | -                         | -                         | -                            | -                    | -                   | -                 | 15.328.789  | 464.649              | 116.469                      |  |
| Production                 | 129.530                   | 9                         | 119.426                      | -                    | -                   | -                 | 253.248.181 | 31.855.869           | 4.705.324                    |  |
| Electric, Gas and Water    | 11                        | 1.095                     | 160.680                      | -                    | -                   | -                 | 73.469.798  | 321.047              | 61.493                       |  |
| Construction               | -                         | -                         | 11                           | -                    | -                   | -                 | 87.408.734  | 10.550.748           | 4.059.157                    |  |
| Services                   | 351.164.458               | 19.759                    | 1.058.264                    | -                    | -                   | 121.157.326       | 289.565.876 | 57.854.566           | 10.142.433                   |  |
| Wholesale and Retail Trade | -                         | 26                        | 4.592                        | -                    | -                   | -                 | 79.654.784  | 42.436.423           | 7.093.166                    |  |
| Hotel Food and Beverage    |                           |                           |                              |                      |                     |                   |             |                      |                              |  |
| Services                   | 13.886                    | 35                        | 2.452                        | -                    | -                   | -                 | 18.585.535  | 3.431.655            | 816.343                      |  |
| Transportation and         |                           |                           |                              |                      |                     |                   |             |                      |                              |  |
| Telecommunication          |                           | 25                        | 932.590                      | -                    | -                   | _                 | 106.457.485 | 5.197.136            | 767.913                      |  |
| Financial Institutions     | 348.728.601               | -                         | 9.074                        | -                    | -                   | 119.425.536       | 10.795.982  | 26.891               | 17.141                       |  |
| Real Estatete and Leasing  |                           |                           |                              |                      |                     |                   |             |                      |                              |  |
| Services                   | 2.300.128                 | 19.672                    | 31.571                       |                      | -                   | 1.731.790         | 69.604.657  | 5.068.111            | 1.192.295                    |  |
| Self Employment Services   |                           | -                         | -                            | -                    | -                   | -                 | 35.863      | 41.064               | 28.355                       |  |
| Education Services         | 120.403                   | -                         | 17.723                       | -                    | -                   | -                 | 1.361.871   | 588.900              | 85.665                       |  |
| Health and Social Services | 1.440                     | 1                         | 60.262                       | -                    | -                   | -                 | 3.069.699   | 1.064.386            | 141.555                      |  |
| Other                      | 420.192.407               | 652.496                   | 11.649.934                   | -                    | -                   | -                 | 29.401.015  | 110.680.356          | 202.949.953                  |  |
| Total                      | 771.486.488               | 732.871                   | 13.023.465                   | -                    | -                   | 121.157.326       | 780.973.578 | 363.230.418          | 239.645.340                  |  |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction

#### Risk Classes

|                      | Receivables<br>defined in<br>high-risk | Securities                     |           | Short-term<br>from banks,<br>brokerage | Investments<br>similar to<br>collective | Investments              | <b>.</b>             |               |               |               |
|----------------------|--|--------------------------------|-----------|--|---|--------------------------|----------------------|---------------|---------------|---------------|
| Past due receivables | category by                            | collateralized<br>by mortgages | positions | houses and<br>corporates               | investment<br>funds                     | in Equity<br>Instruments | Other<br>Receivables | TL            | FC            | Total         |
| receivables          | BROA                                   | by moregages                   | positions | corporates                             | Tullus                                  | moti differito           | Receivables          |               |               | 10141         |
| 171.654              | 4.339.769                              |                                | _         | _                                      |   | -                        |                      | 204.731.909   | 1.539.137     | 206.271.046   |
| 170.309              | 4.298.967                              | -                              | -         | -                                      | -                                       | -                        | -                    | 203.252.523   | 901.168       | 204.153.691   |
| 711                  | 4.899                                  | -                              | -         | -                                      | -                                       | -                        | -                    | 814.260       | 23.769        | 838.029       |
| 634                  | 35.903                                 | -                              | -         | -                                      | -                                       | -                        | -                    | 665.126       | 614.200       | 1.279.326     |
| 329.160              | 28.687.823                             | -                              | -         | -                                      | -                                       | -                        | -                    | 239.478.978   | 169.520.375   | 408.999.353   |
| 1.982                | 1.978.292                              | -                              | -         | -                                      | -                                       | -                        | -                    | 6.359.175     | 11.531.006    | 17.890.181    |
| 307.379              | 23.719.359                             | -                              | -         | -                                      | -                                       | -                        | -                    | 199.526.869   | 114.558.208   | 314.085.077   |
| 19.799               | 2.990.172                              | -                              | -         | -                                      | -                                       | -                        | -                    | 33.592.934    | 43.431.161    | 77.024.095    |
| 192.104              | 6.680.566                              | -                              | -         | -                                      | 303.180                                 | -                        | -                    | 54.783.215    | 54.411.285    | 109.194.500   |
| 415.107              | 23.145.031                             | -                              | -         | -                                      | 2.590.061                               | 2.124.655                | 70.417.237           | 365.791.206   | 563.863.567   | 929.654.773   |
| 329.486              | 14.104.647                             | -                              | -         | -                                      | -                                       | -                        | -                    | 117.554.070   | 26.069.054    | 143.623.124   |
| 31.373               | 960.196                                | -                              | -         | -                                      | -                                       | -                        | -                    | 9.924.734     | 13.916.741    | 23.841.475    |
| 20.221               | 1.753.329                              | -                              | _         | -                                      | -                                       | -                        | -                    | 14.376.718    | 100.751.981   | 115.128.699   |
| 1                    | 3.797.251                              | -                              | -         | -                                      | 1.597.500                               | -                        | 70.417.237           | 180.518.673   | 374.296.541   | 554.815.214   |
| 27700                | 2 000 027                              |                                |           |  | 000 501                                 | 2124.655                 |                      | 77.0.4.6.411  | 4715 4 050    | 05 101 261    |
| 27.798               | 2.008.023                              |                                |           | -                                      | 992.561                                 | 2.124.655                | -                    | 37.946.411    | 47.154.850    | 85.101.261    |
| -                    | 19                                     | -                              | -         | -                                      | -                                       | -                        | -                    | 96.270        | 9.031         | 105.301       |
| 3.002                | 152.246                                | -                              | -         | -                                      | -                                       | -                        | -                    | 1.627.095     | 702.715       | 2.329.810     |
| 3.226                | 369.320                                | -                              | -         | -                                      | -                                       | -                        | -                    | 3.747.235     | 962.654       | 4.709.889     |
| 1.909.801            | 46.383.221                             | -                              |           | -                                      | 182                                     | 639.605                  | 27.495.800           | 565.468.867   | 286.485.903   | 851.954.770   |
| 3.017.826            | 109.236.410                            | -                              | -         | -                                      | 2.893.423                               | 2.764.260                | 97.913.037           | 1.430.254.175 | 1.075.820.267 | 2.506.074.442 |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

|                            |                     |                      |                           |              | Risk Classes                   |                     |                          |                       |                         |  |
|----------------------------|---------------------|----------------------|---------------------------|--------------|--------------------------------|---------------------|--------------------------|-----------------------|-------------------------|--|
|                            |                     |                      | Conditional               |              |                                |                     |                          |                       |                         |  |
|                            | Conditional         |                      | and                       | Conditional  |                                | Conditional         |                          |                       |                         |  |
|                            | and                 | Conditional          | unconditional             | and          | Conditional                    | and                 |                          |                       |                         |  |
|                            | unconditional       | and                  | receivables               |              |                                | unconditional       |                          |                       | Conditional             |  |
|                            |                     | unconditional        | from                      |              | unconditional                  | receivables         | Conditional              | Conditional           | and                     |  |
|                            | from central        | receivables          | administrative            | from         | receivables                    | from                | and                      |                       | unconditional           |  |
|                            | -                   | from regional        | units and non-            | multilateral | from                           |                     | unconditional            |                       | receivables             |  |
| Prior Period               | or central<br>banks | or local governments | commercial<br>enterprises | development  | international<br>organizations | brokerage<br>houses | corporate<br>receivables | retail<br>receivables | secured by<br>mortgages |  |
|                            | рапкѕ               | governments          | enterprises               | рапкѕ        | organizations                  | nouses              | receivables              | receivables           | mortgages               |  |
| Sectors/Counter Parties    |                     |                      |                           |              |                                |                     |                          |                       |                         |  |
| Agriculture                | 82                  | 1.078                | 10.881                    | -            | -                              | -                   | 14.646.439               | 88.172.607            | 5.272.058               |  |
| Farming and Stockbreeding  | 5                   | 1.078                | 10.881                    | -            | -                              | -                   | 13.989.591               | 87.746.978            | 5.242.773               |  |
| Forestry                   | 77                  |                      | -                         | -            | _                              | -                   | 63.782                   | 337.997               | 16.740                  |  |
| Fishing                    | -                   | -                    | -                         | -            | _                              | -                   | 593.066                  | 87.632                | 12.545                  |  |
| Manufacturing              | 1.608.905           | 585                  | 272.330                   | -            | -                              | -                   | 186.384.075              | 24.778.485            | 1.979.225               |  |
| Mining and Quarrying       | -                   | -                    | -                         | -            | -                              | -                   | 9.233.033                | 369.933               | 51.629                  |  |
| Production                 | 1.608.897           | 7                    | 110.647                   | -            | -                              | -                   | 136.277.381              | 24.120.136            | 1.887.971               |  |
| Electric, Gas and Water    | 8                   | 578                  | 161.683                   | -            | -                              | -                   | 40.873.661               | 288.416               | 39.625                  |  |
| Construction               | -                   | -                    | 11                        | -            | -                              | -                   | 58.679.415               | 8.826.535             | 1.965.347               |  |
| Services                   | 265.706.017         | 18.767               | 427.461                   | -            | -                              | 86.851.466          | 172.785.520              | 53.401.901            | 4.472.691               |  |
| Wholesale and Retail Trade | -                   | 20                   | 7.573                     | -            | -                              | -                   | 43.729.838               | 38.868.235            | 2.861.309               |  |
| Hotel Food and Beverage    |                     |                      |                           |              |                                |                     |                          |                       |                         |  |
| Services                   | 6.711               | 35                   | 1.288                     | -            | -                              | -                   | 12.440.806               | 3.485.085             | 398.457                 |  |
| Transportation and         |                     |                      |                           |              |                                |                     |                          |                       |                         |  |
| Telecommunication          | -                   | 25                   | 328.705                   | -            | _                              | -                   | 58.067.937               | 4.872.330             | 331.060                 |  |
| Financial Institutions     | 265.384.098         | -                    | 9.858                     | -            | -                              | 82.659.649          | 5.197.605                | 26.595                | 6.695                   |  |
| Sectors/Counter Parties    | 236.571             | 18.686               | 17.194                    | -            | _                              | 4.191.817           | 49.942.402               | 4.552.574             | 744.515                 |  |
| Real Estatete and Leasing  |                     |                      |                           |              |                                |                     |                          |                       |                         |  |
| Services                   | -                   | -                    | -                         | -            | _                              | -                   | _                        | -                     | -                       |  |
| Self-Employment Services   | 77.122              | -                    | 28.501                    | -            | -                              | -                   | 1.293.562                | 616.265               | 76.969                  |  |
| Education Services         | 1.515               | 1                    | 34.342                    | -            | -                              | -                   | 2.113.370                | 980.817               | 53.686                  |  |
| Health and Social Services | 202.649.621         | 459.878              | 5.332.857                 | -            | -                              | 87.970              | 25.332.047               | 110.518.621           | 92.699.907              |  |
| Other                      | 469.964.625         | 480.308              | 6.043.540                 | -            | -                              | 86.939.436          | 457.827.496              | 285.698.149           | 106.389.228             |  |
|                            |                     |                      |                           |              |                                |                     |                          |                       |                         |  |

#### Risk Classes

| Past due    | Receivables<br>defined in<br>high risk<br>category by |             | Securitization | Short-term<br>from banks,<br>brokerage<br>houses and | Investments<br>similar to<br>collective<br>investment | Investments<br>in Equity | Other       | _           |             |               |
|-------------|---|-------------|----------------|--|---|--------------------------|-------------|-------------|-------------|---------------|
| receivables | BRSA  | by mortgage | positions      | corporates   | funds   | Instruments              | Receivables | TL          | FC          | Total         |
|             |   |             |                |  |   |                          |             |             |             |               |
| 263.782     | 1.938   | -           | -              | -  | -   | 214.435                  | -           | 107.867.185 | 716.115     | 108.583.300   |
| 262.287     | 1.846   | -           | -              | -  | -   | 214.435                  | -           | 107.177.086 | 292.788     | 107.469.874   |
| 414         | 2   | -           | -              | -  | -   | -                        | -           | 401.413     | 17.599      | 419.012       |
| 1.081       | 90  | -           | -              | -  | -   | -                        | -           | 288.686     | 405.728     | 694.414       |
| 373.673     | 11.431  | -           | -              | -  | -   | 196.154                  | -           | 98.491.323  | 117.113.540 | 215.604.863   |
| 4.216       | 28  | -           | -              | -  | -   | -                        | -           | 2.038.979   | 7.619.860   | 9.658.839     |
| 365.882     | 11.383  | -           | -              | -  | -   | 196.154                  | -           | 87.653.952  | 76.924.506  | 164.578.458   |
| 3.575       | 20  | -           | -              | -  | -   | -                        | -           | 8.798.392   | 32.569.174  | 41.367.566    |
| 222.957     | 36.906  | -           | -              | -  | 216.669   | 119.622                  | -           | 34.876.109  | 35.191.353  | 70.067.462    |
| 624.318     | 1.708.463   | -           | -              | -  | 859.924   | 1.355.629                | 29.927.596  | 248.136.926 | 370.002.827 | 618.139.753   |
| 484.077     | 6.751   | -           | -              | -  | -   | -                        | -           | 71.468.144  | 14.489.659  | 85.957.803    |
| 40.838      | 3.308   |             | _              | _  |   | _                        | _           | 6.035.251   | 10.341.277  | 16.376.528    |
| 40.036      | 3.300   |             |                |  |   |                          |             | 0.033.231   | 10.541.277  | 10.370.326    |
| 40.702      | 1.800   | -           | -              | -  | -   | -                        | -           | 9.687.950   | 53.954.609  | 63.642.559    |
| 5           | 1.694.761   | -           | -              | -  | 519.087   | -554.863                 | 29.927.596  | 126.657.876 | 258.213.206 | 384.871.082   |
| 41.494      | 1.699   | -           | -              | -  | 340.837   | 1.910.492                | -           | 30.044.409  | 31.953.876  | 61.998.285    |
|             |   |             |                |  |   |                          |             |             |             |               |
| -           |   | -           | -              | -  | -   | -                        | -           | -           | -           |               |
| 10.470      | 26  | -           | -              | -  | -   | -                        | -           | 1.572.313   | 530.602     | 2.102.915     |
| 6.732       | 118   | -           | -              | -  | -   | -                        | -           | 2.670.983   | 519.598     | 3.190.581     |
| 2.778.450   | 16.564.016  | -           | -              | -  | 41  | 169.125                  | 10.050.960  | 307.486.287 | 159.157.206 | 466.643.493   |
| 4.263.180   | 18.322.754  | -           | -              | -  | 1.076.634   | 2.054.965                | 39.978.556  | 796.857.830 | 682.181.041 | 1.479.038.871 |
|             |   |             |                |  |   |                          |             |             |             |               |

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#### 4. Analysis of maturity-bearing exposures according to remaining maturities

| Current Period                                      |             | 1           | erm to Maturity |             |               |
|---|-------------|-------------|-----------------|-------------|---------------|
| _   | 1 Month     | 1-3 Months  | 3-6 Months      | 6-12 Months | Over 1 Year   |
| Exposure Classifications:                           |             |             |                 |             |               |
| Conditional and unconditional exposures to central  |             |             |                 |             |               |
| governments or central banks                        | 113.615.352 | 3.470.587   | 11.947.034      | 59.514.961  | 582.938.554   |
| Conditional and unconditional exposures to regional |             |             |                 |             |               |
| governments or local authorities                    | 6.482       | 7.227       | 16.959          | 57.798      | 644.405       |
| Conditional and unconditional receivables from      |             |             |                 |             |               |
| administrative units and non-commercial enterprises | 10.254      | 21.651      | 207.953         | 1.691.561   | 11.092.046    |
| Conditional and unconditional exposures to          |             |             |                 |             |               |
| multilateral development banks                      | _           | -           | -               | _           | -             |
| Conditional and unconditional exposures to          |             |             |                 |             |               |
| international organisations                         | -           | -           | -               | -           | -             |
| Conditional and unconditional exposures to banks    |             |             |                 |             |               |
| and brokerage houses                                | 45.092.658  | 15.493.391  | 11.986.860      | 4.623.302   | 43.961.115    |
| Conditional and unconditional exposures to          |             |             |                 |             |               |
| corporates  | 43.029.859  | 59.743.020  | 69.842.761      | 189.452.072 | 418.905.866   |
| Conditional and unconditional retail exposures      | 5.363.757   | 15.944.616  | 23.272.994      | 160.681.598 | 157.967.453   |
| Conditional and unconditional exposures secured by  |             |             |                 |             |               |
| real estate property                                | 942.794     | 2.002.926   | 2.516.988       | 17.559.489  | 216.623.143   |
| Past due receivables                                | 718.888     | 127.365     | 531.432         | 239.937     | 1.400.204     |
| Receivables defined in high risk category by BRSA   | 3.955.563   | 4.170.579   | 10.574.731      | 43.641.073  | 46.894.464    |
| Exposures in the form of bonds secured by           |             |             |                 |             |               |
| mortgages   | -           | -           | -               | -           | -             |
| Securitization Positions                            | -           | -           | -               | -           | -             |
| Short term exposures to banks, brokerage houses     |             |             |                 |             |               |
| and corporates                                      | -           | -           | -               | -           | -             |
| Exposures in the form of collective investment      |             |             |                 |             |               |
| undertakings  | -           | 51.094      | 107.646         | 1.079.210   | 1.655.473     |
| Investments in Equity Instruments                   | -           | -           | -               | -           | 2.764.260     |
| Grand Total   | 212.735.607 | 101.032.456 | 131.005.358     | 478.541.001 | 1.484.846.983 |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Prior Period  |             | To         | erm to Maturity |             |             |
|---|-------------|------------|-----------------|-------------|-------------|
| -   | 1 Month     | 1-3 Months | 3-6 Months      | 6-12 Months | Over 1 Year |
| Exposure Classifications:                           |             |            |                 |             |             |
| Conditional and unconditional exposures to central  |             |            |                 |             |             |
| governments or central banks                        | 120.195.995 | 9.301.808  | 3.154.865       | 18.347.515  | 318.964.442 |
| Conditional and unconditional exposures to regional |             |            |                 |             |             |
| governments or local authorities                    | 7.863       | 1.839      | 9.991           | 91.227      | 369.388     |
| Conditional and unconditional receivables from      |             |            |                 |             |             |
| administrative units and non-commercial enterprises | 46.482      | 3.227      | 506.799         | 194.452     | 5.292.580   |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| multilateral development banks                      | -           | _          | -               | _           |             |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| international organisations                         | -           | -          | -               | -           | -           |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| banks and brokerage houses                          | 32.541.315  | 16.932.692 | 5.222.004       | 3.474.173   | 28.769.252  |
| Conditional and unconditional exposures to          |             |            |                 |             |             |
| corporates  | 14.060.925  | 29.291.933 | 32.262.046      | 103.139.884 | 279.072.708 |
| Conditional and unconditional retail exposures      | 3.268.755   | 10.042.445 | 11.223.112      | 85.474.845  | 175.688.992 |
| Conditional and unconditional exposures secured     |             |            |                 |             |             |
| by real estate property                             | 178.822     | 757.971    | 918.768         | 5.389.712   | 99.143.955  |
| Past due receivables                                | 824.342     | 100.478    | 94.399          | 166.813     | 3.077.148   |
| Receivables defined in high risk category by BRSA   | 2.269.085   | 199.529    | 1.121.556       | 1.513.906   | 13.218.678  |
| Exposures in the form of bonds secured by           |             |            |                 |             |             |
| mortgages   | -           | -          | -               | -           | -           |
| Securitization Positions                            | -           | -          | -               | -           | -           |
| Short term exposures to banks, brokerage houses     |             |            |                 |             |             |
| and corporates                                      | -           | -          | -               | -           | -           |
| Exposures in the form of collective investment      |             |            |                 |             |             |
| undertakings  | -           | 68.611     | -               | 89.640      | 918.383     |
| Investments in Equity Instruments                   | -           | -          | -               | -           | 2.054.965   |
| Grand Total   | 173.393.584 | 66.700.533 | 54.513.540      | 217.882.167 | 926.570.491 |

Prepared with the numbers after conversion rate to credit and before Credit Risk Reduction.

For the foreign banks, the ratings of the Fitch Ratings International Rating Agency is used for determining the risk weights for the risk classes by using a rating grade from the risk classes specified in Article 6 of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks. While the international rating score is taken into consideration for the entire risk class receivables from central governments or central banks, the ratings of the Islamic International Rating Agency (IIRA) are used. The country risk classification published by the Organization for Economic Cooperation and Development (OECD) is taken as basis for unclassified central government and central banks. The counterparties residing domestically are accepted as "Gradeless" and take the risk weight which is appropriate for the "Gradeless" category in the related risk class.

In order to determine the risk weight of regarding items that export, or issuer rating not included to purchase/sale accounts is firstly considered to export rating, and also issuer's credit rating is considered in the absence of export rating.

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Fitch Rating's and the Islamic International Rating Agency's (IIRA) risk ratings as per the credit quality grades and the risk weights according to exposure categories are presented below:

|                      |                                       | Exposure to Banks an  | d Brokerage Houses  |
|----------------------|---------------------------------------|---|---|
| Credit Quality Grade | Fitch Ratings Long Term Credit Rating | Exposures with<br>Original Maturities Less<br>Than 3 Months | Exposures with Original<br>Maturities More<br>Than 3 Months |
| 1                    | AAA to AA-                            | 20%   | 20%   |
| 2                    | A+ to A-                              | 20%   | 50%   |
| 3                    | BBB+ to BBB-                          | 20%   | 50%   |
| 4                    | BB+ to BB-                            | 50%   | 100%  |
| 5                    | B+ to B-                              | 50%   | 100%  |
| 6                    | CCC+ and below                        | 150%  | 150%  |

|                      |                              | Receivables from the Central      |  |  |  |  |  |
|----------------------|------------------------------|-----------------------------------|--|--|--|--|--|
| Credit Quality Grade | IIRA Long Term Credit Rating | Governments and the Central Banks |  |  |  |  |  |
| 1                    | AAA to AA-                   | 0%                                |  |  |  |  |  |
| 2                    | A+ to A-                     | 20%                               |  |  |  |  |  |
| 3                    | BBB+ to BBB-                 | 50%                               |  |  |  |  |  |
| 4                    | BB+ to BB-                   | 100%                              |  |  |  |  |  |
| 5                    | B+ to B-                     | 100%                              |  |  |  |  |  |
| 6                    | CCC+ and below               | 150%                              |  |  |  |  |  |

#### 5. Exposures by risk weights

#### **Current Period**

|   | Risk Weights     | 0%          | 10% | 20%        | 25% | 35%         | 50%         | 75%         | 100%        | 150%       | 250% | Other      | Deductions from Equity |
|---|------------------|-------------|-----|------------|-----|-------------|-------------|-------------|-------------|------------|------|------------|------------------------|
| 1 | Exposures before |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Credit Risk      |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Mitigation       | 784.288.690 | -   | 46.238.558 | -   | 5.378.281   | 167.570.273 | 480.569.207 | 912.768.077 | 47.153.815 | -    | 62.107.541 | 2.945.394              |
| 2 | Exposures after  |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Credit Risk      |             |     |            |     |             |             |             |             |            |      |            |                        |
|   | Mitigation       | 863.416.292 | -   | 45.975.174 | -   | 136.476.515 | 152.214.302 | 327.673.855 | 871.185.389 | 47.025.374 | -    | 62.107.541 | 2.945.394              |

Prepared with the numbers after conversion rate to credit

#### **Prior Period**

|   | Risk Weights     | 0%          | 10%(*) | 20%        | 25% | 35%        | 50%        | 75%         | 100%        | 150%       | 250% | Other      | Deductions from Equity |
|---|------------------|-------------|--------|------------|-----|------------|------------|-------------|-------------|------------|------|------------|------------------------|
| 1 | Exposures before |             |        |            |     |            |            |             |             |            |      |            |                        |
|   | Credit Risk      |             |        |            |     |            |            |             |             |            |      |            |                        |
|   | Mitigation       | 475.305.383 | -      | 27.463.700 | -   | 3.438.596  | 76.174.991 | 348.878.623 | 514.842.373 | 18.313.684 | -    | 14.621.521 | 1.769.337              |
| 2 | Exposures after  |             |        |            |     |            |            |             |             |            |      |            |                        |
|   | Credit Risk      |             |        |            |     |            |            |             |             |            |      |            |                        |
|   | Mitigation       | 563.610.970 | -      | 12.389.612 | -   | 70.871.811 | 77.304.996 | 252.223.212 | 483.294.235 | 18.216.712 | -    | 1.127.323  | 1.769.337              |

Prepared with the numbers after conversion rate to credit

(\*)In accordance with the Regulation on Measurement and Evaluation of Banks' Capital Adequacy risk weights of 2% and/or 4% have been added to the Calculation of the Capital Liability for Risks Arising from Central Counterparties as of the current period.

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## 6. Information in terms of major sectors and type of counterparties

| Current Period                  | Loans                   | }               | Provisions                  |
|---------------------------------|-------------------------|-----------------|-----------------------------|
|                                 | Impaired (T             | FRS 9)          | Provisions for              |
|                                 | Significant Increase in | Non-performing  | <b>Expected Credit Loss</b> |
|                                 | Credit Risk (Stage 2)   | loans (Stage 3) | (TFRS)                      |
| Agriculture                     | 3.798.858               | 953.502         | 1.021.046                   |
| Farming and Stockbreeding       | 3.787.838               | 938.201         | 1.007.413                   |
| Forestry                        | 6.166                   | 9.438           | 8.323                       |
| Fishery                         | 4.854                   | 5.863           | 5.310                       |
| Manufacturing                   | 36.505.877              | 2.934.846       | 17.343.091                  |
| Mining and Quarrying            | 727.461                 | 36.627          | 137.166                     |
| Production                      | 29.252.291              | 2.642.643       | 15.677.227                  |
| Electricity, Gas and Water      | 6.526.125               | 255.576         | 1.528.698                   |
| Construction                    | 9.224.863               | 3.935.665       | 6.737.985                   |
| Services                        | 31.960.042              | 5.084.000       | 13.869.055                  |
| Wholesale and Retail Trade      | 6.017.430               | 3.033.916       | 3.683.167                   |
| Accommodation and Dining        | 6.528.333               | 664.395         | 2.308.812                   |
| Transportation and Telecom.     | 571.312                 | 188.017         | 170.299                     |
| Financial Institutions          | 140.537                 | 12.718          | 28.450                      |
| Real Estate and Rental Services | 16.894.102              | 1.112.594       | 7.043.097                   |
| Professional Services           | 26.006                  | 90              | 158                         |
| Educational Services            | 864.403                 | 17.890          | 184.202                     |
| Health and Social Services      | 917.919                 | 54.380          | 450.870                     |
| Other                           | 9.965.134               | 6.339.940       | 6.376.993                   |
| Total                           | 91.454.774              | 19.247.953      | 45.348.170                  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Prior Period                    | Lo                      | ans                  | Provisions                  |
|---------------------------------|-------------------------|----------------------|-----------------------------|
|                                 | Impaired                | (TFRS 9)             | Provisions for              |
|                                 | Significant Increase in | Non-performing loans | <b>Expected Credit Loss</b> |
|                                 | Credit Risk (Stage 2)   | (Stage 3)            | (TFRS)                      |
| Agriculture                     | 6.163.652               | 1.252.576            | 1.160.147                   |
| Farming and Stockbreeding       | 6.134.911               | 1.234.196            | 1.144.857                   |
| Forestry                        | 18.739                  | 11.537               | 9.463                       |
| Fishery                         | 10.002                  | 6.843                | 5.827                       |
| Manufacturing                   | 28.942.182              | 3.078.357            | 11.596.817                  |
| Mining and Quarrying            | 252.933                 | 37.923               | 58.031                      |
| Production                      | 23.900.303              | 2.809.180            | 10.211.423                  |
| Electricity, Gas and Water      | 4.788.946               | 231.254              | 1.327.363                   |
| Construction                    | 9.602.610               | 3.410.313            | 5.032.188                   |
| Services                        | 25.692.112              | 6.093.893            | 8.156.349                   |
| Wholesale and Retail Trade      | 7.439.596               | 3.647.863            | 3.125.350                   |
| Accommodation and Dining        | 6.076.332               | 594.100              | 1.016.795                   |
| Transportation and Telecom.     | 979.903                 | 217.375              | 183.586                     |
| Financial Institutions          | 146.444                 | 11.664               | 9.760                       |
| Real Estate and Rental Services | 9.360.640               | 1.464.067            | 3.437.207                   |
| Professional Services           | 3.330                   | 174                  | 130                         |
| Educational Services            | 698.445                 | 82.069               | 76.917                      |
| Health and Social Services      | 987.422                 | 76.581               | 306.604                     |
| Other                           | 14.287.873              | 6.371.061            | 4.319.208                   |
| Total                           | 84.688.429              | 20.206.200           | 30.264.709                  |

## 7. Information about Value Adjustment and Change in Provisions

|   |                       | Opening    | Provision for | Provision   | Other       | Closing    |
|---|-----------------------|------------|---------------|-------------|-------------|------------|
|   | <b>Current Period</b> | Balance    | Period        | Reversals   | Adjustments | Balance    |
| 1 | Stage 3 Expected      |            |               |             |             |            |
|   | Loss Provisions       | 15.272.896 | 6.007.385     | (4.823.134) | (582.612)   | 15.874.535 |
| 2 | Stage 1 and 2         |            |               |             |             |            |
|   | Expected Loss         |            |               |             |             |            |
|   | Provisions            | 17.651.921 | 20.967.069    | (124.128)   | (14.688)    | 38.480.174 |
| _ |                       | Opening    | Provision for | Provision   | Other       | Closing    |
|   | <b>Prior Period</b>   | Balance    | Period        | Reversals   | Adjustments | Balance    |
| 1 | Stage 3 Expected      |            |               |             |             |            |
|   | Loss Provisions       | 11.911.061 | 5.273.331     | (2.953.820) | 1.042.324   | 15.272.896 |
| 2 | Stage 1 and 2         |            |               |             |             |            |
|   | Expected Loss         |            |               |             |             |            |
|   | Provisions            | 9.111.627  | 9.858.415     | (1.318.091) | (30)        | 17.651.921 |

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## 8. Risks Included Capital Capacity Buffer Calculations

#### **Current Period**

|                                     | Banking Accounts | Trading Accounts |            |
|-------------------------------------|------------------|------------------|------------|
| Country                             | RWA              | RWA              | Total      |
| Bosnia and Herzegovina              | 13.912.126       | -                | 13.912.126 |
| Germany                             | 11.235.323       | -                | 11.235.323 |
| Kazakhstan                          | 4.637.595        | -                | 4.637.595  |
| Azerbaijan                          | 4.455.894        | -                | 4.455.894  |
| Russia                              | 3.379.162        | -                | 3.379.162  |
| Turkish Republic of Northern Cyprus | 3.377.246        | -                | 3.377.246  |
| Uzbekistan                          | 2.791.932        | -                | 2.791.932  |
| USA                                 | 906.371          | 1.300.213        | 2.206.584  |
| Iraq                                | 1.508.709        | 590.783          | 2.099.492  |
| Kosovo                              | 1.630.051        | 136.256          | 1.766.307  |
| Other                               | 8.227.356        | -                | 8.227.356  |

### **Prior Period**

|                                     | Banking Accounts | Trading Accounts |            |
|-------------------------------------|------------------|------------------|------------|
| Country                             | RWA              | RWA              | Total      |
| Bosnia and Herzegovina              | 5.057.363        | -                | 5.057.363  |
| Germany                             | 49.552.789       | -                | 49.552.789 |
| Turkish Republic of Northern Cyprus | 2.875.782        | -                | 2.875.782  |
| Azerbaijan                          | 2.307.808        | -                | 2.307.808  |
| Holland                             | 2.238.210        | -                | 2.238.210  |
| Kazakhstan                          | 2.040.795        | -                | 2.040.795  |
| USA                                 | 1.585.613        | -                | 1.585.613  |
| Montenegro                          | 1.130.892        | 422.709          | 1.553.601  |
| Iraq                                | 1.436.290        | -                | 1.436.290  |
| Russia                              | 452.491          | 957.428          | 1.409.919  |
| Other                               | 5.711.243        | 223.654          | 5.934.897  |

### III. EXPLANATIONS ON THE CONSOLIDATED CURRENCY RISK

1. Whether the Parent Bank is Exposed to Foreign Currency Risk, Whether the Effects of This Matter are Estimated, Whether Limits for The Daily Followed Positions are Determined by the Board of Directors

The Parent Bank's policy is to avoid carrying significant position by means of foreign currency management. Risks are monitored by the currency risk tables prepared based on the standard method. Besides, Value at Risk (VAR) is calculated for daily foreign exchange position and reported to the related departments. VAR based currency risk limit approved by the Board of Directors is also monitored on daily basis. Additionally, dealer's position and operational limits for foreign exchange transactions are under the authorization of the Board of Directors.

2. Hedge Against Foreign Exchange Debt Instruments and Net Foreign Exchange Investments by Hedging Derivative Instruments, if Material

None.

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# 3. Whether the Parent Bank Is Exposed to Currency Risk, Whether The Effects Of This Situation Are Estimated, Whether The Bank's Board of Directors Set Limits For Positions Monitored On A Daily basis

The Parent Bank has adopted the principle of not holding a significant position within the framework of its foreign currency management policy. In addition to monitoring the currency risk through the currency risk table created within the scope of the standard method, the Bank's daily value at risk is calculated for the foreign currency position and reported to the relevant units. VaR (Value at Risk) based currency risk limit approved by the Board of Directors is also followed daily. In addition, for foreign exchange transactions; position and transaction limits are determined by the decision of the Board of Directors.

# 4. Aspect of Hedging of Foreign Currency Debt Instruments and Net Foreign Currency Investments with Derivative Hedges, If Significant

None.

### 5. Management Policy for Foreign Currency Risk

Periodic "Liquidity Gap Analysis" and "Repricing Gap Analysis" to determine the liquidity and structural interest rate risks in the US Dollar and Euro, which are the most important foreign currencies in which the Parent Bank operates, and the historical renewal rates of foreign exchange deposit accounts. "Structural Liquidity Gap Analysis" is performed. In addition, daily VaR analysis for the follow-up of currency risk and within the scope of legal reporting, Foreign Currency Net General Position/Equity ratio and Foreign Currency Liquidity Position are regularly monitored. The Parent Bank manages the Turkish Lira or foreign currency risks that may occur in the domestic and international markets and follows the transactions that create these risks, and manages these risks at optimum levels within the framework of market expectations and within the scope of its strategies by considering the balances with other financial risks. Sensitivity analysis regarding the currency risk that the Group is exposed to is explained in Note 6.

## 6. Current Foreign Exchange Bid Rates of The Parent Bank for The Last 5 Business Days Prior to The Financial Statement Date

|            | USD     | EUR     | AUD     | DKK    | SEK    | CHF     | CAD     | NOK    | GBP     | SAR    | 100 JPY |
|------------|---------|---------|---------|--------|--------|---------|---------|--------|---------|--------|---------|
| 23.12.2022 | 18,6053 | 19,7285 | 12,4319 | 2,6535 | 1,7683 | 19,9471 | 13,6383 | 1,8781 | 22,3922 | 4,9489 | 13,9831 |
| 26.12.2022 | 18,5906 | 19,7544 | 12,4971 | 2,6572 | 1,7710 | 19,9593 | 13,6769 | 1,8876 | 22,4422 | 4,9430 | 13,9859 |
| 27.12.2022 | 18,6369 | 19,8035 | 12,5566 | 2,6636 | 1,7811 | 20,0461 | 13,8033 | 1,8944 | 22,4049 | 4,9599 | 13,9692 |
| 28.12.2022 | 18,6347 | 19,8576 | 12,6591 | 2,6708 | 1,7912 | 20,1285 | 13,7821 | 1,8997 | 22,5563 | 4,9587 | 13,9258 |
| 29.12.2022 | 18,6818 | 19,9134 | 12,6235 | 2,6783 | 1,7891 | 20,2656 | 13,7840 | 1,8931 | 22,5292 | 4,9706 | 14,0489 |
| 30.12.2022 | 18,6985 | 19,9856 | 12,6977 | 2,6883 | 1,7996 | 20,2820 | 13,8076 | 1,9009 | 22,5837 | 4,9770 | 14,1884 |

# 7. Simple Arithmetic Average of The Parent Bank's Current Foreign Exchange Bid Rates for The Last 30 Days Prior to The Balance Sheet Date

| USD     | EUR     | AUD     | DKK    | SEK    | CHF     | CAD     | NOK    | GBP     | SAR    | 100 JPY |
|---------|---------|---------|--------|--------|---------|---------|--------|---------|--------|---------|
| 18.5879 | 19.6845 | 12.5441 | 2.6473 | 1.7907 | 19.9534 | 13.6803 | 1.8832 | 22.6354 | 4.9445 | 13.7854 |

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## 8. Information on The Foreign Currency Risk of the Group

|   | EUR           | USD           | Other FC     | Total         |
|---|---------------|---------------|--------------|---------------|
| Current Period  |               |               |              |               |
| Assets  |               |               |              |               |
| Cash (Cash in vault, effectives, money in transit, cheques purchased) and   |               |               |              |               |
| Balances with Central Bank of the Republic of Türkiye                       | 98.482.659    | 224.302.153   | 46.626.689   | 369.411.501   |
| Banks <sup>(7)</sup>  | 7.621.282     | 12.422.813    | 8.087.693    | 28.131.788    |
| Financial Assets at Fair Value Through Profit and Loss                      | -             | 1.334.582     | 29.806.662   | 31.141.244    |
| Money Markets Receivables   | -             | -             | -            |               |
| Financial Assets at Fair Value Through Other Comprehensive Income           | 15.074.343    | 189.633.140   | 407.208      | 205.114.691   |
| Loans <sup>(1) (6)</sup>  | 190.429.063   | 225.935.698   | 13.473.999   | 429.838.760   |
| Subsidiaries, Associates, Entities Under Common<br>Control (Joint Ventures) | -             | 874.175       | 24.903       | 899.078       |
| Financial Assets Measured at Amortized Cost                                 | 36.773.171    | 10.847.009    | 156.499      | 47.776.679    |
| Derivative Financial Assets for Hedging Purposes                            | -             | -             | -            | -             |
| Tangible Fixed Assets   | 348.097       | 6.860         | 1.345.457    | 1.700.414     |
| Intangible Assets   | 59.668        | 9.548         | 120.246      | 189.462       |
| Other Assets <sup>(3)</sup>   | 2.976.628     | 7.513.672     | 512.802      | 11.003.102    |
| Total Assets <sup>(4)</sup>   | 351.764.911   | 672.879.650   | 100.562.158  | 1.125.206.719 |
|   |               |               |              |               |
| Liabilities   |               |               |              |               |
| Interbank Deposits  | 31.846.012    | 5.773.085     | 3.296.443    | 40.915.540    |
| Foreign Currency Deposits   | 346.642.423   | 403.256.141   | 126.883.137  | 876.781.701   |
| Money Markets Borrowings  | 21.197.370    | 50.339.455    | -            | 71.536.825    |
| Funds Provided from Other Financial Institutions                            | 40.008.657    | 62.862.559    | 1.955.518    | 104.826.734   |
| Issued Marketable Securities <sup>(5)</sup>                                 | 28.949.062    | 25.269.861    | 1.492.748    | 55.711.671    |
| Miscellaneous Payables  | 5.771.801     | 2.695.221     | 403.663      | 8.870.685     |
| Derivative Financial Liabilities for Hedging Purposes                       | -             | -             | -            |               |
| Other Liabilities   | 5.807.589     | 4.380.128     | 805.591      | 10.993.308    |
| Total Liabilities   | 480.222.914   | 554.576.450   | 134.837.100  | 1.169.636.464 |
| Net Balance Sheet Position  | (128.458.003) | 118.303.200   | (34.274.942) | (44.429.745)  |
| Net Off-Balance Sheet Positio <sup>(2)</sup>                                | 128.642.563   | (117.581.650) | 44.630.485   | 55.691.398    |
| Financial Derivative Assets   | 158.343.592   | 131.879.951   | 49.706.652   | 339.930.195   |
| Financial Derivative Liabilities  | 29.701.029    | 249.461.601   | 5.076.167    | 284.238.797   |
| Non-Cash Loans  | 107.332.041   | 167.451.521   | 26.111.429   | 300.894.991   |
| Prior Period  |               |               |              |               |
| Total Assets  | 253.299.389   | 413.574.708   | 69.264.835   | 736.138.932   |
| Total Liabilities   | 350.705.225   | 349.953.009   | 95.884.228   | 796.542.462   |
| Net Balance Sheet Position  | (97.405.836)  | 63.621.699    | (26.619.393) | (60.403.530)  |
| Net Off-Balance Sheet Position <sup>(2)</sup>                               | 100.986.295   | (70.381.915)  | 32.096.177   | 62.700.557    |
| Financial Derivative Assets   | 114.544.132   | 92.671.196    | 38.423.861   | 245.639.189   |
| Financial Derivative Liabilities  | 13.557.837    | 163.053.111   | 6.327.684    | 182.938.632   |
| Non-Cash Loans  | 82.654.563    | 128.029.712   | 17.311.928   | 227.996.203   |
|   |               |               |              |               |

<sup>&</sup>lt;sup>(1)</sup>TL 116.426 equivalent of USD and TL 80.193 equivalent of EUR loans are originated as foreign currency indexed loans (31 December 2021: TL 133.697 equivalent of USD and TL 140.542 equivalent of EUR).

<sup>(2)</sup> Indicates the net balance of receivables and payables on derivative financial instruments.

<sup>&</sup>lt;sup>(3)</sup>Prepared expenses in other assets amounting to TL 79.997 are not included in the table.

<sup>(4)</sup> Expected loss provisions for financial assets and other assets are reflected in related items.

<sup>(5)</sup>Includes subordinated debt instruments.

<sup>&</sup>lt;sup>(6)</sup>It also includes receivables from leasing and factoring transactions.

<sup>&</sup>lt;sup>(7)</sup>Includes the guarantees given for derivative and repo transactions with foreign banks.

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### Analysis of Sensitivity to Currency Risk

The effect of 10% depreciation of TL against USD, Euro and other currencies on equity and profit or loss statement (excluding tax effects) for the year ended 31 December 2022 and 31 December 2021 is shown in the table below.

This analysis has been prepared with the assumption that all other variables, especially interest rates, remain constant.

|                  | Current Period - 31 Dece | ember 2022 | Prior Period - 31 Dece | mber 2021 |
|------------------|--------------------------|------------|------------------------|-----------|
|                  | Profit or Loss           |            | Profit or Loss         |           |
|                  | Statement                | Equity(*)  | Statement              | Equity(*) |
| USD              | (374.171)                | (831.703)  | (223.208)              | (472.384) |
| EUR              | 142.301                  | (191.527)  | 101.066                | (252.145) |
| Other Currencies | 670.548                  | 670.548    | 100.444                | 100.444   |
| Total (Net)(**)  | 438.678                  | (352.682)  | (21.698)               | (624.085) |

<sup>&</sup>quot;Equity effect also includes the effect of profit or loss due to the 10% depreciation of TL against the relevant foreign currencies.

The effect of 10% appreciation of TL against USD, Euro and other currencies on equity and profit or loss statement (excluding tax effect) for the year ending on 31 December 2022 and 31 December 2021 is shown in the table below.

|                  | Current Period - 31 Dece | ember 2022     | Prior Period - 31 December 2021 |           |  |
|------------------|--------------------------|----------------|---------------------------------|-----------|--|
|                  | Profit or Loss           | Profit or Loss |                                 |           |  |
|                  | Statement                | Equity(*)      | Statement                       | Equity(*) |  |
| USD              | 374.171                  | 831.703        | 223.208                         | 472.384   |  |
| EUR              | (142.301)                | 191.527        | (101.066)                       | 252.145   |  |
| Other Currencies | (670.548)                | (670.548)      | (100.444)                       | (100.444) |  |
| Total (Net)(**)  | (438.678)                | 352.682        | 21.698                          | 624.085   |  |

<sup>&</sup>quot;Equity effect also includes the effect of profit or loss due to the 10% appreciation of TL against related foreign currencies.

<sup>(\*\*)</sup>Associates, subsidiaries, and entities under common control are included in the profit or loss statement impact calculation, but not in equity impact calculation. Tangible and intangible assets are not included in the equity and profit or loss statement impact calculation.

<sup>(\*\*)</sup> Associates, subsidiaries and entities under common control are included in the profit or loss statement impact calculation, but not in equity impact calculation. Tangible and intangible assets are not included in the equity and profit or loss statement impact calculation.

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## IV. EXPLANATIONS ON THE CONSOLIDATED INTEREST RATE RISK

## 1. Information Related to Interest Rate Sensitivity of Assets, Liabilities and Off-Balance Sheet Items

(Based on days to repricing dates)

|  | Up to         |               |             | 1-5         | 5 Years and | Non-Interest  |               |
|--|---------------|---------------|-------------|-------------|-------------|---------------|---------------|
| Current Period   | 1 Month       | 1-3 Months    | 3-12 Months | Years       | Over        | Bearing       | Total         |
| Assets   |               |               |             |             |             |               |               |
| Cash (Cash in Vault, Effectives,<br>Money in Transit, Cheques<br>Purchased) and Balances with<br>Central Bank of the Republic of |               |               |             |             |             |               |               |
| Türkiye  | 38.048.117    | -             | -           | -           | -           | 365.898.630   | 403.946.747   |
| Banks <sup>(8)</sup>   | 7.406.743     | 1.386.519     | 189.938     | -           | -           | 19.658.732    | 28.641.932    |
| Financial Assets at Fair Value Through Profit and Loss   | 95.350        | 73.869        | 95.397      | 29.811.195  | 18.934      | 5.980.371     | 36.075.116    |
| Money Markets Receivables  | 5.380.282     | -             | -           | -           | -           | 902.708       | 6.282.990     |
| Financial Assets at Fair Value Through Other Comprehensive Income  | 97.093.862    | 22.095.922    | 127.886.487 | 90.544.173  | 75.741.323  | 2.137.240     | 415.499.007   |
| Loans Given <sup>(3) (7)</sup>   | 464.070.869   | 159.943.524   | 323.653.579 | 332.695.588 | 108.908.131 | 3.373.418     | 1.392.645.109 |
| Financial Assets Measured at   | 404.070.003   | 133.343.324   | 323.033.373 | 332.033.300 | 100.300.131 | 3.373.410     | 1.552.045.105 |
| Amortized Cost   | 2.731.393     | 50.061.035    | 22.894.015  | 63.440.978  | 26.255.072  | _             | 165.382.493   |
| Other Assets <sup>(2)</sup>  | 4.809.498     | 2.350.830     | 2.072.668   | 386.820     | 71.640      | 94.957.263    | 104.648.719   |
| Total Asset <sup>(1) (5)</sup>   | 619.636.114   | 235.911.699   | 476.792.084 | 516.878.754 | 210.995.100 | 492.908.362   | 2.553.122.113 |
| Liabilities  |               |               |             |             |             |               |               |
| Interbank Deposits   | 51.668.178    | 10.298.806    | 9.160.162   | 39.629      | -           | 9.315.628     | 80.482.403    |
| Other Deposits   | 826.643.143   | 286.581.492   | 120.844.849 | 8.374.970   | 1.215.724   | 616.166.491   | 1.859.826.669 |
| Money Markets Borrowings   | 57.723.585    | 20.373.383    | 6.970.742   | 7.550.978   | -           | -             | 92.618.688    |
| Miscellaneous Payables   | -             | -             | -           | -           | -           | 37.724.077    | 37.724.077    |
| Issued Marketable Securities <sup>(6)</sup>  | 1.668.805     | 4.096.385     | 12.089.962  | 42.899.866  | -           | -             | 60.755.018    |
| Funds Provided from Other<br>Financial Institutions  | 26.663.592    | 47.326.727    | 26.093.701  | 11.595.664  | 3.732.349   | -             | 115.412.033   |
| Other Liabilities(4)(6)  | 6.855.318     | 716.109       | 1.869.030   | 871.365     | 562.350     | 295.429.053   | 306.303.225   |
| Total Liabilities(1)   | 971.222.621   | 369.392.902   | 177.028.446 | 71.332.472  | 5.510.423   | 958.635.249   | 2.553.122.113 |
|  |               |               |             |             |             |               |               |
| Balance Sheet Long Position  | -             | -             | 299.763.638 | 445.546.282 | 205.484.677 | -             | 950.794.597   |
| Balance Sheet Short Position   | (351.586.507) | (133.481.203) | -           | -           | -           | (465.726.887) | (950.794.597) |
| Off-Balance Sheet Long Position  | 3.604.188     | 2.684.526     | 262.625     | -           | -           |               | 6.551.339     |
| Off-Balance Sheet Short Position   | -             | -             | <u> </u>    | <u> </u>    | (1.015.345) | (13.650)      | (1.028.995)   |
| Total Position   | (347.982.319) | (130.796.677) | 300.026.263 | 445.546.282 | 204.469.332 | (465.740.537) | 5.522.344     |

<sup>(1)</sup> Balances without fixed maturity are shown in the "Non-Interest Bearing" columns.

<sup>&</sup>lt;sup>(2)</sup>Deferred tax asset is shown under the "Non-Interest Bearing" column.

 $<sup>^{(3)}</sup>$ Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in loans given.

<sup>(4)</sup>Total shareholders' equity is shown under the "Non-Interest Bearing" column.

<sup>(5)</sup> Allowance for expected losses for financial assets and other assets are reflected in the related items.

<sup>&</sup>lt;sup>(6)</sup>Includes subordinated debt instruments.

 $<sup>\</sup>ensuremath{^{(7)}}$  It also includes receivables from leasing and factoring transactions.

<sup>(8)</sup> Includes the guarantees given for derivative and repo transactions with foreign banks.

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(Based on days to repricing dates)

| Prior Period  | Up to<br>1 Month | 1-3 Months   | 3-12 Months   | 1-5 Years   | 5 Years and<br>Over | Non-Interest<br>Bearing | Total         |
|---|------------------|--------------|---------------|-------------|---------------------|-------------------------|---------------|
| Assets  |                  |              |               |             |                     |                         |               |
| Cash (Cash in Vault, Effectives,<br>Money in Transit, Cheques<br>Purchased) and Balances with<br>Central Bank of the Republic of<br>Türkiye | 30.229.017       | -            | _             | -           | -                   | 197.311.613             | 227.540.630   |
| Banks   | 4.535.689        | 538.220      | 637.628       | 589         | -                   | 11.811.053              | 17.523.179    |
| Financial Assets at Fair Value<br>Through Profit and Loss   | 52.804           | 6.706.897    | 3.067.736     | 15.909.462  | 26.184              | 2.788.039               | 28.551.122    |
| Money Markets Receivables   | 1.249.698        | -            | -             | -           | -                   | -                       | 1.249.698     |
| Financial Assets at Fair Value<br>Through Other Comprehensive<br>Income   | 42.468.332       | 20.572.880   | 59.285.568    | 96.175.210  | 60.561.662          | 714.402                 | 279.778.054   |
| Loans Given <sup>(3) (7)</sup>  | 251,702,029      | 81.325.397   | 166.982.372   | 262.666.274 | 73.902.547          | 4.933.304               | 841.511.923   |
| Financial Assets Measured at<br>Amortized Cost  | 813.081          | 1.110.034    | 10.184.626    | 27.787.469  | 6.433.681           | -                       | 46.328.891    |
| Other Assets <sup>(2)</sup>   | 4.466.630        | 4.320.376    | 2.853.665     | 563.769     | 357.272             | 38.488.671              | 51.050.383    |
| Total Assets <sup>(1) (5)</sup>   | 335.517.280      | 114.573.804  | 243.011.595   | 403.102.773 | 141.281.346         | 256.047.082             | 1.493.533.880 |
| Liabilities   |                  |              |               |             |                     |                         |               |
| Interbank Deposits  | 29.977.786       | 5.293.148    | 16.173.994    | 563.517     | 1.139.209           | 6.995.085               | 60.142.739    |
| Other Deposits  | 399.092.536      | 136.846.047  | 78.282.668    | 9.080.479   | 4.252.706           | 364.163.526             | 991.717.962   |
| Money Markets Borrowings  | 153.540.717      | 21.374.101   | 2.553.454     | 3.015.469   | -                   | -                       | 180.483.741   |
| Miscellaneous Payables  | -                | -            | -             | -           | -                   | 19.033.000              | 19.033.000    |
| Issued Marketable Securities(6)   | 1.245.168        | 2.527.922    | 9.333.952     | 38.630.139  | -                   | -                       | 51.737.181    |
| Funds Provided from Other<br>Financial Institutions   | 3.235.390        | 21.521.436   | 24.651.350    | 10.806.615  | 714.206             | 11.834                  | 60.940.831    |
| Other Liabilities(4)  | 337.503          | 804.305      | 1.964.292     | 1.982.537   | 636.606             | 123.753.183             | 129.478.426   |
| Total Liabilities(1)  | 587.429.100      | 188.366.959  | 132.959.710   | 64.078.756  | 6.742.727           | 513.956.628             | 1.493.533.880 |
| Balance Sheet Long Position   |                  |              | 110.051.885   | 339.024.017 | 134.538.619         |                         | 583.614.521   |
| Balance Sheet Short Position  | (251.911.820)    | (73.793.155) | - 110.031.003 |             | .34.330.013         | (257.909.546)           | (583.614.521) |
| Off-Balance Sheet Long Position   | 7.299.963        | 2.263.522    |               | 10          |                     | (207.303.340)           | 9.563.495     |
| Off-Balance Sheet Short Position  | 16.883           | 30.847       | (331.774)     | 26.227      | (1.015.345)         |                         | (1.273.162)   |
| On Balance Sheet Short i Osttion  | 10.005           | 30.047       | (331.774)     | 20.227      | (1.013.343)         |                         | (1.275.102)   |

 $<sup>^{(1)}</sup>$ Balances without fixed maturity are shown in the "Non-Interest Bearing" columns.

<sup>&</sup>lt;sup>(2)</sup>Deferred tax asset is shown under the "Non-Interest Bearing" column.

<sup>(3)</sup>Net balance of loans under follow-up is shown under the "Non-Interest Bearing" column in loans given.

 $<sup>\</sup>ensuremath{^{(4)}}\textsc{Total}$  shareholders' equity is shown under the "Non-Interest Bearing" column.

<sup>(5)</sup> Allowance for expected losses for financial assets and other assets are reflected in the related items.

<sup>&</sup>lt;sup>(6)</sup>Includes subordinated debt instruments.

 $<sup>\</sup>ensuremath{^{(7)}}$  It also includes receivables from leasing transactions.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

## 2. Average Interest Rate Applied to the Monetary Financial Instruments (%) (Represents Values Belonging to the Parent Bank) (%)

|   | EUR  | USD  | JPY | TL    |
|---|------|------|-----|-------|
| Current Period (3)  |      |      |     |       |
| Assets  |      |      |     |       |
| Cash (Cash in Vault, Effectives, Money in Transit, Cheques Purchased) and |      |      |     |       |
| Balances with the Central Bank of the Republic of Türkiye(1)              | -    | -    | -   | -     |
| Banks   | 4,30 | -    | -   | -     |
| Financial Assets at Fair Value Through Profit or Loss                     | -    | 5,36 | -   | -     |
| Money Markets Receivables   | -    | 5,41 | -   | 26,23 |
| Financial Assets at Fair Value Through Other Comprehensive Income         | 3,70 | 5,16 | -   | 26,73 |
| Loans Given <sup>(1)</sup>  | 5,83 | 7,71 | -   | 13,59 |
| Financial Assets Measured at Amortized Cost                               | 4,66 | 7,58 | -   | 15,90 |
| Liabilities   |      |      |     |       |
| Interbank Deposits  | 1,40 | 4,17 | -   | 10,43 |
| Other Deposits  | 1,03 | 3,44 | -   | 15,67 |
| Money Markets Borrowings  | 3,52 | 5,58 | -   | 9,17  |
| Miscellaneous Payables  | -    | -    | -   | -     |
| Issued Marketable Securities <sup>(2)</sup>                               | 5,08 | 5,05 | -   | 16,99 |
| Funds Provided from Other Financial Institutions                          | 2,84 | 4,85 | -   | 8,83  |

<sup>(1)</sup>Credit card loans are not included.

<sup>(3)</sup>Foreign branches are excluded.

|   | EUR  | USD  | JPY  | TL    |
|---|------|------|------|-------|
| Prior Period <sup>(4)</sup>   |      |      |      |       |
| Assets  |      |      |      |       |
| Cash (Cash in Vault, Effectives, Money in Transit, Cheques Purchased) and |      |      |      |       |
| Balances with the Central Bank of the Republic of Türkiye <sup>(1)</sup>  | -    | -    | -    | 8,50  |
| Banks   | 4,30 | -    | -    | 17,63 |
| Financial Assets at Fair Value Through Profit or Loss                     | -    | 5,36 | -    | -     |
| Money Markets Receivables   | -    | -    | -    | 17,31 |
| Financial Assets at Fair Value Through Other Comprehensive Income         | 3,72 | 4,83 | -    | 14,70 |
| Loans Given <sup>(2)</sup>  | 4,74 | 5,68 | 6,00 | 13,42 |
| Financial Assets Measured at Amortized Cost                               | 4,76 | 7,47 | -    | 14,33 |
| Liabilities   |      |      |      |       |
| Interbank Deposits  | 0,22 | 0,25 | -    | 14,14 |
| Other Deposits  | 0,27 | 0,93 | -    | 14,15 |
| Money Markets Borrowings  | -    | 1,78 | -    | 14,22 |
| Miscellaneous Payables  | -    | -    | -    | -     |
| Issued Marketable Securities <sup>(3)</sup>                               | 5,08 | 5,05 | -    | 16,99 |
| Funds Provided from Other Financial Institutions                          | 1,69 | 2,38 | -    | 15,67 |

<sup>(1)</sup> The rate on TL column denotes the interest rates applied for required reserve at CBRT.

<sup>&</sup>lt;sup>(2)</sup>Subordinated debt instruments are included

<sup>(2)</sup>Credit card loans are not included.

<sup>&</sup>lt;sup>(3)</sup>Subordinated debt instruments are included

<sup>(4)</sup>Foreign branches are excluded

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

## V. EXPLANATIONS ON THE POSITION RISK OF CONSOLIDATED EQUITY INSTRUMENTS

### 1. Equity Instruments Position Risk Derived from Banking Books

Comparison with the market value if the market value is significantly different from the fair value for balance sheet, fair and market values of equity shares

|  | Comparison          |            |              |  |  |  |
|--|---------------------|------------|--------------|--|--|--|
| Investments in Equity Instruments - Current Period | Balance Sheet Value | Fair Value | Market Value |  |  |  |
| 1. Investment in Equity Instruments Group A        | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                           | -                   | -          | -            |  |  |  |
| 2. Investment in Equity Instruments Group B        | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                           | -                   | -          | -            |  |  |  |
| 3. Investment in Equity Instruments Group C        | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                           | -                   | -          | -            |  |  |  |
| 4. Investment in Equity Instruments Group Other    | -                   | -          | -            |  |  |  |
| Other <sup>(1)</sup>                               | 987.208             | 987.208    | -            |  |  |  |

<sup>&</sup>lt;sup>(1)</sup>The mentioned stock investments are not traded on the stock exchange and there is no stock market price since they are not open to the public.

|  | Comparison          |            |              |  |  |  |
|--|---------------------|------------|--------------|--|--|--|
| Investments in Equity Instruments - Prior Period | Balance Sheet Value | Fair Value | Market Value |  |  |  |
| 1. Investment in Equity Instruments Group A      | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                         | -                   | -          | -            |  |  |  |
| 2. Investment in Equity Instruments Group B      | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                         | -                   | -          | -            |  |  |  |
| 3. Investment in Equity Instruments Group C      | -                   | -          | -            |  |  |  |
| Traded on Stock Exchange                         | -                   | -          | -            |  |  |  |
| 4. Investment in Equity Instruments Group Other  | -                   | -          | -            |  |  |  |
| Other <sup>(1)</sup>                             | 379.440             | 379.440    | -            |  |  |  |
|  |                     |            |              |  |  |  |

<sup>(1)</sup>The mentioned stock investments are not traded on the stock exchange and there is no stock market price since they are not open to the public

The breakdown of capital requirements on the basis of related investments in equity instruments depending on the method of the calculation of capital requirement which is chosen by Bank among approaches that are allowed to be used within the Communiqué regarding Credit Risk Standard Method or the Calculation of Counterparty Credit Risk based upon interior Rating Approaches

The investments in equity instruments, partaking in banking accounts according to the credit risk standard method, are amounted TL 987.208 and all of them are 100% risk weighted (31 December 2021: are amounted TL 379.440 and all of them are 100% risk weighted).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

Total unrealized gains or losses, total revaluation value increases and their amounts included in principal and contribution capital

|                           | -                                 | •       |         | <b>Unrealized Gain and Loss</b> |         |                             |
|---------------------------|-----------------------------------|---------|---------|---------------------------------|---------|-----------------------------|
|                           | Realized Gain/<br>Loss in Current |         |         |                                 |         | Included in<br>Contribution |
| Portfolio                 | Period                            | Total   | Capital | Total                           | Capital | Capital                     |
| 1. Private Capital        |                                   |         |         |                                 |         |                             |
| Investments               | -                                 | -       | -       | -                               | -       | -                           |
| 2. Publicly Traded Stocks | -                                 | -       | -       | -                               | -       | -                           |
| 3. Other Stocks           | -                                 | 533.193 | 533.193 | -                               | -       | -                           |
| Total                     | -                                 | 533.193 | 533.193 | -                               | -       | -                           |

### VI. EXPLANATIONS ON CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO

Matters related to liquidity and financial emergency management are determined in the Liquidity and Financial Emergency Management-Liquidity Funding Plan Approved by the Board of Directors.

The Parent Bank conducts the remaining maturity analysis in order to observe the maturity structure of its balance sheet, liquidity gap and structural liquidity gap analysis to monitor the liquidity need by periods, and Liquidity Stress Test in order to evaluate the liquidity need of the Parent Bank in the worst possible situation. Core deposit analysis is carried out to determine the stable part of the deposit, which is the most important fund resource of the Parent Bank. In addition, the Parent Bank-sector maturity structures and legal liquidity ratios are monitored in order to compare the Parent Bank's liquidity risk level with the sector.

### 1. Liquidity Risk

Explanations related to the liquidity risk management including the Parent Bank's risk capacity, responsibilities and structure of liquidity risk management, reporting of liquidity risk in internal banking, the strategy of liquidity risk and how to provide the communication of policies and implementations with board of directors and business lines

The Parent Bank's risk capacity, risk appetite, responsibilities and tasks of liquidity risk management and sharing of issues related to liquidity risk management with the Parent Bank network are explained in "Regulations of Risk Management, Stress Test Program and ICAAP Regulations" of the Parent Bank. In this context, liquidity risk strategies, policies and implementations are shared within the Parent Bank on a weekly, monthly, quarterly and annual basis with all relevant departments and the Parent Bank's senior management. The analysis and reports made within this scope are handled at the Asset-Liability Committee meetings and the Board of Directors is informed through the Audit Committee.

Liquidity management and the degree of centralization of fund strategies, the information about the procedure between Bank and the subsidiaries of Bank

Continuously the information exchange is actualized about the liquidity need and surpluses between the Parent Bank and its subsidiaries, the necessary guidance and procedures are moderated by Treasury Management and International Banking Group Presidency in order to manage liquidity need and surplus in effective way.

Information on the Bank's funding strategy, including policies on diversity of funding sources and duration

The Parent Bank's main funding resource is deposit and the strategy of preserving the granular deposit structure is sustained. Moreover, within the diversification of funding strategy, long-term and cost-effective non-deposit funding is also targeted. In the non-deposit funding; repurchase agreements, post finance, syndication loan facility, loans from international financial institutions, marketable securities issuances, subordinated debt instruments and bilateral loan agreements are at the forefront.

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### Explanation related to liquidity management as currencies forming at least 5 percentage of aggregate liabilities of the Parent Bank

The Parent Bank's total liabilities are consisted of mostly TL, USD and EUR currencies. Besides these currencies, for other currencies, daily and long-term cash flows are monitored and future projections are made for effective liquidity management purposes.

### Information related to the techniques about the reduction of current liquidity risk

The Parent Bank's source of funds is mainly formed of deposits. The Parent Bank's deposits do not fluctuate considerably in line with the broadly dispersed customer network and the granular structure of the deposits. Besides, in order to increase the diversification of funds and decrease the maturity gap between assets and liabilities, non-deposit funds such as bond/bill issuances, repo transactions and funds borrowed are executed.

### Explanation regarding the usage of the stress test

In the presence of unexpected negative circumstances, stress tests being done in order to test the endurance of the Parent Bank. These actions have been shared with key management of the Parent Bank and all related units for the purpose of taking necessary precautions. Additionally, stress tests also taken into consideration on subjects like the Parent Bank's estimated financial position for the next period, the progress of legal ratios and the liquidity need in short and long term as part of budget practices.

### General information on liquidity urgent and unexpected situation plan

The internal and external sources which can be used in an emergency case to satisfy the liquidity need are periodically monitored and the borrowing limits of the Parent Bank from organized market and other banks are on the level where they meet the structural liquidity deficits on different maturity segments. The Parent Bank lines off its exposition to liquidity risk by limits that are approved by Board of Directors and within the frame of "Regulation on Risk Management, Stress Test Program and ICAAP Regulations". In addition, matters related to liquidity and financial emergency management were determined.

## 2. Liquidity Coverage Ratio

Within the framework of "Regulation on Calculation of Liquidity Covered Rate of Banks" published in the Official Gazette dated 21 March 2014 and numbered 28948 by the BRSA, The Parent Bank calculates the liquidity coverage ratio and transmits to BRSA monthly on consolidated basis. Within the last 3 months the consolidated realized ratios are as follows:

### **Current Period-31 December 2022**

|                          | FC            | FC     |               |        |  |
|--------------------------|---------------|--------|---------------|--------|--|
|                          | Date          | Ratio  | Date          | Ratio  |  |
| Liquidity Coverage Ratio | October 2022  | 363,66 | October 2022  | 179,92 |  |
|                          | November 2022 | 410,45 | November 2022 | 189,99 |  |
|                          | December 2022 | 435,7  | December 2022 | 194,62 |  |

## **Prior Period-31 December 2021**

|                          | FC            |        | TL+FC         |        |  |
|--------------------------|---------------|--------|---------------|--------|--|
|                          | Date          | Ratio  | Date          | Ratio  |  |
| Liquidity Coverage Ratio | October 2021  | 501,32 | October 2021  | 170,92 |  |
|                          | November 2021 | 380,26 | November 2021 | 178,36 |  |
|                          | December 2021 | 412,09 | December 2021 | 194,09 |  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

|  | Total Unweight | ted Amount(*)   | Total Weighte | ed Amount(*) |  |
|--|----------------|-----------------|---------------|--------------|--|
| Current Period   | TL+FC          | FC              | TL+FC         | FC           |  |
| High Quality Liquid Assets                                       |                |                 |               |              |  |
| High Quality Liquid Assets                                       |                |                 | 705.756.623   | 460.311.702  |  |
| Cash Outflows  |                |                 |               |              |  |
| Retail and Small Business Customers, of which;                   | 1.007.872.426  | 548.849.632     | 90.416.451    | 54.883.503   |  |
| Stable deposits  | 207.415.835    | 29.214          | 10.370.792    | 1.461        |  |
| Less stable deposits   | 800.456.591    | 548.820.418     | 80.045.659    | 54.882.042   |  |
| Unsecured wholesale funding, of which;                           | 758.643.744    | 358.274.285     | 348.437.665   | 170.001.407  |  |
| Operational deposit  | 33.907.001     | 6.853.366       | 8.425.176     | 1.661.768    |  |
| Non-operational deposits   | 630.467.392    | 308.542.116     | 265.000.856   | 126.428.533  |  |
| Other unsecured funding  | 94.269.351     | 42.878.803      | 75.011.633    | 41.911.106   |  |
| Secured funding  |                |                 | -             | -            |  |
| Other cash outflows, of which;                                   | 228.595.424    | 38.687.464      | 32.179.698    | 24.553.084   |  |
| Derivatives cash outflow and liquidity needs related to market   |                |                 |               |              |  |
| valuation changes on derivatives or other transactions           | 17.014.572     | 21.207.751      | 17.014.572    | 21.207.751   |  |
| Obligations related to structured financial products             | _              | _               | -             |              |  |
| Commitments related to debts to financial markets and other off- |                |                 |               |              |  |
| balance sheet obligations  | 211.580.852    | 17.479.713      | 15.165.126    | 3.345.333    |  |
| Other revocable off-balance sheet commitments and contractual    |                |                 |               |              |  |
| obligations  | 32.216.626     | 32.216.626      | 1.610.831     | 1.610.831    |  |
| Other irrevocable or conditionally revocable off-balance sheet   | 161 010 075    | 10 4 00 4 625   | 0.220.027     | F 2 4 4 271  |  |
| obligations  | 161.218.935    | 104.884.625     | 9.220.927     | 5.244.231    |  |
| Total Cash Outflows  |                |                 | 481.865.571   | 256.293.056  |  |
| Cash Inflows   |                |                 |               |              |  |
| Secured lending  | -              | -               | -             | -            |  |
| Unsecured lending  | 151.525.343    | 67.844.985      | 103.090.462   | 49.871.192   |  |
| Other cash inflows   | 4.030.649      | 91.420.876      | 3.985.252     | 91.375.479   |  |
| Total Cash Inflows   | 155.555.992    | 159.265.861     | 107.075.714   | 141.246.671  |  |
|  |                | Upper Limit App |               |              |  |
| TOTAL HQLA STOCK   |                |                 | 705.756.623   | 460.311.702  |  |
| TOTAL NET CASH OUTFLOWS  |                |                 | 374.789.858   | 115.046.385  |  |
| LIQUIDITY COVERAGE RATIO (%)                                     |                |                 | 188,31        | 400,11       |  |

<sup>(&#</sup>x27;)The average of last three months' liquidity coverage ratio calculated by monthly simple averages.

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|  | Total Unweight  | ted Amount(*)   | Total Weighte | d Amount(*)    |
|--|-----------------|-----------------|---------------|----------------|
| Prior Period   | TL+FC           | FC              | TL+FC         | FC             |
| High Quality Liquid Assets   |                 |                 |               |                |
| High Quality Liquid Assets   |                 |                 | 322.965.247   | 218.841.464    |
| Cash Outflows  |                 |                 |               |                |
| Retail and Small Business Customers, of which;   | 623.380.047     | 365.198.371     | 55.387.908    | 36.516.645     |
| Stable deposits  | 139.001.924     | 63.842          | 6.950.096     | 3.192          |
| Less stable deposits   | 484.378.123     | 365.134.529     | 48.437.812    | 36.513.453     |
| Unsecured wholesale funding, of which;   | 307.755.422     | 144.545.013     | 143.765.782   | 68.741.940     |
| Operational deposit  | 23.234.553      | 3.413.121       | 5.790.583     | 834.806        |
| Non-operational deposits   | 228.893.514     | 126.380.404     | 101.843.105   | 53.562.568     |
| Other unsecured funding  | 55.627.355      | 14.751.488      | 36.132.094    | 14.344.566     |
| Secured funding  |                 |                 | -             | -              |
| Other cash outflows, of which;   | 125.446.996     | 23.639.081      | 13.735.813    | 13.511.035     |
| Derivatives cash outflow and liquidity needs related to market   |                 |                 |               |                |
| valuation changes on derivatives or other transactions   | 3.918.175       | 9.958.096       | 3.918.175     | 9.958.096      |
| Obligations related to structured financial products   | -               | -               | -             | -              |
| Commitments related to debts to financial markets and other off-   |                 |                 |               |                |
| balance sheet obligations  | 121.528.821     | 13.680.985      | 9.817.638     | 3.552.939      |
| Other revocable off-balance sheet commitments and contractual  |                 |                 |               |                |
| obligations  | 15.827.184      | 15.827.184      | 791.359       | 791.359        |
| Other irrevocable or conditionally revocable off-balance sheet   | 100.000.400     | 71 440 507      | E E2E 477     | 7 572 400      |
| obligations Table Could be seen as a | 100.068.408     | 71.449.597      | 5.525.433     | 3.572.480      |
| Total Cash Outflows  Cash Inflows  |                 |                 | 219.206.295   | 123.133.459    |
|  |                 |                 |               |                |
| Secured lending  | -<br>C1 0C2 F10 | 70.516.170      | 77,007,707    | 20.076.405     |
| Unsecured lending  | 61.962.519      | 30.516.139      | 37.983.787    | 20.076.485     |
| Other cash inflows   | 4.457.071       | 50.092.952      | 4.440.532     | 50.076.413     |
| Total Cash Inflows   | 66.419.590      | 80.609.091      | 42.424.319    | 70.152.898     |
|  |                 | Upper Limit App |               | 010 0 41 / 7 7 |
| TOTAL HOLA STOCK   |                 |                 | 322.965.247   | 218.841.464    |
| TOTAL NET CASH OUTFLOWS  |                 |                 | 176.781.976   | 52.980.561     |
| LIQUIDITY COVERAGE RATIO (%)   |                 |                 | 182,69        | 413,06         |

<sup>(&#</sup>x27;)The average of last three months' liquidity coverage ratio calculated by monthly simple averages.

## Important points affecting the results of liquidity coverage ratio and the changes of the considered items in the course of time to calculate this ratio

The Parent Bank deposits, which constitute a significant part of its resources and cash outflows in the liquidity coverage ratio, have a non-fluctuating structure, but may cause periodic changes in total deposits compared to public deposits and other deposits. While considering the previous periods, the amount of the total deposits has an increasing trend.

Although they have low conversion into cash rate, non-cash loans also have a remarkable extent in proportion to financial statement, they have an impact on the calculation of liquidity coverage ratio. Comparing to previous periods, non-cash loans are in increasing trend.

Bonds and bills in the securities portfolio are being used in repo transactions as collateral. Since the securities used in repo transactions lose the characteristic of being free, in accordance with that securities can be used as collateral, liquidity coverage ratio is affected.

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### The content of high-quality liquid assets

All of the high-quality liquid assets in the calculation of liquidity coverage ratio are first quality liquid assets. These are cash, the accounts in Central Bank, reserve requirements and securities from the portfolio (the important part of bonds and T-bills issued by Republic of Türkiye Ministry of Treasury and Finance and other bonds).

#### The content of funds and their share in the total liabilities and funding

A major part of the resources of funds in Group is comprised of deposits, the remaining is divided according to their share in the balance sheet as repo, funds borrowed, and issued securities.

### Information about cash out-flows arising from derivative operations and margin operations likely to processing

Derivative operations in the Parent Bank are carried out on the purpose of protection from the risks that may exist or occur in the balance sheet, liquidity management, or meeting customer demand. Customer operations are carried out under the "Framework Agreement on Purchase and Sale of Derivative Instruments" or ISDA (International Swaps and Derivatives Association) and CSA (Credit Support Annex), as well as transactions with banks are performed again under ISDA and CSA agreements signed. Operations performed under the said contracts in the determined periods are subject to daily market valuation and additional cash margining. Operations could create additional collateral inflow or outflow depending on market valuation.

## The concentration limits regarding collateral and counterparty and product-based fund resources

For the counterparty and product-based concentration limits are determined under Regulation on Risk Management, Stress Test Program and the Parent Bank's Internal Capital Adequacy Assessment Process ("ICAAP") with the approval of the Parent Bank's Senior Management. These limits are followed in particular frequency. Besides, it is being reported to the relevant units and senior management. There is no excess regarding the limits during operating period.

Liquidity risk and needed funding on the basis of the Bank itself, the branches in foreign countries and the partnerships consolidated by considering operational and legal factors preventing liquidity transfer

The needed and surplus of liquidity of the branches in foreign countries of the Parent Bank and partnerships consolidated are followed and managed regularly. There is no constraint of operational and legal factors preventing liquidity transfer. In the analysis made, it is observed that the impact of the foreign branches and subsidiaries on the Parent Bank's liquidity structure remain limited comparing to the size of the balance sheet. The need and surplus of the liquidity is encountered properly between partnerships, as well as the branches abroad.

Explanations of cash in-flow and cash out-flow items that are considered to be related to liquidity profile of the Bank and to be placed on the calculation of liquidity coverage ratio but not on the second paragraph of the disclosure template

All items on the calculation of liquidity coverage ratio are included in calculation in aggregated form on the table. In this context, there is no point included in the calculation of liquidity coverage ratio and not included in the disclosure template.

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

## 4. Presentation of Assets and Liabilities According to Their Remaining Maturities

|                                  | Up to         |               |               |             | 5 Years and | Undistri    |               |               |
|----------------------------------|---------------|---------------|---------------|-------------|-------------|-------------|---------------|---------------|
|                                  | Demand        | 1 Month       | 1-3 Months    | 3-12 Months | 1-5 Years   | Over        | buted (1)     | Total         |
| Current Period                   |               |               |               |             |             |             |               |               |
| Assets                           |               |               |               |             |             |             |               |               |
| Cash (Cash in Vault, Effectives, |               |               |               |             |             |             |               |               |
| Money in Transit, Cheques        |               |               |               |             |             |             |               |               |
| Purchased) and Balances          |               |               |               |             |             |             |               |               |
| with the Central Bank of the     |               |               |               |             |             |             |               |               |
| Republic of Türkiye              | 199.077.738   | 204.869.009   | -             | -           | -           | -           | -             | 403.946.747   |
| Banks <sup>(5)</sup>             | 19.658.732    | 7.308.446     | 1.364.054     | 310.700     | -           | -           | -             | 28.641.932    |
| Financial Assets at Fair Value   |               |               |               |             |             |             |               |               |
| Through Profit and Loss          | 561.399       | 95.350        | 73.869        | 110.295     | 29.811.195  | 18.934      | 5.404.074     | 36.075.116    |
| Money Markets Receivables        | 902.708       | 5.380.282     | -             | -           | -           | _           | -             | 6.282.990     |
| Financial Assets at Fair Value   |               |               |               |             |             |             |               |               |
| Through Other Comprehensive      |               |               |               |             |             |             |               |               |
| Income                           | _             | 40.615.109    | 10.664.052    | 110.727.273 | 152.971.621 | 99.533.742  | 987.210       | 415.499.007   |
| Loans Given <sup>(4)</sup>       | -             | 62.194.313    | 150.198.228   | 544.515.766 | 444.858.021 | 187.505.363 |               | 1.392.645.109 |
| Investments Held-to-Maturity     | _             | 691.263       | 15.078.755    | 13.287.059  | 72.126.318  | 64.199.098  | -             | 165.382.493   |
| Other Assets                     | 34.299.418    | 4.509.634     | 2.350.830     | 2.072.668   | 386.820     | 71.640      | 60.957.709    | 104.648.719   |
| Total Assets <sup>(2)</sup>      | 254.499.995   | 325.663.406   | 179.729.788   |             | 700.153.975 | 351.328.777 | 70.722.411    | 2.553.122.113 |
|                                  |               |               |               |             |             |             |               |               |
| Liabilities                      |               |               |               |             |             |             |               |               |
| Interbank Deposits               | 9.315.628     | 51.668.179    | 10.298.805    | 9.160.162   | 39.629      | _           | -             | 80.482.403    |
| Other Deposits                   | 616.166.491   | 826.636.070   | 286.560.371   | 120.747.779 | 8.495.952   | 1.220.006   | -             | 1.859.826.669 |
| Funds Provided from Other        |               |               |               |             |             |             |               |               |
| Financial Institutions           | _             | 2.149.784     | 9.628.789     | 50.862.693  | 41.954.745  | 10.816.022  | _             | 115.412.033   |
| Money Markets Borrowings         | -             | 57.723.585    | 20.373.383    | 6.970.742   | 7.550.978   | _           | -             | 92.618.688    |
| Issued Marketable Securities(3)  | -             | 1.643.087     | 4.122.103     | 12.089.962  | 42.899.866  | -           | -             | 60.755.018    |
| Miscellaneous Payables           | 10.703.657    | 24.942.182    | _             | _           | -           | -           | 2.078.238     | 37.724.077    |
| Other Liabilities(3)             | 52.147.323    | 2.429.086     | 6.666.329     | 1.869.030   | 871.365     | 7.307.090   | 235.013.002   | 306.303.225   |
| Total Liabilities                | 688.333.099   | 967.191.973   | 337.649.780   | 201.700.368 | 101.812.535 | 19.343.118  | 237.091.240   | 2.553.122.113 |
| Liquidity Gap                    | (433.833.104) | (641.528.567) | (157.919.992) | 469.323.393 | 598.341.440 | 331.985.659 | (166.368.829) | -             |
|                                  |               |               |               |             |             |             |               |               |
| Net Off-Balance Sheet Position   | -             | 3.078.210     | (76.776)      | 263.284     | _           | 2.256.893   | -             | 5.521.611     |
| Financial Derivative Assets      | -             | 217.080.558   | 79.987.344    | 14.378.870  | 2.369.535   | 3.272.238   | -             | 317.088.545   |
| Financial Derivative Liabilities | -             | 214.002.348   | 80.064.120    | 14.115.586  | 2.369.535   | 1.015.345   | -             | 311.566.934   |
| Non-cash Loans                   | 129.374.760   | 17.327.045    | 48.622.420    | 155.246.177 | 94.685.727  | 16.473.798  | -             | 461.729.927   |
|                                  |               |               |               |             |             |             |               |               |
| Prior Period                     |               |               |               |             |             |             |               |               |
| Total Assets                     | 124.942.133   | 183.171.856   | 97.392.560    | 361.739.421 | 499.811.718 | 195.221.307 | 31.254.885    | 1.493.533.880 |
| Total Liabilities                | 395.787.842   | 600.408.932   | 168.541.577   | 132.621.236 | 81.083.581  | 13.789.107  | 101.301.605   | 1.493.533.880 |
| Liquidity Gap                    | (270.845.709) | (417.237.076) | (71.149.017)  | 229.118.185 | 418.728.137 | 181.432.200 | (70.046.720)  | -             |
| Net Off-Balance Sheet Position   |               | 6 001 700     | 101 070       | (400.763)   | 10          | 1 267 120   |               | 0.020.412     |
|                                  | <u>-</u>      | 6.981.760     | 74 500 074    | (400.762)   | 1.558.882   | 1.267.128   |               | 8.029.412     |
| Financial Derivative Assets      |               | 148.640.930   | 34.588.934    | 23.872.474  |             | 2.282.473   |               | 210.943.693   |
| Financial Derivative Liabilities |               | 141.659.170   | 34.407.658    | 24.273.236  | 1.558.872   | 1.015.345   |               | 202.914.281   |
| Non-cash Loans                   | 84.421.912    | 13.045.014    | 36.067.565    | 98.489.814  | 51.648.354  | 8.632.545   |               | 292.305.204   |

<sup>(</sup>h)Assets which are required for banking operations and could not be converted into cash in short-term, such as; property and equipment, associates, subsidiaries and entities under common control, office supply inventory, prepaid expenses and net under follow-up loans as well as securities representing a share in capital; and other liabilities such as provisions which are not considered as payables and equity are classified as undistributed.

<sup>(2)</sup> Expected credit losses for financial assets and other assets are recognized in the related account.

<sup>(3)</sup>Includes subordinated debt instruments.

 $<sup>\</sup>ensuremath{^{(4)}}$  It also includes receivables from leasing and factoring transactions.

<sup>(5)</sup>Includes the guarantees given for derivative and repo transactions with foreign banks.

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## 5. Presentation of Liabilities According to Their Remaining Maturities

| Current Period                | Up to 1 Month | 1-3 Months  | 3-12 Months | 1-5 Years  | Over 5 Years | Total         |
|-------------------------------|---------------|-------------|-------------|------------|--------------|---------------|
| Bank Deposit                  | 60.920.736    | 10.383.237  | 9.782.322   | 6.898.361  | 3.064.964    | 91.049.620    |
| Other Deposit                 | 1.445.115.696 | 290.768.113 | 123.453.918 | 8.824.595  | 1.223.545    | 1.869.385.867 |
| Funds borrowed from other     |               |             |             |            |              |               |
| financial institutions        | 2.112.084     | 9.855.090   | 52.540.900  | 37.518.110 | 8.446.343    | 110.472.527   |
| Funds borrowed from Interbank |               |             |             |            |              |               |
| Money Market                  | 57.798.179    | 20.501.945  | 7.034.894   | 8.237.972  | -            | 93.572.990    |
| Total                         | 1.565.946.695 | 331.508.385 | 192.812.034 | 61.479.038 | 12.734.852   | 2.164.481.004 |
|                               |               |             |             |            |              |               |
| Prior Period                  |               |             |             |            |              |               |
| Bank Deposit                  | 36.999.725    | 5.380.801   | 16.321.306  | 563.517    | 1.139.209    | 60.404.558    |
| Other Deposit                 | 764.160.661   | 138.238.821 | 79.424.483  | 9.237.447  | 4.260.840    | 995.322.252   |
| Funds borrowed from other     |               |             |             |            |              |               |
| financial institutions        | 1.244.384     | 1.726.143   | 25.083.011  | 29.015.479 | 6.563.627    | 63.632.644    |
| Funds borrowed from Interbank |               |             |             |            |              |               |
| Money Market                  | 153.782.720   | 21.574.464  | 2.564.750   | 3.024.105  | -            | 180.946.039   |
| Total                         | 956.187.490   | 166.920.229 | 123.393.550 | 41.840.548 | 11.963.676   | 1.300.305.493 |

## VII. EXPLANATIONS ON CONSOLIDATED LEVERAGE RATIO

## 1. Explanations on Issues that Cause Differences Between Leverage Ratios

The Group's consolidated leverage calculated by force of the regulation "Regulation on Measurement and Assessment of Leverage Ratios of Banks" is 7,12% (31 December 2021: 6,41%). The increase in leverage ratio occurs from the increase in total risk amount. The regulation sentenced the minimum leverage as 3%.

| On-balance sheet items (excluded derivative financial instruments and credit derivatives, included collateral)  (Assets deducted in determining Tier 1 capital) | 2.442.705.557<br>(24.795.544) | 1.383.075.977 |
|---|-------------------------------|---------------|
|   |                               |               |
| (Assets deducted in determining Tier 1 capital)   | (24.795.544)                  |               |
| · · · · · · · · · · · · · · · · · · ·   |                               | (8.358.335)   |
| Total on-balance sheet risks (sum of lines 1 and 2)   | 2.417.910.013                 | 1.374.717.642 |
| Derivative financial instruments and credit derivatives   |                               |               |
| Replacement cost associated with all derivative financial instruments and credit Derivatives  | 8.528.403                     | 10.782.578    |
| Add-on amounts for PFE associated with all derivative financial instruments and credit derivatives  | 7.724.823                     | 2.703.788     |
| Total risks of derivative financial instruments and credit derivatives  | 16.253.226                    | 13.486.366    |
| Securities or commodity financing transactions (SCFT)   |                               |               |
| Risks from SCFT assets  | 54.738.885                    | 18.983.986    |
| Risks from brokerage activities related exposures   | -                             | -             |
| Total risks related with securities or commodity financing transactions   | 54.738.885                    | 18.983.986    |
| Other off-balance sheet transactions  |                               |               |
| Gross notional amounts of off-balance sheet transactions  | 702.194.547                   | 409.632.556   |
| (Adjustments for conversion to credit equivalent amounts)   | (27.990.411)                  | (14.215.523)  |
| Total risks of off-balance sheet items  | 674.204.136                   | 395.417.033   |
| Capital and total risks   |                               |               |
| Tier 1 capital  | 225.438.413                   | 114.811.438   |
| Total risks   | 3.163.106.260                 | 1.802.605.027 |
| Leverage ratio  |                               |               |
| Leverage ratio %  | 7,12                          | 6,41          |

<sup>(\*)</sup>Three-month average of the amounts in the table are taken into account.

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#### 2. An Extract Comparison Table of Total Risks Placed in Consolidated Financial Statements Coordinated in Accordance With TAS

|   | Current Period(*) | Prior Period <sup>(*)</sup> |
|---|-------------------|-----------------------------|
| Total assets in consolidated financial statements prepared in accordance with Turkish         |                   |                             |
| Accounting Standards (**)   | 2.553.175.374     | 1.493.538.396               |
| The difference between total assets prepared in accordance with Turkish                       |                   |                             |
| Accounting Standards and total assets in consolidated financial statements                    |                   |                             |
| prepared in accordance with the communiqué "Preparation of Consolidated                       |                   |                             |
| Financial Statements"   | 53.261            | 4.516                       |
| The difference between the amounts of derivative financial instruments and credit derivatives |                   |                             |
| in consolidated financial statements prepared in accordance with the communiqué               |                   |                             |
| "Preparation of Consolidated Financial Statements" and risk amounts of such instruments       | 731.715.641       | 458.963.706                 |
| The difference between the amounts of securities or commodity financing transactions in       |                   |                             |
| consolidated financial statements prepared in accordance with the communiqué "Preparation     |                   |                             |
| of Consolidated Financial Statements" and risk amounts  | 62.450.262        | 131.178.567                 |
| The difference between the amounts of off-balance items in consolidated financial statements  |                   |                             |
| prepared in accordance with the communiqué "Preparation of Consolidated Financial             |                   |                             |
| Statements" and risk amounts of such items  | 27.990.411        | 14.215.523                  |
| Other differences between the amounts in consolidated financial statements                    |                   |                             |
| prepared in accordance with the communiqué "Preparation of Consolidated                       |                   |                             |
| Financial Statements" and risk amounts of such items  | (108.660.745)     | (139.379.975)               |
| Total Risk Amount   | 3.163.106.260     | 1.802.605.027               |

<sup>(\*)</sup>The amounts shown in the table are 3-month averages.

## VIII. EXPLANATIONS ON CONSOLIDATED RISK MANAGEMENT

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section.

## 1. Explanations on Risk Management and Risk Weighted Amount

## 1.1 The Parent Bank's Risk Management Approach

It has to do with how the business model determines The Parent Bank's risk profile; how it interacts with it (e.g., key risks related to the business model and how each of these risks is reflected on explanations); and how The Parent Bank's risk profile interacts with the risk appetite approved by the board of directors

While risk appetite determines the Parent Bank's risk level, risk capacity determines its risk appetite and, therefore, risk profile. Local and international conjuncture is also considered to determine the risk level. Establishment of forward-looking strategies and policies is also considered in this regard. The Parent Bank's risk level is restricted to the limits consistent with its risk appetite.

Risk limits are determined in accordance with the level of risks that may be assumed by the Parent Bank, its activities, size and complexity of its products and services. The limits are revised and, if needed, updated regularly in line with the developments in market conditions, the Parent Bank's strategy and risk appetite.

Critical thresholds (signal and limit values) indicating that limits are approached due to internal or external developments have been identified. In the event that these values are approached or exceeded, relevant units take required actions.

Parameters regarding signal and limit structure as well as limit values of parameters are determined in coordination with the relevant units and implemented upon approval of the Audit Commission and Board of Directors.

Risk weighted asset-based signal and limit values are regularly monitored by the Parent Bank Risk Management Department, and actual values are reported periodically to the Parent Bank Senior Management.

<sup>&</sup>quot;The current year balance of the Consolidated Financial Statements prepared in accordance with paragraph 6 of Article 5 of the Communiqué on Preparation of Consolidated Financial Statements of Banks has been prepared by using the temporary financial statements dated 31 December 2022 of the nonfinancial subsidiaries.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

Risk management structure: Responsibilities distributed at The Parent Bank (e.g., supervision and delegation of authority); segregation of duties by risk type, business unit, etc.; relations between structures included in risk management processes (e.g., board of directors, top management, separate risk committee, risk management unit, compliance and internal audit function)

The Parent Bank's Top Management and relevant units perform their risk management duties, authorities and responsibilities in line with the relevant legal legislation and internal Bank regulations.

Structure of the Parent Bank's risk management is compliance with the Regulation on Internal Systems and Internal Capital Adequacy Assessment Processes of Banks. Accordingly, internal system units consisting of the Inspection Board, the Internal Audit Department, the Compliance Department, and the Risk Management Department, report to the Audit Committee and the Board of Directors through the Head of Group responsible for internal systems, which operates separately from the executive units.

Risk measurement and monitoring activities are conducted as part of risk management and the results are considered in strategic decision-making process by relevant units and bodies. Risk management operations are conducted in accordance with the Regulation on the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks, issued by the BRSA, within the scope of Regulation on Risk Management, Stress Test Program and the Parent Bank's Internal Capital Adequacy Assessment Process ("ICAAP") approved by the Parent Bank's Board of Directors.

The organizational structure of the Parent Bank's Risk Management Department consists of credit risk management, market risk management, operational risk management and balance sheet risk management, credit risk control unit (KRKB) and validation unit services. Duties of Risk Management:

- Ensuring identification, measurement, reporting, monitoring, and control of risks exposed through policies, practices and limits
  established to monitor, control and revise, when necessary, the risk-return structure of the Parent Bank's cash flows in the future,
  quality, and level of its associated activities
- Preparing ICAAP reports periodically.
- Conducting stress tests and scenario analyses
- Establishing and maintaining a system that will ensure determination of capital required to cover significant risks that are or may be exposed and the evaluation of the level of capital adequacy/requirement in line with strategic objectives
- Developing internal models of our Bank's Probability of Default (PD), Loss at Default (THK) Default Amount (TT) within the scope of TFRS 9 expected credit risk loss calculation, monitoring their performance, developing scenario-based macroeconomic models of parameters regarding future expectations
- Ensuring the accuracy, consistency and adequacy of the analytical models and processes used in decision-making processes and to evaluate their performance and to report the results at regular intervals

The analyzes and studies carried out at ICAAP, including the validation studies, are examined by the Inspection Board and an Analysis Report is prepared regarding the results

Channels used for disseminating and implementing risk culture within The Bank (e.g., codes of conduct, manuals including operational limits or procedures to be performed when risk thresholds are exceeded, procedures for identifying and sharing risk issues between business units and risk units)

The Parent Bank exercises maximum efforts to perceive both risks and returns accurately during its activities and maintain its perspective for disseminating risk culture across the Parent Bank. Accordingly, goals, vision and strategic approaches are shared in large group meetings held by the Parent Bank's Top Management with employees.

Signal and limit structure established based on risk weighted assets is one of the channels used to disseminate risk culture within the Parent Bank. Parameters for signal and limit structure and limit values of parameters are determined by risk management by consulting the relevant units and approved by the Board of Directors.

It is ensured that risk signal and limit structure is forwarded to relevant units in the Parent Bank and the structure is understood by the staff. Usage levels for signal and risk parameters are subject to reports submitted to the Parent Bank's Top Management.

If limits are exceeded, the Parent Bank's Top Management is notified. In such a case, matters such as risk mitigation, risk transfer or risk-averse, increasing collaterals and so on can be considered as part of required actions. If limits are exceeded, forward-looking strategies and policies of the Parent Bank-including budget figures-can be reviewed or, where necessary, revised.

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Another channel used to disseminate the risk culture is in the scope of ICAAP activities. It is essential to include assessment results for capital adequacy in the ICAAP Report covering all significant risks of The Parent Bank. The report is prepared in coordination with risk management and with participation from other relevant units. Similarly, the Parent Bank's budget goals for the upcoming years are also established with the participation of relevant units. The Parent Bank's Top Management and relevant units conduct their ICAAP duties, authorities and responsibilities in line with the Parent Bank regulations and relevant legal legislation.

### Principal elements and scope of risk measurement systems

The Parent Bank's risk measurement system functions in line with the best practices, legal regulations, fields of activity and product ranges in a consistent, reliable and integrated way. Regarding the inclusion of risk measurement results in decision-making processes, reports are elaborated with extensive explanations and assumptions to avoid any misinterpretation that may arise from errors and deficiencies.

Required activities are performed to engage in design, selection, implementation and pre-approval processes for risk measurement models; review accuracy, reliability and performance of models regularly through various methodologies and make required revisions; accordingly, and report results of analyses conducted with such models.

The Parent Bank's capital adequacy ratio is calculated in accordance with the Communiqué on Measurement and Assessment of Capital Adequacy of Banks, Communiqué on Credit Risk Mitigation Techniques and other relevant legal regulations.

Counter parties/operations related to the credit risk are separated on the basis of risk classes mentioned in Appendix-1 of the Communiqué on Measurement and Assessment of Capital Adequacy of Banks, and each of them is assigned by the weight of risk in line with the matters specified for relevant risk class. Then, they are subject to risk mitigation in accordance with the principles of Communiqué on Credit Risk Mitigation Techniques and weighted based on the risk weights.

After deduction of expected loss provisions for the loans for the stage 3 in accordance with Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves, non-cash loans and commitments are included in the calculation of credit-risk-weighted amount with loan conversion rates presented in article 5 of Communiqué on Measurement and Assessment of Capital Adequacy of Banks.

Trading accounts and the values deducted from the capital base in the shareholders' equity computation are excluded from calculation of credit risk-weighted assets.

Calculations regarding to the counter party credit risk are made for repurchase agreement and derivative transactions. These transactions are added to the calculations after applying the rates presented in the amendments of the Communiqué on Measurement and Assessment of Capital Adequacy of Banks and Communiqué on Credit Risk Mitigation Techniques.

Calculations regarding counter parties credit risks are made with the basic financial collateral method and extensive collateral method for banking accounts and trading accounts respectively.

The amount subject to the total market risk is calculated through the standard method. Furthermore, value at risk forecasts is made on a daily basis and backward testing is performed so as to measure performance of the model.

Liquidity Coverage Ratio and Liquidity Risk Analysis reports for the liquidity risk are prepared in accordance with the relevant regulations. Furthermore, stress test is performed to assess maturity mismatch between sources and uses, contractual maturities as well as behavioral maturities of assets and liabilities, the Parent Bank's liquidity requirement in a worst-case scenario and relevant damages that may be incurred based on scenario and sensitivity analysis activities.

Control of interest rate risk on banking accounts entails monitoring rate and maturity mismatch between sources and uses of fixed and variable interest rates, contractual maturities as well as behavioral maturities assets and liabilities and the effects of the usual and unusual changes in interest rates which is possibly uptrend and downtrend.

# Explanations provided to the Board of Directors and Top Management on risk reporting processes, particularly scope and main contents of reporting

It is essential to inform the Top Management about developments and results of the analysis and activities conducted in order to achieve efficiency in risk management. Accordingly, a reporting system for informing Top Management is established and required measures are taken for healthy functioning of the system.

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Informing process as part of reporting should be based on the most current data available on a periodical basis. Reports issued contain, at minimum, information on risk amount and development, legal capital requirement, legal ratios for liquidity and interest rate risks, stress test analysis results, effect of such results on capital adequacy level and ratios, realization level of risk limits and limitations, and assumptions of risk measurement method used.

As part of the reporting system, an information systems infrastructure is established for external reporting and required actions are taken to fulfill legal obligations fully in a timely manner in this regard

# Explanations on stress test (e.g., assets subject to stress test, scenarios applied, methodologies used and the use of stress test in risk management)

Stress test is intended to pre-assess the effect of negative developments in specified risk factors on amounts subject to risk and capital adequacy/requirement level.

Conducting the stress test periodically is essential, and test result must be included in internal reporting and considered in strategic decision-making process or capital management. Results of stress test analysis are considered while establishing risk management policies.

In stress test activities, shock is applied to risk factors determined (factors specific to debtor or transaction or macroeconomic variables such as exchange rate, price, interest and so on), and the effects of results on risk-weighted asset amount and capital adequacy ratio are identified. Accordingly, risk factors are identified first and then assumptions to be implemented are determined and possible losses in the future are estimated. Stress test activities include creating scenarios, which are unlikely, if not impossible, and which may affect the Parent Bank's risk level significantly.

The results of stress test are subject to internal Bank reporting and ICAAP Report. The results of stress test may be used in processes to determine the Parent Bank's risk appetite or risk limits and identify new and current business strategies as a planning instrument and their effect on capital utilization.

Analyses of credit risk based on internal and external risk factors, counter party credit risk, liquidity risk, interest rate risk, operational risk and market risk are conducted in the case of stress tests which are subject to internal reporting.

The Board of Directors is responsible for assessing the results of the Stress Test Program and taking actions based on the results. Accordingly, actions such as revision of risk appetite, strategy and risk limits or restriction of activities to specific sectors or portfolios can be taken.

# The Parent Bank's risk management, aversion and mitigation strategies and processes based on business model and monitoring processes for continuous efficiency of safeguards and mitigants

Amounts subject to credit risk can be mitigated by using one or more risk mitigation techniques in line with the legal regulations.

Funded or unfunded credit safeguard instruments are considered while using the risk mitigation technique. Whether credit safeguard instruments meet minimum compulsory conditions specified in legal regulations is checked via the system.

The Parent Bank performs risk mitigation with a simple financial method. Credibility of guarantors are monitored and assessed in the scope of credit revision maturity.

All Bank employees are responsible for control and mitigation of operational risks based on their job definitions and business processes. All Bank units are obliged to take risk mitigation measures for mitigation of operational risks that may occur in their respective fields of activity through insurance and other risk transfer mechanisms.

The market risk of the Parent Bank is reduced by using derivatives or other financial products, taking into account the current conjuncture, risk appetite, risk capacity and risk level. Thanks to the transactions made, long-term resources are obtained and the interest rate risk arising from liquidity and banking accounts is limited.

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Diversification of fund is deemed important for managing the liquidity risk that may occur. While the Parent Bank's fundamental funding resources are deposits, the strategy of preserving the common base structure of deposits is sustained. Besides, in order to increase the diversification of funds and decrease the maturity gap between assets and liabilities, non-deposit funds such as bond/bill issuances, repo transactions and funds borrowed are executed as for the asset side of the Parent Bank, policies are pursued as part of measures to improve short term cash cycle and minimize maturity mismatch between assets and liabilities. As part of management of interest rate risk, measures are taken to reduce repricing maturity mismatch of interest sensitive assets and liabilities.

## **Overview of Risk Weighted Amounts**

|    |   | Risk Weighted         | Amount       | Minimum capital<br>Requirement |
|----|---|-----------------------|--------------|--------------------------------|
|    | _   | <b>Current Period</b> | Prior Period | Current Period                 |
| 1  | Credit Risk (excluding counterparty credit risk)                                      | 1.419.608.937         | 757.683.306  | 113.568.715                    |
| 2  | Standardized approach   | 1.419.608.937         | 757.683.306  | 113.568.715                    |
| 3  | Internal rating-based approach  | -                     | -            | -                              |
| 4  | Counterparty credit risk  | 27.959.366            | 11.589.174   | 2.236.749                      |
| 5  | Standardized approach for counterparty credit risk                                    | 27.959.366            | 11.589.174   | 2.236.749                      |
| 6  | Internal model method   | -                     | -            | -                              |
| 7  | Basic risk weight approach to internal models' equity position in the Banking account | -                     | -            | -                              |
| 8  | Investments made in collective investment companies-<br>look through approach         | -                     | -            | -                              |
|    | Investments made in collective investment   |                       |              |                                |
| 9  | companies-mandate-based approach  | 2.300.996             | 1.009.692    | 184.080                        |
| 10 | Investments made in collective investment companies-1250% weighted risk approach      | _                     |              | _                              |
| 11 | Settlement risk   |                       |              |                                |
| 12 | Securitization positions in banking accounts  |                       |              |                                |
| 13 | IRB ratings-based approach  |                       |              |                                |
| 14 | IRB Supervisory Formula approach  |                       |              |                                |
| 15 | SA/simplified supervisory formula approach  |                       |              |                                |
| 16 | Market risk   | 109.408.827           | 41.011.997   | 8.752.706                      |
| 17 | Standardized approach   | 109.408.827           | 41.011.997   | 8.752.706                      |
| 18 | Internal model approaches   | -                     | -            | -                              |
| 19 | Operational risk  | 61.756.259            | 51.284.583   | 4.940.501                      |
| 20 | Basic Indicator approach  | 61.756.259            | 51.284.583   | 4.940.501                      |
| 21 | Standard approach   | -                     | -            | -                              |
| 22 | Advanced measurement approach   | -                     | -            | -                              |
| 23 | The amount of the discount threshold under the equity (subject to a 250% risk weight) | -                     | _            | -                              |
| 24 | Floor adjustment  | -                     | -            | -                              |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)  | 1.621.034.385         | 862.578.752  | 129.682.751                    |

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## 2. Connections Between Financial Statements and the Risk Amounts

Differences Between Accounting Consolidation and Legal Consolidation and Matching of the Subject

|   |  |   | Carrying                  | u values as repo                    | rted in publishe                          | d financial state                | ments <sup>(*)</sup>                          |
|---|--|---|---------------------------|-------------------------------------|---|----------------------------------|---|
|   | Carrying   |   | Currying                  | y values as repe                    | -   | a illianciai State               | Not subject<br>to capital                     |
|   | values<br>as reported in<br>published<br>financial | Valued amount<br>according to<br>TAS within legal | Subject<br>to credit risk | Subject to counterparty credit risk | Subject to<br>the<br>securitization<br>on | Subject to<br>the market<br>risk | requirements<br>or<br>subject to<br>deduction |
| Current Period                          | statements(*)                                      | consolidation(**)                                 | framework                 | framework                           | framework                                 | framework                        | from capital                                  |
| Assets                                  |  |   |                           |                                     |   |                                  |   |
| Cash and Balances at Central Bank       | 403.946.747  | 403.946.747                                       | 403.946.747               | -                                   | -   | -                                | -   |
| Banks                                   | 28.641.932   | 28.641.932  | 28.641.932                | -                                   | -   | -                                | -   |
| Receivables from Money Markets          | 6.282.990  | 6.282.990   | 1.167.858                 | 5.115.132                           | -   | -                                | -   |
| Financial Assets Measured at Fair Value |  |   |                           |                                     |   |                                  |   |
| to Profit or Loss                       | 36.075.116   | 36.075.116  | 696.219                   | -                                   | -   | 35.378.897                       | -   |
| Financial Assets Measured at Fair Value |  |   |                           |                                     |   |                                  |   |
| to Other Comprehensive Income           | 415.499.007  | 415.499.007                                       | 330.237.299               | 98.062.871                          | -   | 85.261.708                       | -   |
| Financial Assets Measured at Amortized  |  |   |                           |                                     |   |                                  |   |
| Cost                                    | 165.382.493  | 165.382.493                                       | 165.382.493               | 22.603.804                          | -   | -                                | -   |
| Derivative Financial Assets             | 8.860.105  | 8.860.105   | -                         | 8.860.105                           | -   | -                                | -   |
| Loans (Net)                             | 1.392.645.109                                      | 1.371.392.988                                     | 1.409.848.507             | -                                   | -   | -                                | 24.655  |
| Investments in Associates (Net)         | 693.755  | 693.755   | 693.755                   | -                                   | -   | -                                | _   |
| Investments in Subsidiaries (Net)       | 1.525.892  | 1.525.892   | 1.525.892                 | _                                   | _   | _                                | _   |
| Jointly Controlled Partnerships (Joint  |  |   |                           |                                     |   |                                  |   |
| Ventures) (Net)                         | 1.100.239  | 1.100.239   | 1.100.239                 | _                                   | _   | _                                | _   |
| Receivables Form Leasing Transactions   | 21.252.121   | 21.252.121  | 21.252.121                | _                                   | _   | _                                |   |
| Factoring receivables                   |  | 21.232.121  |                           |                                     |   |                                  |   |
| Tangible Assets (Net)                   | 36.857.821   | 36.835.128  | 36.680.771                |                                     |   |                                  | 154.357                                       |
| Intangible Assets (Net)                 | 2.770.249  | 2.766.382   | 50.000.771                |                                     |   |                                  | 2.766.382                                     |
| Investment Properties (Net)             | 775.075  | 775.075   | 775.075                   |                                     |   |                                  | 2.700.302                                     |
| Tax Asset                               | 5.930.724  | 5.930.724   | 5.930.724                 |                                     |   |                                  |   |
| Non-Currents Assets or Disposal Groups  | 3.930.724  | 3.330.724   | 3.930.724                 |                                     |   |                                  |   |
| "Held for Sale" and "From Discontinued  |  |   |                           |                                     |   |                                  |   |
| Operations (Net)                        | 7.182.481  | 7.182.481   | 7.182.481                 | _                                   | _   | _                                | _   |
| Other Assets                            | 17.753.518   | 38.978.938  | 38.978.938                |                                     |   |                                  |   |
| Total Assets                            | 2.553.175.374                                      |   | 2.454.041.051             | 134.641.912                         |   | 120.640.605                      | 2.945.394                                     |
| Iotal Assets                            | 2.333.173.374                                      | 2.333.122.113                                     | 2.434.041.031             | 134.041.912                         |   | 120.040.003                      | 2.545.554                                     |
| Liabilities                             |  |   |                           |                                     |   |                                  |   |
| Deposits                                | 1.940.237.158                                      | 1.940.309.072                                     | _                         | _                                   | _   | _                                | _   |
| Funds Borrowed                          | 115.412.033  | 115.412.033                                       | _                         | 1.111.812                           | _   | _                                | _   |
| Money Markets                           | 92.618.688   | 92.618.688  | _                         | 92.618.687                          | _   | _                                |   |
| Securities Issued (Net)                 | 31.805.956   | 31.805.956  |                           | -                                   | _   | _                                |   |
| Funds                                   | 70.337   | 34.703  |                           | _                                   |   |                                  |   |
| Derivative Financial Liabilities        | 3.159.560  | 3.159.560   |                           |                                     |   |                                  |   |
| Factoring Liabilities                   | 3.133.360  | 3.133.360   |                           |                                     |   |                                  |   |
| Other Liabilities                       | 61.435.895   | 61 706 175  |                           |                                     |   |                                  |   |
|   |  | 61.306.135  |                           |                                     |   |                                  |   |
| Factoring Liabilities                   | 1.850.079  | 1.850.079   |                           | -                                   |   |                                  |   |
| Provisions                              | 51.139.130   | 51.139.130  |                           |                                     |   |                                  |   |
| Tax Liability                           | 9.858.291  | 9.858.291   |                           | -                                   | -   | -                                |   |
| Non-Currents Liabilities or Disposal    |  |   |                           |                                     |   |                                  |   |
| Groups "Held for Sale" and "From        |  |   |                           |                                     |   |                                  |   |
| Discontinued Operations (Net)           | 71 5 40 710  | 71 5 40 710                                       |                           |                                     |   |                                  |   |
| Subordinated Debt Instruments           | 31.546.716   | 31.546.716  |                           | -                                   | -   | -                                |   |
| Equity                                  | 214.041.531  | 214.081.750                                       | -                         | -                                   | -   | -                                |   |
| Total Liabilities                       | 2.553.175.374                                      | 2.553.122.113                                     | -                         | 93.730.499                          | -   | -                                |   |

<sup>&</sup>quot;Financial statements prepared in accordance with the sixth paragraph of the fifth article of the "Communiqué on the Preparation of Banks' Consolidated Financial Statements" have been used.

<sup>(\*\*)</sup>Represents the consolidated financial statements of the Bank.

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|   |  |   | Carrying                               | g values as repo                    | rted in published                          | financial state | ments(*)  |
|---|--|---|--|-------------------------------------|--|-----------------|---|
| Prior Period  | Carrying values<br>as reported<br>in published<br>financial<br>statements <sup>(2)</sup> | Valued amount<br>according to<br>TAS within legal<br>consolidation(") | Subject to<br>credit risk<br>framework | Subject to counterparty credit risk | Subject to the securitization on framework |                 | Not subject<br>to capital<br>requirements<br>or subject to<br>deduction<br>from capital |
| Assets  |  |   |  |                                     |  |                 |   |
| Cash and Balances at Central Bank   | 227.540.631  | 227.540.631   | 227.540.631                            | -                                   | -  | -               | -   |
| Banks   | 17.523.178   | 17.523.178  | 17.523.178                             | -                                   | -  | -               | -   |
| Receivables from Money Markets  | 1.249.698  | 1.249.698   | 570.988                                | 678.710                             | -  | -               | -   |
| Financial Assets Measured at Fair   |  |   |  |                                     |  |                 |   |
| Value to Profit or Loss   | 28.551.122   | 28.551.122  | 37.342                                 | _                                   | -  | 28.513.780      | -   |
| Financial Assets Measured at Fair   |  |   |  |                                     |  |                 |   |
| Value to Other Comprehensive  |  |   |  |                                     |  |                 |   |
| Încome  | 279.778.054  | 279.778.054   | 210.519.544                            | 170.822.248                         | -  | 69.258.510      | -   |
| Financial Assets Measured at  | 40 700 455   | 40 700 055  | 46 700 000                             | 4.000 == :                          |  |                 |   |
| Amortized Cost  | 46.329.168   | 46.328.891  | 46.328.891                             | 4.600.734                           | -  |                 | -   |
| Derivative Financial Assets   | 12.067.535   | 12.067.535  | - 0.40 567 000                         | 12.067.535                          | -  | -               | -   |
| Loans (Net)   | 831.927.113  | 831.927.113   | 849.563.008                            | -                                   | -  |                 | 16.026  |
| Investments in Associates (Net)   | 476.258  | 476.258   | 476.258                                | -                                   | -  |                 | -   |
| Investments in Subsidiaries (Net)   | 657.465  | 657.465   | 657.465                                | -                                   | -  |                 | -   |
| Jointly Controlled Partnerships   |  |   |  |                                     |  |                 |   |
| (Joint Ventures) (Net)  | 606.376  | 606.376   | 606.376                                | -                                   | -  | -               | -   |
| Receivables Form Leasing  | 0.500.000  | 0.566.606   | 0.566.606                              |                                     |  |                 |   |
| Transactions  | 9.566.606  | 9.566.606   | 9.566.606                              |                                     | -  |                 |   |
| Factoring receivables   | 18.204   | 18.204  | 18.204                                 |                                     |  |                 |   |
| Tangible Assets (Net)   | 13.505.201   | 13.500.115  | 13.423.937                             |                                     | -  |                 | 76.178  |
| Intangible Assets (Net)   | 1.677.989  | 1.677.133   | -                                      | -                                   | -  |                 | 1.677.133   |
| Investment Properties (Net)   | 1.268.500  | 1.268.500   | 1.268.500                              | -                                   | -  | -               | -   |
| Tax Asset   | 3.072.355  | 3.072.355   | 3.072.355                              | -                                   | -  | -               | -   |
| Non-Currents Assets or Disposal<br>Groups "Held for Sale" and "From<br>Discontinued Operations (Net)      | 5.450.287  | 5.450.287   | 5.450.287                              |                                     |  |                 |   |
|   |  |   |  |                                     |  |                 |   |
| Other Assets Total Assets   | 12.272.656   | 12.274.359  | 12.274.359                             | 100 160 227                         |  | 07.772.200      | 1 760 777   |
| Total Assets  | 1.493.538.396  | 1.493.533.880   | 1.590.097.929                          | 188.169.227                         |  | 97.772.290      | 1.769.337   |
| Liabilities   |  |   |  |                                     |  |                 |   |
| Deposits  | 1.051.829.717  | 1.051.860.701   | _                                      | _                                   | _  | _               |   |
| Funds Borrowed  | 60.940.831   | 60.940.831  | _                                      | 11.795.858                          | _  |                 |   |
| Money Markets   | 180.483.741  | 180.483.741   |  | 161.047.437                         |  |                 |   |
| Securities Issued (Net)   | 30.309.580   | 30.309.580  |  | 101.047.437                         |  |                 |   |
| Funds   | 45.908   | 31.956  |  |                                     |  | _               |   |
| Derivative Financial Liabilities  | 3.702.077  | 3.702.077   |  |                                     |  |                 |   |
|   | 3.702.077  | 3.702.077   |  |                                     |  |                 |   |
| Factoring Liabilities Other Liabilities   | 29.830.188   | 29.764.358  |  |                                     |  |                 |   |
|   |  |   |  |                                     |  |                 |   |
| Factoring Liabilities  Provisions   | 1.062.527  | 1.062.527   |  |                                     | -  |                 | -   |
| Provisions Tay Liability  | 9.791.008  | 9.791.008   |  |                                     | <del>-</del>                               |                 |   |
| Tax Liability   | 1.702.018  | 1.702.018   |  |                                     | <del>-</del>                               |                 |   |
| Non-Currents Liabilities or Disposal<br>Groups "Held For Sale" and "From<br>Discontinued Operations (Net) |  |   |  |                                     |  |                 |   |
| Subordinated Debt Instruments   | 22 7/1 0.04  | 22.741.964  |  |                                     |  |                 |   |
|   | 22.741.964   |   |  |                                     | <del>-</del>                               |                 |   |
| Equity  | 101.098.837  | 101.143.119   | -                                      | 170 0 47 007                        | -  |                 |   |
| Total Liabilities   | 1.493.538.396  | 1.493.533.880   | -                                      | 172.843.295                         | -  | -               | -   |

<sup>&</sup>lt;sup>(\*)</sup>Financial statements prepared in accordance with the sixth paragraph of the fifth article of the "Communiqué on the Preparation of Banks' Consolidated Financial Statements" have been used.

 $<sup>\</sup>ensuremath{^{\text{(*')}}}\ensuremath{\text{Represents}}$  the consolidated financial statements of the Bank.

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## The main sources of the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements

| Current Period   | Total         | Subject to<br>credit risk<br>framework | Subject to counterparty credit risk framework | Subject to the<br>market risk<br>framework |
|--|---------------|--|---|--|
| Asset carrying value amount under scope of regulatory                                  |               |  |   |  |
| consolidation  | 2.553.122.113 | 2.454.041.051                          | 134.641.912                                   | 120.640.605                                |
| Liabilities carrying value amount under regulatory scope of                            |               |  |   |  |
| consolidation  | -             |  | 93.730.499                                    |  |
| Total net amount under regulatory scope of consolidation                               | 2.553.122.113 | 2.454.041.051                          | 40.911.413                                    | 120.640.605                                |
| Differences in valuations  | 1.074.171.103 | 313.316.733                            | 403.703.302                                   |  |
| Valuation Differences  | -             |  | -   |  |
| Differences due to different netting rules, other than those already included in row 2 | -             | -                                      | -   | -  |
| Differences due to consideration of provisions   | -             | -                                      | -   | _  |
| Differences due to prudential filters  | -             | -                                      | -   | _  |
| Amount of Risk   | 3.627.293.216 | 2.767.357.784                          | 444.614.715                                   | 120.640.605                                |
|  |               |  |   |  |
|  |               | Subject to                             | Subject to                                    | Subject to the                             |
|  |               | credit risk                            | counterparty credit                           | market risk                                |
| Prior Period   | Total         | framework                              | risk framework                                | framework                                  |
| Asset carrying value amount under scope of regulatory consolidation                    | 1.493.533.880 | 1.398.897.929                          | 188.169.227                                   | 97.772.290                                 |
| Liabilities carrying value amount under regulatory scope of                            |               |  |   |  |
| consolidation  | -             | -                                      | 172.843.295                                   |  |
| Total net amount under regulatory scope of consolidation                               | 1.493.533.880 | 1.398.897.929                          | 15.325.932                                    | 97.772.290                                 |
| Differences in valuations  | 691.567.637   | 187.847.877                            | 265.502.197                                   |  |
| Valuation Differences  | -             | -                                      | -   | _  |
| Differences due to different netting rules, other than those                           |               |  |   |  |
| already included in row 2  | -             | -                                      | -   |  |
| Differences due to consideration of provisions   | -             | -                                      | -   |  |
| Differences due to prudential filters  | -             | -                                      | -   | -  |
| Amount of Risk   | 2.185.101.517 | 1.586.745.806                          | 280.828.129                                   | 97.772.290                                 |

### Explanations on differences between risk amounts and valued amounts in accordance with the Turkish Accounting Standards

There is no significant difference between financial statement values of assets and liabilities and values included in capital adequacy calculation.

## 3. Credit Risk Explanations

## 3.1. Transformation of bank's business model into components in credit risk profile

The Banks must allocate risk limits approved by board of directors of the Banks and monitor limit utilization pursuant to Article 38 of the Regulation on the Internal Systems and Internal Capital Adequacy Assessment Processes of Banks issued by the BRSA and published in the Official Gazette no. 29057 dated 11 July 2014. Furthermore, pursuant to paragraph 5 of the same article, it is expected to establish a signal structure that will serve as an early warning mechanism in addition to the limit structures.

Additionally, principle 5 of the Guideline for Counter Party Credit Risk Management announced to the public by the BRSA with the Agency Decision no. 6827 dated 31 March 2016 States that banks must allocate a limit for counter party credit risk (CCR).

Pursuant to aforementioned regulations, to what extent the Parent Bank gets closer to allocated limits approved by the board of directors or to what extent these levels were exceeded must be monitored by the risk management unit which was structured independent from executive units. This practice that was included in monitoring function of the risk management unit is significant as it presents a legal obligation, and it helps optimization of resource utilization.

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In accordance with the changing organizational structure of the Parent Bank, the signal and limit with risk of change in customer segmentation are on corporate, commercial and individual segment basis in accordance with the customer segment structure and are updated according to the changes in the segmentation structure. Signal and limit values for counter party credit risk transactions were determined separately for banking accounts and trading accounts based on portfolio type. Calculations were made based on ratio of risk weighted asset amounts calculated for relevant parameters to total credit and market risk weighted asset amounts and they are reported to the Parent Bank's Top Management periodically through relevant units.

In an attempt to prevent significant effects of unfavorable developments in the portfolio subject to market risk, it is essential to restrict risk level to the limits in line with the Bank's risk appetite. Market risk limits were determined as interest rate risk and currency risk limits. Current values for such limits are calculated on a daily basis with market data and reported to the Bank's Top Management through relevant units. Market risk signal and limit values are monitored dynamically in the light of market developments and, if necessary, updated based on the developments in the Bank's strategy and risk appetite.

## 3.2. Criteria and approach adopted for determining credit risk policy and credit risk limits

As part of credit risk management, the Parent Bank's risk management team conducts the functions of identification, measurement, monitoring and controlling of credit risk in line with the structure, size, complexity and growth rate of products and activities and reports the analysis, including stress test, and its results to the Bank's Top Management.

In an attempt to prevent significant effects of unfavorable developments in the portfolio subject to credit risk, credit risk level was restricted to the limits in line with the Parent Bank's risk appetite. The limits are revised and, if needed, updated regularly in line with the developments in market conditions, the Parent Bank's strategy and risk appetite.

There is a signal and limit structure in place, indicating that credit risk limits are almost reached as a result of internal and external developments. Parameters for signal and limit structure and limit values of parameters are determined by risk management by consulting the relevant units. The approval of Audit Committee and Board of Directors is sought in order to implement parameters and signal/limit threshold values within The Parent Bank. It is ensured that risk signal and limit structure is forwarded to relevant units in the Bank and the structure is understood by the relevant staff. Actual values are monitored closely by the risk management. Actual values regarding signal and limit parameters are reported to the Bank's Top Management.

## 3.3 Structure and organization of credit risk management and control function

The Parent Bank's internal system units consist of the Inspection Board Presidency, Internal Control Presidency, Compliance Presidency and Risk Management Group Presidency. Credit risk management is one of the six services under the Risk Management Group Presidency.

Activities conducted at the credit risk management unit, which is subject to inspection and controlling activities periodically, aim to establish and maintain a credit risk management infrastructure that is structured enough to meet legal obligations and flexible enough to accommodate the best practices. Accordingly, capital amount that should be reserved for credit risk is calculated; risk mitigation techniques are implemented; stress tests are conducted; credit risk signal and limit structures are monitored; activities are conducted to calculate credit risk with advanced methods and developments that may affect the Bank's credit risk are monitored. Analyses conducted are reported to the Top Management and relevant units periodically.

## 3.4. Relationship between credit risk management, risk control, legal compliance and internal audit functions

Risk Management Group Presidency goes through inspection and control activities periodically. In case of any findings, they are reported and required activities are performed.

In addition, audit and control units are also involved in the ICAAP studies, which constitute an important part of risk management activities. Accordingly, the analyzes and studies carried out at ICAAP, including the validation studies, are examined by the Inspection Board and an Investigation Report is prepared regarding the results.

The controls on Risk Management Disclosures are carried out within the scope of Risk Management Department activities. Two separate control processes are carried out periodically in the related unit, Capital Adequacy Calculation process and other Risk Management processes control and are carried out within the scope of capital adequacy check points and guide and control points and guidance related to other risk management activities.

All activities, new transactions and products planned by the Parent Bank; compliance with relevant laws, regulations, internal policies and banking practices is controlled. In this context, the compliance of the legislative regulations regarding the Risk Management Disclosures with the intra-bank practices is also checked.

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The control activities carried out in the Head Office Units are carried out in accordance with the control periods determined by taking into account the functions and the risks of the units, the duties of the units and their effects on The Parent Bank's balance sheet. The control processes of the Head Office Units are carried out through the control points determined according to the processes, duties and powers of the unit and the control techniques are detailed in the General Directorate Control Manual.

# 3.5. Scope and Main Content for Reporting to Top Management and Board Members on Credit Risk Management Function and Credit Risk Exposed

It is essential to inform the Parent Bank's Top Management about developments in credit risk management and results of the analysis and activities conducted in order to achieve efficiency in risk management. Accordingly, a reporting system for informing the Parent Bank's Top Management on credit risk management is established and required measures are taken for healthy functioning of the system.

Informing process as part of reporting should be based on the most current data available on a periodical basis.

Reports issued contain, at a minimum, information on risk amount and development, legal capital requirement, stress test analysis results, effect of such results on capital adequacy level, actualization level of risk limits and limitations and assumptions of risk measurement method used.

### 3.6. Credit Quality of Assets

|                             |            |               | Allowances/<br>Amortization and |               |
|-----------------------------|------------|---------------|---------------------------------|---------------|
| Current Period              | Defaulted  | Non-defaulted | impairments                     | Net values    |
| Loans <sup>(*)</sup>        | 19.247.953 | 1.427.751.865 | 54.354.709                      | 1.392.645.109 |
| Debt Securities             | -          | 502.471.317   | 14.804.756                      | 487.666.561   |
| Off-balance sheet exposures | 1.423.307  | 690.361.564   | 9.352.474                       | 682.432.397   |
| Total                       | 20.671.260 | 2.620.584.746 | 78.511.939                      | 2.562.744.067 |

<sup>(\*)</sup>It also includes receivables from lease transactions.

|                             |            |               | Allowances/<br>Amortization |               |
|-----------------------------|------------|---------------|-----------------------------|---------------|
| Prior Period                | Defaulted  | Non-defaulted | and impairments             | Net values    |
| Loans <sup>(*)</sup>        | 20.206.200 | 854.230.540   | 32.924.817                  | 841.511.923   |
| Debt Securities             | -          | 267.214.776   | 8.515.635                   | 258.699.141   |
| Off-balance sheet exposures | 1.251.695  | 431.337.006   | 3.401.185                   | 429.187.516   |
| Total                       | 21.457.895 | 1.552.782.322 | 44.841.637                  | 1.529.398.580 |

 $<sup>\</sup>ensuremath{^{(\mbox{\tiny "}}}\ensuremath{\text{It}}$  also includes receivables from leasing transactions.

## 3.7. Changes on Defaulted Loans and Debt Securities

## **Current Period**

| 1 | Defaulted loans and debt securities at end of the previous reporting period                 | 20.206.200  |
|---|---|-------------|
| 2 | Loans and debt securities that have defaulted since the last reporting period               | 6.927.606   |
| 3 | Returned to non-defaulted status  | 1.082.290   |
| 4 | Amounts written off   | 885.220     |
| 5 | Other changes   | (5.918.343) |
| 6 | Amount of defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)(1) | 19.247.953  |

<sup>(\*)</sup>Provisions for non-cash loans are not included in the table.

It also includes receivables from leasing transactions.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### **Prior Period**

| 1 | Defaulted loans and debt securities at end of the previous reporting period                 | 16.681.214  |
|---|---|-------------|
| 2 | Loans and debt securities that have defaulted since the last reporting period               | 9.186.707   |
| 3 | Returned to non-defaulted status  | 1.095.890   |
| 4 | Amounts written off   | -           |
| 5 | Other changes   | (4.565.831) |
| 6 | Amount of defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)(*) | 20.206.200  |

<sup>(\*)</sup>Provisions for non-cash loans are not included in the table:

#### 3.8. Additional Explanations on Credit Quality of Assets

Differences between definitions and explanations of "deferred" receivables and receivables for which "provision was allocated", and definitions of "deferred" and "provision of allocation", if any

Group classifies its credits and other receivables and allocates expected loss provisions pursuant to the "Communiqué on Methods and Principles for Determining the Nature of Loans and Other Receivables and Allocation of Provisions" published in the Official Gazette no. 29750 dated 22 June 2016. The term "Deferred Receivables" is used for credits named "Loans under Close Monitoring" whose maturity is deferred for up to 90 days as of the end of period without any impairments as well as for credits named "Non-Performing Loans" whose maturity is deferred for more than 90 days or subject to impairment. In practice, the Group sets expected credit loss provisions for the stage 1 and stage 2 for credits classified as "Standard Credits" and "Under Close Monitoring" and expected loss provisions for the loans for the stage 3 for credits classified as "Non-Performing Loans".

# The portion that is not considered within the scope of "allocation of provision" among deferred receivables (over 90 days) and reasons for this practice

The Parent Bank automatically transfers the loans over 90 days past due to the follow-up accounts in accordance with the provisions of the Regulation on Provisions and allocates the provision for the relevant class.

### Definitions of methods used for determining provision amount

The Parent Bank sets expected loss provisions for loans and other receivables in accordance with the regulations stated by the Communiqué published on the Official Gazette numbered 29750 and dated 22 June 2016 on "Methods and Principles on Determining the Nature of Loans and Other Receivables and Allocation of Provisions".

## Definitions of restructured receivables

Real/legal persons using credit may, from time to time, face usual risks of business life such as failure to include the excessive cost increases in sales prices, loss of market share and turnover, unexpected expenses, problems in collection of receivables due to some factors that are beyond reasonable control of its own businesses or other businesses worked with. They may therefore have temporary liquidity difficulties. It involves setting new loan repayment maturities in line with cash flows for businesses which have no significant problem in credit worthiness and sustain their income-generating activities but fail, or priorly imply failure, to make their loan repayment in a timely manner due to temporary liquidity problems.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

Breakdown of receivables by geographic regions, sectors, and remaining maturity; receivable amounts subject to allocation of provision by geographic regions and sectors and their respective provisions; amounts removed from the assets

|                           | Loans and                  | Non-Preforming | Expected Loss |               |
|---------------------------|----------------------------|----------------|---------------|---------------|
|                           | Receivables <sup>(2)</sup> | Loans          | Provisions    | Total         |
| Domestic                  | 1.372.387.748              | 15.948.383     | 51.376.238    | 1.336.959.893 |
| European Union Countries  | 8.944.291                  | 377.401        | 398.013       | 8.923.679     |
| USA, Canada               | 31.206                     | 4.249          | 4.364         | 31.091        |
| OECD Countries(1)         | 3.138.551                  | 136.957        | 201.293       | 3.074.215     |
| Off-Shore Banking Regions | -                          | -              | -             | -             |
| Other                     | 21.997.948                 | 2.780.963      | 2.374.801     | 22.404.110    |
| Total                     | 1.406.499.744              | 19.247.953     | 54.354.709    | 1.371.392.988 |

<sup>(1)</sup>OECD countries other than EU countries, USA, and Canada.

<sup>&</sup>lt;sup>(2)</sup>It also includes receivables from leasing and factoring transactions.

|                                      | Loans and                  | Non-Preforming | <b>Expected Loss</b> |               |
|--------------------------------------|----------------------------|----------------|----------------------|---------------|
|                                      | Receivables <sup>(1)</sup> | Loans          | Provisions           | Total         |
| Agriculture                          | 266.952.007                | 953.502        | 2.178.354            | 265.727.155   |
| Farming and Stockbreeding            | 263.418.219                | 938.201        | 2.153.571            | 262.202.849   |
| Forestry                             | 2.296.437                  | 9.438          | 16.150               | 2.289.725     |
| Fishing                              | 1.237.351                  | 5.863          | 8.633                | 1.234.581     |
| Manufacturing                        | 386.853.093                | 2.934.846      | 19.464.475           | 370.323.464   |
| Mining and Quarrying                 | 27.942.273                 | 36.627         | 321.509              | 27.657.391    |
| Production                           | 282.825.874                | 2.642.643      | 17.067.390           | 268.401.127   |
| Electric, Gas and Water              | 76.084.946                 | 255.576        | 2.075.576            | 74.264.946    |
| Construction                         | 142.918.310                | 3.935.665      | 7.855.861            | 138.998.114   |
| Services                             | 303.014.976                | 5.084.000      | 17.113.040           | 290.985.936   |
| Wholesale and Retail Trade           | 118.594.250                | 3.033.916      | 4.188.997            | 117.439.169   |
| Hotel Food and Beverage Services     | 29.254.230                 | 664.395        | 3.386.746            | 26.531.879    |
| Transportation and Telecommunication | 44.998.380                 | 188.017        | 302.233              | 44.884.164    |
| Financial Institutions               | 13.742.902                 | 12.718         | 81.533               | 13.674.087    |
| Real Estate and Leasing Services     | 89.677.067                 | 1.112.594      | 8.478.487            | 82.311.174    |
| Self-Employment Services             | 303.236                    | 90             | 5.521                | 297.805       |
| Education Services                   | 2.443.587                  | 17.890         | 194.688              | 2.266.789     |
| Health and Social Services           | 4.001.324                  | 54.380         | 474.835              | 3.580.869     |
| Other                                | 306.761.358                | 6.339.940      | 7.742.979            | 305.358.319   |
| Total                                | 1.406.499.744              | 19.247.953     | 54.354.709           | 1.371.392.988 |

 $<sup>\</sup>ensuremath{^{\text{(1)}}}\ensuremath{\text{Receivables}}$  from lease and factoring transactions are not included.

## Aging Analysis for Overdue Receivables

| Day Past Due | Current Period | <b>Prior Period</b> |
|--------------|----------------|---------------------|
| 1-30 Days    | 3.246.771      | 3.779.974           |
| 31-60 Days   | 1.511.192      | 2.482.529           |
| 61-90 Days   | 834.986        | 1.232.176           |
| 90 +         | 82.722         | 347.139             |
| Total        | 5.675.671      | 7.841.818           |

Loans under close monitoring amounting to TL 85.779.103 (31 December 2021: TL 76.846.611) are not overdue.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### Breakdown of restructured receivables by allocation of provision

Out of the Group's total restructured loans amounting to TL 79.148.706, a portion of TL 77.339.920 consists of performing loans and remaining portion of TL 1.808.786 consists of non-performing loans. The total amount of first and second stage expected loss provisions allocated for non-performing loans is TL 27.166.865 and the third stage expected loss provision for non-performing loans is TL 1.132.408. (31 December 2021: Out of the Group's total restructured loans amounting to TL 58.726.946, a portion of TL 56.177.889 consists of performing loans and remaining portion of TL 2.549.057 consists of non-performing loans. Total first and second stage expected loss provision for structured loans is TL 13.594.681 and third stage expected loss provision amount allocated for non-performing loans is TL 1.580.914. No expected loss provision has been allocated for non-performing loans amounting to TL 65.200 whose risk does not belong to the Bank.).

### 3.9. Credit risk mitigation

### 3.9.1. Qualitative requirements to be disclosed to public regarding credit risk mitigation techniques

## Basic characteristics of policies and processes on the extent of utilization of on-balance sheet and off-balance sheet netting

The practice of on-balance sheet and off-balance sheet netting is not used while mitigating credit risk within the Group.

## 3.10. Credit risk mitigation techniques-Overview

| Current Period     | Unsecured<br>receivables:<br>Amount<br>assessed<br>pursuant<br>to TAS | Receivables<br>secured by<br>guarantee | Collateralized portions of collateralized receivables | Receivables<br>protected by<br>financial<br>guarantees | collateralized portions of receivables protected by financial guarantees | Receivables<br>protected<br>by credit<br>derivatives | Collateralized portions of receivables protected by credit derivatives |
|--------------------|---|--|---|--|--|--|--|
| Loans(*)           | 1.035.241.594   | 260.882.660                            | 40.724.897  | 242.015.923  | 32.956.669   | -  | -  |
| Debt Securities    | 437.527.982   | -                                      | -   | -  | -  | -  | -  |
| Total              | 1.472.769.576   | 260.882.660                            | 40.724.897  | 242.015.923  | 32.956.669   | -  | -  |
| Of which defaulted | 17.294.355  | 926.013                                | 217.871   | 912.025  | 217.568  | -  | -  |

<sup>(°)</sup>It also includes receivables from leasing and factoring transactions.

| Prior Period       | Unsecured receivables: Amount assessed pursuant to TAS | Receivables<br>secured by<br>guarantee | Collateralized portions of collateralized receivables | Receivables<br>protected by<br>financial<br>guarantees | collateralized portions of receivables protected by financial guarantees | Receivables<br>protected<br>by credit<br>derivatives | Collateralized portions of receivables protected by credit derivatives |
|--------------------|--|--|---|--|--|--|--|
| Loan(*)            | 600.788.105  | 158.090.580                            | 55.895.930  | 148.872.376  | 52.164.610   | -  | -  |
| Debt Securities    | 212.202.463  | -                                      | -   | -  | -  | -  | -  |
| Total              | 812.990.568  | 158.090.580                            | 55.895.930  | 148.872.376  | 52.164.610   | -  | -  |
| Of which defaulted | 18.054.558   | 990.865                                | 281.821   | 973.812  | 280.901  | -  | -  |
|                    |  |  |   |  |  |  |  |

<sup>(\*)</sup>It also includes receivables from leasing transactions.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### 3.11. Credit risk in case of using standard approach

## 3.11.1. Qualitative explanations on ratings used by banks when calculating credit risk with the standard approach

Names of Credit Rating Agencies (CRA) and Export Rating Agencies (ERA) used by The Parent Bank and the reasons in case of any change during the reporting period

The Parent Bank uses ratings of Fitch Ratings International Rating Agency and Islamic International Rating Agency (IIRA) while calculating the amount subject to credit risk through standard approach. The country risk classification published by the Economic Cooperation and Development Organization (OECD) is taken as basis for the unrated central government and central banks.

### Risk classes using CRA and ERA ratings

For the risk class received from banks and intermediary institutions, the ratings of the Fitch Ratings International Rating Agency are used for determining the risk weights for the risk classes using a rating grade from the risk classes specified in Article 6 of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks. While the international rating score is taken into consideration for the entire risk class receivables from central governments or central banks, the ratings of the Islamic International Rating Agency (IIRA) are used. The country risk classification published by the Organization for Economic Cooperation and Development (OECD) is taken as basis for unclassified central government and central banks. The counterparties residing domestically are accepted as "Gradeless" and take the risk weight which is appropriate for the "Gradeless" category in the related risk class.

## Explanation on how credit rating of debtor is used for other assets of debtor in banking accounts

In order to determine the risk weight of the items subject to issuance or issuer rating among the items included in the banking accounts, the issue rating is first examined, and in the absence of an issue rating, the credit rating of the issuer is taken into account.

## Matching rating grades on the basis of risk

Rating grade assigned by a credit rating agency that is not listed in the BRSA's matching table is not used in calculations.

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## 3.12. Standard Approach-Loan risk Exposure and the Effects of Loan Risk Reduction Techniques

|                            | Exposures     |              |               |              |                     |                |  |
|----------------------------|---------------|--------------|---------------|--------------|---------------------|----------------|--|
| Current Period             | CCF and CRM   |              | CCF and       |              | RWA and RWA density |                |  |
|                            | On-balance    | Off-balance  | On-balance    | Off-balance  | Risk Weighted       | Risk Weighted  |  |
| Risk classes               | sheet amount  | sheet amount | sheet amount  | sheet amount | Amount              | Amount Density |  |
| Exposures to sovereigns    |               |              |               |              |                     |                |  |
| and their central banks    | 770.756.946   | 1.786.581    | 803.030.531   | 845.160      | 3.902.691           | 0,5%           |  |
| Exposures to regional and  |               |              |               |              |                     |                |  |
| local governments          | 632.524       | 208.595      | 594.032       | 134.406      | 324.987             | 44,6%          |  |
| Exposures to               |               |              |               |              |                     |                |  |
| administrative bodies and  |               |              |               |              |                     |                |  |
| non-commercial entities    | 11.812.435    | 2.580.803    | 11.807.400    | 1.210.805    | 12.981.384          | 99,7%          |  |
| Exposures to multilateral  |               |              |               |              |                     |                |  |
| development banks          | -             | -            | -             | -            | -                   | -              |  |
| Exposures to international |               |              |               |              |                     |                |  |
| organizations              | -             | -            | -             | -            | -                   | -              |  |
| Exposures to banks and     |               |              |               |              |                     |                |  |
| brokerage houses           | 109.387.414   | 20.479.838   | 110.027.808   | 12.044.715   | 37.509.646          | 30,7%          |  |
| Exposures to corporates    | 583.908.618   | 358.065.665  | 571.387.149   | 196.749.187  | 743.926.609         | 96,8%          |  |
| Retail exposures           | 340.927.304   | 180.946.090  | 321.413.208   | 22.216.820   | 257.349.533         | 74,9%          |  |
| Exposures secured by       |               |              |               |              |                     |                |  |
| residential property       | 135.466.119   | 3.622.977    | 134.849.926   | 1.641.130    | 47.767.451          | 35,0%          |  |
| Exposures secured by       |               |              |               |              |                     |                |  |
| commercial property        | 95.292.805    | 11.947.689   | 95.292.805    | 7.245.287    | 58.259.834          | 56,8%          |  |
| Past-due items             | 3.017.826     | -            | 2.800.263     | -            | 1.645.136           | 58,7%          |  |
| Exposures in high-risk     |               |              |               |              |                     |                |  |
| categories                 | 106.413.038   | 12.398.539   | 106.413.033   | 2.801.183    | 194.877.693         | 178,4%         |  |
| Exposures in the form      |               |              |               |              |                     |                |  |
| of bonds secured by        |               |              |               |              |                     |                |  |
| mortgages                  | -             | -            | -             | -            | -                   | -              |  |
| Short term exposures to    |               |              |               |              |                     |                |  |
| banks, brokerage houses    |               |              |               |              |                     |                |  |
| and corporates             | -             | -            | -             | -            | -                   | -              |  |
| Exposures in the form      |               |              |               |              |                     |                |  |
| of collective investment   |               |              |               |              |                     |                |  |
| undertakings               | 2.831.846     | 123.245      | 2.830.720     | 61.577       | 2.300.996           | 79,6%          |  |
| Other exposures            | 97.913.037    | _            | 97.913.037    | -            | 81.269.638          | 83,0%          |  |
| Equity share investments   | 2.764.260     | -            | 2.764.260     | -            | 2.764.260           | 100,0%         |  |
| Total                      | 2.261.124.172 | 592.160.022  | 2.261.124.172 | 244.950.270  | 1.444.879.858       | 57,7%          |  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Prior Period                             | Exposure:<br>CCF and |              | Exposure<br>CCF and | •            | RWA and RWA density |                |  |
|--|----------------------|--------------|---------------------|--------------|---------------------|----------------|--|
|  | On-balance           | Off-balance  | On-balance          | Off-balance  | Risk Weighted       | Risk Weighted  |  |
| Risk classes                             | sheet amount         | sheet amount | sheet amount        | sheet amount | _                   | Amount Density |  |
| Exposures to sovereigns                  |                      |              |                     |              |                     |                |  |
| and their central banks                  | 469.451.512          | 1.225.247    | 520.883.728         | 683.328      | 10.821.358          | 2,1%           |  |
| Exposures to regional and                |                      |              |                     |              |                     |                |  |
| local governments                        | 405.809              | 154.555      | 439.398             | 104.750      | 243.982             | 44,8%          |  |
| Exposures to                             |                      |              |                     |              |                     |                |  |
| administrative bodies and                |                      |              |                     |              |                     |                |  |
| non-commercial entities                  | 5.432.768            | 1.377.014    | 5.418.976           | 610.772      | 6.005.324           | 99,6%          |  |
| Exposures to multilateral                |                      |              |                     |              |                     |                |  |
| development banks                        | -                    |              | -                   | -            | -                   | -              |  |
| Exposures to international organizations |                      |              |                     |              |                     |                |  |
| Exposures to banks and                   |                      |              |                     |              |                     |                |  |
| brokerage houses                         | 78.203.836           | 16.888.879   | 78.825.239          | 9.817.327    | 18.829.698          | 21,2%          |  |
| Exposures to corporates                  | 343.313.097          | 201.874.107  | 318.845.064         | 113.363.286  | 427.485.851         | 98.9%          |  |
| Retail exposures                         | 271.961.686          | 112.859.406  | 244.837.359         | 13.605.573   | 192.957.560         | 74,7%          |  |
| Exposures secured by                     | 271.301.000          | 112.033.400  | 244.037.333         | 13.003.373   | 132.337.300         | 74,770         |  |
| residential property                     | 70.571.961           | 1.214.451    | 70.376.138          | 503.243      | 24.805.633          | 35,0%          |  |
| Exposures secured by                     | 7 0.07 1.001         |              | 7 0.07 0.100        | 000.2.0      | 2                   |                |  |
| commercial property                      | 33.025.808           | 3.729.848    | 33.025.808          | 2.288.216    | 20.360.465          | 57,7%          |  |
| Past-due items                           | 4.263.180            | _            | 3.982.283           | -            | 2.890.715           | 72,6%          |  |
| Exposures in high-risk                   |                      |              |                     |              |                     |                |  |
| categories                               | 16.952.456           | 6.528.004    | 16.952.451          | 1.370.110    | 27.337.835          | 149,2%         |  |
| Exposures in the form                    |                      |              |                     |              |                     |                |  |
| of bonds secured by                      |                      |              |                     |              |                     |                |  |
| mortgages                                | -                    | -            | -                   | -            | -                   | -              |  |
| Short term exposures to                  |                      |              |                     |              |                     |                |  |
| banks, brokerage houses                  |                      |              |                     |              |                     |                |  |
| and corporates                           | -                    |              | -                   | -            | -                   | -              |  |
| Exposures in the form                    |                      |              |                     |              |                     |                |  |
| of collective investment                 |                      |              |                     |              |                     |                |  |
| undertakings                             | 1.014.466            | 124.430      | 1.010.134           | 62.169       | 1.009.692           | 94,2%          |  |
| Other exposures                          | 39.978.557           |              | 39.978.554          |              | 30.941.735          | 77,4%          |  |
| Equity share investments                 | 2.054.965            | -            | 2.054.965           | -            | 2.054.965           | 100,0%         |  |
| Total                                    | 1.336.630.101        | 345.975.941  | 1.336.630.097       | 142.408.774  | 765.744.813         | 51,8%          |  |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

## 3.13. Standard Approach: Receivables related with Risk Classes and Risk Weights

| Current Period   |             |     |            |     | 35% secured by property |  |
|--|-------------|-----|------------|-----|-------------------------|--|
| Risk Classes/Risk Weight                                       | 0%          | 10% | 20%        | 25% | mortgage                |  |
| Exposures to sovereigns and their central banks                | 799.456.575 | -   | 143.674    | -   | -                       |  |
| Exposures to regional and local government                     | 69.172      | -   | 24.081     | -   | -                       |  |
| Exposures to administrative bodies and                         |             |     |            |     |                         |  |
| non-commercial entities  | 36.666      | -   | 194        | -   | -                       |  |
| Exposures to multilateral development banks                    | -           | -   | -          | -   | -                       |  |
| Exposures to international organizations                       | -           | -   | -          | -   | -                       |  |
| Exposures to banks and brokerage houses                        | 32.892.316  | -   | 29.737.285 | -   | -                       |  |
| Exposures to corporates  | 9.802.862   | -   | 15.415.580 | -   | -                       |  |
| Retail exposures   | 3.845.246   | -   | 645.982    | -   | -                       |  |
| Exposures secured by residential property                      | 11.189      | -   | 3.352      | -   | 136.476.515             |  |
| Exposures secured by commercial property                       | -           | -   | -          | -   | -                       |  |
| Past-due items   | 283         | -   | 8          | -   | -                       |  |
| Exposures in high-risk categories                              | 69.382      | -   | 2.394      | -   | -                       |  |
| Exposures in the form of bonds secured by mortgages            | -           | -   | -          | -   | -                       |  |
| Short term exposures to banks, brokerage houses and corporates | -           | -   | -          | -   | -                       |  |
| Exposures in the form of collective investment undertakings    | 591.301     | -   | -          | -   | -                       |  |
| Equity share investments                                       | -           | -   | -          | -   | -                       |  |
| Other exposures  | 16.641.300  | -   | 2.624      | -   | -                       |  |
| Total  | 863.416.292 | -   | 45.975.174 | -   | 136.476.515             |  |

<sup>&</sup>quot;Demonstrates all receivables that are consisting of 50% risk weighted and out of the line "Exposures secured by commercial property".

| Prior Period   |             |     |            |     | 35% secured<br>by property |  |
|--|-------------|-----|------------|-----|----------------------------|--|
| Risk Classes/Risk Weight                                       | 0%          | 10% | 20%        | 25% | mortgage                   |  |
| Exposures to sovereigns and their central banks                | 502.823.003 | -   | 270.902    | -   | -                          |  |
| Exposures to regional and local government                     | 58.779      | -   | 24.081     | -   | -                          |  |
| Exposures to administrative bodies and                         |             |     |            |     |                            |  |
| non-commercial entities  | 24.254      | -   | 212        | -   | -                          |  |
| Exposures to multilateral development banks                    | -           | -   | -          | -   | -                          |  |
| Exposures to international organizations                       | -           | -   | -          | -   | -                          |  |
| Exposures to banks and brokerage houses                        | 47.596.002  | -   | 9.762.183  | -   | -                          |  |
| Exposures to corporates  | 2.149.456   | -   | 1.510.618  | -   | -                          |  |
| Retail exposures   | 1.775.236   | -   | 815.558    | -   | -                          |  |
| Exposures secured by residential property                      | 5.075       | -   | 2.495      | -   | 70.871.811                 |  |
| Exposures secured by commercial property                       | -           | -   | -          | -   | -                          |  |
| Past-due items   | 1.019       | -   | 56         | -   | -                          |  |
| Exposures in high-risk categories                              | 78.736      | -   | 3.482      | -   | -                          |  |
| Exposures in the form of bonds secured by mortgages            | -           | -   | -          | -   | -                          |  |
| Short term exposures to banks, brokerage houses and corporates | -           | -   | -          | -   | -                          |  |
| Exposures in the form of collective investment undertakings    | 62.611      | -   | -          | -   | -                          |  |
| Equity share investments                                       | -           | -   | -          | -   | -                          |  |
| Other exposures  | 9.036.799   | -   | 25         | -   | -                          |  |
| Total  | 563.610.970 | -   | 12.389.612 | -   | 70.871.811                 |  |

Demonstrates all receivables that are consisting of 50% risk weighted and out of the line "Exposures secured by commercial property".

| 50% secured  |                |             |             |            |      |            | Total risk    |
|--------------|----------------|-------------|-------------|------------|------|------------|---------------|
| by property  |                |             |             |            |      |            | amount (post- |
| mortgage     | 50%(*)         | 75%         | 100%        | 150%       | 250% | Other      | CCF and CRM)  |
|              | 802.971        | -           | 3.472.471   | -          | -    | -          | 803.875.691   |
| <u> </u>     | 630.029        | -           | 5.156       | -          | -    | -          | 728.438       |
|              |                |             |             |            |      |            |               |
| <u> </u>     | -              | -           | 12.981.346  | -          | -    | -          | 13.018.206    |
| -            | -              | -           | -           | -          | -    |            |               |
| -            | -              | -           | -           | -          | -    | -          |               |
| -            | 55.752.891     | -           | 3.685.656   | -          | -    | 4.375      | 122.072.523   |
|              | 4.148.803      | -           | 738.769.091 | -          | -    | -          | 768.136.336   |
|              | -              | 327.673.855 | 11.464.945  | -          | -    | -          | 343.630.028   |
| -            | -              | -           | -           | -          | -    | -          | 136.491.056   |
| 88.556.516   | -              | -           | 13.981.576  | -          | -    | -          | 102.538.092   |
| -            | 2.309.675      | -           | 490.297     | -          | -    | -          | 2.800.263     |
| -            | 13.417         | -           | 483         | 47.025.373 | -    | 62.103.166 | 109.214.215   |
| -            | -              | -           | -           | -          | -    | -          | -             |
| -            | -              | -           | -           | -          | -    | -          | -             |
| -            | -              | -           | 2.300.996   | -          | -    | -          | 2.892.297     |
| -            | -              | -           | 2.764.260   | -          | -    | -          | 2.764.260     |
| -            | -              | -           | 81.269.113  | -          | -    | -          | 97.913.037    |
| 88.556.516   | 63.657.786     | 327.673.855 | 871.185.389 | 47.025.373 | -    | 62.107.541 | 2.506.074.442 |
|              |                |             |             |            |      |            |               |
| 50% secured  |                |             |             |            |      |            | Total risk    |
| by property  |                |             |             |            |      |            | amount (post- |
| mortgage     | <b>50</b> %(*) | 75%         | 100%        | 150%       | 250% | Other      | CCF and CRM)  |
| -            | 15.411.948     | -           | 3.061.203   | -          | -    | -          | 521.567.056   |
| -            | 444.245        | -           | 17.043      | -          | -    | -          | 544.148       |
|              |                |             |             |            |      |            |               |
| -            | -              | -           | 6.005.282   | -          | -    | -          | 6.029.748     |
| -            | -              | -           | -           | -          | -    | -          | _             |
| -            | -              | -           | -           | -          | -    | -          | -             |
| -            | 26.606.959     | _           | 3.551.259   | -          | _    | 1.126.163  | 88.642.566    |
| -            | 2.726.825      | _           | 425.820.291 | -          | _    | 1.160      | 432.208.350   |
| -            | 3.772          | 252.223.212 | 3.625.154   | _          | _    | -          | 258.442.932   |
| -            | -              |             | -           | _          | _    |            | 70.879.381    |
| 29.907.118   | _              | _           | 5.406.906   | _          | _    | _          | 35.314.024    |
| 23.307.110   | 2.181.009      |             | 1.800.199   | _          |      |            | 3.982.283     |
|              |                |             | 511         |            |      |            |               |
| <del>-</del> | 23.120         |             |             | 18.216.712 |      |            | 18.322.561    |
| <u> </u>     | -              | -           | -           | -          | -    | -          |               |
| <u>-</u>     | -              | -           | 1,000,000   | -          | -    | -          | 1,070,707     |
| <u> </u>     | -              | -           | 1.009.692   | -          | -    | -          | 1.072.303     |
| <u> </u>     | -              | -           | 2.054.965   | -          | -    | -          | 2.054.965     |
| -            | -              | -           | 30.941.730  | -          | -    | -          | 39.978.554    |
| 29.907.118   | 47.397.878     | 252.223.212 | 483.294.235 | 18.216.712 | -    | 1.127.323  | 1.479.038.871 |

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### 3.14. Credit risk under Internal Ratings-Based (IRB) Approach

Standard approach is used in the Group's credit risk calculations.

#### 3.15. Counter Party Credit Risk Explanations

#### Risk management goals and policies for CCR

As part of the Parent Bank's counter party credit risk management, the functions of identification, measurement, monitoring and controlling of counter party credit risk are conducted in line with the structure, size, complexity and growth rate of products and activities, and the analysis, including stress test, and its results are reported to the Top Management.

As part of capital adequacy ratio calculations, activities for counter party credit risk are an integral part of planning, monitoring and controlling of total risk profile, and counter party credit risk management is integrated to periodic risk management process.

In the scope of counter party risk management, it is aimed to meet legal obligations and to establish and maintain counter party credit risk management infrastructure that is flexible and structured enough to accommodate the best practices. Accordingly, it is planned to conduct stress test activities, improve counter party credit risk signal and limit structure and conduct relevant monitoring function.

### Operational limit allocation method specified in the scope of internal capital calculated for CCR and CCP risks

Critical thresholds (signal and limit values) indicating that limits are approached due to internal or external developments have been identified. In the event that these values are approached or exceeded, relevant units take required actions.

Parameters for signal and limit structure and limit values of parameters are determined by consulting the relevant units and implemented at The Parent Bank upon approval of the Audit Committee and Board of Directors.

Internal limits are determined by considering the Parent Bank's budget, strategy and expectations for upcoming years, developments in Türkiye and abroad and historical realization of risks.

## Policies for establishing guarantee and other risk mitigation and CCR, including CCP risk

In an attempt to identify the counter party credit risk that the Parent Bank may face, risk measurement and monitoring activities are performed and their results are considered in strategic decision-making process.

Our risk management structure involves activities to ensure that counter party credit risk measurement system functions and is maintained in line with the best practices, legal regulations, fields of activity and product ranges in a consistent, reliable and integrated way.

As part of counter party credit risk management, stress test scenarios were created by anticipating any unfavorable developments in macroeconomic conditions and the Parent Bank's balance sheet. Results of stress test analysis are considered while establishing risk management policies.

Amount subject to the counterparty credit risk is determined by the "Valuation Method According to Fair Value" as of 1 July 2022 within the scope of Article 2 of the "Regulation on the Amendment to the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks" published in the Official Gazette No. 31740 dated 4 February 2022. " is calculated with the "Standard Approach" and reported every month. In this context, replacement cost and potential counterparty credit risk amounts are calculated. Furthermore, capital obligation is also calculated for credit appraisal adjustment for all derivatives.

Additionally, compliance of transactions posing counter party credit risk with thresholds within signal and limit structure is monitored and research is conducted for counter party credit risk calculations with advanced methods.

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#### Rules for countertrend risk

Boasting a strong lending and collateralization structure, the Parent Bank avoids collateralization in positive correlation with the debtor's credibility and activities in connection with risk mitigation techniques are performed by considering qualitative criteria specified in legal legislation for calculation of amount subject to credit risk.

#### Amount of additional collateral that the Parent Bank must submit in case of a decline in credit rating

As the Parent Bank has no transactions in connection with credit rating, there is not any additional collateral amount it must pay.

#### 3.16. Evaluation of Counterparty Credit Risk in Accordance with the Measurement Methods

|   | Current Period  | Replacement<br>Cost | Potential<br>Future<br>exposure | EEPE<br>(Effective<br>Expected<br>Positive<br>Exposure)(") | Alpha<br>used for<br>computing<br>regulatory<br>EAD | Exposure<br>at default<br>post CRM | RWA        |
|---|---|---------------------|---------------------------------|--|---|------------------------------------|------------|
|   | Valuation Method according to fair value-<br>CCR (for derivatives)  | -                   | -                               | Exposurey  | LAD   | -                                  | -          |
| 1 | Standardized approach-CCR (for derivatives)   | 5.756.111           | 4.505.752                       |  | 1,4   | 14.366.607                         | 4.801.391  |
| 2 | Internal Model Method (for derivatives,<br>Repo Transactions, Marketable Securities<br>or Commodity lending or borrowing<br>transactions, transactions with a long<br>settlement time, Marketable Security<br>transactions with credit)                         |                     |                                 | -  | -   | -                                  | -          |
| 3 | Simple Approach for credit risk mitigation<br>(for derivatives, Repo Transactions,<br>Marketable Securities or Commodity<br>lending or borrowing transactions,<br>transactions with a long settlement time,<br>Marketable Security transactions with<br>credit) |                     |                                 |  |   | 109.813.034                        | 16.592.062 |
| 4 | Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)            |                     |                                 |  |   | 4.880.380                          | 1.576.382  |
| 5 | Commodity lending or borrowing<br>transactions, transactions with a long<br>settlement time, Marketable Security<br>transactions with credit  |                     |                                 |  |   | -                                  | -          |
| 6 | Total   |                     |                                 |  |   |                                    | 22.969.835 |

<sup>(\*)</sup>Effective expected positive exposure

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|   | Current Period  | Replacement cost | Potential<br>Future<br>exposure | EEPE<br>(Effective<br>Expected<br>Positive<br>Exposure)(') | Alpha<br>used for<br>computing<br>regulatory<br>EAD | Exposure<br>at default<br>post CRM | RWA       |
|---|---|------------------|---------------------------------|--|---|------------------------------------|-----------|
|   | Valuation Method according to fair value-<br>CCR (for derivatives)  | 7.543.403        | 1.978.589                       |  |   | 9.521.992                          | 2.302.875 |
| 1 | Standardized approach-CCR (for derivatives)   | -                | -                               |  | 1,4   | -                                  | _         |
| 2 | Internal Model Method (for derivatives,<br>Repo Transactions, Marketable Securities<br>or Commodity lending or borrowing<br>transactions, transactions with a long<br>settlement time, Marketable Security<br>transactions with credit)                         |                  |                                 | -  | -   | -                                  | _         |
| 3 | Simple Approach for credit risk mitigation<br>(for derivatives, Repo Transactions,<br>Marketable Securities or Commodity<br>lending or borrowing transactions,<br>transactions with a long settlement time,<br>Marketable Security transactions with<br>credit) |                  |                                 |  |   | 124.090.635                        | 3.558.087 |
| 4 | Comprehensive Approach for credit risk mitigation (for derivatives, Repo Transactions, Marketable Securities or Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit)            |                  |                                 |  |   | 21.150.098                         | 1.168.307 |
| 5 | Commodity lending or borrowing transactions, transactions with a long settlement time, Marketable Security transactions with credit   |                  |                                 |  |   | -                                  |           |
| 6 | Total   |                  |                                 |  |   |                                    | 7.029.269 |

<sup>(\*)</sup>Effective expected positive exposure

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### 3.17. Capital Requirement for Loan Valuation Adjustments

|   |  | Exposure at default |           |
|---|--|---------------------|-----------|
|   | Current Period   | post-CRM            | RWA       |
|   | Total portfolios subject to the Advanced CVA capital charge    | -                   | -         |
| 1 | (i) Value at Risk (VaR) component (including the 3×multiplier) |                     | -         |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)       |                     | -         |
| 3 | All portfolios subject to the Standardized CVA capital charge  | 14.366.607          | 4.977.919 |
| 4 | Total subject to the CVA capital charge                        | 14.366.607          | 4.977.919 |
|   |  | Exposure at default |           |
|   | Prior Period   | post-CRM            | RWA       |
|   | Total portfolios subject to the Advanced CVA capital charge    | -                   | -         |
| 1 | (i) Value at Risk (VaR) component (including the 3×multiplier) |                     | -         |
| 2 | (ii) Stressed VaR component (including the 3×multiplier)       |                     | -         |
| 3 | All portfolios subject to the Standardized CVA capital charge  | 9.521.992           | 4.517.675 |
| 4 | Total subject to the CVA capital charge                        | 9.521.992           | 4.517.675 |

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#### 3.18. Standardized approach-CCR exposures by regulatory portfolio and risk weights

| Current Period<br>Risk Weight/Regulatory |            |     |            |            |       |           |      |       | Total credit            |
|--|------------|-----|------------|------------|-------|-----------|------|-------|-------------------------|
| portfolio                                | 0%         | 10% | 20%        | 50%        | 75%   | 100%      | 150% | Other | exposure <sup>(1)</sup> |
| Claims from central                      |            |     |            |            |       |           |      |       |                         |
| governments and central banks            | 37.104.743 | -   | -          | -          | -     | -         | -    | -     | 37.104.743              |
| Claims from regional and local           |            |     |            |            |       |           |      |       |                         |
| governments                              | 1.460      | -   | -          | 2          | -     | -         | -    | -     | 1.462                   |
| Claims from administration and           |            |     |            |            |       |           |      |       |                         |
| non-commercial                           |            |     |            |            |       |           |      |       |                         |
| entity                                   | 7.902      | -   | -          | -          | -     | 12        | -    | -     | 7.914                   |
| Claims from multilateral                 |            |     |            |            |       |           |      |       |                         |
| development banks                        | -          | -   | -          | -          | -     | -         | -    | -     | -                       |
| Claims from international                |            |     |            |            |       |           |      |       |                         |
| organizations                            | -          | -   | -          | -          | -     | -         | -    | -     | -                       |
| Claims from institutions                 | 26.779.827 | -   | 15.535.965 | 30.535.744 | -     | 173.463   | -    | 4.375 | 73.029.374              |
| Corporates                               | 3.281.395  | -   | 13.954.511 | -          | -     | 1.626.622 | -    | -     | 18.862.528              |
| Retail portfolios                        | 53.349     | -   | -          | -          | 5.026 | -         | -    | -     | 58.375                  |
| Other claims <sup>(2)</sup>              | -          | -   | -          | -          | -     | -         | -    | -     | -                       |
| Total                                    | 67.228.676 | -   | 29.490.476 | 30.535.746 | 5.026 | 1.800.097 | -    | 4.375 | 129.064.396             |

<sup>(1)</sup> Total credit exposure: the amount relevant for the capital requirements calculation, having applied CRM techniques.

<sup>&</sup>lt;sup>(2)</sup>Other assets: the amount excludes exposures to "Central counterparty" which are reported in Counterparty credit.

| Prior Period Risk Weight/Regulatory portfolio     | 0%          | 10% | 20%       | 50%       | 75%    | 100%      | 150% | Other     | Total credit |
|---|-------------|-----|-----------|-----------|--------|-----------|------|-----------|--------------|
| ·   | 0%          | 10% | 20%       | 50%       | /3%    | 100%      | 130% | Other     | exposure (1) |
| Claims from central governments and central banks | 101.134.282 | _   | _         | 3.538     | _      | 249.063   | _    | _         | 101.386.883  |
| Claims from regional and local                    | .00202      |     |           |           |        | 2 101000  |      |           |              |
| governments                                       | 3.736       | -   | -         | 215       | -      | -         | -    | -         | 3.951        |
| Claims from administration and                    |             |     |           |           |        |           |      |           |              |
| non-commercial                                    |             |     |           |           |        |           |      |           |              |
| entity  | 6.272       | -   | -         | -         | -      | 393       | -    | -         | 6.665        |
| Claims from multilateral                          |             |     |           |           |        |           |      |           |              |
| development banks                                 | -           | -   | -         | -         | -      | -         | -    | -         | -            |
| Claims from international                         |             |     |           |           |        |           |      |           |              |
| organizations                                     | -           | -   | -         | -         | -      | -         | -    | -         | -            |
| Claims from institutions                          | 36.001.997  | -   | 8.263.826 | 6.353.929 | -      | 285.012   | -    | 1.126.163 | 52.030.927   |
| Corporates  | 778.467     | -   | -         | -         | -      | 1.653.624 | -    | 1.160     | 2.433.251    |
| Retail portfolios                                 | 15.817      | -   | -         | -         | 12.347 | -         | -    | -         | 28.164       |
| Other claims <sup>(2)</sup>                       | -           | -   | -         | -         | -      | -         | 206  | -         | 206          |
| Total   | 137.940.571 | -   | 8.263.826 | 6.357.682 | 12.347 | 2.188.092 | 206  | 1.127.323 | 155.890.047  |

<sup>&</sup>lt;sup>(1)</sup>Total credit exposure: the amount relevant for the capital requirements calculation, having applied CRM techniques.

<sup>(2)</sup>Other claims: the amount excludes exposures to "Central counterparty" which are reported in Counterparty credit.

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#### 3.19. Risk classes and counterparty credit risk explanations

None.

### Collaterals for CCR

| <b>Current Period</b>    | Co         | Collateral for derivative transactions |            |              |                    |            |  |
|--------------------------|------------|--|------------|--------------|--------------------|------------|--|
|                          | Collatera  | l received                             | Collater   | al given     | other transactions |            |  |
|                          |            |  |            |              | Collateral         | Collateral |  |
|                          | Segregated | Unsegregated                           | Segregated | Unsegregated | received           | given      |  |
| Cash-domestic currency   | -          | -                                      | -          | -            | 594.600            | -          |  |
| Cash-foreign currency    | -          | -                                      | -          | -            | 45.754.976         | -          |  |
| Domestic sovereign debts | -          | -                                      | -          | -            | 5.002.809          | -          |  |
| Other sovereign debts    | -          | -                                      | -          | -            | -                  | -          |  |
| Government agency debts  | -          | -                                      | -          | -            | -                  | -          |  |
| Corporate Debts          | -          | -                                      | -          | -            | -                  | -          |  |
| Equity Securities        | -          | -                                      | -          | -            | -                  | -          |  |
| Other collateral         | -          | -                                      | -          | -            | -                  | -          |  |
| Total                    | -          | -                                      | -          | -            | 51.352.385         | -          |  |

| Prior Period             | Co         | Collateral for |            |              |                    |            |
|--------------------------|------------|----------------|------------|--------------|--------------------|------------|
|                          | Collatera  | l received     | Collate    | al given     | other transactions |            |
|                          |            |                |            |              | Collateral         | Collateral |
|                          | Segregated | Unsegregated   | Segregated | Unsegregated | received           | given      |
| Cash-domestic currency   | -          | -              | -          |              | 16.681.835         | -          |
| Cash-foreign currency    | -          | -              | -          |              | 34.393.015         | -          |
| Domestic sovereign debts | -          | -              | -          |              | 538.955            | -          |
| Other sovereign debts    | -          | -              | -          |              | -                  | -          |
| Government agency debts  | -          | -              | -          |              | -                  | -          |
| Corporate Debts          | -          | -              | -          |              | -                  | -          |
| Equity Securities        | -          | -              | -          |              | -                  | -          |
| Other collateral         | -          | -              | -          |              | -                  | -          |
| Total                    | -          | -              | -          |              | 51.613.805         | -          |

#### **Credit Derivatives**

None.

Risk Weight changes under CCR on the Internal Modeling Management Methods.

None.

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### Risks Related with Other Parts of the Center

|    |  | Exposure at        |        |
|----|--|--------------------|--------|
|    |  | default (post-CRM) | RWA    |
| 1  | Exposure to Qualified Central Counterparties (QCCPs)                                     | 580.563            | 11.612 |
| 2  | Exposures for trades at QCCPs (excluding initial margin and default fund contributions); |                    |        |
|    | of which   | -                  | _      |
| 3  | (i) OTC Derivatives  | 4.375              | 88     |
| 4  | (ii) Exchange-traded Derivatives   | -                  | -      |
| 5  | (iii) Securities financing transactions  | -                  | -      |
| 6  | (iv) Netting sets where cross-product netting has been approved                          | -                  | -      |
| 7  | Segregated initial margin  | -                  |        |
| 8  | Non-segregated initial margin  | -                  | -      |
| 9  | Pre-funded default fund contributions  | 576.188            | 11.524 |
| 10 | Unfunded default fund contributions  | -                  | -      |
| 11 | Exposures to non-QCCPs (total)   | -                  | -      |
| 12 | Exposures for trades at non-QCCPs (excluding initial margin and default fund             |                    |        |
|    | contributions); of which)  | -                  | -      |
| 13 | (i) OTC Derivatives  | -                  | -      |
| 14 | (ii) Exchange-traded Derivatives   | -                  | -      |
| 15 | (iii) Securities financing transactions  | -                  | -      |
| 16 | (iv) Netting sets where cross-product netting has been approved                          | -                  | -      |
| 17 | Segregated initial margin  | -                  | -      |
| 18 | Non-segregated initial margin  | -                  | -      |
| 19 | Pre-funded default fund contributions  | -                  | -      |
| 20 | Unfunded default fund contributions  | -                  | -      |

#### **Explanations on Securitization Disclosures**

None.

#### 4. Explanations on Market Risk

4.1. The Parent Bank's process and strategies: A disclosure on the Bank's strategic goals for trading activities is made in a manner that includes processes for identification, measurement, monitoring and controlling of the Parent Bank's market risks, hedging processes and strategies/processes for monitoring continuity of hedging efficiency

In order to hedge market risk within the framework of financial risk management purposes, the Bank has determined market risk management activities and taken the necessary measures within the scope of the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks and the Regulation on the Internal Systems of Banks and Internal Capital Adequacy Assessment Process.

The Parent Bank's market risk management policies and implementation procedures have been specified in the scope of the Regulation on Risk Management, Stress Test Program and ICAAP approved by the Board of Directors.

The Parent Bank ensures that measurement, monitoring, limiting, stress test and scenario analysis activities are conducted in line with the structure and complexity of its positions for market risk management and their results are reported periodically. Activities sustained are conducted over a trading portfolio specified by the Bank's Treasury Management and other activities subject to market risk.

The amount subject to market risk is calculated and monitored with standard method and advanced measurement method at the Parent Bank. Furthermore, scenario analysis and stress tests are also conducted periodically.

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4.2. Organization and structure of market risk management function: Definition of market risk management structure established for implementation of the Parent Bank's strategies and processes as mentioned in line i) and definition of communication mechanism and relationship between different parties involved in market risk management

Market risk management is a subunit of Risk Management Group Presidency, one of internal systems units established independently from executive units of the Parent Bank.

Market risk management activities are conducted in line with the Regulation on Risk Management, Stress Test Program and ICAAP approved with the Board Decision no. 15/18 dated 28 April 2015 and performed by aiming the best practices in this structure.

The Parent Bank's trading activities and transactions subject to market risk are monitored and measured regularly and required practices are performed for risk management. Required reports on market risk are submitted to relevant units and the Parent Bank's Top Management regularly.

#### 4.3. Structure and scope of risk reporting and/or measurement systems

The amount subject to the Parent Bank's market risk is calculated on a monthly basis with the standard method and included in the Bank's capital adequacy ratio.

Apart from the standard method, Value at Risk (VaR) estimations are made for trading accounts on a daily basis and reported to relevant units. VaR calculated with Historical Simulation Method is used in daily reporting and limit measurement with a confidence level of 99%. VaR can be calculated with Parametric and Monte Carlo Methods in addition to Historical Simulation Method. Backward testing is performed so as to measure performance of used model and monitor market realization. Also, the Parent Bank performs stress tests and scenario analyses on a daily and monthly basis so as to observe the effect of excessive market fluctuations that are not covered in the models on the Parent Bank's financial position. Scenario analysis and stress test activities are reviewed and improved regularly in line with the market dynamics.

The market risk exposure is restricted with VaR-based limits (interest rate and currency risk limit) within the context of the Regulation on Risk Management, Stress Test Program and ICAAP. Market risk limits are determined by the Bank's Board of Directors.

|   | RWA            | •            |
|---|----------------|--------------|
| Standard approach-Current Period            | Current Period | Prior Period |
| Outright products                           |                |              |
| 1 Interest rate risk (general and specific) | 89.603.434     | 31.222.830   |
| 2 Equity risk (general and specific)        | 11.005.734     | 4.312.614    |
| 3 Foreign exchange risk                     | 8.667.624      | 5.456.779    |
| 4 Commodity risk                            | 132.035        | 19.774       |
| Options                                     |                |              |
| 5 Simplified approach                       | -              | -            |
| 6 Delta-plus method                         | -              | -            |
| 7 Scenario approach                         | -              | -            |
| 8 Securitization                            | -              | -            |
| 9 Total                                     | 109.408.827    | 41.011.997   |

Standard method is being used by The Parent Bank to calculate the risk of the sector.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 5. Explanations on the Operational Risk

In the Parent Bank, Amount subject to Operational Risk is calculated with Basic Indicator Approach based on yearly. The parameter which determines the amount subject to operational risk in Basic Indicator Approach is gross revenue. Yearly gross revenue is calculated by adding net interest incomes to net fees and commission income, dividend income, trading profit/loss (net) and other operating incomes and also by deducting profit/loss gained from sale of securities monitored out of purchase-sale account, extraordinary incomes, operating expense made against support service and amounts compensated from insurance.

Within the scope of the performances for modeling with the Advanced Measurement Approach of operational risk, based on the data in Operational Risk Loss database, Operational Value at Risk (OpVAR) measurements are calculated using Monte Carlo Simulation

|                               |            |            |            | Total/Number of   |           |            |
|-------------------------------|------------|------------|------------|-------------------|-----------|------------|
| <b>Current Period</b>         | 31.12.2019 | 31.12.2020 | 31.12.2021 | Positive GI years | Ratio (%) | Total      |
| Gross Income                  | 24.241.440 | 33.944.773 | 40.623.802 | 32.936.672        | 15        | 4.940.501  |
| Amount Subject to Operational |            |            |            |                   |           |            |
| Risk (Total*12,5)             | -          | -          | -          | -                 | -         | 61.756.259 |
|                               |            |            |            | Total/Number of   |           |            |
| Prior Period                  | 31.12.2018 | 31.12.2019 | 31.12.2020 | Positive GI years | Ratio (%) | Total      |
| Gross Income                  | 23.869.120 | 24.241.440 | 33.944.773 | 27.351.778        | 15        | 4.102.767  |
| Amount Subject to Operational |            |            |            |                   |           |            |
| Risk (Total*12,5)             | -          | -          | -          | -                 | -         | 51.284.583 |

#### 6. Explanations on the Interest Rate Risk for Banking Book

Banking accounts interest rate risk management strategy policy and implementation procedures are determined within the context of "Regulation on Risk Management, Stress Test Program and the Parent Bank's Internal Capital Adequacy Assessment Process ("ICAAP")".

The Parent Bank performs scenario analysis with measurements that are suitable for structure and complexness of positions related to the market risk management, limiting, scenario analysis and stress test and also reports the findings cyclically. The Parent Bank's perform analysis related to interest rate risks for the entire balance sheet. New products and services are also evaluated from the point of interest rate risk that is originated from banking accounts.

In the risk management, the following methods are followed at minimum level: The follow-up of rate and maturity mismatch between sources and uses of fixed and variable interest rates, the analysis and follow-up of the effects of the usual and unusual changes in interest rates which is possibly uptrend and downtrend on the interest margin and on the current value of assets and liabilities, the analysis and follow-up of contractual maturities as well as behavioral maturities assets and liabilities, monitoring closely of interest margins for provided Turkish Liras and foreign currency, the follow-up of the effects of interest rate changes on the Bank's economic value and capital requirement, the follow-up of potential impacts of valuation methods, the calculation and the determination of the size of interest rate shock in Bank's internal applications, the follow-up of yield curve risk. Also, in order to limit the impact of interest rate changes on Bank's financial structure, the interest rate risk limit arising from banking accounts which is approved by the Board of Directors is followed monthly.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Type of Currency-Current Period | Shock Applied (+/- x basis point) | Gains/(Losses) | Gains/Equity-<br>(Losses)/Equity |
|---------------------------------|-----------------------------------|----------------|----------------------------------|
| 1. TL                           | 500                               | (30.350.499)   | (12,40%)                         |
| 2. TL                           | (400)                             | 32.119.002     | 13,13%                           |
| 3. EUR                          | 200                               | 4.919.788      | 2,01%                            |
| 4. EUR                          | (200)                             | (5.162.601)    | (2,11%)                          |
| 5. USD                          | 200                               | (9.685.343)    | (3,96%)                          |
| 6. USD                          | (200)                             | 12.484.036     | 5,10%                            |
| Total (for negative shocks)     | -                                 | 39.440.437     | 16,12%                           |
| Total (for positive shocks)     | -                                 | (35.116.054)   | (14,35)                          |

|                                 | Shock Applied       |                | Gains/Equity-   |
|---------------------------------|---------------------|----------------|-----------------|
| Type of Currency-Current Period | (+/- x basis point) | Gains/(Losses) | (Losses)/Equity |
| 1. TL                           | 500                 | (11.867.872)   | (9,48%)         |
| 2. TL                           | (400)               | 11.154.863     | 8,91%           |
| 3. EUR                          | 200                 | 3.274.065      | 2,61%           |
| 4. EUR                          | (200)               | (3.384.407)    | (2,70%)         |
| 5. USD                          | 200                 | (6.087.622)    | (4,86%)         |
| 6. USD                          | (200)               | 7.760.534      | 6,20%           |
| Total (for negative shocks)     | -                   | 15.530.990     | 12,40%          |
| Total (for positive shocks)     | -                   | (14.681.429)   | (11,72%)        |

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section. The following tables, which are required to be submitted quarterly in accordance with the relevant communiqué, have not been presented as of 31 December 2022, as the Bank uses a standard approach in calculating capital adequacy:

RWA flow statements of market risk exposures under an Internal Model Approach (IMA)

RWA flow statements of Counterparty Credit Risk (CCR) exposures under the Internal Model Method (IMM)

RWA (Risk Weighted Amounts) flow statements of credit risk exposures under IRB

#### IX. EXPLANATIONS ON HEDGING PROCEDURES

Along with the hedge accounting, it is aimed to hedge the capital amounts allocated to foreign partnerships in the consolidated financial statements of the Parent Bank from the currency risk effect due to changes in foreign exchange rates. Within the scope of fair value hedge accounting, the fair value changes of the hedging instrument are recognized in the income statement together with the fair value changes of the hedged item.

The efficiency test is performed using the "Amount balancing method" ("Dollar off-set method") to compare the changes in fair value of the hedging instrument and the item subject to financial risk hedging. Efficiency tests are carried out at the beginning of hedge accounting and as of reporting periods. According to this method, the change in the value of the hedged item between the date when the hedging relationship started and the end of each reporting period is compared with the change in the value of the hedging instrument and the effectiveness ratio of the hedging relationship is calculated.

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Hedge accounting is terminated when the hedging instrument expires, realizes, is sold or the effectiveness test is ineffective. If efficiency is restored, hedge accounting can be resumed.

| Hedging<br>instrument | Hedged Item                                 | Risk Exposure         | Fair Value<br>Difference of<br>Hedging Instrument | Fair Value<br>Difference of<br>Hedged Items | Ineffective<br>Portion |
|-----------------------|---|-----------------------|---|---|------------------------|
| FC Deposit (EUR)      | EUR Capital Amounts<br>Allocated to Foreign | Foreign exchange rate |   |   |                        |
|                       | Partnerships                                | risk                  | (3.792.404)                                       | 3.792.404                                   | -                      |

#### X. EXPLANATIONS ON CONSOLIDATED OPERATING SEGMENTS

Organizational and internal reporting structure of the Group is determined in line with TFRS 8 "Operating Segments".

The Group has operations in retail banking, corporate and commercial banking, specialized banking, investment banking and international banking areas.

Known as having the most extensive branch network in retail banking sector, the Parent Bank renders services, such as; deposits, consumer loans, pension payments, credit cards, automatic and regular payment, cheques and notes, money transfer order, foreign exchange transactions, ATM, internet banking, mobile banking, safe-deposit box and insurance brokerage services. Moreover, existing banking products are improved, and new banking products are launched in order to increase profitability and benefit from the services undertaken as being a state bank. By "Anahtar" IT system, which is working in a centralized manner, the Parent Bank has the technical infrastructure required by modern banking to meet its clients' needs.

In the context of corporate and commercial banking, the Parent Bank allocates working capital loans, mid-term and long-term investment loans, foreign trade financing loans, letter of credits and guarantees in Turkish Lira and foreign currencies; renders project financing, other corporate finance related services, foreign exchange transactions and banking services to large-scale corporate clients and middle-small scale enterprises.

As the main financial institution meeting the financing needs of the agricultural sector in Türkiye, the Bank; In addition to the agricultural business and investment loans that it provides directly to producers from its own resources in the fields of plant and animal production, aquaculture and agricultural mechanization, the loans it extends to the Central Union of Agricultural Credit Cooperatives provide financial support to individuals and institutions operating in the agricultural sector.

Treasury transactions and international banking activities are conducted by the Treasury Management Group and, spot and forward TL, foreign currency, precious metal, securities, derivative transactions are executed in local and international organized and over the counter money and capital markets. Also, the Parent Bank's liquidity and securities portfolio management, deposit and non-deposit funding management activities are being executed. Additionally, the distribution of treasury products to branches and other channels for marketing purposes and the intermediation to the customers' trade finance are other responsibilities. The Bank acts as an intermediary for sale and purchase of securities, for public offerings as an agency of Ziraat Yatırım Menkul Değerler A.Ş. and for transaction of mutual funds founded by Ziraat Portföy Yönetimi A.Ş. and another portfolio management companies. It also provides custody service for these financial instruments and besides, long term financing from banks and international financial institutions, issuing bonds in local and international markets, managing relationship with correspondent banks so as to diversify its funding base are among the responsibilities of the department.

Besides, the Parent Bank has commission revenue from life, non-life and private pension insurance and other finance institutions by rendering agency services through its branches.

As of 31 December 2022, explanations on segment reporting as shown on the following page are in line with "Communiqué on Financial Statements to be Publicly Announced and the Accompanying Policies and Disclosures".

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 1. Table for Segment Reporting

|                                       |               | Corporate/  |             | Treasury/     |              |               |
|---------------------------------------|---------------|-------------|-------------|---------------|--------------|---------------|
|                                       | Retail        | Commercial  | Specialized | Investment    |              |               |
| Current Period                        | Banking       | banking     | Banking     | Banking       | Other        | Total         |
| OPERATING INCOME/EXPENSE              |               |             |             |               |              |               |
| Interest Income                       | 27.750.303    | 73.559.144  | 23.490.683  | 117.669.392   | 928.901      | 243.398.423   |
| Interest Expense                      | 44.940.339    | 34.805.875  | -           | 24.465.170    | 7.732.920    | 111.944.304   |
| Net Interest Income/Expense           | (17.190.036)  | 38.753.269  | 23.490.683  | 93.204.222    | (6.804.019)  | 131.454.119   |
| Net Fees and Commission Income/       |               |             |             |               |              |               |
| Expense                               | 8.755.127     | 6.966.359   | 548.543     | (4.274.791)   | 2.677.994    | 14.673.232    |
| Dividend Income                       | -             | -           | -           | 50.126        | -            | 50.126        |
| Trading Profit/Loss (Net)             |               |             | -           | 3.174.730     | 334.417      | 3.509.147     |
| Other Operating Income                | 67.005        | 2.669.247   | 119.277     | (11.157.705)  | 18.515.858   | 10.213.682    |
| Provision for Expected Loss (-)       | 5.189.484     | 21.543.283  | 5.723.181   | 539           | 30.513.003   | 62.969.490    |
| Other Expense                         | 5.829.694     | 897.263     | 339.504     | -             | 21.427.256   | 28.493.717    |
| Net Operating Profit/Loss             | (19.387.082)  | 25.948.329  | 18.095.818  | 80.996.043    | (37.216.009) | 68.437.099    |
| Profit/Loss on Equity Method          |               |             |             |               |              |               |
| Applied Subsidiaries                  | -             | -           | -           | 163.155       | 152.590      | 315.745       |
| Tax Provision                         | -             | -           | -           | -             | (22.139.383) | (22.139.383)  |
| Net Profit/Loss                       | (19.387.082)  | 25.948.329  | 18.095.818  | 81.159.198    | (59.202.802) | 46.613.461    |
| SEGMENT ASSETS                        |               |             |             |               |              |               |
| Financial Assets at FV Through P/L    |               |             | _           | 36.075.116    | _            | 36.075.116    |
| Banks and Receivables from Money      |               |             |             | 30.073.110    |              | 30.073.110    |
| Market                                | -             | -           | -           | 34.924.922    | -            | 34.924.922    |
| Financial Assets at Fair Value        |               |             |             |               |              |               |
| Through Other Comprehensive           |               |             |             |               |              |               |
| Income (Net)                          |               | -           | -           | 415.499.007   | -            | 415.499.007   |
| Loans <sup>(*)</sup>                  | 226.566.559   | 837.286.940 | 243.429.971 | 85.361.639    | -            | 1.392.645.109 |
| Financial Assets Measured at          |               |             |             | 405 500 405   |              |               |
| Amortized Cost (Net)                  |               | -           | -           | 165.382.493   | -            | 165.382.493   |
| Derivative Financial Assets           |               | -           | -           | 8.860.105     | -            | 8.860.105     |
| Associates, Subsidiaries and Entities |               |             |             | 7 710 000     |              | 7 710 000     |
| under Common Control                  | - 12.446      | 7.510.500   | - 00.672    | 3.319.886     | 100 657 571  | 3.319.886     |
| Other Assets                          | 12.446        | 7.519.566   | 98.632      | 366.131.260   | 122.653.571  | 496.415.475   |
| Total Segment Assets                  | 226.579.005   | 844.806.506 | 243.528.603 | 1.115.554.428 | 122.653.571  | 2.553.122.113 |
| SEGMENT LIABILITIES                   |               |             |             |               |              |               |
| Deposits                              | 1.191.826.877 | 572.260.417 | -           | 83.145.559    | 93.076.219   | 1.940.309.072 |
| Derivative Financial Liabilities Held |               |             |             |               |              |               |
| for Trading                           | -             | -           | -           | 3.159.560     | -            | 3.159.560     |
| Funds Borrowed                        | -             | -           | -           | 115.412.033   | -            | 115.412.033   |
| Money Markets Borrowings              | 38.795        | 20.986.065  | -           | 71.593.828    | -            | 92.618.688    |
| Securities Issued (Net)               | -             | -           | -           | 31.805.956    | -            | 31.805.956    |
| Provisions                            | 5.165         | 9.145.608   | -           | 8.422         | 41.979.935   | 51.139.130    |
| Other Liabilities                     | -             | -           | -           | -             | 104.595.924  | 104.595.924   |
| Shareholders' Equity                  |               | _           | _           | -             | 214.081.750  | 214.081.750   |
| Total Segment Liabilities             | 1.191.870.837 | 602.392.090 | _           | 305.125.358   | 453.733.828  | 2.553.122.113 |
| iotai Jeginent Liabilities            | 1.151.070.037 | 302.332.030 |             | 303.123.330   | 733.733.020  | 2.333.122.113 |

403

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

|  |             | Corporate/  |             | Treasury/                 |             |               |
|--|-------------|-------------|-------------|---------------------------|-------------|---------------|
|  | Retail      | Corporate/  | Specialized | Investment                |             |               |
| Prior Period   | Banking     | banking     | Banking     | Banking                   | Other       | Total         |
| OPERATING INCOME/EXPENSE                             |             |             |             |                           |             |               |
| Interest Income                                      | 20.524.091  | 37.437.587  | 13.153.152  | 37.343.822                | 994.669     | 109.453.321   |
| Interest Expense                                     | 26.497.078  | 13.576.439  | -           | 26.331.280                | 512.776     | 66.917.573    |
| Net Interest Income/Expense                          | (5.972.987) | 23.861.148  | 13.153.152  | 11.012.542                | 481.893     | 42.535.748    |
| Net Fees and Commission Income/                      |             |             |             |                           |             |               |
| Expense  | 3.773.556   | 3.394.562   | 190.337     | (1.990.372)               | 901.533     | 6.269.616     |
| Dividend Income                                      | -           | -           | -           | 34.726                    | -           | 34.726        |
| Trading Profit/Loss (Net)                            | -           | -           | -           | (10.887.439)              | 114.653     | (10.772.786)  |
| Other Operating Income                               | 35.077      | 1.752.074   | 49.585      | (928.330)                 | 4.686.155   | 5.594.561     |
| Provision for Expected Loss (-)                      | 3.304.955   | 10.599.560  | 2.257.548   | -                         | 631.788     | 16.793.851    |
| Other Expense  | 4.079.235   | 340.704     | 114.590     | 8                         | 11.463.203  | 15.997.740    |
| Net Operating Profit/Loss                            | (9.548.544) | 18.067.520  | 11.020.936  | (2.758.881)               | (5.910.757) | 10.870.274    |
| Profit/Loss on Equity Method                         |             |             |             |                           |             |               |
| Applied Subsidiaries                                 | -           | -           | -           | 117.827                   | 19.369      | 137.196       |
| Tax Provision  | -           | -           | -           | -                         | (3.018.958) | (3.018.958)   |
| Net Profit/Loss                                      | (9.548.544) | 18.067.520  | 11.020.936  | (2.641.054)               | (8.910.346) | 7.988.512     |
|  |             |             |             |                           |             |               |
| SEGMENT ASSETS                                       |             |             |             |                           |             |               |
| Financial Assets at FV Through P/L                   | -           | -           | -           | 28.551.122                | -           | 28.551.122    |
| Banks and Receivables from Money                     |             |             |             |                           |             |               |
| Market   | -           |             |             | 18.772.877                | -           | 18.772.877    |
| Financial Assets at Fair Value                       |             |             |             |                           |             |               |
| Through Other Comprehensive                          |             |             |             | 270 770 05 4              | _           | 270 770 05 4  |
| Income (Net)  Loans(*)                               | 172.972.249 | 535.676.379 | 116.362.035 | 279.778.054<br>16.501.260 |             | 279.778.054   |
|  | 172.972.249 | 555.0/0.5/9 | 110.302.033 | 10.501.260                |             | 841.511.923   |
| Financial Assets Measured at<br>Amortized Cost (Net) | _           | _           | _           | 46.328.891                | _           | 46.328.891    |
| Derivative Financial Assets                          |             |             |             | 12.067.535                |             | 12.067.535    |
| Associates, Subsidiaries and Entities                |             |             |             | 12.007.333                |             | 12.007.333    |
| under Common Control                                 | -           | -           | -           | 1.740.099                 | -           | 1.740.099     |
| Other Assets   | 7.334       | 6.743.213   | 121.636     | 201.554.947               | 56.356.249  | 264.783.379   |
| Total Segment Assets                                 | 172.979.583 | 542.419.592 | 116.483.671 | 605.294.785               |             | 1.493.533.880 |
|  |             |             |             |                           |             |               |
| SEGMENT LIABILITIES                                  |             |             |             |                           |             |               |
| Deposits   | 750.686.340 | 178.215.323 | _           | 56.488.596                | 66.470.442  | 1.051.860.701 |
| Derivative Financial Liabilities Held                |             |             |             |                           |             |               |
| for Trading  | -           | -           | -           | 3.702.077                 | -           | 3.702.077     |
| Funds Borrowed                                       | -           | -           | -           | 60.940.831                | -           | 60.940.831    |
| Money Markets Borrowings                             | 13.812      | 120.192.120 | -           | 60.277.809                | -           | 180.483.741   |
| Securities Issued (Net)                              | -           | -           | -           | 30.309.580                | -           | 30.309.580    |
| Provisions   | 2.792       | 3.295.851   | -           | -                         | 6.492.365   | 9.791.008     |
| Other Liabilities                                    | -           | -           | -           | -                         | 55.302.823  | 55.302.823    |
| Shareholders' Equity                                 | -           | -           | _           | _                         | 101.143.119 | 101.143.119   |
|  |             |             |             |                           |             |               |

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#### XI. EXPLANATIONS ON THE FAIR VALUE REALIZATION OF FINANCIAL ASSETS AND LIABILITIES

#### 1. Information Regarding the Fair Value of Financial Assets and Liabilities

| Current Period   | Book Value    | Fair Value    |
|--|---------------|---------------|
| Financial Assets   | 2.041.610.004 | 1.999.929.280 |
| Due from Interbank Money Market  | 6.283.112     | 6.262.457     |
| Banks  | 28.657.103    | 28.643.488    |
| Financial Assets Measured at Fair Value Through Other Comprehensive Income | 415.499.007   | 415.499.007   |
| Financial Assets Measured at Amortised Cost                                | 165.423.085   | 190.575.137   |
| Loans  | 1.425.747.697 | 1.358.949.191 |
| Financial Liabilities  | 2.156.797.855 | 2.022.733.639 |
| Bank Deposits  | 80.482.403    | 77.599.288    |
| Other Deposits   | 1.859.826.669 | 1.738.516.832 |
| Funds Borrowed from Other Financial Institutions                           | 115.412.033   | 105.159.022   |
| Issued Marketable Securities   | 63.352.672    | 63.734.419    |
| Miscellaneous Payables   | 37.724.078    | 37.724.078    |
| Prior Period   | Book Value    | Fair Value    |
| Financial Assets   | 1.209.754.418 | 1.172.565.612 |
| Due from Interbank Money Market  | 1.249.768     | 1.247.985     |
| Banks  | 17.535.641    | 17.532.194    |
| Financial Assets Measured at Fair Value Through Other Comprehensive Income | 279.778.054   | 279.778.054   |
| Financial Assets Measured at Amortised Cost                                | 46.339.025    | 53.479.175    |
| Loans  | 864.851.930   | 820.528.204   |
| Financial Liabilities  | 1.184.886.076 | 1.176.353.207 |
| Bank Deposits  | 60.142.739    | 59.882.319    |
| Other Deposits   | 991.717.962   | 980.751.108   |
| Funds Borrowed from Other Financial Institutions                           | 60.940.831    | 61.495.610    |
| Issued Marketable Securities   | 53.051.544    | 55.191.170    |
| Miscellaneous Payables   | 19.033.000    | 19.033.000    |

In determination of book and fair value of available-for-sale securities, market prices are taken into consideration. If these securities are not traded in an active market, the indicator prices calculated by CBRT are taken into account.

The fair value of held to maturity financial assets is calculated by considering market prices. In cases where these prices cannot be determined, the fair value is assessed on the basis of market prices quoted for securities that have the same attributes in terms of interest, maturity and other terms.

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#### 2. Information on Fair Value Measurements Recognized in the Financial Statements

According to TFRS 7 "Financial Instruments: Explanations" Standard, the accounts recognized with the fair value in the balance sheet should be presented and classified sequentially in the related notes. Respectively, such financial instruments are classified in three levels representing the importance of the data used during for the measurement of fair values. At level one, the financial instruments whose fair values are determined with the recorded prices in the active markets for the assets and liabilities with identical fair values; at level two, the financial instruments whose fair value is based on the directly or indirectly observable market indicators and at level three; the financial instruments whose fair value is not based on the directly or indirectly observable market indicators are considered. The financial instruments which are recognized with their fair values at the Bank's balance sheet, are presented with respect to such basis of classification in the table below.

| Current Period  | Level 1  | Level 2  | Level 3  | Total   |
|---|--|--|--|---|
| Financial Assets at Fair Value Through Profit or (Loss)   | 1.003.567  | 35.071.549   | -  | 36.075.116  |
| Government Debt Securities  | 40.116   | 30.004.937   | -  | 30.045.053  |
| Marketable Securities   | 98.791   | -  | -  | 98.791  |
| Other Marketable Securities   | 864.660  | 5.066.612  | -  | 5.931.272   |
| Financial Assets at Fair Value Through Other  | 409.485.868  | 5.036.299  | 818.896  | 415.341.063   |
| Government Debt Securities  | 409.118.353  | 3.626.618  | -  | 412.744.971   |
| Marketable Securities   | 10.370   | -  | 818.896  | 829.266   |
| Other Marketable Securities   | 357.145  | 1.409.681  | -  | 1.766.826   |
| Derivative Financial Assets   | -  | 8.860.105  | -  | 8.860.105   |
| Subsidiaries and Joint Ventures   | -  | -  | 2.626.131                                      | 2.626.131   |
| Total Assets  | 410.489.435  | 48.967.953   | 3.445.027                                      | 462.902.415   |
| Derivative Financial Liabilities  | -  | 3.159.560  | -  | 3.159.560   |
| Total Liabilities   | -  | 3.159.560  | -  | 3.159.560   |
| Prior Period  | Level 1  | Level 2  | Level 3  | Total   |
| Financial Assets at Fair Value Through Profit or (Loss)   | 279.506  | 28.271.616   | -  | 28.551.122  |
|   |  |  |  | 20.551.122  |
| Government Debt Securities  | 37.355   | 25.678.537   | -  | 25.715.892  |
| Government Debt Securities  Marketable Securities   | 37.355<br>25.041   | 25.678.537<br>-  |  | · · · · · · · · · · · · · · · · · · ·   |
|   |  | 25.678.537<br>-<br>2.593.079                           | -<br>-<br>-                                    | 25.715.892  |
| Marketable Securities   | 25.041   | -  | -<br>-<br>-<br>313.437                         | 25.715.892<br>25.041  |
| Marketable Securities Other Marketable Securities   | 25.041<br>217.110  | 2.593.079  |  | 25.715.892<br>25.041<br>2.810.189   |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other  | 25.041<br>217.110<br><b>278.244.901</b>                                    | 2.593.079  |  | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b>   |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other Government Debt Securities   | 25.041<br>217.110<br><b>278.244.901</b><br>277.342.628                     | 2.593.079  | 313.437  | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b><br>277.342.628  |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other Government Debt Securities Marketable Securities   | 25.041<br>217.110<br><b>278.244.901</b><br>277.342.628<br>7.940            | 2.593.079<br>1.175.310                                 | 313.437  | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b><br>277.342.628<br>321.377   |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other Government Debt Securities Marketable Securities Other Marketable Securities   | 25.041<br>217.110<br><b>278.244.901</b><br>277.342.628<br>7.940<br>894.333 | 2.593.079<br>1.175.310<br>-<br>-<br>1.175.310          | <b>313.437</b> - 313.437                       | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b><br>277.342.628<br>321.377<br>2.069.643  |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other Government Debt Securities Marketable Securities Other Marketable Securities Derivative Financial Assets                                 | 25.041<br>217.110<br><b>278.244.901</b><br>277.342.628<br>7.940<br>894.333 | 2.593.079<br>1.175.310<br>-<br>-<br>1.175.310          | 313.437<br>-<br>313.437<br>-                   | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b><br>277.342.628<br>321.377<br>2.069.643<br><b>12.067.535</b>                     |
| Marketable Securities Other Marketable Securities Financial Assets at Fair Value Through Other Government Debt Securities Marketable Securities Other Marketable Securities Derivative Financial Assets Subsidiaries and Joint Ventures | 25.041<br>217.110<br><b>278.244.901</b><br>277.342.628<br>7.940<br>894.333 | 2.593.079<br>1.175.310<br>-<br>1.175.310<br>12.067.535 | 313.437<br>-<br>313.437<br>-<br>-<br>1.263.841 | 25.715.892<br>25.041<br>2.810.189<br><b>279.733.648</b><br>277.342.628<br>321.377<br>2.069.643<br><b>12.067.535</b><br><b>1.263.841</b> |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

The movement of financial assets in Level 3 is presented below:

|                                    | <b>Current Period</b> | <b>Prior Period</b> |  |
|------------------------------------|-----------------------|---------------------|--|
| Balances at Beginning at Period    | 1.577.278             | 1.167.864           |  |
| Purchases                          | 50.000                | -                   |  |
| Disposals Through Sale/Redemptions | (50)                  | (69.981)            |  |
| Valuation effect                   | 1.817.799             | 518.343             |  |
| Transfers                          | -                     | (38.948)            |  |
| Balances at the End at Period      | 3.445.027             | 1.577.278           |  |

#### XII. EXPLANATIONS ON THE ACTIVITIES CARRIED OUT ON BEHALF AND ON ACCOUNT OF OTHER PARTIES

#### 1. Transaction, Custody, Management and Consultancy Services of The Group on behalf of Third Parties:

The Group acts as an intermediary for purchases and sales of government securities on behalf of real persons and corporate, conducts repo transactions, and provides custody services. The Group does not provide consultancy and management services.

2. Transactions with Other Financial Institutions Under Fiduciary Transaction Agreements and Financial Services Rendered to Other Financial Institutions Under the Scope Of Fiduciary Transactions and the Effects of Such Services to the Financial Position of the Parent Bank or the Group

The Parent Bank has no fiduciary transactions.

#### **SECTION FIVE**

#### **EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS**

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS

#### 1. Information related to cash equivalents and the account of the Central Bank of the Republic of Türkiye (the "CBRT")

|   | Current Period |             | Prior Per  | iod         |
|---|----------------|-------------|------------|-------------|
|   | TL             | FC          | TL         | FC          |
| Cash in TL/Foreign Currency             | 4.845.325      | 15.300.585  | 2.688.076  | 8.674.065   |
| Central Bank of the Republic of Türkiye | 29.714.106     | 353.380.419 | 23.698.821 | 191.052.534 |
| Other                                   | 160            | 737.497     | 24         | 1.435.839   |
| Total                                   | 34.559.591     | 369.418.501 | 26.386.921 | 201.162.438 |

### Explanation on reserve requirements

Banks that are established in Türkiye or performing their operations by opening branches in Türkiye are subject to Communiqué on Required Reserves of Central Bank of the Republic of Türkiye's numbered 2013/15. Based on accounting standards and registration layout for banks the items specified within the Communiqué, except from liabilities to Central Bank, Treasury, Domestic banks, and head offices and branches in Türkiye of the banks established by international agreements, constitute required reserves liabilities.

Banks establish required reserves at the Central Bank of the Republic of Türkiye for their Turkish Lira and foreign currency liabilities specified in the aforementioned communiqué. Establishment of required reserves begins on Friday, two weeks after the liability calculation date, and lasts for 14 days. Required reserves can be kept in Turkish Lira, USD, EUR and standard gold in accordance with the "Communiqué on Required Reserves" at the Central Bank of the Republic of Türkiye. Required reserve ratios vary according to the maturity structure of the liabilities and are applied between 3% and 8% for Turkish Lira deposits and other liabilities, and between 5% and 26% for foreign currency deposits and other liabilities.

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Within the scope of "Communiqué on Supporting the Conversion of Turkish Lira Deposit and Participation Accounts" numbered 2021/14, the conversion rate from foreign currency deposit accounts in US dollars, Euros and British Pounds and participation fund accounts in foreign currency to time deposits and participation accounts in Turkish lira. As of 2 September 2022, it has been decided to apply an annual commission of 5%, up to the amount required to be kept for their liabilities, until the end of 2022, to banks that cannot reach the level of 20% for real person and legal accounts separately. As of the obligation date of 2 September 2022, besides the 5% commission rate applied to foreign currency deposits, a commission application based on the Turkish lira share of the deposit has been introduced. It has been decided to charge a commission of 3% over the required reserve amount (excluding foreign banks) for foreign currency deposit liabilities, excluding banks whose Turkish Lira share is above 50% separately for real and legal persons.

#### Information on the account of the Central Bank of the Republic of Türkiye

|                             | Current P  | <b>Current Period</b> |            | iod         |
|-----------------------------|------------|-----------------------|------------|-------------|
|                             | TL         | FC                    | TL         | FC          |
| Unrestricted Demand Deposit | 29.518.189 | 45.844.463            | 23.091.176 | 43.412.219  |
| Unrestricted Time Deposit   | -          | 102.841.750           | -          | 18.403.250  |
| Restricted Time Deposit     | -          | -                     | -          | 682         |
| Other <sup>(1)</sup>        | 195.917    | 204.694.206           | 607.645    | 129.236.383 |
| Total                       | 29.714.106 | 353.380.419           | 23.698.821 | 191.052.534 |

<sup>(1)</sup>Includes required reserves and CBRT restricted electronic money funds amounting to TL 656.479 is presented in this line. TL 8.430.798 of the current period's FC required reserve is the part of the TL required reserves that are held in FC (31 December 2021: Includes required reserves and CBRT restricted electronic money funds amounting to TL 16.046. Required reserve of branches abroad amounting to TL 399.329 is presented in this line. TL 4.103.676 of the current period's FC required reserve is the part of the TL required reserves that are held in FC).

### 2. Information on Financial Assets at Fair Value Through Profit and Loss Given or Blocked as Collateral or Subject to Repurchase Agreements

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | 2.234.228      | 1.894.329    |
| Assets Blocked/Given as Collateral      | 27.890.664     | 23.897.387   |
| Total                                   | 30.124.892     | 25.791.716   |

### 3. Positive Differences Statement Regarding Trading Derivative Financial Assets

|                      | <b>Current Period</b> |           | Prior Perio | k         |
|----------------------|-----------------------|-----------|-------------|-----------|
|                      | TL                    | FC        | TL          | FC        |
| Forward Transactions | 155.217               | 1.318     | 818.332     | 8.596     |
| Swap Transactions    | 3.103.594             | 5.508.263 | 9.632.350   | 1.535.695 |
| Futures Transactions | 276                   | -         | -           | -         |
| Options              | 8.535                 | 82.585    | -           | 72.562    |
| Other                | 111                   | 206       | -           | -         |
| Total                | 3.267.733             | 5.592.372 | 10.450.682  | 1.616.853 |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 4. Information on Bank Account and Foreign Banks

#### 4.1. Information on Bank Balances

|                                  | Current Period |            | Prior Peri | od         |
|----------------------------------|----------------|------------|------------|------------|
|                                  | TL             | FC         | TL         | FC         |
| Banks                            |                |            |            |            |
| Domestic                         | 6.260          | 5.419.112  | 4.302      | 414.080    |
| Foreign <sup>(*)</sup>           | 505.684        | 22.726.047 | 761.144    | 16.356.115 |
| Foreign Head Office and Branches | -              | -          | -          | -          |
| Total                            | 511.944        | 28.145.159 | 765.446    | 16.770.195 |

### 4.2. Information on Foreign Bank Accounts

|                           | Unrestricted          | Unrestricted Amount |                       | nount <sup>(2)</sup> |
|---------------------------|-----------------------|---------------------|-----------------------|----------------------|
|                           | <b>Current Period</b> | Prior Period        | <b>Current Period</b> | Prior Period         |
| European Union Countries  | 8.362.946             | 3.809.167           | 1.666.344             | 4.953.475            |
| USA, Canada               | 1.807.980             | 1.270.401           | 1.734.996             | 715.740              |
| OECD Countries(1)         | 504.065               | 1.581.935           | -                     | -                    |
| Off-shore Banking Regions | -                     | -                   | -                     | -                    |
| Other                     | 8.403.579             | 4.655.523           | 751.821               | 131.018              |
| Total                     | 19.078.570            | 11.317.026          | 4.153.161             | 5.800.233            |

<sup>(1)</sup>OECD countries other than EU countries, USA and Canada.

### 5. Explanation Regarding to the Comparison of Net Values of Financial Assets at Fair Value Through Other Comprehensive Income or Blocked as Collateral and Subject to Repurchase Agreements

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | 89.010.871     | 173.441.580  |
| Assets Blocked/Given as Collateral      | 107.579.099    | 53.977.913   |
| Total                                   | 196.589.970    | 227.419.493  |

### 6. Information on Financial Assets Fair Value Through Other Comprehensive Income

|                              | <b>Current Period</b> | <b>Prior Period</b> |
|------------------------------|-----------------------|---------------------|
| Debt Securities              | 432.936.720           | 293.409.533         |
| Quoted at Stock Exchange     | 432.117.241           | 292.769.022         |
| Not Quoted in Stock Exchange | 819.479               | 640.511             |
| Share Certificates           | 1.090.010             | 420.414             |
| Quoted at Stock Exchange     | 4.771                 | 2.740               |
| Not Quoted in Stock Exchange | 1.085.239             | 417.674             |
| Provision for Impairment (-) | 18.527.723            | 14.051.893          |
| Total                        | 415.499.007           | 279.778.054         |

<sup>&</sup>lt;sup>(2)</sup>It mainly consists of collaterals held in various banks for borrowings.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 7. Information Related to Loans

#### 7.1 Information on All Types of Loans and Advances Given to Shareholders and Employees of the Bank

|   | Current Period |          | Prior Period |          |
|---|----------------|----------|--------------|----------|
|   | Cash           | Non-Cash | Cash         | Non-Cash |
| Direct Loans Granted to Shareholders          | -              | -        | -            | -        |
| Granted loans to Legal Entity Partners        | -              | -        | -            | -        |
| Granted loans to Individual Partners          | -              | -        | -            | -        |
| Indirect Loans Granted to Shareholders        | -              | -        | -            | -        |
| Loans Granted to Employees <sup>(1) (2)</sup> | 1.668.895      | -        | 764.199      | -        |
| Total   | 1.668.895      | -        | 764.199      | -        |

<sup>&</sup>lt;sup>(1)</sup>Interest rediscount and interest accrual amounting TL 14.221, are not included (31 December 2021: Interest rediscount and interest accrual amounting TL 6.342 are no included).

### 7.2. Information about Standard Loans and Loans Under Close Monitoring (First and Second Group Loans) and Loans Under Restructuring

| <b>Current Period</b>              |                | Loans Under Close Monitoring (2) |                  |             |  |
|------------------------------------|----------------|----------------------------------|------------------|-------------|--|
|                                    |                |                                  | Loans under res  | tructuring  |  |
|                                    |                | Not Under                        | Loans with       |             |  |
|                                    |                | the Scope of                     | revised contract |             |  |
| Cash Loans <sup>(3)</sup>          | Standard Loans | Restructuring                    | terms            | Refinancing |  |
| Non-Specialized Loans              | 1.058.276.703  | 14.497.253                       | 3.595.922        | 67.195.406  |  |
| Commercial Loans                   | 669.756.433    | 10.124.681                       | 3.428.576        | 67.116.914  |  |
| Export Loans                       | 91.729.920     | 587.003                          | 20.667           | -           |  |
| Import Loans                       | 68.120         | -                                | -                | -           |  |
| Loans Given to Financial Sector    | 14.311.732     | -                                | -                | -           |  |
| Consumer Loans                     | 189.091.869    | 2.514.517                        | 146.185          | 75.924      |  |
| Credit Cards                       | 71.964.959     | 1.085.446                        | -                | 848         |  |
| Other                              | 21.353.670     | 185.606                          | 494              | 1.720       |  |
| Specialized Lending <sup>(1)</sup> | 228.426.244    | 2.147.318                        | 36.231           | 873.521     |  |
| Other Receivables                  | -              | -                                | -                | -           |  |
| Interest Income Accruals           | 28.342.023     | 417.365                          | 74.654           | 2.617.104   |  |
| Total                              | 1.315.044.970  | 17.061.936                       | 3.706.807        | 70.686.031  |  |

<sup>(1)</sup> Agricultural loans to support farmers are shown in specialized loans.

<sup>(2)</sup> Since the balance of overdraft accounts related to employees amounting TL 46.746, is showed under Table 7.3. as overdraft accounts (real person), it is not included to the table above (31 December 2021: Since the balance of overdraft accounts related to employees amounting TL 33.441, is showed under Table 7.3. as overdraft accounts (real person), it is not included to the table above).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Prior Period                       |                | Loans         | ng               |             |
|------------------------------------|----------------|---------------|------------------|-------------|
|                                    |                |               | Loans under res  | tructuring  |
|                                    |                | Not Under     | Loans with       |             |
|                                    |                | the Scope of  | revised contract |             |
| Cash Loans                         | Standard Loans | Restructuring | terms            | Refinancing |
| Non-Specialized Loans              | 641.613.947    | 24.918.925    | 1.355.461        | 47.648.327  |
| Commercial Loans                   | 422.801.254    | 15.437.647    | 1.135.800        | 47.492.680  |
| Export Loans                       | 15.001.635     | 214.053       | -                | -           |
| Import Loans                       | 1.135.986      | 41.924        | -                | -           |
| Loans Given to Financial Sector    | 6.334.659      | -             | -                | -           |
| Consumer Loans                     | 146.945.300    | 5.359.270     | 218.295          | 150.676     |
| Credit Cards                       | 31.481.786     | 2.372.525     | -                | 1.174       |
| Other                              | 17.913.327     | 1.493.506     | 1.366            | 3.797       |
| Specialized Lending <sup>(1)</sup> | 104.062.560    | 3.789.550     | 38.766           | 1.269.130   |
| Other Receivables                  | -              | -             | -                | -           |
| Interest Income Accruals           | 14.280.794     | 888.668       | 50.298           | 4.729.304   |
| Total                              | 759.957.301    | 29.597.143    | 1.444.525        | 53.646.761  |

 $<sup>\</sup>ensuremath{^{\text{(1)}}}\mbox{Agricultural loans to support farmers are shown in specialized loans.}$ 

|   | Current P      | Current Period   |                | Period                   |
|---|----------------|------------------|----------------|--------------------------|
|   | L              | oans Under Close |                | <b>Loans Under Close</b> |
| Expected Credit Loss of Stage 1 and Stage 2 | Standard Loans | Monitoring       | Standard Loans | Monitoring               |
| 12 Months Expected Credit Losses            | 9.006.539      | -                | 2.660.108      | -                        |
| Significant Increase in Credit Risk         | -              | 29.473.635       | -              | 14.991.813               |

### 7.3 Distribution of Cash Loans by Maturity Structure

|                | Loans under Clo   | se Monitoring  |
|----------------|-------------------|--|
|                | Loans Not Subject | Restructured or  |
| Standard Loans | to Restructuring  | Rescheduled  |
| 469.159.282    | 6.179.547         | 7.813.141  |
| 817.543.665    | 10.465.024        | 63.887.939   |
|                | 469.159.282       | Standard Loans 469.159.282  Loans Not Subject to Restructuring 6.179.547 |

<sup>(\*)</sup>Accruals are not included in the table.

|                            |                | Loans under Clo   | se Monitoring   |
|----------------------------|----------------|-------------------|-----------------|
|                            |                | Loans Not Subject | Restructured or |
| Prior Period               | Standard Loans | to Restructuring  | Rescheduled     |
| Short-term Loans           | 185.203.936    | 9.235.604         | 4.434.891       |
| Medium and Long-term Loans | 560.472.571    | 19.472.871        | 45.876.793      |

<sup>(\*)</sup>Accruals are not included in the table.

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#### 7.4. Information on Consumer Loans, Individual Credit Cards and Personnel Loans and Personnel Credit Card

| Consumer Loans-TL  Mortgage Loans Automotive Loans Consumer Loans Other  Consumer Loans-Indexed to FC  Mortgage Loans Automotive Loans Consumer Loans-FC  Mortgage Loans Automotive Loans Other  Consumer Loans-FC  Mortgage Loans Automotive Loans Consumer Loans Consumer Loans Consumer Loans Consumer Loans Consumer Loans Other  Retail Credit Cards-TL  With Installment  Without Installment  Retail Credit Cards-FC  With Installment | 3.321.377<br>23.181<br>104.109<br>3.194.087<br>-<br>840<br>297 | 181.729.842<br>120.246.712<br>8.459.456<br>53.023.674 | 185.051.219<br>120.269.893<br>8.563.565<br>56.217.761 |
|---|--|---|---|
| Automotive Loans Consumer Loans Other Consumer Loans-Indexed to FC Mortgage Loans Automotive Loans Consumer Loans Other Consumer Loans-FC Mortgage Loans Automotive Loans Consumer Loans-FC Mortgage Loans Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC   | 104.109<br>3.194.087<br>-<br>840                               | 8.459.456   | 8.563.565   |
| Consumer Loans Other  Consumer Loans-Indexed to FC  Mortgage Loans Automotive Loans Consumer Loans Other  Consumer Loans-FC  Mortgage Loans Automotive Loans Consumer Loans Other  Retail Credit Cards-TL With Installment Retail Credit Cards-FC   | 3.194.087  |   |   |
| Other  Consumer Loans-Indexed to FC  Mortgage Loans  Automotive Loans  Consumer Loans  Other  Consumer Loans-FC  Mortgage Loans  Automotive Loans  Consumer Loans  Other  Retail Credit Cards-TL  With Installment  Without Installment  Retail Credit Cards-FC   | 840  | 53.023.674  | 56.217.761  |
| Consumer Loans-Indexed to FC  Mortgage Loans Automotive Loans Consumer Loans Other  Consumer Loans-FC Mortgage Loans Automotive Loans Consumer Loans Other  Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  |  | -   |   |
| Mortgage Loans Automotive Loans Consumer Loans Other Consumer Loans-FC Mortgage Loans Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  |  |   | -   |
| Automotive Loans Consumer Loans Other Consumer Loans-FC Mortgage Loans Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC   | 297  | 438.458   | 439.298   |
| Consumer Loans Other  Consumer Loans-FC  Mortgage Loans Automotive Loans Consumer Loans Other  Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC   |  | 96.636  | 96.933  |
| Other  Consumer Loans-FC  Mortgage Loans  Automotive Loans  Consumer Loans  Other  Retail Credit Cards-TL  With Installment  Without Installment  Retail Credit Cards-FC  | -  | 2.837   | 2.837   |
| Consumer Loans-FC  Mortgage Loans Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  | 543  | 130.397   | 130.940   |
| Mortgage Loans Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC   | -  | 208.588   | 208.588   |
| Automotive Loans Consumer Loans Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  | 93.370   | 2.610.127   | 2.703.497   |
| Consumer Loans Other  Retail Credit Cards-TL  With Installment  Without Installment  Retail Credit Cards-FC   | 494  | 564.215   | 564.709   |
| Other Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  | 7  | 16.213  | 16.220  |
| Retail Credit Cards-TL With Installment Without Installment Retail Credit Cards-FC  | 12.166   | 759.632   | 771.798   |
| With Installment Without Installment Retail Credit Cards-FC   | 80.703   | 1.270.067   | 1.350.770   |
| Without Installment<br>Retail Credit Cards-FC   | 31.332.833   | 442.405   | 31.775.238  |
| Retail Credit Cards-FC  | 11.933.543   | 390.440   | 12.323.983  |
|   | 19.399.290   | 51.965  | 19.451.255  |
| With Installment  | 70.719   | 33  | 70.752  |
|   | 66.423   | -   | 66.423  |
| Without Installment   | 4.296  | 33  | 4.329   |
| Personnel Loans-TL  | 58.127   | 944.163   | 1.002.290   |
| Mortgage Loans  | -  | 14.795  | 14.795  |
| Automotive Loans  | -  | 3.128   | 3.128   |
| Consumer Loans  | 58.127   | 926.240   | 984.367   |
| Other   | -  | -   | -   |
| Personnel Loans-Indexed to FC   | -  | 16.302  | 16.302  |
| Mortgage Loans  | -  | 4.889   | 4.889   |
| Automotive Loans  | -  | -   | -   |
| Consumer Loans  | -  | 1.819   | 1.819   |
| Other   | -  | 9.594   | 9.594   |
| Personnel Loans-FC  | 1.007  | 72.636  | 73.643  |
| Mortgage Loans  | -  | 31.302  | 31.302  |
| Automotive Loans  | -  | -   | _   |
| Consumer Loans  | 20   | 17.028  | 17.048  |
| Other   | 987  | 24.306  | 25.293  |
| Personnel Credit Cards-TL   | 564.311  | 9.760   | 574.071   |
| With Installment  | 229.106  | 9.753   | 238.859   |
| Without Installment   | 335.205  | 7   | 335.212   |
| Personnel Credit Cards-FC   | 2.589  | -   | 2.589   |
| With Installment  | -  | -   | -   |
| Without Installment   | 2.589  | -   | 2.589   |
| Overdraft Accounts-TL (Real Person)   | 2.542.246  | -   | 2.542.246   |
| Overdraft Accounts-FC (Real Person)   |  |   |   |
| Total <sup>(1)</sup>  | -  | -   | -   |

 $<sup>^{\</sup>mbox{\tiny (1)}}\mbox{TL}$  2.004.758 of interest income rediscount and accrual is not included.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

| Prior Period                        | Short-Term | Medium and Long-Term | Total       |
|-------------------------------------|------------|----------------------|-------------|
| Consumer Loans-TL                   | 1.173.135  | 146.481.934          | 147.655.069 |
| Mortgage Loans                      | 14.062     | 90.688.507           | 90.702.569  |
| Automotive Loans                    | 9.358      | 809.089              | 818.447     |
| Consumer Loans                      | 1.149.715  | 54.984.338           | 56.134.053  |
| Other                               | -          | -                    | -           |
| Consumer Loans-Indexed to FC        | 977        | 422.317              | 423.294     |
| Mortgage Loans                      | -          | 69.982               | 69.982      |
| Automotive Loans                    | -          | 3.167                | 3.167       |
| Consumer Loans                      | -          | 21.511               | 21.511      |
| Other                               | 977        | 327.657              | 328.634     |
| Consumer Loans-FC                   | 13.036     | 1.668.736            | 1.681.772   |
| Mortgage Loans                      | 270        | 368.305              | 368.575     |
| Automotive Loans                    | 40         | 16.974               | 17.014      |
| Consumer Loans                      | 8.224      | 224.825              | 233.049     |
| Other                               | 4.502      | 1.058.632            | 1.063.134   |
| Retail Credit Cards-TL              | 17.057.839 | 219.892              | 17.277.731  |
| With Installment                    | 4.848.028  | 196.462              | 5.044.490   |
| Without Installment                 | 12.209.811 | 23.430               | 12.233.241  |
| Retail Credit Cards-FC              | 87.809     | 1.479                | 89.288      |
| With Installment                    | 86.371     | -                    | 86.371      |
| Without Installment                 | 1.438      | 1.479                | 2.917       |
| Personnel Loans-TL                  | 20.983     | 435.875              | 456.858     |
| Mortgage Loans                      | -          | 2.772                | 2.772       |
| Automotive Loans                    | -          | 128                  | 128         |
| Consumer Loans                      | 20.983     | 432.975              | 453.958     |
| Other                               | -          | -                    | -           |
| Personnel Loans-Indexed to FC       | -          | 14.275               | 14.275      |
| Mortgage Loans                      | -          | -                    | -           |
| Automotive Loans                    | -          | -                    | -           |
| Consumer Loans                      | -          | -                    | -           |
| Other                               | -          | 14.275               | 14.275      |
| Personnel Loans-FC                  | 2.658      | 52.375               | 55.033      |
| Mortgage Loans                      | -          | 8.261                | 8.261       |
| Automotive Loans                    | -          | 400                  | 400         |
| Consumer Loans                      | 2.492      | 1.955                | 4.447       |
| Other                               | 166        | 41.759               | 41.925      |
| Personnel Credit Cards-TL           | 228.633    | 7.223                | 235.856     |
| With Installment                    | 61.491     | 6.538                | 68.029      |
| Without Installment                 | 167.142    | 685                  | 167.827     |
| Personnel Credit Cards-FC           | 2.177      | -                    | 2.177       |
| With Installment                    | 2.137      | -                    | 2.137       |
| Without Installment                 | 40         | -                    | 40          |
| Overdraft Accounts-TL (Real Person) | 2.387.151  | -                    | 2.387.151   |
| Overdraft Accounts-FC (Real Person) | 89         | -                    | 89          |
| Total (1)                           | 20.974.487 | 149.304.106          | 170.278.593 |

<sup>&</sup>lt;sup>(1</sup> TL 1.309.768 of interest income accrual is not included.

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### 7.5. Information on Commercial Installment Loans and Corporate Credit Cards

| Current Period                                   | Short-Term | Medium and Long-Term | Total       |
|--|------------|----------------------|-------------|
| Installment Based Commercial Loans-TL            | 5.357.002  | 70.162.576           | 75.519.578  |
| Mortgage Loans                                   | 22.962     | 2.316.534            | 2.339.496   |
| Automotive Loans                                 | 1.403.747  | 4.201.640            | 5.605.387   |
| Consumer Loans                                   | 3.930.293  | 63.644.402           | 67.574.695  |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-Indexed to FC | 1.021      | 1.007.982            | 1.009.003   |
| Mortgage Loans                                   | -          | -                    | -           |
| Automotive Loans                                 | -          | -                    | -           |
| Consumer Loans                                   | -          | -                    | -           |
| Other  | 1.021      | 1.007.982            | 1.009.003   |
| Installment Based Commercial Loans-FC            | 3.915.996  | 94.072.097           | 97.988.093  |
| Mortgage Loans                                   | 61.613     | 998.632              | 1.060.245   |
| Automotive Loans                                 | 1.178      | 94.260               | 95.438      |
| Consumer Loans                                   | 3.353.340  | 91.086.307           | 94.439.647  |
| Other  | 499.865    | 1.892.898            | 2.392.763   |
| Corporate Credit Cards-TL                        | 38.094.333 | 2.434.194            | 40.528.527  |
| With Installment                                 | 18.027.575 | 2.431.070            | 20.458.645  |
| Without Installment                              | 20.066.758 | 3.124                | 20.069.882  |
| Corporate Credit Cards-FC                        | 100.076    | -                    | 100.076     |
| With Installment                                 | 97.093     | -                    | 97.093      |
| Without Installment                              | 2.983      | -                    | 2.983       |
| Overdraft Account-TL (Legal Entity)              | 3.939.794  | -                    | 3.939.794   |
| Overdraft Account-FC (Legal Entity)              | -          | -                    | -           |
| Total <sup>(1)</sup>                             | 51.408.222 | 167.676.849          | 219.085.071 |

<sup>(1)</sup> Accruals and rediscount amounts related to loans are not included in the table above.

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| Prior Period                                     | Short-Term | Medium and Long-Term | Total       |
|--|------------|----------------------|-------------|
| Installment Based Commercial Loans-TL            | 3.763.212  | 90.134.805           | 93.898.017  |
| Mortgage Loans                                   | 7.154      | 1.696.440            | 1.703.594   |
| Automotive Loans                                 | 251.321    | 3.415.447            | 3.666.768   |
| Consumer Loans                                   | 3.504.737  | 85.022.918           | 88.527.655  |
| Other  | -          | -                    | -           |
| Installment Based Commercial Loans-Indexed to FC | 1.050.065  | 657.659              | 1.707.724   |
| Mortgage Loans                                   | -          | -                    | -           |
| Automotive Loans                                 | -          | 20                   | 20          |
| Consumer Loans                                   | 25.436     | 598.659              | 624.095     |
| Other  | 1.024.629  | 58.980               | 1.083.609   |
| Installment Based Commercial Loans-FC            | 2.182.877  | 73.871.304           | 76.054.181  |
| Mortgage Loans                                   | 178.060    | 475.530              | 653.590     |
| Automotive Loans                                 | 91         | 54.056               | 54.147      |
| Consumer Loans                                   | 1.661.146  | 72.292.426           | 73.953.572  |
| Other  | 343.580    | 1.049.292            | 1.392.872   |
| Corporate Credit Cards-TL                        | 15.944.209 | 247.639              | 16.191.848  |
| With Installment                                 | 7.042.609  | 247.539              | 7.290.148   |
| Without Installment                              | 8.901.600  | 100                  | 8.901.700   |
| Corporate Credit Cards-FC                        | 58.585     | -                    | 58.585      |
| With Installment                                 | 56.752     | -                    | 56.752      |
| Without Installment                              | 1.833      | -                    | 1.833       |
| Overdraft Account-TL (Legal Entity)              | 1.463.188  | -                    | 1.463.188   |
| Overdraft Account-FC (Legal Entity)              | -          | -                    | -           |
| Total <sup>(1)</sup>                             | 24.462.136 | 164.911.407          | 189.373.543 |

<sup>&</sup>lt;sup>(1)</sup>Accruals and rediscount amounts related to loans are not included in the table above.

#### 7.6. Loans According to Types of Borrowers

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Public                            | 68.261.538     | 13.011.446   |
| Private                           | 1.306.787.060  | 811.685.220  |
| Interest Income Accruals of Loans | 31.451.146     | 19.949.064   |
| Total                             | 1.406.499.744  | 844.645.730  |

### 7.7. Distribution of Domestic and Foreign Loans

|                                   | Current Period | Prior Period |
|-----------------------------------|----------------|--------------|
| Domestic Loans                    | 1.341.843.765  | 802.846.934  |
| Foreign Loans                     | 33.204.833     | 21.849.732   |
| Interest Income Accruals of Loans | 31.451.146     | 19.949.064   |
| Total                             | 1.406.499.744  | 844.645.730  |

#### 7.8. Loans Granted to Investments in Associates and Subsidiaries

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Direct loans granted to subsidiaries and associates   | 1.595.222             | 1.522.167    |
| Indirect loans granted to subsidiaries and associates | -                     | -            |
| Total   | 1.595.222             | 1.522.167    |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 7.9. Credit-Impaired Losses (Stage III)

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Loans and other receivables with limited collectability  | 2.392.994      | 1.651.518    |
| Loans and other receivables with doubtful collectability | 758.411        | 1.127.454    |
| Uncollectible loans and other receivables                | 12.723.130     | 12.493.924   |
| Total  | 15.874.535     | 15.272.896   |

#### 7.10. Information on Non-Performing Loans (Net)

#### 7.10.1. Information on Non-Performing Loans Restructured or Rescheduled and Other Receivables

|                                     | Group III                         | Group IV                           | Group V             |
|-------------------------------------|-----------------------------------|------------------------------------|---------------------|
|                                     | Loans with limited collectibility | Loans with doubtful collectibility | Uncollectible loans |
| Current Period                      |                                   |                                    |                     |
| Gross amounts before the provisions | 202.952                           | 168.225                            | 1.437.609           |
| Rescheduled Loans                   | 202.952                           | 168.225                            | 1.437.609           |
| Prior Period                        |                                   |                                    |                     |
| Gross amounts before the provisions | 609.360                           | 289.568                            | 1.650.130           |
| Rescheduled Loans                   | 609.360                           | 289.568                            | 1.650.130           |

#### 7.10.2. Information on The Movement of Total Non-Performing Loans

|  | Group III                         | Group IV                           | Group V                |
|--|-----------------------------------|------------------------------------|------------------------|
| -  | Loans with limited collectibility | Loans with doubtful collectibility | Uncollectible<br>loans |
| Prior Period Ending Balance                                | 3.628.643                         | 2.206.727                          | 14.370.830             |
| Additions (+)  | 5.276.345                         | 295.826                            | 1.355.435              |
| Transfers from Other Categories of Loans under             |                                   |                                    |                        |
| Follow-Up (+)  | -                                 | 3.736.670                          | 4.000.441              |
| Transfers to Other Categories of Loans under Follow-Up (-) | 3.736.670                         | 4.000.441                          | -                      |
| Collections (-) <sup>(1)</sup>                             | 1.514.965                         | 848.654                            | 4.637.014              |
| Write-offs (-) <sup>(2)</sup>                              | -                                 | -                                  | 866.204                |
| Sold (-) <sup>(3)</sup>                                    | -                                 | -                                  | 19.016                 |
| Corporate and Commercial Loans                             | -                                 | -                                  | 19.016                 |
| Consumer Loans   | -                                 | -                                  | -                      |
| Credit Cards   | -                                 | -                                  | -                      |
| Other  | -                                 | -                                  | -                      |
| Balance at the End of the Period                           | 3.653.353                         | 1.390.128                          | 14.204.472             |
| Provision (-)  | 2.392.994                         | 758.411                            | 12.723.130             |
| Net Balance at Balance Sheet                               | 1.260.359                         | 631.717                            | 1.481.342              |

 $<sup>^{\</sup>scriptsize{(1)}} Includes transfers to first and second group loans amounting to TL 1.082.290.$ 

<sup>(2)</sup> As of 31 December 2022, there is a written-off loan amounting to TL 866.204 (31 December 2021: None). When the calculation is made by taking into account the loans written off, the effect of the Group on the NPL and NPL ratio is 6 basis points.

 $<sup>^{(3)}</sup>$ It is the amount that has been transferred from the financial statements of Ziraat Katılım Bankası A.Ş.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 7.10.3. Information on Non-Performing Loans Granted as Foreign Currency Loans

| Group III                         | Group IV   | Group V   |
|-----------------------------------|--|---|
| Loans with limited collectibility | Loans with doubtful collectibility               | Uncollectible<br>loans  |
|                                   |  |   |
| 2.680.553                         | 330.011  | 3.784.489   |
| 1.731.079                         | 218.945  | 3.721.795   |
| 949.474                           | 111.066  | 62.694  |
|                                   |  |   |
| 2.601.244                         | 158.900  | 4.170.509   |
| 1.286.803                         | 135.063  | 3.773.742   |
| 1.314.441                         | 23.837   | 396.767   |
|                                   | 2.680.553 1.731.079 949.474  2.601.244 1.286.803 | Loans with limited collectibility  2.680.553 330.011 1.731.079 218.945 949.474 111.066  2.601.244 158.900 1.286.803 135.063 |

### 7.10.4. Information on Gross and Net Loans Non-Performing Loans According to Borrowers

|  | Group III          | Group IV            | Group V       |
|--|--------------------|---------------------|---------------|
|  | Loans with limited | Loans with doubtful | Uncollectible |
|  | collectability     | collectability      | loans         |
| Current Period (Net)                             | 1.260.359          | 631.717             | 1.481.342     |
| Loans to Real Persons and Legal Entities (Gross) | 3.653.353          | 1.390.128           | 14.044.172    |
| Provisions (-)                                   | 2.392.994          | 758.411             | 12.562.830    |
| Loans to Real Persons and Legal Entities (Net)   | 1.260.359          | 631.717             | 1.481.342     |
| Banks (Gross)                                    | -                  | -                   | -             |
| Provisions (-)                                   | -                  | -                   | -             |
| Banks (Net)                                      | -                  | -                   | -             |
| Other Loans and Receivables (Gross)              | -                  | -                   | 160.300       |
| Provisions (-)                                   | -                  | -                   | 160.300       |
| Other Loans and Receivables (Net)                | -                  | -                   | -             |
| Prior Period (Net)                               | 1.977.125          | 1.079.273           | 1.876.906     |
| Loans to Real Persons and Legal Entities (Gross) | 3.628.643          | 2.206.727           | 14.214.115    |
| Provisions (-)                                   | 1.651.518          | 1.127.454           | 12.337.209    |
| Loans to Real Persons and Legal Entities (Net)   | 1.977.125          | 1.079.273           | 1.876.906     |
| Banks (Gross)                                    | -                  | -                   | -             |
| Provisions (-)                                   | -                  | -                   | -             |
| Banks (Net)                                      | -                  | -                   | -             |
| Other Loans and Receivables (Gross)              | -                  | -                   | 156.715       |
| Provisions (-)                                   | -                  | -                   | 156.715       |
| Other Loans and Receivables (Net)                | -                  | -                   | -             |

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### 7.10.5. Information on Interest Accruals, Rediscount and Valuation Effect and Their Provisions Calculated for Non-Performing Loans Banks which Provide Expected Credit Loss According to TFRS 9

|   | Group III              | Group IV                | Group V       |
|---|------------------------|-------------------------|---------------|
|   | Loans with             | Loans with              | Uncollectible |
|   | limited collectibility | doubtful collectibility | loans         |
| Current Period (Net)                        | 35.364                 | 25.458                  | 78.302        |
| Interest Accruals and Valuation Differences | 116.325                | 68.001                  | 879.607       |
| Provisions (-)                              | 80.961                 | 42.543                  | 801.305       |
| Prior Period (Net)                          | 99.409                 | 53.083                  | 105.201       |
| Interest Accruals and Valuation Differences | 179.747                | 215.297                 | 824.897       |
| Provisions (-)                              | 80.338                 | 162.214                 | 719.696       |

#### 7.11. Information on Expected Credit Loss

| Current Period                      | Stage 1   | Stage 2    | Stage 3     | Total       |
|-------------------------------------|-----------|------------|-------------|-------------|
| Balances at Beginning of the Period | 2.660.108 | 14.991.813 | 15.272.896  | 32.924.817  |
| Additions during the Period         | 6.369.274 | 14.559.715 | 3.690.531   | 24.619.520  |
| Disposals (-) <sup>(*)</sup>        | (133.321) | (731.398)  | (1.439.689) | (2.304.408) |
| Sales (-)                           | -         | -          | -           | -           |
| Write-offs (-)                      | -         | -          | (885.220)   | (885.220)   |
| Transfer to Stage 1                 | 388.725   | (164.756)  | (223.969)   | -           |
| Transfer to Stage 2                 | (240.936) | 873.613    | (632.677)   | -           |
| Transfer to Stage 3                 | (37.311)  | (55.352)   | 92.663      | -           |
| Balances at End of Period           | 9.006.539 | 29.473.635 | 15.874.535  | 54.354.709  |
| Prior Period                        | Stage 1   | Stage 2    | Stage 3     | Total       |

| Prior Period                        | Stage 1   | Stage 2    | Stage 3    | Total       |
|-------------------------------------|-----------|------------|------------|-------------|
| Balances at Beginning of the Period | 2.888.030 | 6.223.597  | 11.911.061 | 21.022.688  |
| Additions during the Period         | 693.496   | 8.866.608  | 4.290.429  | 13.850.533  |
| Disposals (-) <sup>(*)</sup>        | (782.231) | (322.611)  | (843.562)  | (1.948.404) |
| Sales (-)                           | -         | -          | -          | -           |
| Write-offs (-)                      | -         | -          | -          | -           |
| Transfer to Stage 1                 | 283.075   | (56.898)   | (226.177)  | -           |
| Transfer to Stage 2                 | (345.288) | 534.630    | (189.342)  | -           |
| Transfer to Stage 3                 | (76.974)  | (253.513)  | 330.487    | -           |
| Balances at End of Period           | 2.660.108 | 14.991.813 | 15.272.896 | 32.924.817  |

<sup>(1)</sup> It includes the provision cancellation of the loan amounting to USD 1.155 million collected while monitoring in the second phase. The amount related to the part of the said provision allocated in previous years has been accounted under the "Other Operating Income" item, and the amount related to the part allocated in the current year has been accounted under the "Provisions for Expected Loss" item.

#### 7.12. Information on Liquidating Policy of Uncollectible Loans and Other Receivables

Execution proceedings are carried out for the collection of receivables from loan services of the Parent Bank's. During this process, tangible guarantees constituting guarantees of receivables of the Parent Bank and assets of the debtor (s) are realized while receivables of the Parent Bank are also tried to be collected and liquidated by means of administrative procedures. Transactions are performed within the context of legislation agreement, which ensures the collection of receivables through administrative channels. When the debtor offers exceed authorizations transferred to the Branch/Regional Management or includes matters outside the scope of current legislation agreements and the Branch/Regional Management submit favorable opinion to the Head Office regarding this issue, receivables should be restructured on a company/debtor basis in accordance with the decisions made by the related authorities.

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#### 7.13. Explanations on Write-Off Policy

The Group writes off the receivables from its records with the actualized circumstances of deaths of the debtor and/or the related people, refusals of the heritage by the heritors within the legal time limits, becoming legally and effectively impossible of the collection of the receivable, and the given financial accountability decision on the related personnel of the considered receivable.

#### 8. Information on Financial Assets Measured at Amortized Cost

#### 8.1. Information on Financial Assets Subject to Repurchase Agreements and those Given as

#### Collateral/Blocked

### Financial Assets Measured at Amortized Cost subject to repo transactions

|                                      | Current Period |           | Prior Peri | od        |
|--------------------------------------|----------------|-----------|------------|-----------|
|                                      | TL             | FC        | TL         | FC        |
| Government Bonds                     | 16.898.737     | 5.705.067 | 1.390.806  | 3.209.928 |
| Treasury Bills                       | -              | -         | -          | -         |
| Other Government Debts               | -              | -         | -          | -         |
| Bank Bonds and Bank Guaranteed Bonds | -              | -         | -          | -         |
| Asset Backed Securities              | -              | -         | -          | -         |
| Other                                | -              | -         | -          | -         |
| Total                                | 16.898.737     | 5.705.067 | 1.390.806  | 3.209.928 |

#### Financial Assets Measured at Amortized Cost given as collateral or blocked

|   | Current Pe | riod       | Prior Period |            |  |
|---|------------|------------|--------------|------------|--|
|   | TL         | FC         | TL           | FC         |  |
| Bills                                   | 1.107.792  | -          | -            | -          |  |
| Bonds and Similar Investment Securities | 57.126.063 | 36.259.758 | 607.105      | 25.626.356 |  |
| Other                                   | -          | -          | -            | 332.803    |  |
| Total                                   | 58.233.855 | 36.259.758 | 607.105      | 25.959.159 |  |

#### 8.2. Information on Government Debt Securities at Amortized Cost

|                                     | Current Period | Prior Period |
|-------------------------------------|----------------|--------------|
| Government Debt                     | 158.551.073    | 45.620.065   |
| Treasury Bills                      | 1.107.792      | 87.599       |
| Other Public Sector Debt Securities | 1.585.288      | 290.413      |
| Total                               | 161.244.153    | 45.998.077   |

### 8.3 Information on Investments Valued at Amortized Cost

|                            | <b>Current Period</b> | <b>Prior Period</b> |
|----------------------------|-----------------------|---------------------|
| Debt Securities            | 165.424.164           | 46.339.321          |
| Quoted at Stock Exchange   | 155.404.418           | 44.293.342          |
| Unquoted at Stock Exchange | 10.019.746            | 2.045.979           |
| Impairment (-)             | 1.079                 | 296                 |
| Total                      | 165.423.085           | 46.339.025          |

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#### 8.4. The Movement of Financial Assets at Amortized Costs

|   | Current Period | <b>Prior Period</b> |
|---|----------------|---------------------|
| Balance at the Beginning of the Period          | 46.339.025     | 30.620.481          |
| Foreign Currency Differences on Monetary Assets | 11.437.431     | 11.313.351          |
| Purchases During the Year <sup>(1)</sup>        | 109.423.608    | 7.195.320           |
| Disposals through Sales and Redemptions         | (1.775.900)    | (2.789.831)         |
| Impairment Provision (-)                        | 1.079          | 296                 |
| Balance at the End of the Period                | 165.423.085    | 46.339.025          |

<sup>(1)</sup> Accruals are shown in "Purchases During the Year".

#### 9. Information on Associates Accounts (Net)

#### 9.1. Information on the Parent Bank's Unconsolidated Associates

|   | Title            | Address<br>(City/Cou  | Address Percent |                       | he Bank's Share<br>age, if Different,<br>Percentage (%) |                       | he Bank'Risk Group Share<br>Percentage (%) |       |
|---|------------------|-----------------------|-----------------|-----------------------|---|-----------------------|--|-------|
| 1 | Bileşim Finansal | Teknolojiler ve Ö     | deme            |                       |   |                       |  |       |
|   | Sistemleri A.Ş.  |                       | İstanbul/1      | İstanbul/Türkiye      |   | 33,34                 | 33   |       |
|   |                  |                       | Total           |                       | Income from   |                       |  |       |
|   |                  | Shareholders'         | Non-Current     | Interest              | Marketable  | <b>Current Period</b> | <b>Prior Period</b>                        | Fair  |
|   | Total Assets(1)  | Equity <sup>(1)</sup> | Assets(1)(2)    | Income <sup>(1)</sup> | Securities <sup>(1)</sup>                               | Profit/Loss(1)        | Profit/Loss(1)                             | Value |
| 1 | 427.052          | 333.016               | 107.306         | 37.667                | -   | (18.467)              | (3.291)                                    | -     |

<sup>&</sup>lt;sup>(1)</sup>Current period financial information has been provided from unaudited financial statements as of 31 December 2022. Prior period profit/loss information has been provided from independently audited financial statements as of 31 December 2021.

#### 9.2. Information on Consolidated Associates

|   | Title                  |               |                                  | Address<br>(City/Country) |   | The Parent Bank's Share<br>Percentage-if different<br>Voting Percentage (%) |                                 | The Parent Bank's<br>Group Share Percentage (%) |  |
|---|------------------------|---------------|----------------------------------|---------------------------|---|---|---------------------------------|---|--|
| 1 | Arap Türk Bankası A.Ş. |               | İstanbı                          | İstanbul/Türkiye          |   | 15,43   |                                 | 15,43   |  |
|   | Total Assets (1)       | Shareholders' | Total Non-<br>Current Assets (1) | Interest Income (1)       | Income from<br>Marketable<br>Securities (1) | Current Period<br>Profit/Loss (1)   | Prior Period<br>Profit/Loss (1) | Fair Value                                      |  |
| 1 | 11.442.014             | 1.832.553     | 555.819                          | 418.239                   | 223.101                                     | 213.492   | 160.336                         | -   |  |

 $<sup>\</sup>ensuremath{^{(2)}}\mbox{Total}$  noncurrent assets include tangible and intangible assets.

<sup>(3)</sup> The share transfer agreement for the sale of the Bank's shares in Platform Ortak Kartlı Sistemler A.Ş., which was previously a subsidiary, to Türkiye Halk Bankası A.Ş. was signed on 21.06.2022 and all of the participation shares were transferred to Türkiye Halk Bankası A.Ş.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 9.3. Information on Financial Associates

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Balance at the Beginning of the Period        | 205.959        | 177.879      |
| Movement During the Period                    | 76.804         | 28.080       |
| Additions                                     | -              | -            |
| Bonus Share Certificates                      | -              | -            |
| Dividends from Current Year Income            | 32.942         | 24.740       |
| Transfer (-)                                  | -              | -            |
| Sales   | -              | -            |
| Revaluation Increase                          | 43.862         | 3.340        |
| Revaluation/Impairment                        | -              | -            |
| Balance at the End of the Period              | 282.763        | 205.959      |
| Capital Commitments                           | -              | -            |
| Share Percentage at the End of the Period (%) | -              | -            |

#### 9.4. Sectoral Information on Financial Associates and the Related Carrying Amounts

|                            | Current Period | <b>Prior Period</b> |
|----------------------------|----------------|---------------------|
| Banks                      | 282.763        | 205.959             |
| Insurance Companies        | -              | -                   |
| Factoring Companies        | -              | -                   |
| Leasing Companies          | -              | -                   |
| Finance Companies          | -              | -                   |
| Other Financial Associates | -              | -                   |

### 9.5. Subsidiaries Quoted to the Stock Exchange

None (31 December 2021: None).

#### 10. Information on Subsidiaries (Net)

#### 10.1. Information on the Parent Bank's Unconsolidated Subsidiaries

|   | Description   | Address<br>(City/Country) | The Parent Bank's Share<br>Percentage-if different Voting<br>Percentage (%) | The Parent Bank's Group Share<br>Percentage (%) |
|---|---|---------------------------|---|---|
| 1 | Ziraat Teknoloji A.Ş.   | İstanbul/Türkiye          | 100,00  | 100,00  |
| 2 | Ziraat Finansal Teknolojiler Elektronik<br>Para ve Ödeme Hizmetleri A.Ş. <sup>(1)</sup> | İstanbul/Türkiye          | 100,00  | 100,00  |

<sup>&</sup>lt;sup>(1)</sup>The current paid-in capital of the Company, which was established with a capital of TL 200.000 in accordance with the decision of the Bank's Board of Directors dated 12.05.2022 and numbered 13/21, to operate in the field of Electronic Money and Payment Services is TL 50.000. The Company, which was registered and announced on 23.08.2022, will start operating after obtaining the permission of the CBRT.

|   |                 |                       | Total                 |                       | Income from               |                       |                     |               |
|---|-----------------|-----------------------|-----------------------|-----------------------|---------------------------|-----------------------|---------------------|---------------|
|   |                 | Shareholders'         | Non-Current           | Interest              | Marketable                | <b>Current Period</b> | <b>Prior Period</b> |               |
|   | Total Assets(2) | Equity <sup>(2)</sup> | Assets <sup>(2)</sup> | Income <sup>(2)</sup> | Securities <sup>(2)</sup> | Profit/Loss(2)        | Profit/Loss(2)      | Fair Value(1) |
| 1 | 227.126         | 61.733                | 26.560                | 2.458                 | 45                        | 42.177                | 1.704               | 84.959        |
| 2 | 50.000          | 50.000                | -                     | -                     | -                         | -                     | -                   | _             |

<sup>(1)</sup> There is no fair value due to the fact that subsidiaries are not traded in the stock exchange.

<sup>&</sup>lt;sup>(2)</sup>Current period financial information has been provided from unaudited financial statements as of 31 December 2022. Prior period profit/loss information has been provided from independently audited financial statements as of 31 December 2021.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 10.2. Information on Consolidated Subsidiaries

|    |  |                     | The Bank's Share Percentage- |                             |
|----|--|---------------------|------------------------------|-----------------------------|
|    |  | Address             | if different Voting          | The Bank's Risk Group Share |
|    | Description                                | (City/Country)      | Percentage (%)               | Percentage (%)              |
| 1  | Ziraat Yatırım Menkul Değerler A.Ş.        | İstanbul/Türkiye    | 99,60                        | 99,60                       |
| 2  | Ziraat Portföy Yönetimi A.Ş.               | İstanbul/Türkiye    | 74,90                        | 99,80                       |
| 3  | Ziraat Katılım Bankası A.Ş.                | İstanbul/Türkiye    | 100,00                       | 100,00                      |
| 4  | Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş.  | İstanbul/Türkiye    | 81,06                        | 81,06                       |
| 5  | Ziraat Girişim Sermayesi Yatırım Ortaklığı | İstanbul/Türkiye    |                              |                             |
|    | A.Ş.                                       |                     | 100,00                       | 100,00                      |
| 6  | Ziraat Bank International A.G.             | Frankfurt/Germany   | 100,00                       | 100,00                      |
| 7  | Ziraat Bank BH d.d.                        | Sarajevo/Bosnia     |                              |                             |
|    |  | Herzegovina         | 100,00                       | 100,00                      |
| 8  | Ziraat Bank (Moscow) JSC                   | Moscow/Russia       | 99,91                        | 100,00                      |
| 9  | Kazakhstan Ziraat Int. Bank                | Almaty/Kazakhstan   | 99,92                        | 99,92                       |
| 10 | Ziraat Bank Azerbaycan ASC                 | Baku/Azerbaijan     | 99,98                        | 100,00                      |
| 11 | Ziraat Bank Montenegro AD                  | Podgorica/          |                              |                             |
|    |  | Montenegro          | 100,00                       | 100,00                      |
| 12 | JSC Ziraat Bank Georgia                    | Tbilisi/Georgia     | 100,00                       | 100,00                      |
| 13 | Ziraat Bank Uzbekistan JSC                 | Tashkent/Uzbekistan | 100,00                       | 100,00                      |

|    |              |               |            |            |             |             |              |            | Shareholder's |
|----|--------------|---------------|------------|------------|-------------|-------------|--------------|------------|---------------|
|    |              |               | Total Non- |            | Income from | Current     |              |            | equity        |
|    |              | Shareholders' | Current    | Interest   | Marketable  | Period      | Prior Period |            | amount        |
|    | Total Assets | Equity        | Assets     | Income     | Securities  | Profit/Loss | Profit/Loss  | Fair Value | needed        |
| 1  | 2.199.603    | 1.239.093     | 5.270      | 342.577    | -           | 737.773     | 368.107      | 2.019.128  | _             |
| 2  | 433.740      | 368.028       | 8.769      | 35.427     | -           | 185.324     | 76.170       | 392.794    | _             |
| 3  | 212.356.923  | 11.378.445    | 937.396    | 20.231.260 | 4.848.469   | 3.840.272   | 558.689      | 8.820.209  | -             |
| 4  | 20.662.426   | 19.399.779    | 19.811.521 | 27.611     | -           | 10.945.313  | 1.320.242    | 21.486.762 | -             |
| 5  | 2.226.444    | 2.224.779     | 667        | 61.747     | -           | 1.147.021   | 94.360       | 2.220.443  | -             |
| 6  | 18.461.518   | 6.059.454     | 71.888     | 502.785    | 7.241       | 534         | 122.424      | 2.464.601  | -             |
| 7  | 13.020.442   | 1.653.056     | 106.106    | 241.108    | -           | 31.973      | 10.962       | 529.278    | _             |
| 8  | 3.097.061    | 1.121.145     | 45.097     | 204.377    | 1.168       | 133.455     | 53.365       | 785.393    | -             |
| 9  | 6.725.546    | 2.350.069     | 495.018    | 323.693    | -           | (387.925)   | 56.483       | 1.847.545  | -             |
| 10 | 5.732.518    | 1.094.215     | 257.781    | 226.946    | 15.253      | 55.395      | 37.582       | 412.793    | -             |
| 11 | 1.602.266    | 331.801       | 15.049     | 39.307     | 9.154       | 155         | (30.082)     | 238.006    | -             |
| 12 | 1.394.888    | 460.923       | 45.849     | 63.398     | 627         | 36.931      | 7.311        | 282.825    | _             |
| 13 | 3.431.045    | 690.943       | 80.512     | 161.362    | 6.772       | 108.789     | 38.731       | 446.260    | _             |

<sup>&</sup>lt;sup>(1)</sup>The amounts shown in the interest income column of Ziraat Katılım Bankası A.Ş. include profit share income.

<sup>&</sup>lt;sup>(2)</sup>Current period financial statement information, Ziraat Gayrimenkul Yatırım Ortaklığı A.Ş. and Ziraat Katılım Bankası A.Ş.'s independently audited financial statements dated 31 December 2022, and the unaudited financial statements of other subsidiaries, profit/loss figures for the previous period are taken from the independently audited financial statements dated 31 December 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### (Reflects the values of the Parent Bank)

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Balance at the Beginning of the Period        | 20.558.487            | 13.901.878   |
| Movements During the Period                   | 21.387.548            | 6.656.609    |
| Additions to Scope of Consolidation           | -                     | -            |
| Purchases                                     | 3.249.300             | 767.894      |
| Bonus Shares Obtained                         | 86.121                | 99.967       |
| Dividends from current year income            | -                     | -            |
| Sales   | -                     | -            |
| Revaluation Increase (1)                      | 22.601.876            | 7.476.690    |
| Impairment Provision (-)                      | 4.549.749             | 1.687.942    |
| Transfer (-)                                  | -                     | -            |
| Balance at the End of the Period (2)          | 41.946.035            | 20.558.487   |
| Capital Commitments                           | -                     | -            |
| Share percentage at the end of the period (%) | -                     | -            |

<sup>&</sup>lt;sup>(1)</sup>Includes changes arising from conversion of subsidiaries, whose capitals are paid in Euro amounts, into TL at period end currency rate

#### 10.3. Sectoral Information on Financial Subsidiaries and the Related Carrying Amounts

#### (Reflects the values of the Parent Bank)

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Banks                        | 15.826.908     | 8.567.353    |
| Insurance Companies          | -              | -            |
| Factoring Companies          | -              | -            |
| Leasing Companies            | -              | -            |
| Financing Companies          | -              | -            |
| Other Financial Subsidiaries | 26.119.127     | 11.991.134   |
|                              |                |              |

### 10.4. Subsidiaries Quoted to the Stock Exchange

#### (Reflects the values of the Parent Bank)

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Quoted at domestic stock exchanges      | 21.486.762            | 9.280.885    |
| Quoted at international stock exchanges | -                     | -            |

### 11. Information on the Parent Bank's Entities under Common Control (Joint Ventures)

|   | Parent       |                    |            | Non-    | Long        |         |         |
|---|--------------|--------------------|------------|---------|-------------|---------|---------|
| <b>Entities under Common Control (Joint</b> | Bank's Share | <b>Group Share</b> | Current    | Current | Term        |         |         |
| Ventures)(1)                                | (%)          | (%)                | Assets     | Assets  | Liabilities | Income  | Expense |
| Turkmen Turkish Joint Stock Commercial      |              |                    |            |         |             |         |         |
| Bank  | 50,00        | 50,00              | 13.083.701 | 67.409  | 15.326      | 622.741 | 269.012 |

<sup>(</sup>I)Information on entity under joint control is provided from the unaudited financial statements as of 31 December 2022.

<sup>&</sup>lt;sup>(2)</sup>Non-financial subsidiaries amounting to TL 134.959 are not included in the table. (31.12.2021: Non-financial subsidiaries amounting to TL 51.826 are not included in the table.)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 12. Information on Lease Receivables

Information on receivables from leasing transactions is shown in the table below.

|                   | Current Po | eriod      | Prior Period |           |  |
|-------------------|------------|------------|--------------|-----------|--|
|                   | Gross      | Net        | Gross        | Net       |  |
| Less than 1 Year  | 189.351    | 179.909    | 449.965      | 431.939   |  |
| 1-5 Years         | 16.508.624 | 14.022.160 | 8.194.720    | 7.153.214 |  |
| More than 5 Years | 8.160.207  | 7.050.052  | 2.363.504    | 1.981.453 |  |
| Total             | 24.858.182 | 21.252.121 | 11.008.189   | 9.566.606 |  |

#### 13. Information on the Hedging Derivative Financial Assets

The Group has no hedging derivative financial assets.

#### 14. Information on the Investment Property

The Group's investment properties are TL 775.075 (31 December 2021: TL 1.268.500).

#### 15. Information on non-currents assets or disposal groups "held for sale" and "from discontinued operations

The Group does not have any discontinued operations. The assets held for sale are composed of immovables acquired due to consumer, commercial and agricultural loans and immovables for which has no necessity of usage exists by the Group. Those immovables considered for sales are announced at the web site of the Group.

The total of the partnership shares of the Group due to its receivables is TL 415.578 (31 December 2021: TL 181.483). To be TL 12.446 (31 December 2021: TL 7.334) due to the individual receivables of the Group, TL 5.255.159 due to the trade receivables (31 December 2021: TL 5.114.751) and TL 98.632 (31 December 2021: TL 121.636) due to the agricultural receivables. The total of the real estates acquired for the purpose of sale is TL 5.366.237 (31 December 2021: TL 5.243.721) and the other real estates held for sale is TL 1.325.408 (31 December 2021: TL 4.935.840). In addition, the total of the movables acquired due to its receivables was TL 75.258 (31 December 2021: TL 25.083). The net book value of the Group's non-current assets held for sale acquired through fiduciary rights is TL 2.522.486 (31 December 2021: TL 1.798.324).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 16. Information on Tangible Assets

|                           |            | Immovables<br>with Right of |           | Movables | Leasing<br>Development | Other     |            |
|---------------------------|------------|-----------------------------|-----------|----------|------------------------|-----------|------------|
|                           | Immovables | Use                         | Movables  | Use      | Costs                  | Tangibles | Total      |
| Prior Period End          |            |                             |           |          |                        |           |            |
| Cost                      | 12.568.138 | 1.172.709                   | 2.157.480 | 262.652  | 388.425                | -         | 16.549.404 |
| Accumulated Depreciation  |            |                             |           |          |                        |           |            |
| (-)                       | 921.289    | 262.106                     | 1.393.865 | 156.841  | 312.247                | -         | 3.046.348  |
| Impairment (-)            | 2.323      | -                           | 618       | -        | -                      | -         | 2.941      |
| Net Book Value            | 11.644.526 | 910.603                     | 762.997   | 105.811  | 76.178                 | -         | 13.500.115 |
| Current Period End        |            |                             |           |          |                        |           |            |
| Net Book Value at the     |            |                             |           |          |                        |           |            |
| Beginning of the Period   | 11.644.526 | 910.603                     | 762.997   | 105.811  | 76.178                 | -         | 13.500.115 |
| Change During the Period  |            |                             |           |          |                        |           |            |
| (Net)                     | 21.683.556 | 584.808                     | 596.532   | 162.533  | 64.519                 | -         | 23.091.948 |
| -Cost                     | 2.987.345  | 599.643                     | 1.084.539 | 216.188  | 82.441                 | -         | 4.970.156  |
| -Revaluation Differences  | 19.987.850 | -                           | -         | -        | -                      | -         | 19.987.850 |
| -Transfers (-)            | 1.325.408  | -                           | -         | -        | -                      | -         | 1.325.408  |
| -Depreciation (Net) (-)   | (31.524)   | 14.835                      | 488.007   | 53.655   | 17.922                 | -         | 542.895    |
| -Impairment (-)           | (2.245)    | -                           | -         | -        | -                      | -         | (2.245)    |
| Net Currency Translation  |            |                             |           |          |                        |           |            |
| from Foreign Subsidiaries | 164.778    | 32.673                      | 29.639    | 2.315    | 13.660                 | -         | 243.065    |
| Cost at Period End        | 34.382.703 | 1.805.025                   | 3.271.658 | 481.155  | 484.526                | -         | 40.425.067 |
| Accumulated Depreciation  |            |                             |           |          |                        |           |            |
| at Period End (-)         | 889.765    | 276.941                     | 1.881.872 | 210.496  | 330.169                | -         | 3.589.243  |
| Impairment (-)            | 78         | -                           | 618       | -        | -                      | -         | 696        |
| Closing Net Book Value    | 33.492.860 | 1.528.084                   | 1.389.168 | 270.659  | 154.357                | -         | 36.835.128 |

17. The Impairment Provision Set or Cancelled in The Current Period According to The Asset Groups Not Individually Significant but Materially Affecting the Overall Financial Statements, and The Reason and Conditions for This

None.

18. Pledges, mortgages and other restrictions on the tangible assets, expenses arising from the construction for tangible assets, commitments given for the purchases of tangible assets

None

#### 19. Explanations on Intangible Assets

|                       |            | <b>Current Period</b> |           |                   |              |           |  |
|-----------------------|------------|-----------------------|-----------|-------------------|--------------|-----------|--|
|                       |            | Accumulated           |           |                   | Accumulated  |           |  |
|                       | Book Value | Depreciation          | Net Value | <b>Book Value</b> | Depreciation | Net Value |  |
| Establishmement Costs | 15.575     | 12.419                | 3.156     | 13.143            | 10.351       | 2.792     |  |
| Goodwill              | -          | -                     | -         | -                 | -            | -         |  |
| Intangible Rights     | 3.928.538  | 1.165.312             | 2.763.226 | 2.503.778         | 829.437      | 1.674.341 |  |
| Total                 | 3.944.113  | 1.177.731             | 2.766.382 | 2.516.921         | 839.788      | 1.677.133 |  |

Disclosures for book value, description and remaining useful life for a specific intangible fixed asset that is material to the financial statements:

None.

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Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition:

None.

The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition:

None

The book value of intangible fixed assets that are pledged or restricted for use:

None

Amount of purchase commitments for intangible fixed assets:

None.

Information on revalued intangible assets according to their types:

None

Amount of total research and development expenses recorded in income statement within the period if any:

None.

Positive or negative consolidation goodwill on entity basis:

Not applicable for the consolidated financial statements.

Information on Goodwill:

None.

#### 20. Information on Deferred Tax Asset

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit in accordance with the Turkish Accounting Standards (TAS 12) "Income Taxes". In the computation of deferred tax, effective tax rates as of the balance sheet date are used in accordance with the current tax legislation.

Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Calculated deferred tax assets and deferred tax liabilities are net off in the consolidated associates individual financial statements.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

Information on calculated deferred tax including deductible temporary differences, financial losses, tax deductibles and tax exemptions is shown below;

|                                       | Current Period | Prior Period |
|---------------------------------------|----------------|--------------|
| Deferred Tax Assets                   | 27.353.071     | 9.209.978    |
| Deferred Tax Liabilities              | (21.726.782)   | (6.240.296)  |
| Net Deferred Tax Assets/(Liabilities) | 5.626.289      | 2.969.682    |
| Net Deferred Tax Income/(Expense)     | 11.459.690     | 403.946      |

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Deferred Tax Asset                     | 27.353.071            | 9.209.978    |
| Expected Loss Provisions               | 11.039.041            | 3.854.978    |
| Reserve for Employee Benefits          | 1.850.397             | 368.858      |
| Marketable Securities Portfolio        | 6.246.366             | 2.673.355    |
| Other                                  | 8.217.267             | 2.312.787    |
| Deferred Tax Liabilities               | 21.726.782            | 6.240.296    |
| Financial Assets Valuation Differences | 19.674.768            | 5.523.521    |
| Real Estate Valuation Difference       | 1.853.995             | 499.970      |
| Other                                  | 198.019               | 216.805      |
| Net Deferred Tax Asset/(Liability)     | 5.626.289             | 2.969.682    |

As of 31 December 2022, deferred tax income amounting to TL 11.459.690 was classified on profit or loss table and deferred tax expense amounting TL 8.605.454 was classified under shareholders' equity. (As of 31 December 2021, deferred tax income amounting to TL 403.946 was classified on profit or loss table and deferred tax expense amounting TL 1.615.483 was classified under shareholders' equity).

#### 21. Information on expected loss provisions for financial assets

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Cash and Balances at Central Bank           | 31.345                | 8.729               |
| Banks and Receivables from Money Markets    | 15.293                | 12.532              |
| Financial Assets Measured at Amortized Cost | 40.592                | 10.134              |
| Other assets                                | 115.138               | 60.574              |
| Total                                       | 202.368               | 91.969              |

#### 22. Information on Other Assets

As of 31 December 2022 and 31 December 2021, other assets do not exceed 10% of the total assets excluding off-balance sheet commitments.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES

### 1. Information on Deposits/Funds Collected

#### 1.1 Information on Maturity Structure of Deposits

| Current Period                 | Demand      | 7 Day Call<br>Accounts | Up to 1<br>Month | 1-3<br>Months | 3-6<br>Months | 6 Months-<br>1 Year | 1 Year<br>and Over | Cumulative<br>Deposits | Total         |
|--------------------------------|-------------|------------------------|------------------|---------------|---------------|---------------------|--------------------|------------------------|---------------|
| Saving Deposits                | 131.457.914 | -                      | 18.631.036       | 243.164.800   | 20.336.549    | 9.534.581           | 25.114.190         | 148.528                | 448.387.598   |
| Foreign Currency<br>Deposits   | 283.838.398 | -                      | 143.513.425      | 184.535.658   | 39.357.690    | 23.688.435          | 71.524.578         | 14.799                 | 746.472.983   |
| Residents in Türkiye           | 218.226.729 | -                      | 139.052.941      | 157.661.536   | 29.048.020    | 11.548.296          | 28.962.992         | 12.343                 | 584.512.857   |
| Residents Abroad               | 65.611.669  | -                      | 4.460.484        | 26.874.122    | 10.309.670    | 12.140.139          | 42.561.586         | 2.456                  | 161.960.126   |
| Public Sector Deposits         | 20.175.077  | -                      | 114.451.418      | 11.097.850    | 4.648.975     | 803.714             | 7.615              | -                      | 151.184.649   |
| Commercial Inst.<br>Deposits   | 91.796.331  | -                      | 115.450.374      | 136.160.439   | 7.300.447     | 22.053.845          | 2.894.572          | -                      | 375.656.008   |
| Other Institutions<br>Deposits | 6.988.093   | -                      | 5.785.624        | 20.258.226    | 4.211.618     | 910.923             | 457.932            | -                      | 38.612.416    |
| Precious Metals<br>Deposit     | 81.910.678  | -                      | 1.890.618        | 13.515.775    | 999.453       | 561.040             | 635.451            | -                      | 99.513.015    |
| Interbank Deposits             | 9.315.628   | -                      | 43.085.939       | 9.091.642     | 93.317        | 18.396.704          | 499.173            | -                      | 80.482.403    |
| The CBRT                       | 2.714.175   | -                      | -                | -             | -             | -                   | -                  | -                      | 2.714.175     |
| Domestic Banks                 | 451.294     | -                      | 39.787.632       | 654.420       | -             | -                   | 402.578            | -                      | 41.295.924    |
| Foreign Banks                  | 5.912.844   | -                      | 3.297.632        | 8.437.222     | 93.317        | 18.396.704          | 96.595             | -                      | 36.234.314    |
| Participation Banks            | 237.315     | -                      | 675              | -             | -             | -                   | -                  | -                      | 237.990       |
| Other                          | -           | -                      | -                | -             | -             | -                   | -                  | -                      | -             |
| Total <sup>(*)</sup>           | 625.482.119 | -                      | 442.808.434      | 617.824.390   | 76.948.049    | 75.949.242          | 101.133.511        | 163.327                | 1.940.309.072 |

<sup>(\*)</sup> As of 31 December 2022, the deposit balance includes the amount of TL 93.491.005 Treasury Currency Protected Deposit, TL 105.994.827 CBRT Currency Protected Deposit and TL 17.910.987 YUVAM Account Deposits.

|                        |             | 7 Day Call | Up to 1     | 1-3         | 3-6        | 6 Months-  | 1 Year     | Cumulative |               |
|------------------------|-------------|------------|-------------|-------------|------------|------------|------------|------------|---------------|
| Prior Period           | Demand      | Accounts   | Month       | Months      | Months     | 1 Year     | and Over   | Deposits   | Total         |
| Saving Deposits        | 70.203.865  | -          | 13.030.976  | 112.837.748 | 24.125.159 | 2.977.746  | 7.890.123  | 181.935    | 231.247.552   |
| Foreign Currency       |             |            |             |             |            |            |            |            |               |
| Deposits               | 190.377.004 | -          | 49.794.596  | 170.108.911 | 26.535.508 | 18.382.592 | 68.957.900 | 15.469     | 524.171.980   |
| Residents in Türkiye   | 157.004.194 | -          | 48.397.670  | 148.443.080 | 17.906.947 | 8.254.009  | 32.105.695 | 13.806     | 412.125.401   |
| Residents Abroad       | 33.372.810  | -          | 1.396.926   | 21.665.831  | 8.628.561  | 10.128.583 | 36.852.205 | 1.663      | 112.046.579   |
| Public Sector Deposits | 14.149.540  | -          | 9.547.190   | 8.721.258   | 912.677    | 501.108    | 12.929     | -          | 33.844.702    |
| Commercial Inst.       |             |            |             |             |            |            |            |            |               |
| Deposits               | 29.300.264  | -          | 33.098.860  | 32.960.078  | 1.363.882  | 2.729.921  | 4.532.757  | -          | 103.985.762   |
| Other Institutions     |             |            |             |             |            |            |            |            |               |
| Deposits               | 3.818.724   | -          | 8.104.480   | 12.507.489  | 1.509.098  | 770.022    | 536.828    | -          | 27.246.641    |
| Precious Metals        |             |            |             |             |            |            |            |            |               |
| Deposit                | 56.314.128  | -          | 1.279.645   | 11.840.063  | 781.965    | 508.828    | 496.696    | -          | 71.221.325    |
| Interbank Deposits     | 6.995.086   | -          | 28.867.166  | 6.149.726   | 92.113     | 9.753.095  | 8.285.553  | -          | 60.142.739    |
| The CBRT               | 364.127     | -          | -           | -           | -          | -          | -          | -          | 364.127       |
| Domestic Banks         | 343.628     | -          | 28.744.473  | 833.275     | -          | 971        | 2.663.800  | -          | 32.586.147    |
| Foreign Banks          | 6.195.958   | -          | 122.693     | 5.316.451   | 92.113     | 9.752.124  | 5.621.753  | -          | 27.101.092    |
| Participation Banks    | 91.373      | -          | -           | -           | -          | -          | -          | -          | 91.373        |
| Other                  | -           | -          | -           | -           | -          | -          | -          | -          | -             |
| Total <sup>(*)</sup>   | 371.158.611 | -          | 143.722.913 | 355.125.273 | 55.320.402 | 35.623.312 | 90.712.786 | 197.404    | 1.051.860.701 |

<sup>(\*)</sup> As of 31 December 2021, the balance of deposits includes TL 13.970.133 Treasury Currency Protected Deposits and TL 2.804.414 CBRT Currency Protected Deposits

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL")
(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

# 1.2. Information on Saving Deposits Under the Guarantee of the Saving Deposit Insurance Fund and Amounts Exceeding the Limit of the Deposit Insurance Fund

|   | Under the Guarantee of Deposit<br>Insurance |                     | Exceeding Deposit Insurance Limit |                     |
|---|---|---------------------|-----------------------------------|---------------------|
| Saving Deposits                                 | <b>Current Period</b>                       | <b>Prior Period</b> | <b>Current Period</b>             | <b>Prior Period</b> |
| Saving Deposits (1)                             | 224.598.819                                 | 140.238.589         | 222.369.675                       | 89.913.174          |
| Foreign Currency Saving Deposits (1)            | 163.782.459                                 | 123.294.124         | 364.876.583                       | 275.115.788         |
| Other Deposits in the form of Saving Deposits   | -   | -                   | -                                 | -                   |
| Foreign Branches' Deposits under the Guarantees |   |                     |                                   |                     |
| of Foreign Authority Insurance (2)              | 5.057.008                                   | 3.353.517           | 2.838.629                         | 1.629.055           |
| Off-Shore Banking Regions' and under Foreign    |   |                     |                                   |                     |
| Authorities' Insurance                          | -   | -                   | -                                 | -                   |

<sup>(1)</sup>Related deposit balances do not include foreign branches.

In accordance with the Regulation on the Amendment of the Regulation on Deposits and Participation Funds Subject to Insurance and Premiums to be Collected by the Savings Deposit Insurance Fund, published in the Official Gazette dated 27 August 2022 and numbered 31936, all official institutions in the presence of credit institutions, except those belonging to credit institutions and financial institutions. deposits and participation funds are included in the scope of insurance. In line with this change, TL 28.211.466 commercial deposits covered by insurance are not included in the table. The portion of the said deposits exceeding the insurance limit is TL 789.528.367.

Based on the Council of Minister's decree dated 29 December 2003 and numbered 2003/6668, TL 434 (31 December 2021: TL 479) of demand deposits is not included in the above calculation, since the Bank paid the saving deposits amount attributable to T. İmar Bank T.A.S.

1.3. Information on Saving Deposits/Real Persons' Private Current and Accession Accounts Not Related to Commercial Transactions in a Turkish Branch of the Bank Whose Head Office is Abroad, and Reasons if it is Covered in Where the Head Office is Located

The Parent Bank's head office is located in Türkiye.

## 1.4. Saving deposits of real persons which are not under the guarantee of saving deposit insurance fund

|  | <b>Current Period</b> | <b>Prior Period</b> |
|--|-----------------------|---------------------|
| Deposits and other Accounts in Branches Abroad   | 12.805                | 12.236              |
| Deposits of Ultimate Shareholders and Their Close Family Members                           | -                     | -                   |
| Deposits of Chairman and Members of the Board of Directors, CEO, Executive Vice Presidents |                       |                     |
| and Their Close Family Members   | 53.076                | 30.687              |
| Deposits Obtained through Illegal Acts Defined in the 282 <sup>nd</sup> Article            |                       |                     |
| of the 5237 numbered Turkish Criminal Code dated 26 September 2004                         | -                     | -                   |
| Saving Deposits in Banks Established in Türkiye Exclusively for                            |                       |                     |
| Off-Shore Banking Activities   | -                     | -                   |

<sup>(2)</sup> In Bulgaria and Greece, since both real person and legal entity's saving deposits are under the guarantee of insurance and since such balances included in insurance limit are calculated by the system, the legal entity saving deposits amounting to TL 2.643.374 and TL 35.817 respectively, cannot be decomposed by type and are therefore included in the table above (31 December 2021: TL 1.208.852 and TL 34.311).

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

## 2. Negative Differences Statement Regarding Trading Derivative Financial Assets

|                      | Current Period |           | Prior Period |           |
|----------------------|----------------|-----------|--------------|-----------|
|                      | TL             | FC        | TL           | FC        |
| Forward Transactions | 12.129         | 1.290     | 798.079      | 6.271     |
| Swap Transactions    | 218.585        | 2.837.720 | 475.473      | 2.350.376 |
| Futures Transactions | -              | -         | -            | -         |
| Options              | -              | 89.836    | -            | 71.878    |
| Other                | -              | -         | -            | -         |
| Total                | 230.714        | 2.928.846 | 1.273.552    | 2.428.525 |

### 3. Information on Banks and Other Financial Institutions

### 3.1. General Information on Banks and Other Financial Institutions

|                                       | Current Period |             | <b>Prior Period</b> |            |
|---------------------------------------|----------------|-------------|---------------------|------------|
|                                       | TL             | FC          | TL                  | FC         |
| Borrowings from CBRT                  | 10.208.007     | -           | -                   | -          |
| Domestic Banks and Institutions       | 377.292        | 15.359.646  | 490.338             | 10.174.565 |
| Foreign Banks, Institutions and Funds | -              | 89.467.088  | 10.568              | 50.265.360 |
| Total                                 | 10.585.299     | 104.826.734 | 500.906             | 60.439.925 |

## 3.2. Information on Maturity Structure of Borrowings

|                      | Current P  | <b>Current Period</b> |         | Prior Period |  |
|----------------------|------------|-----------------------|---------|--------------|--|
|                      | TL         | FC                    | TL      | FC           |  |
| Short-Term           | 10.582.888 | 7.706.354             | 488.941 | 4.160.282    |  |
| Medium and Long-Term | 2.411      | 97.120.380            | 11.965  | 56.279.643   |  |
| Total                | 10.585.299 | 104.826.734           | 500.906 | 60.439.925   |  |

# 3.3. Further Information is Disclosed for the Areas of Group's Liability Concentrations, Main Liability Concentration Areas Fund Supplier Customers, Sector Groups or other Risk Concentration Criteria

76% of the Group's total liabilities consist of deposits. Deposits have a diversified base and have steady structures. The Group's liabilities are not subject to a significant concentration risk.

### 4. Information on Money Market Borrowings

|  | <b>Current Period</b> |            | Prior Peri  | od         |
|--|-----------------------|------------|-------------|------------|
|  | TL                    | FC         | TL          | FC         |
| From Domestic Transactions               | 21.081.863            | 7.498.996  | 143.430.704 | -          |
| Financial Institutions and Organizations | 20.917.677            | 7.498.996  | 143.258.075 | -          |
| Other Institutions and Organizations     | 125.400               | -          | 158.819     | -          |
| Real Person                              | 38.786                | -          | 13.810      | -          |
| From Overseas Operations                 | -                     | 64.037.829 | -           | 37.053.037 |
| Financial Institutions and Organizations | -                     | 40.090.932 | -           | 37.053.037 |
| Other Institutions and Organizations     | -                     | 23.946.897 | -           | -          |
| Real Person                              | -                     | -          | -           | -          |
| Total                                    | 21.081.863            | 71.536.825 | 143.430.704 | 37.053.037 |

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

#### 5. Information on Securities Issued

|                         | Current   | Current Period |           | Prior Period |  |
|-------------------------|-----------|----------------|-----------|--------------|--|
|                         | TL        | FC             | TL        | FC           |  |
| Bank Bills              | -         | 644.547        | -         | 97.988       |  |
| Asset-Backed Securities | 4.394.241 | -              | 4.156.876 | -            |  |
| Treasury Bonds          | 649.106   | 26.118.062     | 1.000.982 | 25.053.734   |  |
| Total                   | 5.043.347 | 26.762.609     | 5.157.858 | 25.151.722   |  |

# 6. If Other Liabilities Exceed 10% of the Balance Sheet Total, Name and Amount of Sub-Accounts Constituting at Least 20% of These Liabilities

Other liabilities do not exceed 10% of the balance sheet total.

### 7. Information on Lease Liabilities (Net)

Information on lease liabilities represented in the table below

|                   | Current Period |           | Prior P   | Prior Period |  |
|-------------------|----------------|-----------|-----------|--------------|--|
|                   | Gross          | Net       | Gross     | Net          |  |
| Less than 1 Year  | 94.282         | 52.127    | 88.525    | 49.499       |  |
| Between 1-4 Years | 1.088.621      | 912.150   | 487.584   | 415.605      |  |
| More than 4 Years | 1.676.114      | 885.802   | 1.088.930 | 597.423      |  |
| Total             | 2.859.017      | 1.850.079 | 1.665.039 | 1.062.527    |  |

## 8. Information on the hedging derivative financial liabilities

There are no hedging derivative financial liabilities.

### 9. Information on Provisions

### 9.1 Provisions Related with Principal Foreign Currency Decrease of Foreign Indexed Loans and Finance Leasing Receivables

There are no foreign exchange loss provisions on foreign currency indexed loans and finance lease receivables (31 December 2021: None).

### 9.2. Liabilities on Employee Benefits Provision

### 9.2.1. Termination benefit and Unused Vacation Rights

The Group accounts for its vacation and termination benefit obligations in accordance with the TAS 19 "Employee Benefits". The vacation and retirement pay obligations recognized in the balance sheet represent the present value of the defined benefit obligation. As of 31 December 2022, unpaid vacation liability amounted to TL 792.254 and employment termination amounted to TL 6.140.669 are presented under the "Employee Benefits Provision" in the financial statements (31 December 2021: unpaid vacation liability amounted to TL 384.562, and employment termination amounted to TL 1.393.410 are presented under the "Employee Benefits Provision" in the financial statements).

### 9.2.2. Pension Rights

The technical balance sheet reports which are prepared in accordance with the principles Act numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, by using a technical interest rate of 9,80%, concluded that no technical deficit arises in the mentioned fund as of 31 December 2022 and 31 December 2021.

The liability related to Parent Bank's benefits to be transferred to SSI as of the balance sheet date is expected payment to be made to SSI during the transfer. Actuarial parameters and results used in calculation of this amount reflects the Act's, numbered 5754 declared in the Official Gazette dated 8 May 2008 numbered 26870, principles related to pension and health benefits to be transferred to SSI (9,80% real discount rate, etc.).

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

According to related Actuary Report, the Fund's surplus is TL 17.709.984 as of 31 December 2022 (31 December 2021: TL 10.235.620).

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Non-Medical Assets           | 9.609.837      | 6.297.140    |
| Actual and Technical Overrun | 17.709.984     | 10.235.620   |

The principal actuarial assumptions used are as follows:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Discount rate   |                |              |
| -Pension benefits transferable to SSI                 | 9,80%          | 9,80%        |
| -Post employment medical benefits transferable to SSI | 9,80%          | 9,80%        |

The CSO 1980 Female/Male mortality table is used to represent the expected mortality rates before and after retirement.

The distribution of fund assets is as follows:

|                        | Current Period | Prior Period |
|------------------------|----------------|--------------|
| Bank placements        | 1.204.050      | 358.942      |
| Property and equipment | 940.000        | 495.566      |
| Marketable securities  | 7.272.413      | 5.417.571    |
| Other                  | 193.374        | 25.061       |
| Total                  | 9.609.837      | 6.297.140    |

## 9.3. Information on Other Provisions

Except for the requirements of BRSA Accounting and Financial Reporting Legislation, free provision amounting to TL 29.304.000 has been made by the Group management, of which TL 3.730.000 has been reserved in previous periods, TL 25.574.000 has been reserved in the current period (31 December 2021: Except for the BRSA Accounting and Financial Reporting Legislation requirements, the amount of TL 3.505.000 was paid by the Group management in previous periods and free provision of TL 3.730.000 has been set aside, of which TL 250.000 has been reserved in the current period and TL 25.000 has been canceled in the current period.)

Expected loss provisions for non-cash loans are TL 9.352.474 (31 December 2021: Expected loss provisions for non-cash loans are TL 3.401.185.) A total amount of TL 198.554 provision has been provided for the lawsuits against the Group which are not finalized yet. (31 December 2021: A total amount of TL 147.924 provision has been provided for the lawsuits against the Group which are not finalized yet.) In addition, there is other provision amounting to TL 5.350.679. (31 December 2021: Other provision amounting to TL 733.427.)

### 10. Explanations on Tax Liability

### 10.1. Explanations on Current Tax Liability

## 10.1.1. Information on Taxes Payable

As of 31 December 2022, the remaining corporate tax liability after deducting temporary taxes paid for the period is TL 7.295.144 (As of 31 December 2021, the remaining corporate tax liability after deducting temporary taxes paid for the period is TL 397.162).

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### 10.1.2. Information on Current Taxes Payable

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Corporate Tax Payable                    | 7.295.144      | 397.162      |
| Taxation on Income from Securities       | 573.637        | 436.229      |
| Property Tax                             | 6.516          | 4.191        |
| Banking Insurance Transaction Tax (BITT) | 837.019        | 463.810      |
| Foreign Exchange Transaction Tax         | 46.164         | 119.822      |
| Value Added Tax Payable                  | 162.889        | 63.871       |
| Other                                    | 500.584        | 133.007      |
| Total                                    | 9.421.953      | 1.618.092    |

## 10.1.3. Information on Premium Payables

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Social Security Premiums - Employee                  | 140            | 83           |
| Social Security Premiums - Employer                  | 205            | 98           |
| Bank Social Aid Pension Fund Premium-Employee        | 45.528         | 22.904       |
| Bank Social Aid Pension Fund Premium-Employer        | 66.725         | 33.563       |
| Pension Fund Membership Fees and Provisions-Employee | -              | 4            |
| Pension Fund Membership Fees and Provisions-Employer | 36             | 15           |
| Unemployment Insurance - Employee                    | 7.300          | 1.807        |
| Unemployment Insurance-Employer                      | 14.606         | 3.615        |
| Other  | -              | -            |
| Total  | 134.540        | 62.089       |

## 10.2. Information on Deferred Tax Liabilities if Any

The Group has TL 301.798 deferred tax liability (31 December 2021: TL 21.837).

## 11. Information on liabilities related to non-current assets "held for sale" and "held from discontinued operations

The Group does not have any liabilities related to non-current assets held for sale and held from discontinued operations (31 December 2021: None).

### 12. Information on Subordinated Loan

|   | Current Period |            | Prior Period |            |
|---|----------------|------------|--------------|------------|
|   | TL             | FC         | TL           | FC         |
| Debt instruments to be included in additional capital |                |            |              |            |
| calculation   | -              | 31.546.716 | -            | 22.741.964 |
| Subordinated loans                                    | -              | 2.597.654  | -            | 1.314.363  |
| Subordinated debt instruments                         | -              | 28.949.062 | -            | 21.427.601 |
| Debt instruments to be included in contribution       |                |            |              |            |
| capital calculation                                   | -              | -          | -            | -          |
| Subordinated loans                                    | -              | -          | -            | -          |
| Subordinated debt instruments                         | -              | -          | -            | -          |
| Total   | -              | 31.546.716 | -            | 22.741.964 |

OSubordinated loans are explained in detail in the Note "information about debt instruments included in total capital calculation" in Section Four.

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### 13. Information on Shareholders' Equity

### 13.1. Presentation of Paid-In Capital

|                 | Current Period | Prior Period |
|-----------------|----------------|--------------|
| Common stock    | 34.900.000     | 13.100.000   |
| Preferred stock | -              | -            |

# 13.2. Amount of Paid-In-Capital, Explanations as to Whether the Registered Share Capital System is Applied, if so the Amount of Registered Share Capital Ceiling

The Parent Bank does not have a registered capital system.

### 13.3. Capital Increases and Sources in The Current Period and Other Information Based on Increased Capital Shares

The decision to increase the capital to TL 34.900.000 was approved at the Extraordinary General Assembly meeting of the Parent Bank held on 9 March 2022. The capital increase and the related amendment made in the relevant article of the Articles of Association were registered on 14 March 2022 and dated 14 March 2022. It was announced in the Trade Registry Gazette numbered 10536. The accounting for the said capital increase was carried out on 14 March 2022 based on the permission obtained from the BRSA.

|               |                 |            | Profit Reserves<br>Subject to | Capital Reserves<br>Subject to |
|---------------|-----------------|------------|-------------------------------|--------------------------------|
| Increase Date | Increase Amount | Cash       | Increase                      | Increase                       |
| 14 March 2022 | 21.800.000      | 21.800.000 | -                             | -                              |

### 13.4. Other Information on Capital Increases and Increased Share Capital with Reserves within the Current Period

There is no share capital amount included in capital.

# 13.5. Information on Capital Commitments, the Purpose and the Sources Until the End of the Fiscal Year and the Subsequent Interim Period

The Parent Bank has no capital commitments.

# 13.6. Effects on the Group's Equity of The Anticipation Based on the Financial Figures For Prior Periods Regarding the Group's Income, Profitability and Liquidity, and Uncertainties at These Indicators

In the current period, The Parent Bank follows its operations in line with the previous periods. The Parent Bank's balance sheet has been managed with precaution by being affected by the interest, rate of exchange and credit risks at the minimum level. This helps to reduce the effects of fluctuations in the market to The Parent Bank's performance and contributes to the profitability structure to be sustainable.

### 13.7. Summary Information on Privileges Given to Shares Representing the Capital

The Parent Bank has no preferred shares.

### 13.8. Information on Marketable Securities Value Increase Fund

|   | <b>Current Period</b> |              | <b>Prior Period</b> |             |
|---|-----------------------|--------------|---------------------|-------------|
| _   | TL                    | FC           | TL                  | FC          |
| From Associates, Subsidiaries, and Entities under |                       |              |                     |             |
| Common Control (Joint Ventures)                   | (77.873)              | 547.657      | 41.654              | (25.912)    |
| Financial Assets at Fair Value Through Other      |                       |              |                     |             |
| Comprehensive Income                              | 49.094.334            | (19.922.708) | 9.691.095           | (9.023.318) |
| Foreign Exchange Differences                      | 6.019.473             | 1.957        | 4.167.614           | 3.271       |
| Total   | 55.035.934            | (19.373.094) | 13.900.363          | (9.045.959) |

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### III. EXPLANATIONS AND NOTES TO CONSOLIDATED OFF-BALANCE SHEET ACCOUNTS

### 1. Explanations on Off-Balance Sheet Commitments

### 1.1. Nature and Amount of Irrevocable Loan Commitments

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Asset Purchase Commitments  | 39.841.499            | 24.817.588   |
| Subsidiaries and Associates Capital Contribution Commitments              | 150.000               | 3.150        |
| Loan Granting Commitments   | 51.597.586            | 22.929.479   |
| Commitments for Cheques Payments  | 10.866.132            | 7.058.166    |
| Commitments for Credit Card Expenditure Limits                            | 101.503.177           | 61.914.689   |
| Promotion Campaigns Commitments Relating to Credit Card and Bank Services | 162.830               | 102.027      |
| Tax and Fund Liabilities from Export Commitments                          | 95.161                | 22.637       |
| Other Irrevocable Commitments   | 25.838.559            | 23.435.761   |
| Total   | 230.054.944           | 140.283.497  |

### 1.2. Nature and Amount of Possible Losses and Commitments Arising from the Off-Balance Sheet Items Including the Below Mentioned

The Group has provided provision amounting to TL 9.352.474 for possible losses arising from the off-balance sheet items in the current period. (31 December 2021: TL 3.401.185).

### 1.2.1. Non-Cash Loans Including Guarantees, Acceptances, Financial Guarantees and Other Letter of Credits

|                      | Current Period | Prior Period |
|----------------------|----------------|--------------|
| Letters of Guarantee | 360.474.626    | 206.713.656  |
| Letters of Credit    | 73.113.486     | 65.176.324   |
| Bank Acceptances     | 12.278.409     | 11.968.706   |
| Endorsements         | 14.341.683     | 6.009.467    |
| Other Guarantees     | 1.504.723      | 2.433.706    |
| Other Collateral     | 17.000         | 3.345        |
| Total                | 461.729.927    | 292.305.204  |

### 1.2.2. Certain Guarantees, Temporary Guarantees, Surety Ships and Similar Transactions

|  | <b>Current Period</b> | <b>Prior Period</b> |
|--|-----------------------|---------------------|
| Letters of Certain Guarantees                  | 215.675.531           | 122.155.860         |
| Letters of Advance Guarantees                  | 60.497.328            | 32.445.562          |
| Letters of Temporary Guarantees                | 13.265.410            | 5.056.575           |
| Letters of Guarantees Given to Customs Offices | 4.742.989             | 2.002.466           |
| Other Letters of Guarantees                    | 66.293.368            | 45.053.193          |
| Total  | 360.474.626           | 206.713.656         |

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### 1.3. Explanations on Non - Cash Loans

### 1.3.1. Total Non-Cash Loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans for Providing Cash Loans      | 54.657.597     | 39.535.612   |
| With Original Maturity of One Year or Less   | 25.080.064     | 19.970.315   |
| With Original Maturity of More than One Year | 29.577.533     | 19.565.297   |
| Other Non-Cash Loans                         | 407.072.330    | 252.769.592  |
| Total  | 461.729.927    | 292.305.204  |

## 1.3.2. Information on Sectorial Risk Concentrations of Non-Cash Loans

|                                      | Current Period |        |             |        |
|--------------------------------------|----------------|--------|-------------|--------|
|                                      | TL             | (%)    | FC          | (%)    |
| Agricultural                         | 2.697.687      | 1,68   | 284.769     | 0,09   |
| Farming and Raising Livestock        | 1.693.834      | 1,05   | 151.215     | 0,05   |
| Forestry                             | 714.743        | 0,44   | -           | -      |
| Fishing                              | 289.110        | 0,18   | 133.554     | 0,04   |
| Manufacturing                        | 55.477.211     | 34,49  | 128.673.014 | 42,76  |
| Mining and Quarrying                 | 1.359.463      | 0,85   | 2.158.015   | 0,72   |
| Production                           | 45.901.635     | 28,54  | 115.099.519 | 38,25  |
| Electric, Gas and Water              | 8.216.113      | 5,11   | 11.415.480  | 3,79   |
| Construction                         | 38.893.167     | 24,18  | 93.818.824  | 31,18  |
| Services                             | 62.134.622     | 38,63  | 74.288.688  | 24,69  |
| Wholesale and Retail Trade           | 31.976.138     | 19,88  | 21.411.476  | 7,12   |
| Hotel, Food and Beverage Services    | 3.040.370      | 1,89   | 1.756.688   | 0,58   |
| Transportation and Telecommunication | 8.201.306      | 5,10   | 25.338.316  | 8,42   |
| Financial Institutions               | 13.051.398     | 8,11   | 17.828.374  | 5,93   |
| Real Estate and Leasing Services     | 4.996.576      | 3,11   | 6.955.531   | 2,31   |
| Self-employment Services             | 116.786        | 0,07   | 164.133     | 0,05   |
| Education Services                   | 283.803        | 0,18   | 337.321     | 0,11   |
| Health and Social Services           | 468.245        | 0,29   | 496.849     | 0,17   |
| Other                                | 1.632.249      | 1,02   | 3.829.696   | 1,28   |
| Total                                | 160.834.936    | 100,00 | 300.894.991 | 100,00 |

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

|                                      | Prior Period |        |             |        |
|--------------------------------------|--------------|--------|-------------|--------|
|                                      | TL           | (%)    | FC          | (%)    |
| Agricultural                         | 1.020.971    | 1,59   | 601.803     | 0,27   |
| Farming and Raising Livestock        | 680.997      | 1,06   | 217.657     | 0,10   |
| Forestry                             | 303.563      | 0,47   | 7.432       | 0,00   |
| Fishing                              | 36.411       | 0,06   | 376.714     | 0,17   |
| Manufacturing                        | 15.298.998   | 23,79  | 109.560.770 | 48,05  |
| Mining and Quarrying                 | 524.150      | 0,82   | 1.491.607   | 0,65   |
| Production                           | 11.422.874   | 17,76  | 99.176.944  | 43,50  |
| Electric, Gas and Water              | 3.351.974    | 5,21   | 8.892.219   | 3,90   |
| Construction                         | 19.487.980   | 30,30  | 60.838.959  | 26,68  |
| Services                             | 27.405.594   | 42,62  | 55.418.149  | 24,31  |
| Wholesale and Retail Trade           | 13.245.513   | 20,60  | 18.883.926  | 8,28   |
| Hotel, Food and Beverage Services    | 523.186      | 0,81   | 2.122.733   | 0,93   |
| Transportation and Telecommunication | 4.093.727    | 6,37   | 19.624.279  | 8,61   |
| Financial Institutions               | 6.798.085    | 10,57  | 11.009.899  | 4,83   |
| Real Estate and Leasing Services     | 2.283.832    | 3,55   | 2.736.219   | 1,20   |
| Self-employment Services             | 88.008       | 0,14   | 34.855      | 0,02   |
| Education Services                   | 187.502      | 0,29   | 342.189     | 0,15   |
| Health and Social Services           | 185.741      | 0,29   | 664.049     | 0,29   |
| Other                                | 1.095.458    | 1,70   | 1.576.522   | 0,69   |
| Total                                | 64.309.001   | 100,00 | 227.996.203 | 100,00 |

## 1.3.3. Information on the Non-Cash Loans Classified Under Group I and Group II

| Current Period                      | Group       | Group I     |           | Group II  |  |
|-------------------------------------|-------------|-------------|-----------|-----------|--|
|                                     | TL          | FC          | TL        | FC        |  |
| Non-Cash Loans                      | 158.522.644 | 291.454.170 | 2.182.929 | 8.170.153 |  |
| Letters of Guarantee                | 142.296.328 | 207.100.851 | 1.883.901 | 7.877.504 |  |
| Bank Acceptances                    | 1.808.014   | 10.470.395  | -         | -         |  |
| Letters of Credit                   | 1.446.428   | 71.318.074  | 1.325     | 282.656   |  |
| Endorsements                        | 12.861.019  | 1.400.685   | 51.000    | 9.993     |  |
| Underwriting Commitments            | -           | -           | -         | -         |  |
| Factoring Guarantees                | -           | -           | -         | -         |  |
| Other Commitments and Contingencies | 110.855     | 1.164.165   | 246.703   | -         |  |

| Group      | I   | Group II  |   |  |
|------------|---|---|---|--|
| TL         | FC  | TL  | FC  |  |
| 62.500.519 | 220.967.595   | 1.659.219   | 5.955.346   |  |
| 59.507.559 | 138.606.485   | 1.628.584   | 5.761.454   |  |
| 211.032    | 11.757.674  | -   | -   |  |
| 855.944    | 64.150.354  | 1.325   | 156.850   |  |
| 1.911.984  | 4.030.031   | 29.310  | 37.042  |  |
| -          | -   | -   | -   |  |
| -          | -   | -   | -   |  |
| 14.000     | 2.423.051   | -   | -   |  |
|            | TL<br>62.500.519<br>59.507.559<br>211.032<br>855.944<br>1.911.984 | 62.500.519         220.967.595           59.507.559         138.606.485           211.032         11.757.674           855.944         64.150.354           1.911.984         4.030.031           -         -           -         - | TL         FC         TL           62.500.519         220.967.595         1.659.219           59.507.559         138.606.485         1.628.584           211.032         11.757.674         -           855.944         64.150.354         1.325           1.911.984         4.030.031         29.310           -         -         -           -         -         - |  |

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(Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### 2. Explanations on Derivative Transactions

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Types of Trading Transactions                         |                       |              |
| Foreign Currency Related Derivative Transactions: (I) | 628.655.479           | 413.857.974  |
| Forward Transactions                                  | 2.325.255             | 13.699.022   |
| Swap Transactions                                     | 610.949.242           | 390.162.522  |
| Futures Transactions                                  | 1.260.778             | -            |
| Option Transactions                                   | 14.120.204            | 9.996.430    |
| Interest Related Derivative Transactions (II)         | 105.383.188           | 84.644.944   |
| Forward Interest Rate Agreements                      | -                     | -            |
| Interest Rate Swaps                                   | 105.383.188           | 84.644.944   |
| Interest Rate Options                                 | -                     | -            |
| Interest Rate Futures                                 | -                     | -            |
| Other Trading Derivative Transactions: (III)          | -                     | -            |
| A. Total Trading Derivative Transactions (I+II+III)   | 734.038.667           | 498.502.918  |
| Types of Hedging Derivative Transactions              |                       |              |
| Fair Value Hedges                                     | -                     | -            |
| Cash Flow Hedges                                      | -                     | -            |
| Foreign Currency Investment Hedges                    | -                     | -            |
| B. Total Hedging Purposes Derivative Transactions     | -                     | -            |
| Total Derivative Transactions (A+B)                   | 734.038.667           | 498.502.918  |

The Group has no derivative transactions for hedging purposes. Estimated to occur in advance and accounted for based on this estimation; however, there are no income and expenses that are not associated with the profit or loss statement in the current period due to the transactions and contracts that are not realized.

|                              | Up to         |              |              |              |              |               |
|------------------------------|---------------|--------------|--------------|--------------|--------------|---------------|
| <b>Current Period</b>        | 1 Month       | 1-3 Months   | 3-12 Months  | 1-5 Years    | Over 5 Years | Total         |
| Derivatives held for trading |               |              |              |              |              |               |
| Foreign exchange derivatives | 3.154.506     | (153.077)    | 263.284      | -            | 2.256.898    | 5.521.611     |
| -Inflow                      | 219.063.216   | 78.004.685   | 14.378.870   | 2.369.540    | 3.272.234    | 317.088.545   |
| -Outflow                     | (215.908.710) | (78.157.762) | (14.115.586) | (2.369.540)  | (1.015.336)  | (311.566.934) |
| Interest rate derivatives    | -             | -            | -            | -            | -            | -             |
| -Inflow                      | -             | 65.000       | -            | 32.286.942   | 20.339.652   | 52.691.594    |
| -Outflow                     | -             | (65.000)     | -            | (32.286.942) | (20.339.652) | (52.691.594)  |
| Derivatives held for hedging | -             | -            | -            | -            | -            | -             |
| Foreign exchange derivatives | -             | -            | -            | -            | -            | -             |
| -Inflow                      | -             | -            | -            | -            | -            | -             |
| -Outflow                     | -             | -            | -            | -            | -            | -             |
| Interest rate derivatives    | -             | -            | -            | -            | -            | -             |
| -Inflow                      | -             | -            | -            | -            | -            | -             |
| -Outflow                     | -             | -            | -            | -            | -            | -             |
| Total Inflow                 | 219.063.216   | 78.069.685   | 14.378.870   | 34.656.482   | 23.611.886   | 369.780.139   |
| Total Outflow                | (215.908.710) | (78.222.762) | (14.115.586) | (34.656.482) | (21.354.988) | (364.258.528) |

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|                              | Up to         |              |              |              |              |               |
|------------------------------|---------------|--------------|--------------|--------------|--------------|---------------|
| Prior Period                 | 1 Month       | 1-3 Months   | 3-12 Months  | 1-5 Years    | Over 5 Years | Total         |
| Derivatives held for trading |               |              |              |              |              |               |
| Foreign exchange derivatives | 6.651.055     | 673.046      | (561.818)    | -            | 1.267.129    | 8.029.412     |
| -Inflow                      | 142.062.199   | 39.670.855   | 25.369.297   | 1.558.870    | 2.282.472    | 210.943.693   |
| -Outflow                     | (135.411.144) | (38.997.809) | (25.931.115) | (1.558.870)  | (1.015.343)  | (202.914.281) |
| Interest rate derivatives    | -             | -            | -            | -            | -            | -             |
| -Inflow                      | 5.000         | 40.000       | 173.902      | 11.923.284   | 30.180.286   | 42.322.472    |
| -Outflow                     | (5.000)       | (40.000)     | (173.902)    | (11.923.284) | (30.180.286) | (42.322.472)  |
| Derivatives held for hedging | -             | -            | -            | -            | -            | -             |
| Foreign exchange derivatives | -             | -            | -            | -            | -            | -             |
| -Inflow                      | -             | -            | -            | -            | -            | -             |
| -Outflow                     | -             | -            | -            | -            | -            | -             |
| Interest rate derivatives    | -             | -            | -            | -            | -            | -             |
| -Inflow                      | -             | -            | -            | -            | -            | -             |
| -Outflow                     | -             | -            | -            | -            | -            | -             |
| Total Inflow                 | 142.067.199   | 39.710.855   | 25.543.199   | 13.482.154   | 32.462.758   | 253.266.165   |
| Total Outflow                | (135.416.144) | (39.037.809) | (26.105.017) | (13.482.154) | (31.195.629) | (245.236.753) |

### 3. Explanations on Contingent Assets and Liabilities

Provision is allocated for transactions with complete and accurate data that may have an effect on the financial structure of the Group and otherwise, provision is provided based on the estimations.

The Group's liability resulting from the cheques given to its customers amounts TL 10.866.132 (31 December 2021: TL 7.058.166).

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

### 4. Explanations on Services in the Name of Others

The Group acts as an intermediary for purchases and sales of government securities on behalf of individuals and entities, conducts repo transactions, and provides custody services. The Bank does not provide consultancy and management services.

### IV. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED PROFIT OR LOSS STATEMENT

## 1. Interest Income

### 1.1. Information on Interest Income from Loans

|  | Current I   | Period     | Prior Period |            |  |
|--|-------------|------------|--------------|------------|--|
|  | TL          | FC         | TL           | FC         |  |
| Interest on Loans <sup>(1)</sup>                             | 113.142.338 | 24.241.084 | 65.545.749   | 12.873.632 |  |
| Short Term Loans   | 44.238.508  | 3.483.034  | 18.110.213   | 1.131.266  |  |
| Medium-and Long-Term Loans                                   | 67.183.548  | 20.494.266 | 46.409.666   | 11.571.060 |  |
| Interest on Loans Under Follow-Up                            | 1.720.282   | 263.784    | 1.025.870    | 171.306    |  |
| Premiums Received from the Resource Utilization Support Fund | -           | -          | -            | -          |  |

<sup>(1)</sup>Includes fees and commissions income on cash loans.

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### 1.2. Information on interest income on banks

|   | <b>Current Period</b> |           | Prior Peri | iod     |
|---|-----------------------|-----------|------------|---------|
|   | TL                    | FC        | TL         | FC      |
| Central Bank of the Republic of Türkiye | 12.367                | -         | -          | -       |
| Domestic Banks                          | 238.387               | 2.181.083 | 42.130     | 39.369  |
| Foreign Banks                           | 117.564               | 359.583   | 58.796     | 74.056  |
| Headquarters and Branches Abroad        | -                     | -         | -          | -       |
| Total                                   | 368.318               | 2.540.666 | 100.926    | 113.425 |

### 1.3. Information on interest income on marketable securities

|   | <b>Current Period</b> |            | Prior Pe   | riod      |
|---|-----------------------|------------|------------|-----------|
|   | TL                    | FC         | TL         | FC        |
| Financial Assets at Fair Value Through Profit or Loss | 651.669               | 47.282     | 340.826    | 21.891    |
| Financial Assets at Fair Value Through                |                       |            |            |           |
| Other Comprehensive Income                            | 61.090.406            | 10.426.113 | 18.441.568 | 5.867.587 |
| Financial Assets Measured at Amortized Cost           | 25.742.245            | 2.340.977  | 2.118.949  | 1.484.339 |
| Total   | 87.484.320            | 12.814.372 | 20.901.343 | 7.373.817 |

### 1.4. Information on interest income received from associates and subsidiaries

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Interest Income from Associates and Subsidiaries | 215.463               | 153.583      |

### 2. Interest Expense

## 2.1. Information on Interest Expense on Borrowings

|  | <b>Current Period</b> |           | Prior Pe | riod      |
|--|-----------------------|-----------|----------|-----------|
|  | TL                    | FC        | TL       | FC        |
| Banks <sup>(1)</sup>                     | 613.590               | 2.944.596 | 106.432  | 1.104.452 |
| Central Bank of the Republic of Türkiye  | 122.055               | -         | -        | -         |
| Domestic Banks                           | 410.357               | 494.298   | 30.832   | 207.339   |
| Foreign Banks                            | 81.178                | 2.450.298 | 75.600   | 897.113   |
| Foreign Headquarters and Branches Abroad | -                     | -         | -        | -         |
| Other Institutions                       | -                     | 176.645   | 119.587  | 102.322   |
| Total                                    | 613.590               | 3.121.241 | 226.019  | 1.206.774 |

 $<sup>\</sup>ensuremath{^{\text{(1)}}}$  Includes fees and commissions expenses on cash loans.

### 2.2. Information on Interest Expenses Given to Associates and Subsidiaries

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Interest Expenses Given to Subsidiaries and Associates | 34.641                | 33.226       |

## 2.3. Information on Interest Given on Securities Issued

|                                       | Current P | <b>Current Period</b> |         | riod      |
|---------------------------------------|-----------|-----------------------|---------|-----------|
|                                       | TL        | FC                    | TL      | FC        |
| Interest Expense on Securities Issued | 1.021.031 | 2.688.467             | 779.662 | 1.948.153 |

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### 2.4. Maturity structure of the interest expense on deposits

| Current Period Time Deposit         |         |   |                                   |   |                               |   |                  |   |
|-------------------------------------|---------|---|-----------------------------------|---|-------------------------------|---|------------------|---|
|                                     | Demand  | Up to 1                                       | Up to 3                           | Up to 6                                     |                               | More Than 1                                 | Cumulative       |   |
| Account Name                        | Deposit | Month   | Months                            | Months                                      | Up to 1 Year                  | year  | Deposit          | Total   |
| TL                                  |         |   |                                   |   |                               |   |                  |   |
| Bank Deposit                        | -       | 4.418.268                                     | 102.170                           | -   |                               | -   | -                | 4.520.438                                       |
| Saving Deposit                      | -       | 1.762.525                                     | 26.878.200                        | 3.706.378                                   | 926.854                       | 3.771.195                                   | 16.027           | 37.061.179                                      |
| Public Sector                       |         |   |                                   |   |                               |   |                  |   |
| Deposit                             | 90      | 7.836.213                                     | 1.509.844                         | 437.529                                     | 86.553                        | 1.333                                       |                  | 9.871.562                                       |
| Commercial Deposit                  | 126     | 6.440.055                                     | 8.139.816                         | 2.467.164                                   | 4.430.137                     | 202.407                                     | -                | 21.679.705                                      |
| Other Deposit                       | -       | 543.790                                       | 2.175.005                         | 297.576                                     | 54.102                        | 49.012                                      | -                | 3.119.485                                       |
| Deposit with 7 Days<br>Notification | -       | -   | -                                 | -   | -                             | -   | -                | -   |
| Total                               | 216     | 21.000.851                                    | 38.805.035                        | 6.908.647                                   | 5.497.646                     | 4.023.947                                   | 16.027           | 76.252.369                                      |
| FC                                  |         |   |                                   |   |                               |   |                  |   |
| Foreign Currency<br>Deposit         | 88.559  | 3.057.053                                     | 3.409.740                         | 527.792                                     | 256.883                       | 535.591                                     | 2                | 7.875.620                                       |
| Bank Deposit                        | 147     | 74.556  | 80.048                            | 331   | 170.007                       | 58.397                                      | -                | 383.486   |
| Deposit with 7 Days<br>Notification | _       | -   | -                                 | _   | -                             | -   | -                | -   |
| Precious Metal                      |         |   |                                   |   |                               |   |                  |   |
| Deposits                            |         | 17.340  | 45.467                            | 4.156                                       | 2.287                         | 2.452                                       |                  | 71.702  |
| Total                               | 88.706  | 3.148.949                                     | 3.535.255                         | 532.279                                     | 429.177                       | 596.440                                     | 2                | 8.330.808                                       |
| Grand Total                         | 88.922  | 24.149.800                                    | 42.340.290                        | 7.440.926                                   | 5.926.823                     | 4.620.387                                   | 16.029           | 84.583.177                                      |
| Prior Period                        |         |   |                                   | Time D                                      | eposit                        |   |                  |   |
|                                     | Demand  | Up to 1                                       | Up to 3                           | Up to 6                                     |                               | More Than 1                                 | Cumulative       |   |
| Account Name                        | Deposit | Month   | Months                            | Months                                      | Up to 1 Year                  | year  | Deposit          | Total   |
| TL                                  |         |   |                                   |   |                               |   |                  |   |
| Bank Deposit                        | -       | 4.142.850                                     | 59.482                            | -   | _                             | -   | _                | 4.202.332                                       |
| Saving Deposit                      | -       | 1.765.114                                     | 17.209.606                        | 3.712.528                                   | 414.016                       | 1.143.333                                   | 13.679           | 24.258.276                                      |
| Public Sector                       |         |   |                                   |   |                               |   |                  |   |
| Deposit                             | 617     | 1.168.189                                     | 1.170.581                         | 97.723                                      | 55.120                        | 9.291                                       | -                | 2.501.521                                       |
| Commercial Deposit                  | 162     | 3.463.825                                     | 4.088.137                         | 149.172                                     | 727.258                       | 68.465                                      |                  | 8.497.019                                       |
| Other Deposit                       | -       | 386.959                                       | 1.801.246                         | 161.337                                     | 102.571                       | 49.431                                      | -                | 2.501.544                                       |
| Deposit with 7 Days<br>Notification | _       | -   | -                                 | -   | -                             | -   | -                | -   |
| Total                               | 779     | 10.926.937                                    | 24.329.052                        | 4.120.760                                   | 1.298.965                     | 1.270.520                                   | 13.679           | 41.960.692                                      |
| FC                                  |         |   |                                   |   |                               |   |                  |   |
| Foreign Currency<br>Deposit         | 4.034   | 255.968                                       | 1.211.700                         | 143.180                                     | 139.324                       | 504.380                                     | 3                | 2.258.589                                       |
| Bank Deposit                        | 638     | 12.892  | 43.302                            | 1.387                                       | 21.139                        | 61.523                                      | -                | 140.881   |
| Deposit with 7 Days<br>Notification | _       | _   | _                                 | _   | -                             | -   | -                | -   |
| HOUHCULIOII                         |         |   |                                   |   |                               |   |                  |   |
| Precious Metal                      |         | 17.262  | 72 5 41                           | 2.765                                       | 2.011                         | 1705  |                  | F2 20 4   |
| Precious Metal<br>Deposits          | -       | 13.262  | 32.541                            | 2.765                                       | 2.011                         | 1.705                                       | -                | 52.284  |
| Precious Metal                      |         | 13.262<br><b>282.122</b><br><b>11.209.059</b> | 32.541<br>1.287.543<br>25.616.595 | 2.765<br><b>147.332</b><br><b>4.268.092</b> | 2.011<br>162.474<br>1.461.439 | 1.705<br><b>567.608</b><br><b>1.838.128</b> | -<br>3<br>13.682 | 52.284<br><b>2.451.754</b><br><b>44.412.446</b> |

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### 3. Explanations on Dividend Income

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Financial Assets at Fair Value Through Profit or Loss             | 2.217                 | -            |
| Financial Assets at Fair Value Through Other Comprehensive Income | 41.040                | 29.810       |
| Other <sup>(1)</sup>  | 6.869                 | 4.916        |
| Total   | 50.126                | 34.726       |

<sup>(1)</sup>Shows the Group's dividend income from subsidiaries, associates and entities under common control.

### 4. Information on Trading Profit/Loss (Net)

|   | <b>Current Period</b> | <b>Prior Period</b> |
|---|-----------------------|---------------------|
| Profit                                      | 413.084.994           | 607.623.137         |
| Trading Gains on Securities                 | 3.513.527             | 765.834             |
| Profits on Derivative Financial Instruments | 10.024.647            | 8.769.860           |
| Foreign Exchange Profits                    | 399.546.820           | 598.087.443         |
| Loss (-)                                    | 409.575.847           | 618.395.923         |
| Trading Losses on Securities                | 192.794               | 104.571             |
| Losses on Derivative Financial Instruments  | 18.405.343            | 20.704.426          |
| Foreign Exchange Losses                     | 390.977.710           | 597.586.926         |
|   |                       |                     |

### 5. Information on Other Operating Income

Significant proportion of other operating income consists of reversals from prior period provisions amounting to TL 5.827.295 and income from sales of assets amounting to TL 606.142 (31 December 2021: significant portion of other operating income consists of reversal from prior period provisions amounting to TL 3.873.173, and income from sales of assets amounting to TL 356.398).

### 6. Expected Credit Loss and Other Provision Expense

|   | <b>Current Period</b> | Prior Period |
|---|-----------------------|--------------|
| Expected Credit Loss Provision  | 33.000.917            | 16.285.959   |
| 12 Month Expected Credit Loss (Stage 1)   | 10.878.350            | 462.160      |
| Significant Increase in Credit Risk (Stage 2)                                   | 16.021.559            | 10.073.055   |
| Non-Performing Loans (Stage 3)  | 6.101.008             | 5.750.744    |
| Marketable Securities Impairment Provision                                      | 573                   | 95           |
| Financial Assets at Fair Value Through Profit or Loss                           | -                     | -            |
| Financial Assets at Fair Value Through Other Comprehensive Income               | 573                   | 95           |
| Subsidiaries, Associates and Entities Under Common Control Impairment Provision | -                     | -            |
| Associates  | -                     | -            |
| Subsidiaries  | -                     | -            |
| Entities Under Common Control   | -                     | -            |
| Other(*)  | 29.968.000            | 507.797      |
| Total   | 62.969.490            | 16.793.851   |

<sup>(°</sup>Includes free provision expense amounting to TL 25.574.000 in the current period (31 December 2021: TL 250.000)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### 7. Information Related to Other Operating Expenses

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Reserve for Employee Termination Benefits  | 694.199        | 402.526      |
| Bank Social Aid Fund Deficit Provision   | -              | -            |
| Impairment Expenses of Tangible Assets   | 100            | 250          |
| Depreciation Expenses of Tangible Assets   | 995.699        | 614.952      |
| Impairment Expenses of Intangible Assets   | -              | -            |
| Goodwill Impairment Expense  | -              | -            |
| Amortization Expenses of Intangible Assets   | 377.668        | 179.301      |
| Impairment Expense of Equity Participations for which<br>Equity Method is Applied    | -              | -            |
| Impairment Expenses of Assets Held for Sale  | -              | -            |
| Depreciation Expenses of Assets Held for Sale  | -              | -            |
| Impairment Expenses for Non-Current Assets Held for Sale and Discontinued Operations | -              | -            |
| Other Operating Expenses   | 8.664.523      | 5.101.119    |
| Leasing Expenses Related to TFRS 16 Exceptions                                       | 115.034        | 90.730       |
| Maintenance Expenses   | 549.424        | 252.155      |
| Advertisement Expenses   | 553.658        | 339.839      |
| Other Expenses   | 7.446.407      | 4.418.395    |
| Loss on Sales of Assets  | 7.244          | 9.187        |
| Other <sup>(1)</sup>   | 7.136.587      | 3.886.602    |
| Total  | 17.876.020     | 10.193.937   |

<sup>&</sup>lt;sup>(1)</sup>TL 2.779.242 of other items consists of Saving Deposit Insurance Fund accrual expense while TL 2.609.586 consists of taxes, duties and charges expense (31 December 2021: TL 1.841.342 of other items consists of Saving Deposit Insurance Fund accrual expense, TL 1.300.320 consists of taxes, duties and charges expense)

### 8. Profit/(Loss) from Minority Interest

|                                      | Current Period | Prior Period |
|--------------------------------------|----------------|--------------|
| Profit/(Loss) from Minority Interest | 151.340        | 69.534       |

## 9. Fees for Services Received from Independent Auditor/Independent Audit Firm

The fee information for the reporting period regarding the services received from the independent auditor or independent audit firm in accordance with the decision of the POA dated 26 March 2021 is given in the table below:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Independent Audit Fee        | 24.073         | 13.039       |
| Tax Consultancy Fee          | 1.310          | 272          |
| Other Assurance Services Fee | 1.402          | 877          |
| Other Non-Audit Services Fee | 1.517          | 596          |
| Total                        | 28.302         | 14.784       |

 $<sup>\</sup>ensuremath{^{(\mbox{\tiny{"}}}}\ensuremath{^{\mbox{\tiny{The}}}}$  fee information is given over the amounts excluding VAT in the table.

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL") (Convenience translation of publicly announced consolidated financial statements originally issued in Turkish)

### 10. Information on Profit/Loss Before Tax from Continuing and Discontinuing Operations

The Group's compositions of the profit/loss before tax from the continuing operations are following:

|  | <b>Current Period</b> | Prior Period |
|--|-----------------------|--------------|
| Net Interest Income  | 131.454.119           | 42.535.748   |
| Net Fees and Commissions Income  | 14.673.232            | 6.269.616    |
| Other Operating Income   | 10.213.682            | 5.594.561    |
| Dividend Income  | 50.126                | 34.726       |
| Trading Profit/Loss (Net)  | 3.509.147             | (10.772.786) |
| Personnel Expenses (-)   | 10.617.697            | 5.803.803    |
| Expected Credit Loss (-)   | 33.000.917            | 16.285.959   |
| Other Provision Expenses (-)   | 29.968.573            | 507.892      |
| Other Operating Expenses (-)   | 17.876.020            | 10.193.937   |
| Profit/Loss from Investments in Subsidiaries Consolidated based on Equity Method | 315.745               | 137.196      |
| Current Period Profit/Loss from Continued Operations                             | 68.752.844            | 11.007.470   |

### 11. Information on Tax Provision of Continued and Discontinued Operations

As of 31 December 2022, TL 22.139.383 of the Group's total tax provision expense consists of TL 33.599.073 of current tax expense and TL 11.459.690 of deferred tax income (As of 31 December 2021, TL 3.018.958 of the Group's total tax provision expense consists of amounting to TL 3.422.904 current tax expense while remaining balances amounting to TL 403.946 consists of deferred tax income).

The Group has no discontinued operations as of 31 December 2022. (As of 31 December 2021, the Group has no discontinued operations.)

### 12. Explanation on Current Period Net Profit and Loss of Continued and Discontinued Operations

The Group's net profit after tax amounts to TL 46.613.461 (31 December 2021: The Group's net profit after tax amounts to TL 7.988.512)

### 13. Explanation on Net Profit/Loss

# 13.1. Nature, Amount and Frequency of Income and Expenses Arising from Ordinary Banking Activities, if Required for the Understanding the Performance of the Parent Bank in the Current Period

The Parent Bank mainly utilizes its resources from domestic deposits on loans, securities and interbank operations. Besides, income is obtained by commissions taken from non-cash loans, other banking operations with insurance agencies.

### 13.2. The Effect of the Change in Accounting Estimates to the Net Profit/Loss; Including the Effects to the Future Period, if any

As of the balance sheet date, there is no change in accounting estimates that may require further explanations in the current period

# 14. If Other Items in the Profit or Loss Statement Exceed 10% of the Profit or Loss Statement Total, Sub-Accounts Constituting At Least 20% of These Items are Shown Below

The "Other" statement under the "Fees and Commission Income" in the Profit or Loss Statement mainly consists of commission and fees received from credit card transactions and banking transactions.

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### V. EXPLANATIONS AND NOTES RELATED TO THE CHANGES IN SHAREHOLDERS' EQUITY

### 1. Explanations on the Issuance of Shares:

The paid in capital of T.C. Ziraat Bank is TL 34.900.000. (31 December 2021: TL 13.100.000)

#### 2. Explanations on Profit Distribution:

According to the Parent Bank's Ordinary General Assembly Meeting dated 25 March 2022;

Pursuant to paragraph 1 of Article 33 of the Bank's Articles of Association regarding the determination, allocation and distribution of the net profit for the period; Allocating 5% (TL 314.565) of legal reserves from the net period profit of TL 6.291.309,

Within the scope of Article 5/1-e of the Corporate Tax Law No. 5520, TL 4.685, which is the portion associated with the period profit within 50% of the real estate sales income exemption base calculated according to the TPL, is to be followed until the end of the 5<sup>th</sup> year following the year of the sale. in accordance with the relevant law article, to be taken into a special fund account under shareholders' equity, and the remaining TL 5.972.059 to be transferred to extraordinary reserves,

From TL 63.699 resulting from real estate valuation differences and monitored in previous years' profits within the framework of the relevant TAS, 50% of the real estate sales income exemption base calculated according to the Tax Law within the scope of Article 5/1-e of the Corporate Tax Law No. 5520, with equity accounts. TL 20.963, which is the associated portion, to be taken into the special fund account opened under the shareholders' equity in accordance with the relevant law to be followed up until the end of the 5th year following the year of the sale, 5% (TL 2.137) of legal reserves over the remaining TL 42.736, and the remaining TL 40.599. It has been decided to transfer to extraordinary reserves.

The Parent Bank plans to distribute the profit it earned in 2022 in line with its articles of association. However, as of the preparation date of the financial reports, no decision has been taken regarding profit distribution.

### 3. Profit Reserves:

As of the balance sheet date, profit reserves amounted to TL 74.732.663, legal reserves amounted to TL 6.081.820, extraordinary reserves amounted to TL 66.311.181 and other profit reserves amounted to TL 2.339.662. (As of 31 December 2021, the profit reserves were TL 68.565.711, legal reserves were TL 5.676.734, extraordinary reserves were TL 60.721.651 and other profit reserves were TL 2.167.326).

### VI. EXPLANATIONS ON CASH FLOW STATEMENTS

# 1. Explanations on the "Other" items and "The Effect of the Change in Foreign Currency on Cash and Cash Equivalent" item in the Cash Flow Statement

Regarding operating profit before the change in banking activity assets and liabilities, TL 76.085.746 of the income amount, TL 198.653.832 mainly consists of the interests received from loans and securities, and TL 101.490.515 mostly consists of the interests given to deposits and money market transactions. Other earnings mainly include net fee and commission income and other operating profit.

The effect of change in foreign exchange rates on cash and cash equivalents includes the foreign exchange differences resulted from the translations of cash and cash equivalents in foreign currencies into TL at the exchange rates prevailing at the beginning and end of the year, TL 4.750.901 as of 31 December 2022. (TL 1.439.724 as of 31 December 2021)

Cash in TL, cash in foreign currency, Central Bank of the Republic of Türkiye, money in transit, bank cheques purchased and cash on money market operations are defined as "cash"; interbank money transactions placements having maturities less than three months, and time deposits in banks are defined as "cash equivalents".

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### Period opening and end cash and cash equivalents balance

| Period Opening  | Current Period | Prior Period |
|---|----------------|--------------|
| Cash in TL and in Foreign Currency                      | 12.798.004     | 6.672.363    |
| Central Bank of the Republic of Türkiye and Other Banks | 96.073.783     | 35.726.081   |
| Money Market Operations                                 | 1.249.768      | 603.790      |
| Total Cash and Cash Equivalents                         | 110.121.555    | 43.002.234   |
| Period End  | Current Period | Prior Period |
| Cash in TL and in Foreign Currency                      | 20.883.567     | 12.798.004   |
| Central Bank of the Republic of Türkiye and Other Banks | 202.138.758    | 96.073.783   |
| Money Market Operations                                 | 6.283.112      | 1.249.768    |
| Total Cash and Cash Equivalents                         | 229.305.437    | 110.121.555  |

### VII. EXPLANATIONS AND NOTES RELATED TO RISK GROUP THAT THE PARENT BANK BELONGS TO

1. Information on the Volume of Transactions Relating to the Bank's Risk Group, Outstanding Loan and Deposit Transactions and Profit and Loss of the Period

## 1.1 Information Regarding Loans Belonging to the Risk Group of the Bank

| Risk Group of the Parent Bank   | Subsidiaries, A<br>and Entities und<br>Control (Joint | ler Common | Direct or Ir<br>Shareholder<br>Parent B | rs of the | Other Rea<br>Legal Pers<br>the Risk G | ons in   |
|---------------------------------|---|------------|---|-----------|---------------------------------------|----------|
| <b>Current Period</b>           | Cash  | Non-cash   | Cash Non-cash                           |           | Cash                                  | Non-cash |
| Loans                           |   |            |   |           |                                       |          |
| Beginning Balance               | 1.522.167   | 10.407     | -                                       | -         | -                                     | -        |
| Ending Balance                  | 1.595.222   | 27.560     | -                                       | -         | -                                     | -        |
| Interest and Commissions Income | 215.463   | 252        | -                                       | -         | -                                     | -        |
| ı                               |   | 1          |   |           |                                       |          |
|                                 | Subsidiaries, A<br>and Entities und                   |            | Direct or Ir<br>Shareholder             |           | Other Rea<br>Legal Pers               |          |

| Risk Group of the Parent Bank   | and Entities und<br>Control (Joint |          |      |          |      |          |
|---------------------------------|------------------------------------|----------|------|----------|------|----------|
| Prior Period                    | Cash                               | Non-cash | Cash | Non-cash | Cash | Non-cash |
| Loans                           |                                    |          |      |          |      |          |
| Beginning Balance               | 1.138.436                          | 27.516   | -    | -        | -    | -        |
| Ending Balance                  | 1.522.167                          | 10.407   | -    | -        | -    | -        |
| Interest and Commissions Income | 153.583                            | 77       | -    | -        | -    | -        |

## 1.2. Information on Deposits of the Parent Bank's Risk

| and Entities und             |                   | Subsidiaries, Associates Direct or Indirect and Entities under Common Shareholders of the arent Bank Control (Joint Venture) Parent Bank |                   | of the          | Other Real and Leg | -               |
|------------------------------|-------------------|--|-------------------|-----------------|--------------------|-----------------|
| Deposits                     | Current<br>Period | Prior<br>Period  | Current<br>Period | Prior<br>Period | Current<br>Period  | Prior<br>Period |
| Beginning Balance            | 261.948           | 283.286  | -                 | -               | -                  | -               |
| Ending Balance               | 290.714           | 261.948  | -                 | -               | -                  | -               |
| Interest Expense on Deposits | 34.641            | 33.226   | -                 | -               | -                  | -               |

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### 1.3. Information on Forward and Option Agreements and Other Similar Agreements made with the Group's Risk Group

None (31 December 2021: None).

### 1.4. Information Regarding Benefits Provided to the Group's Key Management

Fees paid to the Group's key management amount to TL 105.487 (31 December 2021: TL 57.213).

### VIII. EXPLANATIONS AND NOTES RELATED TO POST-BALANCE SHEET MATTERS

With the Repeated paragraph 298 (Ç) added to the Tax Procedure Law No. 213 and the Provisional Article 32, it is possible for the taxpayers included in the scope to revalue their depreciable economic assets in periods when the conditions for making inflation adjustments are not met. In order to explain the revaluation transactions, the General Communiqué of the Tax Procedure Law no. 537 has been published, and for the enterprises that prepare their financial statements in accordance with the Turkish Accounting Standards, the General Communiqué on the Tax Procedure Law with the line number 547 published in the Official Gazette dated 14 January 2023 and numbered 32073 (order no. 537). With the Communiqué Amending the According to the Communiqué, the Bank will be able to revaluate the immovables registered in its assets and other depreciable economic assets, provided that the conditions in the Provisional Article 32 and Reiterated Article 298 (Ç) are met, and it will be able to pay the corporate tax on the base calculated according to the new values of these economic assets.

The consequences of earthquakes in Kahramanmaraş, which affected many cities, in the disaster area and throughout the country are closely followed. Efforts to be carried out by the Parent Bank for the return of social and economic life to normal are being concluded immediately.

# IX. EXPLANATIONS AND NOTES RELATED TO DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN REPRESENTATIVES OF THE PARENT BANK

## 1. Information on the Parent Bank's Domestic and Foreign Branches and Foreign Representatives of the Parent Bank

|                                   | Number | Number of<br>Employees |                                 |              |               |
|-----------------------------------|--------|------------------------|---------------------------------|--------------|---------------|
| Domestic Branch (1)               | 1.733  | 24.388                 |                                 |              |               |
|                                   |        |                        | <b>Country of Incorporation</b> |              |               |
| Foreign Representative Office (2) | -      | -                      | -                               |              |               |
|                                   |        |                        |                                 |              | Statutory     |
|                                   |        |                        |                                 | Total Assets | Share Capital |
| Foreign Branch (2)                | 1      | 5                      | 1-England                       | 22.518.932   | 1.262.174     |
|                                   | 5      | 5                      | 2-Bulgaria                      | 5.203.806    | 282.828       |
|                                   | 2      | 4                      | 3-Iraq                          | 2.483.514    | 888.298       |
|                                   | 3      | 3                      | 4-Greece                        | 2.354.822    | 659.525       |
|                                   | 1      | 2                      | 5-Saudi Arabia                  | 1.042.806    | 280.478       |
|                                   | 4      | 1                      | 6-Kosovo                        | 2.896.667    | 399.712       |
|                                   | 8      | 36                     | 7-T.R. of Northern Cyprus       | 10.155.101   | 454.180       |
|                                   | 1      | 3                      | 8-Bahrain                       | 75.499.372   | 93.493        |
| Off-Shore Banking Region Branches | -      | -                      | -                               | -            | -             |
|                                   |        |                        |                                 |              |               |

<sup>(1)</sup> Includes the employees of the domestic branches, including the employees of head office and regional management.

# 2. Information on The Parent Bank About Opening, Closing, Changing its Organization Considerably for Domestic and Foreign Branches and Foreign Representatives of the Bank:

In 2022, 8 new branches were opened in Türkiye and 2 branches were closed.

<sup>&</sup>lt;sup>(2)</sup>Excluding the local employees of the foreign branches.

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### **SECTION SIX**

### OTHER EXPLANATIONS

### I. INFORMATION ON THE PARENT BANK'S RATING THAT HAS BEEN DETERMINED BY INTERNATIONAL RATING AGENCIES

Information on the assessment done by the international rating agencies Moody's Investors Service, Fitch Ratings and JCR Eurasia are as follows:

### Moody's Investors Service: August 2022

| Outlook                                  | Stable    |
|--|-----------|
| Long term Foreign Currency Deposit       | B3        |
| Short term Foreign Currency Deposit      | Not-Prime |
| Long term Domestic Currency Deposit      | B3        |
| Short term Domestic Currency Deposit     | Not-Prime |
| Long term Issuer Rating Foreign Currency | B3        |
| Baseline Credit Assessment               | caa1      |
| Adjusted Baseline Credit Assessment      | caal      |

## Fitch Ratings: July 2022

| Foreign Currency Long Term IDR  | В-       |
|---------------------------------|----------|
| Outlook                         | Negative |
| Foreign Currency Short Term IDR | В        |
| Local Currency Long Term IDR    | В        |
| Outlook                         | Negative |
| Local Currency Short Term IDR   | В        |
| National Long-Term Rating       | AA (Trk) |
| Outlook                         | Stable   |
| Government Support Rating       | ns       |
| Viability Rating                | b-       |

### JCR Eurasia: January 2023

| Long Term International FC | BB        |
|----------------------------|-----------|
| Outlook                    | Stable    |
| Long Term International LC | BB        |
| Outlook                    | Negative  |
| Long Term National LC      | AAA (Trk) |
| Outlook                    | Stable    |
| Short Term National LC     | J1+ (Trk) |
| Outlook                    | Stable    |
|                            |           |

## II. OTHER EXPLANATIONS ON THE GROUP'S OPERATIONS

None.

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### **SECTION SEVEN**

### **EXPLANATIONS ON THE INDEPENDENT AUDIT REPORT**

### I. EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

The consolidated financial statements prepared as of 31 December 2022 and for the fiscal period ending on the same date have been prepared by PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. is subject to audit by the independent auditors' report dated 17 February 2023 is presented preceding the consolidated financial statements.

### II. EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITOR

None.





| Statement of Use                  | Ziraat Bank has reported in accordance with the GRI Standards - Essentials for the period of 01/01/2022 to $31/12/2022$ |
|-----------------------------------|---|
| GRI 1 Used                        | GRI 1: Foundation 2021  |
| Applicable GRI Sector Standard(s) | None Apply  |

| GRI Standard    | Disclosure | Relevant Page Numbers and/or Explanations Ommision   |
|-----------------|------------|--|
|                 | 2-1        | 1, 12  |
|                 | 2-2        | 1, 153   |
|                 | 2-3        | 1, 111-112   |
|                 | 2-4        | There is no restated information.  |
|                 | 2-5        | 1, 116-117, 148-151, 298-301   |
|                 | 2-6        | 12-13, 30-31, 62-98, 128-131   |
|                 | 2-7        | 22-25, 32-33, 87-91  |
|                 | 2-8        | All Ziraat Bank employees are working on full-time basis.  |
|                 | 2-9        | 120-121, 124-125, 128-129,   |
|                 | 2-10       | Regarding the minimum qualities to be sought in appointments to Board Member, Ziraat Bank acts in accordance with the provisions of Banking legislation, Turkish Commerce Code and the regulations of Capital Markets Board. |
|                 | 2-11       | The Chairman of the Board of Directors has no executive duty.  |
|                 | 2-12       | 30-31, 37, 118-121   |
| iRI 2: General  | 2-13       | 118-125, 128-131   |
| isclosures 2021 | 2-14       | 30-31  |
|                 | 2-15       | 133-137  |
|                 | 2-16       | 62-84  |
|                 | 2-17       | 88-91  |
|                 | 2-18       | 30-31, 120, 128-130  |
|                 | 2-19       | 89, 118-126, 128   |
|                 | 2-20       | 89, 128  |
|                 | 2-21       | Confidential information due to the Bank's policy.   |
|                 | 2-22       | 4-7, 8-11, 30-31   |
|                 | 2-23       | 141-143, 13, 30  |
|                 | 2-24       | 118-125, 128-139   |
|                 | 2-25       | 30-33, 38-39, 62-84  |
|                 | 2-26       | 13, 25, 31, 35, 56, 74, 81, 86, 97   |
|                 | 2-27       | There are no fines or sanctions in the reporting period.   |
|                 | 2-28       | 99   |
|                 | 2-29       | 37-39  |
|                 | 2-30       | 89   |

| GRI Standard                              | Disclosure | Relevant Page Numbers and/or Explanations Ommision   |
|---|------------|--|
|   | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021            | 3-2        | 30-31, 34-36 There are no significant changes from previous reporting periods in the list of material topics and topic boundaries. |
| SUSTAINABLE GROV                          | WTH        |  |
| Economic Performa                         | nce        |  |
| GRI 3: Material<br>Topics 2021            | 3-3        | 4-11, 34-36, 38-39, 49-51  |
|   | 201-1      | 22-25, 62-84, 144  |
| CDI 201: Formamia                         | 201-2      | 43-44, 58, 98, 100   |
| GRI 201: Economic Performance 2016        | 201-3      | 181-183, 333-335   |
|   | 201-4      | There is no financial assistance received from government during the reporting period.   |
| Market Presence                           |            |  |
| GRI 3: Material<br>Topics 2021            | 3-3        | 4-11, 34-36, 38-39, 49-51  |
| GRI 202: Market<br>Presence 2016          | 202-1      | In Ziraat Bank, the standard entry level wage of all employees is above the local minimum wage.                                    |
|   | 202-2      | All members of Ziraat Bank senior management are Turkish Republic citizens.  |
| Indirect Economic Ir                      | npact      |  |
| CDI 7: Matarial                           | 3-1        | 4-11, 34-36, 38-39, 49-51  |
| GRI 3: Material<br>Topics 2021            | 3-2        | 4-11, 30-31, 34-36   |
| 100103 2021                               | 3-3        | 4-11, 34-36, 38-39   |
| GRI 203: Indirect                         | 203-1      | 34-39, 62-84   |
| Economic Impact<br>2016                   | 203-2      | 34-39, 62-84   |
| RESPONSIBLE BANK                          | KING       |  |
| Procurement Praction                      | es         |  |
| GRI 3: Material                           | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021            | 3-2        | 4-11, 30-31, 34-36   |
|   | 3-3        | 4-11, 34-36, 38-39, 57-59  |
| GRI 204:<br>Procurement<br>Practices 2016 | 204-1      | 31, 37, 39, 80   |
| Anti-Corruption                           |            |  |
| CDI 7: Matarial                           | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021            | 3-2        | 4-11, 30-31, 34-36   |
| Topics 2021                               | 3-3        | 4-11, 34-36, 38-39, 57-59  |

| GRI Standard                                   | Disclosure | Relevant Page Numbers and/or Explanations Ommision   |
|--|------------|--|
| GRI 205: Anti-<br>Corruption 2016              | 205-1      | https://www.ziraatbank.com.tr/en/Investor-<br>Relations-ZB/Corporate-Governance/<br>Documents/AMLPolicy.pdf                |
|  | 205-2      | https://www.ziraatbank.com.tr/en/Investor-<br>Relations-ZB/Corporate-Governance/<br>Documents/AMLPolicy.pdf                |
|  | 205-3      | https://www.ziraatbank.com.tr/en/Investor-<br>Relations-ZB/Corporate-Governance/<br>Documents/AMLPolicy.pdf                |
| Anti-Competitive B                             | ehavior    |  |
|  | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material                                | 3-2        | 4-11, 30-31, 34-36   |
| Topics 2021                                    | 3-3        | 4-11, 34-36, 38-39, 57-59  |
| GRI 206: Anti-<br>Competitive<br>Behavior 2016 | 206-1      | https://www.ziraatbank.com.tr/en/Investor-<br>Relations-ZB/Corporate-Governance/<br>Documents/DisclosurePolicy.pdf         |
| Tax  |            |  |
|  | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material                                | 3-2        | 4-11, 30-31  |
| Topics 2021                                    | 3-3        | 4-11, 38-39, 57-59   |
|  | 207-1      | 183-185  |
|  | 207-2      | 183-185  |
| GRI 207: Tax 2019                              | 207-3      | 183-185  |
|  | 207-4      | 183-185  |
|  | 301-1      | Given that the bank's operations bear no direct relevance to the outlined disclosure, they are not featured in the report. |
| GRI 301: Materials<br>2016                     | 301-2      | Given that the bank's operations bear no direct relevance to the outlined disclosure, they are not featured in the report. |
|  | 301-3      | Given that the bank's operations bear no direct relevance to the outlined disclosure, they are not featured in the report. |
| Energy   |            |  |
|  | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material                                | 3-2        | 4-11, 34-36, 30-31   |
| Topics 2021                                    | 3-3        | 4-11, 34-36, 38-39, 57-59, 100-113   |
|  | 302-1      | 22, 100-109  |
|  | 302-2      | 22, 100-109  |
| GRI 302: Energy                                | 302-3      | 22, 100-109  |
| 2016   | 302-4      | 22, 100-109  |
|  | 302-5      | 22, 100-109  |

| GRI Standard                      | Disclosure | Relevant Page Numbers and/or Explanations Ommisio |
|-----------------------------------|------------|---|
| Water and Effluents               |            |   |
|                                   | 3-1        | 30-31, 34-36, 38-39                               |
| GRI 3: Material<br>Topics 2021    | 3-2        | 4-11, 34-36, 30-31                                |
| Topics 2021                       | 3-3        | 4-11, 34-36, 38-39, 57-59, 100-113                |
|                                   | 303-1      | 22, 100-113                                       |
|                                   | 303-2      | 22, 100-113                                       |
| GRI 303: Water and Effluents 2018 | 303-3      | 22, 100-113                                       |
| Ennuents 2018                     | 303-4      | 22, 100-113                                       |
|                                   | 303-5      | 22, 100-113                                       |
| Biodiversity                      |            |   |
|                                   | 3-1        | 30-31, 34-36, 38-39                               |
| GRI 3: Material                   | 3-2        | 4-11, 34-36, 30-31                                |
| Topics 2021                       | 3-3        | 4-11, 34-36, 38-39, 57-59, 100-113                |
| GRI 304:<br>Biodiversity 2016     | 304-1      | 22, 100-113                                       |
|                                   | 304-2      | 22, 100-113                                       |
|                                   | 304-3      | 22, 100-113                                       |
|                                   | 304-4      | 22, 100-113                                       |
| Emissions                         |            |   |
|                                   | 3-1        | 30-31, 34-36, 38-39                               |
| GRI 3: Material                   | 3-2        | 4-11, 34-36, 30-31                                |
| Topics 2021                       | 3-3        | 4-11, 34-36, 38-39, 57-59, 100-113                |
|                                   | 305-1      | 22, 100-113                                       |
|                                   | 305-2      | 22, 100-113                                       |
|                                   | 305-3      | 22, 100-113                                       |
| GRI 305: Emissions 2016           | 305-4      | 22, 100-113                                       |
| 2016                              | 305-5      | 22, 100-113                                       |
|                                   | 305-6      | 22, 100-113                                       |
|                                   | 305-7      | 22, 100-113                                       |
| Waste                             |            |   |
|                                   | 3-1        | 30-31, 34-36, 38-39                               |
| GRI 3: Material                   | 3-2        | 4-11, 34-36, 30-31                                |
| Topics 2021                       | 3-3        | 4-11, 34-36, 38-39, 57-59, 100-113                |
|                                   | 306-1      | 22, 100-113                                       |
|                                   | 306-2      | 22, 100-113                                       |
| GRI 306: Waste                    | 306-3      | 22, 100-113                                       |
| 2020                              | 306-4      | 22, 100-113                                       |
|                                   | 306-5      | 22, 100-113                                       |

| <b>GRI Standard</b>                              | Disclosure        | Relevant Page Numbers and/or Explanations                     | Ommision  |
|--|-------------------|---|---|
| Supplier Environme                               | ntal Assessment   |   |   |
|  | 3-1               | 30-31, 34-36, 38-39   |   |
| GRI 3: Material<br>Topics 2021                   | 3-2               | 4-11, 34-36, 30-31  |   |
| Topics 2021                                      | 3-3               | 4-11, 34-36, 38-39, 57-59, 100-113                            |   |
| GRI 308: Supplier                                | 308-1             | 31, 37, 39, 80  |   |
| Environmental Assessment 2016                    | 308-2             | 31, 37, 39, 80  |   |
| DEVELOPING ORGA                                  | NIZATION AND SATI | SFIED EMPLOYEES   |   |
| Employment                                       |                   |   |   |
|  | 3-1               | 30-31, 34-36, 38-39   |   |
| GRI 3: Material<br>Topics 2021                   | 3-2               | 4-11, 30-31, 34-36, 62-84                                     |   |
| Topics 2021                                      | 3-3               | 4-11, 34-36, 38-39, 54-55, 62-67                              |   |
|  | 401-1             | 23, 87-92   |   |
| CDI 401-   | 401-2             | All Ziraat Bank employees are working on full-<br>time basis. |   |
| GRI 401:<br>Employment 2016                      | 401-3             | 23, 87-92   | No disclosed<br>metrics available<br>due to the Bank's<br>policy. |
| Labor / Managemer                                | nt Relations      |   |   |
|  | 3-1               | 30-31, 34-36, 38-39   |   |
| GRI 3: Material<br>Topics 2021                   | 3-2               | 4-11, 30-31, 34-36, 62-84                                     |   |
| Topics 2021                                      | 3-3               | 4-11, 34-36, 38-39, 54-55, 62-67                              |   |
| GRI 402: Labor<br>/ Management<br>Relations 2016 | 402-1             | 23, 87-92   |   |
| Occupational Healtl                              | n and Safety      |   |   |
| CDLT M I   | 3-1               | 30-31, 34-36, 38-39   |   |
| GRI 3: Material                                  | 3-2               | 4-11, 30-31, 34-36, 62-84                                     |   |
| Topics 2021                                      | 3-3               | 4-11, 34-36, 38-39, 54-55, 62-67                              |   |

| <b>GRI Standard</b>   | Disclosure | Relevant Page Numbers and/or Explanations  | Ommision  |
|---|------------|--|---|
|   | 403-1      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-2      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-3      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-4      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
| 403-5  GRI 403: Occupational Health and Safety 2018  403-6  403-7  403-8  403-9 | 403-5      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-6      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-7      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-8      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 |   |
|   | 403-9      | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 | No disclosed<br>metrics available<br>due to the Bank's<br>policy. |
|   | 403-10     | 92<br>https://www.ziraatbank.com.gr/en/t-cziraat-<br>bankasi-a-sprioritizes-the-health-and-<br>protection-of-its-customers-and-employees-<br>from-covid-19 | No disclosed<br>metrics available<br>due to the Bank's<br>policy. |

| <b>GRI Standard</b>  | Disclosure                  | Relevant Page Numbers and/or Explanations Ommision   |
|--|-----------------------------|--|
| Training and Educati   | ion                         |  |
| CDLT M I I I   | 3-1                         | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021                                 | 3-2                         | 4-11, 30-31, 34-36, 62-84  |
| 10pics 2021  | 3-3                         | 4-11, 34-36, 38-39, 54-55, 62-67   |
| CDI 404 T  | 404-1                       | 23, 35, 54, 87-92  |
| GRI 404: Training and Education 2016                           | 404-2                       | 23, 35, 54, 87-92  |
| aliu Euucation 2016  | 404-3                       | 23, 35, 54, 87-92  |
| RESPONSIBLE<br>BANKING   |                             |  |
| Diversity and Equal  | Opportunity                 |  |
|  | 3-1                         | 30-31, 34-36, 38-39  |
| GRI 3: Material  | 3-2                         | 4-11, 30-31, 34-36, 62-84  |
| Topics 2021  | 3-3                         | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 405: Diversity   | 405-1                       | 38, 52   |
| and Equal Opportunity 2016                                     | 405-2                       | There is no gender-based wage discrimination in Ziraat Bank.   |
| Non-Discrimination   |                             |  |
|  | 3-1                         | 30-31, 34-36, 38-39  |
| GRI 3: Material  | 3-2                         | 4-11, 30-31, 62-84   |
| Topics 2021  | 3-3                         | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 406: Non-<br>Discrimination 2016                           | 406-1                       | There are no incidents of discrimination during the reporting period.  |
| Freedom of Associat  | tion and Collective Bargair | ning   |
| CDI 7: Material  | 3-1                         | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021                                 | 3-2                         | 4-11, 30-31, 62-84   |
| 100103 2021  | 3-3                         | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 407: Freedom of Association and Collective Bargaining 2016 | 407-1                       | During the reporting period, there are no incidents of violation of employees' rights to exercise freedom of association or collective bargaining or it is under significant risk. |

| GRI Standard                                    | Disclosure | Relevant Page Numbers and/or Explanations Ommision   |
|---|------------|--|
| Child Labor                                     |            |  |
|   | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021                  | 3-2        | 4-11, 30-31, 62-84   |
| Topics 2021                                     | 3-3        | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 408: Child<br>Labor 2016                    | 408-1      | Ziraat Bank does not employ child labor in any way.  |
| Forced or Compulso                              | ry Labor   |  |
|   | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021                  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
| 100163 2021                                     | 3-3        | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 409: Forced or<br>Compulsory Labor<br>2016  | 409-1      | There are no activities and operations at Ziraat Bank with significant risk for incidents of forced or compulsory labor in 2022. |
| TECHNOLOGY WITH                                 | IN LIFE    |  |
| Security Practices                              |            |  |
|   | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material                                 | 3-2        | 4-11, 30-31, 34-36, 62-84  |
| Topics 2021                                     | 3-3        | 4-11, 34-36, 38-39, 52-53, 62-67   |
| GRI 410: Security<br>Practices 2016             | 410-1      | 92, 132  |
| A GLOBAL BANK                                   |            |  |
| Rights of Indigenous                            | Peoples    |  |
| CDLT M  | 3-1        | 30-31, 34-36, 38-39  |
| GRI 3: Material<br>Topics 2021                  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
| 10p103 2021                                     | 3-3        | 4-11, 34-36, 38-39, 56-57, 62-67   |
| GRI 411: Rights of<br>Indigenous People<br>2016 | 411-1      | There is no non-compliance during the reporting period   |
| Local Communities                               |            |  |
| CD17 M 1 1 1                                    | 3-1        | 30-31, 34-36, 37, 38-39  |
| GRI 3: Material<br>Topics 2021                  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
| IOPICS ZUZI                                     | 3-3        | 4-11, 34-36, 38-39, 56-57, 62-67   |
| GRI 413: Local                                  | 413-1      | 2, 3, 18-19, 37, 93-95   |
| Communities 2016                                | 413-2      | 2, 3, 18-19, 37, 93-95   |

| <b>GRI Standard</b>                            | Disclosure | Relevant Page Numbers and/or Explanations Ommision   |
|--|------------|--|
| Supplier Social Asse                           | essment    |  |
| GRI 3: Material<br>Topics 2021                 | 3-1        | 30-31, 34-36, 37, 38-39  |
|  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
|  | 3-3        | 4-11, 34-36, 38-39, 56-57, 62-67   |
| GRI 414: Supplier<br>Social Assessment<br>2016 | 414-1      | 31, 37, 39, 80   |
|  | 414-2      | 31, 37, 39, 80   |
| Public Policy                                  |            |  |
| GRI 3: Material<br>Topics 2021                 | 3-1        | 30-31, 34-36, 37, 38-39  |
|  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
|  | 3-3        | 4-11, 34-36, 38-39, 56-57, 62-67   |
| GRI 415: Public<br>Policy 2016                 | 415-1      | Ziraat Bank adheres to a strict policy of non-<br>partisanship and maintains impartiality.                                 |
| PLATFORM BANKIN                                | G          |  |
| Customer Health an                             | d Safety   |  |
| GRI 3: Material<br>Topics 2021                 | 3-1        | 30-31, 34-36, 37, 38-39  |
|  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
|  | 3-3        | 4-11, 34-36, 38-39, 57-59, 62-67   |
| GRI 416: Customer<br>Health and Safety<br>2016 | 416-1      | Given that the bank's operations bear no direct relevance to the outlined disclosure, they are not featured in the report. |
|  | 416-2      | There is no non-compliance during the reporting period.  |
| Marketing and Labe                             | ling       |  |
| GRI 3: Material<br>Topics 2021                 | 3-1        | 30-31, 34-36, 37, 38-39  |
|  | 3-2        | 4-11, 30-31, 34-36, 62-84  |
|  | 3-3        | 4-11, 34-36, 38-39, 62-67  |
| GRI 417: Marketing<br>and Labeling 2016        | 417-1      | https://www.ziraatbank.com.tr/en/Investor-<br>Relations-ZB/Documents/second-party_opinion.<br>pdf                          |
|  | 417-2      | There is no non-compliance during the reporting period.  |
|  | 417-3      | There is no non-compliance during the reporting period.  |

| <b>GRI Standard</b>               | Disclosure   | Relevant Page Numbers and/or Explanations Ommision   |
|-----------------------------------|--------------|--|
| TECHNOLOGY WITH                   | IIN LIFE     |  |
| Customer Privacy                  |              |  |
| GRI 3: Material<br>Topics 2021    | 3-1          | 30-31, 34-36, 37, 38-39  |
|                                   | 3-2          | 4-11, 30-31, 34-36, 62-84  |
|                                   | 3-3          | 4-11, 34-36, 38-39, 52-53, 62-67   |
| GRI 418: Customer<br>Privacy 2016 | 418-1        | There are no complaints concerning breaches of customer privacy and losses of customer data during the reporting period. |
| THE BUSINESS MOD                  | EL OF FUTURE |  |
| GRI 3: Material<br>Topics 2021    | 3-3          | 4-11, 34-36, 38-39, 51-52, 62-84   |
| EFFICIENT AND LEA                 | N PROCESSES  |  |
| GRI 3: Material<br>Topics 2021    | 3-3          | 4-11, 34-36, 38-39, 53-54, 62-84   |

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